## IMPORTANT NOTICE

IMPORTANT: You must read the following before continuing. This electronic transmission applies to the attached prospectus (the "Prospectus"), and you are therefore advised to read this carefully before reading, accessing or making any other use of the Prospectus. In accessing the Prospectus, you agree to be bound by the following terms and conditions, including any modifications to them from time to time, each time you receive any information from AB "Ignitis grupè" (the "Company"), Morgan Stanley \& Co. International plc (acting as joint global co-ordinator and joint bookrunner) ("Morgan Stanley"), J.P Morgan Securities plc (acting as joint global co-ordinator and joint bookrunner) ("J.P.Morgan"), UBS Europe SE (acting as joint global co-ordinator and joint bookrunner) ("UBS") or Swedbank AB (in cooperation with Kepler Cheuvreux S.A.) (acting as joint bookrunner) ("Swedbank") (Morgan Stanley, J.P.Morgan, UBS and Swedbank, together, the "Joint Global Coordinators" and each, a "Joint Global Coordinator"), BofA Securities Europe SA (acting as joint bookrunner) ("BofA" and, together with the Joint Global Coordinators, the "Joint Bookrunners" and each a "Joint Bookrunner"). You acknowledge that the delivery of the attached Prospectus is intended for you only and you agree you will not forward, reproduce (in whole or in part), disclose or publish the attached Prospectus to any other person. If you are not the intended recipient of this electronic transmission, please do not distribute or copy the information contained in this electronic transmission, but instead delete and destroy all copies of this electronic transmission.
THIS DOCUMENT IS AVAILABLE ONLY TO INVESTORS WHO ARE (1) QUALIFIED INSTITUTIONAL BUYERS ("QIBS") AS DEFINED IN RULE 144A UNDER THE US SECURITIES ACT OF 1933, AS AMENDED (THE "US SECURITIES ACT") OR (2) OUTSIDE THE UNITED STATES IN COMPLIANCE WITH REGULATION S UNDER THE US SECURITIES ACT ("REGULATION S").
NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER OF SECURITIES FOR SALE IN THE UNITED STATES OR ANY OTHER JURISDICTION WHERE IT IS UNLAWFUL TO DO SO. THE SECURITIES REFERRED TO HEREIN HAVE NOT BEEN, AND WILL NOT BE, REGISTERED UNDER THE US SECURITIES ACT, OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED IN THE UNITED STATES, EXCEPT IN TRANSACTIONS EXEMPT FROM, OR NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE US SECURITIES ACT AND IN ACCORDANCE WITH ANY APPLICABLE SECURITIES LAWS OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES. THERE WILL BE NO PUBLIC OFFERING OF THE SECURITIES IN THE UNITED STATES.
THE PROSPECTUS IS BEING FURNISHED TO YOU SOLELY FOR YOUR INFORMATION AND YOU ARE NOT AUTHORISED TO, AND YOU MAY NOT, FORWARD OR DELIVER THE PROSPECTUS, ELECTRONICALLY OR OTHERWISE, TO ANY PERSON OR REPRODUCE THE PROSPECTUS IN ANY MANNER WHATSOEVER. ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THE PROSPECTUS IN WHOLE OR IN PART IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE US SECURITIES ACT OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS. IF YOU HAVE GAINED ACCESS TO THIS TRANSMISSION CONTRARY TO ANY OF THE FOREGOING RESTRICTIONS, YOU ARE NOT AUTHORISED AND WILL NOT BE ABLE TO PURCHASE ANY OF THE SECURITIES DESCRIBED THEREIN.
In member states of the European Economic Area (other than the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia) and the United Kingdom (each, a "Relevant State"), this electronic transmission and the Prospectus are addressed to and directed at persons who are "qualified investors" within the meaning of Article 2(e) of the Prospectus Regulation (Regulation 2017/1129 as amended) ("Qualified Investors"). In addition, in the United Kingdom this electronic transmission and the Prospectus are only directed at, and being distributed to Qualified Investors who are (i) persons who have professional experience in matters relating to investments falling within the definition of "investment professionals" in Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) (the "Order"), (ii) persons who fall within Article 49 (2)(a) to (d) of the Order, and (iii) persons to whom it may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons").
This electronic transmission and the Prospectus must not be acted on or relied on: (a) in the United Kingdom, by persons who are not relevant persons; and (b) in any Relevant State other than the United Kingdom, by persons who are not Qualified Investors. Any investment or investment activity to which this electronic transmission and the Prospectus relates is available only to: (1) the public in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia; (2) in the United Kingdom, relevant persons; (3) in any Relevant State, Qualified Investors; and (4) other persons who are permitted to purchase or subscribe for the Offer Securities pursuant to applicable legislation and the restrictions herein, and will only be engaged in with such persons.

## Confirmation of Your Representation:

By accepting this electronic transmission and accessing the Prospectus, you shall be deemed to have represented to the Company and each of the Joint Bookrunners that (1) you have understood and agree to the terms set out herein; (2) you and any customers you represent are either (a) in the United States and a QIB acquiring securities for your/their own account or for the account or benefit of another QIB or (b) acting on behalf of, or are, a person outside the United States; (3) if you are located in the United Kingdom, you and any customers you represent are relevant persons; (4) if you are located in any Relevant State, you and any customers you represent are Qualified Investors; (5) the securities acquired in the offer have not been acquired on a non-discretionary basis on behalf of, nor have they been acquired with a view to their offer or resale to, any person in circumstances which may give rise to an offer of any securities to the public other than their offer or resale in any Relevant State to Qualified Investors; and (6) if you are outside the United States, the United Kingdom and the EEA, you are a person into whose possession this document may lawfully be delivered in accordance with the laws of the jurisdiction in which you are located.
You are reminded that the Prospectus has been delivered to you or accessed by you on the basis that you are a person into whose possession it may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not, nor are you authorised to, deliver or disclose the contents of the Prospectus to any other person.
The Prospectus has been sent to you or accessed by you in an electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and consequently, none of the Company, any of the Joint Bookrunners or any of their respective affiliates (as defined under Rule 501(b) of Regulation D under the US Securities Act), directors, officers, employees, representatives and agents or any other person controlling the Company, any of the Joint Bookrunners or any of their respective affiliates accepts any liability or responsibility whatsoever, whether arising in tort, contract or otherwise which they might have in respect of this electronic transmission, the Prospectus or the contents thereof, or in respect of any difference between the document distributed to you in electronic format and the hard copy version. By accessing this Prospectus, you consent to its delivery in electronic form (and any amendments or supplements thereto by electronic transmission). A hard copy version of the Prospectus will be made available to you only upon request.
None of the Joint Bookrunners or any of their respective affiliates, or any of their respective directors, officers, employees, representatives and agents or any other person controlling any of the Joint Bookrunners or any of their respective affiliates accepts any responsibility for the accuracy, completeness or verification of the contents of the Prospectus or for any statement made or purported to be made by it, or on its behalf, in connection with the Company or the offer. The Joint Bookrunners and each of their respective affiliates accordingly disclaim, to the fullest extent permitted by applicable law, all and any liability whatsoever, whether arising in tort, contract or otherwise which they might have in respect of such document or any such statement. No representation or warranty, express or implied, is made by any of the Joint Bookrunners or any of their respective affiliates as to the accuracy, completeness, reasonableness, verification or sufficiency of the information set out in the Prospectus, and nothing contained in the this Prospectus is, or shall be relied upon as a promise or representation in this respect, whether as to the past or the future.
Restriction: Nothing in this electronic transmission constitutes, and may not be used in connection with, an offer to sell, or solicitation of any offer to buy, in any place where offers or solicitations are not permitted by law to persons other than the specified categories of institutional buyers described above and to whom it is directed. Access has been limited so that it shall not constitute a general solicitation. If you have gained access to this transmission contrary to the foregoing restrictions, you will be unable to purchase any of the securities described herein.
Apart from in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia, no action has been or will be taken in any jurisdiction by the Company or any of the Joint Bookrunners that would, or is intended to, permit a public offering of the securities described in the Prospectus, or possession or distribution of a prospectus (in preliminary, proof or final form) or any other offering or publicity material relating to those securities, in any country or jurisdiction where action for that purpose is required. If a jurisdiction requires that the offering be made by a licenced broker or dealer and the Joint Bookrunners or any of their respective affiliates is a licenced broker or dealer in that jurisdiction, the offering shall be deemed to be made by the Joint Bookrunners or such affiliate on behalf of the Company in such jurisdiction.
The Joint Bookrunners are acting exclusively for the Company and no one else in connection with the offer. They will not regard any other person (whether or not a recipient of this document) as their respective clients in relation to the offer and will not be responsible to anyone other than the Company for providing the protections afforded to their respective clients nor for giving advice in relation to the offer or any transaction or arrangement referred to herein.
You are responsible for protecting against viruses and other destructive items. Your receipt of the attached Prospectus by electronic transmission is at your own risk and it is your responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

AB "Ignitis grupe"

(a public limited liability company incorporated and existing under the laws of the Republic of Lithuania, company code 301844044)

# Offering of 20,901,503 Shares in the form of Offer Shares and Offer GDRs, each GDR representing an interest in one Share 

## Offer Price Range between EUR 22.50 and EUR 28.00 per Offer Share and between EUR 22.50 and EUR 28.00 per Offer GDR

This document comprises a prospectus for the purposes of Article 3 the Prospectus Regulation ((EU) 2017/1129), as amended (the "Prospectus Regulation"), and the Law on Securities of the Republic of Lithuania, as amended (the "Law on Securities") and the rules promulgated thereunder. This Prospectus has been filed with, and was approved on 21 September 2020, by the Bank of Lithuania (in Lithuanian: Lietuvos bankas, the "BoL"), which is the competent authority for the purposes of the Prospectus Regulation in the Republic of Lithuania. Based on Article 2(m) of the Prospectus Regulation, the Republic of Lithuania is the home member state of the Company and the BoL is solely authorised to approve this Prospectus. The BoL only approves this Prospectus as meeting the standards of completeness, comprehensibility and consistency imposed by the Prospectus Regulation. Such approval should not be considered as an endorsement of the issuer that is the subject of this Prospectus nor the quality of the securities that are the subject of this Prospectus. Investors should make their own assessment as to the suitability of investing in the Offer Securities.
This Prospectus relates to an offering (the "Offering") by AB "Ignitis grupe" (the "Company"), a public limited liability company incorporated and existing under the laws of the Republic of Lithuania having its registered office at Žveju str. 14, LT-09310 Vilnius, Republic of Lithuania and registered with the Register of Legal Entities of the Republic of Lithuania (in Lithuanian: Juridiniy asmeny registras) under code 301844044, of 20,901,503 new ordinary registered shares with a nominal value of EUR 22.33 each ("Shares"). The Offering comprises an offering of up to 20,901,503 new Shares in the form of Shares (the "Offer Shares") and/or global depositary receipts (the "GDRs" and, together with the Shares, the "Securities") each representing an interest in one Share (the "Offer GDRs" and, together with the Offer Shares, the "Offer Securities"). On Admission, the Shares which are the subject of the Offering will represent up to 27.8 per cent. of the Company's share capital. The Republic of Lithuania shall retain a controlling interest of no less than $2 / 3$ of Shares in the issued share capital of the Company. The GDRs are to be issued against the deposit of Shares (to the extent permitted by applicable law) with AB SEB Bankas as custodian (the "Custodian") for The Bank of New York Mellon as depositary (the "GDR Depositary") and registered in the name of the GDR Depositary. The final offer price of the Offer Securities will be set within the Offer Price Range. For details on the mechanism of determining the final offer price, please see Part 17 ("The Offering").
The Offering consists of two tranches: (1) a tranche of Securities (in the form of Shares and GDRs) will be wholly offered to institutional investors (the "Institutional Tranche"); and (2) a tranche of Securities (in the form of Shares) will be offered to persons who are not institutional investors in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia (the "Retail Tranche", and together with the Institutional Tranche, the "Offer Tranches"), in each case as permitted by applicable laws and regulations and the terms included in this Prospectus. The sizes of the Institutional Tranche and the Retail Tranche have not been predetermined. The total number of Institutional Offer Shares to be allocated to the investors participating in the Institutional Offering and of Retail Offer Shares to the investors participating in the Retail Tranche will be determined by the Company, in consultation with the Joint Bookrunners, in the allocation process after the end of the Offer Period based on the demand for the Offer Shares by the different investor groups. For more details, see Part 17 ("The Offering").
The Company will be authorised to carry out the public offering of the Offer Shares in the Republic of Lithuania, in the Republic of Latvia and in the Republic of Estonia once the BoL has approved and has notified the approval of the Prospectus to the Latvian Financial and Capital Market Commission (in Latvian: Finanšu un kapitāla tirgus komisija, the "Latvian FCMC") and the Estonian Financial Supervision Authority (in Estonian: Finantsinspektsioon, the "Estonian FSA"), respectively. The Latvian FCMC and the Estonian FSA are the competent authorities for the purposes of the Prospectus Regulation in the Republic of Latvia and the Republic of Estonia, respectively, as host member states. The Prospectus together with its summary translated in Lithuanian, in Latvian and in Estonian has been published on the website of the Company. Additionally, for information purposes only, the Prospectus has been published (i) in English together with its summary translated into Lithuanian on the Lithuanian website of Swedbank (as defined below) in Lithuania (www.swedbank.it); (ii) in English together with its summary translated into Latvian on the Latvian website of Swedbank in Latvia (www.swedbank.lv); and (iii) in English together with its summary translated into Estonian on the Estonian website of Swedbank in Estonia (www.swedbank.ee). In addition, a paper copy of the Prospectus will be delivered to the investors upon their request free of charge, in accordance with the Prospectus Regulation.
An investment in the Offer Securities involves a high degree of risk. See the section titled "Risk Factors" beginning on page 8 for a discussion of certain matters that investors should consider prior to making an investment in the Offer Securities.
The Offering consists of: (i) an offering outside of the United States, including the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia, in reliance on Regulation S ("Regulation S") under the US Securities Act of 1933, as amended (the "US Securities Act") and (ii) a private placement in the United States to "qualified institutional buyers" ("QIBs") as defined in Rule 144A under the US Securities Act ("Rule 144A") in reliance on Rule 144A or another exemption from the registration requirements of the US Securities Act.
The Prospectus does not constitute an offer to sell, or solicitation of an offer to buy, securities in any jurisdiction in which such offer or solicitation would be unlawful.
The Offer Securities have not been and will not be registered under the US Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States and may not be offered or sold, directly or indirectly, in or
into the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act. The Offer Securities are being and offered and sold only (i) in the United States to persons reasonably believed to be QIBs in reliance on Rule 144A or another exemption from the registration requirements of the US Securities Act and (ii) outside the United States in offshore transactions in reliance on Regulation S. Prospective purchasers are hereby notified that offerors of the Offer Securities may be relying on the exemption from the provisions of Section 5 of the US Securities Act provided by Rule 144A or another exemption from the registration requirements of the US Securities Act. For a discussion of certain restrictions on transfers of the Offer Securities, see Part 13 ("Terms and Conditions of the Global Depositary Receipts") and Part 18 ("Selling and Transfer Restrictions").
Applications will be made to: (1) the AB Nasdaq Vilnius ("Nasdaq Vilnius") for unconditional admission of the Shares to trading on the Main Trading List of Nasdaq Vilnius; and (2)(i) the United Kingdom Financial Conduct Authority (the "UK FCA"), in its capacity as competent authority under the United Kingdom Financial Services and Markets Act 2000, as amended ("FSMA"), for up to 20,901,503 GDRs, consisting of (a) the Offer GDRs and (b) additional GDRs to be issued from time to time against the deposit of Shares (to the extent permitted by law) with the Custodian, to be admitted to listing on the official list of the UK FCA (the "Official List") and (ii) the London Stock Exchange plc (the "LSE"), for admission to trading of such GDRs on the LSE's main market for listed securities, through the International Order Book (the "IOB"). Nasdaq Vilnius and the LSE are both regulated markets for the purposes of the Prospectus Regulation. Prior to the Offering, there has been no public market for the Securities. This Prospectus has been approved by the BoL as competent authority under the Prospectus Regulation but has not been, and will not be, approved by the UK FCA or any other competent authority of the EEA. The Company has requested that the BoL provides the UK FCA with a certificate of approval attesting that this Prospectus has been drawn up in accordance with the Prospectus Regulation (the "Notification").
Admission of the Shares to trading on the Main Trading List of Nasdaq Vilnius is expected to take place on or around 7 October 2020. The Shares are expected to be traded on Nasdaq Vilnius under the symbol "IGN1L". Admission to the Official List and trading in the GDRs on the LSE through the IOB is expected to take place on or around 7 October 2020, which will take place following the UK FCA's receipt of Notification from the BoL. The GDRs are expected to be traded on the LSE under the symbol "IGN". The Offering may be extended at any time without cause.
The Shares which are the subject of the Offering will, upon Admission, rank pari passu in all respects with each other and with all the existing Shares, including the right to receive dividends or other distributions declared, made or paid after Admission.
Once the capital increase of the Company is registered with the Register of Legal Entities of the Republic of Lithuania (the "Register of Legal Entities"), the Securities will be issued as registered book-entry (dematerialised) securities in accordance with the provisions of the Law on Markets in Financial Instruments of the Republic of Lithuania (in Lithuanian: Lietuvos Respublikos finansiniu priemoniu rinku istatymas) and the Law on Companies, and registered with the Lithuanian branch of Nasdaq CSD, SE ("Nasdaq CSD") and assimilated with the currently registered issue of the Company's shares.
The Offer GDRs being offered and sold within the United States (the "Rule 144A GDRs") will be evidenced by a Rule 144A Master Global Depositary Receipt (the "Rule 144A Master GDR") and the Offer GDRs being offered and sold outside the United States (the "Regulation S GDRs") will be evidenced by a Regulation S Master Global Depositary Receipt (the "Regulation S Master GDR"). The Rule 144A Master GDR and the Regulation S Master GDR will be deposited with The Bank of New York Mellon, London Branch, as common depositary for Euroclear S.A./N.V. ("Euroclear") and Clearstream Banking, société anonyme ("Clearstream") (the "Common Depositary") and registered in the name of The Bank of New York (Nominees) Limited, as nominee for the Common Depositary, on the date the GDRs are issued. Except as described herein, beneficial interests in the Rule 144A Master GDR and the Regulation S Master GDR will be shown on, and transfers thereof will be effected only through, the records of Euroclear and Clearstream. It is expected that delivery of the GDRs will be made against payment therefor in euro in same day funds through the facilities of Euroclear and Clearstream on or about the Closing Date. For further information, see Part 19 ("Clearing and Settlement").
Swedbank AB as stabilisation manager ("Stabilisation Manager"), in connection with the Offering, will have the right to acquire Shares and/or GDRs not exceeding, in aggregate, 10 per cent. of the Offer Shares and 10 per cent. of the Offer GDRs, in order to stabilise the stock market price of the Securities at a level higher than that which would otherwise prevail. The acquisition of Securities as part of stabilising transactions will be subject to the applicable provisions of the Stabilisation Regulation (defined elsewhere in this Prospectus). The transactions to purchase Securities may be effected only during the period commencing on the first trading day of the Shares on the Nasdaq Vilnius and of the GDRs on the London Stock Exchange and terminating 30 days after that date (the "Stabilisation Period"). The transactions to purchase Securities may only be effected at a price not exceeding the Final Offer Price. The Stabilisation Manager will not, however, be required to take any stabilisation actions. If any such actions are taken by the Stabilisation Manager, they may be discontinued at any time, but not later than the end of the Stabilisation Period. No assurance may be given that such stabilisation actions, if taken, will bring the expected results. The Stabilisation Manager will, in relation to the matters set out above, act as principal and not on behalf of any other person, including the other Joint Bookrunners.

## Joint Global Co-ordinators and Joint Bookrunners

## J.P.Morgan

Morgan Stanley UBS Investment Bank

## Swedbank

## Joint Bookrunner

## BofA Securities

The date of this Prospectus is 21 September 2020.

## IMPORTANT NOTICES

Each of Morgan Stanley \& Co. International plc ("Morgan Stanley"), J.P Morgan Securities plc ("J.P.Morgan"), UBS Europe SE ("UBS"), Swedbank AB (in cooperation with Kepler Cheuvreux S.A.) ("Swedbank") (Morgan Stanley, J.P.Morgan, UBS and Swedbank, together, the "Joint Global Coordinators" and each, a "Joint Global Coordinator") and BofA Securities Europe SA ("BofA") have been appointed as the joint bookrunners (together, the "Joint Bookrunners" and each a "Joint Bookrunner") for the purposes of the Offering. J.P.Morgan and Morgan Stanley are each authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. UBS is authorised and regulated by the Bundesanstalt für Finanzdienstleistungaufsicht (BaFin) and the European Central Bank ("ECB"). BofA is governed by articles L. 531-1 and following of the monetary and financial code. BofA is authorized as an investment firm by the Autorité de Contrôle Prudentiel et de Résolution ("ACPR"), is regulated by the ACPR and the Autorité des Marchés Financiers, and is not a credit institution. Swedbank is authorised and regulated by the Bank of Lithuania in the Republic of Lithuania. Each of the Joint Bookrunners is acting exclusively for the Company and no one else in connection with the Offering and Admission and will not regard any other person (whether or not a recipient of this Prospectus) as a client in relation to the Offering and will not be responsible to anyone other than the Company for providing the protections afforded to their respective clients or for giving advice in relation to the Offering or any transaction or arrangement referred to in this Prospectus.

In connection with the Offering, each of the Joint Bookrunners and any of their respective affiliates, may take up a portion of the Offer Securities in the Offering as a principal position and in that capacity may retain, purchase or sell for its own account such securities and any Offer Securities or related investments and may offer or sell such Offer Securities or other investments otherwise than in connection with the Offering. Accordingly, references in the Prospectus to Offer Securities being offered or placed should be read as including any offering or placement of Offer Securities to any of the Joint Bookrunners or any of their respective affiliates acting in such capacity. In addition certain of the Joint Bookrunners or their affiliates may enter into financing arrangements (including swaps, warrants or contracts for differences) with investors in connection with which such Joint Bookrunners (or their affiliates) may from time to time acquire, hold or dispose of Offer Securities. None of the Joint Bookrunners intend to disclose the extent of any such investment or transactions otherwise than in accordance with any legal or regulatory obligation to do so.

In connection with the Offering, the Stabilisation Manager (or persons acting on behalf of the Stabilisation Manager, may (but will be under no obligation to), to the extent permitted by applicable law, effect transactions with a view to supporting the market price of the Securities at a level higher than that which might otherwise prevail in an open market for a limited period. However, there is no assurance that the Stabilisation Manager (or persons acting on behalf of it/them) will undertake stabilisation action. Any stabilisation action may begin on the date of the commencement of trading of the Securities and, if begun, may be ended at any time but must end no later than 30 calendar days thereafter (the "Stabilisation Period"). Any stabilisation action must be undertaken in accordance with applicable laws and regulations. Save as required by law or regulation, the Stabilisation Manager does not intend to disclose the extent of any stabilisation transactions concluded in relation to the Offering. The Stabilisation Manager will, in relation to the matters set out above, act as principal and not on behalf of any other person, including the other Joint Bookrunners.

## NOTICE TO PROSPECTIVE INVESTORS IN THE UNITED STATES

The Offer Securities have not been and will not be registered under the US Securities Act or under the securities laws of any state or other jurisdiction of the United States and may not be offered or sold, directly or indirectly, in or into the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act. The Offer Securities have not been approved or disapproved by the US Securities and Exchange Commission, any state securities commission in the United States or any US regulatory authority, nor have such authorities reviewed, passed upon or endorsed the merits of the Offering or the accuracy or adequacy of this Prospectus. Any representation to the contrary is a criminal offence in the United States.

The Offer Securities are being offered within the United States only to persons reasonably believed to be QIBs as defined in and in reliance on Rule 144A or pursuant to another exemption from the registration requirements of the US Securities Act. The Offer Securities are being offered outside the United States in "offshore transactions" as defined in, and in reliance on, Regulation S. There will be no public offer of the

Offer Securities in the United States. Prospective investors are hereby notified that the sellers of Offer Securities may be relying on the exemption from the provisions of Section 5 of the US Securities Act provided by Rule 144A thereunder.

## NOTICE TO INVESTORS IN THE EEA AND THE UNITED KINGDOM

This Prospectus has been prepared on the basis that any offer of Offer Securities in any EEA member state other than offers (the "Permitted Public Offers") that are contemplated in the Prospectus in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia once the Prospectus has been approved by the competent authority in the Republic of Lithuania and published and notified to the relevant competent authorities in accordance with the Prospectus Regulation, and in respect of which the Company has consented in writing to the use of the Prospectus, will be made pursuant to an exemption under the Prospectus Regulation from the requirement to publish a prospectus for offers of Offer Securities. Accordingly any person making or intending to make an offer in an EEA member state of Offer Securities which are the subject of the offering contemplated in this Prospectus, other than the Permitted Public Offers, may only do so in circumstances in which no obligation arises for the Company or any of the Joint Bookrunners to publish a prospectus pursuant to Article 3 of the Prospectus Regulation or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation, in each case, in relation to such offer. Neither the Company nor the Joint Bookrunners have authorised, nor do they authorise, the making of any offer (other than the Permitted Public Offers) of Offer Securities in circumstances in which an obligation arises for the Company or the Joint Bookrunners to publish or supplement a prospectus for such offer.

In relation to each member state of the EEA and the United Kingdom (each, a "Relevant State"), no Offer Securities have been offered or will be offered pursuant to the Offering to the public in that Relevant State prior to the publication of a prospectus in relation to the Offer Securities which has been approved by the competent authority in that Relevant State or, where appropriate, approved in another Relevant State and notified to the competent authority in that Relevant State, all in accordance with the Prospectus Regulation, except that the Offer Securities may be offered to the public in that Relevant State under the following exemptions under the Prospectus Regulation:
(a) to any legal entity which is a "qualified investor" within the meaning of Article 2(e) of the Prospectus Regulation ("Qualified Investor");
(b) to fewer than 150 natural or legal persons (other than Qualified Investors) subject to obtaining the prior consent of the Joint Bookrunners for any such offer; or
(c) in any other circumstances falling within Article 1(4) of the Prospectus Regulation,
provided that no such offer of the Offer Securities shall result in a requirement for the publication by the Company or any Joint Bookrunner of a prospectus pursuant to Article 3 of the Prospectus Regulation or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation. Each person in a Relevant State (other than a Relevant State where there is a Permitted Public Offer) who initially acquires Offer Securities or to whom any offer is made will be deemed to have represented, warranted and agreed to and with the Joint Bookrunners and the Company that it is a Qualified Investor.
For the purposes of this Prospectus, the expression "offer to the public" in relation to any of the Offer Securities in any Relevant State means the communication in any form and by any means of sufficient information on the terms of the offer and any Offer Securities to be offered so as to enable an investor to decide to purchase or subscribe for any Offer Securities.
Each person in a Relevant State, other than, in the case of paragraph (a) below, persons receiving Permitted Public Offers, who receives any communication in respect of, or who acquires any Offer Securities under, the offers to the public contemplated in this Prospectus will be deemed to have represented, warranted and agreed to and with each Joint Bookrunner and the Company that:
(a) it is a Qualified Investor;
(b) in the case of any Offer Securities acquired by it as a financial intermediary, as that term is used in Article 5(1) of the Prospectus Regulation, such financial intermediary will also be deemed to have represented, acknowledged and agreed that the Offer Securities acquired by it in the Offering have not been acquired on a non-discretionary basis on behalf of, nor have they been acquired with a view to their offer or resale to persons in circumstances which may give rise to an offer of any Offer

Securities to the public other than their offer or resale in a Relevant State to Qualified Investors or in circumstances in which the prior consent of the Joint Bookrunners has been obtained to each such proposed offer or resale.

The Company, the Joint Bookrunners and their affiliates, and others will rely upon the truth and accuracy of the foregoing representations, acknowledgements and agreements. Notwithstanding the above, a person who is not a Qualified Investor and who has notified the Joint Bookrunners of such fact in writing may, with the prior consent of the Joint Bookrunners, be permitted to acquire Offer Securities in the Offering.

## INFORMATION FOR DISTRIBUTORS

Solely for the purposes of the product governance requirements contained within: (a) EU Directive 2014/65/ EU on markets in financial instruments, as amended ("MiFID II"); (b) Articles 9 and 10 of Commission Delegated Directive (EU) 2017/593 supplementing MiFID II; and (c) local implementing measures (together, the "Product Governance Requirements"), and disclaiming all and any liability, whether arising in tort, contract or otherwise, which any "manufacturer" (for the purposes of the Product Governance Requirements) may otherwise have with respect thereto, and the Offer Securities have been subject to a product approval process, which has determined that they each are: (i) compatible with an end target market of retail investors and investors who meet the criteria of professional clients and eligible counterparties, each as defined in MiFID II; and (ii) eligible for distribution through all distribution channels as are permitted by MiFID II (the "Target Market Assessment"). Notwithstanding the Target Market Assessment, Distributors should note that: the price of the Offer Securities may decline and investors could lose all or part of their investment; the Offer Securities offer no guaranteed income and no capital protection; and an investment in the Offer Securities is compatible only with investors who do not need a guaranteed income or capital protection, who (either alone or in conjunction with an appropriate financial or other adviser) are capable of evaluating the merits and risks of such an investment and who have sufficient resources to be able to bear any losses that may result therefrom. The Target Market Assessment is without prejudice to the requirements of any contractual, legal or regulatory selling restrictions in relation to the Offering. Furthermore, it is noted that, notwithstanding the Target Market Assessment, each of the Joint Bookrunners will only procure investors who meet the criteria of professional clients and eligible counterparties.
For the avoidance of doubt, the Target Market Assessment does not constitute: (a) an assessment of suitability or appropriateness for the purposes of MiFID II; or (b) a recommendation to any investor or group of investors to invest in, or purchase, or take any other action whatsoever with respect to the Offer Securities.

Each Distributor is responsible for undertaking its own Target Market Assessment in respect of the Offer Securities and determining appropriate distribution channels.

## NOTICE TO INVESTORS IN THE UNITED KINGDOM

This Prospectus (and any other offering or publicity materials or application form(s) relating to the Offer Securities) is for distribution only to persons who (1) are outside the United Kingdom, or (2) are Qualified Investors (a) falling within article $49(2)(a)$ to (d) ("High Net Worth Companies, Unincorporated Associations, etc.") of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) (the "Order"), (b) have professional experience in matters relating to investments falling within Article 19(5) of the Order, or (c) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "Relevant Persons"). This Prospectus is directed only at Relevant Persons and must not be distributed to, acted on or relied on by persons who are not Relevant Persons. Any investment or investment activity to which this Prospectus relates is available only to Relevant Persons and will be engaged in only with Relevant Persons.

## NOTICE TO INVESTORS IN CANADA

This Prospectus does not constitute a prospectus or other disclosure document under the Canadian securities laws and does not purport to include the information required of a prospectus or disclosure document. This Prospectus has not been filed with any of the regulatory authorities or participating bodies of the Canadian Securities Administrators ("CSA"). No offer will be made under this Prospectus to any person in any
province or territory of Canada except pursuant to an exemption from the requirement to file a prospectus in the province or territory in Canada in which the offer or sale is made. Any offer in Canada of the Offer Securities under this Prospectus may only be made to persons who are "accredited investors" (within the meaning of CSA National Instrument 45-106 - Prospectus Exemptions), or otherwise pursuant to one or more exemptions under Canadian securities laws which permit the offer of the Eligible Securities without preparing a prospectus.

As any offer of Offer Securities under this Prospectus will be made without disclosure in Canada, the offer of those securities for resale in Canada must be made either: (i) pursuant to a prospectus; (ii) pursuant to an exemption from the prospectus requirement; or (iii) through the facilities of a stock exchange outside of Canada, provided that (A) the number of beneficial holders of such securities that are resident in Canada does not constitute $10 \%$ or more of the holders of such securities; and (B) the number of such securities held by Canadians does not constitute $10 \%$ or more of such securities. Purchasers are advised to seek legal advice prior to any resale of the securities offered hereunder to a Canadian resident.

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## SUMMARY

## A. INTRODUCTION AND WARNINGS

## A.1.1 Name and international securities identifier number ("ISIN") of the securities

Ordinary shares (ISIN LT0000115768); Global depositary receipts (Regulation S GDR ISIN US66981G2075; Rule 144A GDR ISIN US66981G1085).

## A.1.2 Identity and contact details of the issuer, including its Legal Entity Identifier

AB "Ignitis grupe"" is a public limited company, incorporated in the Republic of Lithuania. Its registered office is at Žvejų str. 14, LT-09310 Vilnius, the Republic of Lithuania. The Company's telephone number is +37052782998 and its Legal Entity Identifier is 5493005RZJHJT5PNHY10.

## A.1.3 Identity and contact details of the competent authority approving the prospectus

The Prospectus has been approved by the Bank of Lithuania, as competent authority, with its head office at Gedimino pr. 6, LT-01103 Vilnius, and telephone number: +37080050500 , in accordance with Regulation (EU) 2017/1129.

## A.1.4 Date of approval of the prospectus

This Prospectus was approved on 21 September 2020.

## A.1.5 Warning

This summary note has been prepared in accordance with Article 7 of Regulation (EU) 2017/1129 and should be read as an introduction to the Prospectus. Any decision to invest in the Offer Securities should be based on consideration of the Prospectus as a whole by the investor. Any investor could lose all or part of their invested capital. Where a claim relating to the information contained in the Prospectus is brought before a court, the plaintiff investor might, under the national law, have to bear the costs of translating the Prospectus before the legal proceedings are initiated. Civil liability attaches only to those persons who have tabled the summary, including any translation thereof, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of the Prospectus or if it does not provide, when read together with the other parts of the Prospectus, key information in order to aid investors when considering whether to invest in the Offer Securities.

## B. KEY INFORMATION ON THE ISSUER

## B. 1 Who is the issuer of the securities?

B.1.1 Domicile, legal form, Legal Entity Identifier, jurisdiction of incorporation and country of operation

The Company is incorporated in the Republic of Lithuania with its registered office in Žvejų str. 14, LT-09310 Vilnius, the Republic of Lithuania and its Legal Entity Identifier is 5493005RZJHJT5PNHY10. The Company is incorporated and registered as a public limited liability company in Register of Legal Entities of the Republic of Lithuania with company number 301844044.

## B.1.2 Principal activities

The Group is a leading utility and renewable energy company in the Baltic region. Its core business is focused on operating electricity and gas distribution networks, and managing and developing its green generation portfolio. The Group also manages strategically important flexible generation assets and provides customers and solutions services, including the supply of electricity and gas, solar, e-mobility, improved energy efficiency, and innovative energy solutions for households and businesses. The Group operates in its home markets (being, Lithuania, Latvia, Estonia, Poland and Finland) and is evaluating opportunities in other countries on the energy transition path. The Group's four principal operating segments are as follows:

- Networks (70\% of the Group's adjusted EBITDA in 2019): The Networks segment comprises the Group's electricity and gas distribution businesses. The core activities in this segment are to operate, maintain, manage and develop electricity and gas distribution networks in Lithuania and to ensure their safe and reliable operation, as well as the supply of last resort service.
- Green Generation ( $\mathbf{1 7 \%}$ of the Group's adjusted EBITDA in 2019): The Green Generation segment is focused on the generation of electricity through sustainable energy sources including wind, hydro, solar, biomass and waste-to-energy, and is the Group's key driver towards sustainable growth and decarbonisation. With a core focus on the Baltic region and Poland, the Green Generation portfolio currently consists of 1.4 GW of total installed capacity or capacity under construction. The Group's target is to reach 1.6 to 1.8 GW of installed Green Generation capacity by 2023 and 4 GW of installed Green Generation capacity by 2030.
- Flexible Generation (8\% of the Group's adjusted EBITDA in 2019): The Flexible Generation segment operates the largest electricity generation facility in Lithuania, the Elektrenai Complex, with a total gross installed capacity of 1.1 GW. The Elektrènai Complex provides regulated system services (such as Tertiary Power Reserve Services and Isolated Regime Services) to ensure the flexibility and stability of Lithuania's electricity system.
- Customers and Solutions (4\% of the Group's adjusted EBITDA in 2019): The Customers and Solutions segment includes the Group's electricity and gas supply, trading, forecasting and balancing business, as well as a range of complementary innovative energy solutions and platforms that the Group offers to its commercial and residential customers. The Group is the largest supplier of electricity and gas in the Baltic states based on the number of customers.


## B.1.3 Key strengths

- One of the largest utility and renewable energy groups in the Baltic region with a critical role for the region's energy security and decarbonisation.
- Resilient business with highly visible cash flows from regulated or long-term contracted activities.
- Attractive growth driven by green energy and distribution network investments.
- Strong and disciplined financial profile supporting shareholder returns and resulting in a low cost of capital.
- Experienced management team with track record of building a sustainable energy platform.


## B.1.4 Strategy

The Group's current long-term strategy is focused on: (1) creating a sustainable future; (2) growing renewables to meet regional energy commitments; (3) ensuring the resilience and flexibility of the energy system and enabling energy transition and evolution; (4) capturing growth opportunities and developing innovative solutions to make life easier and more energy smart; (5) operating with a transparent, effective and strong governance model; and (6) maintaining its focus on financial discipline.

## B.1.5 Market trends

Lithuania, Estonia, Latvia and Poland have all adopted energy policies supporting the extensive build-out of green generation capacity, with combined expected capacity additions of 24 GW by 2030 . The majority of this growth is expected to come from Lithuania and Poland. The Group believes that the opportunity in Lithuania is underpinned by a significant structural electricity deficit, with only 28 per cent. of electricity consumption currently covered by domestic generation (with the remainder imported), making the development of new domestic green energy generation assets and synchronisation with the EU grid a national priority to ensure the country's energy security. Poland also represents a key opportunity in the region, as coal generation still represented 86 per cent. of total electricity generation in Poland in 2019 and there is an ongoing drive to transition from coal generation to renewable energy technologies.

## B.1.6 Major shareholders

As at the Latest Practicable Date, the Republic of Lithuania, through the Ministry of Finance (the "Principal Shareholder") is the sole shareholder of the Company, holding $54,283,757$ Shares. In so far as is known to the Company as at the Latest Practicable Date, the only person who is expected to directly or indirectly hold 5 per cent. or more of the voting rights of the Company immediately following Admission is the Principal Shareholder.

## B.1.7 Key managing directors

## Board member

Darius Maikštènas
Darius Kašauskas
Vidmantas Salietis
Dominykas Tučkus
Živilè Skibarkienė

## Position

Chairman of the Management Board, CEO
Member of the Management Board, Finance and Treasury Director
Member of the Management Board, Director of Commerce and Services
Member of the Management Board, Director of Infrastructure and Development
Member of the Management Board, Organisational Development Director

## B.1.8 Identity of the independent auditors

UAB "Ernst \& Young Baltic", whose registered address is at Aukštaičių St. 7, LT-11341, Vilnius, Republic of Lithuania, are the independent auditors of the Group for the period 2019 to 2021.

## B. 2 What is the key financial information regarding the issuer?

The selected financial information in the tables set out below has been extracted without material adjustment from the Group's historical financial information included in this Prospectus as at and for the years ended 31 December 2017, 2018 and 2019, and as at 30 June 2020 and for the six-month periods ended 30 June 2019 and 2020.

|  | Year ended 31 December (audited) |  |  | Six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |
|  | (EUR million) |  |  |  |  |
| Revenue | 1,100.8 | 1,070.1 | 1,090.6 | 557.9 | 590.9 |
| Profit (loss) before tax ............................................. | 90.2 | (34.2) | 66.2 | 37.5 | 84.2 |
| Net profit (loss)......................................................... | 93.5 | (22.0) | 59.0 | 28.8 | 71.9 |
| Attributable to:........................................................... |  |  |  |  |  |
| Equity holders of the parent......................................... | 89.1 | (22.4) | 56.7 | 27.2 | 72.4 |
| Non-controlling interests .............................................. | 4.4 | 0.5 | 2.3 | 1.6 | (0.4) |

## Selected consolidated statement of financial position information

|  | As at 31 December (audited) |  |  | As at 30 June (unaudited) |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2017 \\ \text { (restated) } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | 2020 |
|  | (EUR million) |  |  |  |
| Total assets........................................................................... | 2,505.1 | 2,853.9 | 3,198.1 | 3,400.4 |
| Total equity ............................................................................. | 1,343.6 | 1,302.5 | 1,348.6 | 1,337.8 |
| Total liabilities ......................................................................... | 1,161.4 | 1,551.4 | 1,849.5 | 2,062.6 |
| Total equity and liabilities ......................................................... | 2,505.1 | 2,853.9 | 3,198.1 | 3,400.4 |

Selected consolidated statement of cash flows information

|  | Year ended 31 December (audited) |  | Six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |
|  | (EUR million) |  |  |  |
| Net Cash flows from (to) operating activities............................. | 178.5 | 177.2 | 100.6 | 158.0 |
| Net Cash flows from (to) investing activities .............................. | (366.5) | (347.3) | (167.3) | (141.3) |
| Net Cash flows from (to) financing activities........ | 112.4 | 25.1 | 14.5 | 326.0 |
| Cash and cash equivalents (including overdraft) at end of period... | 85.6 | (59.5) | 33.3 | 283.3 |

The auditor's report relating to the financial statements for the financial year ended 31 December 2019 was provided by UAB "Ernst \& Young Baltic" and was unqualified. The auditor's report relating to the financial statements for the financial years ended 31 December 2017 and 2018 was provided by UAB PricewaterhouseCoopers and was unqualified but contained the following emphasis of matter paragraph: "We draw attention to Note 3.3 to these reissued two years separate and consolidated financial statements, which describes the reason for the reissuance of the 2018 and 2017 separate and consolidated financial statements. Our opinion is not modified in respect of this matter."

## Other key financial information

The below table sets out certain APMs used by the Group. The APMs are not required by, or presented in accordance with, IFRS, and should not be used instead of, or considered as alternatives to, the Group's consolidated historical financial results based on IFRS. The Group's use of the relevant terms and its method of calculating these APMs may vary from other companies' use and calculation of such terms.

|  | Year ended 31 December (unaudited) |  |  | Six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  |  |  | (EUR million) |  |  |
| Adjusted EBITDA ...................................................... | 238.2 | 221.3 | 259.6 | 129.9 | 129.1 |
| Adjusted EBIT ........................................................... | 150.8 | 133.6 | 149.7 | 75.5 | 74.6 |
| Adjusted net profit..................................................... | 126.7 | 99.0 | 106.0 | 52.7 | 54.6 |
| Investments ................................................................ | 260.1 | 418.3 | 453.2 | 207.9 | 187.1 |


|  | As at | ember (un |  | As at 30 June (unaudited) |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2020 |
|  |  | (EUR |  |  |
| Net debt... | 442.3 | 736.0 | 966.5 | 1,019.2 |

## B. 3 What are the key risks that are specific to the issuer?

- The Group's financial performance could be adversely affected by changes in tariffs set for the regulated markets of electricity and gas distribution, which are the principal components of the Group's Networks segment.
- The Group is subject to the risk of investments and operating expenses being higher than the allowed levels by the regulator. As the Group's Networks segment depends on the availability and reliability of its distribution network the Group is also subject to the risk of deterioration in its network reliability indicators (which could lead to penalties for the Group).
- The Group may not successfully manage the expansion of its Green Generation segment. The scale of the anticipated expansion of the Green Generation segment exposes the Group to a variety of risks, and there can be no assurance that the Group will be successful in managing these risks across an enlarged portfolio of assets.
- The Group faces construction risks in relation to the development of new Green Generation assets. A number of problems may arise in relation to the Group's assets during construction which may cause an increase in costs or delays to commencement of power generation.
- The Group participates in capital intensive projects and volatility in the credit or debt and equity capital markets may adversely affect the Group's access to bank financing and/or debt or equity capital for purposes of future proposed developments; additionally the Group has capital intensive infrastructure requirements and any increase in the price of the required materials, equipment, components or services could translate into an increase in the cost of energy production and distribution.
- The Republic of Lithuania, which, as at the date of this Prospectus is the sole shareholder of the Company, and following the Offering will continue to be a majority shareholder of the Company, has and will continue to have great influence over the management of the Group and may pursue decisions that reflect Government policy, and its interests may differ from or conflict with those of other shareholders.
- The Group is subject to regulations in Lithuania and other countries in which it operates, and these regulations are complex and subject to change.
- The Company and certain of its subsidiaries are subject to corporate supervision under the Law on the Protection of the Objects of National Security Importance, which places additional restrictions and requirements on the Group's corporate governance and activities.


## C. KEY INFORMATION ON THE SECURITIES

## C. 1 What are the main features of the securities?

C.1.1 Type, class and ISIN

On Admission, the Offer Shares will be registered with ISIN number LT0000115768 and Nasdaq Vilnius Stock Exchange trading symbol "IGN1L". On Admission, the Offer GDRs will be traded on the LSE under the symbol
"IGN" and registered with, in the case of Regulation S GDRs, ISIN number US66981G2075 and, in the case of Rule 144A GDRs, ISIN number US66981G1085.

## C.1.2 Currency, denomination, par value, number of securities issued and duration

The Shares are denominated in euro and, on Admission, the currency of the Offer GDRs will be euro. As at the date of this Prospectus, the Company's issued share capital is equal to EUR 1,212,156,293.81, divided into $54,283,757$ Shares with a par value of EUR 22.33 each, all of which will are fully paid or credited as fully paid.

## C.1.3 Rights attached to the Offer Securities

## Shares

Upon Admission, the Shares will be uniform in all respects and will form a single class for all purposes, including with respect to voting and for all dividends and other distributions thereafter declared, made or paid on the Company's ordinary share capital. Subject to the provisions of the Law on Companies, any equity securities issued by the Company other than from the Company's own funds must first be offered to the holders of Shares in proportion to their holdings. These pre-emption rights may be disapplied by a decision of shareholders holding 75 per cent. or more of the votes cast at a general meeting. The Company may distribute its profits or assets to shareholders only (i) by paying a dividend; (ii) in case of liquidation of the Company; or (iii) in case of reduction of the share capital of the Company. Each Share confers one vote at the General Meeting. A shareholder has the right to be provided with access to certain constitutional, financial or regulatory information within seven days of a written request.

## Global Depositary Receipts

Each GDR represents an interest in one Share on deposit with AB SEB Bankas (the Custodian) and registered in the name of The Bank of New York Mellon (the GDR Depositary). GDR Holders will have the rights set out in the GDR terms and conditions, and will, among other matters, be entitled to (i) withdraw the Deposited Shares and all rights, securities, property and cash deposited with the Custodian; (ii) receive payment from the GDR Depositary of any cash dividend or other distribution received by the GDR Depositary from the Company in relation to the Deposited Shares; (iii) receive additional GDRs representing additional Shares received by the GDR Depositary from the Company by way of a distribution (or in certain circumstances, the net proceeds of the sale of such Shares); (iv) receive any dividend or distribution in the form of property received by the GDR Depositary (or in certain circumstances, the net proceeds of the sale of such property); (v) instruct the GDR Depositary regarding the exercise of any voting rights notified by the Company, subject to conditions; and (vi) receive copies of notices provided by the Company to shareholders or other material information, in each case, subject to applicable law and the terms and conditions of the GDRs.

## C.1.4 Rank of securities in the issuer's capital structure in the event of insolvency

The Shares do not carry any rights to participate in a distribution (including in the case of liquidation) other than those that exist under the Law on Companies. The Shares will rank pari passu in all respects. GDR Holders are entitled to any dividend or other distribution (including in the cash of liquidation) received by the GDR Depositary from the Company in relation to the Deposited Shares. If the GDR Depositary becomes insolvent, the insolvency proceedings will be governed by U.S. laws applicable to the insolvency of banks. Cash held by the GDR Depositary for Holders is held by the GDR Depositary as banker. Under current U.S. law, it is expected that any cash held for Holders by the GDR Depositary as banker would constitute an unsecured obligation of the GDR Depositary. Holders would therefore only have an unsecured claim in the event of the GDR Depositary's insolvency, and that cash would also be available to satisfy claims of other general creditors of the GDR Depositary. The Deposit Agreement states that the Deposited Shares and other non-cash assets which are held by the GDR Depositary for Holders are held by the GDR Depositary as bare trustee and, accordingly, the Holders will be tenants in common for such Deposited Shares and other non-cash assets. Under current U.S. laws, it is expected that any Deposited Shares and other non-cash assets held for Holders by the Depositary on trust under the Conditions would not constitute assets of the Depositary and that Holders would have ownership rights relating to such Deposited Shares and other non-cash assets and be able to request the Depositary's liquidator to deliver such Deposited Shares and other non-cash assets to the Holders.

## C.1.5 Restrictions on the free transferability of the securities

The Securities are freely transferable, subject to certain transfer restrictions under the relevant laws in certain jurisdictions, as may be applicable to the transferor or the transferee. The GDR Depositary shall refuse to accept for transfer any GDRs if it reasonably believes that such transfer would result in a violation of any applicable laws.

## C.1.6 Dividend or pay-out policy

The Company's dividend policy, which came into force on 4 September 2020, sets out the main principles that must be adhered to when declaring a dividend. Dividends paid by the Company will be decided based on a fixed starting level (set at EUR 85 million for the year ending 31 December 2020) plus a minimum annual growth rate
(set at a minimum of 3 per cent. going forward). The minimum annual dividend growth rate stated above is a target only and not a profit forecast. There can be no assurance that this will be met and it should not be taken as an indication of the Company's expected or actual future results. Accordingly, potential investors should not place reliance on this target in deciding whether or not to invest in the Company and should decide for themselves whether this target is reasonable or achievable.

## C. 2 Where will the securities be traded?

Applications will be made to: (1) the Nasdaq Vilnius for unconditional the admission of the Shares to trading on the Main Trading List of Nasdaq Vilnius; and (2)(i) the UK FCA for up to 20,901,503 GDRs, consisting of (a) the Offer GDRs and (b) any additional GDRs to be issued from time to time against the deposit of Shares (to the extent permitted by law) with the Custodian, to be admitted to listing on the Official List and (ii) London Stock Exchange plc, for admission to trading of such GDRs on the LSE's main market for listed securities, through the IOB.

## C. 3 What are the key risks that are specific to the securities?

- All investors who intend to acquire equity interest in the Company representing voting interest have to comply with national security interests. Additionally, investors who intend to acquire equity interest in the Company representing voting interests over certain thresholds are required to first obtain regulatory and other approvals.
- There is no existing market for the Offer Securities and an active trading market for the Offer Securities may not develop or be sustained.
- The Offer Securities may be subject to market price volatility and the market price of the Offer Securities may decline disproportionately in response to developments that are unrelated to the Company's operating performance.
- Shareholders and GDR Holders may not receive a return on their investment or may receive a negative return and lose some or all of the capital invested.


## D. KEY INFORMATION ON THE OFFERING AND ADMISSION TO TRADING ON A REGULATED MARKET

## D. 1 Under which conditions and timetable can I invest in this security?

## General terms and conditions

The Offering comprises an offering of $20,901,503$ new Shares in the form of Offer Shares and/or Offer GDRs (each representing an interest in one Share), at a Final Offer Price expected to be between EUR 22.50 and EUR 28.00 per Offer Share and between EUR 22.50 and EUR 28.00 per Offer GDR. The Offering consists of: (1) the Institutional Tranche of Shares and GDRs wholly offered to Institutional Investors; and (2) a Retail Tranche of Shares offered to persons who are not Institutional Investors, in each case as permitted by applicable laws and regulations and the terms included in this Prospectus.

## Retail Tranche

The Retail Tranche is directed to Retail Investors in Lithuania, Latvia and Estonia. Subscriptions for Offer Shares by Retail Investors can be made during the Retail Offer Period (from 12.00 noon on 21 September 2020 to 1.00 p.m. (EEST) on 1 October 2020 inclusive). A Retail Investor in Lithuania, Latvia or Estonia must have a securities account with a financial institution which is a member of Nasdaq Vilnius. A Retail Investor may submit an order for the purchase of the Offer Shares using the subscription order forms made available by such financial institution. Retail Investors will place their Subscription Orders at the fixed price of EUR 28.00 per Offer Share (i.e. the top of the Offer Price Range), indicating the maximum number of the Offer Shares they are willing to buy. No minimum subscription requirement applies for Retail Investors. An amount equal to the maximum price multiplied by the number of Offer Shares the Retail Investor intends to purchase will be blocked on its cash account linked to its securities account until the settlement is completed or funds are released. A Subscription Order may only be submitted when there are sufficient funds on such cash account to cover the whole transaction amount. Retail Investors may not change or withdraw any subscriptions orders, subject to certain limited exceptions.
The indicative minimum individual allocation (amount up to which a Subscription Order is expected to be fully accepted): (i) in the Retail Tranche is 100 Offer Shares; and (ii) for the Preferred Managers and Preferred Employees is 200 Offer Shares. The final minimum individual allocation will be determined by the Company together with the Joint Bookrunners after expiry of the Offer Period and it may differ from the indicative amounts provided above. A minimum individual allocation is being offered to certain former shareholders of AB "Ignitis gamyba" ("GEN") and AB "Energijos skirstymo operatorius" ("ESO") who (a) held the shares of ESO and/or GEN on 17 March 2020; and (b) sold them to the Company in the official tender offers for ESO and/or GEN shares conducted between 3 April 2020 and 22 April 2020; and (c) does not complain and/or does not participate
in a case, the subject matter of which relates to the delisting of ESO and/or GEN and mandatory buy-out of ESO and/or GEN shares and/or an IPO of the Company and/or dividends to ESO and/or GEN shareholders and/or dispute about prices and/or decisions of mandatory buy-out of ESO and/or GEN shares. The minimum individual allocation to such former shareholders will be calculated separately by reference to the number of the ESO and/or GEN shares held and sold by such shareholder in the relevant tender offer and the amount of dividends per share paid in 2020 for 2019. The maximum individual allocation in the Retail Tranche will be not more than 1 per cent. of the total share capital and/or voting rights of the Company (as enlarged by the Offering) (this limitation would not be applicable to the minimum individual allocation to certain former shareholders of ESO and GEN).

## Institutional Tranche

Institutional Investors will be required to specify the number of Offer Securities which they would be prepared to acquire and the related price for such Offer Securities. Institutional Investors may validly subscribe for Offer Securities at any price within the Offer Price Range. No minimum subscription requirement applies for Institutional Investors. Subscriptions within the Institutional Tranche can be made only through the Joint Bookrunners. Allocations shall be announced to Institutional Investors on the Allocation Date. The payment for the allocated Shares or GDRs must be made by Institutional Investors by 12.00 noon (EEST) on the first business day following the Allocation Date (expected to be on or around 5 October 2020) at the latest; in the event payment is not received from an Institutional Investor by that time, such Institutional Investor's subscription may be cancelled or re-allocated to another Institutional Investors. Institutional Investors may change or withdraw their initial subscription for Offer Securities until the last day of the Offer Period (inclusive).

## Size of Offering and Final Offer Price

The sizes of the Institutional Tranche and the Retail Tranche have not been predetermined. The Final Offer Price will be set within the Offer Price Range. The final number of Offer Securities offered in each tranche and the Final Offer Price (which will be the same for Institutional Investors and Retail Investors) is expected to be announced on or around 2 October 2020. The Company reserves the right to change the timetable of the Offering.

## Details of Admission

It is expected that admission of: (i) the Shares to listing and trading on Nasdaq Vilnius will become effective and unconditional dealing will commence at 10.00 a.m. (EEST) on or around 7 October 2020; and (ii) the GDRs to trading on the London Stock Exchange will become effective and that unconditional dealings will commence at 8.00 a.m. (UK time) on or around 7 October 2020. Assuming 20,901,503 Shares (in the form of Offer Shares and Shares represented by Offer GDRs) are issued pursuant to the Offering, immediately following Admission, the Principal Shareholder is expected to retain a controlling interest of 72.2 per cent. of the issued share capital of the Company and will experience a 27.8 per cent. dilution as a result of the Offer Securities.

## D. 2 Why is this prospectus being produced?

This Prospectus has been prepared in connection with (i) the public offering in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia, and (ii) the applications for Admission. Assuming 20,901,503 Shares (in the form of Offer Shares and Shares represented by Offer GDRs) are sold in the Offering, it is expected that the Company will raise gross proceeds of between 470.3 million and 585.2 million (assuming the Final Offer Price is set at either the bottom or top of the Offer Price Range, respectively). The Company will bear approximately EUR 12 million to EUR 15 million of fees and expenses in connection with the Offering (including the maximum amount of any discretionary commission).

The Company intends to use the net proceeds raised from the Offering to facilitate the Company's growth, including but not limited to investments in the Networks segment (e.g., cabling, smart meters, digitisation, etc.) and the Green Generation segments, and for general corporate purposes. In connection with the stabilisation arrangements, the Company will maintain in an escrow account an amount equal to the price at which stabilisation trades are made during the Stabilisation Period for the purpose of compensating the Stabilisation Manager in the event that the price at which the Stabilised Securities are sold following expiry of the lock-up to which the Stabilisation Manager is subject, is less than the price at which the Stabilised Securities were purchased (the "Stabilisation True-Up Amount"). The amount placed in escrow upon Admission will be an amount equal to $10 \%$ of the number of Offer Securities multiplied by the Final Offer Price. Upon expiry of the Stabilisation Period, this amount will be reduced if it is in excess of the total price paid for Stabilised Securities. The excess shall be released to the Company. Upon sale by the Stabilisation Manager of the Stabilised Securities, following expiry of its lock-up or pursuant to an exemption thereof, the balance of the escrow will be applied to any Stabilisation True-Up Amount or, if none due, released to the Company.

## RISK FACTORS

Before investing in the Offer Securities, prospective investors should carefully consider the risks and uncertainties described below, together with the other information contained in this Prospectus. The occurrence of any of the events or circumstances described in these risk factors, individually or together with other circumstances, could have a material adverse effect on the business, results of operations, financial conditions and prospects of the Group. In that event, the value of the Offer Securities could decline and an investor might lose part or all of its investment.

All these risk factors and events are contingencies that may or may not occur. The Group may face a number of these risks simultaneously, and one or more risks described below may be interdependent. In accordance with Article 16 of the Prospectus Regulation, the most material risk factors have been presented first in each category, but the order in which the remaining risk factors within each category are presented is not necessarily an indication of the likelihood of these risks actually materialising, of the potential significance of these risks or of the scope of any potential harm to the business, results of operations, financial condition and prospects of the Group.

The risk factors are based on assumptions that could turn out to be incorrect. Furthermore, although the Company believes that the risks and uncertainties described below are the most material risks and uncertainties concerning the Group, the business of the Group as well as the Offer Securities, they are not the only risks and uncertainties relating to the Group, the business of the Group or the industries in which the Group operates as well as the Offer Securities. Other risks, factors or circumstances not presently known to the Company or that the Company currently deems to be immaterial could, individually or cumulatively, prove to be important and could have a material adverse effect on the business, results of operations, financial condition and prospects of the Group. The value of the Offer Securities could decline as a result of the occurrence of any such risks, facts or circumstances, or as a result of the events or circumstances described in these risk factors, and investors could lose part or all of their investment.

Prospective investors should read and carefully review the entire Prospectus and should reach their own views before making an investment decision with respect to any Offer Securities. Furthermore, before making an investment decision with respect to any Offer Securities, each prospective investor should consult his, her or its legal adviser, independent financial adviser or tax adviser for legal, financial, business, investment or tax advice. Prospective investors must inform themselves as to (a) the legal requirements within their own countries for the purchase, holding, transfer, redemption or other disposal of the Offer Securities; (b) any foreign exchange restrictions applicable to the purchase, holding, transfer, redemption or other disposal of the Offer Securities which they might encounter; and (c) the income and other tax consequences which may apply in their own countries as a result of the purchase, holding, transfer, redemption or other disposal of the Offer Securities. Investors should be aware that they may be required to bear the financial risks of any investment in Offer Securities for an indefinite period of time.

## 1. RISKS RELATING TO THE GROUP AND ITS BUSINESS

1.1 The Group's financial performance could be adversely affected by changes in tariffs set for the regulated markets of electricity and gas distribution, which are the principal components of the Group's Networks segment.
A substantial portion of the Group's revenues, and a majority of the Group's adjusted EBITDA, are generated from its Networks business segment, which principally comprises the Group's electricity and gas distribution businesses. For the year ended 31 December 2019, 37.9 per cent. of the Group's revenues and 69.5 per cent. of its adjusted EBITDA ( 40.0 per cent. and 74.9 per cent., respectively, for the six-month period ended 30 June 2020) were derived from the Group's Networks business segment. Tariffs for electricity and gas distribution on the regulated market in Lithuania are set by the NERC by establishing the upper limit for tariffs of the distribution services. Specific prices for distribution are established by the Group within the limits approved by the NERC.

With respect to both electricity and gas distribution, the NERC sets price caps and allowed revenues, as applicable, for the provision of network services annually on an ex ante basis with the weighted average cost of capital ("WACC") set for five-year periods (subject to the cost of debt component being recalculated annually) on the basis of a reasonable return on the regulated asset base ("RAB"). The current price setting period for electricity runs through the end of 2021 , while the current price setting period for gas runs until the end of 2023. The allowed tariffs are calculated to compensate for operating expenses and taxes (other than corporate income tax), technological losses (which encompass network losses, electricity for own needs and commercial losses), RAB depreciation and amortisation and provide a reasonable return calculated as
the RAB times the WACC. For the electricity distribution business, the RAB component of the calculation is currently based on the historical cost model for part of the RAB and on the long-run average incremental cost ("LRAIC") model for the remaining part of the RAB, while, for the gas distribution business, the RAB component is based on the historical cost model. The key elements that have the most material impact on the Networks segment's results are the calculation of the RAB value, depreciation and amortisation and the WACC.

The current regulatory period for electricity was originally due to expire at the end of 2020 but was extended for one year without revision to the price caps or methodology for the RAB model. The NERC has not revised significantly its methodology for the RAB model for electricity distribution since the beginning of the current regulatory period in 2016, and there can be no assurances as to whether the current methodology for electricity distribution will continue to be applied for periods subsequent to the expiration of the current period, expected to be at the end of 2021. A change by the NERC in methodology for the RAB component for electricity distribution pricing in a manner that results in lower price caps for our electricity distribution business would have an adverse effect on the results of operations of the Networks business segment, and accordingly the Group, which could be material.
The NERC sets tariffs according to the principles set out in the regulatory price setting methodology. However, there may sometimes be disagreements regarding the correct application of the methodology. For example, the Group's tariffs in 2019 were reduced because when calculating the allowable level of income from distribution activities for 2016 and 2017, the NERC did not account for a portion (approximately EUR 53 million) of the cost of capital of the Group (returns from 2016 and 2017 were adjusted on the basis of historical cost RAB rather than the RAB value based on the LRAIC model), which the Group then appealed, contending that the NERC had unreasonably reduced the amount of the Group's income in 2019 and 2020 by approximately EUR 26.5 million each. The NERC noted that the impact of the adjustments should be assessed when setting the price caps for electricity distribution for the next price setting period and that the LRAIC model should be applied for the new price setting period in order to maintain an integral financing level of reasonable and necessary investments for the renewal of LRAIC-optimised assets. As per the NERC explanation, the network elements which have been optimised applying the LRAIC model, but have not been renewed by the Company during the current price setting period from the funds included in set price caps, should be assessed by determining the cost of capital calculated using the LRAIC model for the new price setting period, provided that the Company plans to invest in the renewal of these network elements during the next price setting period (2022-2026), However, there can be no assurance that the NERC will return the amounts as indicated in its letter or that the NERC will not make adjustments of this nature in the future, and the basis for the Group to appeal this in the future could be weakened if the NERC were to change the regulatory methodology for calculating the RAB component after the expiration of the current regulatory period at the end of 2021.
Any tariffs approved by the NERC may not reach the levels required to support the Group's expected return on investments. In addition, the Group may not receive approval to increase tariffs for any given regulatory period, and the WACC may be set at a level which would negatively impact the regulated tariffs and prevent the Group from maintaining or improving its profit margins. Any adverse changes in the tariffs set and regulated by the NERC could have a material adverse effect on the Group's business, results of operations and financial condition.
For a discussion of other regulatory risks faced by the Group, see paragraph 2 of this section titled "Risk Factors" ("Risks relating to legislation and regulation") below.

### 1.2 The Group is subject to the risk of investments and operating expenses being higher than the allowed levels by the regulator. As the Group's Networks segment depends on the availability and reliability of its distribution network the Group is also subject to the risk of deterioration in its network reliability indicators (which could lead to penalties for the Group).

The Group's overall performance in its Networks segment depends on various factors, some of which are beyond the Group's control. The performance of the Group's Networks segment depends heavily on the availability and reliability of the distribution network in Lithuania, and while the Group performs regular maintenance and repair work to ensure the network's safe and reliable operation, there can be no assurance that the distribution network will always remain functional. Any damage, whether man-made or natural, to the infrastructure or any technical issues with the distribution system could interfere with the overall performance of the Group's energy distribution business.
As the Group's customer base continues to grow, its existing energy distribution networks might not be sufficient to handle the increased demand in energy supply, and the Group could be forced to invest in
improving or expanding its existing infrastructure and upgrading the relevant technological solutions employed to meet the needs of its customers.

In particular, the Group is subject to the risk that actual operating expenses (particularly maintenance expenses and salary expenses) could be higher than anticipated in any period. As part of the regulatory tariff framework, operating expenses are included in the calculation of the maximum tariff set by the NERC for each price setting period. The amount allowed for operating expenses is set by the NERC for the first year of the price setting period, subject to annual adjustments for inflation and wage cost increases. If the Group's actual operating expenses are higher than those contemplated in the tariff calculation, the Group will generally not be compensated (save in the case of higher costs as a result of new regulations). This will therefore result in a reduction in the Networks segment's profit margins for the period. Although in recent years the Group's actual operating expenses have been lower than the amounts provided for in the calculation of the tariff, it is possible that in the next price setting period the headroom for operating expenses provided for in the calculation of the tariff will be set at a lower level.

The Group is also subject to the risk that its actual investments required for the Networks segment is higher than anticipated. The Group generally recovers the investments required in connection with the Group's Networks assets indirectly through the calculation of the RAB using the LRAIC model for purposes of the tariff calculation (as discussed above in paragraph 1.1. of this section titled "Risk Factors" ("The Group's financial performance could be adversely affected by changes in tariffs set for the regulated markets of electricity and gas distribution, which are the principal components of the Group's Networks segment")). This model sets the RAB value at the end of the price setting period by reference to the replacement cost value, which provides the Group with the required funding resources to maintain planned network investments. However, to the extent the actual investments required in connection with the Networks segment exceeds the amount assumed in the LRAIC model, the Group may be unable to recover some of this expenditure.
The Group is also subject to the risk of not meeting network reliability targets, principally SAIDI and SAIFI. SAIDI measures the average duration of unplanned interruptions in electricity or gas transmission and SAIFI measures the average number of unplanned long interruptions per customer. If the Group does not meet network reliability targets, the NERC has the ability to charge the Group penalties for each quality indicator separately. The maximum penalty amount per indicator would be an amount equal to 2 per cent. times the WACC (for example, if the WACC were 5.28 per cent., the penalty would be 2 per cent. of this (being 0.11 per cent.), and a WACC of 5.17 per cent. would be applied). Therefore, in addition to any impact on operating expenses, failures in the reliability and efficiency of the distribution network could have a direct impact on the returns allowed to the Group during the period.

Any material increases in relation to operating expenses or investments that are not compensated under the regulatory pricing mechanism, or any material deterioration in the Group's network reliability indicators, could have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.3 The Group's growth strategy contemplates significant expansion of its Green Generation capacity, which will increasingly expose the Group to risks specific to the acquisition, development and operation of renewable energy generation projects, including those with which it has more limited experience.

The Group's Green Generation segment, which is focused on the generation of electricity through renewable energy resources and on expanding the Group's green generation capacity, is currently the Group's second largest contributor to the Group's adjusted EBITDA (representing 7.6 per cent. and 16.7 per cent. of the Group's revenue and adjusted EBITDA, respectively, in the year ended 31 December 2019 and 6.7 per cent. and 18.4 per cent. of revenue and adjusted EBITDA for the six-month period ended 30 June 2020, respectively). The Green Generation segment is a key part of the Group's growth strategy, and the Group anticipates that the portion of revenue and adjusted EBITDA that this segment represents will increase over the near to medium term. The Group's target is to reach 1.6 to 1.8 GW of installed Green Generation capacity by 2023 and 4 GW of installed Green Generation capacity by 2030 (compared to 1.1 GW as at the Latest Practicable Date), and the Group is continuing to grow this segment through the development and acquisition of new projects in various stages of development in support of this target.

The Group acquired two of its current operating wind farms (Eurakras and Tuuleenergia) in 2016 and the other two (Vèjo gūsis and Vèjo vatas) in 2018. It is in the process of developing two additional wind farms (one in Mažeikiai, Lithuania, and one in Pomerania, Poland), with total remaining investments of approximately EUR 80 to 85 million for the Mažeikiai wind farm as of 30 June 2020 and total remaining investments of approximately EUR 40 million for the Pomerania wind farm as of 30 June 2020. The Group has also just completed the development of one waste-to-energy/biomass CHP plant in Lithuania (the

Kaunas CHP Plant), which commenced commercial operations in August 2020 and is expected to be fully operational in the fourth quarter of 2020, and is developing an additional waste-to-energy/biomass CHP plant in Lithuania (the Vilnius CHP Plant). The Group has a growing pipeline of renewable projects at various stages of consideration, with target technologies including onshore wind, offshore wind, waste-toenergy, biomass and solar.

The scale of the anticipated expansion of the Green Generation segment will increasingly expose the Group to a variety of risks specific to the acquisition, development and operation of renewable energy generation projects, and there can be no assurance that the Group will be successful in managing these risks. These include risks of:

- being unable to identify and consummate suitable renewable energy acquisition and development opportunities in order to achieve the Group's growth targets;
- being unable to obtain, or facing delays in obtaining, requisite regulatory licences or authorisations for renewable energy projects;
- inability to obtain the requisite financing to fund the development of new renewable energy generation projects, whether due to volatility in credit and capital markets or otherwise;
- construction risks arising from renewable energy development projects, particularly from a technical perspective in relation to the timing of construction phases, that may cause an increase in costs or delays to commencement of power generation, including, for example, the risk that necessary equipment and labour may not be available to meet the Group's requirements whether due to market fluctuations in the demand for equipment or labour, the cost and availability of specific equipment, the failure of a contractor to perform its contracted services or otherwise;
- fluctuations in market prices of electricity after any subsidised tariffs expire;
- generation yield assessments for renewable energy generation projects not reflecting actual results;
- a "cannibalisation effect" through which the increasing penetration of renewable technologies with zero marginal cost variable causes a decline of wholesale electricity prices;
- fluctuations in the cost of balancing;
- the capture price effect;
- ineffectively staffing and managing the Group's expanded operations and facing unanticipated difficulties in the integration of existing management teams and operations, particularly in new market segments with which the Group has less experience;
- inability to keep pace with technological changes in the rapidly evolving renewable energy sector;
- increased competition; and
- failing to effectively manage expansion in other jurisdictions in which the Group has less experience, including risks related to navigating new regulatory regimes; entering into contracts governed by the laws of other jurisdictions with which the Group is not familiar; lack of brand recognition in foreign markets; fluctuations in currency exchange rates; foreign exchange controls which restrict or prohibit the repatriation of funds; technology export and import restrictions or prohibitions; increased trade barriers, including import and export controls, tariffs, customs and duties; and potentially adverse tax consequences.

The Group acquires assets at various stages of development. With respect to new developments, as land use is often subject to various zoning and other relevant ordinances and regulations in Lithuania and the other jurisdictions that the Group operates in, the Group might not always be able to find or secure sites that can be used for its development projects in full compliance with the relevant land use regulations. In some instances, the Group may complete the acquisition of projects even if it is aware of a failure to fully comply with some aspects of the land use regulations, based on the Group's own risk assessment. There can be no assurance that the Group will not face fines or other penalties in respect of any such non-compliance.
The Group may also encounter issues in relation to connecting new developments to the grid, such as being unable to secure grid connections in a timely manner or not meeting the requirements of the transmission system operation ("TSO") or distribution system operator ("DSO") in relation to the grid connection, which may result in a breach of the Group's contractual obligations and potentially lead to the termination of the relevant agreements.

The feasibility of Green Generation development projects also depends on climate and weather conditions. For example, the viability of any renewable energy power plant construction project will be dependent on the wind patterns, water current, solar radiation and other relevant conditions in a particular location, and such conditions could change in a particular location during different times of the year. All of the above factors together limit the Group's choice of development projects. Additionally, other participants in the energy market could also be trying to secure the same projects targeted by the Group, making securing suitable projects a competitive process. Any failure to identify and secure suitable projects in a timely manner will hinder the Group's expansion plan.

In relation to project acquisitions, although the Group undertakes due diligence reviews, such reviews may not reveal all existing or potential risks and liabilities and there can be no assurance that the Group's acquisitions are not or will not become subject to liabilities of which it is unaware at the time of purchase. While the Group seeks to obtain warranties and indemnities from sellers where practical and appropriate, there can be no assurance that the Group would be able to enforce its contractual or other rights against the relevant sellers or that any warranties and indemnities would be adequate to cover the Group's liabilities. Additionally, certain risks revealed when conducting due diligence (whether or not deemed material by the Group at the time) could be deemed to be disclosed to the Group and, therefore, the Group might not have the benefit of the warranties and indemnities in the relevant acquisition agreement in respect of any losses connected with these risks. The acquisition of businesses or assets with risks or liabilities of which the Group was or may be unaware, or which the Group did not accurately assess or assume, or against which the Group did not obtain full legal protection, could have a material adverse effect on its business, results of operations and financial condition.

In addition, as the Group expands into jurisdictions and/or market segments outside of its core historical operations, it may face additional operational and other difficulties with which it has limited experience. Pursuing these activities may consume significant management time and resources, and there can be no assurance that the Group will achieve its targeted return on investments. For example, the Group is actively pursuing investment in offshore wind projects, which are typically more expensive than onshore wind projects and involve additional technological complexities. There can be no assurance that the Group will be successful in leveraging its experience with other power projects to expand into these new areas.

Furthermore, once the Group has increased its generation capacity through acquiring or developing a new Green Generation asset, it is subject to the risk that it will be unable to secure long-term power purchase agreements or subsidies (renewable energy tariffs) or similar arrangements with respect to the new capacity, or that such power purchase agreements or subsidies might be terminated by the Group's counterparties.

The actual results of new developments may differ materially from those assumed in the business case at the time the Group's investment in the project is approved for a variety of reasons, including assumptions in relation to investment requirements, electricity prices, load factors, capture price effects, balancing costs and other matters later proving to be incorrect.

Any failure to successfully execute the expansion of the Group's Green Generation segment as a result of any of the above factors could lead the Group to miss the targets that it has set out to achieve and could have a material adverse effect on its business, results of operations and financial condition.
1.4 The Group participates in capital intensive projects and volatility in the credit or debt and equity capital markets may adversely affect the Group's access to bank financing and/or debt or equity capital for purposes of future proposed developments; additionally the Group has capital intensive infrastructure requirements and any increase in the price of the required materials, equipment, components or services could translate into an increase in the cost of energy production and distribution.
The Group participates in investment projects that are capital intensive, including renewable energy development projects in its Green Generation segment (such as its current development of two waste-toenergy/biomass CHP plants in Vilnius and Kaunas and wind farms in Lithuania and Poland), and also faces significant capital requirements for the modernisation and renewal of the Group's distribution network in its Networks segment. The Group is at times required to seek external financing for the capital required for these projects. For example, the Group entered into a guaranteed loan facility with the European Investment Bank ("EIB") in the amount of EUR 190 million on 5 December 2016 in connection with the development of the waste-to-energy/biomass CHP plant in Vilnius (which has a total investment budget of approximately EUR 350 million), a guaranteed loan facility with Swedbank in the amount of EUR 120 million (of which 51 per cent. is attributable to the Group and 49 per cent. is attributable to the Group's commercial partner, Fortum) on 31 May 2017 in connection with the development of the waste-to-energy CHP plant in Kaunas (which has a total investment budget of approximately EUR 157 million) and a secured loan agreement with
the EIB in the amount of PLN 258 million (approximately EUR 60 million) on 9 March 2020 for the development of the wind farm in Poland (which has a total investment budget of approximately EUR 130 million). The Group had utilised EUR 140 million, EUR 95 million and PLN 190 million (approximately EUR 43 million) of these facilities, respectively, as at 30 June 2020. Volatility in the credit or capital markets may adversely affect the Group's access to debt or equity capital for purposes of future proposed developments, and consequently its ability to grow its business fully through such developments, which in turn could adversely affect the Group's business operations, prospects, financial condition and operational results.

The Group may be required to invest significant resources in preparation and execution in connection with its projects, including costs associated with due diligence and other types of consulting particularly in connection with a project's economical, legal or technical feasibility, and there can be no assurance that the Group will always complete these investment projects after making the initial investments or that the Group will achieve the anticipated rates of return from these projects. The Group might be forced to postpone, terminate or withdraw from such projects should the circumstances require, and these projects could also be subject to delays or higher costs than anticipated. The Group's investments in any such capital intensive projects could require a significant amount of cash to be paid up front and, even if the projects are not eventually completed, this could restrict the Group's cash flow and expose the Group to liquidity risk or other financial or operational risks, which could have a material adverse effect on the Group's business, results of operations and financial condition.
Furthermore, the Group's operations are capital intensive because the distribution of energy requires the support of adequate infrastructure, which is often expensive to construct and maintain. In the year ended 31 December 2019, the Group's investments for the distribution network comprised in the Networks segment was EUR 179.0 million, representing approximately 39.5 per cent. of the Group's investments for the year. The Group expects the amount of investment for the Networks segment to be approximately EUR 175.0 million in the year ending 31 December 2020. A substantial portion of the cost of infrastructure development relates to the purchase of the materials, equipment and components required for the construction and maintenance of the Group's infrastructure, and the prices of these depend on many factors that are beyond the Group's control, including raw material costs, transportation costs and overall supply and demand. Any increase in the price of the required materials, equipment, components or services could translate into an increase in the cost of energy production and distribution, which could have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.5 The Republic of Lithuania, which, as at the date of this Prospectus, is the sole shareholder of the Company and, following the Offering, will continue to be a majority shareholder of the Company, has and will continue to have great influence over the management of the Group and may pursue decisions that reflect Government policy, and its interests may differ from or conflict with those of other shareholders.

As at the date of this Prospectus, the Republic of Lithuania, through the Ministry of Finance, is the sole shareholder of the Company (the holding company of the Group) and has control over the Group's business matters. Immediately following Admission, the Republic of Lithuania will continue to own beneficially approximately 72.2 per cent. of the issued ordinary share capital of the Company. Were Securities of the Company to be acquired by the Stabilisation Manager in connection with the stabilisation activities described in Part 17, paragraph 10 of this Prospectus ("Stabilisation") and were such Securities to be subsequently (following the end of the 180-day lock-up period) purchased by the Company pursuant to the right of first refusal arrangements described in Part 17, paragraph 10 of this Prospectus ("Stabilisation"), the percentage of the Company's outstanding Share capital held by the Republic of Lithuania could rise to up to approximately 75 per cent.

The Government resolution on 18 March 2020 approving the conversion of the Company into a public limited liability company $(\mathrm{AB})$ for purposes of the Offering is subject to the requirement that, following the public distribution of shares, the Republic of Lithuania shall own not less than $2 / 3$ of the shares and represent not less than $2 / 3$ of the voting power at the General Meeting of Shareholders of the Company. After receiving all necessary approvals required by law from the National Security Commission and the Government, on 30 June 2020 the Ministry of Finance exercised its right as the sole shareholder of the Company and adopted a resolution to convert the Company from a private limited liability company into a public limited liability company, which became effective on 28 July 2020 when the updated version of the Articles of Association was registered.

As a result, the Republic of Lithuania will continue to be the controlling shareholder of the Company and possess sufficient voting power and have a significant influence over all matters requiring shareholder
approval, including the election of members of the Supervisory Board, approval of significant corporate transactions and delay, deferral or prevention of a change of control, giving the Republic of Lithuania continuous effective control over the activities of the Group. According to the latest amendments to the Law on the Management, Use and Disposal of Assets owned by the State and Municipality, not less than half of members of the Supervisory Board shall be independent members, and the remaining members might be nominated by the Republic of Lithuania as the controlling shareholder. Nonetheless, at least one civil servant has to be elected to the Supervisory Board of the Company. Currently, five members of the Supervisory Board, including the Chairman of the Supervisory Board, are independent members and two are nominated by the Republic of Lithuania. The Republic of Lithuania is currently in the process of selecting the remaining two independent members of the Supervisory Board. The Chairman of the Supervisory Board will in the case of a split vote of the Supervisory Board have the deciding vote. Therefore, the Republic of Lithuania does not have absolute control over the management of the Group. Please see paragraph 4 of Part 6 ("Business Overview"). However, the Republic of Lithuania, as the controlling shareholder of the Company, has and will continue to have, indirectly, the power to affect the Group's operations, for example, through the appointment of new or additional Supervisory Board members. Therefore, the Republic of Lithuania could influence the Group's decision making process to align the Group's business practices with Government policy. As the Group is mentioned directly in the National Independence Energy Strategy as an entity tasked with implementation of some of the key components in the National Independence Energy Strategy, any changes at the national strategic level could potentially impact the Group's strategic direction. In addition, as the Company has strategic control over its subsidiaries, the Republic of Lithuania's influence on the Company's Supervisory Board also gives it a degree of control over the business of the Group's subsidiaries, including strategic direction, management and budget.
Additionally, the Government of the Republic of Lithuania could influence the business of the Group by adopting new legislation with which the Group is bound to apply.

The interests of the Government may sometimes conflict with the Group's objectives as a commercial enterprise and the Republic of Lithuania might prioritise national policy goals above the Group's commercial interests when exerting its influence over the Group and may urge the Company to take or not to take certain actions that the Company would otherwise decide differently. For example, the Group is subject to the Government's dividend policy for state-owned companies, under which the Group's ability to reinvest a proportion of its profits might be limited. Furthermore, changes to the members of the Company's Supervisory Board are currently influenced by the Government as sole shareholder and will continue to be influenced by the Government as a majority shareholder following the Offering, and such changes may be made for national, political, rather than commercial, reasons.

In addition, certain of the Group's business activities, such as mergers and acquisitions, establishment of new legal entities, increase of share capital of the Company, reorganisations and equity injections into the Group's principal subsidiaries all require approval of the Ministry of Finance as the Company's sole shareholder and, following the Offering, the Company's controlling shareholder, at the Company's General Meeting. In addition, in accordance with the Law on the Protection of the Objects of National Security Importance, the Company, or any other Group entity, may be directed by the Republic of Lithuania to purchase entities or assets relevant to national security from other entities important for national security and the Company is required to obtain the prior approval of the National Security Commission for transactions meeting certain criteria, including, but not limited to, transactions that exceed 10 per cent. of the Company's prior year's revenue. Please see paragraph 1.2 of Part 9 ("Regulation"). Additionally, certain actions of the Company (for example, an increase of share capital or a corporate reorganisation) would require the approval of the Government in addition to the Ministry of Finance, in accordance with the decision of the Government No. 665 dated 6 June 2012.

Any reorganisation of the Government could lead to changes in the operations of the Group as the Government might after its reorganisation have a materially different strategic focus and different priorities for the Group, resulting in potential adverse consequences to the Group, including changes in the Group's business strategies that negatively impact its financial condition, as well as other initiatives that conflict with the Group's commercial interests.
The abovementioned politically driven situations and events might at times interfere with the Group's commercial interests and could have a material adverse effect on the Group's business, results of operation and financial condition.

### 1.6 The Group is party to certain development partnership arrangements and may enter into further partnerships or joint venture arrangements in certain circumstances and therefore could be dependent on the actions of commercial partners.

The Group is currently party to a development partnership arrangement with Fortum Heat Lietuva, UAB ("Fortum") in connection with the development and operation of a waste-to-energy plant in Kaunas (the "Kaunas CHP Plant"). Fortum owns a 49 per cent. interest in the plant, while the Group holds 51 per cent. (although the Group understands that Fortum may be in the process of seeking to dispose of its interest as part of a wider withdrawal from the Baltic region, which could result in the Group having a new development partner). The Group also plans to sell up to 49 per cent. of its interest in its waste to energy and biomass fired plant in Vilnius (the "Vilnius CHP Plant") once construction has completed.

Additionally, the Group has entered into a partnership and signed a joint bidding agreement with Ocean Winds (which is a joint venture between EDPR and Engie), with the aim to co-develop a 700 MW offshore wind project in Lithuania. The auction process for this project is expected to take place in 2023. The joint bidding agreement contemplates that, if the Group and Ocean Winds win the auction, the Group will own 51 per cent. of this project. As part of the strategic partnership, the Group has also acquired from Ocean Winds a 5 per cent. minority stake in a more advanced offshore wind project of 800 to 950 MW off the Eastern coast of Great Britain (Moray West).

The Group may enter into further partnership arrangements or joint ventures in the future. In particular, part of the Group's strategy in connection with the expansion of its Green Generation portfolio is its asset rotation programme, whereby the Group sells down a portion of its interest in a project (typically after construction has completed) in order to recycle capital and capture development premium. The entry into these partnership and joint ventures gives rise to a number of counterparty risks.
Certain decisions relating to sites held through partnership/joint venture arrangements may depend upon the consent or approval of the Group's commercial partner. Additional matters, including dividend distributions and share transfers, could also require the commercial partner's consent. The Group's commercial partners may have economic or business development interests that are inconsistent with the Group's objectives. The Group may have disputes with its commercial partners and may not be able to resolve all the issues that arise with respect to such disputes, or the Group may have to provide financial or other inducements to its commercial partners in order to obtain a resolution in its favour. Such disputes may create impasses on decisions and lead to delays in the completion of the project, or the project being operated in such a way that it will not achieve its highest potential rate of return. Additionally, the Group's partnership arrangements may contain provisions that give rise to additional capital requirements from the Group in certain circumstances. For example, the Group's agreement with Fortum in respect of Kaunas CHP provides that, in a deadlock situation, Fortum has the right to put its shares to the Group (and the Group has an equivalent call option in respect of Fortum's shares), which if exercised would result in the Group having full responsibility for the project's capital requirements.

Partnership arrangements and joint ventures also subject the Group to the risk that a partner breaches agreements related to the partnership/joint venture which causes a default and results in liability for the Group. In addition, a default by a partner could constitute a default under a mortgage or other loan financing documentation relating to the asset, which could result in a foreclosure and the loss of all or a substantial portion of the investment made by the Group.

Disputes could also potentially result in litigation or arbitration which may distract the management team from their managerial tasks. In addition, projects may require financing to be provided by commercial partners. If a partner were to fail to provide such financing when required, the Group may be forced to make up such shortfall out of its own resources to avoid additional cost or delay to the project. Should any of the aforementioned events occur, they could have a material adverse impact on the Group's business, financial condition, results of operations and prospects.

### 1.7 The Group's overall energy generation and the demand for the Group's energy supply are both subject to climatic conditions that are not within the Group's control.

Both the Group's overall energy generation levels and the demand for energy could be adversely impacted by climatic conditions that are not within the Group's control.

In relation to the Group's generation volumes, the Group's electricity output from many of the power generation facilities in its Green Generation segment, including its hydro power, wind facilities, waste-toenergy/biomass facilities and solar power facilities, is subject to changes in climatic and other environmental conditions.

The Group's electricity output from its wind farms is subject to fluctuations in wind conditions. There can be no assurance that the wind conditions at the Group's wind farms will be consistent with the Group's operational assumptions, or that climatic and environmental conditions will not change significantly from the prevailing conditions at the time the Group's operational assumptions are made. Long-term predictions are subject to uncertainties due to, among other things, the placement of wind measuring equipment, the amount of data available, the extrapolation and forecasting methods used to estimate wind speeds and differences in atmospheric conditions and errors in meteorological measurements. Moreover, even if the actual wind conditions at the wind farms are consistent with the Group's long-term predictions, wind conditions over a limited period of time may substantially deviate from the long-term average due to natural wind fluctuations, causing significant short-term volatility in the performance of the Group's wind farms.
The Group's "run-of-river" hydro power generation facility, Kaunas HPP, is particularly subject to fluctuations in water flows. There can be no assurance that the water inflows at the plant will be consistent with the Group's operational assumptions, or that climatic and environmental conditions will not change significantly from the prevailing conditions at the time the Group's operational assumptions are made. Water flows vary each year and depend on factors such as precipitation, rate of snowmelt and seasonal changes. Additionally, as part of managing its generation activities to achieve desired returns, the Group itself sometimes takes actions to alter the water flow. While the relevant government authorities do permit water flow variations, this is on the condition that the Group constantly monitors the levels of fish and birds in the relevant area and, if the Group fails to fulfil these obligations, it could lose the right to effect these variations.
The Group's pump storage hydro power generation facility, Kruonis PSHP, pumps water from the Kaunas reservoir using electricity during the off peak period (typically at night) when electricity prices are relatively low and generating electricity during the peak period (typically during day time) when electricity prices are higher. Although the "peak" and "off peak" periods are principally affected by the time of day, they may also be affected by weather and other seasonal factors.
Solar power facilities are subject to fluctuations in the amount of sunshine and to weather conditions that result in solar panels being covered for long periods of time (such as snow and dirt).

The Group's business is subject to seasonality in respect of temperature and seasons in a number of respects. The Group's generation is typically lower in the summer than in the winter, due to factors including Kaunas HPP's dependence on water flows (as discussed above); Kruonis HPSP generation being affected by maintenance performed mainly in the summer period; and both Vilnius and Kaunas CHPs, and the boilers at the Elektrenai Complex typically not operating at full capacity during the summer due to less demand for heat. Demand (which also impacts the Group's electricity and gas supply businesses, comprised within its Customers and Solutions segment) is affected significantly by air temperature. Energy consumption is generally higher when the weather is colder, and therefore, in addition to the general seasonality of higher consumption in the winter than in the summer, the Group's is subject to the risk that its results will be negatively affected by rising air temperatures between years.

Should any of the above conditions fluctuate too much or deviate from the Group's operational assumptions, the Group's electricity and heat generation, as well as demand for electricity, gas and heat, could be negatively affected, which could have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.8 The Group's power plants, distribution networks, infrastructure, machinery and other equipment and components require ongoing maintenance and investment, which costs may increase over time.

The continual operation of the Group's distribution network and power plants, as well as natural processes, such as erosion and corrosion, have an impact on the condition of some of its equipment and components of its distribution network and power plants. The impact of such processes tends to increase as plants, equipment and components grow older. Certain parts of the Group's distribution network have deteriorated in recent years due to lower annual investments in respect of these assets being funded by the regulatory framework than that which would be required to maintain the assets at their existing technical level. There is a risk that the quality of distribution services provided in some locations may not correspond to the safety and service level requirements set out in applicable legislation. These may lead to service interruptions, losses and damages requiring reallocation of resources or additional investment from the Group on unplanned repair and maintenance, as well as legal, regulatory or administrative proceedings arising from incidents due to the deterioration of the Group's assets.
Although the Group seeks to implement and maintain robust inspection and maintenance programmes, including proactively repairing and replacing equipment and components before they fail, and modernising
its power plants and distribution networks, there can be no assurance that the Group will be successful in its efforts or that operations and maintenance and investment costs will not increase over time. Additionally, if any assets were to deteriorate to the point that they were no longer operational, they might need to be written off. Any of the foregoing could have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.9 The Group faces significant competition from other renewable energy companies.

The renewable energy sector, which is the focus of the Group's Green Generation segment and a key component of the Group's growth strategy, is a competitive environment. While the Group has considerable experience developing and operating hydro assets, and more recently has gained experience developing and operating onshore wind assets and waste-to-energy/biomass plants, some of the Group's competitors may have more experience than it does in running renewable energy operations and therefore have a competitive advantage over the Group. In addition, barriers to entry are relatively low in Lithuania and other jurisdictions in which the Group operates its Green Generation segment and the Group may face even greater competition in the future. In the renewable energy sector, competition is focused on bidding for new or acquiring existing sites, securing delivery and installation of key equipment and on-grid pricing. Certain competitors may have better access to local government support and to financial, infrastructure or other resources than the Group, enabling them to be more competitive in the development and acquisition of new renewable energy projects.
In addition, the Group may encounter competition from energy producers focused on renewable energy sources with respect to which the Group currently has limited exposure, such as offshore wind and solar power. Although the Group has a growing pipeline of renewable projects at various stages of consideration that includes these technologies, there can be no assurance that the Group will successfully develop capacity in the future to compete with more experienced competitors in these areas. If the Group is unable to maintain and increase its competitiveness in the renewable energy sector, or its efforts to compete against other renewable energy companies are unsuccessful, this could have a material adverse effect to the Group's business, results of operations, financial condition and prospects.

### 1.10 The Group's development of new energy technologies might not be commercially successful, and the Group might not be able to recover its investments should such development projects fail.

As part of its overall strategy of establishing itself as a market leader in sustainable and smart energy and developing innovative energy solutions for its customers, the Group makes investments in the development of new business activities and energy technologies in which it has limited expertise, such as renewable energy solutions, energy storage solutions, energy saving financing solutions or charging station for electric vehicles. Such developments are often capital and labour intensive and require long-term capital commitment. In committing to the development of new energy technologies, the Group makes certain assumptions regarding the technological, legal, financial and economic environment. The actual development of the energy technologies might deviate from the assumptions that are made, resulting in the Group failing to achieve its development goals and recover its investments. Moreover, a failure in the development of these technologies, or a failure to keep pace with new energy technologies in the market, could harm the Group's branding and market positioning as a leader in smart energy and renewable energy solutions, which could have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.11 The Group relies on infrastructure that is owned and operated by third parties, which exposes the Group to risks associated with the accessibility and reliability of such infrastructure.

With respect to its electricity distribution business, the Group relies on transmission cables and other interconnection facilities owned and operated by the state-owned TSO for the Republic of Lithuania, Litgrid AB . Were the TSO to restrict the Group's accessibility to the cables and facilities, the Group's interconnection and transmission capacity could be greatly reduced, causing the provisions of its services to be interrupted or suspended.

Similarly, with respect to its gas distribution business, the Group relies on state-owned AB Klaipedos Nafta ("KN") for the transmission infrastructure for LNG and on AB Amber grid ("Amber grid") for the transmission infrastructure for natural gas.

In the event of any failure in the electricity or gas transmission infrastructure, which is beyond the Group's control as they are operated by third parties, the Group may not be able to provide services to its customers as contracted and, although the Company may be able to recover compensation from the TSO, this could cause substantial disruption to the Group's business and the Group's reputation might be harmed. Failure by the Group to access the transmission infrastructure operated by the TSO, KN or Amber grid (as the case
may be), whether as a result of restricted accessibility imposed by these third parties or due to system failure, could have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.12 System failure, power outage, capacity limitation, natural disaster or other emergencies at the Group's power plants and other facilities may materially interrupt its business operations and harm the Group's reputation.

The Group's power plants and other facilities, including its natural gas and waste-to-energy/biomass, heat and power plants, hydropower facilities, wind farms, distribution infrastructure and information systems controlling these facilities are subject to system failure, power outage, capacity limitation and physical damage due to natural disasters such as storms, floods or earthquakes, as well as a number of other emergencies that could interrupt the generation and distribution of energy and other aspects of the Group's business. As most of the Group's assets are located in Lithuania, the effects of these events could have a more severe impact on the Group than they would have on companies with more geographically diverse operations.

There can be no assurance that emergencies will not occur or that the precautionary measures implemented by the Group will always be able to prevent or contain the emergencies, particularly in relation to natural disasters that are beyond the Group's control. Any such emergency may cause loss in power generation, interruption to natural gas and electricity supply or other services provided by the Group, which may result in customer dissatisfaction and harm to the Group's reputation and may lead to reduced revenue, increased maintenance and repair costs or other financial and legal liabilities, as well as various other fines, costs or expenses, which could have a material adverse effect on the Group's business, results of operations, financial condition and reputation.

In addition, the Group may need to temporarily shut down some of its power plants and incur expenses in connection with inspections, maintenance or repair activities in addition to those that the Group conducts regularly, including such additional activities that the governmental authorities in Lithuania and the other countries in which the Group operates may require. Any physical damage to the Group's facilities may be costly to repair and the Group may not have sufficient insurance to cover all potential losses and liabilities (see paragraph 1.15 of this section titled "Risk Factors" below). As a result, any disruption of the Group's services due to emergencies at its power plants and other facilities could result in a material adverse effect on its business, results of operations, financial condition and reputation.

Furthermore, the Group's existing electricity distribution infrastructure may fail in the event of strong wind, heavy rain and storms in Lithuania. Any such failure could cause disruptions to the Lithuanian electricity supply. Any such failures could result in a material adverse effect on the Group's business, results of operations, financial condition and reputation.

### 1.13 Default or delay by any of the Group's counterparties (which include its partners, contractors, customers, subcontractors and suppliers) as well as by financial and insurance institutions may have an adverse impact on the Group's results of operations and financial condition.

The Group undertakes significant investments related to the modernisation, renewal and construction of its distribution assets and energy power plants. The Group faces the risk of potential default or delay by its counterparties (which include its partners, contractors, subcontractors and suppliers). For example, the Group has experienced some delays in relation to the construction of the Vilnius CHP Plant, which was originally scheduled for completion in January 2020 but is now scheduled for completion between the first quarter of 2021 (in respect of the waste-to-energy unit) and the fourth quarter of 2021 (in respect of the biomass unit), due to delays encountered with the Group's contractors primarily during the design phase. The risk of default by counterparties will be heightened in cases of financial hardship or bankruptcy. Any default by the Group's counterparties may affect the cost and completion of its projects, the quality of work done by the counterparties, the supply of certain critical products or services or expose it to reputational risk, business continuity risk and the loss of important contracts, as well as to substantial additional costs, particularly in cases where it would have to pay contractual penalties, initiate or defend claims involving the counterparties, find alternative counterparties or complete work itself, which could have a material adverse effect on the Group's business, results of operations and financial condition.

In particular, Rafako S.A., the main contractor for the construction of the Vilnius CHP Plant's biomass unit, formally launched a restructuring process on 7 September 2020 due to financial difficulties, partially as a result of the COVID-19 situation. The Company is continuing to work with Rafako S.A. pending further clarity with respect to its ability to complete the project and, based on the Company's current assessment, the base case expectation for completion of the Vilnius CHP Plant's biomass unit remains the fourth quarter
of 2021. In the event that Rafako S.A. becomes insolvent and/or the Company terminates the agreement with Rafako S.A., there could be a delay in the completion of the biomass unit (which the Company expects could amount to approximately one year) due to potentially lengthy public procurement procedures required to engage contractors to complete the work. See paragraph 2.8 of this section titled "Risk Factors" ("As the Company is a state-controlled company, the Group is subject to public procurement regulations, which could make the procurement process more time-consuming, and any violation of the regulations could render existing contracts to be declared null and void and subject the Group to fines or other administrative penalties"). Any such delay would not have an impact on the Vilnius CHP Plant's waste-to-energy unit, which is still expected to complete in the first quarter of 2021 . However, it would result in a delay to the biomass unit's contribution to the Green Generation segment's revenues, which would have an adverse effect on the Green Generation segment's results of operations during the period of this delay.

The Group's revenues are partly generated by sales to end-consumers or wholesale partners across Lithuania and other Baltic markets as well as Finland and Poland. The Group's key counterparties, end-consumers or suppliers could default on or dispute their contractual obligations with the Group, which could have a material adverse effect on its business, results of operations and financial condition.

### 1.14 Warranties and operation and maintenance services from suppliers of equipment and components, which protect the Group against any non-performance of the equipment and components, may be limited by the ability of the suppliers to satisfy their contractual obligations. Warranties are also subject to an aggregate maximum cap and expiration.

The Group depends upon its suppliers to ensure the safe and effective operation and maintenance of equipment and components that are essential to the Group's operations. When purchasing these services, equipment and components, such as turbines, wind blades and distribution pipelines, and the related services, the Group typically obtains warranty protection from the supplier. In respect of the Group's wind assets, operation and maintenance services for the turbines are supplied by the turbine supplier companies. The Group is therefore subject to counterparty risk with respect to these suppliers.

There can be no assurance that the Group's suppliers will be able to fulfil their contractual obligations. In addition, warranties generally expire within two years (sometimes extended to five years) after the date the equipment or component is commissioned (although the operation and maintenance agreements with the turbine supplier companies in respect of wind turbines typically have a duration of 12 to 15 years). If the Group seeks warranty protection and the supplier is unable or unwilling to perform its obligations under the warranty, whether as a result of the supplier's financial condition or otherwise, or if the term of the warranty has expired, the Group may not receive the expected contractual protections that it anticipated when entering into the warranty agreements. Also, in the event that the Group receives warranty payments from its suppliers, these payments are typically subject to an aggregate maximum cap that could just be a fraction of the total purchase price of the equipment or components. The Group might not be made whole for any losses in excess of the aggregate maximum cap that it sustains. Moreover, equipment warranties and guarantees do not cover consequential damages (except for cases when damages incurred relate to injury to health, loss of life or other non-pecuniary damages), such as lost revenues, that could follow from equipment failures or defects. In addition, the timing of any payments under warranties and performance guarantees may adversely affect the Group's cash flows.

Any of the foregoing could have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.15 The Group's current insurance coverage may not be sufficient to cover all losses it may sustain.

The Group has property and machinery insurance for its significant assets, including the power plants in the Elektrènai Complex. However, as at the Latest Practicable Date, it has incomplete insurance in place for its hydro plants or electricity and natural gas distribution assets. Please see paragraph 9 of Part 6 ("Business Overview"). "Rizikos cesija", a Lithuanian consultant, carried out a risk assessment report on the Group's insurance policies in 2019 that identified the lack of asset insurance covering the hydro plants as a potential high risk given the wide range of accidents that may occur at these power plants.

In response to the findings of the risk assessment report, the Group is considering to insure Group's assets and potential liability under a master insurance policy with expanded coverage, which is expected to become effective in the second quarter of 2021 and includes insurance covering risks relating to cyberattack, fraud and terrorism, as well as, potentially, the hydro plants. However, this expanded insurance cover is not yet in place and there can be no assurance that the Group will be able to obtain this coverage on the terms contemplated.

While to date the Group has not experienced any material losses relating to operational hazards, unforeseen interruptions or other accidents relating to the Group's uninsured assets, there can be no assurance that the Group will not face any such incidents in the future and that the Group's business will not be adversely affected by the costs associated with any accidents or any other unexpected occurrences at its facilities for which insurance coverage is not available or is insufficient, which could have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.16 The Group is subject to information and operational technologies failures, data security breaches or other cybersecurity attacks which may disrupt the Group's operations, damage the Group's reputation, cause loss of revenue, result in misappropriation or loss of information, require the Group to incur significant expense and expose the Group to liability and regulatory scrutiny.

The Group's business and operations may be negatively affected by failures of the Group's key information technologies ("IT") and operational technologies ("OT"), unauthorised access to confidential information and a distortion of information during data transfers or a disruption of activities during the introduction of any new IT or OT system. IT and OT systems are vulnerable to a number of threats, such as software or hardware failures or malfunctions, physical damage to vital IT and OT infrastructure, computer virus infection, data security breaches, malicious hacking or other cybersecurity attacks, as well as other cybersecurity threats that arise due to the Group's software not being state-of-the-art or always up-to-date. There are also concerns in the energy sector regarding the security and integrity of data which is handled through an energy company's IT and OT systems. This is exacerbated by the energy sector's increasing dependence on IT and OT systems and quantity of data collected and processed by those systems which make it essential to ensure the highest degree of reliability of those systems and the security of the data held in them. The growth of cloud services also exposes the Group's IT infrastructure to additional cyber threats. While the Group has dedicated personnel overseeing its IT and OT systems, there can be no assurance that the systems will always function in a manner. A significant or extended disruption of, breach of security of, or failure of, the Group's IT and OT systems may disrupt the Group's operations, damage the Group's reputation, cause it to lose revenue, result in misappropriation or loss of proprietary, personal and confidential information and require the Group to incur significant expense to remediate or otherwise resolve these issues. Any security or privacy breach of the IT or OT systems may also expose the Group to liability and regulatory scrutiny.
In addition, the energy industry has become increasingly dependent on digital technologies to conduct certain production and distribution activities. The Group depends on digital technologies to perform many of its operations and to process and record financial and operating data. At the same time, as a state-owned market participant in the energy sector, the Group is a potential target for advanced state-level cyberattacks. The Group's technologies, systems and networks, and those of its vendors, suppliers and other business partners, may become the target of cyberattacks or information security breaches that could result in the unauthorised release, gathering, monitoring, misuse, loss or destruction of proprietary and other information, or other disruption of business operations. In addition, certain cyber incidents may remain undetected for an extended period, and there can be no assurance that the Group's systems for protecting against cyber security risks will be sufficient. To reduce or mitigate risks mentioned, the Group continuously monitors and looks to enhance its measures to ensure the security of Group's IT and OT systems, and most of the Group's OT systems are isolated and cannot be accessed remotely through the internet, but there still can be no assurance that the Group has adequate measures against novel or advanced cyberattacks.

Unreliability of certain IT and OT systems might disrupt or hinder the functionality of systems essential for the Group's business operations, which the Group has experienced in the past. Such incidents could impact the Group's operations at various levels; for example, disruption to the Group's invoicing systems could result in delay or inaccuracy in invoicing, or failure of the computerised electrical grid could impact the stability of electricity distribution within Lithuania.

There are also risks related to outsourcing of IT and OT functions by the Group to third parties, which are most prevalent in respect of IT and OT systems that are custom-developed for the Group by a single external third party according to specific needs of the Group. In such circumstances, the Group is dependent on a single third party company for essential IT and OT services, which the Group might find itself vulnerable to high development and/or support expenses as demanded by the third-party provider. There is also a risk in service continuity if such third-party provider ceases to exist or cannot honour its contractual obligations to the Group, and the Group might have to incur additional costs to secure services from alternate providers, and the Group's operations might be interrupted in the meantime.
Data breaches can also occur as a result of non-technological issues, including breaches by the Group or by persons with whom it has commercial relationships that result in the unauthorised release of personal or
confidential information. In response to the General Data Protection Regulation ("GDPR"), the Group has prepared procedures, policies and other governance documents required under the GDPR and apply them in its business processes that involves data processing and incorporates the relevant principles when purchasing or designing new data processing or other IT or OT systems. While as part of the Group's policy all newly purchased or designed data processing or other IT or OT systems must comply with the GDPR, the Group is still in the process of auditing and updating its legacy systems to ensure compliance with the GDPR, which, inter alia, involves removing and depersonalising data stored or remained in the legacy systems. There can be no assurance that all of the Group's existing data processing or other IT and OT systems are currently in full compliance with the GDPR. The Group's procedures and policies also address other GDPRrelated requirements, such as appointing data protection officers, recording data processing activities, performing data protection impact assessments when initiating new projects and provide training relating to the relevant internal procedures and policies. However, some members of the Group might still be in the process of implementing the Group's GDPR procedures and policies so there can be no assurance that all members of the Group have already fully implemented all of the Group's internal GDPR procedures and policies. Additionally, while the Group requires its contractors to implement the Group's data processing requirements when handling data received from the Group, there can be no assurance that its contractors will always comply fully with the Group's procedures and policies.

Any failure of the Group's IT or OT systems, violation of the GDPR requirements or any data breaches, including through human error or an IT or OT system fault, may result in significant fines, loss of confidence by the Group's business counterparties, or claims from customers and/or employees and financial sanctions. The occurrence of any or all of these may in turn have a material adverse effect on the Group's business, results of operations, financial condition and reputation.

### 1.17 The Group outsources certain services essential to its operations to third-party service providers, and the lack of competition in the markets of certain such services might result in reduced bargaining power and increased cost of operations for the Group.

The Group relies on third-party service providers for services essential to its operations, including operations and maintenance of its assets and software engineering. For example, in the Group's Networks segment, approximately 95 per cent. of maintenance activities for the electricity distribution network and 90 per cent. of maintenance activities for the gas distribution network are outsourced to third -party contractors. Maintenance of the Group's wind assets is also outsourced to third parties (with the suppliers of the turbines providing maintenance for the turbines and other third-party contractors providing maintenance for the remainder of the components of the wind assets). Additionally, the entire software development life cycle of the Group's software and the development of its custom-built applications and systems are historically outsourced to third-party service providers. While the Group has not in the past experienced any failure in performance by these third-party service providers that caused major disruption to the Group's operations, any such incidents in the future, particularly performance failures by the third-party contractors responsible for the operations and maintenance of the Group's electricity and gas distribution network, could result in disruption in the provision of the Group's electricity and gas distribution services, which could lead to significant negative financial impact on the Group as the Group derives a significant portion of its revenue from its distribution services. Other negative impacts on the Group could include unexpected costs for the Group or lower efficiency levels in, or damage to, the Group's assets.

Some of these services are dominated by a limited number of players in Lithuania and certain locations where the Group operates in, resulting in the Group's lack of bargaining power when negotiation for the fees for the provisions of such services. The Group might sometimes find itself having to pay a premium for the same service in certain markets that lack competition as opposed to in markets where there is sufficient competition. Additionally, the Group might be vulnerable to demand for increased service fees made by third-party suppliers as it might be difficult to identify alternative service providers for the essential services, and, if available at all, this might consume substantial resources and might cause interruption to the Group's operations during the period of identifying alternative providers for the essential services.
Additionally, many of the Group's maintenance contracts are long-term contracts but some of these do not contain unilateral termination rights on behalf of the Group, which could limit the Group's flexibility to change contractors in response to market conditions or the quality of performance by the contractor in certain situations.

Any failure in performance by, or increased costs in relation to, third-party service providers could have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.18 The Group's operations could have negative impacts on local communities and may as a result face significant opposition from relevant parties.

The Group's activities during its ordinary course of business might sometimes negatively impact local communities. For example, local communities might consider the Group's energy infrastructure development projects to have caused visual, air or noise pollution in the area, or they might deem that their water sources to have been polluted by the operations of the Group's hydro power plants. The building or installation of the Group's energy distribution networks might also occupy spaces that the local communities could otherwise use for purposes that they consider to be important. Should the local communities or other interested groups or stakeholders become dissatisfied with the Group due to any actual or perceived adverse impact caused by the Group's operations, the Group might face significant opposition from these parties, which could be in the form of submissions during the Environmental Impact Assessment process prior to a project being allowed to proceed, claims or proceedings brought against the Group, newly enacted local regulations limiting the activities of energy companies, organised protests or rallies, vandalism to the Group's properties, etc., and in extreme cases the Group might even be forced to relocate certain of its plants or facilities in response to demands of local communities.

Any of the above consequences due to opposition from local communities or other relevant parties may cause the Group having to pay compensation to the local communities or other regulatory or administrative fines, and may cause delay in the timeline or suspension of development projects, damage to the Group's reputation or impact the profitability of the Group's projects due to increased cost of development, which may in turn have a material adverse effect on the Group's business, results of operations and financial condition.

### 1.19 The Group may not be able to hire or retain a sufficient number of qualified staff, including members of its senior management team.

Experienced and capable personnel in the energy industry is in high demand and the Group faces significant competition in its principal markets to recruit such personnel. Consequently, when the Group's experienced employees leave, especially its engineers and IT specialists, the Group may have difficulty, and may have to incur significant costs, in replacing them. Historically, the Group's remuneration policy (set by the Supervisory Board and the Nomination and Remuneration Committee) was oriented to a remuneration median 20 per cent. lower than the local labour market. That led to the current situation when compensation packages of senior executives are significantly lower than in the local labour market. This may in turn hinder the Group's competitiveness in the labour market, especially when wages have inflated considerably in Lithuania in recent years. Although the Group's remuneration policy has now been adjusted, the Group still might not always be able to offer compensation packages that meet the expectations of the candidates that it is looking to hire or employees that it is looking to retain. If the Group were to lose members of its senior management team, including its Management Board, they may be difficult to replace in a timely manner and the Group might be unable to replace them with persons of commensurate experience and skills. For further information regarding the Supervisory Board and Management Board, please see paragraphs 2 and 4 of Part 8 ("Management and Corporate Governance"). The Group's failure to hire or retain a sufficient number of experienced, capable and reliable personnel, especially those in management positions with appropriate professional qualifications, or to recruit or retain skilled professional and technical staff in pace with its growth, could have a material adverse effect on its business, results of operations and financial condition.

### 1.20 The Group may face strikes or other labour disputes that could materially adversely affect the Group's business.

While the Group has never experienced any strikes or other labour disputes in the past and considers its relations with the employees to be good, there can be no assurance that strikes or other labour disputes will not occur in the future. As at 31 December 2019, there were eleven trade unions operating in the Group. Seven of these trade unions operate in AB "Energijos skirstymo operatorius" ("ESO") and the other four in AB "Ignitis gamyba" ("GEN"). 22 per cent. of the Group's employees are unionised and ESO and GEN employees are covered by two collective bargaining agreements.
Certain collective bargaining agreements will expire in the relative near term, including the one with ESO that is valid until 9 January 2021 and the one with GEN that is valid until 6 May 2022. There can be no assurance that strikes or other labour disputes will not arise while new collective bargaining agreements are being negotiated. Potential strikes or labour disputes might not be resolved satisfactorily in a timely manner or at all, and they could interfere with the Group's operations, including resulting in delay in or suspension of the Group's provisions of services, reduction in the Group's energy production capacity or need of significant financial resources to maintain or restore normal operations. Therefore, any strikes or labour
disputes in the future could lead to a material adverse effect on the Group's business, results of operations and financial condition.

### 1.21 The Group may be unable to detect or prevent ethical misconduct or breaches of applicable anticorruption and sanctions law committed by its employees, counterparties or other third parties.

The Group has implemented compliance policies and procedures with respect to applicable anti-corruption, anti-money laundering and sanctions laws. While the Group is not currently subject to any investigations regarding breaches of the applicable laws, it has in the past been involved in investigations launched regarding alleged corruptive behaviours or other misconducts of certain of the Group's employees. The investigations launched in the past did not result in charges brought against the Group or other penalties; however, there can be no assurance that the Group's employees, counterparties or other third parties involved in the Group's activities will not violate its compliance policies and procedures or any other applicable laws in the future which may implicate the Group, and the Group may not always be able to detect or prevent any such misconduct or breach of laws. The Group has conducted certain internal and external assessments in relation to its anti-corruption polices in 2018 and 2019, which have indicated that the Group's controls require improvement in some areas, including gift and entertainment, third-party supplier and agent management, risk governance and organisation, corporate policies and procedures, as well as training and awareness. Although the Group has sought to implement the recommendations made in these assessments, there can be no assurance that these actions have been sufficient to address the risk throughout the Group's organisation.

Any incidents of ethical misconduct or non-compliance with applicable laws by the Group's employees, suppliers, customers, agents, joint venture partners or other third parties may subject the Group to significant fines, may prevent the Group from participating in certain projects or activities, may result in loss of trust in the Group by the general public or may lead to other consequences, including, but not limited to, the termination of certain business functions or existing contracts, which may in turn lead to a material adverse effect on the Group's business, results of operations and financial condition.

## 2. RISKS RELATING TO LEGISLATION AND REGULATION

### 2.1 The Group is subject to regulations in Lithuania and other countries in which it operates, and these

 regulations are complex and subject to change.The Group is subject to the laws and regulations of the Republic of Lithuania and other jurisdictions in which it operates, including Latvia, Estonia, Poland, Finland and the EU. Please see Part 9 ("Regulation"). These laws and regulations, particularly those of Lithuania, affect many aspects of the Group's business and, in many respects, determine the manner in which the Group conducts its business, such as the fees it is allowed to charge for its products and services, including electricity and natural gas distribution, ancillary and power reserve services (such as secondary and tertiary power reserve services and isolated regime services) provided to the TSO, public electricity supply, gas B2C supply, designated LNG supply and heat production activities. As a public service provider, the Group is subject to extensive governmental and other relevant regulations in Lithuania.

For the six-month period ended 30 June 2020 and the year ended 31 December 2019, 63.9 per cent. and 62.6 per cent., respectively, of the Group's revenue and 84.5 per cent. and 82.0 per cent., respectively, of the Group's adjusted EBITDA depended on regulated tariffs (including final electricity and natural gas prices). This includes:

- the electricity and gas distribution businesses of the Group's Networks segment (which comprised 69.5 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019);
- most of the activities of the Group's Flexible Generation segment, currently comprising Tertiary Power Reserve Services and Isolated Regime Services provided to the TSO (representing 94.1 per cent. of the segment's adjusted EBITDA and 8.0 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019);
- secondary reserve services delivered by Kruonis PSHP and certain other regulated activities in the Green Generation segment (comprising 12.5 per cent. of the Green Generation segment's adjusted EBITDA and 2.1 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019); and
- approximately 60 per cent. of the Customers and Solutions segment's adjusted EBITDA in the year ended 31 December 2019 (constituting 2.5 per cent. of the Group's adjusted EBITDA), principally in relation to gas B2C supply and designated LNG supply, and currently public electricity supply, although this business is in the process of being deregulated. Please see paragraph 2.6 of the section titled "Risk Factors".

Each of these businesses involves different tariff methodologies to be applied by the Regulator. There can be no assurance that the current methodologies regulating the tariff establishment mechanisms will remain unchanged.

Any new regulation or any changes in the existing regulations or requirements of the Government or other regulatory authorities in Lithuania or the other jurisdictions in which the Group operates may require significant changes in its business in ways that it cannot predict. New regulations or requirements might cause the Group to restructure or otherwise change its business practices. Any changes of the methodologies regulating the tariff establishment mechanisms might impact the profitability of the Group's regulated activities. Changes in regulations could therefore have a material adverse effect on the Group's business, results of operations and financial condition. In addition, any introduction of new laws and regulations or any changes thereof regarding infrastructure projects during the period when the Group is carrying out any such projects might require the Group to make material changes to its development plans, which could lead to significant delays and increase of development expenses.

Additionally, the waste incineration facilities in Kaunas CHP Plant and Vilnius CHP Plant developed by the Group might become subject to unfavourable regulation by the Governmental entities (including NERC) or municipality level legislative changes. The Government is seeking to amend the Law on Waste Management, which might restrict or impose additional requirements and regulation on the operations of the Group's waste incineration facilities. In addition, based on current regulation, the Group expects that the heating business of the Vilnius CHP Plant will become fully regulated once operational due to its relatively large size and its high prospective market share in the local heating sector. Additionally, the electricity and waste portions of the CHP Plants' business could become regulated in the future as well. Regulation of the prices achieved by the Group for heating (and potentially other aspects of the business) will likely lead to lower profitability for the Vilnius CHP Plant than would be achieved in the absence of such regulation.

If the Group fails to respond swiftly and appropriately to changes in applicable laws and regulations, regulatory or administrative penalties might be imposed, and significant operating costs relating to adaption to the new laws and regulations might be incurred, which could have a material adverse effect on its business, results of operations and financial condition.

See also paragraph 1.1 of this section titled "Risk Factors" ("The Group's financial performance could be adversely affected by changes in tariffs set for the regulated markets of electricity and gas distribution, which are the principal components of the Group's Networks segment") above for a further discussion of the regulatory regime applicable to the Group's Networks segment.

### 2.2 The Group is subject to changes in the demand for the power reserve services and other ancillary services provided by the Group's Flexible Generation segment and uncertainties in relation to the ability to participate in new services, including the new capacity remuneration mechanism.

The majority of the Group's Flexible Generation business comprises regulated services, primarily the provision of system services to the TSO in Lithuania, to ensure the flexibility and stability of Lithuania's electricity system. This business currently principally comprises the provision of Tertiary Power Reserve Services and Isolated Regime Services to the TSO. The provision of these services by GEN contributed 5.6 per cent. of the Group's revenues and 8.2 per cent. of the Group's adjusted EBITDA for the year ended 31 December 2019 ( 3.7 per cent. and 5.9 per cent., respectively, for the six-month period ended 30 June 2020).

The Group participates in auctions on an annual basis to provide Tertiary Power Reserve Services to the TSO. Considering the current installed capacities available to bid in the auction and regulations of the auction, currently at least one of the Group's Flexible Generation power units is required to provide the Tertiary Power Reserve Services.

At the end of 2019, the Ministry of Energy and the TSO introduced the Isolated Regime Services, which are anticipated to be in place until 2025 (when it is expected that Lithuania will be synchronised with the grid of Continental Europe) in Lithuania, to enable the national electricity system in Lithuania to operate without interconnections with other countries. GEN is providing this service in 2020. The capacities that are dedicated by the Group for the provision of this service must be kept available to the market and operated
under the instruction of TSO in cases when the Lithuanian power system is isolated from IPS/UPS synchronous zone.

However, this business is subject to changes in the nature and volume of services sought by the TSO. The Group anticipates that in the future, particularly following the synchronisation of the Baltic states with the network system of continental Europe, there will be changes in the services sought by the TSO, and the provision of Tertiary Power Reserve Services and Isolated Regime Services may no longer be required to the extent that they are currently (or at all). The success of the Flexible Generation segment going forward may therefore be subject to winning the provision of other ancillary services to support the energy system in Lithuania; however, there can be no assurance that the Group will be successful in winning the auctions for the provision of these services.

In particular, the Group anticipates that in the future its Flexible Generation segment will compete in auctions in relation to capacity provision under the newly established capacity remuneration mechanism. This mechanism should provide payments to generators in exchange for being ready to generate electricity, in order to minimise the risk of a shortfall in generation in the market. Generators will be able to bid for participation in this mechanism by way of auction. Following the passing of the law related to this mechanism in June 2020, the first capacity auction in relation to this service is expected to be organised later in 2020 or in 2021 (subject to approval of the new mechanism by the European Commission (the "Commission")). However, participation in this new capacity remuneration mechanism remains subject to a number of uncertainties, in particular:

- there can be no assurance that the Commission will provide approval for the new mechanism as state aid;
- the timing of the first auctions may be delayed, as the Adequacy Study in respect of the capacity requirements is currently being revised and its conclusions are currently unclear;
- the technical requirements for the units participating in the auctions are not finalised currently;
- even once the auctions are organised (assuming the mechanism is approved by the Commission), there can be no assurance that the Company will be successful in winning any portion of the tenders.

The services required by the TSO and the overall regulatory regime with respect thereto are subject to change, and there can be no assurance that any such changes will not make the provision of the services less profitable for the Group or make it less likely that the Group will be selected as the provider of these services.

Additionally, the new ancillary service opportunities that the Group anticipates will become available to it as a result of the synchronisation of the Baltic states with the network system of continental Europe could become available later than expected in the event that the synchronisation project runs behind schedule.

To the extent the Group's existing power reserve and ancillary services are no longer required to the same extent (or at all) in the future, or the Group is not selected as the provider of these services, and the Group is unable to replace these with new ancillary services (such as the capacity remuneration mechanism), this has the potential to impact the Group's revenue significantly and negatively and result in a significant impairment of the Group's assets comprising its Flexible Generation segment, which could in turn have a material adverse effect on the Group's business, financial condition and results of operations.

### 2.3 The Group is subject to a variety of legal, regulatory, administrative and arbitration proceedings, which could materially and adversely impact the Group's reputation, and there can be no assurance as to their outcome and could lead to significant financial liabilities.

In the ordinary course of its business, the Group has become subject to a number of legal, regulatory, administrative and arbitration proceedings. Please see paragraph 12 of Part 6 ("Business Overview"). Such proceedings could materially and adversely impact the Group's reputation, and hence its prospects and results of operations. Also, the Group's failure to assess the likely outcome of any proceedings against it could have a material adverse effect on its business, results of operations and financial condition.
The Group also has potential liability arising from injuries to, or deaths of, workers, including, in some cases, workers employed by its contractors. The Group's insurance, in particular with respect to GEN and ESO, for health and safety claims or the relevant workers' compensation arrangements may not be adequate to meet the costs that may arise on any future health and safety claims. Any failure by the Group to adequately cover these costs may have a material adverse effect on the Group's business, results of operations and financial conditions.

### 2.4 The Group is subject to risks arising from noncompliance with EU state-aid rules.

The Group is subject to the EU state-aid rules, which prohibit the Group from receiving any state or public aid which would distort or threaten to distort competition by favouring the Group or its goods or services unless such state or public aid falls within one of the exemptions set out in the Treaty on the Functioning of the EU ("TFEU"). The Group is currently the subject of several proceedings in relation to the application of EU state-aid rules:

- On 3 June 2019, the Commission initiated proceedings against GEN pursuant to Article 108(2) of the TFEU on the basis that payments to GEN for (i) mandatory electricity generation and (ii) holding strategic electricity power reserves during the period from 2013 to 2018 were in contravention of Article 107(3) of the TFEU and the Guidelines on State aid for Environmental Protection and Energy 2014 to 2020 ("EEAG").
- On 28 October 2013, the Ministry of Energy notified the Commission of support measures for the construction and operation of a LNG Terminal in the Klaipeda Seaport (SA. 36740 (2013/NN) to KN. UAB LITGAS ("LITGAS"), as KN's subsidiary at the time and beneficiary of purchase obligation, was the beneficiary of these support measures. On 20 November 2013 the Commission adopted Decision C(2013) 7884 in which the support measures provided (the "2013 Decision"), were approved. On 1 January 2019, the benefit of the support measures approved by the Commission under the 2013 Decision was transferred to IGN following the acquisition of and subsequent merger of LITGAS with IGN. On 28 July 2016, Achemos Grupe UAB and Achema AB brought an action to the court against the 2013 Decision, which was dismissed in September 2019. In November 2019, Achema AB appealed the dismissal and such appeal is ongoing.
- On 9 July 2018 the Ministry of Energy notified the Commission of amendments to the support measures approved by the 2013 Decision. Under the amendments IGN was obliged to supply LNG to keep the LNG Terminal operational at all times and a supplement was set and approved by the NERC, to be collected from all users of natural gas (the "LNG Supplement"). The LNG Supplement was introduced for the benefit of IGN in order to enable its operations to be financed by all natural gas customers as remuneration for the performance of this service, deemed to be a "service of general economic interest". The notification submitted on 9 July 2018 (the "2018 Notification") covered: (i) state aid provided for the period from 2016 to 2019 , which was notified late, and (ii) the period from 2019 to 2024. The Commission made an assessment in relation to the 2018 Notification and on 31 October 2018, it adopted the Decision C(2018) 7141 (the "2018 Decision") approving the state aid measures set out in the 2018 Notification on the grounds that such measures do not contravene Article 106(2) of the TFEU. On 4 July 2019, AB Achema and UAB Achema Gas Trade appealed the 2018 Decision to the court. On 6 February 2020, IGN submitted an appeal in support of the Commission's decision.

If any of the above proceedings or any future proceedings in relation to other state aid received by the Group result in decisions against the Group, the support measures received by the Group may be considered inappropriate, and the Group may be required to repay some or all payments received as part of the support measures. For additional information on the Group's designated supply function, please see below paragraph 2.5 of this section titled "Risk Factors" and paragraph 6.4 of Part 6 ("Business Overview"). Any such repayment could have a material adverse effect on the Group's business, results of operations and financial condition.

### 2.5 The designated supplier model relating to the $L N G$ Terminal is subject to approval by the Commission and review of the Government.

The Group, through its subsidiary, IGN, performs the designated supply function for Lithuania's LNG Terminal, which involves ensuring the LNG Terminal is operational at all times providing baseload LNG deliveries (around four conventional LNG cargoes per year until 2024). To ensure the fulfilment of this designated supply function, IGN entered into a contract with Equinor, valid until 2024, to purchase the requisite annual LNG cargoes. For additional information, please see paragraph 6.4 of Part 6 ("Business Overview"). IGN through the LNG Supplement is receiving state aid for the compensation of the price difference between the contracted price and the local market gas import price, any technical losses that exceed the losses of which the Group would normally incur when performing supply function for other terminal user and any additional costs or expenses relating to the guaranteed long-term contract entered into in relation to providing the designated supply function.

In October 2018, the Commission adopted the 2018 Decision and approved the state aid received by IGN in relation to its designated supply function for (i) the period from 2016 to 2019, which the Republic of Lithuania was late to notify the Commission, and (ii) the period of 2019 to 2024.
In addition, while the Government has appointed IGN as a designated supplier and has approved the volumes of the annual LNG deliveries for the LNG Terminal for the period of 2016 to 2020, the volume of the annual LNG deliveries for the remaining period (i.e., 2021 to 2024) shall need to be approved again by the Government this summer. There is a risk that, if the Government determines that the local market is able to sustain the uninterrupted operation of the LNG Terminal without any designated supply or with a reduced designated supply volume, the Government may only approve a reduced volume of annual LNG deliveries from IGN as a designated supplier for the period of 2021 to 2024, which would be a volume lower than what IGN has anticipated and secured by the contract with Equinor. If any of these events occurs, IGN may lose part or all of the state aid for the designated supply function, face a reduced or terminated revenue stream from acting as a designated supplier for the LNG Terminal and potentially have LNG supplies that are in excess of its needs or acquired above market price. In the event state aid is not applied to the designated supply quantities for the years 2021 to 2024, this could have a material adverse effect on the Group's business, results of operations and financial condition.

### 2.6 The Group is subject to risks relating to the liberalisation and deregulation of the electricity market in Lithuania.

The Group is exposed to increasing competition in the electricity market in Lithuania. The electricity market is fully liberalised and, other than public supply (i.e. supply to household customers), is fully deregulated in Lithuania. Please see paragraph 6.1 of Part 6 ("Business Overview"). The liberalisation and partial deregulation of the electricity market in Lithuania has created a more competitive environment with an increased number of market participants, which has reduced the Group's market share in Lithuania, as well as affected its pricing strategy and consequently the Group's revenues. As the number of electricity suppliers in the market increases, the Group might lose its existing electricity supply customers to other suppliers, particularly in the B2C market, which is currently in the process of being deregulated, and might see a decrease in its revenue and profitability.

The public electricity supply (B2C) market currently remains regulated and the public supply of electricity to household customers in Lithuania is mainly provided by the Group (through its Customers and Solutions segment). This business represented approximately EUR 0.2 million (or 0.1 per cent.) of the Group's adjusted EBITDA in the year ended 31 December 2019. As the principal public supplier, the Group supplies electricity to consumers on the basis of public tariffs set by the Law on Electricity. In recent years, the public tariff was lower than the tariffs available from independent electricity suppliers and, therefore, the Group supplied substantially all of the electricity to the B2C market in Lithuania (approximately 1.7 million customers as at 31 December 2019).

On 7 May 2020, the Parliament of the Republic of Lithuania approved the amendments to the Law on Electricity in relation to the gradual deregulation of public supply of electricity to household customers, which will be implemented in three phases beginning from 1 January 2021, 2022 and 2023, respectively. Under these amendments, the current electricity supply price regulation for household customers will be abolished while the tariffs for electricity distribution and transmission included in the final price will remain regulated, and household customers will have the choice to select an independent electricity supplier. If household customers fail to choose a supplier within a predefined period, they will be automatically shifted to the supply of last resort service performed by the electricity distribution system operator (currently the Group through ESO). The Group may lose market share in the Lithuanian B2C market as a result of such deregulation and if customers choose other independent electricity suppliers in the absence of a public tariff.

The Group cannot anticipate all of the various risks that may arise from the ongoing deregulation of the Lithuanian energy market. The complete implementation of the deregulation process is intended to eliminate regulated retail tariffs, which is expected to further increase competition. The ongoing deregulation of the Lithuanian electricity market could thus have an adverse effect on the Group's business, results of operations and financial condition.

### 2.7 The Group is subject to EU regulation of the energy market, including the credit and cash settlement requirements for trading of commodities and financial instruments.

The Group, through its subsidiaries IGN, Ignitis Polska sp. Z o. o., Ignitis Latvia SIA, Ignitis Eesti OÜ and UAB Gamybos optimizavimas, trades financial and/or physical products on wholesale electricity markets. Relevant EU regulations, such as the EU Regulation (EU) No 1227/2011 on Wholesale Energy Market Integrity and Transparency (the "REMIT"), MiFID II and the EU Regulation on European Market

Infrastructure Regulation, require compliance with the wholesale commodity trading rules, including potential cash margining requirements. Producers who own power generation facilities which are larger than 100 MW are also subject to REMIT. These regulations have significantly modified financial and commodity instrument rules promulgated based on the rules of the European Federation of Energy Traders and of the International Swaps and Derivatives Association ("ISDA"). Some of the changes to the rules have significantly impacted the Group's business and operations. For example, changes to the credit and cash settlement requirements have required the Group to put forward increased cash reserves to cover all of the Group's mark-to-market wholesale forward sales of electricity on the Nasdaq OMX Commodities Exchange that are intended for hedging the electricity it has purchased for its supply portfolio in case of increase of power price and in connection with its proprietary trading activities. The Group's maximum mark-to-market exposures during recent years were EUR 2.6 million in 2017, EUR 20.0 million in 2018 and EUR 13.0 million in 2019 (not including changes in collateral requirements), with hedged volumes steadily increasing over this period. Due to the amount of the Group's hedged volume and the volatility of power prices, such requirements could result in significant liquidity needs. As a result, the Group might be required to allocate additional resources to meet the relevant EU regulations and might restrain its liquidity. Also, as trading of commodity derivatives is a regulated activity under MiFID II, the Group has an obligation to ensure that any Group entities participating in commodity derivatives trading meet the relevant licensing requirements or satisfy the conditions to be exempted from such licensing requirements. Any failure of the Group to comply with the latest EU regulations, including any changes to credit and cash settlement requirements or licensing requirements for trading of commodities and financial derivative instruments, could result in regulatory and administrative fines and penalties, which could have a material adverse effect on the Group's business, results of operations and financial condition.

### 2.8 As the Company is a state-controlled company, the Group is subject to public procurement regulations, which could make the procurement process more time-consuming, and any violation of the regulations could render existing contracts to be declared null and void and subject the Group to fines or other administrative penalties.

As the Company is a state-owned company, the Group is bound by the provisions of applicable public procurement laws in many areas of its business. The public procurement laws apply, inter alia, to the procedure for selecting the Group's suppliers, construction contractors and service providers, as well as requiring specific conditions to be included in the purchase agreements used by the Group.

The Group has submitted a request to the Commission pursuant to Article 35(1) of Directive 2014/25/EU concerning certain of its electricity generation and wholesale activities carried out in Lithuania that are not regulated by the national authority. On 28 July 2020, the Commission adopted a decision stating that Directive 2014/25/EU shall not apply to contracts awarded by contracting entities intending to enable the production and wholesale of electricity produced from conventional sources and renewable sources, except that production and wholesale of electricity produced from renewable sources that are carried out in Lithuania are subject to the first and second support schemes. The relevant Lithuanian authorities have been notified of this decision, and the Group has been granted an exemption from the public procurement rules relating to certain of its electricity generation and wholesale activities in accordance with the Commission's decision, in respect of which the Group continues to evaluate the implications and practical applications. Therefore, although the Group has been granted an exemption from application of public procurement rules in specific areas of its Green Generation and Flexible Generation segments, the Group is still bound by the public procurement laws in other areas of its business.

The provisions of these laws are often difficult to interpret and apply, and may, in particular, lead to a more time-consuming procurement process for the Group. Also, any non-compliance with the public procurement regulations may subject the Group to fines or other administrative penalties. For example, the Public Procurement Office carried out an investigation in 2017 regarding the public procurement of "vehicle rental and maintenance services" performed by the Group and identified certain breaches of applicable public procurement laws. The Group phased out the use of the rental vehicles under the contracts, initiating procurement procedures and entering into contracts for new vehicles in line with Public Procurement Office recommendations while letting the contracts for the original vehicles expire, and as a result no penalties were imposed.

In addition, any of the Group's existing contracts deemed to be in breach of applicable public procurement laws may be declared null and void, and penalties of up to 10 per cent. of the contract value may be imposed on the contracting parties. If the Group were found to be in breach of the public procurement regulations, or if any of the Group's existing contracts were found to be in violation of the regulations and declared null and void, the Group may have to pay fines imposed by the authority and sustain commercial
losses or be subject to other administrative penalties, any of which may have a material adverse effect on the Group's business, results of operations and financial condition.

### 2.9 The Group is subject to Anti-Money Laundering ("AML") laws and regulations, and any non-compliance could result in severe penalties, sanctions or suspension of activities.

The Group is subject to a variety of AML laws and regulations, both in Lithuania and other jurisdictions. Due to the nature of its business, UAB Elektroninių mokejjimu agentūra ("EMA"), a subsidiary of the Group, which is a licensed payment institution and provides payment aggregation services, including services for collection of payments for utility services and other periodic payments from the Group's customers and their distribution to service providers, is particularly subject to the risk of non-compliance with AML laws and regulations. Failure to comply with such laws and regulations might result in a fine of up to 10 per cent. of the Group's consolidated annual gross revenues. In the case of any systematic, repeated or serious violations of the AML laws and regulations, the Group can be fined up to EUR 5.1 million and EMA's activities can be suspended temporarily or permanently depending on the circumstances. EMA and other members of the Group are exposed to risks from unintentional breach of the AML laws and regulations by its employees, suppliers, customers, agents, joint venture partners or other third parties involved in its projects or activities. Any incidents of non-compliance with applicable laws and regulations by the employees, suppliers, customers, agents, joint venture partners or other third parties may subject EMA, the Group and members of the Group's Management Board to significant fines, may prevent EMA or the Group from participating in certain projects or activities (including as a result of not meeting public procurement criteria), may result in reputational damage and loss of trust in EMA, the Group and the Group's Management Board (as two of the members are appointed as non-executive board members in EMA) by investors, customers and other business partners or may lead to other consequences, including, but not limited to, the termination of certain business functions or existing contracts, in each case could have a material adverse effect on the Group's business, results of operation, financial condition and reputation.

### 2.10 The Group may fail to achieve energy saving targets under the Energy Efficiency Directive pursuant the Group's contracts with the Lithuanian Ministry of Energy.

On 25 October 2012, the EU adopted Directive 2012/27/EU on Energy Efficiency (the "Energy Efficiency Directive"). The Energy Efficiency Directive establishes a common framework of measures for the promotion of energy efficiency within the EU in order to ensure the achievement of the EU 2020 target of a 20 per cent. improvement in energy efficiency.

In November 2016, the Republic of Lithuania adopted the requirements of the Energy Efficiency Directive by implementing the Law on Energy Efficiency. Pursuant to this law, ESO concluded two agreements with the Lithuanian Ministry of Energy requiring ESO to, inter alia, achieve the following targets by the end of 2020:

- $1,636 \mathrm{GWh}$ through an agreement on implementation of energy efficiency measures; and
- 1 per cent. of energy supplied during the last calendar year prior to the signing date of the agreement (15 November 2017 and 31 October 2019) through an agreement on implementation of educational and consulting measures.

Although the Group believes ESO is on track to achieve these targets, there can be no assurance that it will do so. If ESO fails to achieve any such targets, it may receive a warning or a fine of up to 5 per cent. of its annual revenue for violating the agreement on implementation of energy efficiency measures, and a warning or a fine of up to 3 per cent. of its annual revenue for violating the agreement on educational and consulting measures.

GEN and other Group companies engaged in energy supply activities have also entered into agreements on implementing educational and consulting measures with the Lithuanian Ministry of Energy and are subject to the same terms as ESO as outlined above.

Any failure of the Group, ESO, GEN or any other Group company engaged in energy supply activities to achieve the required energy saving targets could have a material adverse effect on the Group's business, results of operations and financial condition.

### 2.11 The Group's activities require various administrative authorisations and licences that may be difficult or costly to obtain, maintain or renew, or the Group's grant are subject to conditions that may become significantly more stringent.

The Group requires various administrative authorisations and licences at both the local and national levels to carry out its businesses in Lithuania and other jurisdictions in which it operates or intends to commence
operations. Please see paragraphs $2.3(\mathrm{~h})$ and $2.3(\mathrm{i})$ of Part 9 ("Regulation"). For example, electricity and gas supply permits/licences, electricity and gas distribution licences, power generation permits/licences which are all required for the Group's operations. Obtaining and maintaining these authorisations and licences could be difficult and the conditions attached to obtaining and maintaining them are subject to change and may not always be predictable. As a result, the Group may incur significant expenses in order to comply with the requirements associated with obtaining and renewing these authorisations and licence, such as the cost of preparing applications for authorisations and making necessary investments associated with installing equipment or other infrastructure that are required before the authorisation can be issued. Failure to obtain such authorisations or licences might result in significant delay or suspension of the Group's activities, which may in turn have a negative impact on its business activities and profitability. For further detailed information, please see paragraphs 6.1 and 6.4 of Part 6 ("Business Overview").

In addition, the Group often invests resources prior to obtaining the necessary authorisations and licences, particularly in connection with feasibility studies and environmental studies, but may have to cancel or withdraw from a project if the Group is unable to obtain the necessary authorisations or licences. Additionally, while licences for the distribution and supply of electricity and natural gas and the generation of electricity are currently granted for an indefinite period, there is a risk that the regulatory framework might change and the Group might be required to reapply for these licences in the future. On 11 October 2016, the Supreme Court of Estonia withdrew the permits for the operation of two of the Group's wind turbines in Estonia (in respect of which the combined adjusted EBITDA was approximately EUR 0.5 million in the year ended 31 December 2019). On 31 May 2018, permanent use permits were issued to the wind farms, but the decision was challenged and remains currently under review in court. Please see paragraph 12 of Part 6 ("Business Overview").

Furthermore, holding certain administrative authorisations or licences subject the Group to additional regulatory requirements. For example, EMA is a licensed payment institution, and it is therefore subject to various laws and regulations applicable to participants in financial services. If the Group or any of its subsidiaries failed to comply with such laws or regulations, the Group might face revocation of the relevant authorisations or licences or other administrative penalties.

Any failure to obtain, maintain or renew all necessary administrative authorisations and licences for the Group's business operations, or any changes to the current authorisation and licensing framework or regulatory regime and any non-compliance thereto could result in operational challenges for the Group and have a material adverse effect on its business, results of operations and financial condition.

### 2.12 The Group is subject to environmental, health and safety ("EHS") laws and regulations and may be exposed to significant liabilities if it fails to comply with such laws or regulations.

The Group is subject to various environmental, health and safety laws and regulations in the jurisdictions in which it operates governing, inter alia: the generation, storage, handling, release, use, disposal and transportation of waste or hazardous materials; the emission and discharge of hazardous materials into the ground, air or water; the decommissioning of the Group's facilities; the environmental impact of windfarms, including noise and shadowing emissions and impact on wildlife; the strategic environmental assessment or environmental impact assessment that might be required in relation to the Group's power plant developments; the health and safety of the public and the Group's employees relating to potential injury or death in case of accidents. The EHS-related risks are particularly pertinent to ESO, GEN, Vilniaus kogeneracinė jègainė UAB ("VKJ") and Kauno kogeneracinè jègainė UAB ("KKJ") as their employees are more likely to be working in an inherently higher risk environment (e.g., power distribution or generation facilities) or exposed to waste or hazardous materials relating to power generation activities (e.g., waste for generation from the waste-to-energy plants). There can be no assurance that lethal accidents will not happen even when the Group is complying with all relevant EHS laws and regulations. The Group is also required to obtain environmental and safety permits from various governmental authorities for its operations, which may require periodic renewal or review of their conditions as well as continuous monitoring and reporting of compliance with such conditions. There can be no assurance that the Group will be able to renew such permits or that changes to the Group's permit requirements will not be imposed. Violations of these laws, regulations or requirements could result in plant closures, fines or legal proceedings being commenced against the Group or other sanctions, in addition to negative publicity and significant damage to the Group's reputation. While the Group has budgeted for future capital and operating expenditures to comply with current environmental and health and safety laws, it is possible that any of these laws may change or become more stringent in the future or that new laws may be adopted. Additionally, there is a risk that the Group from time to time might not comply with industry standards such as the Good International Industry Practice standards, which could adversely affect is reputation and require additional expenditure to come into
compliance. The Group may not at all times be in full compliance with such laws and standards and the Group might incur significant costs and liabilities should they fail to do so, which will result in material adverse effect on the Group's business, results of operations and financial condition.

### 2.13 The Group could be adversely affected by challenges to its tax incentives or transfer pricing arrangements or otherwise incur unforeseen taxes, tax penalties and sanctions.

The Group currently benefits from certain tax incentives that were adopted by the Republic of Lithuania in order to increase the efficiency, competitiveness and energy efficiency of national companies. This corporate income tax incentive allows companies investing in fundamental technological renewal to reduce taxable profits by up to 100 per cent. since 2009 . This incentive significantly impacts the income tax expenses for ESO, as ESO has had sufficient amounts of unused investment relief to cover 100 per cent. of its taxable profit since 2018. However, eligibility for these incentives is subject to challenge by the Lithuanian tax authorities. While ESO has a non-binding explanation from the tax authorities in relation to the application of these incentives, there can be no assurance that ESO's ability to rely on these incentives will not be challenged in the future, or that the relevant incentives will not be withdrawn or amended in the future. Also, the Kaunas CHP Plant currently benefits from being built in a tax-free zone, such that it is not subject to corporate income tax, but there can be no assurance that this will not be changed in the future.

In addition, as the Group is operating multiple segments across related business lines, it undertakes significant intra-group transactions and enters into intra-group contractual arrangements among the Group entities. Under the applicable transfer pricing regulations, companies must conduct any intra-group transactions on an arm's length basis and provide sufficient documentation thereof in accordance with the applicable regulations. Any non-compliance with transfer pricing regulations (including due to insufficient documentation) could result in material adverse effect on the Group's business, results of operations, financial condition and reputation.

Moreover, any introduction of any new tax laws or any amendment to the existing tax laws, or any changes in interpretations or application of tax regulations by the respective tax authorities may have a significant impact on the Group's business, result of operations or financial condition.

## 3. RISKS RELATING TO COMMODITIES AND MARKETS

### 3.1 The Group's business could be adversely affected by fluctuations and, in particular, decreases in energy prices.

Prices could fluctuate greatly depending on the macroeconomic environment and other relevant factors, such as prices for other energy sources, which, in turn, are affected by, amongst other factors, prices in neighbouring countries (such as Poland, Sweden, Finland, Estonia, Latvia, etc.), imports from Russia, weather, temperatures, wind flow, the hydrological situation and other climatic conditions. The electricity price is also affected by demand, gas prices, cross border capacities (such as the "NordBalt" interconnection and the "LitPol Link" interconnection) and carbon credits traded under the EU emission trading scheme and coal prices.

The Group's business is exposed to fluctuations in the market prices of electricity and natural gas, in respect of both the prices that it achieves for the unregulated portion of the electricity produced by its Green Generation and Flexible Generation segments (which represented 14.9 per cent. and 25.2 per cent. of the Group's revenue and adjusted EBITDA, respectively, in the year ended 31 December 2019 and 13.2 per cent. and 27.5 per cent., respectively, of revenue and adjusted EBITDA for the six-month period ended 30 June 2020), and to the electricity and natural gas supply and trading activities of its Customers and Solutions segment (which represented 46.1 per cent. and 4.1 per cent. of the Group's revenue and adjusted EBITDA, respectively, in the year ended 31 December 2019 and 46.1 per cent. and (1.4) per cent., respectively, of revenue and adjusted EBITDA for the six-month period ended 30 June 2020).

## Effects on the Group's energy generation business

The portion of the generation from both the Green Generation segment (primarily from the Group's hydro assets and wind generation in Estonia) and the Flexible Generation segment that is unregulated and not supported by relevant support schemes (e.g., feed-in tariffs) is sold primarily on the Exchange, with prices governed by prevailing market prices for the Lithuanian price area. As the Group's Green Generation portfolio expands, an increasing percentage of the segment's overall generation will have exposure to market prices (including the generation from the Group's waste-to-energy/biomass CHP plants currently under construction). The Group's revenue and EBITDA for these segments will generally be negatively affected by declines in the market price for electricity in the Group's target markets. The Group is also subject to the
risk that electricity prices decrease while the price of natural gas and $\mathrm{CO}_{2}$ increase, resulting in an increase in the Group's cost base and lowering margins.

## Effects on the Group's trading and supply business

The Group is also exposed to price fluctuations for electricity and natural gas as a result of its wholesale trading activities and its electricity and natural gas supply activities, comprised within its Customers and Solutions segment. In particular, the Group is subject to the risk that electricity and gas price fluctuations decrease the Group's effective margins and have an adverse effect on the Group's hedging activities. Moreover, the Group plans to expand its trading and supply businesses and, as a result, the Group will be exposed to further price fluctuations in additional wholesale energy markets across regions, affecting the overall prices at which it can purchase and sell electricity and natural gas. Any such fluctuations in the wholesale energy markets could have a material adverse effect on the Group's business, results of operations and financial condition.

As the Group is party to certain "take or pay" agreements in relation to the purchase of gas in relation to its gas supply business, the Group is further subject to the risk that prices under these agreements do not reflect market prices, with the Group being required to purchase certain amounts at the agreed price or to pay a penalty to the counterparty.

The Group seeks to hedge the risks relating to volatility in wholesale energy prices (including those arising in relation to the "take or pay" agreements to which the Group is party in connection with its supply business) by entering into fixed price bilateral contracts and futures contracts on commodity exchanged in over-the-counter commodity markets and swaps traded in over-the-counter financial markets. Whenever the Group, through its subsidiaries, enters into fixed price sales agreements of either power or natural gas, it seeks to hedge these positions by entering into physical and financial forward contracts. However, as the relatively low liquidity of direct physical and financial instruments available in the Group's markets at times limits the hedging efficiency of the Group's power portfolio, the Group also enters into forward instruments from correlated markets, which involve additional exposures for the Group. To the extent the Group is unable to effectively hedge the above risks, enters into hedging contracts that fail to address its exposure or incorrectly anticipates market movements, the Group may suffer significant losses which could have a material adverse effect on its business, results of operations and financial condition.

Additionally, any reduced access to the electricity wholesale markets could lead to a significant drop in trading volumes and revenue which could have a material adverse effect on the Group's business, results of operations and financial condition.

Consequently, significant fluctuations in the prices of electricity and natural gas could have a material adverse effect on the Group's business, results of operations and financial condition.

### 3.2 The Group is exposed to fluctuations in interest rates, inflation rates and general developments in the securities markets, and as its operations in Poland and other jurisdictions outside the Eurozone expand it will increasingly be exposed to fluctuations in currency exchange rates, any of which could negatively affect its revenues, profitability and cash flows, as well as its results of operations and financial position.

The Group's revenue, profitability and cash flows could be affected by any material or unexpected shortand long-term fluctuations in interest rates and inflation rates. Additionally, the Group has foreign currency exposure in relation to its operations in Poland. Although this exposure is currently limited, it is expected to increase as the Group expands its operations in Poland (including upon completion of the Pomerania wind farm project) and, potentially, other jurisdictions outside the Eurozone. As the Group's exposure in Poland increases, an adverse development in the exchange rate between the euro and the Polish zloty could have an increasingly negative effect on the Group. In addition, since the Group presents its financial statements in euro, a decline in the value of Polish zloty against the euro could in the future have a negative effect on the Group's results of operations and financial position. The Group does not currently have PLN/EUR foreign exchange swaps as its exposure to the Polish zloty is limited; however, it might consider entering into such swaps in the future as the Group continues to increase its level of activities in Poland.
Currency exchange rates, interest rates and inflation rates have historically been volatile. The Group may be unable to pass through adverse developments in currency exchange rates, interest rates and inflation rates in the prices of the energy products and services the Group offers or trades, or the Group may be unable to hedge, or may choose not to hedge, such adverse developments. This could have a material adverse effect on the Group's business, results of operations and financial condition.

## 4. RISKS RELATING TO THE FINANCIAL CONDITION OF THE GROUP

### 4.1 The Company's ability to raise additional financing, including on the local and international capital markets, depends on general economic conditions and other relevant factors, including the Company's credit ratings.

The Group is at times required to seek external financing and access the capital markets for the capital required for its operations and investment projects. Please see paragraph 1.4 of this section titled "Risk Factors". The Group's ability to access capital markets and its ability to raise additional financing is largely dependent on general economic conditions in the global markets from which the Group intends to raise capital, and volatility in the credit or capital markets may adversely impact the Group's access to debt or equity capital and consequently its ability to grow its business.

The Company's credit rating could also have a significant impact on the Group's access to the capital markets. As at the Latest Practicable Date, the Company has been assigned a long-term senior unsecured rating of $\mathrm{BBB}+$ (negative outlook) by Standard \& Poor's. The negative outlook reflects the fact that the Group is currently going through a heavy investment period, primarily due to the construction of the Vilnius CHP Plant and the recently completed Kaunas CHP Plant. The Group expects that its credit metrics will deteriorate until these projects are completed. The Company's ability to access the capital markets and other forms of financing (or refinancing) on commercially viable terms, and the costs associated with such activities, depend in part on the Company's credit ratings. For example, there can also be no guarantee that the Company will be able to refinance its current bonds that are maturing in July 2027, July 2028 and May 2030, respectively, at competitive rates or at all.

In addition, according to the Law on Companies of the Republic of Lithuania, the Company may not issue Shares at a price less than the nominal value, currently EUR 22.33 per Share. Were the market price of the Shares to fall below this level, the Company would be unable to raise equity capital by way of the issue of additional Shares unless it reduced the nominal value per Share. Under the Law on Companies, the process for reducing the nominal value per Share by reducing share capital could be cumbersome and time consuming. In particular, in addition to requiring the approval of shareholders, amongst other requirements, share capital can be reduced only for the purposes of reducing a company's losses, or cancelling a company's own shares, or paying out funds to a company's shareholders, or correcting mistakes made during previous capital increases.
The Government as the controlling shareholder retains the power to fully privatise the Company. While the Group does not currently expect the Government to fully privatise the Company, there can be no assurance that the Government or any future government of the Republic of Lithuania will not seek to undertake a full privatisation of the Company resulting in the sale of its shareholding in the Company. Current credit ratings assigned to the Company by ratings agencies could be based in part on the assumption or expectation that the Government would potentially provide support to the Company or the Group in the event of financial distress, and there can be no assurance as to the level of Government support that would be provided if the Company were privatised. These credit ratings could come under pressure, potentially leading to a downgrade, should the Company be privatised and that the Republic of Lithuania cease to be a controlling shareholder of the Company.

The Group's access to capital markets and ability to raise additional financing is particularly important as the Group continues to roll out its Strategy, under which the Group is expected to make significant investments to execute its growth strategies and will therefore be required to maintain access to multiple funding sources on terms acceptable to the Group. In the event the general economic conditions worsen and potential investors are deterred from making equity or debt investments, or if the Company's credit or debt ratings are lowered by rating agencies, the Group may not be able to raise additional capital on commercially viable terms or at all, and its ability to access both the equity and debt capital markets could be limited, making financing more expensive and difficult for the Group. Any inability to access financing, or an increase in the cost of such financing, could adversely impact the Group's ability to pursue its corporate strategies and carry out planned investment activities, which could in turn have a material adverse effect on the Group's business, results of operations and financial condition.

### 4.2 The agreements that govern the Group's long-term debt contain restrictive covenants.

The agreements that govern the Group's long-term debt contain certain restrictive covenants, including, inter alia, "negative-pledge" clauses, "change of control" clauses, "state ownership" clauses (requiring that the Company and certain subsidiaries be majority-owned and controlled by the Republic of Lithuania), "no disposal of assets" clauses, "restrictions on subsidiaries' indebtedness" clauses and "loss of rating" clauses (which would apply if the Company is downgraded to non-investment grade), which may restrict its ability
to acquire or dispose of assets or incur new debts. The Group's failure to comply with any of these covenants could constitute a default or event of default, which could result in the immediate or accelerated repayment of its debt, leading to potential cross-default or cross-acceleration under its other credit agreements. This may also limit or reduce the Group's ability to implement and execute its key corporate strategies and carry out planned business activities, which could in turn have a material adverse effect on the Group's business, results of operations and financial condition. For additional information, please see paragraph 10 of Part 7 ("Operating and Financial Review").

### 4.3 Failure to implement and maintain an effective system of financial reporting and internal controls may materially and adversely affect the Group's ability to prepare its consolidated financial information on an accurate and/or timely basis.

The Group's system of internal controls over financial reporting is intended to ensure the Group: (i) maintains accurate records, (ii) provides accurate and timely reporting of the Group's financial information, (iii) maintains adequate control over the Group's assets and (iv) detects unauthorised transactions, acquisitions and/or use or disposition of its assets. Effective internal controls are necessary for the Group to provide reliable financial reports, including annual and interim financial statements. The Group's management is responsible for establishing and maintaining adequate internal controls.

During the process of preparing its financial statements for the year ended 31 December 2019, the Group's management reviewed certain management judgments on application of accounting principles and identified some errors in prior periods (relating to, inter alia, recognition of revenues, receivables, and payables related to regulatory activities) and, accordingly, the financial statements for the year ended 31 December 2018 have been restated. Where applicable, comparative financial data for the financial statements for the year ended 31 December 2017 were restated as well. For more information, please see paragraph 2 of Part 7 ("Operating and Financial Review").
Certain recently implemented and other complex accounting standards and their interpretations, such as IFRS 9, IFRS 15 and IFRS 16, as well as the amendments to IFRS 2 and IFRIC 23 have created new and more demanding requirements for financial reporting and disclosures, which will place further pressure on the Group's financial reporting systems.
If the Group's system of financial reporting and internal controls fails to keep pace with the growth in the size and sophistication of its businesses and the applicable financial reporting framework, the Group may not be able to prepare financial information in a timely and accurate manner, which may subject the Group to regulatory penalties and could result in a loss of confidence of the public in the Group's reported financial information, which in turn could have a material adverse effect on the Group's business, results of operations and financial condition.

### 4.4 The Group could face delay in respect of the payment of deferred consideration for the transfer of shares in LitGrid AB.

The Group has an amount receivable of EUR 158.7 million from EPSO-G UAB in respect of deferred consideration for the transfer of shares in LitGrid AB (the electricity TSO in Lithuania) from the Company to EPSO-G UAB in 2012. The amount is stated at fair value through profit or loss, because the final amount payable by EPSO-G UAB for the shares depends on the calculation of the final price premium. The deferred consideration is due to be paid by 2022, with EUR 12.5 million to be paid in 2020 and another EUR 14.5 million to be paid in 2021, and the remainder to be paid in 2022.
The amount of the price premium under the relevant purchase-sale agreement depends on the return on regulated assets of the electricity transmission activity during the years 2014 to 2018. At the initial assessment of the price premium, the Group concluded that the price premium is negative and amounts to EUR 4.7 million at 31 December 2019 (the Group's assessment of this amount being unchanged as at 30 June 2020). According to EPSO-G UAB's calculations, the price premium at 31 December 2019 is negative and amounts to EUR 27.1 million.
The Company disagrees with EPSO-G UAB's prepared calculations. The parties are currently in discussions as to how to resolve the situation. For the purposes of the statement of financial position, the Company's management has assessed and recognised the negative price premium for the amount of EUR 15.9 million as at 30 June 2020, on the assumption that the possible agreement between the parties would be the average value of the Company's and EPSO-G UAB's calculations. After this assumption, the gross receivable on disposal of the shares of LitGrid AB amounting to EUR 174.5 million was reduced by EUR 15.9 million to EUR 158.7 million, as the sales price will be adjusted by the price premium.

In the event there is any delay in receipt by the Company of the deferred consideration due to it from EPSO-G UAB, whether due to disagreement over the calculation of the deferred consideration or otherwise, or the amount ultimately received is lower than anticipated, this could have an adverse effect on the Group's financial condition.

## 5. RISKS RELATING TO THE POLITICAL AND ECONOMIC ENVIRONMENT

### 5.1 The Group's business, financial condition and results of operations may be adversely impacted by the emergence of COVID-19.

The recent emergence of COVID-19 including in Lithuania has affected investment sentiment on a global scale, resulting in a significant increase in volatility in the global capital markets. In addition, the outbreak has resulted in restrictions on travel and public transport, restrictions on trade and transportation of goods, and prolonged closures of workplaces which may have a material adverse effect on the global economy and Lithuania.

The Government declared a state of emergency on 26 February 2020 in response to the COVID-19 outbreak. Lithuania had further been put in lockdown from 16 March 2020 to 17 June 2020. The Government has since taken a number of temporary precautionary and preventative measures to contain the outbreak and slow the spread of COVID-19, including implementing restrictions on travel, restrictions on gatherings of groups of people and the closure of universities, schools and other educational institutions. The Government also launched an economic stimulus package on 17 April 2020 (the "COVID-19 National Action Plan"). One of the measures outlined in the COVID-19 National Action Plan was to allow deferred or instalment payments to ESO and IGN for consumed electricity and natural gas, for customers who have encountered financial difficulties due to the lockdown. As a result, ESO and IGN have experienced some delays in customers' payments for services already provided. As at the end of lockdown, approved requests for payment deferrals in relation to the COVID-19 outbreak were less than EUR 5 million, with a corresponding increase in overdue debts (including approved payment deferrals) less than EUR 10 million in total.
The Group established a crisis management team to oversee the Group's response to COVID-19, and multiple local teams are assigned in each member of the Group and they work closely together to ensure business continuity, provide rapid response and necessary support to any incidents related to COVID-19 and provide periodic status reports to the crisis management team. Over half of the staff of the Group worked remotely during the lockdown, and all of the critical teams have been continuing with their daily activities in accordance with all relevant safety requirements. Another response team has also been established and is responsible to assess both short- and long-term economic impact for the Group and to plan and prepare for any additional risks that might occur.

The ongoing impact of COVID-19 and the actions taken in Lithuania and elsewhere in response to it cannot yet be fully assessed, but has had a significant economic impact in Lithuania, with the Bank of Lithuania, the Minister of Finance of Lithuania and the Commission most recently forecasting that Lithuanian GDP would decrease by 9.7 per cent., 7.0 per cent. and 7.1 per cent., respectively, in 2020 . The lockdown already had an impact on the Group's supply and distribution volumes, with electricity consumption by the Group's B2B supply and distribution customer portfolio decreasing by approximately 8 to 9 per cent. during the lockdown from April to June 2020 (with the peak being in April, when the Group recorded a decrease of approximately 15 to 18 per cent.), driven largely by factory closures and reduced business activity. Although in terms of reduced B2B electricity consumption due to COVID-19, regulated distribution business is not subject to volume risk as per regulation currently in place and reduced consumption in B2B electricity was largely offset by an approximately 5 to 6 per cent. increase in electricity consumption by the Group's B2C supply customer portfolio during that period due to a higher concentration of people at home, the movements still had a negative net effect on the Group's revenues during this period due to lower B2B sales. If the COVID-19 pandemic results in a sustained economic downturn in Lithuania or the Group's other markets, the Group could experience reduced cash flow, increased bad debts and decreased revenue due to the declined electricity and natural gas consumption and delayed project completion (including potentially delays in the completion dates for the Group's second CHP plant and two wind farms currently under construction), which could have a material adverse effect on the Group's business, result of operations and financial condition.

There is a risk that the carrying amounts of assets and liabilities in future financial statements prepared in accordance with IFRS would be negatively affected in future periods and result in material losses for the Group.

As at the date of this Prospectus, the majority of the industries, including the energy industry, in the Lithuanian economy are being significantly affected by the spread of COVID-19. One of the most significant impacts to the energy industry is the decline in electricity and gas consumption, which also adversely affects the Group's hedging activities, as the volumes hedged by the Group were based on forecasted energy consumption. The extent of the risk posed by COVID-19 in the future, including the possibility of a "second wave" of increases in cases in Lithuania or in the wider region and any measures taken in response thereto, is unclear and may have a prolonged adverse impact on the economy of Lithuania and the wider region, and in turn, on the Group's business, results of operations and financial condition.

### 5.2 The Group's business is dependent on the economic conditions in Lithuania.

As a state-owned company of, and a major supplier in the energy market in, Lithuania, the Group's business and revenues are sensitive to the performance of the Lithuanian economy. As at 31 December 2019, 97.9 per cent. (compared to 98.8 per cent. as at 31 December 2018 and 98.5 per cent. as at 31 December 2017) of the Group's property, plant and equipment were located in Lithuania and 92.0 per cent. of its revenues and other operating income for the year ended 31 December 2019 were derived from Lithuania (89.6 per cent. for the six-month period ended 30 June 2020). Changes in economic, regulatory, administrative or other policies of the Government, as well as political or economic developments in Lithuania, such as the potential changes in Lithuania's credit ratings, over which the Group has no control, could have a significant impact on the Lithuanian economy. Any downturn in the Lithuanian economy could therefore have a material adverse effect on the Group's business, results of operations and financial condition.

### 5.3 The Company and certain of its subsidiaries are subject to corporate supervision under the Law on the Protection of the Objects of National Security Importance, which places additional restrictions and requirements on the Group's corporate governance and activities.

The Company and its subsidiaries ESO, GEN and IGN are included in the List of Category II Enterprises of Importance to Ensuring National Security. As a result, they are subject to corporate supervision under the Law on the Protection of the Objects of National Security Importance, which, inter alia, (i) places restrictions on reorganisation of the Group's directly and indirectly controlled enterprises the state maintains, (ii) requires prior approval of the National Security Commission to be obtained for transactions meeting certain criteria, including, but not limited to, transactions that exceed 10 per cent. of the Company's or relevant subsidiary's prior year's revenue and (iii) requires that the state owns no less than two-thirds of the shares in the Company and certain of the Group's subsidiaries; otherwise, Parliament approval (in case of the Company) or Government approval (in case of the subsidiaries of the Company) will need to be obtained. In addition, the National Security Commission may require the Company to submit proposals or other relevant documents relating to certain of the Company's corporate actions before the Company can undertake them; for example, the National Security Commission requested the Company to prepare a plan for the management of potential national security risks that may arise due to the Offering and the secondary trading of the Company's shares. The preparation of such proposals or documents could divert the management's attention and the Company's resources.
Also, Kruonis PSHP, Kaunas HPP and the Elektrènai Complex are included in the List of Facilities and Property of Importance to Ensuring National Security; as a result, they are subject to supervision under the Law on the Protection of the Objects of National Security Importance. Accordingly, the respective facilities or property may be, inter alia, (i) be transferred only to an investor conforming to national security interests and (ii) realised in the course of any bankruptcy, liquidation, enforcement or other similar proceedings only after submitting a proposal to the Republic of Lithuania regarding the pre-emptive acquisition and after the Republic of Lithuania declines the acquisition of any such relevant facilities or property. In any such cases, the asset that is of importance for national security may not necessarily be sold for the highest possible price as the Republic of Lithuania may acquire such asset for a price determined in accordance with the Law on the Bases of Property and Business Valuation, under a special procedure for acquisition of the relevant asset established pursuant to the Resolution of the Government of the Republic of Lithuania No. 554 of 12 June 2019. For further information, please see paragraph 1.2 of Part 9 ("Regulation"). The above restrictions and requirements may significantly limit the Group's ability to pursue its commercial interests and result in a material adverse effect on the Group's business, results of operations, financial condition and prospect.
5.4 Political developments in Lithuania, the EU and in other countries where the Group has or plans to have a business presence could have a material adverse effect on its results of operations and financial condition.
Any political developments in Lithuania, the Baltic region or the wider EU, including any future integration or withdrawal of European countries in the EU or changes in the economic policy, executive authority or composition of the EU and its institutions, may have an adverse effect on the overall economic stability of the EU and the European countries in which the Group's assets and operations are located. Any changes in the political or economic stability of any of Lithuania or any other countries in which the Group operates, as well as any other political, economic, regulatory or administrative developments in these countries, over which the Group has no control, could result in the Group having to change or close down its operations in certain countries, or incur further costs that would have a material adverse effect on its business, results of operations and financial condition.
Any political or other developments affecting the integration, integrity or stability of EU or other energy markets, developments in the regulation of energy supply, the performance of energy markets in other EU member states, and the performance of the financial markets in the EU and elsewhere in the world could have a material adverse effect on the Lithuanian economy, and consequently on the Group's business, results of operations and financial condition.
Additionally, parliamentary elections are scheduled to be held in Lithuania in October 2020 (in two rounds, on 11 October 2020 and 25 October 2020, respectively). The outcome of the parliamentary elections could result in a change of Government or a material change in the make-up of the parliament and could have a significant impact on political and economic policy in Lithuania, including the country's energy policy, and any such changes, if material, could have an adverse impact on the revenues earned by the Group (including by way of its regulated activities), could result in the Group's Strategy being out of line with Government policy and could have a material adverse effect on the Group's business, results of operations and financial condition.

### 5.5 Unexpected catastrophic events, including acts of vandalism and terrorism, may adversely impact the Group's operations.

The Group's operations are subject to risks such as grid and infrastructure damage, fire and explosion, loss of power supply, and mechanical failures. The Group's operations may also be subject to unexpected natural catastrophes such as earthquakes and floods, which could cause significant damage to the Group's generation assets and distribution infrastructure. Because the Group's operations are concentrated in the Baltic region, and, in particular, in Lithuania, this risk may be higher for the Group than it would be for a company with a more diverse geographic footprint. In addition, the Group's facilities may be the target of acts of vandalism and terrorism directed at the energy industry, which may be more specifically targeted than other industries. While there has been no occurrence of any of the above events, there can be no assurance that they will not happen in the future. The impact of any of these events could lead to disruptions in the Group's operations and loss of facilities or equipment and may have a material adverse effect on the Group's business, results of operations and financial condition.

## 6. RISKS RELATING TO THE OFFER, THE SECURITIES AND THE TRADING MARKETS

6.1 All investors who intend to acquire equity interest in the Company representing voting interest have to comply with national security interests. Additionally, investors who intend to acquire equity interest in the Company representing voting interests over certain thresholds are required to first obtain regulatory and other approvals.
Any Shareholder, Holder of GDR, and the GDR Depositary must comply with the requirements relating to national security interests under the Law on the Protection of the Objects of National Security Importance. Therefore, the eligibility of the Shareholder, the Holder of GDRs and/or the GDR Depositary may be assessed by the National Security Commission at the initiative of the Government, a minister, the BoL or other institutions specified in, and in accordance with, the Law on the Protection of the Objects of National Security Importance. In the event that the National Security Commission concludes that a Shareholder, Holder of GDRs or the GDR Depositary is ineligible, the Commission's recommendations on these parties' conformity to national security interests shall be adopted by the Government. The adoption of restrictions by the Government might result in the Shareholders, Holders of GDRs and/or the GDR Depositary losing their ability to exercise the non-property rights, including voting rights, attributable to the Offer Securities that they acquired.

In addition, according to the Law on the Protection of the Objects of National Security Importance, investors who intend to acquire equity interests in the Company representing 25 per cent. or more of the voting interests in the Company may only do so upon (i) receiving prior approval by the National Security Commission and (ii) being determined to be in compliance with all relevant requirements related to national security interests. The National Security Commission's approval may be granted or denied on the basis of the Law on the Protection of the Objects of National Security Importance. Should any acquisition be made in the absence of such approval, it could result in shareholders losing their ability to exercise non-property rights, including voting rights, attributable to the Offer Securities that they acquired.

EMA, a wholly-owned subsidiary of the Company, holds a payment institution licence and therefore additional regulatory requirements are applicable to EMA and its shareholders. Approval from the BoL is required (i) before an investor acquires, directly or indirectly, 10 per cent. of the equity and/or voting interest in a payment institution or (ii) each time an investor increases the direct or indirect holding of the equity and/or voting interest in a payment institution to reach or exceed 20 per cent., 30 per cent. or 50 per cent., respectively, of the total equity and/or voting interest of the payment institution or increases the holding to the extent rendering the payment institution becomes controlled by the investor. Investors who intend to purchase the Offer Securities may indirectly acquire a Licenced Qualifying Holding in EMA, making the investment subject to the BoL approval requirement. For additional information, please see paragraph 1.3 of Part 9 ("Regulation"). Failure to comply with the requirement to obtain approval from the BoL prior to acquiring a Licenced Qualifying Holding will result in investors losing their ability to exercise non-property rights, including voting rights, attributable to the shares issued by a payment institution, and the reputation of the investors would be damaged if they acquire a Licenced Qualifying Holding without prior approval from the BoL.

As there is no clear rule that Shares held by the GDR Depositary, on trust for the benefit of GDR Holders are disregarded for the purposes of determining a Qualifying Holding or Licenced Qualifying Holding in EMA for the GDR Depositary as long as the identity of the GDR Holder is disclosed and the voting right arising out of the relevant Shares are exercised solely on the instructions of the GDR Holder, it is possible for the National Security Commission or the BoL to decide that the Shares held by GDR Depositary on trust for the benefit of GDR Holder counts towards the holding of that GDR Depositary.

### 6.2 There is no existing market for the Offer Securities and an active trading market for the Offer Securities may not develop or be sustained.

Prior to Admission, there has been no public trading market for the Offer Securities. Although the Company has applied for the Shares to be admitted to trading on Nasdaq Vilnius Stock Exchange and for the GDRs to be listed on the Official List and has applied to the London Stock Exchange for admission of the GDRs to trading on its main market for listed securities, there can be no assurance that an active trading market for the Offer Securities will develop or, if developed, could be sustained following the closing of the Offering. If an active trading market is not developed or maintained, the liquidity and trading price of the Offer Securities could be adversely affected.

### 6.3 The Offer Securities may be subject to market price volatility and the market price of the Offer Securities may decline disproportionately in response to developments that are unrelated to the Company's operating performance.

The Final Offer Price may not be indicative of the market price of the Offer Securities following Admission. The market price of the Offer Securities may be volatile and subject to wide fluctuations. The market price of the Offer Securities may fluctuate as a result of a variety of factors, including, but not limited to, those referred to in this section titled "Risk Factors", as well as period to period variations in operating results or changes in revenue or profit estimates by the Group, industry participants or financial analysts. The market price could also be adversely affected by developments unrelated to the Group's operating performance, such as the operating and share price performance of other companies that investors may consider comparable to the Group, speculation about the Group in the press or the investment community, statements and speculation of a political nature by public officials and others in the public eye, unfavourable press, strategic actions by competitors, changes in market conditions, regulatory changes, broader market volatility and movements, terrorist activity, movements in or outlook on interest rates and inflation rates, currency fluctuations, energy and other commodity prices, changes in investor sentiment towards the energy market and the supply and demand of energy products. Any or all of these factors could result in material fluctuations in the price of Offer Securities, which could lead to investors getting back less than they invested or a total loss of their investment.

### 6.4 Shareholders and GDR Holders may not receive a return on their investment or may receive a negative return and lose some or all of the capital invested.

The public trading market price of the Shares and the GDRs may decline below the price at which they are offered in the Offer. Should this happen, investors who subscribe for Shares or GDRs in the Offer and sell will suffer an immediate loss as a result. Moreover, Shareholders and GDR Holders may not be able to ever sell their Shares at a price equal to or greater than the price at which those shares are offered to or acquired by them in the Offer.

### 6.5 Not all rights available to shareholders under US and UK law will be available to holders of the Shares.

Rights afforded to shareholders under Lithuanian law differ in certain respects from the rights of shareholders in companies incorporated in states of the United States or in England. The rights of holders of the Shares are governed by Lithuanian law and the Articles of Association. These rights differ from the rights of shareholders in typical US corporations, English companies and some other corporations outside of Lithuania. In particular, Lithuanian law currently limits significantly the circumstances under which the shareholders of Lithuanian companies may bring derivative actions against third parties. Under Lithuanian law, in most cases, only the Company may be the proper plaintiff for the purposes of maintaining proceedings in respect of wrongful acts committed against it and, generally, neither an individual shareholder, nor any group of shareholders, has specific right of action in such circumstances. However, the Law on Companies allows the shareholder to file a claim against the members of management bodies of the Company requesting an award for damages caused to the Company. Damages shall be awarded to the Company in such case.

### 6.6 Holders of Shares and GDRs in certain jurisdictions may be subject to restrictions regarding exercising pre-emption rights to participate in future issuances.

The Company may issue additional Shares in the future. While existing holders of Shares in the Company are in certain circumstances entitled to pre-emptive rights on the issue of new shares or convertible bonds of the Company, holders of the Offer Securities in certain jurisdictions, including the United States, may not be able to exercise their pre-emptive rights with respect to any new equity issuances by the Company unless the applicable securities law requirements in such jurisdiction allow it. In addition, there can be no assurance that any such pre-emptive rights will be available to holders of the GDRs. For example, in order for holders of the Offer Securities in the United States to exercise pre-emption rights, it is necessary for the Company to file a registration statement under the US Securities Act or qualify for an exemption from such requirements. The Company has no intention to file such a registration statement and there can be no assurance that an applicable exemption from the registration requirements will be available. Accordingly, such holders of the Offer Securities may not be able to exercise their pre-emptive rights on future issuances of the Offer Securities, and, as a result, their percentage of ownership interests in the Company could be diluted.

### 6.7 Enforcement of civil liabilities and judgments against the Company or any of its Management or Supervisory Board members may be difficult.

The Company is incorporated under Lithuanian law, all of the Management Board and Supervisory Board members are non-residents of the United States and the Company's assets and officers are located outside of the United States. Consequently, investors in the Offer Securities may be unable to effect service of process or to enforce a judgement in civil or commercial matters or a judgment under the securities laws of countries other than Lithuania against the Management Board and Supervisory Board members who are residents of Lithuania or countries other than those in which the judgement is made. In addition, Lithuanian or other courts may not accept jurisdiction or impose civil liability on the members of the Supervisory Board or members of the Management Board in any original action commended in a foreign jurisdiction predicated solely upon the foreign securities laws brought against the Company or the Management Board and Supervisory Board members in a court of competent jurisdiction in Lithuania or other countries.

Moreover, notwithstanding the Company's waiver of immunity, investors in the Company may be unable to enforce a court judgment against certain assets of the Company, including as a result of the Law on the Protection of the Objects of National Security Importance. See paragraph 1.2 of Part 9 of this Prospectus ("Regulation").
6.8 Voting rights with respect to the Shares represented by the GDRs are subject to procedural steps and practical limitations imposed by the terms of the Deposit Agreement and the relevant requirements of Lithuanian law.
The holders of the GDRs will have no direct voting rights with respect to the Shares represented by the GDRs. They will be able to exercise voting rights with respect to the Shares represented by the GDRs only in accordance with the provisions of the terms and conditions of the GDRs and the relevant requirements of Lithuanian law. Please see Part 13 ("Terms and Conditions of the Global Depositary Receipts"). There are, therefore, practical limitations upon the ability of the holders of the GDRs to exercise their voting rights due to the additional procedural steps involved in communicating with them. To exercise their voting rights, the holders of the GDRs must instruct the GDR Depositary on how to vote with respect to the Shares represented by the GDRs they hold. Because of this additional procedural step involving the GDR Depositary, the process for exercising voting rights may take longer for holders of the GDRs than for holders of the Shares, and the Company cannot assure the holders of the GDRs that they will receive voting materials in time to enable them to return voting instructions to the GDR Depositary in a timely manner. The GDR Depositary will not vote on the GDRs if it does not timely receive complete, legible and clear voting instructions. The holders of the GDRs may therefore have significant difficulty in exercising voting rights with respect to the Shares underlying the GDRs. There can be no assurance that holders and beneficial holders of the GDRs will (i) receive notice of shareholders' meetings to enable the timely return of voting instructions to the GDR Depositary, (ii) receive notice to enable the timely cancellation of the GDRs with respect to shareholder actions or (iii) be given the benefit of dissenting or minority shareholders' rights with respect to an event or action in which the holder or beneficial owner has voted against or not given voting instructions. In practice, there may also exist difficulties for holders of the GDRs to instruct the GDR Depositary (and the Company gives no assurance that the Holders of the GDRs will be able) to (i) vote the Shares represented by their GDRs, (ii) introduce proposals for the agenda of shareholders' meetings or request that a shareholders' meeting be called or (iii) nominate candidates for the Supervisory Board or certain other of the Company's governance bodies. If holders of the GDRs wish to take such actions, they should request the GDR Depositary and/or the Company in a timely manner that their GDRs be cancelled and instead take delivery of the Shares and thus become the holders of the Shares. In addition, in certain circumstances, even if voting instructions are duly received, the GDR Depositary may decide that it is not reasonably practicable to vote or cause to be voted such Deposited Shares.

### 6.9 GDR Holders and owners of GDRs may be in breach of applicable laws or regulations if they fail to comply with any requests for information by a relevant regulatory authority or stock exchange.

In order to comply with applicable laws and regulations, or at the request of the Company in order to conclude the list of Holders and/or owners of GDRs, any request made by a regulatory authority or any stock exchange on which the Shares are, or may be, registered, traded or listed or the Articles of Association, GDR Holders and/or owners of GDRs may, from time to time, be requested by the Depositary to provide information relating to: (a) the capacity in which such Holder and/or owner holds GDRs; (b) the identity of any Holder and/or owner of GDRs or other person or persons then or previously held interests in such GDRs; (c) the nature of any such interests in the GDRs; and (d) any other matter where disclosure of such matter is required to enable compliance by the Depositary with applicable laws or the constitutional documents of the Company. Failure to comply with such requests for information may result in breaches of applicable requirements of Lithuanian law on the part of the Company and the relevant GDR Holder or beneficial owner. Failure to comply with such request could also cause the GDR Depositary (with respect to the GDRs) to take a number of actions, including withholding or limiting voting rights until such request is complied with, in each case to the GDR Depositary's reasonable satisfaction and subject to applicable law.
6.10 The market price of the Offer Securities could be negatively affected by sales of substantial amounts of such shares in the public markets, including following the expiry of the lock-up period, or by the perception that these sales could occur.
Following Admission, the Republic of Lithuania will own beneficially approximately 72.2 per cent. of the Company's issued ordinary share capital. The Company, the Republic of Lithuania, the members of the Supervisory Board and the members of the Management Board are subject to restrictions on the issue, sale and/or transfer, as applicable, of their respective holdings in the Company's issued share capital. The issue or sale of a substantial number of Shares by the Company, the Republic of Lithuania, the members of the Supervisory Board or the members of the Management Board in the public market after the lock up restrictions in the Underwriting Agreement or separate deeds of lock-up (as the case may be) expire (or are waived by the Joint Global Co-ordinators), or the perception that these sales may occur, may depress the market price of the Offer Securities and could impair the Company's ability to raise capital through the sale of additional equity securities. The Company is unable to predict whether substantial amounts of the Shares
will be sold in the open market following Admission, nor the effect that such sales may have on the prevailing market price of the Offer Securities.

### 6.11 The Company's ability to pay dividends in the future depends, among other things, on the Company's financial performance and capital requirements, as well as the Lithuanian regulation regarding stateowned company's dividend policy.

There can be no assurance that the Group's historical performance will be repeated in the future, particularly given the competitive nature of the industry in which it operates, and the Group's sales or profit may significantly underperform market expectations. If the Group's sales or profits, and hence its cash flow, underperform market expectations, then its capacity to pay a dividend will suffer. Any decision to declare and pay dividends will remain at the discretion of the Government, as the controlling shareholder of the Company. The Company may declare at the General Meeting in accordance with applicable law, regulation and restrictions, and particularly the Lithuanian regulations regarding state-owned company's dividend policy (e.g., the Resolutions of the Government of the Republic of Lithuania No. 20 of 14 January 1997 "On Dividends for the State-Owned Shares of Companies and Profit Contributions of State Entities") that was amended on 2 September 2020 pursuant to the Resolutions of the Government of Lithuania No. 960) and in accordance with the Resolution of the Government of the Republic of Lithuania No. 963 of 2 September 2020 "On Dividends Paid by AB "Ignitis grupe". The ability to declare and pay dividends will also depend on the Group's financing arrangements, the Group's financial position, the Company's distributable reserves, retained earnings, regulatory capital requirements, working capital requirements, finance costs, general economic conditions and other factors the Supervisory Board and the Management Board deem significant from time to time.

Furthermore, since the Company is a holding company, its revenues and, in consequence, its net profit and the ability to pay dividend in a given year, depend on its subsidiaries. The ability of subsidiaries to pay dividends to the Company in a given financial year depends in turn on whether the subsidiaries generated appropriate net profit in the previous financial year that may be earmarked for the payment of dividends, or have sufficient financial resources; it also depends on contractual provisions, in particular provisions in financing agreements entered into with financial institutions that limit the dividend payment vis-à-vis the company. Consequently, any factors negatively affecting the financial results of the company's subsidiaries will indirectly have an adverse effect on the Company's ability to pay dividends to its shareholders.

### 6.12 Shareholders and GDR holders may be subject to exchange rate risk.

The Shares are priced in euro, and the GDRs are priced in euro, and they will be quoted and traded in euro. In addition, any dividends the Company may pay will be declared and paid in euro. An investment in Shares traded on Nasdaq Vilnius Stock Exchange by an investor whose principal currency is not euro, or an investment in GDRs traded on the London Stock Exchange by an investor whose principal currency is not euro, exposes the investor to foreign currency exchange rate risk. Any depreciation of euro in relation to such foreign currency will reduce the value of the investment in the Shares or GDRs.

## IMPORTANT INFORMATION ABOUT THIS DOCUMENT

## 1. RESPONSIBILITY STATEMENT

The Company accepts responsibility for the information contained in this Prospectus. To the best of the knowledge and belief of the Company, Mr Darius Maikštenas (Chief Executive Officer) and Mr Darius Kašauskas (Director of Finance and Treasury), the information contained in this Prospectus is in accordance with the facts and contains no omissions likely to affect its import.

## 2. GENERAL

No person has been authorised to give any information or make any representations other than those contained in this Prospectus and, if given or made, such information or representations must not be relied upon as having been authorised by the Company, the members of the supervisory board of the Company (the "Supervisory Board"), the members of the management board of the Company (the "Management Board") or the Joint Bookrunners. Investors should rely only on the information in this Prospectus. Without prejudice to any obligation of the Company to publish a supplement to the Prospectus pursuant to the Prospectus Regulation, neither the delivery of this Prospectus nor any subscription or sale made under this Prospectus shall, under any circumstances, create any implication that there has been no change in the business or affairs of the Company taken as a whole since the date hereof or that the information contained herein is correct as of any time subsequent to its date. The information appearing in this Prospectus is accurate only as at its date. The Company's and the Group's business, financial condition, results of operations, prospects and the information set forth in this Prospectus may have changed since the date hereof.

The Company will update the information provided in this Prospectus by means of a supplement if a significant new factor, material mistake or material inaccuracy relating to the information in this Prospectus occurs or arises prior to Admission that may affect the evaluation by prospective investors of the Offering. The Prospectus and any supplement will be subject to approval by the BoL and will be made public in accordance with the Prospectus Regulation. In accordance with the Prospectus Regulation, if a supplement to the Prospectus is published, prospective investors would have a right, exercisable within two business days after the publication of the supplement, to withdraw their acceptances, provided that the significant new factor, material mistake or material inaccuracy arose or was noted before the closing of the offer period. The arrangements for withdrawing offers to subscribe for or purchase Offer Securities would be made clear in the supplement. Such withdrawal must occur within the time limits set out in the supplement (if any) (which shall not be shorter than two business days after publication of such supplement).

The validity of this Prospectus will expire on 21 September 2021.
This Prospectus is being furnished by the Company for the purpose of enabling a prospective investor to consider subscribing for and purchasing the Offer Securities. The Prospectus does not constitute or form part of any offer to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities other than the securities to which it relates, or any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for, such securities by any person in any circumstances in which such offer or solicitation is unlawful. This Prospectus is not intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by the Company, the GDR Depositary or any Joint Bookrunner that any recipient of this Prospectus should subscribe for or purchase the Securities.

Any reproduction or distribution of this Prospectus, in whole or in part, any disclosure of its contents, except to the extent that such contents are otherwise publicly available, and any use of any information herein for any purpose other than considering an investment in the Offer Securities, is prohibited. Neither the delivery of this Prospectus nor any sale made hereunder shall, under any circumstances, create any implication that there has been no change in the Company's affairs since the date hereof, or that the information contained herein is correct at any time subsequent to such date. Each prospective investor, by accepting delivery of this Prospectus, agrees to the foregoing. None of the Joint Bookrunners nor the GDR Depositary or any of their respective affiliates makes any representation or warranty, express or implied, with respect to the accuracy or completeness of any of the information in this Prospectus, and nothing contained in this Prospectus is, or shall be relied upon as, a promise or representation in this respect, whether as to the past, present or future. The Joint Bookrunners assume no responsibility for its accuracy, completeness or verification and accordingly disclaim, to the fullest extent permitted by applicable law, any and all liability whether arising in tort, contract or otherwise which they might otherwise be found to have in respect of this document or any such statement.

In making an investment decision, each potential subscriber for or purchaser of the Offer Securities should determine for itself the relevance of the information contained in this Prospectus, and its subscription for or purchase of the Offer Securities should be based upon such investigation, examination, analysis and enquiries as it deems necessary, including the assessment of the merits and risks involved and its own determination of the suitability of any such investment, with particular reference to their own investment objectives and experience and any other factors that may be relevant to such investor in connection with the subscription for or purchase of the Offer Securities.

The contents of this Prospectus should not be construed as legal, financial, business, investment or tax advice. Each prospective investor should consult his, her or its legal adviser, independent financial adviser or tax adviser for legal, financial, business, investment or tax advice. Prospective investors must inform themselves as to (a) the legal requirements within their own countries for the purchase, holding, transfer, redemption or other disposal of the Offer Securities; (b) any foreign exchange restrictions applicable to the purchase, holding, transfer, redemption or other disposal of the Offer Securities which they might encounter; and (c) the income and other tax consequences which may apply in their own countries as a result of the purchase, holding, transfer, redemption or other disposal of the Offer Securities. Investors should be aware that they may be required to bear the financial risks of any investment in Offer Securities for an indefinite period of time.

The Company and the Joint Bookrunners reserve the right to reject any offer to subscribe for or purchase the Offer Securities, in whole or in part, and to sell to any prospective investor less than the full amount of Offer Securities sought by such investor.

This Prospectus does not constitute an offer to sell, or a solicitation by or on behalf of the Company, the GDR Depositary or any Joint Bookrunner to any person to subscribe for or purchase any of the Securities in any jurisdiction where it is unlawful for such person to make an offer or solicitation. The distribution of this Prospectus and the offer of the Offer Securities in certain jurisdictions may be restricted by law. Apart from in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia, no action has been or will be taken by the Company or the Joint Bookrunners to permit a public offering of the Offer Securities or to permit the possession, issue or distribution of this Prospectus in any jurisdiction where action for that purpose may be required, including Australia, Canada, Japan, South Africa or the United States. Accordingly, neither this Prospectus nor any advertisement nor any other offering material may be distributed or published, or used for, or in connection with, any offer to, or solicitation by, anyone in any jurisdiction except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Prospectus comes should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction. None of the Company, the GDR Depositary or the Joint Bookrunners is making an offer to sell the Securities or a solicitation of an offer to buy any of the Securities to any person in any jurisdiction except where such an offer or solicitation is permitted.

None of the Company, the GDR Depositary or the Joint Bookrunners is making any representation to any offeree or purchaser of the Offer Securities regarding the legality of an investment by such offeree or purchaser. The Joint Bookrunners are acting exclusively for the Company and no one else in connection with the Offering and will not be responsible to any other person for providing the protections afforded to their respective clients or for providing advice in relation to the Offering.
The investors also acknowledge that: (a) they have not relied on the Joint Bookrunners or any person affiliated with the Joint Bookrunners in connection with any investigation of the accuracy of any information contained in this Prospectus or their investment decision; and (b) they have relied only on the information contained in this Prospectus, and (c) that no person has been authorised to give any information or to make any representation concerning the Company or its subsidiaries or the Offer Securities (other than as contained in this Prospectus) and, if given or made, any such other information or representation should not be relied upon as having been authorised by the Company or the Joint Bookrunners.

Prior to making any decision as to whether to subscribe for or purchase Offer Securities, prospective investors should read this Prospectus in its entirety and should not just rely on key information or information summarised within it.

This Prospectus will be available on the website of the BoL at https://www.lb.lt/en/list-of-approvedprospectuses, on the website of the Company at https://www.ignitisgrupe.lt/en/investors and copies thereof will be provided upon request during normal business hours at the headquarters of the Company located at Žvejų str. 14, LT-09310 Vilnius, the Republic of Lithuania. The Prospectus will also be held in the Officially Appointed Mechanism (Nasdaq administered Central Regulated Information Base), which stores all issuers' publicly disclosed regulated information at https://csf.omxgroup.com/cns-web/oam/ Search.action?request_locale=lt.

## 3. NO INCORPORATION OF WEBSITE

The contents of the Company's website at https://ignitisgrupe.lt/en, the contents of any website accessible from hyperlinks on the Company's website or any other website referred to in this Prospectus are not incorporated into, and do not form part of, this Prospectus. Any decision to subscribe for or purchase the Offer Securities should not be made in reliance on such information.

## 4. DEFINITIONS

A list of defined terms used in this Prospectus is set out in Part 23 ("Definitions") and a glossary of technical terms used in this Prospectus is set out in Part 24 ("Glossary").

## 5. CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Prospectus includes forward-looking statements, which include, without limitation, any statements preceded by, followed by or that include the words "may", "will", "would", "should", "expect", "intend", "estimate", "forecast", "anticipate", "project", "believe", "seek", "plan", "predict", "continue", "commit", "target", "undertaking" and similar expressions or their negatives. Such forward-looking statements involve inherent known and unknown risks, uncertainties and other important factors beyond the Group's control that could cause its actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. Such forwardlooking statements are based on numerous assumptions regarding the Group's present and future business strategies and the environment in which the Group will operate in the future. Amongst the important factors that could cause the Group's actual results, performance or achievements to differ materially from those expressed in such forward-looking statements are those in the section titled "Risk Factors" and elsewhere in this Prospectus. These factors include, but are not limited to:

- the Group's strategy, outlook and growth prospects, including in particular, financial and operational data relating to the Networks and Green Generation segments;
- the Group's forward-looking data or targets, including in particular, expectations relating to the efficiency and reliability of the Group's distribution network, expansion of the Green Generation portfolio and volume of electricity generated from the Group's Green Generation assets.
- macroeconomic outlook and industry trends;
- the macroeconomic and political environment of the Republic of Lithuania and North-eastern Europe generally, including primarily the energy sectors in those economies;
- future prices of commodities and the financial impact of the Group's hedging activities;
- the market impacts on collateral value and the enforcement of such collateral;
- the success of the Group's strategy;
- the Group's plans for future operations and facilities;
- changes in the regulatory framework in which the Group operates, particularly any material changes to the regulatory pricing mechanisms;
- the Groups ability to obtain permits and government approvals;
- the Group's development and execution of its investment projects, including the Group's ability to complete investment projects within its anticipated budget and timeframe;
- the Group's ability to retain or increase market share;
- market risks, including, without limitation, in connection with the Group's energy operations;
- the Group's ability to procure compliance with all applicable current and future legislation; including compliance with applicable anti-money laundering ("AML"), anti-bribery and antiterrorist financing laws;
- the engagement of prudent corporate governance principles;
- inflation, interest rate and exchange rate fluctuations;
- fluctuations in the capital markets;
- technological developments and adequate protection against IT failures or attacks;
- the outcome of pending or future litigation;
- the impact of catastrophic or unforeseen events;
- increased competition, the Group's competitive strengths and weaknesses and the strengths of its competitors;
- the accuracy of critical accounting judgements or estimates; and
- the Group's success at managing the risks associated with the aforementioned factors.

The above list of important factors is not exhaustive. When reviewing forward-looking statements, investors should carefully consider the foregoing factors and other uncertainties and events, especially in light of the political, economic, social and legal environment in which the Company operates.
Forward-looking statements are included in this Prospectus in a number of sections, including in the section titled "Risk Factors", Part 6 ("Business Overview"), Part 7 ("Operating and Financial Review") and elsewhere. Such forward-looking statements are based on the Company's beliefs, assumptions and expectations regarding future events and trends that affect the Group's future performance, taking into account information currently available to the Group, and are not guarantees of future performance. In particular, this Prospectus includes forward-looking statements relating but not limited to the Group's potential exposures to various types of operational, credit and market risk, such as counterparty risk, interest rate risk, foreign exchange rate risk and commodity and equity price risk. Such statements are subject to risks and uncertainties. These forward-looking statements are not historical facts and represent only the Company's beliefs regarding future events, many of which by their nature are inherently uncertain and beyond the Group's control.

Forward-looking statements contained in this Prospectus speak only as at the date of this Prospectus. The Company expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements contained herein to reflect any change in the Group's expectations with regard thereto or any change in events, conditions or circumstances on which any of such statements are based unless required to do so by any applicable regulatory regime.

To enable the implementation of the Group's strategy, the Group's management has set medium-term financial targets (the "Targets").

The Targets are only targets and not a profit forecast. Investors should not place any reliance on such targets in deciding whether to invest in the Company. None of the Company's independent auditor, nor any other independent accountants, have applied, examined or performed any procedures with respect to the Targets, nor have they expressed any opinion or any other form of assurance on the Targets or their achievability. The Targets constitute forward-looking statements and are not guarantees of future financial performance. The Company's result of operations or financial conditions could differ materially from those expressed or implied by these forward-looking statements as a result of many factors. The existence of the Targets should not be interpreted as an assurance or guarantee that Targets can or will be met by the Company. While presented with numerical specificity, these financial targets are based upon a number of assumptions (including the success of the Company's business strategy), estimates, regulatory, financial conditions, and projections regarding the Company's future business and the environment in which the Company expects to operate, which are inherently subject to significant business, operational, economic and other risks, many of which are outside the Company's control. The Targets reflect the Company's subjective judgements in many respects and thus are susceptible to multiple interpretations and periodic revisions based on actual experience and business, economic, financial and other developments. Accordingly, such assumptions may change or may not materialise at all. In addition, unanticipated events may materially or adversely affect the Company's actual results or operations and financial performance in future periods, whether or not the Company's assumptions relating to future periods prove to be correct. As a result, the
actual results may vary from the Targets as currently targeted and the variations may be material. Accordingly, the Targets must not be considered as either a commitment by the Company or a forecast of the future results or returns from investing in the Offer Securities.

None of the Company or any of its affiliates or any of their respective board members, officers, senior management, advisers or representatives can give any assurance that the Targets will be realised or that actual results will not vary significantly from the Targets. Investors should independently assess whether or not they believe the Targets to be reasonable or achievable and should carefully evaluate whether investing in the Offer Securities is appropriate, bearing in mind personal circumstances and the information included in this Prospectus, particularly taking into account the information described in the section titled "Risk Factors", and specifically "Risks Relating to the Group and its Business".

This Prospectus does not include a profit forecast or profit estimate by the Company.
This Prospectus refers to the Company's credit ratings which have been rated by the credit rating agency Standard \& Poor's. Standard \& Poor's is established in the European Union ("EU") and is registered under Regulation (EC) No. 1060/2009, as amended (the "CRA Regulation"). Standard \& Poor's is included in the list of credit rating agencies published by the European Securities and Markets Authority ("ESMA") on its website in accordance with the CRA Regulation.

## 6. AVAILABLE INFORMATION

The Company has agreed that, for so long as any Offer Securities are "restricted securities" within the meaning of Rule 144 (a)(3) under the US Securities Act, the Company will, during any period in which it is neither subject to Section 13 or Section 15(d) of the US Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor exempt from reporting pursuant to Rule 12g3-2(b) thereunder, provide to any holder or beneficial owner of such restricted Offer Securities, or to any prospective purchaser of such restricted Offer Securities designated by such holder or beneficial owner upon the request of such holder, beneficial owner or prospective purchaser, the information required to be delivered to such persons pursuant to Rule 144 A (d)(4) under the US Securities Act (or any successor provision thereto).

## 7. ENFORCEMENT OF CIVIL LIABILITIES

The Company is organised under the laws of the Republic of Lithuania. All members of the Company's Management Board and all members of its Supervisory Board named in this Prospectus reside outside the United States. All of the Company's assets and a substantial portion of the assets of the members of its Management Board, Supervisory Board and senior management are located outside the United States. As a result, investors may not be able to effect service of process within the United States upon the Company, the Company's Management Board or its Supervisory Board or its senior management that are located in jurisdictions outside the United States or enforce US court judgements obtained against the Company, its Management Board, its Supervisory Board or its senior management in jurisdictions outside the United States, including actions under the civil liability provisions of US securities laws. In addition, it may be difficult for investors to enforce, in original actions brought in courts in jurisdictions outside the United States, liabilities predicated upon US securities laws. Generally, the courts of the Republic of Lithuania have jurisdiction in civil and commercial matters involving the Company as the defendant.

The Company may also be sued in the courts of a country other than the Republic of Lithuania if and to the extent that this is permitted by the laws applicable in such other country. However, a judgement given in another country is not necessarily enforceable in the Republic of Lithuania. The rules which would be applied by a Lithuanian court when deciding on enforcement of a foreign judgement in the Republic of Lithuania differ depending on the jurisdiction in which such judgement originates.

## (a) Judgements originating in other EU member states (except Denmark) or the United Kingdom

A judgement originating in a member state of the EU (other than Denmark) or the United Kingdom (for the purposes of this sub-section only, each a "Relevant State") shall be recognised and enforced by the courts in the Republic of Lithuania without any declaration of enforceability being required, subject to conditions set forth in the Regulation (EU) No 1215/2012 of the European Parliament and of the Council of 12 December 2000 on jurisdiction and the recognition and enforcement of judgements in civil and commercial matters (the "Regulation 1215/2012").

According to the Regulation 1215/2012, the courts of the Republic of Lithuania may only refuse the recognition or enforcement of a judgement given in another Relevant State on the application of the person against whom enforcement is sought, in the following circumstances:
(i) if such recognition is manifestly contrary to public policy in the Republic of Lithuania;
(ii) where it was given in default of appearance, if the defendant was not served with the document which instituted the proceedings or with an equivalent document in sufficient time and in such a way as to enable him to arrange for his defence, unless the defendant failed to commence proceedings to challenge the judgement when it was possible for him to do so;
(iii) if it is irreconcilable with a judgement given in a dispute between the same parties in the Republic of Lithuania;
(iv) if it is irreconcilable with an earlier judgement given in another Relevant State or in a third State involving the same cause of action and between the same parties, provided that the earlier judgement fulfils the conditions necessary for its recognition in the Republic of Lithuania;
(v) if it conflicts with the provisions of the Regulation 1215/2012 on (i) jurisdiction in matters relating to insurance, consumer contracts or employment and the beneficiary of the insurance contract, the injured party, the consumer or the employee was the defendant; or (ii) the exclusive jurisdiction.

According to Regulation 1215/2012, the courts of the Republic of Lithuania have exclusive jurisdiction, amongst others, in proceedings which have as their object the validity of the constitution, the nullity or the dissolution of the Company and the validity of the decisions of its organs as well as in proceedings which have as their object the validity of entries in public registers kept in the Republic of Lithuania.
(b) Judgements originating in states bound by the Lugano Convention 2007

Judgements originating in countries bound by the Lugano Convention 2007 (being Iceland, Switzerland, Norway and Denmark) shall be recognised or enforced in the Republic of Lithuania on substantially the same terms as judgements originating in the Relevant States except that express declaration of enforceability is required in order for these judgements to be enforceable in the Republic of Lithuania.
(c) Judgements originating in other countries (including the United States of America)

As regards the enforcement of judgements originating in a country such as the United States, which is neither the Republic of Lithuania, nor a Relevant State, nor a country with which the Republic of Lithuania has a bilateral or other treaty on recognition and enforcement of judgements in civil and commercial matters (such as the Lugano Convention 2007), Lithuanian courts shall apply the relevant provisions of Lithuanian law on the recognition and enforcement of foreign judgements. According to these, Lithuanian courts may only refuse the recognition of a foreign judgement in the following cases:
(i) if such judgement has been rendered without giving an opportunity to the defendant to be heard and to contest the action;
(ii) if such judgement is not final;
(iii) if a judgement on the merits resolving the same dispute as such judgement has been rendered or recognised in the Republic of Lithuania before (res iudicata);
(iv) if the effects of recognition of such judgement would contravene the public policy of the Republic of Lithuania;
(v) if the courts of the Republic of Lithuania had exclusive jurisdiction in proceedings in which such judgement was rendered; or
(vi) if reciprocity in recognising and enforcing judgements between the Republic of Lithuania and the country of origin of such judgement does not exist.

In addition, Lithuanian courts must refuse the recognition of such judgement if the party against whom such recognition is sought proves that, either (a) the foreign court disregarded the agreement between the parties that the courts of the Republic of Lithuania shall have jurisdiction in such matter or (b) the jurisdiction of the foreign court was based solely on one of the following circumstances:
(i) the citizenship of the plaintiff; or
(ii) the fact that the defendant's assets are located in such jurisdiction; or
(iii) the service of process in such jurisdiction.

## 8. PRESENTATION OF FINANCIAL INFORMATION AND OTHER INFORMATION

### 8.1 Financial Statements of the Group

This Prospectus contains:

- the Company and the Group's audited financial statements as at and for the year ended 31 December 2019 (the "2019 Financial Statements"), which were audited by UAB Ernst \& Young Baltic, together with comparative information as at and for the year ended 31 December 2018;
- the Company and the Group's restated audited financial statements as at and for the year ended 31 December 2018 and as at and for the year ended 31 December 2017 (the "2018 and 2017 Restated Financial Statements"), which were audited by UAB PricewaterhouseCoopers;
- the Group's unaudited interim condensed consolidated financial statements for the six-month period ended 30 June 2020, which were reviewed by Ernst \& Young Baltic in accordance with International Standard on Review Engagements 2410, together with comparative information for the six-month period ended 30 June 2019 (together, the "Interim Financial Information").

The 2018 and 2017 Restated Financial Statements and the 2019 Financial Statements (together, the "Audited Financial Statements") included in this Prospectus, beginning on page F-150 and F-37, respectively, have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as adopted by the EU, and the Interim Financial Information included in this Prospectus, beginning on page F-2, has been prepared in accordance with IAS 34 Interim Financial Reporting. The Audited Financial Statements and the Interim Financial Information (together, the "Financial Statements") are presented in thousand EUR. For full details of the basis of preparation, please refer to Note 2.1 (Basis of preparation) to the 2019 Financial Statements, Note 2.1 (Basis of preparation) to the 2018 and 2017 Restated Financial Statements and Note 2.1 (Basis of preparation) to the Interim Financial Information.

The significant IFRS accounting policies described in Note 2 (Summary of significant accounting policies) to the 2019 Financial Statements, Note 2 (Summary of significant accounting policies) to the 2018 and 2017 Restated Financial Statements and Note 2 (Summary of significant accounting policies) to the Interim Financial Information have been applied consistently in the preparation of the Financial Statements, except as described under the section entitled "Changes in accounting policies and changes in comparative financial information" below.

The financial information presented in this Prospectus was not prepared in accordance with US Generally Accepted Accounting Principles ("US GAAP") or audited in accordance with US Generally Accepted Auditing Standards ("US GAAS") or the auditing standards of the Public Company Accounting Oversight Board ("PCAOB Standards"). No opinion or any other assurance with regard to any financial information was expressed in accordance with US GAAS or PCAOB Standards and the financial information is not intended to comply with the US Securities and Exchange Commission reporting requirements. Compliance with such requirements would require modification, reformulation or exclusion of certain financial measures. In addition, changes would be required in the presentation of certain other information. In particular, no reconciliation to US GAAP is provided.

### 8.2 Changes in accounting policies and changes in comparative financial information

## IFRS 9 Adoption

On 1 January 2018, the Group adopted IFRS 9 Financial Instruments ("IFRS 9") for the first time. The Group and the Company accounted for the impact of the adoption of IFRS 9 starting from 1 January 2018 using the modified retrospective approach. The Group's management assessed the impact of the adoption of IFRS 9 and the amendments thereto on the Company's financial statements and established that the requirements of the new standard do not have a significant impact on the measurement results of trade receivables and loans receivable that were applied prior to the effective date of this standard. The first-time
adoption of the standard had no impact on the measurement of financial assets and financial liabilities, except that impairment of amounts receivable, which was recalculated under the requirements of the new standard, increased by EUR 471 thousands. The impact of the adoption of this standard was reported in the statement of financial position as at 1 January 2018 by reducing retained earnings and recognising additional impairment of amounts receivable. Moreover, on 1 January 2018, the Group assessed financial assets held and reclassified financial instruments into respective categories established by IFRS 9. See Note 2.1 to the 2018 and 2017 Restated Financial Statements. As a result of applying IFRS 9, financial data presented in this Prospectus for the year ended 31 December 2017 are not fully comparable with that for other financial years and interim periods.

## IFRS 15 Adoption

As at 1 January 2018, the Group and the Company adopted IFRS 15 Revenue from Contracts with Customers ("IFRS 15"). The Group and the Company accounted for the impact of the adoption of IFRS 15 starting from 1 January 2018 using the modified retrospective approach. The Group's management assessed the impact of the adoption of IFRS 15 and amendments thereto on the Group's financial statements and established that the requirements of the new standard will affect the recognition of revenue from new customer connection. Following the application of IFRS 15 with respect to revenue from new customer connection to the electricity system, the Group recognises such revenue over time, unlike the approach applied until 1 January 2018 (where revenue is recognised upon the fulfilment of an obligation). With respect to the new customer connection to gas network service revenue (which was accrued and recognised in the statement of financial position over the useful life of property, plant and equipment created during the connection; i.e. deferred revenue) from 1 January 2018, such revenue is recognised upon fulfilment of the connection obligation. Total impact of the adoption of IFRS 15, recognised in equity at 1 January 2018, amounted to EUR 62,321 thousands.

The adoption of IFRS 15 affected the classification and presentation of the Group's revenue under contracts with customers and other income. As at 1 January 2018, income items 'Repair services, IT and communications services', and 'Electricity equipment relocation income' are included within 'Revenue under contracts with customers' in the statement of comprehensive income, and comparative figures for 2017 presented in the 2018 and 2017 Restated Financial Statements have been also reclassified. Following the adoption of the standard, the line item 'Other income' of the statement of comprehensive income also comprises income from derivative financial instruments; comparative figures for 2017 have been also reclassified, but not restated for the impact of IFRS 15. See Note 2.1 to the 2018 and 2017 Restated Financial Statements and paragraph 2 of Part 7 ("Operating and Financial Review"). As a result of applying IFRS 15, financial data presented in this Prospectus for the year ended 31 December 2017 are not fully comparable with that for other financial years and interim periods.

## IFRS 16 Adoption

The Group applied IFRS 16 Leases ("IFRS 16") in the financial year ended 31 December 2019, which had a significant impact on the Group's financial statements. The incorporation of the other annual IFRS amendments had no significant impact on the Group's financial statements for the financial year ended 31 December 2019. As permitted under IFRS, the Company and the Group accounted for the impact of the first-time adoption of IFRS 16 starting from 1 January 2019 using the modified retrospective approach and comparative financial data for 2018 was not restated. As a result of applying IFRS 16, financial data presented in this Prospectus for the 12-month periods ended 31 December 2018 and 2019, respectively, are not fully comparable.

## New standards and amendments during the six months ended 30 June 2020

The accounting policies applied in the preparation of the interim financial statements for the six months ended 30 June 2020 are consistent with the accounting policies applied in the preparation of the Group's annual financial statements for the year ended 31 December 2019, with the exception of new standards which entered into force during the six months ended 30 June 2020. For further detail, see note 2.2 to the Interim Financial Information. These amendments did not have a material impact on the Group's interim financial statements for the six months ended 30 June 2020, but may impact future periods.

## Change in management judgment on applying accounting methods and corrections of errors

See paragraph 2 of Part 7 ("Operating and Financial Review") for further information relating to changes in management judgment on applying accounting methods and corrections of errors in the 2018 and 2017 Restated Financial Statements and the 2019 Financial Statements.

## Changes in operating segments presentation

During 2019, the Group changed the composition and presentation of its operating segments, in accordance with the strategy of the Group as well as due to the changes in the Group's structure. The presentation of the operating segments in the 2019 Financial Statements reflects the revised approach. Consequently, 2018 comparative information has been restated and disclosed accordingly in the 2019 Financial Statements. For more details, see Note 42 in the 2019 Financial Statements.

For the purposes of this Prospectus, financial data relating to operating segments for the years ended 31 December 2019 and 2018 is derived from the 2019 Financial Statements. Additionally, in order to enhance comparability across the period under review, this Prospectus includes unaudited operating segments financial data for the financial year ended 31 December 2017 that has been prepared by the management for the purposes of this Prospectus (and presented on a comparable basis to segment information in the 2019 Financial Statements). This information is unaudited and was not subject to any other verification or attestation by an independent auditor. The Group has not restated its 2018 and 2017 Restated Financial Statements to reflect the revised operating segments. For discussion of operating segments financial data, please see paragraph 7 of Part 7 ("Operating and Financial Review").

### 8.3 Emphasis of Matter

The auditor's report relating to the 2018 and 2017 Restated Financial Statements was unqualified but contained the following emphasis of matter paragraph:
"We draw attention to Note 3.3 to these reissued two years separate and consolidated financial statements, which describes the reason for the reissuance of the 2018 and 2017 separate and consolidated financial statements. Our opinion is not modified in respect of this matter."

For the reasons and basis of preparation and restatement of the 2018 financial statements and 2017 financial statements, please refer to paragraph 2 of Part 7 ("Operating and Financial Review") of this Prospectus and Note 3.3 to the 2018 and 2017 Restated Financial Statements.

### 8.4 Non-IFRS measures

This Prospectus includes certain non-IFRS measures, such as certain alternative performance measures ("APMs"), which include EBITDA, adjusted EBITDA and other ratios, that are not required by, or presented in accordance with, IFRS. The Group presents non-IFRS measures because management uses them to measure operating performance, in reporting to the Supervisory Board and as a basis for strategic planning and forecasting. Management believes that these and other similar measures are widely used by certain investors, securities analysts and other interested parties as supplemental measures of performance, financial position and liquidity. These non-IFRS measures and ratios may not be comparable to similarly titled measures or ratios used by other companies, and they should not be considered in isolation, as substitutes for or as an alternative to, the information contained in the Financial Statements. For further information relating to the APMs, see paragraph 4 of Part 5 ("Selected Financial Information").

### 8.5 Presentation of Third Party Statistical and Other Information

Unless the source is otherwise stated, the market, economic and industry data in this Prospectus constitute the Group's estimates, using underlying data from independent third parties. Statistics, forecasts, data and other information relating to markets, market size, market share, market position and other industry data pertaining to the Group's business and markets, in particular the power and renewables markets in the Baltics, are not based on published data from independent third parties or extrapolations therefrom, but are based on the Company's analysis and estimates, which in turn are based on multiple third-party sources, including publications and data compiled by Wood Mackenzie, industry publications, market research, press releases, news articles, filings under various securities laws and official data published by the National Energy Regulatory Council of the Republic of Lithuania ("NERC") and certain agencies of the Republic of Lithuania, other government agencies and statistical offices of countries in which the Group operates, the European Commission (the "Commission"), the World Bank and rating agencies and other publicly available information published by research institutes or other market participants, particularly in the power and renewables markets. Such information, data and statistics may be approximations or estimates or use rounded numbers.

The Company has included its own estimates, assessments, adjustments and judgements in preparing some of the market information contained in this Prospectus, which has not been verified by an independent third party. Market information included herein is, therefore, unless otherwise attributed to a third party source, to a certain degree subjective. While the Company believes that its own estimates, assessments, adjustments and judgements are reasonable and that the market information prepared by it generally reflects the industry
and the markets in which the Company operates, there is no assurance that the Company's own estimates, assessments, adjustments or judgements are the most appropriate for making determinations relating to market information or that market information prepared by other sources will not differ materially from the market information included herein.

Market data used in this Prospectus, including statistics in respect of the Company's market share, has been extracted from official and industry sources and other sources the Company believes to be reliable. This information appears throughout this Prospectus including, without limitation, in Part 6 ("Business Overview") and Part 7 ("Operating and Financial Review"), and is sourced in the text or in footnotes where it appears. The Company has relied on the accuracy and completeness of the information, data and statistics without independent verification. All statistical and market information provided by Wood Mackenzie presented in this Prospectus in the section entitled "Summary", Part 4 ("Market Overview"), Part 6 ("Business Overview") and Part 7 ("Operating and Financial Review") has been reproduced from the Wood Mackenzie Report. Wood Mackenzie has given and not withdrawn its consent to the inclusion of information from the Wood Mackenzie Report in this Prospectus, in the form and content in which it is included, and has authorised the contents of those parts of this Prospectus for the purposes of the Prospectus Regulation. Wood Mackenzie accepts responsibility for the information included in Part 4 ("Market Overview") of this Prospectus from the Wood Mackenzie Report and, to the best of Wood Mackenzie's knowledge and belief, the information included in Part 4 ("Market Overview") of this Prospectus from the Wood Mackenzie Report is in accordance with the facts and does not omit anything like to affect the import of such information.
The Company does not intend, and does not assume any obligation, to update industry or market data set forth in this Prospectus. Market behaviour, preferences and trends are subject to changes, prospective investors should therefore be aware that market and industry information in this Prospectus and estimates based on any data therein may not be reliable indicators of future market performance or the Group's future results of operations or performance. Moreover, future results and events may differ materially from the industry and market data projections and estimates contained in this Prospectus because of a series of reasons, including but not limited to: general market conditions, macroeconomy, governmental and regulatory trends; competitive pressure; technological developments; and commercial, managerial, operational or financial factors. Accordingly, there can be no assurance that such projected results or estimates will materialise.

The Company confirms that all third-party information, data and statistics have been accurately reproduced and, as far as the Company is aware and is able to ascertain from relevant publicly available information published by the aforementioned sources, no facts have been omitted which would render the reproduced information, data and statistics inaccurate or misleading. However, information provided by different third parties and their underlying methodology may not necessarily be comparable. Neither the Company nor the Joint Bookrunners accepts any liability for the accuracy of any such information, data and statistics, and prospective investors are advised to use such information with caution.

### 8.6 Currency

In this Prospectus, the following currency terms are used:

- "US Dollar", "Dollar", "USD" or "US\$" means the lawful currency of the United States;
- "EUR", "euro" or " $€$ " means the lawful currency of the EU member states that adopted the single currency; and
- "£", "p", "pound sterling" or "pence" are to the lawful currency of the United Kingdom.

Unless otherwise indicated, the historical financial information contained in this Prospectus has been expressed in euro. The Company's functional currency is euro and the Company presents its financial statements in euro.

### 8.7 Rounding

Some numerical figures included in this Prospectus have been subject to rounding adjustments. As a result of this rounding, figures shown as totals of rows or columns in certain tables in this Prospectus may not be an exact arithmetic aggregation of the figures that precede them. In addition, certain percentages presented in this Prospectus reflect calculations based upon the underlying information prior to rounding and, accordingly, may not conform exactly to the percentages that would be derived if the relevant calculations were based upon the rounded numbers.

## PART 1 - BACKGROUND TO THE OFFERING AND USE OF PROCEEDS

## 1. REASONS FOR THE OFFERING AND USE OF PROCEEDS

In December 2019, the Ministry of Finance set up a working group to assess the Group's long-term financing alternatives (the "Working Group"), including an analysis of both equity and debt financing opportunities to finance the Group's growth, and their impact on, among other matters, shareholder expectations, implementation of the National Energy Independence Strategy, the Company's long-term financial sustainability and implementation of the Strategy, as well as the impact on Lithuania's economic, social, national security and capital markets development. The Working Group worked closely with experts from the financial, legal and other fields with extensive international experience. On 28 February 2020, the Working Group provided a recommendation to prepare for an initial public offering of the Company, noting that this would be the most effective capital raising alternative for the Company and would create significant economic and reputational benefits for the state and the population. The Working Group recommended that free-float of the Company's IPO to be between 25 per cent. and 33.33 per cent. and that the Company be listed on at least a national market. The Working Group also recommended that retail investors be offered the opportunity to participate.

The Company intends to use the net proceeds raised from the Offering to facilitate the Company's growth, including but not limited to investments in the Networks segment (e.g., cabling, smart meters, digitisation, etc.) and the Green Generation segments, and for general corporate purposes.

## 2. GROSS PROCEEDS AND EXPENSES

Assuming 20,901,503 Offer Securities are sold in the Offering, the Company expects to raise gross proceeds of between approximately 470.3 million and 585.2 million (assuming the Final Offer Price is set at either the bottom or top of the Offer Price Range, respectively). The total commissions, fees and expenses payable by the Company in connection with the Offering are expected to be approximately EUR 12 million to EUR 15 million (including the maximum amount of any discretionary commission). In connection with the stabilisation arrangements, the Company will maintain in an escrow account an amount equal to the price at which stabilisation trades are made during the Stabilisation Period for the purpose of compensating the Stabilisation Manager for the Stabilisation True-Up Amount. The amount placed in escrow upon Admission will be an amount equal to $10 \%$ of the number of Offer Securities multiplied by the Final Offer Price. Upon expiry of the Stabilisation Period, this amount will be reduced if it is in excess of the total price paid for Stabilised Securities. The excess shall be released to the Company. Upon sale by the Stabilisation Manager of the Stabilised Securities, following expiry of its lock-up or pursuant to an exemption thereof, the balance of the escrow will be applied to any Stabilisation True-Up Amount or, if none due, released to the Company.

## 3. EXPECTED TIMELINE AND PRINCIPAL EVENTS OF THE OFFERING

## Publication of this Prospectus

Time and Date ${ }^{(1)}$

Offer Period commences
21 September 2020

Latest time and date for receipt of indications of interest from Retail Investors in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia

Latest time and date for receipt of indications of interest from Institutional Investors

21 September 2020
1.00 p.m. (EEST) on

1 October 2020

Determination and announcement of the Final Offer Price and notification of
2.00 p.m. (EEST) on

1 October 2020
allocations of Offer Securities ${ }^{(2)}$
Delivery of the Offer Shares to investors
6 October 2020
Delivery of the Offer GDRs to investors
7 October 2020
Admission and commencement of unconditional dealings in Shares on the Nasdaq Vilnius Stock Exchange
10.00 a.m. (EEST) on

7 October 2020
Admission and commencement of unconditional dealings in GDRs on the London Stock Exchange

2 October 2020
8.00 a.m. (UK time) on

7 October 2020

[^0]
## 4. OFFER STATISTICS

Offer Price Range (per Share)
EUR 22.50 to EUR 28.00
Offer Price Range (per GDR)
EUR 22.50 to EUR 28.00
Number of Shares in issue on Admission ${ }^{(1)}$
Number of Shares in the Offering
Number of Shares in the Offering as a percentage of total number of Shares in

## existence on Admission

Estimated net proceeds of the Offering receivable by the Company ${ }^{(2)(3)}$ EUR 458.3 million to EUR 570.2 million

Indicative market capitalisation of the Company at the Final Offer Price ${ }^{(3)}$
EUR 1,691.7 million to EUR 2,105.2 million

[^1]
## 5. TERMS AND CONDITIONS OF THE OFFERING

Please see Part 17 ("The Offering") for a summary of the terms and conditions relating to the Offering.

## PART 2 - DIVIDEND POLICY

## 1. DIVIDEND POLICY

The Company's dividend policy is prepared in accordance with the Resolution of the Government of the Republic of Lithuania No. 20 of 14 January 1997 "On Dividends for the State-Owned Shares of Companies and Profit Contributions of State Entities" ("Resolution No. 20") and was amended on 2 September 2020 pursuant to the Resolutions of the Government of Lithuania No. 960, and in accordance with the Resolution of the Government of the Republic of Lithuania No. 963 of 2 September 2020 "On Dividends Paid by AB "Ignitis grupé"" ("Resolution on Dividends"). The Company's dividend policy sets out main principles that must be adhered to when making decisions on the distribution of dividends of the Company. Pursuant to the Company's dividend policy, dividends paid by the Company will be decided based on a fixed starting level plus a minimum annual growth rate:

- the fixed starting dividend level was set at EUR 85 million for the year ending 31 December 2020;
- the minimum annual dividend growth rate was set at a minimum of 3 per cent. ${ }^{1}$ going forward.

The declaration of dividends requires the approval at the Company's General Meeting, following recommendation from the Management Board. In line with the fixed starting dividend level of EUR 85 million under the amended dividend policy:

- a dividend of EUR 42 million for the first half of 2020 was declared by the Principal Shareholder on 17 September 2020. The dividend is expected to be paid to the Principal Shareholder prior to Admission;
- the Company intends to declare a dividend of EUR 43 million $^{2}$ for the second half of 2020, for payment in the first half of 2021 to shareholders of record as of the relevant record date, subject to approval at the Annual General Meeting and, among other matters, the financial results for the year ending 31 December 2020, including the Company's distributable reserves and retained earnings, regulatory capital requirements, working capital requirements and other factors. For further information, see paragraph 3 of this Part 2 ("Dividend Policy").

The dividend policy is amended, with regard to Resolution No. 20 and the Resolution on Dividends, by the Management Board of the Company and is publicly available at the Company's website. Any changes to the dividend policy will be notified to the market via the information system "GlobeNewswire" and available at https://nasdaqbaltic.com/ and https://csf.omxgroup.com/, and published on the Company's website.

## 2. RECENT DIVIDENDS

The following table summarises the dividends declared by the Company to the Principal Shareholder for the years ended 31 December 2017, 2018 and 2019:

|  | Year ended 31 December |  |  |
| :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 |
| Aggregate dividend (EUR millions) | 78.3 | 13.0 | 28.0 |

## 3. LEGAL AND REGULATORY REQUIREMENTS

The following general rules apply with respect to any dividends declared by the Company.
Dividends can be declared by a decision of the General Meeting. The Company can declare dividends from the profit available for distribution, which consists of the net profit for the relevant financial year, as increased by any profit (or decreased by any loss) brought forward from the previous year, plus any amounts held in reserves that the shareholders decide to make available for distribution, and less any sums that the General Meeting decides to allocate for other purposes pursuant to the requirements of the Law on Companies.

[^2]The General Meeting may not adopt a decision to allocate and pay a dividend if: (i) the Company has outstanding obligations which became due before the General Meeting; (ii) the profit available for distribution for that financial year is negative; (iii) the equity capital of the Company is lower or would, following upon payment of the dividend, be lower than the aggregate amount of the share capital, the mandatory reserve, the revaluation reserve and the reserve for redemption of own shares of the Company. The Company must pay the allocated dividend within one month of the day the General Meeting adopts a decision to allocate and pay the dividend. The same rules for paying dividends are applied both to residents and non-residents of the Republic of Lithuania with the exception of taxation requirements (see Part 16 ("Taxation")). The term of limitations with respect to filing a dividend payment claim with the court expires 10 years after the date the dividend had to be paid, following which the unclaimed dividend amount will be for the benefit of the Company.

Dividends are paid to the shareholders in proportion to the aggregate sum of the nominal value of the shares held by the shareholder. Dividends can be paid only in cash. The dividends attributable to the Shares are non-cumulative. Dividends are paid to persons who at the end of the rights record date (i.e the tenth business day following the day on which the decision to distribute dividends was adopted by the General Meeting) were shareholders of the Company or were otherwise entitled to receive dividends.

As the Company is a state-owned company (where the state owns more than 50 per cent. of its shares), the Company is also subject to Resolution No. 20 (as amended). Accordingly, if the decision of the Government to approve an increase of the Company's share capital is adopted and at least 25 per cent. of the Company's shares are offered or at least 25 per cent. of the Company's shares are traded on a regulated market, the Government may determine the amount of the dividends without applying the requirements set out in Resolution No. 20.

The Law on Companies provides for the possibility to pay dividend to shareholders in respect of a period shorter than a financial year (i.e. an interim dividend) if the following conditions are met:

- the right to initiate the distribution of dividends lies with shareholders holding shares which carry at least $1 / 3$ of all the voting rights, unless the articles of association of the company specify a higher majority (currently, the Articles of Association of the Company do not impose a higher majority);
- prior to the distribution of any interim dividend, the Company must have approved an audited set of interim financial statements, the interim report and a draft of the decision on distribution of dividend for a period shorter than a financial year;
- the interim dividend is allocated by a decision of the General Meeting, which must be held within three months after the end of the relevant financial period in respect of which the distribution of dividend is being proposed (but, in any case, no earlier than the approval of the set of annual financial statements and distribution of the Company's profit (loss) for the previous financial year and no later than the end of the current financial year);
- an interim dividend can be distributed if all the following conditions are met: (a) an audited set of interim financial statements has been approved; (b) the profit (loss) amount for a period shorter than a financial year is positive (there is no loss); (c) the amount distributed for payment of dividend does not exceed the aggregate amount of profit (loss) for the period shorter than a financial year, the amount of the retained earnings (loss) for the previous financial years carried forward to the current financial year, upon deduction of the share of profit earned during the period shorter than a financial year, which must be appropriated to reserves according to the law or according to the Articles of Association; (d) the Company must not have outstanding obligations, which matured before taking of the decision, and upon payment of dividend it would be capable of fulfilling its obligations for the current financial year; and
- upon distribution of interim dividend, the Company is allowed to allocate dividend for another period shorter than a financial year, but no earlier than three months after the date of the decision of the General Meeting on allocation of interim dividends.

To the extent that dividends are allocated and paid by the Company in the future, holders of GDRs on the relevant record date will be entitled to receive dividends payable in respect of the Shares underlying the GDRs, subject to the terms of the Deposit Agreement and the GDR Terms and Conditions.

## PART 3 - CAPITALISATION AND INDEBTEDNESS

The tables below set out the Group's capitalisation and indebtedness as at 30 June 2020. The tables below do not reflect the effect of the Offering and should be read in conjunction with the Financial Statements, as well as the information under Part 7 ("Operating and Financial Review") and Part 5 ("Selected Financial Information").

## 1. CAPITALISATION AND INDEBTEDNESS

The capitalisation information as at 30 June 2020 set out below has been extracted without material adjustment from the unaudited Interim Financial Information included in this Prospectus and beginning on page F-2.

|  | As at 30 June 2020 <br> (unaudited) |  |
| :--- | ---: | ---: |
|  | $€ 000$ <br> $1,212,156$ <br> 264,966 <br> $(141,792)$ |  |
| Issued capital | $\mathbf{1 , 3 3 5 , 3 3 0}$ |  |
| Reserves |  |  |

The indebtedness information as at 30 June 2020 set out below has been extracted without material adjustment from the Group's unaudited accounting records:

As at 30 June 2020
(unaudited)
Current debt
Guaranteed
Secured 1,226
Unguaranteed/unsecured 31,867
Total current debt
33,093
Non-current debt
Guaranteed
-
Secured
7,049
Unguaranteed/unsecured
1,221,102
Total non-current debt (excluding current portion of the long-term debt)
1,228,151

## 2. NET FINANCIAL INDEBTEDNESS

The table below sets out the Group's total net current financial indebtedness and non-current financial indebtedness as at 30 June 2020. This information has been extracted without material adjustment from the unaudited Interim Financial Information included in this Prospectus and beginning on page F-2.

|  | As at 30 June 2020 (unaudited) |
| :---: | :---: |
|  | $€ 000$ |
| Current portion of non-current loans | 21,203 |
| Accrued interest | 11,890 |
| Current borrowings | 33,093 |
| Bonds issued | 886,215 |
| Bank borrowings | 341,936 |
| Non-current borrowings | 1,228,151 |
| Total borrowings | 1,261,244 |
| Lease liabilities ${ }^{(1)}$ | 41,209 |
| Gross debt | 1,302,453 |
| Cash and cash equivalents ${ }^{(2)}$ | $(283,265)$ |
| Net debt | 1,019,188 |

## Notes:

(1) See Note 16 to the Interim Financial Information for further information relating to the Group's current and non-current lease liabilities.
(2) Cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less. See Note 12 to the Interim Financial Information for further information.
For a description of the Group's contractual obligations and contingent liabilities as at 30 June 2020, please see the section entitled "Contractual obligations and contingent liabilities" at paragraph 11 in Part 7 ("Operating and Financial Review").

## 3. POST BALANCE SHEET EVENTS

On 7 July 2020, the Group together with Litgrid AB concluded a share sale-purchase agreement with QEIF II Development Holding Sàrl, a subsidiary of Quaero European Infrastructure Fund II, managed by Quaero Capital, regarding the sale of shares of subsidiary UAB Duomenur logistikos centras ("DLC"). Under the agreement, the Group sold 79.64 per cent. of the shares and Litgrid sold 20.36 per cent. of the shares of DLC. Upon closing, QEIF II Development Holding Sàrl has acquired a title to 100 per cent. of DLC. The title to shares of DLC to QEIF II Development Holding Sàrl were transferred following the decision of the Coordination Commission for the Protection of Objects of National Security on compliance of the transaction with national security interests, and the adoption of decision on consent for the transfer of the DLC shares by an Extraordinary General Meeting of Shareholders of Litgrid. The total value of the transaction is EUR 10.1 million. The subsidiary was sold with profit.
On 23 July 2020, the Ministry of Finance, the authority implementing the rights of the sole shareholder of the Company, submitted for consideration a draft resolution of the Government of the Republic of Lithuania "On the amendments to the Resolution No 20 of the Government of the Republic of Lithuania of 14 January 1997 'On the dividends of company shares held by the State and profit contributions from state enterprises'" and a draft resolution of the Government of the Republic of Lithuania "On dividends paid by Ignitis grupe UAB". After the consideration, the draft resolutions were submitted to the Government of the Republic of Lithuania. Following the approval of the resolutions by the Government of the Republic of Lithuania, the Company has approved the updated dividend policy.

On 28 July 2020 a new version of the Company's Articles of Association was registered and entered into force in the Register of Legal Entities, which changed the legal form of the Company from a private limited
company to a public company and established the name of the Company - AB "Ignitis grupe". The company's Articles of Association were amended on 30 June 2020 by the decision of the Ministry of Finance.

On 3 August 2020, the Group received a claim from a minority shareholder of subsidiary GEN regarding the buyout of shares. The claim asks to determine the fair price of the shares. On 10 August 2020, the Group received a claim from minority shareholder of subsidiary ESO regarding the buyout of shares. The claim asks to determine fair price of the shares and to postpone buyout of shares until the fair price is determined. As a result, there is a possibility that the buyout of ESO shares might be postponed. See paragraph 12.8 of Part 6 ("Business Overview") of this Prospectus for further information relating to the proceedings arising from the buyout of GEN and ESO.
The mandatory buyout of shares of GEN was finished on 17 August 2020. Completed transactions were settled on 19 August 2020. During the period of the mandatory buyout, which lasted from 18 May 2020 to 17 August 2020, 4,859,782 shares of GEN were bought out, which equals 0.75 per cent. of the authorised share capital of GEN. After the mandatory buyout of shares of GEN, the Group owns $98.20 \%$ of the shares of GEN, with other shareholders owning 1.8 per cent. or $11,688,245$ of the shares of GEN. At the time of the mandatory buyout of shares of GEN, the Group offered the price agreed with the Bank of Lithuania for the shares, which was the same as that paid during the non-competitive tender offer, i.e. EUR 0.640 per share.

On 26 August 2020 the Ministry of Finance, the authority implementing the rights of the sole shareholder of the Company, adopted a decision to change the nominal value and number of shares issued by the Company. In accordance with the decision of the Ministry of Finance, the nominal value of one ordinary registered share is changed from EUR 0.29 to EUR 22.33. Upon the change of the nominal value of one Share, the authorised capital of the Company will be divided into $54,283,757$ Shares. Due to this change, the amount of the Company's authorised capital does not change. The nominal value and number of Shares will be considered changed as of the registration of the new version of the Company's Articles of Association in the Register of Legal Entities.

## PART 4 - MARKET OVERVIEW

The following information relating to the industry has been provided for background purposes only. Unless indicated otherwise, the information set out in this Part 4 ("Market Overview") constitutes the Company's views of the market in which the Group operates. Unless indicated otherwise, all market, industry, market share and competitive position data set out in this Part 4 ("Market Overview") and elsewhere in this Prospectus that relate to the market in which the Group operates are estimates and should be treated with caution. The information has been extracted from third party sources that the Company reasonably believes to be reliable, including the Wood Mackenzie Report, but it has not independently verified such information. All statistical and market information provided by Wood Mackenzie presented in this Part 4 ("Market Overview") and elsewhere in this Prospectus has been reproduced from the Wood Mackenzie Report. Additional factors which should be considered in assessing the usefulness of the market and competitive data are described elsewhere in this Prospectus, including those set out in the section entitled "Risk Factors" of this Prospectus. Accordingly, undue reliance should not be placed on any of the market, industry, market share and competitive position data contained in this Prospectus. See "Presentation of Financial and Other Information."

The information included in this Part 4 ("Market Overview") from the Wood Mackenzie Report, including any updates to them, are published by and remain subject to the copyright of the Wood Mackenzie group ("Wood Mackenzie "), its licensors and any other third party as applicable and are made available to AB Ignitis grupe and its Affiliates under terms agreed between the parties. The use of these materials is governed by the terms and conditions of the agreement under which they were provided. The content and conclusions contained are confidential and may not be disclosed to any other person without Wood Mackenzie's prior written permission. The data and information provided by Wood Mackenzie should not be interpreted as advice. Nothing contained in them constitutes an offer to buy or to sell securities, or investment advice. You may not copy or use this data and information except as expressly permitted by Wood Mackenzie in writing. Wood Mackenzie does not provide a comprehensive analysis of the financial position or prospects of any company or entity and nothing contained herein should be taken as comment regarding the value of the securities of any entity.

## 1. MACROECONOMIC OVERVIEW OF THE BALTIC REGION AND POLAND

The Baltics and Poland are EU-member countries with strong economic fundamentals and historic growth in energy demand, operating under well-established EU rules. The Baltic region is focused on achieving energy independence by disconnecting from energy imports from Russia and Belarus and synchronising with the continental European energy network by 2025, which is intended to enhance the region's ability to independently manage its electric system. The region is also facing unprecedented growth in green energy supported by decarbonisation agenda and EU and national policies. The Baltic states and Poland have also adopted energy policies supporting extensive buildout of renewable generation capacities. The energy sector transition across the region is driving market upsides and opportunities for power generation.

The aggregate renewable installed capacity across the Baltics and Poland is expected to increase from 15.2 GW in 2020 to 39.6 GW in 2030, representing an aggregate increase of over 24 GW during this period. This increase is expected to come primarily from Poland (with a 20.1 GW increase in renewable installed capacity over this period), driven by the rapid pace of decarbonisation as the country transitions from a predominantly coal-based generation mix, as well as significant capacity additions in Lithuania (2.3 GW), Estonia (1.3 GW) and Latvia (0.7 GW), driven by the energy security and decarbonisation objectives of these countries. This rapid pace of renewables growth in the region presents a significant opportunity for renewable energy investment.

The following diagram sets forth the expected growth in renewable installed capacity across the Baltics and Poland combined from 2020 to 2030:


Source: Wood Mackenzie
The Baltic region and Poland have benefited from high average real GDP growth in recent years, with average real GDP growth of 3.8 per cent. from 2015 to 2019, compared to an EU average of 2.1 per cent. over this period. Additionally, the region has experienced growth in electricity demand in recent years, with electricity demand in the region increasing by 1.3 per cent. from 2015 to 2019 (compared to an EU average of 0.2 per cent. per annum). However, the majority of the industries, including the energy industry, in the Baltic region and Poland have been negatively affected by the spread of COVID-19. One of the most significant impacts to the energy industry is the decline in electricity and gas consumption, although the ongoing impact of COVID-19 and the actions taken in the Baltic region and Poland in response to it cannot yet be fully assessed. Nevertheless, Lithuania recorded one of the lowest drops in GDP within the EU in Q2 2020 (3.7 per cent., compared to an average decrease of 14.1 per cent. for the EU), with other Baltic countries and Poland also suffering a relatively lower impact from COVID-19 than the EU average.

In response to the crisis, all EU member counties, including the countries in the Baltic region and Poland, are currently expected to receive support from 2020 to 2024 from the EU's recovery fund, which contributes to the forecasted recovery in annual GDP of the Baltic States and Poland in 2021 and onwards. The allocation of such funds will depend on the severity of the recession caused by the pandemic, GDP and average unemployment during the period 2015 to 2019. Currently, Lithuania is expected to receive 13 per cent. of its annual nominal GDP in 2019 (EUR 6.3 billion), Estonia is expected to receive 11 per cent. of its nominal GDP (EUR 3.3 billion), Latvia is expected to receive 14.7 per cent. of its nominal GDP (EUR 4.5 billion) and Poland will receive EUR 160 billion in total. It is expected that these funds with be targeted towards green initiatives and improvements in green and digital transition in the region, while promoting more energy efficient services and shifting away from heavy industries. The pace of the transition to cleaner power is expected to be defined by the pace at which countries are able to recover economically and the targeted use of funds being made available.

## 2. THE BALTICS

Deeper integration of the Baltics and their power grids within the electricity system of the rest of European Union, including their synchronous operation, is a strategic priority of the Baltics and EU energy policy. The Baltic Energy Market Interconnection Plan (the "BEMIP") was established to achieve an open and integrated regional electricity and gas market between EU Member States in the Baltic Sea region, tackling their energy isolation. The BEMIP sets out a roadmap for fully synchronizing the Baltic grids with the continental European grid network by 2025. The BEMIP has been underpinned by several infrastructure projects, including the Harmony Link submarine cable (Lithuania-Poland), which is planned to come online by 2025, the GIPL gas pipeline (Poland-Lithuania) which is under construction and expected to come online in 2021, as well as the decommissioning of lines between the Baltic region and Belarus and Russia. Energy imports from Belarus are expected to stop by the end of 2020 once the Astravets Nuclear facility comes
online in order to comply with the 2017 Lithuanian Law that banned the imports of electricity from unsafe nuclear facilities and energy imports from Russia are expected to terminate when Lithuania synchronises with the continental EU network in 2025, with gas and electricity interconnections with EU countries coming online in 2021 and 2025, respectively. This is expected to exert upward pressure on power prices in the Baltics due to continuously growing demand while imports are reduced from the Belarus and Russia.

### 2.1 The Republic of Lithuania

(a) Macroeconomic overview

Lithuania had a population of 2.8 million in 2018 and is the largest economy in the Baltics. Lithuania's GDP grew at a CAGR of 3.5 per cent. from EUR 37.8 billion $^{3}$ to EUR 43.3 billion ${ }^{4}$ from 2015 to 2019, which was a rate almost twice as fast as growth of the European Union's GDP at a CAGR of 2.1 per cent. during the same period. The COVID-19 crisis is expected to result in a decrease in Lithuania's GDP of approximately 5 per cent. in 2020, although a recovery in GDP growth is expected in 2021, in particular due to the strong stimulus measures being taken by the EU and the Lithuanian government. Lithuania's annual GDP is expected to grow overall by a CAGR of 1.9 per cent. from 2020 to 2030. The following graphs sets out the historic and estimated future growth in Lithuania's GDP from 2015 to 2030:


Source: Wood Mackenzie
The growth of Lithuania's GDP has been driven by the manufacturing and industrial sectors; however, industries such as the life science, pharmaceutical and laser industries are expected to make a larger contribution to GDP going forward.

## (b) Electricity market in Lithuania

Lithuania imports a significant share of its energy from Russia and Belarus, but there is a strong drive from the government to increase independence. The following diagram sets forth the electricity market in Lithuania by domestic electricity generation, imports, exports and total domestic demand based on average volume for 2017 to 2019:

[^3]Electricity market in Lithuania (TWh, 2017-2019 average)


Source: Wood Mackenzie

## (c) Domestic demand for electricity in Lithuania

Despite the near-term uncertainty that has resulted from the COVID-19 crisis, demand for electricity is expected to grow in Lithuania over time as industrial growth and the standard of living increase in tandem with the development of the economy. Demand for electricity in Lithuania is expected to grow at a CAGR of 1.4 per cent. from 10.9 TWh in 2015 to 13.4 TWh in 2030 , driven by demand from industry, commercial and residential consumers. The following graph sets forth a breakdown by industry of the historic and estimated demand for electricity in Lithuania from 2015 to 2030:

Power demand outlook (TWh)


[^4]Note:

1. Including energy sector internal consumption and excludes Kruonis PSHP
(d) Structure of Lithuania's electricity sector

The following diagram sets forth the structure of the Lithuanian electricity sector:


## Source: Wood Mackenzie

Note:

1. As of 31 December 2019, and based on installed capacity in Lithuania of 3.3 GW.

As at 31 December 2019, the Group has approximately a 63 per cent. share of the Lithuanian energy generation market (approximately 57 per cent. share of the green generation market), approximately 100 per cent. share of the Lithuanian energy distribution market, as well as approximately 100 per cent. of the B2C retail market and approximately 25 per cent. of the B2B retail market as measured by volume supplied.
(i) Regulation and operating authority

Lithuania's energy sector is regulated by the Ministry of Energy, which was re-established in 2009 for the purpose of reforming the Lithuanian energy sector and has been a key driver for the renewed energy strategy with a focus on renewable energy. The Lithuanian energy sector is also regulated by the NERC, which is an independent national regulatory authority that aims to create a credible, independent economic regulatory framework of electricity, natural gas, district heating, drinking water supply and wastewater treatment sectors, ensuring the quality and availability of energy services to consumers.

Nord Pool is a leading power market in Europe which offers trading, clearing, settlement and associated services in both day-ahead and intraday markets across nine European countries, including Lithuania. Nord Pool aggregates all purchase and sell orders received by the 12:00 CET deadline into an aggregated demand curve and an aggregated supply curve for each delivery hour with bidding area and all different types of block orders anonymised. Area prices and the system price are calculated for each delivery hour.
(ii) Distribution and transmission

The Lithuanian distribution network operator, ESO, which is owned by the Group, distributes electricity throughout Lithuania and is a distribution network operator with more than 1.8 million clients as of 30 June 2020. Litgrid AB is the electricity transmission system operator of Lithuania, which aims to maintain stable operation of the national electricity system, control electricity flows and facilitate competition in an open domestic electricity market. Litgrid $A B$ is responsible for integrating the national electricity system into the European electricity infrastructure and electricity market and also operates NordBalt and LitPol, the strategic cross-border electricity links with Lithuania.
(iii) Electricity generation

In the generation sector of the market, the Group had the largest market share of 63 per cent. (2.1 GW) of total installed capacity in Lithuania in 2019, which is spread across thermal and renewables generation. Demand for electricity going forward is expected to be served mostly through renewable energy sources ("RES"), which currently amounts to approximately 1.9 GW of installed capacity
comprising hydro, solar, wind and other RES. Generation capacity from hydro, solar, wind and other RES will grow by 2.3 GW between 2020 and 2030 and RES is expected to reach 4.0 GW by 2030 . With the introduction of both onshore and offshore wind in Lithuania, it is expected that Lithuania will eventually be able to meet most of its energy demand domestically with active cross-border trades (both imports and exports) continuing to strengthen the Baltic grid.

The following graph sets forth the historic and estimated future growth of installed capacity in Lithuania from 2015 to 2040 by source:

## Installed Capacity Outlook



Source: Wood Mackenzie, Eurostat
The following graph sets forth the historic and estimated future electricity generation mix in Lithuania from 2015 to 2040:

## Power Generation Mix



[^5](iv) Retail

In the retail sector (comprising both B2C and B2B), there is a higher level of competition, with the Group, Elektrum, Inter Rao and Enerfit having an overall 47 per cent., 19 per cent., 10 per cent. and 8 per cent. market share, respectively. The Group's share in the retail market (comprising both B2C and B 2 B ) is largely attributable to the 100 per cent. share it has over the B2C retail market (as measured by volume supplied), given electricity and gas distribution in Lithuania is currently remaining regulated and the Group has a natural monopoly. The B2B retail market is deregulated and is therefore more fragmented, with the Group having approximately a 25 per cent. market share.

## (e) Key energy policies

Lithuania is focused on achieving energy independence and synchronising with the continental European power network alongside the rest of the Baltics. With the decommissioning of Lithuania's Ignalina nuclear power plant in 2009, Lithuania became a net importer of electricity depending heavily on Russia and Belarus. Since then, Lithuania has undertaken major efforts, such as through the BEMIP, to improve and expand interconnections with neighbouring countries Poland and Sweden to reduce dependency on the Russian and Belarusian imports. In addition, in 2017, the Lithuanian government passed a law banning
imports from unsafe nuclear power plants, which would bar any electricity generated at the Astravets Nuclear facility, which is under construction in Belarus near the border of Lithuania and currently expected to come online by the end of 2020.

As part of its strategy to drive Lithuania's energy independence and decarbonisation, the Lithuanian government published the National Independence Energy Strategy in 2018. The following are certain of the key objectives of this strategy:

- Increase the share of domestic electricity production to 70 per cent. by 2030 and 100 per cent. by 2050, through RES and gas assets;
- Achieve 30 per cent. of Lithuania's final electricity consumption from RES by 2020, 45 per cent. by 2030 and 100 per cent. by 2050;
- Ramp up in investments in the Republic of Lithuania's distribution network to improve the resilience and digitisation of the distribution grid (e.g., by rolling out smart meters by 2023);
- Put favourable conditions and policies in place to promote fast adoption of RES, such as the clear auctioning framework that was launched in 2019;
- Increase support for Lithuanian flexible generation in order to increase national generation; and
- Introduce a capacity mechanism to ensure the adequacy and reliability of the electricity system and encourage emergence of new local capacities.
The following graphic sets forth five of the existing interconnections between Lithuania and Russia, Sweden, Latvia, Belarus, and Poland:


## Regional interconnections



## Source: Wood Mackenzie

Note:

1. Net transfer capacity.

Although full synchronisation with EU is expected by 2025 through the construction of LitPol and Harmony Link, this is only expected to partially offset the planned disconnection from Russia and Belarus, increasing the need for domestic generation. These are expected to include opportunities for new renewable generation capacities as well as further flexible generation expansion under the capacity remuneration mechanism, which will provide for the supply of ancillary services to the energy system as well as allowing for merchant power generation.
(f) Green energy growth and competitive environment

The following table sets out the top 10 renewable asset owners in Lithuania in 2019:

| Owner | Business model | Largest project to date | Market share* |
| :---: | :---: | :---: | :---: |
| Ignitis Group | Owner/operator | Kruonis Pumped Storage Hydroelectric Plant (900 MW Hydro) | 57\% |
| Enefit | Owner/operator | Silute (60 MW Wind) | 7.3\% |
| Stemma Group | Owner/operator | Pagegiai (73.5 MW Wind) | 3.9\% |
| Renerga | Owner/operator | Benaičių - 1 vėjo elektrinių parkas (34 MW Wind) | 3.9\% |
| Veju Spektras | Owner/operator | Kretinga Park (30 MW Wind) | 2.7\% |
| IKEA | Owner/operator | Mazeikiai (45.6 MW Wind) | 2.4\% |
| Energogrupe | Owner/operator | Kreivenai (20 MW Wind) | 1.1\% |
| Fortum | Owner/operator | Klaipeda (20 MW Biomass) | 1.1\% |
| Sudenu vejo Elektra | Owner/operator | Sūdėnų vèjo jègainiu parkas (14 MW Wind) | 0.7\% |
| Aivaras <br> Stumbras | Owner/operator | Oakwill (5.4 MW Wind) | 0.7\% |

[^6]From 2010 to 2019, Lithuania adopted RES at a rate that is faster than the EU average. The Lithuanian government had set aside funds for the production of electricity from RES and has track record of adhering to European best practices in RES.

Further build out of renewables capacity is one of Lithuania's objectives towards strengthening security of supply and lowering dependence on imports coming from Russia and Belarus. The country aims to have RES make up 45 per cent. of final electricity consumption by 2030 and 100 per cent. by 2050 and is exploring strong possibilities within offshore wind having identified areas to develop 700 MW of capacity in the near future. Secondary legislation is anticipated to be approved by late 2021, and offshore auctions expected to be held in February 2023, which will promote the growth of the RES market.

Key policies of the Lithuanian government to promote growth in RES also include incentives with respect to tenders, including technology neutral tenders with market premium, duration of support of 12 years and tenders to cover a total of 2.4 TWh and be organised annually from 2019 until 2022. The Lithuanian government has also introduced tax incentives, exempting electricity from renewable sources from excise duty.

The following graph sets forth the expected evolution of the RES capacity by type of RES from 2020 to 2030 in Lithuania:


[^7]
### 2.2 The Republic of Estonia

(a) Macroeconomic overview and domestic demand for electricity in Estonia

Estonia had a population of 1.3 million in 2018 and is the smallest of the three Baltic states. In recent years, Estonia's growth has been driven by information and communication, wholesale and retail trade, and professional, scientific and technical activities. Although COVID-19 is expected to significantly impact Estonia given its dependence on trade, Estonia's GDP is expected to grow at a CAGR of 2.7 per cent. from 2020 to 2030. In addition, electricity demand is expected to grow at a CAGR of 1.8 per cent. from 2020 to 2030. The largest increase in electricity demand is expected to come from the transport sector as electric vehicles gain traction.

The following graph sets forth the estimated annual GDP and electricity demand for Estonia from 2020 to 2030:

Annual GDP and Power demand


Source: Wood Mackenzie

## (b) Key policies and the shift from oil shale

Historically, oil shale has been Estonia's main source of electricity generation. However, this is set to gradually change with the implementation of carbon emission allowance and EU green targets. Through the adoption of National Development Plans of the Energy Sector until 2020 and then again until 2030, as well as the Estonian Renewable Energy Action Plan, the Estonian government has liberalised its energy market
and set out a roadmap for achieving its renewable energy goals, which include achieving, inter alia, 50 per cent. of the domestic electricity consumption provided by RES generation by 2030, wind energy covering 1/ 3 of the country's electricity demand by 2050 and the successful synchronisation of the country's electricity system with the EU network. As part of these goals, Eesti Energia closed down four old and less efficient units with capacity of $\sim 600 \mathrm{MW}$ in 2019 , which is expected to contribute to Estonia's transition from a net exporter to net importer of electricity. Estonia also achieved deriving 10 per cent. of the energy use in transport from renewable sources and renewable electricity accounted for 17.6 per cent. of gross consumption ahead of target.

In addition, the first technology neutral auction held in 2020, with the auction capacity to be delivered by 2021, laid the foundation for future larger renewables tenders, which are expected to help drive Estonia's mid to long-term outlook for renewable energy development. These auction capacity are generally for a duration of twelve years and are awarded based on time and ability to meet delivery deadline. The upcoming auction is expected to be held in early 2021.
The following graph sets forth the estimated future growth of installed capacity in Estonia from 2020 to 2030 by source:

Installed capacity outlook (GW) ${ }^{2}$


[^8]The following graph sets forth, in particular, the estimated future growth of renewable installed capacity in Estonia from 2020 to 2030:

Estonia


## Source: Wood Mackenzie

## (c) Renewable energy and the competitive environment

There are three primary renewable energy generation companies in Estonia: Enefit, Utilitas and Fortum, which accounted for 40 per cent., 7 per cent. and 6 per cent., respectively, of renewable energy generation in Estonia in 2019 (with the Group being the fourth largest with an approximately 3 per cent. market share). The following table sets out the top 10 renewable asset owners in Estonia in 2019:

| Owner | Business model | Largest project to date | Market share* |
| :---: | :---: | :---: | :---: |
| Enefit | Owner/operator | Narva (39.1 MW Wind) | 40.1\% |
| Utilitas | Owner/operator | Tallinn Power Station (25 MW Biomass) | 7.3\% |
| Fortum | Owner/operator | Pärnu (25 MW Biomass) | 6.0\% |
| Ignitis Group | Owner/operator | Mäli/Tamba (12 MW Wind) | 2.8\% |
| Skinest Energia | Owner/operator | Esivere I (12 MW Wind) | 1.9\% |
| Baltic <br> Workboats | Owner | Nasva (3.6 MW Wind) | 0.9\% |
| Telewind | Owner/operator | Läätsa (3 MW Wind) | 0.5\% |
| Eleon | Developer/owner | Salme (3 MW Wind) | 0.5\% |
| Green Electric | Owner/operator | Aburi (1.8 MW Wind) | 0.3\% |
| Eolus | Developer/ owner/operator | Nasva (1.6 MW Wind) | 0.3\% |

[^9]
### 2.3 The Republic of Latvia

(a) Macroeconomic overview and domestic demand for electricity in Latvia

Latvia had a population of 1.9 million in 2018. In recent years, Latvia's growth has been driven by the manufacturing and service sectors. With a strong presence of timber and wood processing, agriculture and
food products, as well as manufacturing of machinery and electronic devices. Latvia's GDP is expected to grow at a CAGR of 2.0 per cent. from 2020 to 2030. In addition, electricity demand is expected to grow at a CAGR of 1.1 per cent. from 2020 to 2030.

The following graph sets forth the estimated annual GDP and electricity demand for Latvia from 2020 to 2030:

Annual GDP and Power demand


## Source: Wood Mackenzie

## (b) Key energy policies

The Latvian government adopted the National Energy and Climate Plan 2030 in response to the relevant EU regulations. Key targets of the National Energy and Climate Plan 2030 include reducing $\mathrm{CO}_{2}$ emission by 45 per cent. by 2030 as compared to 1990 , increasing RES share in the total electricity consumption market in the country to 45 per cent. by 2030, decreasing the dependence on energy imports from other countries by 50 per cent. by 2030 as compared to 2011, as well as completing the synchronisation with the power grids in continental EU.
While large hydro plants and CHP plants have been the major energy source in Latvia, the country's renewable energy policies are relatively less progressed as compared to the other Baltic states to promote new RES, which results in potentially limited new installed capacity for RES in the near term. As a result, the Latvian government is planning for an overhaul of the country's renewable support scheme, and Latvia is expected to follow the examples of Lithuania and Estonia to adopt the technology neutral auction model for generation capacities.

The following graph sets forth the estimated future growth of installed capacity in Latvia from 2020 to 2030 by source:

Installed capacity outlook (GW)


[^10]The following graph sets forth, in particular, the estimated future growth of renewable installed capacity in Latvia from 2020 to 2030:

Latvia


Source: Wood Mackenzie

## (c) Renewable energy and the competitive environment

The renewable energy generation market in Latvia is consolidated, with Latvenergo dominated 84.8 per cent. of the market share in 2019. The following table sets out the top 10 renewable asset owners in Latvia in 2019:

| Owner | Business model | Largest project to date | Market share* |
| :---: | :---: | :---: | :---: |
| Latvenergo | Owner/operator | Plavinas (868 MW Hydro) | 84.8\% |
| Fortum | Owner/operator | Jelgava Power Station (23 MW Biomass) | 1.3\% |
| Energy Ventures | Owner/operator | Kurzeme/Pope (20.7 MW Wind) | 1.1\% |
| Veju Parks | Owner/operator | Grobina (19.8 MW Wind) | 1.1\% |
| Clear Energy Holdings | Owner | Liepaja (6.9 MW Wind) | 0.4\% |
| DP CleanTech | Owner/operator | Getlini Power Station (6.3 MW Biomass) | 0.3\% |
| HoSt | Owner/operator | Lizums Power Station (3.3 MW Biomass) | 0.2\% |
| Enercom Plus | Owner/operator | Enercom Plus (2.7 MW Wind) | 0.1\% |
| Enefit | Owner/operator | Valka Power Station (2.4 MW Biomass) | 0.1\% |
| Sia Lenkas Energo | Owner/operator | Liepaja (2 MW Wind) | 0.1\% |

Source: Wood Mackenzie, company websites

* Of total biomass, biogas, wind, large hydro, and solar capacity


### 2.4 Baltic gas market overview

(a) General overview

The retail gas market in the Baltics is relatively consolidated as compared to the other markets in the EU, with Estonia and Finland being the most consolidated in the region as these markets each have a single market participant taking up more than 90 per cent. of the share in their respective markets. The gas market in Lithuania is rather consolidated as well, with three main importers taking up approximately 97 per cent.
of the market share. The gas demand in Lithuania is expected to be approximately 21 TWh in 2020 and is expected to remain about the same in 2025.

## (b) Integration of gas markets

The gas infrastructure strategies of Lithuania and the Baltics region in general are informed primarily by the EU's initiatives. The Commission adopted the Energy Union Package in February 2015 to promote, inter alia, greater stability and affordability of gas supply in the EU primarily through transnational integration of energy supply systems.

Two transnational gas initiatives are expected to have the most significant impacts on the regional gas market:

- The gas transmission system operators of Estonia, Latvia and Finland established a single gas transmission tariff zone in 2020, which unifies the entry point tariffs on the external borders of the regions and removes the commercial interconnection points between the three countries. Revenue from the entry points of the single gas transmission tariff zone are to be coordinated and shared among the gas transmission operations of the participating states. In April 2020 energy ministries, regulators and transmission system operators from Estonia, Finland, Latvia and Lithuania agreed a roadmap which establishes a process for the future regional gas market integration of their respective countries. Market integration is a clear opportunity for the Baltic States and Finland to reap the benefits of their existing and future infrastructure such as gas storage facilities, LNG terminals, the Balticconnector and the Gas Interconnection Poland-Lithuania ("GIPL").
- GIPL, a gas pipeline connecting the gas transmission systems in Lithuania with Poland, is currently under construction and is expected to become operational in 2021, upon which will enable the integration of the isolated gas markets of Finland and the Baltic states, which have historically relied on gas imports from Russia, with the gas markets of the other EU countries and Poland. Once the GIPL becomes operational, the isolated gas markets of Finland and the Baltic states may have the option to import LNG through the GIPL and consider it an alternative source of gas supply to the piped gas imports from Russia. These currently isolated gas markets may also then have the option to export LNG to Poland through the GIPL. The Lithuanian gas transmission system operator has secured a loan of EUR 65 million from the EIB to finance the construction of the Lithuanian section of the GIPL.

The following graphic sets forth the interconnections in the regional gas markets:
Regional interconnections


[^11]As the regional gas markets continue to become more integrated, certain currently separated gas markets might in the future be considered a single gas market. For example, Estonia, Latvia and Finland might together be considered a single gas market given the single gas transmission tariff zone. This may render the current capacity of certain gas supply facilities in the region unable to meet potential increased gas demands from the markets they are currently servicing as the gas markets in the region continue to integrate with each other.

## (c) Trade of gas

Since 2012, traders from Lithuania, Estonia and Latvia are allowed to trade gas on the regional gas exchange, GET Baltic, which has successfully launched a new market in Finland in the beginning of 2020 and has become a single regional trading platform for the Baltic-Finnish gas market.

## 3. POLAND

### 3.1 Macroeconomic overview

Poland had a population of 38.0 million in 2018 and is the largest economy in the region, with its GDP grew from US\$556 billion (approximately EUR 470 billion) to US\$659 billion (approximately EUR 557 billion) from 2015 to 2019. While Poland's GDP is expected to experience a decline to US $\$ 636$ million (approximately EUR 537 billion) in 2020 due to the COVID-19 crisis, it is expected to recover from 2021 onwards, partially due to the stimulus measures put in place by the EU and the Polish government. Overall, Poland's annual GDP is expected to grow at a CAGR of 2.5 per cent. from 2020 to 2030. The following graph sets out the historic and estimated future growth in Poland's GDP from 2015 to 2030:

Annual GDP


Source: Wood Mackenzie
Poland's consistent economic growth has historically been driven primarily by its strong domestic market, as well as by the early economic reforms and support from the EU. Energy consumption in Poland is expected to grow correspondingly to its annual GDP.

### 3.2 Energy market in Poland

Energy demand in Poland has been growing steadily over the years and is expected to continue to grow at a CAGR of 1.4 per cent. from 2015 to 2030 , from 173 TWh in 2020 to 200 TWh in 2030 , driven by demand from industry, commercial and residential customers. The following graph sets forth a breakdown by industry of the historic and estimated demand for electricity in Poland from 2015 to 2030:

Power demand outlook (TWh)


## Source: Wood Mackenzie

1. Including energy sector internal consumption.

Poland's energy demand is at the moment being met primarily by the huge fleet of domestic coal power plants, which represents 86 pe cent. of Poland's electricity generation mix are operated by major market participants such as Tauron, PGE, Orlen and Enea. Growing energy demand in the country is to be met by additional capacity by both domestic developers and foreign capacity from neighbouring EU countries whose power systems are connected with the Polish power system via interconnectors.

### 3.3 Key energy policies

Poland's current energy policies are focused on phasing out coal generation and replacing it with RES generation. In November 2019, the Polish Ministry of Energy published a revised draft of the Polish Energy Policy 2040, in which a EUR 140 billion plan was proposed to achieve the following key targets:

- Decommission coal generation to reduce its share from the generation mix from 86 per cent. in 2020 to 60 per cent. by 2030, with the goal to gradually phase out and limit coal generation to 3.4 GW by 2040;
- increase the share of RES generation to 21 per cent. by 2030;
- improve energy-efficiency by 23 per cent. by 2030 as compared to 2007 , as well as reduce $\mathrm{CO}_{2}$ emissions by 30 per cent. by 2030 as compared to 1990;
- commence operation of the country's first nuclear energy plant in 2033, with a targeted 3.9 GW capacity by 2040 ;
- capacity of gas-fired installations being 12.4 GW by 2040; and
- achieve RES targets in 2040, which includes a 10 GW onshore wind capacity, a 10 GW offshore wind capacity and a 16 GW solar capacity.

Other key energy policies and initiatives in Poland include:

- The Renewable Energy Sources Act, which was amended in 2019 to set out certain conditions for RES growth in Poland, including measures such as the extension of coverage and availability of the auction scheme to 2039, as well as streamlining the pre-qualification process for RES developers;
- The Offshore Wind Bill, the draft of which was revised in 2020 with the goal to be passed by the end of the same year, which defines the country's support scheme for offshore wind projects, including the 25 -year indexed CfD indexed support scheme, as well as the auction for approximately a 6 GW capacity by 2021 and an additional 5 GW capacity across two tenders in 2025 and 2027, with an additional incremental capacity of 500 MW available should it be needed;
- The capacity markets approved by the Commission for ten years in 2018, which allow for technology neutral main auctions based on annual capacity to be conducted for delivery in five years; four main auctions have already been conducted for delivery up to 2024 with contracted capacities consistently reaching 22 to 23 GW ; and
- The cross-border capacity allocation mechanism enabled in 2020, which opens the capacity markets to foreign capacity from neighbouring EU countries whose power systems are connected with the Polish power network via interconnectors; Poland currently supports controllable electricity generation and Lithuanian power plants can participate in its capacity allocation.


### 3.4 Shift from coal generation to RES generation

The Poland energy market has historically been relying heavily on coal generation, which makes up of 86 per cent. of the generation mix in the country in 2020 as shown in the graph below:

Poland Generation mix (2020)

## Source: Wood Mackenzie

With increasing pressure from the EU to reduce its dependence on coal generation and limit CO 2 emission, Poland has adopted various energy policies to promote RES generation in the country, which create ample opportunities for renewable energy developments in the country. Poland is also contemplating earlier retirements of certain of its coal plants, as well as increasing the EU Emission Trading Scheme price (the price is currently about four times of that in 2017) to help driving the coal phase-out.
Poland is currently pursuing various RES opportunity with a particular focus on offshore wind opportunities. For example, the draft Offshore Wind Bill revised in 2020 proposed an indexed CfD support scheme to award a target of approximately 11 GW of capacity by 2027 . Under this support scheme, offshore wind
developers will be eligible for premium payments for 25 years from the Polish government in the instance where market price for the offshore wind developers is lower than the guaranteed price specified in the support scheme, while the other RES developers will also be eligible for such premium payments for 15 years.
The Polish RES auctions are separated into five categories: (1) biogas other than agricultural, hybrid systems, installations of thermal combustion, (2) hydropower, bioliquids, geothermal energy and offshore wind energy, (3) agricultural biogas, (4) onshore wind and Solar and (5) hybrid RES installation. Auctions are also separated into two categories: large (installations above 1 MW ) and small (installations below 1 MW). Upcoming tenders in 2020 include 800 MW of wind capacity (large), 800 MW of solar capacity (small), 700 MW of solar capacity (large), 10 MW of hydro capacity (small), 20 MW of hydro capacity (large), 30 MW of biogas capacity (small) and 100 MW of biomass capacity (large).

Other initiatives adopted by the Polish government include tax incentives to encourage participants in the energy market to switch to RES generation. For example, consumers of electricity generated from RES is exempted from consumption tax (currently PLN 20 per MWh), and electricity generators and suppliers are exempted from excise tax on energy generated from RES sold to end-users. The Polish government also offers low interest loans to support the purchase and installation of RES generation capacities and the development of RES-related technologies. Poland's first nuclear plant is also expected to become operational in 2033, which is expected to provide further a 3.9 GW capacity by 2040.

In addition, large industrial customers in Poland are required to meet a certain renewable portfolio standards, which involves obtaining and maintaining certain green energy certificates, or else they will risk triggering a penalty.

The following graph sets forth the historic and estimated future growth of installed capacity in Poland from 2015 to 2030 by energy source:

Installed capacity evolution (GW)


## Source: Wood Mackenzie

Note:

1. Include wind, solar, hydro and other renewable energy sources.

As the country continues to phase out coal generation capacity and shift its focus to RES generation, it is expected that over half of the country's installed capacity will be from RES by 2030, representing a grow of RES share in the country generation mix at a CAGR of 11.1 per cent. from 10.7 GW in 2020 to 30.9 GW in 2030.

The following graph sets forth, in particular, the estimated future growth of renewable installed capacity in Poland from 2020 to 2030:

Poland


## Source: Wood Mackenzie

### 3.5 Competitive environment

Poland remains one of the least fragmented energy market in the region. The overall energy generation market in the country is currently dominated by three players, namely PGE, Enea and Tauron, who have a 37 per cent., 13 per cent. and 11 per cent. share of the market, respectively.

The following table sets out the top 10 renewable energy asset owners in Poland in 2019:

| Owner | Business model | Largest project to date | Market share* |
| :---: | :---: | :---: | :---: |
| PGE | Owner/operator | Lotnisko (90MW Wind) | 23\% |
| Tauron | Owner/operator | Jaworzno III (50 MW Biomass) | 6.0\% |
| Orlen | Owner/operator | Wloclawek (162 MW Hydro) | 5.6\% |
| Enea | Owner/operator | Polaniec (205 MW Biomass) | 5.0\% |
| Invenergy | Owner/operator | Tymien (50 MW Wind) | 2.7\% |
| Polenergia | Owner/operator | Mycielin (48 MW Wind) | 2.3\% |
| RWE | Owner/operator | Nowy Staw (45.1 MW Wind) | 2.1\% |
| EDPR | Owner/operator | Margonin (61.2 MW Wind) | 2.0\% |
| CTG | Owner/operator | Margonin (58.8 MW Wind) | 1.9\% |
| IKEA | Owner | Lubartow (52.8 MW Wind) | 1.7\% |

Source: Wood Mackenzie, company websites

* Of total biomass, biogas, wind, large hydro, and solar capacity

The Polish renewable energy market relatively less consolidated, with the top 10 renewable energy asset owners making up 52.3 per cent. of the market.

## PART 5 - SELECTED FINANCIAL INFORMATION

The tables below present selected historical financial information and operating data of the Group as at and for the financial years ended 31 December 2017, 2018 and 2019 and for the six-month periods ended 30 June 2019 and 2020. Except for the information which appears in paragraph 4 of this Part 5 ("Selected Financial Information"), the selected historical financial information set out below relating to the financial years ended 31 December 2017, 2018 and 2019 has been extracted without material adjustment from the Audited Financial Statements included in this Prospectus and beginning on page F-37 and the selected historical information set out below relating to the six-month periods ended 30 June 2019 and 2020 has been extracted without material adjustment from the Interim Financial Information included in this Prospectus and beginning on page F-2. The Interim Financial Information has not been audited. Prospective investors should read the whole of this Prospectus and not rely on the selected financial information in this Part 5 ("Selected Financial Information").

## 1. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|  | As at 31 December (audited) |  |  | As at 30 June (unaudited) |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017** | $\begin{gathered} 2018 \\ \text { (restated*) } \end{gathered}$ | 2019 | 2020 |
|  |  | (EUR in million) |  |  |
| ASSETS |  |  |  |  |
| Non-current assets |  |  |  |  |
| Intangible assets | 36.4 | 106.3 | 142.7 | 143.6 |
| Property, plant and equipment | 1,761.1 | 2,091.4 | 2,347.8 | 2,485.6 |
| Right-of-use assets | - | - | 61.0 | 62.1 |
| Prepayments for non-current assets | 21.9 | 23.6 | 27.8 | 0.2 |
| Investment property | 14.9 | 6.5 | 5.5 | 5.1 |
| Non-current receivables | 170.5 | 160.6 | 165.0 | 173.5 |
| Other financial assets | 0.4 | 2.0 | 3.7 | 4.1 |
| Other non-current assets | 3.2 | 6.1 | 5.1 | 5.1 |
| Deferred tax assets | 7.1 | 14.5 | 11.8 | 8.6 |
| Total non-current assets | 2,015.5 | 2,411.0 | 2,770.6 | 2,887.9 |
| Current assets |  |  |  |  |
| Inventories | 56.9 | 43.1 | 46.6 | 26.2 |
| Prepayments and deferred expenses | 38.1 | 30.7 | 50.5 | 38.9 |
| Trade receivables | 112.6 | 143.1 | 117.9 | 117.4 |
| Other receivables | 27.8 | 25.4 | 31.8 | 34.7 |
| Other current assets | 1.1 | 2.1 | 5.8 | 2.1 |
| Prepaid income tax | 2.1 | 4.2 | 2.4 | 0.2 |
| Other financial assets | - | 0.7 | - | - |
| Cash and cash equivalents | 171.8 | 127.8 | 131.8 | 283.3 |
|  | 410.3 | 377.2 | 386.9 | 502.9 |
| Assets held for sale | 79.3 | 65.7 | 40.6 | 9.7 |
| Total current assets | 489.6 | 442.9 | 427.5 | 512.5 |
| TOTAL ASSETS | 2,505.1 | 2,853.9 | 3,198.1 | 3,400.4 |

[^12]|  | As at 31 December (audited) |  |  | As at 30 June (unaudited) |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017** | $\begin{gathered} 2018 \\ \text { (restated*) } \end{gathered}$ | 2019 | 2020 |
|  |  | (EUR in |  |  |
| EQUITY AND LIABILITIES |  |  |  |  |
| Equity |  |  |  |  |
| Issued capital | 1,212.2 | 1,212.2 | 1,212.2 | 1,212.2 |
| Reserves | 99.4 | 212.8 | 259.7 | 265.0 |
| Retained earnings (deficit) | (13.7) | (170.0) | (172.2) | (141.8) |
| Equity attributable to equity holders of the parent | 1,297.8 | 1,255.0 | 1,299.6 | 1,335.3 |
| Non-controlling interests | 45.8 | 47.6 | 49.0 | 2.5 |
| Total equity | 1,343.6 | 1,302.5 | 1,348.6 | 1,337.8 |
| Liabilities |  |  |  |  |
| Non-current liabilities |  |  |  |  |
| Non-current loans and bonds | 480.1 | 735.4 | 821.9 | 1,228.2 |
| Non-current lease liabilities | 0.2 | 14.3 | 33.8 | 26.4 |
| Grants and subsidies | 200.3 | 208.9 | 267.9 | 282.3 |
| Deferred income tax liabilities | 36.0 | 36.4 | 38.4 | 44.8 |
| Provisions | 7.4 | 35.4 | 35.6 | 37.1 |
| Deferred income | 54.5 | 136.4 | 151.9 | 157.4 |
| Other non-current amounts payable and |  |  |  |  |
| liabilities | 1.9 | 1.8 | 0.9 | 0.8 |
| Total non-current liabilities | 780.3 | 1,168.7 | 1,350.5 | 1,776.8 |
| Current liabilities |  |  |  |  |
| Current portion of non-current loans | 119.6 | 61.8 | 37.5 | 21.2 |
| Current loans | 14.1 | 47.7 | 196.7 | 11.9 |
| Lease liabilities | 0.1 | 5.2 | 8.4 | 14.8 |
| Trade payables | 98.3 | 93.2 | 78.6 | 54.5 |
| Advances received | 27.8 | 49.8 | 51.7 | 39.1 |
| Income tax payable | 3.7 | 4.5 | 6.2 | 5.5 |
| Provisions | 2.5 | 5.6 | 19.8 | 16.1 |
| Deferred income | 5.2 | 9.1 | 9.7 | 10.1 |
| Other current amounts payable and |  |  |  |  |
| liabilities | 109.4 | 102.7 | 85.0 | 109.3 |
|  | 380.8 | 379.7 | 493.7 | 282.5 |
| Liabilities directly associated with the assets held for sale | 0.3 | 3.0 | 5.3 | 3.2 |
| Total current liabilities | 381.1 | 382.7 | 499.0 | 285.8 |
| Total liabilities | 1,161.4 | 1,551.4 | 1,849.5 | 2,062.6 |
| TOTAL EQUITY AND LIABILITIES | 2,505.1 | 2,853.9 | 3,198.1 | 3,400.4 |

[^13]
## 2. CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME



[^14]
## 3. CONSOLIDATED STATEMENT OF CASH FLOWS

|  | For the year ended 31 December (audited) |  |  | For the six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017** | $\begin{gathered} 2018 \\ \text { (restated*) } \end{gathered}$ | 2019 | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |
|  | (EUR in million) |  |  |  |  |
| Cash flows from (to) operating activities |  |  |  |  |  |
| Net profit (loss) | 93.5 | (22.0)* | 59.0 | 28.8 | 71.9 |
| Adjustments to non-cash items: |  |  |  |  |  |
| Depreciation and amortisation expenses | 107.6 | 96.9* | 118.9 | 57.8 | 59.1 |
| Impairment of property, plant and equipment | 106.3 | 3.2* | 8.7 | 2.3 | 0.9 |
| Grants designated for property, plant and equipment in respect of which impairment and/or revaluation was recognised | (72.9) | (10.0) | - | - | - |
| Revaluation of property, plant and equipment | (1.4) | 76.6 | 0.8 | (0.1) | (0.1) |
| Revaluation of investment property | 3.9 | - | - | 0.3 | 0.1 |
| Revaluation of derivatives | (2.2) | (0.4) | (0.7) | 0.7 | 3.9 |
| Impairment/reversal of impairment of financial assets | (1.0) | 9.9 | (0.2) | (1.1) | 1.1 |
| Income tax expenses | (3.3) | (12.3)* | 7.2 | 8.6 | 12.3 |
| (Depreciation) of grants | (20.2) | (9.3) | (9.0) | (4.7) | (4.6) |
| Increase (decrease) in provisions | (5.9) | 2.5* | 5.0 | (2.4) | 4.6 |
| Inventory impairment allowance/(reversal) | (0.1) | (0.7) | 0.0 | 0.0 | (0.4) |
| Expenses/(income) of revaluation of emission allowances | (2.3) | (8.9)* | 0.4 | 0.2 | (0.3) |
| Emission allowances utilised | 0.9 | 0.9 | 0.9 | 1.0 | (0.2) |
| Elimination of results of investing activities: |  |  |  |  |  |
| (Gain)/loss on disposal and/or write-off of property, plant and equipment | 2.3 | 0.5 | 3.2 | 1.8 | 1.0 |
| (Gain) loss on disposal of investments in subsidiaries and associates | (0.4) | - | - | - | - |
| Other (income)/expenses of investing activities | - | 0.1 | - | - | (0.2) |
| Elimination of results of financing activities: |  |  |  |  |  |
| - Interest income | (1.5) | (1.4) | (1.5) | (1.2) | (0.1) |
| - Interest expense | 7.9 | 12.4 | 15.3 | 7.7 | 8.5 |
| - Other (income)/expenses of financing activities | 0.6 | 2.3 | 2.9 | 2.1 | 0.9 |
| Changes in working capital: |  |  |  |  |  |
| (Increase) decrease in trade receivables and other amounts receivable | 3.7 | (21.6) | 10.4 | 54.1 | 5.8 |
| (Increase) decrease in inventories, prepayments and other current assets | (55.7) | 18.9 | (21.5) | (1.5) | 32.6 |
| Increase (decrease) in amounts payable, deferred income and advance amounts received | (15.6) | 47.3* | (17.8) | (52.1) | (32.3) |
| Income tax (paid) | (9.7) | (6.3) | (4.6) | (1.8) | (6.4) |
| Net cash flows from (to) operating activities | 134.6 | 178.5 | 177.2 | 100.6 | 158.0 |

[^15]|  | For the year ended 31 December (audited) |  |  | For the six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017** | $\begin{gathered} 2018 \\ \text { (restated*) } \end{gathered}$ | 2019 | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |
|  | (EUR in million) |  |  |  |  |
| Cash flows from (to) investment activities (Purchase) of property, plant and equipment and intangible assets | (232.5) | (416.2) | (428.2) | (189.8) | (161.9) |
| Proceeds from sale of property, plant and equipment and intangible assets | 5.5 | 48.2 | 39.5 | 25.7 | 2.7 |
| Loan repayments received | 34.8 | - | - | - | 0.4 |
| Acquisition of investments in subsidiaries | - | (23.5) | (28.0) | (27.7) | - |
| Disposal of investments in subsidiaries | 0.1 | - | - | - | - |
| Grants received | 7.8 | 25.5 | 64.0 | 25.6 | 17.5 |
| Interest received | 1.5 | 1.1 | 1.1 | 0.0 | - |
| Other increases (decreases) in cash flows from investing activities | - | (1.6) | 4.2 | (1.1) | - |
| Net cash flows from (to) investing activities | (182.9) | (366.5) | (347.3) | (167.3) | (141.3) |
| Cash flows from (to) financing activities |  |  |  |  |  |
| Loans received | 97.3 | 57.8 | 130.9 | 63.1 | 116.4 |
| Issue of bonds | 293.8 | 294.3 | - | - | 295.7 |
| Repayments of borrowings | (284.9) | (155.4) | (70.4) | (30.7) | (22.5) |
| Lease payments | (0.2) | (0.5) | (7.4) | (3.2) | (5.4) |
| Interest paid | (4.4) | (10.4) | (14.1) | (1.4) | (1.9) |
| Dividends paid | (65.4) | (80.6) | (13.9) | (13.3) | (30.5) |
| Increase in issued capital of Kauno kogeneracinè jègainè UAB | - | 7.8 | - | - | - |
| Equity acquisition from non-controlling interest | (4.3) | - | - | - | (25.7) |
| Result of the closing of derivative financial instruments | (1.1) | (0.6) | - | - | - |
| Net cash flows from (to) financing activities | 30.9 | 112.4 | 25.1 | 14.5 | 326.0 |
| Increase (decrease) in cash and cash equivalents (including overdraft) | (17.5) | (75.5) | (145.0) | (52.2) | 342.7 |
| Cash and cash equivalents (including overdraft) at the beginning of the period | 178.6 | 161.1 | 85.6 | 85.6 | (59.5) |
| Cash and cash equivalents (including overdraft) at the end of period ${ }^{(1)}$ | 161.1 | 85.6 | (59.5) | 33.3 | 283.3 |

## Note:

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand deposits held at call with banks and other shortterm highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown under liabilities within current borrowings in the statement of financial position. See Notes 2.14 and 19 of the 2019 Financial Statements, Notes 2.13 and 18 of the 2018 and 2017 Restated Financial Statements and Note 12 of the Interim Financial Information.

## 4. ALTERNATIVE PERFORMANCE MEASURES

This section provides further information relating to the APMs for the purposes of the guidelines published by the European Securities and Markets Authority. Certain of the financial measures included in this Prospectus, in particular in the section entitled "Summary", Part 6 ("Business Overview") and Part 7 ("Operating and Financial Review"), can be characterised as APMs and set out below are clarifications as to the meaning of such measures.

This Prospectus includes figures for EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT, adjusted EBIT, adjusted net profit, investments, investments excluding grants and investments covered by customers, net working capital, funds from operations ("FFO"), FFO to net debt, free cash flow ("FCF"), gross debt, net debt, net debt to EBITDA, net debt to adjusted EBITDA, return on equity ("ROE"), adjusted ROE, return on capital employed ("ROCE") and adjusted ROCE, as set out in the following tables, which are APMs:

|  |  | For the year ended 31 December (unaudited) |  |  | For the six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| EBITDA | EURm | 227.2 | 145.3 | 206.8 | 105.0 | 149.8 |
| Adjusted EBITDA | EURm | 238.2 | 221.3 | 259.6 | 129.9 | 129.1 |
| Adjusted EBITDA margin | \% | 21.4\% | 19.3\% | 22.7\% | 22.3\% | 22.7\% |
| EBIT | EURm | 97.1 | (20.4) | 82.8 | 46.0 | 93.4 |
| Adjusted EBIT | EURm | 150.8 | 133.6 | 149.7 | 75.5 | 74.6 |
| Adjusted net profit | EURm | 126.7 | 99.0 | 106.0 | 52.7 | 54.6 |
| Investments | EURm | 260.1 | 418.3 | 453.2 | 207.9 | 187.1 |
| Investments (excl. grants and investments covered by customers) | EURm | 232.6 | 369.2 | 362.7 | 174.5 | 158.4 |
| FFO | EURm | 214.6 | 129.7 | 189.2 | 101.8 | 141.5 |
| FCF | EURm | (62.8) | (205.2) | (206.2) | (62.4) | (9.5) |


|  |  | As at 31 December (unaudited) |  |  | As at 30 June (unaudited) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2020 |
| Gross debt | EURm | 614.1 | 864.5 | 1,098.3 | 1,302.5 |
| Net debt | EURm | 442.3 | 736.0 | 966.5 | 1,019.2 |
| Net working capital | EURm | 16.5 | 6.9 | 52.6 | 36.5 |
| Net debt/EBITDA of last 12 months | Times | 1.95 | 5.07 | 4.67 | 4.05* |
| Net debt/adjusted EBITDA of last 12 months | Times | 1.86 | 3.33 | 3.72 | 3.94* |
| FFO of last 12 months/Net debt | \% | 48.5\% | 17.6\% | 19.6\% | 22.5\%* |
| ROE of last 12 months | \% | 7.0\% | (1.7)\% | 4.4\% | 7.7\%* |
| Adjusted ROE of last 12 months | \% | 9.5\% | 7.5\% | 8.0\% | 8.1\%* |
| ROCE of last 12 months | \% | 5.7\% | (1.1)\% | 3.8\% | 5.8\%* |
| Adjusted ROCE of last 12 months | \% | 8.8\% | 7.0\% | 6.9\% | 4.9\%* |

* Last 12 months figures for 30 June 2020 refer to the twelve-month period ended 30 June 2020.

The APMs are not required by, or presented in accordance with, IFRS, and they should not be used instead of, or considered as alternatives to, the Group's consolidated historical financial results based on IFRS. The APMs relate to the relevant reporting periods and are not meant to be predictive of future results. Management of the Group believes that the presentation of these APMs is helpful to investors because these and other similar measures are widely used by certain investors, securities analysts and other interested parties as supplemental measures of performance, financial position and liquidity. The Group's use of the terms EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT, adjusted EBIT, adjusted net profit, investments, investments excluding grants and investments covered by customers, net working capital, FFO, FFO to net debt, FCF, gross debt, net debt, net debt to EBITDA, net debt to adjusted EBITDA, ROE, adjusted ROE, ROCE and adjusted ROCE and its method of calculating these APMs may vary from other companies' use and calculation of such terms.

These measures are presented for purposes of providing investors with a better understanding of the Group's financial performance, cash flows or financial position as they are used by the Group when managing its business.

The calculation of certain of the Group's APMs, such as investments and FCF, have been amended from those previously reported by the Group, in order to provide better information on the performance of the Group. The calculation of investments has been amended to additionally include financial and investment assets to reflect all the capital expenditures in non-current assets. Comparative figures for prior years have been recalculated accordingly and this new approach will be used by the Group going forward.

## EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT and Adjusted EBIT

EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT and adjusted EBIT should not be considered as alternatives to profit before tax as defined by IFRS or to cash flows from operating activities (or any other performance measure determined in accordance with IFRS), or be considered as indicators of operating performance or measures of the Group's liquidity. In particular, EBITDA, adjusted EBITDA, EBIT and adjusted EBIT should not be considered as measures of discretionary cash available to the Group to invest in the growth of the Group's businesses.

EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT and adjusted EBIT have certain limitations as analytical tools, and should not be considered in isolation, or as a substitute for financial information as reported under IFRS. Investors should not place undue reliance on these data. EBITDA in this Prospectus is presented, for each period, as revenue less operating expenses, plus depreciation and amortisation expenses, expenses on revaluation and provisions from emission allowances, impairment expenses of non-current assets and write-off expenses of non-current assets, in each case as defined and presented in the respective Financial Statements and notes thereto.

Adjusted EBITDA is EBITDA further adjusted for temporary regulatory differences, temporary fluctuations in fair value of electricity and gas derivatives, cash effect of new connection points and upgrades, impairments and write-offs of current and non-current amounts receivables, loans, goods and others, gains or losses from disposal of non-current assets, and/or non-cash, and/or related to other periods, and/or nonrelated to the main activities of the Group, in each case as defined and presented in the respective Financial Statements and notes thereto.

Adjusted EBITDA margin represents adjusted EBITDA divided by the sum of revenue and management adjustments (for revenue) multiplied by 100 per cent. Adjusted EBITDA margin is used to measure the Group's profitability. This indicator allows for a more reliable comparison of the Group's results over time and with peers, than EBITDA margin.

EBIT in this Prospectus is presented, for each period, as revenue less operating expenses, in each case as defined and presented in the respective Financial Statements and notes thereto. Adjusted EBIT is presented, for each period, as adjusted EBITDA less depreciation and amortisation expenses.

No statement in this Prospectus is intended as a profit, EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT or adjusted EBIT forecast, and no statement in this Prospectus should be interpreted to mean that the earnings of the Group for the current or future years would necessarily match or exceed the historical published earnings of the Group.

## Group

The table below presents reconciliation of EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT and adjusted EBIT of the Group for the years ended 31 December 2017, 2018 and 2019, as well as the six months 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million unless otherwise noted) |  |  |  |  |
| Revenue | 1,100.8 | 1,070.1 | 1,090.6 | 557.9 | 590.9 |
| Operating expenses | $(1,003.7)$ | $(1,090.5)$ | $(1,007.8)$ | (511.8) | (497.5) |
| EBIT | 97.1 | (20.4) | 82.8 | 46.0 | 93.4 |
| Depreciation and amortisation expenses | 87.4 | 87.7 | 109.9 | 54.4 | 54.5 |
| Expenses (releases) on revaluation and provision for emission allowances | (2.3) | (8.9) | 0.4 | 0.2 | (0.4) |
| Impairment expenses of non-current assets | 40.5 | 82.0* | 9.5 | 2.3 | 0.7 |
| Write-off expenses of non-current assets | 4.6 | 4.9 | 4.2 | 2.1 | 1.6 |
| EBITDA | 227.2 | 145.3 | 206.8 | 105.0 | 149.8 |
| Management adjustments (for revenue) | 10.1 | 74.6 | 51.5 | 25.1 | (22.7) |
| Management adjustments for impairment and write-offs of current and non-current amounts receivables, loans, goods and others | 0.9 | 1.4 | 1.3 | (0.3) | 2.0 |
| Total EBITDA adjustments | 11.0 | 76.0 | 52.8 | 24.8 | (20.7) |
| Adjusted EBITDA | 238.2 | 221.3 | 259.6 | 129.9 | 129.1 |
| Depreciation and amortisation expenses | (87.4) | (87.7) | (109.9) | (54.4) | (54.5) |
| Adjusted EBIT | 150.8 | 133.6 | 149.7 | 75.5 | 74.6 |
| Adjusted EBITDA margin (\%) | 21.4\% | 19.3\% | 22.7\% | 22.3\% | 22.7\% |

* Includes the impairment of non-current receivable from EPSO-G on disposal of Litgrid AB.


## Networks segment

The table below presents reconciliation of EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT and adjusted EBIT for the Networks segment for the years ended 31 December 2017, 2018 and 2019, as well as the six months 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million unless otherwise noted) |  |  |  |  |
| Revenue | 505.0 | 392.3 | 418.8 | 211.6 | 238.0 |
| Operating expenses | (415.0) | (383.0) | (374.6) | (183.3) | (191.0) |
| EBIT | 90.0 | 9.3 | 44.2 | 28.3 | 47.0 |
| Depreciation and amortisation expenses | 50.2 | 57.4 | 81.6 | 40.1 | 41.0 |
| Expenses (releases) on revaluation and provision for emission allowances | - | - | - | - | - |
| Impairment and write-off expenses of non-current assets | 4.9 | 54.3 | 8.2 | 2.1 | 8.1 |
| EBITDA | 145.1 | 121.0 | 134.1 | 70.6 | 96.1 |
| Management adjustments (for revenue) | 6.3 | 47.8 | 45.9 | 17.5 | (0.2) |
| Management adjustments (for expenses)* | (0.5) | (0.0) | 0.5 | 0.2 | 0.8 |
| Total EBITDA adjustments | 5.8 | 47.8 | 46.4 | 17.6 | 0.6 |
| Adjusted EBITDA | 150.9 | 168.8 | 180.5 | 88.2 | 96.7 |
| Depreciation and amortisation expenses | (50.2) | (57.4) | (81.6) | (40.1) | (41.0) |
| Adjusted EBIT | 100.7 | 111.5 | 98.9 | 48.1 | 55.8 |
| Adjusted EBITDA margin (\%) | 29.5\% | 38.4\% | 38.8\% | 38.5\% | 40.7\% |

[^16]
## Green Generation segment

The table below presents reconciliation of EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT and adjusted EBIT of the Green Generation segment for the years ended 31 December 2017, 2018 and 2019, as well as the six months 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million unless otherwise noted) |  |  |  |  |
| Revenue | 67.6 | 79.3 | 83.0 | 38.0 | 39.6 |
| Operating expenses | (42.0) | (49.3) | (52.8) | (20.4) | (22.1) |
| EBIT | 25.6 | 30.0 | 30.2 | 17.6 | 17.5 |
| Depreciation and amortisation expenses | 10.5 | 10.8 | 12.7 | 6.3 | 6.3 |
| Expenses (releases) on revaluation and provision for emission allowances | - | - | - | - | - |
| Impairment and write-off expenses of non-current assets | - | - | - | - | - |
| EBITDA | 36.1 | 40.8 | 42.9 | 24.0 | 23.8 |
| Management adjustments (for revenue) | - | (2.7) | 0.5 | - | - |
| Management adjustments (for expenses)* | - | 0.0 | (0.0) | - | - |
| Total EBITDA adjustments | - | (2.7) | 0.5 | - | - |
| Adjusted EBITDA | 36.1 | 38.1 | 43.4 | 24.0 | 23.8 |
| Depreciation and amortisation expenses | (10.5) | (10.8) | (12.7) | (6.3) | (6.3) |
| Adjusted EBIT | 25.6 | 27.3 | 30.7 | 17.6 | 17.5 |
| Adjusted EBITDA margin (\%) | 53.4\% | 49.7\% | 52.0\% | 63.2\% | 60.1\% |

[^17]
## Flexible Generation segment

The table below presents reconciliation of EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT and adjusted EBIT of the Flexible Generation segment for the years ended 31 December 2017, 2018 and 2019, as well as the six months 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million unless otherwise noted) |  |  |  |  |
| Revenue | 91.0 | 67.4 | 80.4 | 47.5 | 37.8 |
| Operating expenses | (96.4) | (53.2) | (54.5) | (27.8) | (35.5) |
| EBIT | (5.4) | 14.2 | 25.9 | 19.7 | 2.4 |
| Depreciation and amortisation expenses | 17.4 | 11.7 | 11.6 | 5.8 | 5.7 |
| Expenses (releases) on revaluation and provision for emission allowances | (2.3) | (8.9) | 0.4 | 0.2 | (0.4) |
| Impairment and write-off expenses of non-current assets | 32.4 | 0.4 | 0.3 | 0.3 | - |
| EBITDA | 42.1 | 17.4 | 38.2 | 26.0 | 7.7 |
| Management adjustments (for revenue) | (17.6) | (4.5) | (15.1) | (13.0) | 3.9 |
| Management adjustments (for expenses)* | (0.0) | 0.4 | (1.1) | (1.1) | 0.1 |
| Total EBITDA adjustments | (17.6) | (4.1) | (16.2) | (14.1) | 4.0 |
| Adjusted EBITDA | 24.5 | 13.3 | 22.0 | 11.9 | 11.7 |
| Depreciation and amortisation expenses | (17.4) | (11.7) | (11.6) | (5.8) | (5.7) |
| Adjusted EBIT | 7.1 | 1.7 | 10.4 | 6.1 | 6.0 |
| Adjusted EBITDA margin (\%) | 33.4\% | 21.1\% | 33.7\% | 34.5\% | 28.1\% |

[^18]
## Customers and Solutions

The table below presents reconciliation of EBITDA, adjusted EBITDA, adjusted EBITDA margin, EBIT and adjusted EBIT of the Customers and Solutions segment for the years ended 31 December 2017, 2018 and 2019, as well as the six months 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million unless otherwise noted) |  |  |  |  |
| Revenue | 547.0 | 592.7 | 512.8 | 267.0 | 262.6 |
| Operating expenses | (549.1) | (625.0) | (529.7) | (284.0) | (240.9) |
| EBIT | (2.1) | (32.3) | (17.0) | (17.0) | 21.8 |
| Depreciation and amortisation expenses | 1.3 | 1.1 | 6.9 | 0.7 | 3.2 |
| EBITDA | (0.8) | (31.2) | (10.1) | (16.3) | 25.0 |
| Management adjustments (for revenue) | 20.9 | 37.0 | 16.9 | 18.4 | (27.4) |
| Management adjustments (for expenses)* | 1.1 | 0.9 | 3.8 | 0.8 | 0.6 |
| Total EBITDA adjustments | 22.0 | 37.9 | 20.7 | 19.2 | (26.8) |
| Adjusted EBITDA | 21.2 | 6.7 | 10.7 | 2.9 | (1.8) |
| Depreciation and amortisation expenses | (1.3) | (1.1) | (6.9) | (0.7) | (3.2) |
| Adjusted EBIT | 19.9 | 5.5 | 3.8 | 2.2 | (5.0) |
| Adjusted EBITDA margin | 3.7\% | 1.1\% | 2.0\% | 1.0\% | (0.8)\% |

* Management adjustments for impairment and write-offs of current and non-current amounts receivables, loans, goods and others.


## Other segments/eliminations

The table below presents reconciliation of EBITDA, adjusted EBITDA, EBIT and adjusted EBIT of the Other segments/eliminations for the years ended 31 December 2017, 2018 and 2019, as well as the six months 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million unless otherwise noted) |  |  |  |  |
| Revenue | (109.7) | (61.6) | (4.4) | (6.3) | 12.8 |
| Operating expenses | 98.9 | 20.1 | 3.8 | 3.7 | (8.1) |
| EBIT | (10.8) | (41.5) | (0.6) | (2.6) | 4.8 |
| Depreciation and amortisation expenses | 7.9 | 6.7 | (2.9) | 1.4 | (1.7) |
| Impairment and write-off expenses of non-current assets | 7.6 | 32.1 | 5.2 | 2.0 | (5.8) |
| EBITDA | 4.7 | (2.7) | 1.7 | 0.8 | (2.8) |
| Management adjustments (for revenue) | 0.4 | (3.1) | 3.3 | 2.2 | 0.9 |
| Management adjustments (for expenses)* | 0.4 | 0.2 | (2.0) | (0.2) | 0.5 |
| Total EBITDA adjustments | 0.8 | (2.9) | 1.3 | 2.1 | 1.4 |
| Adjusted EBITDA | 5.5 | (5.6) | 3.0 | 2.9 | (1.3) |
| Depreciation and amortisation expenses | (7.9) | (6.7) | 2.9 | (1.4) | 1.7 |
| Adjusted EBIT | (2.4) | (12.3) | 5.9 | 1.4 | 0.3 |

[^19]
## Adjusted Net Profit

Adjusted net profit in this Prospectus is presented, for each period, as adjusted EBIT less impairment and write-offs of property, plant and equipment, impairment and write-offs of current and non-current amounts receivables, loans, goods and others, finance costs, result of the revaluation and closing of derivative financial instruments and income tax expenses, plus revaluation of emission allowances and finance income.

The following table illustrates the methodology the Group used to determine adjusted net profit for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

Adjusted EBIT
Impairment and write-offs of property, plant and equipment
Impairment and write-offs of non-current amounts receivables, loans, goods and others

| For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: |
| 2017 | 2018 | 2019 | 2019 | 2020 |
| (EUR in million) |  |  |  |  |
| 150.8 | 133.6 | 149.7 | 75.5 | 74.6 |
| (13.6) | (7.9) | (13.7) | (4.4) | (2.3) |
| (0.9) | (1.4) | (1.3) | 0.3 | (1.5) |
| 2.2 | 1.6 | 2.2 | 1.3 | 1.0 |
| (9.1) | (14.9) | (18.8) | (9.9) | (10.2) |
| - | (0.6) | - |  |  |
| (2.7) | (11.5) | (12.1) | (10.1) | (7.0) |
| 126.7 | 99.0 | 106.0 | 52.7 | 54.6 |

## Investments and Investments Excluding Grants and Investments Covered by Customers

Investments consist of additions of property, plant and equipment, intangible assets, assets acquired through the acquisition of subsidiaries, other financial assets and investment property.

Investments excluding grants and investments covered by customers consist of Investments, excluding subsidies and investments covered by customers of new customers connections and upgrades as well as transfers of electricity equipment.

## Group

The following table illustrates the methodology the Group used to determine investments and investments excluding grants and investments covered by customers for purposes of this Prospectus for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Additions of property, plant and equipment | 247.7 | 366.1 | 414.1 | 173.2 | 182.0 |
| Additions of intangible assets | 5.2 | 13.5 | 31.2 | 27.3 | 4.2 |
| Assets acquired through the acquisition of subsidiaries | - | 37.1 | 5.7 | 5.7 | - |
| Additions of other financial assets | 0.4 | 1.6 | 2.2 | 1.5 | 0.9 |
| Additions of investment property | 6.8 | - | - | - | - |
| Investments | 260.1 | 418.3 | 453.2 | 207.9 | 187.1 |
| Grants | (7.8) | (25.5) | (64.0) | (23.3) | (17.3) |
| Investments covered by customers from which: |  |  |  |  |  |
| New customers connections and upgrades | (16.3) | (19.1) | (21.7) | (8.7) | (9.5) |
| Transfers of electricity equipment | (3.5) | (4.5) | (4.9) | (1.3) | (1.9) |
| Investments excluding grants and investments covered by customers | 232.6 | 369.2 | 362.7 | 174.5 | 158.4 |

## Networks segment

The following table illustrates the methodology the Networks segment used to determine investments and investments excluding grants and investments covered by customers for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Additions of property, plant and equipment | 222.5 | 265.3 | 174.6 | 93.6 | 48.0 |
| Additions of intangible assets | 4.1 | 5.0 | 4.1 | 1.9 | 1.3 |
| Additions of other financial assets | - | - | 0.3 | 0.1 | 0.0 |
| Additions of investment property | - | - | - | - | - |
| Investments | 226.6 | 270.4 | 179.0 | 95.6 | 49.3 |
| Grants | (0.4) | (4.4) | (3.2) | (2.2) | (1.9) |
| Investments covered by customers from which: |  |  |  |  |  |
| New customers connections and upgrades | (16.3) | (19.1) | (21.7) | (8.7) | (9.5) |
| Transfers of electricity equipment | (3.5) | (4.5) | (4.9) | (1.3) | (1.9) |
| Investments excluding grants and investments covered by customers | 206.4 | 242.4 | 149.2 | 83.3 | 36.1 |

## Green Generation segment

The following table illustrates the methodology the Green Generation segment used to determine investments and investments excluding grants and investments covered by customers for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Additions of property, plant and equipment | 11.2 | 95.7 | 223.1 | 76.9 | 129.2 |
| Additions of intangible assets | - | 5.4 | 25.2 | 24.9 | 1.2 |
| Assets acquired through the acquisition of subsidiaries | - | 37.1 | 5.7 | 5.7 | - |
| Investments | 11.2 | 138.2 | 253.9 | 107.5 | 130.4 |
| Grants | (7.3) | (21.1) | (60.9) | (21.1) | (15.4) |
| Investments excluding grants and investments covered by customers | 3.9 | 117.1 | 193.1 | 86.4 | 114.9 |

## Flexible Generation segment

The following table illustrates the methodology the Flexible Generation segment used to determine investments and investments excluding grants and investments covered by customers for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:


## Customers and Solutions segment

The following table illustrates the methodology the Customer and Solutions segment used to determine investments and investments excluding grants and investments covered by customers for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Additions of property, plant and equipment | 1.0 | 0.3 | 2.3 | 1.1 | 0.8 |
| Additions of intangible assets | 0.2 | 0.5 | 0.9 | 0.2 | 0.1 |
| Investments | 1.2 | 0.8 | 3.2 | 1.3 | 0.9 |
| Investments excluding grants and investments covered by customers | 1.2 | 0.8 | 3.2 | 1.3 | 0.9 |

## Other segments/eliminations

The following table illustrates the methodology used to determine investments and investments excluding grants and investments covered by customers for Other segments/eliminations for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Additions of property, plant and equipment | 12.2 | 2.6 | 13.8 | 1.6 | 3.8 |
| Additions of intangible assets | 0.9 | 2.5 | 1.0 | 0.3 | 1.5 |
| Additions of other financial assets | 0.4 | 1.6 | 2.0 | 1.4 | 0.9 |
| Additions of investment property | 6.8 | - | - | - | - |
| Investments | 20.3 | 6.7 | 16.7 | 3.3 | 6.2 |
| Investments excluding grants and investments covered by customers | 20.3 | 6.7 | 16.7 | 3.3 | 6.2 |

## FFO and FFO to Net Debt

FFO consists of EBITDA, plus interest received, less interest paid, and less income tax paid.
FFO to net debt consists of FFO divided by net debt and is used to measure the ability to pay off debt from the results of regular activities.

## Group

The following table illustrates the methodology the Group used to determine FFO for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

## EBITDA

Interest received
Interest paid
Income tax paid

FFO

| For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: |
| 2017 | 2018 | 2019 | 2019 | 2020 |
| (EUR in million) |  |  |  |  |
| 227.2 | 145.3 | 206.8 | 105.0 | 149.8 |
| 1.5 | 1.1 | 1.1 | - | - |
| (4.4) | (10.4) | (14.1) | (1.4) | (1.9) |
| (9.7) | (6.3) | (4.6) | (1.8) | (6.4) |
| 214.6 | 129.7 | 189.2 | 101.8 | 141.5 |

The following table illustrates the methodology the Group used to determine FFO to net debt as at 31 December 2017, 2018 and 2019, as well as at 30 June 2020:

|  | As at 31 December |  |  | As at 30 June |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |
| FFO of last 12 months | 214.6 | 129.7 | 189.2 | 228.9* |
| Net debt | 442.3 | 736.0 | 966.5 | 1,019.2 |
| FFO of last 12 months/net debt | 48.5\% | 17.6\% | 19.6\% | 22.5\%* |

* Last 12 months figures for 30 June 2020 refer to the twelve-month period ended 30 June 2020.


## Networks segment

The following table illustrates the methodology the Networks segment used to determine FFO for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| EBITDA | 145.1 | 121.0 | 134.1 | 70.6 | 96.1 |
| Interest received | - | - | - | - | - |
| Interest paid | (0.9) | (0.6) | (0.1) | (0.0) | - |
| Income tax paid | (6.8) | (1.1) | - | - | - |
| FFO | 137.4 | 119.3 | 134.0 | 70.6 | 96.1 |

## Green Generation segment

The following table illustrates the methodology the Green Generation segment used to determine FFO for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| EBITDA | 36.1 | 40.8 | 42.9 | 24.0 | 23.8 |
| Interest received | - | - | - | - | - |
| Interest paid | (0.9) | (0.1) | (0.1) | (0.5) | (0.9) |
| Income tax paid | (1.1) | (2.2) | (1.5) | (0.3) | (3.7) |
| FFO | 34.1 | 38.5 | 41.3 | 23.2 | 19.2 |

## Flexible Generation segment

The following table illustrates the methodology the Flexible Generation segment used to determine FFO for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

EBITDA
Interest received
Interest paid
ncome tax paid

FFO

| For the year ended 31 December |  |  | For the six month period ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: |
| 2017 | 2018 | 2019 | 2019 | 2020 |
| (EUR in million) |  |  |  |  |
| 42.1 | 17.4 | 38.2 | 26.0 | 7.7 |
| - | - | - | - | - |
| (0.7) | (0.3) | (0.5) | (0.1) | (0.1) |
| 1.8 | (1.1) | (1.0) | (0.1) | (2.1) |
| 43.2 | 16.0 | 36.7 | 25.8 | 5.5 |

## Customers and Solutions segment

The following table illustrates the methodology the Customers and Solutions segment used to determine FFO for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the y | ended 31 D | nber | For the six m ended 3 | h period une |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  |  |  | R in million) |  |  |
| EBITDA | (0.8) | (31.2) | (10.1) | (16.3) | 25.0 |
| Interest received | - | - | 0.0 | - | - |
| Interest paid | (0.6) | (0.6) | (0.1) | - | (0.1) |
| Income tax paid | (3.1) | (1.7) | (0.2) | (0.1) | (0.1) |
| FFO | (4.5) | (33.5) | (10.4) | (16.4) | 24.8 |

## Other segments/eliminations

The following table illustrates the methodology used to determine FFO for Other segments/eliminations for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020

|  | For the y | ended 31 D | nber | For the six m ended 3 | h period ne |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  |  |  | R in million) |  |  |
| EBITDA | 4.7 | (2.7) | 1.7 | 0.8 | (2.8) |
| Interest received | 1.5 | 1.1 | 1.0 | 0.0 | - |
| Interest paid | (1.4) | (8.7) | (13.4) | (0.8) | (0.8) |
| Income tax paid | (0.5) | (0.2) | (1.9) | (1.3) | (0.6) |
| FFO | 4.3 | (10.5) | (12.6) | (1.3) | (4.2) |

## Net Working Capital

Net Working Capital consists of current assets and liabilities and prepayments for property, plant and equipment, excluding non-current assets and liabilities of assets held for sale, cash and cash equivalents, other financial assets, gross debt items, prepaid and payable income tax, other current assets, which are mainly derivative financial instruments, current provision, amounts receivable on disposal of property plant and equipment.

## Group

The following table illustrates the methodology the Group used to determine net working capital as at 31 December 2017, 2018 and 2019, as well as at 30 June 2019 and 2020:

|  | As at 31 December |  |  | As at 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Current assets (excluding non-current assets held for sale) | 410.3 | 377.2 | 386.9 | 357.1 | 502.9 |
| Cash and cash equivalents | (171.8) | (127.8) | (131.8) | (162.3) | (283.3) |
| Other financial assets | - | (0.7) | - | - | - |
| Prepaid income tax | (2.1) | (4.2) | (2.4) | (6.4) | (0.2) |
| Other current assets | (1.1) | (2.0) | (5.8) | (2.9) | (2.1) |
| Amounts receivable on disposal of property plant and equipment | (0.0) | (4.4) | - | (4.4) | - |
| Prepayments for property, plant and equipment (longterm) | 21.9 | 23.6 | 27.8 | 26.6 | 0.2 |
| Total | 257.2 | 261.7 | 274.7 | 207.7 | 217.5 |
| Current liabilities (excluding liabilities of non-current assets held for sale) | (380.8) | (379.7) | (493.7) | (417.3) | (253.5)* |
| Current portion of non-current loans | 119.6 | 61.8 | 37.5 | 61.6 | 21.2 |
| Current loans | 14.1 | 47.7 | 196.7 | 140.2 | 11.9 |
| Current portion of finance lease liabilities | 0.1 | 5.2 | 8.4 | 7.8 | 14.8 |
| Derivative financial instruments | 0.1 | 0.0 | 3.0 | 1.6 | 3.0 |
| Income tax payable | 3.7 | 4.5 | 6.2 | 5.3 | 5.5 |
| Current provisions | 2.5 | 5.6 | 19.8 | 5.4 | 16.1 |
| Total | (240.7) | (254.9) | (222.1) | (195.4) | (181.0) |
| Net Working Capital | 16.5 | 6.8 | 52.6 | 12.3 | 36.5 |

[^20]
## Networks segment

The following table illustrates the methodology the Networks segment used to determine net working capital as at 31 December 2017, 2018 and 2019, as well as at 30 June 2019 and 2020:

|  | As at 31 December |  |  | As at 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Current assets (excluding non-current assets held for sale) | 67.7 | 58.6 | 46.9 | 69.4 | 67.7 |
| Cash and cash equivalents | (6.4) | (2.3) | (4.8) | (19.5) | (23.2) |
| Other financial assets | - | - | - | - | - |
| Prepaid income tax | (0.2) | (2.8) | (1.5) | (3.4) | - |
| Other current assets | - | - | - | - | - |
| Amounts receivable on disposal of property plant and equipment | - | - | - | - | - |
| Prepayments for property, plant and equipment (longterm) | - | - | - | - | - |
| Total | 61.1 | 53.5 | 40.6 | 46.5 | 44.5 |
| Current liabilities (excluding liabilities of non-current assets held for sale) | (145.5) | (120.4) | (115.3) | (107.0) | (93.2) |
| Current portion of non-current loans | - | - | - | - | - |
| Current loans | 11.3 | - | - | - | - |
| Current portion of finance lease liabilities | - | - | 1.9 | 1.8 | 2.3 |
| Derivative financial instruments | - | - | - | - | - |
| Income tax payable | - | - | - | - | - |
| Current provisions | 1.9 | 1.0 | 12.2 | - | 1.6 |
| Total | (132.3) | (119.4) | (101.2) | (105.2) | (89.3) |
| Net Working Capital | (71.2) | (65.9) | (60.6) | (58.7) | (44.8) |

## Green Generation segment

The following table illustrates the methodology the Green Generation segment used to determine net working capital as at 31 December 2017, 2018 and 2019, as well as at 30 June 2019 and 2020:

|  | As at 31 December |  |  | As at 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Current assets (excluding non-current assets held for sale) | 57.8 | 53.7 | 76.0 | 79.1 | 99.6 |
| Cash and cash equivalents | (54.3) | (48.9) | (65.5) | (75.0) | (73.9) |
| Other financial assets | - | (0.7) | - | - | - |
| Prepaid income tax | - | - | - | - | (0.1) |
| Other current assets | - | - | - | - | - |
| Amounts receivable on disposal of property plant and equipment | - | - | - | - | - |
| Prepayments for property, plant and equipment (longterm) | 21.9 | 22.8 | 27.7 | 26.4 | 0.1 |
| Total | 25.4 | 26.9 | 38.2 | 30.5 | 25.7 |
| Current liabilities (excluding liabilities of non-current assets held for sale) | (29.3) | (46.5) | (52.7) | (51.1) | (52.3) |
| Current portion of non-current loans | 11.5 | 3.1 | 2.6 | 2.6 | 2.7 |
| Current loans | - | - | - | - | - |
| Current portion of finance lease liabilities | - | 5.1 | 4.9 | 4.7 | 10.9 |
| Derivative financial instruments | - | - | - | - | - |
| Income tax payable | 1.7 | 1.6 | 3.8 | 3.2 | 1.8 |
| Current provisions | - | - | 0.5 | - | 1.3 |
| Total | (16.1) | (36.7) | (40.9) | (40.6) | (35.6) |
| Net Working Capital | 9.3 | (9.8) | (2.7) | (10.1) | (9.9) |

## Flexible Generation segment

The following table illustrates the methodology the Flexible Generation segment used to determine net working capital as at 31 December 2017, 2018 and 2019, as well as at 30 June 2019 and 2020:

|  | As at 31 December |  |  | As at 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Current assets (excluding non-current assets held for sale) | 61.5 | 32.0 | 70.7 | 49.8 | 51.4 |
| Cash and cash equivalents | (27.7) | (14.1) | (23.8) | (27.0) | (30.9) |
| Other financial assets | - | - | - | - | - |
| Prepaid income tax | - | - | - | 0.1 | - |
| Other current assets | - | - | (0.5) | - | - |
| Amounts receivable on disposal of property plant and equipment | - | - | - | - | - |
| Prepayments for property, plant and equipment (longterm) | - | - | - | - | - |
| Total | 33.8 | 17.9 | 46.4 | 22.9 | 20.5 |
| Current liabilities (excluding liabilities of non-current assets held for sale) | (27.8) | (19.9) | (28.9) | (19.0) | (25.0) |
| Current portion of non-current loans | 9.7 | 1.3 | 1.8 | 1.8 | 1.7 |
| Current loans | - | - | - | - | - |
| Current portion of finance lease liabilities | 0.1 | 0.1 | 0.1 | 0.1 | - |
| Derivative financial instruments | - | - | - | - | - |
| Income tax payable | 1.3 | 0.7 | 2.2 | 2.0 | 0.9 |
| Current provisions | 0.5 | 4.5 | 6.7 | 5.3 | 12.8 |
| Total | (16.2) | (13.3) | (18.1) | (9.8) | (9.6) |
| Net Working Capital | 17.6 | 4.6 | 28.3 | 13.1 | 10.9 |

Customers and Solutions segment
The following table illustrates the methodology the Customers and Solutions segment used to determine net working capital as at 31 December 2017, 2018 and 2019, as well as at 30 June 2019 and 2020:

|  | As at 31 December |  |  | As at 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Current assets (excluding non-current assets held for sale) | 155.9 | 214.0 | 182.0 | 138.8 | 139.6 |
| Cash and cash equivalents | (28.1) | (51.7) | (29.0) | (29.3) | (17.9) |
| Other financial assets | - | - | - | - | - |
| Prepaid income tax | (1.8) | (1.4) | (0.5) | (2.9) | - |
| Other current assets | (1.1) | (2.0) | (5.3) | (2.9) | (2.1) |
| Amounts receivable on disposal of property plant and equipment | - | - | - | - | - |
| Prepayments for property, plant and equipment (longterm) | - | - | - | - | - |
| Total | 124.9 | 158.9 | 147.2 | 103.7 | 119.6 |
| Current liabilities (excluding liabilities of non-current assets held for sale) | (58.7) | (72.1) | (55.8) | (29.9) | (43.8) |
| Current portion of non-current loans | 0.1 | - | 0.1 | 0.1 | 0.1 |
| Current loans | - | - | - | - | - |
| Current portion of finance lease liabilities | - | - | 0.3 | 0.1 | 0.5 |
| Derivative financial instruments | 0.1 | - | 3.0 | 1.6 | 3.0 |
| Income tax payable | 0.6 | - | - | - | 2.8 |
| Current provisions | - | - | - | - | 0.1 |
| Total | (57.9) | (72.1) | (52.4) | (28.1) | (37.3) |
| Net Working Capital | 67.0 | 86.8 | 94.8 | 75.6 | 82.3 |

## Other segments/eliminations

The following table illustrates the methodology used to determine net working capital for Other segments/ eliminations as at 31 December 2017, 2018 and 2019, as well as at 30 June 2019 and 2020:

|  | As at 31 December |  |  | As at 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| Current assets (excluding non-current assets held for sale) | 67.4 | 18.9 | 11.3 | 20.0 | 144.6 |
| Cash and cash equivalents | (55.2) | (10.9) | (8.9) | (11.5) | (137.3) |
| Other financial assets | - | - | - | - | - |
| Prepaid income tax | (0.2) | - | (0.5) | (0.1) | (0.1) |
| Other current assets | - | - | - | - | - |
| Amounts receivable on disposal of property plant and equipment | - | (4.4) | - | (4.4) | - |
| Prepayments for property, plant and equipment (longterm) | - | 0.8 | 0.1 | 0.1 | 0.1 |
| Total | 12.0 | 4.4 | 2.0 | 4.1 | 7.3 |
| Current liabilities (excluding liabilities of non-current assets held for sale) | (119.4) | (120.8) | (241.0) | (210.4) | (39.2) |
| Current portion of non-current loans | 98.3 | 57.4 | 32.9 | 57.0 | 16.7 |
| Current loans | 2.8 | 47.7 | 196.7 | 140.2 | 11.9 |
| Current portion of finance lease liabilities | - | - | 1.3 | 1.0 | 1.0 |
| Derivative financial instruments | - | - | - | - | - |
| Income tax payable | 0.1 | 2.3 | 0.1 | 0.1 | - |
| Current provisions | 0.1 | - | 0.4 | - | 0.3 |
| Total | (18.1) | (13.4) | (9.6) | (12.1) | (9.3) |
| Net Working Capital | (6.1) | (9.0) | (7.6) | (8.0) | (2.0) |

## FCF

FCF represents FFO (as reconciled above), plus grants received and proceeds from sale of property, plant and equipment and intangible assets, minus investments and change in net working capital.

## Group

The following table illustrates the methodology the Group used to determine FCF for the purposes of this Prospectus for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| FFO | 214.6 | 129.7 | 189.2 | 101.8 | 141.5 |
| Investments | (260.1) | (418.3) | (453.2) | (207.9) | (187.1) |
| Grants received | 7.8 | 25.5 | 64.0 | 23.3 | 17.3 |
| Proceeds from sale of property, plant and equipment and intangible asset | 5.5 | 48.2 | 39.5 | 25.7 | 2.7 |
| Change in net working capital | (30.6) | 9.7 | (45.7) | (5.5) | 16.1 |
| FCF | (62.8) | (205.2) | (206.2) | (62.4) | (9.5) |

## Networks segment

The following table illustrates the methodology the Networks segment used to determine FCF for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| FFO | 137.4 | 119.2 | 134.0 | 70.6 | 96.1 |
| Investments | (226.6) | (270.4) | (179.0) | (95.6) | (49.3) |
| Grants received | 0.4 | 4.4 | 3.2 | 2.2 | 1.9 |
| Proceeds from sale of property, plant and equipment and intangible asset | 0.0 | 0.1 | 0.9 | 0.3 | 0.2 |
| Change in net working capital | 25.6 | (5.3) | (5.3) | (7.2) | (15.7) |
| FCF | (63.2) | (152.0) | (46.2) | (29.7) | 33.2 |

## Green Generation segment

The following table illustrates the methodology the Green Generation segment used to determine FCF for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| FFO | 34.0 | 38.5 | 41.4 | 23.2 | 19.2 |
| Investments | (11.2) | (138.2) | (253.9) | (107.5) | (130.4) |
| Grants received | 7.4 | 21.1 | 60.9 | 21.1 | 15.4 |
| Proceeds from sale of property, plant and equipment and intangible asset | - | - | - | - | - |
| Change in net working capital | (11.4) | 19.0 | (7.2) | 0.3 | 7.2 |
| FCF | 18.8 | (59.6) | (158.8) | (62.9) | (88.6) |

## Flexible Generation segment

The following table illustrates the methodology the Flexible Generation segment used to determine FCF for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020 :

FFO
Investments
Grants received
Proceeds from sale of property, plant and equipment and intangible asset Change in net working capital

FCF

| For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: |
| 2017 | 2018 | 2019 | 2019 | 2020 |
| (EUR in million) |  |  |  |  |
| 43.3 | 16.0 | 36.8 | 25.8 | 5.5 |
| (0.8) | (2.2) | (0.5) | (0.2) | (0.3) |
| - | - | - | - | - |
| 0.1 | 0.8 | - | - | 0.0 |
| (9.8) | 13.1 | (23.7) | (8.5) | 17.5 |
| 32.8 | 27.7 | 12.6 | 17.0 | 22.8 |

## Customers and Solutions segment

The following table illustrates the methodology the Customers and Solutions segment used to determine FCF for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| FFO | (4.5) | (33.5) | (10.4) | (16.4) | 24.8 |
| Investments | (1.2) | (0.7) | (3.2) | (1.3) | (0.9) |
| Grants received | - | - | - | - | - |
| Proceeds from sale of property, plant |  |  |  |  |  |
| and equipment and intangible asset | - | - | - | - | - |
| Change in net working capital | (43.9) | (19.9) | (8.0) | 11.3 | 12.5 |
| FCF | (49.6) | (54.1) | (21.6) | (6.4) | 36.5 |

## Other segments/eliminations

The following table illustrates the methodology used to determine FCF for Other segments/eliminations for the years ended 31 December 2017, 2018 and 2019, as well as the six-month periods ended 30 June 2019 and 2020:

|  | For the year ended 31 December |  |  | For the six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |  |
| FFO | 4.3 | (10.5) | (12.5) | (1.3) | (4.2) |
| Investments | (20.3) | (6.7) | (16.7) | (3.3) | (6.2) |
| Grants received | - | - | - | - | - |
| Proceeds from sale of property, plant |  |  |  |  |  |
| and equipment and intangible asset | 5.3 | 47.2 | 38.6 | 25.4 | 2.5 |
| Change in net working capital | 9.0 | 2.8 | (1.5) | (1.1) | (5.6) |
| FCF | (1.7) | 32.8 | 7.9 | 19.7 | (13.5) |

## Gross Debt, Net Debt, Net Debt to EBITDA and Net Debt to Adjusted EBITDA

Gross debt consists of total borrowings (as reconciled below) and lease liabilities.
Net debt consists of gross debt less cash and cash equivalents and term deposits.
Net debt to EBITDA represents net debt divided by EBITDA and is used to measure the Group's ability to repay its debt from the profit earned.

Net debt to adjusted EBITDA represents net debt divided by adjusted EBITDA and is used to measure the Group's ability to repay its debt from the profit earned.

The following table illustrates the methodology the Group used to determine gross debt, net debt, net debt to EBITDA and net debt to adjusted EBITDA as at 31 December 2017, 2018 and 2019, as well as 30 June 2020:

|  | As at 31 December |  |  | $\frac{\text { As at } 30 \text { June }}{2020}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 |  |
|  | (EUR in million, except otherwise specified) |  |  |  |
| Total borrowings | 613.7 | 845.0 | 1,056.1 | 1,261.2 |
| Lease liabilities | 0.3 | 19.6 | 42.2 | 41.2 |
| Gross debt | 614.1 | 864.5 | 1,098.3 | 1,302.4 |
| Cash and cash equivalents | (171.8) | (127.8) | (131.8) | (283.3) |
| Term deposits | - | 0.7 | - | - |
| Net debt | 442.3 | 736.0 | 966.5 | 1,019.2 |
| EBITDA | 227.2 | 145.3 | 206.8 | 149.8 |
| Adjusted EBITDA | 238.2 | 221.3 | 259.6 | 129.1 |
| EBITDA of last 12 months | 227.2 | 145.3 | 206.8 | 251.6 |
| Adjusted EBITDA of last 12 months | 238.2 | 221.3 | 259.6 | 258.8* |
| Net debt/EBITDA of last 12 months (times) | 1.95 | 5.07 | 4.67 | 4.05* |
| Net debt/Adjusted EBITDA of last 12 months (times) | 1.86 | 3.33 | 3.72 | 3.94* |

* Last 12 months figures for 30 June 2020 refer to the twelve-month period ended 30 June 2020.


## Total Borrowings

Total borrowings consist of bonds issued, bank borrowings, current portion of non-current loans, bank overdrafts and accrued interest.

The following table illustrates the methodology the Group used to determine total borrowings as at 31 December 2019 and 31 December 2018:

|  | As at 31 December |  |  | As at 30 June |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2020 |
|  | (EUR in million) |  |  |  |
| Non-current borrowings |  |  |  |  |
| Bonds issued | 294.0 | 589.0 | 590.1 | 886.2 |
| Bank borrowings | 186.1 | 146.4 | 231.8 | 341.9 |
| Current borrowings |  |  |  |  |
| Current portion of non-current loans | 119.6 | 61.8 | 37.5 | 21.2 |
| Bank overdrafts | 10.7 | 42.3 | 191.3 | - |
| Accrued interest | 3.4 | 5.5 | 5.4 | 11.9 |
| Total borrowings | 613.7 | 845.0 | 1,056.1 | 1,261.2 |

## ROE and Adjusted ROE

ROE represents net profit/(loss) of last 12 months divided by the average of equity (calculated based on the average of equity at the beginning and the equity as of end of the reporting period.

Adjusted ROE is presented, for each period, as adjusted net profit of last 12 months divided by the average of equity calculated as described in the paragraph above.

The following table illustrates the methodology the Group used to determine ROE and adjusted ROE for the years ended 31 December 2017, 2018 and 2019, as well as the six-month period ended 30 June 2020:

|  | For the year ended 31 December |  |  | For the twelve months ended 30 June |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2020 |
|  | (EUR in million, except percentages) |  |  |  |
| Net profit/(loss) of last 12 months | 93.5 | (22.0) | 59.0 | 102.1* |
| Adjusted net profit of last 12 months | 126.7 | 99.0 | 106.0 | 107.9* |
| Average equity at the beginning and the end of the reporting period | 1,331.6 | 1,323.1 | 1,325.6 | 1,329.3 |
| ROE | 7.0\% | (1.7)\% | 4.5\% | 7.7\% |
| Adjusted ROE | 9.5\% | 7.5\% | 8.0\% | 8.1\% |

* Last 12 months figures for 30 June 2020 refer to the twelve-month period ended 30 June 2020.


## ROCE and Adjusted ROCE

ROCE represents EBIT divided by the average of net debt at the beginning and end of the reporting period plus average equity at the beginning and end of the reporting period and is used to measure how well the Group utilises its capital employed to generate profit.
Adjusted ROCE is presented, for each period, as adjusted EBIT divided by the average of net debt at the beginning and end of the reporting period plus average equity at the beginning and end of the reporting period.

The following table illustrates the methodology the Group used to determine ROCE and adjusted ROCE for the years ended 31 December 2017, 2018 and 2019, as well as the twelve-month period ended 30 June 2020:

|  | For the year ended 31 December |  |  | For the twelve months ended 30 June |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2020 |
|  | (EUR in million, except percentages) |  |  |  |
| EBIT of last 12 months | 97.1 | (20.4) | 82.8 | 130.2* |
| Adjusted EBIT of last 12 months | 150.8 | 133.6 | 149.7 | 148.8* |
| Average of net debt at the beginning and end of the reporting period | 379.1 | 589.2 | 851.3 | 930.6 |
| Average of equity at the beginning and end of the reporting period | 1,331.6 | 1,323.1 | 1,325.6 | 1,329.3 |
| ROCE | 5.7\% | (1.1\%) | 3.8\% | 5.8\% |
| Adjusted ROCE | 8.8\% | 7.0\% | 6.9\% | 6.6\% |

[^21]
## PART 6 - BUSINESS OVERVIEW

## 1. OVERVIEW

AB "Ignitis grupe", together with its directly and indirectly controlled subsidiaries, is a leading utility and renewable energy company in the Baltic region. The Group's core business is focused on operating electricity and gas distribution networks, and managing and developing its green generation portfolio. The Group also manages strategically important flexible generation assets, and provides customers and solutions services, such as the supply of electricity and gas, solar, e-mobility, improved energy efficiency, and innovative energy solutions for households and businesses. The Group operates in its home markets Lithuania, Estonia, Latvia, Poland and Finland - and is evaluating opportunities in other countries on the energy transition path.

The Group is key to the energy security of Lithuania, with the Government of Lithuania as a key long-term stakeholder. The Group has a large, regulated and long-term contracted profit base giving it high visibility into returns, with attractive growth opportunities in relation to its green generation business in particular, as well as the ability to generate stable returns from its Networks business through investment in its distribution network. The Group has undergone a transformation into a regional leader in the transition to green energy, has no coal or nuclear generation facilities in its portfolio and anticipates that investments in green energy will be the main source of growth in the medium term. The Group's target is to reach 1.6 to 1.8 GW of installed Green Generation capacity by 2023 and 4 GW of installed Green Generation capacity by 2030 and to reduce net carbon dioxide $\left(\mathrm{CO}_{2}\right)$ emissions to zero by 2050. While establishing a significant track record in sustainable energy development, the Group also demonstrates a strong commitment to best-in-class governance and environmental, social and governance ("ESG") principles.

The Group's four principal operating segments are:
(a) Networks: The Networks segment comprises the Group's electricity and gas distribution businesses. The core activities in this segment are to operate, maintain, manage and develop electricity and gas distribution networks in Lithuania and to ensure their safe and reliable operation, as well as the supply of last resort service. The Group, through its subsidiary, ESO, has a natural monopoly on the distribution of electricity and gas in Lithuania, with a distribution network that covers nearly the entire territory of Lithuania. Revenue from the Networks segment is the second largest contributor to the Group's revenue and largest contribution to the Group's adjusted EBITDA.
(b) Green Generation: The Green Generation segment is focused on the generation of electricity through sustainable energy sources including wind, hydro, solar, biomass and waste-to-energy, and is the Group's key driver towards sustainable growth and decarbonisation. With a core focus on the Baltic region and Poland, the Green Generation portfolio currently consists of 1.1 GW of total installed capacity, including two hydro plants in Lithuania (one 900 MW pump storage hydro plant and one 100.8 MW "run-of-river" hydro plant), four operating wind farms in Lithuania and Estonia (with a combined 76 MW installed capacity), the waste-to-energy/biomass Kaunas CHP Plant (which commenced operations in August 2020 and has a 24 MW installed electrical capacity and 70 MW thermal capacity) and the biomass boiler at the Elektrenai Complex (with a 40 MW installed thermal capacity). In addition to these operating assets, the Green Generation portfolio also contains projects representing an additional 249.0 MW of electrical capacity and 229.0 MW of waste-to-energy/biomass capacity under construction, including two wind farms (in Poland and Lithuania) and the waste-toenergy/biomass Vilnius CHP plant in Lithuania.
(c) Flexible Generation: The Flexible Generation segment operates the largest electricity generation facility in Lithuania, the Elektrenai Complex, with a total gross installed capacity of 1.1 GW . The Elektrenai Complex provides regulated system services (such as Tertiary Power Reserve Services and Isolated Regime Services) to ensure the flexibility and stability of Lithuania's electricity system. The Flexible Generation segment also aims to contribute to the successful synchronisation of the Baltic states with the network system of continental Europe (expected to be effective in 2025), which is intended to enhance Lithuania's ability to independently manage its electric system and which the Group believes has the potential to open new ancillary service market opportunities as well as power market upsides for the Group.
(d) Customers and Solutions: The Customers and Solutions segment includes the Group's electricity and gas supply, trading, forecasting and balancing business, as well as a range of complementary innovative energy solutions and platforms that the Group offers to its commercial and residential customers, including energy efficiency projects, construction of solar power plants for businesses and households, installation and operation of electric vehicle charging station and heating solutions. The

Group operates its Customers and Solutions segment across Lithuania, Estonia, Latvia, Finland and Poland, and is the largest supplier of electricity and gas in the Baltic states based on the number of customers. In addition, the Group views this segment as making an important contribution to the expansion of the renewables portfolio of the Group's Green Generation segment, which is one of the Group's key areas of focus, through helping to secure long-term offtake contracts for future renewables generation, and competencies in balancing services.

The following table sets forth the relative contributions of each of the Group's business segments to the Group's adjusted EBITDA (please refer to paragraph 4 of Part 5 ("Selected Financial Information") for the Group's definition of adjusted EBITDA and the reconciliation of adjusted EBITDA to revenue), as well as the investments by the Group in each segment, in the year ended 31 December 2019:

## 2019 Adjusted EBITDA and Investments by Segment

|  |  | Networks | Green Generation | Flexible Generation | Customers \& Solutions | Other segments/ eliminations ${ }^{(1)}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted |  |  |  |  |  |  |  |
| EBITDA | EURm | 180.5 | 43.4 | 22.0 | 10.7 | 3.0 | 259.6 |
| Percentage of Group Adjusted |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| EBITDA | \% | 69.5\% | 16.7\% | 8.5\% | 4.1\% | 1.2\% | 100.0\% |
| Investments | EURm | 179.0 | 253.9 | 0.5 | 3.2 | 16.7 | 453.2 |
| Percentage of total Group |  |  |  |  |  |  |  |
| investments | \% | 39.5\% | 56.0\% | 0.1\% | 0.7\% | 3.7\% | 100.0\% |

## Note:

(1) "Other segments/eliminations" includes both amounts from "other segments" and "elimination of inter-company transactions and consolidation eliminations" (see Note 42 to the 2019 Financial Statements) or "other segments" and "adjustment on consolidation and elimination of intercompany transactions" (see Note 40 to the 2018 and 2017 Restated Financial Statements), as applicable.

## 2. COMPETITIVE STRENGTHS

The Group benefits from the following key strengths:

### 2.1 One of the largest utility and renewable energy groups in the Baltic region with a critical role for the region's energy security and decarbonisation

The Company is one of the largest utility and renewable energy companies in the Baltic region, and plays a critical role in the region's energy security and decarbonisation goals. The Baltic region and Poland have benefited from high average real GDP growth during 2015 to 2019, with average real GDP growth of 3.5 per cent. in Lithuania, 4.3 per cent. in Poland, 4.1 per cent. in Estonia and 3.5 per cent. in Latvia, compared to an EU average of 2.1 per cent. over this period. Additionally, Lithuania and other countries in the region have also experienced superior growth in electricity consumption during 2015 to 2019, with electricity consumption in Lithuania increasing by an average of 2.5 per cent. per annum over this period (compared to an EU average of 0.2 per cent. per annum).
Within Lithuania, the Group has the largest installed capacity of any energy company in the country (owning 63 per cent. of the country's installed capacity as at 31 December 2019), is the principal distributor of electricity and gas (through its Networks segment) with its network recognised by the World Bank as one of the most efficient in the EU (ranked 4th in the EU in 2020 in the World Bank's Doing Business Getting Electricity rating), is the largest provider of flexible generation services to the TSO and a key provider of Reserve Capacity (through its Flexible Generation and Green Generation segments) and is the sole designated supplier to the LNG Terminal, meaning that it is responsible for ensuring that a minimum quantity of natural gas is delivered through the LNG Terminal (through its Customers and Solutions segment). The LNG Terminal is the only alternative to Gazprom-controlled piped gas imports in Lithuania. The Group is also one of the key components to enabling the successful synchronisation of the Baltic states with the network system of continental Europe by 2025, which is intended to enhance the region's ability to independently manage its electric system.

Four group companies are currently designated as strategic entities for national security in Lithuania. The Group therefore represents a key strategic investment for the Republic of Lithuania as a long-term stakeholder, which will remain the Group's controlling shareholder following the Offering.

Lithuania currently has the lowest share of electricity consumption covered by national generation in Europe ( 28 per cent. in 2019), but the Government of Lithuania's target is for this share to reach 70 per cent. by 2030 and 100 per cent. by 2050.

Additionally, the Group is the top green generation capacity owner in Lithuania (representing 58 per cent. of the country's green generation capacity) and the second largest green generation capacity owner in the Baltic region, which means it is of key strategic importance to Lithuania's commitment towards the implementation of EU climate and energy targets (including the country's targets to achieve 45 per cent. of energy consumption from renewable sources by 2030 and 100 per cent. by 2050). The Group is increasingly expanding its green generation capacity in other countries in the Baltic region and Poland as well, with an existing wind farm in Estonia, new wind farms in Poland and in Mažeikiai, Lithuania under construction, and a growing pipeline of renewable projects across the region. This is in the context of an ongoing drive towards green energy in the region, including a significant move away from coal generation in Poland (which represented 86 per cent. of total electricity generation in Poland in 2019). The Group has undergone a transformation into one of the regional leaders in the transition to green energy, being one of the only sizeable energy companies in its target markets with no legacy coal or nuclear assets, and with a clear strategy to grow its Green Generation portfolio in line with sustainable growth and decarbonisation efforts. The Group is committed to reducing net carbon dioxide (CO2) emissions to zero by 2050, in line with the "Business Ambition for $1.5^{\circ} \mathrm{C}$ " initiative of the United Nations and other international organisations that the Group joined in 2019.

### 2.2 Resilient business with highly visible cash flows from regulated or long-term contracted activities

The Group benefits from highly visible cash flows in its core businesses. Approximately 87 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019 (compared to 81 per cent. and 90 per cent. in the years ended 31 December 2017 and 2018, respectively) was attributable to either regulated or longterm contracted activities, as set out in the following table:

## Proportion of Group's business attributable to regulated or long-term contracted activities

| Segment | \% of segment adjusted EBITDA attributable to regulated activity in 2019 | \% of segment adjusted EBITDA attributable to long-term contracted activity in 2019 | Total adjusted EBITDA attributable to regulated or longterm contracted activity as a \% of Group adjusted EBITDA in 2019 |
| :---: | :---: | :---: | :---: |
| Networks | 100.0\% | - | 69.5\% |
| Green Generation | 12.5\% | 30.4\% | 7.2\% |
| Flexible Generation | 94.1\% | - | 8.0\% |
| Customers and Solutions | 60.1\% | - | 2.5\% |
| Total | N/A | N/A | 87.1\% |

The electricity and gas distribution businesses of the Group's Networks segment are entirely regulated. This business operates within an established and stable regulatory framework with an experienced regulator, the NERC, supported by key Lithuanian legal acts in line with EU energy legislation, based on a conventional methodology to provide a reasonable return on the regulated asset base.

Additionally, most of the activities of the Group's Flexible Generation segment, provided to the TSO, currently comprising tertiary power reserve services and isolated regime services provided to the TSO, are regulated, although the exact proportion may vary from year to year as the Group is participating in auctions to provide the power reserve and ancillary services to the TSO on an annual basis, and the Group is able to sell some generation at market prices from the asset providing the Isolated Regime Services and keep the gross profit from 1 January 2020.

The Green Generation segment includes both regulated activities, currently comprising secondary reserve services provided to the TSO utilising approximately 44 per cent. of the capacity of the Group's pump storage hydro plant (Kruonis PSHP) and long-term contracted activities, primarily in relation to the Group's wind farms, which together accounted for 42 per cent. of the segment's adjusted EBITDA in the year ended 31 December 2019. The Group's existing wind farms have the benefit of renewable support subsidy schemes that provide fixed long-term contracts with feed-in or feed-in-premium tariffs through an initial subsidy period, with 87 per cent. of revenue from the Group's wind farms earned from these contracts in the year ended 31 December 2019.

The regulated activities of the Customers and Solutions segment include principally its B2C gas supply, designated LNG supply and public electricity supply businesses. The public electricity supply business will be deregulated in the coming years. Please see paragraph 6.4 of this Part 6 ("Business Overview").

The percentage of the Group's business attributable to regulated activities or long-term contracts is 87 per cent., a proportion that is amongst the highest in its peer group in the sector.
The portion of the Group's activities that are attributable to non-regulated and non-contracted activities are partially de-risked by: (i) the low variable costs of the Group's "run-of-river" hydro plant (Kaunas HPP), which is able to earn positive EBITDA even at low electricity prices, (ii) the flexibility of generation at the Group's pump storage hydro plant (Kruonis PSHP), which allows the Group to scale generation up or down based on market prices; (iii) the Group's conservative hedging policy for its supply and trading activities; (iv) higher market prices being expected in the future due to decreased imports from Russia and Belarus and greater interconnection capacity with Poland; and (v) the competitiveness of the Group's waste-toenergy/biomass plants.

This framework provides the Group with predictable and stable cash flows and a resilient and solid platform for investment and growth.

### 2.3 Attractive growth driven by green energy and distribution network investments

As the top green generation capacity owner in Lithuania and one of the largest in the region, and the principal energy distributor in Lithuania, the Group is well-positioned to capitalise on the growth opportunities presented by the transition to renewable energy in Lithuania and the Group's other target markets, to expand its portfolio in the green energy market and enhance the returns from its distribution business.

Lithuania, Estonia, Latvia and Poland have all adopted energy policies supporting the extensive build out of renewable generation capacities (with a combined target of an additional 24 GW by 2030), in line with decarbonisation commitments. The Group believes that the opportunity in Lithuania is underpinned by a significant structural electricity deficit, with only 28 per cent. of electricity consumption currently covered by domestic generation (with the remainder imported mainly from Russia and Sweden, as well as the Baltic states and Belarus), making the development of new domestic green energy generation assets and synchronisation with the EU grid a national priority to ensure the country's energy security. Poland also represents a key opportunity in the region, as coal generation still represented 86 per cent. of total electricity generation in Poland in 2019 and there is an ongoing drive to transition from coal generation to renewable energy technologies.

The Group's green energy platform is supported by the Group's deep knowledge of the regional energy landscape, its relationships with developers in the region, one of the lowest costs of financing in the region, dedicated development, construction management, operations and maintenance, acquisition and financing teams with significant expertise and a successful track record and a large electricity supply portfolio, which acts as a natural electricity price hedge and allows the Group to structure internal power purchase agreements ("PPAs") with the Group's Customers and Solutions business. The Group's track record in green energy expansion includes:

- the acquisition of four wind farms to date (in Lithuania and Estonia) which are now operational;
- the acquisition and development of the Group's two current wind development projects, the 63 MW wind farm project in Mažeikiai, Lithuania (one of the largest wind farms in Lithuania, in respect of which the Group has commenced construction this year) and the 94 MW wind farm project in the Pomerania region of Poland (one of the largest wind farms in Poland, with construction expected to be completed in early 2021); and
- the development of two waste-to-energy/biomass CHP plants in Lithuania, namely the Kaunas CHP Plant (which commenced commercial operation in August 2020 and is expected to operate at full capacity in the fourth quarter of 2020 during the heating season) and the Vilnius CHP Plant.
The Group's target is to reach 1.6 to 1.8 GW of installed Green Generation capacity by 2023 and 4 GW of installed Green Generation capacity by 2030 (compared to 1.1 GW as at the Latest Practicable Date). In addition to its operating assets, the Green Generation portfolio contains projects representing an additional 249.0 MW of electrical capacity (and 229.0 MW of thermal capacity) under construction, including two additional onshore wind farms (in Poland and Lithuania, respectively) and the waste-to-energy/biomass Vilnius CHP plant in Lithuania. The Group's pipeline to meet its 2023 target also includes projects of up to approximately 320 MW in capacity in respect of which either agreements or letters of intent have been signed with Polish solar energy developers. This leaves a residual target of 0-100 MW additional projects in order to reach the Group's Green Generation capacity target for 2023, which the Group believes it will be able to achieve based on a residual pipeline of projects under negotiation or consideration representing more than 1 GW in aggregate capacity.
For its post-2023 targets, the Group has entered into a partnership and signed a joint bidding agreement with Ocean Winds to develop a 700 MW offshore wind project in Lithuania (Ocean Winds is expected to hold 49 per cent. of the shares in the project, with the Group holding 51 per cent.) and has also signed an LOI with respect to an additional 100-218 MW onshore wind project in Lithuania. In addition to that, the Group has the option to expand the Kruonis PSHP by up to an additional 225 MW.
The Group expects that the expansion of its green generation portfolio will be driven by wind (both onshore and offshore) and solar power. In implementing this expansion, the Group will be able to leverage the significant experience and technical know-how gained from the development of its current projects nearing completion.
In addition to investment in the Green Generation segment, the Group is also investing significantly in its Networks segment, which it believes will support RAB growth (a key component of the regulatory pricing framework). The Group is planning to significantly modernise its electricity distribution network, with the aim of enhancing network resilience and reliability and the network's intelligence, efficiency and security, as well as in the smart meter roll-out.

In the year ended 31 December 2019, 56.0 per cent. of the Group's investments were attributable to the Green Generation segment while 39.5 per cent. were attributable to the Networks segment. Pursuant to its strategic plan, between 2020 and 2023, the Group expects to make investments of EUR 1.7 to 2.0 billion, of which approximately 40 to 50 per cent. will be in the Green Generation segment and 40 to 45 per cent. will be in the Networks segment. Approximately 85 to 95 per cent. of the Group's investments are related to activities which support the United Nations' Sustainable Development Goals ("UN SDGs").

### 2.4 Strong and disciplined financial profile supporting shareholder returns and resulting in a low cost of capital

The Group maintains a robust capital structure, which supports its commitment to provide attractive and sustainable returns to shareholders, maintaining a balance between prudent growth and a strong balance sheet. A large majority of the Group's investments in recent years have been, and the Group expects that its investments will continue to be, focused on its Networks and Green Generation segments, with the aim of capturing growth opportunities in these segments to enhance shareholder returns.

The Group's financial discipline is demonstrated by its approach to leverage, with a target net debt / EBITDA ratio of $<5 x$. For the year ended 31 December 2019, the Group's net debt to EBITDA ratio and net debt to adjusted EBITDA ratio were 4.7 x and 3.7 x , respectively. Excluding the construction debt of approximately EUR 168 million incurred for projects that are not currently contributing to the Group's EBITDA, including the Vilnius CHP and the Pomerania wind farm which are still under construction, as well as the Kaunas CHP which only commenced commercial operation in August 2020, the Group's net debt to EBITDA ratio and net debt to adjusted EBITDA ratio were 3.9 x and 3.1 x , respectively, for the year ended 31 December 2019.

The Group's efficient financing strategy includes, for short-term financing requirements, the utilisation of credit lines from local banks and a cash pooling platform for efficient cash management between Group entities. For long-term financing requirements, the Group utilises primarily bonds with remaining maturities of greater than seven years, supplemented by bank loans as deemed appropriate by the Group (for example, the Group has a 17 -year loan in relation to Vilnius CHP and a 15 -year loan in relation to the Pomerania
wind farm). The Group aims to finance approximately 60 to 75 per cent. of project costs at the asset level, where possible, and also utilises multilateral institutional loans to finance large investment projects.

The following table sets forth key leverage indicators for the Group for the years ended 31 December 2017, 31 December 2018 and 31 December 2019 and for the six-month period ended 30 June 2020:

## Key Leverage Indicators

|  |  | As at 31 December |  |  | As at 30 June |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2020 |
| Net debt | EURm | 442.3 | 736.0 | 966.5 | 1,019.2 |
| Net debt/EBITDA of last 12 months | Times | 1.95 | 5.07 | 4.67 | 4.05* |
| Net debt/adjusted EBITDA of last 12 months | Times | 1.86 | 3.33 | 3.72 | 3.94* |
| FFO of last 12 months/Net debt | \% | 48.5\% | 17.6\% | 19.6\% | 22.5\%* |

* Last 12 months figures for 30 June 2020 refer to the twelve-month period ended 30 June 2020.

This disciplined approach has resulted in the Group having one of the lowest costs of capital in the region, which is comparable to peers in Western Europe, as demonstrated by an effective Group interest rate of 1.43 per cent. in the first quarter of 2020. Prior to the outbreak of the COVID-19 pandemic, the Group's outstanding bonds were trading at below 1 per cent. yield, and even following the outbreak of COVID-19, in May 2020, the Group was able to issue new bonds at a yield of approximately 2 per cent. The Group was also able to achieve a fixed rate of interest of less than 1 per cent. for its EUR 190 million 17-year loan from EIB entered into on 5 December 2016 with respect to the development of the Group's CHP plant in Vilnius. In addition to that, the Group was also able to achieve a fixed rate of interest of approximately 1.8 per cent for its local currency PLN 258 million (approximately EUR 59 million) 15-year loan from EIB entered into on 9 March 2020 with respect of the development of the Group's wind farm in Poland.

As the vast majority of the Group's business is currently conducted within the EU, it is not significantly exposed to higher-risk markets and the Group's exposure to foreign currency risk and interest rate fluctuations is also low. The Group does not currently have PLN/EUR foreign exchange swaps as its exposure to the Polish zloty is limited; however, it might consider entering into such swaps in the future as the Group continues to increase its level of activities in Poland, which will result in higher exposure to the Polish zloty. The Group also currently has limited overall commodity exposure given the large volume of its regulated and contracted activities, but the Group will continue to evaluate hedging opportunities in the future as appropriate.

The Group is committed to maintaining a strong investment grade rating ( BBB and above), and is currently rated BBB+ by Standard \& Poor's. At the same time, the Group has a disciplined approach to investment, targeting high single-digit to low double-digit levered equity returns on its investments, to support attractive shareholder returns. The Group intends to deliver sustainable and predictable dividends, which will enable sufficient capital structure flexibility, including the distribution of excess cash, if available. Pursuant to the Company's recently amended dividend policy, dividends paid by the Company will be decided based on a fixed starting level plus a minimum annual growth rate. The fixed starting dividend level was set at EUR 85 million for the year ending 31 December 2020 and the minimum annual dividend growth rate was set at 3 per cent. ${ }^{5}$ going forward. For further information, see paragraph 1 of Part 2 ("Dividend Policy").

### 2.5 Experienced management team with track record of building a sustainable energy platform

Led by an experienced senior management team, the Group has established a significant track record in sustainable energy development, while at the same time demonstrating a commitment to best-in-class governance and ESG principles. The Group's transformation to a leading green energy producer was supported in 2015 by the initiation of the Group's two waste-to-energy/biomass CHP plant projects in Lithuania, followed in 2016 by the acquisition of the Group's first two wind farms (in Lithuania and Estonia). In line with the Group's strategy of increasing green generation capacities, the Group acquired two additional wind farms in 2018 and in the same year acquired the development project for the wind farm project in Mažeikiai, Lithuania. This was followed in 2019 by the commencement of construction of the

[^22]Group's first wind farm in Poland. The Group has also successfully completed two green bond issuances (in 2017 and 2018), with the 2017 bond being awarded the Green Bond Pioneer award by the Climate Bonds Initiative.

Alongside its commitment to sustainability, the Group is also committed to best-in-class governance, and has received multiple awards recognising the Group's corporate governance, transparency, sustainability and social responsibility. Since 2012, the Lithuanian Government's state-owned enterprise monitoring and governance coordination unit ("Governance Coordination Centre") annually compiles a governance index for Lithuanian state-owned entities, which aims to measure the implementation of key good governance practices by each state-owned enterprise. Currently, this index is a leading measure of corporate governance for state-owned enterprises in Lithuania. Since 2016, the Company has earned the best possible A+ index and was declared the leader in corporate governance in the corporate category. The Company's subsidiaries ESO and IGN have also both been recognised by Transparency International as among the most transparent Lithuanian companies; in 2019 ESO was recognised as the most transparent company (three-way tie) with a 100 per cent. rating, and IGN came a close second (four-way tie) with a rating of 96 per cent. Also in 2019, the Group was awarded best investor relations by a bond market newcomer by Nasdaq. Additionally, Lithuania was ranked 11 in the Doing Business 2020 rankings (compared to a rank of 55 in 2016) with a strong contribution from ESO, given the connection process to the distribution network is one of the ten indicators measured in the rankings (ESO improved distribution network speed reduced distribution calendar days per client from 58 days in 2016 to 32 days in 2019 for electricity, and from 162 days in 2016 to 65 days in 2019 for gas).
This aligns with the Group's commitment to fundamental ESG principles, as the Group seeks to create a sustainable generation platform (with a commitment to reduce net $\mathrm{CO}_{2}$ emissions to zero by 2050), supporting and connecting local communities, with the support of a robust and transparent corporate governance framework. The Group has scored well in key sustainability ratings and rankings, namely the Sustainalytics ESG Rating with an Overall Management Score classified as Strong and Overall Risk Score of Medium (26.5 ESG risk score) as of the 17 September 2020 Sustainalytics ESG risk report.

## 3. STRATEGY

The Group's current long-term strategy (the "Strategy") is focused on creating a sustainable future by continuing to grow renewables, ensure resilience and flexibility of the energy system, enable energy transition and evolution and capture growth opportunities. The Group has been consistent in its vision to transform for a more sustainable world by:

- shifting from conventional energy sources to renewable energy sources to accelerate the ongoing transition in the energy sector towards a decarbonised world;
- expanding from a predominantly local company to a regional one and exploring new business growth opportunities in the markets undergoing energy transition; and
- transforming from a monopolistic energy sector to a competitive and innovative business by reshaping its energy business models and developing and scaling smart solutions.
The Strategy is based on creating an "Energy Smart" world, and includes the following key components:


### 3.1 Creating a sustainable future

The Group is accelerating its transition towards a decarbonised world by shifting from conventional to renewable energy. The Group's generation based emissions have already decreased significantly as a result of reducing conventional generation and decommissioning old gas and fuel-oil fired power production capacities. The Group has no coal or nuclear generation facilities in its portfolio, and is expanding its portfolio primarily through the development of green generation assets. The Group's target is to reach 1.6 to 1.8 GW of installed Green Generation capacity by 2023 and 4 GW of installed Green Generation capacity by 2030 and to reduce net carbon dioxide $\left(\mathrm{CO}_{2}\right)$ emissions to zero by 2050. The Group has made significant process toward these goals, with 98 per cent. of the Group's electricity generation from green energy sources in the year ended 31 December 2019, and a 59 per cent. reduction in generation-based carbon dioxide emissions between 2015 and 2019 ( $0.39,0.33,0.26,0.20$ and $0.16 \mathrm{tCO} 2 \mathrm{eq} / \mathrm{MWh}$ in the years ended 31 December 2015, 2016, 2017, 2018 and 2019, respectively).

Along with the Group's strong commitment to sustainability, the Group always considers and integrates ESG factors into is business goals, which are aligned to the UN SDGs. Although the Group aims to contribute to the achievement of almost all of these UN SDGs, its primary focus is on five UN SDGs where its impact is the most significant: (i) affordable and clean energy; (ii) decent work and economic growth; (iii) industry
innovation and infrastructure; (iv) responsible consumption and production; and (v) climate action. 85 to 95 per cent. of the Group's investments for the period 2020 to 2023 are related to activities which support the UN SDGs, primarily through investments in its Green Generation and Networks segments.

### 3.2 Growing renewables to meet regional energy commitments

The Group's Green Generation segment is fundamental to the Group's strategy of expanding its green energy capacity to contribute to decarbonisation and help meet regional energy commitments. In less than five years, the share of the Group's power generation that comes from green energy sources has increased from 47 per cent. in 2015 to 98 per cent. in 2019, in line with a reduction in conventional generation. In addition to its currently ongoing green energy projects representing an additional 249.0 MW of electrical capacity and 229.0 MW of thermal capacity under construction, the Group has a growing pipeline of renewable projects, with target technologies including onshore wind, offshore wind, waste-to-energy, biomass and solar (as detailed under "Attractive growth driven by green energy and distribution network investments" above). The Group's target is to reach between 1.6 and 1.8 GW of installed Green Generation capacity in 2023 and 4.0 GW of installed Green Generation capacity by 2030. The Group set these targets by reference to the expected growth in capacity requirements in the Group's primary markets, particularly Lithuania as it seeks to increase domestic capacity to attain energy independence (as currently national generation covers only 28 per cent. of the electricity consumption) and Poland, where there is an ongoing drive to transition from coal generation (which still represented 86 per cent. of total electricity generation in 2019) to renewable energy technologies.

In growing its green energy portfolio, the Group aims to partner with strategic investors to adopt new technologies and with financial investors to maximise returns by utilising asset rotation (which involves selling down a portion of the Group's interest in a project, typically after completion of construction, in order to recycle capital and capture premium by realising a portion of the value created by the development up front), where the Group believes that it will create additional value. The Group maintains a prudent investment framework, with conservative hurdle rates.

The Group is looking to expand its Green Generation portfolio geographically as it capitalises on the growth opportunities presented by the transition to renewable energy and decarbonisation commitments in other target markets, including primarily the Baltic states and Poland. The Group also explores new opportunities in other European countries on the energy transition path.

### 3.3 Ensuring the resilience and flexibility of the energy system and enabling energy transition and evolution

The Group intends to invest continuously across Lithuania to modernise the strategic assets used in its Networks segment's electricity and gas distribution businesses, to ensure network resilience and energy efficiency for the Group's business and residential customers, with a focus on network maintenance, new connection points and upgrades, smart meter roll-out and network digitalisation and automation. The Group also aims to facilitate the local energy market and its efficiency through data-driven network solutions. In 2020, the Group subsidiary ESO launched a trial of its "Data Hub" platform, which will provide information about the customers and their electricity consumption habits and allow suppliers to prepare tailored offers and solutions for each customer, and which the Group expects to be launched more widely in 2023.

The Group intends to further invest in its Flexible Generation segment to provide flexibility and high reliability of the Lithuanian energy system through reserve and ancillary service, but will invest into new Flexible Generation capacities only if the capacity auctions are won. The Group is phasing out and decommissioning some of its old conventional energy generation capacities (gas and fuel-oil fired power generation capacities in the Elektrenai Complex) as it moves to newer, more sustainable technologies (it has no coal or nuclear generation facilities). The Group is also considering participating in capacity auctions Poland in the upcoming years with its currently owned electricity generation units.

### 3.4 Capturing growth opportunities and developing innovative solutions to make life easier and more energy smart

Through its Customers and Solutions segment, the Group aims to scale its energy supply and trading business and complement it with innovative, value-added energy solutions. The Group innovates together with its partners to help customers become more energy smart and contribute to their environmental goals.
As part of this commitment to innovation, in 2017 the Company established an innovation fund (the "Smart Energy Fund"), the first corporate venture capital fund in the Baltic States, which is managed by Contrarian Ventures and provides funding for early stage start-ups in the energy sector. The Smart Energy

Fund has invested in energy start-ups based in the Baltics, the UK, Israel, Norway and France, including Pvcase (solar design and engineering), Inbalance grid (electric vehicle charging solutions), Moixa (smart battery), H2Pro (green, carbon-free hydrogen production technology), Sterblue (AI automating infrastructure inspection) and Bolt (sustainable mobility solutions). In 2018 the Company established an innovation hub, which utilises internal and external initiatives to promote energy technology and attract innovative ideas, promotes data sharing and enables other companies outside the Group to test their technologies, prototypes or business ideas in the Group's infrastructure through a free of charge "sandbox" programme and cooperates with universities, companies and utilities for development of new products and services, that can later be implemented to create value in Group's businesses.
The Group aims to enable industrial scale renewable energy expansion by securing long-term offtake contracts and capitalising on existing competencies in balancing services as well as benefit from synergies between its Customers and Solutions and Green Generation segments.

### 3.5 Operating with a transparent, effective and strong governance model

At the organisational level, the Group applies internationally recognised corporate governance standards and practices, adopting the most effective group operating models to create competitive advantages and achieve synergies among the Group's business lines. The Group intends to seek to comply with the Nasdaq Vilnius Corporate Governance Code to the extent possible.
The Company has a Chief Executive Officer and a two-tier board system consisting of a Management Board and a Supervisory Board. The Supervisory Board consists of seven members, two members being nominated by the Principal Shareholder and five members (including the chairperson) being independent members.

The Group has a strong focus on its people, and a key part of its strategy at the organisational level is maintaining an engaged, agile and constantly developing workforce, dedicated to its customers and passionate about innovation. The Group fosters diversity in skills and competencies to provide it with unique perspectives, while also empowering its teams for speed, flexibility and innovation. The Group introduces new and different models of collaboration in order to create an energy smart world, with its workforce able to adapt to different approaches of developing core and new energy competencies. This strategy is supported by the Group's training system, which enables a constantly growing organisation and the personal development of its staff.

### 3.6 Maintaining its focus on financial discipline

The Group's strategy also includes a strong focus on financial discipline, encompassing long-term financial guidelines, as well as the Group's dividend policy.

The Group's disciplined investment policy targets high single-digit to low double-digit levered equity returns depending on the risk profile of the projects. In addition, as discussed, above, in respect of its Green Generation segment (a key growth area for the Group), the Group looks to maintain a prudent investment framework and may sometimes enter into partnerships with strategic investors in order to adopt new technologies or enter new markets. Additionally, the Group aims to utilise asset rotation to sell down a portion of its interest in a project (up to 49 per cent.) after construction has completed in order to recycle capital and capture premium.

In terms of capital structure, the Group is committed to maintaining an investment grade rating of BBB or above, and a net debt to EBITDA ratio of $<5 \mathrm{x}$. For the year ended 31 December 2019, the Group's net debt to EBITDA ratio and net debt to adjusted EBITDA ratio were 4.7 x and 3.7 x , respectively. Excluding the construction debt of approximately EUR 168 million incurred for projects that are not currently contributing to the Group's EBITDA, including the Vilnius CHP and the Pomerania wind farm which are still under construction, as well as the Kaunas CHP which only commenced commercial operation in August 2020, the Group's net debt to EBITDA ratio and net debt to adjusted EBITDA ratio were 3.9 x and 3.1x, respectively, for the year ended 31 December 2019.

The Group intends to deliver sustainable and predictable dividends based on a fixed starting level plus a minimum annual growth rate, with flexibility to distribute excess cash, if available.

### 3.7 Alignment with the National Energy Independence Strategy

The Group's Strategy is also aligned with the National Energy Independence Strategy, which was approved by the Parliament of the Republic of Lithuania on 21 June 2018 and which establishes the national strategy for the Lithuanian energy sector, its implementation principles, strategic directions, objectives and tasks for the periods to 2020, 2030 and 2050. Amongst the key targets set out in the National Energy Independence Strategy are:

- development of renewable energy, including onshore and offshore wind in the Baltic sea;
- investing in smart technologies and digitisation of the Lithuanian energy sector;
- smart electricity metering;
- ensuring sufficient balancing capacities, including potential extension of the Kruonis HPSP;
- synchronisation with the energy system of continental Europe;
- the share of electricity consumption in Lithuania met by domestic generation reaching 70 per cent. domestic energy generation by 2030 and 100 per cent. by 2050;
- the share of domestic energy generation from clean (low carbon) resources reaching 80 per cent. by 2050;
- the share of renewable energy in total energy consumption reaching 45 per cent. by 2030 and 80 per cent. by 2050;
- the share of renewable energy in total electricity consumption reaching 45 per cent. by 2030 and 100 per cent. by 2050 ; and
- the share of renewable energy in the centralised heat supply sector reaching 90 per cent. by 2030 and 100 per cent. by 2050.

The Group is united by the mission to make the world more energy smart. The Group's activities support these goals through various activities across its operating segments:

- Green Generation - focused, sustainable and profitable growth. The Group is expanding its Green Generation portfolio, with a focus in particular on wind energy assets, which may in the future include offshore wind in the Baltic sea, as well as solar, waste-to-energy and biomass.
- Networks - resilient and efficient energy distribution enabling the energy transition. The Group is making significant investment in its country-wide distribution network for network maintenance and efficiency improvement, new connection points and upgrades, smart meter roll-out, network digitisation (including its "Data Hub" platform) and automation.
- Flexible Generation - reliable and flexible power system. The Group is actively maintaining its Flexible Generation assets to ensure reliability and system adequacy and to be prepared for increased balancing of renewable energy.
- Customers and Solutions - innovative solutions for easier life and energy evolution. The Group is investing in innovative solutions and platforms to help customers become more energy smart.


## $3.8 \mathbf{2 0 2 0}$ to 2023 strategic plan

In furtherance of the Strategy described above, the Group has developed its "Strategic plan 2020-2023", which contains near term targets and strategic aims for the Group and its segments. Amongst other things, the "Strategic plan 2020-2023" sets out the investment plans for the Group through 2023, as set out in the following table:

## Investments over 2020 to 2023 by segment

| Segment | \% of the Group's planned investments from 2020 to 2023 | Group's planned investments from 2020 to 2023 |
| :---: | :---: | :---: |
| Networks | 40 to 45\% | EUR 800 to 900 million |
| Green Generation | 40 to 50\% | EUR 700 to 1,000 million |
| Other | 5 to 10\% | EUR 85 to 200 million |
| Total | 100\% | EUR 1.7 to 2.0 billion |

Other key targets in the 2020 to 2023 strategic plan include:

- growing green generation capacity to between 1.6 and 1.8 GW by 2023 (compared to 1.1 GW as at 31 December 2019);
- reducing net $\mathrm{CO}_{2}$ emissions in line with detailed plan to be aligned with the Science Based Targets Initiative by 2021;
- reducing the SAIFI quality indicator for the electricity distribution network to between 1.09 and 1.11 interruptions per customer by 2023 (compared to 1.31 in 2019);
- installing between 1.1 and 1.2 million smart meters by 2023;
- maintaining the Group's market-leading position for the provision of ancillary services to the TSO in Lithuania;
- growing the retail sales volumes of electricity and gas by between 10 and 20 per cent.;
- maintaining a strong safety record with zero fatal accidents at work;
- maintaining an A+ Corporate Governance Index rating;
- achieving stable or positive development with respect to the Group's Employee Net Promoter Score (29.5 in 2019);
- maintaining a credit rating of BBB or above; and
- maintaining a net debt to EBITDA ratio of less than 5x.


## 4. ORGANISATIONAL STRUCTURE

### 4.1 Overview of corporate structure

As at the Latest Practicable Date, the Group consisted of the Company and 21 fully consolidated subsidiaries. The Company is the Group's parent company and is responsible for the co-ordination of its activities and the transparent management of the Group.

The chart below sets out the Group's corporate structure as at the Latest Practicable Date.


Note:
(1) AB Ignitis Gamyba performs functions for both the Group's Green Generation and Flexible Generation segments.

Since 2013, the Group has reorganised its corporate structure, operations and governance model in order to enhance the value of the Group, improve its operational efficiency and improve the quality of service to its customers. As part of this process, the Group's electricity and gas distribution activities were merged and transferred to a new company, ESO. The activities relating to public supply of electricity were transferred from ESO to IGN on 1 October 2018, and the other businesses now comprised within the Customers and Solutions segment (previously operated by Energijos tiekimas, Lietuvos duju tiekimas, LITGAS and

Energijos sprendimu centras) were consolidated under IGN. The Group believes that the consolidation of the Customers and Solutions businesses under IGN created better value added for both its private and business customers, by facilitating the development of diversified higher quality services, and allowing the Group to better prepare for the deregulation of the public supply of electricity market. Please see paragraph 6.4 of this Part 6 ("Business Overview") below. The Group's electricity generation activity was concentrated in GEN and UAB "Ignitis renewables" ("REN"). REN now coordinates all of the Group's wind farm operations as well as managing the Group's wind development projects across all countries. The provision of information technology, accounting, telecommunications, legal and other services concentrated under UAB "Ignitis grupès paslaugų centras".
The Group is in the process of winding down non-core activities, a process which the Group commenced in 2017 and which has already resulted in the sale of two previous non-core businesses. Remaining non-core businesses currently in the process of being wound down include those conducted by UAB Energetikos paslaugu ir rangos organizacija ("EPR"), NT Valdos, UAB ("NTV") and UAB "Transporto valdymas" ("TPV"). Please see paragraph 6.6 of this Part 6 ("Business Overview") below.

Two of the Group's principal subsidiaries, ESO and GEN, were previously each listed separately on the main market of the Nasdaq Vilnius Stock Exchange, with approximately 5.02 per cent. and 3.18 per cent. of their respective shares trading publicly (with the remainder owned by the Company). Both ESO and GEN were delisted in July 2020. The mandatory buyout procedures in respect of GEN were completed in August 2020 and the squeeze out procedures in the court are expected to be initiated by the Company during the course of September 2020. The mandatory buyout procedures in respect of ESO have been frozen by a court resolution in the legal proceedings brought by a minority shareholder of ESO in respect of the price to be paid for his shares in the mandatory buyout. When the court unfreezes the mandatory buyout procedures and the mandatory buyout of ESO shares is completed, the squeeze out procedures in the court will be initiated by the Company. See paragraph 12.2(f) of Part 6 ("Business Overview") for further information relating to the proceedings arising from the mandatory buyout of GEN and ESO.

### 4.2 Relationship with the Principal Shareholder

As at the date of this Prospectus, the Republic of Lithuania, through the Ministry of Finance of the Republic of Lithuania (the "Principal Shareholder") is the sole shareholder of the Company, and, following the Offering, will remain the Company's controlling shareholder.

The relationship between the Principal Shareholder and the Company is managed primarily through members of the Company's Supervisory Board, which is comprised of seven members - two of whom are nominated by the Ministry of Finance and represent the Principal Shareholder and five of whom are independent members.

Please see paragraph 1 of Part 10 ("Relationship with the Principal Shareholder and Related Party Transactions") for further details with respect to the relationship between the Company and the Principal Shareholder.

## 5. HISTORY AND DEVELOPMENT OF THE GROUP

Principal events during the Group's history and development include:
1995 AB Lietuvos Energija (now merged into the Group subsidiary GEN) is established, with ownership of electricity transmission and distribution networks, four electricity power plants (including Elektrènai Complex, Kaunas HPP, Kruonis PSHP and Mažeikiai TE), heating networks, two thermal power plants located in Vilnius and Kaunas and energy construction and services subsidiaries.

Assets are separated from AB Lietuvos Energija and transferred to other state-owned companies such that it remains only as a TSO but also retaining the hydro generation capacities of Kaunas HPP and Kruonis PSHP.

The Company is incorporated, originally to carry out preparatory works ahead of the previously planned construction of a nuclear power plant.

Litgrid $A B$ is formed as a subsidiary of $A B$ Lietuvos Energija to take over the TSO function.

The energy sector's reorganisation plan is approved by the Government of Lithuania and implementation of the provisions of the Third Energy Package of the EU commences, requiring, amongst other things, regulated third party access to the grid and the unbundling of electricity and gas distribution from transmission, generation and sale and the unbundling of electricity and gas transmission from generation and sale.

By way of share contributions of the relevant holding companies, the Group becomes the owner and operator of the Lithuanian electricity distribution network and the Elektrenai Complex.

AB LESTO (the electricity DSO, now merged into ESO and a part of the Networks segment) is formed as a subsidiary of the Company.

Lietuvos energija AB (now GEN) is established through the merger of AB Lietuvos Energija (owner of Kaunas HPP and Kruonis PSHP, now part of the Green Generation segment) and the holding company of the Elektrėnai Complex (now within the Flexible Generation segment), marking the end of the process of formation of the Group's power generation unit.

The proposal to build a new nuclear power plant in Lithuania is rejected in a referendum, bringing about a change in the Company's strategic direction.

UAB EPSO-G, wholly owned by the Ministry of Energy, is established and acquires the TSO Litgrid $A B$ from the Group.

Lietuvos energija AB is renamed AB Lietuvos energijos gamyba (GEN), reflecting the underlying generation business (gamyba means "generation" in Lithuanian).

The legal name of the Company is changed to Lietuvos Energija UAB.
The Group is selected as the designated supplier to the Klaipeda LNG Terminal.
The Company acquires AB Lietuvos Dujos, the operator of the Lithuanian natural gas distribution network (now merged into ESO and part of the Networks segment), as well as gas supply and trading business (now part of the Customers and Solutions segment).

The Group initiates its waste-to-energy/biomass CHP plant developments in Vilnius and Kaunas (part of the Green Generation segment); partnership with Fortum is established in respect of the Kaunas CHP project.
The Group acquires its first two wind farms, in Lithuania and Estonia, respectively.
ESO is established as a result of the merger of AB LESTO and AB Lietuvos Dujos, resulting in the current structure of the Group's Networks segment.
The Group expands its trading activities into Poland following the receipt by the Company's indirect Polish subsidiary of a licence to engage in this activity.

The Group establishes the Smart Energy Fund to invest in start-ups developing new energy technologies.

The Group makes its capital markets debut with the issue of its first green bonds in July 2017.
The Group adopts its transformational strategy for the period to 2030, with the aim to:

- increase green generation capacity;
- expand operations in international markets; and
- develop and introduce innovations in the energy sector.

The Group also acquires two additional wind farms in Lithuania and the wind farm project in Mažeikiai, Lithuania.

The legal name of the Company is changed from Lietuvos Energija UAB to UAB "Ignitis grupe"" and all Group companies are united under the Ignitis brand.
The Group completes a corporate reorganisation to better align its subsidiaries by business segment, including the consolidation of the Group's Customers and Solutions businesses under IGN and the consolidation of the Group's wind assets under REN.

The Group enters the Polish renewables market through the acquisition of a development project for the Group's first wind farm in Poland; construction on this project commences.

The Group launched tender for a strategic partner for the development of offshore wind energy projects.

The process of delisting the shares of the subsidiaries ESO and GEN from the Nasdaq Vilnius Stock Exchange is initiated.

January - The Group enters the gas supply market in Finland, becoming one of the first independent gas suppliers in the country.

January - The Group started the installation of the largest 3 MW solar power plant in the Baltic states.

March - The Group receives permission from the Government to proceed with its IPO.
June - The Group updates its Strategy and publishes its 2020-2023 strategic plan.
July - Delisting of shares of ESO and GEN from the Nasdaq Vilnius Stock Exchange is completed.
August - The Kaunas CHP Plant commences commercial operations.

## 6. THE GROUP'S BUSINESS

The Group's business segments were updated in 2019. The current four principal business segments are: (i) Networks, (ii) Green Generation; (iii) Flexible Generation; and (iv) Customers and Solutions.

### 6.1 Networks

(a) Overview

The Networks segment comprises the Group's electricity and gas distribution businesses. The core activities in this segment are to operate, maintain, manage and develop electricity and gas distribution networks in Lithuania and to ensure their safe and reliable operation. The Networks segment is the largest single contributor to the Group's EBITDA and the second largest contributor to the Group's revenue. Overall, this segment represented 40 per cent. of the Group's revenue and 74.9 per cent. of the Group's adjusted EBITDA in the six-month period ended 30 June 2020 and 37.9 per cent. of the Group's revenue and 69.5 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019 ( 35.6 per cent. and 76.3 per cent., respectively, in the year ended 31 December 2018).

The following table sets forth the breakdown of the Networks segment adjusted EBITDA between electricity and gas, as well as the adjusted EBITDA margin for the Networks segment during the period under review:

|  | Year | 31 Decen |  | Six months e | 30 June |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  |  | (EUR mill | except for $p$ | rentage) |  |
| Electricity | 133.2 | 139.6 | 156.4 | 76.5 | 84.2 |
| Gas | 17.7 | 29.2 | 24.1 | 11.7 | 12.5 |
| Total | 150.9 | 168.8 | 180.5 | 88.2 | 96.7 |
| Adjusted EBITDA margin | 29.5\% | 38.4\% | 38.8\% | 38.5\% | 40.7\% |

Currently, the key initiatives in support of the Group's strategy for this segment include the modernisation and renewal of its electricity distribution network (including replacing overhead lines with underground cables or isolated cables), new connections and upgrades and implementation of smart meter roll-out. Other key current initiatives include:

- digitisation projects, such as ESO's "Data Hub" platform, which will provide information about the customers and their electricity consumption habits and allow suppliers to prepare tailored offers and solutions for each customer. ESO launched a trial of this platform in 2020 and expects to launch it more widely in 2023;
- the asset management system, designed to implement a single technological asset management information system intended for storage of representative data on distribution networks, in order to facilitate active asset management and the transition to automated management of network maintenance works; the contract for this project is anticipated to be signed in the fourth quarter of 2020 and due to be completed around the first quarter of 2023;
- improvement of the geographic information system for electricity and gas, in order to implement a single geographic information system that will allow ESO engineers to more efficiently perform equipment monitoring, plan required investments and network maintenance operations, plan faster connections of new customers and manage electricity losses more efficiently; initial migration of gas data and electricity data was completed by the second quarter of 2020 and the any remaining work is expected to be completed by the fourth quarter of 2021 , and the implementation of new functionalities is due to be completed around the fourth quarter of 2022;
- voltage quality analysers, in order to analyse and later adopt technological solutions regarding voltage directions and interruptions and improvement of other network quality parameters; the first phase of the project is due to be completed around the first quarter of 2021 and the second phase of the project is due to be completed around the first quarter of 2022; and
- installation of the self-healing network equipment, i.e. devices that would independently, without the dispatcher's intervention, detect the section of damaged network and disconnect (isolate) it from the system; the installation is due to be completed around the second quarter of 2021.
The Networks segment is principally operated by the Group's subsidiary, ESO. Pursuant to its strategic plan, between 2020 and 2023, the Group expects to make investments of EUR 1.7 to 2.0 billion, of which approximately 40 to 45 per cent. will be in the Networks segment. Approximately 45 to 50 per cent. of such planned investments in the Networks segment will be allocated for maintenance work, with 57 per cent. of such allocation used for replacing lines and cables, 21 per cent. for the maintenance of the 10/ 0.4 kW substations, 17 per cent. for the maintenance of the $110 / 35 / 10 \mathrm{~kW}$ substations and the remaining 5 per cent. for other related items, such as supplementary equipment, voltage analysers and network management system. The Networks segment ten-year investment plan for 2020 to 2029 includes projected investments of approximately EUR 1.9 billion (EUR 1.7 billion in the electricity distribution network and EUR 215 million in the gas distribution network).


## (b) Distribution of electricity

## (i) Overview and key operating indicators

The Group, through its subsidiary, ESO, is the primary distributor of electricity in Lithuania, distributing electricity to approximately 1.8 million connection points covering an area of approximately 65,300 square kilometres (which represents substantially all consumers in Lithuania). The distribution network in Lithuania involves the transfer of electricity from the high voltage ( 330 to 110 kV ) transmission grid (which is owned by the TSO) over medium ( 35 to 10 kV ) and low ( 10 to 0.4 kV ) voltage grids to the ultimate consumers of electricity. Although ESO is distribution system operator (DSO), the Company provides electricity transportation services to its customers, which includes both transmission and distribution service. The customer pays the accumulated service fee, which includes transmission and distribution service. The transmission part is later transferred to the transmission system operator (TSO, LITGRID). Transmission costs are recognised on a pass through principle. ESO's electricity distribution network covers the entire territory of Lithuania and comprises approximately 125,498 kilometres of electricity lines, of which 68.7 per cent. consist of overhead lines and 31.3 per cent. consist of underground electricity cables. ESO's volume of electricity distributed in 2019 comprises approximately 85 per cent. of total annual electricity consumption in Lithuania.

In the year ended 31 December 2019, approximately 30 per cent. of electricity distributed by the Group was consumed by private residential customers with approximately 70 per cent. consumed by industrial and other business customers. The Group's key distribution quality indicators, the System Average Interruption Duration Index ("SAIDI") and the System Average Interruption Frequency Index ("SAIFI"), each improved in 2018 compared to 2017 as a result of closer cooperation with meteorologists, the digitalisation of the management of dispatch control centres, improved customer service and greater efficiency and effectiveness in the organisation of breakdown removal services, while they deteriorated in 2019 compared with 2018 primarily as a result of increased breakdowns in the medium voltage grids, caused by abnormal weather conditions and fallen trees, as well as a change in SAIFI/SAIDI standards after fully implementing DMS project and centralising the regional dispatch control centres. Despite the deterioration in 2019 compared with 2018, the Group has seen overall improvement in SAIDI in recent years (which was 172.9 in 2016, representing an approximately 50 per cent. reduction from 2016 to 2019), while SAIFI has remained at about the same level (which was 1.250 in 2016). In the six months ended 30 June 2020 SAIDI/SAIFI ratios significantly deteriorated and were 179.23 minutes $/ 0.87$ units, compared to 51.26 minutes $/ 0.69$ units, respectively, in the six months ended 30 June 2019 as a result of storm Laura in March 2020, which increased SAIDI by 128.25 minutes and SAIFI by 0.19 units. Storm Laura was the strongest storm in

Lithuania since hurricane Erwin in 2005, with record whirlwind winds of $28-31 \mathrm{~m} / \mathrm{s}$ leaving more than 250,000 residents without electricity. More than 90 percent of the storm's consequences were eliminated and electricity was restored in record time of within two to three days.

The Group targets to shorten SAIDI and reduce SAIFI to 85 and 0.83 , respectively, by 2025 .
The Group expects that its current investments in service quality and network efficiency will improve the distribution network resilience, resulting in an expected decline of the SAIFI indicator by 3 to 5 per cent. annually.

The table below sets out the Networks operating segment's key operating indicators of the electricity distribution business for the years indicated:

## $\underline{\text { Key Operating Indicators - Networks Segment - Electricity Distribution }}$

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Operating Indicators |  |  |  |  |  |  |
| Electricity distributed | TWh | 9.22 | 9.59 | 9.55 | 4.81 | 4.69 |
| Electricity distribution network | th. Km | 125.15 | 125.08 | 125.50 | 125.13 | 125.86 |
| New connection points and upgrades ${ }^{(1)}$ | th | 29.6 | 31.0 | 40.2 | 19.0 | 18.3 |
| Time to connect (average) | c.d. | 45.9 | 46.3 | 32.0 | 34.4 | 27.8 |
| Technological costs in electricity distribution network ${ }^{(2)}$ | \% | 6.16 | 5.96 | 6.29 | 5.99 | 5.58 |
| Supply of last resort ${ }^{(3)}$ | TWh | 0.41 | 0.51 | 0.47 | 0.25 | 0.22 |
| SAIDI | min. | 137.83 | 81.37 | 91.79 | 51.26 | 179.23 |
| SAIFI | units | 1.32 | 1.14 | 1.31 | 0.69 | 0.87 |

## Notes:

(1) Includes the new connection points and upgrades for prosumers of $0.2,0.7$ and 2.3 thousand in the years ended 2017, 2018 and 2019 , respectively.
(2) As percentage of electricity distributed.
(3) Supply of last resort is a supply of electricity to customers who do not have an agreement with independent suppliers or whose selected independent supplier does not fulfil its obligations or otherwise terminates its electricity supply activities. Supply of last resort is a part of DSO activity, which costs are included to regulated DSO tariff on a pass through basis.

The Group has seen an overall declining trend in technological costs in electricity distribution network in recent years, with the reported costs in the year ended 31 December 2018 being lower due to one-off changes in the declaration of electricity consumed by the B2C segment that year.

Approximately 95 per cent. of maintenance activities for the electricity distribution network are outsourced to third party contractors. The Group engages numerous contractors who are assigned to the maintenance of specific zones, with contract terms of up to three years, on average. Please see paragraph 1.19 of the section titled "Risk Factors".

## (ii) Electricity customers and pricing

Tariffs for electricity distribution are regulated by the NERC by establishing the upper limit (price cap) for tariffs of the distribution services. After upper limits of transmission related and distribution services are approved by the NERC, ESO calculates specific prices of the distribution service for certain groups of customers. Specific prices for distribution are differentiated based on several aspects: the type of the client (private/business), the consumption level, the utilisation of maximum capacity, time of network's use and other factors. Specific prices are calculated by ESO and approved by the NERC as well and, together with PSO component, are applied to all customers according to the established price groups.

The NERC sets price caps for the provision of network services annually on an ex ante basis with WACC set for five-year periods (subject to the cost of debt component being recalculated annually) on the basis of a reasonable return on the RAB. The current regulatory period for electricity runs through the end of 2021. The allowed tariffs are calculated to reflect operating expenses and taxes (other than corporate income tax), technological losses, RAB depreciation and amortisation and a reasonable return comprising the RAB times the WACC. The allowed annual regulated revenue level is decreased by planned income from supply of last resort activities and other services, such as reactive power service. The allowed annual regulated revenue level is also adjusted by the excess/lack of profit amount for the previous price setting period (for example, where there has been an excess profit due to actual operating expenses being lower than those forecast when setting the tariff). The total annual planned regulated revenue level is divided by planned consumption
volumes to calculate the price cap of the distribution service. Price caps are calculated separately for medium and low voltage distribution service.

The following chart illustrates the principal formula for establishing the electricity distribution tariff under the regulatory framework:

## Tariff Formula

Operating Expenses (+)
Technological Losses (+)
Depreciation and Amortisation ( + )


Based on the current regulatory model, most of Networks segment EBITDA depends on the RAB value times the WACC and the calculation of depreciation and amortisation. These two components deliver the majority of Networks segment EBITDA. Other costs are generally included in the tariff on the pass through principle.

For electricity, the RAB component includes two parts: (i) the RAB value of feeders and transformers, which were fully depreciated since the introduction of the LRAIC model in 2016 or will be fully depreciated within the current regulatory period and are valued applying the LRAIC model, and (ii) the RAB value of the remainder of the assets (new customer connections and upgrades, feeders and transformers, which will be fully depreciated within upcoming regulatory periods, meters, transport infrastructure, information systems, etc.), which is calculated applying the historical cost approach. In 2020, approximately 50 per cent. of the distribution assets RAB is calculated using the LRAIC model while the other 50 per cent. is calculated using the historical cost model (compared to 47 per cent. and 53 per cent., respectively, in 2019).

The RAB for the portion of the electricity distribution assets calculated using the LRAIC model amounted to EUR 706 million as at 1 January 2020 (compared to EUR 576 million as at 1 January 2019 and EUR 445 million as at 1 January 2018). The RAB for the portion of the electricity distribution assets calculated using the historical cost model amounted to EUR 695 million as at 1 January 2020 (compared to EUR 651 million as at 1 January 2019 and EUR 592 million as at 1 January 2018).

Please see paragraph 4.1(a) of Part 7 ("Operating and Financial Review") for a more detailed discussion of the regulatory pricing model for the Group's Networks segment, including the application of the LRAIC model.

The current regulatory period for electricity was originally due to expire at the end of 2020 but was extended for one year as the NERC is currently preparing for the new regulatory period.

## (iii) Regulation of electricity distribution

The Group's electricity distribution network is a natural monopoly within Lithuania and is therefore not subject to direct competition from other market participants. Electricity distribution is subject to a licensing regime in Lithuania and is regulated by the Lithuanian Law on Energy, the Lithuanian Law on Electricity and other regulatory legislation. Operating licences are issued and licensed activities are controlled by the NERC. Please see also paragraph 2.3 of Part 9 ("Regulation").

## (iv) Electricity distribution investment plans

The Group has made investments of approximately EUR 190 million, EUR 213 million and EUR 126 million into its electricity distribution network in the years ended 31 December 2017, 2018 and 2019, respectively, and is planning to continue to significantly modernise its electricity distribution network.

Pursuant to its strategic plan, the Group plans to invest approximately EUR 710 million to EUR 800 million over the period 2020 to 2023 and EUR 1.7 billion over the period 2020 to 2029 in the modernisation and renewal of its electricity distribution network. ESO's current 10 year investment plan is focused on network reliability and resilience, new connection points and upgrades, upgrade to smart grid, customer experiences and market facilitation. These investments will aim to significantly improve the resilience of the network to force majeure events and to enhance its intelligence, efficiency and network security.

A significant proportion of this investment is currently intended to improve the resistance of the network to adverse weather conditions by replacing overhead lines with underground isolated cables. Over the next 10 years, underground isolated cables are expected to increase by 11 thousand kilometres, which will bring the expected share of underground cables to 36 per cent. by 2023 and 44 per cent. by 2029 (whereas the share of underground cables as at 31 December 2019 was 31 per cent.).

The Group plans to implement smart grid projects. Several projects are expected to be implemented by 2028 including the automation of the grid, the creation of a single correspondent centre and the installation of an asset management system for the distribution network, in order to facilitate active asset management and the transition to automated management of network maintenance works. Implementation of the Group's smart meter roll-out is expected to be substantially completed for customers consuming more than 1000 kWh per year by 2023 , when the Group expects to have installed approximately 1.2 million smart meters. The rollout of the smart meters is expected to:

- reduce technological and commercial losses as informed by real-time consumption data;
- reduce maintenance costs given the remote monitoring and control functions of the network;
- provide consumption analysis that informs more efficient investments in the maintenance, reconstruction and expansion of the grid;
- help customers to save energy as they have more clarity in their energy consumption; and
- facilitate the market by ensuring the smooth functioning of the retail energy market and equivalent conditions for all market participants.
(c) Distribution of Gas
(i) Overview and key operating indicators

The Group, through ESO, distributed natural gas to approximately 0.6 million customers as at 31 December 2019. As at 31 December 2019, the Group owned and operated approximately 9,500 kilometres of gas distribution pipelines in Lithuania. In the year ended 31 December 2019, the Group distributed 6.97 TWh of natural gas to consumers, representing a decrease of 8.29 per cent. or 0.63 TWh compared to 2018 (and a 3 per cent. or 0.23 TWh decrease compared to 2017). In the six months ended 30 June 2020, gas distribution decreased and was 3.59 TWh , compared to 3.80 TWh in the six months ended 30 June 2019. Gas distribution volumes decreased over the past few years, primarily due to higher average weather temperatures. The Group does not distribute gas to consumers in any other country.

The table below sets out the Networks operating segment's key operating indicators of the gas distribution business at the dates indicated:

## Key Operating Indicators - Networks Segment - Gas Distribution

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Operating Indicators |  |  |  |  |  |  |
| Distributed volume of natural gas | TWh | 7.37 | 7.60 | 6.97 | 3.80 | 3.59 |
| Gas distribution network | th. Km | 8.30 | 8.95 | 9.48 | 9.20 | 9.59 |
| Technological costs in gas distribution network ${ }^{(1)}$ | \% | 2.1 | 2.1 | 2.2 | 1.9 | 2.2 |
| New connection points and upgrades | th | 12.5 | 14.7 | 11.8 | 5.85 | 4.03 |
| Time to connect (average) | c.d. | 146.2 | 87.7 | 65.1 | 63.6 | 54.1 |
| SAIDI | min. | 1.16 | 0.61 | 1.25 | 0.68 | 0.24 |
| SAIFI | units | 0.007 | 0.006 | 0.008 | 0.005 | 0.003 |

[^23]Deterioration of the SAIDI and SAIFI quality indicators in 2019 mainly resulted from third party interruption to the network, which affected more customers, compared to 2018. Also, the overall trends of SAIDI and SAIFI in recent years have shown that there is limited space for improvement (with SAIDI and SAIFI being 0.53 and 0.006, respectively, in the year ended 31 December 2016). In the six months ended 30 June 2020, the SAIDI ratio improved and was 0.24 minutes, compared to 0.68 in the six months ended 30 June 2019; SAIFI improved accordingly from 0.005 in the six months ended 30 June 2019 to 0.003 in the six months ended 30 June 2020, primarily as a result of third party supply disruptions for a smaller number of customers compared with the same period in the prior year.

Gas distribution activity is regulated on the basis of RAB (based on historical cost model), which mainly consists of assets with long useful life (e.g. gas pipelines). The RAB of gas amounted to EUR 227 million as at 1 January 2020 (compared to EUR 189 million as at 1 January 2019 and EUR 144 million as at 1 January 2018).

The Group, through ESO, is responsible for the safe and reliable operation of its gas distribution network. Approximately 90 per cent. of maintenance activities for the gas distribution network are outsourced to third party contractors. The Group engages numerous contractors who are assigned to the maintenance of specific zones, with contract terms of up to three years, on average. Please see paragraph 1.19 of the section titled "Risk Factors".
(ii) Gas customers and pricing

Tariffs for gas distribution are regulated by establishing the upper limit for tariffs of the distribution services. Specific prices for distribution are established by the Group within the limits approved by the NERC.

Distribution service prices are differentiated as distribution services and apply to all customers according to the established price groups, which are determined based on annual consumption volumes.
The NERC sets price caps for the provision of network services for five-year periods on the basis of a reasonable return on the RAB. The current regulatory period for gas runs until the end of 2023. The allowed tariffs are calculated to reflect operating expenses and taxes, technological losses, RAB depreciation and amortisation and a reasonable return based on the RAB times the WACC. Generally, the regulatory pricing mechanism for natural gas is the same as that for electricity as described above, save that for gas the RAB value is determined solely on the historical cost approach.

Please see paragraph 4.1(a) of Part 7 ("Operating and Financial Review") for a more detailed discussion of the regulatory pricing model for the Group's Networks segment.
(iii) Regulation of gas distribution

The Group's gas distribution business in Lithuania is regulated by the Lithuanian Law on Energy, the Lithuanian Law on Natural Gas and other regulatory legislation. A licence is necessary in order to distribute gas, which is issued by the NERC for an indefinite period. Prices for gas distribution services are also regulated by the NERC, as discussed above in paragraph 6.1(c)(ii) of this Part 6 ("Business Overview"). Please see also paragraph 2.3 of Part 9 ("Regulation").

## (iv) Gas distribution investment plans

In 2019, the cost of development, construction and reconstruction of gas systems amounted to EUR 53 million, a decrease of 7.5 per cent. compared to 2018. In 2019, ESO constructed 505.5 kilometres of gas distribution pipelines (2018: 614.2 kilometres) for new connection points and upgrades to the gas network and connected 11,793 new connection points and upgrades to gas pipelines, which is 20 per cent. less than in 2018 when 14,741 new connection points and upgrades were connected.

The Group has made investments of approximately EUR 37 million, EUR 57 million and EUR 53 million into the gas distribution network in the years ended 31 December 2017, 2018 and 2019, respectively. According to the new ten-year investment plan for 2020 to 2029 , the projected investments in the gas distribution network total approximately EUR 90 million to EUR 100 million and EUR 215 million over the 2020 to 2023 and 2020 to 2029 periods, respectively. There is expected to be slower growth in the number of new connection points in the gas segment due to increased connection fees.

### 6.2 Green Generation

## (a) Overview

The Group's Green Generation segment is focused on the generation of electricity through renewable energy sources, and is the Group's key driver towards sustainable growth and decarbonisation. It is a key part of the Group's commitment to reduce net carbon dioxide $\left(\mathrm{CO}_{2}\right)$ emissions to zero by 2050 , in line with the
"Business Ambition for $1.5^{\circ} \mathrm{C}$ " initiative of the United Nations and other international organisations that the Group joined in 2019. The Group promotes the use of renewable energy sources and contributes to the initiatives intended to address climate change and the achievement of sustainable development goals. This also aligns with the Group's commitment to fundamental ESG principles, as the Group seeks to create a sustainable generation platform, supporting and connecting local communities, with the support of a robust and transparent corporate governance framework.

With a core focus on the Baltic region and Poland, the Green Generation portfolio currently consists of 1.1 GW of total installed capacity, comprising:

- two hydro power plants in Lithuania, being Kruonis PSHP and Kaunas HPP, with a total installed capacity of $1,000.8 \mathrm{MW}$;
- four operating onshore wind farms in Lithuania and Estonia with a total installed capacity of 76.0 MW;
- a waste-to-energy/biomass CHP Plant in Lithuania, being the Kaunas CHP Plant, with 24 MW installed electrical capacity and 70 MW thermal capacity (commenced commercial operations in August 2020); and
- the biomass boiler at the Elektrenai Complex with a 40 MW installed thermal capacity.

In addition to these operating assets, the Green Generation portfolio contains projects representing an additional 249.0 MW of electrical capacity (and 229.0 MW of thermal capacity) under construction, including two additional onshore wind farms (in Poland and Lithuania, respectively) and the waste-toenergy/biomass Vilnius CHP plant in Lithuania. The Group's pipeline to meet its 2023 target also includes projects of up to approximately 320 MW in capacity in respect of which either agreements or letters of intent have been signed with Polish solar energy developers. This leaves a residual target of 0-100 MW additional projects in order to reach the Group's Green Generation capacity target for 2023, which the Group believes it will be able to achieve based on a residual pipeline of projects under negotiation or consideration representing more than 1 GW in aggregate capacity.

For its post-2023 targets, the Group has entered into a partnership and signed a joint bidding agreement with Ocean Winds to develop a 700 MW offshore wind project in Lithuania (Ocean Winds is expected to hold 49 per cent. of the shares in the project, with the Group holding 51 per cent.) and has also signed an LOI with respect to an additional 100-218 MW onshore wind project in Lithuania. In addition to that, the Group has the option to expand the Kruonis PSHP by up to an additional 225 MW.

The Group expects that the expansion of its green generation portfolio will be driven by wind (both onshore and offshore) and solar power. In implementing this expansion, the Group will be able to leverage the significant experience and technical know-how gained from the development of its current projects nearing completion.

The Group's Green Generation projects under construction amount to approximately EUR 350 million, representing 35 to 50 per cent. of the Group's projected investments in the Green Generation segment from 2020 to 2023, with the remaining 50 to 65 per cent. available for other pipeline projects in order to reach the Group's installed Green Generation capacity target.
The Group's target is to reach 1.6 to 1.8 GW of installed Green Generation capacity by 2023 and 4 GW of installed Green Generation capacity by 2030. Although this segment represented 7.6 per cent. of the Group's revenue and 16.7 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019, the Company expects that this segment will represent a key growth driver for the Group and that the portion of revenue and EBITDA that this segment represents will increase over the near to medium term. The Company expects that the majority of the revenues attributable to this expansion this will be based either on long-term contracts (such as the new Polish wind farm, which will benefit from an indexed CfD (contract for differences) tariff expiring in 2035) or on market prices (such as a majority of the electricity generation from the new waste-to-energy/biomass CHP plants, which will also produce heat and incinerate waste for Vilnius and Kaunas regions, as well as the electricity generation from the wind farm project in Mažeikiai).

The following table sets forth the breakdown of the Green Generation segment adjusted EBITDA by type of energy, as well as the adjusted EBITDA margin for the Green Generation segment during the period under review:

## Green Generation Segment Adjusted EBITDA by Type of Energy*

|  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR million, except for percentage) |  |  |  |  |
| Wind | 7.6 | 7.7 | 14.2 | 7.8 | 7.3 |
| Hydro | 27.4 | 30.0 | 30.0 | 15.8 | 17.6 |
| Waste to energy(WtE)/ Biomass | 1.1 | 0.4 | (0.8) | 0.5 | (1.0) |
| Total adjusted EBITDA | 36.1 | 38.1 | 43.4 | 24.0 | 23.8 |
| Adjusted EBITDA margin | 53.4\% | 49.7\% | 52.0\% | 63.2\% | 60.1\% |

[^24]Although currently the Group's generation and supply activities are separated, the Group anticipates that, in the future, it will utilise the extensive portfolio of supply customers in its Customers and Solutions segment as a route to market for new generation from the expansion of the Green Generation portfolio as well as for wind farms after the expiry of their subsidy schemes, using the supply portfolio as a natural hedge (with 0.5 TWh electricity generated (excluding Kruonis PSHP) as compared to the 5.4 TWh electricity supplied by the Group in the year ended 31 December 2019) for structuring internal PPAs with the Group's Customers and Solutions business.

The principal operating subsidiaries within the Green Generation segment are REN, which coordinates all of the Group's wind farm operations as well as the Group's renewable energy development projects across all countries; GEN, which operates the hydro power plants in Lithuania; and the two special purpose vehicles established by the Group to implement the two CHP plant projects, VKJ and KKJ.

The following table sets forth a breakdown of the total electricity generated by the Green Generation segment by type of energy for the years ended 31 December 2019, 31 December 2018 and 31 December 2017, as well as certain other key operating indicators:

|  | Key Operating Indicators - Green Generation Segment |  |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Year ended 31 December |  |  |  |  |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Installed Capacity |  |  |  |  |  |  |
| Electricity | Mwe | 1,042.8 | 1,076.8 | 1,076.8 | 1,076.8 | 1,076.8 |
| Hydro | Mwe | 1,000.8 | 1,000.8 | 1,000.8 | 1,000.8 | 1,000.8 |
| Wind | Mwe | 42.0 | 76.0 | 76.0 | 76.0 | 76.0 |
| Heat | MWth | 40.0 | 40.0 | 40.0 | 40.0 | 40.0 |
| Electricity generated | TWh | 1.14 | 0.94 | 1.04 | 0.46 | 0.60 |
| Total wind | TWh | 0.13 | $0.12{ }^{(1)}$ | 0.23 | 0.12 | 0.13 |
| Hydro | TWh | 1.01 | 0.82 | 0.81 | 0.34 | 0.46 |
| Waste | TWh | - | - | - | - | 0.01 |
| Wind farms availability factor | \% | 97\% | 99\% | 98\% | 97\% | 98\% |
| Wind farms load factor | \% | 36\% | 28\% | $34 \%$ | 35\% | 39\% |

## Note:

(1) Electricity generated in power plants owned by the Group. Electricity generated in two wind farms prior to their acquisition by the Group is excluded.

## (b) Hydro power generation

The Group owns and operates two hydro power plants in Lithuania: Kruonis PSHP and Kaunas HPP. In the year ended 31 December 2019, its hydro power plants had an installed capacity of $1,000.8$ MW of electricity.

The following table sets forth certain information regarding the Group's hydro power plants as at 31 December 2019:

## Hydro Power Plant Details

| Plant | Installed capacity (MW) | Units | Type of plant | Start of operation |
| :---: | :---: | :---: | :---: | :---: |
| Kruonis PSHP | 900 | 4 units of $225 \mathrm{MW}^{(1)}$ | Pump storage | 1992-1998 ${ }^{(1)}$ |
| Kaunas HPP | 100.8 | 4 units of 25.2 MW | Hydroelectric | $1959{ }^{(2)}$ |
|  |  |  | ("run-of-river") |  |
| Total installed capacity | 1,000.8 | N/A | N/A | N/A |

[^25]Unit No. 2 of the Kruonis PSHP underwent an overhaul in 2018, which extended its expected asset useful. Kruonis PSHP and Kaunas HPP will both have an indefinite expected asset useful life as long as they are adequately maintained.

In the six months ended 30 June 2020, the Group's hydro power plants' generation was 0.46 TWh , compared to 0.34 TWh in the six months ended 30 June 2019. In the year ended 31 December 2019, the Group's hydro power plants generated 0.81 TWh of electricity, representing approximately 76.1 per cent. of the Group's total electricity generated, compared to 0.82 TWh or 80.8 per cent. of the Group's total electricity generated for the year ended 31 December 2018 and 1.01 TWh or 79.0 per cent. of the Group's total electricity generated in the year ended 31 December 2017.

The following table sets forth details of the electricity generation from each of Kruonis PSHP and Kaunas HPP in the years ended 31 December 2017, 31 December 2018, 31 December 2019 and the six-month periods ended 30 June 2019 and 30 June 2020:

## Hydro Power Plant Generation

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Kruonis PSHP | TWh | 0.55 | 0.47 | 0.54 | 0.17 | 0.32 |
| Kaunas HPP | TWh | 0.46 | 0.35 | 0.27 | 0.17 | 0.14 |

* 10-year (2010-2019) average of the electricity generation from Kaunas HPP - 0.37 TWh.

Kruonis PSHP is a pump storage plant with infrastructure supporting the installation of eight power units, where four have already been installed. Each unit has a fixed capacity of 225 MW in pump mode, while operational range in generator varies in the ranges of 40 to 60 MW and 160 to 225 MW with a cycle efficient use rate of 0.74 .

With respect to the regulated activity, Kruonis PSHP is responsible for the provision of secondary power reserve to the TSO, with two units of Kruonis PSHP's capacity ( 450 MW of installed capacity, representing half of Kruonis PSHP's overall capacity) being allocated solely for this service. These two units generate electricity after activation of the secondary power reserve upon instruction of the TSO. The TSO can activate secondary reserve in the amount of up to 400 MW in 2020 for no more than 12 hours in a row. The Group's revenues from this segment are based on reserved capacity, rather than the actual amount of electricity generated. The volume of electricity related to the activation of the secondary power reserve services is relatively limited when compared to the total production volume of Kruonis PSHP.

The price cap set by the NERC covers $4 / 9$ (i.e. 400 MW / 900 MW) of Kruonis PSHP's fixed costs. Covered costs include depreciation and amortisation expenses, while costs not eligible for compensation are negligible. The price cap also includes a reasonable rate of return calculated as RAB times WACC as set by
the NERC. Due to the absence of competition and no existing tender process, the price contracted with the TSO is equal to the price cap.

Additionally, Kruonis PSHP and Kaunas HPP provide system recovery service to the TSO, which is designed to be used for the recovery of the electricity system when there is a sudden loss of power in the system or when there is a risk of an electricity "black-out". Kaunas HPP provides this service to the 110 kV grid, while Kruonis PSHP provides this service to the 330 kV grid. The price of this service, which is established by NERC and paid by the TSO, includes the costs of periodic tests of the power plants. The portion of Kruonis PSHP's capacity that is not reserved for the provision of secondary power reserve services to the TSO (comprising two units of Kruonis PSHP's capacity) and the capacity of Kaunas HPP are allocated to providing electricity on market terms.

With respect to Kruonis PSHP, production volume is significantly affected by the spread between "peak" and "off peak" prices. It pumps water using electricity when prices are lower (typically at night) and produces electricity when prices are higher (typically during the day), and typically generates only when the fluctuations between "peak" and "off peak" prices are sufficient to cover the efficiency rate of the plant.

With respect to Kaunas HPP, as the variable costs are lower, the Group generally generates whenever it is possible to do so, although it also utilises the "peak"/"off peak" model to the extent possible such that the plant produces more electricity during the "peak" hours. As the production volumes of the Kaunas HPP plant depend significantly on water flow, they are characterised by a certain seasonality and weather conditions that impact water flow. For example, in the year ended 31 December 2019, electricity generation at Kaunas HPP decreased by 21.8 per cent. compared to the year ended 31 December 2018, primarily due to the water flow in the Nemunas river being 23 per cent. lower. Additionally, the ability to regulate the volume of generation is limited by the Rules for Use and Maintenance of Kaunas HPP Reservoir approved by Environmental Protection Agency by Order of the Director of 29 July 2016 No. 215, the requirements of which restrict the fluctuations of water in the reservoir for environmental purposes. Kaunas HPP has four generators with a 25.2 MW capacity each, rotated by reactive turbines with flexible blades. One turbine allows a flow of up to $158 \mathrm{~m}^{3} / \mathrm{s}$ of water.

Hydro power plants have a high degree of flexibility in the regulation of their output. The ability to control hydro power plants centrally permits the hydro plants to commence and reduce operation rapidly thereby regulating electricity output. Additionally, neither conventional nor pump storage hydroelectric power plants release polluting emissions into the atmosphere. These plants also represent a relatively inexpensive source of electricity, particularly in periods of peak demand. In addition, pump storage power plants allow the productive use of excess electricity generated by base load plants or renewable energy generators by operating storage pumps in periods of low demand.

## (i) Customers and pricing

The electricity produced at the Group's hydro power plants is mainly sold on the Nord Pool Exchange with prices governed by prevailing market prices for the Lithuanian price area. All non-regulated output by Kaunas HPP is sold on the spot market in order to fully utilise its flexibility during peak hours. Operating expenses incurred for the Kaunas HPP during 2017 to 2019 were approximately EUR 1.1 million on average per annum. All non-regulated output by Kruonis PSHP is sold on the spot market only if a margin on top of the electricity acquisition price and efficiency loss can be earned. The EBITDA attributable to the non-regulated units during 2017 to 2019 was approximately EUR 10.6 million on average per annum. In addition, the exposure to the spot market provides the hydroelectric power plants an option to sell the power at elevated prices during stress events in the system (for example when import capacities are significantly reduced).

The table below sets out the RAB, WACC and depreciation and amortisation for Kruonis PSHP's regulated output for the periods indicated:

## Kruonis PSHP - Regulated Output

|  |  | $\mathbf{2 0 1 7}$ |  |  | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | $\mathbf{2 0 1 9}$ |  |  |  |
| RAB | EURm | 38.6 | 37.1 | 37.3 |  |
| WACC | $\%$ | $5.05 \%$ |  | $4.95 \%$ | $5.00 \%$ |
| Depreciation and amortisation | EURm | 1.6 | 1.6 | 1.7 |  |

Some additional volumes of balancing electricity may be sold to the TSO, in circumstances where a trading in imbalance occurs due to a scheduled power supplier failing to meet its electricity supply schedule. The latter quantities are bought by the TSO for each trading period by auction.
The price cap of secondary power reserve services is set by the NERC on a yearly basis. These services are bought by the TSO, with compensation based on the reserved capacity rather than the volume generated. The amount of secondary power reserve services provided by Kruonis PSHP is currently 400 MW (consistent with each of the past three financial years). Two units of Kruonis PSHP's capacity (representing 450 MW in capacity) are allocated solely to provide these secondary power reserve services. The price of electricity generated after activation of the secondary power reserve on the instructions of the TSO, based on the contract, is limited to the price of a specific hour on the electricity exchange multiplied by a factor established in the contract, which is 1.8 .
(ii) Hydro investment plans

Development of hydro power generation in Lithuania is limited by the topography of the region and the Lithuanian Law on Water. As a result, other than the potential construction of a new unit in Kruonis PSHP, the Group does not currently expect to construct any new hydro power plants in Lithuania. There is technical possibility to construct four new units in Kruonis PSHP, and the additional unit that is being considered by the Group could increase the plant's capacity by up to 225 MW, subject to economic viability. However, no decision has been made at this time as to whether the Group will proceed with the construction of any new unit.

## (c) Wind power generation

The Group owns four operating onshore wind farms in Lithuania and Estonia with a total installed capacity of 76.0 MW, two of which were purchased in the first quarter of 2016 and the remaining two at the end of 2018.

The following table sets forth the capacity, operating expenses (2019), average load factor (2017-2019) and timing for COD for the Group's operational wind assets:

|  | Capacity <br> (MW) | Operating expenses 2019 (EURk/ MW) | Avg. Load Factor (\%) | COD |
| :---: | :---: | :---: | :---: | :---: |
| Eurakras | 24 | 35 | 36\% | 2015 |
| Tuuleenergia | 18 | 29 | 32\% | 2013-14 |
| Vejo Vatas | 15 | 37 | 26\% | 2011 |
| Vejo Gusis | 19 | 34 | 28\% | 2010 |
| Total capacity weighted average | 76 | 33 | 31\% | N/A |

The following table sets forth the availability factor and the load factor of the Group's wind assets during the period under review:

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Wind farms availability factor | \% | 97\% | 99\% | 98\% | 97\% | 98\% |
| Wind farms load factor | \% | 36\% | $28 \%{ }^{(1)}$ | 34\% | 35\% | 39\% |

## Note:

(1) Includes the full year results of Vejo Vatas and Vejo Gusis, which were acquired by the Group on 5 November 2018.

The Group's onshore wind farms reached contractual availability of 98 per cent. in the year ended 31 December 2019, compared to 99 per cent. in the year ended 31 December 2018 and 97 per cent. in the year ended 31 December 2017.

Further details with respect to the Group's operating wind assets are provided in the table below:

## Wind Farm Details

| Wind farm | Operating company name | Number of turbines | Turbine type | Capacity per turbine (de-rated) | Year built | Operation and maintenance supplier | Operation and maintenance contract maturity date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | UAB Eurakras | 8 | Nordex N117-3000 | 3 MW | Dec. 2015 | Nordex Energy GmbH | November 2031 |
| 2. | UAB Vejjo vatas | 7 | ENERCON E-82 | 2.3 MW | Oct. 2011 | ENERCON GmbH | August 2023 |
| 3. | UAB Vėjo gūsis | 11 | $\begin{aligned} & \text { ENERCON E-83 } \\ & \text { ENERCON E-53 } \\ & \text { ENERCON E-33 } \end{aligned}$ | $\begin{aligned} & 2 \mathrm{MW}, 9 \text { turbines, } \\ & 0.33 \mathrm{MW}, 1 \text { turbine, } \\ & 0.8 \mathrm{MW}, 1 \text { Turbine } \end{aligned}$ | Mar.-Dec. 2010 | ENERCON GmbH | December 2021 and December 2022 |
| 4. | Tulleenergia OU | 6 | ENERCON E-101 | 3 MW | Nov. 2013- <br> May 2014 | ENERCON GmbH | February 2030 |

Operation and maintenance services for the Group's wind turbines are fully outsourced to the turbine supplier companies, with operation and maintenance pricing set out in separate maintenance contracts entered into alongside the supply contracts. The maintenance of the balance of the wind farm assets are outsourced to certified local partners on the basis of long-term contracts. The Group's wind assets each have an expected asset useful life of up to 30 years given proper maintenance.

## (i) Customers and pricing

The Group's existing wind farms have the benefit of renewable support subsidy schemes that provide fixed long-term contracts through an initial subsidy period. During the year ended 31 December 2019, the portion of revenue from the Group's wind farms earned from contracts with fixed long-term feed-in or feed-inpremium tariff was 87 per cent. ( 78 per cent. for 2018 and 80 per cent. for 2017, respectively). The remainder of revenue is earned from sales based solely on market prices (which during the period under review was attributable to the Group's Estonian wind farm, Tulleenergia).
The following table sets forth the applicable support schemes, subsidies and the expiration of the subsidy periods for each of the Group's four existing operating wind farms:

## Support Scheme Details for the Group's Wind Farms

| Wind farm | Capacity <br> (MW) | Scheme | Subsidy (EUR/ MWh) | End of Subsidy |
| :---: | :---: | :---: | :---: | :---: |
| Eurakras (Republic of Lithuania) | 24 | FiT | 71.0 | 1 December 2027 |
| Vejo Gusis (Republic of Lithuania) | 19 | FiT | 86.9 | 1 March 2022 (9 MW) and 1 December 2022 ( 10 MW) |
| Tuuleenergia ${ }^{(1)}$ (Republic of Estonia) | 18 | FiP | 53.7 | 1 December 2026 |
| Vejo Vatas (Republic of Lithuania) | 15 | FiT | 86.9 | 1 October 2023 |

[^26]Electricity produced from the Group's wind farms in Lithuania is sold pursuant to fixed feed-in tariffs ("FiT"), which will expire between 2022 and 2027. Pursuant to the FiT scheme, the Group receives a fixed amount for each MWh of electricity sold and has no exposure to market prices.

The Group's Estonian wind farm, Tulleenergia, benefits from a feed-in premium ("FiP") scheme whereby the Group receives a premium on top of the electricity market price. Electricity produced by the Estonian wind farm is sold on the Nord Pool Exchange through an intermediary, and the feed-in-premium tariff is settled by national transmission system operator Elering AS. As the FiP scheme involves a premium on top of market price, there is some exposure to both market prices and balancing.
(ii) Wind investment plans

Please see paragraph 6.2(e) of this Part 6 ("Business Overview") below.
(d) Waste-to-energy and biomass

## Kaunas CHP plant

The Group developed the Kaunas CHP Plant jointly with Fortum, of which the Group owns 51 per cent. and Fortum owns the remaining 49 per cent. At the beginning of December 2017, the construction site for the Kaunas CHP Plant was opened in the Free Economic Zone in Kaunas, and the first construction work on the power plant was officially started. The Kaunas CHP Plant commenced commercial operation in August 2020, with a 24 MW electricity generation capacity and a 70 MW heat generation capacity and, following final testing once the heating season begins in October 2020, is expected to operate at full capacity in the fourth quarter of 2020.
According to the resolution of the Government of 28 May 2014, the project (along with the development of the Vilnius CHP Plant, which is currently under construction) was declared economic project of state significance and the Company was assigned to hold not less than 51 per cent. of shares of the CHP plant. The construction of the Kaunas CHP Plant was funded via a commercial bank loan and shareholders' equity. The project has incurred a cost of investment of EUR 157 million, of which EUR 21 million is expected to be accounted for in the second half of 2020. The Kaunas CHP Plant will support the implementation of the Circular Economy Strategy objectives set by the Commission and the Government, i.e. to dispose of only up to 5 per cent. of waste in landfills.

The new Kaunas CHP Plant is expected to both help resolve waste disposal problems in the region and lower heating bills for Kaunas residents. It is expected that the Kaunas CHP Plant will generate approximately 40 per cent. of the heat required by the Kaunas district and produce electricity meeting the needs of approximately 100,000 households. By incinerating approximately 200,000 tons of waste (around 50 per cent. municipal waste and around 50 per cent. non-hazardous industrial waste), the power plant is expected to generate approximately 170 GWh of electricity and produce approximately 500 GWh of heat annually.

The Kaunas CHP Plant is among the most modern in Europe in terms of environmental protection and energy generation technologies. The selected technology for the plant - high efficient cogeneration - will provide revenue from three main streams: (i) the selling of heat to city district heating networks (by way of monthly auctions), (ii) the selling of electricity on the Nord Pool Exchange or to IGN for activities of the Group's Customers and Solutions segment and (iii) providing waste incineration services for regional waste treatment facilities and industrial companies (by way of mid-term auctions, and with an upper limit on price based on charges by landfills for tonnes of waste collected) for a local waste gate fee of EUR 35 per ton for municipal waste and EUR 54 per ton for industrial waste (which is lower than the landfill gate fee) based on the recent $12+12$ month contracts secured with the suppliers for the 2020-2021 period . Revenue generated from municipal waste services and industrial waste services are each expected to contribute around half of the Kaunas CHP Plant's revenue from waste. Expected operating expenses of Kaunas CHP amount to approximately $0.44 \mathrm{~m} € / \mathrm{MWe}$.

The following table sets forth the expected electricity generation, waste-to-energy/biomass and waste capacities and output of the Kaunas CHP Plant:

## Capacity and Generation for the Kaunas CHP Plant

| Plant | Capacity Electricity (MW) | $\begin{aligned} & \text { Capacity - } \\ & \text { WtE/Biomass } \\ & \text { (MWth) } \end{aligned}$ | $\begin{aligned} & \text { Capacity - } \\ & \text { Waste } \\ & \text { (tonnes) } \end{aligned}$ | Estimated electricity generation per annum (GWh) | Estimated heat generation per annum (GWh) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Kaunas CHP | 24 | 70 | 200,000* | 170 | 500 |

[^27]The following table sets forth the historical local heat price for the city where the Kaunas CHP is located between 2017 to 2019:

## Local Heat Price

|  |  | 2017 | 2018 | 2019 |
| :---: | :---: | :---: | :---: | :---: |
| Local heat price | EUR/MWh | 21.70 | 24.70 | 25.12 |

Please see the paragraph titled "Green Generation Pipeline" of this Part 6 ("Business Overview") below for information on the Vilnius CHP Plant.

## Elektrènai biomass boiler

As discussed below in paragraph 6.3 of this Part 6 ("Business Overview"), the Elektrenai Complex contains a biomass boiler house which produces only heat through the combustion of wood chip, straw and pellets and has an installed thermal capacity of 40.0 MW. In the year ended 31 December 2019, the Group burned 37,494 tons of biomass in the Elektrenai Complex and generated 0.09 TWh of heat. In the six months ended 30 June 2020, heat generation from biomass was 0.06 TWh , approximately equal to the 0.06 TWh generation in the six months ended 30 June 2019. Heat was sold to UAB Elektrenų komunalinis ūkis, UAB Kietaviškiu gausa and others. Heat was sold according to the description of procedures and conditions of heat purchase from independent heat producers approved by NERC.

## (e) Green Generation Pipeline

The Group has a strategic target to reach 1.6 to 1.8 GW of installed Green Generation capacity by 2023 and 4 GW of installed Green Generation capacity by 2030, provided new developments satisfy the Group's return requirements and create additional value. In order to reach this target, the Group is continuously looking to expand its pipeline of green generation projects at various stages.

The Group's pipeline of projects currently under construction includes two wind farm developments with a combined capacity of approximately 157 MW and a waste-to-energy and biomass CHP plant with a capacity of approximately 92 MW of electricity generation capacity and 229 MW of heat generation capacity.

Additionally, the Group has signed a sale and purchase agreement with developer SIG to acquire up to 170 MW of solar PV projects which are expected to be completed during 2021 to 2023. In addition, the Group has also signed two LOIs with other Polish PV developers with a targeted combined installed capacity of up to 150 MW by the end of 2023 .

The Group is flexible with respect to the stage of the project lifecycle at which it invests, provided that the Group's return criteria are met. Its current development projects include greenfield projects (its CHP plant projects), an early stage development project (Mažeikiai wind farm) and a late stage development project (Pomerania wind farm).

The following table sets forth details of the Group's Green Generation pipeline:

## Green Generation Pipeline

|  | Capacity Electricity (MW) | Capacity Heat (MWth) | Estimated COD |
| :---: | :---: | :---: | :---: |
| Under construction |  |  |  |
| Wind (onshore) |  |  |  |
| Pomerania | 94 | - | Q1 2021 |
| Mažeikiai | 63 | - | 2023 |
| Waste-to-energy / biomass |  |  |  |
|  |  |  | Q1 2021 (waste-toenergy unit) Q4 2021 |
| Vilnius CHP Plant | 92 | 229 | (biomass unit) |
| Total under construction | 249 | 229 | - |
| Agreements signed |  |  |  |
| Poland solar project (SIG) | Up to 170 | - | 2021-2023 |
| Lithuania offshore wind project (Ocean Winds) | 700 | - | 2028 |
| LOIs signed |  |  |  |
| Poland solar PV projects | Up to 150 MW | - | 2021-2023 |
| Lithuanian onshore wind project | 100-218 MW | - | 2024-2025 |
| Other opportunities |  |  |  |
| Kruonis PSHP expansion | $<225$ | - | Post-2023 |

## Wind

The Group is in the process of constructing two additional onshore wind farms:

- the 94 MW onshore Pomerania wind farm in the Pomerania region of Poland, representing the Group's first wind farm project in Poland, which is currently under construction and is expected to be completed in Q1 2021; and
- the 63 MW onshore Mažeikiai wind farm in the north-western part of Mažeikiai, Lithuania, in respect of which the Group has commenced construction earlier this year.
The following table sets for the capacity, expected operating expenses, expected average load factor and expected timing for COD for Pomerania and Mažeikiai:

|  | Capacity <br> (MW) | Expected operating expenses per annum (EURk/ MW) | Exp. avg. load factor (\%) | Expected COD |
| :---: | :---: | :---: | :---: | :---: |
| Pomerania | 94 | 38-42 | 40\% | Q1 2021 |
| Mažeikiai | 63 | 24-28 | 40\% | 2023 |

The total investments required for these two wind farms is expected to be EUR 80 to 85 million (of which EUR 2 million has already been incurred as at 30 June 2020) for Mažeikiai and approximately EUR 130 million (of which EUR 90 million has already been incurred as at 30 June 2020) for Pomerania, in each case including acquisition of the projects. For discussion on the risks associated with the Group's construction projects, please see paragraph 1.4 of the section titled "Risk Factors".

In March 2020, the EIB allocated PLN 258 million (approximately EUR 59 million) for the development of Pomerania. The Group intends to fund the remaining project costs related to Pomerania and Mažeikiai using
a combination of internal resources and additional external financing sources from capital markets (the Group currently anticipates to further secure 20 to 25 per cent. of debt financing for Pomerania in Autumn 2020), project financing or other corporate finance instruments (with a target of approximately 70 per cent. funding from external financing sources after debt sizing procedures after project finalisation).

The Pomerania wind farm will, once construction is completed, benefit from an inflation-indexed CfD (contract for differences) tariff at a guaranteed rate of PLN 214.98 per MWh (approximately EUR 48.5 per MWh), under the support scheme applicable for renewable energy projects in Poland which has already been awarded to the Group following the Pomerania project being selected as a winner in the basket for wind and PV installation projects of the renewable energy auction held by the Polish Energy Regulatory Office on 5 November 2018. Pursuant to this arrangement, Zarządca Rozliczeń S.A. (a Polish state-owned company) will pay the Company the difference between the average market price and the CfD tariff. This arrangement is expected to expire at the end of 2035.

The following table sets forth the applicable support schemes, subsidies and the expiration of the subsidy periods for each of the Group's development wind farms:

## Support Scheme Details for the Group's Wind Farms

| Wind farm | Capacity (MW) | Scheme | Subsidy (EUR/ MWh) | End of Subsidy |
| :---: | :---: | :---: | :---: | :---: |
| Pomerania | 94 | CfD | 49* + CPI | 2035 |
| Mažeikiai | 63 | n/a | n/a | n/a |

* 4.3921 PLN/EUR rate as of 31 August 2020

The Mažeikiai wind farm is expected to have a higher exposure to market prices; the pricing arrangements for this wind farm have not yet been confirmed, but it is likely that it will have reference at least in part, or even fully, to market prices.

Further details with respect to the Group's development wind assets are provided in the table below (certain details with respect to Mažeikiai have not been determined as at the date of this Prospectus as wind turbine procurement procedures have not been completed yet):

## Further Wind Farm Details

| Wind farm | Number of <br> turbines |  | Turbine type |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Vilnius CHP plant

The Group is currently developing a CHP plant in Vilnius (the Vilnius CHP Plant), which the Group began implementing in 2015. According to the resolution of the Government of 28 May 2014, the project (along with the development of the Kaunas CHP Plant, which was completed and commenced commercial operations in August 2020) was declared economic project of state significance and the Company was assigned to hold not less than 51 per cent. of shares of the Vilnius CHP plant. The Group currently owns 100 per cent. of the Vilnius CHP Plant, which is being funded by the combination of a loan facility (up to EUR 190 million) provided by the EIB (up to 50 per cent. of the total investment of the project), an EU grant which will cover approximately EUR 135 million of the investments required for the Vilnius CHP Plant, and shareholders' equity. The project is expected to incur a cost of investment of EUR 350 million, of which EUR 270 million had been spent by the end of H1 2020. The Vilnius CHP Plant will support the implementation of the Circular Economy Strategy objectives set by the Commission and the Government,
i.e. to dispose of only up to 5 per cent. of waste in landfills. The Group intends to sell down up to 49 per cent. of the Vilnius CHP Plant following the completion of construction, which is a requirement due to EU support for the project.
Upon completion, the Vilnius CHP Plant will have a total installed electricity generation capacity of approximately 92 MW and a total installed heat production capacity of approximately 229 MW. It is expected that the Vilnius CHP Plant, using biomass and municipal waste, will produce nearly half of the district heat supplied to Vilnius and electricity meeting the needs of approximately 230,000 households. The waste-to-energy generation at the power plant is expected to start in the first quarter of 2021, with the biomass activities currently expected to start in the fourth quarter of 2021. However, it is possible that the completion of the biomass unit could be subject to delay as a result of financial difficulties experienced by the main contractor for the construction of the biomass unit, Rafako S.A., which formally launched a restructuring process on 7 September 2020. The Group is continuing to work with Rafako S.A. pending further clarity with respect to its ability to complete the project, and the base case expectation of the completion date remains unchanged. In the event Rafako S.A. becomes insolvent and/or the Company terminates the agreement with Rafako S.A., the Company anticipates that it would still be able to manage the remaining portion of the construction works (with approximately 20 per cent. of construction remaining until full completion). However, in this event, the completion date could be subject to delay (which the Group expects could amount to approximately one year) due to potentially lengthy public procurement procedures required to engage contractors to complete the work. Any such delay would not have an impact on the waste-to-energy unit. (For a further discussion of the risks associated with a delay to the completion of the biomass unit, please see paragraph 1.13 of the section titled "Risk Factors".)

Once operating at full capacity, by incinerating approximately 160,000 tons of municipal waste and burning up to approximately 450,000 tons of biomass, the power plant is expected to generate approximately 430 GWh of electricity and produce approximately $1,240 \mathrm{GWh}$ of heat annually.

Just as the Kaunas CHP Plant, the Vilnius CHP Plant will be among the most modern in Europe in terms of environmental protection and energy generation technologies, and it will provide revenue from three main streams: (i) the selling of heat to city district heating networks (by way of monthly auctions), (ii) the selling of electricity on the Nord Pool Exchange or to IGN (with respect to the Customers and Solutions segment) and (iii) providing waste incineration services for regional waste treatment facilities for a local waste gate fee of EUR 32 per ton of municipal waste (which is lower than the landfill gate fee) based on the recent $12+12$ month contracts secured with the suppliers for the 2020-2021 period. The expected operating expenses of Vilnius CHP amount to approximately $0.16 \mathrm{~m} € / \mathrm{MWe}$.

The following table sets forth the expected electricity generation, waste-to-energy/biomass and waste capacities and output of the Vilnius CHP Plant:

## Capacity and Estimated Generation for the Vilnius CHP Plant

| Plant | Capacity - <br> Electricity <br> (MW) | $\begin{aligned} & \text { Capacity - } \\ & \text { WtE/Biomass } \\ & \text { (MWth) } \end{aligned}$ | $\begin{gathered} \text { Capacity - } \\ \text { Waste } \\ \text { (tonnes) } \end{gathered}$ | Estimated electricity generation (GWh) | Estimated heat generation (GWh) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Vilnius CHP | 92 | 229 | 160,000 | 430 | 1,240 |

The following table sets forth the historical local heat price and local biomass cost for the city where the Vilnius CHP is located between 2017 to 2019:

## Local Heat and Biomass Prices

|  |  | 2017 | 2018 | 2019 |
| :---: | :---: | :---: | :---: | :---: |
| Local heat price | EUR/MWh | 26.62 | 26.68 | 27.80 |
| Local biomass cost | EUR/MWh | 11.97 | 15.18 | 12.38 |

(ii) Projects in respect of which agreements or LOIs have been signed

In September 2020, the Group entered into an agreement with Sun Investment Group ("SIG"), a leading developer of solar projects in Poland, to acquire a portfolio of solar parks to be developed in Poland, which would have a total capacity of up to 170 MW upon completion (expected between 2021 to 2023). It is expected that revenue from these projects would be secured by 15 -year CfD schemes at the Polish energy auction.

Additionally, the Group has signed LOIs with developers to acquire a pipeline of further solar PV projects in Poland with targeted installed capacity of up to 150 MW by the end of 2023 . These projects are expected to benefit from a 15 year CfD scheme. The Group is currently continuing its due diligence with respect to these opportunities and has not yet entered into a binding agreement to acquire these assets.

The Company has also entered into a partnership and signed a joint bidding agreement with Ocean Winds, with the aim to participate in the first auctions for offshore wind in Lithuania which are expected to start in 2023. Ocean Winds is a joint venture of two leading global renewable energy companies, Engie and EDPR, who together have approximately 30 GW of renewable energy capacity worldwide. It was selected as the Group's strategic partner as a result of a competitive process. It is anticipated that, if the Group and Ocean Winds are successful in the upcoming auction, they will co-develop a 700 MW offshore wind project in Lithuania. The Group, with a 51 per cent. stake in the project, will contribute to a joint bidding process with its local market know how as well as its strong balancing capabilities and project management experience. Ocean Winds, with its 49 per cent. stake in the project, will contribute its technical expertise and global experience in offshore wind development.

The development of offshore wind in the Baltic sea has strong Government support. On 22 June 2020, the Government issued a decision on offshore wind development, which provides for an area of the Baltic Sea Economic Zone in which development of wind power plants of up to 700 MW might be built by 2030, comprising an area estimated at $137.5 \mathrm{~km}^{2}$. Additionally, the Law on Energy from Renewable Sources has been adjusted to accommodate offshore wind development and draft laws which envisage a CfD tariff structure have been published.
As the first stage of its partnership with Ocean Winds, the Group has also acquired from an affiliate of Ocean Winds a minority 5 per cent. interest in a more advanced project (the Moray West offshore wind farm) located off the Eastern coast of Great Britain, where the Group will have the opportunity to gain offshore wind development experience in one of the most advanced offshore wind markets in the world. This project represents $800-950$ MW and completion of the project is currently expected in 2025.
In September 2020, the Group also signed an LOI with respect to the development of an additional onshore wind project in Lithuania, in respect of which the Group would have a 100 per cent. interest and which would have a gross capacity of 100-218 MW, with an expected COD of 2024-2025.

## (iii) Projects under negotiation or consideration

As discussed above, the Group has a potential opportunity to further develop its Kruonis PSHP. There is technical possibility to construct new units in Kruonis PSHP, and the additional unit that is being considered by the Group could increase the plant's capacity by up to 225 MW, subject to economic viability.
In addition, the pipeline of further projects under negotiation or under consideration includes a variety of potential renewable projects across onshore wind and solar, with potential installed capacities of more than 1 GW in aggregate, with the majority of these projects located in Lithuania and Poland. The Group is at various stages of consideration with respect to these projects, but has not entered into any binding agreement or letter of intent with respect to any of them.

### 6.3 Flexible Generation

(a) Overview

The Flexible Generation segment operates the largest electricity generation facility in Lithuania, the Elektrenai Complex, with a total gross installed power capacity of $1,055.0$ MW. The Elektrenai Complex provides regulated system services (such as Tertiary Power Reserve Services and Isolated Regime Services) to ensure the flexibility and stability of Lithuania's electricity system. Over 90 per cent. of the adjusted EBITDA for the Flexible Generation segment comes from the provision of regulated system services. This segment represented 7.3 per cent. of the Group's revenue and 8.5 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019 ( 6.4 per cent. and 6.0 per cent., respectively, in the year ended 31 December 2018).

Tertiary Power Reserve Services and Isolated Regime Services are expected to be phased out by 2025 after Lithuania power grid is synchronised with the Continental European network. Following the synchronisation, the Group aims to leverage the Flexible Generation assets to provide new ancillary services for local generators, such as frequency containment reserve, automatic frequency restoration reserve and manual frequency restoration reserve.

The principal operator of the Group's Flexible Generation segment is GEN.
The following tables set forth certain key operating indicators of the Flexible Generation segment for the years ended 31 December 2019, 31 December 2018 and 31 December 2017, as well as six-month period ended 30 June 2020:

|  | n- | ible Gene | n Segm |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | H1 2020 |
| Electricity generated | TWh | 0.14 | 0.07 | 0.02 | 0.35 |

Volume of Services Provided to TSO and Installed Capacity - Flexible Generation Segment

|  |  | 2017 | 2018 | 2019 | H1 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tertiary Power Reserve Services | MW | 484 | 260 | 260 | 475 |
| Strategic power reserve | MW | 371 | 212 | - | - |
| Isolated Regime Services | MW | - | - | - | 415 |
| Total reserve and Isolated Regime |  |  |  |  |  |
| Services | MW | 855 | 472 | 260 | 890 |
| Installed capacity - electricity | MW | 1,055 | 1,055 | 1,055 | 1,055 |

## (b) Gas-fired electricity generation

The Group's Elektrenai Complex contains two gas-fired reserve power units, units 7 and 8 (together, the "Reserve Power Units"), and the combined cycle gas turbine unit ("CCGT"), with a combined gross installed capacity of $1,055 \mathrm{MW}$ as at 31 December 2019. The Reserve Power Units have an installed capacity of 300 MW each, while the CCGT unit has an installed capacity of 455 MW. The Reserve Power Units have an average asset useful life of more than 50 years, while the CCGT has an average asset useful life of 25 to 35 years.
Utilising the Elektrenai Complex, the Flexible Generation Segment principally provides regulated services to the TSO, including Tertiary Power Reserve Services and Isolated Regime Services, where the business model is based principally upon Reserve Capacity rather than generation. However, from 2020 when Isolated Regime Services made it possible, generation from the Flexible Generation segment has increased.
In 2019, the Group won the auction of the tertiary active power reserve announced by the TSO for 2020, pursuant to which the Reserve Power Units are providing this service in the capacity of 475 MW. The tertiary active power reserve must be capable of activation within 12 hours after the request of the TSO. Since the launch of auctions for tertiary active power reserve in 2016, this is the first time that one supplier has been selected to provide all of the services, and represents a significant increase to the Group's service provision in 2019 (when the CCGT supplied tertiary active power reserve in the capacity of 260 MW ).
The Group has also signed an agreement with the TSO to provide Isolated Regime Services in the capacity of 415 MW in 2020 (representing a 67 per cent. share of the Isolated Regime Service market), and such services are to be provided by both the CCGT ( 370 MW ) and unit 8 of the Reserve Power Units (in respect of 45 MW of capacity not used in the provision of Tertiary Power Reserve Services).

In the six months ended 30 June 2020, the Elektrenai Complex generated 0.35 TWh of electricity sold on the power exchange, increasing almost 36.2 times as compared to 0.01 TWh in the six months ended 30 June 2019, as a result of full commercial availability in the CCGT, as well as low gas and emission allowance prices. In the year ended 31 December 2019, the Elektrenai Complex generated 0.02 TWh of electricity sold on the power exchange (with 0.023 TWh supplied to the electricity grid), representing a decrease of 63.2 per cent. compared to the year ended 31 December 2018 and a decrease of 82.4 per cent. compared to the year ended 31 December 2017. The decrease was caused predominantly by the Reserve Power Units being kept in preservation mode for most of the year, while the CCGT unit provided Tertiary

Power Reserve Services in 2019 and could not engage in merchant generation from the 260 MW of capacity allocated to these services. The Elektrenai Complex generated 1.9 per cent. of the total electricity generated by the Group in 2019 (compared to 6.9 per cent. and 11.0 per cent. of the total electricity generated by the Group in 2018 and 2017, respectively).
Prior to 2019, both natural gas and fuel oil were used for powering the Reserve Power Units (in 2017 GEN consumed 0.322 TWh of natural gas and 0.017 TWh of fuel oil and in 2018 GEN consumed 0.179 TWh of natural gas). In 2018, a decision was made that fuel oil would not be used for powering the Reserve Power Units and, therefore, from 2019 only natural gas is used. In the year ended 31 December 2019, GEN consumed 0.094 TWh of natural gas in relation to its power generation operations.
The units in the Elektrenai Complex have a diversified age profile. Construction of the CCGT unit was completed in October 2012 whereas the construction of the currently operational Reserve Power Units was completed between 1971 to 1972 (with a major refurbishment from 2003 to 2009). The Group has a schedule of regular repairs and overhauls for its power plants. Four power generation units in the Elektrenai Complex (with a combined capacity of 600 MW) were decommissioned in 2014 and 2015 and two additional units (with a combined capacity of 600 MW ) are inactive and are currently in the process of being decommissioned.

The Group, through GEN, has permits for an indefinite term to engage in electricity generation activities at the Reserve Power Units and the CCGT unit. Since the establishment of GEN in 2011, all of the Group's power plants in Lithuania, which are owned by GEN, have complied with all environmental requirements and regulations. The Elektrènai Complex was assigned $\mathrm{CO}_{2}$ emission allowances with an aggregate value of EUR 57.9 million as at 30 June 2020. For additional information on $\mathrm{CO}_{2}$ emission allowances and the allocation of $\mathrm{CO}_{2}$ emission allowances, please see paragraph 2.3(f) of Part 9 ("Regulation").

## (c) Customers and pricing

The Group participates in auctions to provide Tertiary Power Reserve Services to the TSO, with the pricing determined competitively through the auction process, subject to overall price caps established by the NERC. The total amount of Tertiary Power Reserve Services required by the TSO is 475 MW. Considering the current installed capacities available to bid in the auction and regulations of the auction, at least one of GEN's power units is required to provide the Tertiary Power Reserve Services.
With respect to the Isolated Regime Services, prior to 2020, the pricing mechanism established by NERC for a different form of Isolated Regime Services included an element of reasonable return on investment in the services (based on the RAB times the WACC). The below table sets for the historical RAB, WACC and depreciation and amortisation for CCGT and the Reserve Power Units for the periods indicated:

## CCGT and Reserve Power Units - Isolated Regime Services

|  | 2017 |  | 2018 | 2019 |
| :---: | :---: | :---: | :---: | :---: |
| CCGT |  |  |  |  |
| RAB | EURm | 163.0 | 159.8 | 150.5 |
| WACC | \% | 5.05\% | 4.95\% | 5.00\% |
| Depreciation and amortisation (included in allowed revenue) | EURm | 9.5 | 9.9 | 9.7 |
| Reserve Power Units |  |  |  |  |
| RAB | EURm | 74.1 | 25.6 | 30.4 |
| WACC | \% | 5.05\% | 4.95\% | 5.00\% |
| Depreciation and amortisation (included in allowed revenue) | EURm | 5.3 | 2.1 | 2.4 |

Pursuant to a resolution adopted by the Lithuanian Parliament on 14 November 2019, from the year beginning 1 January 2020 a new methodology applies, which allows electricity producers to trade electricity on market terms to earn a return on investment while providing Isolated Regime Services, and the Isolated Regime Services pricing mechanism no longer includes the element of return on investment.

As a result of this regulatory change, from 2020 the CCGT is able to sell electricity generated at market prices while providing the Isolated Regime Services, and sales at market prices totalled EUR 14.6 million for 388 GWh of electricity produced (with an achieved gross margin of EUR 11.6 per MWh) for the six-
month period ended 30 June 2020. It is sold primarily on the Nord Pool Exchange, with prices governed by prevailing market prices for the Lithuanian price area.

## (d) Planning and optimisation of generation assets

Planning, optimisation, forecasting, trading, brokerage and other relevant activities are carried out by UAB "Gamybos optimizavimas" ("GOP"). GOP activities cover planning and optimisation of GEN's generation assets as well as the Kaunas CHP Plant and the Vilnius CHP Plant, and trades of electricity generated or consumed by GEN, the Kaunas CHP Plant and the Vilnius CHP Plant. Planning electricity generation and consumption involves providing power plants with a schedule of how much electricity is required to be produced or consumed by that power plant and coordinating with the TSO in respect of electricity traded. Additionally, each generation asset of GEN, the Kaunas CHP Plant and the Vilnius CHP Plant can provide balancing services to the TSO. All output of these generation assets is sold on the Nord Pool Exchange. Optimisation of electricity generation capacity involves determining the most financially beneficial method of trading available generation capacity taking into account restrictions such as availability of fuel sources (including gas and water) and environmental restrictions. GOP is also responsible for short-term optimisation of Kaunas HPP, Kruonis PSHP, the Elektrenai Complex, Vilnius TEC-3, Kaunas CHP and Vilnius CHP on a $24 / 7$ basis all year long.

## (e) Flexible Generation investment plans

The Group expects that investments in other segments (which includes the Flexible Generation segment, the Customers and Solutions segment, and other general corporate investments (e.g. IT)) will comprise 5 to 10 per cent. of the Group's investments from 2020 to 2023, translating into EUR 85 to 200 million. However, maintenance investments account for only around EUR 30 million out of this amount (around EUR 10 million for Flexible Generation asset maintenance and around EUR 20 million for Group IT investments). The remaining amounts are reserved for expansion opportunities and will only be invested if the appropriate returns can be generated.

Flexible Generation investments primarily relate to maintaining the reliability of the Flexible Generation assets and system adequacy and will be driven by capacity auctions as well as the TSO's demand for new ancillary services, including primary (frequency containment reserve) and secondary (frequency restoration reserve) reserves. The Group also intends to leverage its Flexible Generation assets to capture the market opportunities that arise due to tightening supply as a result of the gradual decrease of imports from Russia and Belarus to zero over time and the decommission of Poland's coal-fired power generation capacities, as well as the optionality presented by the new Polish-Lithuanian 700 MW interconnector that is expected to be commissioned in 2025. Unlike the investments made into the Group's other principal operating segments, the investments made into the Flexible Generation segment are primarily for maintenance and the amount is therefore relatively insignificant (on average EUR 1.2 million from 2017 to 2019) as compared to those made into the Group's other segments.

The Group intends to further invest in its Flexible Generation segment to provide flexibility and high reliability of the Lithuanian energy system through reserve and ancillary service, but will invest into new Flexible Generation capacities only if the capacity auctions are won.

### 6.4 Customers and Solutions

(a) Overview

The Customers and Solutions segment includes the Group's electricity and gas supply, trading, forecasting and balancing business, as well as a range of complementary innovative heating solutions and platforms that the Group offers to its commercial and residential customers, including energy efficiency projects, construction of solar power plants for businesses and residents, installation and operation of electric vehicle charging station and heating solutions. This segment represented 46.1 per cent. of the Group's revenue and 4.1 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019 ( 49.1 per cent. and 3.0 per cent., respectively, in the year ended 31 December 2018).

The electricity and gas supply business comprises "business to consumer" ("B2C") and "business to business" ("B2B") sales. The Group operates its Customers and Solutions segment across Lithuania, Estonia, Latvia, Finland and Poland, and is the largest supplier of electricity and gas in the Baltic states based on the number of customers, providing all main energy services to approximately 1.7 million households and approximately 13,700 businesses. The Group expects that new interconnectors under development between Lithuania and Poland for both electricity (the Harmony Link) and gas (the Gas Interconnector Poland - the Republic of Lithuania) may have a positive effect on Lithuanian power prices (as power prices in Poland are generally higher than in Lithuania) while opening up additional business opportunities for the Customers
and Solutions segment - for example, allowing greater access to supply gas to the eastern regions of Poland (the Group has in March 2020 applied for a licence to import gas into Poland), and providing alternative sources of importing gas into Lithuania and other markets.
The principal operating subsidiary of the Customers and Solutions segment is the Company's wholly-owned subsidiary, UAB Ignitis ("IGN"). IGN is a member of the Nasdaq Commodities Exchange and is the only Lithuanian electricity supplier that actively participates on this exchange. IGN is also a member of Nord Pool Exchange and the pan-Baltic gas exchange, GET Baltic. The Group also carries out activities in the retail markets in Poland, Estonia, Latvia and Finland.

The following table sets forth certain key operating indicators of the Customers and Solutions segment for the years ended 31 December 2019, 31 December 2018 and 31 December 2017 and for the six-month periods ended 30 June 2019 and 30 June 2020:

## $\underline{\text { Key Operating Indicators - Customers and Solutions Segment }}$

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Electricity Sales |  |  |  |  |  |  |
| Retail | TWh | 5.03 | 5.40 | 5.40 | 2.63 | 3.10 |
| Republic of Lithuania | TWh | 4.37 | 4.71 | 4.56 | 2.22 | 2.66 |
| B2C | TWh | 2.82 | 2.97 | 2.88 | 1.38 | 1.45 |
| B2B | TWh | 1.55 | 1.74 | 1.68 | 0.84 | 1.20 |
| Republic of Latvia | TWh | 0.66 | 0.69 | 0.83 | 0.41 | 0.44 |
| Other | TWh | 0.00 | 0.00 | 0.00 | 0.00 | 0.01 |
| Wholesale | TWh | 0.00 | 0.70 | 4.71 | 2.26 | 1.22 |
| Gas Sales |  |  |  |  |  |  |
| Retail | TWh | 11.28 | 10.91 | 8.01 | 3.75 | 5.92 |
| Republic of Lithuania | TWh | 10.03 | 10.23 | 6.74 | 3.48 | 3.19 |
| B2C | TWh | 1.99 | 2.13 | 2.08 | 1.18 | 1.26 |
| B2B | TWh | 8.05 | 8.10 | 4.66 | 2.30 | 1.93 |
| Republic of Latvia | TWh | 1.25 | 0.68 | 1.27 | 0.27 | 1.10 |
| Finland | TWh | 0.00 | 0.00 | 0.00 | 0.00 | 1.63 |
| Wholesale | TWh | 0.19 | 0.43 | 1.82 | 1.28 | 1.32 |
| Number of customers |  |  |  |  |  |  |
| B2C |  | 1,600,936 | 1,636,005 | 1,677,458 | 1,649,601 | 1,686,496 |
| B2B ${ }^{(1)}$ |  | 13,852 | 14,176 | 13,700 | 14,574 | 14,267 |

## Note:

(1) In 2017, 2018 and H1 2019 the overlapping gas and electricity B2B customers were not eliminated. In 2019 and H1 2020 overlapping gas and electricity B2B customers (of which there were 1,960 and 2,320 , respectively) were eliminated and are displayed as a unique number of customers.
(b) Supply of Electricity
(i) Lithuania

The Group's electricity supply business in Lithuania comprises the public supply to consumers in the B2C market and supply to commercial customers in the B2B market.

The table below sets out the details of the historical margin and quantity for B 2 B and B 2 C electricity sales for the periods indicated:

|  |  | Year ended 31 December |  |  | Six months ended 30 June 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 |  |
| Gross Margin |  |  |  |  |  |
| Electricity B2B | EUR/MWh | 2.41 | (0.79) | 0.82 | (2.70) |
| Electricity B2C | EUR/MWh | 1.43 | 1.18 | 2.81 | 3.70 |
| Quantity |  |  |  |  |  |
| Electricity B2B | TWh | 2.21 | 2.43 | 2.51 | 1.65 |
| Electricity B2C | TWh | 2.82 | 2.97 | 2.88 | 1.45 |

## Public Supply of Electricity (B2C)

With respect to the B2C market, the Group supplies electricity to approximately 1.7 million household customers in Lithuania. Historically this business has not been material to the Group's financial results (representing EUR 0.29 million of adjusted EBITDA ( 0.1 per cent. of total Group adjusted EBITDA)in the year ended 31 December 2019).

The public electricity supply market currently remains regulated and the public supply of electricity to household customers in Lithuania is mainly provided by the Group, through IGN, which on 1 October 2018 acquired this business from ESO. As the principal public supplier, IGN supplies electricity to household customers on the basis of public tariffs set by the Law on Electricity. Historical and current tariffs for household customers (ct/kWh) are set forth in the table below. ${ }^{6}$
Historical and Current Tariffs - B2C

|  | 2017 | 2018 | 2019 | H1 2020 ${ }^{(1)}$ | $\begin{gathered} \text { H1 } 2020 \\ \text { weights, \% } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Energy purchase price | 3.678 | 3.386 | 4.527 | 5.331 | 45\% |
| Distribution service price cap for low voltage network | 1.986 | 2.145 | 2.432 | 2.720 | 23\% |
| Distribution service price cap for medium voltage network | 0.83 | 0.834 | 0.901 | 1.123 | 9\% |
| System services | 0.393 | 0.529 | 0.615 | 0.785 | 7\% |
| Transmission service | 0.672 | 0.619 | 0.658 | 0.814 | 7\% |
| Public service obligations (PSO) | 1.386 | 1.35 | 0.903 | 0.683 | 6\% |
| Public supply service (IGN) | 0.143 | 0.118 | 0.281 | 0.370 | 3\% |
| Total (without VAT) | 9.088 | 8.981 | 10.317 | 11.826 | 100\% |
| VAT | 1.908 | 1.886 | 2.167 | 2.483 |  |
| Total (with VAT) | 10.996 | 10.867 | 12.484 | 14.309 |  |

Note:
(1) Energy purchase price and some other components of the tariff have been restated by NERC from 1 July 2020.

In recent years the public tariff has been lower than the tariffs available from independent electricity suppliers and, therefore, the Group supplied substantially all of the electricity to the B2C market in Lithuania. In the six months ended 30 June 2020 , the Group supplied 1.45 TWh , compared to 1.38 TWh in the six months ended 30 June 2019. In the year ended 31 December 2019, the Group supplied 2.88 TWh of electricity to household customers in Lithuania (approximately 99 per cent. of total electricity supplied to household customers in Lithuania), compared to 2.97 TWh of electricity in the year ended 31 December 2018 and 2.82 TWh of electricity in the year ended 31 December 2017. The slight decrease between 2018 and 2019 was largely attributable to some prepayments in 2018 ahead of tariff increases in January 2019.

However, on 7 May 2020, the Parliament of the Republic of Lithuania approved the amendments to the Law on Electricity in relation to the gradual deregulation of public supply of electricity to household customers, which will be implemented in three phases beginning from 1 January 2021, 2022 and 2023, respectively. Under these amendments, the current electricity supply price regulation for household customers

[^28]will be abolished while the tariffs for electricity distribution and transmission included in the final price will remain regulated, and household customers will have the choice to select an independent electricity supplier. If household customers fail to choose a supplier within a predefined period, they will be automatically shifted to the supply of last resort service performed by the electricity distribution system operator (currently the Group through ESO). This regulatory change is likely to lead to increased competition in the public supply market as well as changes in tariff plans that are currently being offered by independent suppliers. For discussion on the risks associated with of the deregulation of the electricity market in Lithuania, please see paragraph 2.6 of the section titled "Risk Factors".

## B2B Supply of Electricity

With respect to the B 2 B market, the Group, through IGN, supplied electricity to 7,991 commercial customers in the year ended 31 December 2019, which is one of the largest electricity customer bases in Lithuania. In the year ended 31 December 2019, the Group supplied 1.68 TWh of electricity to commercial customers in Lithuania, representing a decrease of 3.7 per cent. compared to the year ended 31 December 2018 due to changes in the composition of the sales portfolio (with a higher proportion of smaller customers in 2019). In 2019, the customer base grew primarily by an increase in smaller customers, while the Group maintained its existing base of large customers.

## (ii) The Republic of Latvia

IGN, through its subsidiary Ignitis Latvija SIA, sold 0.44 TWh of electricity to consumers in Latvia in the six months ended 30 June 2020, compared to 0.41 TWh in the six months ended 30 June 2019. In the year ended 31 December 2019, Ignitis Latvija SIA sold 0.83 TWh of electricity to consumers in Latvia, representing an increase of 20.7 per cent. compared to the year ended 31 December 2018 and an increase of 26.1 per cent. compared to the year ended 31 December 2017. The increase was caused predominantly by active sales, competitive pricing, flexible, tailored products and improved levels of customer service. The Group's subsidiary, Ignitis Latvija SIA, is the third largest power supplier in the Latvian electricity market according to the Group's internal data. The pricing of supply of power to customers in Latvia is determined by market prices and is based on volumes to be supplied, consumption profile, credit rating and length of the contract. Customers may have fixed, spot or baseload pricing.

## (iii) The Republic of Estonia

In the year ended 31 December 2019, IGN, through its subsidiary, Ignitis Eesti OU, sold 2.25 GWh of electricity to commercial consumers in Estonia compared to a supply volume of 0.05 GWh in the year ended 31 December 2018. The sharp increase in sales was due to one new customer. The pricing of the supply of power to customers in Estonia is determined by market prices and is based on volumes to be supplied, consumption profile, credit rating and length of the contract. Customers may have fixed, spot or baseload pricing.

## (c) Supply of Gas

(i) Lithuania

In the six months ended 30 June 2020 , the Group supplied 3.19 TWh of gas in Lithuania, compared to 3.48 TWh in the six months ended 30 June 2019. In the year ended 31 December 2019, the Group supplied 9.83 TWh of gas in Lithuania, Latvia, the GET Baltic gas exchange and the LNG Terminal, representing a volume decrease of 13.2 per cent. compared to the year ended 31 December 2018 and a decrease of 14.3 per cent. compared to the year ended 31 December 2017.

The decrease of supplied volumes in 2019 was caused primarily by regulatory changes in Lithuania. IGN has been the designated supplier of natural gas in Lithuania since 2015, responsible for ensuring that a minimum quantity of natural gas was delivered through the LNG Terminal. The designated supply model regulation was changed from 1 January 2019, which resulted in the abolishment of a requirement for regulated energy producers to purchase natural gas through the LNG Terminal from the designated supplier. Energy producers were given the option to source natural gas from other suppliers and this resulted in a decline of 42.4 per cent. in the Group's B2B gas sales. This was partially offset by the Group's increased wholesale volumes of electricity. Sales on the GET Baltic gas exchange were 1.31 TWh in the year ended 31 December 2019, compared to 0.13 TWh in the year ended 31 December 2018, and were 1.30 TWh in the six months ended 30 June 2020, compared to 0.89 TWh in the six months ended 30 June 2019.
In 2019, IGN purchased approximately 53 per cent. of the gas it supplied to consumers through the LNG Terminal in Klaipeda. In 2019, the Group purchased LNG from Equinor ASA, Total Gas \& Power Limited and other LNG suppliers. The remainder was purchased from Gazprom through natural gas pipelines and
other sources such as the wholesale market under short-term natural gas supply contracts. IGN's decision to purchase gas through either the LNG Terminal or from Gazprom was based on price and the need to ensure diversification of supply and fulfilment of the designated supply obligation to the LNG Terminal. Part of the gas purchased was stored in the Incukalns LNG storage facility in Latvia.
The table below sets out the details of the historical margin and quantity for B 2 B and B 2 C gas sales for the periods indicated:

|  |  | Year ended 31 December |  |  | Six months ended 30 June |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2020 |
| Gross Margin |  |  |  |  |  |
| Gas B2B | EUR/MWh | 1.36 | 1.36 | 1.38 | 1.65 |
| Gas B2C ${ }^{(1)}$ | EUR/MWh | 1.21 | 1.20 | 1.20 | 1.17 |
| Quantity |  |  |  |  |  |
| Gas B2B | TWh | 9.29 | 8.78 | 5.93 | 4.65 |
| Gas B2C | TWh | 1.99 | 2.13 | 2.08 | 1.26 |

## Notes:

(1) Agreed and approved by NERC.

The table below sets out the sources of the Group's gas supply and sourcing volume for the years indicated:

## Gas Supply Source and Volume

|  |  | Year ended 31 December |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 |
| Equinor | GWh | 3,241 | 3,765 | 4,591 |
| Other LNG | GWh | 3,893 | 1,913 | 1,431 |
| Total LNG | GWh | 7,134 | 5,678 | 6,022 |
| Gazprom | GWh | 3,757 | 3,685 | 3,871 |
| Other non-LNG pipeline | GWh | 1,600 | 1,204 | 431 |
| Total non-LNG | GWh | 5,357 | 4,889 | 4,302 |
| Underground Storage | GWh | 301 | 1,156 | 1,137 |
| Total | GWh | 12,793 | 11,724 | 11,461 |

As at the Latest Practicable Date, the Group has the following material gas supply contracts in place:

- Equinor ASA long-term contract: this contract is valid till the end of 2024, with four cargoes delivered spreading evenly across each contracted year. (Purchases under this contract are subject to state aid and designated supply regulation.)
- Equinor ASA mid-term contract: this contract is valid till the end of 2022, with two cargoes delivered in January and February, respectively, in each contracted year; Equinor ASA has the option to cancel one of the two yearly deliveries by September in the year preceding the delivery year. (Unregulated.)
- Gazprom long-term contract: this contract is valid till the end of 2023, with a 80 per cent. "take or pay" condition on annual nominated volume (resulting in price fixing for $3 / 4$ of the volume not taken and an obligation for the Group to take this volume or lose it within three years. (Unregulated.)


## Public Supply of Gas (B2C)

Gas was supplied to approximately 600,000 natural gas customers in the B2C market in Lithuania in the year ended 31 December 2019. The supply of gas to B2C customers has been deregulated since 2000. However, due to the absence of competition and the Group's market dominance, the NERC is monitoring and approving gas tariffs semi-annually and, therefore, the Group is treating this as a regulated business.

## B2B Supply of Gas

During 2019, the Group supplied gas to 7,408 commercial customers in the B2B market, of which 359 customers consumed 1 GWh or more per year ( $3,388 \mathrm{GWh}$ in total) and 7,129 customers consumed below 1 GWh per year ( 648 GWh in total). The gas supply pricing to B2B customers is based on volumes to be supplied, consumption profile, credit rating and length of the contract. Most of volumes are sold at Gas hub indexed price - usually the GET Baltic monthly index, or German Gaspool, or Dutch TTF. Some customers have fixed pricing.
(ii) The Republic of Latvia

In the year ended 31 December 2019, the Group supplied gas to 16 B2B customers in Latvia.
(iii) Finland

In 2019, the Group continued expanding geographically by signing its first gas supply contracts with major business customers in Finland, with supply under these contracts beginning in 2020, coinciding with the liberalisation of the Finnish natural gas market. The Group expects to supply approximately 3 TWh of natural gas in Finland in the year ending 31 December 2020, giving it an estimated 13 to 15 per cent. market share for the B2B natural gas market in Finland.

## (d) Wholesale trading of electricity

The Group's electricity trading activities consist of: (i) purchasing electricity for the supply business; (ii) hedging and (iii) proprietary wholesale trading.

The Group companies are members of and trade standard and non-standard physical and financial derivative products on Nord Pool Exchange, Nasdaq Commodities Exchange and TGE (Polish Power Exchange).
The Group's electricity supply and generation portfolios are separated. Accordingly, the Group currently sources all electricity for its supply portfolio directly from the Nord Pool Exchange or through bilateral agreements with third parties. However, as the Group's generation capacity increases through the expansion of its Green Generation portfolio, the Group anticipates that, in the future, it will utilise the supply activities of its Customers and Solutions segment as a route to market for new generation through the entry into power purchase agreements between the two businesses.
The Group hedges retail portfolio exposure using physical and financial instruments traded over-the-counter or on the Nasdaq Commodities Exchange. As at 31 December 2019, IGN had entered into a number of long-term contracts with various durations (the longest duration being until 31 December 2024). The Group has a conservative hedging policy, with a policy to hedge 100 per cent. of its supply portfolio through either perfect or proxy hedges. As the generation portfolio of the Group grows, the amount of internal longterm offtake contracts is expected to go up and the amount of proxy hedges should decrease.

The Group carries out limited proprietary trading that consists of taking on energy commodity exposures in European markets by means of derivative financial instruments and contracts for physical delivery exchanged on the regulated and over-the-counter markets, seeking to exploit arbitrage opportunities and speculating on price developments. By trading on its own account, the Group aims to deepen its understanding of the underlying markets as well as generate some additional profits. The Group carries out proprietary trading of electricity in Poland through Ignitis Polska sp. Z o. o., which has a formal governance framework with strict risk limits set by its board of directors and in coordination with the Group's Risk Management and Operational Ethics Committee. The Group has specific controls in place in terms of quantitative risk limits (including a EUR 2.5 million value at risk limit). Credit risk management for trading operations is based on strict evaluation, assignment and monitoring procedures that the Group believes are in accordance with international best practices. The Group's proprietary trading represents a very small portion of its business, with the adjusted EBITDA of the proprietary trading business being EUR 0.1 million in the year ended 31 December 2019.

In the year ended 31 December 2018, the Group recorded a negative wholesale electricity margin (being the gross trading margin divided by volume traded) of EUR 0.63 per MWh (with 0.7 TWh traded) due to restrictions imposed by the Polish government on electricity pricing. In the year ended 31 December 2019, the Group recorded a wholesale electricity margin of EUR 0.25 per MWh (with 4.7 TWh traded). Wholesale trading of electricity generated EUR 0 million for the six-month period ended 30 June 2020.

## (e) Wholesale trading of Gas

The Group's gas trading activities encompass selling natural gas on wholesale markets through bilateral agreements in Lithuania, Estonia, Latvia, Finland and trading on GET Baltic, the gas exchange operating in
the market areas located in Lithuania, Estonia, Latvia and Finland. Natural gas is also traded on "crossborder interconnection points" of transmission systems in the Baltic region and on "virtual trading points" without a defined physical location in the Lithuanian and Latvian transmission system.
The table below sets out the details of the historical margin and quantity for wholesale trading of gas for the periods indicated:

|  |  |  | Six months <br> ended |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 30 June |  |  |  |

[^29]Gas financial instruments, which are primarily used to hedge changes in physical gas supply portfolios, are used by IGN, which has ISDA agreements in place with well-known financial institutions and major European gas traders.

## Customers and Solutions investment plans

The Group expects that investments in segments other than Networks and Green Generation (which includes the Flexible Generation segment, the Customers and Solutions segment, and other general corporate investments (e.g.IT)) will comprise 5 to 10 per cent. of the Group's investments from 2020 to 2023, representing approximately EUR 85 to 200 million. However, maintenance investments account for only around EUR 30 million out of this amount (approximately EUR 10 million for Flexible Generation asset maintenance and approximately EUR 20 million for Group IT investments). The remaining amounts are reserved for expansion opportunities and will only be invested if the appropriate returns can be generated.

## (f) Innovation and Energy Efficiency Initiatives

The Group is investing in a number of innovative solutions and platforms to help customers become more energy smart, including:

- Solar: IGN provides direct sales, or leasing for up to 10 years, of on-site photovoltaic plants allowing businesses access to renewable energy. In the past few years IGN has signed contracts for approximately 5.8 MWp. From July 2019, IGN has offered solar energy power plants for residential customers, which consists of photovoltaic plant panels, inverters, mounting structures, installation services and all other needed equipment. The size of the power plants range from 3 kW up to 30 kW and produce average 1000 kWh year per installed kW power. This service enables residential customers to take part in the generation of green energy, while decreasing their electricity costs.
- Community Solar (Solar parks): The remote solar platform www.saulesparkai.lt was launched by the Company in 2019 after the law allowing the production and consumption of electricity in different geographical locations came into force. The functionality of the platform is based on the consumption of the solar energy from remote solar parks. The platform provides solar energy efficiency improvement services for customers who do not have the ability to install solar panels on their roofs, although house owners can use the service as well. The platform publishes solar projects from different developers and customers have the ability to choose from the wide range of solar parks. In the period from 1 October 2019 to 31 May 2020, the platform raised 4.46 MW reservations (approximately 1,140 customers) and during 2020 it is planned to improve the functionality of the platform by installing periodic billing, transferring data to the operator and exchanging further data with developers, as well as introducing new services to customers.
- EV charging infrastructure (Ignitis On): the Group offers e-mobility services, including infrastructure, installation, charging equipment, software and roaming services. The Ignitis On app allows customers to find the nearest available charging stations and pay with their preferred method and 24-hour customer support access is provided at every charging station. From November 2019, the Group started to offer EV home chargers for residential customers together with installation services and other equipment needed for EV charging. The Group offers approximately 70 EV charging stations to the public, which comprises one super-fast $(320 \mathrm{kWh})$ charger and 56 fast ( 50 kWh ) charger, and the remaining ones are slow ( 22 kWh ) chargers. These EV charging stations are mostly in Vilnius, and the Group also has either exclusive distribution agreements or representation agreements with the brands Efacec, Elinta and Ensto.
- ESCO: ESCO services involve investing in measures to improve the energy performance of the building (including lighting), and recoup most of the investment over the life of the contract from future energy savings. The essence of this model is to achieve maximum energy savings without incurring significant initial investment. Currently the Group executes ESCO projects in Lithuania totalling approximately one million Euro each year, however, the Group expects that this may grow in the future. The Group also started ESCO services in Latvia in 2019.
- Payment aggregation services: the Group's subsidiary, EMA, is a licensed payment institution and provides payment aggregation services. The Group is therefore able to offer its customers the option to pay their utility bills together via the Group's online platform. The Group is currently the only market player in the industry in the Baltics providing payment aggregation services.
- Heating solutions: the Group offers its customers various heating solutions, which include gas boilers, heat pumps and thermostats, as well as intelligent control systems and monitoring systems for its B2C customers.


### 6.5 Other Ancillary Businesses

From 2016, the Group through its newly created subsidiary EMA started providing payment aggregation services, which include services for collection of payments for utility services and other periodic payments from customers and their distribution to service providers. The Group considers that these payment aggregation services provide the Group with an important competitive advantage for its Customers and Solutions segment, helping it to maintain reasonably low churn rates following the deregulation of the B2C supply market. EMA is a licensed payment institution subject to supervision by the financial services regulator. The adjusted EBITDA attributable to this business was EUR 0.3 million in the year ended 31 December 2019.

Provision of information technology, accounting, telecommunications, legal and other services are concentrated in UAB "Ignitis grupès paslaugų centras" ("GSC"). GSC provides public procurement administration, accounting, legal, public relations and employment relationship administration services to the Group's subsidiaries.

### 6.6 Divestment and closure of non-core activities

The Group is in the process of winding down non-core activities, a process which the Group commenced in 2017 and which has already resulted in the sale of two previous non-core businesses. Remaining non-core businesses currently in the process of being wound down include the following:

## (a) Contracting activities

Until the beginning of 2018, the Group's full scope contracting activities were conducted through EPR. EPR's activities included the reconstruction, repair and technical maintenance of electricity equipment and power stations, installation of boilers, technological pipes and other installation works, manufacturing of stacks, metal construction structures, pressure vessels and management of engineering projects. During April 2018, in line with the Group's strategy to divest non-core businesses, it was announced that the operations of EPR would be wound down. The majority of the business has already closed down (with only about 15 employees remaining as of 30 June 2020 compared to 489 as of April 2018). There is only one ongoing electrotechnical reconstruction project, which is expected to complete on 30 September 2020, after which the business is expected to be closed entirely by the end of the first quarter of 2021.

## (b) Real estate management services

The Group's real estate management service activities, which historically included the long-term and shortterm lease of administrative, production and warehousing premises, are conducted through NTV.

In line with the Group's strategy to divest non-core businesses, it commenced the auction sale process of its real estate portfolio managed by NTV in 2016, which was concluded in the second quarter of 2020. All real estate has already been sold (comprising EUR 87.8 million in aggregate sale proceeds from over 100 assets sold), other than one real estate asset left on NTV's balance sheet with a book value of EUR 1.7 million as of 30 June 2020, which is not for sale due to a request from the Ministry of Finance.

## (c) Transport services

Until February 2018, the Group's transport services activities were conducted through NTV. It was engaged in the long-term and short-term lease of cars and special purpose motor vehicles and equipment, management of vehicle fleet, accommodation and conference organisation services.

In December 2017, the Group announced that from February 2018 transport service activities managed by NTV would be taken over by TPV.

After initially attempting to sell TPV as a business, the Group decided to sell down gradually on an asset by asset basis in the interest of economic efficiency. The fleet will be sold when the respective contracts with clients expire, with the majority of them expiring by 2024.

## (d) Support Foundation

On 19 March 2018, the Company, and on 13 March 2018, the Principal Shareholder, made a decision that from 2018, the Group would not grant support and/or charity (except for support to neighbourhood communities in which the Group's wind farms are present). As a result, the Group has also begun procedures to close the support foundation, Lietuvos energijos paramos fondas, due to changes in the Law on Charity and Support of the Republic of Lithuania.

## 7. EMPLOYEES

The number of employees employed by the Group as at the end of each of the last three financial years was as follows:

|  | Year ended 31 December |  |  | Six months ended 30 June |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2020 |
| Total Group employees | 4,514 | 3,829 | 3,856 | 3,916 |
| Networks employees | 2,500 | 2,387 | 2,423 | 2,457 |
| Green Generation employees | 168 | 161 | 213 | 241 |
| Flexible Generation employees | 250 | 247 | 231 | 235 |
| Customers \& Solutions employees | 100 | 109 | 117 | 305 |
| Other employees | 1,496 | 925 | 872 | 678 |
| Centralised support functions employees | 751 | 753 | 781 | 602 |
| Non-core activities employees | 745 | 172 | 91 | 76 |

The Group focuses on developing employment policies for "two geared" organisation; i.e. to meet the needs of its different business segments through exploring and leveraging the various parts of the organisation. The Group encourages involvement of employees in the performance of the business in which they are employed and aims to achieve a sense of shared purpose, which is to transform for a more sustainable world.

## (a) Remuneration

To be competitive in the labour market, the Group's remuneration system was revised substantially in 2019 to reduce the gap between the labour market and the Group's internal remuneration median to be more competitive in a rapidly changing labour market. The Group participates in market remuneration surveys annually. To ensure objective evaluation of an employee's position in the Group, 'Korn Ferry' methodology is being used. The remuneration structure is the same for all Group employees and consists of two parts: a fixed part and a variable part (a percentage of the fixed part). The variable part is paid out quarterly or annually and is linked with individual, team and/or company/Group performance. Separate remuneration schemes are set for employees of highly competitive business areas (renewable project managers, electricity and gas traders and salespersons).

In order to align management and shareholder interests, the Nomination and Remuneration Committee and Supervisory Board on 14 August 2020 approved the guidelines for a management long-term incentive plan, to be implemented as a policy later this year following completion of the Offering under the proposed "Rules for Granting Shares of the Company", which were approved by the Principal Shareholder on 16 September 2020. In addition, in order to attract and retain competent, fast-learning, technologically advanced, globally thinking and innovative, motivated, loyal employees of the Group, the Company intends to adopt an employee share option programme. Please see paragraph 6.5 of Part 8 ("Management and Corporate Governance") for further information.
Employees may be entitled to participate in a range of benefit schemes including a pension scheme, health insurance, flexible working hours and additional paid holidays.

## (b) Non-compete

All employees of the Group have non-compete provisions in their employment contracts, restricting them from carrying on activities in direct competition with the Group's activities, but non-compete provisions can be activated only for those working in commercially sensitive (competitive business) areas in the energy and heating sectors: production of electricity and other energy; supply of electricity, natural gas and liquefied natural gas; services of optimising/planning the operation of power plants; trade in financial derivatives related to electricity, natural gas and liquefied natural gas; management and/or strategy; innovations; commerce, activities of improving energy efficiency and similar activities currently carried out or to be carried out in the future by the Group. Non-compete restrictions may apply for six, nine or twelve months, subject to the decision of the Group's management. Compensation is paid during the non-compete period.

## (c) Trade Unions

As at 31 December 2019, there were eleven trade unions operating in the Group. Seven of these trade unions operate in ESO and the other four in GEN. 22 per cent. of the Group's employees are unionised and ESO and GEN employees are covered by two collective bargaining agreements. In October 2019, ESO signed an agreement with all seven of the trade unions operating within it, resulting in a representative of the ESO trade unions being appointed to the ESO Supervisory Board. Other Group companies have established work councils, as required by the Labour Code of the Republic of Lithuania ("Labour Code"). As at the Latest Practicable Date, the Group has not experienced any strikes or work stoppages.

## (d) Code of Conduct

As at 23 March 2020 the Group has implemented a Code of Conduct which defines the principles and standards of business ethics, conduct and values which the Group expects each of its stakeholders to adhere to. The key principles are: respect and equal opportunities, promoting a culture of safe work and environment, open and fair activities in the market, responsibility and transparency, and enabling and protecting partnerships. The Group also has a number of other policies that apply to all stakeholders including the Anti-Corruption Policy, Gifts and Entertainment Management Procedures, Conflicts of Interest Management Procedures and the Rules on the Trust Line (whistleblowing).

## (e) Health and Safety

The Group has a central Occupational Health and Safety Policy for its employees which is designed to build a culture of safety within the Group based on personal responsibility and cooperation. Employees are provided with health and safety training appropriate for their role and the Group has a dedicated training centre to provide training on electricity and gas maintenance tasks. In 2019, GEN adopted the ISO 45001:2018 standard and ESO applies the health management system OHSAS 18001:2007.

## 8. LICENCES

As at the date of this Prospectus, the Group holds all material licences necessary for the operation of its business. For information on licences and permissions required under the Law on Energy and under other applicable regulations, please see paragraphs 2.3(b), 2.3(h) and 2.3(i) of Part 9 ("Regulation").

## 9. INSURANCE

The Group maintains several types of insurance to protect it against potential liabilities.
ESO maintains insurance policies covering assets such as dispatch management systems, electrical installations and buildings financed from EU funds. ESO's technological assets, including its distribution assets, are not covered by insurance as such costs are not covered under regulated tariffs for distribution activities, whereas repair costs for technological assets are covered under such tariffs.

GEN maintains property and machinery insurance for its power plants, excluding its hydro power plants (as it was not required to take out insurance on the hydro plants under any third party contracts and insurance costs are not eligible for compensation under regulated service pricing frameworks).

The Group has a general liability insurance, which covers main risks such as any damage to a third party, inadequate quality of products (except electricity), employer's liability and environmental damage (when applicable).

The Group also maintains insurance policies covering non-technological equipment, general third-party liability insurance in connection with its main operations and car insurance. The Group also has insurance policies covering directors' and officers' liability.
"Rizikos cesija", a Lithuanian consultant, carried out a risk assessment report on the Group's insurance policies in 2019 and identified the lack of insurances covering the hydro power plants as a potential high risk given the wide range of accidents that may occur at these power plants.

In response to the findings of the risk assessment report, the Group is considering to insure group liability and its assets under a master insurance policy with expanded coverage and has commenced the relevant preparation work for the public procurement process, and the expanded master insurance policy is expected to become effective by the second quarter of 2021 and would potentially include insurance covering the hydro power plants, as well as additional risks such as risks relating to cyberattack, fraud and terrorism.

## 10. RISK MANAGEMENT

The Group continues to develop its integrated risk management system in order to increase its fundamental value while taking into account the level of acceptable risk. The ultimate risk authority is the Risk Management Supervision and Operational Ethics Committee of the Supervisory Board. Please see paragraph 3.1 of Part 8 ("Management and Corporate Governance"). The Risk Management Supervision and Operational Ethics Committee is responsible for reporting to the Supervisory Board on the risks that the Group faces and implementation of risk management or prevention measures.

The Risk Management and Operational Ethics Supervision Committee continuously monitors the overall impact of risk on the Group and actions the Group takes to minimise those risks; such monitoring includes the implementation of internal control procedures and risk management measures, the assessment of the regular risk identification and assessment cycle, the establishment and control of risk registers and the drafting of risk management related internal documents.

The Risk Management and Operational Ethics Supervision Committee meets to assess risk factors on at least a quarterly basis. During these periodical risk self-assessment meetings, the Committee identifies the systemic risks to the Group. Systemic risks are those risks which are relevant to at least two of the Group's subsidiaries and where the level of the risk is higher than the defined Group risk appetite. Risk appetite (accepted risk level expressed as a percentage of EBITDA) is approved by the Board of the Company. Measures and initiatives to mitigate these risks are the responsibility of the management of the Company and the relevant subsidiaries. The Committee also identifies risks which are specific to individual subsidiaries of the Group. The Committee advises the relevant subsidiary of any risks relevant to it and makes recommendations to mitigate such risks. These risks are the responsibility of the relevant subsidiary. The Committee also assesses the implementation of its recommendations on a bi-annual basis.

The main systemic risks which have been identified for 2020 are:
(a) Health and safety of employees, residents and contractors;
(b) Information cyber security (cyber information, data protection and IT security);
(c) Market changes and competitiveness;
(d) Corruption; and
(e) Regulation and compliance.

In order to control risk management effectiveness there is Group level risk tolerance for main financial results and key risks. Risk limits are set for specific risks. Risk tolerance and limits are approved by Supervisory Board of the Company.

Property, casualty and other operational risks are managed through using insurance, emergency and crisis planning and preventive actions.

For more information relating to material risks that the Group faces, please see the section titled "Risk Factors".

In addition to the Risk Management and Operational Ethics Supervisory Committee, there is the Audit Committee of the Company's Supervisory Board. The Audit Committee of the Company's Supervisory Board ("Audit Committee") is responsible for the submission of the objective and impartial conclusions or proposals to the Supervisory Board on the functioning of the audit and control system in the Group. The Audit Committee is responsible for monitoring the process of preparation of financial statements of the Company and the Group's subsidiaries, with a focus on the relevance and consistency of accounting methods used. In addition, it is responsible for monitoring the effectiveness of internal controls and risk management systems of the Company and the Group's subsidiaries, analysing the need for and relevance of these systems and performing the review of the existing internal control management systems.

## 11. ENVIRONMENTAL MATTERS

The Group's activities are regulated by the following environmental legislation: the Law of Environmental Protection, Law on Energy, Law on Electricity, the Law on Natural Gas, Law on Renewable Resources, Law on Waste Management and Law on Water. Please see paragraphs 2.2 and 2.3 of Part 9 ("Regulation"). When planning its activities, the Group assesses the environmental requirements set out in the legislation and takes into account trends in environmental protection. As at the Latest Practicable Date, the Group is in compliance with all material environmental legislative requirements.
The Group has announced its Strategy, demonstrating its intention to create a more sustainable environment. For further information on the Group's Strategy, please see paragraph 3 of this Part 6 ("Business Overview"). The Group follows international and national requirements in relation to environmental legislation and norms and each of GEN and ESO maintain the environmental management standard ISO 14001. In December 2019, the Group joined the United Nations initiative "Business Ambition for $1.5^{\circ} \mathrm{C}^{\prime \prime}$. By joining this initiative, the Group committed to reduce net carbon dioxide emissions to zero by 2050.

## 12. LEGAL PROCEEDINGS

12.1 Save as set out below in this paragraph 12.1, there have been no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Company is aware) during the last 12 months which may have, or have had in the recent past, significant effects on the Company and/or the Group's financial position or profitability:

## (a) Investigation of the Commission against GEN

On 3 June 2019, the Commission initiated proceedings against GEN pursuant to Article 108(2) of the TFEU. The Commission commenced proceedings on the basis that payments to GEN for (i) mandatory electricity generation and (ii) holding strategic electricity power reserves during the period from 2013 to 2018 were in contravention of Article 107(3) of the TFEU and the EEAG.

The Commission is currently undertaking investigations and it is difficult to conclude if the investigations would lead to any a financial impact on the Group. Both the Ministry of Energy and GEN provided responses in late 2019 to the Commission regarding the ongoing investigations and noted that the total fund received by GEN for the provision of public service obligations during the period under investigation (2013 to 2018) should not be strictly applied when considering any potential contravention of Article 107(3) of the TFEU and the EEAG. For example, not all reconciliations done by the NERC were estimated in the numbers presented by the Commission. Also, full recovery is unlikely as the Commission preliminary concluded that the fund received by GEN for the 2013 to 2014 period fully complied with the "necessity" requirement; i.e., the Republic of Lithuania correctly defined market failure and the need for state intervention for that period.
The Ministry of Energy and GEN are of the view that state aid received by GEN during the period of 2013 to 2018 did not contravene any EU state-aid rules. If it is decided that a repayment of the fund received from the state by GEN is required, the final amount of the repayment will be subject to the forthcoming discussions with the Commission.
(b) IGN, as a third party in the case AB"Achema" and UAB"Achema Gas Trade" vs Government of the Republic of Lithuania
On 17 June 2019, AB "Achema" and UAB "Achema Gas Trade" filed complaints against the Commission in relation to certain resolutions which require all users of the LNG Terminal, including AB "Achema" to
pay a proportion of the additional component of the gas tariff which relates to the lease and maintenance of the LNG Terminal. AB "Achema" claims the resolutions to be unlawful on the basis that the Commission exceeded its competence in making the resolutions and that the resolutions contradict the legal acts of the Republic of Lithuania and the EU. If such complaints are upheld by the court, AB "Achema" and other market participants may bring claims against IGN, AB Klaipedos Nafta and AB Amber Grid and/or the Republic of Lithuania claiming compensation for amounts already paid.

The value of possible claims is hard to predict as certain details are not known (e.g. the number of defendants, the ground of claims, the division of responsibility between the defendants).
12.2 In addition to the legal proceedings described above in paragraph 12.1, the Group is currently involved in a number of legal proceedings; however, the Group believes that liabilities relating to such proceedings would not, individually or in the aggregate, have a material adverse effect on its results of operations or financial condition. Certain significant legal proceedings in which the Group has been involved in the 12 months preceding the date of this Prospectus are described below.

## (a) Anti-corruption Investigation

In December 2014, an action was brought by the UK Serious Fraud Office against Alstom Power Ltd, Nicholas Paul Reynolds and Johanes Villi Venskus (Alstom Power Ltd employees) in connection with bribes alleged to have been made by these parties between February 2002 and March 2010 to officials previously employed by a Group subsidiary, AB Lietuvos Elektrine, during a period of eight years in order to secure AB Lietuvos Elektrine's contract to supply burners to a power plant in the Elektrenai Complex. In 2013, GEN received a request for information regarding projects related to Alstom Power Ltd. However, neither GEN nor the Group was the subject of this action or any investigation in connection with these charges and no charges were brought against GEN, the Group, its subsidiaries or any of its current or former employees.
In March 2017, the Lithuanian Special Investigation Services conducted searches at the homes of two former employees of the Group: Rymantas Juozaitis, CEO of AB "Lietuvos energija" between 2002 and May 2008 and CEO of LEO LT between May 2008 and October 2008, and Pranas Noreika, CEO of Lietuvos Elektrine (Lithuanian Power Plant) between 1962 and 2010. According to media reports, the investigation was related to Alstom projects implemented in Lithuanian Power Plant and Kaunas HPP. GEN provided information to the Lithuanian Special Investigation Services which it believes to have been requested in connection with these searches (although the Lithuanian Special Investigation Services never confirmed the rationale for such information requests). No searches were conducted in the premises of GEN or the Group's subsidiaries and, to the Group's knowledge, no homes of employees that worked at the time were searched. To the knowledge of the Group no member of the Group or employee that worked at the time was the subject of this investigation and no charges were brought against the Group, its subsidiaries or employees that worked at the time.

On 11 February 2019 GEN received a remittance of EUR 9.3 million from the Ministry of Finance as a compensation for the potential loss that was allegedly inflicted through the actions carried out by Alstom Power Ltd while implementing Lietuvos Elektrine's, AB Fuel Gas Desulphurisation (FGD) project, implemented from 2005 to 2009. The compensation was ordered for the Republic of Lithuania by the court of the United Kingdom. The Ministry of Finance and GEN has no reliable information about actual damage, if any, made to the company by the illegal actions carried out by Alstom Power Ltd. After evaluating the necessary tax liabilities, the abovementioned compensation was used for the partial coverage of the bank loan related to the project. GEN is not aware of any circumstances regarding the refund of the received compensation. The Group fulfilled its obligation specified by the Ministry of Finance to the Group to defray the received compensation to cover the bank loans related to the implementation of Lietuvos Elektrine's, AB Fuel Gas Desulphurisation (FGD) project.

On 20 April 2020, General Prosecutor's Office of the Republic of Lithuania publicly announced that the Prosecutor of the Organized Crime and Corruption Investigation Department has adopted a resolution to terminate the pre-trial investigation for the allegedly criminal conducts committed prior to the beginning of 2009 and the statutory limitation periods therefore have lapsed, except for the alleged bribery relating to the former Minister of Economy. According to the Prosecutor, after analysis and evaluation of the data collected during the pre-trial investigation, it was established that the obtained data was insufficient to prove the guilt of the suspects, therefore the decision to terminate the pre-trial investigation was made after finding that no offense or misdemeanour was committed.

The Group does not anticipate that such investigations will have a material impact on the Group.
(b) ESO vs. VE

On 27 March 2014, UAB "VILNIAUS ENERGIJA" ("VE") brought a claim against ESO before the Vilnius Regional Court claiming damages of EUR 10.7 million. VE and ESO entered into an electricity sale and purchase agreement under which VE supplied ESO with electricity for ESO's public supply activities ("Supported Production Volume"). The Supported Production Volume is determined under the Resolution of the Government of the Republic of Lithuania No 1051 "Regarding the Determination of the Providers of the Services of Public Interest and of the Scope of Provision of the Services of Public Interest for 2014" of 20 November 2013. VE claims the Supported Production Volume in the agreement with ESO is below the Supported Production Volume stipulated in the resolution. ESO believes the resolution provides it, as public supplier of electricity in the Republic of Lithuania, with flexibility to determine the exact Supported Production Volume.
Following several rounds of appeal, on 11 June 2020, the Court of Appeal of Lithuania dismissed all claims made by VE against ESO. On 7 September 2020, VE appealed the decision of the Court of Appeal of Lithuania to the Supreme Court of Lithuania. The Supreme Court of Lithuania is to make a verdict should the appeal be accepted for cassation. The Group believes that it will defend its interests in any further appeal of these proceedings successfully and has not made provisions for these proceedings.

## (c) GEN vs. NERC

On 8 August 2019, GEN filed a complaint to the Vilnius Regional Administrative Court concerning the annulment of the Resolution of NERC No. R2-I-1340 on "Reimbursement of the amount of public service obligations for public services rendered in 2016" dated 8 July 2019 and subsequently NERC's determination after the date of the judgment that GEN was required to reimburse NERC with an estimated EUR 2.51 million (being the difference between GEN's forecasted costs for providing the relevant public service obligations during 2016 and actual cost incurred) in relation to GEN's public service obligations for the first year of NERC's public service obligations funding. On 21 November 2019, by the decision of the Vilnius Regional Administrative Court, the complaint was dismissed. An appeal has been filed by GEN, and a hearing before the Supreme Administrative Court of Lithuania has not been scheduled as at the Latest Practicable Date.

## (d) ESO vs. $\boldsymbol{S E}$

On 12 March 2020, AB "Šiaulių energija" ("SE") brought a claim against ESO before the Vilnius Regional Court claiming damages of EUR 1.3 million The claim is in relation to losses suffered by SE due to an accident that occurred on 25 March 2019 on an electricity grid owned by a third person, a Lithuanian electricity transmission system operator, Litgrid AB , who is also a party to these proceedings. The damages account for repair works, electricity costs and loss of earning suffered by SE due to the accident. A hearing in relation to this claim is scheduled for 24 September 2020. The Group believes that that it will defend its interests in these proceedings successfully and has not made provisions for these proceedings.

## (e) Tuuleenergia Ö̈ ("TOU"), as a third party in the court case Veiko Alberg, Rando Alberg and Marko Alberg vs Lääneranna Parish

On 13 December 2013, the owner of a property in close proximity to two wind turbines installed by TOU in Tallinn, Estonia filed a complaint in the Tallinn Administrative Court. He requested that construction permits granted by the Varbla Municipality (Lääneranna parish as at 1 January 2018) allowing TOU to construct the two wind turbines and their operation be withdrawn on the basis that the wind turbines had been constructed too close to nearby residential property and in breach of regulatory requirements. The claim was dismissed by the Tallinn Administrative Court on 16 February 2015. An appeal against this decision was dismissed by the Tallinn Regional Court of Second Instance on 2 November 2015.

A further appeal against this decision was upheld by the Supreme Court of Estonia on 11 October 2016, which withdrew the permits for the operation of the two wind turbines on the basis that the operation of the wind farms was unlawful. However, the Supreme Court of Estonia found that all the arguments related to the positioning of the turbines were not founded and ruled that new proceedings must take place in order to issue lawful permits. Accordingly, TOU considers that, based on the judgment, the turbines can be positioned where they stand at the moment. On 31 May 2018, the permanent use permits for the wind turbines, which had been annulled by the Supreme Court of Estonia, were issued to TOU. However, in accordance with Estonian laws, such decision of the parish permits could be challenged until 30 June 2018.

On 2 July 2018 (as 30 June 2018 was not a business day, the deadline for appeal fell on 2 July 2018), A. Alberg, filed a complaint in the Tallinn Administrative Court asking for annulment of the permanent use permits that were issued to TOU and to apply the temporary protection measures to temporarily suspend
validation of permanent permits until the case is closed. On 11 July 2018, TOU presented the response for the demand to apply the temporary protection measures. On 13 July 2018, the Tallinn Administrative Court dismissed the demand to apply the temporary protection measures. On 24 July 2018, the Tallinn Administrative Court decided to hear the case by written procedure and intended to rule on 19 December 2018. On 11 September 2018, A. Alberg died, and so TOU filed a request the Tallinn Administrative Court to dismiss the case on the grounds that the applicant's heirs have no interest in the case. However, the case was examined on its merits.

As at the Latest Practicable Date, this is still an ongoing case. While the claim of A. Alberg's heirs was dismissed in full by the decision of the Tallinn Administrative Court on 22 June 2020, on 22 July 2020, A. Alberg's successors, appellants Veiko Alberg, Rando Alberg and Marko Alberg, filed an appeal with the Tallinn District Court to annul the judgment of the Tallinn Administrative Court of 22 June 2020. The Group believes that it will defend its interests in these proceedings successfully and has not made provisions for these proceedings.

## (f) Proceedings arising from the mandatory buyout of GEN and ESO

On 28 July 2020, V. Martikonis, a shareholder of GEN, brought a claim before the Vilnius Regional Court requesting the court to determine the fair mandatory buyout price that the Company should pay for each of his shares in the capital of GEN that the Company will purchase from him in relation to the mandatory buyout of residual minority shareholders in GEN. The mandatory buyout process commenced on 18 May 2020, and the Company at the time offered EUR 0.64 for each GEN share, which was approved by the Bank of Lithuania. The Company lodged a statement of defence on 3 September 2020.

On 9 August 2020, V. P. Vaitaitis, a shareholder of ESO, brought a claim before the Vilnius Regional Court requesting the court to determine the fair mandatory buyout price that the Company should pay for each of his shares in the capital of ESO that the Company will purchase from him in relation to the mandatory buyout of residual minority shareholders in ESO and to suspend the mandatory buyout of ESO until a final decision in this case has been reached. The court informed the Company on 12 August 2020 that temporary protection measures have been imposed and that the mandatory buyout of ESO is suspended pending a final decision of the proceeding. The mandatory buyout process commenced on 18 May 2020, and the Company at the time offered EUR 0.880 for each ESO share, which was approved by the Bank of Lithuania. On 19 August 2020, the Company appealed the court's decision to suspend the mandatory buyout process of ESO. The Company lodged a statement of defence on 11 September 2020.

The Company is of the opinion that the above claims would not affect the delisting of the shares of GEN and ESO from trading on the regulated market, both of which ended on 1 July 2020, although it is likely that the claim related to ESO will result in a delay in the completion of the mandatory buyout process due to the temporary suspension imposed by the Vilnius Regional Court. The plaintiffs in these proceedings did not indicate the prices that they are seeking from the Company for their respective shares. In each case, if the court were to determine a different share mandatory buyout price than the price established by the Company, it is likely that this price would be applied to all minority shareholders involved in the mandatory buyout process (whether or not the mandatory buyout of their shares had been completed prior to the court decision). The Company does not expect these proceedings to have any material adverse impact on its financial condition. The Company believes that it will defend these proceedings successfully and has not made provisions for these proceedings.

## PART 7 - OPERATING AND FINANCIAL REVIEW

The following discussion of the Group's financial condition and results of operations should be read in conjunction with the Group's historical financial information as at and for the financial years ended 31 December 2017, 31 December 2018 and 31 December 2019 and for the six-month periods ended 30 June 2019 and 30 June 2020 and the accompanying notes included in the Financial Statements and with the information relating to the Group's business included elsewhere in this Prospectus.
The discussion includes forward-looking statements that reflect the current view of the Group's management and involve risks and uncertainties. The Group's actual results could differ materially from those contained in any forward-looking statements as a result of factors discussed below and elsewhere in this Prospectus, particularly in the sections titled "Risk Factors" and "Cautionary note regarding forward-looking statements". Prospective investors should read the whole of this Prospectus and not just rely upon summarised information set out in this Part 7 ("Operating and Financial Review").
The following discussion focuses on the audited consolidated financial statements of AB "Ignitis grupe" for the 2017, 2018 and 2019 financial years and the unaudited consolidated condensed interim financial statements of AB "Ignitis grupe" for H1 2020. The audited consolidated financial statements of AB "Ignitis grupe"" for the 2017, 2018 and 2019 financial years are prepared in accordance with IFRS as adopted by the EU, and the unaudited consolidated condensed interim financial statements of AB "Ignitis grupe" for H1 2020 are prepared in accordance with IAS 34 Interim Financial Reporting. Financial information is presented in euro, the Group's presentational currency.

This Prospectus contains a discussion of EBITDA, adjusted EBITDA, EBIT, adjusted EBIT, adjusted net profit, investments, investments excluding grants and investments covered by customers, FFO, FFO to net debt, FCF, gross debt, net debt, net debt to EBITDA, net debt to adjusted EBITDA, ROE, adjusted ROE, ROCE and adjusted ROCE, all of which are financial measures not recognised under IFRS. The Group's management use these items as key performance indicators of the Group's business, and these items are presented to enhance the prospective investor's understanding of the Group's results of operations. For an explanation of these measures, see paragraph 4 of Part 5 ("Selected Financial Information").
Unless the context otherwise requires, all references to "the period under review" in this Part 7 ("Operating and Financial Review") are references to the period including the 2017 financial year, the 2018 financial year, the 2019 financial year, H1 2019 and H1 2020.

## 1. OVERVIEW

The Company together with its directly and indirectly controlled subsidiaries is a leading utility and renewable energy company in the Baltic region. The Group's core business is focused on operating electricity and gas distribution networks, and managing and developing its green generation portfolio. The Group also manages strategically important flexible generation assets, and provides customers and solutions services, such as the supply of electricity and gas, solar, e-mobility, improved energy efficiency, and innovative energy solutions for households and businesses. The Group operates in its home markets Lithuania, Estonia, Latvia, Poland and Finland - and is evaluating opportunities in other countries on the energy transition path.

The Group is key to the energy security of Lithuania, with the Government as a key long-term stakeholder. The Group has a large, regulated and long-term contracted profit base giving it high visibility into returns, with attractive growth opportunities in relation to its green generation business in particular, as well as the ability to generate stable returns from its Networks business through investment in its distribution network. The Group has undergone a transformation into a regional leader in the transition to green energy, has no coal or nuclear generation facilities in its portfolio and anticipates that investments in green energy will be the main source of growth.
The Group's four principal operating segments are (i) Networks, which comprises the Group's business of distributing electricity and gas to consumers in Lithuania; the Group is the primary distributor of electricity in Lithuania and its distribution network covers the entire territory of Lithuania and operates approximately 9,500 kilometres of gas distribution pipelines; (ii) Green Generation, which is focused on the generation of electricity through renewable energy sources including wind, hydro, solar, biomass and waste, as well as expanding the Group's renewable energy portfolio; (iii) Flexible Generation, which principally provides regulated system services (such as Tertiary Power Reserve Services and Isolated Regime Services) to ensure the flexibility and stability of Lithuania's electricity system; and (iv) Customers and Solutions, which primarily includes the Group's electricity and gas supply, trading and balancing business, including the
supply of gas to consumers in Lithuania, Estonia, Latvia and Finland and supply of electricity procured by its trading business to consumers in Lithuania and, to a lesser extent, to consumers in Latvia, Estonia and Poland.

The largest contributors to the Group's adjusted EBITDA during the period under review were its Networks segment, which represented 69.5 per cent. of the Group's adjusted EBITDA ( 37.9 per cent. of the Group's revenue) in the year ended 31 December 2019, and its Green Generation segment, which represented 16.7 per cent. of the Group's adjusted EBITDA ( 7.6 per cent. of the Group's revenue) in the year ended 31 December 2019 (in each case before intragroup eliminations). The Networks segment and Green Generation segment are also the principal focus of the Group's investments (representing 39.5 per cent. and 56.0 per cent., respectively, of the Group's total investments in the year ended 31 December 2019). As the Group continues to expand its Green Generation portfolio in line with its strategy of accelerating the shift towards decarbonisation and renewable energy sources, it expects that its investments in Green Generation will increase and that Green Generation will represent an increasing share of the Group's adjusted EBITDA in future periods. The Networks segment will remain a core part of the Group's financial model, as the Group believes that the stability of this principal revenue stream, which, as a natural monopoly within Lithuania (serving approximately 99.3 per cent. of the market in 2018), is not subject to competitive pressures, contributes significantly to the management of the Group's overall risk profile and provides a solid basis for the implementation of its investment programmes.

The Flexible Generation segment represented 8.5 per cent. of the Group's adjusted EBITDA (7.3 per cent. of the Group's revenue) in the year ended 31 December 2019. The Customers and Solutions segment represented 46.1 per cent. of the Group's revenue in the year ended 31 December 2019 (making it the largest contributor to the Group's revenue) but represented only 4.1 per cent. of the Group's adjusted EBITDA, as it is a lower margin business.

The principal operating companies within the Group are ESO, GEN, REN and IGN. ESO is the subsidiary through which the Group operates its Networks segment. GEN is the subsidiary through which the Group operates its hydro and biomass plants of the Green Generation segment and its Flexible Generation segment; GEN owns four power plants and operates three of them, which are located in and connected to the transmission system in Lithuania. REN is the subsidiary through which the Group coordinates all of the Group's wind farm operations as well as the Group's renewable energy development projects under the Green Generation segment across all countries. IGN is the subsidiary through which the Group operates its Customers and Solutions segment.

The following tables sets forth certain key operating and financial indicators for the Group for the years ended 31 December 2017, 31 December 2018 and 31 December 2019 and for the six-month periods ended 30 June 2019 and 30 June 2020:

## Key Operating Indicators

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Electricity |  |  |  |  |  |  |
| Electricity distributed | TWh | 9.22 | 9.59 | 9.55 | 4.81 | 4.69 |
| Electricity generated | TWh | 1.28 | 1.01 | 1.06 | 0.47 | 0.95 |
| Green share of generation | \% | 89.11\% | 93.35\% | 97.67\% | 97.95\% | 63.16\% |
| Green electricity generated | TWh | 1.14 | 0.95 | 1.04 | 0.46 | 0.60 |
| Green Generation capacity | MW | 1,159 | 1,256 | 1,350 | 1,350 | 1,350 |
| Green Generation installed capacity Green Generation projects under | MW | 1,043 | 1,077 | 1,077 | 1,077 | 1,077 |
| construction | MW | 116 | 179 | 273 | 273 | 273 |
| Electricity sales in retail market | TWh | 5.43 | 5.91 | 5.86 | 2.88 | 3.32 |
| Republic of Lithuania | TWh | 4.78 | 5.22 | 5.03 | 2.47 | 2.88 |
| Republic of Latvia | TWh | 0.66 | 0.69 | 0.83 | 0.41 | 0.44 |
| Other | TWh | 0 | 0 | 0 | 0 | 0.01 |
| Electricity sales in wholesale market | TWh | 0 | 0.70 | 4.71 | 2.26 | 1.22 |
| New connection points and upgrades | units | 29,640 | 30,976 | 40,151 | 19,025 | 18,246 |
| SAIDI | min. | 137.83 | 81.37 | 91.79 | 51.26 | 179.23 |
| SAIFI | units | 1.32 | 1.14 | 1.31 | 0.63 | 0.87 |
| Gas |  |  |  |  |  |  |
| Gas distributed | TWh | 7.37 | 7.60 | 6.97 | 3.80 | 3.59 |
| Gas sales | TWh | 11.47 | 11.33 | 9.83 | 5.02 | 7.24 |
| New connection points and upgrades | units | 12,531 | 14,741 | 11,793 | 5,850 | 4,030 |
| SAIDI | min. | 1.16 | 0.61 | 1.25 | 0.68 | 0.24 |
| SAIFI | units | 0.007 | 0.006 | 0.008 | 0.005 | 0.003 |
| Heat |  |  |  |  |  |  |
| Heat capacity* | MWth | 339 | 339 | 339 | 339 | 339 |
| Heat installed capacity | MWth | 40 | 40 | 40 | 40 | 40 |
| Heat project under construction | MWth | 299 | 299 | 299 | 299 | 299 |
| Heat generated | MWth | 0.11 | 0.10 | 0.09 | 0.06 | 0.15 |

[^30]Key Financial Indicators


* Sales revenue from external customers only
** For the definition of "other segments/eliminations", please see paragraph 3 of this Part 7 ("Operating and Financial Review).
*** Investments covered by customers include new customers connections and upgrades and infrastructure equipment transfers.

|  |  | As at 31 December (unaudited) |  | As at 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2020 |
| Gross debt | EURm | 614.1 | 864.5 | 1,098.3 | 1,302.4 |
| Net debt | EURm | 442.3 | 736.0 | 966.5 | 1,019.2 |
| Net debt/EBITDA of last 12 months | times | 1.95 | 5.07 | 4.67 | 4.05* |
| Net debt/Adjusted EBITDA of last 12 months | times | 1.86 | 3.33 | 3.72 | 3.94* |
| FFO of last 12 months/net debt | \% | 48.5\% | 17.6\% | 19.6\% | 22.5\%* |
| ROE of last 12 months | \% | 7.0\% | (1.7)\% | 4.4\% | 7.7\%* |
| Adjusted ROE of last 12 months | \% | 9.5\% | 7.5\% | 8.0\% | 8.1\%* |
| ROCE of last 12 months | \% | 5.7\% | (1.1)\% | 3.8\% | 5.8\%* |
| Adjusted ROCE of last 12 months | \% | 8.8\% | 7.0\% | 6.9\% | 6.6\%* |

* Last 12 months figures for 30 June 2020 refer to the twelve-month period ended 30 June 2020.

Revenue Share by Country

|  | Year ended 31 December (audited) |  |  | Six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |
|  | (EUR million) |  |  |  |  |
| Revenue by Country |  |  |  |  |  |
| Republic of Lithuania | 95.9\% | 93.5\% | 92.0\% | 92.8\% | 89.6\% |
| Other | 4.1\% | 6.5\% | 8.0\% | 7.2\% | 10.4\% |
| Total | 100.\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## Adjusted EBITDA share by types of activities



## 2. BASIS OF PREPARATION AND RESTATEMENT OF 2017 AND 2018 FINANCIAL STATEMENTS AND H1 2019 INTERIM FINANCIAL STATEMENTS

The financial statements included in the Financial Statements beginning on page F-2 have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union and IAS 34 Interim Financial Reporting, as applicable. These financial statements are presented in Euro.

For full details of the basis of preparation of the Financial Statements included in this Prospectus, beginning on page F-2, please refer to the section of this Prospectus entitled "Presentation of Financial Information" and to Note 2.1 ("Basis of preparation") to the 2019 Financial Statements and Note 2.1 to the 2018 and 2017 Restated Financial Statements.

In 2019, the Group's auditor changed from UAB PricewaterhouseCoopers to UAB Ernst \& Young Baltic, due to the fact that UAB PricewaterhouseCoopers had been the Group's auditor for the last 10 years and the Group was required to change auditor under relevant legal requirements.

Change in management judgment on applying accounting methods and corrections of errors
In 2019, the Company reviewed certain management judgments on application of accounting principles and identified some errors in prior periods (relating to, inter alia, recognition of revenues, receivables, and payables related to regulatory activities). As a result, the Company restated the previously issued consolidated and separate statutory financial statements for the financial year ended 31 December 2018 and, where applicable, comparative financial information for the year ended 31 December 2017 accordingly. Such reissued financial statements, i.e. the 2018 and 2017 Restated Financial Statements, are included in this Prospectus and, unless stated otherwise, the financial information presented in this Prospectus in relation to the financial years ended 31 December 2017 and 31 December 2018 is derived from the 2018 and 2017 Restated Financial Statements.

The 2018 and 2017 Restated Financial Statements account for correction of errors and application of accounting treatments in relation to:

- presentation of revenue received from new customers connection fees;
- presentation of revenue relating to rendering of Public Service Obligations;
- presentation of incomes of Liquefied Natural Gas Terminal's security component collected from customers;
- presentation of incomes of electricity transfer (includes both transmission and distribution) and gas distribution services in Latvia;
- accounting principles for revenue, receivables and payables related to regulated activities; and
- presentation of revenue and costs related to electricity trading exchange market through the forward and future contracts.

Where applicable, comparative financial information for the year ended 31 December 2017 included in the 2018 and 2017 Restated Financial Statements was restated accordingly. For details and explanations, please refer to the Note 3.3 to the 2018 and 2017 Restated Financial Statements.

The 2019 Financial Statements, which are included in this Prospectus, contain restated comparative data for the year ended 31 December 2018. In addition to the restatement of the 2018 consolidated statement of profit or loss and other comprehensive income and the 2018 consolidated statement of cash flows, an additional statement of financial position as at 1 January 2018 and 31 December 2018 is also presented in the 2019 Financial Statements to provide a retrospective correction of errors and application of accounting treatments described above. For details and explanations, please refer to the Note 4.26 and Note 4.27 to the 2019 Financial Statements.

The correction of errors and change of accounting treatment for the Group's financial statements are applied retrospectively in accordance with IAS 8 Accounting Policies (for more information, see Note 4 of the 2019 Financial Statements). The table below sets forth the effect of the corrections on revenue, operating expenses and Adjusted EBITDA in the year ended 31 December 2018:

|  |  | 2018 as reported | Change in accounting methods | Corrections of errors | Management's retrospective adjustments* | $\begin{gathered} 2018 \\ \text { restated } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | EURm | 1,254.2 | (155.3) | (28.9) | - | 1,070.1 |
| Operating expenses | EURm | $(1,259.4)$ | 132.7 | 36.3 | - | $(1,090,5)$ |
| Adjusted EBITDA | EURm | 225.2 | (4.6) | - | 0.6 | 221.3 |

[^31]- presentation of revenue from electricity trading exchange market;
- reclassification of related party transactions related to revenue received from electricity balancing services;
- reclassification of revenue received from sales of inventory, services and emission allowances;
- reclassification of depreciation of assets held for sale; and
- reclassification related to revenue from derivatives.

For details and explanations, please refer to Note 4 to the Interim Financial Information.

## 3. OPERATING SEGMENTS

In 2020, the Group changed the composition and presentation of its operating segments, in accordance with the new strategy of the Group and due to changes in the Group's structure. The presentation of the operating segments in the 2019 Financial Statements reflects the revised approach, with four main operating segments:
(i) Networks;
(ii) Green Generation;
(iii) Flexible Generation; and
(iv) Customers and Solutions.

Consequently, 2018 comparative information has been restated and disclosed accordingly in the 2019 Financial Statements. For more details, see Note 42 in the 2019 Financial Statements.
For the tables included in this Prospectus where a breakdown of information relating to the operating segments is provided, "other segments/eliminations" includes both amounts from "other segments" and "elimination of inter-company transactions and consolidation eliminations" (see Note 42 to the 2019 Financial Statements) or "other segments" and "adjustment on consolidation and elimination of intercompany transactions" (see Note 40 to the 2018 and 2017 Restated Financial Statements), as applicable.
The 2018 and 2017 Restated Financial Statements, which include comparative financial information for the year ended 31 December 2017, have not been restated to reflect the revised operating segments in the 2019 Financial Statements. As mentioned above, 2018 comparative information based on the revised operating segments has been included in the 2019 Financial Statements and, unless otherwise indicated, all segmental financial information for the year ended 31 December 2018 (which is unaudited) has been taken from the comparative information in the 2019 Financial Statements. Additionally, in order to enhance comparability across the period under review, this Prospectus includes unaudited comparative information for the financial year ended 31 December 2017 that has been prepared by the management for purposes of preparing this Prospectus to reflect the revised operating segments (presented on a comparable basis to segment information in the 2019 Financial Statements). This information is unaudited. In the 2018 and 2017 Restated Financial Statements, the Group had four operating segments, including: (i) distribution of electricity and gas (currently comprised within the Networks segment) and electricity supply carried out in the scope of ensuring public supply functions (currently comprised within the Customers and Solutions segment); (ii) electricity generation (currently comprised within the Green Generation and Flexible Generation segments);(iii) trade in electricity (currently comprised within the Customers and Solutions segment); and (iv) trade in gas (currently comprised within the Customers and Solutions segment).

## 4. SIGNIFICANT FACTORS AFFECTING RESULTS OF OPERATIONS

The Group's results of operations have been, and will continue to be, affected by many factors, some of which are beyond the Group's control. This section sets out certain key factors that the Group believes have affected the Group's results of operations in the period under review or could affect its results of operations in the future. The Group's four main operating segments each have distinct businesses that are affected by different factors and, therefore, the key factors set out in this section are grouped by operating segment and by those that affect the Group as a whole. Significant factors that affect the businesses, financial condition and results of operations of any of the Group's individual operating segments are likely to have an impact on the Group's results of operations on a consolidated basis. The results of operations of the Networks segment (which represented 69.5 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019) and the Green Generation segment (which represented 16.7 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019) have a particularly significant effect on the Group's consolidated results of operations.

The following significant factors which affect the results of operations of the Group and its operating segments are discussed further below:

## Networks Segment

- Impact of regulation and regulatory pricing mechanisms on the Group's distribution business;
- Efficiency and reliability of the network;


## Green Generation Segment

- Expansion of the Green Generation segment's installed capacity;
- Volume of electricity generated from the Group's Green Generation assets, load factors and availability;
- Pricing of the electricity achieved by the Group's Green Generation segment;
- Impact of asset rotation programme;


## Flexible Generation Segment

- Impact of regulation and regulatory pricing mechanisms on the Flexible Generation segment;
- Synchronisation with the network system of continental Europe and competition for the provision of new ancillary services;
- Market prices of electricity and gas;


## Customers and Solutions Segment

- Volume and margins of electricity and gas supplied;
- Deregulation of public electricity supply;
- Phase out of the regulation of the designated supply of gas;
- Effectiveness of hedging activities;


## Multiple segments or the Group as a whole

- Impact of regulatory initiatives;
- Seasonality and weather conditions;
- Depreciation and amortisation;
- Currency exchange rates;
- Taxation;
- Macroeconomic conditions in the Baltic region and Poland; and
- Deferred payment on disposal of shares in LitGrid AB.

The discussion below is intended to explain the impact of these factors on the Group's business and results of operations:

### 4.1 Significant factors affecting results of the Networks segment

(a) Impact of regulation and regulatory pricing mechanisms on the Group's distribution business

The Group's energy distribution business comprised in its Networks segment is fully regulated, and its revenues are based entirely on tariffs for electricity and gas distribution that are regulated by the NERC, which establishes the upper limit for tariffs of the distribution services. Overall, this segment represented 40.0 per cent. of the Group's revenue and 74.9 per cent. of the Group's adjusted EBITDA in the six-month period ended 30 June 2020 and 37.9 per cent. of the Group's revenue and 69.5 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019.

The tariff model is based on the principle of allowing the DSO (being the company's subsidiary, ESO) to earn a return on the capital employed in the distribution business, including being reimbursed for the costs incurred in this business. Distribution costs include operating expenses, taxes (other than corporate income tax), technological losses and depreciation and amortisation of the distribution assets. The basis for calculation of the return on capital are the RAB, which determines the amount of the capital on which the Group is able to earn a return, and the WACC, which determines the cost to deploy that capital. Using this framework, the NERC sets caps on the tariffs for the provision of distribution services for five-year
regulated periods to provide required finds and return for running regulated activities. Specific tariffs for distribution are established by the Group within the tariff caps approved by the NERC, and are included within the overall tariff paid by customers and differentiated as distribution services.
The regulated nature of this business segment provides a significant degree of visibility and stability to the Group's revenues due to the established pricing framework and the five year price setting periods. However, results are subject to change between price setting periods depending on the calculations performed by the NERC at the start of each period, and are further subject to any changes in the regulatory framework, including with respect to the methodology used to determine the RAB and WACC.

In particular, the Group's electricity distribution business may be affected by any changes that may be implemented ahead of the next price setting period beginning in 2022. The current price setting period for electricity was originally due to expire at the end of 2020 but was extended for one year without revision to the tariff caps or methodology for the RAB model, as the NERC is currently preparing for the new regulatory period. The NERC has not significantly revised its methodology for the RAB model for electricity distribution since the beginning of the current price-setting period, but it is uncertain whether any changes will be introduced to the current methodology and what these changes might be. Before setting up the current regulatory methodology NERC hired consultants (PwC) to help it to construct the financial LRAIC model, which encompass a significant part of the current tariff. The NERC is currently in the process of hiring consultants to advise on updating the current LRAIC model. A change by the NERC in methodology relating to electricity distribution could potentially affect the tariff caps for the Group's electricity distribution business. The Group believes that if there adverse changes affecting the Group's Networks business segment, these should be fully or partially offset by other changes to the methodology with positive effect.

The current price setting period for gas runs until the end of 2023.
The following table sets forth the breakdown of the Networks segment adjusted EBITDA for the Networks segment during the period under review:

|  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR million, except for percentage) |  |  |  |  |
| Investment return (RAB*WACC) | 52.6 | 60.8 | 68.6 | 35.1 | 40.8 |
| Depreciation and amortisation | 74.4 | 81.6 | 89.1 | 43.1 | 44.0 |
| Fees for new connections and upgrades and electricity equipment removal covered by clients | 19.8 | 23.5 | 26.6 | 10.1 | 11.4 |
| Other | 4.1 | 2.9 | (3.8) | (0.1) | 0.5 |
| Total adjusted EBITDA | 150.9 | 168.8 | 180.5 | 88.2 | 96.7 |
| Adjusted EBITDA margin | 29.5\% | 38.4\% | 38.8\% | 38.5\% | 40.7\% |

The following is a more detailed discussion of the tariff framework for each of the electricity and gas distribution businesses. The Group's results from period to period, and particularly between different price setting periods, will depend upon the methodology used and the specific calculations performed by the NERC in determining the allowed income and returns of the Group's distribution business.

## Tariff methodology

Electricity distribution tariffs are calculated by the NERC according to the Methodology of Setting Price Ceilings of Electricity Transmission, Distribution and Public Supply Services and Public Energy Price Ceilings approved by the NERC's Resolution No O3-3 of 15 January 2015 and subsequent amendments.

Gas distribution tariffs are calculated by the NERC according to the Methodology of Setting Regulated Prices in the Natural Gas Sector approved by the Resolution No O3-367 of 13 September 2013 and subsequent amendments.

The tables below set forth details of the electricity and gas distribution tariff components from 2017 to 2020:

$$
\text { Electricity Tariff Components - } 2017 \text { to } 2020
$$

| ELECTRICITY |  | 2017 | 2018 | 2019 | 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tariff components: |  |  |  |  |  |
| Depreciation and amortisation | EURm | 65.6 | 69.8 | 75.7 | 80.0 |
| Reasonable return (RAB x WACC) | EURm | 44.4 | 51.1 | 62.5 | 74.2 |
| Operating expenses | EURm | 83.5 | 88.5 | 104.5 | 106.8 |
| Technological losses | EURm | 36.1 | 29.4 | 36.9 | 42.4 |
| Supply of last resort and reactive power income | EURm | (9.3) | (9.3) | (13.5) | (13.6) |
| Excess profits / compensation for loss from prior periods | EURm | (38.5) | (45.4) | (55.0) | (39.9) |
| TOTAL INCOME LEVEL | EURm | 181.8 | 184.1 | 211.1 | 249.9 |

Natural Gas Tariff Components - 2017 to 2020

| NATURAL GAS |  | 2017 | 2018 | 2019 | 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tariff components: |  |  |  |  |  |
| Depreciation and amortisation | EURm | 6.8 | 7.7 | 9.2 | 9.6 |
| Reasonable return (RAB x WACC) | EURm | 8.9 | 10.3 | 6.7 | 8.8 |
| Operating expenses | EURm | 32.5 | 32.6 | 22.2 | 24.3 |
| Technological losses | EURm | 3.9 | 4.6 | 5.4 | 4.1 |
| Excess profits / compensation for loss from prior periods | EURm | (3.7) | (16.6) | (7.0) | (9.8) |
| TOTAL INCOME LEVEL | EURm | 48.4 | 38.6 | 36.5 | 37.0 |

The total annual planned regulated income level is divided by planned consumption volumes to calculate the tariff cap of the distribution service. In respect of electricity, price caps are calculated separately for medium and low voltage distribution services. The Group has no volume risk, because if actual volumes deviate from those forecasted, the Group is either compensated in future periods (to the extent volumes are lower than anticipated) or has to return excess profits (to the extent volumes are higher than anticipated).

During the period under review, the income received by the Group from the electricity distribution business has increased, due primarily to growing RAB , as well as higher operating expenses due to new obligations including compensations of servitudes and registration of security zones, as well as higher salary, maintenance and other expenses. Additionally, growing average electricity market prices have directly increased the amount of technological losses.
The natural gas distribution income level decreased in 2018 and has remained level in 2019 and 2020, primarily due to the substantial amount of excess profit from prior periods realised (which is deducted from income) and decreased WACC and operating expense levels as a result of the commencement of a new regulatory period in 2019.

Below is a discussion of the principal components of the tariff framework.

## RAB

For electricity, the RAB component includes two parts: (i) the RAB value of feeders and transformers, which were fully depreciated since the introduction of the LRAIC model in 2016 or will be fully depreciated within the current regulatory period, is valued applying the LRAIC model, and (ii) the RAB value of the remainder of the assets (new customer connections and upgrades, feeders and transformers, which will be fully depreciated within upcoming regulatory periods, meters, transport infrastructure, information systems, etc.) is calculated applying the historical cost approach. In 2020, approximately 50 per cent. of the distribution assets RAB is calculated using the LRAIC model while the other 50 per cent. is calculated using the historical cost model (compared to 47 per cent. and 53 per cent., respectively, in 2019).

For gas, the RAB is calculated entirely using the historical cost approach.

The following table sets forth the RAB for the Group's electricity and gas distribution assets for the years 2017 to 2020:

| RAB, EURm | 2017 | 2018 | 2019 | 2020 |
| :---: | :---: | :---: | :---: | :---: |
| Electricity (LRAIC) ${ }^{(1)}$ | 314 | 445 | 576 | 706 |
| Electricity (Historical cost) | 572 | 592 | 651 | 695 |
| Gas (Historical cost) | 124 | 144 | 189 | 227 |
| Total RAB | 1,010 | 1,181 | 1,416 | 1,628 |
| Growth |  | 17\% | 20\% | 15\% |

## Note:

(1) LRAIC increments for 2021 to 2026 step up ( $50 \%$ synthetic) used for return calculation are expected to amount to EUR 25 to 33 million per annum and LRAIC increments for 2021 to 2026 step up ( $100 \%$ synthetic) used for depreciation and amortisation are expected to amount to EUR 50 to 65 million per annum.

A significant portion of the Group's electricity distribution assets are calculated applying the LRAIC model. With the LRAIC model, the NERC sets the RAB value at the beginning of the price setting period (in 2016 it was based on historical cost) and then models RAB value as of the end of the price setting period, based on the replacement cost value. The change in RAB value for the price setting period is then distributed to each year of the price setting period on a linear basis. Modelling the RAB value at the end of the price setting period by reference to the replacement cost value provides the Group with the required funding resources to maintain planned network investments. Actual network investments in the short-term might be different than the amounts assumed in calculating the replacement cost value; however, it is expected that in the long-term the amounts will be similar. Currently, replacement cost value does not contain any indexation for inflation.

For the current price setting period, the RAB value at the end of the period was calculated for 2020 (originally the final year of the price setting period). The current price setting period was extended until the end of 2021 and the tariffs for 2021 are expected to be approved in mid-October 2020. The current expectation of the management is that the historical cost RAB will include all the investments of 2020, and the LRAIC RAB will remain stable at 2020 level (because the current LRAIC model did not foresee the regulatory period extension by one year).

Based on the current regulatory framework, the Group anticipates a total increase of EUR 150 to 200 million in the LRAIC RAB for the period from 2021 to 2026 (inclusive), while the increment for depreciation calculation in the same 6-year period is expected to be two times higher than that (i.e. EUR 300 to 400 million).

For the portion of the assets for which RAB is based on the historical cost model, investments in the assets would result in an increase in the RAB in the following year.

## WACC

The WACC is calculated by the NERC according to the Methodology of Setting the Rate of Return on Investments (the WACC Methodology) approved by the NERC's Resolution No O3-510 of 22 September 2015 and subsequent amendments. The Group is in ongoing discussions with NERC regarding possible improvements of the WACC Methodology, which would lead to higher consistency in application of certain benchmarks within the formula, as well as provide reasonable expectations that the WACC in the future should be at a similar level as the current electricity WACC (slightly over 5 per cent.). Changes to the WACC Methodology are expected to be implemented in the first half of 2021. The actual WACC rate to be applied for the following year is announced by the NERC by 1 August of each year. The WACC is currently being calculated using the below formula:

$$
\mathrm{WACC}=\mathrm{R}_{\mathrm{d}} \times \mathrm{W}_{\mathrm{D}}+\mathrm{R}_{\mathrm{e}} \times 1 /(1-\mathrm{m}) \times \mathrm{W}_{\mathrm{E}}
$$

where:
$R_{d}=$ actual cost of debt plus half of the difference between the cap of cost of debt and actual cost of debt, but not more than the cap of cost of debt (set by NERC)
$\mathrm{R}_{\mathrm{e}}=$ return on equity
$\mathrm{W}_{\mathrm{D}}=$ share of debt capital
$W_{E}=$ share of equity capital
$\mathrm{m}=$ tax rate
The WACC is applied on the RAB value at the beginning of the price setting period. It is stable for the price setting period except for the cost of debt component, which is recalculated annually depending on the Company's actual funding costs and the cap set by the regulator; the cap of cost of debt is calculated based on the average interest rate during the most recent twelve-month period of long-term loans given to nonfinancial corporations, as announced by the BoL.

In 2016, the first year of the relevant regulatory period for electricity, the regulated WACC was 5.24 per cent.

The following table sets forth the WACC for the Group's electricity and gas distribution assets for the years 2017 to 2021:

| WACC | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Electricity (LRAIC) | 4.90\% | 4.90\% | 5.00\% | 5.30\% | 5.34\% |
| Electricity (Historical cost) | 4.94\% | 4.88\% | 5.04\% | 5.28\% | 5.34\% |
| Gas (Historical cost) | 7.09\% | 7.09\% | 3.59\% | 3.84\% | 3.90\% |
| WACC (RAB weighted average) | 5.20\% | 5.15\% | 4.85\% | 5.08\% | 5.14\% |

While the Group expects that electricity WACC for the next electricity price setting period should remain around the current level (and that gas WACC should converge towards it in the next gas price setting period), based on discussions with the regulator, management believes that there are a number of variables that the regulator is taking into consideration and, therefore, a decrease in electricity WACC to reflect the lower interest rate environment (similar to what was observed for the Group's gas network) cannot be ruled out. Any such decrease would have a correspondingly adverse economic impact on the Networks segment and the Group.

## Depreciation and amortisation

The depreciation component is calculated based on the RAB value, applying an average useful life rate of 40,30 or 20 years, depending on the asset. Depreciation for LRAIC RAB is calculated by the NERC for the entire regulatory period and is publicly announced at the beginning of the period. Increases in depreciation and amortisation expenses result in a higher overall income level allowed for the Group.
The following table sets forth details of the depreciation and amortisation expenses included in the allowed revenues from 2017 to 2019 and the average useful life applied to different assets:

| Depreciation and Amortisation |  |  |  |
| :---: | :---: | :---: | :---: |
| D\&A (EURm) | 2017 | 2018 | 2019 |
| Electricity (LRAIC) | 33 | 34 | 35 |
| Electricity (Historical cost) | 34 | 39 | 45 |
| Gas (Historical cost) | 7 | 8 | 9 |
| Total D\&A | 74 | 82 | 89 |
| Average useful life of new investments (years) |  |  |  |
| Electricity (LRAIC) |  |  | 40 |
| Electricity (Historical cost) |  |  | 30 |
| Gas (Historical cost) |  |  | 45 |
| Average |  |  | 35 |

## Regulatory operating expenses

Allowed regulatory operating expenses include all operating costs that are related to the distribution operations, as defined and accepted by the NERC. Such costs include wages, repair and maintenance expenses, transport, rent, utilities, IT, office, tax costs (other than corporate income tax) and other. Allowed costs exclude costs for bad debt expenses, sponsorship and gifts, as well as operating expenses from unrelated activities. The allowed operating expenses level is set by the NERC for the first year of the regulatory period, and is then recalculated annually to take account of inflation and changes in labour costs. The allowance is reset at the beginning of each price setting period by reference to the actual operating expenses in the prior price setting period.

Allowed regulatory operating costs must be reasonable and are subject to cost efficiency (the NERC sets a 1 per cent. required efficiency level - for example, if wages are expected to grow by 7 per cent. the NERC includes only 6 per cent. allowed growth for wages in the tariff). The allowed level of operating expenses can be expanded in the event of new obligations being imposed on the Group by newly passed legislation (for example, GDPR, compensation for servitudes, etc).

The table below provides the comparison of allowed and actual regulatory operating expenses for 2017 to 2019:

|  | 2017 | 2018 | 2019 |
| :---: | :---: | :---: | :---: |
| Electricity allowed operating expenses | 84 | 89 | 105 |
| Electricity actual operating expenses | 72 | 67 | 80 |
| Difference | 11 | 21 | 25 |
| Gas allowed operating expenses | 32 | 33 | 22 |
| Gas actual operating expenses | 20 | 19 | 21 |
| Difference | 12 | 13 | 1 |

[^32]The Group is not compensated if it exceeds the allowed level. If the Group's actual operating expenses are lower than the allowed level, this could be subject to benefit sharing (the Company could be allowed to retain 50 to 100 per cent. of the savings relating to its electricity business since 2016 and 50 to 100 per cent. of the savings relating to its gas business since 2019), but only if the Group can prove that the savings came from its actions; otherwise, the savings would need to be returned fully in the following periods as excess profits. Historically, 100 per cent. of savings resulting from outperformance against the allowed levels of operating expenses have had to be returned as excess profits. Additionally, the benefit shared amount could be cancelled later in the event that network reliability targets (SAIDI, SAIFI) are not met. Please see paragraph 4.1 (b) of this Part 7 ("Operating and Financial Review") below.

## Technological losses

Technological losses for the electricity distribution business encompass network losses, electricity for own needs and commercial losses (differences between customers' declared volumes and consumed volumes). Natural gas network losses include technological losses and gas for own needs. Electricity/gas network losses depend on the electricity/gas purchase price for the upcoming year, which is forecasted by NERC according to the available market information, price calculation formulas or specific prices indicated in the contracts on electricity/gas purchase/sale. The income difference arising from the difference between the forecasted and actual purchase price is evaluated by setting the natural gas price for the next year.

For both electricity and gas, the forecast amounts of technological losses are included in the tariff on a pass through basis. Differences between the forecast and actual amounts are compensated in the following price setting periods.

## Other services

The Group provides various other services which are directly related to DSO activity (for example, change of a meter, meter transfer service, temporary restriction of supply, renewal of supply, supply of last resort and reactive power service). These services are charged directly to the end users and included in the DSO service on a pass-through basis, and the Group's planned revenue from these services is deducted when calculating the DSO's allowed annual revenue under the RAB/WACC model. The Group's adjusted EBITDA from these services for the year ended 31 December 2019 is not returned to the consumers through the regulated DSO tariff, which amounted to approximately EUR 1 million.

## Profit adjustments from prior periods

The allowed annual regulated income level for each price setting period is also adjusted to reflect any deviation in actual and regulated income amounts in the previous price setting period and any excess or shortfall of profit in the prior period is provided for in the tariff calculation for the subsequent period (spread across the five-year price setting period). These adjustments are made, for example, when there are differences between the forecast and actual volumes of electricity and gas distributed or between forecast and actual purchase prices of electricity and gas for own use or when operating expenses are lower than forecast (and the savings are not due to the Group's actions), in which case the excess profit achieved by the Group in that period will be deducted in subsequent periods.
According to the regulation, these adjustments for prior periods may result in either increases or decreases to the tariff received by the Group, to reflect a shortfall or excess of profit in the prior period, respectively. For the current price setting period, the Group's regulated income level for the distribution business has been adjusted to reflect excess profit in the prior price setting period.
Temporary regulatory difference amounts in electricity are evaluated twice per price setting period. For the first two years of the price setting period the Group gets compensated in the year 4 (average 2.5 years), for the 3-5 years of the price setting period you get compensated in the second year of the next price setting period (average 3 years). In gas segment temporary regulatory difference amounts are evaluated three times per price setting period: (1) for the first two years the Group gets compensated in the fourth year of the price setting period; (2) for the third and fourth years the Group gets compensated in the first year of the next of the price setting period; (3) for the fifth year of the price setting period the Group gets compensated in the second year of the price setting period.

These adjustments do not have an impact on the Group's adjusted EBITDA, because, when calculating adjusted EBITDA, Networks segment results in each period are adjusted for temporary regulatory differences, to eliminate the difference between the actual profit earned during the reporting period and the profit allowed by the NERC.

The following tables set forth the opening and closing balances of the temporary regulatory differences between 2017 and 2020 for each of the electricity and gas distribution businesses:
Electricity Distribution - Temporary Regulatory Differences

| EURm | Opening balance | New amounts of temporary regulatory differences ${ }^{(2)}$ | Temporary regulatory differences realised through the tariff | LRAIC <br> temporary <br> difference amounts, which Group's management does not treat as excess profits | Realised LRAIC excess profit amount, which according to the management should be refunded to ESO ${ }^{(3)}$ | Closing balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2017 | $77.7^{(1)}$ | 14.3 | (38.5) | 31.4 | - | 84.9 |
| 2018 | 84.9 | 14.4 | (45.4) | - | - | 53.9 |
| 2019 | 53.9 | 23.4 | (27.1) | - | (27.5) | 22.7 |
| 2020 | 22.7 | $\mathrm{n} / \mathrm{a}^{(4)}$ | $(23.6)^{(5)}$ | - | (27.5) | n/a |

## Notes:

(1) The opening balance as at 1 January 2017 includes 23.5 million euro LRAIC temporary difference for 2016. The Group does not treat these amounts as excess profits according to current regulation, and believes, that these amounts deducted from the tariff of 2019-2020 will be returned to the Group in upcoming regulatory period (refer to Note 3 of this table)
(2) Based on approved regulation, temporary regulatory difference amounts in electricity are evaluated twice per regulatory period. Due to extension of the current regulatory period, according to management assumptions, temporary regulatory differences for 2018 to 2021 will be evaluated in 2022 or 2023 distribution prices.
(3) While setting the prices for 2019 , the NERC deducted the depreciation and amortisation and WACC amounts calculated from the difference between LRAIC RAB and Historical cost RAB. The Group disagreed with such treatment and contended that it contradicted the approved regulation and brought a complaint against the NERC. After the Company received an official letter from the NERC that the deducted amounts would be taken into account in the next regulatory period, the complaint was withdrawn.
(4) New amounts of temporary regulatory differences are not estimated for full year 2020. According to managements estimate new amounts of temporary regulatory differences during first half of 2020 amounted to EUR 30.8 million, this amount can either increase or decrease during the second half of 2020 . The amount for the second half of 2020 are not known and is treated as forward looking information, therefore not evaluated in this table
(5) The full annual realisable amount through the tariff of 2020. The amount also includes temporary regulatory differences for compensation of servitudes.

A positive balance represents a liability for the Group (i.e. the Group will need to return the balance to the regulator) and a negative balance is an asset for the Group (i.e. the Group will receive the amount in future periods). There is a negative closing balance of temporary regulatory difference in 2020, which the Group expects will be distributed in the next regulatory period; the exact amounts and the years for the compensation to be distributed will be determined when the tariff is set for 2023.
Natural Gas Distribution - Temporary Regulatory Differences

| EURm | Opening balance | New amounts of temporary regulatory differences ${ }^{(1)}$ | Temporary regulatory differences realised through the tariff | Closing balance |
| :---: | :---: | :---: | :---: | :---: |
| 2017 | 27.2 | 14.2 | (3.7) | 37.8 |
| 2018 | 37.8 | 14.8 | (16.7) | 35.9 |
| 2019 | 35.9 | 1.4 | (7.0) | 30.3 |
| 2020 | 30.3 | $\mathrm{n} / \mathrm{a}^{(2)}$ | $(9.8)^{(3)}$ | n/a |

## Notes:

(1) Based on approved regulation, temporary regulatory differences in the gas segment are evaluated three times per regulatory period.
(2) New amounts of temporary regulatory differences are not estimated for full 2020. According to managements estimate new amounts of temporary regulatory differences during first half of 2020 amounted to EUR 5.2 million, this amount can either increase or decrease during the second half of 2020. The amount for the second half of 2020 are not known and is treated as forward looking information, therefore not evaluated in this table
(3) The full annual realisable amount through the tariff of 2020.

During the period under review, the temporary regulatory differences applicable to the Group arose primarily as a result of differences between allowed and actual operating expenses and fluctuations in purchase prices and volumes of electricity and natural gas. Starting from the next regulatory period, with a new level of allowed operating expenses established, the temporary regulatory differences are anticipated to decrease.

## Investments

As discussed above, the RAB is affected by the investments made, or expected to be made, in the relevant assets during the period.
The Group invests significantly in its distribution networks in order to ensure their stability, reliability and efficiency, with these investments forming a significant portion of the Group's overall investments. Investments in the Networks segment totalled EUR 226.6 million, EUR 270.4 million and EUR 179.0 million in the years ended 31 December 2017, 31 December 2018 and 31 December 2019, respectively, and the current budget for the year ending 31 December 2020 is EUR 175 million. Pursuant to the Group's Strategic plan 2020-2023, the Group is planning to invest EUR 800 to 900 million and EUR 1.9 billion in the modernisation and renewal of its electricity and gas distribution networks over the periods 2020 to 2023 and 2020 to 2029, respectively, with the aim to significantly improve the resilience of the networks to force majeure events, enhance their intelligence, efficiency and network security and improve the network quality indicators. The cash requirements for these investments are expected to negatively affect the Group's free cash flows in the short to-medium term. However, the Group expects the trends in free cash flows to stabilise and move in a positive direction in the medium term.

Assets financed by subsidies (for example, EU grants) and direct payments from customers (principally fees for new connections and upgrades, as well as electricity equipment removal) are excluded from the calculation of the RAB. While fees for new connections and upgrades and electricity equipment removal would impact the adjusted EBITDA of the Networks segment (by increasing the revenue), other subsidies, such as the EU grants, would be impact the adjusted EBITDA (and reflected directly in the Group's cash flow).

The below table provides further detail with respect to the investments factored or expected to be factored into the tariff calculations for the period 2017 to 2023:

| Investments | 2017 | 2018 | 2019 | 2020 | $\begin{gathered} \text { Total for } \\ \text { 2020-2023 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (EUR million) |  |  |  |  |
| Electricity (LRAIC) | 92.7 | 65.4 | 34.7 | 51.6 | 260-280 |
| Maintenance | 92.7 | 65.4 | 34.7 | 51.6 | 260-280 |
| Electricity (Historical cost) | 97.4 | 147.9 | 91.5 | 89.3 | 450-520 |
| New connections and upgrades | 48.8 | 71.3 | 67.9 | 65.6 | 250-260 |
| Smart meters | - | - | - | 0.8 | 115-150 |
| Maintenance | 45.2 | 65.1 | 14.1 | 17.7 | 75-85 |
| Electricity equipment removal | 3.5 | 4.9 | 5.2 | 4.1 | 10-20 |
| Other | - | 6.6 | 4.4 | 1.0 | 0-5 |
| Gas (Historical cost) | 36.5 | 57.1 | 52.7 | 34.2 | 90-100 |
| New connections and upgrades | 26.7 | 47.7 | 44.9 | 23.1 | 55-60 |
| Maintenance | 9.7 | 9.4 | 7.8 | 11.1 | 35-40 |
| Investments | 226.6 | 270.4 | 179.0 | 175.0 | 800-900 |


| Grants and investments covered by customers | 2017 | 2018 | 2019 | 2020 | $\begin{gathered} \text { Total for } \\ \text { 2020-2023 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (EUR million) |  |  |  |
| Electricity (LRAIC) | - | - | - | - | - |
| Electricity (Historical cost) | 14.9 | 19.7 | 22.0 | 22.1 | 105-125 |
| New connections and upgrades (covered by customers) | 11.3 | 12.5 | 15.0 | 11.8 | 65-70 |
| Grants | 0.1 | 2.7 | 2.1 | 6.5 | 30-35 |
| Electricity equipment removal (covered by customers) | 3.5 | 4.5 | 4.9 | 3.8 | 10-20 |
| Gas (Historical cost) | 5.3 | 8.3 | 7.7 | 6.9 | 15-25 |
| New connections and upgrades (covered by customers) | 5.0 | 6.5 | 6.7 | 5.9 | 15-20 |
| Grants | 0.3 | 1.7 | 1.0 | 1.1 | 0-5 |
| Grants and investments covered by customers | 20.2 | 28.0 | 29.8 | 29.0 | 120-150 |
| Investments (excl. grants and investments covered by customers) | 206.4 | 242.4 | 149.2 | 146.0 | 650-780 |

## (b) Efficiency and reliability of the network

The performance of the Networks segment depends substantially upon the availability and efficient operation of the Group's distribution network, which covers the entire territory of Lithuania and comprises approximately 125,500 kilometres of electricity lines and approximately 9,500 kilometres of gas distribution pipelines in Lithuania. Monitoring and enhancing the quality and efficiency of the distribution network is therefore one of the Group's key strategic priorities.
As the Group is the primary distributor of electricity and gas in Lithuania, the volume of electricity and gas distributed by the Group, and the number of new connection points and upgrades, depends primarily upon the overall consumption of energy in Lithuania, which is affected by fluctuations in Lithuania's GDP and other economic factors, demographic factors, temperature and other climate conditions and other factors. For example, the significant growth in the number of prosumers (i.e., energy consumers who also participating in energy production activities) in the market is expected to drive future volume of electricity distribution.

In general, the efficiency of the Group's distribution activities helps, in the long-term, to reduce operating expenses and reduce the tariff to customers, which can make the overall system more competitive. Although the Group has a natural monopoly in respect of electricity and gas distribution in Lithuania, more competitive pricing can increase the number of customer connections, for example, by making Lithuania more attractive for foreign investors.

The efficiency of the Group's electricity and gas distribution activities primarily impact the costs of the Networks segment, but under the regulatory tariff framework may also affect the reasonable return (WACC) received by the Group for the distribution business. Based on current regulation if the Group does not meet network reliability targets, the NERC has the ability to charge the Group with penalties for each quality indicator separately. The maximum penalty amount per indicator would be an amount equal to 2 per cent. times the WACC (for example, instead of 5.34 per cent. in $2021,5.23$ per cent. would be applied, which translates into a penalty of 0.11 per cent). The regulatory framework places a high degree of responsibility on the Group for the safe and reliable operation of its electricity distribution network and this is reflected in the pricing framework.

The level of efficiency has an impact on a variety of the Networks segment's operating expenses, including in particular repair and maintenance expenses, the volumes of electricity and gas purchased for own use, IT expenses and wages. As part of the regulatory tariff framework, operating expenses are included in the calculation of the maximum tariff set by the NERC for each price setting period. The amount allowed for operating expenses is set by the NERC for the first year of the price setting period, subject to annual adjustments for inflation and wage cost increases. If the Group's actual operating expenses are higher than those contemplated in the tariff calculation, the Group will generally not be compensated (save in the case of higher costs as a result of new regulations). This will therefore result in a reduction in the Networks segment's allowed profit for the period. During the period under review, this has not affected the Group's results as its actual operating expenses have been lower than the amounts provided for in the calculation of the tariff. It is possible that in the next price setting period the headroom for operating expenses provided for in the calculation of the tariff will be lower, but the Group currently expects that this headroom will still be sufficient to cover its actual operating expenses.

If, on the other hand, the Group's actual operating expenses are lower than those contemplated in the tariff calculation, the difference would potentially be subject to a benefit sharing mechanism whereby the Group would be permitted to retain a portion of the cost savings (typically between 50 per cent. and 100 per cent.). However, in order to benefit from this, the Group would need to demonstrate the reason for the cost savings and establish a justification for sharing the benefit. To the extent the Group is allowed any benefit sharing, this could be withdrawn later in the event that the Group does not meet network reliability targets with respect to SAIDI and SAIFI.
SAIDI and SAIFI are the primary quality indicators used by the Group to measure the efficiency of its distribution networks. SAIDI measures the average duration of unplanned interruptions in electricity or gas distribution and SAIFI measures the average number of unplanned long interruptions per customer. These indicators may vary from period to period based on a variety of factors, including breakdowns in the Group's network grids, weather and environmental factors and third party network interruptions.
The regulated quality indicators (SAIDI and SAIFI) exclude outages attributable to force majeure (weather and environmental factors) and third party network interruptions. The Company also monitors and sets internal targets for the full quality indicators, including force-majeure and third party network interruptions.

The table below sets forth the quality indicators regulated by NERC for both electricity and gas during the period under review:

|  |  | 2017 |  | 2018 |  | 2019 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Target | Actual | Target | Actual | Target | Actual | Target | Actual |
| Electricity: |  |  |  |  |  |  |  |  |  |
| SAIDI | min | 52.12 | 49.06 | 52.12 | 42.06 | 52.12 | 48.71 | 52.12 | - |
| SAIFI | units | 0.72 | 0.67 | 0.72 | 0.68 | 0.72 | 0.81 | 0.72 | - |
| Gas: |  |  |  |  |  |  |  |  |  |
| SAIDI | min | 0.44 | 0.56 | 0.44 | 0.20 | 0.35 | 0.22 | 0.35 | - |
| SAIFI | units | 0.0056 | 0.0036 | 0.0056 | 0.0033 | 0.0033 | 0.0027 | 0.0033 | - |

The Group did not meet the target SAIFI set by the NERC for electricity in 2019 following the Company's centralised and more stringent qualification of outage to force-majeure or due to third party activities resulting from the NERC's investigation of quality indicators for the period of 2012-2018. If the Group does not meet network reliability targets, the NERC has the ability to charge the Group penalties for each quality indicator separately. The maximum penalty amount per indicator would be an amount equal to 2 per cent. times the WACC (for example, instead of 5.34 per cent. in $2021,5.23$ per cent. would be applied, which translates into a penalty of 0.11 per cent). The penalty according to current regulation will most likely be imposed in the second year of the following regulatory period.

The Group also did not meet the target SAIDI set by the NERC for gas in 2017 due to a few outages attributed to staff errors. Due to breach of the SAIDI ratio, NERC decreased the allowed reasonable return rate of gas from $3.59 \%$ to $3.58 \%$ in year 2019. That resulted in regulated revenue being lower by EUR 18.7 thousand in 2019. Therefore, in addition to any impact on operating expenses, failures in the reliability and efficiency of the distribution network could have a direct impact on the returns allowed to the Group during the period.

The table below represents quality indicators of electricity and gas, which includes all unplanned outages including force-majeure and third party network interruptions:

|  | 2017 |  | 2018 | 2019 | 2019 1H | 2020 1H |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electricity: |  |  |  |  |  |  |
| SAIDI | min | 137.83 | 81.37 | 91.8 | 51.26 | 179.23 |
| SAIFI | units | 1.32 | 1.14 | 1.31 | 0.69 | 0.87 |
| Gas: |  |  |  |  |  |  |
| SAIDI | min | 1.161 | 0.606 | 1,249 | 0.68 | 0.24 |
| SAIFI | units | 0.007 | 0.006 | 0.008 | 0.0050 | 0.0030 |

The SAIDI and SAIFI indicators for both the electricity distribution business and the gas distribution business generally deteriorated in the year ended 31 December 2019 as compared with the year ended 31 December 2018, largely as a result of breakdown in the medium voltage grids caused by weather-related factors such as fallen trees (in the case of electricity distribution) and increased third party network interruptions (in the case of gas distribution).

In the six-month period ended 30 June 2020, SAIDI/SAIFI ratios significantly deteriorated compared to the six-month period ended 30 June 2019 as a result of storm Laura in March 2020, which increased SAIDI by 128.25 minutes and SAIFI by 0.19 units. Storm Laura interrupted electricity distribution to more than 250,000 residents, and was the largest storm since 2005 when hurricane Erwin struck Lithuania. Electricity was restored to all customers who experienced outages in just between two and three days.

### 4.2 Significant factors affecting results of the Green Generation segment

(a) Expansion of the Green Generation segment's installed capacity

The Group's results depend substantially upon the total installed capacity of the Group's generation facilities, as well as the mix of these facilities. Going forward, the Group expects that increases in its installed capacity will be comprised primarily of the development of further Green Generation assets, as part of the Group's overall strategy of contributing to decarbonisation by growing its green energy share to meet regional energy commitments. The Group is actively expanding its Green Generation portfolio, both in Lithuania and regionally, and expects that this segment will grow substantially in the coming years and represent an increasingly large portion of the Group's adjusted EBITDA, as well as its investments. The Group's overall adjusted EBITDA, as well as its costs and investments, are also expected to increase in line with the growth in the Group's portfolio.

Since 2016, the Group has expanded and diversified its Green Generation portfolio through the acquisition of four onshore wind farms (two in the first quarter of 2016 and the remaining two at the end of 2018), with a total installed capacity of 76.0 MW , as well as the development of the Kaunas CHP Plant which commenced commercial operation in August 2020, providing approximately 24 MW of electricity generation capacity and 70 MW heat generation capacity. Including the Group's two hydro powerplants, the Green Generation portfolio currently consists of 1.1 GW of total gross installed capacity.

The following table sets forth the breakdown of Green Generation adjusted EBITDA by assets during the period under review:

Green Generation Adjusted EBITDA by Assets*

|  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
|  | (EUR million) |  |  |  |  |
| Kruonis PSHP | 11.3 | 12.9 | 17.2 | 7.3 | 12.7 |
| Kaunas HPP | 16.1 | 17.1 | 12.9 | 8.6 | 4.9 |
| Total hydro | 27.4 | 30.0 | 30.0 | 15.8 | 17.6 |
| Eurakras | 4.6 | 4.0 | 5.1 | 2.6 | 2.8 |
| Tuuleenergia | 3.0 | 3.1 | 3.7 | 1.9 | 1.7 |
| Vèjo vatas | 0.0 | 0.2 | 2.7 | 1.5 | 1.6 |
| Vèjo gūsis | 0.0 | 0.4 | 3.8 | 2.0 | 2.0 |
| Pomerania | 0.0 | 0.0 | (0.1) | 0.0 | (0.3) |
| Mažeikiai | 0.0 | 0.0 | (0.1) | 0.0 | (0.1) |
| REH** | - | - | (0.8) | (0.2) | (0.5) |
| Total wind | 7.6 | 7.7 | 14.2 | 7.8 | 7.3 |
| Vilnius CHP | (0.5) | (0.7) | (1.2) | (0.4) | (1.1) |
| Kaunas CHP | (0.3) | (0.5) | (1.6) | (0.6) | (0.9) |
| Elektrėnai biomass boiler | 1.8 | 1.6 | 2.0 | 1.5 | 1.0 |
| Total WtE/Biomass | 1.1 | 0.4 | (0.8) | 0.5 | (1.0) |
| Total Green Generation adjusted EBITDA | 36.1 | 38.1 | 43.4 | 24.0 | 23.8 |

[^33]In addition to these operating assets, the Green Generation portfolio also contains projects representing an additional 249 MW of electrical capacity and 229 MW of waste-to-energy/biomass capacity under construction, as set out in the following table:

|  | $\underline{\text { Green Generation Pipeline - Projects Under Construction }}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Location | Capacity Electricity (MW) | Capacity WtE/Biomass (MWth) | Status | $\begin{gathered} \text { Estimated } \\ \text { COD } \end{gathered}$ | Total investment |
| Wind (onshore) |  |  |  |  |  |  |
| Pomerania | Poland | 94 | - | Foundations complete | Q1 2021 | EUR 130m |
| Mažeikiai | Republic of Lithuania | 63 | - | Tendering suppliers and building roads | 2023 | EUR 80-85m |
| Waste-to-energy / biomass |  |  |  |  |  |  |
| Vilnius CHP Plant | Republic of Lithuania | 92 | 229 | Construction 80\% complete | $\begin{array}{r} \text { Q1 } 2021 \text { (waste- } \\ \text { to-energy unit) } \\ \text { Q4 } 2021 \text { (biomass } \\ \text { unit) } \end{array}$ | EUR 350m |
| Total under construction |  | 249 | 229 |  |  |  |

The following table sets forth the Group's historical and planned investments in Green Generation projects under construction:

| Green Generation Investments |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As at } \\ 30 \text { June } 2020 \end{gathered}$ | H2 2020 | 2021 | 2022 | 2023 | Total |
|  |  |  | (EUR |  |  |  |
| Vilnius CHP | 270 | 50 | 30 | - | - | 350 |
| Kaunas CHP | 136 | 21 | - | - | - | 157 |
| Pomerania | 90 | 37 | 3 | - | - | 130 |
| Mažeikiai | 2 | 4 | 19 | 60 | - | 85 |
| Total | 498 | 112 | 52 | 60 | - | 722 |

The Group has a growing pipeline of further renewable projects, with target technologies including onshore wind, offshore wind, waste-to-energy, biomass and solar. This includes:

- an agreement with SIG to purchase a portfolio of solar parks to be developed in Poland, which would have a total capacity of up to 170 MW upon completion (expected between 2021 to 2023);
- addition solar PV projects representing up to 150 MW in installed capacity in respect of which letters of intent have been signed with developers, with expected completion between 2021 to 2023;
- A 700 MW offshore wind project in Lithuania that the Group aims to jointly develop with its strategic partner, Ocean Winds, with whom the Group has entered into a joint bidding agreement;
- a 100-218 MW onshore wind project in Lithuania, in respect of which a letter of intent has been signed, with expected completion between 2024 to 2025; and
- the potential construction of an additional unit in Kruonis PSHP, which could increase the plant's capacity by up to 225 MW, subject to economic viability.
The Group is flexible with respect to the stage of the project lifecycle at which it invests, provided that the Group's return criteria are met. Its current development projects include greenfield projects (Vilnius and Kaunas CHP plant projects), early stage development projects (Mažeikiai wind farm) and late stage development projects (Pomerania wind farm). The Group may also sometimes enter into partnership arrangements with third parties to develop a project (such as its partnership with Fortum in connection with the development of the Kaunas CHP Plant and its offshore wind partnership with Ocean Winds). The Group's target is to reach 1.6 to 1.8 GW of installed green energy capacity in 2023 and 4.0 GW of installed green energy capacity by 2030 .

The Group's ability to achieve these targets will depend upon being able to identify and secure suitable projects meeting its investment criteria, which will be affected by, among other things, competition. In the renewable energy sector, competition is focused on bidding for new or acquiring existing projects, securing delivery and installation of key equipment and on-grid pricing. Certain competitors may have better access to local government support and to financial, infrastructure or other resources than the Group, enabling them to be more competitive in the development and acquisition of new renewable energy projects. In addition, barriers to entry are relatively low in Lithuania and other jurisdictions in which the Group operates its Green Generation segment and the Group may face even greater competition in the future.

Nevertheless, the Group believes that it does benefit from certain competitive advantages which strengthen its ability to bid successfully for new projects. These include the Group's size, as the top green generation capacity owner in Lithuania (representing 58 per cent. of the country's green generation capacity) and the second largest green generation capacity owner in the Baltic region, the Group's robust financial structure and the Group's existing successful track record in green energy expansion.

The expansion of the Group's portfolio affects the Group's results of operations and financial position in a number of respects. Initial acquisition costs for project assets will be reflected in the Group's cash flows as cash outflows at the time of acquisition. New developments require a significant amount of investments, and the Group expects that its investments allocated to the Green Generation segment will remain at a high level as the green portfolio expands. The Group anticipates that 40 to 50 per cent. of its investments for the period from 2020 to 2023 will be dedicated to the Green Generation segment. Please see paragraph 9 of this Part 7 ("Operating and Financial Review") below for a discussion of the Group's investments during the period under review, including with respect to the currently ongoing Green Generation developments
referred to above. To the extent that required investments are higher or lower than that anticipated by the Group at the time of approving the development, this could have an impact on the Group's results of operations, as well as the Group's return on investments. Additionally, any delays in the COD could give rise to additional costs and delay the commencement of revenues, which could have a direct impact on the Green Generation segment's results.

The Group may also incur additional debt in connection with project acquisitions and developments. For example, the Group has entered into a guaranteed loan facility with the EIB in the amount of EUR 190 million in connection with the development of the Vilnius CHP Plant, a guaranteed loan facility with Swedbank in the amount of EUR 120 million (of which 51 per cent. is attributable to the Group and 49 per cent. is attributable to the Group's commercial partner, Fortum) in connection with the development of the Kaunas CHP Plant and a secured loan agreement with the EIB in the amount of PLN 258 million (approximately EUR 59 million) for the development of the new wind farm in Poland. The Group expects that it will increasingly utilise project finance loans in connection with new developments (either before or after the project completion date), alongside other types of corporate financing. As the Group's debt increases, its interest expenses will increase.
Once development of a new facility is completed and commercial operations begin, the Group will benefit from additional revenues and will also have additional operational costs (including operations and maintenance costs, staff costs, contractor costs, and other costs). Therefore, different periods may not be entirely comparable due to differences in the installed capacity base between the periods. During the period under review, this is reflected in the increased generation from the two wind farms acquired at the end of 2018 in the year ended 31 December 2019 and the six-month period ended 30 June 2020. As the Kaunas CHP Plant commenced commercial operation in August 2020, and the Pomerania wind farm and waste-toenergy unit of the Vilnius CHP Plant are expected to commence commercial operations by the first quarter of 2021 (with the biomass unit of the Vilnius CHP Plant due to complete in the fourth quarter of 2021), they will result in further increases in generation, revenues and operational costs in the near term.

The actual results of new developments may differ materially from those assumed in the business case at the time the Group's investment in the project is approved for a variety of reasons, including assumptions in relation to investment requirements, electricity prices, load factors, capture price effects, balancing costs and other matters later proving to be incorrect.
(b) Volume of electricity generated from the Group's Green Generation assets, load factors and availability

The revenues and adjusted EBITDA of the Green Generation segment depends partially upon the volume of electricity generated by the Group's wind farms and hydroelectric plants and, once operational, the Group's waste-to-energy/biomass CHP plants.

The following table sets forth the electricity generated by the Green Generation segment and certain other key operating indicators during the period under review:

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Electricity generated by Green |  |  |  |  |  |  |
| Generation assets | TWh | 1.14 | 0.94 | 1.04 | 0.46 | 0.60 |
| Wind | TWh | 0.13 | $0.12{ }^{(1)}$ | 0.23 | 0.12 | 0.13 |
| Hydro | TWh | 1.01 | 0.82 | 0.81 | 0.34 | 0.46 |
| Waste | TWh | 0 | 0 | 0 | 0 | 0.01 |
| Wind farms availability factor | \% | 97\% | 99\% | 98\% | 97\% | 98\% |
| Wind farms load factor | \% | 36\% | $28 \%{ }^{(2)}$ | 34\% | 35\% | 39\% |
| Hydro plants availability factor |  |  |  |  |  |  |
| Kruonis PSHP (pump storage) | \% | 96\% | 86\% | 89\% | 87\% | 92\% |
| Kaunas HPP (run-of-river) | \% | 87\% | 93\% | 94\% | 99\% | 98\% |
| Hydro plants load factor |  |  |  |  |  |  |
| Kruonis PSHP (pump storage) | \% | 7\% | 7\% | 8\% | 5\% | 9\% |
| Kaunas HPP (run-of-river) | \% | 52\% | 41\% | 32\% | 41\% | 34\% |
| Kruonis PSHP efficiency ${ }^{(3)}$ | \% | 72\% | 71\% | 71\% | 70\% | 72\% |

## Notes:

(1) Electricity generated in power plants owned by the Group. Electricity generated in Vejo Vatas and Vejo Gusis prior to acquisition is excluded.
(2) Includes the full year results of Vejo Vatas and Vejo Gusis, which were acquired by the Group on 5 November 2018.
(3) Calculated as the average value of the production and consumption efficiency factors; includes excitation and transformer losses and excludes synchronous compensator operation.

## Wind

The load factor of the Group's portfolio of wind farms was on average (weighted) 36 per cent. in 2017, 28 per cent. in 2018 (including the full year results of Vejo Vatas and Vejo Gusis, although these were only acquired by the Group on 5 November 2018) and 34 per cent. in 2019. The load factor is impacted by, among other things, site specific wind speeds and general weather conditions, the specific turbines, availability of wind farms and the extent to which the Group has wind farms in the ramp-up stage, and is therefore subject to change between years and within the year. Wind farm power generation availability (i.e. the ability of the wind farm to generate electricity) also depends primarily upon weather conditions. Please see paragraph $4.5(\mathrm{~b})$ of this Part 7 ("Operating and Financial Review") below. The Group benefited from a significant ( 81.4 per cent.) increase in wind generation in the year ended 31 December 2019, which was partially a result of the acquisition of two wind farms in November 2018 but also due to more favourable weather conditions (demonstrated by the 6.0 percentage point increase in the load factor).
The Group is currently developing two additional wind farms (in Poland and Lithuania, with installed capacities of 94 MW and 63 MW, respectively), and the Group's electricity generation from wind will increase substantially when these wind farms become operational, currently expected to be in the first quarter of 2021 and the second quarter of 2023, respectively. The Group anticipates that the two new plants combined will produce approximately 0.56 TWh per annum once fully operational, more than double the Group's wind generation in the year ended 31 December 2019. Compared to the average load factor of 31 per cent. from 2017 to 2019 for the Group's current portfolio, the Group expects the load factor for these additional two wind farms to be approximately 40 per cent. over the life-cycle, primarily driven by technical development and sites with better wind conditions.

The Group's onshore wind assets have average useful lives of up to 30 years.

## Hydro

The Group's hydro plants currently represent a substantial majority of the Group's overall energy generation. In the year ended 31 December 2019, the Group's hydro plants generated 0.81 TWh of electricity, representing approximately 75.9 per cent. of the Group's total electricity generated, compared to 0.82 TWh or 80.7 per cent. of the Group's total electricity generated for the year ended 31 December 2018 and 1.01 TWh or 78.9 per cent. of the Group's total electricity generated in the year ended 31 December 2017. In the six-month period ended 30 June 2020, hydro power plants generation was 0.46 TWh and was 0.34 TWh in the six-month period ended 30 June 2019.

The volume of generation from the Group's hydro plants depend partly upon the regulated activities performed for the TSO during the period, the spread between "peak" (day) and "off peak" (night) prices of electricity and partly upon the water level in the river Nemunas and the Kaunas reservoir. Volumes also differ between the Group's two hydro plants due to the different technology used: the Kruonis PSHP plant using pump storage and the Kaunas HPP plant using a run-of-river system. Kruonis PSHP and Kaunas HPP will both have an indefinite expected asset useful life as long as they are adequately maintained.
With respect to the regulated activity, Kruonis PSHP is responsible for the provision of secondary power reserves to the TSO, with two units of Kruonis PSHP's capacity (representing 450 MW of installed capacity - half of Kruonis PSHP's overall capacity) being allocated solely to this service. These two units generate electricity after activation of the secondary power reserves upon instruction of the TSO. The TSO can activate secondary reserve in the amount of up to 400 MW in 2020 for no more than 12 hours in a row. The Group's revenues from this segment are based on reserved capacity, rather than the actual amount of electricity generated. The volume of electricity related to the activation of the secondary power reserve services is relatively limited when compared to the total production volume of Kruonis PSHP.

Additionally, Kruonis PSHP and Kaunas HPP provide the system recovery service to the TSO, which is supposed to be used for the recovery of the electricity system when there has been a sudden loss of power in the system, when there is a risk of an electricity "black-out". Under this service, Kaunas HPP provides the service to the 110 kV grid while Kruonis PSHP provides the service to the 330 kV grid.

With respect to the unregulated activity, the operating models for Kruonis PSHP and Kaunas HPP are distinct.

At the Kruonis PSHP, production volume is significantly affected by the spread between "peak" and "off peak" prices. It pumps water using electricity when prices are lower (typically at night) and produces electricity when prices are higher (typically during the day), and typically generates only when the fluctuations between "peak" and "off peak" prices are sufficient to cover the efficiency rate of the plant.

At the Kaunas HPP, as the variable costs are lower the Group generally generates whenever it is possible to do so, although it also utilises the "peak"/"off peak" model with Kaunas HPP to a certain extent, managing water flows to the extent possible such that the plant produces more electricity during the "peak" hours. As the production volumes of the Kaunas HPP plant depend significantly on water flow, they are characterised by a certain seasonality and variation between periods based on water conditions. For example, in the year ended 31 December 2019, electricity generation at Kaunas HPP decreased by 21.8 per cent. compared to the year ended 31 December 2018, primarily due to the water flow in the Nemunas river being significantly lower. Additionally, the ability to regulate the volume of production is limited by the Rules for Use and Maintenance of Kaunas HPP Reservoir approved by Environmental Protection Agency by Order of the Director of 29 July 2016 No. 215, the requirements of which restrict the fluctuations of water in the reservoir for environmental purposes. Please see paragraph 4.5(a) of this Part 7 ("Operating and Financial Review") below.

The following table sets forth the historical investments for Kruonis PSHP and Kaunas HPP during the period under review:

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Kruonis PSHP | EUR million | 1.1 | 3.5 | 0.2 | 0.1 | 0.0 |
| Kaunas HPP | EUR million | 0.1 | 0.1 | 0.1 | 0.0 | 0.1 |
| Total hydro investments | EUR million | 1.2 | 3.6 | 0.4 | 0.1 | 0.2 |

Average capital expenditure between 2017 and 2019 for Kruonis PSHP and Kaunas HPP were EUR 1.6 million and 0.1 million, respectively.

## Waste-to-energy/biomass CHP plants

The Group commenced commercial operation of the Kaunas CHP Plant in August 2020 and it is expected to operate at full capacity in the fourth quarter of 2020. The plant has a total installed electricity generation capacity of approximately 24 MW and a total installed heat production capacity of approximately 70 MW. The Group is also currently developing the Vilnius CHP Plant, which has a total installed electricity generation capacity of approximately 92 MW and a total installed heat production capacity of approximately 229 MW, and is expected to commence commercial operation in the first quarter of 2021.

The Kaunas CHP will be operated as a base load producer. The Group expects that it will generate electricity year-round other than two one to two week planned outages before and after the main heating season for overhaul and maintenance works. The Vilnius CHP Plant will consist of two cogeneration units: a waste-to-energy cogeneration power plant unit and biomass cogeneration power plant unit. The waste-to-energy unit will be operated as a baseload heat producer, and the Group expects that, as with the Kaunas CHP Plant it will generate electricity year-round other than two one to two week planned outages before and after the main heating season for overhaul and maintenance works. The biomass cogeneration unit is expected to be operated only during the main heating season, which lasts approximately six to seven months each year.

Once operating at full capacity, by incinerating approximately 200 thousand tons of waste (approximately 50 per cent. municipal waste and approximately 50 per cent. non-hazardous industrial waste), the Kaunas CHP will generate approximately 170 GWh of electricity and produce approximately 500 GWh of heat annually. The Vilnius CHP Plant, by incinerating approximately 160 thousand tons of municipal waste and burning up to approximately 450 thousand tons of biomass per annum, will generate approximately 430 GWh of electricity and produce approximately $1,240 \mathrm{GWh}$ of heat annually.

## (c) Pricing of the electricity achieved by the Group's Green Generation segment

The revenues and adjusted EBITDA of the Green Generation segment are affected by the prices the Group achieves for electricity produced from its Green Generation assets. Each type of asset is subject to different pricing dynamics, as described below.

## Wind

The Group's existing wind farms have the benefit of renewable support subsidy schemes that provide fixed long-term contracts through an initial subsidy period. During the year ended 31 December 2019, the portion of revenue from the Group's wind farms earned from contracts with fixed long-term feed-in or feed-inpremium tariff was 87 per cent. ( 78 per cent. for 2018 and 80 per cent. for 2017 , respectively). The CfD
tariff in Poland is linked to the annual consumer price inflation, while the renewable support tariffs in Lithuania and Estonia are not inflation-linked. The remainder of revenue is earned from sales at market prices (which during the period under review was attributable only to the Group's Estonian wind farm).

The following table sets forth the applicable support schemes, subsidies and the expiration of the subsidy periods for each of the Group's four existing operating wind farms:

| Wind farm | Wind Farm Support Schemes |  | Support (EUR/MWh) | End of Support Scheme |
| :---: | :---: | :---: | :---: | :---: |
|  | Capacity (MW) | Scheme |  |  |
| Eurakras (Republic of Lithuania) | 24 | FiT | 71.0 | 1 December 2027 |
| Vejo Gusis (Republic of Lithuania) | 19 | FiT | 86.9 | 23 March 2022 |
|  |  |  |  | (9 MW) and |
|  |  |  |  | 31 December 2022 |
|  |  |  |  | (10 MW) |
| Tuuleenergia ${ }^{(1)}$ (Republic of Estonia) | 18 | FiP | 53.7 | 1 December 2026 |
| Vejo Vatas (Republic of Lithuania)..... | 15 | FiT | 86.9 | 1 October 2023 |

## Note:

(1) 12 MW of the Tuuleenergia wind farm's capacity benefits from the FiP scheme while generation from the remaining 6 MW of capacity is sold at market prices without such support.

Electricity produced from the Group's wind farms in Lithuania is sold pursuant to fixed feed-in tariffs, which will expire between 2022 and 2027. The Group's Estonian wind farm benefits from a feed-in premium scheme whereby the Group receives a risk premium on top of the electricity market price. Electricity produced by the Estonian wind farm is sold on the Nord Pool Exchange through an intermediary, and the feed-in-premium tariff is settled by national transmission system operator Elering AS.

The Group's wind assets each have an expected asset useful life of up to 30 years given proper maintenance.

The Group also expects that the 94 MW wind farm that it is currently developing in Poland will, once construction is completed, benefit from an indexed CfD (contract for differences) tariff which has already be awarded to the wind farm during the relevant auction, under the support scheme applicable for renewable energy project in Poland. Pursuant to this arrangement, Zarządca Rozliczeń S.A. (a Polish state-owned company) will pay the Company the difference between the average market price and the CfD tariff of approximately $50 \mathrm{EUR} / \mathrm{MWh}$ (which amount is inflation-indexed). If the market price is higher than the CfD tariff, the Group will not be required to return the gain in the year when it was earned, but will be required to return the cumulative balance upon expiry of the CfD tariff. This arrangement is expected to be valid for 15 years with expected expiry in 2035.

As a result of the above, the Group's generation from wind farms is currently not affected significantly by movements in the market price of electricity. However, as the current support schemes expire, the exposure to market prices will increase as the Group will be required to sell the electricity generated on the open market. Additionally, the Group's new Lithuanian wind farm, expected to begin construction later this year, is expected to have a higher exposure to market prices; the pricing arrangements for this wind farm have not yet been confirmed, but it is likely that it will have reference at least in part to market prices. Please see paragraph 4.5(a) of this Part 7 ("Operating and Financial Review") below.

The support schemes available to the Group in the future with respect to its wind developments in the future will be subject to changes in regulatory initiatives and government support. Please see paragraph 4.5(a) of this Part 7 ("Operating and Financial Review") below for further information.

The following table sets forth further details of financial results by operating wind farms for the years 2017 to 2020 :

Financial Results by Operating Wind Farms*

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Eurakras: |  |  |  |  |  |  |
| Volumes sold | GWh | 74.1 | 67.3 | 83.3 | 42.5 | 44.9 |
| FiT | EUR/MWh | 71.0 | 71.0 | 71.0 | 71.0 | 71.0 |
| Revenue | EURm | 5.3 | 4.8 | 5.9 | 3.0 | 3.2 |
| SG\&A expense | EURm | (0.7) | (0.7) | (0.8) | (0.4) | (0.4) |
| Adjusted EBITDA | EURm | 4.6 | 4.0 | 5.1 | 2.6 | 2.8 |
| Vèjo vatas: ** |  |  |  |  |  |  |
| Volumes sold | GWh | N/A | N/A | 37.8 | 19.7 | 22.2 |
| FiT | EUR/MWh | N/A | N/A | 86.9 | 86.9 | 86.9 |
| Revenue | EURm | N/A | N/A | 3.3 | 1.7 | 1.9 |
| SG\&A expense | EURm | N/A | N/A | (0.5) | (0.2) | (0.3) |
| Adjusted EBITDA | EURm | N/A | N/A | 2.7 | 1.5 | 1.6 |
| Vėjo gūsiss: ** |  |  |  |  |  |  |
| Volumes sold | GWh | N/A | N/A | 51.3 | 25.8 | 28.5 |
| FiT | EUR/MWh | N/A | N/A | 86.9 | 86.9 | 86.9 |
| Revenue | EURm | N/A | N/A | 4.5 | 2.2 | 2.5 |
| SG\&A expense | EURm | N/A | N/A | (0.6) | (0.3) | (0.4) |
| Adjusted EBITDA | EURm | N/A | N/A | 3.8 | 2.0 | 2.0 |
| Tuuleenergia: |  |  |  |  |  |  |
| Volumes sold on FiP | GWh | 33.2 | 29.2 | 34.0 | 18.1 | 21.7 |
| Volumes sold on merchant price | GWh | 53.5 | 46.4 | 53.6 | 28.6 | 34.0 |
| FiP | EUR/MWh | 53.7 | 53.7 | 53.7 | 53.7 | 53.7 |
| Merchant price | EUR/MWh | 32.1 | 45.0 | 43.9 | 40.8 | 24.4 |
| Revenue | EURm | 3.5 | 3.7 | 4.2 | 2.1 | 2.0 |
| SG\&A expenses | EURm | (0.5) | (0.5) | (0.5) | (0.2) | (0.3) |
| Adjusted EBITDA | EURm | 3.0 | 3.1 | 3.7 | 1.9 | 1.7 |

* Calculation of Adjusted EBITDA by individual asset involves the allocation of revenues and expenses to the individual assets, which in turn requires management to make certain allocation assumptions.
** Vèjo vatas and Vèjo gūsiss were acquired by the Group on 5 November 2018 and, therefore, the table only presents the financial results of these assets for the year ended 31 December 2019 (the first full year of the Group's ownership of the assets) and the six-month periods ended 30 June 2019 and 30 June 2020.

Operating expenses for the Group's operational wind farms are currently approximately EUR 33,000 per MW. Operating expenses for the Pomerania wind farm and the Mažeikiai wind farm are expected to be approximately EUR 38,000 to 42,000 per MW and EUR 24,000 to 28,000 per MW, respectively.

## Hydro

Approximately 6.7 per cent. of the Group's revenue from its hydro plants in 2019 is based on regulated activities (secondary power reserve services and system recovery service) provided to the TSO. The price cap of secondary power reserve services is set by NERC on a yearly basis, based on a RAB/WACC model. The Group earns revenue for the reserved capacity (currently 400 MW , consistent with each of the past three financial years) rather than the amount of electricity actually generated under this service. The price of electricity generated after activation of the secondary power reserve on following the instructions of the TSO, based on the contract, is limited to the price of a specific hour on the electricity exchange multiplied by a factor of 1.8 as specified in the contract with the TSO.

Kruonis PSHP and Kaunas HPP also provide a system recovery service to the TSO, which is used for the recovery of the electricity system when there has been a sudden loss of power in the system. The price of this service, which is established by NERC and paid by the TSO, includes the costs of periodic tests of the power plant.

The remaining electricity generated from the Group's hydroelectric plants is sold at market prices. It is sold primarily on the Nord Pool Exchange, with prices governed by prevailing market prices for the Lithuanian price area. Some additional volumes of balancing electricity may be sold to the TSO, in circumstances
where a trading in imbalance occurs due to a power plant failing to meet its electricity generation schedule. The latter quantities are bought by the TSO for each trading period by auction.

The price cap set by the NERC covers $4 / 9$ (i.e. 400 MW / 900 MW) of Kruonis PSHP's fixed costs. Covered costs include depreciation and amortisation expenses, while costs not eligible for compensation are negligible. The price cap also includes a reasonable rate of return calculated as RAB times WACC as set by the NERC. Due to the absence of competition and no existing tender process, the price contracted with the TSO is equal to the price cap.

The following table sets forth certain components of Kruonis PSHP's adjusted EBITDA structure from 2017 to 2019 and for the six-month periods ended 30 June 2019 and 2020:

> Components of Kruonis PSHP Adjusted EBITDA*

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Kruonis PSHP adjusted EBITDA (Commercial) | EURm | 7.7 | 9.5 | 13.6 | 5.5 | 10.9 |
| RAB | EURm | 38.6 | 37.1 | 37.3 | N/A | N/A |
| WACC | \% | 5.05\% | 4.95\% | 5.00\% | N/A | N/A |
| Investment return (RAB*WACC) | EURm | 2.0 | 1.8 | 1.9 | 0.9 | 0.9 |
| Depreciation and amortisation | EURm | 1.6 | 1.6 | 1.7 | 0.9 | 0.9 |
| Kruonis PSHP adjusted EBITDA (Regulated) | EURm | 3.6 | 3.4 | 3.6 | 1.8 | 1.8 |
| Total Kruonis PSHP adjusted EBITDA | EURm | 11.3 | 12.9 | 17.2 | 7.3 | 12.7 |

* Calculation of Adjusted EBITDA by individual asset involves the allocation of revenues and expenses to the individual assets, which in turn requires management to make certain allocation assumptions.

Kruonis PSHP's margins are affected more by the spread between "peak" and "off peak" prices than by the overall average electricity price level in the market. The production margin for Kruonis PSHP (being the difference between buying and selling electricity, after accounting for efficiency of the plant) averaged EUR 14 per MWh during 2017 to 2019 , and increased consistently over the period. The Group expects Kruonis PSHP's margin to grow over time due to the greater amount of renewable energy sources in the market.

Whiles Kruonis PSHP benefits from fluctuations between "peak" and "off peak" prices, Kaunas HPP benefits principally from increases in market prices.

The following table sets forth certain components of Kaunas HPP adjusted EBITDA structure from 2017 to 2019 and the six-month periods ended 30 June 2019 and 2020:

## Components of Kaunas HPP Adjusted EBITDA*

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Volumes sold | TWh | 0.47 | 0.36 | 0.28 | 0.18 | 0.15 |
| Realised market price | EUR/MWh | 36.9 | 50.5 | 49.6 | 49.9 | 35.7 |
| Average market price | EUR/MWh | 35.1 | 50.0 | 46.1 | 46.0 | 28.2 |
| Premium to market price | \% | 5.1\% | 0.9\% | 7.7\% | 8.6\% | 26.8\% |
| Gross profit | EURm | 17.2 | 18.2 | 13.9 | 9.0 | 5.4 |
| SG\&A expense | EURm | (1.1) | (1.1) | (1.0) | (0.4) | (0.5) |
| Total Kaunas HPP adjusted EBITDA | EURm | 16.1 | 17.1 | 12.9 | 8.6 | 4.9 |

[^34]
## Waste-to-Energy/Biomass CHP Plants

Possessors of waste generally must either dispose of the waste in landfills or incinerate it. To dispose of waste in landfills, the possessor must pay a landfill gate fee, which varies across regions and depends on the nature of the waste (e.g. municipal or industrial, non-hazardous or hazardous waste, etc.) and environmental tax. The average landfill gate fee is EUR 60 to 70 per ton for municipal waste and EUR 70 to 80 per ton for industrial waste in 2020.

Environmental tax for non-hazardous waste landfilling in 2020 is EUR 5 per ton. This will increase by EUR 5 per ton each year and in the year 2024 it would become EUR 25 per ton.

The Group believes that the amount of waste to be incinerated is sufficient to support many years of waste-to-energy generation.

The following table sets forth the average historical prices of biomass in Lithuania from 2017 to 2019. This information is provided for historical comparison purposes only; the prices paid by the Group in the future will be based on then current market prices, which will vary from the historical prices.

|  | 2017 | 2018 | 2019 |
| :---: | :---: | :---: | :---: |
| EUR/MWh | 11.97 | 15.18 | 1238 |

The selected technology for both CHPs - high efficient cogeneration - will provide revenue from three main streams: (i) the sale of heat to city district heating networks (by way of monthly auctions), (ii) the sale of electricity on the Nord Pool Exchange or to IGN for activities of the Group's Customers and Solutions segment and (iii) provision of waste incineration services for regional waste treatment facilities as well as industrial companies (by way of mid-term auctions, and with an upper limit on price based on charges by landfills for tonnes of waste disposed). The Group believes that this diversity of revenue streams will be a key competitive strength for the CHP plants.
The following table shows the average achieved price for heat (the heat price for independent heat producers) in the locations of each of Vilnius CHP and Kaunas CHP for 2017, 2018 and 2019:

| Average Prices for Heat |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 |
| Vilnius |  |  |  |  |
| Average achieved price for heat | EUR/MWh | 26.62 | 26.68 | 27.80 |
| Kaunas |  |  |  |  |
| Average achieved price for heat | Eur/MWh | 21.7 | 24.70 | 25.12 |

The following tables show the contracted gate fees and expected operating expenses in each Vilnius and Kaunas CHP:

|  | $\underline{\text { Average Prices for Waste* }}$ |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Vilnius CHP | Kaunas CHP |
| Gate fee (Municipal waste) | EUR/t | 32 | 35 |
| Gate fee (Industrial waste) | EUR/t | n/a | 54 |

* Based on the recent 12+12 months contracts secured with the suppliers for 2020-2021 period.


## Expected operating expenses

The expected operating expenses of Kaunas CHP and Vilnius CHP are $0.44 \mathrm{~m} € / \mathrm{MWe}$ and $0.16 \mathrm{~m} € / \mathrm{MWe}$ respectively.

## Exposure to market prices of electricity

In addition to the exposure to market prices arising out of its wind and hydro assets, as discussed above, the Group expects that, in the future, generation from its two new waste-to-energy/biomass CHP plants will also be sold by reference to market prices. It is also expected that imports from Russia and Belarus will decrease and there will be greater connection with the generation capacity in Poland. The Group anticipates, therefore, that the proportion of its generation sold at market prices will increase over time and the Group's exposure to fluctuations in market prices will increase as a result. There will also be a natural hedge on electricity price within the Group as the Group's current supply portfolio of approximately 5 TWh is substantially higher than the Group's generation portfolio of approximately 0.5 TWh . Therefore, increased merchant exposure will be offset by the Group's supply portfolio and the Group's overall exposure should not increase.

The Group sells its electricity at prices determined by the Nord Pool Exchange, which are set on the basis of supply and demand.

Therefore, the Group's revenue is, and will increasingly be, subject to fluctuations in electricity prices and, because the Group's costs are largely fixed, decreases in electricity prices would generally have an adverse effect on the Group's profitability.
Electricity and gas prices may fluctuate greatly depending on the macroeconomic environment and other relevant factors, such as prices for other energy sources, which, in turn, are affected by, amongst other factors, prices in neighbouring countries (such as Poland, Sweden, Finland, Estonia, Latvia), imports from Russia, weather, temperatures, wind flow, the hydrological situation and other climatic conditions. Decreases in electricity prices in neighbouring countries, including as a result of the utilisation of more cost effective methods of generation, may limit the prices which the Group can obtain for its electricity or limit its ability to generate electricity profitably. The electricity price is also affected by demand, gas prices, cross border capacities (such as the "NordBalt" interconnection and the "LitPol Link" interconnection) and carbon credits traded under the EU emission trading scheme and coal prices.
The average quarterly electricity spot prices of Lithuania for the second quarter of 2020 was approximately EUR 28.78 per MWh, as compared to EUR 44.09 per MWh, EUR 44.96 per MWh and EUR 34.06 per MWh for the first quarters of 2019, 2018 and 2017, respectively.

The following table sets forth average hourly electricity spot prices of the Nordpool system, Lithuania, Latvia and Estonia for the years ended 31 December 2017, 2018 and 2019 and for the six-month periods ended 30 June 2019 and 2020.

|  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | 2019 | 2020 |
| Nordpool system prices | 29.41 | 43.99 | 38.94 | 41.22 | 10.53 |
| Prices of Lithuania | 35.13 | 50.00 | 46.12 | 45.96 | 28.15 |
| Prices of Latvia | 34.68 | 49.90 | 46.28 | 46.07 | 28.24 |
| Prices of Estonia | 33.20 | 47.07 | 45.86 | 45.18 | 28.21 |

## (d) Impact of asset rotation programme

A key part of the Green Generation segment strategy is to partner with financial investors to enhance returns and to recycle capital by utilising asset rotation (which involves selling down a portion of the Group's interest in a project, typically after construction has been completed). The Group is already implementing this strategy with respect to its waste-to-energy/biomass CHP Plants, where within six months of the completion of the Vilnius CHP plant's construction, a tender procedure for up to 49 per cent. of the shares of VKJ (the development company owning the plant) will be organised.

The Group expects that it will also increasingly utilise this asset rotation model with respect to wind and solar investments.
The asset rotation programme is expected to have a material impact on EBITDA through the realisation of divestment gains.

The asset rotation programme provides the Group with additional cash resources which the Group may then redeploy in making further investments in its Green Generation portfolio. The Group generally expects that it will maintain a majority interest in the investments (as with Kaunas CHP and Vilnius CHP) and will therefore consolidate the full revenues of the investments in line with IFRS; however, the Group's dividends from the relevant operating subsidiaries will be proportional to the Group's interest.

### 4.3 Significant factors affecting the results of the Flexible Generation segment

(a) Impact of regulation and the regulatory pricing mechanism on the Flexible Generation segment

The majority of the Group's Flexible Generation business comprises regulated services, primarily the provision of system services to the TSO in Lithuania, to ensure the flexibility and stability of Lithuania's electricity system, utilising the $1,055.0$ MW Elektrenai Complex, which includes principally two gas-fired Reserve Power Units and the CCGT. These facilities currently provide system services including Tertiary Power Reserve Services and Isolated Regime Services to the TSO. The Group has flexibility as to which of the Reserve Power Units or CCGT it uses in the provision of the various services.

The following table sets forth the volumes of the services provided by the Group from 2017 to 2020 :
Volume of Services Provided to TSO

Tertiary Power Reserve Services
Strategic power reserve
Isolated Regime Services
Total reserve and other services

|  | 2017 | 2018 | 2019 | 2020 |
| :---: | :---: | :---: | :---: | :---: |
| MW | 484 | 260 | 260 | 475 |
| MW | $371{ }^{(1)}$ | 212 | - | - |
| MW | - | - | - ${ }^{(2)}$ | 415 |
| MW | 855 | 472 | 260 | 890 |

## Notes:

(1) Based on the maximum power available throughout a year.
(2) Both Units No. 7 and 8 were in preservation mode most of the year when providing this service; the exact power dedicated for the service was not indicated and is thus not provided in the table.

The results of the Flexible Generation segment will be significantly affected by the volume of services sought by the TSO, the increasing competition for the provision of these services and the overall price caps set by NERC.
Although the services sought by NERC change from year to year, those services are generally priced based on a return on investment, calculated by multiplying the RAB and WACC set by NERC. The RAB is based on the historical cost approach. Depreciation and amortisation is calculated using depreciation rates set by NERC.

The following table sets forth details of the RAB and WACC set by NERC for the Elektrenai Complex during the period from 2017 to 2020:

| Year |  | 2017 | 2018 | 2019 | 2020 | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RAB used for calculation of return on investment of Elektrenai Complex | EURm | 237.1 | 185.4 | $180.9{ }^{(1)}$ | N/A | $\mathrm{N} / \mathrm{A}^{(2)}$ |
| Depreciation and amortisation for regulated services of electricity sector | EURm | 14.8 | 12.0 | 12.1 | N/A | $\mathrm{N} / \mathrm{A}^{(2)}$ |
| WACC | \% | 5.05\% | 4.95\% | 5.00\% | 5.07\% | 3.50\% |

## Notes:

(1) Accounted only for when Units 7 and 8 were not in preservation mode; i.e., 2 months for Unit 7 and 3 months for Unit 8.
(2) The Group understands that the NERC will set the RAB and depreciation and amortisation for the new period (2021) by the end of 2020.

The fluctuation in RAB and WACC during the period from 2017 to 2020 was principally the result of changes in the volume of provided services. For example, in 2020 the RAB does not include value for the CCGT unit as it is not providing regulated services that have reference to RAB (but rather an Isolated Regime Service that uses a different pricing mechanism, as discussed below). Depreciation and amortisation has mostly been compensated by regulated tariffs.

The following table sets forth further details of the Flexible generation adjusted EBITDA by unit for the years 2017 to 2020:

Flexible Generation Adjusted EBITDA by Unit*

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| CCGT (Commercial): |  |  |  |  |  |  |
| Volumes sold | TWh | - | - | - | - | 0.34 |
| Mark-up | EUR/MWh | - | - | - | - | 11.6 |
| Gross profit | EURm | - | - | - | - | 3.9 |
| OPEX | EURm | - | - | - | - | (0.2) |
| CCGT adjusted EBITDA (Commercial) | EURm | - | - | - | - | 3.7 |
| CCGT (Regulated): |  |  |  |  |  |  |
| RAB | EURm | 163.0 | 159.8 | 150.5 | N/A | N/A |
| WACC | \% | 5.05\% | 4.95\% | 5.00\% | N/A | N/A |
| Investment return (RAB*WACC) | EURm | 8.2 | 7.9 | 7.5 | 3.8 | 0.0 |
| D\&A | EURm | 9.5 | 9.9 | 9.7 | 4.9 | 4.9 |
| Other | EURm | - | (0.9) | - | - | - |
| CCGT adjusted EBITDA (Regulated) | EURm | 17.7 | 16.9 | 17.2 | 8.6 | 4.9 |
| Total CCGT adjusted EBITDA | EURm | 17.7 | 16.9 | 17.2 | 8.6 | 8.6 |
| Unit 7: |  |  |  |  |  |  |
| RAB | EURm | 30.7 | 0.0 | 14.4 | N/A | N/A |
| WACC | \% | 5.05\% | 4.95\% | 5.00\% | N/A | N/A |
| Investment return (RAB*WACC) | EURm | 1.6 | 0.0 | 0.7 | 0.3 | 0.5 |
| D\&A | EURm | 2.3 | 0.0 | 1.2 | 0.6 | 0.9 |
| Other | EURm | - | (2.8) | - | - | - |
| Unit 7 adjusted EBITDA | EURm | 3.9 | (2.8) | 1.9 | 1.0 | 1.4 |
| Unit 8: |  |  |  |  |  |  |
| RAB | EURm | 43.4 | 25.6 | 16.0 | N/A | N/A |
| WACC | \% | 5.05\% | 4.95\% | 5.00\% | N/A | N/A |
| Investment return (RAB*WACC) | EURm | 2.2 | 1.3 | 0.8 | 0.4 | 0.4 |
| D\&A | EURm | 3.0 | 2.1 | 1.2 | 0.7 | 1.0 |
| Other | EURm | - | (1.9) | - | - | (0.1) |
| Unit 8 adjusted EBITDA | EURm | 5.2 | 1.5 | 2.0 | 1.1 | 1.3 |
| Other | EURm | (2.3) | (2.2) | 0.9 | 1.2 | 0.4 |
| Total Flexible generation adjusted |  |  |  |  |  |  |
| EBITDA | EURm | 24.5 | 13.3 | 22.0 | 11.9 | 11.7 |

[^35]The following table sets forth the historical investments for the Flexible Generation assets during the period under review:

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| CCGT | EUR million | 0.1 | 0.6 | 0.1 | 0.0 | 0.0 |
| Units 7-8 | EUR million | 0.6 | 1.3 | 0.4 | 0.2 | 0.3 |
| Total Flexible generation investments | EUR million | 0.8 | 2.2 | 0.5 | 0.2 | 0.3 |

Average capital expenditure between 2017 and 2019 for CCGT and Units 7-8 of Elektrėnai complex were EUR 0.3 m and 1.2 m , respectively.

## Tertiary Power Reserve Services

In the year ending 31 December 2020, the Group is providing Tertiary Power Reserve Services through the Reserve Power Units. (This service was provided by the CCGT in the year ended 31 December 2019.)

The price cap for the Tertiary Power Reserve Services generally covers all expenses related to the provision of the service including depreciation, amortisation and return on investment based on the current mechanism, albeit some relatively minor expenses related to the provision of the service (such as costs related to recognition of long-term employee benefits) are not compensated.

The Group's revenue for this service is based on reserved capacity, rather than the actual amount of electricity generated.

The Group participates in auctions to provide Tertiary Power Reserve Services to the TSO, with the pricing determined competitively through the auction process, subject to overall price caps established by NERC. The total amount of Tertiary Power Reserve Services required by the TSO in 2020 is 475 MW. Taking into account the size of the market of Tertiary Power Reserve Services and the list of potential suppliers, at least one of the Group's units is currently needed to provide Tertiary Power Reserve Services in order for the TSO to be able to purchase the full required volume. With respect to the residual volume of required services, in order to be selected above other potential suppliers, the Group may be required to bid to provide the services at a lower price than the cap established by NERC.

In 2019, the Group won the auction of the tertiary active power reserve announced by the TSO for 2020, pursuant to which the Group is providing this service in the full capacity of the auction of 475 MW. This represents a significant increase to the Group's service provision in 2019 (when the Group supplied tertiary active power reserve in the capacity of 260 MW ).
The following table sets forth the volumes and prices of the services provided by the Group from 2017 to 2020:

Volume of Services Provided to TSO

Tertiary Power Reserve Services
Strategic power reserve
Isolated Regime Services
Total reserve and other services

|  | 2017 | 2018 | 2019 | 2020 |
| :---: | :---: | :---: | :---: | :---: |
| MW | 484 | 260 | 260 | 475 |
| MW | $371{ }^{(1)}$ | 212 | - | - |
| MW | - | - | $\sim^{(2)}$ | 415 |
| MW | 855 | 472 | 260 | 890 |

## Notes:

(1) Based on the maximum power available throughout a year.
(2) Both Units No. 7 and 8 were in preservation mode most of the year when providing this service; the exact power dedicated for the service was not indicated and is thus not provided in the table.

## Isolated Regime Services

From the year beginning 1 January 2020, the Group is providing the Isolated Regime Services through the CCGT and part of Unit 8 (one of the Reserve Power Units) pursuant to a signed agreement with the TSO. In 2019, a portion of the capacity of Units 7 and 8 were used for testing of this service.

Prior to 2020, the pricing mechanism established by NERC for a service similar to this Isolated Regime Service included an element of reasonable return on investment in the services. Pursuant to a resolution adopted by NERC on 14 November 2019, from the year beginning 1 January 2020 a new methodology applies, which allows electricity producers to trade electricity on market terms to earn a return on investment while providing Isolated Regime Services, and the Isolated Regime Service pricing mechanism no longer includes the element of return on investment in the form of RAB times WACC.

The price cap for the Isolated Regime Services generally covers all expenses related to the provision of the service including depreciation and amortisation based on the current mechanism, albeit some relatively minor expenses related to the provision of the service (such as costs related to recognition of long-term employee benefits) are not compensated. Return on investment is not included in the price cap and has to be earned in the market.

As a result of this pricing framework, a portion of the Flexible Generation segment's business now includes generation of electricity sold at market prices. All of CCGT's capacity under current regulation as of 2020 is available for merchant business. It is sold primarily on the Nord Pool Exchange, with prices governed by prevailing market prices for the Lithuanian price area. During the six-month period ended 30 June 2020, the Group earned revenues of EUR 43.3 million from these market sales and the Lithuanian electricity market price was EUR 28.2 EUR/MWh during this period. Under current regulation CCGT's EBITDA as of 2020 therefore roughly corresponds to the depreciation and amortisation plus gross profit earned on merchant business. Please see paragraph 4.5(c) of this Part 7 ("Operating and Financial Review").

The following table sets forth the load factor of CCGT during the period under review:


Note: CCGT unit was providing Tertiary Power Reserve Services in the year ended 31 December 2019.
The CCGT has an average useful life of 25 to 35 years.
(b) Synchronisation with the network system of continental Europe and competition for the provision of new ancillary services
The Law on Connection of the Lithuanian Power System to the Synchronous Grid of Continental Europe, passed by the Lithuanian Parliament on 13 June 2019, establishes the framework for the organisation and implementation of the disconnection of the Lithuanian energy system from the post-Soviet BRELL ring and for Lithuania to independently manage its electric power system through synchronisation with the network system of continental Europe. This synchronisation is expected to be effective in 2025, and is in line with the EU "Roadmap for synchronising the Baltic grids with the European network by 2025". The Flexible Generation segment aims to contribute to the success of this synchronisation, including by providing new balancing services and commissioning additional units or refurbishing existing units subject to capacity auction results.

The grid synchronisation could affect the Group's results of operations in a number of respects. The Group expects that the synchronisation will open new market opportunities for the Group, including the provision of new ancillary services to the TSO as well as new opportunities in other jurisdictions, such as Poland. On the other hand, the markets for the Tertiary Power Reserve Services will cease to exist after the grid synchronisation based on the latest information from the TSO. The Isolated Regime Services are also likely to be discontinued following the grid synchronisation. The synchronisation may also result in additional competition as other European companies may be able to participate in the auctions for the provision of system services required by the TSO. The Group therefore expects that the landscape for specific services will change substantially as a result of the grid synchronisation, although different ancillary services will be required and the Group believes that it is well placed to compete for the provision of these services.
The Group believes that both the CCGT and Reserve Power Units are well-positioned to be successful in the upcoming auctions in relation to capacity provision under the newly established capacity remuneration mechanism. This mechanism will provide an advance payment to generators in exchange for being ready to generate electricity, in order to minimise the risk of a shortfall in generation in the market. Generators will be able to bid for participation in this mechanism by way of auction. The first capacity auction in relation to this service is expected to be organised later in 2020 or in 2021 (subject to approval of the new mechanism by the EU Commission), for delivery in 2025 to 2026.

## (c) Market prices of electricity and gas

The Group's CCGT unit is permitted to sell electricity generated on the market while providing Isolated Regime Services and revenue generated from CCGT is therefore affected by fluctuations in the market prices for electricity. Additionally, as the CCGT unit and the Reserve Power Units use gas in their operations, the Flexible Generation segment's costs will be affected by fluctuations in the market prices for gas. However, in the case of the Tertiary Power Reserve Services performed by the Reserve Power Units, the Group is not affected by gas price fluctuations as these costs are passed through. Margins for the Flexible Generation business will generally be higher when electricity prices are higher and gas prices are lower. With respect to the CCGT, the Group evaluates both electricity and gas prices before production and only produces if deemed profitable. The Group anticipates that in the future prices may increase due to decreased imports from Russia and Belarus and greater interconnection capacity with Poland.

The Group sells its electricity at prices derived from the Nord Pool Exchange, which are set on the basis of supply and demand.

Electricity and gas prices may fluctuate greatly depending on the macroeconomic environment and other relevant factors, such as prices for other energy sources which, in turn, are affected by, amongst other factors, prices in neighbouring countries (such as Poland, Sweden, Finland, Estonia, Latvia), imports from Russia, weather, temperatures, wind flow, the hydrological situation and other climatic conditions. Decreases in electricity prices in neighbouring countries, including as a result of the utilisation of more cost effective
methods of generation, may limit the prices which the Group can obtain for its electricity or limit its ability to generate electricity profitably. The electricity price is also affected by demand, gas prices, cross border capacities (such as the "NordBalt" interconnection and the "LitPol Link" interconnection) and carbon credits traded under the EU emission trading scheme and coal prices.
The average quarterly electricity spot prices of Lithuania for the second quarter of 2020 was approximately EUR 28.78 per MWh, as compared to EUR 44.09 per MWh, EUR 44.96 per MWh and EUR 34.06 per MWh for the first quarters of 2019, 2018 and 2017, respectively.

The following table sets forth details of the value of the gas purchased by the Group for generation for the years ended 31 December 2017, 31 December 2018 and 31 December 2019 and for the six-month periods ended 30 June 2019 and 30 June 2020:


The Group purchases gas at prices derived from gas indices, including Gaspool (Argus) and TTF (Argus/ ICE). Both of the Gaspool (Argus) and TTF (ICE) natural gas indices have shown significant decreases in recent years, dropping from as high as approximately EUR 27 per MWh in the fourth quarter in 2018 to approximately EUR 7 per MWh in the second quarter of 2020.

### 4.4 Significant factors affecting the results of the Customers and Solutions segment

In addition to the factors listed below, the results of the Customers and Solutions segment are significantly affected by the prices of electricity and gas. Please see paragraph 4.5(a) of this Part 7 ("Operating and Financial Review") below.

The following table sets forth the financial results of Customers and Solutions segment from 2017 to 2020 :

|  |  | Year ended 31 December |  |  | Six months ended 30 June |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2019 | 2020 |
| B2C supply | EURm | 3.5 | 4.0 | 5.8 | 2.1 | 3.1 |
| B2B supply | EURm | 14.2 | 0.0 | 2.2 | (3.3) | (6.5) |
| Wholesale | EURm | 4.3 | 3.8 | 2.4 | 2.0 | 2.6 |
| Other | EURm | (0.7) | (1.1) | 0.3 | 2.2 | (1.1) |
| Total adjusted EBITDA | EURm | 21.2 | 6.7 | 10.7 | 2.9 | (1.8) |
| Investments | EURm | 1.2 | 0.8 | 3.2 | 1.3 | 0.9 |

## (a) Volumes and margins of electricity and gas supplied

In the year ended 31 December 2019, 46.1 per cent. of revenue for the Customers and Solutions segment was attributable to the Group's electricity supply business (conducted in Lithuania, Latvia and Estonia) and gas supply business (conducted in Lithuania, Latvia, Estonia and Finland), although it only accounted for 4.1 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019. The Group is the largest supplier of electricity and gas in the Baltic states based on number of customers, supplying approximately 1.7 million households and approximately 13,700 businesses.

The following table sets forth the sales volumes for the years ended 31 December 2017, 31 December 2018 and 31 December 2019 and for the six-month periods ended 30 June 2019 and 30 June 2020, as well as the number of customers as at the period end for each of these periods:

Sales and Customer Information for the Electricity and Gas Supply Businesses

|  |  | 2017 | 2018 | 2019 | H1 2019 | H1 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electricity Sales |  |  |  |  |  |  |
| Retail | TWh | 5.03 | 5.40 | 5.40 | 2.63 | 3.10 |
| Republic of Lithuania | TWh | 4.37 | 4.71 | 4.56 | 2.22 | 2.66 |
| B2C | TWh | 2.82 | 2.97 | 2.88 | 1.38 | 1.45 |
| B2B | TWh | 1.55 | 1.74 | 1.68 | 0.84 | 1.20 |
| Republic of Latvia | TWh | 0.66 | 0.69 | 0.83 | 0.41 | 0.44 |
| Other | TWh | 0.00 | 0.00 | 0.00 | 0.00 | 0.01 |
| Wholesale | TWh | 0.00 | 0.70 | 4.71 | 2.26 | 1.69 |
| Gas Sales |  |  |  |  |  |  |
| Retail | TWh | 11.28 | 10.91 | 8.01 | 3.75 | 5.91 |
| Republic of Lithuania | TWh | 10.03 | 10.23 | 6.74 | 3.48 | 3.19 |
| B2C | TWh | 1.99 | 2.13 | 2.08 | 1.18 | 1.26 |
| B2B | TWh | 8.05 | 8.10 | 4.66 | 2.30 | 1.93 |
| Republic of Latvia | TWh | 1.25 | 0.68 | 1.27 | 0.27 | 1.10 |
| Finland | TWh | 0.00 | 0.00 | 0.00 | 0.00 | 1.63 |
| Wholesale | TWh | 0.19 | 0.43 | 1.82 | 1.28 | 1.32 |
| Number of Customers at period end |  |  |  |  |  |  |
| Number of B2C customers |  | 1,600,936 | 1,636,005 | 1,677,458 | 1,649,601 | 1,686,496 |
| Number of B2B customers ${ }^{(1)}$ |  | 13,852 | 14,176 | 13,700 | 14,574 | 14,267 |

Note:
(1) In 2017, 2018 and H1 2019, the overlapping gas and electricity B2B customers were not eliminated. In 2019 and H1 2020, overlapping gas and electricity B2B customers (of which there were 1,960 and 2,320 , respectively) were eliminated and figures are shown as numbers of unique customers.

The results of operations of the electricity and gas supply businesses are driven principally by the volume and margins of electricity and gas sold. These volumes are influenced both by the number of customers supplied by the Group and by overall consumption levels. The overall volumes of electricity and gas supplied are also affected by the expansion of the Group's supply business into new markets. For example, in 2019 the Group continued expanding geographically by signing its first gas supply contracts with major business customers in Finland. The Group expects its sales of gas in the B2B market for the year ending 31 December 2020 to exceed that of the year ended 31 December 2019 by approximately 2 to 3 TWh (or 20 to 30 per cent.).

The Group's market share of supplied volumes is affected by factors including regulation, competition, pricing, the success of the Company's sales channels, the availability of flexible and tailored products and customer service levels. The Group currently supplies approximately 99 per cent. of total electricity supplied to B2C customers in Lithuania. This is largely a factor of the public supply framework currently in place. However, the public supply of electricity in Lithuania is in the process of being fully deregulated, which is likely to result in increased competition in the B2C market and could have a significant effect on the volumes of electricity supplied by the Group. Please see paragraph 4.4(b) of this Part 7 ("Operating and Financial Review") below.

In general, the volumes of electricity and gas consumption are affected by a variety of macroeconomic factors including GDP and demographic factors such as the number and size of households. During the COVID-19 lockdown in April and May 2020 in Lithuania, electricity consumption by the Group's B2B supply customers decreased by approximately $15-18$ per cent., driven largely by factory closures and reduced business activity. Although in terms of overall consumption this was largely offset by an approximately $4-5$ per cent. increase in electricity consumption by the Group's B2C supply customers during that period due to a higher concentration of people at home, the movements still had a negative net effect on the Group's revenues during this period as the Group had lower B2B sales.

The Group is exposed to fluctuations in the prices obtained for the electricity and natural gas it supplies to its customers. The Group's electricity generation and supply activities are currently separated, meaning that the Group sources both the electricity and gas that it supplies to customers from the market. In 2019, IGN purchased approximately 53 per cent. of the gas it supplied to consumers through the LNG Terminal in Klaipeda. In 2019, the Group purchased LNG from Equinor ASA, Total Gas \& Power Limited and other

LNG suppliers. The remainder was purchased from Gazprom through natural gas pipelines and other sources such as the wholesale market under short-term natural gas supply contracts.

Although the Group generally passes the market prices of electricity and gas through to its customers, some customers (representing approximately 100 per cent. of the Group's B2C sales and 17 per cent. of the Group's B2B sales) have the benefit of fixed pricing. The electricity volumes subject to such fixed pricing arrangements are in excess of the Group's electricity generation capacities, and the Group does not generate gas, meaning that the Group is exposed to increases in the market prices of electricity or gas (as the case may be) above the price fixed in the relevant supply contract.

The Group has a conservative hedging policy and seeks to hedge 100 per cent. of its supply portfolio through proxy hedges and, to a lesser extent, perfect hedges. Additionally, the Group's exposure to fluctuations in electricity prices for its supply business is generally the opposite to that for its generation business - for the supply business (absent the effect of hedging), decreases in the market price for electricity generally have a positive effect on the supply business's results. This could provide a degree of natural hedging to the overall business in the future. Currently the Group's fixed supply volumes are substantially higher than the Group's generation volumes; however, the Group has the option to, and intends to, utilise some of its generation to supply the supply portfolio in the future as part of its overall management of price fluctuations.

## Sales Volumes and Margins

In analysing the performance of the electricity and gas supply business of the Customers and Solutions segment, the Group's management monitors gross margin, being revenue less cost of goods sold, divided by quantity sold.

## Sales Volumes and Margins for B2B and B2C supply - Electricity

Gross margins for the supply of electricity to B2C customers is regulated by NERC, in Eur/MWh, as set forth in the following table for the period under review, which is showing an overall upward trend:

|  |  | 2017 | 2018 | 2019 | H1 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Electricity B2C sales volumes | TWh | 2.82 | 2.97 | 2.88 | 1.45 |
| Electricity B2C gross margin | EUR/MWh | 1.43 | 1.18 | 2.81 | 3.70 |

Gross margin for the supply of electricity to B2B customers depends on customer size and type of product supplied. More than 60 per cent. of B2B electricity sales are at a fixed price, which is hedged against the fluctuation of spot electricity price during delivery period. The following table sets forth the average margin for the Group's B2B electricity sales (including hedge effect) for the years ended 31 December 2017, 31 December 2018 and 31 December 2019 and the six months ended 30 June 2020:

Electricity B2B sales volumes Electricity B2B gross margin*

|  | 2017 | 2018 | 2019 | H1 2020 |
| :---: | :---: | :---: | :---: | :---: |
| TWh | 2.21 | 2.43 | 2.51 | 1.65 |
| EUR/MWh | 2.41 | (0.79) | 0.82 | (2.70) |

* Lithuania

Gross margin for H1 2020 has been adversely affected by COVID-19 and proxy hedge effects of the fixed portfolio as, during the lockdown months, B2B consumption dropped and a mismatch arose between the hedged volume and the actual volume sold. This, combined with a decrease in electricity market prices, resulted in losses for the Group.

## Sales Volumes and Margins for B2B and B2C supply - Gas

Gross margin for the supply of gas to B2C customers is monitored (regulated) by NERC, in Eur/MWh, as set forth in the table below for the period under review:


Gross margin for the supply of gas to B2B customers in EUR/MWh is set forth in the table below for the period under review:

Gas B2B sales volumes
Gas B2B gross margin*

|  | 2017 | 2018 | 2019 | H1 2020 |
| :---: | :---: | :---: | :---: | :---: |
| TWh | 9.29 | 8.78 | 5.93 | 4.65 |
| EUR/MWh | 1.36 | 1.36 | 1.38 | 1.65 |

* Lithuania


## (b) Deregulation of public electricity supply

The public supply of electricity in Lithuania (supply to B2C customers) represented 0.1 per cent. of the Group's adjusted EBITDA in the year ended 31 December 2019 (compared to 0.1 per cent. in 2018 and 0.1 per cent. in 2017). The Group currently supplies approximately 99 per cent. of total electricity supplied to B2C customers in Lithuania. This is largely a factor of the public supply framework currently in place. Although household consumers are able to choose to be supplied from independent electricity suppliers, they are still able to rely on the Government to supply electricity at a regulated tariff. The public supply of electricity is currently conducted through the Group subsidiary, IGN. As the principal public supplier, IGN supplies electricity to consumers who have not chosen an independent supplier, on the basis of public tariffs set by the Law on Electricity. During the period under review, the public tariff was lower than the tariffs available from independent electricity suppliers and, therefore, the Group supplied substantially all of the electricity to the B2C market in Lithuania.
Historical tariffs for households (ct/kWh) are set forth in the table below:
Historical Tariffs for Households (B2C)

|  | 2017 | 2018 | 2019 | H1 2020 ${ }^{(1)}$ | $\begin{gathered} \text { H1 } 2020 \\ \text { weights, } \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Energy purchase price | 3.678 | 3.386 | 4.527 | 5.331 | 45\% |
| Distribution service price cap for low voltage network | 1.986 | 2.145 | 2.432 | 2.720 | 23\% |
| Distribution service price cap for medium voltage network | 0.83 | 0.834 | 0.901 | 1.123 | 9\% |
| System services | 0.393 | 0.529 | 0.615 | 0.785 | 7\% |
| Transmission service | 0.672 | 0.619 | 0.658 | 0.814 | 7\% |
| Public service obligations (PSO) | 1.386 | 1.35 | 0.903 | 0.683 | 6\% |
| Public supply service (IGN) | 0.143 | 0.118 | 0.281 | 0.370 | 3\% |
| Total (without VAT) | 9.088 | 8.981 | 10.317 | 11.826 | 100\% |
| VAT | 1.908 | 1.886 | 2.167 | 2.483 | - |
| Total (with VAT) | 10.996 | 10.867 | 12.484 | 14.309 | - |

## Note:

(1) Energy purchase price and some other components of the tariff have been restated by NERC from 1 July 2020.

However, on 7 May 2020, the Parliament of the Republic of Lithuania approved the amendments to the Law on Electricity in relation to the gradual deregulation of public supply of electricity to household customers, which will be implemented in three phases beginning from 1 January 2021, 2022 and 2023, respectively. Under these amendments, the current electricity supply price regulation for household customers will be abolished while the tariffs for electricity distribution and transmission included in the final price will remain regulated, and household customers will have the choice to select an independent electricity supplier. If household customers fail to choose a supplier within a predefined period, they will be automatically shifted to the supply of last resort service performed by the DSO (currently the Group through ESO). Supply of last resort has been provided to B2B customers since 2010. From 1 January 2021, the supply of last resort will also apply to those households that were obliged to but did not choose an independent supplier. The price for supply of last resort is 25 per cent. higher than the average monthly electricity exchange price in the Lithuanian price zone. The higher price of electricity charged by the supplier of last resort encourages consumers to choose independent suppliers. This regulatory change is likely to lead to increased competition in the public supply market as well as changes in tariff plans that are currently being offered by independent suppliers.

Nevertheless, the Group cannot anticipate all of the changes that may arise from the ongoing deregulation of the Lithuanian energy market. The Group believes that deregulation should lead to a smaller market share for the Group, but at the same time will contribute to improved margins, which the Group believes will
have a net positive effect on its EBITDA. Currently adjusted EBITDA from this activity is not significant (approximately EUR 0.3 million in 2019).

Designated supply regulation stipulated fixed sales margin to heating customers at $0.24 \mathrm{EUR} / \mathrm{MWh}$. After regulation changed in 2019, IGN lost some volumes of sales to heating customers at this low margin, but gained new customer and gas exchange volumes, export volumes at higher margin.
(c) Phase out of the regulation of the designated supply of gas

During the period under review, the volumes of gas supply by the Group were affected significantly by changes in regulation in 2019, which led to a decrease in total supplied volumes (comprising designated supply, export, B2B and B 2 C ) but with no overall impact on margins (as the lower total volumes were offset by an increase in exports at higher margins) during the period under review, as shown in the following table:

|  |  | 2017 | 2018 | 2019 | H1 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gas sales volumes |  |  |  |  |  |
| Volume of gas sales (Retail) | TWh | 11.28 | 10.91 | 8.01 | 5.91 |
| Volume of gas sales (Wholesale trading) | TWh | 0.2 | 0.42 | 1.82 | 1.32 |
| Gas sales margins |  |  |  |  |  |
| Gas sales margin (Retail)* | EUR/MWh | 1.33 | 1.33 | 1.33 | 1.55 |
| Gas sales margin (Wholesale trading) | EUR/MWh | 3.43 | 1.97 | 1.36 | 1.93 |

The decrease of supplied volumes was caused primarily by regulatory changes related to the designated supply model. IGN had been the designated supplier of natural gas in Lithuania since 2015, responsible for ensuring the LNG Terminal is operational at all times providing baseload LNG deliveries (around four conventional LNG cargoes per year until 2024). There was also a requirement on energy producers to purchase natural gas through the LNG Terminal from the designated supplier. To ensure the fulfilment of this designated supply function, IGN entered into a contract with Equinor, valid until 2024, to purchase the requisite annual LNG cargoes.

The designated supply model regulation was changed from 1 January 2019, which resulted in the abolition of a requirement for regulated energy producers to purchase natural gas through the LNG Terminal from the designated supplier. Energy producers were given the option to source natural gas from other suppliers and the increased competition resulted in a decline of 42.4 per cent. in the Group's B2B gas sales compared to the year ended 31 December 2018 as producers sourced natural gas through the wholesale market. This was partially offset by the Group being allowed to sell minimum baseload LNG in the market. Sales on the GET Baltic gas exchange were 1.31 TWh in the year ended 31 December 2019, compared to 0.13 TWh in the year ended 31 December 2018, and were 1.30 TWh in the six months ended 30 June 2020, compared to 0.89 TWh in the six months ended 30 June 2019.

This designated supplier model is expected to last until the end of 2024, and the mandatory amounts of LNG amounting 3.9 TWh will be removed from the market and such amounts will be replaced by merchant gas supplies. While the abolishment of the designated LNG supply model will lead to a smaller market share of the Group, it will at the same time improve the Group's margins, so the net effect for the segment's EBITDA is expected to be neutral.

## (d) Effectiveness of hedging activities

The Group has a conservative hedging policy, with a policy to hedge 100 per cent. of its supply portfolio through proxy hedges and, to a lesser extent, perfect hedges.

The Group seeks to hedge the risks relating to volatility in wholesale energy prices by entering into fixed price bilateral contracts and futures contracts on commodity exchanged in over-the-counter commodity markets and swaps traded in over-the-counter financial markets. Whenever the Company enters into fixed price sales agreements of either power or natural gas, the Company seeks to hedge these positions by entering into physical and financial forward contracts. However, as the relatively low liquidity of direct physical and financial instruments available in the Group's markets at times limits the hedging efficiency of the Group's power portfolio, the Group also enters into forward instruments from correlated markets. Hedging positions are formed based on anticipated customer consumption forecasts, and deviation of consumption affects the effectiveness of the hedge result. These instruments involve additional exposures for
the Group. The Group's results of operations are affected by the extent and effectiveness of the Group's hedging activity and the success of the Group in anticipating consumption levels and market movements.

As the generation portfolio of the Group continues to grow, the amount of internal offtake contracts is expected to increase correspondingly, resulting in expected decreased in the amount of proxy hedges.
In the Group's financial statements, gas hedges are accounted for as cost of goods due to the available hedging policy (in accordance with IFRS15). Electricity hedges are accounted for as part of revenues, as, for accounting purposes, they are treated as speculative trading.

### 4.5 Significant factors affecting multiple segments or the Group as a whole

(a) Impact of regulatory initiatives

The Group's results of operations are affected by Government as well as Ministry of Energy policies and regulatory initiatives, both nationally and internationally, including those discussed above. These policies and initiatives affect the Group's strategic direction, the amount and direction of the Group's investments and ultimately the revenues and returns the Group generates from its business as the Group adapts its activities to align with regulatory priorities.

For example, the Group has aligned its strategy with the National Energy Independence Strategy approved by the Parliament of the Republic of Lithuania on 21 June 2018, which sets targets for Lithuanian domestic energy production and the transition towards renewable energy sources, and has been a key driver of the Group's increased investments in its Green Energy segment, as well as investments in the distribution infrastructure of its Networks segment and in maintaining the capacity of its Flexible Generation segment to provide services to support the reliability of the Lithuanian energy system.

Besides regulations within Lithuania, the Group is also subject to various EU regulatory requirements, such as the state-aid notification rules, which prohibit the Group from receiving any state or public aid which would distort or threaten to distort competition by favouring the Group unless such state or public aid falls within one of the exemptions set out in the Treaty on the Functioning of the EU. The Group is also subject to regulation in the other jurisdictions in which it does business, including Poland, Estonia and Latvia.

The Green Generation segment, in particular, is affected by changes in regulatory initiatives, which include support schemes for energy from renewable sources. On 20 December 2018, the Parliament of the Republic of Lithuania adopted amendments to the Law on Energy from renewable energy sources and amended previous support schemes. The new support scheme entered into force on 1 May 2019 after approval at the EU level and, under the new scheme, support is allocated via competitive auctions organised by NERC which are scheduled according to the Government's approved triennial timetable. In auctions, the producers compete by submitting bids for the premiums they want to receive on top of the electricity market price and indicating the total amount of electricity they will be able to deliver. NERC sets the maximum price for the total remuneration and payments to the producers which are calculated based on Nord Pool Exchange price in Lithuanian bidding zone. The payments to the producers stop when the amount of electricity produced and supplied to the grid reaches the amount of electricity appointed at auction.

In general, the development of renewable energy sources relies, in large part, on national and international regulatory and financial support for such development. For several years the EU, the Republic of Lithuania and other jurisdictions in which the Group does business (including Poland) have adopted policies and subsidies actively supporting renewable energy and decarbonisation. These regulatory initiatives have contributed to demand for renewable energy generally and therefore for electricity generated by the Group's Green Generation assets. Regulation also contributes to the revenue received for the electricity the Group generates. The support for renewable energy has been strong in recent years, and the EU and the Republic of Lithuania have periodically reaffirmed their desire to sustain and strengthen that support. Additional regulatory requirements could contribute to increases in demand for renewable energy and/or to increases in electricity prices.

However, regulatory changes could also have the opposite effect. For instance, governmental support and financial incentives may increasingly be provided to other or new forms of renewable energy over established renewable energy technologies like onshore wind and hydro-electricity. These initiatives may sometimes give more expensive, less established renewable technologies, such as gasification, tidal and offshore wind power, larger subsidies than those available for onshore wind, hydro-electricity and waste, for example. A failure to continue, extend or renew the regulatory incentives and programmes currently in place, or other shifts in the regulatory approach to renewable energy, could have an impact on the Group's business, results of operations, financial condition and cash flows.

See also paragraphs 4.1(a) and 4.4(a) of this Part 5 ("Operating and Financial Review") above.

## (b) Seasonality and weather conditions

The Group's results are affected by seasonality as well as weather conditions in several respects.
In relation to demand, energy consumption is seasonal and is affected significantly by climatic conditions. In the Baltic region, energy consumption fluctuates during different seasons of the year. Average hourly consumption during the summer is approximately 1,200 to $1,350 \mathrm{MWh}$, while during the winter it is approximately 1,400 to $1,550 \mathrm{MWh}$. Therefore, the Group's revenues from its supply business is lower in the summer than in the winter, and, once the Vilnius CHP Plant and Kaunas CHP Plant are both operational (the Vilnius CHP plant is still currently under construction), the revenues from their heating operations will also be lower in the summer than in the winter. Variations in air temperature and other climatic conditions between different years may affect the Group's results from period to period.

In relation to supply, the Group's electricity output from many of the Group's green power generation facilities, including its hydro power and wind facilities (and, in the future, solar power facilities), is subject to changes in climatic and other environmental conditions.
The Group's Kaunas HPP facility, being based on a run-of-river mechanism, is particularly subject to fluctuations in water flows. Water flows vary each year and depend on factors such as precipitation, rate of snowmelt and seasonal changes.

The Group's electricity output from its wind farms is subject to fluctuations in wind conditions. Long-term predictions are subject to uncertainties due to, among other things, the placement of wind measuring equipment, the amount of data available, the extrapolation and forecasting methods used to estimate wind speeds and differences in atmospheric conditions and errors in meteorological measurements. Moreover, wind conditions over a limited period of time may substantially deviate from the long-term average due to natural wind fluctuations, causing significant short-term volatility in the performance of the Group's wind farms.
The levels of generation at the Group's Green Generation facilities (and revenues attributable to these businesses) will vary from period to period accordingly.

## (c) Depreciation and amortisation

As the Group continues to own more fixed and intangible assets as it expands both domestically and internationally, its depreciation and amortisation charges have increased over time. These charges also reflect the amortisation of grants and subsidies that the Group has received. The Group incurred a depreciation and amortisation expense of EUR 109.9 million in depreciation and amortisation for the year ended 31 December 2019, reflecting an increase of 25.3 per cent. from EUR 87.7 million for the year ended 31 December 2018. This increase was principally as a result of new investments, revaluation of distribution network assets at the end of 2018 and the impact of IFRS 16.

## (d) Currency exchange rates

The Group's commercial agreements are primarily denominated in Euro. However, as the Group continues to expand into foreign markets, it has entered into and will continue to enter into agreements that are denominated in foreign currencies. For example, the Group established a subsidiary Ignitis Polska Sp. z o.o. in 2017, whose assets and liabilities are recorded in Polish Zloty.

During the period under review, foreign currency exchange rates have not had a significant effect on the Group. For the years ended 31 December 2019 and 2018, less than 0.1 per cent. of the Group's revenues and less than 0.1 per cent. of the Group's costs were denominated in currencies other than the euro.

However, the Group's expansion activities may result in it having a greater exposure to foreign currency exchange rates. In particular, increased activities of the Group's Polish subsidiary Polska Sp. z o.o., as well as the commencement of operations of the Group's wind farm in Pomerania, Poland (expected to be completed in 2021) will give the Group greater exposure to foreign currency rate fluctuations between euro and Polish Zloty. While the Group does not currently have any PLN/EUR exchange rate swaps, the Group might consider entering into such swaps in the future.
As the Group's exposure in Poland increases, an adverse development in the exchange rate between the euro and the Polish zloty could have an increasingly negative effect on the Group. In addition, since the Group presents its financial statements in euro, a decline in the value of Polish zloty against the euro could in the future have a negative effect on the Group's results of operations and financial position.

## (e) Taxation

Taxation can have a significant impact on the Group's results of operations. The Group is subject to income tax in Lithuania, as well as income taxes in Poland, Latvia and Estonia. The Group had a cumulative income tax expense of EUR 6.7 million for the year ended 31 December 2019. The Group recognises deferred tax assets on unused tax losses where it is probable that future taxable profits will be available for utilisation. This requires the Group's management to make judgements and assumptions regarding the amount of deferred tax that can be recognised, as well as the likelihood of future taxable profits. The Group is allowed to fully deduct interest expenses that do not exceed interest income, and an excess amount that does not exceed the higher of EUR 3 million 30 per cent. of the Group's taxable EBITDA, which could potentially impact the tax position of the Group.

In order to increase the efficiency, competitiveness and energy efficiency of national companies, Lithuania adopted a corporate income tax incentive allowing companies investing in fundamental technological renewal to reduce taxable profits by up to 100 per cent. since 2009. This incentive significantly impacts the income tax expenses for ESO, as ESO has had sufficient amounts of unused investment relief to cover 100 per cent. of its taxable profit since 2009. ESO may use this incentive by investing in fixed assets intended for:

- production or supply of new or additional products or services or increasing the capacity of these activities;
- implementation of a new production/service supply process;
- a substantial change in available process (or part thereof); and
- introduction of technologies protected by international invention patents.

As at 31 December 2019, ESO had EUR 102.5 million of unused investments for tax incentive, of which EUR 46.5 million can be utilised until 31 December 2021 and EUR 56.0 million can be utilised until 31 December 2022.

## (f) Macroeconomic conditions in the Baltic region and Poland

The Group's operations are based almost exclusively in the Baltic region (in particular Lithuania, where the Group generates a significant majority of its revenue) and Poland. Macroeconomic trends in the Baltic region and Poland have historically had, and the Group expects they will continue to have, an impact on the Group's business and results of operations, in particular real GDP growth in Lithuania and the wider Baltic region, industrial production in the region, service sector growth and personal consumption influence the demand for and consumption of electricity and gas.

The following table presents the GDP growth and other selected additional macroeconomic data for Lithuania, Estonia, Latvia and Poland for the specified periods:

|  |  | 2017 | 2018 | 2019 |
| :---: | :---: | :---: | :---: | :---: |
| Republic of Lithuania |  |  |  |  |
| Annual GDP | US\$ billion | 48 | 49 | 51 |
| GDP per capital | US\$ thousand | 17 | 18 | 19 |
| Inflation (GDP deflator) | \% | 4.3\% | 3.3\% | 3.0\% |
| Unemployment (of total labour force) | \% | 7.1\% | 6.1\% | 6.3\% |
| Republic of Estonia |  |  |  |  |
| Annual GDP | US\$ billion | 25 | 26 | 28 |
| GDP per Capital | US\$ thousand | 19 | 20 | 21 |
| Inflation (GDP deflator) | \% | 3.6\% | 4.5\% | 3.2\% |
| Unemployment (of total labour force) | \% | 5.8\% | 5.4\% | 4.4\% |
| Republic of Latvia |  |  |  |  |
| Annual GDP | US\$ billion | 30 | 32 | 32 |
| GDP per Capital | US\$ thousand | 15 | 16 | 17 |
| Inflation (GDP deflator) | \% | 3.0\% | 4.0\% | 2.6\% |
| Unemployment (of total labour force) | \% | 8.7\% | 7.4\% | 6.3\% |
| Poland |  |  |  |  |
| Annual GDP | US\$ billion | 601 | 632 | 659 |
| GDP per Capital | US\$ thousand | 16 | 17 | 17 |
| Inflation (GDP deflator) | \% | 1.9\% | 1.2\% | 3.0\% |
| Unemployment (of total labour force) | \% | 4.9\% | 3.8\% | 3.3\% |

Source: Wood Mackenzie, World Bank
The Baltic region and Poland have benefited from high average real GDP growth in recent years, with average real GDP growth since 2012 of 3.4 per cent. in Lithuania, 3.4 per cent. in Poland, 3.3 per cent. in Estonia and 3.0 per cent. in Latvia, compared to an EU average of 1.4 per cent. over this period. Additionally, Lithuania and other countries in the region have also experienced superior growth in electricity consumption in recent years, with electricity consumption in Lithuania increasing by an average of 2.2 per cent. per annum between 2009 and 2018 (compared to an EU average of 0.4 per cent. per annum).

However, the effects of COVID-19 and the actions taken in Lithuania, the wider Baltic region and elsewhere in response to it have had a significant economic impact in Lithuania and the wider region (including the Group's other key target markets of Latvia, Estonia and Poland) in 2020 and it is unclear how long these effects will continue, particularly if these events give rise to a sustained economic slowdown in Europe or globally. The ongoing impact of COVID-19 cannot yet be fully assessed, but the Bank of Lithuania forecast in June 2020 that Lithuanian GDP would decrease by 9.7 per cent. in 2020. This represents one of the lowest GDP declines in the EU, with other Baltic countries also suffering a relatively lower impact from COVID-19 as compared with Western European countries.

In general, growth of Lithuania's real GDP, and of the Lithuanian economy generally, will have a positive impact on energy consumption in Lithuania, which, in turn, will have a positive effect on the Group's business and results of operations. However, a downturn in the growth of Lithuania's GDP and of the Lithuanian economy in general, whether due to the effects of COVID-19 or otherwise, could have an adverse effect on energy consumption in Lithuania and, in turn, on the Group's business and results of operations.

## (g) Deferred payment on disposal of shares in LitGrid $A B$

The Group has an amount receivable of EUR 158.7 million from EPSO-G UAB in respect of deferred consideration for the transfer of shares in LitGrid AB (electricity TSO in Lithuania) from the Company to EPSO-G UAB in 2012. The amount is stated at fair value through profit or loss, because the final amount payable by EPSO-G UAB for the shares depends on the calculation of the final price premium. The deferred consideration is due to be paid by 2022, with EUR 12.5 million to be paid in 2020 and another EUR 14.5 million to be paid in 2021, and the remainder to be paid in 2022.

The amount of the price premium under the relevant purchase-sale agreement depends on the return on regulated assets of the electricity transmission activity during the years 2014 to 2018. At the initial assessment of the price premium, the Group concluded that the price premium is negative and amounts to

EUR 4.7 million at 31 December 2019. According to EPSO-G UAB's calculations, the price premium at 31 December 2019 is negative and amounts to EUR 27.1 million.

The Company disagrees with EPSO-G UAB's prepared calculations. The parties are currently in discussions as to how to resolve the situation. For the purposes of the statement of financial position, the Company's management has assessed and recognised the negative price premium for the amount of EUR 15.9 million (30 June 2020 and 31 December 2019), on the assumption that the possible agreement between the parties would be the average value of the Company's and EPSO-G UAB's calculations. After this assumption, the gross receivable on disposal of the shares of LitGrid AB amounting to EUR 174.5 million was reduced by EUR 15.9 million to EUR 158.7 million, as the sales price will be adjusted by the price premium.

## 5. CURRENT TRADING AND RECENT DEVELOPMENTS

According to management accounts, in the seven months from January to July 2020, the Group generated revenue of EUR 680.0 million, which is 6.9 per cent. more compared to the same period in 2019 (EUR 636.1 million). The Group's revenue has increased mainly due to price of power distribution service, which is comprised of power transmission, distribution and public service obligations (PSO) components. According to managment accounts, the adjusted EBITDA indicator of the Group for the seven months from January to July 2020 was equal to EUR 149.4 million, i.e. 2 per cent. more compared to the same period of 2019 (EUR 146.5 million). It was mostly the result of the growing value of the Group's regulated assets due to investments in the renewal of the distribution networks and efficient use of Kruonis PSHP.

The Group's performance during the third quarter of 2020 to date is generally in line with management's expectations. The performance of the Flexible Generation segment for the third quarter of 2020 is ahead of budget due primarily to increased volumes of commercial activity by the CCGT unit. The performance of the Networks segment is slightly above budget, while the performance of the Customers and Solutions segment and the Green Generation segment are below budget. The underperformance in the Customers and Solutions segment is principally due to higher than anticipated costs for gas transportation and gas stock revaluation. For the Green Generation segment, the deviation is principally due to delays in commencing operations at the Pomerania wind farm, where it was originally anticipated that wind farm testing revenues would start to be earned for the first turbines in the second quarter of 2020, but it is now expected that all of the turbines will commence operations in the first quarter of 2021, and the Kaunas CHP Plant, which was originally anticipated to commence operations in the second quarter of 2020 but commenced operations in August 2020.

The Kaunas CHP Plant commenced commercial operation in August 2020, with a 24 MW electricity generation capacity and a 70 MW heat generation capacity and, following final testing once the heating season begins in October 2020, is expected to operate at full capacity in the fourth quarter of 2020.

In September 2020, the Company signed a joint bidding agreement with Ocean Winds, with the aim to participate in the first auctions for offshore wind in Lithuania which are expected to start in 2023. As the first stage of this partnership, the Group has also acquired from Ocean Winds a minority 5 per cent. interest in a more advanced project, the Moray West offshore wind farm.

Group entered into an agreement with SIG, a leading developer of solar projects in Poland, to acquire a portfolio of solar parks to be developed in Poland, which would have a total capacity of up to 170 MW upon completion (expected between 2021 to 2023).

On 26 August 2020 the Ministry of Finance, the authority implementing the rights of the sole shareholder of the Company, adopted a decision to change the nominal value and number of shares issued by the Company. In accordance with the decision of the Ministry of Finance, the nominal value of one ordinary registered share of the Company was changed from EUR 0.29 to EUR 22.33. Upon the change of the nominal value of one Share, the authorised capital of Ignitis Group will be divided into $54,283,757$ Shares. Due to this change, the amount of the Company's authorised capital does not change. The nominal value and number of Shares was considered changed as of the registration of the new version of the Company's Articles of Association in the Register of Legal Entities on 31 August 2020.

## 6. EXPLANATION OF STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME ITEMS

The following is a brief description of the most significant line items that are included in the Group's statement of profit or loss and other comprehensive income.

## Revenue from contracts with customers

The Group's revenue is primarily derived from electricity and gas distribution, sale of electricity and gas, sale of electricity generated by the Group, public electricity supply, income from capacity reserve services and gas security component income. Under the Group's sales contracts, the customers do not generally have rights to the return or seek a refund on the electricity or gas that has been consumed; therefore, the Group has minimal exposure to potential refund liabilities or any corresponding adjustments to revenue that has already been recognised. The Group's revenue from distribution, sale or supply of energy products is recognised monthly upon the actual consumption of energy by its customers, which is determined according to the readings of the energy meters.

Connection fees also contribute to the Group's overall revenue. Revenue that comes from the connection fees is deferred and recognised as revenue over the estimated average useful life of the assets providing the connection service, which is generally 27 years for the electricity grid and 46 to 55 years for the gas grid. Connection fees received from customers are deferred and recorded as liabilities under connection contracts with customers in the Group's statement of financial position.

Revenue from contracts with customers also includes public service obligation ("PSO") fees received by the Group. The purpose of PSO services provision is to implement the strategic objectives of the energy, economic and environmental policy of Lithuania, ensuring the implementation of the interests of all electricity consumers. Under the PSO scheme approved by Lithuanian Ministry of Energy, PSO fees are collected by electricity suppliers from end users through the electricity tariff and then transferred to the budget from which the Public Service Obligation Funds are distributed to PSO service providers. From 1 January 2019 the Group does not render such PSO service, but the Group has an irrevocable obligation to receive the resulting difference in accordance with applicable laws regarding the PSO funds related to PSO services that were rendered in previous years. The Group changed the method of accounting for the PSO fee from 1 January 2018 by treating the Group as an agent in relation to the PSO fee and therefore netting PSO fee income and expenses.

## Other income

Other income comprises principally operating lease income, gain/(loss) from derivatives (commodities), interest income, gain/(loss) on the disposal of non-current assets, dividend income and other income that does not constitute revenue from contracts with customers. In the year ended 31 December 2019, it also included one-off compensation from the Ministry of Finance for the indemnification of potentially inflicted damage by Alstom Power Ltd. during the implementation of the project of Lietuvos Elektrine in 2005 to 2009.

## Operating expenses

The Group's operating expenses comprise primarily:

- purchases of electricity and gas for trade and related services;
- purchases of gas and heavy fuel oil (to provide fuel for certain of the Group's generation facilities);
- depreciation and amortisation (primarily in relation to the estimated useful lives of the Group's tangible assets, including property, plant and equipment and right-of-use assets, charged to the Group's statement of comprehensive income on a straight-line basis with no significant residual value over the assets);
- salaries and related expenses (including primarily wages paid to the Group's staff);
- repair and maintenance expenses
- revaluation of property, plant and equipment;
- impairment (reversal of impairment) of amounts receivable and loans;
- impairment (reversal of impairment) of property, plant and equipment; and
- other expenses (which comprise principally taxes, write-offs of property, plant and equipment, customer service expenses, telecommunications and IT services, transport, utilities, write-offs of non-current and current amounts receivables (bad debts), consultation services, expenses of low-value inventories, personnel development, business trips and expenses related to emission allowances, their revaluation and provisions.

At each reporting date, the Group reviews the book values of its property, plant and equipment, intangible assets and right-of-use assets to determine whether there are any indications that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is impossible to estimate the recoverable amount of an individual asset, the recoverable amount of the cash-generating unit to which the asset belongs is estimated. Where a reasonable and consistent basis of allocation can be identified, assets are also allocated to individual cash-generating units, otherwise they are allocated to the smallest groups of cash-generating units for which a reasonable and consistent allocation basis can be identified. Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at each reporting date, and whenever there is an indication that the asset may be impaired. The recoverable amount is the higher of the asset's fair value less costs of disposal and value in use. In assessing value in use, the expected future cash flows are discounted to their present value using the discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in loss. Where an impairment loss subsequently reverses (except for goodwill, the impairment for which is never reversed), the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in the statement of profit or loss and other comprehensive income.

## Finance income

Finance income includes interest income and other income from financing activities. The Group's interest income comes primarily from the Company loan given to EPSO-G in relation to the purchase of LitGrid AB shares, which were sold by the Company in 2012.

## Finance expenses

Finance expenses include interest expenses, interest and discount expense on lease liabilities, changes in exchange rates and other expenses relating to financing activities. The majority of the Group's interest expenses relate to the long-term bonds issued by the Group and loans received from commercial and institutional banks.

## Results of the revaluation and closing of derivative financial instruments

Results of the revaluation and closing of derivative financial instruments did not have a significant effect on the Group's financial results during the period under review.

## Current year income tax and deferred income tax

Current year income tax represents the sum of tax currently payable under the laws of each jurisdiction in which the Group operates. Under the Republic of Lithuania Law on Corporate Income Tax, the income tax rate of 15 per cent. was assessed on profit in each of the years ended 31 December 2017, 2018 and 2019.

Deferred income tax is accounted for using the liability method. Deferred tax assets and deferred tax liability are recognised for future tax purposes to reflect differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax liabilities are recognised on all temporary differences that will increase the taxable profit in future, whereas deferred tax assets are recognised to the extent that is probable to reduce the taxable profit in future. These assets and liabilities are not recognised when temporary differences arise from goodwill or from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting, nor taxable profit or loss.
The carrying amounts of deferred income tax assets are reviewed at each reporting date and reduced to the extent it is no longer probable that sufficient taxable profit will be available against which such deferred income tax assets could be utilised in full or in part. Deferred income tax assets are reduced to an amount which is likely to reduce the taxable profit in future.

Deferred income tax is determined using tax rates that are expected to apply when the related deferred income asset is realised or the deferred income tax liability is settled.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

## 7. RESULTS OF OPERATIONS

Results of operations for the years ended 31 December 2017, 31 December 2018 and 31 December 2019 and six-month periods ended 30 June 2019 and 30 June 2020

The following table sets forth certain of the Group's historical revenue and expense items for the years ended 31 December 2017, 31 December 2018 and 31 December 2019, as well as the six-month periods ended 30 June 2019 and 30 June 2020.

|  | Year ended 31 December (audited) |  |  | Six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |
|  | (EUR million) |  |  |  |  |
| Revenue from contracts with customers | 1,081.2* | 1,024.3 | 1,079.3 | 556.8 | 588.3 |
| Other income | 19.6* | 45.8 | 11.3 | 1.1 | 2.6 |
| Revenue | 1,100.8 | 1,070.1 | 1,090.6 | 557.9 | 590.9 |
| Operating Expenses |  |  |  |  |  |
| Purchase of electricity and gas for trade and related services <br> (712.3) <br> (768.5) <br> (711.7) <br> (368.6) <br> (344.0) |  |  |  |  |  |
| Purchases of gas and heavy fuel oil | (28.2) | (26.5) | (23.0) | (12.0) | (16.7) |
| Depreciation and amortisation | (87.4) | (87.7) | (109.9) | (54.4) | (54.5) |
| Salaries and related expenses | (81.3) | (79.7) | (87.0) | (41.9) | (49.7) |
| Repair and maintenance expenses | (21.3) | (21.2) | (29.8) | (15.3) | (11.2) |
| (Impairment)/reversal of impairment of amounts |  |  |  |  |  |
| receivable and loans | 1.0 | (9.9) | 0.2 | 1.1 | (0.8) |
| Impairment of property, plant and equipment | (33.4) | (3.2) | (8.7) | (2.3) | (0.7) |
| Other expenses | (33.7) | (26.1) | (37.2) | (18.4) | (19.8) |
| Total operating expenses | $(1,003.7)$ | (1,090.5) | $(1,007.8)$ | (511.8) | (497.5) |
| Finance income | 2.2 | 1.6 | 2.2 | 1.3 | 1.0 |
| Finance expenses | (9.1) | (14.9) | (18.8) | (9.9) | (10.2) |
| Results of the revaluation and closing of derivative financial instruments | - | (0.6) | - | - | - |
| Profit/(loss) before tax | 90.2 | (34.2) | 66.2 | 37.5 | 84.2 |
| Current year income tax (expenses) / benefit | (2.7) | (4.6) | (6.7) | (4.6) | (5.5) |
| Deferred income tax (expenses) / benefit | 6.0 | 16.9 | (0.4) | (4.0) | (6.8) |
| Net profit/(loss) | 93.5 | (22.0) | 59.0 | 28.8 | 71.9 |
| Attributable to: |  |  |  |  |  |
| Equity holders of the parent | 89.1 | (22.4) | 56.7 | 27.2 | 72.4 |
| Non-controlling interests | 4.4 | 0.5 | 2.3 | 1.6 | (0.4) |
| Adjusted EBITDA | 238.2 | 221.3 | 259.6 | 129.9 | 129.1 |

* Reclassified upon enactment of IFRS 15 as at 1 January 2018 (See Note 2.1 to the 2018 and 2017 Restated Financial Statements).

Comparison of results of operations for the six-month periods ended 30 June 2019 and 2020

## Revenue

Group
Group revenue was EUR 590.9 million for the six-month period ended 30 June 2020, an increase of EUR 33.0 million, or 5.9 per cent., from EUR 557.9 million for the six-month period ended 30 June 2019. This was primarily due to higher revenue in the Networks, Customers and Solutions and Green Generation segments, which was partially offset by a decrease in revenue in the Flexible Generation segment.

The following table sets forth details of the Group's sales revenue from external customers by operating segment for the periods indicated:

|  | Six months ended 30 June (unaudited) |  | \% Change |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |  |
|  | (EUR million) |  |  |
| Networks | 208.5 | 236.1 | 13.2\% |
| Green Generation | 36.0 | 39.5 | 9.7\% |
| Flexible Generation | 47.4 | 38.5 | (18.8)\% |
| Customers and Solutions | 261.5 | 272.7 | 4.3\% |
| Other segments/eliminations* | 4.5 | 4.1 | (8.9)\% |
| Total | 557.9 | 590.9 | 5.9\% |

[^36]
## Networks

Revenue for the Networks segment was EUR 236.1 million for the six-month period ended 30 June 2020, an increase of EUR 27.6 million, or 13.2 per cent., from EUR 208.5 million for the six-month period ended 30 June 2019. This increase was primarily due to higher electricity distribution revenue and transmission revenue due to tariffs for the power distribution service (comprising power transmission, distribution and PSO components), being 11 per cent. higher on average. The increase was partly offset by a decrease in revenue from supply of last resort of electricity revenue due to a decrease in the electricity market price.

## Green Generation

Revenue for the Green Generation segment was EUR 39.5 million for the six-month period ended 30 June 2020, an increase of EUR 3.5 million, or 9.7 per cent., from EUR 36.0 million for the six-month period ended 30 June 2019. This increase was primarily due to increased sales revenue from Kruonis PSHP and the Group's wind farms, partially offset by lower revenue from Kaunas HPP.

## Flexible Generation

Revenue for the Flexible Generation segment was EUR 38.5 million for the six-month period ended 30 June 2020, a decrease of EUR 8.9 million, or 18.8 per cent., from EUR 47.4 million for the six-month period ended 30 June 2019. Revenue during the six months ended 30 June 2019 included a non-recurring EUR 9.3 million compensation payment received from the Ministry of Finance for the indemnification of potentially inflicted damage by Alstom Power Ltd during the implementation of the project of Lietuvos Elektrine between 2005 to 2009. Revenues for the six-month period ended 30 June 2019 also included sales of fuel oil stocks that were no longer in use. The decrease between the periods was partially offset by higher revenue from the CCGT in 2020 due to the CCGT's increased commercial activities.

## Customers and Solutions

Revenue for the Customers and Solutions segment was EUR 272.7 million for the six-month period ended 30 June 2020, an increase of EUR 11.2 million, or 4.3 per cent., from EUR 261.5 million for the six-month period ended 30 June 2019. This was primarily due to an increase in revenue from public electricity supply activities due to a 14.6 per cent. higher electricity tariff set by the regulator and the 5.3 per cent. higher volumes sold, as well as an increase of retail B2B electricity supply revenue mainly due to growth in the volume sold; the increase was partially offset by lower gas sales to B2B customers due to lower gas market prices and lower gas sales to residential customers due to a lower tariff set by the regulator.

## Operating expenses

Group
Group operating expenses decreased by EUR 14.3 million, or 2.8 per cent., to EUR 497.5 million for the six-month period ended 30 June 2020 from EUR 511.8 million for the six-month period ended 30 June 2019. The decrease in operating expenses was primarily due to lower purchases of gas for trade and lower sales to both B2B and B2C customers; the decrease was partially offset by an increase of wages and related
expenses mainly due to the Group's average salary growth, increase of head count, increased vacation accrual and increased overtime resulted from repair of failures in the electricity distribution network after storm Laura struck Lithuania in March 2020.

The following table sets forth details of the Group's operating expenses by operating segment for the periods indicated:

|  | Six months ended 30 June (unaudited) |  | \% Change |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |  |
|  | (EUR million) |  |  |
| Networks | 183.3 | 191.0 | 4.2\% |
| Green Generation | 20.4 | 22.1 | 8.3\% |
| Flexible Generation | 27.8 | 35.5 | 27.7\% |
| Customers and Solutions | 284.0 | 240.9 | (15.2)\% |
| Other segments/eliminations* | (3.7) | 8.1 | (318.9)\% |
| Total | 511.8 | 497.5 | (2.8)\% |

[^37]
## Networks

Operating expenses for the Networks segment increased by EUR 7.7 million, or 4.2 per cent., to EUR 191.0 million for the six-month period ended 30 June 2020 from EUR 183.3 million for the six-month period ended 30 June 2019. The increase in operating expenses was primarily due to an increase in wages and related expenses as a result of growth in average salary and increased overtime resulted from repair of failures in the electricity distribution network after storm Laura struck Lithuania in March 2020.

## Green Generation

Operating expenses for the Green Generation segment increased by EUR 1.7 million, or 8.3 per cent., to EUR 22.1 million for the six-month period ended 30 June 2020 from EUR 20.4 million for the six-month period ended 30 June 2019. The increase in operating expenses was primarily due to an increase in wages and related expenses mainly due to the average salary growth and increase of head count in the segment as a result of cogeneration plants approaching their launch.

## Flexible Generation

Operating expenses for the Flexible Generation segment increased by EUR 7.7 million, or 27.7 per cent., to EUR 35.5 million for the six-month period ended 30 June 2020 from EUR 27.8 million for the six-month period ended 30 June 2019. The increase in operating expenses was primarily due to the increased purchases of gas for the CCGT unit due to regulatory change allowing CCGT to sell electricity generated at market prices while continuing to provide the Isolated Regime Service.

## Customers and Solutions

Operating expenses for the Customers and Solutions segment decreased by EUR 43.1 million, or 15.2 per cent., to EUR 240.9 million for the six-month period ended 30 June 2020 from EUR 284.0 million for the six-month period ended 30 June 2019. The decrease in operating expenses was primarily due to less purchases of gas for trade as a result of lower sales volume to B 2 B and B 2 C customers.

## Finance income

The following table sets forth details of the Group's finance income for the six-month periods ended 30 June 2019 and 30 June 2020.


Group finance income decreased by EUR 0.3 million, or 23.1 per cent., to EUR 1.0 million for the sixmonth period ended 30 June 2020 from EUR 1.3 million for the six-month period ended 30 June 2019.

## Finance expenses

The following table sets forth details of the Group's finance expenses for the six-month periods ended 30 June 2019 and 30 June 2020.

|  | Six months ended 30 June (unaudited) |  | \% Change |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |  |
|  | (EUR million) |  |  |
| Interest expenses | 7.5 | 8.2 | 9.3\% |
| Interest and discount expense on lease liabilities | 0.2 | 0.3 | 50.0\% |
| Negative effect of change in exchange rates | - | 0.4 | 100.0\% |
| Other expenses of financing activities | 2.2 | 1.4 | (36.4)\% |
| Total | 9.9 | 10.2 | 3.0\% |

Group finance expenses increased by EUR 0.3 million, or 3.0 per cent., to EUR 10.2 million for the sixmonth period ended 30 June 2020 from EUR 9.9 million for the six-month period ended 30 June 2019. This increase was primarily caused by the increased level of debt incurred by the Group due to continued investments made.

## Revaluation and closing of derivative financial instruments

The Group did not record any income or expenses derived from revaluation and closing of derivative financial instruments for the six-month periods ended 30 June 2019 and 2020.

## Profit /(loss) before tax

As a result of the factors described above, the Group had a profit before tax for the six-month period ended 30 June 2020 of EUR 84.2 million, representing an increase of EUR 46.7 million, or 124.5 per cent., from a profit before tax of EUR 37.5 million for the six-month period ended 30 June 2019.

## Current year income tax expenses

The Group's income tax expenses increased by EUR 0.9 million, or 19.6 per cent., to EUR 5.5 million for the six-month period ended 30 June 2020 from EUR 4.6 million for the six-month period ended 30 June 2019. This was a result of the higher profit before tax recorded.

## Deferred income tax expenses

The Group's deferred income tax expenses increased by EUR 2.8 million, or 70.0 per cent., to deferred income tax expenses of EUR 6.8 million for the six-month period ended 30 June 2020 from deferred income tax expenses of EUR 4.0 million for the six-month period ended 30 June 2019. This was primarily a result of used investment tax relief by ESO during the six-month period ended 30 June 2020.

## Net profit/(loss)

As a result of the factors described above, the Group had a net profit for the six-month period ended 30 June 2020 of EUR 71.9 million, representing an increase of EUR 43.1 million, or 149.7 per cent., from a net profit of EUR 28.8 million for the six-month period ended 30 June 2019.

## Adjusted EBITDA

The following table sets for the adjusted EBITDA of the Group by operating segment for the six-month periods ended 30 June 2019 and 30 June 2020.

|  | Six months ended 30 June (unaudited) |  | \% Change |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |  |
|  | (EUR million) |  |  |
| Networks | 88.2 | 96.7 | 9.6\% |
| Green Generation | 24.0 | 23.8 | (0.8)\% |
| Flexible Generation | 11.9 | 11.7 | (1.7)\% |
| Customers and Solutions | 2.9 | (1.8) | (162.1)\% |
| Other segments/eliminations* | 2.9 | (1.3) | (144.8)\% |
| Total adjusted EBITDA | 129.9 | 129.1 | (0.6)\% |

[^38]
## Group

The Group's adjusted EBITDA decreased by EUR 0.8 million, or 0.6 per cent., from EUR 129.9 million for the six-month period ended 30 June 2019 to EUR 129.1 million for the six-month period ended 30 June 2020.

## Networks

Networks segment adjusted EBITDA increased by 9.6 per cent., primarily due to the growing RAB, increase of compensated depreciation expenses of electricity distribution and increase of investments covered by customers.

## Green Generation

Green Generation segment adjusted EBITDA decreased by 0.8 per cent., primarily due to a decrease in revenue from Kaunas HPP due to lower water level in Nemunas river, as well as by the increased operating expenses relating to the Vilnius CHP Plant (as it moved closer to completion) and Kaunas CHP Plant (launch commenced in August 2020); the decrease was partly offset by better result of Kruonis PSHP due to effective utilisation of fluctuations in electricity prices.

## Flexible Generation

Flexible Generation segment adjusted EBITDA decreased by 1.7 per cent., primarily due to the presence in the six months ended 30 June 2019 of a one-off gain on the sale of fuel oil stocks, which was not present in the six months ended 30 June 2020. This was partially offset by better results from CCGT Units No. 7 and 8 of the Elektrenai Complex in the six months ended 30 June 2020.

## Customers and Solutions

Customers and Solutions segment adjusted EBITDA decreased by 162.1 per cent., primarily due to the negative impact of proxy hedge results (ineffective proxy hedge in relation to unfavourable movement in the derivative hedging products) and reduced electricity consumption of hedged volumes of B2B customer
portfolio due to impacts of the COVID-19 outbreak, which was not fully compensated by the positive effect from increased B 2 B customers portfolio and higher total B 2 B electricity sales volumes.

## Comparison of results of operations for the years ended 31 December 2017, 31 December 2018 and 31 December 2019

## Revenue from contracts with customers

Group
Group revenue was EUR $1,090.6$ million for the year ended 31 December 2019, an increase of EUR 20.5 million, or 1.9 per cent., from EUR $1,070.1$ million for the year ended 31 December 2018. This was due to higher revenues across the Group's operating segments.

Group revenue was EUR 1,070.1 million for the year ended 31 December 2018, a decrease of EUR 30.7 million, or 2.8 per cent., from EUR $1,100.8$ million for the year ended 31 December 2017. This was primarily due to a lower revenue in Networks segment as well as a decrease in revenue from the Flexible Generation segment, partially offset by an increase in revenue of Green Generation segment.

The following table sets forth details of the Group's revenue by operating segment for the years indicated:

|  |  | ded 31 Dece (audited) |  | \% C | ange |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | 2017-2018 | 2018-2019 |
|  |  | EUR million) |  |  |  |
| Networks | 459.1 | 381.2 | 413.8 | (17.0)\% | 8.6\% |
| Green Generation | 62.3 | 78.3 | 83.3 | 25.7\% | 6.4\% |
| Flexible Generation | 49.5 | 68.0 | 79.7 | 37.4\% | 17.2\% |
| Customers and Solutions | 501.8 | 525.3 | 502.9 | 4.7\% | (4.3)\% |
| Other segments/eliminations* | 28.2 | 17.1 | 10.9 | (39.4)\% | (36.3)\% |
| Total | 1,100.8 | 1,070.1 | 1,090.6 | (2.8)\% | 1.9\% |

[^39]
## Networks

Revenue for the Networks segment was EUR 413.8 million for the year ended 31 December 2019, an increase of EUR 32.6 million, or 8.6 per cent., from EUR 381.2 million for the year ended 31 December 2018. This was primarily due to a 10.3 per cent. increase in revenue from electricity distribution due to an increase in tariffs, which was, in turn, primarily due to an 18.3 per cent. increase in RAB due to the LRAIC calculation, as well as compensation in the tariff mechanism for increased operating expenses (such as new legal obligations for payments of servitudes), resulting in an 18.1 per cent. increase in reimbursed operating expenses between 2018 and 2019. The increase was partially offset by a 16.1 per cent. decrease in revenue from gas distribution due to a 4.8 per cent. decrease in gas distribution volumes and a 3.6 per cent. decrease in tariffs

Revenue for the Networks segment decreased by EUR 77.9 million, or 17.0 per cent., from EUR 459.1 million for the year ended 31 December 2017 to EUR 381.2 million for the year ended 31 December 2018. This was primarily due to significant decrease in revenue from electricity distribution due to a changed method of accounting for the PSO fee from 1 January 2018 by treating the Group as an agent in relation to the PSO fee and therefore netting PSO fee income and expenses, as well as decrease in revenue from gas distribution due to a 23.9 per cent. decrease in tariffs.

## Green Generation

Revenue for the Green Generation segment was EUR 83.3 million for the year ended 31 December 2019, an increase of EUR 5.0 million, or 6.4 per cent., from EUR 78.3 million for the year ended 31 December 2018. This was primarily due to increased electricity production from the two additional wind farms acquired by the Group at the end of 2018 and more favourable wind conditions in 2019 (which, combined, contributed to a 76.9 per cent. increase in electricity production from the Group's wind portfolio) and a higher sales margin of Kruonis PSHP in 2019. This increase was partially offset by production volumes in

Kaunas HPP being 21.8 per cent. lower in 2019 as a result of the water flow in the Nemunas river being 23 per cent. lower.

Revenue for the Green Generation segment increased by EUR 16.0 million, or 25.7 per cent., from EUR 62.3 million for the year ended 31 December 2017 to EUR 78.3 million for the year ended 31 December 2018. This was primarily driven by higher market prices achieved in respect of market sales from the Group's hydro plants and, in particular, higher revenue from Kruonis PSHP due to effective utilisation of fluctuations between "peak" and "off peak" energy prices.

## Flexible Generation

Revenue for the Flexible Generation segment was EUR 79.7 million for the year ended 31 December 2019, an increase of EUR 11.7 million, or 17.2 per cent., from EUR 68.0 million for the year ended 31 December 2018. This was primarily due to a one-off compensation of EUR 9.3 million from the Ministry of Finance for the indemnification of potentially inflicted damage by Alstom Power Ltd. during the implementation of the project of Lietuvos Elektrine during 2005 to 2009, as well as higher revenue from Unit 7 of the Elektrenai Complex due to testing of isolated network services in the year ended 31 December 2019 (the unit was in preservation mode and did not provide any services in the year ended 31 December 2018).

Revenue for the Flexible Generation segment increased by EUR 18.5 million, or 37.4 per cent., from EUR 49.5 million for the year ended 31 December 2017 to EUR 68.0 million for the year ended 31 December 2018. This increase was principally caused by a higher level of regulated services being provided by the Group in 2018 compared to 2017 and a corresponding increase in revenue from these services.

## Customers and Solutions

Revenue for the Customers and Solutions segment was EUR 502.9 million for the year ended 31 December 2019, a decrease of EUR 22.4 million, or 4.3 per cent., from EUR 525.3 million for the year ended 31 December 2018. This was primarily due to a significant decrease in revenue from derivative instruments due to a change in the MtM (mark-to-market) value of the electricity hedge portfolio as well as lower gas sales to B2B customers as a result of changes in the regulation of the designated supply model from 1 January 2019, which resulted in the abolishment of a requirement for regulated energy producers to purchase natural gas through the LNG Terminal from the designated supplier (being the Group). This resulted in a decline of EUR 54.3 million in the Group's B2B gas sales compared to the year ended 31 December 2018; the decrease was partially offset by a EUR 42.1 million increase in revenue from public electricity supply activities due to higher tariffs, an increase of gas sales to B2C customers and higher sales of other electricity, gas and related services.

Revenue for the Customers and Solutions segment increased by EUR 23.5 million, or 4.7 per cent., from EUR 501.8 million for the year ended 31 December 2017 to EUR 525.3 million for the year ended 31 December 2018. This was primarily due to a significant increase in income from derivative instruments due an increase in the MtM (mark-to-market) value of the electricity hedge portfolio as well as higher revenue from trade of electricity as a result of an increase in market prices, partially offset by decrease in revenue from public electricity supply due to a reduced tariff for this service.

|  | Year ended 31 December (audited) |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | $\begin{gathered} 2017 \text { and } \\ 2018 \end{gathered}$ | $\begin{aligned} & 2018 \text { and } \\ & 2019 \end{aligned}$ |
|  | (EUR million) |  |  |  |  |
| Purchase of electricity and gas for trade and related services | (712.3) | (768.5) | (711.7) | 7.9\% | (7.4)\% |
| Purchases of gas and heavy fuel oil | (28.2) | (26.5) | (23.0) | (6.0)\% | (13.2)\% |
| Depreciation and amortisation | (87.4) | (87.7) | (109.9) | 0.3\% | 25.3\% |
| Salaries and related expenses | (81.3) | (79.7) | (87.0) | (2.0)\% | 9.2\% |
| Repair and maintenance expenses | (21.3) | (21.2) | (29.8) | (0.5)\% | 40.6\% |
| Revaluation of property, plant and equipment | (7.1) | (67.7) | (0.8) | 853.5\% | (98.8)\% |
| (Impairment)/reversal of impairment of amounts receivable and loans | 1.0 | (9.9) | 0.2 | N/A | (102.0)\% |
| (Impairment)/reversal of impairment of property, plant and equipment | (33.4) | (3.2) | (8.7) | (90.4)\% | 171.9\% |
| Other expenses | (33.7) | (26.1) | (37.2) | (22.6)\% | 42.5\% |
| Total operating expenses | $(1,003.7)$ | (1,090.5) | $(1,007.8)$ | 8.6\% | (7.6)\% |

## Group

Group operating expenses decreased by EUR 82.7 million, or 7.6 per cent., to EUR $1,007.8$ million for the year ended 31 December 2019 from EUR 1,090.5 million in the year ended 31 December 2018. This was primarily due to decreases in operating expenses for the Networks segment and Customers and Solutions segment, partially offset by increases in operating expenses for the Green Generation segment and the Flexible Generation segment.

Group operating expenses increased by EUR 86.8 million, or 8.6 per cent., to EUR $1,090.5$ million in the year ended 31 December 2018 from EUR $1,003.7$ million in the year ended 31 December 2017. This was primarily due to increases in operating expenses for the Green Generation segment and Customers and Solutions segment, partially offset by decreases in operating expenses for the Networks segment and the Flexible Generation segment.

The following table sets forth details of the Group's operating expenses by operating segment for the years indicated:

|  |  | nded 31 Decem (audited) |  | \% C | ange |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | 2017-2018 | 2018-2019 |
|  |  | EUR million) |  |  |  |
| Networks | 415.0 | 383.0 | 374.6 | (7.7)\% | (2.2)\% |
| Green Generation | 42.0 | 49.3 | 52.8 | 17.4\% | 7.1\% |
| Flexible Generation | 96.4 | 53.2 | 54.5 | (44.8)\% | 2.4\% |
| Customers and Solutions | 549.1 | 625.0 | 529.7 | 13.8\% | (15.2)\% |
| Other segments/eliminations* | (98.9) | (20.1) | (3.8) | 79.7\% | (81.1)\% |
| Total | 1,003.7 | 1,090.5 | 1,007.8 | 8.6\% | (7.6)\% |

[^40]
## Networks

Operating expenses for the Networks segment decreased by EUR 8.4 million, or 2.2 per cent., to EUR 374.6 million for the year ended 31 December 2019 from EUR 383.0 million for the year ended 31 December 2018. The decrease in operating expenses was primarily due to the recognition in 2018 of impairment expenses arising from the effect of the revaluation of distribution network assets. While the independent valuation resulted in increases in the asset value, for accounting reasons the increase in value of certain assets was recognised in equity under revaluation reserve and loss related to revaluation of certain
assets was recognised in the statement of profit or loss and other comprehensive income in 2018. The overall decrease was partially offset by increased costs relating to repair and maintenance works required for the electricity distribution network in 2019.

Operating expenses for the Networks segment decreased by EUR 32.0 million, or 7.7 per cent., to EUR 383.0 million for the year ended 31 December 2018 from EUR 415.0 million for the year ended 31 December 2017. The decrease in operating expenses was primarily due to the netting of PSO fee income and expenses after a change in the method of accounting for the PSO fee from 1 January 2018 as described above and decreases in maintenance expenses and technical support expenses. The decrease was partially offset by an increase in impairment expenses caused by the effect of the revaluation of distribution network assets which was recognised in 2018, as described above.

## Green Generation

Operating expenses for the Green Generation segment increased by EUR 3.5 million, or 7.1 per cent., to EUR 52.8 million for the year ended 31 December 2019 from EUR 49.3 million for the year ended 31 December 2018. The increase in operating expenses was primarily due to the Group's larger wind portfolio in 2019 following the acquisition of two wind farms at the end of 2018, as well as increased operating expenses in connection with the waste-to-energy/biomass CHP plants as they drew closer to launch.

Operating expenses for the Green Generation segment increased by EUR 7.3 million, or 17.4 per cent., to EUR 49.3 million for the year ended 31 December 2018 from EUR 42.0 million for the year ended 31 December 2017. The increase in operating expenses was primarily due to an increase in variable expenses of approximately EUR 5.7 million for Kruonis PSHP primarily driven by higher average electricity purchase prices for loading of Kruonis PSHP, which increased from EUR 26.25 per MWh in 2017 to EUR 36.41 per MWh in 2018, as the Group sought to make efficient use of energy price fluctuations.

## Flexible Generation

Operating expenses for the Flexible Generation segment increased by EUR 1.3 million, or 2.4 per cent., to EUR 54.5 million for the year ended 31 December 2019 from EUR 53.2 million for the year ended 31 December 2018. The increase in operating expenses was primarily due to a negative change of the revaluation of emission allowance, which was partially offset by lower purchase price and amount of gas.

Operating expenses for the Flexible Generation segment decreased by EUR 43.2 million, or 44.8 per cent., to EUR 53.2 million for the year ended 31 December 2018 from EUR 96.4 million for the year ended 31 December 2017. The decrease in operating expenses was primarily due to the recognition in 2017 of a EUR 31.4 million impairment in respect of the net book value of Units 7 and 8 of the Elektrenai Complex due to the Company's then current assessment of the cash flow generation capacity of these units in view of the position taken by the Ministry of Energy that Units 7 and 8 should be kept in preservation mode until the testing of operating mode to be carried out in 2019 and in view of the lack of an actively operating long-term strategic power reserve mechanism.

## Customers and Solutions

Operating expenses for the Customers and Solutions segment decreased by EUR 95.3 million, or 15.2 per cent., to EUR 529.7 million for the year ended 31 December 2019 from EUR 625.0 million for the year ended 31 December 2018. The decrease in operating expenses was primarily due to lower gas purchases for trade, due primarily to the 46.1 per cent. decline in the Group's B2B gas sales following changes in the regulation of the designated supply model from 1 January 2019, as described above.

Operating expenses for the Customers and Solutions segment increased by EUR 75.9 million, or 13.8 per cent., to EUR 625.0 million for the year ended 31 December 2018 from EUR 549.1 million for the year ended 31 December 2017. The increase in operating expenses was primarily due to increased purchase expenses of electricity for trade and related services in the year ended 31 December 2018, influenced by both increased electricity purchase prices and higher sale volumes, and increased purchase expenses of gas for trade and related services, as a result of the higher purchase price of gas.

## Finance income

The following table sets forth details of the Group's finance income for the years ended 31 December 2017, 31 December 2018 and 31 December 2019.

|  | Year ended 31 December (audited) |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | $\begin{aligned} & 2017 \text { and } \\ & 2018 \end{aligned}$ | $\begin{gathered} 2018 \text { and } \\ 2019 \end{gathered}$ |
|  |  | EUR million) |  |  |  |
| Interest income at the effective interest rate | 1.5 | 1.4 | 1.5 | (6.7)\% | 7.1\% |
| Other income from financing activities | 0.6 | 0.2 | 0.6 | (66.7)\% | 200.0\% |
| Total | 2.2 | 1.6 | 2.2 | (27.3)\% | 37.5\% |

Group finance income increased by EUR 0.6 million, or 37.5 per cent., to EUR 2.2 million for the year ended 31 December 2019 from EUR 1.6 million for the year ended 31 December 2018. This increase was caused primarily by gains from favourable fluctuations exchange rates relating to interest income, as well as other financial income from financial activities, primarily relating to a change in the MtM (mark-to-market) value of the Group's trading portfolio in Poland.

Group finance income decreased by EUR 0.6 million, or 27.3 per cent., to EUR 1.6 million for the year ended 31 December 2018 from EUR 2.2 million for the year ended 31 December 2017. This decrease was primarily caused by the reversal in 2018 of a deferred payment for subsidiary NT Valdos UAB which was included in other income from financing activities in 2017.

## Finance expenses

The following table sets forth details of the Group's finance expenses for the years ended 31 December 2017, 31 December 2018 and 31 December 2019.

Interest expenses
Interest and discount expense on lease liabilities
Negative effect of change in exchange rates
Other expenses of financing activities
Total

| Year ended 31 December (audited) |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: |
| 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | $\begin{aligned} & 2017 \text { and } \\ & 2018 \end{aligned}$ | $\begin{gathered} 2018 \text { and } \\ 2019 \end{gathered}$ |
|  | (EUR million) |  |  |  |
| 7.9 | 12.4 | 14.7 | 57.0\% | 18.5\% |
| - | - | 0.6 | N/A | N/A |
| - | 0.0 | 0.1 | N/A | N/A |
| 1.2 | 2.4 | 3.4 | 100.0\% | 41.7\% |
| 9.1 | 14.9 | 18.8 | 63.7\% | 26.2\% |

Group finance expenses increased by EUR 3.9 million, or 26.2 per cent., to EUR 18.8 million for the year ended 31 December 2019 from EUR 14.9 million for the year ended 31 December 2018. This increase was caused by increases in interest expense and other expenses of financing activities as a result of the full year effect of the EUR 300 million bonds issued in July 2018, which have an annual interest rate of 1.875 per cent., and increased bank borrowings in the year ended 31 December 2019.

Group finance expenses increased by EUR 5.8 million, or 63.7 per cent., to EUR 14.9 million for the year ended 31 December 2018 from EUR 9.1 million for the year ended 31 December 2017. This increase was mainly caused by the issue in July 2018 of the EUR 300 million bonds, partially offset by lower bank borrowings in the year ended 31 December 2018 compared with the year ended 31 December 2017.

## Revaluation and closing of derivative financial instruments

The Group recorded an expense derived from revaluation and closing of derivative financial instruments of 0.6 EUR million for the year ended 31 December 2018 and did not record any income or expenses for the years ended 31 December 2019 or 31 December 2017.

## Profit/(loss) before tax

As a result of the factors described above, the Group had a profit before tax of EUR 66.2 million for the year ended 31 December 2019, representing a change of EUR 100.4 million, from a loss before tax of EUR 34.2 million for the year ended 31 December 2018.

As a result of the factors described above, the Group had a loss before tax of EUR 34.2 million for the year ended 31 December 2018, representing a change of EUR 124.4 million from a profit before tax of EUR 90.2 million for the year ended 31 December 2017.

## Current year income tax expenses

The Group's current year income tax expenses increased by EUR 2.1 million, or 45.7 per cent., to EUR 6.7 million for the year ended 31 December 2019 from EUR 4.6 million for the year ended 31 December 2018. This was primarily a result of the Group having higher taxable profits for the year ended 31 December 2019 compared to the year ended 31 December 2018 as a result of the factors described above.

The Group's current year income tax expenses increased by EUR 1.9 million, or 70.4 per cent., to EUR 4.6 million for the year ended 31 December 2018 from EUR 2.7 million for the year ended 31 December 2017. This was primarily a result of more non-tax deductible expenses in the year ended 31 December 2018 and the previous year's income tax adjustment made during 2017.

## Deferred income tax (expenses)/benefit

The Group's deferred income tax expenses increased by EUR 17.3 million, or 102.4 per cent., to a deferred income tax expense of EUR 0.4 million for the year ended 31 December 2019 from a deferred income tax benefit of EUR 16.9 million for the year ended 31 December 2018. This was primarily a result of the effect of the revaluation of distribution network assets which was recognised in 2018.

The Group's deferred income tax benefits increased significantly by EUR 10.9 million, or 181.7 per cent., to EUR 16.9 million for the year ended 31 December 2018 from EUR 6.0 million for the year ended 31 December 2017. This was primarily a result of the effect of the revaluation of property, plant and equipment for distribution network assets which was recognised in 2018.

## Net profit/(loss)

As a result of the factors described above, the Group had a net profit of EUR 59.0 million for the year ended 31 December 2019, representing a change of EUR 80.9 million from a net loss of EUR 22.0 million for the year ended 31 December 2018.

As a result of the factors described above, the Group had a net loss of EUR 22.0 million for the year ended 31 December 2018, representing a decrease of EUR 115.5 million from a net profit of EUR 93.5 million for the year ended 31 December 2017.

## Adjusted EBITDA

The following table sets forth the adjusted EBITDA of the Group by operating segment for the years ended 31 December 2017, 31 December 2018 and 31 December 2019.

|  | Year ended 31 December |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2018 | 2019 | $\begin{aligned} & 2017 \text { and } \\ & 2018 \end{aligned}$ | $\begin{gathered} 2018 \text { and } \\ 2019 \end{gathered}$ |
|  | (EUR million) |  |  |  |  |
| Networks | 150.9 | 168.8 | 180.5 | 11.9\% | 6.9\% |
| Green Generation | 36.1 | 38.1 | 43.4 | 5.5\% | 13.9\% |
| Flexible Generation | 24.5 | 13.3 | 22.0 | (45.7)\% | 65.4\% |
| Customers and Solutions | 21.2 | 6.7 | 10.7 | (68.4)\% | 59.7\% |
| Other segments/eliminations* | 5.5 | (5.6) | 3.0 | (201.8)\% | 153.6\% |
| Total adjusted EBITDA | 238.2 | 221.3 | 259.6 | (7.1)\% | 17.3\% |

[^41]
## Group

The Group's adjusted EBITDA increased by EUR 38.3 million, or 17.3 per cent., from EUR 221.3 million for the year ended 31 December 2018 to EUR 259.6 million for the year ended 31 December 2019. Adjusted EBITDA increased across all segments, but the increase was driven primarily by the Networks segment.
The Group's adjusted EBITDA decreased by EUR 16.9 million, or 7.1 per cent., from EUR 238.2 million for the year ended 31 December 2017 to EUR 221.3 million for the year ended 31 December 2018, primarily as a result in declines in adjusted EBITDA for the Customers and Solutions segment and the Flexible Generation Segment, partially offset by increases in adjusted EBITDA for the Networks segment and Green Generation segment.

Networks
Networks segment adjusted EBITDA increased by EUR 11.7 million, or 6.9 per cent., from EUR 168.8 million for the year ended 31 December 2018 to EUR 180.5 million for the year ended 31 December 2018, primarily as a result of growth in the RAB for the electricity and gas distribution businesses, as well as the growing number of new connection points and upgrades in the distribution network, and continued distribution network renewal investments.

Networks segment adjusted EBITDA increased by EUR 17.9 million, or 11.9 per cent., from EUR 150.9 million for the year ended 31 December 2017 to EUR 168.8 million for the year ended 31 December 2018, primarily due to higher RAB for the electricity and gas distribution businesses.

## Green Generation

Green Generation segment adjusted EBITDA increased by EUR 5.3 million, or 13.9 per cent., from EUR 38.1 million for the year ended 31 December 2018 to EUR 43.4 million for the year ended 31 December 2019, which was primarily driven by the increased portfolio of wind farms following the acquisition of two additional wind farms at the end of 2018, and better results from Kruonis PSHP as a result of the effective utilisation of fluctuations in "peak" and "off-peak" electricity prices. This growth was partially offset by a deterioration in the results of Kaunas HPP, primarily due to lower water levels, and by increased operating expenses in connection with the Vilnius CHP and Kaunas CHP projects as these projects drew closer to launch.

Green Generation segment adjusted EBITDA increased by EUR 2.1 million, or 5.8 per cent., from EUR 36.1 million for the year ended 31 December 2017 to EUR 38.1 million for the year ended 31 December 2018 due to better results of Kruonis PSHP due to effective utilisation of fluctuations in "peak" and "off-peak" electricity prices and higher market prices for electricity produced by Kaunas HPP.

## Flexible Generation

Flexible Generation segment adjusted EBITDA increased by EUR 8.7 million, or 65.4 per cent., from EUR 13.3 million for the year ended 31 December 2018 to EUR 22.0 million for the year ended 31 December 2019, primarily due to better results from Unit 7 of the Elektrenai Complex due to testing of isolated network service provided in the year ended 31 December 2019 (the unit was preserved and did not provide any services in the year ended 31 December 2018) and gains from sale of fuel oil stocks.

Flexible Generation segment adjusted EBITDA decreased by EUR 11.2 million, or 45.7 per cent., from EUR 24.5 million for the year ended 31 December 2017 to EUR 13.3 million for the year ended 31 December 2018, primarily due to a decreased scope and volume of regulated services being provided by the Elektrenai Complex leading to a lower income from these services. The Group provided 484 MW of Tertiary Power Reserve Services and 455 MW of strategic power reserve services in the year ended 31 December 2017, compared to 260 MW and 212 MW, respectively, in the year ended 31 December 2018.

## Customer and Solutions

Customers and Solutions segment adjusted EBITDA increased by EUR 4.0 million, or 59.7 per cent., from EUR 6.7 million for the year ended 31 December 2018 to EUR 10.7 million for the year ended 31 December 2019, and was driven primarily by better results of sales activities in the Latvian market and in the trading activity in the Polish market.

Customers and Solutions segment adjusted EBITDA decreased by EUR 14.5 million, or 68.4 per cent., from EUR 21.2 million for the year ended 31 December 2017 to EUR 6.7 million for the year ended 31 December 2018, and was driven by unfavourable price moves in derivative hedging products of electricity.

## 8. PROPERTY, PLANT AND EQUIPMENT

| Net Book Value | As at 31 December (audited) |  |  | As at 30 June (unaudited) | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | 2020 | $\begin{gathered} 2018 \text { and } \\ 2019 \end{gathered}$ | $\begin{gathered} 2019 \text { and H1 } \\ 2020 \end{gathered}$ |
| (EUR million) |  |  |  |  |  |  |
| Property, plant and equipment | 1,761.1 | 2,091 | 2,347.8 | 2,485.6 | 12.3\% | 5.9\% |

As at 31 December 2019, the Group owned property, plant and equipment with a net book value of EUR 2,347.8 million (compared to EUR 2,091.4 million as at 31 December 2018 and EUR 1,761.1 million as at 31 December 2017).

The Group owns all of its significant generation facilities and other properties. The Group's property, plant and equipment mainly comprise power plants and electricity and gas distribution networks and other assets.

As at 31 December 2019, the Group owned buildings, structures and machinery, gas distribution pipelines, gas technological equipment and installations, assets of hydro power plant and pumped storage plant, wind power plants and their installations and structures and machinery of waste-to-energy/biomass power plants, which are classified as property, plant and equipment, amounted to a total net book value of EUR $1,946.1$ million and represented 82.9 per cent. of Group's property, plant and equipment (compared to EUR $1,897.6$ million as at 31 December 2018, represented 90.7 per cent. of Group's property, plant and equipment and compared to EUR 1,660.2 million as at 31 December 2017, represented 94.3 per cent of the Group's property, plant and equipment). Other assets, such as land, vehicles, IT and telecommunication equipment, construction-in-progress and other property, plant and equipment, classified as property, plant and equipment, amounted to a total net book value of EUR 401.7 million (compared to EUR 193.8 million as at 31 December 2018 and compared to EUR 100.9 million as at 31 December 2017) and items classified as non-current assets held for sale amounted to a total net book value of EUR 40.6 million (compared to EUR 65.7 million as at 31 December 2018 and compared to EUR 79.3 million as at 31 December 2017). Non-current assets held for sale as at 31 December 2019 includes the assets of subsidiaries TPV (which is no longer the case due to a decision made after 31 December 2019) and UAB Duomeny logistikos centras (which was sold in the beginning of July 2020).

As at 31 December 2019, the Group owned property, plant and equipment pledged as a security for liabilities in the amount of EUR 21.0 million, representing 0.9 per cent. of total net book value of plant, property and equipment, compared to the amount of EUR 58.6 million as at 31 December 2018 and compared to the amount of EUR 316.1 million as at 31 December 2017.

The Group is operating in leased administrative buildings, previously owned and sold (during 2018 to 2019) with lease back agreements. The current lease is due to expire in 2022, after which the Group intends to move to new headquarters while focusing on its core activities and using its balance sheet more effectively.

## 9. INVESTMENTS

|  | For the year ended 31 December (unaudited) |  |  | For the six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | 2019 | 2020 |
|  | (EUR million) |  |  |  |  |
| Group | 260.1 | 418.3 | 453.2 | 207.9 | 187.1 |
| Networks | 226.6 | 270.4 | 179.0 | 95.6 | 49.3 |
| Green Generation | 11.2 | 138.2 | 253.9 | 107.5 | 130.4 |
| Flexible Generation | 0.8 | 2.2 | 0.5 | 0.2 | 0.3 |
| Customers and Solutions | 1.2 | 0.8 | 3.2 | 1.3 | 0.9 |
| Other segments/eliminations | 20.3 | 6.7 | 16.7 | 3.3 | 6.2 |

In the year ended 31 December 2019, the Group's investments amounted to EUR 453.2 million, representing an increase of 8.3 per cent. compared to EUR 418.3 million for the year ended 31 December 2018. The majority of the investments was allocated to the expansion of the Green Generation segment
( 56.0 per cent.) and the maintenance and expansion of the distribution network in the Networks segment (39.5 per cent.).

In the year ended 31 December 2019, the Green Generation segment investments increased by EUR 115.7 million to EUR 253.9 million, representing an increase of 83.7 per cent., compared to the year ended 31 December 2018 (EUR 138.2 million). The majority of the segment investments was allocated to the construction of Vilnius and Kaunas CHPs: investments increased by EUR 111.7 million to EUR 203.9 million, representing an increase of 121.1 per cent. compared to the year ended 31 December 2018 (EUR 92.2 million). In addition to that, investments in wind farms in the year ended 31 December 2019 increased by EUR 12.5 million to EUR 49.6 million mainly due to the acquisition and commencement of construction of the Pomerania wind farm in Poland, representing an increase of 33.7 per cent. compared to the year ended 31 December 2018 (EUR 37.1 million).

In the year ended 31 December 2019, Networks segment investments decreased by EUR 91.4 million to EUR 179.0 million, representing a decrease of 33.8 per cent., compared to the year ended 31 December 2018 (EUR 270.4 million). The majority of the Networks segment investments were allocated to the maintenance and expansion of the electricity distribution network as well as the maintenance and expansion of the gas distribution system. Other investments mainly consisted of vehicles, IT and telecommunication equipment.

The below table sets forth the Group's expected commitments for investments for the period 30 June 2020 to 31 December 2023. Commitments include signed investments contracts as well as Networks Smart metering programme and legal obligation for expected new customers connections and upgrades (ESO is obliged to connect new customers upon their formal request):

## Investment Commitments

2020 H2 - 2023
(EUR billion)

## Networks

$\sim 480$
Green generation $\sim 150$
Total

Total committed investments and investments spent in H1 2020 amount to approximately EUR 0.8 billion; therefore, the flexible investments amount is approximately EUR 0.9 to 1.2 , that can be spread between all the segments upon demand/opportunity.

The Group makes independent investment decisions according to the investment plans and respective decisions of individual Group subsidiaries. However, the Group determines general principles regarding investments in specific projects or the creation of new services encompassing financial assessment criteria and risks of investments that are required to be assessed when determining the financial recoverability of the investment project. However, certain activities planned by the Group, including mergers and acquisitions, establishment of new legal entities by the Company and reorganisations or equity injections into the Group's principal subsidiaries require the approval of the Government. Additionally, ESO requires the approval of regulators for: (i) investments in regulated activities over EUR 1.5 million (in respect of its electricity distribution activities) and (ii) any investment which accounts for more than 5 per cent. of its total annual investments (in respect of its gas distribution activities) and GEN requires the approval of regulators for any investment related to its regulated activities. As at the Latest Practicable Date, neither the Government nor any regulator has materially altered any investment plan submitted by the Group. The Group also makes investments on behalf of the Government in economic projects of State significance.

## 10. LIQUIDITY AND CAPITAL RESOURCES

The Group's liquidity requirements arise principally from its capital investment and working capital requirements. During the period under review, the Group met its capital investment and working capital requirements primarily from revenues derived from operations, as well as bank financing and the net proceeds received from the issuance of bonds by the Company. The Group has a disciplined approach to leverage, with a target net debt to EBITDA ratio of $<5 \mathrm{x}$. For the year ended 31 December 2019, the Group's net debt to EBITDA ratio and net debt to adjusted EBITDA ratio were 4.7 x and 3.7 x , respectively. Excluding the construction debt of approximately EUR 168 million incurred for projects that are not
currently contributing to the Group's EBITDA, including the Vilnius CHP and the Pomerania wind farm which are still under construction, as well as the Kaunas CHP which has just commenced commercial operation in August 2020, the Group's net debt to EBITDA ratio and net debt to adjusted EBITDA ratio were 3.9 x and 3.1 x , respectively, for the year ended 31 December 2019.
The Group held cash and cash equivalents of EUR 171.8 million, EUR 127.8 million and EUR 131.8 million as at 31 December 2017, 2018 and 2019, respectively, and held cash and cash equivalents of EUR 283.3 million as at 30 June 2020.

As at 30 June 2020, gross debt amounted to EUR 1,302.5 million.
The Company and its subsidiaries have signed a variety of loan facilities. These facilities have been used for general corporate purposes, but have also been used as funding for particular projects such as financing for the development of Vilnius CHP Plant and Kaunas CHP Plant.

In addition, as at 30 June 2020, the Company had three bond issues outstanding, all listed on the Luxembourg and NASDAQ Vilnius stock exchanges. The total nominal value of these bonds was EUR 900 million:

- On 14 July 2017, the Company issued EUR 300 million green bonds, maturing on 14 July 2027, with an interest rate of 2.000 per cent. per annum.
- On 10 July 2018, the Company issued a further EUR 300 million green bonds, maturing on 10 July 2028, with an interest rate of 1.875 per cent. per annum and issued with a yield of 2.066 per cent.
- On 14 May 2020, the Company issued a further EUR 300 million bonds, maturing on 14 May 2030, with an interest rate of 2.000 per cent. per annum and issued with a yield of 2.148 per cent.

Total non-current borrowings as at 30 June 2020 were EUR $1,228.2$ million, representing 94.3 per cent. of the total amount of the Group's gross debt from financial institutions and bonds issued as at 30 June 2020. Non-current borrowings from financial institutions and bonds issued comprised most of the non-current borrowings as at 30 June 2020.

As at 30 June 2020, 7 per cent. of the Group's total borrowings had floating rates of interest which can expose the Group to interest rate risk. The floating rates are based mainly on EURIBOR. For information regarding the repayment schedule of the Company and its subsidiaries' long-term debt and interest rates for short and long-term debt, please see Note 23 from the 2019 Financial Statements and Note 22 from the 2018 and 2017 Restated Financial Statements.

The Group is currently in negotiations with EIB to enter into a new EUR 110.0 million loan facility, for the purposes of funding the Group's smart meter programme and implementing the IT solutions of collection and management of their data. Although no binding agreement has been entered into as of the Latest Practicable Date, it is expected that this loan would be unguaranteed, would be for a term of up to 16 years and would be drawn down starting in 2021. The Group expects that the interest rate would be specified for each tranche according to market conditions.

Throughout the year ended 31 December 2019 and as at the Latest Practicable Date, the Group was and has been in compliance with all covenants under its debt facilities and instruments, including applicable financial covenant ratios.

The Group manages liquidity risk by entering into the credit line agreements with banks. On 30 June 2020, credit line facilities amounted to EUR 270 million, of which all are undrawn.

The following table sets forth certain key indicators with respect to the Group's borrowings as at 31 December 2017, 31 December 2018 and 31 December 2019, as well as 30 June 2020:

|  |  | As at 31 December (unaudited) |  |  | As at 30 June (unaudited) | \% Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 | 2018 | 2019 | 2020 | $\begin{aligned} & 2017 \text { and } \\ & 2018 \end{aligned}$ | $\begin{aligned} & 2018 \text { and } \\ & 2019 \end{aligned}$ | 2019 and H1 2020 |
| Gross debt | EURm | 614.1 | 864.5 | 1,098.3 | 1,302.4 | 40.8\% | 27.0\% | 18.6\% |
| Gross debt/Equity | \% | 45.7\% | 66.4\% | 81.4\% | 97.4\% | N/A | N/A | N/A |
| Net debt | EURm | 442.3 | 736.0 | 966.5 | 1,019.2 | 66.4\% | 31.3\% | 5.5\% |
| FFO of last 12 months/Net debt | \% | 48.5\% | 17.6\% | 19.6\% | 22.5\% | N/A | N/A | N/A |
| Net debt/EBITDA of last |  |  |  |  |  |  |  |  |
| 12 months | Times | 1.95 | 5.07 | 4.67 | 4.05 | N/A | N/A | N/A |
| Net debt/adjusted EBITDA of last 12 months | Times | 1.86 | 3.33 | 3.72 | 3.94 | N/A | N/A | N/A |

## Indebtedness at subsidiary level

As at 30 June 2020, the current and non-current borrowings of the Company's subsidiaries amounted to EUR 341.8 million, or 10.1 per cent. of the Group's total assets. This accounted for 26.2 per cent. of the Group's total borrowings, and related mainly to the financing of Vilnius and Kaunas CHP Plants, the financing of the Pomerania wind farm and GEN's heat and electricity generation capacity projects.

## Cash flows

The following table sets forth consolidated cash flow information for the years ended 31 December 2017, 31 December 2018 and 31 December 2019 and the six-month periods ended 30 June 2019 and 30 June 2020.

|  | Year ended 31 December (audited) |  |  | Six months ended 30 June (unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2017 \\ \text { (restated) } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { (restated) } \end{gathered}$ | 2019 | $\begin{gathered} 2019 \\ \text { (restated) } \end{gathered}$ | 2020 |
|  | (EUR million) |  |  |  |  |
| Cash flows from / (to) operating activities | 134.6 | 178.5 | 177.2 | 100.6 | 158.0 |
| Cash flows from / (to) investing activities | (182.9) | (366.5) | (347.3) | (167.3) | (141.3) |
| Cash flows from / (to) financing activities | 30.9 | 112.4 | 25.1 | 14.5 | 326.0 |
| Increase / (decrease) in cash and cash equivalents (including overdraft) | (17.5) | (75.5) | (145.0) | (52.2) | 342.7 |
| Cash and cash equivalents (including overdraft) at the end of period | 161.1 | 85.6 | (59.5) | 33.3 | 283.3 |

## Cash flows generated from operating activities

Cash flows from operating activities were EUR 158.0 million for the six-month period ended 30 June 2020 compared to EUR 100.6 million generated for the six-month period ended 30 June 2019. The change was primarily due to higher EBITDA results in the Networks and Customers and Solutions segments.

Cash flows from operating activities were EUR 177.2 million for the year ended 31 December 2019, compared to EUR 178.5 million for the year ended 31 December 2018. The level of cash flows from operating activities was steady between the year ended 31 December 2018 and the year ended 31 December 2019. Although adjusted EBITDA was higher in the year ended 31 December 2019 (driven primarily by an increase in revenue and a decrease in operating expenses), this was offset by negative changes in working capital (with an increase in inventories, prepayments and other current assets but a decrease in amounts payable, deferred income and advance amounts received in the year ended 31 December 2019).

Cash flows from operating activities were EUR 134.6 million for the year ended 31 December 2017. The increase between the year ended 31 December 2017 and the year ended 31 December 2018 was primarily due to positive changes in working capital for 2018 (with a decrease in inventories, prepayments and other current assets but an increase in amounts payable, deferred income and advance amounts received in the year ended 31 December 2018), partially offset by lower adjusted EBITDA in the year ended 31 December 2018 as compared with the year ended 31 December 2017 (due principally to higher electricity purchase
costs in relation to the Customers and Solutions segment and a reduced scope of services performed by the Flexible Generation segment).

## Cash flows used in investing activities

Cash flows used in investing activities were EUR 141.3 million for the six-month period ended 30 June 2020 compared to EUR 167.3 million used for the six-month period ended 30 June 2019. The decrease was primarily related to a lower amount of purchases of property, plant and equipment and was driven by lower investments in the Networks segment due to the decrease in new customers connection and upgrades contract work fees and postponement of some of the reconstruction works of electricity network infrastructure.

Net cash flows used in investing activities were EUR 347.3 million for the year ended 31 December 2019 compared to EUR 366.5 million used for the year ended 31 December 2018. The decrease was primarily related to a higher amount of asset-related grants received during the year ended 31 December 2019 (EUR 64.0 million) as compared with the year ended 31 December 2018 (EUR 25.5 million), as these are accounted for as cash flows for investing activities. The increased grants were partially offset by a 2.9 per cent. increase in spending on the purchase of property, plant and equipment in the year ended 31 December 2019 (which was related principally to the Group's ongoing development of its two new wind farms and two CHP Plants).

Cash flows used in investing activities were EUR 182.9 million used for the year ended 31 December 2017. The significant increase between the year ended 31 December 2017 and the year ended 31 December 2018 was primarily driven by increased investment in the year ended 31 December 2018 in line with the Group's strategy, including the acquisition of two wind farms at the end of 2018 and increased investments in the CHP Plants as those projects progressed, resulting in a 79.0 per cent. increase in spending on the purchase of property, plant and equipment and intangible assets (EUR 416.2 million in the year ended 31 December 2018 compared to EUR 232.5 million in the year ended 31 December 2017). The Group also used EUR 23.5 million for the acquisition of investments in subsidiaries in the year ended 31 December 2018 (compared to EUR 0.1 million related to disposal of the investment in the year ended 31 December 2017).
For a more detailed description of the Group's recent investments and spending on development projects, please see paragraph 9 of this Part 7 ("Operating and Financial Review") below.

## Cash flows generated from financing activities

Cash flows generated from financing activities were EUR 326.0 million for the six-month period ended 30 June 2020 compared to EUR 14.5 million generated for the six-month period ended 30 June 2019. The change was primarily related to an additional bond issuance in the first half of 2020 , which resulted in a cash inflow of EUR 295.7 million.

Cash flows generated from financing activities were EUR 25.1 million for the year ended 31 December 2019 compared to EUR 112.4 million generated for the year ended 31 December 2018. The significant decrease between the years was primarily related to the issuance of additional bonds in 2018 (which resulted in a cash inflow of EUR 294.3 million in 2018). This was partially offset by a higher amount of funds received from loans in 2019 (EUR 130.9 million in 2019 compared to EUR 57.8 million in 2018), and a higher amount of repayment of borrowings in 2018 (EUR 155.4 million in 2018 compared to EUR 70.4 million in 2019) and higher dividends paid in 2018 (EUR 80.6 million in 2018 compared to EUR 13.9 million in 2019).

Cash flows generated from financing activities were EUR 112.4 million for the year ended 31 December 2018 compared to EUR 30.9 million used for the year ended 31 December 2017. The significant increase between the years was primarily due to higher repayments of borrowings in 2017 (EUR 284.9 million in 2017 compared to EUR 155.4 million in 2018).

Both years included a similar amount of proceeds received from the issue of bonds (EUR 293.8 million in 2017 and EUR 294.3 million in 2018). The increase was partially offset by an increased outflow for dividends paid in 2018 (with EUR 80.6 million in dividends paid in 2018 compared to EUR 65.4 million in 2017).

For further information with respect to the Group's financing activities, please see paragraph 10 of this Part 7 ("Operating and Financial Review").

## 11. CONTRACTUAL OBLIGATIONS AND CONTINGENT LIABILITIES

The following table sets forth the Group's remaining contractual maturity for its non-derivative financial liabilities with contractual repayment periods as at 30 June 2020.

The table reflects the undiscounted cash flows of financial liabilities under the contracts based on the earliest date on which the Group could be required to pay.

| Contractual obligations (in EUR million) | Total | Less than 3 months | 3 months to 1 year | 1 to 5 years | More than 5 years |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowings and lease liabilities | 1,509.9 | 16.5 | 46.6 | 277.7 | 1,169.0 |
| Trade payables and non-current amounts payable to suppliers | 55.3 | 13.6 | 40.9 | 0.8 | - |
| Other payables | 79.0 | 19.8 | 59.3 |  | - |
| Derivative financial instruments | 3.0 | 3.0 |  |  | - |
| Total | 1,647.2 | 52.9 | 146.8 | 278.5 | 1,169.0 |

As is common within the Group's industry, the Group has entered into various commitments related to the development projects relating to the production and distribution of electricity, gas and renewable energy. As at 31 December 2017, 31 December 2018, 31 December 2019 and 30 June 2020, the Group had future capital commitments of EUR 294.2 million, EUR 490.4 million, EUR 128.5 million and EUR 134.4 million, respectively. These amounts represent the Group's obligations during the course of the following years to fulfil its contractual commitments. The Company believes that such commitments will be met from cash from operations and other available liquidity without a material adverse effect on the Group's financial position, results of operations or cash flows.

The decrease in capital commitments from EUR 490.4 million as at 31 December 2018 to EUR 128.5 million as at 31 December 2019 is primarily due to finalising the construction of Vilnius and Kaunas waste-to-energy and biomass CHP Plants.

As at 31 December 2019, potential future capital commitments, which is contingent on future events, relate primarily to the construction of Vilnius and Kaunas waste-to-energy and biomass CHP Plants. The Group believes that if such liabilities arise they will be met without a material adverse effect on the Group's financial position, results of operations or cash flows.
These provisions have been created based on internal and third party estimates. Assumptions based on the current economic environment have been made which the Company believes are a reasonable basis upon which to estimate the future liability. These estimates are reviewed regularly to take into account any material changes to the assumptions. The Company cannot assure you, however, that actual financial obligations or liabilities will not be materially greater than its estimates.

In accordance with the recommendations of the Government of the Republic of Lithuania, the Group provided special payment deferrals to customers who have encountered financial difficulties due to the quarantine in connection with COVID-19. Approved requests for payment deferrals in relation to the COVID-19 outbreak were less than EUR 5 million, with a corresponding increase in overdue debts (including approved payment deferrals) of less than EUR 10 million in total during the 3 months of quarantine from April to June 2020.

## Off-balance sheet arrangements

The Group has certain off-balance sheet liabilities, including liabilities to pay compensation to third parties, guarantees, litigations and other arrangements under which the Group has or may have continuing obligations. For further information, please see Note 40 to the 2019 Financial Statements.

## 12. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

## Credit risk management

Credit risk refers to the risk that a counterparty will fail to perform or fail to pay amounts due, resulting in financial loss to the Group. The Group's and the Company's exposure to credit risk arises from operating activities of the companies (trade and other amounts receivable) and from financing activities (cash and cash equivalents and loans granted).

The Group has a Treasury management policy, the principal objective of which is to ensure security of funds and maximise return on investments in pursuance of this objective. The Group's Treasury management
policy states that credit risk is managed by concluding transactions only with reliable financial institutions (or their subsidiaries) with a credit rating of long-term borrowing in foreign currency of at least Aaccording to Fitch Ratings agency (or equivalent of other international rating agencies), except transactions during which securities of the Government of the Republic of Lithuania are acquired.

The Group is generally not exposed to significant credit risk concentration related to trade receivables and other amounts receivable, except for as at 31 December 2018 and 2019 when the Group recorded other receivables that were principally consisted of the EPSO-G outstanding receivables for the sale of the LitGrid AB shares in 2012.

The Group's cash balances can be invested in the low-risk, short-term money market instruments and debt securities, i.e., time deposits, bonds of the financial institutions with a credit rating of long-term borrowing in foreign currency of at least A- according to Fitch Ratings agency (or equivalent of other international rating agencies).

## Liquidity risk management

Liquidity and refinancing risks refer to the risk that the Group will not be able to obtain sufficient financing from lenders and the capital markets to meet the Group's working capital and project financing and refinancing requirements. The Group monitors its liquidity risk by reviewing the Group's cash flow requirements on a regular basis. Specifically, the Group ensures that it has sufficient liquidity or committed facilities to meet the Group's operational funding requirements and service the Group's debt and adhere to its financial covenants. On 30 June 2020, credit line facilities amounted to EUR 270 million of which are all undrawn. The Group closely monitors and manage the Group's liquidity requirements through the use of both short-term and long-term cash flow projections, supplemented by maintaining debt financing plans and active portfolio management. Cash forecasts are regularly produced and sensitivities run for different scenarios including, but not limited to, changes in commodity prices, different production rates from the Group's portfolio of energy plants and potential delays in development projects. In addition to the Group's operating cash flows, portfolio management opportunities are reviewed to potentially enhance the Group's financial capacity and flexibility. Ultimate responsibility for liquidity risk management rests with the Company's Board, which has built a liquidity risk management framework which it believes to be appropriate for the management of all the Group's funding and liquidity management requirements.

## Foreign currency risk management

The Group is exposed to foreign currency risk arising from movements in currency exchange rates. The Group's functional currency is euro, primarily because it trades and prices its products and services in euro and substantially all of the Group's revenues are denominated in the euro. However, the Group has operations in jurisdictions where the local currencies are other than the euro; therefore, the Group also generates a portion of its revenues and incur certain costs that are denominated in currencies other than the euro. Additionally, a portion of the Group's debt is denominated in currencies other than the euro. As a result, the Group is exposed to both transactional and translational foreign exchange risk.
In general, foreign currency risk is managed by entering into foreign exchange forward swaptions, foreign exchange swaps, foreign exchange options and foreign exchange collars.

Transaction and balance recalculation risk is assessed and, when assessed, is managed by financial derivatives if, under the worst scenario, additional costs account for between 5 per cent. and 10 per cent. of the non-current assets, EBITDA or revenue of the Company or the Group. Exchange rate hedging between 50 to 100 per cent. of the amount of the known transaction is acceptable to the Group.

The decision regarding the use of the best instrument is made individually in respect of each transaction.
The Group will continue to consider opportunities to enter into foreign exchange hedging contracts.
The Group's historical revenue and costs incurred in currencies other than euro have been insignificant.
The Group cannot assure you that its financial condition and results of operations will not be negatively affected by risks related to foreign currency movements. Please see paragraph 3.2 of the section titled "Risk Factors".

## Commodity price risk management

The Group is exposed to the impact of changes in electricity prices on its revenue and profits. The Group's policy is to hedge 100 per cent. of its supply portfolio through either perfect hedges or proxy hedges. As
the generation portfolio of the Group continues to grow, the amount of internal offtake contracts is expected to increase correspondingly and the amount of proxy hedges is expected to decrease.

The following table sets forth the impact on the Group's pre-tax profit of the variations in electricity prices covered below, with all other variables held constant.

|  | Pre-tax profit |  |  |
| :--- | :--- | ---: | ---: |
| (in EUR thousands) | $\mathbf{+ 1 0 \%}$ <br> increase | $\mathbf{- 1 0 \%}$ <br> increase |  |
| 31 December 2019 |  | 875.0 | 875.0 |
| 31 December 2018 | 472.2 | 472.2 |  |
| 31 December 2017 |  | 79.8 | 79.8 |

## Interest rate risk management

Interest rate risk is substantially related to the risk that the interest rate of the credits held by the Company and the Group might be subjected to adverse changes. The Group's income and cash flows are affected by fluctuations in market interest rates because the Group's loans and borrowings have fixed and variable interest rates. The Company has financial assets measured at amortised costs with fixed interest rates, therefore, it is exposed to interest rate risk.

In assuming debt obligations, it is aimed that non-current liabilities would bear a fixed interest rate. If the fixing of the interest rate is not possible due to objective reasons and the liability assumed comprises a significant amount (in the context of the Company or the Group), interest rate derivatives are used for the purpose of interest management, including interest rate swaps, interest rate options, interest rate collars, and interest rate swaptions. The aim must be that non-current borrowings with fixed interest rates comprised no less than $50 \%$ of the Group's consolidated long-term loan portfolio. The usage of any of the interest rate derivatives requires the expiry date of the derivative to correspond to the maturity date of the debt obligation.

The risk of adverse changes in the interest rate of the investment is not actively insured. Risk management measures are applied only when the market has obvious indications that the interest rate might significantly decrease, resulting in negative investment returns.
Please see paragraph 3.2 of the section titled "Risk Factors".

## 13. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

This "Operating and Financial Review" section discusses the Group's consolidated financial statements, which have been prepared in accordance with IFRS and IAS 34 Interim Financial Reporting, as applicable. Accounting estimates are an integral part of the preparation of the financial statements and the financial reporting process and are based upon current judgments. The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Certain accounting estimates are particularly sensitive because of their complexity and the possibility that future events affecting them may differ materially from the Group's current judgments and estimates. Please see paragraph 4.3 of the section titled "Risk Factors".

This listing of critical accounting estimates and judgments is not intended to be a comprehensive list of all the Group's accounting policies. In many cases, the accounting treatment of a particular transaction is specifically dictated by IFRS, with no need for management's judgment regarding accounting policy. The Company believes that of its significant accounting policies, the following policies may involve a higher degree of judgment and complexity.

## Revaluation of property, plant and equipment

The Group accounts for Land, Buildings, Structures and machinery, Vehicles, Other property, plant and equipment and Construction-in-progress at revalued amount in accordance with IAS 16 Property, Plant and Equipment.

Revaluation of Property, plant and equipment stated at revalued amount are performed regularly, using independent appraisers' revaluations when there is indication, that market value of assets has changed significantly due to internal or external factors.

## Impairment of property, plant and equipment

At least once a year the Group assesses whether there is any indication that the carrying amount of property, plant and equipment recorded at acquisition cost could be impaired and whether the carrying amount of property, plant and equipment recorded at the revalued amount does not differ materially from their fair value (according to IAS 16, when the fair value of a revalued asset differs materially from its carrying amount, a further revaluation is required). The Group performs the impairment test and revaluation of assets, if such indications are found.

The Group reviewed the carrying amount of its property, plant and equipment which are recognized at acquisition cost less depreciation and impairment to determine whether there are any indications that those assets have suffered an impairment loss. Assets with carrying amount of EUR 251,372 thousand (attributable to gas distribution CGU) showed some indications (see first bullet point below) and impairment test was performed. The impairment test showed that there is no need for impairment loss as at 30 June 2020. The following key assumptions were used by the Group in making impairment test:

- Depreciation expenses from the share of new customers for the assets, which were entered into operation before 2020, will be included into the income (regulated tariffs) of gas distribution; Depreciation expenses from the share of new customers for the assets, which were entered into operation after 2020, will not be included into the income of gas distribution;
- Discount rate was not changed compared to test performed as at 31 December $2019-5.07 \%$ (after tax) $(5.96 \%$ pre-tax);
- Updated long-term investment forecast of gas segment and its financing in accordance with the Group's updated 10-year investment plan: 1) based on cost-benefit analysis, the decision was made not to install smart meters (recommendation to update cost-benefit analysis every 4 years); 2) increase investments into new customers, increase financing of new customers.

The Group reviewed the carrying amount of its property, plant and equipment which are recognized at revalued amount (attributable to electricity CGU with carrying amount of EUR 1,245,921 thousand) to determine whether there are any indications that those assets have suffered an impairment loss or its fair value significantly changed. Analysis did not show any indication of impairment or significant change of fair value compared to 31 December 2019.

The Group did not identify any other assets which could have indications of impairment.

## Revaluation of property, plant and equipment, used in electricity business segment and Impairment of property, plant and equipment, used in gas distribution

As at the reporting date of 31 December 2019, the Group performed a test of "Gas distribution pipelines, gas technological equipment and installations" attributable to gas distribution Cash Generating Unit and "Structures and machinery" attributable to electricity Cash Generating Unit respectively for impairment and potential need of revaluation using the discounted cash flow method. Discounted cash flows were calculated in accordance with the legal acts and methodologies regulating the activities of natural gas, electricity distribution and warranty supply activity, effective as at 31 December 2019.
Given that no significant changes have taken place in the regulatory environment for electricity and having assessed all significant assumptions and having performed the test on fair value assessment, the Group has identified that the carrying amount of property, plant and equipment attributed to the electricity business segment as at the reporting date of 31 December 2019 would increase immaterially (less than 5 per cent.), hence the management of the Group decided to withhold from making full revaluation to reflect the mentioned assets at new fair value.

Having assessed all significant assumptions and having performed an impairment test, the Group has identified that the carrying amount of property, plant and equipment attributed to the gas business segment as at the reporting date of 31 December 2019 would decrease immaterially (less than 5 per cent.), hence the management of the Group decided to withhold from making adjustments to the value of gas assets.

As at 31 December 2019, the Company held 51 per cent. shareholding in KKJ, and the remaining 49 per cent. of shares was held by Fortum.

Both shareholders have signed the Shareholders' Agreement under which key decisions over the business should be taken unanimously by the shareholders and / or by the Board which consists of equal number of representatives from both shareholders and one independent member. If the shareholders fail to reach the consensus on the deadlock situation, the Company has an option to buy (call option) all the shares of KKJ held by Fortum and thus, whereas Fortum has an option to sell (put option) to the Company its shareholding in KKJ, for the price, the calculation of which is defined in the Shareholders' Agreement. As a result the management believe the Group exercise control over KKJ, as this can be exercised when decisions need to be made.

In the Group's management view, the call option's exercise price that the Company will have to pay to Fortum for buyout of KKJ shares owned by Fortum, in case the Company accepts option executed by Fortum, approximates the fair value of the shares less 15 per cent. within the limits of the materiality (materiality threshold is based on the best estimate practice, such as $+/-15$ per cent. of the market value).
At 31 December 2019, the Group accounted for EUR 16.7 million (31 December 2018: EUR 16.7 million) put option exercise liability (Note 31 of the 2019 Financial Statements) measured as net present value of the single future cash outflow, which would be paid to Fortum for KKJ shares in a deadlock situation in case the put option is exercised.

## Deferred payment on disposal of shares of LitGrid AB

In 2012, the shares of LitGrid AB held by the Company were transferred to a newly established private limited liability company EPSO-G UAB in return for a certain consideration based on the market value of the shares established by independent valuers. The purchase-sale agreement of shares of LitGrid AB provides for a price premium, the amount of which, under the relevant purchase-sale agreement, depends on the return on regulated assets of the electricity transmission activity during the years 2014 to 2018 .

At the initial assessment of the price premium the Company concluded that the price premium is negative and amounts to EUR 4.7 million at 31 December 2019 (31 December 2018: EUR 4.7 million). According to EPSO-G UAB calculations the price premium at 31 December 2019 is negative and amounts to EUR 27.1 million (31 December 2018: EUR 27.1 million).

The Company disagrees with EPSO-G UAB prepared calculations. The parties are currently in discussions as to how to resolve the situation. For the purposes of the statement of financial position, the Company's management has assessed and recognised the negative premium price for amount EUR 15.9 million (as at 31 December 2018: EUR 15.9 million) on the basis of a scenario, that the possible agreement between the parties would be the average value of the Company's and EPSO-G UAB calculations. After this assumption the gross receivable on disposal of the shares of LitGrid $A B$ amounted to EUR 174.5 million was reduced by EUR 15.9 million as the sales price will be adjusted by the price premium.

## Provision for statutory servitudes

On 1 November 2017, amendments to the Law on Electricity came into effect. The amendments set forth compensation for servitudes established for the construction of electricity networks in land not owned by the operator. The Law on Electricity provides that the construction of electricity transmission and distribution networks or other types of electricity installations will be subject to the payment of one-off compensations for damages related with the establishment of statutory servitudes (which came into effect on 10 July 2004). The methodology on the payment of servitudes came into force as at 31 July 2018. Under this methodology, an estimated gross amount of payments for servitudes was assessed and accounted for in 2018. This estimate included a significant assumption on the number of land owners who will approach the Group for compensation, since the law prescribed the Group obligation to compensate those land owners which approached the Group for it. At the date of initial recognition, the Group recognised EUR 28.6 million of intangible assets (assets with indefinite useful life carried at cost less impairment) and EUR 28.7 million (at discounted value) of non-current liability provision under IAS 37. The amount of compensations paid in the period from year 2018 until 2019 was EUR 1.7 million. Provision for compensation for servitude was reduced accordingly. On 8 July 2020, the Constitutional Court of the Republic of Lithuania declared certain parts of the methodology on the payment for statutory servitudes unconstitutional, in particular in relation to the applied 0.1 coefficient and the principles used to estimate the value of land plot for statutory servitudes. Therefore, the Company is not able to examine requests received
from land owners regarding compensations and apply the part of the methodology declared unconstitutional until the provisions of the new methodology are approved. Prior to the Constitutional Court's resolution, the Group applied a 0.1 coefficient for all statutory servitudes. Taking into account the Constitutional Court's resolution, the Group recalculated the provision for statutory servitudes by applying a 0.5 coefficient to the area of land on which the electricity installations were installed from 11 March 1990 to 10 July 2004. The Group also reviewed other assumptions for calculating the provision, including the number of applicants, the period over which all benefits will be paid and the discount rate. As at 30 June 2020, the amount of the provision for compensations of servitudes was equal to EUR 14.6 million, compared to EUR 27.0 million as at 31 December 2019.

## Determining whether statutory and contractual servitudes are a lease

Management of the Group analysed whether statutory and contractual servitudes are in scope of IFRS 16 Lease and concluded that statutory and contractual servitudes are not in scope since both statutory and contractual servitudes are not limited in time and can be used by the Group for an indefinite period of time.

## Determining whether the Group acts as a principal or an agent in relation to electricity transfer, which includes both transmission and distribution, and gas distribution services

Electricity transfer services
In providing electricity transfer service (includes both transmission and distribution) to end users, the Group in Lithuania and Latvia acquires electricity transmission services from transmission grid operator (not a part of the Group), and in Latvia acquires electricity distribution services from distribution grid operator which is not a part of the Group. Management of the Group analysed related contracts with electricity transmission and distribution grid operators and contracts with customers, also evaluated applicable regulatory environment for the conclusion whether the Group is acting as a principal or as an agent in relation of electricity transmission services in Lithuania and electricity transfer (includes both transmission and distribution) services in Latvia on which basis the management has applied a significant judgment concluded that the Group acts:
(a) as an agent in relation to electricity transmission and distribution services acquired from the Latvian operator of electricity transfer system,
(b) as a principal in relation to electricity transmission services acquired from the Lithuanian operator of transmission system.

## Gas distribution services

In providing gas distribution services to customers in Lithuania the Group uses its own distribution network. In Latvia, the Group acquires these services from a company which is not a part of the Group. Management of the Group analysed related contracts with the Latvian gas distribution grid operator and contracts with customers, and also evaluated the applicable regulatory environment in order to assess whether the Group is acting as a principal or as an agent in relation to gas distribution services in Latvia. On the basis of this assessment, management has applied a significant judgment and concluded that the Group acts as an agent in relation to gas distribution services acquired from the Latvian operator of gas distribution system.

## Determining whether the Group acts as a principal or an agent in relation to PSO fees and LNG Terminal security component

Management has applied a significant judgment and concluded that the Group acts as an agent in relation to collection of PSO fees and LNG Terminal security components from customers due to the following argumentation:
(a) the Group is not responsible for PSO and LNG Terminal projects / initiatives, accordingly it is not responsible that collected PSO fees and LNG Terminal security component are used for their intended purpose;
(b) the Group is not exposed to any inventory risk; and
(c) the Group has no legal power to establish pricing of these components.

## Provision for special conditions on land use (protection zones)

On 6 June 2019 the Lithuanian Republic Law on Special Conditions on Land Use introducing obligation for the Group to register special protection conditions (protection zones) of a land owned or near the Group infrastructure in the state real estate registry and pay compensations to land owners for the land covered by
the protection zones. This Law defines the procedure and principles for registration of these special land areas and requires to pay compensations for the use of special land areas under the procedure approved by the Government of the Republic of Lithuania.

When providing information to NERC on the price caps for electricity and gas for the year 2020, the Group assessed that the Lithuanian Republic Law on Special Conditions on Land Use will come into force on 1 January 2020 and that all special conditions on land use must be registered within 3 years period and compensation paid accordingly. Accordingly, NERC has included the cost of the registration of protection zones in the revenue cap for electricity and gas distribution effective for the year 2020. Costs of compensation to land owners for protection zones were excluded from the price cap for distribution for the year 2020. Electricity distribution price for the year 2020 includes EUR 8,059 thousand of protection zone registration costs, while gas distribution price - EUR 269 thousand. The provision of EUR 8.3 million was therefore recognised as the best management estimate.

No provision is accounted for protection zone registration costs expected to be incurred in year 2021 and 2022, as the new wording of the regulation on Real Property Register is not yet approved by the relevant authorities and there is an uncertainty over the exact scope of work needed to register the protection zones. The management estimates that the compensation costs for the registration of protection zones in year 2021 and 2022 could be similar to those of year 2020 and amount to EUR 8.3 million annually, and EUR 24.9 million in the period from year 2020 to 2022, taking into account that the registration process will require the assistance of surveyors and/or other qualified professionals to develop plans/maps for special land use conditions. In case the Government of the Republic of Lithuania approves the new wording of the Regulations of the Real Estate Register and services of surveyors and/or other qualified professionals are not needed to develop plans/maps for special land use conditions, additional service costs for the registration of protection zones (registration, customer information, communication and other costs) associated with this obligation would amount to EUR 3.6 million.
No provision is accounted for compensation of land owners for the protection zones since the Government has not yet passed a methodology for payment of compensations for special protection zones that would describe the compensation mechanism and terms and therefore the Group is not able to determine reliably the amount of expenditures expected to be incurred for it.

## Provision for expected credit losses of trade receivables

The Group uses a provision matrix to calculate expected credit losses for trade receivables. The Group accounts for expected credit losses (ECLs) assessing amounts receivable on an individual basis or on a collective basis applying provision matrixes adopted by the Group companies in respect of their clients / borrowers.

## Estimation of over declaration of electricity usage by private customers and accounting for deferred revenue

In the circumstances when the tariff in subsequent period is higher than in current period according to the historical evidence of the Group it has been identified that private customers tend to over-declare the consumption of electricity in the last months of the year. Since Group electricity distribution revenue depends on declarations of electricity consumed by the customers, over declaration increase Group revenue and therefore the Group needs to estimate the amount of the overdeclared (Note 17 of the 2019 Financial Statements) consumption to evaluate the amount of deferred revenue. Estimation is based on historical consumption by the customers as well as Group assessment of technological losses in the electricity grid. All assumptions are reviewed at each reporting date. For more information refer to Note 31 of the 2019 Financial Statements.

## Tax audits

If the Group determines that the tax treatment involves uncertainty that affects the application of IAS 12, the Group applies IFRIC Interpretation 23. This Interpretation does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

## Useful lives of property, plant and equipment and intangible assets

The estimation of the useful lives of items of property, plant and equipment is a matter of judgement based on the experience with similar assets. However, other factors, such as technical or commercial obsolescence and physical wear and tear, result in the diminution of the economic benefits embodied in the assets. Management assesses the remaining useful lives in accordance with the current technical conditions of the
assets and estimated period during which the assets are expected to earn benefits for the Group. The following key factors are considered: (a) expected usage of the assets; (b) expected physical wear and tear, which depends on operational factors and maintenance programme; and (c) technical or commercial obsolescence arising from changes in market conditions.

## Provisions related to Emission allowances and dismantling of units in the Elektreinai Complex

## Emission allowances

As emissions are made, a liability is recognised for the obligation to deliver allowances equal to emissions that have been made. This liability falls within the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets. It is measured at the best estimate of the expenditure required to settle the present obligation at the balance sheet date. The liability is estimated at the market price multiplied by the number of allowances required to cover emissions made up to the reporting date. The Group estimates the provisions for emission allowances based on actual quantity of emission during the reporting period multiplied by the market price of one emission allowance. The quantity of actual emissions is approved by a responsible state authority during four months after the end of the year. The provision accounted for as at 31 December 2018 was consistent with actual quantities of emissions that were confirmed in year 2019. The Group's management, based on its own experience, does not expect any significant differences to arise between the estimated provision at 31 December 2019 (Note 28) and the quantity of emissions which will be approved in year 2020.

## Dismantling of units in the Elektrenai Complex

At each reporting date, the Group estimates the provision for the dismantling of Units No. 5 and 6 (i.e. blocks that consist of assets related to electricity generation) and chimneys at the Elektrenai Complex taking into account the expected economic outflows, which will be incurred in the future, when dismantling works will be actually performed. The dismantling of units 5,6 and chimneys was initiated mainly due to health and safety reasons. The Group publicly announced its intention to carry out the works, currently a public call for tender was launched. For such reasons, the Company has an irrevocable obligation, therefore, provision was recognised under IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

## Accrued revenue from PSO funds

The Group rendered PSO services until 31 December 2018. PSO funds were allocated to the maintenance of the infrastructure of the Elektrenai Complex (the Elektrènai Complex is predetermined power plants ensuring power system reserves of the state), to cover expenses related to the testing of the necessary electricity generation facilities and relatively fixed costs of equipment used for provision of services. Infrastructure maintenance costs cover fuel, emission allowance and other production costs that are incurred in the course of generation of heat which is necessary to support infrastructure, as well in the course of generation electricity which is consumed by the Elektrenai Complex, and gas consumption capacity taxes.
Allocated amount of PSO funds is determined for the next calendar year by NERC, in view of the projected costs of the Group. According to the assessment of the Group's management, the Group has an irrevocable obligation to receive or pay the resulting difference in accordance with applicable laws regarding the PSO funds.

## Regulated activity: Accrual of income and regulatory provisions from capacity reserve and system services

Profitability of the Group is regulated by NERC through the service tariffs approved for the next periods. The level of tariffs depends on the projected costs and volume of services for the next period, the extent to which the previous period earnings are at variance with the regulated level, and other factors.

Actual costs incurred by the Group during the year may be at variance with the projected costs that are considered during the approval of the tariffs, and the actual volume of services may be at variance with the projected one. Accordingly, the actual earnings of the Group may be at variance with the regulated level, and the resulting difference will affect the future tariffs of services.

On 14 November 2019, NERC adopted a resolution No O3E-715 'On Approval of the Methodology for Establishing the Prices for Electricity, Capacity Reserve Services and Services Ensuring Isolated Operation of the Power System'. This Resolution stipulates that companies that discontinue capacity reserve services shall reimburse any discrepancies between the projected and actual costs of providing these services to the transmission system operator if the costs actually incurred by the Group were less than the revenues received from the transmission system operator. If the actual costs incurred by the Group were higher than
the income of the transmission system operator, the transmission system operator shall reimburse this amount to the Group.

With regard to the resolution above, the Group recognises assets and liabilities of the regulated activities that are intended to eliminate the mismatches between the current year earnings and the regulated level regardless the difference under the provision of services in the future. Due to the change in legislation, the management of the Group accounted for EUR 7.6 million to be refunded to the Transmission system operator for tertiary capacity reserve and system services in the non-current liabilities under the caption 'Provisions', while EUR 475 thousand of receivables related to secondary active capacity reserve were accounted for in the Non-current receivables (Note 10 of the 2019 Financial Statements) as at 31 December 2019. As at 31 December 2019, EUR 5.1 million of funds receivable for system services were accounted for in the Other receivables (Note 17 of the 2019 Financial Statements). As at 31 December 2018, and before adoption of resolution No O3E-715, such regulatory assets and liabilities did not qualify for recognition under IFRS, as disclosed in Note 4.26 of the 2019 Financial Statements.

## Legal disputes over the NERC's decisions related to regulated revenue

In year 2014, NERC adopted a resolution, by which the Group was declared as an undertaking with significant power in the electricity generation market. Based on this resolution, earnings from sale of electricity generated at the Group hydroelectric plants were subject to restriction by deducting the respective amount from the PSO funds approved for the Group. On 17 October 2016, the Supreme Administrative Court of Lithuania announced its judgement based on which the aforementioned resolution of NERC was repealed. As at 31 December 2019, the amount of the Group contingent assets (these contingent assets are not recognised in the financial statements) related to the legal dispute concerning the NERC's decision, by which the Group was declared as an undertaking with significant power in the electricity generation market and thus the amount of the payable PSO funds was additionally reduced by EUR 2.51 million, amounted to EUR 2.51 million and remains unchanged from 31 December 2018.

## PART 8 - MANAGEMENT AND CORPORATE GOVERNANCE

## 1. GENERAL OVERVIEW

The Company employs a system of corporate governance designed to manage and control the Group as a whole, with a view to achieving objectives that are common to the Group as well as the Company. The corporate governance of the Group is exercised by the Company through the exercise of its parent functions.

The Company's management and supervisory bodies are designed, and are to be operated, in such a way as to ensure proper representation of the Republic of Lithuania as a shareholder, alongside other interested parties, and the separation of the management and supervisory functions.
The Company has a Chief Executive Officer and a two-tier board system consisting of a Management Board and a Supervisory Board. The Chief Executive Officer represents the Company in all matters and, together with the Management Board, is responsible for its management, while the Supervisory Board is the body that oversees the Management Board and the Chief Executive Officer. The Chief Executive Officer manages the Company's day-to-day operations and is entitled to solely represent the Company.
The Supervisory Board is a collegial supervisory body provided for in the Articles of Association. The Supervisory Board functions at the Group level by addressing, where appropriate, issues relating not only to the activities of the Company, but also to those of its subsidiaries or their respective management and supervisory bodies. For the purposes of effective fulfilment of its functions and obligations, the Supervisory Board forms three committees: the Risk Management Supervision and Operational Ethics Committee, the Audit Committee, and the Nomination and Remuneration Committee. If necessary, other committees may be formed according to the ad hoc principle (e.g., to solve special issues, to prepare, supervise or coordinate strategic projects, etc.).

The Management Board is a collegial management body provided for in the Articles of Association. The powers and responsibilities of the Management Board are set forth in detail in the Articles of Association. For information on the availability of the Articles of Association, please see paragraph 1 of Part 22 ("General Information").

## 2. SUPERVISORY BOARD

### 2.1 Overview of the Supervisory Board

On 7 June 2017, by the Order No. 1K-205 of the Ministry of Finance (with subsequent amendments made to it on 16 September 2019, 26 March 2020 and 7 September 2020), the Principal Shareholder approved the Guidelines for Corporate Governance of State-owned Group of Energy Companies (the "Corporate Governance Guidelines"), which changed the procedure of formation of the Supervisory Board. On 8 April the Articles of Association were amended and registered in the Register of Legal Entities. As a result the number of members of the Supervisory Board was changed, with an increase in number of independent members. Following this change, the Supervisory Board consists of seven members, two members being nominated by the Principal Shareholder and five members being independent members.

Pursuant to the Corporate Governance Guidelines, it is recommended that one of the independent members of the Supervisory Board should be elected to the position of chairperson of the Supervisory Board. The chairperson is elected by the other members of the Supervisory Board and, in the event of a deadlock of votes, has the casting vote. Accordingly, the Principal Shareholder cannot make unilateral decisions through its members nominated to the Supervisory Board. All members of the Supervisory Board are elected for a term of four years by the General Meeting. The Supervisory Board's purpose includes approving the Group's strategy, evaluating its results of operations and management structure and ensuring the Group's transparency. The Supervisory Board functions at the Group level and, where appropriate, addresses issues related not only to the activities of the Company but also to the activities of its subsidiaries or the activities of their management and supervisory bodies.

The Supervisory Board's powers include, among others, the power to:

- consider and approve the strategy of the Company's activities, analyse and evaluate the information on the implementation of the Company's activities strategy and provide this information to the annual General Meeting;
- elect the members of the Management Board and remove them from office;
- supervise activities of the Management Board and the Chief Executive Officer;
- submit comments and proposals to the General Meeting on the Company's and its group companies' business strategy, set of annual financial statements, annual consolidated financial statements of the group of companies, draft of profit/loss distribution and the annual report of the Company, including the consolidated annual report, as well as on the activities of the Management Board and the Chief Executive Officer;
- submit comments and proposals to the General Meeting on the Company's proposal on the allocation of dividends for a period shorter than a financial year and on the set of interim financial statements and the interim report drawn up for the purpose of adoption of the same;
- determine terms and conditions of agreements to be concluded with the members and chairperson of the Management Board, as well as authorising an individual to sign the mentioned agreements;
- submit comments and proposals to the Management Board on the Company's business plan and budget;
- upon receiving application from the Management Board, appoint, revoke, promote and impose disciplinary measures, as well as approve job descriptions of heads of division responsible for internal audit;
- taking into consideration the conclusions of the Audit Committee, approve certain agreements with related parties;
- submit opinions to the Management Board on candidates being appointed to the position of the Chief Executive Officer, as well as candidates to the supervisory and management bodies of subsidiaries and representative offices; and
- submit opinions and proposals on the decisions adopted, or planned to be adopted, by the Management Board and/or the Chief Executive Officer when such decisions are submitted to the Supervisory Board by the Management Board and/or the Chief Executive Officer.
Generally, the Supervisory Board makes decisions by a simple majority of its members, who attend the meeting. However, pursuant to the Articles of Association, in certain circumstances the Supervisory Board makes decisions by a majority of two-thirds of its members. One such example of where this heightened majority would be required is where a decision is taken to dismiss a member of the Management Board. The quorum for a meeting of the Supervisory Board is more than half of its members. Each Supervisory Board member has one vote. When necessary and provided that all members of the Supervisory Board agree, a decision may be made by the Supervisory Board without holding a meeting. In such case, members of the Supervisory Board fill in voting ballots or, if the meeting is held via telecommunication or videoconference means, voting occurs using such technical means. The same quorum and majority requirements apply in these situations. At its discretion, the Supervisory Board may invite members of the other governing bodies, employees, or other persons to its meetings.

In accordance with the Articles of Association, the Supervisory Board meets at least once every quarter. In 2019, there were twelve regular meetings and one extraordinary meeting. The Management Board, including its chairperson, regularly attend the meetings.

### 2.2 Members of the Supervisory Board

Set out below are the members of the Supervisory Board and their position as at the date of this Prospectus, together with a brief description of their business experience and principal business activities outside the Group.

## Darius Daubaras - Chairperson and Independent Member of the Supervisory Board

Mr. Daubaras is the chairperson of the Supervisory Board and an independent member. He is a member of the Risk Management Supervision and Operational Ethics Committee. He is one of the founders of the Lithuanian City of London Club and an adviser in the Global Lithuanian Leaders organisation. Currently he is working as a senior executive in the financial advisory division of Saudi Aramco (treasury department) and is a project manager for strategic and mergers and acquisition projects. Mr. Daubaras obtained his Master's degree in international relations from the University of Cambridge, his business administration Master's degree in the field of finance and business management from the Wharton School of Business, University of Pennsylvania, USA, and his business administration Bachelor's degree in the field of finance and management from the University of Denver, USA.

## Daiva Lubinskaitè-Trainauskienė - Independent Member of the Supervisory Board

Ms. Lubinskaitè-Trainauskiene is an independent member of the Supervisory Board. She is also the chairperson of the Nomination and Remuneration Committee. She is a director of personnel at UAB "Thermo Fisher Scientific Baltics" and a member of the management board of the Personnel Management Professional Association. Ms. Lubinskaitè-Trainauskienė obtained her diploma and Master's degree from ISM University of Management and Economics, and has completed philology and public relations professional studies at Vilnius University.

## Andrius Pranckevičius - Independent Member of the Supervisory Board

Mr. Pranckevičius is an independent member of the Supervisory Board. He is also the chairperson of the Risk Management Supervision and Operational Ethics Committee. He is a deputy chief executive officer and a member of the management board at AB "Linas Agro Group". He is a chief executive officer and a chairman of the management board at PF "Kekava" and a shareholder at ŽŪB "Žilvista". He is also a chairman of the management board at SIA "Lielzeltini", SIA "Broileks" and SIA "Cerova" and a member of the Presidium at Lithuanian Association of Agricultural Companies. Mr. Pranckevičius obtained a Bachelor's degree of business administration and management and a Master's degree in marketing management from Kaunas University of Technology. He has also completed the leadership development programme at Harvard Business School.

## Aušra Vičkačkienė - Member of the Supervisory Board

Ms. Vičkačkienė is a member of the Supervisory Board, having been appointed by the Ministry of Finance.
She is a member of the Audit Committee and a member of the Nomination and Remuneration Committee. She is also a director of the assets management department of the Ministry of Finance. She is a member of the management board at UAB "Būsto paskoly draudimas". She graduated from Vilnius University with a Bachelor's and Master's degrees in management and business administration.

## Daiva Kamarauskienė - Member of the Supervisory Board

Ms. Kamarauskiene is a member of the Supervisory Board, having been appointed by the Ministry of Finance. She is a member of the Nomination and Remuneration Committee. She is also a director of the budget department of the Ministry of Finance. She graduated from Vilnius University with a Bachelor's and Master's degrees in economics.

### 2.3 Additional Members of the Supervisory Board

On 30 July 2020, the Company and the Principal Shareholder announced the start of the process of the selection of two independent members to the Supervisory Board. Candidates were invited to apply for the position by 18 August 2020. Requirements for candidates were also announced and include, among other criteria, at least 5 years of experience in an international company with revenues and/or assets of EUR 1 billion. The selection process is being managed by Friisberg and Partners International, a recruitment agency specialising in executive search. As at the Latest Practicable Date, the selection process is ongoing and no decision has been made regarding the identity of the additional members of the Supervisory Board. It is expected that the selection process will be completed later this year, and the term of office of newly selected members will be the same as the current term of the Supervisory Board. An announcement will be made by the Company following completion of the selection process.

## 3. COMMITTEES OF THE SUPERVISORY BOARD

The Supervisory Board has formed three committees:
(a) the Risk Management Supervision and Operational Ethics Committee;
(b) the Audit Committee; and
(c) the Nomination and Remuneration Committee.

Where appropriate, the Company may also form other ad hoc committees (for example, to address specific issues or to prepare, supervise or coordinate strategic projects). The committees of the Supervisory Board provide their conclusions, opinions and proposals to the Supervisory Board. The committees of the Supervisory Board consist of at least three members, of whom at least one member is a member of the Supervisory Board and at least two members are independent members. Three out of the five members of the Audit Committee are independent. All of the members of the Risk Management Supervision and Operational Ethics Committee are independent. None of the members of any of the committees of the Supervisory Board have any shares in the Company or any company in the Group.

### 3.1 Risk Management Supervision and Operational Ethics Committee

The Risk Management Supervision and Operational Ethics Committee is responsible for the submission of conclusions or proposals to the Supervisory Board on the functioning of management and control system in the Group and the main risk factors and implementation of risk management or prevention measures. Its main functions are:
(a) to monitor the identification, assessment and management of risks relevant for the accomplishment of goals of the Company and the Group companies;
(b) to assess the relevance of internal control procedures and risk management measures with respect to the identified risks;
(c) to assess the status of implementation of risk management measures;
(d) to monitor the implementation of risk management processes;
(e) to assess the risks and risk management plan of the Company and the Group companies;
(f) to assess the regular risk identification and assessment cycle;
(g) to control the establishment of risk registers, analyse their data and provide proposals;
(h) to monitor the drafting of risk management related internal documents; and
(i) to perform other functions attributed to the competence of the Risk Management Supervision and Operational Ethics Committee by the Supervisory Board.
Set out below are the members of the Risk Management Supervision and Operational Ethics Committee as at the date of this Prospectus:

Name
Andrius Pranckevičius
Darius Daubaras
Šarūnas Rameikis

## Position

Chairperson and Independent member of the Committee
Independent member of the Committee
Independent member of the Committee

### 3.2 Audit Committee

The Audit Committee is responsible for the submission of the objective and impartial conclusions or proposals to the Supervisory Board on the functioning of the audit and control system in the Group. Its main functions are:
(a) to monitor the process of preparation of financial statements of the Company and the Group companies, with a special focus on the relevance and consistency of accounting methods used and to make recommendations for ensuring its reliability;
(b) to monitor the effectiveness of internal quality control and risk management systems of the Company and the Group companies, affecting the financial statements and, where applicable, effectiveness of the internal audit, without prejudice to the independence of the internal audit;
(c) to monitor the adherence to the principles of independence and objectivity by the certified auditor and audit firm, to provide related recommendations, as well as proposals for the selection of an audit company;
(d) to monitor audits of annual financial statements and separate financial statements;
(e) to review and to monitor the independence and objectivity of auditors or audit firms;
(f) to inform the Chief Executive Officer of the Company or the Supervisory Board of the results of the audit of the financial statements and to explain how the audit contributed to the reliability of the financial statements and the role of the Audit Committee in doing so;
(g) to make recommendations to the Supervisory Board regarding the selection, appointment, reappointment and dismissal of the head of the Company's Internal Audit Service;
(h) to approve the regulations of the Company's Internal Audit Service, the internal audit plan for the current year, the list of persons to whom the Internal Audit Service's annual report or summary thereof is submitted and the procedure for submission of the annual report;
(i) to oversee that the Company's Internal Audit Service is provided with sufficient financial resources to carry out its tasks, as well as to maintain the necessary qualifications of the Internal Audit Service staff to perform their functions;
(j) to coordinate and periodically evaluate the work of the Company's Internal Audit Service, discuss the results of inspections, evaluate remedies found, implement internal audit plans, and, if necessary, to take appropriate action resulting therefrom;
(k) to monitor the compliance of activities of the Company and the Group companies with laws and other legal provisions of the Republic of Lithuania, the Articles of Association and operational strategy;
(l) to provide opinions to the Company and the Group companies whose shares are admitted to trading on a regulated market regarding transactions with a related party;
(m) to assess and analyse other issues attributed to the competence of the Audit Committee by the decision of the Supervisory Board; and
(n) to perform other roles related to the functions of the Audit Committee.

Set out below are the members of the Audit Committee as at the date of this Prospectus:

## Name

Irena Petruškevičienė
Danielius Merkinas
Šarūnas Radavičius
Ingrida Muckutè
Aušra Vičkačkienė

## Position

Chairperson and Independent member of the Committee
Independent member of the Committee
Independent member of the Committee
Member of the Committee
Member of the Committee

### 3.3 Nomination and Remuneration Committee

The Nomination and Remuneration Committee is responsible for the submission of conclusions or proposals to the Supervisory Board on the matters of appointment, removal or promotion of the Management Board members and members of the supervisory and management bodies of the Company's subsidiaries, as well as the assessment of the structure, size, composition and activities of the Management Board and supervisory and management boards of the Company's subsidiaries and their respective members and issuing the respective opinions. The functions of the committee also cover the formation of the common remuneration policy at the Group level, establishment of the amount and composition of remuneration and principles of promotion. Its main functions are:
(a) to assess and provide proposals on the long-term remuneration policy of the Company and Group companies (the main fixed part of the remuneration, performance based remuneration, pension insurance, other guarantees and forms of remuneration, compensation, termination benefits and other parts of the remuneration package) and principles of compensation for costs related to the individual's performance;
(b) to assess the terms and conditions of agreements of the Company and the Group companies with members of the management and supervisory bodies of the Company and the Group companies;
(c) to monitor the compliance of the policy of remuneration and bonuses to employees of the Company and the Group companies with the international practice and good governance practice recommendations, and to provide respective proposals for the improvement of the policy of remunerations and bonuses;
(d) to assess the procedures of recruitment and selection of candidates to members of the Management and Supervisory boards and senior management of the Company and the Group companies and establishment of the qualification requirements, to submit proposals and conclusions to the Supervisory Board;
(e) to perform regular reviews of the structure, size, composition and activities of the management and supervisory bodies of the Company and the Group companies;
(f) to supervise and assess the implementation of measures ensuring the continuity of operations of the management and supervisory bodies of the Company and the Group companies; and
(g) to perform other functions attributed to the competence of the Nomination and Remuneration Committee by the Supervisory Board.

Set out below are the members of the Nomination and Remuneration Committee as at the date of this Prospectus:

## Name

Daiva Lubinskaitė-Trainauskienė
Lėda Turai-Petrauskienė
Aušra Vičkačkienė
Daiva Kamarauskienė

## Position

Chairperson and Independent member of the Committee
Independent member of the Committee
Member of the Committee
Member of the Committee

## 4. MANAGEMENT BOARD

### 4.1 Overview of the Management Board

The members of the Management Board are elected and removed by the Supervisory Board on the proposal of the Nomination and Remuneration Committee. Each member of the Management Board is elected for a term of four years. The Management Board consists of five members and elects the chairperson of the Management Board, who is also the Chief Executive Officer of the Company, from among its members. Each member of the Management Board is responsible for a certain area of the Company's activities (including strategy and governance, organisational development, finance and budget, infrastructure and development, commercial matters and provision of services). The members of the Management Board, acting within their competence, must ensure the proper performance of the Company's activities and supervise their respective areas at the Group level.

The Management Board shall take the following decisions:
(a) decisions for the Company to become an incorporator or a member of other legal entities and decisions relating to (i) the approval of subsidiaries' articles of association, (ii) the opening branches and representative offices and (iii) the regulations of branches and representative offices;
(b) decisions relating to the approval of candidates to the supervisory and management bodies of subsidiaries, branches and representative offices and decisions on participation and voting in the subsidiaries' general meetings of shareholders;
(c) decisions on (i) the investment, disposal or lease, pledge or mortgage of the fixed assets the book value of which exceeds EUR 3,000,000 (calculated individually for each transaction), (ii) the acquisition of the fixed assets the price of which exceeds EUR 3,000,000, (iii) the offering of suretyship or guarantee for the discharge of obligations of third parties the amount of which exceeds EUR 3,000,000, and (iii) conclusion of other transactions the value of which exceeds EUR 3,000,000;
(d) decisions on lending (except for investments done in accordance with rules on Company's investments approved by the Management Board) or borrowing, including, but not limited to decisions on concluding new loan, credit agreements or amending conditions of existing agreements;
(e) decisions in relation to the approval of (i) the transfer, disposal, pledge of, or other incumbencies over, shares, (ii) the increase, reduction or other actions changing the structure of the share capital, and (iii) the reorganisation, spin-off, restructuring, liquidation, conversion or other actions changing the status of the group companies of importance to national security, engaged in activities of supply, distribution, manufacturing in energy sector, as well as direct subsidiaries of the Company engaged in activities in energy sector;
(f) decisions on the approval of activity guidelines and rules, group policies, annual financial plans, annual capital return rate, maximum borrowing amounts, as well as the determination of other parameters of activities of group companies;
(g) to issue bonds (except for convertible bonds); and
(h) other decisions assigned to the Management Board by the Law on Companies, the Articles of Association or the decisions of the General Meeting.

The Management Board shall consider and approve:
(a) the business plan, remuneration policy, budget, annual and interim (including consolidated) reports of the Company, draft of business strategy and information on the implementation of the Company's and the group of companies' business strategy, financial status of the Company and group companies, results of economic activities, income and expenditure estimates, the stock-taking and other accounting data of changes in the assets;
(b) decisions relating to the organisation of the activities of the Company and group companies;
(c) decisions relating to the management structure of the Company and the positions of the employees, as well as maximum number of certain positions; and
(d) decisions relating to the Company's confidential information and commercial (industrial) secrets.

The Management Board shall analyse and assess:
(a) a set of the Company's and group companies' annual financial statements and a draft of profit/loss distribution and shall submit them to the Supervisory Board and to the General Meeting together with feedback and related proposals and the annual report of the Company; and
(b) a draft decision on the allocation of dividends for a period shorter than the financial year and a set of interim financial statements drawn up for the purpose of taking this decision, which it shall submit to the Supervisory Board and to the General Meeting together with feedback and related proposals and the Company's interim report.
The following decisions of the Management Board require prior approval of the General Meeting:
(a) decisions for the Company to become an incorporator or a member of other legal entities; and
(b) approval of (i) the transfer, disposal, pledge of, or other incumbencies over, shares, (ii) the increase, reduction or other actions changing the structure of the share capital, and (iii) the reorganisation, spinoff, restructuring, liquidation, conversion or other actions changing the status of the group companies of importance to national security, engaged in activities of supply, distribution, manufacturing in energy sector, as well as direct subsidiaries of the Company engaged in activities in energy sector.

The Management Board makes decisions by a simple majority of the votes of all its members, who attend the meeting. In the event of a deadlock of votes, the Chairman of the Management Board as a casting vote. A quorum is present when at least four members of the Management Board is present at a meeting. Each member of the Management Board has one vote. When necessary in matters of urgency, a decision may be made by the Management Board without holding a meeting. The Management Board has discretion to invite to its meetings members of the other governing bodies, employees, or other persons.

The Articles of Association provide that the Management Board shall comprise five members. The Management Board is obliged to meet at least once a fortnight. In practice, however, meetings are held weekly and a total of 66 meetings took place in 2019.

### 4.2 Members of the Management Board

Set out below are the members of the Management Board and their position as at the date of this Prospectus, together with a brief description of their business experience and principal business activities outside the Group.

## Darius Maikštènas - Chairperson of the Management Board and Chief Executive Officer

Mr. Maikštenas is the chairperson of the Management Board and the Chief Executive Officer. He is also a chairman of the supervisory board of AB "Energijos skirstymo operatorius" and is a member of the board of Eurelectric. He received his Bachelor's degree in business management at the Kaunas University of Technology before attending the general management program at Harvard Business School. He also obtained an executive Master's degree in business administration from the Baltic Management Institute.

## Dr. Živilė Skibarkienė - Member of the Management Board and Organisational Development Director

Dr. Skibarkiene is a member of the Management Board and the Organisational Development Director. She is also a member of the management board of UAB Elektroninių mokejimų agentūra and a member of the supervisory board of $A B$ "Ignitis gamyba". She is also a chairperson of the management board of UAB "Ignitis grupès paslaugų centras". She holds a Master's degree in law from Vilnius University and a Doctoral degree in social sciences field of law from Mykolas Romeris University. She has also completed the Oxford Executive Leadership Programme at Saïd Business School, University of Oxford.

Darius Kašauskas - Member of the Management Board and Finance and Treasury Director
Mr. Kašauskas is a member of the Management Board and the Finance and Treasury Director. He is a member of the management board of the Support Fund and also a member of the supervisory board of AB "Energijos skirstymo operatorius". Following his Master's degree in economics from Vilnius University, he
obtained a further Master's degree in management from ISM University of Management and Economics, and has undertaken doctoral studies in the field of economics at the same university.

Vidmantas Salietis - Member of the Management Board and Director of Commerce and Services
Mr. Salietis is a member of the Management Board and the Commerce and Services Director. He is the chairman of the management boards of NT Valdos, UAB and UAB Elektroniniu mokėjimų agentūra, and the chairman of the supervisory board of UAB "Ignitis". He is also a member of the management board of UAB "Gamybos optimizavimas". Mr. Salietis obtained his Bachelor's degree in economics and business administration from the Stockholm School of Economics in Riga (SSE Riga).

## Dominykas Tučkus - Member of the Management Board and Director of Infrastructure and Development

Mr. Tučkus is a member of the Management Board and the Director of Infrastructure and Development. He is also the chairman of the supervisory board of AB "Ignitis gamyba" and a member of the supervisory board of UAB "Ignitis". He is a member of the management board of UAB "Ignitis renewables" and the chairman of the management board of UAB Vilniaus kogeneracine jègainé. He is also a member of the advisory committee at KŪB "Smart Energy Fund powered by Ignitis Group". He obtained his Bachelor's degree in business management and administration and his Master's degree in finance at L. Bocconi University in Italy. He also obtained an Executive MBA degree from ESADE Business \& Law School.

## 5. CHIEF EXECUTIVE OFFICER AND DIVISION HEADS

### 5.1 General Overview

At the executive employees' level, the Group is managed by the Chief Executive Officer and the Division Heads. The Chief Executive Officer is a single-person management body responsible for:
(a) ensuring implementation of Company's strategy and implementation of decisions of the Management Board;
(b) employment and dismissal of employees, promotions and imposing disciplinary measures;
(c) opening and closing bank accounts of the Company and disposing of funds held in the bank accounts;
(d) ensuring the security of Company's assets, appropriate working conditions, security of Company's commercial secrets and confidential information;
(e) submitting proposals to the Management Board on budget of the Company, drawing up of a set of annual financial statements and drafting of an annual report (including consolidated set of annual financial statements and consolidated annual report) of the Company;
(f) drafting of a decision on the allocation of dividends for a period shorter than the financial year and drawing up of a set of interim financial statements and an interim report for adoption of the decision on the allocation of dividends for a period shorter than the financial year;
(g) submission of information and documents to the General Meeting, the Supervisory Board and the Management Board in the cases laid down in the Law on Companies or at their request; and
(h) performance of other duties laid down in the Law on Companies and other laws and legal acts as well as in the Articles of Association and the job description of the Chief Executive Officer, as well as resolving other issues which are not attributed to the competence of other bodies of the Company under the laws or the Articles of Association.

The Chief Executive Officer is entitled to solely represent the Company and execute documents on the Company's behalf. The Chief Executive Officer is appointed for a term of five years, and can only be appointed for two consecutive five-year terms.

### 5.2 Chief Executive Officer and Divisional Heads

Set out below are the Division Heads (each of whom is also a member of the Management Board) as at the date of this Prospectus:

## Name

Darius Maikštènas
Dr. Živilè Skibarkienė
Darius Kašauskas
Vidmantas Salietis
Dominykas Tučkus

## Position

Chief Executive Officer
Director of Organisational Development
Director of Finance and Treasury
Director of Commerce and Services
Director of Infrastructure and Development

## 6. ADDITIONAL INFORMATION IN RELATION TO THE MEMBERS OF THE SUPERVISORY AND MANAGEMENT BOARDS

### 6.1 Positions held by the members of the Supervisory and Management Boards

In addition to their positions in the Company and its subsidiaries, the members of the Supervisory Board and the Management Board hold, or have held in the five years prior to the date of this Prospectus, positions in the administration, management or supervision of entities or partnerships outside of the Group as set out in the table below:

Name

Supervisory Board

Daiva Kamarauskienė

Andrius Pranckevičius

Aušra Vičkačkienė

## Outside role (Current)

Director of the Budget Department of the Ministry of Finance (since 2007).

Deputy of Chief Executive Officer (since 2009), member of the Management Board (since 2008) and deputy of Chairman of the Management Board (since 2018) at AB "Linas Agro Group";
Chairman of the Management Board at PF "Kekava" (since 2015);

Chairman of the Management Board at SIA "Lielzeltini"(since 2015);

Chairman of the Management Board at SIA "Broileks" (since 2015);

Chairman of the Management Board at SIA "Cerova" (since 2015);

Member of Presidium at Lithuanian Association Agricultural Companies (since 2008); and
Shareholder at ŽŪB "Žilvista" (since 2009).
Director of the Asset Management Department of Ministry of Finance (since 2007); and
Member of the Management Board of UAB "Būsto paskolų draudimas" (since 2019).

## Outside role (Previous)

$\qquad$

None

Member of the Management Board (2006 to 2019), deputy of Chairman of the Management Board (2018 to 2019), deputy of Chief Executive Officer (2005 to 2019) at AB "Linas Agro".

Member of the Management Board at VIt Turto bankas (2008 to 2016); and
Chairwoman of the Management Board at UAB Viešújų investicijų plètros agentūra (2013 to 2016).

| Name | Outside role (Current) | Outside role (Previous) |
| :---: | :---: | :---: |
| Daiva Lubinskaitè-Trainauskienė | Director of personnel at UAB "Thermo Fisher Scientific Baltics" (since 2007); and | None |
|  | Member of the Management Board of the Personnel Management Professional Association (since 2014). |  |
| Darius Daubaras | Senior Executive in financial advisory division of Saudi Aramco (treasury department), project manager of strategic and mergers and acquisitions projects (since 2015). | Member of Supervisory Committee at KŪB Smart Energy Fund powered by Ignitis Group (2018 to 2019). |
|  | Supervisory Board member (independent) at Valstybes investicijų valdymo agentūra (since 23 July 2020) |  |
| Management Board |  |  |
| Darius Maikštėnas | None | Member of the Board and shareholder (2016 to 2019) and Chief Executive Officer (2016 to 2018) at Wider Communications Incorporated, a Delaware Corporation); |
|  |  | Member of the Board (2015 to 2019) and Chief Executive Officer (2015 to 2018) at Wider Communications Limited; and |
|  |  | Fund Adviser at Nextury Ventures (2014 to 2015). |
| Darius Kašauskas | None | None |
| Vidmantas Salietis | None | None |
| Dr. Živilė Skibarkienė | None | Head of Legal and Administration Division at AB Šiaulių bankas (2011 to 2018); |
|  |  | Member of the Board and Deputy CEO at AB Finasta (2015); and |
|  |  | Member of the Board at financial brokerage company Finasta (2015). |
| Dominykas Tučkus | None | None |

The business address of each member of the Supervisory Board and each member of the Management Board is AB "Ignitis grupè", Žvejų str. 14, LT-09310 Vilnius, the Republic of Lithuania.

### 6.2 Remuneration of the members of the Supervisory and Management Boards

During the year ended 31 December 2019, the aggregate amount of remuneration paid (including any contingent or deferred compensation), and benefits in kind granted to the members of the Supervisory Board and Management Board by the Group for services in all capacities to the Company and its subsidiaries was EUR 691,182.41.

The principles of remuneration of members of collegial bodies of the Company are established under the Guidelines for Corporate Governance of State-Owned Energy Group. Pursuant to these Guidelines, the maximum monthly amount of the remuneration paid for the activities in the Supervisory Board, its committees or to the members of the managing and supervisory bodies of other companies in the Group of Companies, who are subject to remuneration, cannot exceed one-quarter of the amount of the monthly salary paid to the CEO of the Company (basic pre-tax remuneration). The maximum monthly amount of the remuneration paid to the Chairman of the Supervisory Board for the work in the Supervisory Board or its committees cannot exceed one-third of the amount of the monthly salary paid to the CEO of the Company (basic pre-tax remuneration).

Information about payments made to the members of the Supervisory and Management Boards during the year ended 31 December 2019 are set out below.


Supervisory Board

## Darius Daubaras

(Chairman of the Supervisory Board, member of the Risk Management and Business Ethics Supervision
Committee (independent member))

## Andrius Pranckevičius

(Member of the Supervisory Board, chairman of the Risk Management and Business Ethics Supervision Committee (independent member))
Daiva Lubinskaitè-Trainauskienė (Member of the Supervisory Board, chairwoman of the Nomination and Remuneration Committee
(independent member))
Aušra Vičkačkienè ${ }^{(2)}$
(Member of the Supervisory Board, member of the Audit Committee)

## Daiva Kamarauskienè ${ }^{(2)}$

(Member of the Supervisory Board, member of the Nomination and Remuneration Committee)

## Šarūnas Rameikis

(Member of the Risk Management and Business Ethics Supervision Committee (independent member))

## Irena Petruškevičienė

(Chairwoman of the Audit Committee
(independent member))

## Danielius Merkinas

(Member of the Audit committee
(independent member))

## Šarūnas Radavičius

(Member of the Audit Committee (independent member))

## Lėda Turai-Petrauskienė

(Member of the Nomination and Remuneration Committee (independent member))

| Name (Position) | Fixed monthly remuneration | $1 / 12$ share of annual variable remuneration for the results of previous year | Calculated amounts for the activities (January- <br> December 2019) in the Supervisory Board ${ }^{(1)}$ | Average monthly remuneration for the activities as the member of the Management Board |
| :---: | :---: | :---: | :---: | :---: |
| Management Board |  |  |  |  |
| Darius Maikštėnas <br> (Chairperson of the Management Board and Chief Executive Officer) | 8,170 | 2,508 | - | 2,550 |
| Dr. Živilė Skibarkienė <br> (Member of the Management Board, Director of Organisational Development) | 6,800 | 1,832 | - | 1,815 |
| Darius Kašauskas <br> (Member of the Management Board, Director of Finance and Treasury) | 6,800 | 2,694 | - | 1,815 |
| Dominykas Tučkus <br> (Member of the Management Board, Director of Infrastructure and Development) | 6,800 | 2,675 | - | 1,815 |
| Vidmantas Salietis <br> (Member of the Management Board, Director of Commerce and Services) | 6,800 | 2,097 | - | 1,815 |

All amounts shown in the table above are shown in euro, before taxes.

## Notes:

(1) Members of the supervisory bodies can only be paid if they are independent members of the Supervisory Board and/or independent members of the committees of the Supervisory Board. Data on actual payments made in accordance with deeds submitted by independent members during the reporting period is provided.
(2) Members of the Supervisory Board who are delegated by the Principal Shareholder did not receive any remuneration from the Company.

In relation to the year ended 31 December 2019, the Group made provisions of $€ 2.9$ million for employee benefits including a statutory retirement benefit payable to the Group's employees. Save as set out in this paragraph, in relation to the year ended 31 December 2019, no other amounts were set aside or accrued by the Company or its subsidiaries to provide for pension, retirement or similar benefits of the members of the Supervisory Board and the Management Board.

### 6.3 Term of Office

The term of office of the members of the Supervisory Board, the members of the Management Board and the Chief Executive Officer, as well as the period during which respective persons hold positions, are set out in the table below.

| Name | Position in the Company | In the position since | In the position until |
| :---: | :---: | :---: | :---: |
| Supervisory Board |  |  |  |
| Darius Daubaras | Chairperson and member of the Supervisory Board | 30 August 2017 | 29 August 2021 |
|  | Member of the Risk <br> Management Supervision and Operational Ethics Committee | 20 April 2018 | 19 April 2022 |
| Daiva Lubinskaitè-Trainauskienė | Member of the Supervisory Board | 30 August 2017 | 29 August 2021 |
|  | Chairperson and member of the Nomination and Remuneration Committee | 13 September 2017 | 12 September 2021 |
| Andrius Pranckevičius | Member of the Supervisory Board | 22 November 2017 | 29 August 2021 |
|  | Chairperson and member of the Risk Management Supervision and Operational Ethics Committee | 20 April 2018 | 19 April 2022 |
| Aušra Vičkačkienė | Member of the Supervisory Board | 30 August 2017 | 29 August 2021 |
|  | Member of the Audit Committee | 13 October 2017 | 12 October 2021 |
| Daiva Kamarauskienė | Member of the Supervisory Board | 1 February 2019 | 29 August 2021 |
|  | Member of the Nomination and Remuneration Committee | 22 March 2019 | 12 September 2021 |

## Management Board

| Darius Maikštėnas | Chairperson of the Management Board | 01 February 2018 | 31 January 2022 |
| :---: | :---: | :---: | :---: |
|  | Chief Executive Officer | 12 February 2018 | 11 February 2023 |
| Dr. Živilė Skibarkienė | Member of the Management Board | 01 February 2018 | 31 January 2022 |
|  | Director of Organisational Development | 22 March 2018 | $\mathrm{N} / \mathrm{A}^{(1)}$ |
| Darius Kašauskas | Member of the Management Board | 01 February 2018 | 31 January 2022 |
|  | Director of Finance and Treasury | 23 July 2013 | $\mathrm{N} / \mathrm{A}^{(1)}$ |
| Vidmantas Salietis | Member of the Management Board | 01 February 2018 | 31 January 2022 |
|  | Director of Commerce and Services | 3 April 2018 | $\mathrm{N} / \mathrm{A}^{(1)}$ |


| Name | Position in the Company | In the position <br> since | In the position <br> until |  |
| :--- | :--- | :--- | :--- | :--- |
| Dominykas Tučkus | Member of the Management <br> Board <br> Director of Infrastructure and <br> Development | 3 April 2018 February 2018 | 31 January 2022 | $\mathrm{N} / \mathrm{A}^{(1)}$ |
|  |  |  |  |  |

## Note:

(1) The Division Heads have employment relations with the Company which are of an unlimited duration.

In accordance with the Law on Companies and the Articles of Association, members of the Supervisory Board and Management Board are appointed for a tenure of four years. The tenure of each member of the Supervisory Board and Management Board may not last longer than until the annual General Meeting convened in the fourth year of that member's tenure. There is no limitation on the number of terms of office a member of the Management Board may serve.
Article $37^{1}$ of the Law on Companies stipulates that the Chief Executive Officer of the state-owned company can be appointed only for a term of five years. The Chief Executive Officer can only be appointed for two consecutive five-year terms. Under the Law on Companies and the Labour Code, the Chief Executive Officer may be dismissed from the position by the Management Board of the Company without any advance notice for cause. Division Heads may be dismissed from the Company only on the grounds and following the procedure indicated in the Labour Code.

### 6.4 Severance Payments

Neither the Company nor any respective Group company has employment agreements with the members of the Supervisory Board and Management Board. As a result, members of the Supervisory Board and Management Board are not entitled to severance payments upon termination of their contractual relationship. Nevertheless, employment agreements are executed between the Company and each of the Chief Executive Officer and Division Heads.

In accordance with the Labour Code, those who are employed in any Group company under an employment agreement are entitled to severance payments upon termination of their employment (except for certain termination grounds, such as on one's own will, due to the reasons attributable to the employee's fault, etc.). Apart from such statutory payments, the employment agreements entered into between, on the one part, the Company or any Group company and, on the second part, each of (a) the Chief Executive Officer, and (b) each of the Division Heads do not provide for any other severance payments or benefits upon termination of such agreements. Severance pay, however, shall be paid in accordance with the Guidelines for Executives Remuneration of the Group Companies of the Company, according to which the Chief Executive Officer and each of the Division Heads are paid severance payment equal to four times their average monthly salary if employment is terminated on initiative of the Company and for no fault of the employee.

### 6.5 Employee Stock Ownership Plans

The "Rules for Granting Shares of the Company" set out main principles for the long-term promotion of the Group's interests through granting shares in the Company to its management and employees. The "Rules for Granting Shares of the Company" were approved by the Ministry of Finance, the Principal Shareholder, on 16 September 2020.

## (a) Management Long-Term Incentive Plan

In order to align management and shareholder interests, the Nomination and Remuneration Committee and Supervisory Board on 14 August 2020 approved the guidelines for a management long-term incentive plan (the "LTIP"), to be implemented as a policy pursuant to the "Rules for Granting Shares of the Company" later this year following completion of the Offering. According to the guidelines, the LTIP would be equity based (in a form of stock options with a strike price at EUR 0), and tied to a four-year period, in line with the Group's four-year strategic plan. The LTIP will be a continuous programme with new four-year period targets put in place annually (for example, in 2020, the targets for 2023 will be set based on 2020-2023 Strategic Plan; in 2021, the targets for 2024 will be set based on 2021-2024 Strategic Plan; etc.). The key performance indicators which the management will be required to meet for the year 2023 will be: total share return ("TSR") (in comparison to Eurostoxx 600 Utilities index), adjusted EBITDA target for 2023,
installed Green Generation capacity (in line with the Group's "Strategic plan 2020-2023" targets), ESG target (preparation of a $\mathrm{CO}_{2}$ plan and sticking to targets defined in the plan). The LTIP participants are intended to be nine of the Group's executives, including the members of the Management Board and the CEOs of the business segments, with the possibility to extend to other executives with ownership of strategic targets as determined on a case-by-case basis. In addition, management annual bonuses will include the TSR component as well. The LTIP for the management will not exceed 100 per cent. of the base salary.

## (b) Employee Share Option Programme

In addition, in order to attract and retain competent, fast-learning, technologically advanced, globally thinking and innovative, motivated, loyal employees of the Group, the Company intends to adopt an employee share option programme (the "ESOP") pursuant to the "Rules for Granting Shares of the Company", which was approved by the Ministry of Finance, the Principal Shareholder, on 16 September 2020.

### 6.6 Participation in the Offering

As at the Latest Practicable Date, none of the members of the Supervisory Board or the Management Board has any ownership interest in the capital of the Company or any member of the Group.

As at the Latest Practicable Date, the following members of the Supervisory Board and Management Board have confirmed to the Company their intention to participate in the Offering, in the amounts set out below:

Total number of Offer
Name

## Supervisory Board

| Darius Daubaras | c. 400 |
| :--- | ---: |
| Andrius Pranckevičius | c. 200 to 400 |
| Daiva Lubinskaitė-Trainauskienė | c. 50 to 150 |

Management Board
Darius Maikštènas c. 400
Dr. Živilė Skibarkienė c. 400
Darius Kašauskas c. 200
Vidmantas Salietis c. 200
Dominykas Tučkus c200 to 400

### 6.7 Confirmations of members of the Supervisory and Management Boards

At the date of this Prospectus, none of the members of the Supervisory Board or Management Board has, for the previous five years:
(a) had any convictions in relation to fraudulent offences; or
(b) been associated with any bankruptcy, receivership or liquidation while acting in the capacity of a member of the administrative, management or supervisory body or of senior manager of any company; or
(c) been subject to any official public incrimination and/or sanction by any statutory or regulatory authority (including any designated professional body); or
(d) been disqualified by a court from acting as a member of the administrative, management or supervisory bodies of a company or from acting in the management or conduct of the affairs of any company.

### 6.8 Conflicts of interest

As at the date of this Prospectus, there are no actual or potential conflict of interests between any duties to the Company of the members of the Supervisory Board or Management Board and their private interests or other duties they may also have.

Furthermore, there are no family relationships between any of the members of the Supervisory Board and/or Management Board.

### 6.9 Directors' and Officers' Insurance Policies

Currently, the Company has in place liability insurance policies and contracts for members of the Management Board and members of the Supervisory Board, among other senior members of management.

## 7. CORPORATE GOVERNANCE

### 7.1 Nasdaq Vilnius Corporate Governance Code

The Company acknowledges the importance of good corporate governance and currently applies the Nasdaq Vilnius Corporate Governance Code to the extent possible. The Nasdaq Vilnius Corporate Governance Code is based on the principle of "comply or explain" and can be found on the website of Nasdaq Vilnius. In accordance with Article 12(3) of the Law on Securities and paragraph 24.5 of the Nasdaq Vilnius Listing Rules, the Company discloses annually how it complies with, or reasons for non-compliance with, the Nasdaq Vilnius Corporate Governance Code (including its specific provisions or recommendations) in its annual report.
On Admission, the Company will continue to apply the Nasdaq Vilnius Corporate Governance Code and it is expected that, following Admission, it will comply fully with the principles and recommendations of the Nasdaq Vilnius Corporate Governance Code.

### 7.2 Corporate Governance Structure of the Group

More generally, the aim of the Group, with the Republic of Lithuania as its Principal Shareholder, is to ensure effective and transparent operations. The current governance structure and model of the Group was developed following advanced international and national practices and the recommendations published by the Organisation for Economic Cooperation and Development, having regard to the Nasdaq Vilnius Corporate Governance Code and to the Guidelines on the Governance for State-owned Enterprises recommended by the Baltic Institute of Corporate Governance. In addition, the Group's governance is based on the Corporate Governance Guidelines approved by the Ministry of Finance (a copy of the Corporate Governance Guidelines are available at www.ignitisgrupe.lt/).

The Group's governance principles and model aim at the assessment and harmonisation of stakeholders' interests and their translation into measurable targets and indicators. Key principles include:

1. Making preconditions for effective corporate governance: an environment in which the Group or individual companies operate promotes transparency in the market, ensures separation of management, oversight and state regulatory functions.
2. The exercise of the rights conferred by shareholders' shares: the corporate governance system shall ensure the possibilities of exercising property and non-property rights arising from share management while safeguarding the interests of minority shareholders. The shareholders of the Company shall seek to ensure that the Group operates on an equal footing with other market participants without creating exclusive business conditions for the Group.
3. The role of stakeholders: the corporate governance system shall recognise the expectations and rights of stakeholders arising from agreements or legal regulation, as well as encourage active cooperation to create sustainable added value.
4. Openness and transparency: the corporate governance system must ensure timely and accurate disclosure of information about the Group by providing financial, operational, managerial, as well as other information to be communicated to the stakeholders. The Group strives for transparency in all areas of its activities and observes the principals of zero tolerance to corruption and the unbundling of activities of the Group from political influence.
5. Responsibility and accountability of the managing and supervisory bodies: the corporate governance system shall ensure that the managing and supervisory bodies of the Group or of individual companies properly perform their functions and are accountable to the shareholders.

The Company intends to make certain amendments to the Corporate Governance Guidelines which seek to ensure that the Company will continue to be able to carry on its business independently of the Principal Shareholder following Admission. It is expected that the amendments will shortly be proposed to the Principal Shareholder for approval. Please see paragraph 3 of Part 10 ("Relationship with the Principal Shareholder and Related Party Transactions") for further information on the proposed amendments.

### 7.3 Recognition

The Company has been, for the past 8 years, recognised as the best or one of the best managed state-owned company. Since 2012, the Governance Coordination Centre annually compiles a governance index for Lithuanian state-owned entities, which aims to measure the implementation of key good governance practices by each state-owned enterprise. Currently, this index is the best measure of corporate governance for state-owned enterprises. Since 2016, the Company earned the highest possible A+ rating in the Governance index and was declared the leader in corporate governance in the corporate category.

## 8. SECURITIES DEALING CODE

The Company has adopted a policy on dealings in relation to the Company's securities which requires full compliance with the requirements of MAR. The Company shall require the members of the Supervisory Board, the members of the Management Board and other persons discharging managerial responsibilities within the Company, including all persons who have access to inside information, to comply with the Company's securities dealing policy, and shall take all proper and reasonable steps to secure their compliance.

## PART 9 - REGULATION

Below is a brief summary of the rules and regulations (i) relevant to the Company and its Group due to the Company being a state-owned entity and important in relation to the national security interest of the Republic of Lithuania; and (ii) governing the Company's and its Group business in the Republic of Lithuania and its activities as the Group's principal market. Nonetheless, the following summary does not purport to be complete and is also subject to the regulations of the jurisdictions referred to below.

## 1. REGULATION APPLICABLE TO THE COMPANY AND ITS GROUP DUE TO THE COMPANY BEING A STATE-OWNED ENTITY AND IMPORTANT IN RELATION TO THE NATIONAL SECURITY INTEREST OF THE REPUBLIC OF LITHUANIA

### 1.1 Regulation related to state-owned entities in the Republic of Lithuania

The key legislation for the state owned companies are:

- Law on the Management, Use and Disposal of Assets owned by the State and Municipality of the Republic of Lithuania No VIII-729 dated 12 May 1998 (as from time to time amended or restated);
- Regulation of the Government of the Republic of Lithuania on approval of the procedure for the exercise of proprietary and non-proprietary rights in the state owned companies No 665 dated 6 June 2012 (as from time to time amended or restated);
- Regulation of the Government of the Republic of Lithuania on dividends of state owned companies and profit contributions of state companies No 20 dated 14 January 1997 (as from time to time amended or restated);
- Regulation of the Government of the Republic of Lithuania on transparency requirements for state owned companies No 1052 dated 14 July 2010 (as from time to time amended or restated);
- Regulation of the Government of the Republic of Lithuania on selection of candidates for the supervisory or management body of a state company or state owned company or its subsidiary No 631 dated 17 June 2015 (as from time to time amended or restated);
- Regulation of the Government of the Republic of Lithuania on the remuneration of managers in the state owned companies No 1341 dated 23 August 2002 (as from time to time amended or restated);
- Law on Public Procurements of the Republic of Lithuania No I-1491, dated 13 August 1996 (as from time to time amended or restated);
- Regulation of the Government of the Republic of Lithuania on Procurements by Entities Operating in the Water, Energy, Transport and Postal Services Sectors No 92 dated 30 January 2006 (as from time to time amended or restated);
- Law on the Protection of the Objects of National Security Importance of the Republic of Lithuania No IX-1132, dated 10 October 2002 (as from time to time amended or restated); and
- Guidelines for Corporate Governance of State-owned Group of Energy Companies approved by Order No. 1K-205 of the Ministry of Finance (as from time to time amended).


## (a) Payment of Dividends

Rules on payment of dividends, as well as other dividends related regulations and requirements are described in Part 2 ("Dividend Policy").
(b) Fulfilment of objectives set by the state

At least every 4 years, the state issues a letter of expectations on the objectives to be pursued by the state-owned company and the expectations placed on a state-owned company, where main activities, priorities of activities, key performance evaluation indicators (such as net profit, profitability, etc.), accountability needs, as well as economic projects important to the state are identified. In case the set objectives are not reached, the valuation whether members of management bodies are fit for their positions is held.
(c) Requirements for candidates to bodies of state-owned company and their remuneration

It is required to aim that not less than $1 / 2$ of members collegial supervisory bodies in state-owned companies and not less than $1 / 3$ of members of collegial supervisory bodies of their subsidiaries directly controlled by state-owned companies were independent members. Members of collegial bodies
shall not have conflict of interests or be politically exposed persons. Members of collegial body shall collectively have competencies in strategic planning and management, finance management, consultancy, financial services, auditing, as well as competencies in the field where company operates. Members to collegial bodies are subject to certain education and reputation requirements.
It is recommended that only the fixed salary is paid to members of the supervisory board or management board and that it should not exceed $1 / 4$ of the total salary set for the chief operating officer of the state owned company and the remuneration paid to the chair of the supervisory board and of the management board should not exceed $1 / 3$ of the total salary set for the chief operating officer of the state-owned company.

## (d) Transparency requirements applicable to state-owned companies

State-owned companies are required to make publicly available their articles of association, remuneration policy, annual and interim reports, annual and interim financial statements as well as auditors reports for period not shorter than 5 years, information on objectives set by the state, companies' group scheme, data of members of bodies of the company, etc. Certain actions of the Group requires approval of the Ministry of Finance as the Company's sole shareholder and, following the Offering, the Company's controlling shareholder, at the Company's General Meeting. Additionally, certain actions of the Company (for example, an increase of share capital or a corporate reorganisation) would require the approval of the Government in addition to the Ministry of Finance, in accordance with the decision of the Government No. 665 dated 6 June 2012. For further information, see paragraph 1.5 of the section entitled "Risk Factors".

### 1.2 Regulation of the Company and certain of its subsidiaries being important in relation to the national security interest of the Republic of Lithuania

Additional regulation relevant to the Company and its activities is under the Law on the Protection of the Objects of National Security Importance. The main objective of this law is to ensure that the objects of importance to ensuring the national security of the Republic of Lithuania (enterprises, facilities, property and economic sectors) and the property and territory within the protection zones of the enterprises, facilities and property of importance to ensuring national security are protected against all risk factors that may pose a threat to national security interests and to eliminate the causes of and conditions for the emergence of such factors.

According to the Law on the Protection of the Objects of National Security Importance, the Company and its subsidiaries AB "Energijos skirstymo operatorius", AB "Ignitis gamyba" and UAB "Ignitis" are included in the List of Category II Enterprises of Importance to Ensuring National Security ("Category II Undertaking"). As a result, the respective law foresees certain restrictions to the Company, abovementioned subsidiaries and their investors:

- a person or a group of persons acting in concert who intend to acquire, directly or indirectly, equity interest (including GDRs issued in respect of shares) which, together with the shareholding held by him or together with the shareholding held by other persons acting in concert, carry $1 / 4$ or more of votes at the general meeting of shareholders of Category II Undertaking, or, by concluding an agreement on the transfer of the voting right, to acquire the right to exercise non-property shareholder rights which, together with the shareholding held by him or together with the shareholding held by other persons acting in concert, carry $1 / 4$ or more of the votes at the general meeting of shareholders of Category II Undertaking (the "Qualifying Holding") shall receive prior approval of the National Security Commission, which shall determine if the investor meets all relevant requirements related to national security interests. National Security Commission's approval may be granted or denied on the basis of the Law on the Protection of the Objects of National Security Importance. In case the investor does not conform to national security interests and as a result fails to obtain the National Security Commission's approval, such investor shall not have a right to attend and vote at the general meeting of shareholders of the company and shall not be entitled to exercise other non-property rights of the investor which would be attached to the portion of shares acquired in violation of this Law on the Protection of the Objects of National Security Importance (including the GDRs issued in respect of the Shares).
- all Shareholders of the Category II Undertaking (including GDR Holders) have to comply with national security interests. Therefore, all investors who intend to acquire equity interests in the Category II Undertaking (including GDR Holders) representing less than that of a Qualifying Holding, their eligibility may be assessed by the National Security Commission and other relevant regulatory bodies at the initiative of the Government, minister, the BoL and other bodies and institutions
specified in the Law on the Protection of the Objects of National Security Importance. Based on the National Security Commission's conclusions the final decision shall be taken by the Government. In case of a negative decision, a person or a group of persons would lose the ability to exercise nonproperty rights, including voting rights attributable to such Shares (including GDRs issued in respect of the Shares).
- reorganisation, restructuring or liquidation of Category II Undertaking may be carried out only with the approval of the National Security Commission. A decision on the liquidation of an enterprise of importance to ensuring national security may be adopted only after the State of Lithuania, represented by the Government, declines pre-emptive acquisition of the Category II Undertaking under a purchase and sale contract, shares of that enterprise carrying $2 / 3$ or more of votes at the general meeting of shareholders, its immovable property and/or facilities and property of importance to ensuring national security owned by it;
- where the reorganisation, transfer of shares or increase of share capital (by way of distributing a new issue of shares or issuing convertible debentures) of a Category II Undertaking would result in such a decrease in the portion of shares held by the State that the State would carry less than $2 / 3$ of votes at the general meeting of shareholders of the Category II Undertaking, such reorganisation, transfer of shares or increase of share capital (by way of distributing a new issue of shares or issuing convertible debentures) must be approved by the Parliament of the Republic of Lithuania;
- where the reorganisation, transfer of shares or increase of share capital (by way of distributing a new issue of shares or issuing convertible debentures) of a Category II Undertaking would result in such a decrease in the portion of shares held by a state-owned company in the Category II Undertaking that, after carrying out these actions, the shares held by the state-owned company would carry less than $2 / 3$ of votes at the general meeting of shareholders of the Category II Undertaking, such reorganisation, transfer of shares or increase of share capital (by way of distributing a new issue of shares or issuing convertible debentures) must be approved by the Government of the Republic of Lithuania;
- Category II Undertaking must notify the National Security Commission of the transactions intended to be concluded where:
(a) the value of the transaction exceeds 10 per cent. of the Category II Undertaking's annual income for the preceding financial year (the Category II Undertaking shall also notify the National Security Commission of the intended substantial changes in such transactions);
(b) on the basis of the transaction, the other party to the transaction or third parties are granted the right to service, access or otherwise familiarise themselves with the essential communication and information technologies, systems or infrastructure thereof as well as databases or data therein as provided for in the security plan of the enterprise;
(c) on the basis of the transaction, the other party is granted the right to participate in the implementation of a project of special state importance or a project of state importance; and
(d) on the basis of transaction the other party is granted the right to exploit or manage facilities or property of importance to ensuring national security or to perform other significant activities which may pose a risk or threat to national security and which may affect facilities and property of importance to ensuring national security.

Pursuant to the Law on the Protection of the Objects of National Security Importance, the manager of the critical information infrastructure according to the public procurement regulation shall notify the National Security Commission of its transactions regardless of the value of transaction if, during the tender process, requirements (for suppliers, subcontractors, goods, services and works) relating to compliance with the interests of national security were set. This rule applies to GEN and ESO.

The Government's decision confirming that a transaction intended to be concluded does not conform to national security interests shall imply that the transaction may not be concluded until the causes posing a threat to national security interests indicated in the Government's decision are removed, provided that such causes may be removed, and the Government adopts a new decision confirming the transaction's conformity to national security interests after having received the new conclusion and recommendations from the Commission. The Government's decision shall imply that the transaction is in conflict with national security interests and is unlawful and invalid from the moment of entry into effect of the Government's decision, and where the transaction was concluded while failing to discharge the notification obligation to the

National Security Commission specified above or was concluded during its verification, from the moment of conclusion of the transaction.

Also, certain facilities and property owned by the Company's subsidiaries are included into the List of Facilities and Property of Importance to Ensuring National Security, therefore they are subject to supervision under the Law on the Protection of the Objects of National Security Importance. As a result, according to the said law, inter alia, (i) respective facilities and property may be transferred only to an investor conforming to national security interests, to secure the claims of such an investor, these facilities and property may be pledged or mortgaged, unless such rights are restricted by other laws, and (ii) respective facilities and property may be realised in the course of the bankruptcy, liquidation, enforcement or other similar proceedings only after submitting a proposal to the Republic of Lithuania regarding the pre-emptive acquisition and after the Republic of Lithuania declines the acquisition of respective facilities and property. In any such cases, the asset which is of importance for national security may not necessarily be sold for the highest possible price as the Republic of Lithuania may acquire such assets for a price determined in accordance with the Law on the Bases of Property and Business Valuation under a special procedure for acquisition of the relevant assets established pursuant to the Resolution of the Government of the Republic of Lithuania No. 554 of 12 June 2019.

Notably, the Company's subsidiaries UAB Elektroninių mokėjimų agentūra (as a payment institution), UAB Vèjo vatas, UAB Vèjo gūsis and UAB Eurakras (as undertakings of wholesale of electricity sector) also falls within the scope of the Law on the Protection of the Objects of National Security Importance as companies operating in the economic sector of strategic importance. As a result, where a person (or a group of persons acting in concert) intends to acquire a Qualifying Holding in a company operating in the economic sector of strategic importance, such person (or group of persons acting in concert) will be required to (i) receive prior approval by the National Security Commission and (ii) be determined to be in compliance with all relevant requirements related to national security interests. The National Security Commission's approval may be granted or denied on the basis of the Law on the Protection of the Objects of National Security Importance. Failure to obtain such approval will result the transaction being void or the loss of the non-property rights, including voting rights attributable to the shares in the payment institution.

As a result, any person (or a group of persons acting in concert) who decides to acquire a Qualifying Holding in the Shares (or in the GDRs representing Shares) will be required to seek prior approval by the National Security Commission to acquire a Qualifying Holding in the Company, which is on the list of Category II Undertakings, and also indirectly in certain of the Company's subsidiaries, including UAB Elektroninių mokėjimų agentūra, UAB Vèjo vatas, UAB Vèjo gūsis and UAB Eurakras which are undertakings operating in the economic sector of strategic importance.

There is no rule explicitly exempting GDR Depositary from the obligation to seek prior approval from the National Security Commission to hold a Qualifying Holding in the Company and thus it might be required to seek such clearance. For more information, please see Part 13 ("Terms and Conditions of the Global Depositary Receipts") and paragraph 6.1 of the section titled "Risk Factors".

### 1.3 Regulation of the Company as being sole shareholder of company holding payment institution licence

The Company directly holds 100 per cent. of shares and voting rights in UAB Elektroninių mokèjimų agentūra, a company holding a payment institution licence issued by the BoL. The Law on Payment Institutions provides certain prudential requirements and obligations to persons directly and indirectly holding qualifying capital and voting rights in the payment institution.

Besides other requirements, the law provides that a person or the persons acting in concert who have taken a decision to directly or indirectly acquire 10 per cent. in the payment institution's share capital and/or voting rights or to increase it so that the proportion of the payment institution's share capital and/or voting rights held by him would reach or exceed 20 per cent., 30 per cent. or 50 per cent. of the holding or so that the payment institution would become controlled by him ("Licenced Qualifying Holding") must give a written notice thereof to the BoL and request it not to oppose the proposed acquisition. A failure to comply with the requirement to obtain the decision of the BoL not to oppose the proposed acquisition of a Licenced Qualifying Holding shall not invalidate a transaction, however where a Licenced Qualifying Holding has been acquired or increased without giving a notice thereof to BoL or in the event of the opposition of the BoL to the proposed acquisition, the relevant acquirer shall lose its voting rights in the payment institution, and the fact that a person acquired Licenced Qualifying Holding in EMA without prior approval from the BoL may be taken into account when assessing such person's reputation or eligibility in the future. For additional information, please see paragraph 6.1 of the section titled "Risk Factors". As a result, any person or persons acting in concert who have taken a decision to acquire 10 per cent. of the Shares (or in GDRs
issued in respect of Shares) or voting rights, or to increase his holding to reach the abovementioned thresholds would be obliged to obtain the decision of the BoL not to oppose the proposed indirect acquisition of shares in the payment institution.

There is no rule explicitly exempting the GDR Depositary from the obligation to obtain the decision of the BoL not to oppose the acquisition of a Licenced Qualifying Holding and thus these requirements might apply to it. For more information, please see Part 13 ("Terms and Conditions of the Global Depositary Receipts") and paragraph 6.1 of the section titled "Risk Factors".

### 1.4 Regulations related to privatisation of state owned assets

The Law on the Management, Use and Disposal of Assets owned by the State and Municipality of the Republic of Lithuania provides that shares in companies owned by the Republic of Lithuania are privatised in accordance with the rules stipulated under the Law on Privatization of Shares owned by the State and Municipality of the Republic of Lithuania or other legal acts. The Law on Privatization of Shares owned by the State and Municipality of the Republic of Lithuania sets out the following methods of privatization:

- public sale of shares (when shares owned by the state/municipality are sold in securities markets);
- public auction (when shares owned by the state/municipality are sold to the buyer who offered the highest price);
- public tender (when shares owned by the state/municipality are sold to a winner of a tender whose price and investments offer was the most favourable);
- direct negotiations (when shares owned by the state/municipality are sold to a winner of negotiations); and
- sale of shares to other shareholders of a private limited company (when shares owned by the state/ municipality are sold to other shareholders of the same company).

Privatisation rules are also applicable when the state loses 'control' (that is, the state holds less than $2 / 3$ of total number of shares) in the company as the result of new shares being issued (so called transfer of control method). Nonetheless, the law does not explicitly regulate situations where control is not transferred.

### 1.5 Regulations related to public procurement

The Company will remain a contracting authority and/or contracting entity as defined under the Law on Public Procurement and therefore will be required to follow the relevant public procurement rules to procure goods, services and/or works. Depending on the relevant goods, services and/or works being procured, the Company will be required to comply with the Law on Public Procurements or the Regulation on Procurements by Entities Operating in the Water, Energy, Transport and Postal Services Sectors in respect of its procurement process.

## 2. REGULATION GOVERNING THE GROUP'S BUSINESSES IN THE REPUBLIC OF LITHUANIA

Below is a brief summary of the rules and regulations applicable to the Group in Lithuania and its activities as the Group's principal market. Since the Republic of Lithuania's accession to the EU on 1 May 2004, certain rules and regulations of the EU have been adopted and, therefore, a description of the EU legislation as applicable to the Group is also included. The following summary does not purport to be complete and is subject to the regulations of the jurisdictions referred to below.

### 2.1 Current EU Energy Regulation

(a) EU Energy and Climate Change Legislation

In 2007, the Commission published a proposal for the establishment of a new energy policy and a strategy for achieving a more integrated and competitive energy market within the EU designed to ensure a stable energy supply and combat climate change, such "EU Energy and Climate Change Legislation" set certain targets (known as the 20-20-20 goal), including:

- further liberalisation of electricity markets;
- a reduction of at least 20 per cent. in greenhouse gas emissions by 2020;
- for renewable energies to make up a 20 per cent. share of EU energy consumption by 2020; and
- 20 per cent. energy savings by 2020 compared to 2020 projections ( 1,853 million tonnes of oil equivalent) made in 2007.

Subsequently, in 2009 the EU adopted the Third Energy Package designed to complete liberalisation of the electricity and gas markets within the EU. In particular, such energy legislation contemplates further separation of supply and production activities from transmission network operations. To achieve this goal, Member States are able to choose, subject to the respective conditions set forth in the EU Third Electricity Directive and the EU Third Gas Directive, between the following three options:

- full ownership unbundling: this option entails vertically integrated undertakings selling their gas and electricity grids to an independent operator, which will carry out all network operations. This option applies to new undertakings;
- Independent System Operator (the "ISO"): under this option, vertically integrated undertakings maintain the ownership of the gas and electricity grids, but they are obliged to designate an independent operator for the management of all network operations. This option may apply to existing undertakings; and
- Independent Transmission Operator: this option is a modification of the ISO option whereby vertically integrated undertakings do not have to designate an ISO, but need to abide by strict rules ensuring separation between supply and transmission. This option may apply to existing undertakings.

The Republic of Lithuania has chosen to implement the full ownership unbundling model in the electricity and gas sectors with regards to TSOs. Distribution system operators remain under the same shareholders. The provisions of the Third Energy Package were transposed into the Law on Electricity, the Law on Natural Gas and the Law on LNG Terminal of the Republic of Lithuania in 2011 to 2012.
(b) 2030 to 2050 EU Framework for Climate and Energy Policy

In October 2014, the EU Energy Council enacted new targets and the architecture for the EU framework for climate and energy in the period from 2020 to 2030. These targets were amended in 2018 as follows:

- a reduction of at least 40 per cent. in greenhouse gas emissions by 2030 , compared to 1990 levels (the total greenhouse gas emissions cap will be reduced by 2.2 per cent. each year from 2021, compared with the 1.74 per cent. annual reduction in the period from 2013 to 2020);
- $\quad 32$ per cent. share energy consumption to be from renewable energy sources by 2030 (resulting in renewable energy sources being used in the generation up to 47 per cent. of electricity consumed in the EU);
- to increase in EU wide energy efficiency by at least 32.5 per cent. by 2030; and
- to achieve 10 per cent. electricity interconnection by 2020.

In July 2015, the Commission proposed to revise the EU Emission Trading Scheme (the "EU ETS") from 2020. An Innovation Fund and Modernisation Fund will be established to help the power sector meet the innovation and investment challenges of the transition to a low-carbon economy. Free allowances will continue to be available to modernise the power sector in lower-income Member States. In addition, the legislative proposal on a market stability reserve was approved in October 2015 and began operating in January 2019.

On 30 November 2016, the Commission submitted a set of proposals known as "Clean Energy for All Europeans" package ("EU Clean Energy Package") which updated the current "Third Energy Package", in order to provide for a stable legislative framework, necessary for the clean energy transition. The EU Clean Energy Package includes eight different legislative acts related to energy efficiency, renewable energy, energy performance in buildings, and modern design for the internal electricity market. It is worth to mention, that part of EU Clean Energy Package entered into force as of 24 December $2018^{7}$. On 26 March 2019, the European Parliament approved the remaining rules for

[^42]internal market in electricity and its governance ${ }^{8}$. Regarding legal changes in electricity sector, it is foreseen that the new rules would be transposed into national legislations by 31 December 2020. In general, these new rules provide consumer centric approach to energy sector, aiming to place consumers at the centre of the energy transition - in terms of giving them more choice, strengthening their rights, and enabling everyone to participate in the transition themselves by producing their own renewable energy and feeding it into the grid. In addition, the EU Clean Energy Package sets the EU energy efficiency and renewable energy ambitions for the 2030 horizon. It also updates the rules that governs the functioning of the internal electricity market and the transmission and distribution grids. The EU Clean Energy Package implements major market changes through the increased use of renewable resources and the development of new technology within the EU. The new rules also reflect the EU's ambitions towards a climate-neutral economy by the end of 2050 while maintaining a framework for economic growth and competitiveness.

The legislative framework of the EU ETS for the 2021 to 2030 trading period was revised in 2018 to enable it to achieve the targets set out in the EU's 2030 energy efficiency targets and as part of the EU's contribution to the Paris Agreement (signed on 22 April 2016). The revision focuses on:

- strengthening the EU ETS as an investment driver by increasing the pace of annual reductions in allowances to 2.2 per cent. as of 2021 and reinforcing the market stability reserve;
- continuing the free allocation of allowances as a safeguard for the international competitiveness of industrial sectors at risk of carbon leakage, while ensuring that the rules for determining free allocation are focused and reflect technological progress; and
- helping industry and the power sector to meet the innovation and investment challenges of the low-carbon transition via several low-carbon funding mechanisms.
(c) Cross-Border Trading of Electricity

The EU Regulation on Cross-Border Exchanges established the rules designed to alleviate cross-border exchange difficulties, with a view to improving competition and harmonisation in the internal EU electricity market.
The EU Regulation on Cross-Border Exchanges created the European Network of Transmission System Operators ("ENTSO-E"), which comprises the designated TSO from all Member States, which have a duty to put in place the information exchange mechanisms in order to ensure the security of networks in the context of congestion management.

The costs related to the activities of ENTSO-E are borne by the TSOs which host cross-border flows of electricity on their networks. In return, they receive compensation from the TSOs from which cross-border flows originate and the systems where those flows end. Charges for access to networks are applied by operators as well.

### 2.2 Current EU Energy Infrastructure Legislation

(a) Gas Infrastructure Legislation

In November 2005, the Commission adopted Regulation (EC) No. 1775/2005 ("Regulation (EC) No. 1775/2005") on Conditions for Access to the Natural Gas Transmission Networks, which covered access to all transmission networks in the EU and addressed a number of issues such as: access charges (which reflect the actual costs incurred), third party access services, capacity allocation mechanisms, congestion management, balancing and imbalance charges, secondary markets and information and confidentiality provisions. Regulation (EC) No. 1775/2005 established a committee of national energy experts with the authority to revise the rules annexed to the Regulation. In July 2009, it was replaced by the EU Natural Gas Transmission Regulation which was adopted as a part of the EU Energy and Climate Change Policy.
(b) Security of Electricity Supply and Gas Supply

By the end of 2016, the Commission had introduced a new regulation on the security of electricity supply, designed to enhance transparency, ensure a common approach and better address cross-border in relation to the security of electricity supply. This instrument is now integrated with the redesign of the electricity market as was proposed by the Commission on 23 February 2017 in the proposal for a Regulation of the European Parliament and of the Council on the EU internal market for electricity. Following the proposal of the Commission Regulation (EU) 2019/943 was adopted as part of the EU Clean Energy Package.

The Regulation (EU) No. 2019/941 ensures that all Member States put in place appropriate tools to prevent, prepare for and manage electricity crisis situations. This regulation was also adopted as part of the EU Clean Energy Package.

On 25 October 2017, Regulation (EU) 2017/1938 of the European Parliament and of the Council of 25 October 2017 concerning measures to safeguard the security of gas supply was adopted.

## (c) Proposed Changes for Energy Infrastructure

In 2011, the Commission launched a proposal for a Regulation on the Guidelines for Trans-European Energy Infrastructure which should ensure completion of strategic energy networks and storage facilities by 2020. The general objective of this initiative is to ensure the sufficient and timely development of energy infrastructures across the EU and neighbouring countries in order to facilitate the continuous and unrestricted cross-border flow of energy.

To this end, the Commission has identified 12 priority corridors and areas covering electricity, gas, oil and $\mathrm{CO}_{2}$ transport networks. Several of Lithuania's gas and electricity interconnection projects are included in the Baltic Energy Market Interconnection Plan in gas and the Baltic Energy Market Interconnection Plan in electricity.

## (d) Renewable Energy Sources

The EU made commitments to reduce greenhouse gas emissions under the Kyoto protocol for reducing greenhouse gas emissions (the "Kyoto Protocol"). Under the Kyoto Protocol, promotion of electricity from renewable energy sources, meaning electricity produced from non-fossil renewable energy sources such as wind power, solar power, geothermal power, wave power, tidal power, hydroelectric, biomass and biogas became a priority for the EU. To this end, in 2009 the EU institutions adopted Directive 2009/28/EC on the Promotion of the Use of Energy from Renewable Sources (the "EU Renewable Energy Directive") as a part of the EU Energy and Climate Change Legislation.

The EU Renewable Energy Directive establishes a target for each the Member State reflecting their different starting points and potential for increasing renewables production based on the contribution of renewable energy to their gross final consumption for 2020. This target is in line with the 20-20-20 goal for the EU as a whole.

On 30 November 2016, the Commission launched the EU Clean Energy Package, including a recast of the EU Renewable Energy Directive, in order to drive progress in meeting the goals of the Paris Agreement and the 2030 EU Climate and Energy Framework, which was amended in 2018, in particular the binding target across the EU of at least 32 per cent. share of renewable energy sources in final energy consumption by 2030. Interinstitutional trilogue negotiations took place in 2019, the directive was adopted and will enter into force in 2021.

## (e) EU Emissions Trading Scheme

The EU ETS is a cornerstone of the EU's policy to combat climate change and its key tool for reducing industrial greenhouse gas emissions in a cost efficient manner.

The first, and still by far the largest, international system for trading greenhouse gas emission allowances, the EU ETS covers more than 11,000 power stations and industrial plants in 31 countries, as well as airlines. In 2020, emissions from these sectors covered by the EU ETS are expected to be 21 per cent. lower than in 2005. Under Commission proposals, by 2030, they would be 43 per cent. lower. Launched in 2005, the EU ETS is now in its phase III, running from 2013 to 2020. A major revision approved in 2009 in order to strengthen the system means that phase III is significantly different from phases I and II. It is based on rules that are far more harmonised than those upon which phases I and II were based.

A single EU wide cap on emissions applies in place of the previous system of national caps. This cap decreases each year by a linear reduction factor of 1.74 per cent. of the average total quantity of allowances issued annually between 2008 to 2012. Auctioning, not free allocation, is now the default method for allocating allowances. For those allowances still given away for free, the harmonised allocation rules apply and are based on the ambitious EU-wide benchmarks for emissions performance.

300 million allowances are set aside in the New Entrants Reserve (the "NER 300") to fund the deployment of innovative renewable energy technologies and carbon capture and storage through the NER 300 programme (the largest funding programmes for innovative low-carbon energy demonstration projects). The system covers emissions of carbon dioxide $\left(\mathrm{CO}_{2}\right)$ from power plants, a wide range of energy-intensive industry sectors and commercial airlines. Nitrous oxide emissions from the production of certain acids and emissions of perfluorocarbons from aluminium production are also included.

In February 2018, the European Parliament and the Council revised the EU ETS Directive to adapt to the IV phase which will start in 2021. For phase IV, the overall number of emission allowances will decline at an annual rate of 2.2 per cent.

## (f) Energy Efficiency Directive

On October 25 2012, the EU adopted the Energy Efficiency Directive amending Directives 2009/125/ EC and 2010/30/EU and repealing Directives 2004/8/EC and 2006/32/EC, building on the Energy Efficiency Plan 2011. This Directive establishes a common framework of measures for the promotion of energy efficiency within the EU in order to achieve the EU target for 20 per cent. increase in energy efficiency and to pave the way for further energy efficiency improvements beyond that date. It lays down rules designed to remove barriers in the energy market and overcome market failures that impede efficiency in the supply and use of energy, and provides for the establishment of indicative national energy efficiency targets for 2020. The Energy Efficiency Directive was transposed in the Republic of Lithuania's national legislation.

On 11 December 2018, the EU adopted Directive (ES) 2018/2002 amending Directive 2012/27/EU on Energy efficiency. This Directive establishes a common framework of measures to promote energy efficiency within the EU in order to ensure that the EU's 2030 headline targets on energy efficiency of at least 32.5 per cent. are met and paves the way for further energy efficiency improvements beyond those dates. Amendments to the Law on energy efficiency of the Republic of Lithuania (implementing the Directive) come into force on 26 June 2020.

## (g) Greenhouse Gas

The EU Energy Strategy, which is in line with the Paris Agreement, establishes a number of headline targets for climate change and energy sustainability pertaining to the main targets of a 20 per cent. reduction in EU greenhouse gas emissions as compared to 1990 levels until 2020, and a 40 per cent. reduction by 2030 .

The Lithuanian National Strategy for Climate Change Management Policy (published in 2012) sets out the action plan for its implementation and defines measurable indicators for greenhouse gas reduction. As indicated above, it estimates the annual reduction of $\mathrm{CO}_{2}$ equivalent emissions and the total reduction for the year 2020 as short-term climate change mitigation goals and also establishes a target that $\mathrm{CO}_{2}$ emissions would not exceed 8.53 million tons by 2020 within the sectors participating in the scheme for greenhouse gas emission allowance trading.
On 30 December 2019, the Government of the Republic of Lithuania approved the National Energy and Climate Plan for the period 2021 to 2030, laying down Lithuania's ambitions to combat climate change. According to the plan the planned measures will require approximately EUR 14 billion of investment, with approximately EUR 9.8 billion coming from public funds. Overall, it is foreseen that by 2030 the $\mathrm{CO}_{2}$ equivalent emissions shall be reduced by 9 per cent. (compared to 2005), for non ECS sectors energy intensity shall be brought down by at least 1.5 times (compared to 2017), and the share of renewable energy sources in the energy mix shall be increased to 45 per cent.

Additionally, the Operational Programme for EU Structural Funds Investments for 2014 to 2020 for the Republic of Lithuania sets goals for the reduction of total annual greenhouse gas emissions.
(h) Transparency of Wholesale Electricity, Gas and Emission Allowances Trading

Wholesale gas and electricity prices are highly sensitive to the variations in production and transmission capabilities. Prices may be influenced by (i) the spread of false information on the availability of these capabilities or (ii) a fall in production. To detect and prevent such electricity and gas wholesale manipulations of markets, the REMIT and its implementing acts provided in Commission Implementing Regulation (EU) No 1348/2014, which, inter alia:

- prohibits the use of inside information when buying or selling on the wholesale energy markets;
- prohibits manipulative transactions and the spreading of incorrect information that give false or misleading signals about supply, demand, or prices;
- obliges energy traders to report their transaction data to the Agency for the Cooperation of Energy Regulators (the "ACER"). These data include the price, volumes, date and time of transactions, the name of the seller, the name of the buyer, and any other beneficiaries; and
- makes the ACER responsible for the independent monitoring of all wholesale energy trades. If market abuse is suspected, the ACER will request national regulators to investigate. It will also coordinate cross-border investigations.

The EU also enacted the Market Abuse Regulation to detect and prevent market manipulation and insider dealing on markets with emissions allowances (including public markets and auctions of emission allowances). The obligations to publish inside information, prepare insider lists and to disclose managers' transactions will apply solely to market participants' emissions allowances above certain aggregate year $\mathrm{CO}_{2}$ emissions or (ii) rated thermal input thresholds. These thresholds were set by the Commission as follows:

- the minimum threshold of $\mathrm{CO}_{2}$ equivalent shall be 6 million tonnes a year; and
- the minimum threshold of rated thermal input shall be $2,430 \mathrm{MW}$.

The above thresholds are applicable at group level and relate to all businesses owned or controlled by the group parent company.

### 2.3 Current energy regulation of the Republic of Lithuania

(a) General Overview

The Lithuanian energy sector is governed by a wide range of laws and regulations which also implement the European legislation described in this Part 9 ("Regulation"). The key legislation for the energy sector is the Law on Energy of the Republic of Lithuania (the "Law on Energy") which implements applicable EU legislation. The main provisions of the Law on Energy cover general energy-related activities, the basic principles of energy development and management, the effectiveness of energy and energy resources. The main legislative tools used by the Republic of Lithuania in the regulation of the energy market are: the Law on Energy from Renewable Sources; the Law on Electricity; the Law on Energy Market Resources; the Law on Heat Sector; the Law on Financial Instruments for Climate Change Management; the Law on Natural Gas; the Law on Liquefied Natural Gas Terminal; and secondary legislation which provides a framework for procedural aspects of the implementation of the Law on Energy and other laws.

The main governing institutions in the Lithuanian energy market are: the Government, the Ministry of Energy, the NERC, and the Ministry of Environment.
(b) Electricity Sector

## Licensing Regime

In the electricity sector the following activities are licensed (licences are issued by the NERC): transmission, distribution, and public supply. A public supply of electricity is carried out on the basis of legal obligation, in particular if a household consumer has not chosen the electricity supplier or such supplier does not provide services, the electricity supply is guaranteed by the public supplier. The function of public supplier is currently performed by IGN. A supply of last resort of electricity for the rest of consumers (after liberalisation including the household consumers) if they have not chosen the electricity supplier or such supplier does not provide such services, it is performed by the distribution system operator. Currently, this function of supply of last resort is performed by the state-owned company ESO which is also the DSO of electricity and natural gas. The licences are issued for an unlimited period of time, except when the TSO is not yet licensed. In such cases a temporary licence for 12 (twelve) months is issued in order to ensure system reliability and stability. Requirements for companies seeking obtain a specific licence are defined in the Licensing rules for activities in electricity sector. Persons, wishing to get, change, specify, stop or cancel certain licences must submit an application to the NERC and follow other requirements defined in the licensing rules for activities in the electricity sector.

## (c) Electricity Generation

## Authorisation to develop Power Plants

If a company wishes to construct a power plant with an installed electricity generation capacity, it must obtain an authorisation to develop a power plant from the NERC. The developer of the power plant must obtain use rights with regards to the land where the power plant and the related infrastructure are planned to be located. Alongside the request submitted to the NERC, the company might be required to provide an environmental impact assessment report or conduct the screening of the environmental impact assessment, health impact assessment (depending on the planned capacities), and the grid connection conditions received from the TSO or DSO. The authorisation to develop a power plant is valid for 36 months with possible extensions for up to six months and up to two times in the following circumstances: (i) unlimited number of extensions in case the planned works are late due to the actions of the State or a third party or force majeure events; and (ii) one extension in case at least 50 per cent. of the works have been completed. The procedure is simplified depending on the capacity of the facility. An authorisation is not necessary if a person intends to construct or develop the power plant facility with a capacity not exceeding 30 kW to produce electricity for private use (i.e. without electricity supply to the electricity grid).

A construction permit for the construction of power plant might be required (deepening on the capacities). Such permits are issued by the director of municipal administration.

## Authorisations to operate a power plant

The power plan can be operated for the production of electricity after receipt of the generation permit issued by the NERC. Generation permits are without a term.

A generation permit is issued in case: (i) the construction or re-construction works have been finished and comply with the applicable requirements (if necessary according legal requirements); (ii) the generation installations have been tested and deemed suitable for operation; and (iii) the owner has undertaken in writing to demolish or deconstruct the generation installations if the NERC revokes the generation permit.

In addition to that, development of Lithuania's capacity mechanism concept began in 2019. Currently, preparation of upcoming new version of the Law on Electricity, new capacity market rules and other relevant legislation is ongoing and are expected to be finalised and adopted in 2020. The capacity mechanism will enable development of reliably available, flexible and fast-starting power generation. New capacities, which will be selected by the way of auction, will be developed in order to ensure smooth integration of renewable energy sources and contribute to further development of the ancillary services market. Pre-notification discussions with the Commission have already started in this regard and a formal CRM notification process with the Commission is expected to be completed in 2020.

## (d) Emission Charges

Lithuania has been successfully implementing its commitments to reduce the emissions of greenhouse gas by 8 per cent. below 1990 level during the period of 2008 to 2012 under the Kyoto Protocol. By 2010, the greenhouse gas emissions in Lithuania had been reduced by 58 per cent. as compared to 1990. In order to ensure the implementation of the EU climate change policy milestones designated for short-term (by 2020), midterm (by 2030 and 2040) and long-term (by 2050) the Strategy for National Climate Change management Policy for 2013 to 2050 and the Plan of Measures for its Implementation have been adopted by the Republic of Lithuania.

## (e) Emission Limits

Pursuant to Decree No. D1-528 of the Minister of Environment dated 15 July 2013, which implemented EU Directive 2010/75/EC on industrial emissions (on Integrated Pollution Prevention and Control) (the "Industrial Emissions Directive") the Republic of Lithuania, as a Member State must impose more stringent NOX, sulphur dioxide and dust emission limits on large combustion plants. The specific level of such emission limits depends on various factors, including total rated thermal input, the type of fuel used by the combustion plant or the date on which such plant was put into operation (or was granted a permit).
In December 2013, the Commission introduced the "Clean Air Policy Package" to reduce emissions and air pollution within the EU The package, inter alia, includes proposals for directives on (i) the reduction of national emissions of certain air pollutants by stipulating stricter national emission ceilings in the period from 2020 to 2030, provided that Member States will be obliged to propose the
measures to meet these ceilings (the proposal for this directive was withdrawn by the Commission in December 2014); and (ii) the limitation of emissions of certain air pollutants emitted by medium combustion as a supplement to the Industrial Emissions Directive on industrial emissions. The first proposal has been enacted as EU Directive 2016/2284 and had to be transposed by Member States into national legislation by 1 July 2018, and the second proposal has been enacted as EU Directive 2015/2193 and had to be implemented by Member States by 19 December 2017. EU Directive 2015/ 2193 was transposed in the Republic of Lithuania by Decree No. D1-778 of the Minister of Environment dated 18 September 2017 which foresees gradual increase in emission reduction requirements for medium combustion plants. EU Directive 2016/2284 was transposed in the Republic of Lithuania by Decision No. 371 of the Government dated 17 April 2019.

## Exceptions to the Emission Limits

Directive 2010/75/EC of the European Parliament and of the Council on industrial emissions lays down the rules on integrated prevention and control of pollution arising from industrial activities to prevent or, where that is not practicable, to reduce emissions into the air, water, and land and to prevent the generation of waste. This Directive imposes tighter emissions standards on existing combustion plants with a thermal input greater than 50 MW from 2016. During the period from 1 January 2016 to 30 June 2020, Member States may draw up and implement a transitional national plan covering combustion plants which were granted their first integrated pollution prevention and control permit before 27 November 2002 or the operators of which had submitted a complete application for a permit before that date, provided that the plant was put into operation no later than 27 November 2003. For each combustion plant, the plan must cover the emissions of one or more of the following pollutants: nitrogen oxides, sulphur dioxide, and dust. The Government, taking into account the reasonable concerns of the companies operating combustion plants, took advantage of the above provisions of the Directive allowing the submission of a transitional national plan to the Commission. This step was aimed at postponing the implementation of emissions standards until 30 June 2020 with respect to combustion plants included in the plan. This postponement is necessary to allow market participants to plan and allocate necessary investments without causing significant disproportionate price increase for consumers.

The following combustion plants are included in the plan submitted to the Commission: Kaunas Combined Heat and Power Plant, Vilnius Combined Heat and Power Plant No. 2, Vilnius Combined Heat and Power Plant No. 3, Vilnius Ateities District Boiler House No. 8, Alytus District Boiler House and Marijampolè District Boiler House of Marijampolės Šiluma.

The Commission evaluated the Republic of Lithuania's plan according to the established rules and approved it on 11 December 2013. The air pollution abatement measures listed in the plan must be implemented between 1 January 2016 and 30 June 2020 thereby ensuring the compliance with the annual thresholds of emissions of sulphur dioxide, nitrogen oxide and particulate matter specified in the plan for that period.

Since the plan is applicable to Lithuania, the requirements for each combustion plant laid down in the plan will be incorporated in the terms of the integrated pollution prevention and control permit issued to the particular plant. These permits are issued by the Ministry of Environment pursuant to the order approved by the Minister of Environment.

## (f) Carbon Compliance (Emission allowances)

## History of Carbon Compliance Phase II

There are two sets of targets to evaluate: (1) the Kyoto Protocol targets for the period 2008 to 2012 and (2) the 2020 targets for emissions not covered by the EU ETS.
Under the Kyoto Protocol, the emission reduction target for Lithuania for the period 2008 to 2012 were set at minus 8 per cent. based on 1990 levels of $\mathrm{CO}_{2}, \mathrm{CH}_{4}$ and $\mathrm{N}_{2} \mathrm{O}$. Lithuania successfully fulfilled these commitments. According to the National Greenhouse Gas Inventory Report 2012, greenhouse gas emissions amounted to 20.809 million tons of $\mathrm{CO}_{2}$ (excluding the land use, land use change and forestry sectors) in 2010, which is 58 per cent. less than the level of the greenhouse gas emissions produced in 1990, which equalled 49.430 million tons of $\mathrm{CO}_{2}$.

## Current Carbon Compliance-Phase III

EU Directive 2009/29/EC amending Directive 2003/87/EC so as to improve and extend the greenhouse gas emission allowance trading scheme of the Community dated 23 April 2009, set out the basis for Phase III to the EU ETS, which began on 1 January 2013. Phase III introduced significant changes of the EU ETS, including (i) auctioning as the default method for allocation of emission allowances, (ii) a longer trading period (8 years, compared to 5 years under Phase II) and (iii) a greater harmonisation of the rules relating to the emissions allowances allocation. In addition, EU Member States no longer submit their national allocation plans for approval. In their place, the Commission set a single EU wide cap for available emission allowances. The cap for the year 2013 was 2.08 billion per annum; from 2013 until 2020, the cap is decreased each year by 1.74 per cent. of the average annual total quantity of emissions allowances issued by Member States between 2008 and 2012, which, in absolute terms, is an annual reduction of approximately 38.3 million emission allowances.

## Allocation of Emissions Allowances during Phase III

With effect from 1 January 2013, Phase III rules prohibit the allocation of emissions allowances for free to electricity producers. In general, the electricity producers have to buy emissions allowances at auction or on the EU ETS market. From 2013, more than 40 per cent. of the emissions allowances are to be sold through auctions and this proportion is progressively increasing.

There is an option for 10 EU Member States to provide electricity producers with transitional allocations of emissions allowances for free, if the conditions under Article 10(c) of the EU Directive 2003/87/EC, Establishing a Scheme for Greenhouse Gas Emission Allowance Trading within the Community and amending Council Directive $96 / 61 / \mathrm{EC}$ are satisfied. The EU legislation requires electricity producers which benefit from this exemption, to invest in the modernisation of their power plants. The value of these investments must mirror at least the value of the allocation of emissions allowances allocated for free. The transitional period will continue further into the phase IV, after 2020, pursuant to EU Directive 2018/410 amendments.

To strengthen the functioning of the emission allowances market in the period from 2013 to 2020, the Commission has the power to amend the timetable of emissions allowances auctions (the back-loading of emissions allowances). To mitigate the negative impacts of an imbalance between supply of and demand for emission allowances on the EU ETS market, the Commission decided, in February 2014, to decrease the amount of the emissions allowance that were supposed to be auctioned in 2014, 2015 and 2016 by 400,300 and 200 million of the emissions allowances, respectively. According to EU decision of the European Parliament and of the Council in October 2015, allowances which have not been auctioned in 2014, 2015 and 2016 were transferred to a market stability reserve that has operated since January 2019. The reserve addresses both the surplus of emission allowances and improves the system's resilience to major shocks by adjusting the supply of allowances to be auctioned. The effectiveness of the market stability reserve will depend on the terms of a compromise reached among the European Parliament, the European Council and the Commission. Discussions are currently being held in the European Parliament and the Council on temporarily doubling the rate at which allowances will be placed in the reserve. On 15 May 2018, the Commission reduced emission allowances to be auctioned by 265 million for the first 8 months of 2019. On 15 May 2019, the Commission decided to reduce auction volume from September 2019 to August 2020 by 397 million allowances, corresponding to 24 per cent. of the total number of allowances in circulation.

## (g) Renewable Energy Sources

On 10 January 2007, the Commission launched its Climate and Energy Package for the EU to achieve a 20 per cent. reduction in greenhouse gas emissions by 2020. Based on the EU Renewable Energy Directive, the Republic of Lithuania has undertaken to increase the share of RES in national energy consumption by up to 23 per cent. by 2020 and to increase the share of the RES in all modes of transport by up to at least 10 per cent. of consumption in the transport sector. The Law on Energy from Renewable Sources contains sectoral objectives: to increase the share of electricity produced from RES by up to at least 38 per cent. of national consumption by 2025 , to increase the share of centrally supplied heat energy produced from RES by up to at least 70 per cent. of the heat energy balance, and to increase the share of RES used in households by up to at least 80 per cent. of the total energy consumption balance by 2020 .

## Technology Neutral Auctions

In Lithuania, a new support scheme for renewable energy technologies was introduced in the end of 2018. According to the new Lithuanian Law on Energy from Renewable Sources, which became effective as of 1 May 2019, support for RES producers is allocated by way of auctions. Such auctions are based on neutral technology principle in combination with a price premium promotion model. The key criteria which determines new auction winners is the smallest premium offered to the electricity market price in the Nord Pool Exchange that will be paid for the period of 12 years.

According to the legislation, production of electricity from RES shall be promoted by paying the producer, in accordance with the procedure established by the Government:

- a price premium won at the auction, where the sum of the hourly trade price of electricity on the power exchange in the Lithuanian zone for the next day and the price premium won at the auction is lower than or equal to the highest price set by the NERC; and
- a portion of the price premium won at the auction, which is calculated as the difference between the highest price set by the NERC and the hourly trade price of electricity on the power exchange in the Lithuanian zone for the next day, which may not be higher than the price premium won at the auction, where the sum of the hourly trade price of electricity on the power exchange in the Lithuanian zone for the next day and the price premium won at the auction is higher than the highest price set by the NERC.

The new model includes ceilings for the premiums paid thus aiming that RES producers are not overpaid if electricity market prices change, i.e. "maximum price" is set by the NERC to avoid overpayment. The new support model aims to integrate electricity producers that use RES into the market and, therefore, such producers are obliged to sell electricity on the market. Such producers are also responsible and cover all the balancing (exemptions apply for smaller power plants less than 500 kW and electricity grid connection costs.

On 2 September 2019 the NERC announced the first auction for distributing the quota of 0.3 TWh . In order to participate in the auction, the developers had to sign a Letter of Intent with the NERC, to, amongst other things, provide the security of obligations (the amount is calculated by multiplying the capacity of the planned power plant (kW) by EUR 15 per 1 kW )and correspond legal requirements applicable to developers. The foreign (EU) producers who want to participate in an auction and build power plant in their home states can participate in the auction provided that: (i) there is a direct electricity interconnection between Lithuania and home state of the foreign producer and (ii) there is an agreement concluded between Lithuania and home state of the foreign producer.

Three more auctions shall take place in 2020 to 2022; one each year. It is expected to distribute 0.7 TWh of electricity by each auction. One of the auctions was announced on 29 May 2020, other auctions are expected to take place on 6 April 2021 and 19 April 2022.

## Producing Customers

Other measures promoting renewable resources are being actively implemented as well. On 1 October 2019, major amendments to the Law on Energy from Renewable Sources concerning producing customers entered into force. These amendments significantly expanded producing customers' operational capabilities by increasing the potential capacity of renewable installations, expanding the total power of the power plants of producing customers and, among others, introducing the concept of remote customer. The remote customer (natural or legal person) may have a power plant and produce electricity in one place and use it in another. The power plants of producing customers may be constructed, installed and operated by other persons authorised to develop electricity generating capacity and to produce electricity. The newly adopted (on 28 April 2020) amendments to the Law on Electricity improve the conditions for the power purchase agreements and development of renewable energy. The amendments provide for the concept of a purchase agreements of renewable electricity, as well as the possibility for the customer to purchase electricity directly from the producer of renewable electricity without a permit to independent electricity supply. The amendments also provide other measures to improve the position of producers of electricity, such as clear priority for the receipt and transmission of electricity through transmission and distribution grids, a comprehensive compensation mechanism in case of interruption or limitation of the transmission of generated electricity through no fault of the producer and more.

## Current Structure

Currently, following the implementation of the Third Energy Package in the electricity sector, Lithuanian transmission and distribution systems in the electricity sector are structured as follows:

- The TSO Litgrid, AB is a subsidiary of the State holding company EPSO-G, UAB which owns 97.5 per cent. of the shares in Litgrid AB , with the remaining 2.5 per cent. of shares owned by minority shareholders. EPSO-G, UAB is controlled by the Ministry of Energy.
- The distribution system operator ESO is a subsidiary of the Company, which owns 97.66 per cent. of the shares in ESO, with the remaining 2.34 per cent. of shares owned by minor shareholders. The full ownership unbundling model has been implemented in the electricity transmission system.
- The management, accounting and legal unbundling models have been implemented in the distribution system.
- The Law on Electricity provides that all customers be given the option to choose an independent electricity supplier. The customer's choice is unrestricted except in instances where a customer's facility corresponds only to a particular category of capacity. With effect from 1 January 2013, all customers (except household customers) have been free to choose (and change) electricity supplier and this market is fully liberalised.
- Public electricity supply, which is provided by IGN. Distribution system operator ESO, AB, ensures a supply of last resort of electricity to customers that have not chosen an independent electricity supplier or whose chosen supplier fails to fulfil its obligations.


## Participants

As per the above, the following categories of electricity market participants now operate in Lithuania: (i) electricity generators (producers); (ii) the transmission grid operator (Litgrid, AB); (iii) the distribution system operator (ESO); (iv) electricity traders; and (v) end-consumers.

## Price of Electricity

The public electricity price and tariffs are set by the public supplier and approved by the NERC for six calendar months. Electricity is supplied to customers by both public and independent suppliers.

The electricity price currently consists of the following elements: the electricity purchase price; the transmission price; the PSO fee; distribution costs; the price of the public supply service, the price of system services, VAT. The electricity purchase price is market based. By contrast, the transmission price is regulated by the NERC which sets upper price caps.
The PSO fee is paid for services which are in the public interest, as designed by the Government. According to the Law on Electricity in order to implement the strategic goals of the national energy, economic and environmental policies and guarantee services which are on the public interest, the Government, in accordance with the provisions of the laws regulating the legal framework governing the operation of this and other energy sectors, may determine that the services which are in the public interest include:

- the generation and balancing of electricity from RES produced by market participants operating power plant of less than 500 kW ;
- the generation of electricity in a co-generation mode in combined power and heat generation plants when at least 10 per cent. of fuel (primary energy) is saved compared to separate comparable heat and electricity production, or fuel savings are achieved for a co-generation unit with an electrical capacity of less than 1 MW ;
- the production of electricity in plants whose electricity generation is deemed necessary to ensure the security of the energy supply;
- ensuring that a reserve of electricity system is maintained in plants whose operation is deemed necessary to ensure the energy security of Lithuania;
- the development of electricity generation capacities that are strategically important for ensuring the security and reliability of the electricity system or energy independence of Lithuania;
- the implementation of strategic electricity sector projects related to improving energy security by constructing new interconnectors with the electricity systems of other countries and/or connecting the electricity system of Lithuania with the electricity systems of other Member States;
- operations to ensure the safe operation of technical instruments and the management of radioactive waste;
- optimisation, development and/or reconstruction of power networks implemented by the power network operators in order to ensure development of electricity production from RES.

The sale prices and reserve prices of the electricity producers and independent suppliers are not regulated except for cases when the NERC, after investigation, determines that such producer or independent supplier exercises a significant enough market power that it may affect competition. For these market participants the NERC could impose certain obligations. In 2019 the NERC has decided that GEN exercises a significant market in secondary active power reserve and tertiary active power reserve markets and imposed obligations on GEN to provide services at cost-based prices subject to reasonable returns on investments and obligations relating to cost accounting systems for provision of these services. Also, the NERC decided that prices for reserve power sold by GEN shall be determined by NERC.

Each year the transmission system operator determines the necessary amount of Isolated Regime Services and, taking into account the results of tertiary active power reserve auction, selects electricity production units which shall provide this service for the next year based on the principle of the lowest total costs. In 2019, the transmission system operator announced that all electricity production units that meet the technical requirements established under the laws of the Republic of Lithuania will have to provide this service in 2020. The Law on Electricity stipulates that if all available electricity production units are selected for the provision of Isolated Regime Services, the price for the provision of these services becomes regulated by the NERC. Therefore, the NERC has determined price caps all electricity production units which shall provide Isolated Regime Services in 2020.

The NERC supervises the energy sector on behalf of the Republic of Lithuania, publishes the public electricity price and tariffs and lists of public and independent suppliers.

The NERC, in accordance with the Methodology on the Rate of Return on Investments, approved by the NERC, publishes data on the calculation of the rate of return on investments. This Resolution applies to electricity, natural gas, heat and hot water supply sectors where state regulated prices are applicable. The data is to be used by electricity companies for setting the price caps for the regulatory period of 2017 to 2021. For the calculation of the WACC, the following factors are taken into consideration: capped debt servicing costs expressed as a percentage, return on equity expressed as a percentage, share of equity capital (optimal capital structure), share of debt capital (optimal capital structure), and tax rate.

On 7 May 2020, the Parliament of the Republic of Lithuania adopted amendments which will result in the gradual liberalisation and deregulation of the public supply of electricity to household customers, to be implemented in three phases (in 2021, 2022 and 2023, respectively). The law is in force from 1 June 2020. As a result, the state regulation of electricity prices for household consumers may be phased out in the near future. The Company believes the liberalisation of the electricity supply to household customers should not have a material long-term impact on the Group's financial results. For further information please see paragraph 2.6 of the section titled "Risk Factors".

## Trading

Wholesale trade in the domestic market for electricity is conducted using two methods: trading under bilateral agreements and trading on the electricity exchange. The aim is to make trading on the exchange the main method by which wholesale electricity is supplied. Since 18 June 2012, wholesale trading on the Lithuanian Electricity Exchange has been administered by Nord Pool AS, an operator of the Nordic and Baltic electricity exchanges. It should be noted that on 31 May 2018 the NERC approved the offer received from the Baltic States transmission operators for operation of more than one electricity exchange operator in the Baltic States. Therefore, it opened the way for Epex Spot (which previously expressed its interest) and other power exchanges to enter the Lithuanian market.

## Heating Energy Sector

The main legal acts regulating the heating energy sector are the Law on Heat Sector and the National Heat Sector Development Programme for 2015 to 2021 (the "Heat Programme") approved by the Government on 18 March 2015. The Heat Programme aims to assess and identify the primary objectives of the heating sector and the ways in which they can be implemented, taking into consideration domestic and international trends in the environmental and energy sectors as well as economic conditions. The Republic of Lithuania's primary strategic goal in the heating industry is to increase the efficiency of heat generation, transmission and consumption, as well as (where economically reasonable), to replace imported natural gas used for the production of heat with sustainable local and renewable energy sources in order to reduce the costs of heat.

The Law on Heat Sector requires the creation of effective competition in the heat sector. Therefore, it stipulates that heat suppliers must purchase from independent heat producers heat energy produced from renewable sources, as well as waste incineration and fossil fuel that fulfils environmental quality and reliability of supply requirements. In all cases, the price of heat energy purchased from independent heat producers cannot be higher than the comparative heat production costs of the heat supplier.

The activities of all heat suppliers are regulated by the energy market regulator, i.e. the NERC. The NERC approves the maximum prices of heat suppliers. There are two types of heat producers:

- regulated heat producers which own or control heat production or cogeneration facilities that are financed either by EU funds, national financing sources for renewable energy, a state or municipal grant or subsidy, or have received feed-in tariffs for electricity production and independent heat producers or a group of independent heat producers producing more than $1 / 3$ of district heating per year;
- non-regulated independent heat producers which are not subject to the control of the NERC and may set heat prices at their own discretion.
The NERC is engaged in the regulation of heat energy suppliers producing over 10 GWh of heat energy per year, while smaller heat suppliers are regulated by municipalities. A heat supplier and/or a regulated independent heat producer must provide the NERC with a justification for their prices, which are to be approved by the NERC.

New heat producers are entitled to enter the district heating market (as independent heat producers regardless of whether they are regulated or not) if they get access to the district heating system. In this case, they must submit an application to the district heating supplier in order get a connection between a heat production facility and the district heating system. The application must show that such a connection is feasible and complies with the economic and technical requirements of the district heating supplier.

A decision to refuse to provide a connection may be appealed to the NERC. In many cases, the NERC has overturned decisions by district heating suppliers and granted the requests of potential independent heat producers. Therefore, entering the district heating production market should be seen as a realistic opportunity.

## Licensing requirements

Heat suppliers must hold a licence for the supply of heat. The NERC issues licences to those supplying at least 10 GWh of heat per year, taking into account recommendations provided by municipal authorities. It also has the power to suspend licences, and exercise control over licensed activities. The licences for suppliers of heat who provide less than 10 GWh of heat per year can be issued, suspended or cancelled by the city municipality. If a heat producer sells heat to a heat supplier, requirement to hold a licence is not applicable, but if a heat producer sells heat directly to consumers, the producer must have a heat supply licence. Meanwhile, a permit granted by a municipality is required in order to sell electricity produced by a combined heat and power plant.

## Participants

As per the above, the following categories of heat market participants operate in Lithuania: (i) suppliers of district heating; (ii) non-regulated independent heat producers; (iii) regulated independent heat producers; and (iv) end-consumers.

## Heat Auctions

From 1 December 2018 new rules on heat auctions came into effect. According to the new rules, the amount of heat purchased from independent heat producers and/or generated by heat facilities of the heat suppliers are determined under the heat auction organised by the energy exchange operator.

Heat suppliers and independent heat producers participate in the heat auction organised by the energy exchange operator and submit proposals for the heat production and/or purchase and, having won the auction, in accordance with the auction results produce and/or sell the amount of heat at the price indicated in the offer. The lack of heat that was not purchased through the heat auction, the heat supplier produces by available heat production facilities.

In all cases, heat is produced and/or purchased at a price not higher than the comparable heat production costs of the heat supplier calculated under the requirements set by the NERC.

## (i) Gas Sector

The natural gas sector is governed by the EU Energy Regulation and, in particular, by the Third Energy Package which has been transposed into the Law on Natural Gas and the Law on the LNG Terminal of the Republic of Lithuania. The Republic of Lithuania has chosen to implement the full ownership unbundling model in the natural gas sector pursuant to the requirements of the respective Directives.

## Licensing Regime

The following activities are regulated in the natural gas sector (licences are issued by the NERC) as follows: natural gas transmission; natural gas distribution; natural gas storage; LNG regasification; and natural gas market operation.

The licences are issued for an unlimited period of time. The NERC issues licences pursuant to the same security, reliability and non-discriminatory principles as applicable to the licensing regime for the electricity sector (see paragraph 2.3(b) of this Part 9 ("Regulation"). The activity of natural gas supply (except trading in natural gas exchange and gas stations) are considered to be regulated by permissions, instead of being a licensed activity. Trading in natural gas exchange and gas stations is not regulated by permissions or licences.

## Transmission and Distribution of Gas

The Lithuanian natural gas market has interconnection with the Baltic States and Finland, but is not integrated with other EU Member States. Lithuania has the main connection with Belarus which is used for constant supplies. The connection with Latvia is used for trading with the rest of Baltic States and Finland and also is used for emergency cases, i.e. ensuring uninterrupted gas supply in the event of a supply failure in the sole gas connection with Belarus. The existing gas connection with Belarus has sufficient technical capacities to meet customer needs, but dependency on the single connection is not ideal, however the liquidity is compensated through the LNG terminal.

Lithuania does not have its own natural gas resources. Gas used to be imported to Lithuania by a single importer, OAO Gazprom. The wholesale sector of the natural gas market did not see any significant changes until the liberalisation of the market in 2012 by the adoption of the Law on the LNG Terminal of the Republic of Lithuania and amendments to the Law on Natural Gas.
Pursuant to the Regulation (EU) No. 994/2010 Concerning Measures to Safeguard the Security of Gas Supply and Repealing Council Directive 2004/67/EC, Member States were required to ensure that measures were taken by no later than 3 December 2014, to ensure that in the event of disruption of the single largest gas infrastructure, the capacity of the remaining infrastructure would be able to satisfy the total gas demand of the calculated area during a day of exceptionally high gas demand.
The Law on the LNG Terminal of the Republic of Lithuania sets forth activities and operation of the LNG Terminal, and establishing the legal, financial and organisational conditions for the implementation of the LNG Terminal project. The designated supply obligations to provide mandatory baseload LNG deliveries to LNG Terminal ensured that the LNG Terminal is in operation at all times. The LNG Terminal has enabled the diversification of Lithuania's natural gas supply, increasing the security and reliability of this supply. The amendment to the Law on the LNG Terminal made in June 2013 provided that the building costs of the LNG Terminal, its infrastructure and the connection, which cannot be financed from other sources available to Klaipedos Nafta, AB, as well as all the fixed operating costs of the LNG Terminal, its infrastructure and connection are included in the
natural gas transmission price in accordance with the procedure established by the NERC as a supplemental element of natural gas supply security. The supplemental element is collected, administered and paid out to the LNG Terminal operator or Klaipedos Nafta, AB and designated supplier (LITGAS, now IGN) by the natural gas TSO - Amber Grid, AB.
According to the amendment of the Law on the LNG Terminal of November 2015 reasonable costs incurred by a designated supplier in supplying the mandatory quantity of gas from the LNG Terminal are also included in the natural gas transmission price as a supplemental element of natural gas supply security.

After the construction of the LNG Terminal was finished, negotiations with Norwegian energy company Equinor ASA (previously Statoil ASA) were completed and a five-year LNG supply contract for the supply of the mandatory quantity of gas was signed by LITGAS, the designated supplier, in August 2014. In 2016, the LNG supply contract with Equinor ASA (previously Statoil ASA) was renegotiated and extended to 2024. Equinor ASA is viewed as a reliable partner for alternative gas supply to Lithuania, providing Lithuania's gas market participants with an opportunity to choose alternative gas suppliers. Until 2019, the designated supplier was obliged to sell the mandatory quantity of gas to regulated energy consumers in Lithuania for the regulated price set by NERC. In December 2018, the Parliament of the Republic of Lithuania adopted the amendment of the Law on the LNG Terminal by which from 2024 Lithuania will secure LNG supply by acquiring an LNG storage vessel. In addition to that, such amendment enabled spreading the operating costs of LNG terminal evenly over the planned period of the LNG terminal operation, instead of over the LNG storage vessel lease period of 10 years. The amendment also allowed the designated supplier to be compensated for any price differences between the LNG supply contract and local gas market import prices, technical losses that exceed the losses of other terminal users and financial costs associated with the long-term LNG supply contract. The amendment removed the requirement to sell mandatory quantity of gas to regulated energy consumers and allowed designated suppliers to sell gas to all market participants at an unregulated price.

The Law on the LNG Terminal also sets out the volumes of annual mandatory baseload LNG deliveries approved by the Government that ensure uninterrupted operation of the LNG Terminal. The volumes for the period between 2021 to 2024 are expected, but not guaranteed, to be consistent with the volume for 2015 to 2020 (volume of four conventional LNG cargoes per year) and a decision confirming this is expected to be announced in 2020.

## Current Structure

Following the implementation of the applicable EU legislation and the transposition of the Third Energy Package, the Lithuanian transmission and distribution systems are structured as follows:

- in October 2014, natural gas transmission activities were completely separated from vertically integrated company Lietuvos Dujos, AB which was controlled by OAO Gazprom, E.ON Ruhrgas International and the Republic of Lithuania, and were transferred to a new company, Amber Grid, AB;
- Amber Grid, AB is the operator of the Republic of Lithuania's natural gas transmission system and is in charge of the transmission of natural gas (transportation of natural gas through highpressure pipelines) to system users, and the operation, maintenance and development of the natural gas transmission system. Amber Grid, AB is owned by UAB EPSO-G which holds 96.58 per cent. of its shares, with minority shareholders holding 3.42 per cent. of the shares;
- natural gas supply services were transferred to a new company, UAB Lietuvos duju tiekimas, which has been ensuring the supply of natural gas to household customers, non-household customers and other consumers since 1 November 2014;
- natural gas distribution activities are carried out by ESO which was established by way of a merger between LESTO AB (which performed electricity distribution activities) and Lietuvos Dujos, AB (which acted as the natural gas distribution system operator). ESO is controlled by the Company which holds 97.66 per cent. of its shares, with minority shareholders holding the remaining 2.34 per cent.;
- on 27 November 2014, Klaipedos Nafta, AB, which implemented the LNG Terminal project, received a natural gas liquefaction licence and undertook the activities of the LNG Terminal operator in 2015;
- management, accounting and legal separation has been implemented in respect of the distribution systems;
- GET Baltic was the only company holding a natural gas market operator's licence in 2015. The main functions of the market operator include the organisation of secondary trading of natural gas on the natural gas exchange; and
- from the beginning of 2020, the regional Gas Exchange (GET Baltic) operating in the Lithuanian, Latvian and Estonian markets, has successfully launched new market in Finland and has become a single regional trading platform for a Baltic - Finnish gas market.


## Price of Gas

Prices in the gas sector are either State-regulated or non-regulated. Prices are regulated by the setting of price caps by the NERC. In the natural gas sector, prices are regulated by setting price caps for transmission, liquefaction, storage, distribution, and supply of last resort. By setting the exact service prices in the natural gas sector, the NERC regulates natural gas system balancing prices as well as the prices for the connection of new customers to the gas system. The NERC sets the price caps for a five-year term. The prices may be adjusted by the NERC, but no more than once per year except in cases provided for by the Law on Natural Gas. The law stipulates that gas undertakings must set their specific gas tariffs for household customers for a period of six months. Gas supply prices for business consumers are unregulated.

The gas tariff per cubic metre consists of the price of imported gas, the costs associated with gas delivery to the customer (transmission and distribution), funds required to ensure security and reliability, the profit margin set for the supplier, and taxes.

The total price paid by the end customer consists of a variable tariff component calculated on the basis of consumed gas and fixed tariff component paid on a monthly basis in order to maintain the working capacity of the system and to ensure a reserve of power in the transmission pipelines, as each customer must be guaranteed to receive a quality service at any time. The fixed tariff includes expenditures on accounting and on the conclusion of contracts (price of supply). The structure of the fixed gas tariff consists of the fixed component of the gas supply price, the fixed component of the gas transmission price, and VAT.

Pursuant to the Methodology for Setting State-Regulated Prices in the Natural Gas Sector approved by Resolution No. O3-367 of the NERC of 13 September 2013, a price cap per capacity unit has been set and adjusted for transmission activities and the pricing model of entry-exit points has been applied since 2015.

In 2018 and 2019, the NERC has changed the Methodology for Setting State-Regulated Prices in the Natural Gas Sector, by separating from it the Methodology for Setting the Revenues and Prices of the State-Regulated Natural Gas Transmission Activities. Both methodologies determine the price regulation by establishing a revenue cap and applying an incentive regulation mechanism.

The NERC also sets the regulatory mechanism for the calculation of the additional natural gas supply security component of the transmission price covering the fixed LNG Terminal operation costs, the supply costs of the designated supplier, the difference between the price of acquisition of the minimum annual gasified natural gas volume to ensure the mandatory activities of the LNG Terminal, the price of the sale thereof, and the administration costs of the LNG Terminal fund administrator. The security component is applied to natural gas system users and/or natural gas consumers for the natural gas consumption capacities necessary for ensuring their maximum daily needs of natural gas at the delivery points.

## (j) Material Environmental and other Related Regulation

The Law on Environmental Protection of the Republic of Lithuania sets out the main rights and duties of legal and natural persons in preserving biodiversity, ecosystems and the landscapes of Lithuania to ensure a healthy and clean environment, the rational use of natural resources in Lithuania, its territorial waters, continental shelf and economic zone, as well as liability and economic sanctions for legal persons committing environmental violations.

## Integrated Pollution Prevention and Control

Industrial Emissions Directive was adopted in 2010. The Industrial Emissions Directive, among other things, provides that Member States must set up a system of environmental inspections of the installations concerned and sets out the best techniques. The Industrial Emissions Directive into their national law by 7 January 2013. Order No. D1-528 of the Minister of Environment of the Republic of Lithuania "Regarding the Issuance and Withdrawal of Integrated Pollution Prevention and Control Permits" (the "IPPC Act") has implemented the Industrial Emissions Directive.
The IPPC Act also lays down rules designed to prevent or, where that is not practicable, reduce emissions into the air, water, and land and to prevent the generation of unnecessary waste, in order to achieve a high level of protection of the environment taken as a whole.

## General Liability

Under the legislation of the Republic of Lithuania and the EU, liability can be administrative, criminal and civil depending on the damage to the environment. Liability for environmental damage can also be incurred under EU environmental law. In Lithuania, liability for environmental damage is governed by the Law on Environmental Protection, the Code of Administrative Violations of Law, the Criminal Code and other legal acts.

## The "Polluter Pays" Principle

The Lithuanian Law on Environmental Protection has transposed EU Directive 2001/42/EC of the European Parliament into the legal system of the Republic of Lithuania for the assessment of the effects of certain plans and programmes on the environment.
In addition, the Law on Environmental Protection has implemented EU Directive 2004/35/CE on Environmental Liability with regard to the Prevention and Remedying of Environmental Damage. The purpose of this Directive is to establish a framework of environmental liability based on the "polluter pays" principle, to prevent and remedy environmental damage. This principle is fully and properly implemented in Lithuania. One of the main legal acts of the Republic of Lithuania implementing the "polluter pays" principle is the Law on Pollution Tax of the Republic of Lithuania. It stipulates that the taxes relating to environmental pollution from mobile and stationary polluting sources must be paid by natural and legal persons that pollute the environment as a result of their economic and/or commercial activities.

## Criminal Liability towards the Republic of Lithuania

The Criminal Code of the Republic of Lithuania specifies crimes and criminal offences against the environment and human health and provides for criminal liability of legal persons as well as natural ones. Offenders can be punished by community service, a fine, restriction of liberty, arrest, or imprisonment for a term of up to three years or up to eight years for more serious crimes. The Criminal Code of the Republic of Lithuania provides for liability only for the most dangerous crimes against the environment (e.g. illegal possession of ozone-depleting substances or marine pollution from ships). As previously mentioned, criminal liability applies to both natural and legal persons.

## Civil Liability towards a Third Party

As mentioned above, EU Directive 2004/35/CE has been implemented by the Lithuanian Law on Environmental Protection. In addition, this Directive has implemented a strict liability doctrine under which civil liability for environmental offences is imposed on legal persons. The Lithuanian Law on Environmental Protection also provides that civil liability is imposed regardless of the fault of legal persons for environmental damage, except in cases where damage to the environment is deemed negligible, i.e. the damage is insignificant.

Civil liability for environmental offenses may be applicable in conjunction with other forms of legal liability, i.e. criminal or administrative liability. Offenders found to be administratively or criminally liable are usually also required to pay compensation for damage to the environment caused by unlawful acts.

## Administrative Liability towards the Republic of Lithuania

Administrative liability is an independent type of legal responsibility that applies to natural and legal persons that have committed administrative violations. Administrative liability also entails statutory administrative sanctions to ensure compliance with the requirements of environmental law, to deal with environmental offences, and to enforce environmental law.

The Law on Environmental Protection specifies the cases in which administrative liability for environmental damage is imposed on legal persons, including legal persons from other countries and other organisations and their subsidiaries. Such liability under the Law on Environmental Protection is imposed where offences do not result in criminal liability of legal persons. The main purpose of administrative liability is to impose economic sanctions on legal persons for such breaches of environmental law.

The Code of Administrative Violations of Law contains the highest number of provisions related to environmental protection and liability for breaches. It is mainly applied to natural persons. However, there are several offences for which legal persons are penalised under this legal act (in cases where the Criminal Code and/or the Lithuanian Law on Environmental Protection do not provide for liability). Breaches of the Code of Administrative Violations of Law may result in fines ranging from EUR 10 to EUR 6,000. It should be noted that liability for administrative offences may be imposed in the form of a prohibition to engage in certain activities which impact upon the environmental or confiscation of certain tools. The Code of Administrative Violations of Law also provides for the forfeit of assets as well as restriction or suspension of the licences required to pursue some economic activities which have an environmental impact in Lithuania.

## (k) Directive on the Deployment of Alternative Fuels Infrastructure

In January 2013, the Commission proposed a directive requiring Member States to adopt national policy frameworks for developing the market for alternative fuels and to ensure that minimum infrastructure is set up for their supply in road and water-borne transport. Each Member State should ensure the establishment of a defined minimum number of recharging points for electric vehicles by the end of 2020 (at least 10 per cent. of them publicly accessible). Ports should be equipped with shore-side electricity supply for vessels by the end of 2025. A sufficient number of hydrogen refuelling points should be set up (no further than 300 km apart) to allow hydrogen vehicles to move throughout the territory (by 2020 in Member States where this technology has already been introduced). The supply of LNG should be available for navigation along the core Trans-European Transport ("TEN-T") network in maritime ports (2025) and inland ports (2030), and LNG refuelling points should sustain heavy-vehicle road transport along the TEN-T core network (refuelling points approximately every 400 km by 2020). By the end of 2020, Member States should ensure that a sufficient number of natural gas (including bio-methane in gaseous form ("CNG")) refuelling points are set up (approximately every 150 km ) to support CNG vehicles across the EU This Directive also requires harmonisation of technical specifications for alternative fuels, and common standards for refuelling and electric charging systems, and more information to consumers on the compatibility of fuels and vehicles.

The Directive requires Member States to develop national policy frameworks for the market development of alternative fuels and their infrastructure. It also provides for the use of common technical specifications for recharging and refuelling stations. Member States had to transpose the Directive into their national law and to submit their national policy frameworks by 18 November 2016. The provisions of the Directive are proper transposed into Lithuanian legislation.

### 2.4 Waste Management

EU Directive 31/1999 on the Landfill of Waste stipulates that Member States are obliged to reduce the amount of biodegradable municipal waste going to landfills to 35 per cent. of the total produced by 16 July 2016. In addition, the recently announced Circular Economy Strategy sets a binding landfill target to reduce landfill waste to a maximum of 10 per cent. of municipal waste by 2035 . The Government's target is to reduce landfill waste to a maximum of 5 per cent. of municipal waste by 2030. Scandinavian practice is even more ambitious than that - zero waste to landfill. In 2014, Lithuania landfilled approximately 60 per cent. of municipal waste. The average landfilling rate in the EU was only 27.5 per cent. in 2014.

In this context, the Republic of Lithuania needs to develop and manage the necessary infrastructure for the public interests in order to attain the EU waste management goals and avoid possible liability of the Republic of Lithuania for failure to achieve the predefined reduction targets. The Commission promotes energy recovery from proper waste management and contribution to the EU strategy for smart, sustainable and inclusive growth. For the purpose of environmental protection, waste management must be carried out in accordance with a number of waste prevention and management priorities.

## (a) Waste Hierarchy Principle

The Law on Waste Management provides the basic terms and definitions related to waste management, such as the definitions of waste, recycling and recovery. In addition, the State Waste Management Plan for 2014 - 2020 adopted by the Government, establishes strategic state and municipal waste management objectives, tasks and tools, as well as the principal direction of national and EU level subsidies.

Making the avoidance and reduction of waste generation a high priority encourages the community, industry, and government to reduce the number of virgin materials extracted and used. The goal is to maximise efficiency and avoid unnecessary consumption through behaviours such as: selecting items with the least packaging or that require the fewest resources to produce, avoiding disposable goods or single-use materials, buying products that are recycled, recyclable, repairable, refillable, reusable or biodegradable and using leftover food rather than throwing it away.

The second priority according to the waste hierarchy principle is resource recovery, which maximises the options for re-use, recycling, reprocessing and energy recovery. Where avoiding and reducing waste is not possible, the next most preferred option is to re-use the materials without further processing, avoiding the costs of energy and other resources required for recycling. Re-use (without further processing) and recycling (processing waste materials to make the same or different products) keeps materials in the productive economy and benefits the environment by decreasing the need for new materials and waste absorption. Where further recycling is not feasible, it may be possible to recover energy from the material and feed that back into the economy where this is acceptable to the community. According to the waste management hierarchy, landfilling is the least preferable option and should be limited to the necessary minimum.

## (b) Requirements and Limitations for Waste-to - Energy Power Plants

On 31 January 2014, the Law on Waste Management was amended and supplemented with provisions stating that only objects of national significance may use or plan to use municipal waste (which remains after the sorting of waste containing energy value and which is unsuitable for processing) for energy recovery purposes. The law also specifies the competence and discretion of the Government to set the criteria for acknowledging waste management facilities to be projects of national significance, however on 18 February 2020, the Constitutional Court of the Republic of Lithuania recognised that provision of the Law on Waste Management of the Republic of Lithuania in so far as it provides that the extent to which the Government of the Republic of Lithuania is instructed to establish criteria for recognising as objects of national importance waste management facilities in which municipal waste with energy value unsuitable for energy may be used or planned to be used as fuel for energy production, contradicts with the Clauses 1 and 3 of Article 46 of Constitution of the Republic of Lithuania.

In May 2014, the Government acknowledged that Vilnius and Kaunas CHP waste-to-energy projects developed by Group companies have national economic significance to the Republic of Lithuania, so this decision is valid as it was adopted before the decision of the Constitutional Court of the Republic of Lithuania.

## PART 10 - RELATIONSHIP WITH THE PRINCIPAL SHAREHOLDER AND RELATED PARTY TRANSACTIONS

## 1. THE PRINCIPAL SHAREHOLDER

As at the date of this Prospectus, the Republic of Lithuania, through the Ministry of Finance of the Republic of Lithuania, is the sole shareholder of the Company, which is the parent company of the Group. The management of the shareholding is carried out in accordance with the Law on Companies and the Description of the Procedure for the Execution of the State's Property and Non-property Rights in State-Owned Enterprises, effective from 6 June 2012 by Resolution No. 665 of the Government of the Republic of Lithuania and the Articles of Association.

Pursuant to Resolution No. 631 of the Government of the Republic of Lithuania of 17 June 2015, at least half of the members of the Supervisory Board must be independent members. The independent members of the Supervisory Board are to be appointed by the shareholders of the Company in general meeting. For so long as the Principal Shareholder holds more than 50 per cent. of the Shares, it will have the right pursuant to the Law on Companies and the Law on the Management, Use and Disposal of Assets owned by the State and Municipality, to appoint the remaining members of the Supervisory Board. The Company's Supervisory Board comprises seven members, two of whom are nominated by the Ministry of Finance and represent the Principal Shareholder and five of whom are independent members. The Chairman of the Supervisory Board is independent and, in the case of a deadlock of votes, has the casting vote. Accordingly, the Principal Shareholder cannot make unilateral decisions through its members nominated to the Supervisory Board. All members of the Supervisory Board are elected for a term of four years by the General Meeting. Please see paragraph 2 of Part 8 ("Management and Corporate Governance").

The Principal Shareholder currently holds 100 per cent. of the issued share capital of the Company. Assuming 20,901,503 Shares are issued under the Offering, the Principal Shareholder is expected to hold 72.2 per cent. of the Enlarged Share Capital. For further information, please see paragraph 3 of Part 12 ("Description of the Share Capital of the Company and Applicable Lithuanian Legislation"). The Principal Shareholder exercises its voting rights through the Ministry of Finance. It does not, and will not following Admission, have different voting rights attached to the Shares it holds in the Company. Certain activities planned by the Group, including mergers and acquisitions, establishment of new legal entities by the Company (but not Group subsidiaries), reorganisations or equity injections into the Group's principal subsidiaries and dividends require the approval of the Principal Shareholder. Additional prior approval of the Government of the Republic of Lithuania is required for certain matters, including decisions to increase share capital of the Company by additional contributions of the shareholders (as long as the state owns at least 50 per cent. of voting rights in the Company), liquidate or cancel liquidation of the Company, reorganise the Company or change its legal form (as long as the State owns at least $2 / 3$ of votes).

Pursuant to Resolution No. 665 of the Government of the Republic of Lithuania of 6 June 2012, the Principal Shareholder shall, at least every four years, prepare and submit to the Company a "Letter of Expectations" regarding the objectives pursued by the Principal Shareholder in relation to the Company and the Principal Shareholder's expectations of, among other matters, the Group's performance and other financial matters.

The Company is a significant contributor to the Republic of Lithuania's budget among state-controlled companies in Lithuania. For information relating to dividend payments made by the Company in recent years, see paragraph 2 of Part 2 ("Dividend Policy").
The ability of the Government to support the Company and the Group through subsidies, loans, capital or other financial injection is restricted by, and subject to, the relevant EU rules regarding state-aid. In 2014 the Company received a EUR 32.6 million "payment in kind" equity injection, in the form of Lietuvos Dujos AB shares from the Government. It is possible that support of this sort may also be provided in the future but there is no commitment from the Principal Shareholder to do this. For further information regarding the risks associated with the Company's relationship with the Principal Shareholder, see paragraph 5.4 of the section titled "Risk Factors".

## 2. RELATED PARTY TRANSACTIONS

The relationships between the Group and its related parties, identified according to the principles of International Accounting Standard 24, primarily consist of business transactions relating to the sale and purchase of products, goods and services. They fall within the activities carried out by the Group
in the ordinary course of its business. Please see Note 21 of the Interim Financial Information for information on the Group's related party transactions conducted in the six-month period ended 30 June 2020, Note 41 of the 2019 Financial Statements for information on the Group's related party transactions conducted in the year ended 31 December 2019, and Note 39 of the 2018 and 2017 Restated Financial Statements for information on the Group's related party transactions conducted in the year ended 31 December 2018 and 2017. During the period since 1 July 2020 and up to the Latest Practicable Date, the Company and other members of the Group entered into regular business transactions with other state-owned entities, which are considered as related parties of the Group as the sole shareholder of the Company is the Republic of Lithuania represented by the Ministry of Finance. Please see Note 21 of the Interim Financial Information for further information on the identity of the relevant entities.

The Group's transactions with its related parties are regulated by the Law on Companies, Articles of Association and transfer pricing documents, which provides for comprehensive regulation of rules concerning related party transactions and conflicts of interest between a company and members of its Management Board or Supervisory Board (and persons close to such members).

As the sole shareholder of the Company is the Republic of Lithuania represented by the Lithuanian Ministry of Finance, the Group's related party transactions are transactions with the Republic of Lithuania, associates and all entities controlled by or under significant influence of the Republic of Lithuania, and key management and their close family members.

## 3. RELATIONSHIP WITH THE PRINCIPAL SHAREHOLDER

The Ministry of Finance as the sole shareholder of the Company made certain amendments to the Corporate Governance Guidelines on 7 September 2020. The amended Corporate Governance Guidelines set out recommended principles of the Company's operational independence by reference to the Principal Shareholder's actions, and provide, inter alia, that the Principal Shareholder shall:
(a) not take any action that could prevent the Company or the Group from carrying its business independently;
(b) not influence the day-to-day running of the Company's business or hold or acquire material shareholding in one or more significant subsidiaries of the Group;
(c) not take any action (or omit to take any action) which would be prejudicial to the Company's status as a listed company or the Company's eligibility for listing, or would reasonably prevent the Company from complying with the obligations and requirements established by law applicable to listed companies;
(d) conduct all transactions and ensure relationships with any member of the Group on an arm's length basis and on a normal commercial basis;
(e) not vote in favour of, or propose, any decision to amend the Articles of Association, which would be contrary to the principle of independence of the Company's business; and
(f) vote in a manner that ensures the management of the Company complies with principles of good governance set out in the Nasdaq Vilnius Corporate Governance Code.

## PART 11 - OVERVIEW OF THE SECURITIES MARKET IN THE REPUBLIC OF LITHUANIA

The summary in this Part 11 ("Overview of the Securities Market in the Republic of Lithuania") is based on the Lithuanian laws as in effect on the date of this Prospectus and is subject to changes in such laws. Furthermore, the following summary only provides a general overview of the legal environment in Lithuania and does not constitute an exhaustive description of legal acts and regulations governing listed companies or companies generally in Lithuania or applicable to investors and/or shareholders of an Lithuanian company. Investors should seek qualified legal advice to gain a thorough overview of any rights and obligations they may have under Lithuanian law.

## 1. NASDAQ VILNIUS STOCK EXCHANGE AND THE LITHUANIAN SECURITIES MARKET

### 1.1 Nasdaq Vilnius Stock Exchange

Nasdaq Vilnius Stock Exchange is Lithuania's only regulated securities market, owned by Nasdaq, Inc, the world's largest exchange company, providing trading, exchange technology and public company services across six continents.

Nasdaq stock exchanges in Vilnius, Riga and Tallinn form the Nasdaq Baltic market representing a joint offering of Nasdaq's exchanges in Baltic states. The Nasdaq Baltic market includes a harmonised trading rules and market practices, same trading system, joint trading lists, harmonised indexes, a single membership, trading and settlement currency allowing investors easy access to all Baltic listed financial instruments through any of the pan-Baltic members.

Nasdaq Vilnius is a self-regulated organisation, issuing and enforcing its own rules and regulations consistent with standard exchange operating procedures within the framework of EU and Lithuanian legal acts. It is licensed and supervised by the BoL.
Nasdaq Vilnius uses the Nasdaq trading platforms INET Nordic and Genium INET, which are also used by exchanges on the Baltic and Nordic exchanges.

### 1.2 Registration of Shares

The register of shareholders of public limited liability companies (including those that are traded on the Nasdaq Vilnius Stock Exchange) are held with Nasdaq CSD. Nasdaq CSD is a regional Baltic central securities depository, licensed under the European Central Securities Depositories Regulation (EU) No 909/2014 ("CSDR") and authorised and supervised by the Latvian Financial and Capital Market Commission. In Lithuania and Estonia Nasdaq CSD operates via local branches. All the transactions in Nasdaq CSD are recorded and can be performed through investment firms and credit institutions which are direct or indirect members of Nasdaq CSD (the "Intermediaries") and which can open and administer personal financial instruments accounts for the owners of shares, including the Shares. Shares are held in book-entry form. No physical share certificates are issued.
All domestic and foreign persons can open a securities account with an Intermediaries (subject to know-your-customer, AML and other checks as may be applied by that intermediary).

In addition to the regular securities accounts opened in the name and for the benefit of the Intermediary (Intermediary's own account), in Nasdaq CSD Intermediaries can open securities accounts indicating the number of securities held in the name of their clients. Such separation deems that shares held in the account opened for the benefit of Intermediary's clients are not considered as the shares of the Intermediary, and thus are excluded from the bankruptcy estate of the Intermediary.

### 1.3 Supervision

The operations of Nasdaq Vilnius Stock Exchange are supervised by the BoL with the purpose of ensuring the compliance with the rules and requirements applicable in respect of the operations of regulated markets. Compliance with the Nasdaq Vilnius Listing Rules by its members is monitored by supervising officer of the Nasdaq Vilnius Stock Exchange.

The operator of the Nasdaq Vilnius Stock Exchange exercises supervision over the exchange with respect to the prices of securities traded on the exchange and the conduct and execution of transactions for the purpose of detecting and reducing transactions conducted on the basis of inside information, market manipulation and other violations of the law. The operator of Nasdaq Vilnius Stock Exchange also supervises the disclosure of adequate information to the investors, protection of the interests of the investors as well as their fair and equal treatment, in addition to the BoL.

## 2. DISCLOSURE OF TRANSACTIONS AND OWNERSHIP

The disclosure requirement regime is provided in the Law on Securities which implements the rules stipulated in the Transparency Directive and its later amendments (Directive 2004/109/EC of the European Parliament and of the Council of 15 December 2004 on the harmonisation of transparency requirements in relation to information about issuers whose securities are admitted to trading on a regulated market and amending Directive 2001/34/EC). According to the Law on Securities, a person who acquires or disposes of the beneficial ownership in Shares or GDRs as a result of which the proportion of its voting rights in the Company reaches or exceeds (in the case of acquisition) or no longer exceeds (in the case of each disposal) 5 per cent., 10 per cent., 15 per cent., 20 per cent., 25 per cent., 30 per cent., 50 per cent., 75 per cent. or 95 per cent. of all the votes represented by the shares issued by the Company, the person must notify the Company and the BoL in respect of the number of votes held by the person. For the purposes of this requirement, votes are held by a person shall be deemed to be the rights to vote as determined in accordance with the Law on Securities.

Under the Nasdaq Vilnius Listing Rules, an issuer is required to ensure that shareholders (including GDR Holders) holding 5 per cent. and more of the votes represented by the shares of the issuer (including shares represented by GDRs) disclose information, through the issuer, on all the significant provisions of all the agreements made with other shareholders or third parties which are aimed at restricting the free transferability of the shares or which may have a significant effect on the price of the shares.

## 3. MARKET ABUSE AND INSIDE INFORMATION

Regulation (EU) No 596/2014 ("MAR"), prohibiting market abuse in financial markets, is directly applicable in Lithuania. Broadly speaking, market abuse under MAR consists of insider dealing, unlawful disclosure of inside information or market manipulation in relation to any financial instruments which have, inter alia, been admitted to trading on a regulated market or with respect to which a request for admission to trading on a regulated market has been made. Any other conduct or action which can have an effect on such financial instrument, irrespective of whether it takes place on a trading venue or not, may also constitute market abuse under MAR.

MAR sets forth the definition of "inside information" and stipulates it must, amongst other things, be precise and must, if made public, be likely to have a significant effect on price (using the reasonable investor test). Insider dealing arises where a person possesses inside information and uses that information by acquiring or disposing of, for its own account or for the account of a third party, directly or indirectly, financial instruments to which that information relates. The use of inside information by cancelling or amending an order concerning a financial instrument to which the information relates where the order was placed before the person concerned possessed the inside information, shall also be considered to be insider dealing. Recommending or inducing another person to engage in insider dealing may also constitute insider dealing.

Unlawful disclosure of inside information arises where a person possesses inside information and discloses that information to any other person, except where the disclosure is made in normal exercise of an employment, a profession or duties.

Market manipulation comprises various specified activities which have the effect of misleading and/or distorting the market for financial instruments or benchmarks.

Dependant on the circumstances of the offence, misuse of inside information and market manipulation may be qualified as criminal offences under the Lithuanian Criminal Code.

## 4. MANDATORY TAKEOVER BIDS

The legal regime applicable to takeover bids is provided in the Law on Securities which implements the rules stipulated in the Takeover Directive (EU Directive 2004/25/EC of the European Parliament and of the Council of 21 April 2004 on takeover bids). If a person (either directly or together with any persons acting in concert) acquires shares that in connection with the holding held by him or by other persons acting in concert entitles him to more than $1 / 3$ of votes at the general meeting of shareholders of the Company, such person must either transfer shares exceeding this threshold, or make a mandatory offer to all remaining shareholders for acquisition of the shares held by them in the relevant company (i.e. mandatory takeover bid). The acquisition of GDRs would be considered as an indirect acquisition of Deposited Shares given that the GDR Depositary holds the Deposited Shares
in its name on trust for the benefit of GDR Holders under the GDR Terms and Conditions. Therefore, GDR Holders would be subject to obligations under the Law on Securities. The GDR Depositary would not be subject to obligations under the Law on Securities as the holder of the Deposited Shares, subject to demonstrating that it holds Deposited Shares on trust for the benefit of GDR Holders and that the GDR Depositary does not have any right to exercise voting rights in the Deposited Shares in its sole discretion. For further information, please see paragraph 7 of Part 12 ("Description of the Share Capital of the Company and Applicable Lithuanian Legislation").

## 5. CORPORATE GOVERNANCE

The corporate governance principles described below apply generally to all public limited liability companies incorporated in Lithuania, including the Company. An overview of the composition and competence of the governing bodies of the Company and the requirements applicable to the corporate governance of the Company is provided under Part 8 ("Management and Corporate Governance").

A public limited liability company has a statutory three-tier corporate governance structure: the general meeting of shareholders, the collegial body (either supervisory board and management board, or if supervisory board is not formed, certain functions of the supervisory board must be attributed to the management board) and the chief executive officer. The competence of each corporate body is set out under the Law on Companies and the articles of association of the company.

The articles of association and regulations of respective collegial body can stipulate the competence and operational aspects regarding each corporate body that deviate from the statutory default, although to a certain extent only within the mandatory provisions of the Law on Companies and other relevant legislation.

The general meeting of shareholders is the highest governing body and is responsible for deciding on, among other, amending the articles of association, increase and decrease of the share capital, distribution of dividends and approving the annual financial report. The general meeting of shareholders meets annually and when summoned on an extraordinary basis. The general meeting of shareholders also approves the audited annual report, after the supervisory council has compiled a report on the annual report.

The supervisory board is the supervisory body of at least three and no more than 15 members exercising oversight over the management board and chief executive officer and involved in the strategic planning of the activities of the company. Supervisory board considers and approves company's strategy, as well as analyses information on its implementation, submits various comments and proposals to the general meeting of shareholders, such as on annual financial statements and profit (loss) allocation, on annulments of decisions of management board and chief executive officer which contradict laws or articles of association of decisions of the general meeting of shareholder, etc.

The management board of the company participates in company's the day-to-day operations more actively, although is not authorised to represent the company. The management board makes majors decisions related to company's activities, such as for the company to enter into certain transactions above threshold stipulated under company's articles of association.
Chief executive officer is a single-person managing body responsible for carrying out daily activities of the company and entitled to act on company's behalf.

The management board and supervisory council members and the chief executive officer have statutory loyalty, confidentiality and diligence obligations towards the company. Breach of such obligations may result in the personal civil, and potentially even criminal, liability of such person.
Company may form other voluntary bodies or committees which have internally agreed or statutorily stipulated responsibilities and competence, e.g. an audit committee, remuneration committee, etc.

A public limited company is required to engage an auditing company. The auditing company is appointed by the general meeting of shareholders which also determines the principles of remuneration of the auditing company.

Annual financial statements of a public limited company must be audited and approved by the general meeting of shareholders. The management board is required to present the annual financial statements and annual report, the audit's report and a proposal regarding the distribution of profit to the general
meeting of shareholders for approval. The annual financial statement, report and the profit distribution proposal is reviewed by the supervisory board which is entitled to provide it comments and remarks before submission to the general meeting of shareholders.

Minority shareholders of a listed public limited company have several rights to block certain resolutions or demand specific actions, the most important of which are summarised below. The general meeting of shareholders may decide by at least $2 / 3$ of votes represented at the meeting to include certain further provisions expanding the rights of minority shareholders, e.g. by setting forth higher quorum or majority requirements for certain matters within the competence of the general meeting of shareholders.

- Shareholder of group of shareholders having more than $1 / 3$ of the shares in the company can (i) block major decisions which under the Law on Companies and articles of association require majority of $2 / 3$ of votes (such as change of the articles or association, increase/decrease of the share capital, payment of dividends, reorganise the company, etc.) and (ii) initiate payment of interim dividends;
- Shareholder or group of shareholders holding more than $1 / 4$ of the shares in the company can block decision on revocation of pre-emption right to acquire shares of the company issued upon increase of the share capital out of company's funds or convertible bonds issued by the company;
- Shareholder or group of shareholders holding at least $1 / 10$ of the shares in the company have a right to (i) request to convene extraordinary meeting of shareholders (ii) request to hold secret voting in the general meeting of shareholders, (iii) if a member of the supervisory board is removed, resigns or ceases to hold office for other reasons and shareholder or group of shareholders holding at least $1 / 10$ of the shares in the company can oppose to the election of individual members of the supervisory board, in which case the supervisory board loses its authority and the entire supervisory board must be elected, (iv) initiate investigation of company's activities;
- Shareholder or group of shareholders holding at least $1 / 20$ of the shares in the company have right to request to supplement agenda of the general meeting of shareholders;
- Shareholder holding at least one share is entitles to (i) challenge the company's transactions concluded by the management bodies exceeding their competence, (ii) take legal action to compensate the company for damages caused by the failure to duly perform duties of the management bodies, (iii) make a precautionary action to prohibit the company from engaging in conduct that poses a real risk of harm or losses in the future;
- In case shareholder solely or together with other persons acting jointly acquire not less than 95 per cent. of shares in the company, majority shareholders can request to buy out their shares and the majority shareholder is obliged to do so.


## PART 12 - DESCRIPTION OF THE SHARE CAPITAL OF THE COMPANY AND APPLICABLE LITHUANIAN LEGISLATION

## 1. INCORPORATION

1.1 The legal and commercial name of the Company is AB "Ignitis grupè".
1.2 The Company is organised in accordance with the Law on Companies in the form of a public limited liability company (in Lithuanian: akcine bendrove), and is registered with the State Register of Legal Entities under code 301844044. It was incorporated in the Republic of Lithuania on 28 August 2008. The Company's corporate seat is in Vilnius, its registered office at Žvejų str. 14, LT-09310 Vilnius, Republic of Lithuania. The Company's telephone number is +37052782998 and its Legal Entity Identifier is 5493005 RZJHJT5PNHY10.
1.3 The Company's website is https://ignitisgrupe.lt/. The Company's website, the contents of any website accessible from hyperlinks on the Company's website or any other website referred to in this Document are not incorporated into, and do not form part of, this Prospectus.
1.4 The principal laws and legislation under which the Company operates and the Shares have been created are the Civil Code of the Republic of Lithuania, the Law on Companies and the Law on Securities.
1.5 The principal activity of the Company is to act as the ultimate holding company of the Group.

## 2. SHARE CAPITAL

2.1 As at the date of this Prospectus, the issued share capital of the Company is equal to EUR 1,212,156,293.81, divided into $54,283,757$ ordinary registered shares with a par value of EUR 22.33 each, all of which are fully paid-up. There have been no changes to the Company's share capital during the period covered by the Financial Statements. Since 30 June 2020, the following changes have been made to the Company's share capital:

- on 26 August 2020, the Principal Shareholder adopted a decision to change the nominal value of the Shares from EUR 0.29 to EUR 22.33. The change of the nominal value and the number of shares became effective on 31 August 2020, being the date of registration of the new version of the Articles of Association in the Register of Legal Entities. Following the change of the nominal value, the authorised capital is divided into $54,283,757$ Shares (previously $4,179,849,289$ Shares). No change was made to the amount of the Company's authorised capital (EUR 1,212,156,293.81).
2.2 Immediately following Admission, assuming 20,901,503 Shares (in the form of Offer Shares and Shares represented by Offer GDRs) are issued pursuant to the Offer, the issued ordinary share capital of the Company is expected to be $75,185,260$ ordinary registered shares with a par value of EUR 22.33 each.
2.3 The Shares are denominated in euro and, on Admission, the currency of the Offer GDRs will be euro.
2.4 As at the Latest Practicable Date:
(a) no share of the Company has, since the incorporation of the Company, been issued or agreed to be issued, or is now proposed to be issued, fully or partly paid, either for cash or for a consideration other than cash, to any person;
(b) the Company has no convertible securities, exchangeable securities or securities with warranties in issue;
(c) no share capital of the Company is under option or agreed, conditionally or unconditionally, to be put under option; and
(d) the Company has no shares of its own, held by itself or which are held on its behalf or which are held by its subsidiaries.
2.5 The Shares are issued in book-entry form and are registered by making entries within personal financial instruments accounts. The accounting system for financial instruments in the Republic of Lithuania consists of two levels: (i) accounting within the Intermediaries; (ii) accounting within Nasdaq CSD, which registers information received from the Intermediaries.
2.6 The person to whose personal financial instruments account within the intermediary a Share is credited is considered the owner of such Share. The Shares are transferable between accounts held by the Intermediaries by registration of such transfers in the personal financial instruments accounts. For the purpose of transfers, a Shareholder shall maintain a trading account operated by an intermediary who is directly or indirectly a Nasdaq CSD member. A list of Nasdaq CSD members is available on the website of Nasdaq CSD at https://nasdaqcsd.com/services/services-to-account-operators/list-of-account-operators/ (the contents of such website do not form part of, nor are they incorporated in, this Prospectus).
2.7 The Nasdaq CSD automatically clears all transactions in the Shares concluded on Nasdaq Vilnius. All other transfers of the Shares between accounts held with the Nasdaq CSD will be registered on the basis of an order submitted by the transferor to the Nasdaq CSD member operating the transferor's account and a matching order submitted by the transferee to the Nasdaq CSD member operating the transferee's account.


## 3. MAJOR SHAREHOLDERS

3.1 As of the date of this Prospectus, the Republic of Lithuania is the sole shareholder of the Company, holding 54,283,757 Shares.
3.2 In so far as is known to the Company as at the Latest Practicable Date, the only person who is expected to directly or indirectly hold 5 per cent. or more of the voting rights of the Company immediately following Admission is the Principal Shareholder. Assuming Offer Securities representing 27.8 per cent. of the Enlarged Share Capital are issued by the Company in connection with the Offering, the Principal Shareholder will hold 72.2 per cent. of the Enlarged Share Capital.
3.3 The Principal Shareholder does not and will not, following Admission, have voting rights which differ from those of any other Shareholder in respect of any Shares held by them.
3.4 As at the Latest Practicable Date, in so far as is known to the Company, in so far as is known to the Company, no person intends to subscribe for more than 5 per cent. of the Offering.

## 4. LISTING

4.1 The Company has made an application to Nasdaq Vilnius regarding conditional approval for trading of the Shares on the Main Trading List of Nasdaq Vilnius. The Management Board of Nasdaq Vilnius adopted such conditional approval on 17 September 2020. The application regarding fulfilment of all conditions set the decision of the Management Board of Nasdaq Vilnius will be made on or about the second business day following the Allocation Date. Application will be made to the UK FCA for up to $20,901,503$ GDRs to be admitted to listing on the Official List and to the LSE for admission to trading of such GDRs on the LSE's main market for listed securities, through the IOB.
4.2 It is expected that the Shares will be admitted to trading on the Main Trading List of Nasdaq Vilnius on or around 7 October 2020. It is expected that the GDRs will be admitted, subject only to the issue of the Regulation S Master GDR and the Rule 144A Master GDR, to listing on the Official List on or around 7 October 2020. Application will be made for the GDRs to be traded on the LSE through the IOB on or around the Closing Date. Transactions in GDRs will normally be effected for delivery on the second working date after such transaction.

## 5. SUMMARY OF RIGHTS ATTACHING TO SHARES

All the Shares, including the Offer Shares, form a single class of shares in the Company and rank pari passu with regard to the proprietary and non-proprietary rights they grant to shareholders.

The exercise of rights attaching to the Shares may be limited only on the grounds and under the procedure prescribed by laws. The Articles of Association do not provide for any exceptions to this rule.
There are no redemption or conversion provisions as, under Lithuanian law, the Shares are not redeemable other than upon winding-up after repayment of all obligations.

The proprietary rights (including the right to (a) receive a dividend, (b) receive the Company's funds when the capital of the Company is reduced, (c) receive shares without payment and (d) have the preemption right in acquiring the shares or convertible debentures issued by the Company), which are
determined by a decision of the General Meeting, are held by the persons who were shareholders of the Company at the close of the tenth business day after the General Meeting at which the decision was taken to grant such rights.
For a list of the shareholders' rights set out in the Articles of Association, see paragraph 5 of this Part 12 ("Description of the Share Capital of the Company and Applicable Lithuanian Legislation"). Below is the brief description of certain material rights granted to the Company's shareholders.

### 5.1 Rights to dividend and other distributions

Pursuant to the Law on Companies, the Company may distribute its profits or assets to shareholders only (i) by paying dividend; (ii) in case of liquidation of the Company; or (iii) in case of reduction of the share capital of the Company. The persons, who were shareholders of the Company at the close of the tenth business day (the record date) after the General Meeting that took a relevant decision, shall have a right to receive the respective amounts.

## (a) Dividend

A dividend is a share of profit allocated to a shareholder in proportion to the nominal value of shares owned by him/her/it. If a share is not fully paid-up and the time limit for the payment has not yet expired, a dividend will be reduced in proportion to the unpaid amount of the share price. If the share is not fully paid-up and the time limit for the payment has expired, no dividend is paid. According to the Law on Companies, dividends may be distributed only if the Company has distributable profit. For more information on dividends of the Company please also see paragraph 2 of Part 2 ("Dividend Policy").
(b) Distribution of the Company's assets in case of liquidation

In the event of liquidation of the Company, the Company's assets remaining after settlement of accounts with creditors are distributed to shareholders pro rata to the aggregate nominal value of shares held by them. In the case of voluntary liquidation of the Company, the Company's assets can be distributed among shareholders only after the Company settles accounts with its creditors and upon a lapse of two months after a public notice about liquidation made pursuant to requirements of the laws and notifying each creditor separately in writing or, alternatively, making three public announcements with intervals of not less than 30 days in between. In the case of disputes in court regarding fulfilment of the Company's debt obligations, the Company's assets are distributed among shareholders only upon final resolution of the disputes and settlement of accounts with creditors.

## (c) Other cases of distribution of the Company's capital

The Company may distribute funds to its shareholders by reducing its share capital in accordance with the procedure set by the Law on Companies. The share capital may be reduced by way of annulment of shares or reduction of the nominal value of shares, but the reduced share capital of the Company may not be less than the minimum amount of the share capital provided for in the Law on Companies to public limited liability companies (i.e. EUR 25,000 ).

The decision to reduce the share capital with the purpose of paying funds to the shareholders may only be taken by the Annual General Meeting, provided that all of the following conditions are met: (i) the set of annual financial statements and the profit distribution account have been approved; (ii) following the reduction of the share capital, the legal reserve of the Company will not be lower than one tenth of the Company's share capital; and (iii) no undistributed loss and long-term liabilities are recorded in the set of annual financial statements of the Company. The requirement regarding long-term liabilities shall not apply if all the creditors to which the Company has the long-term liabilities provide written consent to waive this condition.
The decision to reduce the share capital with the purpose of paying out the funds to its shareholders may not be taken if on the date of the decision the Company is insolvent or after the payment of funds would become insolvent. The funds must be paid within one month from the registration of the amended Articles of Association with the Register of Legal Entities. The funds are paid pro rata to the nominal value of shares held by each shareholder as at the close of the record date (tenth business day after the General Meeting that took a respective decision) and may only be paid in cash.

### 5.2 Pre-emptive right

Pursuant to the Law on Companies, the Company's share capital may be increased by a decision of shareholders at a general meeting and may be effected by (i) issuing additional shares; (ii) increasing the nominal value of existing shares; or (iii) issuing convertible bonds.

Increases in share capital by way of an issuance of additional shares may be implemented through the following: (i) in consideration for cash; (ii) in consideration for assets contributed in kind; (iii) by conversion of bonds previously issued; or (iv) from the Company's own funds (i.e. by capitalisation of profits or share premiums).
If the Company issues additional shares or convertible bonds other than from the Company's own funds, current shareholders will have a pre-emptive right to subscribe for such securities on a pro rata basis. The pre-emptive right requires that the Company offers the additional shares or convertible bonds to current shareholders in the first instance. The Company must announce the proposal to make a pre-emptive issue and announce the period in which current shareholders may exercise their preemption rights in the electronic publication for public notifications administered by the manager of the Register of Legal Entities. If and when the Company is listed on Nasdaq Vilnius, the relevant Lithuanian regulatory provisions regarding publication of the respective information shall also be applicable to the Company. The time limit for a shareholder to acquire the securities on a pre-emptive basis may not be less than 14 days after the public announcement thereof by the Register of Legal Entities. Following admission to listing on the UK's Official List, the Company will also be required to comply with certain notification and obligations under the UK Listing Rules and UK Disclosure Guidance and Transparency Rules in such circumstances.

The requirement to comply with the pre-emptive rights of existing shareholders to subscribe for shares or convertible bonds of a certain issue may be disapplied by a decision of shareholders at a general meeting, who hold a 75 per cent. majority of the votes cast at the meeting. The pre-emptive rights can only be disapplied in respect of all the shareholders of the Company in connection with a particular issue. A written proposal to disapply the pre-emptive right to subscribe for securities must be given by the Management Board, indicating reasons and causes for such disapplication, substantiation of the issue price of the securities to be issued, as well as persons who would be offered to acquire the newly issued securities, including the number of the securities which may be acquired by each of the aforementioned persons. Shareholders, taking a decision on the disapplication of pre-emptive rights, must justify the decision to disapply such rights and specify the person or persons who are given the right to subscribe for the newly issued securities (including the number of the securities which may be acquired by each of the aforementioned persons), save for cases when the pre-emptive rights are disapplied because of the intention to make a public offering of securities of the Company under the procedure set by the Law on Securities, in which case it is not required to specify the person to whom the pre-emption right is granted.
The Company's share capital may be increased from the Company's own funds. In such case, the current shareholders are entitled to receive the new additional shares free of charge on a pro rata basis. Furthermore, the par value of all the Company's shares may be increased.
The pre-emptive right to acquire the shares or convertible bonds issued by the Company, as well as the right to receive shares free of charge in the case of the increase of the share capital from the Company's own funds, is granted to those shareholders of the Company at the end of the rights record date (i.e. the tenth business day following the day the respective decision was adopted by shareholders at a general meeting).
Furthermore, pursuant to applicable Lithuanian laws and a procedure established by the BoL, shareholders are entitled to transfer to other persons the pre-emptive right to acquire the Company's shares or convertible bonds that are to be newly issued.

### 5.3 Voting right and the right to participate at the General Meeting of Company's Shareholders

Pursuant to the Law on Companies and the Articles of Association, each Share of the Company confers one vote at the General Meeting. Only shareholders who have fully paid-up their shares are entitled to vote at the General Meeting. Persons, who were shareholders of the Company at the close of the relevant record date of the General Meeting, are entitled to attend and vote at the General Meeting or any adjournment thereof. The record date of the General Meeting of the Company is the fifth business day before the General Meeting or any adjournment thereof.

The shareholders may vote personally or through their proxies or persons with whom a voting rights transfer agreement is concluded. The shareholders may also vote in writing (by filling in the general ballot paper).

The shareholder does not have the right to vote on the decision regarding the disapplication of the pre-emptive rights to acquire securities newly issued by the Company, if according to the agenda of the General Meeting the right to acquire such securities, in the event of the disapplication of the preemptive rights, is to be granted to him or persons related to him.

### 5.4 Right to be informed

According to the legal provisions of the Republic of Lithuania, the Company must, at a shareholder's written request and within seven days from the receipt of the request, provide the shareholder with access to, or present to the shareholder, the Articles of Association, annual and interim financial statements, annual and interim reports, auditor's reports and audit reports of the financial statements, minutes of the General Meeting or other documents, which constitute the decisions of the General Meeting, comments and proposals of the Supervisory Board to the General Meetings, list of shareholders, lists of members of the Management Board and the Supervisory Board, other Company documents, which under the applicable laws must be public and copies of other documents as specified in the Articles of Association.

Only the shareholder of the Company, to whom the information and documents are necessary for the fulfilment of the statutory requirements, may review other information of the Company and receive copies of other documents, including commercially sensitive or confidential information and documents.

Commercially sensitive or confidential information and documents may be provided to the shareholder, only if the shareholder agrees to ensure the confidentiality of such information and documents.

The Company may refuse to provide information and documents to the shareholder if they are necessary for the fulfilment of statutory requirements, and there is a possibility to provide such information and documents directly to the institutions, to whom such information and documents would have to be provided in order to fulfil the statutory requirements. The Company shall refuse to provide copies of documents to the shareholder if the identity of the shareholder requesting the documents cannot be determined. The refusal to provide the shareholder with copies of documents or access to review such documents has to be provided in writing, if requested by the shareholder. Any disputes concerning the shareholder's right to information will be referred to a competent court of the Republic of Lithuania.

The Company's documents, copies thereof or other information shall be provided to shareholders free of charge, except if the Company incurs expenses for provision of documents or other information. In this case, the shareholder shall reimburse the costs incurred by the Company for the provision of documents and other information under the tariffs, approved by the Chief Executive Officer of the Company.

### 5.5 Challenging of Decisions

Decisions of the Company may be invalidated in court if they are in conflict with imperative rules of law, the incorporation documents of the Company or the principles of reasonability or fairness. A statement of claim may be filed by creditors of the Company, a member of the Management Board or Supervisory Board of the Company, the Chief Executive Officer, a shareholder or other persons specified in the law if the decision violates their rights or interests. Such claim may be filed in a competent court of the Republic of Lithuania within 30 days of the day on which a relevant person learnt or should have learnt about the challenged decision.
In addition, a shareholder may apply to the court for the compensation of damages caused by the members of the Management Board or the Chief Executive Officer by non-performance or improper performance of their duties prescribed by the laws of the Republic of Lithuania and the Articles of Association, as well as in other cases provided by laws.

### 5.6 Description of certain obligations and restrictions attaching to the Shares

(a) Company's access to information on holders of Shares

The Company has the right at any time to request the identification of the shareholders and GDR Holders. This right in respect of Shares may be exercised by making a request to an intermediary or the Nasdaq CSD. Information on shareholders identification shall include the following: (i) the name, surname, place of residence or address for correspondence of a natural person; the name, legal form, code and registered office of a legal person and the name, surname, residence or address for correspondence of the representative of the legal person; (ii) the number of Shares owned and, if the

Company so requests, information on the Share classes or the date of acquisition; (iii) the e-mail address of the shareholder; (iv) the shareholder's unique identification code (if legal entity and has one); (v) the name (first name and surname) or unique identification code of the person authorised by the shareholder (i.e. proxy, if any). GDR Holders or beneficial owners may, from time to time, be requested by the GDR Depositary on behalf of the Company to provide information as to the capacity in which they hold the GDRs and the nature of their interest and the interest of any other affiliated person in such GDRs. Failure to comply with such requests for information may result in breaches of applicable requirements of Lithuanian law on the part of the Company and the relevant GDR Holder or beneficial owner. Failure to comply with such request could also cause the GDR Depositary (with respect to the GDRs) to take a number of actions, including removing or limiting voting rights represented by the GDRs held by such holders or beneficial owners until such request is complied with, in each case to the GDR Depositary's reasonable satisfaction and subject to applicable law.

## (b) Obligation to notify

According to the Law on Securities, a person who acquires or disposes of the beneficial ownership in Shares or GDRs as a result of which the proportion of its voting rights in the Company reaches or exceeds (in the case of acquisition) or no longer exceeds (in the case of each disposal) 5 per cent., 10 per cent., 15 per cent., 20 per cent., 25 per cent., 30 per cent., 50 per cent., 75 per cent. or 95 per cent. is required to, on each occasion that such threshold is passed, no later than four trading days after the acquisition or disposal, notify the Company and BoL of such acquisition or disposal. The Company is obliged to publish such information. A person who has not fulfilled the obligation established in this paragraph shall not have the right to vote at the General Meeting until the appropriate disclosure.

## (c) Restriction on acquisition of Shares

The Company and some of the Group's subsidiaries are also subject to additional supervision under the Law on the Protection of the Objects of National Security Importance As a result, investors who intend to acquire equity interests in the Company (including indirect equity acquisition through GDRs) representing 25 per cent. or more of the voting interests in the Company may only do so upon (i) receiving prior approval by the National Security Commission and (ii) being determined to be in compliance with all relevant requirements relating to national security interests. For additional information see paragraph 1.2 of Part 9 ("Regulation") and paragraph 6.1 of the section titled "Risk Factors".

In addition, the Company's subsidiary EMA is a company holding a payment institution licence. As a result, a person or the persons acting in concert who have taken a decision to directly or indirectly acquire a Licenced Qualifying Holding must give written notice thereof to the BoL. For additional information see paragraph 1.3 of Part 9 ("Regulation") and paragraph 6.1 of the section titled "Risk Factors".

## 6. ARTICLES OF ASSOCIATION

### 6.1 Company's object

The purposes and the object of activities of the Company are provided for in Article 8 of the Articles of Association, pursuant to which the Company is established to meet private interests by operating profit-generating business activities. The object of the Company is to manage the Group of companies, ensure an increase of the value of group of companies is obtained while pursuing purposes specified in the National Energy Independence Strategy and ensuring socially responsible activities of the companies. The Company analyses and coordinates activities of the Group companies, sets guidelines and rules of activities of Group companies, exercises shareholder's rights in the Group companies, provides services to the Group companies, finances Group companies, and represents the Group.

The Company is entitled to engage in other activities not prohibited by the laws of the Republic of Lithuania and which are compliant with the objectives of the Company's activities. The Company may carry on licensed activities or activities subject to receipt of a permit only upon receipt of relevant licences or permits issued under the procedure set by the law.

### 6.2 Bodies of the Company

Pursuant to the Articles of Association, the bodies of the Company are:

- the General Meeting of Shareholders;
- the Supervisory Board;
- the Management Board; and
- the Chief Executive Officer of the Company.


### 6.3 General Meeting of Shareholders

The General Meeting of the Company is a supreme corporate body of the Company which makes decisions on major aspects of the Company's life. According to the Law on Companies and the Articles of Association, the competences of the General Meeting include the following decisions:

- to change the Articles of Association, to determine class, number, nominal value and minimum issue price of the shares of the Company, to decide to convert shares of one class to shares of different class and to determine conversion conditions;
- to increase or decrease the share capital of the Company, as well as for the Company to acquire its own shares;
- to issue convertible bonds;
- to withdraw pre-emption rights to all shareholders to acquire shares or convertible bonds of a specific issue;
- to approve annual and interim financial statements (including consolidated financial statements), to decide on allocation of profit/loss, to decide on payment of interim dividends, as well as to form, use or eliminate reserves in the Company;
- to elect and remove from office members of the Supervisory Board and to determine remuneration for the independent members of the Supervisory Board;
- to consent (or decline to consent) to decisions of the Management Board (i) for the Company to become participant in other entities, and (ii) decisions on the approval of (a) the transfer, disposal, pledge of, or other incumbencies over, shares, (b) the increase, reduction or other actions changing the structure of the share capital, (c) the reorganisation, spin-off, restructuring, liquidation, conversion or other actions changing the status and (d) the transfer of a business or a substantial part thereof, of the group companies of importance to national security, engaged in activities of supply, distribution, manufacturing in energy sector, as well as direct subsidiaries of the Company engaged in activities in energy sector;
- to reorganise, spin-off, restructure or liquidate the Company or to change Company's legal form; and
- other decisions assigned to the scope of powers of the General Meeting by the Law on Companies or the Articles of Association and which by their nature does not fall under competence of other corporate bodies.

An Annual General Meeting must be convened in accordance with the law and at least once a year and it is called by the Management Board of the Company. The Law on Companies provides that the General Meeting may also be called by the Chief Executive Officer, in cases where the Management Board does not call the General Meeting in a timely manner, or where convening a General Meeting is necessary to further the operations of the Company. An Extraordinary General Meeting must also be called (a) if a written request is made to the Management Board by Shareholders collectively holding at least one tenth of the share capital, (b) by the Supervisory Board or (c) by the Management Board. The request in writing shall be accompanied by an agenda with a proposed resolution for each suggested agenda item to be decided upon at the General Meeting or, if the General Meeting is not adopting a resolution regarding an agenda item, an explanation of such agenda item.

General Meetings take place at the registered office of the Company or in a place specified in the notice of General Meeting. Only Shareholders who are registered in the share register kept by Nasdaq CSD as at the end of the fifth day prior to the General Meeting, or their legal representatives or authorised persons who present a written power of attorney, can attend the General Meeting and vote.

Resolutions may be passed at the General Meeting with an ordinary majority of the votes cast, unless a qualified majority ( $2 / 3$ of the votes conferred by the shares of shareholders present at the General Meeting) is required by the Articles of Association or Law on Companies. Each accounting-par value share carries one voting right.

The decision on the disapplication for all the shareholders of the right of pre-emption in acquiring the shares or convertible bonds of the Company of a specific issue requires a qualified majority vote that must be not less than $3 / 4$ of all the votes conferred by the shares of the shareholders present at the General Meeting.
See paragraph 12 of Part 13 ("Terms and Conditions of the Global Depositary Receipts") and paragraph 6.8 of section titled "Risk Factors" for a description of the voting rights of GDR Holders.

### 6.4 Supervisory Board

The Supervisory Board of the Company is a collegial body supervising the activities of the Company. The competences of the Supervisory Board generally coincide with the competence set out under the Law on Companies. Detailed information on the competences of the Supervisory Board, quorum requirements and voting in the meetings of the Supervisory Board is provided in Part 8 ("Management and Corporate Governance").

### 6.5 Management Board

The Management Board is a collegial management body of the Company. The Management Board is responsible for the analysis of the strategy of the Company's activities, its provision to the Supervisory Board and adopting certain decisions affecting the Company's financial and business condition. The competences of the Management Board generally coincide with the competences set out under the Law on Companies. Detailed information on the competences of the Management Board, quorum requirements and voting in the meetings of the Management Board is provided in Part 8 ("Management and Corporate Governance").

### 6.6 Chief Executive Officer

The Company's day-to-day business is organised by the Chief Executive Officer. The competences of the Chief Executive Officer generally coincide with the competences set out under the Law on Companies. Detailed information on the competences of the Chief Executive Officer is provided in Part 8 ("Management and Corporate Governance").

### 6.7 Rights conferred by the Shares of the Company

Pursuant to the Articles of Association and Law on Companies, rights conferred by the Shares of the Company are as follows:

- to receive a part of the profit of the Company (a dividend);
- to receive funds of the Company where the share capital of the Company is reduced for the purpose of paying the funds of the Company to shareholders;
- to receive a part of assets of the Company in liquidation;
- to receive shares without payment where the share capital of the Company is increased out of the funds of the Company, except in cases provided by the Law on Companies;
- to have the pre-emptive right in acquiring the shares or convertible bonds issued by the Company, except when the General Meeting resolves to disapply the pre-emptive right for all the shareholders following the procedure provided by the Law on Companies;
- to transfer all or any of the shares to other persons following the procedure established by the Articles of Association and the laws and regulations of the Republic of Lithuania. Shareholders shall have the right to transfer only fully paid up shares to other persons;
- to lend money to the Company following the procedure and as provided by the laws of the Republic of Lithuania. However, when borrowing from its shareholders, the Company may not pledge its assets to the shareholders. When the Company borrows from a shareholder, the interest may not be higher than the average interest rate offered by commercial banks of the locality where the lender has his place of residence or business, which was in effect on the day of completion of the loan agreement;
- to attend and vote at the General Meeting subject to the rights provided by the Shares;
- to submit questions to the Company in advance relating to agenda questions of the General Meeting;
- to receive information about the Company specified in the Law on Companies;
- to file a claim with the court for reparation of damage resulting from nonfeasance or malfeasance by the Chief Executive Officer of the Company and members of the Management Board of their obligations established by the laws of the Republic of Lithuania and the Articles of Association, as well as in other cases laid down by law of the Republic of Lithuania; and
- other proprietary and non-proprietary rights provided by the laws and the Articles of Association.

All Shares confer equal rights to all the shareholders.

### 6.8 Procedure to amend the Articles of Association

According to the Articles of Association and the Law on Companies, the decision of the General Meeting to amend the Articles of Association shall be adopted by a qualified majority of not less than two thirds of all the votes granted by the shares to the shareholders present at the General Meeting. The new wording of the Articles of Association shall become valid as from its registration with the State Register of Legal Entities.

### 6.9 Certain other provisions of the Articles of Association

The Articles of Association contain no provisions that would have an effect of delaying, deferring or preventing a change in control of the Company, nor do the Articles of Association contain any provisions governing the ownership threshold above which any shareholder ownership must be disclosed. The Articles of Association do not contain any provisions which are more stringent than is required by law.

## 7. DESCRIPTION OF CERTAIN OBLIGATIONS AND RESTRICTIONS ATTACHING TO SHARES

### 7.1 Mandatory bids and compulsory acquisition rules relating to the Securities

Mandatory bids and/or squeeze-out and sell-out rules that apply to the all Ordinary Shares (including the Offer Securities) of the Company are mainly regulated by Chapter IV of the Law on Securities.

For the purposes of this paragraph 7 of this Part 12 ("Description of the Share Capital of the Company and Applicable Lithuanian Legislation"):

- persons acting in concert (and concert parties) comprise natural persons or legal entities who cooperate with the offeror or the offeree company on the basis of an agreement, either express or tacit, oral or written, aimed at acquiring the control of the offeree company granting one-third or more of the votes in the general meeting of shareholders of the offeree company or at frustrating the successful outcome of the bid. Persons controlled by another person acting in concert with that other person shall also be deemed acting in concert with one another. Certain categories of people are deemed under the Law on Securities to be acting in concert with each other unless the contrary is established; and
- 'voting rights' for these purposes means all the voting rights attributable to the share capital of a company which are currently exercisable at the General Meeting.
The acquisition of GDRs would be considered as an indirect acquisition of Deposited Shares given that the GDR Depositary holds the Deposited Shares in its name on trust for the benefit of GDR Holders under the GDR Terms and Conditions. Therefore, the GDR Depositary would be exempted as the holder of the Deposited Shares under the Law on Securities, subject to demonstrating that it holds Deposited Shares on trust for the benefit of GDR Holders and that the GDR Depositary does not have any right to exercise voting rights in the Deposited Shares in its sole discretion.
(a) Mandatory bids

Chapter IV of the Law on Securities is applicable to the Company upon listing on Nasdaq Vilnius. Under Article 26 of the Law on Securities, where a person, acting independently or in concert with other persons, acquires shares that in connection with the holding held by him/her or by other persons acting in concert entitles him/her to more than one-third of votes at the general meeting of a company, he/she must either transfer shares exceeding this threshold, or announce a mandatory takeover bid to buy up the remaining shares of the company granting the voting rights and the securities confirming the right to acquire securities granting the voting rights. The given duty also applies to a person who has acquired control over an entity holding shares of the company in respect of whose shares a takeover bid is to be submitted that entitle him/her to more than one-third of votes at the general meeting of the company.

The price of the mandatory takeover bid must be fair and, as a general rule, established following these principles - it must be no less than the average weighted market price of the shares of the company on a regulated market in the 6 months prior to exceeding the above threshold and no less than the highest price, which the bidding shareholders paid for the shares of the company in the 12 months prior to the same event. The price of the mandatory takeover bid will be payable in money. If, within one year following the successful completion of an offer, the bidder acquires shares at a price which is higher than the price at which such offer was launched, the bidder is required to pay to all persons who accepted such offer the difference between the price of the offer and such higher price.
An offer to purchase the remaining shares can also be launched voluntarily.
(b) Squeeze-out and sell-out rules

According to the Law on Securities, a shareholder, when acting independently or in concert with other persons and having acquired not less than 95 per cent. of the capital carrying voting rights and not less than 95 per cent. of the total votes at the general meeting of the issuer (the "Main Shareholder") shall have a right to require that all the remaining shareholders of the issuer (the "Minority Shareholders") sell the voting shares owned by them, and the shareholders shall be obligated to sell the shares ("squeeze-out"). The Main Shareholder can exercise this right within three months after the implementation of the mandatory takeover bid or the voluntary takeover bid to buy up the remaining shares of the issuer granting the voting rights.

The price of squeeze-out shares must be fair. Usually, the price of squeeze-out shares is equal to (i) with regard to certain conditions, the price paid for the issuer's shares bought according to the mandatory or voluntary takeover bid in accordance with the provisions of the Law on Securities, or (ii) the fair price, determined by the person buying up the shares, subject to a relevant approval of the BoL. Nonetheless, the Minority Shareholders have the right to challenge the squeeze-out price in court if, in their opinion, the price breaches the principle of fairness. The given right can be exercised within 90 days as from the date of the announcement of the notice on the squeeze-out.

Besides, any Minority Shareholder, has a right to require that the Main Shareholder would buy his/her shares, whereupon the Main Shareholder shall be obligated to purchase those shares ("sell-out"). The duration of validity of this right and the price of sell-out shares are determined according to the above-mentioned rule.

## PART 13 - TERMS AND CONDITIONS OF THE GLOBAL DEPOSITARY RECEIPTS

The following terms and conditions (subject to completion and amendment and excepting sentences in italics) will apply to the Global Depositary Receipts and will be endorsed on each Global Depositary Receipt certificate.

The Global Depositary Receipts ("GDRs") represented by this certificate are issued in respect of registered ordinary shares (the "Shares") in AB "Ignitis grupe" (the "Company") pursuant to and subject to an agreement to be dated on or around the Closing Date, and made between the Company and The Bank of New York Mellon, in its capacity as depositary (the "GDR Depositary") for the "Regulation S Facility" and for the "Rule 144A Facility" (such agreement, as amended from time to time, being hereinafter referred to as the "Deposit Agreement"). Pursuant to the provisions of the Deposit Agreement, the GDR Depositary has appointed AB SEB Bankas as Custodian (the "Custodian") to receive and hold on its behalf any relevant documentation relating to certain Shares (the "Deposited Shares") and all rights, interests and other securities, property and cash deposited with the Custodian which are attributable to the Deposited Shares (together with the Deposited Shares, the "Deposited Property"). The GDR Depositary shall hold Deposited Property for the benefit of the Holders (as defined below) as bare trustee (other than any cash comprised of the Deposited Property which is held as banker pursuant to Condition 26) in proportion to their holdings of GDRs. In these terms and conditions (the "Conditions"), references to the "GDR Depositary" are to The Bank of New York Mellon and/or any other depositary which may from time to time be appointed under the Deposit Agreement, references to the "Custodian" are to AB SEB Bankas or any other custodian which may from time to time be appointed under the Deposit Agreement and references to the "Main Office" mean, in relation to the relevant Custodian, its head office in the city of Vilnius or such other location of the head office of the Custodian in the Republic of Lithuania ("Lithuania") as may be designated by the Custodian with the approval of the GDR Depositary (if outside the city of Vilnius) or the head office of any other custodian from time to time appointed under the Deposit Agreement.

The GDRs will upon issue be represented by interests in a Regulation S Master GDR, evidencing Regulation S GDRs, and by interests in a Rule 144A Master GDR, evidencing Rule 144A GDRs (as each such term is defined in the Deposit Agreement). The GDRs are exchangeable in the circumstances set out in "Summary of Provisions Relating to GDRs while in Master Form" for a certificate in definitive registered form in respect of GDRs representing all or part of the interest of the holder in the Master GDR.

References in these Conditions to the "Holder" of any GDR shall mean the person or persons registered on the books of the GDR Depositary maintained for such purpose (the "Register") as holder. These Conditions include summaries of, and are subject to, the detailed provisions of the Deposit Agreement, which includes the forms of the certificates in respect of the GDRs. Copies of the Deposit Agreement are available for inspection at the specified office of the GDR Depositary and each Agent (as defined in Condition 17) and at the Main Office of the Custodian. Terms used in these Conditions and not defined herein but which are defined in the Deposit Agreement have the meanings ascribed to them in the Deposit Agreement. Holders of GDRs are not party to the Deposit Agreement and thus, under English Law, have no contractual rights against, or obligations to, the Company or GDR Depositary. However, the Deed Poll executed by the Company in favour of the Holders provides that, if the Company fails to perform the obligations imposed on it by certain specified provisions of the Deposit Agreement, any Holder may enforce the relevant provisions of the Deposit Agreement as if it were a party to the Deposit Agreement and was the "GDR Depositary" in respect of that number of Deposited Shares to which the GDRs of which he is the Holder relate. The GDR Depositary is under no duty to enforce any of the provisions of the Deposit Agreement on behalf of any Holder of a GDR or any other person.

## 1. WITHDRAWAL OF DEPOSITED PROPERTY AND FURTHER ISSUES OF GDRs

1.1 Any Holder may request withdrawal of, and the GDR Depositary shall, provided that the GDR Depositary shall not be required to accept surrenders of GDRs for the purpose of withdrawal to the extent that it would require the GDR Depositary to procure the delivery of a fraction of a Deposited Share (or of any other security constituting Deposited Property), thereupon relinquish, the Deposited Property attributable to any GDR upon production of such evidence of the entitlement of the Holder to the relative GDR as the GDR Depositary may reasonably require to the GDR Depositary or any Agent accompanied by:
(a) a duly executed order (in a form approved by the GDR Depositary) requesting the GDR Depositary to cause the Deposited Property being withdrawn to be delivered at the Main Office of the Custodian, or (at the request, risk and expense of the Holder, and only if permitted by applicable law from time to time) at the specified office located in New York, U.S.A., London, UK or Vilnius, Lithuania of the GDR Depositary or any Agent, or to the order in writing of, the person or persons designated in such order;
(b) the payment of such fees, taxes, duties, charges, costs, expenses (including currency conversion expenses, tested telex, cable (including SWIFT) and facsimile transmission fees and expenses) and governmental charges as may be required under these Conditions or the Deposit Agreement;
(c) the surrender (if appropriate) of GDR certificates in definitive registered form properly endorsed in blank or accompanied by proper instruments of transfer satisfactory to the GDR Depositary to which the Deposited Property being withdrawn is attributable; and
(d) the delivery to the GDR Depositary of a duly executed and completed certificate substantially in the form set out in Schedule 4 Part B to the Deposit Agreement (or as amended by the GDR Depositary in accordance with Clause 3.10 of the Deposit Agreement and Condition 1.7), if Deposited Property is to be withdrawn or delivered in respect of surrendered Rule 144A GDRs.
1.2 Upon production of such documentation and the making of such payment as aforesaid for withdrawal of the Deposited Property in accordance with Condition 1.1, the GDR Depositary will direct the Custodian, by tested telex, cable (including SWIFT) or facsimile, within a reasonable time after receiving such direction from such Holder, to deliver at its Main Office to, or to the order in writing of, the person or persons designated in the accompanying order:
(a) a certificate (if any) for, or other appropriate instrument of title (if any) to or evidence of a book-entry transfer in respect of the relevant Deposited Shares, registered in the name of the GDR Depositary or its nominee and accompanied by such instruments of transfer in blank or to the person or persons specified in the order for withdrawal and such other documents, if any, as are required by law for the transfer thereof; and
(b) all other property forming part of the Deposited Property attributable to such GDR, accompanied, if required by law, by one or more duly executed endorsements or instruments of transfer in respect thereof; provided, however, that the GDR Depositary may make delivery at its specified office in New York, U.S.A. of any Deposited Property which is in the form of cash,

PROVIDED THAT the GDR Depositary (at the request, risk and expense of any Holder so surrendering a GDR):
(i) will direct the Custodian to deliver the book-entry transfer in respect of the relevant Deposited Shares and any document relative thereto and any other documents referred to in sub-paragraphs 1.2(a) and (b) of this Condition (together with any other property forming part of the Deposited Property which may be held by the Custodian or its agent and is attributable to such Deposited Shares); and/or
(ii) will deliver any other property forming part of the Deposited Property which may be held by the GDR Depositary and is attributable to such GDR (accompanied, if required by law, by one or more duly executed endorsements or instruments of transfer in respect thereof),
in each case to the specified office located in New York, U.S.A. or London, UK of the GDR Depositary (if permitted by applicable law from time to time) or at another address specified by the surrendering Holder.
1.3 Delivery by the GDR Depositary, any Agent and the Custodian of all certificates, instruments, dividends or other property forming part of the Deposited Property as specified in this Condition will be made subject to any laws or regulations applicable thereto.
1.4 The GDR Depositary may, in accordance with the terms of the Deposit Agreement and upon delivery of a duly executed order (in a form reasonably approved by the GDR Depositary) and a duly executed certificate substantially in the form of (a) Schedule 3 of the Deposit Agreement (which is described in the following paragraph) (or as amended by the GDR Depositary in accordance with Clause 3.10 of the Deposit Agreement and Condition 1.7) by or on behalf of any investor who is to become the beneficial owner of the Regulation S GDRs or (b) Schedule 4 Part A of the Deposit

Agreement (which is described in the second following paragraph) (or as amended by the GDR Depositary in accordance with Clause 3.10 of the Deposit Agreement and Condition 1.7) by or on behalf of any investor who is to become the beneficial owner of Rule 144A GDRs from time to time execute and deliver further GDRs having the same terms and conditions as the GDRs which are then outstanding in all respects (or the same in all respects except for the first dividend payment on the Shares represented by such further GDRs) and, subject to the terms of the Deposit Agreement, the GDR Depositary shall accept for deposit any further Shares in connection therewith, so that such further GDRs shall form a single series with the already outstanding GDRs. References in these Conditions to the GDRs include (unless the context requires otherwise) any further GDRs issued pursuant to this Condition and forming a single series with the already outstanding GDRs.

The certificate to be provided in the form of Schedule 3 of the Deposit Agreement certifies, among other things, that the person providing such certificate is located outside the United States and will comply with the restrictions on transfer set forth under "Selling and Transfer Restrictions".

The certificate to be provided in the form of Schedule 4 Part A of the Deposit Agreement certifies, among other things that the person providing such certificate is a qualified institutional buyer (as defined in Rule $144 A$ under the Securities Act of 1933, as amended (the "Securities Act")) ("QIB") or is acting for the account of another person and such person is a QIB and, in either case, will comply with the restrictions on transfer set forth under "Selling and Transfer Restrictions".
1.5 Any further GDRs issued pursuant to Condition 1.4 which (i) represent Shares which have rights (whether dividend rights or otherwise) which are different from the rights attaching to the Shares represented by the outstanding GDRs, or (ii) are otherwise not fungible (or are to be treated as not fungible) with the outstanding GDRs, will be represented by a GDR certificate in definitive registered form or a separate temporary Regulation S Master GDR and/or temporary Rule 144A Master GDR. Upon becoming fungible with outstanding GDRs, such further GDRs shall be evidenced by a Regulation S Master GDR and/or a Rule 144A Master GDR (by increasing the total number of GDRs evidenced by the relevant Regulation S Master GDR or Rule 144A Master GDR by the number of such further GDRs, as applicable).
1.6 The GDR Depositary may issue GDRs against rights to receive Shares from the Company (or any agent of the Company recording Share ownership).
1.7 The GDR Depositary may make such amendments to the certificates contained in the Deposit Agreement in Schedule 3 and in Schedule 4 Part A and Part B as it may determine, in good faith, are required in order for the GDR Depositary to perform its duties under the Deposit Agreement, or to comply with any applicable law or with the rules and regulations of any securities exchange, market or automated quotation system upon which the GDRs may be listed or traded, or to comply with the rules or requirements of any book entry system by which the GDRs may be transferred, or to confirm compliance with any special limitations or restrictions to which any particular GDRs are subject.
1.8 Notwithstanding any other provisions of the Deposit Agreement or these Conditions, the GDR Depositary may, with (to the extent reasonably practicable) prior notice to the Company and the Holders, cancel a number of the GDRs then outstanding, sell (either by public or private sale and otherwise in its discretion, subject to all applicable laws and regulations) the Deposited Property formerly represented by such GDRs and distribute the net proceeds of such sale as a cash distribution pursuant to Condition 4 to the Holders entitled thereto, and thereby reduce the GDR Depositary's holdings of any class of Deposited Property below an amount that the GDR Depositary determines, in good faith, to be necessary or advisable if (i) the GDR Depositary or its Agent(s) receives notice from any governmental or regulatory authority that the existence or operation of a Facility or the holding by the GDR Depositary (or the Custodian or any of their respective nominees) of the Deposited Property violates any applicable law or regulation, or that the GDR Depositary (or the Custodian or any of their respective nominees) is required to make any filing or obtain any consent, approval or licence to operate that Facility or to own or exercise any rights with respect to the Deposited Shares or other Deposited Property (other than such filings, consents, approvals or licences which the GDR Depositary in its reasonable discretion considers to be of a routine administrative nature required in the ordinary course of business) or (ii) the GDR Depositary or the Custodian receives advice from recognised local counsel that the GDR Depositary (or the Custodian or any of their respective nominees) is reasonably likely to be subject to criminal, civil or administrative liabilities as a result of the existence or operation of a Facility or the holding or exercise by the GDR

Depositary (or the Custodian or any of their respective nominees) of any rights with respect to the Deposited Shares or other Deposited Property. If the GDR Depositary cancels GDRs and sells Deposited Property under the preceding sentence, the GDR Depositary shall allocate the cancelled GDRs converted under the preceding sentence and the net proceeds of the sale of the Deposited Property previously represented thereby among the Holders pro rata to their respective holdings of GDRs immediately prior to the cancellation, except that the allocations may be adjusted by the GDR Depositary in its sole discretion so that no fraction of a cancelled GDR is allocated to any Holder. Any payment pursuant to this Condition 1.8 in connection with a GDR in definitive registered form shall be made to the relevant Holder only after surrender to the GDR Depositary of the GDR certificate by such Holder for cancellation of the relevant number of GDRs. The GDR Depositary shall also cancel GDRs and sell Deposited Property in accordance with this Condition 1.8 if the GDR Depositary receives written instructions from the Company to do so and such cancellation and sale is necessary to enable the Company to comply with any applicable law or regulation.
1.9 In order to comply with any applicable laws and regulations or at the request of the Company in order to conclude the list of Holders and/or owners of GDRs or comply with any applicable law or regulation, any request made by a regulatory authority or any stock exchange on which the Shares are, or may be registered, traded or listed or the Articles of Association, the GDR Depositary may from time to time request each Holder and/or owner of GDRs to, and each Holder and/or owner shall upon receipt of such request, provide to the GDR Depositary information relating to: (a) the capacity in which such Holder and/or any owner holds GDRs; (b) the identity of any owners of GDRs or other person or persons then or previously interested in such GDRs; (c) the nature of any such interests in the GDRs; and (d) any other matter where disclosure of such matter is required to enable compliance by the GDR Depositary with applicable laws or the constitutional documents of the Company. Upon the written request from the Company, the GDR Depositary shall provide to the Company, as soon as reasonably practicable, all information received by the GDR Depositary in response to a request made pursuant to this Condition. Each Holder and/or owner of GDRs acknowledges and agrees that the GDR Depositary will be entitled to provide the information received by the GDR Depositary in response to a request made pursuant to this Condition to relevant Lithuanian authorities and the Company (or carry out any actions required by Lithuanian law), and the Company will be entitled to provide such information to relevant Lithuanian authorities (or carry out any actions required by Lithuanian law), and that the GDR Depositary and the Company shall not have any liability for providing such to the relevant Lithuanian authorities and the Company (as the case may be) or for taking any other such action. The GDR Depositary may charge the Company a fee and its expenses relating to any request made by the Company under this Condition 1.9.
1.10 In order to comply with any applicable laws and regulations or at the request of the Company in order to conclude the list of Holders and/or owners of GDRs or comply with any applicable law or regulation, any request made by a regulatory authority or any stock exchange on which the Shares are, or may be registered, traded or listed or the Articles of Association, the GDR Depositary may from time to time request Euroclear and Clearstream to: provide the GDR Depositary with (a) details of the accountholders within such settlement systems that hold interests in GDRs and the number of GDRs recorded in the account of each such accountholder, and each Holder or owner of GDRs, or intermediary acting on behalf of such Holder or owner, hereby authorises each of Euroclear and Clearstream to disclose such information to the GDR Depositary as issuer of the GDRs; and (b) provide and consent to the collection and processing by the GDR Depositary of, any authorisations, waivers, forms, documentation and other information, relating to such settlement or clearing system's status (or the status of such settlement or such clearing system's direct or indirect owners or accountholders) or otherwise required to be reported, under FATCA. Upon the written request from the Company, the GDR Depositary shall provide to the Company, as soon as reasonably practicable, all information received by the GDR Depositary in response to a request made pursuant to this Condition.
1.11 To allow the GDR Depositary to comply with the relevant requirements of the United Kingdom Financial Conduct Authority and the Bank of Lithuania, or any other supervisory authority having jurisdiction over the Company, and FATCA, each Holder shall provide to the GDR Depositary such information as the GDR Depositary may reasonably require, and each Holder consents to the disclosure, transfer and reporting of such information to any relevant governmental or tax authority or as is otherwise reasonably required, including to any person making payments to the GDR Depositary and including transfers to jurisdictions which do not have strict data protection or similar laws, to the extent that the GDR Depositary reasonably determines that such disclosure, transfer or reporting is
necessary or warranted to facilitate compliance with FATCA. For the purposes of these Conditions, "FATCA" means (i) sections 1471 to 1474 of the U.S. Internal Revenue Code of 1986, as amended or any associated regulations or other official guidance, (ii) any treaty, law, regulation or other official guidance enacted in any other jurisdiction, or relating to an intergovernmental agreement between the United States and any other jurisdiction, which (in either case) facilitates the implementation of paragraph (i), (iii) any agreement pursuant to the implementation of paragraphs (i) or (ii) with the U.S. Internal Revenue Service, the U.S. government or any governmental authority or tax authority in any other jurisdiction or (iv) any arrangements with a similar effect or intent as (i) to (iii) (including, for the avoidance of doubt any agreement implementing any similar arrangements) involving any jurisdiction.

## 2. SUSPENSION OF ISSUE OF GDRS AND OF WITHDRAWAL OF DEPOSITED PROPERTY

The GDR Depositary shall be entitled, at its reasonable discretion, at such times as it shall determine, to suspend the issue or transfer of GDRs (and the deposit of Shares) generally or in respect of particular Shares. In particular, to the extent that it is in its opinion practicable for it to do so, the GDR Depositary will refuse to accept Shares for deposit, to execute and deliver GDRs or to register transfers of GDRs if it has been notified by the Company in writing that the Deposited Shares or GDRs or any depositary receipts representing Shares are listed on a U.S. Securities Exchange or quoted on a U.S. automated inter dealer quotation system unless accompanied by evidence satisfactory to the GDR Depositary that any such Shares are eligible for resale pursuant to Rule 144A under the United States Securities Act of 1933, as amended (the "Securities Act"). Further, the GDR Depositary may suspend the withdrawal of Deposited Property during any period when the Register, or the shareholders' list of the Company is closed or, generally or in one or more localities, suspend the withdrawal of Deposited Property or deposit of Shares if deemed necessary or desirable or advisable by the GDR Depositary in good faith at any time or from time to time, in order to comply with any applicable law or governmental or stock exchange regulations or any provision of the Deposit Agreement. The GDR Depositary shall (unless otherwise notified by the Company) restrict the withdrawal of Deposited Shares where the Company notifies the GDR Depositary in writing that such withdrawal would result in ownership of Shares exceeding any limit under any applicable law, government resolution or the Company's constitutive documents or would otherwise violate any applicable laws.

## 3. TRANSFER AND OWNERSHIP

3.1 The GDRs are in registered form. Title to the GDRs passes by registration in the Register and accordingly, transfer of title to a GDR is effective only upon such registration. The GDR Depositary will refuse to accept for transfer any GDRs if it reasonably believes that such transfer would result in violation of any applicable laws and may refuse to register a transfer of GDRs until all payments due to the GDR Depositary from the Holder of such GDRs have been made. The Holder of any GDR will (except as otherwise required by law) be treated by the GDR Depositary and the Company as its beneficial owner for all purposes (whether or not any payment or other distribution in respect of such GDR is overdue and regardless of any notice of ownership, trust or any interest in it or any writing on, or theft or loss of, any certificate issued in respect of it) and no person will be liable for so treating the Holder.
3.2 Interests in Rule 144A GDRs represented by the Rule 144A Master GDR may be transferred to a person whose interest in such Rule 144A GDRs is subsequently represented by the Regulation S Master GDR only upon receipt by the GDR Depositary of written certifications (in the forms provided in the Deposit Agreement) from the transferor and the transferee to the effect that such transfer is being made in accordance with Rule 903 or Rule 904 of Regulation S under the Securities Act.

## 4. CASH DISTRIBUTIONS

Whenever the GDR Depositary shall receive from the Company any cash dividend or other cash distribution on or in respect of the Deposited Shares (including any amounts received in the liquidation of the Company) or otherwise in connection with the Deposited Property in a currency other than euro, the GDR Depositary shall, as soon as reasonably practicable, convert the same into euros in accordance with Condition 8. The GDR Depositary shall, if practicable in the reasonable opinion of the GDR Depositary, give notice to the Holders of its receipt of such payment in accordance with Condition 23, specifying the amount per Deposited Share payable in respect of such dividend or distribution and the earliest date, determined by the GDR Depositary, for transmission of
such payment to Holders and shall as soon as practicable distribute any such amounts to the Holders in proportion to the number of Deposited Shares represented by the GDRs so held by them respectively, subject to and in accordance with the provisions of Conditions 9 and 11; PROVIDED

## THAT:

(a) in the event that the GDR Depositary is aware that any Deposited Shares are not entitled, by reason of the date of issue or transfer or otherwise, to such full proportionate amount, the amount so distributed to the relative Holders shall be adjusted accordingly; and
(b) the GDR Depositary will distribute only such amounts of cash dividends and other distributions as may be distributed without attributing to any GDR a fraction of the lowest integral unit of currency in which the distribution is made by the GDR Depositary, and any balance remaining shall be retained by the GDR Depositary beneficially as an additional fee under Condition 16.1(d).

If a cash distribution would represent a return of all or substantially all the value of the Deposited Property underlying the GDRs, the GDR Depositary may (i) require payment of or deduct the fee for cancellation of GDRs (whether or not it is also requiring cancellation of GDRs) as a condition of making that cash distribution or (ii) sell all Deposited Property other than the subject cash distribution and add any net cash proceeds of that sale to the cash distribution, call for surrender of all those GDRs and require that surrender as a condition of making that cash distribution. If the GDR Depositary acts under (i) or (ii) above that action shall be a Termination Option Event.

## 5. DISTRIBUTIONS OF SHARES

Whenever the GDR Depositary shall receive from the Company any distribution in respect of Deposited Shares which consists of a distribution of Shares, the GDR Depositary shall cause to be distributed to the Holders entitled thereto, in proportion to the number of Deposited Shares represented by the GDRs held by them respectively, additional GDRs representing an aggregate number of Shares received pursuant to such distribution. Such additional GDRs shall be distributed by an increase in the number of GDRs represented by the Master GDRs or by an issue of certificates in definitive registered form in respect of GDRs, according to the manner in which the Holders hold their GDRs; PROVIDED THAT, if and in so far as the GDR Depositary deems any such distribution to all or any Holders not to be reasonably practicable (including, without limitation, due to the fractions which would otherwise result or to any requirement that the Company, the Custodian or the GDR Depositary withhold an amount on account of taxes or other governmental charges) or to be unlawful, the GDR Depositary shall (either by public or private sale and otherwise at its discretion, subject to all applicable laws and regulations) sell such Shares so received and distribute the net proceeds of such sale as a cash distribution pursuant to Condition 4 to the Holders entitled thereto.

## 6. DISTRIBUTIONS OTHER THAN CASH OR SHARES

Whenever the GDR Depositary shall receive from the Company any dividend or distribution in securities (other than Shares) or in other property (other than cash) on or in respect of the Deposited Property, the GDR Depositary shall distribute or cause to be distributed such securities or other property to the Holders entitled thereto, in proportion to the number of Deposited Shares represented by the GDRs held by them respectively, in any manner that the GDR Depositary may deem equitable and practicable for effecting such distribution; PROVIDED THAT, if and in so far as the GDR Depositary deems any such distribution to all or any Holders not to be reasonably practicable (including, without limitation, due to the fractions which would otherwise result or to any requirement that the Company, the Custodian or the GDR Depositary withhold an amount on account of taxes or other governmental charges) or to be unlawful, the GDR Depositary shall deal with the securities or property so received, or any part thereof, in such way as the GDR Depositary may determine to be equitable and practicable, including, without limitation, by way of sale (either by public or private sale and otherwise at its discretion, subject to all applicable laws and regulations) and shall (in the case of a sale) distribute the resulting net proceeds as a cash distribution pursuant to Condition 4 to the Holders entitled thereto.

If a distribution to be made under this Condition 6 would represent a return of all or substantially all the value of the Deposited Property underlying the GDRs, the GDR Depositary (i) may require payment of or deduct the fee for cancellation of GDRs (whether or not it is also requiring cancellation of GDRs) as a condition of making that distribution or (ii) sell all Deposited Property
other than the subject distribution and add any net cash proceeds of that sale to the distribution, call for surrender of all those GDRs and require that surrender as a condition of making that distribution. If the GDR Depositary acts under (i) or (ii) above that action shall be a Termination Option Event.

## 7. RIGHTS ISSUES

If and whenever the Company announces its intention to make any offer or invitation to the holders of Shares to subscribe for or to acquire Shares, securities or other assets by way of rights, the GDR Depositary shall as soon as reasonably practicable give notice to the Holders, in accordance with Condition 23, of such offer or invitation, specifying, if applicable, the earliest date established for acceptance thereof, the last date established for acceptance thereof and the manner by which and time during which Holders may request the GDR Depositary to exercise such rights as provided below or, if such be the case, specifying details of how the GDR Depositary proposes to distribute the rights or the proceeds of any sale thereof. The GDR Depositary will deal with such rights in the manner described below:
(a) if and to the extent that the GDR Depositary shall, at its discretion, deem it to be lawful and reasonably practicable, the GDR Depositary shall make arrangements whereby the Holders may, upon payment of the subscription price in euros or other relevant currency together with such fees, taxes, duties, charges, costs and expenses (including cable (including SWIFT) and facsimile transmission fees and expenses) as may be required under the Deposit Agreement and completion of such undertakings, declarations, certifications and other documents as the GDR Depositary may reasonably require, request the GDR Depositary to exercise such rights on their behalf with respect to the Deposited Shares and to distribute the Shares, securities or other assets so subscribed or acquired to the Holders entitled thereto by an increase in the numbers of GDRs represented by the Master GDRs or an issue of certificates in definitive registered form in respect of GDRs, according to the manner in which the Holders hold their GDRs; or
(b) if and to the extent that the GDR Depositary shall at its discretion, deem it to be lawful and reasonably practicable, the GDR Depositary will distribute such rights to the Holders entitled thereto in proportion to the number of Deposited Shares represented by the GDRs held by them respectively and in such manner as the GDR Depositary may at its discretion determine; or
(c) if and to the extent that the GDR Depositary deems any such arrangement and distribution as is referred to in paragraphs(a) and (b) above to all or any Holders not to be reasonably practicable (including, without limitation, due to the fractions which would otherwise result or to any requirement that the Company, the Custodian or the GDR Depositary withhold an amount on account of taxes or other governmental charges) and/or to be unlawful, the GDR Depositary (i) will, PROVIDED THAT Holders have not taken up rights through the GDR Depositary as provided in (a) above, sell such rights (either by public or private sale and otherwise at its discretion subject to all applicable laws and regulations) or (ii) may, if such rights are not transferable, in its discretion, arrange for such rights to be exercised and the resulting Shares or securities sold and, in each case, distribute the net proceeds of such sale as a cash distribution pursuant to Condition 4 to the Holders entitled thereto.
(d) (i) Notwithstanding the foregoing, in the event that the GDR Depositary offers rights pursuant to Condition 7(a) (the "Primary GDR Rights Offering"), if authorised by the Company to do so, the GDR Depositary may, in its discretion, make arrangements whereby in addition to instructions given by a Holder to the GDR Depositary to exercise rights on its behalf pursuant to Condition 7(a), such Holder is permitted to instruct the GDR Depositary to subscribe on its behalf for additional rights which are not attributable to the Deposited Shares represented by such Holder's GDRs ("Additional GDR Rights") if at the date and time specified by the GDR Depositary for the conclusion of the Primary GDR Rights Offering (the "Instruction Date") instructions to exercise rights have not been received by the GDR Depositary from the Holders in respect of all their initial entitlements. Any Holder's instructions to subscribe for such Additional GDR Rights ("Additional GDR Rights Requests") shall specify the maximum number of Additional GDR Rights that such Holder is prepared to accept (the "Maximum Additional Subscription") and must be received by the GDR Depositary by the Instruction Date. If by the Instruction Date any rights offered in the Primary GDR Rights Offering have not been subscribed by the Holders initially entitled thereto ("Unsubscribed Rights"), subject to Condition 7(d)(iii) and receipt of the relevant subscription price in euros or other relevant
currency, together with such fees, taxes, duties, charges, costs and expenses (including cable (including SWIFT) and facsimile transmission fees and expenses) as it may deem necessary, the GDR Depositary shall make arrangements for the allocation and distribution of Additional GDR Rights in accordance with Condition 7(d)(ii).
(ii) Holders submitting Additional GDR Rights Requests shall be bound to accept the Maximum Additional Subscription specified in such Additional GDR Rights Request but the GDR Depositary shall not be bound to arrange for a Holder to receive the Maximum Additional Subscription so specified but may make arrangements whereby the Unsubscribed Rights are allocated pro rata on the basis of the extent of the Maximum Additional Subscription specified in each Holder's Additional GDR Rights Request.
(iii) In order to proceed in the manner contemplated in this Condition 7(d), the GDR Depositary shall be entitled to receive such opinions from Lithuanian counsel and U.S. counsel as in its discretion it deems necessary which opinions shall be in a form and provided by counsel satisfactory to the GDR Depositary and, if requested in writing by the GDR Depositary, at the expense of the Company and may be requested in addition to any other opinions and/or certifications which the GDR Depositary shall be entitled to receive under the Deposit Agreement and these Conditions. For the avoidance of doubt, save as provided in these Conditions and the Deposit Agreement, the GDR Depositary shall have no liability to the Company or any Holder in respect of its actions or omissions to act under this Condition 7(d) and, in particular, the GDR Depositary will not be regarded as being negligent, fraudulent, or in wilful default if it elects not to make the arrangements referred to in Condition 7(d)(i).

The Company has agreed in the Deposit Agreement that it will, unless prohibited by applicable law or regulation, give its consent to, and if requested use all reasonable endeavours (subject to the next paragraph) to facilitate, any such distribution, sale or subscription by the GDR Depositary or the Holders, as the case may be, pursuant to Condition 4, 5, 6, 7 or 10 (including the obtaining of legal opinions from counsel reasonably satisfactory to the GDR Depositary concerning such matters as the GDR Depositary may reasonably specify).

If the Company notifies the GDR Depositary that registration is required in any jurisdiction under any applicable law of the rights, securities or other property to be distributed under Condition 4, 5, 6, 7 or 10 or the securities to which such rights relate in order for the GDR Depositary to offer such rights or distribute such securities or other property to the Holders or owners of GDRs and to sell the securities corresponding to such rights, the GDR Depositary will not offer such rights or distribute such securities or other property to the Holders or sell such securities unless and until the Company procures the receipt by the GDR Depositary of an opinion from counsel reasonably satisfactory to the GDR Depositary that a registration statement is in effect or that the offering and sale of such rights or securities to such Holders or owners of GDRs are exempt from registration under the provisions of such law. Neither the Company nor the GDR Depositary shall be liable to register such rights, securities or other property or the securities to which such rights relate and they shall not be liable for any losses, damages or expenses resulting from any failure to do so.
If at the time of the offering of any rights, at its discretion, the GDR Depositary shall be satisfied that it is not lawful or practicable (for reasons outside its control) to dispose of the rights in any manner provided in paragraphs (a), (b), (c) and (d) above, the GDR Depositary shall permit the rights to lapse. The GDR Depositary will not be responsible for any failure to determine that it may be lawful or feasible to make such rights available to Holders or owners of GDRs in general or to any Holder or owner of a GDR or Holders or owners of GDRs in particular.

## 8. CONVERSION OF FOREIGN CURRENCY

Whenever the GDR Depositary shall receive any currency other than euros by way of dividend or other distribution or as the net proceeds from the sale of securities, other property or rights, and if at the time of the receipt thereof the currency so received can in the judgement of the GDR Depositary be converted on a reasonable basis into euros and distributed to the Holders entitled thereto, the GDR Depositary or one of its Agents or affiliates or the Custodian shall as soon as practicable convert or cause to be converted, by sale or in any other manner that it may reasonably determine, the currency so received into euros. If such conversion or distribution can be effected only with the approval or
licence of any government or agency thereof, the GDR Depositary may make reasonable efforts to apply, or procure that an application be made, for such approval or licence, if any, as it may deem desirable. If at any time the GDR Depositary shall determine that in its judgement any currency other than euros is not convertible on a reasonable basis into euros and distributable to the Holders entitled thereto, or if any approval or licence of any government or agency thereof which is required for such conversion is denied or, in the reasonable opinion of the GDR Depositary, is not obtainable, or if any such approval or licence is not obtained within a reasonable period as determined by the GDR Depositary, the GDR Depositary may distribute such other currency received by it (or an appropriate document evidencing the right to receive such other currency) to the Holders entitled thereto to the extent permitted under applicable law, or the GDR Depositary may in its discretion hold such other currency without liability for interest for the benefit of the Holders entitled thereto. If any conversion of any such currency can be effected in whole or in part for distribution to some (but not all) Holders entitled thereto, the GDR Depositary may at its discretion make such conversion and distribution in euros to the extent possible to the Holders entitled thereto and may distribute the balance of such other currency received by the GDR Depositary to, or hold such balance for the account of, the Holders entitled thereto, and notify the Holders accordingly.

Where the GDR Depositary receives any currency other than euro by way of dividend or other distribution or as the net proceeds from the sale of securities or other property rights, the GDR Depositary will be entitled to make currency conversions under the Deposit Agreement or under these Conditions from time to time by itself or through any of its agents, affiliates or otherwise through customary banking channels, or the Custodian or the Company may convert currency and pay euros to the GDR Depositary. To the extent conversions are executed by the GDR Depositary, the Custodian or the GDR Depositary's other agents or affiliates (in such cases, the "FX Counterparty"), the FX Counterparty shall act as principal for its own account, and not as agent, adviser, broker or fiduciary on behalf of any other persons, and earns revenue, including without limitation, transaction spreads, that it will retain for its own account. The revenue is based on, among other things, the difference between the exchange rate assigned to the currency conversion made under the Deposit Agreement or these Conditions and the rate that the FX Counterparty received when buying or selling foreign currency for its own account. The GDR Depositary makes no representation that the exchange rate used or obtained by it or any other FX Counterparty in any currency conversion under the Deposit Agreement or these Conditions will be the most favourable rate that could be obtained at the time or that the method by which that rate will be determined will be the most favourable to Holders, subject to the GDR Depositary's obligations in Clause 9 of the Deposit Agreement. The methodology used to determine exchange rates used in currency conversions is available upon request. Where the Custodian converts currency, the Custodian has no obligation to obtain the most favourable rate that could be obtained at the time or to ensure that the method by which that rate will be determined will be the most favourable to Holders, and the GDR Depositary makes no representation that the rate is the most favourable rate and will not be liable for any direct or indirect losses associated with the rate.

The GDR Depositary may receive dividends or other distributions from the Company in euros that represent the proceeds of conversion of a foreign currency or translation from foreign currency at a rate that was obtained or determined by or on behalf of the Company and, in such cases, the GDR Depositary will not engage in, or be responsible for, any foreign currency transactions and neither it nor the Company makes any representation that the rate obtained or determined by the Company is the most favourable rate and neither it nor the Company will be liable for any direct or indirect losses associated with the rate.

## 9. DISTRIBUTION OF ANY PAYMENTS

9.1 Any distribution of cash under Condition 4, 5, 6, 7 or 10 will be made by the GDR Depositary to Holders on the record date established by the GDR Depositary for that purpose (such date to be as close to the record date set by the Company as is reasonably practicable) and, if practicable in the reasonable opinion of the GDR Depositary, notice shall be given promptly to Holders in accordance with Condition 23, in each case subject to any laws or regulations applicable thereto and (subject to the provisions of Condition 8) distributions will be made in euros by cheque drawn upon a bank in New York City or, in the case of the Master GDRs, according to usual practice between the GDR Depositary and Clearstream or Euroclear, as the case may be. The GDR Depositary or the Agent, as the case may be, may deduct and retain from all moneys due in respect of such GDR in accordance with the Deposit Agreement all fees, taxes, duties, charges, costs and expenses (including cable (including SWIFT) and facsimile transmission fees and expenses) which may become or have become
payable under the Deposit Agreement or under applicable law or regulation (including, for the avoidance of doubt, any taxes imposed pursuant to FATCA) in respect of such GDR or the relevant Deposited Property.
9.2 Delivery of any securities or other property or rights other than cash shall be made as soon as practicable to the Holders on the record date established by the GDR Depositary for that purpose (such date to be as close to the record date set by the Company as is reasonably practicable), subject to any laws or regulations applicable thereto. If any distribution made by the Company with respect to the Deposited Property and received by the GDR Depositary shall remain unclaimed at the end of three years from the first date upon which such distribution is made available to Holders in accordance with the Deposit Agreement, all rights of the Holders to such distribution or the proceeds of the sale thereof shall be extinguished and the GDR Depositary shall (except for any distribution upon the liquidation of the Company when the GDR Depositary shall retain the same) return the same to the Company for its own use and benefit subject, in all cases, to the provisions of applicable law or regulation.

## 10. CAPITAL REORGANISATION

Upon any change in the nominal or par value, sub-division, consolidation or other reclassification of Deposited Shares or any other part of the Deposited Property or upon any reduction of capital, or upon any reorganisation, merger or consolidation of the Company or to which it is a party (except where the Company is the continuing corporation), the GDR Depositary shall as soon as practicable give notice of such event to the Holders and at its discretion may treat such event as a distribution and comply with the relevant provisions of Conditions 4, 5, 6 and 9 with respect thereto, or may execute and deliver additional GDRs in respect of Shares or may require the exchange of existing GDRs for new GDRs which reflect the effect of such change.

## 11. WITHHOLDING TAXES AND APPLICABLE LAWS

11.1 Payments to Holders of dividends or other distributions on or in respect of the Deposited Shares will be subject to deduction of Lithuanian and other withholding taxes (including any taxes imposed pursuant to FATCA), if any, at the applicable rates. Services that may permit Holders or owners of GDRs to obtain reduced rates of withholding tax at source, or to reclaim excess tax withheld, and the fees and costs associated with using services of that kind, are not provided under or covered by, and are outside the scope of, these Conditions and the Deposit Agreement. Each Holder agrees to indemnify the Company, the GDR Depositary and the Custodian and their respective officers, board members, employees, agents and affiliates for, and hold each of them harmless against, any claim by any governmental authority with respect to taxes, additions to tax, penalties or interest arising out of any refund of taxes, reduced withholding tax at source or other tax benefit received by it.
11.2 If any governmental or administrative authorisation, consent, registration or permit or any report or notification to any governmental or administrative authority is required under any applicable law in Lithuania or pursuant to FATCA in order for the GDR Depositary to receive from the Company Shares or other securities to be deposited under these Conditions, or in order for Shares, other securities or other property to be distributed under Condition $4,5,6$ or 10 or to be subscribed under Condition 7 or to offer any rights or sell any securities represented by such rights relevant to any Deposited Shares, the Company has agreed, to the extent permitted by applicable law, to apply for such authorisation, consent, registration or permit or file such report or notification on behalf of the Holders within the time required under such laws. In this connection, the Company has undertaken in the Deposit Agreement to the extent reasonably practicable and that it does not involve unreasonable expense on behalf of the Company, to take such action as may be required in obtaining or filing the same. The GDR Depositary shall not be obliged to distribute GDRs representing such Shares, Shares, other securities or other property deposited under these Conditions or make any offer of any such rights or sell any securities corresponding to any such rights with respect to which (as notified to the GDR Depositary by the Company) such authorisation, consent, registration or permit or such report or notification has not been obtained or filed, as the case may be, and shall have no duties to obtain any such authorisation, consent, registration or permit, or to file any such report or notification.

## 12. VOTING RIGHTS

12.1 The Company has agreed to notify the GDR Depositary of any upcoming meeting of the shareholders of the Company and to provide the GDR Depositary with (which may be in electronic form) an English language copy of any notice containing resolutions to be proposed at such meeting and any materials in English with respect to the meeting to be distributed to Holders in accordance with the Law on Companies of the Republic of Lithuania by not less than 21 calendar days prior to such meeting date and the GDR Depositary will vote or cause to be voted the Deposited Shares in the manner set out in this Condition 12. Upon receipt of any notice of any meeting of holders of the Shares in which the holders of Shares would be entitled to vote and any materials with respect to the meeting to be distributed to Holders, if requested in writing by the Company to extend voting to Holders, the GDR Depositary shall, as soon as practicable thereafter, give to the Holders a notice in accordance with Condition 23, the form of which shall be in the sole discretion of the GDR Depositary, that shall contain: (a) the information contained in the notice of meeting received by the GDR Depositary; (b) a statement that the Holders as of the close of business on a specified record date (being a date selected by the GDR Depositary which is as close to the relevant record date set by the Company as reasonably practicable) will be entitled, subject to any applicable provision of Lithuanian law and of the articles of association or similar documents of the Company, to instruct the GDR Depositary as to the exercise of the voting rights arising under the Shares represented by their respective GDRs; (c) a statement as to the manner in which those instructions may be given to the GDR Depositary for or against each and any resolution specified in the agenda for the meeting; and (d) the last date on which the GDR Depositary will accept voting instructions from Holders (the "Instruction Cutoff Date"). The Company has agreed to provide to the GDR Depositary appropriate proxy forms to enable the GDR Depositary to appoint a representative to attend the relevant meeting and vote (in accordance with these Conditions and the Deposit Agreement) on behalf of the GDR Depositary. The Company has acknowledged in the Deposit Agreement, and by holding GDRs each Holder acknowledges, that there can be no assurance that Holders generally or any particular Holder will receive the notice referred to in this Condition 12.1 in time to enable each Holder to give instructions to the GDR Depositary prior to the Instruction Cutoff Date.
12.2 In order for each voting instruction to be valid, the voting instructions form must be duly completed and duly signed or received by authenticated SWIFT message and returned to the GDR Depositary by the Instruction Cutoff Date.
12.3 Following receipt by the GDR Depositary, on or before the Instruction Cutoff Date, of the written request of a person who was a Holder on the record date established by the GDR Depositary under Condition 12.1, the GDR Depositary will exercise or cause to be exercised the voting rights in respect of the Deposited Shares so that the portion of the Deposited Shares which are the subject of the request, will be voted in accordance with the instructions set out in that request.
12.4 If the GDR Depositary is advised in the opinion referred to in Condition 12.7 below that it is not permitted by Lithuanian law to exercise the voting rights in respect of the Deposited Shares differently (so that a portion of the Deposited Shares may be voted for a resolution and a portion of the Deposited Shares may be voted against a resolution) the GDR Depositary shall, if the opinion referred to in Condition 12.7 below confirms it to be permissible under Lithuanian law, calculate from the voting instructions that it has received from all Holders (i) the aggregate number of votes in favour of a particular resolution and (ii) the aggregate number of votes opposed to such resolution and cast or cause to be cast in favour of or opposed to such resolution the number of votes representing the net positive difference between such aggregate number of votes in favour of such resolution and such aggregate number of votes opposed to such resolution.
12.5 The GDR Depositary will only endeavour to vote or cause to be voted the votes attaching to Shares in respect of which voting instructions have been received, except that if no voting instructions are received by the GDR Depositary (either because no voting instructions are returned to the GDR Depositary or because the voting instructions are incomplete, illegible or unclear) from a Holder with respect to any or all of the Deposited Shares represented by such Holder's GDRs on or before the Instruction Cutoff Date for the receipt of such instructions, the GDR Depositary shall have no obligation to and shall not procure the exercise of such votes.
12.6 If the GDR Depositary is advised in the opinion referred to in Condition 12.7 below that it is not permissible under Lithuanian law or the GDR Depositary determines, in good faith, that it is not reasonably practicable to vote or cause to be voted such Deposited Shares in accordance with Conditions 12.3, 12.4 or 12.5 the GDR Depositary shall not vote or cause to be voted such Deposited

Shares. Further, the GDR Depositary shall not vote or cause to be voted such Deposited Shares unless the completed voting instruction form (i) includes the name, address and other details as may be from time to time specified by the Company of each person who is the ultimate beneficial owner of GDRs at the record date specified by the GDR Depositary and the total number of Shares in the form of GDRs or otherwise, whether held directly or indirectly, to which such ultimate beneficial owner is entitled, and (ii) includes a confirmation that the beneficial owner(s) of the GDRs in respect of which votes are to be exercised does not hold in the aggregate (directly, indirectly and/or as a concerted party) an interest in the voting share capital of the Company:
(a) which is a "qualifying holding" (pursuant to the Law on the Protection of the Objects of National Security Importance of the Republic of Lithuania or other legislation or regulation applicable to the Company and its subsidiaries from time to time) and for which such beneficial owner(s) has not received the approval of the National Security Commission (or other similar regulator or authority with jurisdiction over the Company, its subsidiaries, and/or their assets); or
(b) which carries $25 \%$ or more of votes at the general meeting of shareholders of the Company (or such other limit as may be imposed under the Law on the Protection of the Objects of National Security Importance of the Republic of Lithuania from time to time, and notified to the GDR Depositary by the Company in writing) and for which such beneficial owner(s) has not received the approval of the National Security Commission (or other similar regulator or authority with jurisdiction over the Company, its subsidiaries, and/or their assets); or
(c) which exceeds the takeover threshold pursuant to Lithuanian law (being more than one-third of votes at the general meeting or such other limit as may be imposed under the Law on Securities of the Republic of Lithuania from time to time and notified to the GDR Depositary by the Company in writing).

Each Holder and/or owner of GDRs acknowledges and agrees that the GDR Depositary will be entitled to provide the information contained in such voting instruction to the relevant Lithuanian authorities and the Company (or carry out any actions required by Lithuanian law), and the Company will be entitled to provide such information to relevant Lithuanian authorities (or carry out any actions required by Lithuanian law), and that the GDR Depositary and the Company shall not have any liability for providing such to the relevant Lithuanian authorities and the Company (as the case may be) or for taking any other such action.
12.7 The GDR Depositary is entitled to request the Company to provide to the GDR Depositary, and where such request has been made shall not be required to take any action required by this Condition 12 unless it shall have received, an opinion from the Company's legal counsel (such counsel being reasonably acceptable to the GDR Depositary) at the expense of the Company to the effect that such voting arrangement is valid and binding on Holders under Lithuanian law and the Articles of Association of the Company and that the GDR Depositary is permitted to exercise votes in accordance with the provisions of this Condition 12 but that in doing so the GDR Depositary will not be deemed to be exercising voting discretion or be otherwise adversely affected by any applicable law. The Company has agreed to inform the GDR Depositary of any circumstances which may affect whether the voting arrangements under this Condition 12 are valid and binding on Holders under Lithuanian law and the Articles of Association of the Company, or whether the GDR Depositary is permitted to exercise votes in accordance with the provisions of this Condition 12 and in doing so will not be deemed to be exercising voting discretion or be otherwise adversely affected by any applicable law.
12.8 By continuing to hold GDRs, all Holders shall be deemed to have agreed to the provisions of this Condition as it may be amended from time to time in order to comply with applicable Lithuanian law.
12.9 The GDR Depositary shall not, and the GDR Depositary shall ensure that the Custodian and its nominees do not vote or attempt to exercise the right to vote that attaches to the Deposited Shares, other than in accordance with instructions given, or deemed given, in accordance with this Condition.

## 13. RECOVERY OF TAXES, DUTIES AND OTHER CHARGES, AND FEES AND EXPENSES DUE TO THE GDR DEPOSITARY

The GDR Depositary shall not be liable for any taxes (including any taxes imposed pursuant to FATCA), duties, charges, costs or expenses (including cable (including SWIFT) and facsimile transmission fees and expenses) which may become payable in respect of the Deposited Shares or
other Deposited Property or the GDRs, whether under any present or future fiscal or other laws or regulations, and such part thereof as is proportionate or referable to a GDR (the "Charges") shall be payable by the Holder thereof to the GDR Depositary at any time on request or may be deducted from any amount due or becoming due on such GDR in respect of any dividend or other distribution. The GDR Depositary may sell (whether by way of public or private sale and otherwise at its discretion, subject to all applicable laws and regulations) for the account of the Holder an appropriate number of Deposited Shares or amount of other Deposited Property and may require the Holder on a mandatory basis to surrender for cancellation the GDRs which represent such Deposited Property and will discharge out of the proceeds of such sale any Charges, and any fees or expenses due to the GDR Depositary from the Holder pursuant to Condition 16, and subsequently pay any surplus to the Holder, but the Holder shall remain liable to the GDR Depositary to the extent such Charges, fees and expenses exceed the sale proceeds. Any request by the GDR Depositary for the payment of Charges shall be made by giving notice pursuant to Condition 23.

## 14. LIABILITY

14.1 In acting hereunder, the GDR Depositary shall have only those duties, obligations and responsibilities expressly specified in the Deposit Agreement and these Conditions and, other than holding the Deposited Property for the benefit of Holders as bare trustee, does not assume any relationship of trust for or with, the Holders or owners of GDRs or any other person.
14.2 Neither the GDR Depositary, the Custodian, the Company, any Agent, nor any of their agents, officers, board members, employees or affiliates shall incur any liability to any other of them or to any Holder or owner of a GDR or any other person with an interest in any GDRs if by reason of: (A) any provision of any present or future law or regulation or other act of the government of the United States, any State of the United States or any other state or jurisdiction, or of any governmental or regulatory authority or stock exchange, or the interpretation or application of any such present or future law or regulation or any change therein, or by reason of any other circumstances beyond their control; or (B) (in the case of only the GDR Depositary, the Custodian, any Agent, or any of their agents, officers, directors, employees or affiliates) any provision, present or future, of the constitutive documents of the Company, or any provision of any securities issued or distributed by the Company, or any offering or distribution thereof; or (C) any event or circumstance, whether natural or caused by a person or persons, that is beyond the ability of the GDR Depositary or the Company, as the case may be, to prevent or counteract by reasonable care or effort (including, but not limited to epidemics, pandemics, earthquakes, floods, severe storms, fires, explosions, war, terrorism, civil unrest, nationalisation, expropriation, labour disputes or criminal acts; interruptions or malfunctions of utility services, Internet or other communications lines or systems; unauthorised access to or attacks on computer systems or websites; or other failures or malfunctions of computer hardware or software or other systems or equipment), the GDR Depositary, the Custodian, the Company, any Agent, or any of their agents, officers, board members, employees or affiliates, shall be, directly or indirectly, prevented, delayed or forbidden from doing or performing, or could be subject to any civil or criminal penalty on account of doing or performing and therefore does not do or perform, any act or thing which the terms of the Deposit Agreement or these Conditions provide shall or may be done or performed; nor shall any of them incur any liability to any Holder or owner of GDRs or any other person with an interest in any GDRs for any exercise of, or failure to exercise, any voting rights attached to the Deposited Shares or any of them or any other discretion or power provided for in the Deposit Agreement or these Conditions. Any such party may rely on, and shall be protected in acting upon, any written notice, request, direction or other document believed by it to be genuine and to have been duly signed or presented (including a translation which is made by a translator believed by it to be competent or which appears to be authentic).
14.3 Neither the GDR Depositary nor any Agent shall be liable (except for its own wilful default, negligence or fraud or that of its agents (including those appointed by the GDR Depositary or its Agent pursuant to the Deposit Agreement or these Conditions), officers, directors or employees) to the Company or any Holder or owner of GDRs or any other person, by reason of having accepted as valid or not having rejected any Shares or certificates for GDRs or any signature on any transfer or instruction purporting to be such and subsequently found to be forged or not authentic or for its failure to perform any obligations under the Deposit Agreement or these Conditions.
14.4 The GDR Depositary and its Agents may engage or be interested in any financial or other business transactions with the Company or any of its subsidiaries or affiliates, or in relation to the Deposited Property (including without prejudice to the generality of the foregoing, the conversion of any part of
the Deposited Property from one currency to another), may at any time hold or be interested in GDRs for its own account, and shall be entitled to charge and be paid all usual fees, commissions and other charges for business transacted and acts done by it as a bank, and not in the capacity of GDR Depositary, in relation to matters arising under the Deposit Agreement (including, without prejudice to the generality of the foregoing, fees, commissions and charges on the conversion of any part of the Deposited Property from one currency to another and on any sales of property) without accounting to Holders or any other person for any profit arising therefrom.
14.5 The GDR Depositary shall endeavour to effect any such sale as is referred to or contemplated in Condition 3, 5, 6, 7, 10, 13 or 21 or any such conversion as is referred to in Condition 8 in accordance with the GDR Depositary's normal practices and procedures but shall have no liability (in the absence of its own wilful default, negligence or fraud or that of its agents (including those appointed by the GDR Depositary or its Agent pursuant to the Deposit Agreement or these Conditions), officers, directors or employees), with respect to the terms of such sale or conversion or if such sale or conversion shall not be reasonably practicable.
14.6 The GDR Depositary shall not be required or obliged to monitor, supervise or enforce the observance and performance by the Company of its obligations under or in connection with the Deposit Agreement or these Conditions.
14.7 Neither the Company nor the GDR Depositary shall have any responsibility whatsoever to any Holders or any owner of GDRs or any other person as regards any deficiency which might arise because the GDR Depositary is subject to any tax in respect of the Deposited Property or any part thereof or any income therefrom or any proceeds thereof, including for any tax imposed pursuant to FATCA. Neither the Company nor the GDR Depositary shall be liable for the inability or failure of a Holder or owner to obtain the benefit of a foreign tax credit, reduced rate of withholding tax or refund of amounts withheld in respect of tax or any other tax benefit.
14.8 In connection with any proposed modification, waiver, authorisation or determination permitted by the terms of the Deposit Agreement, the GDR Depositary shall not, except as otherwise expressly provided in Condition 22, be obliged to have regard to the consequence thereof for the Holders or the owners of GDRs or any other person.
14.9 Notwithstanding anything else contained in the Deposit Agreement or these Conditions, the GDR Depositary may refrain from doing anything which could or might, be contrary to any law of any jurisdiction or any directive or regulation of any agency or state or which would or might otherwise render it liable to any person and the GDR Depositary may do anything which is, or might be, necessary to comply with any such law, directive or regulation.
14.10 The GDR Depositary may, in relation to the Deposit Agreement and these Conditions, act or take no action on the advice or opinion of, or any certificate or information obtained from, any lawyer, valuer, accountant, banker, broker, securities company or other expert whether obtained by the Company, the GDR Depositary or otherwise, and shall not be responsible or liable for any loss or liability occasioned by so acting or refraining from acting or relying on information from persons presenting Shares for deposit or GDRs for surrender or requesting transfers thereof.
14.11 Any such advice, opinion, certificate or information (as discussed in Condition 14.10 above) may be sent or obtained by letter or facsimile transmission and the GDR Depositary shall not be liable for acting on any advice, opinion, certificate or information purported to be sent or obtained by any such letter or facsimile transmission although (without the GDR Depositary's knowledge) the same shall contain some error or shall not be authentic.
14.12 The GDR Depositary may call for and shall be at liberty to accept as sufficient evidence of any fact or matter or the expediency of any transaction or thing, a certificate, letter or other communication, whether oral or written, signed or otherwise communicated on behalf of the Company by the Chief Executive Officer of the Company or by a person duly authorised by the Chief Executive Officer of the Company or such other certificate from persons specified in Condition 14.10 above which the GDR Depositary considers appropriate and the GDR Depositary shall not be bound in any such case to call for further evidence or be responsible for any loss or liability that may be occasioned by the GDR Depositary acting on such certificate.
14.13 The GDR Depositary shall have no obligation under the Deposit Agreement or these Conditions except to perform its obligations as are specifically set out therein without wilful default, negligence or fraud.
14.14 Any liability of the GDR Depositary arising out of the Deposit Agreement, the GDRs or the Conditions shall be limited to the amount of actual loss suffered (such loss shall be determined as at the date of default of the GDR Depositary or, if later, the day on which the loss arises as a result of such default) but without reference to any special conditions or circumstances known to the GDR Depositary at the time of entering into the Deposit Agreement, the GDRs or the Conditions, or at the time of accepting any relevant instructions, which increases the amount of the loss. In no event shall the GDR Depositary be liable for any loss of profits, goodwill, reputation, business opportunity or anticipated saving, or for special, punitive, indirect or consequential damages, whether or not foreseeable, even if the GDR Depositary has been advised of the possibility of such loss or damages and regardless of whether the claim for loss or damage is made in negligence, breach of contract, duty or otherwise.
14.15 The GDR Depositary may delegate by power of attorney or otherwise to any person or persons or fluctuating body of persons, whether being a joint GDR Depositary of the Deposit Agreement or not and not being a person to whom the Company may reasonably object, all or any of the powers, authorities and discretions vested in the GDR Depositary by the Deposit Agreement and such delegation may be made upon such terms and subject to such conditions, including power to subdelegate and subject to such regulations as the GDR Depositary may in the interests of the Holders think fit, provided that no objection from the Company to any such delegation as aforesaid may be made to a person whose financial statements are consolidated with those of the GDR Depositary's ultimate holding company. Upon the written request of the Company, the GDR Depositary shall provide the Company with information on the criteria used to select the third party delegate. Any delegation by the GDR Depositary shall be on the basis that the GDR Depositary is acting on behalf of the Holders and the Company in making such delegation. The Company shall not (in any circumstances) be bound to supervise the proceedings or be in any way responsible for any loss, liability, cost, claim, action, demand or expense incurred by reason of any misconduct or default on the part of any such delegate or sub-delegate. The GDR Depositary shall not (provided that it shall have exercised reasonable care in the selection of such delegate) be bound to supervise the proceedings of any such delegate or sub-delegate, but shall remain responsible for any loss, liability, cost, claim, action, demand or expense incurred by reason of any fraud or gross negligence on the part of any such delegate or sub-delegate. The GDR Depositary shall, if practicable, and if so requested by the Company, pursue (at the Company's expense and subject to receipt by the GDR Depositary of such indemnity as the GDR Depositary may reasonably require) any legal action it may have against such delegate or sub-delegate arising out of any such loss caused by reason of any such misconduct or default. The GDR Depositary shall, within a reasonable time of any such delegation or any renewal, extension or termination thereof, give notice thereof to the Company. Any delegation under this Condition which includes the power to sub-delegate shall provide that the delegate shall, within a specified time of any sub-delegation or amendment, extension or termination thereof, give notice thereof to the Company and the GDR Depositary.
14.16 The GDR Depositary may, in the performance of its obligations hereunder, instead of acting personally, and subject to applicable law, employ and pay an agent, whether a solicitor or other person, to transact or concur in transacting any business and do or concur in doing all acts required to be done by such party, including the receipt and payment of money.
14.17 The GDR Depositary may, in performing its duties hereunder, appoint and employ brokers, dealers, foreign currency dealers or other service providers that are owned by or affiliated with the GDR Depositary and that may earn or share fees, spreads or commissions.
14.18 The GDR Depositary shall be at liberty to hold or to deposit the Deposit Agreement and any deed or document relating thereto in any part of the world with any banking company or companies (including itself) whose business includes undertaking the safe custody of deeds or documents or with any lawyer or firm of lawyers of good repute, and the GDR Depositary shall not (in the case of depositing with itself, in the absence of its own negligence, wilful default or fraud or that of its agents (including those appointed by the GDR Depositary or its Agent pursuant to the Deposit Agreement or these Conditions), directors, officers or employees) be responsible for any losses, liability or expenses incurred in connection with any such deposit.
14.19 Notwithstanding anything to the contrary contained in the Deposit Agreement or these Conditions, the GDR Depositary shall not be liable in respect of any loss or damage which arises out of or in connection with its performance or non-performance, or the exercise or attempted exercise of (or the failure to exercise any of) its powers or discretions, under the Deposit Agreement, except to the
extent that such loss or damage arises from the wilful default, negligence or fraud of the GDR Depositary or that of its agents (including those appointed by the GDR Depositary or its Agents pursuant to the Deposit Agreement or these Conditions), officers, directors or employees. Without prejudice to the generality of the foregoing, in no circumstances shall the GDR Depositary have any liability for any act or omission of any securities depository, clearing agency or settlement system in connection with or arising out of book-entry settlement of Deposited Shares or otherwise.
14.20 No provision of the Deposit Agreement or these Conditions shall require the GDR Depositary to expend or risk its own funds or otherwise incur any financial liability in the performance of any of its duties or in the exercise of any of its rights or powers.
14.21 For the avoidance of doubt, the GDR Depositary shall be under no obligation to check, monitor or enforce compliance with any ownership restrictions in respect of GDRs or Shares under any applicable Lithuanian law as the same may be amended from time to time. Notwithstanding the generality of Condition 3, the GDR Depositary shall refuse to register any transfer of GDRs or any deposit of Shares against the issuance of GDRs if notified by the Company, or the GDR Depositary becomes aware of the fact, that such transfer or issuance would result in a violation of the limitations set forth above.
14.22 No disclaimer of liability under the Securities Act is intended by any provision of the Deposit Agreement.
14.23 The GDR Depositary shall be under no obligation to appear in, prosecute or defend any action, suit or other proceeding in respect of any Deposited Property or in respect of any GDRs on behalf of any Holder or any other person.

## 15. ISSUE AND DELIVERY OF REPLACEMENT GDRS AND EXCHANGE OF GDRS

Subject to the payment of the relevant fees, taxes, duties, charges, costs and expenses (including cable (including SWIFT) and facsimile transmission fees and expenses) and such terms as to evidence and indemnity as the GDR Depositary may require, replacement GDRs will be issued by the GDR Depositary and will be delivered in exchange for or replacement of outstanding lost, stolen, mutilated, defaced or destroyed GDRs upon surrender thereof (except in the case of the destruction, loss or theft) at the specified office of the GDR Depositary or (at the request, risk and expense of the Holder) at the specified office of any Agent.

## 16. GDR FEES AND CHARGES

16.1 The GDR Depositary shall be entitled to charge the following remuneration and to receive the following remuneration and reimbursement (such remuneration and reimbursement being payable on demand) from the Holders in respect of its services under the Deposit Agreement:
(a) for the issue of GDRs (other than upon the issue of GDRs pursuant to the Offering) or the cancellation of GDRs: $€ 5.00$ or less per 100 GDRs (or portion thereof) issued or cancelled, including for the avoidance of doubt, but not limited to, transfers between the Regulation S Master GDR and the Rule 144A Master GDR which transfers shall be treated as cancellations of GDRs represented by one Master GDR and issuances of GDRs represented by the other Master GDR;
(b) for issuing GDR certificates in definitive registered form in replacement for mutilated, defaced, lost, stolen or destroyed GDR certificates: a sum per GDR certificate which is determined by the GDR Depositary to be a reasonable charge to reflect the work, costs and expenses involved;
(c) for issuing GDR certificates in definitive registered form (other than pursuant to (b) above): the greater of $€ 1.50$ per GDR certificate (plus printing costs) or such other sum per GDR certificate which is determined by the GDR Depositary to be a reasonable charge to reflect the work plus costs (including but not limited to printing costs) and expenses involved;
(d) for receiving and paying any cash dividend or other cash distribution on or in respect of the Deposited Shares: a fee of $€ 0.05$ or less per GDR for each such dividend or distribution;
(e) in respect of any issue of rights or distribution of Shares (whether or not evidenced by GDRs) or other securities or other property (other than cash) upon exercise of any rights, any free distribution, stock dividend or other distribution: $€ 5.00$ or less per 100 outstanding GDRs (or portion thereof) for each such issue of rights, dividend or distribution;
(f) a fee of $€ 0.05$ or less per GDR (or portion thereof) per calendar year for depositary services which shall be payable as provided in paragraph (h) below;
(g) a fee of $€ 0.01$ or less per GDR per annum for local share registry inspection and related services by the GDR Depositary or the Custodian or their respective agents, which shall be payable as provided in paragraph (h) below; and
(h) any other charge payable by the GDR Depositary, any of the GDR Depositary's agents, including the Custodian, or the agents of the GDR Depositary's agents, in connection with the servicing of Deposited Shares or other Deposited Property (which charge shall be assessed against Holders as of the date or dates set by the GDR Depositary and shall be payable at the sole discretion of the GDR Depositary by billing such Holders for such charge or deducting such charge from one or more cash dividends or other cash distributions),
together with all fees and expenses (including currency conversion expenses, cable, SWIFT and facsimile transmission fees and expenses), transfer and registration fees, taxes, duties and charges payable by the GDR Depositary, any Agent or the Custodian, or any of their agents, in connection with any of the above.
16.2 The GDR Depositary is entitled to receive from the Company the fees, taxes, duties, charges costs and expenses as specified in a separate agreement between the Company and the GDR Depositary. The GDR Depositary may charge the Company a fee and its expenses relating to any request made by the Company under Condition 1.9.
16.3 From time to time, the GDR Depositary may make payments to the Company to reimburse and/or share revenue from the fees collected from Holders of GDRs, or waive fees and expenses for services provided, generally relating to costs and expenses arising out of the establishment and maintenance of the GDR facilities established pursuant to the Deposit Agreement. In performing its duties under the Deposit Agreement, the GDR Depositary may use brokers, dealers or other service providers that are affiliates of the GDR Depositary and that may earn or share fees and commissions.

## 17. AGENTS

The GDR Depositary shall be entitled to appoint one or more agents (the "Agents") for the purpose, inter alia, of making distributions to the Holders.

## 18. LISTING

18.1 The Company has undertaken in the Deposit Agreement to use all reasonable endeavours to maintain, so long as any GDR is outstanding, a listing for the GDRs representing Shares on the official list maintained by the United Kingdom Financial Conduct Authority (the "Official List") and admitted to trading on the regulated market for listed securities of the London Stock Exchange.
18.2 For that purpose, the Company has agreed to pay all fees and sign and deliver all undertakings (and take any other steps) required by the Financial Conduct Authority or the London Stock Exchange in connection therewith. In the event that the listing on the Official List and admission to trading on the regulated market for listed securities of the London Stock Exchange is not maintained, the Company has undertaken in the Deposit Agreement to use all reasonable endeavours with the reasonable assistance of the GDR Depositary (provided at the Company's expense) to obtain and maintain a listing of the GDRs on any other internationally recognised stock exchange in Europe.

## 19. THE CUSTODIAN

The GDR Depositary has agreed with the Custodian that the Custodian will receive and hold (or appoint agents approved by the GDR Depositary to receive and hold) all Deposited Property for the account and to the order of the GDR Depositary in accordance with the applicable terms of the Deposit Agreement which include a requirement to segregate the Deposited Property from the other property of, or held by, the Custodian; PROVIDED THAT the Custodian shall not be obliged to segregate cash comprised of the Deposited Property from cash otherwise held by the Custodian. The Custodian shall be responsible solely to the GDR Depositary; PROVIDED THAT, if and so long as the GDR Depositary and the Custodian are the same legal entity, references to them separately in these Conditions and the Deposit Agreement are for convenience only and that legal entity shall be responsible for discharging both functions directly to the Holders and the Company. Upon the removal of or receiving notice of the resignation of the Custodian (where upon the effectiveness of that
resignation or removal there would be no Custodian acting under the Deposit Agreement), the GDR Depositary shall as promptly as practicable appoint a substitute Custodian or Custodians, which shall thereafter, become the Custodian under the Deposit Agreement. The GDR Depositary shall require any Custodian that resigns or is removed to deliver all Deposited Property held by such Custodian to another Custodian. The GDR Depositary in its discretion may appoint a substitute or additional custodian or custodians, which shall, upon acceptance of such appointment, become the Custodian under the Deposit Agreement. The GDR Depositary shall notify Holders of such change in accordance with Condition 23. Notwithstanding the foregoing, the GDR Depositary may temporarily deposit the Deposited Property in a manner or a place other than as therein specified; PROVIDED THAT, in the case of such temporary deposit in another place, the Company shall have consented to such deposit, and such consent of the Company shall have been delivered to the Custodian. In the case of transportation of the Deposited Property under this Condition, the GDR Depositary shall obtain appropriate insurance at the expense of the Company if and to the extent that the obtaining of such insurance is reasonably practicable and the premiums payable are of a reasonable amount.

## 20. RESIGNATION AND REMOVAL OF THE GDR DEPOSITARY

20.1 The Company may remove the GDR Depositary under the Deposit Agreement by giving 120 calendar days' prior notice in writing to the GDR Depositary to become effective upon the later of (i) the 120th calendar day after receipt of such notice by the GDR Depositary and (ii) the appointment of a successor depositary and its acceptance of appointment. The GDR Depositary may resign as GDR Depositary by giving notice in writing to the Company to become effective upon the appointment of a successor depositary and its acceptance of that appointment as provided in Condition 20.2. The effect of the removal or resignation of the GDR Depositary if a successor depositary is not appointed is set out in Condition 21.
20.2 If the GDR Depositary resigns or is removed, the Company shall use all reasonable endeavours to appoint a successor depositary. Every successor depositary shall execute and deliver to the Company an instrument in writing accepting its appointment under the Deposit Agreement in accordance with the terms thereof and these Conditions. If the GDR Depositary receives notice from the Company that a successor depositary has been appointed following its resignation or removal, the GDR Depositary, upon receipt of payment of all sums due to it from the Company under the Deposit Agreement, shall deliver to its successor as depositary sufficient information and records to enable such successor efficiently to perform its obligations under the Deposit Agreement and shall deliver and pay to such depositary, or to its order, all property and cash held by it under the Deposit Agreement. When the GDR Depositary has taken the actions specified in the preceding sentence (i) the successor shall become the GDR Depositary and shall have all the rights and shall assume all the duties of the GDR Depositary under the Deposit Agreement and (ii) the predecessor depositary shall cease to be the GDR Depositary and shall be discharged and released from all obligations under the Deposit Agreement, except for its duties under Clause 10.5 of the Deposit Agreement with respect to the time before that discharge and any claims in respect of matters arising before that discharge. A successor GDR Depositary shall notify the Holders of its appointment as soon as practical after assuming the duties of the predecessor GDR Depositary.

## 21. TERMINATION OF DEPOSIT AGREEMENT

21.1 The Company may terminate the Deposit Agreement by written notice to the GDR Depositary. The GDR Depositary may terminate the Deposit Agreement by written notice to the Company if (a) the Company has failed to appoint a replacement GDR Depositary within 90 calendar days of the date on which the Company or the GDR Depositary has given notice pursuant to Clause 12 of the Deposit Agreement and Condition 20, (b) an Insolvency Event or Delisting Event (as defined below) occurs with respect to the Company or (c) a Termination Option Event has occurred or will occur. If the Deposit Agreement is to be terminated, the GDR Depositary shall, provided that there are no outstanding amounts due to the GDR Depositary from the Company under the Deposit Agreement, give a notice of termination in accordance with Condition 23 to the Holders of GDRs then outstanding setting a date for termination (the "Termination Date"), which shall be at least 90 days after the date of that notice, and the Deposit Agreement shall terminate on that Termination Date.
21.2 At any time prior to the Termination Date, the GDR Depositary may accept surrenders of GDRs for the purpose of withdrawal of Deposited Property in accordance with Clause 3 of the Deposit Agreement and Condition 1.
21.3 At any time after the Termination Date, the GDR Depositary may sell the Deposited Property then held under the Deposit Agreement and may thereafter hold uninvested the net proceeds of any such sale, together with any other cash then held by it hereunder, unsegregated and without liability for interest, for the pro rata benefit of the Holders of GDRs that remain outstanding, and those Holders will become general creditors of the GDR Depositary with respect to those net proceeds. After making that sale, the GDR Depositary shall be discharged from all obligations under the Deposit Agreement, except (i) to account to Holders for the net proceeds and other cash (after deducting, in each case, the fee of the GDR Depositary for the surrender of GDRs, any expenses for the account of the Holder of such GDRs in accordance with the terms and conditions of the Deposit Agreement and any applicable taxes or governmental charges) and (ii) for its liabilities accrued prior to the date of termination of appointment or resignation or any liabilities stipulated in relevant laws or regulations and (iii) to act as provided in the Condition 21.4 below, and after selling the Deposited Property and satisfying (i) and (ii) above, the GDR Depositary may cancel the outstanding GDRs.
21.4 After the Termination Date, the GDR Depositary shall continue to receive dividends and other distributions pertaining to Deposited Property (that have not been sold), may sell rights and other property as provided in the Deposit Agreement and shall deliver Deposited Property (or sale proceeds) upon surrender of GDRs (after payment or upon deduction, in each case, of the fee of the GDR Depositary for the surrender of GDRs, any expenses for the account of the Holder of those GDRs in accordance with the terms and conditions of the Deposit Agreement and any applicable taxes or governmental charges). However, after the Termination Date, (i) the GDR Depositary may refuse to accept surrenders of GDRs for the purpose of withdrawal of Deposited Property (that has not been sold) or may reverse previously accepted surrenders of that kind that have not settled if in its opinion the requested withdrawal would interfere with its efforts to sell the Deposited Property, (ii) the GDR Depositary will not be required to deliver cash proceeds of the sale of Deposited Property until all Deposited Property has been sold and (iii) the GDR Depositary may discontinue the registration of transfers of GDRs and suspend the distribution of dividends and other distributions on Deposited Property to the Holders and need not give any further notices or perform any further acts under the Deposit Agreement except as provided in this Condition 21.4.
21.5 For the purposes of this Condition 21, "Delisting Event" means a failure by the Company to comply with its obligations under Clause 7.1 of the Deposit Agreement and "Insolvency Event" means any of the following (i) the Company becomes insolvent or is unable to pay its debts as they fall due or its obligations exceed the value of its assets, (ii) an administrator or liquidator is appointed (or application for any such appointment is made) in respect of the Company or the whole or any substantial (in the reasonable opinion of the GDR Depositary) part of the undertaking, assets and revenues of the Company (except where such appointment or application for appointment is made for the purposes of a solvent reorganisation or reconstruction which is not material), (iii) the Company takes any action for a readjustment or deferment of any of its obligations owed to, or makes a general assignment or enters into an arrangement or composition with or for the benefit of, its creditors or declares a moratorium in respect of any of its indebtedness or any guarantee of any indebtedness given by it (except where such arrangement is taken for the purposes of a solvent reorganisation or reconstruction which is not material), (iv) the Company ceases or threatens to cease to carry on all or any substantial part of its business, or (v) an order is made or an effective resolution is passed for the winding up, liquidation or dissolution of the Company.

## 22. AMENDMENT OF DEPOSIT AGREEMENT AND CONDITIONS

22.1 Subject to Condition 22.3, all and any of the provisions of the Deposit Agreement and these Conditions may at any time and from time to time be amended by written agreement between the Company and the GDR Depositary in any respect which they may deem necessary or desirable. Notice of any amendment of these Conditions (except to correct a manifest error) shall be duly given to the Holders by the GDR Depositary, and any amendment which shall increase or impose fees payable by Holders, which amends this Condition 22 or which, in the reasonable opinion of the GDR Depositary, would be materially prejudicial to the interests of the Holders (as a class) shall not (unless such fees, amendment or material prejudice are the result of: governmental charges, registration fees, fees imposed by the GDR Depositary in its discretion in connection with any cable, SWIFT, telex or facsimile transmission fees or costs, or delivery costs) become effective so as to impose any obligation on the Holders until the expiration of 30 calendar days after such notice shall have been given. During such period of 30 calendar days, each Holder shall be entitled to obtain, subject to and upon compliance with Condition 1, delivery of the Deposited Property relative to each GDR held by
it upon surrender thereof, payment of the charge specified in Condition 16.1(a) for such delivery and surrender and otherwise in accordance with the Deposit Agreement and these Conditions. Each Holder at the time when such amendment so becomes effective shall be deemed, by continuing to hold a GDR, to approve such amendment and to be bound by the terms thereof in so far as they affect the rights of the Holders. In no event shall any amendment impair the right of any Holder to receive, subject to and upon compliance with Condition 1, the Deposited Property attributable to the relevant GDR.
22.2 For the purposes of this Condition 22, an amendment shall not be regarded as being materially prejudicial to the interests of Holders if its principal effect is to permit the creation of GDRs in respect of additional Shares to be held by the GDR Depositary which are or will become fully consolidated as a single series with the other Deposited Shares; PROVIDED THAT temporary GDRs will represent such Shares until they are so consolidated.
22.3 The Company and the GDR Depositary may at any time by agreement in any form amend the number of Shares represented by each GDR, provided that each outstanding GDR represents the same number of Shares as each other outstanding GDR, and at least 30 calendar days' notice of such amendment is given to the Holders, but in no circumstances shall any amendment pursuant to this Condition 22.3 be regarded as an amendment requiring 30 calendar days' notice in accordance with Condition 22.1.

## 23. NOTICES

23.1 Any and all notices to be given to any Holder shall be duly given if personally delivered, or sent by mail (if domestic, first class, if overseas, first class airmail) or air courier, or by facsimile transmission confirmed by letter sent by mail, air courier, or by email addressed to such Holder at the address of such Holder as it appears on the transfer books for GDRs of the GDR Depositary, or, if such Holder shall have filed with the GDR Depositary a written request that notices intended for such Holder be mailed to some other address, at the address specified in such request.
23.2 Delivery of a notice sent by mail or air courier shall be effective three days (in the case of domestic mail or air courier) or seven days (in the case of overseas mail) after despatch, and any notice sent by facsimile transmission, as provided in this Condition, shall be effective when the intended recipient has confirmed by telephone to the transmitter thereof that the recipient has received such facsimile in complete and legible form. The GDR Depositary or the Company may, however, act upon any facsimile transmission received by it from the other or from any Holder, notwithstanding that such facsimile transmission shall not subsequently be confirmed as aforesaid.

## 24. REPORTS AND INFORMATION ON THE COMPANY

24.1 The Company has undertaken in the Deposit Agreement (so long as any GDR is outstanding) to furnish the GDR Depositary with one copy in the English language which may be in electronic form) and to make available to the GDR Depositary, the Custodian and each Agent as many further copies as they may reasonably require to satisfy requests from Holders, of:
(a) in respect of the financial year ending on 31 December 2020 and in respect of each financial year thereafter, the non-consolidated (and, if published for holders of Shares, consolidated) balance sheets as at the end of such financial year and the non-consolidated (and, if published for holders of Shares, consolidated) statements of income for such financial year in respect of the Company, prepared in conformity with the International Financial Reporting Standards and audited by independent auditors selected by the Company, as soon as reasonably practicable (and in any event within 180 days) after the end of such financial year;
(b) if the Company publishes semi-annual financial statements for holders of Shares, such semiannual financial statements of the Company, as soon as reasonably practicable, after the same are published and in any event no later than three months after the end of the period to which they relate; and
(c) if the Company publishes quarterly financial statements for holders of Shares, such quarterly financial statements, as soon as reasonably practicable, after the same are published, and in any event no later than two months after the end of the period to which they relate,
provided, in each case, where, pursuant to applicable law or regulation or other requirement or order of any government or governmental authority, body or commission, or stock exchange, the Company is permitted or required to delay the publication of such financial statements, the deadline for making available such financial statements under the Deposit Agreement and under this Condition 24.1 shall be extended by the same period of time.
24.2 The GDR Depositary shall upon receipt thereof give due notice to the Holders that such copies are available upon request at its specified office and the specified office of any Agent.
24.3 For so long as any of the GDRs or the Shares remain outstanding and are "restricted securities" within the meaning of Rule 144(a)(3) under the Securities Act, if at any time the Company is neither subject to and in compliance with the reporting requirements of Section 13 or 15(d) of the United States Securities Exchange Act of 1934, as amended, nor exempt from such reporting requirements by complying with the information furnishing requirements of Rule $12 \mathrm{~g} 3-2$ (b) thereunder, the Company has agreed in the Deposit Agreement to supply to the GDR Depositary such information, in the English language and in such quantities as the GDR Depositary may from time to time reasonably request, as is required to be delivered to any Holder or beneficial owner of GDRs or to any holder of Shares or a prospective purchaser designated by such Holder, beneficial owner or holder pursuant to a Deed Poll executed by the Company in favour of such persons and the information delivery requirements of Rule $144 \mathrm{~A}(\mathrm{~d})(4)$ under the Securities Act, to permit compliance with Rule 144A thereunder in connection with resales of GDRs or Shares or interests therein in reliance on Rule 144A under the Securities Act and otherwise to comply with the requirements of Rule 144A(d)(4) under the Securities Act. Subject to receipt, the GDR Depositary will deliver such information, during any period in which the Company informs the GDR Depositary it is subject to the information delivery requirements of Rule $144(\mathrm{~A})(\mathrm{d})(4)$, to any such holder, beneficial owner or prospective purchaser but in no event shall the GDR Depositary have any liability for the contents of any such information.

## 25. COPIES OF COMPANY NOTICES

The Company has undertaken in the Deposit Agreement to provide to the Custodian and the GDR Depositary: (i) if the Company takes or decides to take any corporate action of a kind that is addressed in Condition 4, 5, 6, 7, 10 or 12, or that effects or will effect a change in the name or legal structure of the Company, or that effects or will effect a change to the Shares, a notification of that action or decision as soon as it is lawful and practical to give that notification, which notification shall be in English and shall include all details that the Company is required to include in any notice to any governmental or regulatory authority or securities exchange or is required to make available generally to holders of Shares by publication or otherwise; and (ii) promptly, all notices and any other reports and communications which are made generally available by the Company to holders of its Shares (or such number of English translations of the originals if the originals were prepared in a language other than English as the GDR Depositary may reasonably request). If any such notice is not furnished to the GDR Depositary in English, either by the Company or the Custodian, the GDR Depositary shall, at the Company's expense, arrange for an English translation thereof (which may be in such summarised form as the GDR Depositary may deem adequate to provide sufficient information) to be prepared. The GDR Depositary shall, as soon as practicable after receiving any such notice or (where appropriate) upon completion of translation thereof, give due notice to the Holders which notice may be given together with a notice pursuant to Condition 9.1, and shall make the same available to Holders in such manner as it may determine.

## 26. MONEYS HELD BY THE GDR DEPOSITARY

The GDR Depositary shall be entitled to deal with moneys paid to it by the Company for the purposes of the Deposit Agreement in the same manner as other moneys paid to it as a banker by its customers and shall not be liable to account to the Company or any Holder or any other person for any interest thereon, except as otherwise agreed and shall not be obliged to segregate such moneys from other moneys belonging to the GDR Depositary.

## 27. SEVERABILITY

If any one or more of the provisions contained in the Deposit Agreement or in these Conditions shall be or become invalid, illegal or unenforceable in any respect, the validity, legality and enforceability of the remaining provisions contained therein or herein shall in no way be affected, prejudiced or otherwise disturbed thereby.

## 28. GOVERNING LAW

The Deposit Agreement, the GDRs, and any non-contractual obligations arising from or connected with the Deposit Agreement and the GDRs, are governed by, and shall be construed in accordance with, English law except that the certifications set forth in Schedule 3 and Schedule 4 to the Deposit Agreement and any provisions relating thereto shall be governed by and construed in accordance with the laws of the State of New York. The Company has submitted in respect of the Deposit Agreement and the Deed Poll to the jurisdiction of the English courts and the courts of the State of New York and any United States Federal Court sitting in the Borough of Manhattan, New York City. The Company has also agreed in the Deposit Agreement, and the Deed Poll to allow, respectively, the GDR Depositary and the Holders to elect that Disputes are resolved by arbitration.

## 29. JURISDICTION

29.1 The Company has irrevocably appointed Law Debenture Corporate Services Limited with its registered offices at Fifth Floor, 100 Wood Street, London EC2V 7EX, United Kingdom, as its agent in England to receive service of process which may be served in any suit, legal action or proceedings in England arising out of or related to the Deposited Property, the GDRs, these Conditions or the Deposit Agreement ("Proceedings") and appointed Law Debenture Corporate Services Inc. with offices at 801 2nd Ave Suite 403, New York, NY 10017, USA as its agent in New York to receive service of process in any legal action or Proceedings in New York. The Company has agreed to receive service of process in any suit or Proceedings in New York arising out of or relating to the Deposited Shares, the GDRs, these Conditions or the Deposit Agreement by pre-paid post (given, made or served in accordance with Clause 16 of this Agreement) at its registered office in Lithuania. Any writ, judgment or other notice of legal process shall be sufficiently served on the Company if delivered to such relevant process agent at its address for the time being. The Company has irrevocably undertaken not to revoke the authority of such agent and if, for any reason, the GDR Depositary requests the Company to do so it shall promptly appoint another such agent with an address in England or New York as the case may be and notify the GDR Depositary and the Holders accordingly. The Company has agreed that, if for any other reason it does not have such an agent in England or New York, as the case may be, it will promptly appoint a substitute process agent and notify the Holders and the GDR Depositary of such appointment. Nothing herein shall affect the right to serve process in any other manner permitted by law.
29.2 The courts of England shall have jurisdiction to settle any disputes (each, a "Dispute") and accordingly any Proceedings may be brought in such courts. Without prejudice to the foregoing, the GDR Depositary further irrevocably agrees that any Proceedings may be brought in any New York State or United States Federal Court sitting in the Borough of Manhattan, New York City. The GDR Depositary irrevocably submits to the non-exclusive jurisdiction of such courts and waives any objection to Proceedings in such courts whether on the ground of venue or on the ground that the Proceedings have been brought in an inconvenient forum.
29.3 These submissions are made for the benefit of each of the Holders and shall not limit the right of any of them to take Proceedings in any other court of competent jurisdiction nor shall the taking of Proceedings in one or more jurisdictions preclude the taking of Proceedings in any other jurisdictions (whether concurrently or not) to the extent permitted by law.
29.4 In the event that the GDR Depositary is made a party to, or is otherwise required to participate in, any litigation, arbitration, or Proceedings (whether judicial or administrative) which arises from or is related to or is based upon any act or failure to act by the Company, or which contains allegations to such effect, upon notice from the GDR Depositary, the Company has agreed to fully cooperate with the GDR Depositary in connection with such litigation, arbitration or Proceedings.
29.5 The GDR Depositary irrevocably appoints The Bank of New York Mellon, London Branch, (Attention: The Manager) of 49th Floor, One Canada Square, London E14 5AL as its agent in England to receive service of process in any Proceedings in England based on any of the GDRs. If for any reason the GDR Depositary does not have such an agent in England, it will promptly appoint a substitute process agent and notify the Holders of such appointment. Nothing herein shall affect the right to serve process in any other manner permitted by law.
29.6 To the extent that the Company may in any jurisdiction claim for itself or its assets or revenues immunity from suit, execution, attachment (whether in aid of execution, before judgment or otherwise) or other legal process and to the extent that such immunity (whether or not claimed) may be
attributed in any such jurisdiction to the Company or its assets or revenues, the Company has agreed not to claim and irrevocably waives such immunity to the full extent permitted by the laws of such jurisdiction.

## 30. ARBITRATION AND SUBMISSION

30.1 Notwithstanding any other provision of these Conditions, the GDR Depositary agrees that each Holder may elect, by notice in writing to the GDR Depositary issued no later than the filing of a defence in any Proceedings, that the Dispute be resolved by arbitration and not litigation. In such case, the Dispute shall be referred to arbitration under the Rules of the London Court of International Arbitration (the "Rules") and finally resolved by arbitration under the Rules, which are deemed to be incorporated by reference into this Condition. Judgment upon the award rendered by the arbitrators may be entered in any court having jurisdiction thereof.
30.2 If any Holder elects arbitration proceedings in accordance with Condition 30.1, the GDR Depositary and the Holders agree that:
(a) the number of arbitrators shall be three, appointed by the London Court of International Arbitration in accordance with its Rules;
(b) the place of the arbitration shall be London;
(c) the language to be used in the arbitration proceedings shall be English; and
(d) the decision and award of the arbitration shall be final and binding on the parties from the day it is made.
30.3 The governing law of this arbitration agreement shall be the substantive law of England, excluding conflict of law rules.
30.4 If Proceedings have been initiated by the GDR Depositary in a court of competent jurisdiction at the time that any Holder elects to submit the matter to arbitration in accordance with Condition 30.1, then the GDR Depositary agrees that it shall discontinue such Proceedings without delay unless the Holder is deemed to have waived such right by substantially participating in the Proceedings without having raised its right under this Condition.
30.5 If any Dispute raises issues which are substantially the same as or connected with issues raised in a Dispute which has already been referred to arbitration (an "Existing Dispute"), or arises out of substantially the same facts as are the subject of an Existing Dispute, or a dispute, controversy or claim, arising out of or in connection with the Deposit Agreement or the Deed Poll, whether in tort, contract, statute or otherwise, including any question regarding their existence, validity, interpretation, breach or termination (in any such case a "Related Dispute" provided that such Related Dispute has been or is to be submitted to arbitration), the arbitrators appointed or to be appointed in respect of any such Existing Dispute shall also be appointed as the arbitrators in respect of any Related Dispute, save where the arbitrators consider such appointment to be inappropriate.
30.6 The arbitrators, upon the request of one of the parties to a Dispute or Related Dispute or a Holder or the GDR Depositary which itself wishes to be joined in any reference to arbitration proceedings in relation to a Dispute or Related Dispute, may join any Holder or any party to the Deposit Agreement, these Conditions or the Deed Poll to any reference to arbitration proceedings in relation to that Dispute or Related Dispute and may make a single, final award determining all Disputes and Related Disputes between them. Each of the Holders and the GDR Depositary hereby consents to be joined to any reference to arbitration proceedings in relation to any dispute at the request of a party to that Dispute or Related Dispute, and to accept joinder of any party requesting to be joined in accordance with this Condition 30.6.
30.7 Where, pursuant to the above provisions, the same arbitrators have been appointed in relation to an Existing Dispute and one or more Related Disputes, the arbitrators may, with the agreement of all the parties concerned or upon the application of one of the parties, being a party to each of the Disputes, order that the whole or part of the matters at issue shall be heard together upon such terms or conditions as the arbitrators think fit.
30.8 The arbitrators shall have power to make such directions and any provisional, interim or partial awards as they consider just and desirable.
30.9 Nothing in these dispute resolution provisions shall be construed as preventing either party from seeking conservatory or similar interim relief in any court of competent jurisdiction.
30.10 The parties hereby agree to waive any right of appeal to any court of law or other judicial authority insofar as such waiver may be validly made.
30.11 Without prejudice to the powers of the arbitrators provided in the Rules, statute or otherwise, the arbitrators shall have power at any time, following the written request (with reasons) of any party at any time, and after due consideration of any written and/or oral response(s) to such request made within such time periods as the arbitrators shall determine, to make an award in favour of the claimant(s) (or the respondent(s) if a counterclaim) in respect of any claims (or counterclaims) if it appears to the arbitrators that there is no reasonably arguable defence to those claims (or counterclaims), either at all or except as to the amount of any damages or other sum to be awarded.
30.12 The GDR Depositary and the Holders agree that in no circumstances will they request the arbitrators to, and the arbitrators shall have no authority to, exercise any power to award damages which are not calculated by reference to the party's actual costs or to award any loss of profit whatsoever or any consequential, special or punitive damages.

## 31. LANGUAGE

Although the Deposit Agreement or these Conditions may be translated into the Lithuanian language, the Lithuanian version of the Deposit Agreement and these Conditions is for informational purposes only. In the event of any discrepancies between the English version and the Lithuanian version of the Deposit Agreement or these Conditions, or any dispute regarding the interpretation of any provision in the English version or Lithuanian version of the Deposit Agreement or these Conditions, the English version of the Deposit Agreement and these Conditions shall prevail and questions of interpretation shall be addressed solely in the English language.

## DEPOSITARY

The Bank of New York Mellon
240 Greenwich Street
New York
New York 10286

## CUSTODIAN

AB SEB Bankas
Gedimino ave. 12

## LT-01103 Vilnius

Republic of Lithuania
and/or such other GDR Depositary and/or such other Custodian or Custodians and/or such other or further Agent or Agents and/or specified offices as may from time to time be duly appointed or nominated and notified to the Holders.

## PART 14 - SUMMARY OF PROVISIONS RELATING TO GDRS WHILE IN MASTER FORM

The GDRs will initially be evidenced by: (i) a single Regulation S Master GDR in registered form; and (ii) a single Rule 144A Master GDR in registered form. The Rule 144A Master GDR and the Regulation S Master GDR will be deposited with The Bank of New York Mellon, London Branch, as common depositary for Euroclear and Clearstream (the "Common Depositary") (and registered in the name of The Bank of New York (Nominees) Limited, as nominee for the Common Depositary) on the date the GDRs are issued.

The Regulation S Master GDR and the Rule 144A Master GDR contain provisions which apply to the GDRs whilst they are in master form. The following is a summary of certain of those provisions. Words and expressions given a defined meaning in the Conditions shall have the same meanings in this section unless otherwise provided in this section.

## 1. EXCHANGE

The Master GDRs will only be exchanged for certificates in definitive registered form representing GDRs in the circumstances described in paragraphs (a), (b) or (c) below in whole but not in part and until exchanged in full is subject to the Conditions and the Deposit Agreement. The GDR Depositary will irrevocably undertake in the Master GDRs to deliver certificates in definitive registered form in exchange for the relevant Master GDR to the Holders within 60 calendar days in the event that:
(a) Euroclear or Clearstream or any successor advises the Company in writing at any time that it is unwilling or unable to continue as common depositary and a successor common depositary is not appointed within 90 calendar days; or
(b) either Euroclear or Clearstream is closed for business for a continuous period of 14 calendar days (other than by reason of holiday, statutory or otherwise) or announces an intention permanently to cease business or does in fact do so, and no alternative clearing system satisfactory to the GDR Depositary is available within 45 calendar days; or
(c) the GDR Depositary has determined that, on the occasion of the next payment in respect of the Master GDRs, the GDR Depositary or its agent would be required to make any deduction or withholding from any payment in respect of the Master GDRs which would not be required were the GDRs represented by certificates in definitive registered form, provided that the GDR Depositary shall have no obligation to so determine or to attempt to so determine.
Any exchange shall be at the expense (including printing costs) of the Company.
A GDR evidenced by an individual definitive certificate will not be eligible for clearing and settlement through Euroclear or Clearstream. Upon any exchange of a Master GDR for certificates in definitive registered form, or any exchange of interests between the Rule 144A Master GDR and the Regulation S Master GDR pursuant to Clause 4 of the Deposit Agreement, or any distribution of GDRs pursuant to Conditions 5, 7 and 10 or any reduction in the number of GDRs represented thereby following any withdrawal of Deposited Property pursuant to Condition 1, the relevant details shall be entered by the GDR Depositary on the register maintained by the GDR Depositary (which shall be maintained at all times outside the United Kingdom and the Republic of Lithuania) whereupon the number of GDRs represented by the Master GDR shall be reduced or increased (as the case may be) for all purposes by the number so exchanged and entered on the register. If the number of GDRs represented by a Master GDR is reduced to zero, such Master GDR shall continue in existence until the obligations of the Company under the Deposit Agreement and the obligations of the GDR Depositary pursuant to the Deposit Agreement and the GDR Terms and Conditions have terminated.

## 2. PAYMENTS, DISTRIBUTIONS AND VOTING RIGHTS

Payments of cash dividends and other amounts (including cash distributions) will, in the case of GDRs represented by the Regulation S Master GDR, be made by the GDR Depositary through Euroclear and Clearstream and, in the case of GDRs represented by the Rule 144A Master GDR, will be made by the GDR Depositary through the Common Depositary, on behalf of persons entitled thereto upon receipt of funds therefore from the Company. Any free distribution or rights issue of Shares to the GDR Depositary on behalf of the Holders will result in the records maintained by the GDR Depositary being adjusted to reflect the enlarged number of GDRs represented by the relevant Master GDR.

Holders of GDRs will have voting rights as set out in the GDR Terms and Conditions.

## 3. SURRENDER OF GDRS

Any requirement in the Conditions relating to the surrender of a GDR to the GDR Depositary shall be satisfied by the production by Euroclear or Clearstream, in the case of GDRs represented by the Regulation S Master GDR, or by the Common Depositary, in the case of GDRs represented by the Rule 144A Master GDR, on behalf of a person entitled to an interest therein of such evidence of entitlement of such person as the GDR Depositary may reasonably require, which is expected to be a certificate or other documents issued by Euroclear or Clearstream, as appropriate. The delivery or production of any such evidence shall be sufficient evidence in favour of the GDR Depositary, any Agent and the Custodian of the title of such person to receive (or to issue instructions for the receipt of) all moneys or other property payable or distributable and to issue voting instructions in respect of the Deposited Property represented by such GDRs.

## 4. NOTICES

For as long as the Regulation S Master GDR is registered in the name of a nominee for a common depositary holding on behalf of Euroclear and Clearstream, and the Rule 144A Master GDR is registered in the name of the Common Depositary or its nominee, notices to Holders may be given by the GDR Depositary by delivery of the relevant notice to Euroclear and Clearstream for communication to persons entitled thereto in substitution for delivery of notices in accordance with Condition 23.

## 5. INFORMATION

For so long as any of the Rule 144A GDRs or the Shares remain outstanding and are "restricted securities" within the meaning of Rule 144(a) (3) under the Securities Act, if at any time the Company is neither subject to and in compliance with the reporting requirements of Section 13 or $15(\mathrm{~d})$ of the United States Securities Exchange Act of 1934, as amended, nor exempt from such reporting requirements by complying with the information furnishing requirements of Rule 12g3-2(b) thereunder, the Company has agreed to supply to the GDR Depositary such information in the English language and in such quantities as the GDR Depositary may from time to time reasonably request, as is required to be delivered to any GDR Holder or beneficial owner of Rule 144A GDRs or to any holder of Shares or prospective purchaser designated by such GDR Holder, beneficial owner or holder pursuant to a Deed Poll executed by the Company in favour of such persons and the information delivery requirements of Rule $144 \mathrm{~A}(\mathrm{~d})(4)$ under the Securities Act, as amended, to permit compliance with Rule 144A in connection with resales of Rule 144A GDRs or Shares or interests therein in reliance on Rule 144A under the Securities Act and otherwise will comply with the requirements of Rule 144A(d)(4) under the Securities Act.

## 6. GOVERNING LAW

The Master GDRs, and any non-contractual obligations arising out of or in connection with the Master GDRs, shall be governed by and construed in accordance with English law.

# PART 15 - DESCRIPTION OF ARRANGEMENTS TO SAFEGUARD THE RIGHTS OF THE HOLDERS OF GDRS 

## 1. THE GDR DEPOSITARY

The GDR Depositary is a wholly-owned subsidiary of The Bank of New York Mellon Corporation, a Delaware bank holding company that is a global banking and financial services company.

## 2. RIGHTS OF HOLDERS OF GDRs

Relationship of Holders of GDRs with the GDR Depositary: The rights of Holders against the GDR Depositary are governed by the GDR Terms and Conditions and the Deposit Agreement, which are governed by English law (except that the certifications to be given upon deposit or withdrawal (in Schedules 3 and 4 of the Deposit Agreement) are governed by the laws of the State of New York). The GDR Depositary and the Company are parties to the Deposit Agreement. Holders of GDRs have contractual rights against the GDR Depositary under the GDR Terms and Conditions in relation to cash or other Deposited Property (including Deposited Shares, which are Shares of the Company represented by GDRs) deposited with the GDR Depositary under the Deposit Agreement, and certain limited rights against the Company by virtue of the Deed Poll.

Voting: With respect to voting of Deposited Shares and other Deposited Property represented by GDRs, the GDR Terms and Conditions and the Deposit Agreement provide that, if notified by the Company and provided with relevant information in relation to any meeting at which the holders of Shares or other Deposited Property are entitled to vote, or of a solicitation of consent or proxy from holders of Shares or Deposited Property, and if so requested in writing by the Company, the GDR Depositary shall, providing that no relevant legal prohibitions exist, send to any person who is a Holder on the record date established by the GDR Depositary for that purpose (which shall be as close as possible to the corresponding record date set by the Company) such notice of meeting or solicitation of consent or proxy, along with a brief statement on the manner in which such Holders may provide the GDR Depositary with voting instructions for matters to be considered and a request for certain information as to the beneficial ownership of the GDRs as required under the laws of the Republic of Lithuania. The Deposit Agreement and the GDR Terms and Conditions provide that the GDR Depositary will endeavour to exercise or cause to be exercised the voting rights with respect to Deposited Shares in accordance with the voting instructions it has received from Holders, subject to applicable law; provided that the GDR Depositary has received valid information on the relevant Holder and/or ultimate beneficial owner of the GDRs with such instructions. As at the date of this Prospectus, the Company confirms that there are no restrictions under applicable law, the Articles of Association or the provisions of the Deposited Shares that would prohibit or restrict the GDR Depositary from voting any of the Deposited Shares in accordance with instructions received from Holders, provided that information related to the Holder and/or ultimate beneficial ownership of the relevant GDRs has been provided to the GDR Depositary.

Each Holder of GDRs is entitled to give instructions to the GDR Depositary to vote for or against each resolution specified in the agenda for the meeting. Each voting instruction from a Holder of GDRs must be in the form required by the GDR Depositary. Exercise of voting rights from Holders of GDRs will be subject in each case to applicable law and the GDR Depositary's determination of what is reasonably practicable, which may mean that in some cases the GDR Depositary cannot procure the exercise of any votes. See paragraph 12 of Part 13 ("Terms and Conditions of the Global Depositary Receipts") for more information on the voting rights of Holders of GDRs.

Delivery of GDRs: The Deposit Agreement and the GDR Terms and Conditions provide that the Deposited Shares can only be delivered out of the Regulation S and Rule 144A GDR facilities (i) to, or to the order of, a Holder of related GDRs upon surrender and cancellation of such GDRs or (ii) in connection with a sale to pay taxes or certain other charges due to the GDR Depositary or following termination of the Deposit Agreement.

## 3. RIGHTS OF THE COMPANY

The Company has broad rights to remove the GDR Depositary under the terms of the Deposit Agreement, but no specific rights under the Deposit Agreement which are triggered in the event of the insolvency of the GDR Depositary.

## 4. DEFAULT OF THE GDR DEPOSITARY

If the GDR Depositary fails to pay cash or deliver non-cash assets to Holders in the circumstances required by the GDR Terms and Conditions or otherwise engages in a default for which it would be liable under the GDR Terms and Conditions, the GDR Depositary will be in breach of its contractual obligations under the GDR Terms and Conditions. In such case, Holders would have a claim under English law against the GDR Depositary to the extent that the GDR Depositary is in breach of its contractual obligations under the GDR Terms and Conditions.

## 5. INSOLVENCY OF THE GDR DEPOSITARY

Applicable insolvency law: If the GDR Depositary becomes insolvent, the insolvency proceedings will be governed by U.S. law applicable to the insolvency of banks.
Effect of applicable insolvency law in relation to cash: The GDR Terms and Conditions state that any cash held by the GDR Depositary for Holders under the GDR Terms and Conditions is held by the GDR Depositary as banker. Under current U.S. law, it is expected that any cash held for Holders by the GDR Depositary as banker under the GDR Terms and Conditions would constitute an unsecured obligation of the GDR Depositary. Holders would therefore only have an unsecured claim for such cash in the event of the GDR Depositary's insolvency, and that cash would also be available to satisfy claims of other general creditors of the GDR Depositary and of the Federal Deposit Insurance Corporation (FDIC).

Effect of applicable insolvency law in relation to non-cash assets: The Deposit Agreement states that the Deposited Shares and other non-cash assets which are held by the GDR Depositary for Holders are held by the GDR Depositary as bare trustee and, accordingly, the Holders will be tenants in common for such Deposited Shares and other non-cash assets. Under current U.S. law, it is expected that (a) any Deposited Shares and other securities held for the Holders by the GDR Depositary should not constitute assets of the GDR Depositary that are available to general creditors of the GDR Depositary; and (b) in relation to any securities or other non-cash assets held by the GDR Depositary pursuant to the Deposit Agreement for the GDR Holders at the time of such insolvency, the Holders will have ownership rights to such securities or other non-cash assets and will be able to request the GDR Depositary's liquidator to deliver such securities and other non-cash assets to the Holders.

## 6. THE CUSTODIAN

The Custodian is AB SEB Bankas, a company organised under the laws of the Republic of Lithuania. The Custodian provides certain services to the GDR Depositary under a custody agreement.

The Custodian will open a securities account in the name of the GDR Depositary. The securities will be held by the GDR Depositary. All Shares, including the Deposited Shares, will be held through Nasdaq CSD (the merged central securities depository of Lithuania, Latvia, Estonia and Iceland) system.
Cash payments from the Company will be received by Nasdaq CSD, SE, which in turn will distribute such amounts to its entitled participants, including the Custodian (into the Custodian's separate omnibus bank account for clients' cash funds). Cash is then transferred by the Custodian into an account held in the GDR Depositary's name.

Relationship of Holders of GDRs with the Custodian: The Custodian and the GDR Depositary are parties to a custody agreement, which is governed by New York law. The Holders do not have any contractual relationship with, or rights enforceable against, the Custodian.

## 7. DEFAULT OF THE CUSTODIAN

Failure to deliver cash: If the Custodian fails to deliver cash held for the GDR Depositary as required by the custody agreement or otherwise defaults under the terms of the custody agreement, the Custodian will be in breach of its obligations to the GDR Depositary. In such case, the GDR Depositary will have a claim under New York law against the Custodian for the Custodian's breach of its obligations under the custody agreement. The GDR Depositary can also remove the Custodian and appoint a substitute or additional custodians and may exercise such rights if it deems necessary.

Failure to deliver non-cash assets: If the Custodian (i) fails to comply with the instructions of the GDR Depositary with respect to the Deposited Shares or other non-cash assets held in the name of the GDR Depositary; (ii) fails to deliver cash to the account of the GDR Depositary as required under the custody agreement; or (iii) otherwise engages in a default for which it would be liable under the custody agreement, the Custodian will be in breach of its contractual obligations. In such case, the GDR Depositary would have a claim under New York law against the Custodian for the Custodian's breach of its contractual obligations under the custody agreement. The GDR Depositary can also remove the Custodian and appoint a substitute or additional custodian and may exercise such rights if it deems necessary.

The GDR Depositary's liability: The GDR Depositary is only liable to Holders for loss incurred by Holders as a result of default by the Custodian if such loss arises from the wilful default, negligence or fraud of the GDR Depositary or that of its agents, officers, directors or employees.

The GDR Depositary's obligations: The GDR Depositary has no obligation to pursue a claim for breach of obligations against the Custodian on behalf of Holders. The GDR Depositary is not responsible for, and will incur no liability in connection with, or arising from, default by the Custodian due to any act or omission to act on the part of the Custodian, except to the extent that there is loss or damage which arises from the wilful default, negligence or fraud of the GDR Depositary or that of its agents, officers, directors or employees.

## 8. INSOLVENCY OF THE CUSTODIAN

Applicable law: If the Custodian becomes insolvent, the insolvency proceedings will be governed by Lithuanian law.

Effect of applicable insolvency law in relation to non-cash assets: Under the Deposit Agreement, all Deposited Shares are registered in the name of the GDR Depositary and are held by the Custodian, for the account and to the order of the GDR Depositary and must be identified as being held to the account of the GDR Depositary and segregated from all other property held by the Custodian. The Custodian must maintain records of all Deposited Shares held by it for the account and to the order of the GDR Depositary and make such records available to the GDR Depositary. The same principle of segregation of assets is provided for in the applicable laws of the Republic of Lithuania, according to which all the account managers (including the Custodian) have obligations as to the separate management of accounting of their own financial instruments and financial instruments of their clients. Even at the level of the central depository (Nasdaq CSD), there is a requirement to separate (or segregate) financial instruments of separate account managers.

Under the applicable Lithuanian law, in the event the Custodian becomes insolvent, the Deposited Shares would not be deemed to form part of the assets of the Custodian. If bankruptcy proceedings are initiated against the account manager (i.e. the Custodian), Nasdaq CSD shall gather the information on the owner of the Deposited Shares (i.e. the GDR Depositary) from the Custodian, as well as information on the number of the Deposited Shares held by the GDR Depository in its securities account. Such information and the number of the Deposited Shares held by the GDR Depository shall be kept with Nasdaq CSD until the transfer of the accounting of securities to a new account manager (i.e. a new custodian), upon the GDR Depository entering into an agreement with a new custodian.
Effect of applicable insolvency law in relation to cash: The same principle of segregation of assets, as described above with respect to the accounting of financial instruments also applies to cash under applicable Lithuanian law. However, there is an exception for banks acting as custodians, according to which the prohibition to use the cash of the clients is not applicable to them. Therefore, in case of bankruptcy of the Custodian, which is a bank, the amounts held for the benefit of the Holders of GDRs on a client cash fund account may not represent their full entitlement.

The GDR Depositary's liability: The GDR Depositary is only liable to Holders for loss incurred by Holders as a result of the Custodian's insolvency if such loss arises from the wilful default, negligence or fraud of the GDR Depositary or that of its agents, officers, directors or employees.
The GDR Depositary's obligations: The GDR Depositary has no obligation to pursue a claim in the Custodian's insolvency on behalf of the Holders. The GDR Depositary has no responsibility for, and will incur no liability in connection with or arising from, the insolvency of any custodian. In the event of the insolvency of the Custodian, the Holders have no direct recourse to the Custodian under the Deposit Agreement or the GDR Depositary's agreement with the Custodian, though the GDR Depositary can remove the Custodian and appoint a substitute or additional custodian(s) and may exercise such rights if it deems necessary.

PERSONS HOLDING BENEFICIAL TITLE TO GDRs OR INTERESTS THEREIN ARE REMINDED THAT THE ABOVE DOES NOT CONSTITUTE LEGAL ADVICE AND IN THE EVENT OF ANY DOUBT REGARDING THE EFFECT OF THE DEFAULT OR INSOLVENCY OF THE GDR DEPOSITARY OR THE CUSTODIAN, SUCH PERSONS SHOULD CONSULT THEIR OWN ADVISORS IN MAKING A DETERMINATION.

## PART 16 - TAXATION

The statements on taxation referred to in this Part 16 ("Taxation") are for general information purposes only and are not intended to be a comprehensive summary of all technical aspects of the structure and are not intended to constitute legal or tax advice to potential investors.

In particular, prospective investors should be aware that the tax legislation of any jurisdiction where a prospective investor is resident or otherwise subject to taxation may also have an impact on the tax consequences of an investment in the Offer Securities, including in respect of any income received from the Offer Securities.

The following summary of certain US federal income, United Kingdom, Lithuanian, Latvian and Estonian tax consequences of ownership of the Securities is based upon laws, regulations, decrees, rulings, income tax conventions (treaties), administrative practice and judicial decisions in effect at the date of this Prospectus. Legislative, judicial or administrative changes or interpretations may, however, be forthcoming that could alter or modify the statements and conclusions set forth herein. Any such changes or interpretations may be retroactive and could affect the tax consequences to holders of the Securities.

This summary does not purport to be a legal opinion or to address all tax aspects that may be relevant to a holder of the Securities. Each prospective investor is urged to consult its own tax adviser as to the particular tax consequences to such holder of the ownership and disposition of the Securities, including the applicability and effect of any other tax laws or tax treaties, and of pending or proposed changes in applicable tax laws as of the date of this Prospectus, and of any actual changes in applicable tax laws after such date.

## 1. THE REPUBLIC OF LITHUANIA

The information contained within this section is limited to Lithuanian withholding and income tax issues and prospective investors are advised to consult their own tax advisers concerning the overall Lithuanian tax consequences of the ownership of GDRs.
For the purposes of this section, a "resident individual" means an individual whose permanent place of residence is in the Republic of Lithuania, or whose personal, social or economic interests are located in the Republic of Lithuania or who is present in the Republic of Lithuania for more than 183 days in the relevant tax period or more than 280 days in two consecutive tax periods and at least 90 days in one of these tax periods, and a "resident entity" means an entity which is legally established in the Republic of Lithuania, and a "non-resident individual" means an individual whose permanent place of residence is outside the Republic of Lithuania, whose personal, social or economic interests are located outside the Republic of Lithuania and who is present in the Republic of Lithuania for less than 183 days in the relevant tax period and less than 280 days in two consecutive tax periods or who is present in the Republic of Lithuania for more than 280 days in two consecutive tax periods, but less than 90 days in one of these tax periods, and a "non-resident entity" means an entity which is legally established outside the Republic of Lithuania.

### 1.1 Taxation of dividends

(a) Withholding Tax

The Company is required to deduct and withhold 15 per cent. Lithuanian corporate or personal income tax from any dividend payments to the Shareholders.

Dividends are not subject to withholding tax in the Republic of Lithuania where a Shareholder receiving the dividends is a legal entity which holds (or intends to hold) not less than 10 per cent. of voting shares of a Lithuanian company distributing dividends for an uninterrupted period of at least 12 months (including the moment of distribution of dividends). This exemption does not apply if dividends are paid to foreign legal persons registered or otherwise organised in tax havens.
(b) Application of Treaty on Avoidance of Double Taxation

If dividends are paid to the Shareholder (legal entity or individual) which is a resident of a country with which the Republic of Lithuania has concluded a treaty for the avoidance of double taxation and such a treaty limits the rights of the Republic of Lithuania to tax dividends, the rules set in that treaty may be applied.
(c) Offset and refund of Withholding Tax

A Shareholder who is a Lithuanian resident legal entity or non-resident legal entity holding the shares through a permanent establishment in the Republic of Lithuania may use the amounts of tax withheld by the

Company when making dividend payments to the said Shareholder to either (i) set it off against corporate income tax payable by the Shareholder for the tax period during which the tax on the dividends was withheld or (ii) where amounts of corporate income tax payable by the Shareholder are lower than the amount of tax withheld by the Company when paying dividends to the said Shareholder, the excess amount of withheld tax can be refunded from the State budget.

No similar offset or refund possibilities are established for Shareholders who are private individuals irrespective of their residency and legal entities which are not residents and do not act through a permanent establishment in the Republic of Lithuania.

### 1.2 Taxation of Capital Gains

(a) Legal Persons

Capital gains earned on the disposal of shares by a Lithuanian resident legal entity will be subject to Lithuanian corporate income tax as a part of its overall income. The standard rate of corporate income tax in the Republic of Lithuania is 15 per cent. capital gains from sale of shares by a Lithuanian resident entity are exempt from corporate income tax if the following conditions are met: 1) an entity the shares of which are being transferred is registered in an EEA member state or a country with which the Republic of Lithuania has concluded a treaty for the avoidance of double taxation, and this entity is a payer of corporate income or equivalent tax; and 2) an entity transferring shares has been in control of more than 10 per cent. of voting shares for an uninterrupted period of at least two years (or three years where the shares were acquired by way of reorganisation). The exemption is not applied if the shares are bought back by the issuer or upon liquidation of the issuer.
Loss from sale of shares can be carried forward for up to 5 years and offset only with profit from disposal of securities or derivative financial instruments.

Capital gains from the disposal of shares by legal persons which are not residents and have no permanent establishment in the Republic of Lithuania are not subject to tax in the Republic of Lithuania.

## (b) Individuals

Capital gains earned by a Lithuanian resident individual from the disposal of shares fall into the category of personal income subject to personal income tax at progressive tax rates: (i) 15 per cent., which applies on income not exceeding the established threshold; and (ii) 20 per cent., which applies on income exceeding the threshold. The threshold is equal to 120 average monthly salaries (as established by the Department of Statistics and approved by the Parliament of the Republic of Lithuania on an annual basis) and in 2020 equals to EUR 148,968.

Capital gain exemption of EUR 500 applies to Lithuanian resident individuals on the total worldwide income from the disposal of financial instruments or from the sale of derivative financial instruments, except for financial instruments issued by entities established in tax havens, and the difference between the acquisition price of these financial instruments and other expenses related to the disposal (excluding income received from entities registered or otherwise organised in or individuals having a permanent place of residence in a tax haven). Exemption does not apply in case of sale of shares to the issuer, upon liquidation of the issuer or when shares being sold were issued to shareholders free of charge, in proportion to the number of their shares, or the amount whereby the par value of the shares issued earlier has been increased as a result of the increase of the share capital.

Capital gains from the disposal of shares by individuals who are not residents in the Republic of Lithuania are not subject to tax in the Republic of Lithuania.

### 1.3 Taxation of Inheritance and Gifts

Shares received as a gift by a Lithuanian resident individual is subject to 15 per cent. and 20 per cent. progressive personal income taxation under the rules described in section Taxation of Capital Gains above. Exemption applies for gifts received from private individuals the total value of which does not exceed EUR 2,500 in a tax year as well as all gifts irrespective of the value received from the spouse, children (adopted children), parents (adoptive parents), brothers, sisters, grandchildren or grandparents.

Shares inherited by a Lithuanian resident individual are subject to inheritance tax at 5 per cent. if the taxable value of the inherited assets does not exceed EUR 150,000 or 10 per cent. if the total taxable value of inherited assets is above EUR 150,000 . Taxable value of inherited assets is their assessed value, reduced by 30 per cent. A general exemption for the first EUR 3,000 of the taxable value applies. Assets irrespective of the value inherited from the spouse, children (adopted children), parents (adoptive parents), guardians (custodians), wards (foster children), brothers, sisters, grandchildren or grandparents are fully
exempt. Inheritances subjected to inheritance tax (irrespective if actual tax is paid or exemption applies) are exempt from personal income tax.
Shares received as a gift or inherited by individuals who are not residents in the Republic of Lithuania are not subject to tax in the Republic of Lithuania.

### 1.4 Ownership of GDRs

Lithuanian laws do not explicitly determine taxation rules and conditions in reference to GDRs, however due to their nature it is expected that for Lithuanian income tax purposes, an owner of GDRs generally will be treated as the owner of the shares represented by such GDRs and the sale of GDRs will be treated as sale of shares. However, this summary of certain Lithuanian tax consequences does not necessarily address all possible tax consequences relating to an investment in the GDRs. You should consult your own tax adviser about tax consequences, eligibility of tax exemptions, application of treaties on avoidance of double taxation and refund of withholding tax relating to an investment in the GDRs.

### 1.5 Registration and Stamp Duty

Transfer of shares is not subject to any registration or stamp duty in the Republic of Lithuania.

## 2. THE REPUBLIC OF LATVIA

The information contained within this section is limited to Latvian income tax issues and prospective investors are advised to consult their own tax advisers concerning the overall Latvian tax consequences of the ownership of GDRs.

An individual will be considered a resident of the Republic of Latvia for taxation purposes:
(a) if the individual's declared place of residence is in the Republic of Latvia; or
(b) if the individual stays in the Republic of Latvia for 183 days or more within any 12 -month period, starting or ending in the taxation year; or
(c) if the individual is a citizen of the Republic of Latvia employed abroad by the government of the Republic of Latvia.

A legal person will be considered a resident of the Republic of Latvia for taxation purposes if it is or should have been established and registered in the Republic of Latvia in accordance with the legislative acts of the Republic of Latvia. Permanent establishments of foreign entities in Latvia are treated as separate enterprises for the purposes of corporate income taxation.

### 2.1 Taxation of dividends

(a) Legal persons

Dividends derived by Latvian resident legal entity are not subject to corporate income tax in the Republic of Latvia, if the Company has paid corporate income tax on such profits or has withheld tax from such dividends. The first condition will be fulfilled since the Company is subject to corporate income tax in the Republic of Lithuania.

## (b) Individuals

The dividends derived by individuals from the Company are exempt from personal income tax in Latvia if the Company has paid corporate income tax on such profits or has withheld personal income tax from such dividends. The first condition will be fulfilled since the Company is subject to corporate income tax in the Republic of Lithuania.

### 2.2 Taxation of capital gains

(a) Legal persons

Capital gains from the disposal of shares derived by Latvian resident legal entity are not subject to corporate income tax, if the shares are held at least for 3 years and are not derived from Latvian real estate companies. If the shares are held for shorter period than 3 years, capital gains are not subject to corporate income tax at the moment of the receipt of the income, but the gross profit distributions are subject to 20 per cent. corporate income tax.

## (b) Individuals

Capital gains from the disposal of shares derived by a Latvian tax resident is subject to 20 per cent. personal income tax in Latvia. The tax is payable by self-assessment by the individual him/herself.

### 2.3 Taxation of Inheritance and Gifts

Benefit in kind from the shares received as a gift by a Latvian resident individual is subject to personal income tax at the following progressive tax rates (i) 20 per cent. for the annual income of up to EUR 20004 ; (ii) 23 per cent. for the part of the annual income exceeding EUR 20004 but lower than the maximum amount of mandatory social security contributions pursuant to the Law on the State Social Security (in Latvian - likums "Par valsts sociālo apdrošināšanu") (in 2020 - EUR 62 800); and (iii) 31.4 per cent. for the part of the annual income exceeding the maximum amount of mandatory social security contributions pursuant to the Law on the State Social Security. The tax is payable by selfassessment by the individual him/herself. The key exemptions that could be relevant for shares are the following:
(a) gifts in full amount received from a spouse or from a third of a kin within the meaning of the Latvian Civil Law (children, parents, brothers and sisters, half-brothers and half-sisters). The exemption does not apply to a gift made in the course of business activity;
(b) gifts up to the amount of EUR 1,425 per tax year if the gift is received from a person other than the person mentioned in (a) above. The exemption does not apply to a gift made in the course of business activity, as well as to a gift received as a remuneration.
Benefit in kind from the shares that are inherited by a Latvian resident individual is exempt from personal income tax in the Republic of Latvia. The approval of the heritance rights by a public notary is, however, subject to a notary fee the amount of which varies depending on the value of the inheritance estate and the affiliation with the deceased person. Dividends and capital gains from the disposal of shares and benefit in kind from shares received as a gift or inheritance by individuals who are not residents of the Republic of Latvia are not taxed in the Republic of Latvia.

### 2.4 Taxation of income form GDRs

The income from the disposal of GDRs will be treated as capital gains in Latvia. Latvian tax laws do not expressly regulate tax treatment of profits from GDRs. Nonetheless, holding of GDRs should not generally change the economic nature of the income derived from the shares represented by such GDRs. Therefore, the profits from GDRs should be generally treated as dividends arising from the shares represented by GDRs (see paragraph 2.1 'Taxation of dividends' of this Part 16 ("Taxation") and paragraph 2.2 'Taxation of capital gains' of this Part 16 ("Taxation") regarding the tax treatment of dividends and capital gains, respectively). However, this summary does not necessarily address all possible tax consequences relating to an investment in the GDRs. You should consult your tax adviser about tax consequences, eligibility of tax exemptions and tax relieves applicable under the Double Tax Treaties to income from GDRs.

### 2.5 Registration and Stamp Duty

Transfer of shares in the Company is not subject to any registration tax or stamp duty in Latvia (except for the notary fees regarding the approval of inheritance rights).

## 3. THE REPUBLIC OF ESTONIA

The information contained within this section is limited to Estonian withholding and income tax issues and prospective investors are advised to consult their own tax advisers. Important factor for determining the tax liability is Estonian tax residency, which is defined below.

For the purposes of this section:
(a) a "natural person" is a resident if his or her place of residence is in Estonia or if he or she stays in Estonia for at least 183 days over the course of a period of 12 consecutive calendar months. A person shall be deemed to be a resident as of the date of his or her arrival in Estonia;
(b) a "legal person", excluding a trust fund, is a resident if it is established pursuant to Estonian law;
(c) a "non-resident" is a natural or legal person not specified above as resident.

The provisions concerning non-residents apply also to a foreign association of persons or pool of assets (excluding contractual investment fund) without the status of a legal person, which pursuant to the law of the state of the incorporation or establishment thereof is regarded as a legal person for income tax purposes.

### 3.1 Taxation of dividends

(a) Legal persons

Dividends received by Estonian corporate tax payers are not subject to corporate income tax ("CIT") in Estonia upon receipt due to the application of deferred corporate income tax system applicable to Estonian tax resident corporate entities (with the exception of credit institutions and branches of foreign credit institutions, which pay advance CIT payments on a quarterly basis).

The CIT regime in Estonia differs from traditional corporate tax system, in that the profits of an Estonian corporate tax payer are not taxed until they are distributed. Consequently, the Estonian CIT system shifts the triggering event of corporate taxation from the moment of earning the profit to the moment of distribution (deferred corporate income tax). No CIT is due on retained or reinvested capital gain income. CIT is charged on direct profit distributions, such as dividends, as well as on implicit (deemed) distributions, including fringe benefits, gifts and donations, transfer pricing adjustments, and expenses and payments not related to the business activities of the company. Although the CIT is imposed at the time of these profit distributions, the tax is generally imposed on the company distributing profits. Profit distributions are taxed at the rate of $20 / 80$ of the net amount of the distribution (i.e. 20 per cent. of the gross amount). However, in the case of regularly distributed dividends, a lower CIT rate of $14 / 86$ applies at the corporate level, supplemented up to 7 per cent. personal income tax when distributed to the either Estonian tax resident or non-tax-resident natural person shareholder of such Estonian company.
The lower CIT rate on the regularly distributed dividends applies to dividends that are paid in the amount not exceeding the annual average amount of the taxed dividends (taxed with 20 per cent. or 14 per cent. Rate) and capital distributions paid in the previous three years. The full effect of the new regime will be realised in 2021 (i.e. when companies will be able to take into account the distributions of three full years: 2018, 2019 and 2020). Tax-exempt dividends are not included in the calculation. The rest of the distributed profit subject to tax, i.e., the part which exceeds the 3 -year historical average, will be taxed at the standard CIT rate of $20 / 80$. For individual recipient of regularly distributed dividends (including both resident and non-resident), additional income tax is withheld in the amount of 7 per cent. If, however, the dividends are subject to standard CIT rate of 20 per cent. or are exempt from tax (e.g. redistribution of dividends), then no withholding tax applies. Furthermore, if there is a tax treaty in place between the Republic of Estonia and the country of residence of the individual shareholder, the withholding rate may be lower than 7 per cent. (e.g. 5 per cent. or 0 per cent.) if the tax treaty provides for a more favourable withholding rate.

Estonian corporate tax payer can forward the dividends received from Lithuanian company exempt from CIT, provided that Estonian corporate tax payer holds, et the moment of receiving dividends, minimum of 10 per cent. of the shares or votes in the Lithuanian company paying dividends. Dividends received by a minority shareholder Estonian corporate tax payer who holds less than 10 per cent. of the shares or votes in the Lithuanian company are subject to Estonian CIT upon distribution.

Note that special types of taxable entities (such as public limited fund, contractual investment fund, trust fund and credit institutions and foreign branches of credit institutions) may fall under specific tax treatment compared to the above general tax treatment.

Dividend income received by Estonian non-tax-resident corporate entity shareholder of Lithuanian company is not subject to Estonian tax jurisdiction and Estonian taxation as long as such shareholder does not have an Estonian permanent establishment ("PE") for income tax purposes. If such Estonian non-tax-resident shareholder has an Estonian PE and such dividends are received on the account of such PE, the dividend income is not taxed at the level of such PE upon receipt, retaining or reinvesting. The CIT on PE's profits is deferred up to the moment of taking the profits out from the PE, at the moment of which CIT at the rate of $20 / 80$ or $14 / 86$ applies. The profit distribution made by Estonia PE is exempt from CIT, provided that such shareholder holds, et the moment of receiving dividends by the PE, minimum of 10 per cent. of the shares or votes in the Lithuanian company paying dividends and the Lithuanian company qualifies as liable to tax in the Republic of Lithuania.
Estonia does not apply withholding tax on dividend distributions, unless the Estonian tax resident company makes regular profit distributions to natural persons, in which case 7 per cent. withholding tax applies to such dividend, while CIT on such profit distributions is lowered to 14 per cent.

## (b) Individuals

As a general rule, income tax is charged on all dividends and other profit distributions received by an Estonian tax resident natural person from a foreign company in monetary or non-monetary form. However,
income tax shall not be charged on dividends if (i) income tax has been paid on the share of profit on the basis of which the dividends are paid or (ii) if income tax on the dividends has been withheld in the Republic of Lithuania. As long as income tax is paid on business profits of Lithuanian company or the dividend payments to Estonian natural person shareholder are subject to withholding tax in the Republic of Lithuania, such dividends are not subject to Estonian income tax.

Dividends payment received by Estonian non-tax-resident natural person shareholder in Lithuanian company falls outside of the Estonian tax jurisdiction and, consequently, is not subject to Estonian taxation.

### 3.2 Taxation of capital gains

(a) Legal persons

Capital gains received by Estonian corporate tax payers are not subject to CIT in Estonia upon receipt due to the application of deferred corporate income tax system applicable to Estonian tax resident corporate entities (with the exception of credit institutions and branches of foreign credit institutions, which pay advance CIT payments on a quarterly basis). The CIT is deferred up to the moment of distributing profits or making deemed profit distributions by the Estonian corporate tax payer. No CIT is due on retained or reinvested capital gain income.

Capital gains received by Estonian non-tax-resident corporate entity shareholder of Lithuanian company is not subject to Estonian tax jurisdiction and Estonian taxation as long as such shareholder does not have an Estonian PE for income tax purposes. If such Estonian non-tax-resident shareholder has an Estonian PE and such dividends are received on the account of such PE, the capital gains are not taxed at the level of such PE upon receipt, retaining or reinvesting. The CIT on PE's profits is deferred up to the moment of taking the profits out from the PE, at the moment of which CIT at the rate of 20/80 applies.

## (b) Individuals

Estonian tax resident individuals pay personal income tax ("PIT") on gains from the sale or exchange of any transferable and monetary appraisable object, including registered shares and securities. Flat rate of 20 per cent. applies to capital gains received by Estonian tax resident natural persons.

The gains or loss derived from the sale of property is the difference between the acquisition cost and the selling price of the sold property. The gains or loss derived from the exchange of property is the difference between the acquisition cost of the property subject to exchange and the market price of the property received as a result of the exchange. A taxpayer has the right to deduct certified expenses directly related to the sale or exchange of property from the taxpayer's gain or to add such expenses to the taxpayer's loss. Acquisition cost means all certified expenses which a taxpayer makes in order to obtain, improve or supplement property, including any commissions and fees paid.
Resident individuals can defer their income tax liability on income earned from transactions in certain financial assets (including publicly offered securities) when using a specific investment account system. An investment account is a monetary account opened with a credit institution of the EEA or the Organisation for Economic Co-operation and Development member state through which the transactions with the financial assets (including the publicly offered securities and shares) are executed. Therefore, the moment of taxation of the financial income held on an investment account is postponed until respective income (that is calculated as the amount by which the funds withdrawn from the account exceed the funds previously deposited into the account) is withdrawn from the investment account. Hence, such financial income held at the investment account may be reinvested on a tax-exempt basis until it is withdrawn from the investment account.

### 3.3 Taxation of inheritance and gifts

Estonian tax resident natural persons do not pay PIT on received inheritance. Estonia does not levy inheritance tax.

Estonian tax resident natural persons do not pay PIT on gifts and donations received from a natural person, a state or local government authority, a resident legal person, or from a non-resident through or on account of its permanent establishment located in Estonia, and gifts and donations received from a non-resident legal person if tax is imposed on the gift or donation at the level of natural or legal person in a foreign state.

### 3.4 Ownership of GDRs

Estonian laws do not explicitly determine taxation rules and conditions in reference to GDRs, however due to their nature it is expected that for Estonian income tax purposes, an owner of GDRs generally will be treated as the owner of specific type of securities. However, this summary of certain Estonian tax
consequences does not necessarily address all possible tax consequences relating to an investment in the GDRs. You should consult your own tax adviser about tax consequences, eligibility of tax exemptions, application of Double Tax Treaties and refund of foreign tax relating to an investment in the GDRs.

### 3.5 Registration and stamp duty

There are no registration or stamp duties or other transfer taxes payable on the transfer of shares in Estonia.

## 4. UNITED KINGDOM

### 4.1 General

The following comments are of a general nature. They are based on current UK tax law as applied in England and Wales and HM Revenue \& Customs published practice (which may not be binding) as at the date of this document, both of which are subject to change and may be repealed, revoked or modified, possibly with retrospective effect. These statements are not intended to be exhaustive and do not purport to be a complete analysis of all UK tax considerations of acquiring, holding or disposing of the GDRs.

The following comments do not constitute legal or tax advice and are intended as a general guide only to UK tax considerations. Save where otherwise stated, this summary only covers principal UK taxation considerations for investors who: (i) are UK tax resident and, in the case of an individual, domiciled in (and only in) the UK for tax purposes (except insofar as express reference is made to the treatment of non-UK tax residents); (ii) are the absolute beneficial owners of the GDRs (in particular investors holding their GDRs in a depositary receipt system or clearance service should note that they may not be the absolute beneficial owners thereof); (iii) are holding the GDRs as investments (other than under an Individual Savings Account or a Self-Investment Personal Pension); (iv) have not (and are not deemed to have) acquired their GDRs by virtue of an office or employment (including any former or prospective office or employment) and who are not otherwise connected with the Company. These comments also assume that any UK holders of GDRs are, for UK tax purposes, beneficially entitled to the underlying Shares and to dividends on those Shares.

These statements may not apply to certain classes of investors who are subject to special rules (such as brokers, traders or dealers in securities, insurance companies, charities, collective investment schemes or pension providers). Each investor's specific circumstances will impact on their taxation position. All investors are recommended to obtain their own taxation advice. In particular, all investors, including investors who are tax resident in the UK, are advised to consider the potential impact of any relevant double tax agreements on their shareholding.

## POTENTIAL INVESTORS WHO ARE IN ANY DOUBT AS TO THEIR TAX POSITION OR ARE OR MAY BE SUBJECT TO TAX IN A JURISDICTION OTHER THAN THE UK SHOULD CONSULT AN APPROPRIATE PROFESSIONAL ADVISER.

### 4.2 Dividends

The Company will not be required to withhold any amounts at source in respect of UK tax when paying a dividend. Liability to UK tax on dividends will depend upon the individual circumstances of the investor.

## (a) Individual investors

An individual investor who is resident for tax purposes in the UK and who receives a dividend from the Company on the GDRs will pay no tax on the first $£ 2,000$ of dividend income received in each tax year (the "dividend allowance"). For these purposes, "dividend income" includes the gross amount of any UK and non-UK source dividends and certain other distributions in respect of shares (including dividends on the Shares including where represented by the GDRs).

The rates of income tax for the 2020/2021 tax year on dividends received above the dividend allowance are: (i) 7.5 per cent. for dividends taxed in the basic rate band; (ii) 32.5 per cent. for dividends taxed in the higher rate band; and (iii) 38.1 per cent. for dividends taxed in the additional rate band. An individual investor's dividend income that is within the dividend allowance counts towards an individual's basic or higher rate limits and will therefore affect the level of savings allowance to which they are entitled, and the rate of tax that is due on any dividend income in excess of this allowance. In calculating into which tax band any dividend income over the $£ 2,000$ allowance falls, savings and dividend income are treated as the highest part of an individual's income. Where an individual has both savings and dividend income, the dividend income is treated as the top slice.

## (b) Corporate investors

Corporate investors who are within the charge to UK corporation tax which are "small companies" (for the purposes of UK taxation of dividends) will not generally be subject to UK corporation tax on dividends on the Shares (including where represented by the GDRs), provided certain conditions are met.

Other corporate investors who are within the charge to UK corporation tax will prima facie be subject to UK corporation tax on any dividends on the Shares (including where represented by the GDRs) unless certain conditions for exemption are satisfied. Although each investor's position will depend on its own individual circumstances, and subject to anti-avoidance rules, the exemption is of wide application and such investors will therefore generally not be subject to UK corporation tax on the dividend.

If the conditions for exemption are not met (or cease to be satisfied), or an investor elects for an otherwise exempt dividend to be taxable, the investor will be subject to UK corporation tax on dividends received from the Company at the rate of corporation tax applicable to that investor (currently 19 per cent).

### 4.3 Disposal of Shares or GDRs

(a) Individual investors

An individual investor has a capital gains tax ("CGT") annual exemption ( $£ 12,300$ for the 2020/2021 tax year) and so will only be subject to CGT to the extent his or her total chargeable gains in the year (including any gains on the disposal or deemed disposal of his or her Shares or GDRs) exceed this annual exemption.

The rate of CGT will depend on the individual's total taxable income and gains in the relevant tax year. An individual whose total taxable income and gains in a given tax year (including gains on a disposal or deemed disposal of Shares or GDRs) are less than or equal to the individual's basic rate band will generally be subject to CGT at 10 per cent. of the gain on the disposal or deemed disposal of the Shares or GDRs. However, if any capital gains exceed the unused basic rate band, the applicable rate will normally be 20 per cent.

## (b) Corporate investors

For investors within the charge to UK corporation tax, a disposal or deemed disposal of Shares or GDRs may give rise to a chargeable gain or an allowable loss for the purposes of UK corporation tax, subject to any available exemptions, reliefs or allowances. The main rate of UK corporation tax is currently 19 per cent.

## (c) Non-UK tax resident investors

An investor who is not resident for tax purposes in the UK will not generally be subject to UK CGT or UK corporation tax on a disposal of Shares or GDRs, unless the investor is carrying on a trade, profession or vocation in the UK through a branch or agency (or, in the case of a corporate investor, they are carrying on a trade through a permanent establishment) in connection with which the Shares or GDRs are used, held or acquired. Such investors may be subject to foreign taxation on any gain under local law and should seek their own local law tax advice.

An individual investor who is not UK tax resident on a temporary basis (which, depending upon the individual's circumstances, can be up to six UK tax years) and who disposes of all or part of his or her Shares or GDRs or who received a cash payment in respect of the lapse of such rights during that period may be liable to CGT on his or her return to the UK subject to any available exemptions or reliefs.

### 4.4 UK stamp duty and UK stamp duty reserve tax

The following comments are intended as a general guide to the current UK stamp duty and SDRT position, and apply regardless of whether or not an investor is resident in UK. It should be noted that certain categories of person, including market makers, brokers, dealers, and other specified market intermediaries, are entitled to exemption from stamp duty and SDRT in respect of purchases of securities in specified circumstances.
No UK stamp duty or SDRT will be payable on (i) the issue by the GDR Depositary of the GDRs; (ii) the delivery of the GDRs into Euroclear or Clearstream; or (iii) any dealings in the GDRs once they are delivered into such clearance systems, where such dealings are effected in book-entry form in accordance with the procedures of Euroclear or Clearstream (as applicable) and not by written instrument of transfer.

Assuming that any document effecting a transfer of the Shares or GDRs, or containing an agreement to transfer an equitable interest in the Shares or GDRs is neither (i) executed in the UK; nor (ii) relates to any property situate or to any matter or thing done or to be done, in the UK (the term "matter or thing done or
to be done" is very wide and may include involvement of UK bank accounts in payment mechanics), then no UK stamp duty should be payable on such document.

Even if a document effecting a transfer of the Shares or GDRs, or containing an agreement to transfer an equitable interest in the Shares or GDRs, is (i) executed in the UK; and/or (ii) relates to any property situate, or to any matter or thing done or to be done, in the UK, in practice it should not be necessary to pay any UK stamp duty on such document unless the document is required for any purposes in the UK If it is necessary to pay UK stamp duty, it may also be necessary to pay interest and penalties.

Provided that the Shares and GDRs are not registered in any register kept in the UK by or on behalf of the Company and that the Shares and GDRs are not paired with shares issued by a company incorporated in the UK, any agreement to transfer the Shares or GDRs will not be subject to SDRT.

### 4.5 Inheritance tax

The GDRs will be assets situated outside the UK for the purposes of UK inheritance tax provided that the Securities are not registered in any register kept in the UK. A gift or settlement of such assets by, or the death of, an individual Shareholder, may give rise to a liability to UK inheritance tax regardless of where the Shareholder is resident or domiciled, subject to any available exemption or relief. A transfer of GDRs at less than market value may be treated for inheritance tax purposes as a gift of the GDRs, and particular rules apply to gifts where the donor reserves or retains some benefit. Special rules apply to close companies and to trustees of certain settlements who hold GDRs, which rules may bring them within the charge to inheritance tax. The inheritance tax rules are complex and Shareholders should consult an appropriate professional adviser in any case where those rules may be relevant, particularly in (but not limited to) cases where Shareholders intend to make a gift of GDRs, to transfer GDRs at less than market value or to hold GDRs through a company or trust arrangement.

## 5. CERTAIN US FEDERAL INCOME TAX CONSIDERATIONS

The following discussion is a summary of US federal income tax considerations generally applicable to the ownership and disposition of the Shares or GDRs by US Holders (as defined below). This discussion applies only to US Holders that hold the Shares or GDRs as capital assets (generally, property held for investment). This discussion is based on the US Internal Revenue Code of 1986, as amended, US Treasury regulations promulgated thereunder (the "US Tax Regulations"), published positions of the Internal Revenue Service (the "IRS"), court decisions and other applicable authorities, all as of the date hereof and all of which are subject to change or differing interpretations (possibly with retroactive effect).

This discussion does not address all US federal income tax considerations that may be applicable to US Holders in light of their particular circumstances or US Holders subject to special treatment under US federal income tax law, such as:

- banks, insurance companies and other financial institutions;
- entities treated as partnerships for US federal income tax purposes, S corporations or other passthrough entities;
- tax-exempt entities;
- real estate investment trusts;
- regulated investment companies;
- brokers, dealers, or traders in securities that elect to use a mark-to-market method of accounting;
- certain former citizens or residents of the United States;
- persons that elect to mark their securities to market;
- persons whose Shares or GDRs are part of a hedging, integrated, straddle, conversion or constructive sale transaction for US federal income tax purposes;
- persons that have a functional currency other than the US dollar;
- persons required to accelerate the recognition of any item of gross income with respect to the Shares or GDRs as a result of such income being recognised on an applicable financial statement; and
- persons that actually or constructively own 10 per cent. or more of our stock by vote or value.

This discussion does not address any US state or local or non-US tax considerations or any US federal estate, gift, alternative minimum tax or net investment income tax considerations.

For purposes of this discussion, a "US Holder" is a beneficial owner of the Shares or GDRs that is for US federal income tax purposes:

- an individual who is a citizen or resident of the United States;
- a corporation (including any entity treated as a corporation for US federal income tax purposes) created or organised in or under the laws of the United States or any state thereof or the District of Columbia;
- an estate whose income is subject to US federal income taxation regardless of its source; or
- a trust, (i) the administration of which is subject to the primary supervision of a court within the United States and for which one or more US persons have the authority to control all substantial decisions, or (ii) that has a valid election in effect under applicable US Tax Regulations to be treated as a US person.
If a partnership or other entity or arrangement treated as a partnership for US federal income tax purposes holds the Shares or GDRs, the tax treatment of a partner will generally depend on the status and the activities of the partnership. Partners in a partnership holding the Shares or GDRs should consult their tax advisors regarding the tax considerations of an investment in the Shares or GDRs.
The discussion below assumes that the representations contained in the Deposit Agreement are true and that the obligations in the Deposit Agreement and any related agreement have been and will be complied with in accordance with their terms.

EACH PROSPECTIVE HOLDER OF SHARES OR GDRS SHOULD CONSULT THEIR TAX ADVISORS REGARDING THE US FEDERAL, STATE AND LOCAL OR OTHER TAX CONSIDERATIONS OF OWNING AND DISPOSING OF THE COMPANY'S SHARES OR GDRS IN LIGHT OF THEIR PARTICULAR CIRCUMSTANCES. US HOLDERS SHOULD ALSO REVIEW THE DISCUSSION UNDER "—THE REPUBLIC OF LITHUANIA" AND "-UNITED KINGDOM" ABOVE FOR THE LITHUANIAN AND UNITED KINGDOM TAX CONSIDERATIONS TO A US HOLDER OF THE OWNERSHIP AND DISPOSITION OF THE SHARES OR GDRS.

### 5.1 Ownership of GDRs in General

For United States federal income tax purposes, a holder of GDRs generally should be treated as the owner of the underlying Shares represented by those GDRs for US federal income tax purposes. No gain or loss will be recognised upon the exchange of GDRs for the US Holder's proportionate interest in Shares. A US Holder's tax basis in the withdrawn shares should be the same as the US Holder's tax basis in the GDRs surrendered, and the holding period of the Shares should include the holding period of the GDRs.

### 5.2 Distributions

Subject to the discussion below under "-Passive Foreign Investment Company Rules," the gross amount of any distribution to a US Holder with respect to the Shares or GDRs will generally be included in such holder's gross income as ordinary dividend income on the date actually or constructively received by such holder, in the case of Shares, or by the depositary, in the case of GDRs, to the extent that the distribution is paid out of our current or accumulated earnings and profits (as determined under US federal income tax principles). To the extent the amount of such distribution exceeds the Company's current and accumulated earnings and profits, such amount will be treated first as a non-taxable return of capital to the extent of such US Holder's adjusted tax basis in its Shares or GDRs, and to the extent the amount of such distribution exceeds such adjusted tax basis, will be treated as capital gain from the sale of the Shares or GDRs. The Company does not intend to calculate its earnings and profits under US federal income tax principles. Therefore, US Holders should expect that any distribution from the Company will generally be reported as a dividend. The amount of such dividend will include amounts withheld by the Company or the Company's paying agent in respect of any non-US taxes. Any dividend from the Company will not be eligible for the dividends-received deduction generally allowed to corporations in respect of dividends received from US corporations.

The amount of any dividend paid in currency other than US dollars will equal the US dollar value of the foreign currency received calculated by reference to the exchange rate in effect on the date the dividend is received by a US Holder, in the case of Shares, or by the depositary in the case of GDRs, regardless of whether the foreign currency is converted into US dollars. If the foreign currency received as a dividend is
converted into US dollars on the date it is received, a US Holder will generally not be required to recognise foreign currency gain or loss in respect of the dividend income. If the foreign currency received as a dividend is not converted into US dollars on the date of receipt, a US Holder will have a basis in the foreign currency equal to its US dollar value on the date of receipt. Any gain or loss realised on a subsequent conversion or other disposition of the foreign currency will be treated as US source ordinary income or loss.

With respect to individuals and certain other non-corporate US Holders, dividends may constitute "qualified dividend income" that are subject to tax at the lower applicable capital gains rates provided that (1) the Company is eligible for the benefits of the income tax treaty between the United States and the Republic of Lithuania, (2) the Company is not a PFIC for either the Company's taxable year in which the dividend was paid or the preceding taxable year, and (3) certain holding period requirements are met. Assuming the Company is eligible for the benefits of the income tax treaty between the United States and the Republic of Lithuania, dividends the Company pays on the Shares, regardless of whether such shares are represented by the GDRs, would be eligible for the reduced rates of taxation. US Holders should consult their tax advisors regarding the availability of the lower capital gains rate applicable to qualified dividend income for dividends paid with respect to the Shares or GDRs (including rules relating to foreign tax credit limitations).
Dividends from the Company will generally constitute non-US source income and be treated as "passive category income" for foreign tax credit limitation purposes. US Holders may be eligible, subject to a number of complex limitations, to claim a foreign tax credit in respect of any non-refundable foreign withholding tax imposed on dividends received on the Shares or GDRs. If a US Holder does not elect to claim a foreign tax credit for foreign taxes withheld, such holder may instead claim a deduction for US federal income tax purposes in respect of such taxes, but only for a year in which such holder elects to do so for all creditable foreign income taxes. The rules governing the foreign tax credit are complex. US Holders should consult their tax advisors regarding the availability of the foreign tax credit under their particular circumstances.

### 5.3 Sale or Other Disposition of Shares or GDRs

Subject to the discussion below under "-Passive Foreign Investment Company Rules," a US Holder will generally recognise gain or loss for US federal income tax purposes upon the sale or other disposition of Shares or GDRs in an amount equal to the difference between the US dollar value of the amount realised from such sale or other disposition and the US Holder's tax basis in such Shares or GDRs. Such gain or loss will generally be capital gain or loss. Capital gains of individuals and certain other non-corporate US Holders recognised on the sale or other disposition of Shares or GDRs held for more than one year are generally eligible for a reduced rate of taxation. The gain or loss will generally be income or loss from sources within the United States for foreign tax credit limitation purposes. The deductibility of capital losses is subject to limitations.

A US Holder's adjusted tax basis in the Shares or GDRs will generally equal the US dollar value of the purchase price for the Shares or GDRs, based on the prevailing exchange rate on the date of such purchase. The amount realised on a disposition of the Shares or GDRs in exchange for foreign currency will generally equal the US dollar value of such currency translated at the spot exchange rate in effect on the date of the disposition. If, however, the Shares or GDRs are treated as traded on an "established securities market" for US federal income tax purposes, a cash basis US Holder (or, if it elects, an accrual basis US Holder) will determine the US dollar value of the purchase price for the Shares or GDRs or the amount realised on a disposition of the Shares or GDRs in exchange for non-US currency by translating the amount paid or received at the spot exchange rate in effect on the settlement date of the purchase or disposition, as the case may be. Any such election by an accrual basis US Holder must be applied consistently from year to year and cannot be changed without the consent of the IRS. A US Holder's tax basis in any non-US currency received on a disposition of the Shares or GDRs will generally equal the US dollar value of such currency on the date of receipt. Any gain or loss realised by a US Holder on a subsequent conversion or other disposition of the non-US dollar currency will generally be foreign currency gain or loss and treated as US source ordinary income or loss. US Holders should consult their tax advisors regarding the sale or other taxable disposition of the Shares or GDRs under their particular circumstances.

### 5.4 Passive Foreign Investment Company Rules

A non-US corporation, such as the Company, will be classified as a passive foreign investment company ("PFIC") for US federal income tax purposes for any taxable year, if either (i) 75 per cent. or more of its gross income for such year consists of certain types of "passive" income or (ii) 50 per cent. or more of the value of its assets (determined on the basis of a quarterly average) during such year produce or are held for the production of passive income. Passive income generally includes dividends, interest, royalties, rents, annuities, net gains from the sale or exchange of property producing such income, net foreign currency gains and gains from commodities transactions, other than gains derived from "qualified active sales" of commodities and "qualified hedging transactions" involving commodities, within the meaning of the applicable Regulations (the "Commodity Exception"). For this purpose, cash is categorised as a passive asset and the Company's unbooked intangibles associated with active business activity are taken into account as a non-passive asset. The Company will be treated as owning its proportionate share of the assets and earning its proportionate share of the income of any other corporation in which the Company owns, directly, indirectly or constructively, 25 per cent. or more (by value) of the stock.

Based on the Company's income and assets, expected value of the Shares and GDRs, expected proceeds to the Company from the Offering, expected use of the proceeds, expected timing of the use of the proceeds, and relying on the Commodity Exception, the Company does not believe that the Company was a PFIC, for US federal income tax purposes, for the immediately preceding taxable year, and does not anticipate the Company becoming a PFIC for the current taxable year or for the foreseeable future. Nevertheless, because PFIC status is a factual determination made annually after the close of each taxable year on the basis of the composition of the Company's income and assets, and activities, there can be no assurance that the Company will not be a PFIC for the current taxable year or any future taxable year. Under circumstances where revenues from activities that produce passive income significantly increase relative to the Company's revenues from activities that produce non-passive income, the Company's risk of becoming classified as a PFIC may substantially increase. In addition, because the Company will value its goodwill based on the market value of the Shares or GDRs, a decrease in the market value of the Shares or GDRs may also result in the Company becoming a PFIC.
If the Company is a PFIC for any taxable year during which a US Holder holds the Shares or GDRs, such holder will be subject to special tax rules with respect to any "excess distribution" that such holder receives on the Shares or GDRs and any gain such holder realises from a sale or other disposition (including a pledge) of our Shares or GDRs, unless such holder makes a "mark-to-market" election as discussed below. Distributions received by a US Holder in a taxable year that are greater than 125 per cent. of the average annual distributions such holder received during the shorter of the three preceding taxable years or such holder's holding period for the Shares or GDRs will be treated as an excess distribution. Under these special tax rules:

- the excess distribution or gain will be allocated rateably over the US Holder's holding period for the Shares or GDRs;
- amounts allocated to the current taxable year and any taxable years in the US Holder's holding period prior to the first taxable year in which the Company is classified as a PFIC (a "pre-PFIC year") will be subject to tax as ordinary income; and
- amounts allocated to each prior taxable year, other than the current taxable year or a pre-PFIC year, will be subject to tax at the highest tax rate in effect applicable to the US Holder for that year, and such amounts will be increased by an additional tax equal to interest on the resulting tax deemed deferred with respect to such years.

If the Company is a PFIC for any taxable year during which a US Holder holds Shares or GDRs and any of the Company's non-US subsidiaries and consolidated affiliated entities are also PFICs, such holder will be treated as owning a proportionate amount (by value) of the shares of each such non-US subsidiary classified as a PFIC for purposes of the application of these rules.

A US Holder of "marketable stock" (as defined below) in a PFIC may make a mark-to-market election for such stock of a PFIC to elect out of the tax treatment discussed in the second preceding paragraph. If a US Holder makes a valid mark-to-market election for the Shares or GDRs, the US Holder will include in income each year an amount equal to the excess, if any, of the fair market value of the Shares or GDRs as of the close of such holder's taxable year over such holder's adjusted basis in such Shares or GDRs. The US Holder is allowed a deduction for the excess, if any, of such holder's adjusted basis in the Shares or GDRS over their fair market value as of the close of the taxable year to the extent of any net mark-tomarket gains on the Shares or GDRs included in the US Holder's income for prior taxable years. Amounts
included in the US Holder's income under a mark-to-market election, as well as gain on the actual sale or other disposition of the Shares or GDRs, are treated as ordinary income. Ordinary loss treatment also applies to the deductible portion of any mark-to-market loss on the Shares or GDRs, as well as to any loss realised on the actual sale or disposition of the Shares or GDRs, to the extent that the amount of such loss does not exceed the net mark-to-market gains previously included in income for such Shares or GDRs. The US Holder's basis in the Shares or GDRs will be adjusted to reflect any such income or loss amounts. If a US Holder makes such a mark-to-market election, tax rules that apply to distributions by corporations which are not PFICs would apply to distributions by the Company (except that the lower applicable capital gains rate for qualified dividend income would not apply). If a US Holder makes a valid mark-to-market election, and the Company subsequently ceases to be classified as a PFIC, such US Holder will not be required to take into account the mark-to-market income or loss described above during any period that the Company is not classified as a PFIC.

The mark-to-market election is available only for "marketable stock" which is stock that is traded in other than de minimis quantities on at least 15 days during each calendar quarter ("regularly traded") on a qualified exchange or other market, as defined in applicable Regulations. Special rules apply in determining whether stock is regularly traded during the year in which it is first sold in a public offering. The Company expects that the GDRs will be listed on the LSE, which is expected to be a qualified exchange for these purposes, and, consequently, assuming that the GDRs are regularly traded, if a US Holder holds the GDRs, it is expected that the mark-to-market election would be available to such holder were the Company to become a PFIC. It is expected that a mark-to-market election may not, however, be made with respect to the Shares.

In addition, because a mark-to-market election cannot be made for any lower-tier PFICs that the Company may own, a US Holder may continue to be subject to the PFIC rules with respect to such holder's indirect interest in any investments held by the Company that are treated as an equity interest in a PFIC for US federal income tax purposes.
The Company does not intend to provide information necessary for US Holders to make qualified electing fund elections, which, if available, would result in tax treatment different from the general tax treatment for PFICs described above.

If a US Holder owns the Shares or GDRs during any taxable year that the Company is a PFIC, such holder must generally file an annual report on U.S. Internal Revenue Service Form 8621 with the IRS. US Holders should consult their tax advisors concerning the US federal income tax considerations of holding and disposing of Shares or GDRs if the Company is or becomes a PFIC, including the availability and possibility of making a mark-to-market election.

### 5.5 Backup Withholding and Information Reporting Requirements

US federal backup withholding and information reporting requirements may apply to certain payments of dividends or interest on, and proceeds from the sale, taxable exchange or redemption of, the Shares or GDRs held by US Holders. A portion of any such payment may be withheld as a backup withholding against such US Holder's potential US federal income tax liability if such US Holder fails to establish it is exempt from these rules, furnish its correct taxpayer identification number or otherwise comply with such information reporting requirements. Corporate US Holders are generally exempt from the backup withholding and information requirements, but may be required to comply with certification and identification requirements in order to prove their exemption. Any amounts withheld under the backup withholdings rules from a payment to a US Holder will be credited against such US Holder's federal income tax liability, if any, or refunded if the amount withheld exceeds such tax liability provided the required information is timely furnished to the IRS. US Holders should consult their tax advisors about any information reporting and backup withholding rules that apply to their particular circumstances.

### 5.6 Information with Respect to Foreign Financial Assets

Owners of "specified foreign financial assets" with an aggregate value that meet applicable thresholds may be required to file IRS Form 8938 (Statement of Specified Foreign Financial Assets) with respect to such assets with their tax returns. "Specified foreign financial assets" may include financial accounts maintained by foreign financial institutions, as well as any of the following, if they are held for investment and not held in accounts maintained by certain financial institutions: (i) stocks and securities issued by non-US persons, (ii) financial instruments and contracts held for investment that have non-US issuers or counterparties, and (iii) interests in foreign entities. US Holders are urged to consult their tax advisors regarding the application of these rules to their ownership of the Shares or GDRs.

THE PRECEDING DISCUSSION OF US FEDERAL INCOME TAX CONSIDERATIONS IS INTENDED FOR GENERAL INFORMATION ONLY AND DOES NOT CONSTITUTE TAX ADVICE. US HOLDERS SHOULD CONSULT THEIR TAX ADVISORS AS TO THE US FEDERAL, STATE, LOCAL AND NON-US TAX CONSIDERATIONS TO THEM OF THE OWNERSHIP AND DISPOSITION OF THE SHARES OR GDRS IN THEIR PARTICULAR CIRCUMSTANCES.

## PART 17 - THE OFFERING

## 1. GENERAL INFORMATION ABOUT THE OFFERING

The Company will issue $20,901,503$ ordinary registered shares, which will be offered in the form of Offer Shares and Offer GDRs (with one GDR representing one Share) representing approximately 27.8 per cent. of the total issued share capital of the Company on Admission.

The Offering will involve the issue of as many Offer Shares as allocated to investors and subscribed for in the course of the Offering in accordance with the terms described in this Part 17 ("The Offering"), if the Management Board establishes so. In order to conduct the Offering, the Extraordinary General Meeting held on 16 September 2020 inter alia resolved to authorise the Management Board to decide on the increase of the share capital of the Company if not all the Offer Shares are subscribed for within the term of subscription of the Offer Shares. The Offering includes only the offer of newly issued Shares.

After the capital increase of the Company is registered with the Register of Legal Entities, the Shares will be registered with Nasdaq CSD under the same ISIN as the existing Shares and will be kept in book-entry form. No share certificates have been or will be issued. The Offer Shares will be denominated in euro and will be governed by the laws of the Republic of Lithuania.

All the Shares are and the Offer Shares will be of one class, rank pari passu with each other and carry equal voting rights. The Offer Shares will give rights to dividends declared by the Company (if any) for the second half of the year ending 31 December 2020 and for subsequent financial years.
Immediately following Admission, the Offer Shares and the Offer GDRs will be freely transferrable, subject to certain transfer restrictions under the relevant laws in certain jurisdictions. See paragraph 1 of Part 9 ("Regulation") and Part 18 ("Selling and Transfer Restrictions"). See also Part 13 ("Terms and Conditions of the Global Depositary Receipts") in respect of the GDRs.

The Offer Securities will be offered at the Offer Price Range and will be sold at the Final Offer Price (see paragraph 3.2 of this Part 17 ("The Offering") below). The Final Offer Price will be set within the Offer Price Range.

Assuming 20,901,503 new Shares are issued pursuant to the Offering, upon Admission, the Principal Shareholder will experience a 27.8 per cent. dilution, that is, its proportionate interest in the Company will decrease by 27.8 per cent.

The Company and each of the Joint Bookrunners entered into an Underwriting Agreement dated 21 September 2020 in relation to the sale and offer of the Offer Securities contemplated thereunder (the "Underwriting Agreement").

Subject to certain conditions, the Offering is underwritten in accordance with the terms of the Underwriting Agreement.

On 18 September 2020, the Company and European Bank for Reconstruction and Development ("EBRD") entered into a framework agreement (the "Framework Agreement") with respect to the possibility that EBRD may subscribe for Shares in the Offering. Subject to certain conditions and the Offering completing, the Company has undertaken to comply with certain environment and social compliance and corporate governance policies and requirements of EBRD. Notwithstanding the Company and EBRD entering into the Framework Agreement, EBRD is under no obligation to acquire any Shares in the Offering and the Company is under no obligation to complete the Offering.

Allocation of the Offer Securities will take place, and the Final Offer Price and final number of Offer Securities sold will be publicly announced, on the business day following the last day of the Offer Period, expected to be on or about 2 October 2020 (the "Allocation Date").

The Shares (including the Offer Shares, which shall be fully paid by the Investors), shall be admitted to trading on Nasdaq Vilnius at least two business days following the day on which the capital increase of the Company is registered in the Register of Legal Entities and the Offer Shares are registered with Nasdaq CSD and assimilated with the currently registered issue of Shares, expected to be on or about 7 October 2020.

It is expected that the delivery of the Offer Shares to investors will be performed through the Nasdaq CSD clearing system on or about the second business day after the Allocation Date (expected to be on or around 6 October 2020). It is expected that delivery of the Offer GDRs will be made through the facilities of Euroclear and Clearstream on or about the Closing Date (expected to be on or around 7 October 2020). Dealings in the Offer Shares are expected to commence on Nasdaq Vilnius, and dealings in the GDRs are
expected to commence on the LSE, on or around the Closing Date (expected to be on or around 7 October 2020). For further details of the settlement, see Part 19 ("Clearing and Settlement").

Except as set forth herein, investors may hold beneficial interests in and transfer the Offer GDRs only through Euroclear or Clearstream and their direct and indirect participants, as applicable. Transfers within the Euroclear and Clearstream will be in accordance with the usual rules and operating procedures of the relevant system.

## 2. CORPORATE RESOLUTIONS AND GENERAL STRUCTURE OF THE OFFERING

On 16 September 2020 and 18 September 2020 the Extraordinary General Meeting adopted inter alia the following decisions: (i) to increase the share capital of the Company and the amend the Articles of Association; (ii) to waive the pre-emptive right to acquire the Offer Shares for the existing shareholder; (iii) to authorise and delegate to the Management Board to determine the final issue price of the Offer Shares; (iv) to list the Shares on the Main Trading List of Nasdaq Vilnius and to list the Offer GDRs on the Official List; (v) to authorise the Management Board and Chief Executive Officer to take corresponding actions required for the Offering and Admission; (vi) to approve the price range of the Offer Shares, minimum price being EUR 22.50 and maximum price being EUR 28.00; (vii) to approve the subscription period for Retail Investors and Institutional Investors.

The Chief Executive Officer is authorised to apply for approval to the BoL of a prospectus for the Offering and apply to: (1) the Nasdaq Vilnius for admission of the Shares to trading on the Main Trading List of Nasdaq Vilnius; and (2)(i) the UK FCA for GDRs to be admitted to listing on the Official List and (ii) the LSE for admission to trading of GDRs on the LSE's main market for listed securities.

Under the laws of the Republic of Lithuania, the following registration processes are needed in order to validly issue Offer Shares: (i) execution of the Offering, (ii) registration of the increase of the authorised capital of the Company with the Register of Legal Entities, and (iii) registration of the Offer Shares with Nasdaq CSD and assimilation with the currently registered Shares. Thus, the Shares (including Offer Shares) will be eligible for the listing upon their payment by investors as described in this Prospectus and upon aforementioned registrations.

Based on the above, the Offering shall be structured as follows:
(i) application for the subscriptions of the Offer Securities shall be received from investors and paid according to the terms set out in this Prospectus (see paragraphs 4 and 5.4 of this Part ("The Offering") for further information relating to payment for the Offer Securities by Institutional Investors and Retail Investors, respectively);
(ii) based on the decision of the Management Board the Offer Securities shall be allocated to Investors, investors' applications for the subscriptions of the Offer Securities shall be confirmed by the Company based on the allocations, i.e. only allocated Offer Securities shall be deemed as subscribed;
(iii) the capital increase, based on the subscribed and paid for Offer Shares of the Company, shall be registered with the Register of Legal Entities;
(iv) the subscribed and paid for Offer Shares shall be registered with Nasdaq CSD and the subscribed and paid for Offer GDRs shall be registered with Euroclear or Clearstream, and distributed to the Investors;
(v) the Shares shall be admitted to trading unconditionally on Nasdaq Vilnius and the GDRs shall be admitted to trading unconditionally on the LSE's main market for listed securities.

## 3. OFFER TRANCHES

Any Lithuanian or foreign investor, whether an individual or legal entity, may participate in the Offering, except for those investors whose subscription in the Offering would constitute a violation of applicable legislation, including the Law on the Protection of the Objects of National Security Importance. Investors who intend to acquire Offer Securities must be familiar, and comply with the laws applicable to the Offering in their jurisdictions and the restrictions set out in paragraph 1.2 of Part 9 ("Regulation") and paragraph 6.1 of the section titled "Risk Factors".

The Offering consists of two tranches: (1) the Institutional Tranche; and (2) the Retail Tranche.
The sizes of the Institutional Tranche and the Retail Tranche have not been predetermined. The total number of Institutional Offer Shares to be allocated to investors participating in the Institutional Offering, and of

Retail Offer Shares to investors participating in the Retail Tranche, will be determined by the Company, in consultation with the Joint Bookrunners, in the allocation process after the end of the Offer Period based on the demand for the Offer Shares by the different investor groups and the preferential allocation policies set out below.

For the purposes of this Prospectus:
"Institutional Investors" means (i) credit institutions, (ii) investment firms, (iii) undertakings for collective investments (collective investment schemes, investment companies and/or investment management companies), (iv) insurance companies, (v) pension funds and management companies of such funds, (vi) traders, (vii) trust companies, (viii) international financial institutions (IFIs), and (ix) other financial institutions, including depositary banks, including Qualified Investors.
"Retail Investors" means any individuals or legal persons, who do not meet the above criteria to qualify as Institutional Investors, in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia.

The Offering consists of: (1) an offering of Offer Securities to the Retail Investors and Institutional Investors outside of the United States, including in the United Kingdom, the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia in reliance on Regulation S, in reliance on Prospectus Regulation (EU) 2017/1129, and in reliance on the Law on Securities, the Financial Instrument Market Law (in Latvian Finanšu instrument tirgus likums) of the Republic of Latvia and Securities Market Act (in Estonian: Väärtpaberituru seadus) of the Republic of Estonia; and (2) a private placement in the United States to certain QIBs as defined in Rule 144A in reliance on Rule 144A or another exemption under the US Securities Act.

### 3.1 Offer Period

The Offering will be open for subscription between 21 September 2020 to 1 October 2020 inclusive, namely at total of nine business days in the Republic of Lithuania (the "Offer Period") as follows:
(1) under the Retail Tranche from 12.00 noon on 21 September 2020 to 1.00 p.m. (EEST) on 1 October 2020 inclusive, namely nine business days in the Republic of Lithuania (the "Retail Offer Period"); and
(2) under the Institutional Tranche from 21 September 2020 to 1 October 2020 inclusive, namely nine business days in the Republic of Lithuania.

For the purpose of this section, "business day" means Monday through Friday other than national holidays. The Company may extend the Offer Period or change other dates related to the Offering, in compliance with Lithuanian legislation.

### 3.2 Offer Price

(a) Offer Price Range

Offer Shares are offered at the Offer Price Range of EUR 22.50 to EUR 28.00 per Offer Share.
Offer GDRs are offered at the Offer Price Range of EUR 22.50 to EUR 28.00 per Offer GDR.
Retail Investors must subscribe for Offer Shares at the fixed price of EUR 28.00 per Offer Share (i.e. the top of the Offer Price Range) (the "Maximum Price").
Institutional Investors may validly subscribe for Offer Securities at any price within the Offer Price Range (including the bottom and the top of the price range).

Payment of the subscription price for Offer Shares by investors must be made as set out in "Subscription of Offer Shares by Retail Investors-Payment by Retail Investors" and "Subscription of Offer Shares and Offer GDRs by Institutional Investors" below.

Bank charges or any other charges, including any applicable commissions of the relevant market institutions, relating to the payment of the subscription price shall be borne separately by the investors. Such charges cannot be quantified by the Company or the Joint Bookrunners.
(b) Final Offer Price

The Final Offer Price will be set by the Management Board at the same level for both Institutional Investors and Retail Investors. The final amount payable by an investor for the Offer Securities will be calculated by multiplying the number of Offer Securities allocated to such investor with the Final Offer Price.

The Final Offer Price and the final number of Offer Securities offered in the Institutional Tranche and the Retail Tranche is expected to be announced on or around the Allocation Date, being the business day following the last day of the Offer Period: (i) through the Company's website (https://www.ignitisgrupe.lt/en/ investors); (ii) as a press release on Nasdaq Vilnius's website (https://nasdaqbaltic.com/); and (iii) via a Regulatory Information Service. The Pricing Statement will also be available free of charge at the registered office of the Company at Žvejų str. 14, LT-09310 Vilnius, Republic of Lithuania.

The Final Offer Price will be set within the Offer Price Range. The Final Offer Price will be agreed between the Joint Bookrunners and the Company, following a bookbuilding process. Among the factors to be considered in determining the Final Offer Price, in addition to prevailing market conditions, will be the Company's historical performance, estimates of its business potential and earnings prospects, an assessment of the Company's management and consideration of the above factors in relation to the market valuation of companies in related businesses. The Final Offer Price may differ significantly from prices prevailing in over-the-counter transactions and price quotations that have historically been available.

Unless required to do so by law or regulation, the Company does not envisage publishing a supplement to the prospectus or an announcement triggering the right to withdraw applications for Offer Securities pursuant to Article 17 of the Prospectus Regulation on determination of the Final Offer Price. The Pricing Statement containing the Final Offer Price and related disclosures will be published on or around the Allocation Date.

## (c) Proceeds of the Offering and Expenses

The total amount of gross proceeds from the Offering will be equal to the total amount of sold Offer Securities (in the form of Offer Shares and Offer GDRs) multiplied by the Final Offer Price.

All expenses of the Offering, including certain expenses of the Joint Bookrunners, will be borne by the Company.
The total commission payable to the Joint Bookrunners is up to EUR 12.5 million (without VAT).

## 4. SUBSCRIPTION OF OFFER SHARES AND OFFER GDRS BY INSTITUTIONAL INVESTORS

By subscribing in the Offer Securities, each Institutional Investor is deemed to have confirmed it has read this Prospectus, has accepted the terms and conditions set out in this Prospectus and has made the subscription according to the terms included in this Prospectus. Subscription and payment for the Offer Shares as described in this Prospectus shall deem the conclusion of the share subscription agreement as per terms and conditions set out in this Prospectus.

During the Offer Period, a book building process for the Offer Securities will be carried out. During the book building process, the Joint Bookrunners will gauge the level of interest in the Offering on the part of the Institutional Investors and the price sensitivity of such investors in relation to the Offer Securities. Institutional Investors will be required to specify the number of Offer Securities which they would be prepared to acquire and the related price for such Offer Securities. Such number of Offer Securities and the price at which such investors express their interest will be recorded in a book managed by the Joint Bookrunners and the Joint Global Coordinators (the "Book"). Institutional Investors may submit multiple subscriptions for the Offer Securities.

Institutional Investors will pay brokerage fees in accordance with the relevant investment services agreement concluded with a Manager or an affiliate of such manager.

Subscriptions of Offer Securities within the Institutional Tranche can be made only through the Joint Bookrunners. Institutional Investors can subscribe for Offer Securities during the entire Offer Period, during the working hours of the Joint Bookrunners. Subscriptions for Offer Securities by Institutional Investors will be collected in the Book. Neither the contents of the Book nor any information related to subscriptions for Offer Securities by Institutional Investors (including, but not limited to, the subscription level) will be publicly announced. No minimum subscription requirement applies to Institutional Investors.
Allocations shall be announced to Institutional Investors on the Allocation Date. The payment for the allocated Shares or GDRs to Institutional Investors must be made by Institutional Investors by 12.00 noon (EEST) on the first business day following the Allocation Date (expected to be on or around 5 October 2020) at the latest. In circumstances where an Institutional Investor does not make payment by that time, the Joint Bookrunners may cancel such Institutional Investor's subscription or re-allocate the relevant Offer Securities to other Institutional Investors and this will have binding effect on Institutional Investor's subscription, i.e. it will be cancelled without a separate action of the Institutional Investor.

## 5. SUBSCRIPTION OF OFFER SHARES BY RETAIL INVESTORS

By subscribing in the Offer Shares and making payment as described in this Prospectus, each Retail Investor is deemed to have confirmed he/she/it has read this Prospectus, has accepted the terms and conditions set out in this Prospectus and has made the subscription according to the terms included in this Prospectus. Subscription and payment for the Offer Shares as described in this Prospectus shall deem the conclusion of the share subscription agreement as per terms and conditions set out in this Prospectus.

### 5.1 Right to Participate in Retail Tranche

The Retail Tranche is directed to Retail Investors in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia. For the purposes of the definition of "Retail Investor", a natural person is considered to be "in the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia" if such person has a securities account opened with a financial institution of the Retail Investor's choice licensed to provide such services within the territory of the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia, respectively, and such person's residential address recorded with that financial institution in connection with that person's securities account is located in the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia, respectively. A legal person is considered to be "in the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia" if such person has a securities account with a financial institution of the Retail Investor's choice licensed to provide such services within the territory of the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia, respectively, and such person's legal address recorded with that financial institution in connection with such person's securities account is located in the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia, respectively, or if that Retail Investor is registered in the Lithuanian Register of Legal Entities, Latvian Commercial Register or Latvian Enterprise Register or Estonian Commercial Register, respectively.

The members of the management and supervisory bodies and employees of the Company and its subsidiaries may participate in the Offering subject to meeting the conditions set out above, as well as subject to other terms and conditions of the Offering set forth herein.

### 5.2 Retail Offer Period

Subscriptions for Offer Shares by Retail Investors can be made during the Retail Offer Period which will start at 12.00 noon (EEST) on 21 September 2020 and will end at 1.00 p.m. (EEST) on 1 October 2020. The Company reserves the right to change the timetable of the Offering. Should the Company decide to adjust the dates set out in the timetable, information about any changes will be notified (i) through the Company's website (https://www.ignitisgrupe.lt/en/investors); (ii) as a press release on Nasdaq Vilnius; and (iii) through the Regulatory Information Service.

### 5.3 Subscription by Retail Investors

In order to subscribe for Offer Shares, a Retail Investor in the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia must have a securities account with a financial institution which is a member of Nasdaq Vilnius. A Retail Investor wishing to purchase Offer Shares should contact its financial institution and submit a subscription order for the purchase of the Offer Shares (a "Subscription Order") using the Subscription Order forms made available by the financial institution. The Retail Investor may use any method or form that such Retail Investor's financial institution offers to submit a Subscription Order (e.g. physically at the client service venue of the financial institution, over the internet or by other means).

The Retail Investors will place their Subscription Orders at the Maximum Price, indicating the maximum number of the Offer Shares they are willing to buy (the "Maximum Number of Offer Shares"). No minimum subscription requirement applies for Retail Investors.

Retail Investors may submit multiple subscriptions. Multiple Subscription Orders by one Retail Investor, if submitted, shall be merged for the purposes of allocation.
The Retail Investor must ensure that all information contained in the Subscription Order is correct, complete and legible. Both Nasdaq Vilnius and the financial institution receiving the Subscription Orders reserve the right to reject any Subscription Orders that are incomplete, incorrect, unclear or ineligible or that have not been completed and submitted during the subscription period and in accordance with all requirements set out in the terms and conditions contained in this Prospectus.

A Retail Investor may submit a Subscription Order through a nominee account only if such investor authorises the owner of the nominee account to disclose the Retail Investor's identity to Nasdaq Vilnius and Nasdaq CSD in writing. Among other information, an individual must disclose a permanent residential
address and personal identification code and a legal entity must disclose a registered address. The Retail Investor may submit a Subscription Order either personally or through a representative whom the Retail Investor has authorised (in the form required by applicable law) to submit a Subscription Order. A Subscription Order is deemed submitted from the moment Nasdaq Vilnius receives a duly completed Subscription Order and the disclosure of the respective Retail Investor from the financial institution.

### 5.4 Payment by Retail Investors

By submitting a Subscription Order, the Retail Investor authorises and instructs the financial institution operating such Retail Investor's cash account linked to its securities account to immediately block the whole transaction amount on the Retail Investor's cash account until the settlement is completed or funds are released in accordance with the terms set out in "Subscription of Offer Shares by Retail Investors-Retail Investors" below. The transaction amount to be blocked will be equal to the Maximum Price multiplied by the number of the Offer Shares such Retail Investor intends to purchase. Transaction related charges of the financial institution operating the Retail Investor's securities account may also be blocked on the cash account as agreed between the Retail Investor and the financial institution operating the Retail Investor's securities account. A Retail Investor may submit a Subscription Order only when there are sufficient funds on the cash account linked to its securities account to cover the whole transaction amount for that particular Subscription Order. The Offer Shares allocated to a Retail Investor will be transferred to its securities account or to the security account of its nominee representative on or about the second business day after the Allocation Date (expected to be on or around 6 October 2020) against transfer of payment for such Offer Shares as described in this Prospectus.

### 5.5 Return of Funds to Retail Investors

If (i) the Offering is cancelled in full, (ii) the Final Offer Price is lower than the Maximum Price, (iii) the Subscription Order is rejected or (iv) the allocation is less than the Maximum Number of Offer Shares indicated in the duly submitted Subscription Order, the funds blocked on the Retail Investor's cash account in excess of the payment for the allocated Offer Shares will be released by the financial institution within five business days after the relevant event or settlement occurs. The Company and the Joint Bookrunners will not be liable for the payment of interest on any amount for the time it is blocked.

## 6. CHANGE AND WITHDRAWAL OF SUBSCRIPTIONS

Institutional Investors may change or withdraw their initial subscription for Offer Securities until the last day of the Offer Period (inclusive). A change of subscription will be subject to the same submission, processing and validation requirements as for the initial subscription. Retail Investors may not change or withdraw any subscriptions for Offer Shares.

If the Company is required to publish a supplement to the prospectus, investors who have applied for Offer Securities will have at least two business days following the publication of the relevant supplement to the prospectus within which to withdraw their subscriptions, provided that the significant new factor, material mistake or material inaccuracy referred to in the supplement to the prospectus arose or was noted before the closing of the offer period. In such case, the Retail Investor may withdraw their subscriptions for Offer Shares by contacting its financial institution with whom the Subscription Order in question has been made to and carrying out the procedures required by the financial institution for cancelling a Subscription Order (such procedures may differ among financial institutions). All fees payable in connection with an annulment of a Subscription Order shall be payable by the Retail Investor according to the applicable price list of the financial institution or the relevant subscription place.

The right to withdraw a subscription order in the Offering in these circumstances will be available to all investors in the Offering. If the subscription is not withdrawn within the stipulated period, any subscription for Offer Securities will remain valid and binding.

If subscriptions are withdrawn, investors shall be reimbursed the entire amount paid by them corresponding to the withdrawn subscriptions, in each case less any eventual bank transfer commissions and any applicable commissions of the relevant market institutions, to the bank account from which the funds were received, within five business days as of the date the relevant subscriptions have been withdrawn by the investors. No interest shall be payable to investors in respect of such amounts.
The Joint Bookrunners will not be liable for any failure to transfer the amounts corresponding to withdrawn subscriptions which occurred as a result of the information provided by an investor for such purposes having been incomplete or incorrect.

## 7. ALLOCATION OF THE OFFER SECURITIES

The Offer Securities will be allocated to investors by the Company upon consultation with the Joint Bookrunners which is expected to occur on or around the Allocation Date. The final number of the Offer Securities and the final size of each tranche will be decided on the Allocation Date by the Company upon consultation with the Joint Bookrunners, based on the level of subscriptions. As part of the allocation process, subject to the minimum individual allocation amounts set out below in paragraphs 7.1 and 7.3 of this Part 17 ("The Offering"), the Company may reject and/or scale back any subscriptions for Offer Securities at its sole discretion. Accordingly, persons who apply for Offer Securities may not receive all of the Offer Securities they apply for and it is possible they may not receive any.

The sizes of the Institutional Offering tranche and the Retail Offering tranche have not been predetermined. The total number of Institutional Offer Shares to be allocated to the investors participating in the Institutional Offering and of Retail Offer Shares to the investors participating in the Retail Offering will be determined by the Company, in consultation with the Joint Bookrunners, in the allocation process after the end of the Offer Period based on the demand for the Offer Shares by the different investor groups.

### 7.1 Allocation of Offer Shares within the Retail Tranche

The maximum individual allocation in the Retail Tranche will be not more than 1 per cent. of the Enlarged Share Capital (this limitation would not be applicable to Minimum ESO/GEN Allocation as set out below in paragraph 7.3 of this Part 17 ("The Offering"). The indicative minimum individual allocation (amount up to a Subscription Order is expected to be fully accepted): (i) in the Retail Tranche is 100 Offer Shares; and (ii) for the Preferred Managers (as defined below) and Preferred Employees (as defined below) is 200 Offer Shares. The final minimum individual allocation will, however, be determined by the Company, together with the Joint Bookrunners, after expiry of the Offer Period and it may differ from the indicative amounts provided above.

Any Subscription Order exceeding the minimum individual allocation are expected to be allocated to investors in the Retail Tranche on the basis of a stepped allocation methodology determined by the Company, in consultation with the Joint Bookrunners, as follows:
(a) the Company, together with the Joint Bookrunners, will determine, after the Offer Period, one or more allocation levels (in number of the Offer Shares) and the allocation percentages applied to each level;
(b) the transaction amount in each Subscription Order will be divided into different parts, e.g. the part being below the first level (x per cent. of such part will be accepted), the part being between the first and second level ( y per cent. of such part will be accepted), the part exceeding the second level (z per cent. of such part will be accepted), etc.; and
(c) the main criteria for the determination of the levels and allocation percentages are: (i) the total demand for the Offer Shares in the Retail Tranche; (ii) the size of Subscription Orders in the Retail Tranche and (iii) the number of Retail Investors having submitted Subscription Orders in the Retail Tranche.

## Preferred Allocation to Management and Employees

An individual will be entitled to preferential allocation if he or she chooses to participate in the Retail Tranche and duly submits a Subscription Order and he or she is:

- a member of the Management Board or of the Supervisory Board of the Company or its subsidiaries as at 4.00 p.m. (EEST Time) on 30 June 2020 (the "Preferred Managers"); and/or
- an employee of the Company or its subsidiaries, who works under an employment contract concluded with the Company or its subsidiaries which is valid as at 4.00 p.m. (EEST Time) on 30 June 2020 (the "Preferred Employees").
For the avoidance of doubt, such preferential allocation does not constitute a public offering of securities in any country other than the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia, and no member of the management board or the supervisory board or employee of the Group is offered the Offer Shares with the right to participate in the preferential allocation, unless such person is an individual in the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia.
If a person is simultaneously both a Preferred Employee and a Preferred Manager such person shall be entitled to participate in the preferential allocation only once (i.e., the preferential minimum individual allocation to any one person is 200 Offer Shares). Multiple Subscription Orders by a Preferred Employee or a Preferred Manager, if submitted, shall be merged for the purposes of allocation.

Certain members of the Supervisory Board and the Management Board have indicated their intention to participate in the Offering. Please see paragraph 6.6 of Part 8 ("Management and Corporate Governance").

### 7.2 Allocation of Offer Securities within the Institutional Tranche

The number of Offer Securities allocated to each Institutional Investor will be determined by the Company in consultation with the Joint Bookrunners, on the basis of the Book (as defined in "Subscription of Offer Shares and Offer GDRs by Institutional Investors" above).

By subscribing in the Offering, Institutional Investors acknowledge and agree that they may be allocated fewer Offer Securities than they have subscribed for or they may receive no Offer Securities at all. Institutional Investors also acknowledge and agree that they will have no right to request, and the Joint Bookrunners shall have no obligation to disclose, the reasons for their allocation and pricing decisions.

### 7.3 Allocation of Offer Securities to Former Minority Shareholders of ESO and GEN

A natural person or legal entity will be entitled to preferential allocation if he or she chooses to participate in the Offering and duly submits a Subscription Order and such person or legal entity:
(a) held the shares of ESO and/or GEN on 17 March 2020; and
(b) sold them to the Company in the official tender offers for shares of ESO and/or GEN announced by the Company and conducted between 3 April 2020 to 22 April 2020; and
(c) does not complain and/or does not participate in a case, the subject matter of which would be related to the delisting of ESO and/or GEN and mandatory buy-out of shares of ESO and/or GEN and/or initial public offering of the Company and/or dividends to shareholders of ESO and/or GEN and/or dispute about prices and/or decisions of mandatory buy-out of shares of ESO and/or GEN.

The minimum individual allocation (amount up to which Subscription Orders will be fully accepted) to the above persons and entities will be such number of Offer Shares which if multiplied by the Final Offer Price would result in an amount which is the product of the number of the shares in ESO and/or GEN held and sold by such person or entity in the respective official tender offer multiplied by the sum of the respective tender offer price (which in case of ESO was EUR 0.880 per one share of ESO and in case of GEN was EUR 0.640 per one share of GEN) and the amount of dividends per share paid in year 2020 for the year 2019 (which in case of ESO was EUR 0.076 per one share of ESO and in case of GEN was EUR 0.056 per one share of GEN) (the "Minimum ESO/GEN Allocation"). For the avoidance of doubt, the Minimum ESO/GEN Allocation will be calculated according to the rule described above, notwithstanding the outcome of proceedings arising from the buyout of GEN and ESO. See paragraph 12.8 of Part 6 ("Business Overview") for further information relating to the proceedings arising from the buyout of GEN and ESO.

For the sake of clarity, below is formulas that should assist in determining the minimum individual allocation for former shareholders of ESO and GEN.

Minimum allocation ESO $=$ (number of ESO shares held on 17 March 2020 and sold in the official tender offer x (EUR 0.880 + EUR 0.076)) / Final Offer Price
Minimum allocation GEN $=$ (number of GEN shares held on 17 March 2020 and sold in the official tender offer x (EUR $0.640+$ EUR 0.056)) / Final Offer Price

For the avoidance of doubt, such preferential allocation does not constitute a public offering of securities in any country other than the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia, and no person or entity is offered the Offer Shares with the right to participate in the preferential allocation, unless such person is a person or entity in the Republic of Lithuania, the Republic of Latvia or the Republic of Estonia.

Multiple Subscription Orders by a former shareholder of ESO or GEN, if submitted, shall be merged for the purposes of allocation.

## Additional Subscriptions

Where a former shareholder of ESO or GEN submits a Subscription Order (or multiple Subscription Orders) for an aggregate amount above such former shareholder's Minimum ESO/GEN Allocation, the portion of the Subscription Order above such former shareholder's Minimum ESO/GEN Allocation (the "Additional Subscription") will be determined and allocated as follows:
(a) where the Additional Subscription is equal to or less than the final minimum individual allocation in the Retail Tranche, then the Additional Subscription will be fully accepted; and
(b) where the Additional Subscription is greater than the final minimum individual allocation in the Retail Tranche, then:
(i) the Additional Subscription will be fully accepted up to an amount equal to the final minimum individual allocation in the Retail Tranche; and
(ii) the remainder of the Additional Subscription will be determined and allocated on the basis of a stepped allocation methodology described above in paragraph 7.1.

For further information in respect of the indicative minimum individual allocation and the final minimum individual allocation in the Retail Tranche, see above in paragraph 7.1.

For illustrative purposes only, assuming a former shareholder's Minimum ESO/GEN Allocation is 300 Offer Shares and the final minimum individual allocation in the Retail Tranche is 100 Offer Shares:

- if such shareholder submits a Subscription Order for 400 Offer Shares, then the Subscription Order will be fully accepted in respect of 400 Offer Shares;
- if such shareholder submits a Subscription Order for 500 Offer Shares, then the Subscription Order will be fully accepted in respect of 400 Offer Shares and the remaining 100 Offer Shares will be determined on the basis of the stepped allocation methodology described above in paragraph 7.1.


## Former Minority Shareholders of ESO and GEN who are also Preferred Managers and/or Preferred Employees

 Where a former shareholder of ESO or GEN is also a Preferred Manager and/or Preferred Employee and submits a Subscription Order (or multiple Subscription Orders) for an aggregate amount above such former shareholder's Minimum ESO/GEN Allocation, the Additional Subscription will be determined and allocated as follows:(a) where the Additional Subscription is equal to or less than the final minimum individual allocation for Preferred Managers and Preferred Employees, then the Additional Subscription will be fully accepted; and
(b) where the Additional Subscription is greater than the final minimum individual allocation for Preferred Managers and Preferred Employees, then:
(i) the Additional Subscription will be fully accepted up to an amount equal to the final minimum individual allocation for Preferred Managers and Preferred Employees; and
(ii) the remainder of the Additional Subscription will be determined and allocated on the basis of a stepped allocation methodology described above in paragraph 7.1.

For further information in respect of the indicative minimum individual allocation and the final minimum individual allocation for Preferred Managers and Preferred Employees, see above in paragraph 7.1.
For illustrative purposes only, assuming a former shareholder's Minimum ESO/GEN Allocation is 300 Offer Shares and the final minimum individual allocation for Preferred Managers and Preferred Employees is 200 Offer Shares:

- if such shareholder submits a Subscription Order for 500 Offer Shares, then the Subscription Order will be fully accepted in respect of 500 Offer Shares;
- if such shareholder submits a Subscription Order for 600 Offer Shares, then the Subscription Order will be fully accepted in respect of 500 Offer Shares and the remaining 100 Offer Shares will be determined on the basis of the stepped allocation methodology described above in paragraph 7.1.


## 8. SETTLEMENT

Settlement of the Offer Shares will be made through the Nasdaq CSD settlement system on the second business day following the Allocation Date.

Issuance and settlement of the Offer GDRs will be made through the facilities of Euroclear and Clearstream on the third business day following the Allocation Date (the "Closing Date", expected to be on or around 7 October 2020), being the same date on which Admission is expected.
If Admission does not occur, and the Offer is terminated pursuant to the terms of the Underwriting Agreement, the Company shall repurchase all such Offer Shares and Offer GDRs at the Final Offer Price.

## 9. LOCK-UP PROVISIONS

### 9.1 The Company

Pursuant to the Underwriting Agreement, the Company has agreed with the Joint Bookrunners that during a period from the date of the Underwriting Agreement up to and including 180 days from Admission, neither it nor any other member of the Group will, without the prior written consent of the Joint Global Coordinators (on behalf of the Joint Bookrunners): (a) directly or indirectly issue, offer, pledge, sell, contract to sell, sell or grant any option, right, warrant or contract to purchase, exercise any option to sell, purchase any option or contract to sell, or lend or otherwise transfer or dispose of any Shares or other shares of the Company, or any securities convertible into or exercisable or exchangeable for Shares or such other shares of the Company or GDRs; or (b) enter into any swap or any other agreement or any transaction that transfers, in whole or in part, directly or indirectly, the economic consequence of ownership of any Shares or other shares of the Company, whether any such transaction described in (a) to (b) above is to be settled by delivery of Shares or other securities convertible into or exercisable or exchangeable for Shares or GDRs, in cash or otherwise; or (c) publicly announce such an intention to effect any such transaction.
These restrictions do not apply in respect of the issue of Shares (including in the form of GDRs) pursuant to the Offering and the granting of options, awards or other rights to acquire shares (or an interest in shares) in the Company or an interest in shares in the Company, or the issue of shares in the Company or interests in shares of the Company pursuant to options, awards or other rights to acquire shares (or an interest in shares) in the Company, under the employee share option programme and/or the long-term incentive plan described in paragraph 6.5 of Part 8 ("Management and Corporate Governance").

### 9.2 The Principal Shareholder

Pursuant to a deed of lock-up, the Principal Shareholder has undertaken to the Joint Bookrunners that, subject to certain customary exceptions, during a period from the date of such deed up to and including 180 days from Admission, it shall not, without the prior written consent of the Joint Global Coordinators (on behalf of the Joint Bookrunners), such consent not to be unreasonably withheld or delayed: (a) directly or indirectly, offer, pledge, sell, contract to sell, or grant any option, right, warrant or contract to purchase, exercise any option to sell, purchase any option or contract to sell, or lend or otherwise transfer or dispose of any Shares in respect of which the Principal Shareholder holds legal or beneficial title, or any securities convertible into or exercisable or exchangeable for such shares or any GDRs; or (b) enter into any swap or any other agreement or any transaction that transfers, in whole or in part, directly or indirectly, the economic consequence of ownership of any Shares, whether any such transaction described in (a) to (b) above is to be settled by delivery of Shares or other securities convertible or exercisable or exchangeable for Shares (or GDRs), in cash or otherwise; or (c) publicly announce such an intention to effect any such transaction.

### 9.3 Members of the Supervisory Board and the Management Board

Certain members of the Supervisory Board and the Management Board have indicated their intention to participate in the Offering and it is expected that each such board member shall enter into a deed of lockup, pursuant to which he/she would understake to the Joint Bookrunners that, subject to certain customary exceptions, during a period from the date of such deed up to and including 180 days from Admission, he/ she will not, without the prior written consent of the Joint Global Coordinators (on behalf of the Joint Bookrunners), such consent not to be unreasonably withheld or delayed: (a) directly or indirectly, offer, pledge, sell, contract to sell, or grant any option, right, warrant or contract to purchase, exercise any option to sell, purchase any option or contract to sell, or lend or otherwise transfer or dispose of any Shares in respect of which he/she holds legal or beneficial title, or any securities convertible into or exercisable or exchangeable for such shares or GDRs; or (b) enter into any swap or any other agreement or any transaction that transfers, in whole or in part, directly or indirectly, the economic consequence of ownership of any Shares, whether any such transaction described in (a) to (b) above is to be settled by delivery of Shares or other securities convertible or exercisable or exchangeable for Shares (or GDRs), in cash or otherwise; or (c) publicly announce such an intention to effect any such transaction.

### 9.4 Stabilisation Manager

Pursuant to a deed of lock-up, the Stabilisation Manager has undertaken to the Joint Bookrunners (other than the Stabilisation Manager) that, subject to certain customary exceptions, during a period from the date of such deed up to and including 180 days from Admission, it shall not, without the prior written consent of the Joint Global Coordinators (other than the Stabilisation Manager) (on behalf of the Joint Bookrunners): (a) directly or indirectly, offer, pledge, sell, contract to sell, or grant any option, right, warrant or contract to purchase, exercise any option to sell, purchase any option or contract to sell, or lend or
otherwise transfer or dispose of any Stabilised Securities in respect of which the Stabilisation Manager holds legal or beneficial title, or any securities convertible into or exercisable or exchangeable for Shares or any GDRs; or (b) enter into any swap or any other agreement or any transaction that transfers, in whole or in part, directly or indirectly, the economic consequence of ownership of any Shares, whether any such transaction described in (a) to (b) above is to be settled by delivery of Shares convertible or exercisable or exchangeable for Shares (or GDRs), in cash or otherwise; or (c) publicly announce such an intention to effect any such transaction. From the expiry of the period ending 180 days from Admission up to and including 6 May 2021, the Stabilisation Manager may transfer or dispose of the Stabilised Securities in dialogue with the Company and subject to a right of first refusal by the Company (subject to compliance with applicable law). From and including 7 May 2021, the Stabilisation Manager may transfer or dispose of the Stabilised Securities in its sole discretion.

## 10. STABILISATION

In connection with the Offering the Stabilisation Manager (or any person acting on its behalf) has the right to acquire Securities on the Nasdaq Vilnius and or the London Stock Exchange representing not more than 10 per cent. of each of the Offer Shares and Offer GDRs in order to stabilise the price of the Securities at a level higher than that which may otherwise prevail if stabilisation actions were not taken. It is anticipated that under the Underwriting Agreement, the acquisition of Securities as part of stabilising transactions by the Stabilisation Manager will be subject to the applicable provisions of the Stabilisation Regulation. The purchase transactions related to the Securities may be effected during the period not longer than the Stabilisation Period at a price not higher than the Final Offer Price. The Stabilisation Manager will not, however, be required to take any of the above stabilisation actions. If such actions are taken by the Stabilisation Manager, they may be discontinued at any time, however, not later than the end of the Stabilisation Period. At the end of the Stabilisation Period, the Stabilisation Manager will determine the number of Securities acquired (the "Stabilised Securities"), and the cost incurred by it in acquiring such Securities, including any incidental costs. Pursuant to an agreement between the Stabilisation Manager and the Company, the Company has agreed to pay a Stabilisation True-Up Amount to the Stabilisation Manager in the event that the price at which the Stabilised Securities are sold, following expiry of the lock-up to which the Stabilisation Manager is subject, is less than the price at which the Stabilised Securities were purchased. Conversely, the Stabilisation Manager has agreed to pay to the Company an amount equal to the excess of the price at which the Stabilised Securities are sold, following expiry of the lock-up, over the price at which the Stabilised Securities were purchased. In connection with the possible payment of the Stabilisation True-Up Amount, the Company will maintain in an escrow account an amount equal to the Stabilisation True-Up Amount pending sale by the Stabilisation Manager of the Stabilised Securities. The amount placed in escrow upon Admission will be an amount equal to $10 \%$ of the number of Offer Securities multiplied by the Final Offer Price. Upon expiry of the Stabilisation Period, this amount will be reduced if it is in excess of the total price paid for Stabilised Securities. The excess shall be released to the Company. Upon sale by the Stabilisation Manager of the Stabilised Securities, following expiry of its lockup or pursuant to an exemption thereof, the balance of the escrow will be applied to any Stabilisation TrueUp Amount or, if none due, released to the Company. The Stabilisation Manager will, in relation to the matters set out above, act as principal and not on behalf of any other person, including the other Joint Bookrunners.

## Other Relationships

The Joint Bookrunners are full service financial institutions engaged in various activities, which may include securities trading, commercial and investment banking, financial advisory, investment management, principal investment, hedging, financing and brokerage activities.

The Joint Bookrunners and their respective affiliates have engaged in transactions with, and performed various investment banking, commercial banking, financial advisory and other services for, the Company and its affiliates, for which they received customary fees. The Joint Bookrunners and their respective affiliates may provide such services for the Company and its affiliates in the future.
In connection with the Offering, each of the Joint Bookrunners and any affiliate, acting as an investor for its own account may take up Offer Securities and in that capacity may retain, purchase or sell for its own account such Offer Securities and any related investments and may offer or sell such Offer Securities or other investments otherwise than in connection with the Offering. Accordingly, references in this Prospectus to the Offer Securities being offered or placed should be read as including any offering or placement of Offer Securities to the Joint Bookrunners and any affiliate acting in such capacity. None of the Joint Bookrunners intend to disclose the extent of any such investment or transactions otherwise than in
accordance with any legal or regulatory obligation to do so. In addition, in connection with the Offering, certain of the Joint Bookrunners may enter into financing arrangements with investors, such as share swap arrangements or lending arrangements where securities are used as collateral, which could result in such Joint Bookrunners acquiring shareholdings in the Company.

## PART 18 - SELLING AND TRANSFER RESTRICTIONS

The distribution of this Prospectus and the offer of the Offer Securities in certain jurisdictions may be restricted by law and therefore persons into whose possession this Prospectus comes should inform themselves about and observe any restrictions, including those set out in the paragraphs that follow. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.
No action has been or will be taken in any jurisdiction that would permit a public offering of the Offer Securities, or possession or distribution of this Prospectus or any other offering material in any country or jurisdiction where action for that purpose is required. Accordingly, the Offer Securities may not be offered or sold, directly or indirectly, and neither this Prospectus nor any other offering material or advertisement in connection with the Offer Securities may be distributed or published in or from any country or jurisdiction except in circumstances that will result in compliance with any and all applicable rules and regulations of any such country or jurisdiction. This Prospectus does not constitute an offer purchase any of the Offer Securities to any person in any jurisdiction to whom it is unlawful to make such offer or solicitation in such jurisdiction.

## European Economic Area and the United Kingdom

In relation to each Relevant State no Offer Securities have been offered or will be offered pursuant to the Offering to the public in that Relevant State prior to the publication of a prospectus in relation to the Offer Securities which has been approved by the competent authority in that Relevant State or, where appropriate, approved in another Relevant State and notified to the competent authority in that Relevant State, all in accordance with the Prospectus Regulation, except that offers of Offer Securities may be made to the public in that Relevant State at any time under the following exemptions under the Prospectus Regulation:
(a) to any legal entity which is a Qualified Investor;
(b) to fewer than 150 natural or legal persons (other than Qualified Investors) subject to obtaining the prior consent of the Joint Bookrunners for any such offer; or
(c) in any other circumstances falling within Article 1(4) of the Prospectus Regulation,
provided that no such offer of Offer Securities shall result in a requirement for the publication of a prospectus pursuant to Article 3 of the Prospectus Regulation or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation. Each person (other than a person in a Relevant State where there is a Permitted Public Offer) who initially acquires any Offer Securities or to whom any offer is made will be deemed to have represented, warranted and agreed to and with the Joint Bookrunners and the Company that it is a Qualified Investor.

In the case of any Offer Securities being offered to a financial intermediary as that term is used in Article 5(1) of the Prospectus Regulation, such financial intermediary will also be deemed to have represented, acknowledged and agreed that the Offering Securities acquired by it in the Offering have not been acquired on a non-discretionary basis on behalf of, nor have they been acquired with a view to their offer or resale to persons in circumstances which may give rise to an offer of any Offer Securities to the public other than their offer or resale in a Relevant State to Qualified Investors or in circumstances in which the prior consent of the Joint Bookrunners has been obtained to each such proposed offer or resale. The Company, the Joint Bookrunners and their affiliates will rely upon the truth and accuracy of the foregoing representations, acknowledgements and agreements. Notwithstanding the above, a person who is not a Qualified Investor and who has notified the Underwriters of such fact in writing may, with the prior consent of the Joint Bookrunners, be permitted to acquire Offer Securities in the Offering.

For the purposes of this section, the expression an "offer to the public" in relation to any Offer Securities in any Relevant State means the communication in any form and by any means of sufficient information on the terms of the offer and any Offer Securities to be offered so as to enable an investor to decide to purchase any Offer Securities.

## United Kingdom

This Prospectus and any other material in relation to the Offering described herein is only being distributed to, and is only directed at persons in the United Kingdom who are Qualified Investors that are also (i) investment professionals falling within Article 19(5) of the Order; (ii) high net worth entities or other persons falling within Article $49(2)$ (a) to (d) of the Order; or (iii) persons to whom distributions may
otherwise lawfully be made (all such persons together being referred to as "Relevant Persons") or otherwise in circumstances which do not require publication by the Company of a prospectus pursuant to section 85(1) of the FSMA. The Offer Securities are only available to, and any investment or investment activity to which this Prospectus relates is available only to, and will be engaged in only with, Relevant Persons). This Prospectus and its contents should not be distributed, published or reproduced (in whole or in part) or disclosed by recipients to any other person in the United Kingdom. Persons who are not Relevant Persons should not take any action on the basis of this Prospectus and should not rely on it.

## United States

This Prospectus is not a public offering (within the meaning of the US Securities Act) of securities in the United States. The Offer Securities have not been and will not be registered under the US Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States and may not be offered or sold except in transactions exempt from, or not subject to, the registration requirements of the US Securities Act. Accordingly, the Offer Securities are being offered (i) in the United States only to persons reasonably believed to be QIBs in reliance on Rule 144A or pursuant to another exemption from the registration requirements of the US Securities Act; or (ii) outside the United States in offshore transactions in reliance on Regulation S.

In addition, until 40 days after the commencement of the Offering, any offer or sale of Offer Securities within the United States by any dealer (whether or not participating in the Offering) may violate the registration requirements of the US Securities Act if such offer or sale is made otherwise than in accordance with Rule 144A or another available exemption from registration under the US Securities Act.

## Purchasers in the United States

Each purchaser of Offer Securities within the United States, by accepting delivery of this Prospectus and the Offer Securities, will be deemed to have represented, agreed and acknowledged that it:
(a) is, and at the time of its purchase of any Offer Securities will be, a QIB as defined in Rule 144A;
(b) understands and acknowledges that the Offer Securities have not been, nor will they be, registered under the US Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States, that sellers of the Offer Securities may be relying on the exemption from the registration requirements of Section 5 of the US Securities Act provided by Rule 144A thereunder, and that the Offer Securities may not be offered or sold, directly or indirectly, in the United States, other than in accordance with paragraph (d) below;
(c) is purchasing the Offer Securities (i) for its own account; or (ii) for the account of one or more other QIBs for which it is acting as duly authorised fiduciary or agent with sole investment discretion with respect to each such account, and with full authority to make the acknowledgments, representations and agreements herein with respect to each such account (in which case it hereby makes such acknowledgements, representations and agreements on behalf of such QIBs as well), in each case for investment and not with a view to any resale or distribution of any such shares;
(d) understands and agrees that offers and sales of the Offer Securities are being made in the United States only to persons reasonably believed to be QIBs in transactions not involving a public offering which are exempt from the registration requirements of the US Securities Act, and that if in the future it or any such other QIB for which it is acting, as described in paragraph (c) above, or any other fiduciary or agent representing such investor, decides to offer, sell, deliver, hypothecate or otherwise transfer any Offer Securities, it or any such other QIB and any such fiduciary or agent will do so only (i) to a person that it, or any person acting on its behalf, reasonably believes is a QIB purchasing for its own account or for the account of another QIB in a transaction meeting the requirements of Rule 144A; (ii) outside the United States in an "offshore transaction" pursuant to Rule 903 or Rule 904 of Regulation S (and not in a pre-arranged transaction resulting in the resale of such Offer Securities into the United States); or (iii) pursuant to the exemption from registration under the US Securities Act provided by Rule 144 thereunder (if available) or (iv) pursuant to an effective registration statement under the US Securities Act and, in each case, in accordance with any applicable securities laws of any state or other jurisdiction of the United States. The purchaser understands that no representation can be made as to the availability of the exemption provided by Rule 144 or Rule 144A under the US Securities Act for the resale of the Offer Securities;
(e) understands that for so long as the Offer Securities are "restricted securities" within the meaning of the US federal securities laws, no such shares may be deposited into any unrestricted depositary receipt facility established or maintained by a depositary bank;
(f) understands that the Offer Securities will not settle or trade through the facilities of the Depository Trust \& Clearing Corporation or any other US clearing system;
(g) understands that the Offer Shares (to the extent they are in certificated form), unless otherwise determined by the Company in accordance with applicable law, will bear a legend substantially to the effect set out in paragraph (d) above;
(h) understands that the Rule 144A GDRs and the Master GDR Certificate will bear a legend substantially to the following effect:
"THIS RULE 144A GLOBAL DEPOSITARY RECEIPT AND THE ORDINARY SHARES OF AB "IGNITIS GRUPĖ" REPRESENTED HEREBY (THE "SHARES") HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT*), OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES. THE HOLDER HEREOF BY PURCHASING THE GDRs, AGREES FOR THE BENEFIT OF AB "IGNITIS GRUPE" THAT THE GDRs AND THE SHARES REPRESENTED HEREBY MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED EXCEPT (A) TO A PERSON WHOM THE SELLER AND ANY PERSON ACTING ON ITS BEHALF REASONABLY BELIEVE IS A QUALIFIED INSTITUTIONAL BUYER ("QIB") (WITHIN THE MEANING OF RULE 144A UNDER THE US SECURITIES ACT) IN A TRANSACTION MEETING THE REQUIREMENTS OF RULE 144A, (B) IN AN OFFSHORE TRANSACTION IN ACCORDANCE WITH RULE 903 OR RULE 904 OF REGULATION S UNDER THE SECURITIES ACT, OR (C) PURSUANT TO AN EXEMPTION FROM REGISTRATION PROVIDED BY RULE 144 UNDER THE US SECURITIES ACT (IF AVAILABLE), IN EACH CASE IN ACCORDANCE WITH ANY APPLICABLE SECURITIES LAWS OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES. THE HOLDER OF THE GDRs WILL, AND EACH SUBSEQUENT HOLDER IS REQUIRED TO, NOTIFY ANY SUBSEQUENT PURCHASER OF SUCH GDRs OF THE RESALE RESTRICTIONS REFERRED TO ABOVE. THE BENEFICIAL OWNER OF SHARES RECEIVED UPON CANCELLATION OF ANY RULE 144A GLOBAL DEPOSITARY RECEIPT MAY NOT DEPOSIT OR CAUSE TO BE DEPOSITED SUCH SHARES INTO ANY DEPOSITARY RECEIPT FACILITY IN RESPECT OF SHARES ESTABLISHED OR MAINTAINED BY A DEPOSITARY BANK, OTHER THAN A RULE 144A RESTRICTED DEPOSITARY RECEIPT FACILITY, SO LONG AS SUCH SHARES ARE "RESTRICTED SECURITIES" WITHIN THE MEANING OF RULE 144(a)(3) UNDER THE SECURITIES ACT. NO REPRESENTATION CAN BE MADE AS TO THE AVAILABILITY OF THE EXEMPTION PROVIDED BY RULE 144 UNDER THE SECURITIES ACT FOR RESALE OF THE SHARES OR ANY RULE 144A GLOBAL DEPOSITARY RECEIPTS."
(i) if it is acquiring Offer Securities for the account of one or more QIBs, it represents that it has sole investment discretion with respect to each such account and that it has full power to make the foregoing acknowledgements, representations and agreements on behalf of each such account; and
(j) understands that these representations and undertakings are required in connection with the federal securities laws of the United States and that the Company, the Joint Bookrunners, their respective affiliates and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements.

## Purchasers pursuant to Regulation $S$

Each purchaser who acquires Offer Securities pursuant to Regulation S, by accepting delivery of this Prospectus and the Offer Securities, will be deemed to have represented, agreed and acknowledged that it:
(a) understands that the Offer Securities have not been and will not be registered under the US Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States;
(b) (i) is aware that the sale of the Offer Securities to it being made pursuant to and in accordance with Rule 903 or 904 of Regulation S; (ii) is, or at the time such Offer Securities are purchased will be, the beneficial owner of those Offer Securities; and (iii) is, and the person, if any, for whose account it
is acquiring such Offer Securities is, located outside the United States (within the meaning of Regulation S) and is purchasing such Offer Securities in an offshore transaction meeting the requirements of Regulation S;
(c) is not an affiliate of the Company or a person acting on behalf of such an affiliate;
(d) understands that the Regulation S GDRs and the Master GDR Certificate will bear a legend substantially to the following effect:


#### Abstract

"THIS REGULATION S GLOBAL DEPOSITARY RECEIPT AND THE ORDINARY SHARES OF AB "IGNITIS GRUPĖ", REPRESENTED HEREBY (THE "SHARES") HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT*), OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED EXCEPT IN ACCORDANCE WITH THE SECURITIES ACT AND ANY APPLICABLE SECURITIES LAWS OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES."


(e) understands that the Company, the Joint Bookrunners, their respective affiliates and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements.

## Other Provisions Regarding Transfers of the Offer GDRs

Interests in the Rule 144A GDRs may be transferred to a person whose interest in such Offer GDRs is subsequently represented by a Regulation S GDR only upon receipt by the GDR Depositary of written certification (in the form provided in the Deposit Agreement) from the transferor to the effect that, amongst other things, such transfer is being made in accordance with Regulation S. Interests in Regulation S GDRs may be transferred to a person whose interest in such Offer GDRs is subsequently represented by a Rule 144A GDR only upon receipt by the GDR Depositary of written certifications from the transferor (in the forms provided in the Deposit Agreement) to the effect that, amongst other things, such transfer is being made in accordance with Rule 144A. Any interest in Offer GDRs represented by one of the Master GDRs that is transferred to a person whose interest in such Offer GDRs is subsequently represented by the other Master GDR will, upon transfer, cease to be an interest in the Offer GDRs represented by such first Master GDR and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to interests in GDRs represented by such other Master GDR for so long as it remains such an interest.

## Australia

This document (a) does not constitute a prospectus, a product disclosure statement or other disclosure document as defined in section 9 of the Corporations Act 2001 of the Commonwealth of Australia ("Corporations Act"); (b) does not purport to include the information required in a prospectus, a product disclosure statement or other disclosure document under the Corporations Act; (c) has not been, nor will it be, lodged as a disclosure document with, or registered by, the Australian Securities and Investments Commission ("ASIC"), the Australian Securities Exchange operated by ASX Limited or any other regulatory body or agency in Australia; and (d) may not be provided in Australia other than to select investors ("Exempt Investors") who are able to demonstrate that they both (i) are "sophisticated investors" or "professional investors" (as defined in sections 708(8) and 708(11) of the Corporations Act and (ii) are "wholesale clients" for the purpose of section 761G of the Corporations Act. The Offer Securities may not be directly or indirectly offered for subscription or purchased or sold, and no invitations to subscribe for, or buy, the Offer Securities may be issued, and no draft or definitive offering memorandum, advertisement or other offering material relating to any Offer Securities may be distributed, received or published in Australia, except where disclosure to investors is not required under Chapters 6D and 7 of the Corporations Act or is otherwise in compliance with all applicable Australian laws and regulations. By submitting an application for the Offer Securities, each purchaser or subscriber of Offer Securities represents and warrants to the Company, the Joint Bookrunners and their respective affiliates that such purchaser or subscriber is an Exempt Investor. As any offer of Offer Securities under this document, any supplement or the accompanying prospectus or other document will be made without disclosure in Australia under Parts 6D. 2 and 7.9 of the Corporations Act, the offer of those Offer Securities for resale in Australia within 12 months may, under the Corporations Act, require disclosure to investors if none of the exemptions in the Corporations Act applies to that resale. By applying for the Offer Securities each purchaser or subscriber of Offer Securities undertakes to the Company and the Joint Bookrunners that such purchaser or subscriber will not, for a period of 12 months from the date of issue or purchase of the Offer Securities, offer, transfer, assign or otherwise alienate those Offer Securities to investors in Australia except in circumstances where disclosure to
investors is not required under the Corporations Act or where a compliant disclosure document is prepared and lodged with ASIC. This document contains general information only and does not take account of the investment objectives, financial situation or particular needs of any particular person. It does not contain any securities recommendations or financial product advice. Before making an investment decision, investors need to consider whether the information in this document is appropriate to their needs, objectives and circumstances, and, if necessary, seek expert advice on those matters.

## Canada

This Prospectus does not constitute a prospectus or other disclosure document under the Canadian securities laws and does not purport to include the information required of a prospectus or disclosure document. This Prospectus has not been filed with any of the regulatory authorities or participating bodies of the CSA. No offer will be made under this Prospectus to any person in any province or territory of Canada except pursuant to an exemption from the requirement to file a prospectus in the province or territory in Canada in which the offer or sale is made. Any offer in Canada of the Offer Securities under this Prospectus may only be made to persons who are "accredited investors" (within the meaning of CSA National Instrument 45-106 - Prospectus Exemptions), or otherwise pursuant to one or more exemptions under Canadian securities laws which permit the offer of the Eligible Securities without preparing a prospectus.

As any offer of Offer Securities under this Prospectus will be made without disclosure in Canada, the offer of those securities for resale in Canada must be made either: (i) pursuant to a prospectus; (ii) pursuant to an exemption from the prospectus requirement; or (iii) through the facilities of a stock exchange outside of Canada, provided that (A) the number of beneficial holders of such securities that are resident in Canada does not constitute $10 \%$ or more of the holders of such securities; and (B) the number of such securities held by Canadians does not constitute $10 \%$ or more of such securities. Purchasers are advised to seek legal advice prior to any resale of the securities offered hereunder to a Canadian resident.

## DIFC

This Prospectus relates to an Exempt Offer in accordance with the Offered Securities Rules of the Dubai Financial Services Authority ("DFSA"). This Prospectus is intended for distribution only to persons of a type specified in the Offered Securities Rules of the DFSA. It must not be delivered to, or relied on by, any other person. The DFSA has no responsibility for reviewing or verifying any documents in connection with Exempt Offers. The DFSA has not approved this Prospectus nor taken steps to verify the information set forth herein and has no responsibility for the Prospectus. The Offer Securities may be illiquid and/or subject to restrictions on their resale. Prospective purchasers of the Offer Securities should conduct their own due diligence on the shares. If you do not understand the contents of this Prospectus you should consult an authorised financial advisor.

## Hong Kong

No Offer Securities have been or will be offered or sold in Hong Kong, by means of any document other than (i) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made under that Ordinance, or (ii) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer or invitation to the public within the meaning of that Ordinance.

No advertisement, invitation or document relating to the Securities has been issued or has been in the possession of any person for the purposes of issue, nor will any such advertisement, invitation or document be issued or be in the possession of any person for the purpose of issue, whether in Hong Kong or elsewhere, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Offer Securities which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance.

## Japan

The Offer Securities have not been and will not be registered under the Financial Instruments and Exchange Law (Law No. 25 of 1948, as amended) and, accordingly, will not be offered or sold, directly or indirectly, in Japan, or for the benefit of any Japanese Person or to others for re-offering or resale, directly or indirectly, in Japan or to any Japanese Person, except in compliance with all applicable laws, regulations
and ministerial guidelines promulgated by relevant Japanese governmental or regulatory authorities in effect at the relevant time. For the purposes of this paragraph, "Japanese Person" shall mean any person resident in Japan, including any corporation or other entity organised under the laws of Japan.

## Other jurisdictions

Prospective investors in other jurisdictions should consult their professional advisers as to whether they require any governmental or other consents or need to observe their formalities to enable them to purchase any Offer Securities under the Offering.

## PART 19 - CLEARING AND SETTLEMENT

## 1. SHARES

### 1.1 Settlement and delivery of Offer Shares

Offer Shares allocated to the Institutional Investors shall be transferred by the Joint Bookrunners, to the securities accounts of such investors on or about the second business day following the Allocation Date. Offer Shares allocated to Retail Investors shall be transferred to their securities accounts by their financial intermediaries on or about the second business day following the Allocation Date.

### 1.2 Registration and form

The Shares have been issued as registered book-entry (dematerialised) securities as entries within Nasdaq CSD, which is regional Baltic central securities depository (CSD) with a business presence in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia. Nasdaq CSD is licensed under the CSDR and authorised and supervised by the Latvian Financial and Capital Market Commission. Nasdaq CSD operates as the operator of the Lithuanian securities settlement system, which is governed by Lithuanian law and notified to the ESMA in accordance with the Settlement Finality Directive 98/26/EC and provides central securities deposit services, clearance and settlement of securities transactions and maintenance of the dematerialised securities and their holders in accordance with the applicable Lithuanian legislation. Consequently, securities exist as an electronic entry in a securities account with Nasdaq CSD. The title to the Shares will pass to the relevant Investors when the respective entries regarding the Shares are made in their securities accounts following registration of the amended Articles of Association with the Register of Legal Entities and all Offer Share issue formalities being completed.

Only persons holding the Shares directly or indirectly (e.g. through omnibus accounts maintained by investment firms) with Nasdaq CSD will be considered by the Company as the holders of such Shares.

### 1.3 Settlement and transfer

Nasdaq CSD will automatically settle all transactions in the Shares concluded on Nasdaq Vilnius on a payment versus delivery basis, the Shares being delivered only if the purchase price is paid. It is intended that the ownership transfer of the Shares will be registered on a $\mathrm{T}+2$ business day basis (for the purpose of the Offering, the shares will be registered on a $\mathrm{T}+2$ basis with " T " being the Allocation Date) by debiting/ crediting the relevant accounts.

Any other transfer of the Shares between accounts held with Nasdaq CSD will be registered on the basis of an order submitted by the transferor to the Nasdaq CSD member operating the transferor's account and a matching order submitted by the transferee to the Nasdaq CSD member operating the transferee's account.

Nasdaq CSD system's functionality is developed to serve Nasdaq CSD operations both in and out of TARGET2-Securities (T2S), the single pan-European platform for securities settlement in central bank money.

### 1.4 Clearance and settlement procedures for Shares

(a) Initial settlement

For a description of the settlement procedures applicable to the transfers of the Shares within the Offering, see paragraph 8 of Part 17 ("The Offering").
(b) Secondary market trading

For a description of the transfer restrictions relating to the Shares, Part 18 ("Selling and Transfer Restrictions").
(c) General

None of the Company, the Joint Bookrunners or their respective agents will have any responsibility for the performance by Nasdaq CSD or its respective participants of their respective obligations under the rules and procedures governing their operations at the date of this Prospectus.

## 2. GDRS

### 2.1 Clearing and Settlement of GDRs

Custodial and depositary links have been established between Euroclear and Clearstream to facilitate the initial issue of the GDRs and cross-market transfers of the GDRs associated with secondary market trading.

### 2.2 Settlement and delivery of GDRs

GDRs allocated to the Institutional Investors shall be transferred by the Joint Bookrunners, to the securities accounts of such investors on or about the Closing Date. Upon receipt of the GDRs, each investor shall be entitled to transfer the GDRs from its securities account to other investor's securities accounts. The final amount payable by an investor for the GDRs will be calculated by multiplying the number of GDRs allocated to such investor with the Final Offer Price.

### 2.3 Settlement and transfer

Custodial and depositary links have been established between Euroclear and Clearstream to facilitate the initial issue of the GDRs and cross-market transfers of the GDRs associated with secondary market trading.

### 2.4 The Clearing Systems

## Euroclear and Clearstream

Euroclear and Clearstream each hold securities for participating organisations and facilitate the clearance and settlement of securities transactions between their respective participants through electronic book-entry changes in accounts of such participants. Euroclear and Clearstream provide to their respective participants, amongst other things, services for safekeeping, administration, clearance and settlement of internationallytraded securities and securities lending and borrowing. Euroclear and Clearstream participants are financial institutions throughout the world, including the Joint Bookrunners, securities brokers and dealers, banks, trust companies, clearing corporations and certain other organisations. Euroclear and Clearstream have established an electronic bridge between their two systems across which their respective clients may settle trades with each other. Indirect access to Euroclear or Clearstream is also available to others, such as banks, brokers, dealers and trust companies that clear through or maintain a custodial relationship with a Euroclear or Clearstream participant, either directly or indirectly.

Distributions of dividends and other payments with respect to book-entry interests in the GDRs held through Euroclear or Clearstream will be credited, to the extent received by the GDR Depositary, to the cash accounts of Euroclear or Clearstream participants in accordance with the relevant system's rules and procedures.

### 2.5 Registration and form

Book-entry interests in the GDRs held through Euroclear and Clearstream will be represented by the Regulation S Master GDR and by the Rule 144A Master GDR held by The Bank of New York Mellon, London Branch as common depositary and nominee for Euroclear and Clearstream. As necessary, the GDR Depositary will adjust the amounts of GDRs on the relevant register to reflect the amounts of GDRs held through Euroclear and Clearstream. Beneficial ownership in the GDRs will be held through financial institutions as direct and indirect participants in Euroclear and Clearstream.
The aggregate holdings of book-entry interests in the GDRs in Euroclear and Clearstream will be reflected in the book-entry accounts of each such institution. Euroclear and Clearstream, as the case may be, and every other intermediate holder in the chain to the beneficial owner of book-entry interest in the GDRs, will be responsible for establishing and maintaining accounts for their participants and clients having interests in the book-entry interests in the GDRs. The GDR Depositary will be responsible for maintaining a record of the aggregate holdings of GDRs registered in the name of the common depositary for Euroclear and Clearstream. The GDR Depositary will be responsible for ensuring that payments received by it from the Company for holders holding through Euroclear or Clearstream are credited to Euroclear or Clearstream as the case may be.

The address for Euroclear is 1 Boulevard du Roi Albert II, B-1210 Brussels, Belgium. The address for Clearstream is 42 Avenue J.F Kennedy, L-1855 Grand Duchy of Luxembourg, Luxembourg.
The Company will not impose any fees in respect of the GDRs; however, holders of book-entry interests in the GDRs may incur fees normally payable in respect of the maintenance and operation of accounts in Euroclear or Clearstream and certain fees and expenses payable to the GDR Depositary in accordance with the terms of the Deposit Agreement and the GDR Terms and Conditions. See Part 13 ("Terms and Conditions of the Global Depositary Receipts").

### 2.6 Global clearance and settlement procedures

(a) Initial settlement

The GDRs will be in global form evidenced by the two Master GDRs. Investors electing to hold book-entry interests in GDRs through Euroclear or Clearstream accounts will follow the settlement procedures applicable to depositary receipts.
(b) Secondary market trading

For a description of the transfer restrictions relating to the GDRs, see Part 13 ("Terms and Conditions of the Global Depositary Receipts") and Part 18 ("Selling and Transfer Restrictions").
(c) Trading between Euroclear and Clearstream participants

Secondary market sales of book-entry interests in the GDRs held through Euroclear or Clearstream to purchasers of book-entry interests in the GDRs through Euroclear or Clearstream will be conducted in accordance with the normal rules and operating procedures of Euroclear or Clearstream and will be settled using the normal procedures applicable to depositary receipts.
(d) General

Although the foregoing sets forth the procedures of Euroclear and Clearstream in order to facilitate the transfers of interests in the GDRs among participants of Euroclear and Clearstream, none of Euroclear or Clearstream are under any obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time.
None of the Company, the Joint Bookrunners, the GDR Depositary, the Custodian or their respective agents will have any responsibility for the performance by Euroclear or Clearstream or their respective participants of their respective obligations under the rules and procedures governing their operations.

## PART 20 - INFORMATION RELATING TO THE GDR DEPOSITARY

The GDR Depositary is a state-chartered New York institutional bank and a member of the United States Federal Reserve System, subject to regulation and supervision principally by the United States Federal Reserve Board and the New York State Department of Financial Services. The GDR Depositary was constituted in 1784 in the State of New York. It is a wholly-owned subsidiary of The Bank of New York Mellon Corporation, a Delaware bank holding company. The principal office of the GDR Depositary is located at 240 Greenwich Street, New York, New York 10286. Its principal administrative office is located at 240 Greenwich Street, New York, New York 10286. A copy of The Bank of New York Mellon Corporation's most recent financial statements and annual report are available for inspection at the principal office of the GDR Depositary located at 240 Greenwich Street, New York, New York 10286 and at The Bank of New York Mellon, One Canada Square, London E14 5AL.
GDR Holders may contact The Bank of New York Mellon in its capacity as GDR Depositary for the GDRs with questions relating to the transfer of GDRs on the books of the GDR Depositary, which shall be maintained at the GDR Depositary's principal administrative establishment located at 240 Greenwich Street, New York, NY 10286, with a copy to: The Bank of New York Mellon, 225 Liberty Street, New York, NY 10286.

If definitive certificates are issued in exchange for the Master GDRs, the Company will appoint an agent in the United Kingdom.

## PART 21 - INDEPENDENT AUDITORS

The separate financial statements of the Company and the consolidated financial statements of the Group as at and for the year ended 31 December 2019, prepared in the Lithuanian language and of which English translations are included in this Prospectus, have been audited by UAB Ernst \& Young Baltic, independent auditors, as stated in the English translation of their report appearing in such financial statements. UAB "Ernst \& Young Baltic", whose registered address is at Aukštaičių St. 7, LT-11341, Vilnius, the Republic of Lithuania ("Ernst \& Young Baltic"), are registered with the Lithuanian Chamber of Auditors. Ernst \& Young Baltic is a limited liability company organised in the Republic of Lithuania registered with company number 110878442 and is registered on the list of authorised Lithuanian audit companies, administered by the Lithuanian Chamber of Auditors, under certificate number 001335.

Ernst \& Young Baltic also reviewed, in accordance with International Standard on Review Engagements 2410, the Group's interim consolidated condensed financial statements as at and for the six-month period ended 30 June 2020.

UAB PricewaterhouseCoopers, whose registered address is J. Jasinskio g. 16B, LT-03163 Vilnius, the Republic of Lithuania ("PWC"), is a limited liability company organised in the Republic of Lithuania registered with company number 111473315 and is registered on the list of authorised Lithuanian audit companies, administered by the Lithuanian Chamber of Auditors, under certificate number 001273. PWC was previously appointed as the independent auditor of the Company and audited the 2018 and 2017 Restated Financial Statements and provided an unqualified independent auditor's report is respect of such financial statements. On 22 April 2020, management approved the 2018 and 2017 Restated Financial Statements, which were audited by PWC and in respect of which PWC has provided an independent auditor's report. The independent auditor's report issued by PWC in relation to the 2018 and 2017 Restated Financial Statements contains the following emphasis of matter paragraph: "We draw attention to Note 3.3 to these reissued two years separate and consolidated financial statements, which describes the reason for the reissuance of the 2018 and 2017 separate and consolidated financial statements. Our opinion is not modified in respect of this matter."

## PART 22 - GENERAL INFORMATION

## 1. DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents will be available for inspection on the Company's website at https:// www.ignitisgrupe.lt/en/investors and at the registered office of the Company at Žvejų str. 14, LT-09310 Vilnius, Republic of Lithuania during normal business hours on any weekday (Saturdays, Sundays and public holidays excepted) for a period of 12 months from the date of publication of this Prospectus:
(a) the Articles;
(b) the Financial Statements as set out in this Prospectus;
(c) the Wood Mackenzie Report;
(d) the letter of consent referred to in paragraph 8.5 of the section titled "Important Information about this Document"; and
(e) this Prospectus and its summary translations into Lithuanian, Latvian and Estonian.

## 2. SECURITY CODES

- Shares ISIN: LT0000115768
- Nasdaq Vilnius Stock Exchange trading symbol: "IGN1L"
- Regulation S GDR ISIN: US66981G2075
- Regulation S GDR CUSIP: 6691G 207
- Rule 144A GDR ISIN: US66981G1085
- Rule 144A GDR CUSIP: 6691G 108
- London Stock Exchange GDR trading symbol: "IGN"


## 3. FINAL OFFER PRICE

Shares and GDRs have an accountable-par value and are priced in euro. The Final Offer Price will be determined based on the results of the bookbuilding exercise conducted by the Joint Bookrunners. The Final Offer Price and the final number of Securities offered in the International Tranche and the Retail Tranche is expected to be announced on or around 2 October 2020: (i) through the Company's website (https://www.ignitisgrupe.lt/en/investors); (ii) as a press release on Nasdaq Vilnius; and (iii) through a Regulatory Information Service. The Pricing Statement will also be available free of charge at the registered office of the Company.

## 4. SIGNIFICANT CHANGE

There has been no significant change in the Group's financial position or financial performance since 30 June 2020, being the latest date to which the Financial Statements were prepared.

## 5. SIGNIFICANT SUBSIDIARIES

As at the Latest Practicable Date, the Company is the holding company of the Group which consists of the Company and its consolidated subsidiaries, associates and joint ventures, including:

| Name of Group member | Jurisdiction of incorporation | Group's interest (\%) | Profile of activities |
| :---: | :---: | :---: | :---: |
| Energijos skirstymo operatorius AB | Republic of Lithuania | 97.66 | Supply and distribution of electricity to the consumers; distribution of natural gas |
| Ignitis gamyba, AB | Republic of Lithuania | 98.20 | Electricity generation, supply, import, export and trade |
| NT Valdos UAB | Republic of Lithuania | 100 | Disposal of real estate, other related activities and provision of services |
| Energetikos paslaugų ir rangos organizacija UAB | Republic of Lithuania | 100 | Construction, repair, technical maintenance of electricity networks and related equipment, connection of |


| Name of Group member |  |
| :--- | :--- |
|  | Jurisdiction of <br> incorporation |
| Elektroniniu mokėjimu agentūra UAB <br> Ignitis Eesti, OÜ* <br> Ignitis Latvija SIA* <br> Ignitis Polska sp. z o.o.* <br> Ignitis grupés paslaugu centras, UAB | Republic of Lithuania <br> Republic of Estonia <br> Republic of Latvia <br> Poland |
| Republic of Lithuania |  |

## interest (\%) Profile of activities

users to the electricity networks, repair of energy equipment
100 Provision of collection services
100 Supply of electricity
100 Supply of electricity
100 Supply of electricity
97.94 Provision of information technology and telecommunications and other services
98.41 Organisation and execution of public procurement, accounting, legal, personnel administration services
100 Supply of electricity and gas
100 Provision of support to projects, initiatives and activities, relevant to the society
100 Modernisation of the provision of centralised supply of heat in Vilnius city
51 Modernisation of the provision of centralised supply of heat in Kaunas city
100 Production of renewable electricity
100 Production of renewable electricity
100 Transport management activity
100 Production of renewable electricity
100 Production of renewable electricity
100 Supply of electricity and natural gas
100 Production of renewable electricity
100 Production of renewable electricity
100 Production of renewable electricity

* Indirectly controlled subsidiary


## 6. MATERIAL CONTRACTS

The following are all of the contracts, not being contracts entered into in the ordinary course of business, that have been entered into by the Company since its incorporation and are, or may be, material or that contain any provision under which the Company has any obligation or entitlement which is or may be material to the Company as at the date of this Prospectus.

### 6.1 Underwriting Agreement

On 21 September 2020, the Company and the Joint Bookrunners entered into the Underwriting Agreement, pursuant to which the Company appointed each of J.PMorgan Securities plc, Morgan Stanley \& Co. International plc, Swedbank AB and UBS Europe SE as joint global coordinators and joint bookrunners, and BofA Securities Europe SA as joint bookrunner, in connection with the Offering.

Subject to the terms and conditions of the Underwriting Agreement, each of the Joint Bookrunners has severally agreed to use its reasonable endeavours to procure subscribers for the Offer Securities or, failing which, subject to the execution of the pricing agreement, to purchase such number of Offer Securities in such proportions as shall be agreed and documented in pricing agreement to be entered into between the Company and the Joint Bookrunners. The pricing agreement will set out the final number of Offer Securities and the Final Offer Price as agreed between the Company and the Joint Bookrunners. In consideration for the services provided by the Joint Bookrunners under the Underwriting Agreement, the Company has agreed to pay the Joint Bookrunners:
(a) a base commission equal to up to 1.63 per cent. of the gross proceeds of the Offering; and
(b) in the sole and absolute discretion of the Company, a discretionary commission of up to 0.5 per cent. of the gross proceeds of the Offering, to be allocated among the Joint Bookrunners in the proportions determined at the Company's sole and absolute discretion.

The Company has also agreed to pay certain properly incurred costs, fees and expenses of the Joint Bookrunners in connection with the Offering.

The obligations of the Joint Bookrunners under the Underwriting Agreement are subject to certain conditions that are typical for an agreement of this nature. These conditions include the absence of any breach of warranty under the Underwriting Agreement, the Company having complied with its obligations and undertakings which fall to be performed prior to the Closing Date, save for any non-performance that has been remedied or waived to the satisfaction of the Joint Global Coordinators (on behalf of the Joint Bookrunners) acting jointly and in good faith or any non-performance which, in the good faith opinion of the Joint Global Coordinators (on behalf of the Joint Bookrunners) is not material in the context of the Offer or Admission, and there not having occurred any material adverse change (in the sole opinion of the Joint Global Coordinators, acting in good faith). The Underwriting Agreement is also conditional upon other matters, such as the absence of notice of any challenges or opposition having been filed with the court or trade registry in Lithuania with respect to the Government decree No. 231 of 18 March 2020 consenting to initiate the IPO Share Capital Increase and the absence of any challenge or opposition having been filed with respect to the Company's extraordinary meeting of shareholders approving the IPO Share Capital Increase or to any other shareholder decision passed for the purpose of the Offering. The Joint Global Coordinators (acting on behalf of the Joint Bookrunners) may, acting jointly and in good faith, terminate the Underwriting Agreement at any time prior to Admission under certain circumstances which are typical for agreements of this nature, including material changes in financial, political or economic conditions.

Pursuant to the Underwriting Agreement, the Company has agreed to give certain customary representations, warranties and undertakings to the Joint Bookrunners concerning, among other matters, the accuracy of statements of fact in certain public documents, including the Prospectus, and in relation to other matters relating to the Group and its business. The Company has also agreed to give an indemnity in favour of the Joint Bookrunners on customary terms.

The Company has agreed to certain lock-up provisions. For further details of the lock-up provisions, please see paragraph 9 of Part 17 ("The Offering").

The Underwriting Agreement is governed by English law.

### 6.2 Notes issued under the EMTN Programme

The Company, as issuer, established a euro medium term note programme (last updated on 11 May 2020) which allows for the issuance of notes up to an aggregate nominal amount of EUR 1,500,000,000 (the "EMTN Programme"). Pursuant to the EMTN Programme, no notes may be issued with a minimum denomination of less than EUR 100,000 (or its equivalent in any other currency) or for maturities of less than one year. Such notes may be denominated in euro or any other currency agreed between the Company and the relevant dealers. The notes may be interest-bearing (at a fixed or floating rate) or non-interest bearing. The terms and conditions of the notes contain a negative pledge provision and events of default which are customary for euro medium term notes.

The net proceeds of notes issued under the EMTN Programme may be used for its general corporate purposes or to finance or refinance certain eligible projects ("Eligible Projects"), being a selected pool of projects funded, in whole or in part, by the Company that promote the transition to a low-carbon and climate resilient growth and a sustainable economy as determined by the Company. Eligible Projects are required to meet the eligibility criteria set out in the Company's Green Bond Framework, which was established in 2017 and is published on the Company's website. The Green Bond Framework sets out, among other things, the type of projects and investments that are eligible for proceeds raised from Green Bonds, the process for selection and allocation of proceeds to Eligible Projects and how the Company will manage and report on the allocation and impact of its Green Bonds.

The Company has issued the following Notes under the EMTN Programme:

- on 14 July 2017, the Company issued $€ 300,000,0002.000$ per cent. Notes due 14 July 2027 (the " 2017 Notes").
- on 10 July 2018, the Company issued $€ 300,000,0001.875$ per cent. Notes due 10 July 2028 (the " 2018 Notes").
- on 21 May 2020, the Company issued $€ 300,000,0002.000$ per cent. Notes due 21 May 2030 (the " 2020 Notes").

The 2017 Notes and the 2018 Notes were issued as Green Bonds, which means the proceeds from those Notes would be used exclusively for the financing or refinancing of existing Eligible Projects. The 2020

Notes were issued for general corporate purposes. The 2017 Notes and the 2018 Notes are admitted to trading on the Regulated Market of the Luxembourg Stock Exchange Green Exchange Segment and on the Nasdaq Vilnius Stock Exchange. The 2020 Notes are admitted to trading on the Regulated Market of the Luxembourg Stock Exchange and the Nasdaq Vilnius Stock Exchange.

### 6.3 Deposit Agreement

The Company and the Depositary will, on or before the Closing Date, enter into the Deposit Agreement for the establishment and maintenance of a GDR facility and the GDRs issued pursuant thereto, and pursuant to which the Company also executed a deed poll in favour of GDR Holders in the form attached to the Deposit Agreement. For further information, please see Part 13 ("Terms and Conditions of the Global Depositary Receipts").

## 7. WORKING CAPITAL STATEMENT

The Company is of the opinion that the Group has sufficient working capital for the Group's present requirements, that is for at least the next 12 months from the date of this Prospectus.

## 8. UPDATES TO THE REGISTRATION DOCUMENT

This Prospectus is derived from the registration document published by the Company on 4 September 2020 (the "Registration Document") which contained the information required to be included in a registration document for equity securities by Annex 1 of the Delegated Regulation. This Prospectus, which otherwise contains information extracted without material amendment from the Registration Document (except as set out below), also includes information required to be included in a registration document for depositary receipts issued over shares as prescribed by Annex 5 of the Delegated Regulation, in a securities note for equity securities as prescribed by Annex 11 of the Delegated Regulation, in a securities note for depositary receipts issued over shares as prescribed by Annex 13 of the Delegated Regulation and in a summary as prescribed by Article 7 of the Prospectus Regulation. This Prospectus updates and replaces in whole the Registration Document. Any investor participating in the Offering should invest solely on the basis of this Prospectus, together with any supplement.
The below schedule of changes to the Registration Document (the "Schedule of Changes") sets out, refers to our highlights material updates to the Registration Document. The Schedule of Changes is no substitute for reading this Prospectus in its entirety.

### 8.1 Purpose

The purpose of this Schedule of Changes is to:
(a) highlight material changes made in this Prospectus, as compared to the Registration Document;
(b) highlight the new disclosure made in this Prospectus to reflect the information required to be included in a registration document for depositary receipts issued over shares;
(c) highlight the new disclosure made in this Prospectus to reflect information required to be included in a securities note for equity securities and a securities note for depositary receipts issued over shares; and
(d) highlight the new disclosure made in the Prospectus to reflect information required to be included in a summary.

### 8.2 Principal Registration Document Changes

The following principal changes have been made to the contents of the Registration Document. The Prospectus otherwise contains information extracted without material amendment from the Registration Document.

- The risk factor entitled "1.13 Default or delay by any of the Group's counterparties (which include its partners, contractors, customers, subcontractors and suppliers) as well as by financial and insurance institutions may have an adverse impact on the Group's results of operations and financial condition." on page 12 of the Registration Document has been amended to discuss the recently launched restructuring process of the main contractor for the construction of Group's Vilnius CHP Plant's biomass unit and the subsequent risk of further delay with respect to the completion of the biomass unit. Please see page 18 of the Prospectus.
- The paragraph entitled "Dividend Policy" on page 41 of the Registration Document has been amended to reflect the publication of the Resolution on Dividends and the adoption of the decision by the Principal Shareholder to declare a dividend of EUR 42 million. Please see page 54 of the Prospectus.
- The section entitled "Green Generation Pipeline" beginning on page 112 of the Registration Document has been amended to reflect developments in the Groups pipeline of Green Generation pipeline projects since the date of publication of the Registration Document, including additional information on the joint bidding agreement entered into with Ocean Winds, an international strategic partner, with the aim to develop a Lithuanian offshore wind opportunity, the acquisition of a minority interest in an offshore wind farm from Ocean Winds and the entry into an agreement with Sun Investment Group to acquire a portfolio of solar parks to be developed in Poland. Please see page 128 of the Prospectus.
- The paragraph entitled "Vilnius CHP plant" beginning on page 114 of the Registration Document has been amended to describe the recently launched restructuring process of the main contractor for the construction of Group's Vilnius CHP Plant's biomass unit and the consequent possibility of delay with respect to the completion of the biomass unit. Please see page 130 of the Prospectus.
- The section entitled "Employees" beginning on page 127 of the Registration Document and the paragraph entitled "Employee Stock Ownership Plans" on page 217 of the Registration Document have been amended to reflect the adoption of the "Rules for Granting Shares of the Company" by the Principal Shareholder on 16 September 2020. Please see pages 143 and 233 of the Prospectus.
- The section entitled "Legal Proceedings" beginning on page 130 of the Registration Document has been amended to reflect certain events which took place after the date of the Registration Document. Please see pages 146 of the Prospectus.
- The section entitled "5. Current trading and recent developments" on page 175 of the Registration Document has been amended to describe the Group's performance during the third quarter of 2020, as well as to highlight the commencement of commercial operation of the Kaunas CHP Plant in August 2020, the entry into the joint bidding agreement with Ocean Winds in September 2020 and the agreement in respect of the acquisition of solar parks in Poland entered into with Sun Investment Group in September 2020. Please see page 191 of the Prospectus.
- The section entitled "10. Liquidity and capital resources" beginning on page 191 of the Registration Document has been amended to provide information on the negotiation between the Group and the EIB regarding a new EUR 110.0 million loan facility. Please see page 207 of the Prospectus.
- The section entitled "Regulation Applicable to the Company and its Group due to the Company being a State-Owned Entity and Important in relation to the National Security Interest of the Republic Of Lithuania" on pages 221 to 225 of the Registration Document has been updated to include reference to the position relating to GDR Holders and the GDR Depositary. Please see pages 237 to 241 of the Prospectus.
- A new paragraph entitled "Relationship with the Principal Shareholder" has been added to the Prospectus to describe, and the paragraph entitled "Corporate Governance Structure of the Group" on page 219 of the Registration Document has been amended to reflect, the proposed amendments to the Corporate Governance Guidelines to ensure that the Company will continue to be able to carry on its business independently of the Principal Shareholder following Admission. Please see pages 235 and 261 of the Prospectus.
- The paragraph entitled "Share Capital" on page 247 of the Registration Document has been updated to reflect the Company's expected share capital structure prior to and following Admission and includes information relating to the form in which the Shares are held. Please see page 266 of the Prospectus.
- The paragraph entitled "Major Shareholders" on page 247 of the Registration Document has been updated to include an indication of whether any person intends to subscribe for more than five per cent. of the Offering. Please see page 267 of the Prospectus.
- The paragraph entitled "Description of certain obligations and restrictions attaching to the Shares" on page 251 of the Registration Document has been updated to describe the position relating to GDRs. Please see page 270 of the Prospectus.
- The paragraph entitled "Material Contracts" on pages 257 to 258 of the Registration Document has been amended to include a summary of the following new material contracts: (a) the Underwriting Agreement; and (b) the Deposit Agreement.


### 8.3 Registration Document for Depositary Receipts over Shares

A new section entitled "Information relating to the GDR Depositary" has been added into the Prospectus to provide information relating to the GDR Depositary, as issuer of the GDRs. Please see page 341 of the Prospectus.

### 8.4 Securities Note Information

- A new section entitled "Risks Related to the Offer, the Securities and the Trading Markets" has been added to the Prospectus to describe the risks relating to the Offering and the Securities, including risks relating to requirements in connection with national security interests under the Law on the Protection of the Objects of National Security Importance, the liquidity or trading price of the Securities, dilution risks, and risks relating to Shareholders in the United States. Please see pages 37 to 41 of the Prospectus.
- A new section entitled "Background to the Offering and Use of Proceeds" has been added to the Prospectus, describing the reasons for the Offering, the proposed use of proceeds from the Offering and providing a summary of the key statistics and dates relating to the Offering. Please see pages 52 to 53 of the Prospectus.
- A new section entitled "Capitalisation and Indebtedness" has been added to the Prospectus, describing the shareholder's equity as at 30 June 2020 and the Group's indebtedness as at 30 June 2020. Please see page 56 of the Prospectus.
- A new paragraph entitled "Participation in the Offering" has been added to the Prospectus, summarising the proposed participation in the Offering by members of the Supervisory Board and the Management Board. Please see page 234 of the Prospectus.
- A new section entitled "Terms and Conditions of the Global Depositary Receipts" has been added to the Prospectus describing the terms and conditions pursuant to which the GDRs will be issued. Please see pages 276 to 299 of the Prospectus.
- A new section entitled "Summary of Provisions relating to GDRs while in Master Form" has been added to the Prospectus, providing a summary of the terms and conditions applying to the GDRs while they are held in master form. Please see pages 300 to 301 of the Prospectus.
- A new section entitled "Description of Arrangements to Safeguard the Rights of the Holders of GDRs" has been added to the Prospectus, setting out a summary of the arrangements in place to ensure the rights of GDR Holders are protected, including with respect to voting and the position in the event of a default or insolvency of the GDR Depositary or the Custodian. Please see pages 302 to 305 of the Prospectus.
- A new section entitled "Taxation" has been added to the Prospectus to provide a general guide to certain Lithuanian, Latvian, Estonian, UK and US federal tax considerations relevant to the acquisition, ownership and disposition of Shares and GDRs. Please see pages 306 to 319 of the Prospectus.
- A new section entitled "The Offering" has been added to the Prospectus, describing the mechanism and terms of the Offering. Please see pages 320 to 331 of the Prospectus.
- A new section entitled "Selling and Transfer Restrictions" has been added to the Prospectus, setting out certain restrictions on participation by investors in the Offering. Please see pages 332 to 337 of the Prospectus.
- A new section entitled "Clearing and Settlement" has been added to the Prospectus to provide a general guide to certain considerations relating to the clearing and settlement of the Shares and GDRs following Admission. Please see 338 to 340 of the Prospectus.
- A new paragraph entitled "Description of Certain Obligations and Restrictions Attaching to Shares" has been added into the Prospectus, describing shareholders' rights and obligations in case of mandatory takeover bids and/or squeeze-out or sell-out rules in relation to the Shares. Please see pages 274 to 275 of the Prospectus.
- A new paragraph entitled "Working Capital Statement" has been added to the Prospectus, confirming the adequacy of the Group's working capital. Please see page 346 of the Prospectus.


### 8.5 Summary Information

A new section titled "Summary" has been added to the Prospectus to reflect the addition of a summary as required by Article 7 of the Prospectus Regulation. Please see pages 1 to 7 of the Prospectus.

## PART 23 - DEFINITIONS

The following definitions will apply throughout this Prospectus unless the context otherwise requires.
" $£$ ", " $\mathbf{p}$ ", "pound sterling" or "pence"
"EUR", "euro" or " $\in$ "
"US Dollar", "Dollar", "USD" or "US\$"
"2013 Decision"
"2018 Decision"
"2018 Notification"
"2018 and 2017 Restated Financial Statements"
"2019 Financial Statements"
"Additional Subscription"
"Admission"
"Allocation Date"
"AML"
"APMs"
"Articles" or "Articles of Association"
"Audit Committee"
"Audited Financial Statements"
"Beneficial Owner"

## "BoL"

"Book"

## "Category II Undertaking"

"CEO"
the lawful currency of the United Kingdom;
the lawful currency of the EU member states that adopted the single currency;
the lawful currency of the United States;

Decision C(2013) 7884 adopted by the Commission on 20 November 2013;

Decision $\mathrm{C}(2018) 7141$ adopted by the Commission on 31 October 2018;
the notification submitted by the Ministry of Energy on 9 July 2018 covering: (i) state aid provided for the period from 2016 to 2019 and (ii) the period from 2019 to 2024;
the Company and the Group's restated audited financial statements as at and for the year ended 31 December 2018 and as at and for the year ended 31 December 2017;
the Company and the Group's audited financial statements as at and for the year ended 31 December 2019;
the portion of the Subscription Order of a former shareholder of ESO or GEN above such former shareholder's Minimum ESO/GEN Allocation;
the admission of (i) the Shares to listing and trading on the Main Trading List of Nasdaq Vilnius; (ii) up to 20,901,503 GDRs, consisting of the Offer GDRs and any additional GDRs to be issued from time to time against the deposit of Shares with the Custodian to listing on the Official List and to trading on the LSE's main market for listed securities;
the date of allocation of the Offer Securities, expected to be on or about 2 October 2020;
anti-money laundering;
alternative performance measures;
the Company's articles of association;
the audit committee of the Supervisory Board as described in paragraph 3.2 of Part 8 ("Management and Corporate Governance");
the 2018 and 2017 Restated Financial Statements and the 2019 Financial Statements;
in respect of any GDR, any person who is the beneficial owner of GDRs as determined in accordance with Rule 13d-3 and Rule 13d-5 under the Exchange Act;
the Bank of Lithuania;
the book managed by the Joint Bookrunners recording the number and price at which investors have expressed interest during the book building process;
an entity included in the List of Category II Enterprises of Importance to Ensuring National Security of the Republic of Lithuania;
the chief executive officer;

| "certificated" or "certificated | not uncertificated or in uncertificated form; |
| :--- | :--- |
| form" |  |
| "CGT" | capital gains tax; |
| "Chairman" | the chairman of the relevant board of the Company as at the date of this |
|  | Prospectus, whose details are set out in Part 8 ("Management and |
| Corporate Governance"); |  |

"certificated" or "certificated
not uncertificated or in uncertificated form;
capital gains tax;
the chairman of the relevant board of the Company as at the date of this Prospectus, whose details are set out in Part 8 ("Management and Corporate Governance");
a Circular Economy Action Plan adopted the Commission in March 2020;
corporate income tax;
Clearstream Banking, société anonyme, a public liability company registered in the Grand Duchy of Luxembourg;
the accountholders in Clearstream;
the closing date of the Offering, being the third business day after the Allocation Date and expected to be on or around 7 October 2020;
the Republic of Lithuania Code of Administrative Offences;
the European Commission;
has the meaning given in paragraph 5.4 of Part 16 ("Taxation"\#)
The Bank of New York Mellon, London Branch, as common depositary for Euroclear and Clearstream;
AB "Ignitis grupè", a public limited company incorporated under the laws of the Republic of Lithuania;
the Guidelines for Corporate Governance of State-owned Group of Energy Companies, approved by the Order No. 1K-205 of the Ministry of Finance (with subsequent amendments made to it on 16 September 26 March 2020);
a plan launched by the Lithuanian Government on 17 April 2020 for economic stimulation;

Republic of Lithuania Law on the Approval and Entry Into Force of the Criminal Code;

Regulation (EU) No 909/2014 of the European Parliament and of the Council of 23 July 2014 on improving securities settlement in the European Union and on central securities depositories and amending Directives 98/26/EC and 2014/65/EU and Regulation (EU) No 236/ 2012;

AB SEB Bankas,
the deed poll by the Company in favour of the Holders dated on or about the date of the Deposit Agreement;
the Commission Delegated Regulation (EU) 2019/980 supplementing the Prospectus Regulation as regards the format, conten, scrumy and the public or admitted to trading on a regulated market, and repealing Commission Regulation (EC) No 809/2004;
the agreement to be entered into on or around the Closing Date by the Company and the GDR Depositary for the "Regulation S Facility" and the "Rule 144A Facility", as amended from time to time;
the Deposited Shares, together with all rights, securities, property and cash attributable to the Deposited Shares, deposited with the Custodian;

| "Deposited Shares" | the Shares represented by the GDRs which are deposited under the Depository Agreement and held in the name of AB SEB Bankas appointed by the GDR Depositary to act as custodian; |
| :---: | :---: |
| "Division Heads" | the heads of the relevant divisions of the Company as set out in paragraph 5 of Part 8 ("Management and Corporate Governance"); |
| "EEA" | the European Economic Area; |
| "EIB" | the European Investment Bank; |
| "Elektrėnai Complex" | the electricity generation complex in Lithuania with a total installed capacity of 1.1 GW ; |
| "EMA" | UAB Elektroniniu mokėjimų agentūra; |
| "EMTN Programme" | the EUR $1,500,000,000$ euro medium term note programme established by the Company (last updated on 11 May 2020); |
| "Energy Efficiency Directive" | Directive 2012/27/EU on Energy Efficiency; |
| "Enlarged Share Capital" | the issued share capital of the Company on Admission, as enlarged by the Offering; |
| "EPR" | UAB Energetikos paslaugų ir rangos organizacija; |
| "ESG" | environmental, social and governance principles; |
| "ESO" | AB "Energijos skirstymo operatorius"; |
| "ESMA" | the European Securities and Markets Authority; |
| "Estonia" | the Republic of Estonia; |
| "Estonian FSA" | the Estonian Financial Supervision Authority (in Estonian: Finantsinspektsioon); |
| "EU" | the European Union; |
| "EU Clean Energy Package" | the proposals submitted by the Commission in November 2016 known as the "Clean Energy for All Europeans" package, updating the "Third Energy Package"; |
| "EU Energy and Climate Change Legislation" | a comprehensive package of measures to establish a new Energy Policy for Europe to combat climate change and boost the EU's energy security and competitiveness proposed by the European Commission in 2007; |
| "EU Energy Strategy" | a number of headline targets for climate change and energy sustainability pertaining to the main targets of a 20 per cent. reduction in EU greenhouse gas emissions as compared to 1990 levels until 2020, and a 40 per cent. reduction by 2030; |
| "EU Regulation on Cross-Border Exchanges" | Regulation (EU) 2019/943 of the European Parliament and of the Council of 5 June 2019 on the internal market for electricity; |
| "EU Renewable Energy Directive" | Directive 2009/28/EC on the Promotion of the Use of Energy from Renewable Sources; |
| "Euroclear" | Euroclear UK and Ireland Limited; |
| "Euroclear Participants" | the accountholders in Euroclear; |
| "Exchange Act" | US Securities Exchange Act of 1934, as amended; |
| "Extraordinary General Meeting" | any other general meeting of the Shareholders convened in the course of the relevant year, except the General Meeting; |
| "Final Offer Price" | the final offer price at which each of the Offer Securities will be sold; |
| "Financial Statements" | the Audited Financial Statements and the Interim Financial Information; |
| "Fortum" | Fortum Heat Lietuva, UAB; |


| "FSMA" | the United Kingdom Financial Services and Markets Act 2000, as |
| :--- | :--- |
| amended; |  |
| "Gazprom" | OAO Gazprom; |
| "GDPR" | the General Data Protection Regulation (EU) 2016/679; |
| "GDRs" | the Global Depositary Receipts; |
| "GDR Certificate" | global depositary receipt certificate; |
| "GDR Depositary" | The Bank of New York Mellon, as depositary; |
| "GDR Documents" | the Deposit Agreement, the GDR Terms and Conditions, the Deed Poll <br> and the GDRs; |
| "GDR Terms and Conditions" | the terms and conditions of the GDRs, as set out in Part 13 ("Terms and |
| "Genditions of the Global Depositary Receipts"); |  |


| "IPPC Act" | Order No. D1-528 of the Minister of Environment of the Republic of Lithuania "Regarding the Issuance and Withdrawal of Integrated Pollution Prevention and Control Permits", which implemented the Industrial Emissions Directive; |
| :---: | :---: |
| "IRS" | the US Internal Revenue Service; |
| "ISDA" | the International Swaps and Derivatives Association; |
| "ISIN" | International Securities Identification Number; |
| "IT" | the information technologies; |
| "Joint Bookrunners" | Morgan Stanley \& Co. International plc, J.P. Morgan Securities plc, UBS Europe SE, BofA Securities Europe SA and Swedbank AB; |
| "Joint Global Coordinators" | Morgan Stanley \& Co. International plc, J.P Morgan Securities plc, UBS Europe SE and Swedbank AB; |
| "KKJ" | Kauno kogeneracinė jėgainė UAB; |
| "KN" | AB Klaipėdos Nafta; |
| "Kyoto Protocol" | an international treaty which extends the 1992 United Nations Framework Convention on Climate Change; |
| "Labour Code" | the labour code of the Republic of Lithuania, which came into force on 1 July 2017; |
| "Latest Practicable Date" | 18 September 2020, being the latest practicable date prior to the publication of this Prospectus; |
| "Latvia" | the Republic of Latvia; |
| "Latvian FCMC" | the Latvian Financial and Capital Market Commission (in Latvian: Finanšu un kapitāla tirgus komisija); |
| "Law on the Bases of Property and Business Valuation" | the Law on the Bases of Property and business Valuation of the Republic of Lithuania, which came into force on 25 May 1999, as amended from time to time; |
| "Law on Companies" | the Law on Companies of the Republic of Lithuania, which came into force on 13 July 2020, as amended from time to time; |
| "Law on Electricity" | the Law on Electricity of the Republic of Lithuania, which came into force on 20 July 2020, as amended from time to time; |
| "Law on Energy" | the Law on Energy of the Republic of Lithuania, which came into force on 16 May 2020, as amended from time to time; |
| "Law on Energy Efficiency" | the law adopted in November 2016 by the Republic of Lithuania which implements the requirements of the Energy Efficiency Directive; |
| "Law on Energy from Renewable Sources" | the Law on Energy From Renewable Sources of the Republic of Lithuania, which came into force 12 May 2011, as amended from time to time; |
| "Law on Heat Sector" | the Law on Heat Sector of the Republic of Lithuania, which came into force on 20 May 2003, as amended from time to time; |
| "Law on Natural Gas" | the Law on Natural Gas of the Republic of Lithuania, which came into force on 10 October 2000, as amended from time to time; |
| "Law on Payment Institutions" | the Law on Payment Institutions of the Republic of Lithuania, which came into force on 17 November 1999, as amended from time to time; |
| "Law on the Protection of the Objects of National Security Importance" | the Law on the Protection of the Objects of National Security Importance of the Republic of Lithuania, which came into force on 10 October 2002, as amended from time to time; |

## "Law on Securities" <br> "Law on Special Conditions on Land Use"

"Licenced Qualifying Holding"
"LITGAS"
"Lithuania"
"London Stock Exchange" or "LSE"
"LTIP"
"Main Trading List"
"Main Shareholder"

## "Management Board"

"MAR" or "Market Abuse
Regulation"
"Mažeikiai"
"Master GDR Certificate"
"Maximum Price"
"Maximum Number of Offer Shares"
"Member State"
"MiFID II"

## "Minimum ESO/GEN Allocation"

"Ministry of Energy"<br>"Ministry of Finance"<br>"Minority Shareholders"<br>"Multiple Subscription Orders"<br>"Nasdaq CSD"<br>"Nasdaq Vilnius" or "Nasdaq<br>Vilnius Stock Exchange"<br>"Nasdaq Vilnius Corporate<br>Governance Code"

"Nasdaq Vilnius Listing Rules"
the Law on Securities of the Republic of Lithuania, which came into force in 8 February 2007, as amended from time to time;
the Law on Special Condition on Land Use of the Republic of Lithuania, which came into force on 6 June 2019, as amended from time to time
has the meaning given to such term in paragraph 1.3 of Part 9 ("Regulation");

UAB LITGAS;
the Republic of Lithuania;
London Stock Exchange plc;
the management long-term incentive plan to be implemented following completion of the Offering;
the regulated main list of Nasdaq Vilnius;
a shareholder, when acting independently or in concert with other persons and having acquired not less than 95 per cent. of the capital carrying voting rights and not less than 95 per cent. of the total votes at the general meeting of the issuer;
the management board of the Company as described in paragraph 4 of Part 8 ("Management and Corporate Governance");

Regulation (EU) No 596/2014 of the European Parliament and of the Council of 16 April 2014 on market abuse;
the wind farm project at Mažeikiai, Lithuania being developed by the Company's subsidiary, VVP Investment UAB;
the Master GDR Certificates evidencing global GDRs;
EUR 28.00 per Offer Share;
the maximum number of Offer Shares a Retail Investor is willing to purchase;
a member state of the EEA;
EU Directive 2014/65/EU on markets in financial instruments, as amended;
the minimum individual allocation to certain former shareholders of ESO and GEN, as described in paragraph 7.3 of Part 17 ("The Offering");
the Ministry of Energy of the Republic of Lithuania;
the Ministry of Finance of the Republic of Lithuania;
apart from the Main Shareholder, all the remaining shareholders of the issuer;
multiple orders for subscription by relevant investor;
the Lithuanian branch of Nasdaq CSD, SE;
AB Nasdaq Vilnius;
the corporate governance code of companies listed on Nasdaq Vilnius and Guidelines on the Governance for State-owned Enterprises recommended by the Baltic Institute of Corporate Governance;
the listing rules of AB Nasdaq Vilnius;
\(\left.\begin{array}{ll}"National Energy Independence \& the strategy approved by the Parliament of the Republic of Lithuania on <br>
Strategy" \& 21 June 2018 and which establishes the national strategy for the <br>

Lithuanian energy sector;\end{array}\right]\)| the Commission for Coordination of Protection of Objects of |
| :--- |
| "Importance to Ensuring National Security; |

Strategy"
"National Security Commission"
"NI 33-105"
"Nomination and Remuneration
Committee"
"Notification"
"NTV"
"Offer GDRs"
"Offer Period"
"Offer Price Range"
"Offer Securities"
"Offer Shares"
"Offer Tranches"
"Offering"
"Official List"
"Order"
"OT"
"Permitted Public Offer"
"PE"
"PFIC"
"PIT"
"Pomerania"
"pre-PFIC year"
"Preferred Employees"

"Preferred Managers"

the strategy approved by the Parliament of the Republic of Lithuania on 21 June 2018 and which establishes the national strategy for the Lithuanian energy sector;
the Commission for Coordination of Protection of Objects of Importance to Ensuring National Security;
the Canadian National Instrument 33-105 Underwriting Conflicts;
the nomination and remuneration committee of the Supervisory Board, as described in paragraph 3.3 of Part 8 ("Management and Corporate Governance");
a certificate of approval provided by the BoL attesting that the Prospectus has been drawn up in accordance with the Prospectus Regulation;

NT Valdos, UAB;
the up to $20,901,503$ GDRs which represent the Offer Shares;
the period for which the Offering is open for subscription, being, in respect of the Retail Tranche from 12.00 noon on 21 September 2020 to 1.00 p.m. (EEST) on 1 October 2020 inclusive, and, in respect of Tranctober 2020
the offer price range in respect of the Offer Securities, being EUR 22.50 to EUR 28.00 per Offer Security;
the Offer Shares and the Offer GDRs;
the up to 20,901,503 new Shares being offered pursuant to the Offering;
the offer of Offer Securities, as described in Part 17 ("The Offering");
the Official List of the UK FCA;
the United Kingdom Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended);
the operational technologies;
an offer of Offer Securities contemplated in the Prospectus in the Republic of Lithuania, the Republic of Latvia and the Republic of permanent establishment;
passive foreign investment company;

the wind farm project at Pomerania, Poland being developed by the amounts allocated to the current taxable year and any taxable years in the US Holder's holding period prior to the first taxable year in which
an employee of the Company or its subsidiaries, who works under an employment contract concluded with the Company or its subsidiaries thich is valid as at 4.00 p.m. (EEST Time) on 30 June 2020, Company or its subsidiaries as at 4.00 p.m. (EEST Time) on 30 June 2020;

| "Pricing Statement" | a pricing statement containing the Final Offer Price and the final number of Offer Securities to be offered in the Offering; |
| :---: | :---: |
| "Principal Shareholder" | the Republic of Lithuania, through the Ministry of Finance; |
| "Prospectus" | this Prospectus; |
| "Prospectus Regulation" | Prospectus Regulation ((EU) 2017/1129), as amended; |
| "Public Procurement Office" | the public procurement office of the Republic of Lithuania; |
| "QIBs" | "qualified institutional buyers" as defined in Rule 144A; |
| "Qualifying Holding" | has the meaning given under paragraph 1.2 of Part 9 ("Regulation"); |
| "Qualified Investors" | "qualified investors" within the meaning of Article 2(e) of the Prospectus Regulation; |
| "Register of Legal Entities" | the Register of Legal Entities of the Republic of Lithuania; |
| "Regulation 1215/2012" | the Regulation (EU) No 1215/2012 of the European Parliament and of the Council of 12 December 2000 on jurisdiction and the recognition and enforcement of judgements in civil and commercial matters; |
| "Regulation S" | Regulation S under the US Securities Act; |
| "Regulation S GDRs" | the GDRs being offered and sold outside the United States; |
| "Regulation S Master GDR" | the master Global Depositary Receipt evidencing the Regulation S GDRs; |
| "Regulatory Information Service" | has the meaning given in Appendix 1.1 to the UK Listing Rules; |
| "Relevant State" | each Member State of the European Economic Area and the United Kingdom; |
| "REN" | UAB "Ignitis renewables"; |
| "Restricted Securities" | restricted securities within the meaning of Rule 144(a)(3) under the Securities Act; |
| "Resolution No. 20" | Resolution of the Government of the Republic of Lithuania No 20 of 14 January 1997 "On Dividends for the State-Owned Shares of Companies and Profit Contributions of State Entities"; |
| "Resolution on Dividends" | Resolution of the Government of the Republic of Lithuania No. 963 of 2 September 2020 "On Dividends Paid by AB "Ignitis grupé""; |
| "Retail Investors" | any individual or legal persons, who do not meet the criteria to qualify as Institutional Investors, in the Republic of Lithuania, the Republic of Latvia and the Republic of Estonia; |
| "Retail Offer Period" | the period for which the Retail Tranche of the Offering is open, being from 12.00 noon on 21 September 2020 to 1.00 p.m. (EEST) on 1 October 2020 inclusive; |
| "Retail Offer Shares" | the Offer Shares offered pursuant to the Retail Tranche; |
| "Retail Tranche" | the tranche of Securities (in the form of Shares) being offered to Retail Investors; |
| "Risk Management and Operational Ethics Supervision Committee" | the risk management and operational ethics supervision committee of the Company as described in paragraph 10 of Part 6 ("Business Overview"); |
| "Rules" | the LCIA Arbitration Rules (2014); |
| "Rule 144A" | Rule 144A under the US Securities Act; |
| "Rule 144A GDRs" | the GDRs offered and sold in the United States; |
| "Rule 144A Master GDR" | the master Global Depositary Receipt evidencing the Rule 144A GDRs; |


| "SDRT" | UK stamp duty and stamp duty reserve tax; |
| :---: | :---: |
| "SE" | AB "Šiaulių energija"; |
| "Securities" | the GDRs and the Shares (including Shares represented by the GDRs); |
| "SEDOL" | Stock Exchange Daily Official List; |
| "Shareholder" | a registered holder of a Share; |
| "Shares" | ordinary registered shares of EUR 22.33 each in the capital of the Company; |
| "Smart Energy Fund" | the Company's innovation fund, which is managed by Contrarian Ventures and provides funding for early stage start-ups in the energy sector; |
| "Stabilisation Manager" | Swedbank AB; |
| "Strategy" | the Group's current long-term strategy; |
| "Subscription Order" | an order for subscription for the Offer Securities by the relevant investor; |
| "Supervisory Board" | the supervisory board of the Company as described in paragraph 2 of Part 8 ("Management and Corporate Governance"); |
| "Targets" | the Group's management medium-term financial targets to enable the implementation of the Group's Strategy; |
| "Termination Date" | the date fixed for termination of the Deposit Agreement in any termination notice distributed by the GDR Depositary to the Holders of GDRs; |
| "TFEU" | the Treaty on the Functioning of the EU; |
| "TOU" | Tuuleenergia OÜ; |
| "TPV" | UAB "Transporto valdymas"; |
| "UK FCA" | the UK Financial Conduct Authority (or its successor bodies); |
| "UK Listing Rules" | the listing rules made by the UK FCA under Part VI of FSMA; |
| "UN SDGs" | the United Nations' Sustainable Development Goals; |
| "Underwriting Agreement" | the underwriting agreement dated 21 September 2020 among the Company and the Joint Bookrunners; |
| "United Kingdom" or "UK" | the United Kingdom of Great Britain and Northern Ireland; |
| "United States" | the United States of America, its territories and possessions, any state of the United States and the District of Columbia; |
| "US Holder" | has the meaning given in paragraph 5 of Part 16 ("Taxation"); |
| "US Securities Act" | the US Securities Act of 1933, as amended; |
| "US Tax Regulations" | has the meaning given in paragraph 5 of Part 16 ("Taxation"); |
| "VAT" | value added tax; |
| "VE" | UAB "Vilniaus Energija"; |
| "VKJ" | Vilniaus kogeneracinè jègainė UAB |
| "Wood Mackenzie" | Wood Mackenzie A/S; |
| "Wood Mackenzie Report" | the report titled "IPO Support - Market Advisory" prepared by Wood Mackenzie and dated August 2020; and |
| "Working Group" | the working group set up by the Ministry of Finance to assess the Group's long-term financing alternatives. |

## PART 24 - GLOSSARY

The following definitions will apply throughout this Prospectus unless the context otherwise requires. They are not intended as technical definitions and are provided purely for assistance in understanding certain terms used in this Prospectus.

| "ACER" | the Agency for the Cooperation of Energy Regulators; |
| :---: | :---: |
| "B2B" | business to business; |
| "B2C" | business to consumer; |
| "BEMIP" | the Baltic Energy Market Interconnection Plan; |
| "CCGT" | a combined cycle gas turbine unit; |
| "CHP" | combined heat and power; |
| "CNG" | compressed natural gas; |
| " $\mathrm{CO}_{2}$ " | carbon dioxide; |
| "DSO" | distribution system operator; |
| "EEAG" | the Guidelines on State aid for Environmental Protection and Energy 2014 to 2020; |
| "EHS" | environmental, health and safety; |
| "ENTSO-E" | the European Network of Transmission System Operators; |
| "Epex Spot" | European Power Exchange SE; |
| "EU ETS" | the EU Emission Trading Scheme; |
| "FCF" | free cash flow; |
| "FFO" | funds from operations; |
| "FiP" | feed-in premium; |
| "FiT" | feed-in tariffs; |
| "Gaspool (Argus)" | a running monthly average of the end-of-day bid offer assessments of Gaspool Front Month product reported in the Argus European Natural Gas report; |
| "GIPL" | the Gas Interconnection Poland-Lithuania; |
| "GW" | gigawatt; |
| "GWh" | gigawatt-hour; |
| "ISO" | Independent System Operator; |
| "Kaunas CHP Plant" | a waste-to-energy CHP production plant in Kaunas; |
| "Kaunas HPP" | a "run-of-river" hydro power generation facility in Kaunas; |
| "Kruonis PSHP" | a pump storage hydro power generation facility in Kruonis; |
| "Lithuanian Electricity Exchange" | the electricity exchange in Lithuania administered by Nord Pool AS; |
| "LitPol Link" | an electricity link between the Baltic transmission system and the synchronous grid of Continental Europe; |
| "LNG" | liquified natural gas; |
| "LNG Supplement" | a supplement set and approved by the NERC to be collected from all users of natural gas; |
| "LNG Terminal" | a liquified natural gas terminal; |
| "LOI" | letter of intent; |
| "LRAIC" | long-run average incremental cost; |


| "MW" | megawatt; |
| :---: | :---: |
| "MWh" | megawatt-hour; |
| "MWth" | megawatt thermal; |
| "Nasdaq Commodities Exchange" | NASDAQ OMX Oslo ASA, the single financial energy market for Norway, Denmark, Sweden and Finland; |
| "NER 300" | the funding programme funded from the sale of 300 million emission allowances from the New Entrants' Reserve set up for the third phase of the EU ETS; |
| "NERC" | National Energy Regulation Council; |
| "NordBalt" | a submarine power cable between Klaipeda in Lithuania and Nybro in Sweden; |
| "NOX" | nitrogen oxides; |
| "PPAs" | power purchase agreements; |
| "PSO" | public service obligation; |
| "RAB" | regulated asset base; |
| "REMIT" | the Regulation (EU) No 1227/2011 on wholesale energy market integrity and transparency; |
| "RES" | renewable energy sources; |
| "Reserve Power Units" | two gas-fired reserve power units, units 7 and 8 at the Elektrenai Complex in Lithuania operated by the Group; |
| "ROCE" | return on capital employed; |
| "ROE" | return on equity; |
| "SAIDI" | the System Average Interruption Duration Index; |
| "SAIFI" | the System Average Interruption Frequency Index; |
| "Supported Production Volume" | electricity supplied by VE to ESO for ESO's public supply activities under an electricity sale and purchase agreement; |
| "TEN-T" | the core Trans-European Transport network; |
| "TSO" | the transmission system operator in the Republic of Lithuania; |
| "TTF (Argus)" | a running monthly average of the end-of-day bid offer assessments of TTF Front Month product reported in the Argus European Natural Gas report; |
| "TTF (ICE)" | an index calculated at close of trading on the calendar day that the front month contract expires (that is the last but one business day of each month). It represents the un-weighted average of all settlement prices from the expiring "front month" contract during the period it was the front month and is published to the ICE Website; |
| "TWh" | terawatt-hour; |
| "Vilnius CHP Plant" | a waste-to-energy and biomass CHP production plant in Vilnius; |
| "WACC" | a weighted average cost of capital. |

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UAB „Ernst \& Young Baltic" Ernst \& Young Baltic UAB

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PVM mokėtojo kodas LT108784411
Juridinių asmenų registras

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VAT payer code LT108784411
Register of Legal Entities

## REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

To the shareholder of "Ignitis grupè", AB

## Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of "Ignitis grupè", AB as at 30 June 2020 which comprise the interim condensed consolidated statement of financial position as at 30 June 2020 and the related interim condensed consolidated statement of profit or loss and other comprehensive income for the three- and six-month periods then ended, the interim condensed consolidated statement of changes in equity, the interim condensed consolidated statement of cash flows for the six-month period then ended, and the explanatory notes to these interim condensed consolidated financial statements. Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with International Financial Reporting Standards applicable to interim financial reporting as adopted by the European Union ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

## Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with International Financial Reporting Standards applicable to interim financial reporting as adopted by the European Union ("IAS 34").

UAB ERNST \& YOUNG BALTIC
Audit company's licence No. 001335

Jonas Akelis
Auditor's licence
No. 000003
26 August 2020

All amounts in thousands of euro unless otherwise stated
Notes $\quad 30$ June $2020 \quad 31$ December 2019

| ASSETS |  |  |  |
| :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |
| Intangible assets | 5 | 143,625 | 142,737 |
| Property, plant and equipment | 6 | 2,485,594 | 2,347,817 |
| Right-of-use assets | 7 | 62,051 | 61,044 |
| Prepayments for non-current assets | 10 | 246 | 27,809 |
| Investment property |  | 5,135 | 5,530 |
| Non-current receivables | 9 | 173,516 | 165,031 |
| Other financial assets |  | 4,063 | 3,735 |
| Other non-current assets |  | 5,087 | 5,087 |
| Deferred tax assets |  | 8,572 | 11,770 |
| Total non-current assets |  | 2,887,889 | 2,770,560 |
| Current assets |  |  |  |
| Inventories |  | 26,193 | 46,621 |
| Prepayments and deferred expenses | 10 | 38,924 | 50,548 |
| Trade receivables | 11 | 117,447 | 117,867 |
| Other receivables |  | 34,733 | 31,780 |
| Other current assets |  | 2,130 | 5,796 |
| Prepaid income tax |  | 179 | 2,434 |
| Cash and cash equivalents | 12 | 283,265 | 131,837 |
|  |  | 502,871 | 386,883 |
| Assets held for sale | 13 | 9,674 | 40,643 |
| Total current assets |  | 512,545 | 427,526 |
| TOTAL ASSETS |  | 3,400,434 | 3,198,086 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity |  |  |  |
| Issued capital | 14 | 1,212,156 | 1,212,156 |
| Reserves |  | 264,966 | 259,651 |
| Retained earnings (deficit) |  | $(141,792)$ | $(172,188)$ |
| Equity attributable to equity holders of the parent |  | 1,335,330 | 1,299,619 |
| Non-controlling interests |  | 2,486 | 49,001 |
| Total equity |  | 1,337,816 | 1,348,620 |
| Liabilities |  |  |  |
| Non-current liabilities |  |  |  |
| Non-current loans and bonds | 15 | 1,228,151 | 821,929 |
| Non-current lease liabilities | 16 | 26,424 | 33,818 |
| Grants and subsidies |  | 282,258 | 267,949 |
| Deferred income tax liabilities |  | 44,775 | 38,408 |
| Provisions | 17 | 37,077 | 35,564 |
| Deferred income | 18 | 157,389 | 151,910 |
| Other non-current amounts payable and liabilities |  | 764 | 883 |
| Total non-current liabilities |  | 1,776,838 | 1,350,461 |
| Current liabilities |  |  |  |
| Current portion of non-current loans | 15 | 21,203 | 37,454 |
| Current loans | 15 | 11,890 | 196,737 |
| Lease liabilities | 16 | 14,785 | 8,400 |
| Trade payables |  | 54,530 | 78,567 |
| Advances received | 18 | 39,107 | 51,745 |
| Income tax payable |  | 5,545 | 6,171 |
| Provisions | 17 | 16,056 | 19,818 |
| Deferred income | 18 | 10,084 | 9,749 |
| Other current amounts payable and liabilities |  | 109,348 | 85,042 |
|  |  | 282,548 | 493,683 |
| Liabilities directly associated with the assets held for sale | 13 | 3,232 | 5,322 |
| Total current liabilities |  | 285,780 | 499,005 |
| Total liabilities |  | 2,062,618 | 1,849,466 |
| TOTAL EQUITY AND LIABILITIES |  | 3,400,434 | 3,198,086 |

The accompanying notes form an integral part of these interim condensed consolidated financial statements.
Ignitis grupè AB, Company code 301844044, Ž̌veju g. 14, LT-09310 Vilnius, Lithuania
INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME for the three and six month periods ended 30 June 2020 All amounts in thousands of euro unless otherwise stated




 $\stackrel{\text { No }}{\stackrel{\circ}{\text { No }}}$

The accompanying notes form an integral part of these interim condensed consolidated financial statements.
for the six months ended 30 June 2020
All amounts in thousands of euro unless ot

|  | Notes | Equity attributable to owners of the Company |  |  |  |  |  | Non-controlling interest (restated*) | Total (restated*) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Issued capital | Legal reserve | Revaluation reserve | Other reserves | Retained earnings (restated*) | Subtotal (restated*) |  |  |
| Balance at 31 December 2018 as previously reported |  | 1,212,156 | 49,851 | 162,935 | 16 | $(156,763)$ | 1,268,195 | 48,356 | 1,316,551 |
| Correction of error and change of accounting methods** |  |  | - |  | - | $(13,231)$ | $(13,231)$ | (798) | $(14,029)$ |
| Restated balance as at 1 January 2019 (restated*) |  | 1,212,156 | 49,851 | 162,935 | 16 | $(169,994)$ | 1,254,964 | 47,558 | 1,302,522 |
| Revaluation of emission allowances |  |  | - | 2,810 | - | - | 2,810 | 92 | 2,902 |
| Exchange differences on translation of foreign operations |  |  |  |  |  |  |  |  |  |
| into the Group's presentation currency |  | - | - |  | 27 | - | 27 |  | 27 |
| Result of change in actuarial assumptions |  |  |  | - | - | (156) | (156) | (8) | (164) |
| Total other comprehensive income (loss) |  | - | - | 2,810 | 27 | (156) | 2,681 | 84 | 2,765 |
| Net profit (loss) for the reporting period (restated*) |  | - | - | - | - | 27,229 | 27,229 | 1,610 | 28,839 |
| Total comprehensive income for the period (restated*) |  | - | - | 2,810 | 27 | 27,073 | 29,910 | 1,694 | 31,604 |
| Transfer of revaluation reserve to retained earnings(transfer of depreciation, net of deferred income tax) |  |  |  |  |  |  |  |  |  |
|  |  | - | - | $(9,165)$ | - | 9,165 |  |  |  |
| Transfer to reserves and movement in reserves |  |  | 62,797 |  | (36) | $(62,761)$ | (13,000) | - | (13,297) |
| DividendsIgnitis grupés paslaugu centras UAB share capital 20 |  | - | - |  | - | $(13,000)$ | $(13,000)$ | (297) | $(13,297)$ |
|  |  |  |  |  |  |  |  |  |  |
| increase portion to non-controlling interest |  | - | - | - | - | - | - | 8 | 8 |
| Restated balance as at 30 June 2019 (restated*) |  | 1,212,156 | 112,648 | 156,580 | 7 | $(209,517)$ | 1,271,874 | 48,963 | 1,320,837 |
| Balance at 1 January 2020 |  | 1,212,156 | 112,647 | 146,993 | 11 | $(172,188)$ | 1,299,619 | 49,001 | 1,348,620 |
| Revaluation of non-current assets, net of deferred income tax effect |  | - | - | 108 | - | - | 108 | - | 108 |
| Revaluation of emission allowances |  | - | - | 3,728 | - | - | 3,728 | 93 | 3,821 |
| Exchange differences on translation of foreign operationsinto the Group's presentation currency |  |  |  |  |  |  |  |  |  |
|  |  | - | - |  | $(1,751)$ | - | $(1,751)$ | - | $(1,751)$ |
| Result of change in actuarial assumptions |  | - | - |  | ) | 335 | 335 | - | 335 |
| Total other comprehensive income (loss) |  | - | - | 3,836 | $(1,751)$ | 335 | 2,420 | 93 | 2,513 |
| Net profit (loss) for the reporting period |  | - | - | - | - | 72,358 | 72,358 | (433) | 71,925 |
| Total comprehensive income for the period |  | - | - | 3,836 | $(1,751)$ | 72,693 | 74,778 | (340) | 74,438 |
| Transfer of revaluation reserve to retained earnings(transfer of depreciation, net of deferred income tax) |  |  |  |  |  |  |  |  |  |
|  |  | - | - | $(7,753)$ | - | 7,753 | - | - | - |
| Emission allowances utilised |  |  | - | (294) | - | 294 | - | - | - |
| Transfer to reserves, movement in reserves |  | - | 2,353 | - | - | $(2,353)$ | (28,000) | - | (30,52) |
| Dividends | 20 | - | - | $7.71{ }^{-}$ | - | $(28,000)$ | $(28,000)$ | $(2,524)$ | $(30,524)$ |
| Equity acquisition from non-controlling interest | 8 | - | 1,207 | 7,717 | - | $(19,991)$ | $(11,067)$ | $(43,651)$ | $(54,718)$ |
| Balance at 30 June 2020 |  | 1,212,156 | 116,207 | 150,499 | $(1,740)$ | $(141,792)$ | 1,335,330 | 2,486 | 1,337,816 |
| *Certain amounts presented above do not correspond to the interim condensed consolidated financial statements prepared for the period of 2019 I half-year and 2019 II quarter and reflect corre in accounting methods, disclosed in Note 4. <br> **Preparing annual financial statements for 2019, corrections of errors and changes in accounting methods disclosed in Note 4 paragraphs "Correction of error applied retrospectively in 2019 and statements" and "Changes in accounting methods" were applied retrospectively |  |  |  |  |  |  |  |  |  |
| The accompanying notes form an integral part of these interim condensed consolidated financial statements. |  |  |  |  |  |  |  |  |  |

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

for the six months ended 30 June 2020
All amounts in thousands of euro unless otherwise stated

|  | Notes | 2020, <br> I half-year | 2019, I half-year (restated*) |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |
| Net profit* |  | 71,925 | 28,839 |
| Adjustments for non-monetary expenses (income): |  |  |  |
| Depreciation and amortisation expenses |  | 59,127 | 57,800 |
| Impairment of property, plant and equipment, including held for sale |  | 928 | 2,286 |
| Revaluation of property, plant and equipment |  | (72) | (97) |
| Revaluation of investment property |  | 138 | 335 |
| Revaluation of derivatives |  | 3,879 | 666 |
| Impairment/ (reversal of impairment) of financial assets |  | 1,058 | $(1,079)$ |
| Income tax expenses |  | 12,281 | 8,614 |
| (Amortisation) of grants |  | $(4,604)$ | $(4,695)$ |
| Increase (decrease) in provisions |  | 4,623 | $(2,397)$ |
| Inventory write-down to net realizable value/ (reversal) |  | (387) | 4 |
| Expenses/(income) of revaluation of emission allowances |  | (278) | 247 |
| Emission allowances utilised |  | (241) | 987 |
| Elimination of results of investing activities: |  |  |  |
| - Loss on disposal/write-off of property, plant and equipment |  | 1,024 | 1,793 |
| - Results of the revaluation and closing of derivative financial instruments |  | (195) |  |
| Elimination of results of financing activities: |  |  |  |
| Interest income |  | (114) | $(1,231)$ |
| Interest expenses |  | 8,460 | 7,691 |
| Other expenses of financing activities |  | 858 | 2,120 |
| Changes in working capital: |  |  |  |
| (Increase) decrease in trade receivables and other amounts receivable |  | 5,815 | 54,078 |
| (Increase) decrease in inventories, prepayments and other current and non-current assets |  | 32,574 | $(1,517)$ |
| Increase (decrease) in amounts payable, deferred income and advance amounts received |  | $(32,337)$ | $(52,064)$ |
| Income tax (paid) |  | $(6,449)$ | $(1,810)$ |
| Net cash flows from (to) operating activities |  | 158,013 | 100,570 |
| Cash flows from investing activities |  |  |  |
| (Purchase) of property, plant and equipment and intangible assets |  | $(161,914)$ | $(189,838)$ |
| Proceeds from sale of property, plant and equipment and intangible assets |  | 2,710 | 25,679 |
| Financial leasing payments received |  | 367 |  |
| Acquisition of investments in subsidiaries |  | - | $(27,673)$ |
| Grants received |  | 17,548 | 25,630 |
| Interest received |  | - | 13 |
| Other increases (decreases) in cash flows from investing activities |  | (141,289) | $(1,129)$ |
| Net cash flows from (to) investing activities |  | $(141,289)$ | $(167,318)$ |
| Cash flows from financing activities |  |  |  |
| Loans received | 15 | 116,354 | 63,102 |
| Issue of bonds | 15 | 295,657 |  |
| Repayments of borrowings | 15 | $(22,475)$ | $(30,669)$ |
| Lease payments | 16 | $(5,397)$ | $(3,185)$ |
| Interest paid | 15 | $(1,899)$ | $(1,439)$ |
| Dividends paid |  | $(30,524)$ | $(13,297)$ |
| Equity acquisition from non-controlling interest | 8 | $(25,721)$ |  |
| Net cash flows from (to) financing activities |  | 325,995 | 14,512 |
| Increase (decrease) in cash and cash equivalents (including overdraft) |  | 342,719 | $(52,236)$ |
| Cash and cash equivalents (including overdraft) at the beginning of the period | 12 | $(59,454)$ | 85,575 |
| Cash and cash equivalents (including overdraft) at the end of the period |  | 283,265 | 33,339 |

*Certain amounts presented above do not correspond to the interim condensed consolidated financial statements prepared for the period of 2019 I half-year and 2019 II quarter and reflect reclassifications and changes in accounting methods, disclosed in Note 4.

The accompanying notes form an integral part of these interim condensed consolidated financial statements.

## 1 General information

Ignitis grupe AB (hereinafter "the Company") is a public limited liability company registered in the Republic of Lithuania. The Company's sole shareholder as at 30 June 2020 has adopted a decision to change the Company's legal status to a public limited liability company (AB) and on 28 July 2020 the new articles were registered. The Company's registered office address is Żveju str. 14, LT-09310, Vilnius, Lithuania. The Company is a limited liability profit-oriented entity registered on 28 August 2008 with the Register of Legal Entities managed by the public institution the Centre of Registers. Company code 301844044 , VAT payer's code LT10004278519. The Company has been founded for an indefinite period.

The Company is a parent company, which is responsible for the management and coordination of activities of the group companies (Note 8) engaged in electricity and heat generation (including electricity generation from renewable energy sources), supply, electricity import and export, distribution and trade, natural gas distribution and supply, as well as in service and development of electric energy industry.
The Company analyses the activities of the group companies, represents the whole group, implements its shareholders' rights and obligations, defines operation guidelines and rules, and coordinates the activities in the fields of finance, law, strategy and development, human resources, risk management, audit, technology, communication, etc.
The Company seeks to ensure effective operation of the group companies, implementation of goals related to the group's activities set forth in the National Energy Independence Strategy and other legal acts, ensuring that it builds a sustainable value in a socially responsible manner.
The Company is wholly owned by the State of the Republic of Lithuania.

|  | 30 June 2020 |  | 31 December 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| Company's shareholder | Share capital, in EUR '000 | \% | Share capital, in EUR '000 | \% |
| Republic of Lithuania represented by the Lithuanian Ministry of Finance | 1,212,156 | 100 | 1,212,156 | 100 |

As at 30 June 2020, the Group had 3,932 employees (31 December 2019 - 3,846).

## 2 Accounting principles

### 2.1 Basis of preparation

These interim condensed consolidated financial statements, prepared for the six months period ended 30 June 2020, cover Ignitis grupe $A B$ (hereinafter "the Company") and its subsidiaries' (hereinafter collectively "the Group") interim condensed consolidated financial statements (hereinafter "interim financial statements"). These interim financial statements have been prepared in accordance with International Financial Reporting Standards (hereinafter "IFRS") as adopted by the European Union and applicable to interim financial reporting (International Accounting Standard (hereinafter "IAS") 34 "Interim Financial Reporting"). These interim financial statements do not provide all the information required for the preparation of the annual financial statements, therefore this must be read in conjunction with the annual financial statements for the year ended 31 December 2019, which have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union.

These interim financial statements are presented in euros and all values are rounded to the nearest thousand (EUR '000), except when otherwise indicated. The Group's interim financial statements provide comparative information in respect of the previous period. The financial year of the Group coincides with the calendar year.

In year 2019 the management of the Group has made certain error correction, reclassifications of the statements' captions and restatements due to changes in accounting methods. Identified error, reclassifications of the statements' captions and changes in accounting methods are disclosed in Note 4. The originally issued and published interim financial statements for the six month period ended 30 June 2019 did not reflect this correction of accounting error, reclassifications and changes in accounting methods. As the 2020 I half-year interim financial statements present comparative information for the previous reporting period, the Group presents figures for 2019 I half-year and 2019 II quarter as restated as described in Note 4.

### 2.2 New standards, amendments and interpretations

The accounting policies applied in the preparation of these interim financial statements are consistent with the accounting policies applied in the preparation of the Group's annual financial statements for the year ended 31 December 2019, with the exception of the new standards which entered into force as at 1 January 2020.

Preparing these interim financial statements, the Group did not adopt new standards, amendments and interpretations, the effective date of which is later than 1 January 2020 and early adoption is permitted. The following new standards and amendments to the standards that became effective as at 1 January 2020 and did not affect significantly these interim financial statements.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

All amounts in thousands of euro unless otherwise stated
New and/or amended International financial reporting standards and International financial reporting interpretation committee (hereinafter "IFRIC") interpretations, which entered into force from 1 January 2020 and have been endorsed in EU during the 2020 I half year

Amendments to References to the Conceptual Framework in IFRS Standards (published 29 March 2018, effective from 1 January 2020)

The Conceptual Framework sets out a comprehensive set of concepts for financial reporting, standard setting, guidance for preparers in developing consistent accounting policies and assistance to others in their efforts to understand and interpret the standards. The IASB has also issued a separate accompanying document, Amendments to References to the Conceptual Framework in IFRS Standards, which sets out the amendments to affected standards in order to update references to the revised Conceptual Framework. Its purpose is to support transition to the revised Conceptual Framework for companies that develop accounting policies using the Conceptual Framework when no IFRS Standard applies to a particular transaction. These amendments had no impact on these interim financial statements of the Group.

Amendments to IFRS 3: Definition of a Business
(published 22 October 2018, effective from 1 January 2020)
The IASB issued amendments to the definition of a business in IFRS 3 (amendments to IFRS 3) aimed at resolving the difficulties that arise when an entity is determining whether it has acquired a business or a group of assets. The amendments are effective for business combinations for which the acquisition date is on or after 1 January 2020 and to asset acquisition that occur on or after the beginning of that period, with earlier adoption permitted. These amendments had no impact on these interim financial statements of the Group but may impact future periods if the Group enters to any business combinations.

Amendments to IAS 1 and IAS 8: Definition of a Material
(published 31 October 2018, effective from 1 January 2020)
The amendments clarify the definition of 'material' and how it should be applied. New definition clarifies that 'information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general-purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity. In addition, the explanations accompanying the definition have been improved. The amendments also ensure that the definition of material is consistent across all IFRSs. These amendments had no impact on these interim financial statements of the Group, nor is there expected to be any future impact to them.

Amendments to IFRS 9, IAS 39 and IFRS 7: Interest Rate Benchmark Reform
(published 26 September 2019, effective from 1 January 2020 and must be applied retrospectively)
Amendments to IFRS 9, IAS 39 and IFRS 7 conclude phase one of its work to respond to the effects of Interbank Offered Rates (IBOR) reform on financial reporting. The amendments published, deal with issues affecting financial reporting in the period before the replacement of an existing interest rate benchmark with an alternative interest rate and address the implications for specific hedge accounting requirements in IFRS 9 Financial Instruments and IAS 39 Financial Instruments: Recognition and Measurement, which require forward-looking analysis. The amendments provided temporary reliefs, applicable to all hedging relationships that are directly affected by the interest rate benchmark reform, which enable hedge accounting to continue during the period of uncertainty before the replacement of an existing interest rate benchmark with an alternative nearly risk-free interest rate. There are also amendments to IFRS 7 Financial Instruments: Disclosures regarding additional disclosures around uncertainty arising from the interest rate benchmark reform. Phase two (ED) will focus on issues that could affect financial reporting when an existing interest rate benchmark is replaced with a risk-free interest rate (an RFR). These amendments had no impact on these interim financial statements of the Group.

## Standards, amendments and interpretations issued but not yet effective

New standards, amendments and interpretations that are not mandatory for reporting period beginning on 1 January 2020 and have not been early adopted when preparing these interim financial statements are presented below:

IFRS 17: Insurance Contracts
(published 18 May 2017, effective from 1 January 2023)
The standard is effective for annual periods beginning on or after 1 January 2021 with earlier application permitted if both IFRS 15 Revenue from Contracts with Customers and IFRS 9 Financial Instruments have also been applied. In its March 2020 meeting the Board decided to defer the effective date to 2023. IFRS 17 Insurance Contracts establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts issued. It also requires similar principles to be applied to reinsurance contracts held and investment contracts with discretionary participation features issued. The objective is to ensure that entities provide relevant information in a way that faithfully represents those contracts. This information gives a basis for users of financial statements to assess the effect that contracts within the scope of IFRS 17 have on the financial position, financial performance and cash flows of an entity. This IFRS will not have any impact on the financial position or performance of the Group as insurance services are not provided. The standard has not yet been endorsed by the EU.

Amendments to IFRS 17 and IFRS 4: The deferral of effective dates for IFRS 17 and IFRS 9 for insurers (published 25 June 2020, effective from 1 January 2021)

The amendments to IFRS 17 are effective, retrospectively, for annual periods beginning on or after January 1, 2023, with earlier application permitted. The amendments aim at helping companies implement the Standard. In particular, the amendments are designed to reduce costs by simplifying some requirements in the Standard, make financial performance easier to explain and ease transition by deferring the effective date of the Standard to 2023 and by providing additional relief to reduce the effort required when applying IFRS 17 for the first time.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

All amounts in thousands of euro unless otherwise stated
The amendments to IFRS 4 change the fixed expiry date for the temporary exemption in IFRS 4 Insurance Contracts from applying IFRS 9 Financial Instruments, so that entities would be required to apply IFRS 9 for annual periods beginning on or after January 1, 2023.

These amendments have not yet been endorsed in the EU. The management has assessed that these amendments will not have any impact on the Group's financial statements

Amendments to IAS 1: Classification of Liabilities as Current or Non-current
(published 23 January 2020, effective from 1 January 2022)
The amendments are effective for annual reporting periods beginning on or after January 1, 2022 with earlier application permitted. The IASB has issued an exposure draft to defer the effective date to 1 January 2023. The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of interim condensed consolidated financial position (hereinafter "statement of financial position"), debt and other liabilities with an uncertain settlement date should be classified as current or non-current. The amendments affect the presentation of liabilities in the statement of financial position and do not change existing requirements around measurement or timing of recognition of any asset, liability, income or expenses, nor the information that entities disclose about those items. Also, the amendments clarify the classification requirements for debt which may be settled by the company issuing own equity instruments. The Group is currently assessing the impact of this amendment on their interim financial statements. These amendments have not yet been endorsed by the EU.

Amendments to IFRS 3 Business combinations; IAS 16 Property, Plant and Equipment; IAS 37 Provisions, Contingent liabilities and Contingent Assets as well as Annual Improvements (amendments)
(published 14 May 2020, effective from 1 January 2022)
The amendments are effective for annual periods beginning on or after 1 January 2022 with earlier application permitted. The IASB has issued narrow-scope amendments to the IFRS Standards as follows:

- IFRS 3 Business Combinations (Amendments) update a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.
- IAS 16 Property, Plant and Equipment (Amendments) prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss.
- IAS 37 Provisions, Contingent Liabilities and Contingent Assets (Amendments) specify which costs a company includes in determining the cost of fulfilling a contract for the purpose of assessing whether a contract is onerous
- Annual Improvements make minor amendments to IFRS 1 First-time Adoption of International Financial Reporting Standards, IFRS 9 Financial Instruments, IAS 41 Agriculture and the Illustrative Examples accompanying IFRS 16 Leases

These amendments have not yet been endorsed in the EU. The Group's management is currently assessing the impact of these amendments on the Group's financial statements.

Amendments to IFRS 16: COVID-19 related rent concessions/discounts
(published 28 May 2020, effective from 1 June 2020)
The amendment applies, retrospectively, to annual reporting periods beginning on or after 1 June 2020. Earlier application is permitted, including in financial statements not yet authorized for issue at 28 May 2020. IASB amended the standard to provide relief to lessees from applying IFRS 16 guidance on lease modification accounting for rent concessions arising as a direct consequence of the covid-19 pandemic. The amendment provides a practical expedient for the lessee to account for any change in lease payments resulting from the covid-19 related rent concession the same way it would account for the change under IFRS 16, if the change was not a lease modification, only if all of the following conditions are met:

- The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change.
- Any reduction in lease payments affects only payments originally due on or before 30 June 2021.
- There is no substantive change to other terms and conditions of the lease.

These amendments have not yet been endorsed in the EU. The Group's management estimated that the application of these amendments will not have a material impact on the Group's financial statements.

Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (published 11 September 2014, effective date not appointed)

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IFRS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. In December 2015, the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. The amendments have not yet been endorsed by the EU. Management has assessed that adoption of these amendments will have no significant effect on the Group's financial statements.

## 3 Critical accounting estimates and judgements used in the preparation of these interim financial statements

Preparing these interim financial statements the significant management judgements regarding the application of the accounting policies and accounting estimates were the same as used in preparing the annual financial statements for the year ended 31 December 2019, except those accounting estimates and judgements presented below:

### 3.1 Impact of COVID-19 on critical accounting estimates, management judgements and estimation uncertainties

Below there are presented accounting estimates and judgements the uncertainty of which is changed due to COVID-19 pandemic. The following key areas considered by the Group's management in assessing the impact of COVID-19 are presented below:

## Going concern

The Group's management assessed cash flows due to deferral of electricity and gas payments, reduction and slower recovery of electricity and gas consumption, as well as cash flows related to the risk of delays in major infrastructure projects, probability of bad debt growth potential disruptions to funding sources, the risk of COVID-19 infection by workers performing critical functions. The assessment used all currently available information on the threats posed by COVID-19. The Group's management has not identified any threats to the Group's going concern when assessing the potential impact of key COVID-19 factors on the Group's results. The Group has taken actions to manage the risks that have arisen.

## Residual value and useful life of property, plant and equipment

Management considered the effect of COVID-19 on the useful life and residual value of the non-current assets used in gas and electricity distribution, thermal, hydro and wind power plants and, finding that there was no change in the expected nature and purpose of these assets, did not determine any effect of COVID-19 on the asset's residual value and useful life. The review of the nature and purpose of the use of non-current assets was based on foreseeable events and economic conditions that could result from a future COVID-19 pandemic. Management has not identified any disruptions in the use of property, plant and equipment neither in the short nor in the long term.

## Assessment of expected credit losses

The Group's management has assessed past events, current and future economic conditions as at the date of issue of these interim financial statements in determining the expected credit losses due to impact of COVID-19. As at 30 June 2020 the management has determined that the future economic situation of COVID-19 does not significantly change the loss ratio matrix that is used to calculate the expected credit losses of the Group's financial assets comparing to that used as at 31 December 2019. Also the Group reviewed expected credit losses for financial assets, the assessment of which is performed individually, no significant impairment losses were identified due to COVID-19. General information about the effect of COVID-19 on Group's operations is presented below.

## Fair value measurement and impairment of property, plant and equipment

Management has reviewed the key assumptions that are used to measure a fair value and in impairment tests of property, plant and equipment:

- due to COVID-19 there were no changes in the National Energy Regulatory Council's (hereinafter NERC) legal regulatory framework that would have a significant effect on fair value of property, plants and equipment;
- due to COVID-19 NERC did not change any regulatory ratios that were previously approved, e.g. price caps, WACC (Weighted Average Capital Cost), return on investments;
- due to COVID-19 the Group did not realize any significant gap between budgeted and factual figures of expenses and revenues. Also, the management does not anticipate significant deviations in the future between the budget and the fact;
- due to COVID-19 the Group doesn't have any disruptions in investments' strategies that are forecasted 10 years forward;
- the management didn't identify any significant changes in discount rate used to calculate discounted cash flows.

After reviewing the key assumptions, the management has not identified any significant circumstances related to COVID-19 that would require to make fair value measurement (for assets recognized at revalued amount) and impairment tests (for assets recognized at acquisition cost less depreciation and impairment). Therefore, the management concluded that the net book value of property, plant and equipment, which is accounted at revalued value as at 30 June 2020, corresponds to its fair value and the net book value of property, plant and equipment, which is accounted at acquisition cost less depreciation and impairment - not less than its recoverable value.

## Impairment of goodwill

The management did not identify any COVID-19 related circumstances that goodwill may be impaired (refer Note 5).

## Net realisable value of inventory

As the business activities were not disrupted due to COVID-19 the management evaluated that the carrying book value of inventory as at 30 June 2020 corresponds to at least its net realisable value.

## Classification of financial instruments as current and non-current

Management has also reviewed the criteria for classifying loans and other borrowings, as well as other receivables / payables, into current and non-current, and has not identified any circumstances that would require a material adjustment in their classification.

Lease contracts: Revised lease term and discount rate (incremental borrowing rate)
The management assessed all relevant facts and circumstances that create an economic incentives for Group companies that are lessees to exercise the following options or not:

- to exercise an option to extend the term of the lease;
- to exercise an option to purchase the underlying asset at the end of the lease; or
- not to exercise an option to terminate the lease earlier.


## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

All amounts in thousands of euro unless otherwise stated
The Group did not experience any significant disruptions due to COVID-19 in business activity, investments strategies and development of ongoing projects. COVID-19 had no impact on the Group's expectations to exercise or not options, stated above. Also, the Group did not receive any significant concessions due to COVID-19. The management has concluded that COVID-19 did not cause the need to remeasure the lease liability and right of use assets.

## General information on the impact of COVID-19 on the Group's operations

In relation to the emergency situation the Parliament of the Republic of Lithuania adopted amendments aimed at preserving jobs and helping the people. On 16 March 2020 the Government took the decision (Protocol No.14) and concluded a Plan for the economic stimulation and the implementation of measures directed to mitigate the spread of COVID-19 (hereinafter "the Plan"). One of the measures was to make possible to defer or arrange in portions the payments for the consumed electricity and natural gas to the Company's subsidiary Ignitis UAB. This means that the Company's subsidiary Ignitis UAB and accordingly other Company's subsidiary Energijos skirstymo operatorius $A B$ directly experienced delays in customers' payments for services. Requests for payments' deferrals were approved only during the quarantine which ended on 16 June 2020. Payments were deferred for the following period: for household customers payments were deferred for the whole quarantine period and additional 1 month after the quarantine ended, business customers - for the whole quarantine period and additional 3 month. Insignificant part exclusively was deferred for up to $9-12$ months from the end of quarantine. The management didn't identify any significant financing component.

The main factors affecting the Group's operations due to the situation described above in relation to COVID-19 are set out below:


Cash flows from electricity and gas payments, settlement delays, agreements on longer debt repayments and expected increase in bad debts

Cash flow from declining electricity and gas consumption during the quarantine period and slower recovery after it

Cash flows related to the risk of delays in major infrastructure projects' development (construction and development of new power plants)

In accordance with the recommendations of the Government of the Republic of Lithuania, during the quarantine period from 16 March 2020 till 16 June 2020 the Group provided special payment deferrals to customers who have encountered financial difficulties due to announced quarantine. Requests from private and business customers for the distribution and supply of electricity and gas individually were accepted and analysed, and decisions were made within the prescribed amount. As at 30 June 2020 total requests were received for EUR 7.3 million. The rates of deterioration in customer solvency were significantly lower than those initially estimated. As at 30 June 2020 not al requests were confirmed due to non-compliance of requirements. Total payment deferrals amounted to:

B2C* electricity and gas supply and distribution - EUR 0.6 million,
B2B* electricity and gas supply and distribution - EUR 3.7 million,
The rest of unconfirmed requests caused an increase in the level of overdue debts. Total overdue debts caused by COVID-19 including payment deferrals amount to EUR 7.2 million. Refer to the Note 11 for more information on total credit losses booked as at 30 June 2020.
*B2B (abbr. of "business-to-business", i.e. business segment),
B2C (abbr. of "business-to-customers", i.e. household segment)
Changes in electricity consumption during quarantine:
B2B decreased by about $\sim 8-9 \%$ (peak reached in April of $\sim 15-18 \%$ )
B2C increased by 5-6\%.
It should be noted that comparing to the 2019 I half-year Ignitis UAB grew its customer portfolio, therefore the overall electricity consumption has increased by $18.2 \%$ (from 2.63 to 3.10 TWh ), from which B2C increased by $5.3 \%$ (from 1.38 to 1.45 TWh), B2B - $43.6 \%$ (from 0.84 to 1.20 TWh).
Natural gas consumption:

- During the quarantine there was no noticeable decrease in the volume of natural gas distributed in the Energijos skirstymo operatorius $A B$ network, which could be directly related to the impact of quarantine.

Due to impact of COVID-19 and the quarantine restrictions applied, the expected risk of delays for wind farms and cogeneration power plants or their individual phases is approximately proportional to the duration of the global quarantine, so some planned investments may be carried over to the end of 2020 or the beginning of 2021, respectively. At the date of issue of these interim financial statements, there are no significant indications of delays in achieving the set targets.

## Risk management of COVID-19 infection in employees

During the quarantine period, the Group strictly follows all the recommendations provided by the Government of the Republic of Lithuania regarding the management of the potential threat of COVID-19. The Group has all the conditions for efficient work remotely and does not experience any disruption in the performance of direct functions of employees. The Group's management pays special attention to manage the risk of infection of employees whose functions are to ensure the smooth operation of electricity generation, stable operation of the electricity system, electricity and gas distribution network's and supply's equipment, as well who work on construction sites. These employees are provided with additional personal protection and personal hygiene measures, prepared and implemented actions to ensure their substitutability, the zones at control points are separated by partitions, and etc. At the date of issue of these interim financial statements, the Group did not experience any problems with the functions performed by these employees due to COVID-19.

## Management of Group's liquidity risk

The Group manages its liquidity risk by using these instruments:
Short-term liquidity risk is managed by maintaining obligatory lines of credit and overdrafts, borrowing within the Group through the Cashpool platform. The period of these credit lines and overdrafts must be at least two years, and they must account for at least $20 \%$ of the Group's consolidated net debt. Non-obligatory credit lines can be used for maintaining extra liquidity, their extent is not limited. Liquidity is also maintained by means of the Group's investment in short-term debt instruments with a high credit rating (debt securities of states and corporations), short-term deposits or their certificates, and other money-market instruments that meet the requirements of liquidity and security of investments set forth in the Treasury Management Policy of the Group.

- Long-term liquidity risk is managed through continuous assurance by the Finance and Treasury Department of possibilities to finance the activities of the Group using at least two sources, i.e. debt securities, investment bank loans or commercial bank loans, and other means. By diversifying portfolio of long-term loans the Group aims that 20 to 40 percent of the Group's consolidated long-term debt would consist of financing from sources other than commercial bank loans.


## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

All amounts in thousands of euro unless otherwise stated
During the quarantine period, the Group concluded a loan agreement with AB Swedbank for EUR 100 million and issued bond emission for EUR 300 million. On 28 April 2020 the Group received the first tranche PLN 190 million, i.e. about EUR 43 million, of the loan, which was concluded between the Group's company Pomerania Wind Farm Sp. z o.o. and European Investment Bank (EIB) on 9 March 2020 (total amount of the loan is concluded for PLN 285 million, i.e. about EUR 60 million). At the date of issue of these interim financial statements, the Group did not experience any significant liquidity problems.

### 3.2 Provisions for rights to servitudes and special conditions on land use (protection zones)

## Provisions for rights to servitudes

On 1 November 2017 Amendments to the Law on Electricity of the Republic of Lithuania entered into force, which provide basis for the reimbursement of easements established during the installation of electricity networks on land plots not belonging to the operator. This law stipulates that when constructing transmission, distribution networks or installing other electrical equipment, one-time compensation for losses will be paid for the establishment of statutory servitudes (which entered into force before 10 July 2004). The servitudes payment methodology came into force in 31 July 2018. Based on this methodology, in 2018, the expected total amount of easement benefits was estimated and accounted for. In making this assessment, a significant assumption was made regarding the number of landowners who will apply for compensation, as the law provides reimbursement payments to those owners who will apply for it. At initial recognition, the Group recognized EUR 28,563 thousands of Intangible assets (assets are stated at cost less impairment, their useful lifetime is indefinite) and a provision for non-current liabilities in accordance with IAS 37, which amounted to EUR 28,725 thousand (provision calculated at discounted value). During period of 31 July 2018-30 June 2020 the amount of compensation paid amounted to EUR 1,932 thousand. Therefore, this amount reduced the initial provision for servitudes compensation, which amounted to EUR 27,318 thousand (part of assets) and EUR 27,642 thousand (liabilities side) before further changes in assumptions described below.

However, on 8 July 2020 the Constitutional Court issued a ruling stating that servitudes payment methodology, which was based on the principles of determining the coefficient and the value of a land plot, are against the Constitution and laws of the Republic of Lithuania (due to the applied 0.1 coefficient and the principle of determining a value of the land plot, where as in the meantime different principles and different coefficient was applied to the servitude by contract). This means that the Group will not be able to examine requests and apply the methodology where the methodology applied was deemed to be in conflict with Constitution, until the new methodology is set and approved. The ruling is only valid for the future and there is no need to recalculate previously paid compensation. The Group has assessed the following changes as adjusting events and, as appropriate, the Group has recalculated the provision for servitude benefits using new coefficient assumptions:
a) The area of land on which electrical installations were installed before 10 March 1990, a coefficient of 0.1 as specified in the methodology shall apply. Such installations account for $88.93 \%$ of all installations installed before 10 July 2004. Therefore, a coefficient of 0.1 is applied to 89 percent of the area when calculating the total value of the payment. Assumption was made, that land with electricity distribution equipment installed before 10 March 1990, the land was acquired with an already installed network, so the ownership of the land was acquired with already established restrictions to the usage of the land, therefore the value and availability of this land has not changed and the servitudes payment coefficient of 0.1 should be used.
b) The area of land on which electrical installations have been installed after 11 March 1990 and until 10 July 2004, a coefficient of 0.5 shall apply (the amount shall apply to the servitudes determined by contract). Such installations account for $11.07 \%$ of all installations installed before 10 July 2004. Therefore, a coefficient of 0.5 is applied to calculate the total value of the payment for 11 percent of the area.

The Group also reviewed other assumptions used in the calculation of the provision, specifically the expected number of applicants, the period over which all benefits will be paid, and the discount rate.

- The discount rate for calculating the provision was selected based on a borrowing rate of $0.345 \%$ for similar liabilities (2019 December 31: 0.559\%).
- The expected number of applicants was estimated on the basis of available actual historical two-year information. The calculation of the total amount of benefits was based on the percentage of customers who are unlikely to apply for benefits - 65\% ( $15 \%$ used as at 31 December 2019), which is based on management's assessment and the number of customers actually applying during 2018-2020, where, on average, only about $3 \%$ apply per year.
- The period during which customers will apply for compensation has been set at 10 years starting in 2020, as the application of the methodology has been temporarily suspended (the updated methodology is expected to be approved in the autumn of this year). An additional 1-year deadline for the payment of compensation from the date of submission of the application was applied (the methodology of servitude related compensations provides two years for the payment from the date of submission of the application, but in fact the Group pays within one year).

After assessing the changed circumstances, the Group decided to adjust a provision decreasing the amount of the provision (which was recognized as at 31 December 2019) from EUR 26,952 thousand to EUR 14,576 thousand.

It should be noted that the value of the provision may vary depending on the number of applicants. The sensitivity analysis is as follows:

| 30 June 2020 | Number of applicants, \% |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20\% | 35\% | 50\% | 65\% | 80\% | 95\% |
| Change in provision for compensations of servitudes, thousand EUR | -7,231 | - | +7,701 | +15,212 | +22,724 | +30,235 |

## Provision for servitudes of real estate

On 8 July 2020 the Constitutional Court issued a ruling stating that servitudes payment methodology, which was based on the principles of determining the coefficient and the value of a land plot, are against the Constitution and laws of The Republic of Lithuania not only for the land plots, but also for real estate (due to the applied 0.1 coefficient, where as in the meantime different principles and different coefficient was applied to the servitude by contract). This means that the Group will not be able to examine requests and apply the methodology where the methodology applied was deemed to be in conflict with Constitution, until the new resolution is approved, issued by the Government of the Republic of Lithuania (dated 25 July 2018, resolution no. 725 approved methodology for determining the maximum amount of one-time compensations to be paid for the use of land and other real estate servitudes for the benefit of network operators established by a law or a contract (wording of 22 January 2020; TAR, 2020-01-30, No. 2103) (hereinafter - Methodology) provisions.

As the application of the Methodology is suspended and it is not clear how it will be applied in the future and what coefficient will be applied, as no servitude benefit has been paid prior to the Constitutional Court decision, it is not possible to reliably estimate the amount of provision due to:
a) as no compensations have been paid before the decision of Constitutional Court, it is not possible to estimate how many persons would apply for an servitude payment of real estate.
b) it is not clear what coefficient should be applied to statutory servitudes in real estate until the Methodology is updated.

Accordingly, with the requirements of IAS 37, the said obligation does not qualify for provision recognition and is therefore not recognized in the financial statements. Also, the Group does not have sufficient information to estimate financial effect or possibility of any reimbursement of this obligation.

## Provision for special conditions on land use (protection zones)

The Law on Special Land Use Conditions of the Republic of Lithuania was approved on 6 June 2019, which obliges the Group to register special protection conditions (protection zones) for land near the Group's infrastructure objects and to pay compensations for them. This Law defines the procedure and principles for the registration of such special land territories and provides that compensation must be paid for the use of special land territories in accordance with the procedure approved by the Government of the Republic of Lithuania.

The amendment to the Real Estate Cadastre Regulations necessary for the implementation of the Law on Special Land Use Conditions of the Republic of Lithuania entered into force on 12 February 2020, which details the procedure for changing tags and cadastral provisions for development and for existing networks. This amendment provides for an alternative process for registering protection zones (avoiding the change of cadastral data and the hiring of land surveyors). According to the Law on Special Land Use Conditions of the Republic of Lithuania, the Government has an order to adopt an amendment to this legal act by 1 January 2022 at the latest.

According to the management, the implementation of the obligation provided for in the Law on Special Land Use Conditions of the Republic of Lithuania to register special protection conditions (protection zones) and related provisions for the existing electricity and natural gas distribution network will be subject to a simpler procedure than in 2019. According to the Group, the simplified procedure will lead to lower surveyor costs, as it is expected that only a part of the plots will need to adjust the measurements, which will significantly reduce protection zone's registration costs. The planned amount of expenses related to the registration of protection zones for 2021-2024 is - EUR 12,767 thousand (i.e for the 4 years period, change compared to 1 year period used for calculation as at 31 December 2019, which in turn increased the amount of the provision).

After assessing the changed circumstances, the Group decided to adjust a provision for asset's security registration expenses for 2021 2024, increasing the amount of the provision (which was recognized as at 31 December 2019) from EUR 8,328 thousand to EUR 12,767 thousand.

In addition to the above, the Ministry of Environment has prepared a methodology for the calculation and payment of Compensation for the application of special land use conditions in the territories specified in the Law on Special Land Use Conditions of the Republic of Lithuania, established in the public interest, which entered into force in 8 April 2020. In the light of the letter of the Ministry of Energy of the Republic of Lithuania issued on 18 June 2020 , which explains that the provisions of the Methodology apply to both the existing network and the newly built network. According to the provisions of the Methodology, compensation for protection zones would be paid upon registration of protection zones, i.e. under the simplified procedure, this would happen after 2023, and the amount of compensation is of an evaluative nature, taking into account the main purpose of the plot, the scope of restrictions, the specific losses incurred and / or incurred by the plot owners based on supporting documents. In view of these Methodological requirements and the data available to the Group, the Group cannot reliably estimate future compensation for registered Special Land Use Conditions (Protected Areas), therefore, in accordance with IAS 37 this liability does not qualify for recognition and is therefore not recognized in the financial statements. In addition, management is not able to provide a quantitative assessment of a possible contingency without having all the necessary information.

## 4 Restatement of comparative figures due to correction of error, reclassifications and changes in accounting methods

Corrections of accounting errors, reclassifications between items and changes in accounting methods done in 2019 annual financial statements must be reflected in the comparative financial information of 2019 I half-year and 2019 II quarter. The Group provides information on restatements of certain figures presented in the interim financial statements for the six-month period ended 30 June 2020 :

## Correction of error applied retrospectively in 2019 and previous year annual financial statements

## 1. Error related to revenues from electricity trading exchange market

Group company Ignitis Polska Sp. z o.o., which operates in electricity trading exchange market by concluding forward and future electricity purchase and sale transactions, recognized income and expenses from these transactions aimed to earn a profit from the resulting shortterm fluctuations in electricity prices in the separate items of profit or loss and other comprehensive income. However, after a thorough analysis of IFRS 9 Financial Instruments, the Group has determined that these transactions cannot be classified using the exception of "own-use" and only result (i.e. profit or loss) of these transactions should be recognized in the statement of Profit or Loss and Other Comprehensive Income (refer to the table "Corrected and reclassified captions of the Group's statement of Profit or Loss and Other Comprehensive Income" column No. 1 in this Note). Correction of this error did not affect figures presented in the statement of cash flow for period 2019 I half-year.

Reclassifications applied in 2019 annual financial statements however not reflected in the interim financial statements prepared for the period 2019 I half-year

The Group changed presentation of several items in 2019 annual financial statements. As the presentation of these items were shown differently in the interim financial statements for the 2019 I half-year, the Group decided to reclassify comparative amounts. The following reclassifications did not have material effect on net profit of the Group.

## 2. Reclassification of gas for trade purchases

Preparing the 2019 annual financial statements the purchases of gas for trade were reclassified between the line items "Purchases of gas and heavy fuel oil" and "Purchases of electricity, gas for trade and related services" in the statement of Profit or Loss and Other Comprehensive Income. Preparing these interim financial statements comparative figures for the period 2019 I half-year were reclassified accordingly (refer to the table "Corrected and reclassified captions of the Group's statement of profit or loss and other comprehensive income" column No. 2 in this Note). This reclassification did not affect figures presented in the statement of cash flow for period 2019 । half-year.

## 3. Reclassification of related party transactions related to revenue received from electricity balancing services

Preparing the 2019 annual financial statements the additional amount of revenue received from electricity balancing services was reclassified between the line items "Revenue from contracts with customers" and "Purchases of electricity, gas for trade and related services" in the statement of Profit or Loss and Other Comprehensive Income. Preparing these interim financial statements comparative figures for the period 2019 I half-year were reclassified accordingly (refer to the table "Corrected and reclassified captions of the Group's statement of profit or loss and other comprehensive income" column No. 3 in this Note). This reclassification did not affect figures presented in the statement of cash flow for period 2019 I half-year.

## 4. Reclassification of revenue received from sales of inventory, services and emission allowances

Preparing 2019 annual financial statements the Group made reclassification of the revenue received from sales of inventory items (metal scrap and other), some services and emission allowances: in the statement of Profit or Loss and Other Comprehensive Income this revenue was reclassified from "Other income" to "Revenue from contracts with customers". Preparing these interim financial statements comparative figures for the period 2019 I half-year were reclassified accordingly (refer to the table "Corrected and reclassified captions of the Group's statement of Profit or Loss and Other Comprehensive Income" column No. 4 in this Note). This reclassification did not affect figures presented in the statement of cash flow for period 2019 I half-year.

## 5. Reclassification of depreciation of assets held for sale

Preparing the 2019 annual financial statements the Group identified that depreciation expenses of the disposal group, which includes assets of subsidiaries Transporto valdymas UAB and Duomenų logistikos centras UAB held for sale, must be presented as impairment expenses. Therefore the depreciation expenses presented in the statement of Profit or Loss and Other Comprehensive Income related to the line item of "Depreciation and amortization" were reclassified to the line item "Impairment of property, plant and equipment". Preparing these interim financial statements comparative figures for the period 2019 I half-year were reclassified accordingly (refer to the table "Corrected and reclassified captions of the Group's statement of Profit or Loss and Other Comprehensive Income" column No. 5 in this Note).

## 6. Reclassification related to revenue from derivatives

As at 1 June 2019 Energijos tiekimas UAB was merged to Ignitis UAB. Preparing 2019 annual financial statements the Group identified that an additional revenue and related costs from derivatives that were merged during this business combination should be reclassified, therefore reclassifications were made between the following items in the statement of Profit or Loss and Other Comprehensive Income: "Other income" and "Purchases of electricity, gas for trade and related services". Preparing these interim financial statements comparative figures for the period 2019 I half-year were reclassified accordingly (refer to the table "Corrected and reclassified captions of the Group's statement of Profit or Loss and Other Comprehensive Income" column No. 6 in this Note). This reclassification did not affect figures presented in the statement of cash flow for period 2019 I half-year.

## 7. Other reclassifications

The Group made other not significant reclassifications so that items in 2019 I half-year would match presentation of 2019 annual financial statements (refer to the table "Corrected and reclassified captions of the Group's statement of Profit or Loss and Other Comprehensive Income" column No. 7 in this Note). An effect of these reclassifications to the cash flow figures for the period 2019 I half-year is presented in the table "Reclassified captions of the Group's statement of Cash Flow" in this Note.
Ignitis grupė AB, Company code 301844044, Žvejư g. 14, LT-09310 Vilnius, Lithuania
NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS All amounts in thousands of euro unless otherwise stated
Corrected and reclassified captions of the Group's statement of Profit or Loss and Other Comprehensive Income
Correction of error and reclassifications related to six months period ended as at 30 June 2019


## Reclassified captions of the Group's statement of Cash Flow

Reclassifications related to six month period ended as at 30 June 2019

|  | 2019, <br> I half-year as previously reported | Reclassifications | 2019, <br> I half-year after reclassifications |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |
| Net profit | 37,490 | (442) | 37,048 |
| Adjustments for non-monetary expenses (income): |  |  |  |
| Depreciation and amortisation expenses | 57,994 | $(1,364)$ | 56,630 |
| Impairment of property, plant and equipment, including held for sale | 329 | 1,957 | 2,286 |
| Revaluation of property, plant and equipment | (97) | - | (97) |
| Revaluation of investment property | 335 | - | 335 |
| Revaluation of derivatives | 666 | - | 666 |
| Impairment/ (reversal of impairment) of financial assets | $(1,079)$ | ${ }^{-}$ | $(1,079)$ |
| Corporate income tax expenses | 10,064 | (77) | 9,987 |
| (Depreciation) of grants | $(4,695)$ | - | $(4,695)$ |
| Increase (decrease) in provisions | $(2,315)$ | - | $(2,315)$ |
| Inventory write-down to net realizable value/ (reversal) | 4 |  |  |
| Expenses/(income) of revaluation of emission allowances | 247 | - | 247 |
| Emission allowances utilised | 987 | - | 987 |
| Elimination of results of investing activities: |  |  |  |
| (Gain)/loss on disposal/write-off of property, plant and equipment | 1,793 | - | 1,793 |
| Elimination of results of financing activities: |  |  |  |
| Interest income | $(1,231)$ | - | $(1,231)$ |
| Interest expenses | 7,691 | - | 7,691 |
| Other (income)/expenses of financing activities | 2,120 | - | 2,120 |
| Changes in working capital: |  |  |  |
| (Increase) decrease in trade receivables and other amounts receivable (Increase) decrease in inventories, prepayments and other current and non-current | 54,156 | (78) | 54,078 |
| assets <br> Increase (decrease) in amounts payable, deferred income and advance amounts | $(1,517)$ | - | $(1,517)$ |
| received <br> Income tax (paid) | $\begin{array}{r} (60,300) \\ (1,810) \end{array}$ | (258) | $\begin{array}{r} (60,558) \\ (1,810) \end{array}$ |
| Net cash flows from (to) operating activities | 100,832 | (262) | 100,570 |
| Cash flows from investing activities |  |  |  |
| (Purchase) of property, plant and equipment and intangible assets | $(189,838)$ | - | $(189,838)$ |
| Proceeds from sale of property, plant and equipment and intangible assets | 25,679 | - | 25,679 |
| Acquisition of investments in subsidiaries | $(27,940)$ | 267 | $(27,673)$ |
| Grants received | 25,630 | - | 25,630 |
| Interest received | 13 | - | 13 |
| Other increases (decreases) in cash flows from investing activities | $(1,129)$ | - | $(1,129)$ |
| Net cash flows from (to) investing activities | $(167,585)$ | 267 | $(167,318)$ |
| Cash flows from financing activities |  |  |  |
| Loans received | 63,102 | - | 63,102 |
| Repayments of borrowings | $(30,669)$ | - | $(30,669)$ |
| Lease payments | $(3,185)$ | - | $(3,185)$ |
| Interest paid | $(1,439)$ | - | $(1,439)$ |
| Dividends paid | $(13,292)$ | (5) | $(13,297)$ |
| Net cash flows from (to) financing activities | 14,517 | (5) | 14,512 |
| Increase (decrease) in cash and cash equivalents (including overdraft) | $(52,236)$ | - | $(52,236)$ |
| Cash and cash equivalents (including overdraft) at the beginning of the period | 85,575 | - | 85,575 |
| Cash and cash equivalents (including overdraft) at the end of the period | 33,339 | - | 33,339 |

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

All amounts in thousands of euro unless otherwise stated

## Changes in accounting methods

## 1. Change in the accounting method for new customers connection fees

From 1 January 2018 connection fees in gas distribution activities were recognized as revenue when the customer's connection to the distribution network is finished. In electricity distribution activities from 1 January 2018 until 1 October 2018 connection fees were recognized as income over the useful life of the related, newly created property, plant and equipment (connection infrastructure), from 1 October 2018 (after the activity of public electricity supply was transferred from one group company to another) - revenue was recognized when the customer's connection to the distribution network is finished. After an in-depth analysis of the provisions stated in IFRS 15 Revenue from Contracts with Customers, the Group changed the accounting treatment for recognition of revenue from connection fees, which are received from new customers for connection to the gas and electricity distribution networks, determining that revenue should be recognized over the useful life of the related assets, which corresponds to the best estimate of customer relationship's period (refer to the table "Restated captions of the Group's statement of Profit or Loss and Other Comprehensive Income" column No.1, 2 and 3 in this Note).
2. Change in the accounting method for public service obligations' services (hereinafter "PSO")

Through the electricity tariff paid by electricity end-users, the Group collects PSO fees from business customers and private individuals connected to the electricity distribution network and transfers them to the PSO fund administrator (Baltpool UAB). The PSO fee, as an integral part of the electricity tariff, was not identified as a separate performance obligation. In 2018, the management considered the Group to be the principal party to the PSO fees, therefore the collected PSO fees were accounted for as revenue and when they were transferred to the PSO fund administrator as an expense. Preparing the 2019 annual financial statements, the Group changed the method of accounting for PSO fees, treating the Group as an agent for PSO fees, and accounted the income from collection and expenses after transfer of PSO fees in one expense line "Purchases of electricity, gas and related services" in the statement of profit or loss and other comprehensive income (refer to the table "Restated captions of the Group's statement of Profit or Loss and Other Comprehensive Income" column No. 4 in this Note).

## 3. Change in accounting method for electricity transfer and gas distribution services supplied in Latvia

During 2018 in providing electricity and gas supply services in Latvia, the Group did not consider electricity transmission and gas distribution services, which are provided by a non-Group company and are included in the total price paid by end users for electricity and gas supply services, as separate performance obligations and therefore treated itself as the main provider of such services. Fees collected from customers for electricity transmission and gas distribution services were recognized as revenue and, when transferred to the electricity transmission network operator and the gas distribution system operator, as expenses. Preparing the 2019 annual financial statements the Group changed the accounting method of fees for electricity transfer and gas distribution services in Latvia, considering itself an agent, and accounted for the collection and transfer of these charges under one expense line "Purchases of electricity, gas for trading and related services" (refer to the table "Restated captions of the Group's statement of Profit or Loss and Other Comprehensive Income" column No. 5 in this Note).

## 4. Change in the accounting method for liquified natural gas terminal's security component (hereinafter "LNGT")

The Group acts as a natural gas supplier, which collects the LNGT security component through a gas tariff paid by final gas customers and transfers it to the operator of transfer system. The LNGT security component, as an integral part of the natural gas tariff, has not been identified as a separate performance obligation. In 2018, the Group, acting as a supplier of natural gas to end users, was treated by management as a main party in respect of LNGT security component, therefore collected LNGT security component fees were accounted for as revenue and after transfer to the operator as an expense. Preparing the 2019 annual financial statements, the Group changed the method of accounting for the LNGT security component treating the Group as an agent in respect to the LNGT security component and collected and transferred LNGT security component fees accounted in one expense line "Purchases of electricity, gas and related services" (refer to the table "Restated captions of the Group's statement of Profit or Loss and Other Comprehensive Income" column No. 6 in this Note).

The effect of changes in accounting methods to the cash flow figures for period 2019 I half-year is presented in the table "Restated captions of the Group's statement of Cash Flow" in this Note.
Ignitis grupé AB，Company code 301844044，Žveju g．14，LT－09310 Vilnius，Lithuania
NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS All amounts in thousands of euro unless otherwise stated
Restated captions of the Group＇s statement of Profit or Loss and other Comprehensive Income Restatements related to the six months period ended at 30 June 2019

$367 \quad(4,625) \quad(12,099) \quad 556,801$ $(12,099) \quad 557,867$

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## Restated captions of the Group's statement of Cash Flow

Restatements related to the six month period ended as at 30 June 2019

|  | 2019 I half-year after correction of error and reclassifications | Restatements | 2019 I half-year after correction of error, reclassifications and restatements |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities Net profit | 37,048 | $(8,209)$ | 28,839 |
| Adjustments for non-monetary expenses (income): |  |  |  |
| Depreciation and amortisation expenses | 56,630 | 1,170 | 57,800 |
| Impairment of property, plant and equipment, including held for sale | 2,286 | - | 2,286 |
| Revaluation of property, plant and equipment | (97) | - | (97) |
| Revaluation of investment property | 335 | - | 335 |
| Revaluation of derivatives | 666 | - | 666 |
| Impairment/ (reversal of impairment) of financial assets | $(1,079)$ | (1,373) | $(1,079)$ |
| Corporate income tax expenses | 9,987 | $(1,373)$ | 8,614 |
| (Depreciation) of grants | $(4,695)$ | - | $(4,695)$ |
| Increase (decrease) in provisions | $(2,315)$ | (82) | $(2,397)$ |
| Inventory write-down to net realizable value/ (reversal) | 4 | - | 4 |
| Expenses/(income) of revaluation of emission allowances | 247 | - | 247 |
| Emission allowances utilised | 987 | - | 987 |
| Elimination of results of investing activities: |  |  |  |
| - (Gain)/loss on disposal/write-off of property, plant and equipment | 1,793 | - | 1,793 |
| Elimination of results of financing activities: |  |  |  |
| Interest income | $(1,231)$ | - | $(1,231)$ |
| Interest expenses | 7,691 | - | 7,691 |
| Other (income)/expenses of financing activities | 2,120 | - | 2,120 |
| Changes in working capital: |  |  |  |
| (Increase) decrease in trade receivables and other amounts receivable (Increase) decrease in inventories, prepayments and other current and non- | 54,078 | - | 54,078 |
| current assets <br> Increase (decrease) in amounts payable, deferred income and advance | $(1,517)$ | - | $(1,517)$ |
| amounts received Income tax (paid) | $\begin{array}{r} (60,558) \\ (1,810) \end{array}$ | 8,494 | $\begin{array}{r} (52,064) \\ (1,810) \end{array}$ |
| Net cash flows from (to) operating activities | 100,570 | - | 100,570 |
| Cash flows from investing activities |  |  |  |
| (Purchase) of property, plant and equipment and intangible assets | $(189,838)$ | - | $(189,838)$ |
| Proceeds from sale of property, plant and equipment and intangible assets | 25,679 | - | 25,679 |
| Acquisition of investments in subsidiaries | $(27,673)$ | - | $(27,673)$ |
| Grants received | 25,630 | - | 25,630 |
| Interest received | 13 | - | 13 |
| Other increases (decreases) in cash flows from investing activities | $(1,129)$ | - | $(1,129)$ |
| Net cash flows from (to) investing activities | $(167,318)$ | - | $(167,318)$ |
| Cash flows from financing activities |  |  |  |
| Loans received | 63,102 | - | 63,102 |
| Repayments of borrowings | $(30,669)$ | - | $(30,669)$ |
| Lease payments | $(3,185)$ | - | $(3,185)$ |
| Interest paid | $(1,439)$ | - | $(1,439)$ |
| Dividends paid | $(13,297)$ | - | $(13,297)$ |
| Net cash flows from (to) financing activities | 14,512 | - | 14,512 |
| Increase (decrease) in cash and cash equivalents (including overdraft) | $(52,236)$ | - | $(52,236)$ |
| Cash and cash equivalents (including overdraft) at the beginning of the period | 85,575 | - | 85,575 |
| Cash and cash equivalents (including overdraft) at the end of the period | 33,339 | - | 33,339 |

## 5 Intangible assets

Movement on the Group's account of intangible assets are presented below:

|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Patents and <br> licences | Computer <br> software | Emission <br> allowances | Other <br> intangible <br> assets | Goodwill | In total

As at 30 June 2020 the Group's other intangible assets include rights to servitudes for an amount EUR 18,322 thousand (31 December 2019: EUR 29,975 thousand) and protection zones for an amount EUR 12,767 thousand (31 December 2019: EUR 8,328 thousand). Significant decrease was caused by change in management's assumptions used to evaluate the period-end balance of provisions of rights to servitudes and protection zones: provision for protection zones decreased by EUR 12,046 thousand, provision for rights to servitudes increased by EUR 4,439 thousand (Note 3.2).

Market price of emission allowances increased from EUR 24.93 per unit as at 31 December 2019 to EUR 26.90 per unit as at 30 June 2020 which led to revaluation of EUR 4,684 thousand during the period.

As at 30 June 2020 the Group performed impairment test for its goodwill. The tests showed that there is no need for impairment of goodwill as at 30 June 2020. The impairment test was performed using the discounted cash flow method and using the following key assumptions:

1. The cash flow forecast covered the period until the year 2040 as usual period of wind farm parks operations last for 25 years;
2. The production volume is stable each year, based on the study of the wind power farm prepared by a third party or actual volume of production (depends on wind farm park).
3. During the first twelve years of operation, the price of electricity is equal to agreed tariff. After end of period when agreed tariff is applied, projection of electricity prices prepared by third party are used;
4. The cash flows were discounted using a discount rate (weighted average cost of capital after tax) of $5.3 \%$ ( $6.2 \%$ pre-tax).
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## 6 Property, plant and equipment

Movement on the Group's account of property, plant and equipment are presented below:

|  | Land | Buildings | Structures and machinery | Gas distribution pipelines, gas technological equipment and installations | Assets of Hydro Power Plant, Pumped Storage Power Plant | Wind power plants and their instaIlations | Structures and machinery of Thermal Power Plant | Vehicles | IT and telecommun ication equipment | Other property, plant and equipment | Constr-uction-inprogress | In total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at 31 December 2019 |  |  |  |  |  |  |  |  |  |  |  |  |
| Acquisition cost | 3,371 | 30,981 | 1,390,318 | 290,446 | 210,729 | 65,234 | 776,583 | 3,618 | 22,827 | 12,574 | 374,248 | 3,180,929 |
| Accumulated depreciation | - | $(4,561)$ | $(209,365)$ | $(48,158)$ | $(107,520)$ | $(15,319)$ | $(326,962)$ | $(1,179)$ | $(11,341)$ | $(2,095)$ |  | $(726,500)$ |
| Accumulated impairment | - |  |  |  |  |  | $(106,277)$ |  |  |  | (335) | $(106,612)$ |
| Net book value | 3,371 | 26,420 | 1,180,953 | 242,288 | 103,209 | 49,915 | 343,344 | 2,439 | 11,486 | 10,479 | 373,913 | 2,347,817 |
| Net book value at 1 January 2020 | 3,371 | 26,420 | 1,180,953 | 242,288 | 103,209 | 49,915 | 343,344 | 2,439 | 11,486 | 10,479 | 373,913 | 2,347,817 |
| Additions | - | 1,381 | 215 |  | 22 |  | 78 | 1,548 | 609 | 491 | 177,709 | 182,053 |
| Sales | - | (9) | (34) | (6) | - | - | - | (134) | (1) |  |  | (184) |
| Write-offs | - | (2) | $(1,383)$ | (143) | - | - | (11) |  | (6) | (16) |  | $(1,561)$ |
| Revaluation | - |  |  |  |  | - |  | 78 |  |  |  | 78 |
| Reclassifications between categories | - | 481 | 32,048 | 11,894 | 137 | 599 | 10 | (2) | 639 | 914 | $(46,720)$ | - |
| Reclassified from (to) assets, intangible assets | - | - | - | - | - | - | - | - | (1) | - | $(1,316)$ | $(1,317)$ |
| Reclassified from (to) assets held for sale |  |  |  |  |  |  |  |  |  |  |  |  |
| (Note 13) | - |  |  | - | - | - | ${ }^{-}$ | 10,203 |  |  | - | 10,203 |
| Reclassified from (to) investment property | - | - | (57) | - | - | - | 314 |  | - | - | - | 257 |
| Reclassified from (to) inventories | - | - | - | - | 107 | - | (11) |  | (1) | (4) | (12) | 79 |
| Reclassified from (to) right-of-use asset's | - | - | (2088) | - | - | - ${ }^{-}$ | 356 | - | - | - | - | 356 |
| Depreciation change | - | $(2,298)$ | $(28,968)$ | $(2,661)$ | $(2,888)$ | $(1,682)$ | $(9,912)$ | (947) | $(1,886)$ | (945) | - | $(52,187)$ |
| Net book value at 30 June 2020 | 3,371 | 25,973 | 1,182,774 | 251,372 | 100,587 | 48,832 | 334,168 | 13,185 | 10,839 | 10,919 | 503,574 | 2,485,594 |
| As at 30 June 2020 |  |  |  |  |  |  |  |  |  |  |  |  |
| Acquisition cost | 3,371 | 32,832 | 1,418,838 | 302,442 | 210,988 | 65,833 | 777,629 | 15,878 | 20,929 | 11,832 | 503,909 | 3,364,481 |
| Accumulated depreciation |  | $(6,859)$ | $(236,064)$ | $(51,070)$ | $(110,401)$ | $(17,001)$ | $(337,184)$ | $(2,693)$ | $(10,090)$ | (913) |  | $(772,275)$ |
| Accumulated impairment | - | , | - | ) |  | - | $(106,277)$ | - |  | - | (335) | $(106,612)$ |
| Net book value | 3,371 | 25,973 | 1,182,774 | 251,372 | 100,587 | 48,832 | 334,168 | 13,185 | 10,839 | 10,919 | 503,574 | 2,485,594 |

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The Group reviewed the carrying amount of its property, plant and equipment which are recognized at acquisition cost less depreciation and impairment to determine whether there are any indications that those assets have suffered an impairment loss. Assets with carrying amount of EUR 251,372 thousand (attributable to gas distribution CGU) showed some indications (see below point 1) and impairment test was performed. The impairment test showed that there is no need for impairment loss as at 30 June 2020. The following key assumptions were used by the Group in making impairment test:
(1) Depreciation expenses from the share of new customers for the assets, which were entered into operation before 2020, will be included into the income (regulated tariffs) of gas distribution; Depreciation expenses from the share of new customers for the assets, which were entered into operation after 2020, will not be included into the income of gas distribution;
(2) Discount rate was not changed compared to test performed as at 31 December $2019-5.07 \%$ (after tax) (5.96\% pre-tax)
(3) Updated long-term investment forecast of gas segment and its financing in accordance with the Group's updated 10-year investment plan: 1) based on cost-benefit analysis, the decision was made not to install smart meters (recommendation to update cost-benefit analysis every 4 years); 2) increase investments into new customers, increase financing of new customers.

The Group reviewed the carrying amount of its property, plant and equipment which are recognized at revalued amount (attributable to electricity CGU with carrying amount of EUR 1,245,921 thousand) to determine whether there are any indications that those assets have suffered an impairment loss or its fair value significantly changed. Analysis did not show any indication of impairment or significant change of fair value compared to 31 December 2019.

The Group did not identify any other assets which could have indications of impairment.
Acquisitions of tangible assets during 2020 I half-year include the following major acquisitions to the construction in progress:

- acquisitions for the construction of new high-efficiency waste-fired cogeneration power plants, the final exploitation and start of commercial activities of which are planned for the end of 2020,
- acquisitions related to the development of the electricity distribution network,
- acquisitions for construction projects of wind farms.

The Group has significant acquisition commitments of property, plant and equipment which will have to be fulfilled during the later years. Group's acquisition and construction commitments amounted to EUR 134,351 thousand as at 30 June 2020 (31 December 2019: EUR 128,504 thousand).

## 7 Right-of-use assets

Movement on Group's account of right-of-use asset is presented below:

|  | Land | Buildings | Structures and machinery | Wind power plants and their installations | Vehicles | Other property, plant and equipment | In total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 December 2019 |  |  |  |  |  |  |  |
| Acquisition cost | 16,143 | 13,874 | 8,232 | 27,290 | 823 | 317 | 66,679 |
| Accumulated depreciation | (123) | $(2,114)$ | (726) | $(2,246)$ | (345) | (81) | $(5,634)$ |
| Net book value at 1 January 2020 | 16,020 | 11,760 | 7,506 | 25,044 | 478 | 236 | 61,044 |
| Additions | 1,633 | 3,163 | 3 | - | - | 15 | 4,814 |
| Write-offs | - | - | (5) |  | (84) | (59) | (148) |
| Reclassifications between categories | - | 12 | (12) | - | - | - | - |
| Reclassified from (to) tangible assets | - | - | - | - | (356) | - | (356) |
| Reclassified from (to) assets held for sale | - | 144 | 90 | - | - | - | 234 |
| Depreciation | (228) | $(1,716)$ | (387) | $(1,123)$ | (21) | (62) | $(3,537)$ |
| Net book value at 30 June 2020 | 17,425 | 13,363 | 7,195 | 23,921 | 17 | 130 | 62,051 |
| As at 30 June 2020 |  |  |  |  |  |  |  |
| Acquisition cost | 17,774 | 16,646 | 8,304 | 27,290 | 21 | 261 | 70,296 |
| Accumulated depreciation | (349) | $(3,283)$ | $(1,109)$ | $(3,369)$ | (4) | (131) | $(8,245)$ |
| Net book value | 17,425 | 13,363 | 7,195 | 23,921 | 17 | 130 | 62,051 |

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## 8 The structure of the Group

Directly and indirectly controlled subsidiaries
Reorganization of the Company's subsidiaries Ignitis grupės paslaugu centras UAB and Verslo aptarnavimo centras UAB was completed as at 1 January 2020. The subsidiary Verslo aptarnavimo centras JAB which ceased operations after the reorganization, was reorganized by merging with the continuing Ignitis grupés paslaugu centras UAB. All assets, rights and obligations of Verslo aptarnavimo centras UAB were transferred to the continuing Ignitis grupés paslaugu centras UAB. On 8 June 2020 announcement was made to dispose of all shares of Duomenu log
Council. For further information refer to Note 25 "Events after the reporting period".
The Group's structure as at 30 June 2020:
97.6578
upply of electricity

- Supply of electricity
- Supply of electricity and gas
- Provision of support to projects, initiatives and activities, relevant to the society
- Modernization of the provision of centralized supply of heat in Vilnius city
49.0000 Modernization of the provision of centralized supply of heat in Kaunas city
- Production of renewable electricity
- Production of renewable electricity
- Transport management activity
- Production of renewable electricity
- Production of renewable electricity
- Supply of electricity and natural gas
- Production of renewable electricity
- Production of renewable electricity
- Production of renewable electricity
Parent company

| 97.6578 | 2.3422 |
| ---: | :---: |
| 97.4463 | 2.5537 Supply and distribution of electricity to the consumers; distribution of natural gas |
| 100.0000 | - Disposal of real estate, other related activities and provision of services |
| 79.6360 | 20.3640 Information technology and telecommunication services |
| 100.0000 | - Construction, repair, technical maintenance of electricity networks and related equipment, |
|  | connection of users to the electricity networks, repair of energy equipment |
| 100.0000 | - Provision of collection services |
| 100.0000 | - Supply of electricity |
| 100.0000 | - Supply of electricity |
| 100.0000 | - Supply of electricity |
| 98.8339 | 1.1661 Provision of information technology and telecommunications and other services |
| 100.0000 | - Supply of electricity and gas |
| 100.0000 | - Provision of support to projects, initiatives and activities, relevant to the society |
| 100.0000 | - Modernization of the provision of centralized supply of heat in Vilnius city |
| 51.0000 | 49.0000 Modernization of the provision of centralized supply of heat in Kaunas city |
| 100.0000 | - Production of renewable electricity |
| 100.0000 | - Production of renewable electricity |
| 100.0000 | - Transport management activity |
| 100.0000 | - Production of renewable electricity |
| 100.0000 | - Production of renewable electricity |
| 100.0000 | - Supply of electricity and natural gas |
| 100.0000 | - Production of renewable electricity |
| 100.0000 | - Production of renewable electricity |
| 100.0000 | - Production of renewable electricity |






 information see note 25 .
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Despite the claim, the management of the Group determined, that the Group has plan and contractual obligation to buyout all the shares of the abovementioned subsidiaries. Consequently, the liability of EUR 29,030 thousand was recognized under the financial position caption "Other current amounts payable and liabilities" as at 30 June 2020. The management determined that the Company does not have a present ownership interest for the non-controlling interest, and applied an accounting policy of derecognizing the non-controling interest. The difference between the liability of EUR 29,030 thousand and the non-controlling interest derecognized was recognized in equity, using above mentioned agreed prices of EUR 0.88 per 20954 thousand shares of Energiios skirstymo operatorius AB and EUR 0.64 per 16548
thousand shares of Ignitis gamyba AB. The price per share was determined using recommendation from Bank of Lithuania and was based on 6 months weighted average price of shares. The Group believes that the price for shares will not significantly change. As mentioned in note 25 , mandatory buyout of Ignitis gamyba UAB was finished as at 17 August 2020 .
On 21 May 2020 Nasdaq Vilnius AB has made a decision to remove the shares of the Company's subsidiaries Energijos skirstymo operatorius and lgnitis gamyba AB from the Official Trading List. The shares of Energijos skirstymo operatorius and Ignitis gamyba AB were removed on 1 July 2020 (the last day of trading on the Nasdaq Vilnius shares is 30 June 2020).

The Group's structure as at 31 December 2019:
$\begin{array}{ll}\text { Company name } & \begin{array}{c}\text { Country of } \\ \text { business }\end{array}\end{array}$

| Company name | Country of business | Company type | Group's effective ownership interest, \% | Non-controlling interest's effective ownership interest, \% | Profile of activities |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ignitis grupė $A B$ | Lithuania | Parent company | - |  | - Parent company |
| Subsidiaries of the Group: |  |  |  |  |  |
| Energijos skirstymo operatorius AB | Lithuania | Subsidiary | 94.9827 | 5.0173 | 3 Supply and distribution of electricity to the consumers; distribution of natural gas |
| Ignitis gamyba, AB | Lithuania | Subsidiary | 96.8164 | 3.1836 | Electricity generation, supply, import, export and trade |
| NT Valdos UAB | Lithuania | Subsidiary | 100.0000 |  | - Disposal of real estate, other related activities and provision of services |
| Duomenul logistikos centras UAB | Lithuania | Subsidiary | 79.6360 | 20.3640 | 0 Information technology and telecommunication services |
| Energetikos paslaugu ir rangos organizacija UAB | Lithuania | Subsidiary | 100.0000 |  | Construction, repair, technical maintenance of electricity networks and related equipment, connection of users to the electricity networks, repair of energy equipment |
| Elektroninių mokėjimų agentūra UAB | Lithuania | Subsidiary | 100.0000 |  | - Provision of collection services |
| Ignitis Eesti, OÜ | Estonia | Indirectly controlled subsidiary | 100.0000 |  | - Supply of electricity |
| Ignitis Latvija SIA | Latvia | Indirectly controlled subsidiary | 100.0000 |  | - Supply of electricity |
| Ignitis Polska sp. z o.o. | Poland | Indirectly controlled subsidiary | 100.0000 |  | - Supply of electricity |
| Ignitis grupės paslaugu centras, UAB | Lithuania | Subsidiary | 97.9447 | 2.0553 | 3 Provision of information technology and telecommunications and other services |
| Verslo aptarnavimo centras UAB | Lithuania | Subsidiary | 98.4061 | 1.5939 | Organisation and execution of public procurement, accounting, legal, personnel administration services |
| Ignitis UAB | Lithuania | Subsidiary | 100.0000 |  | - Supply of electricity and gas |
| Ignitis paramos fondas | Lithuania | Subsidiary | 100.0000 |  | - Provision of support to projects, initiatives and activities, relevant to the society |
| Vilniaus Kogeneracinė Jėgainė UAB | Lithuania | Subsidiary | 100.0000 |  | - Modernization of the provision of centralized supply of heat in Vilnius city |
| Kauno Kogeneracinė Jègainė UAB | Lithuania | Subsidiary | 51.0000 | 49.0000 | Modernization of the provision of centralized supply of heat in Kaunas city |
| Tuuleenergia OÜ | Lithuania | Subsidiary | 100.0000 |  | - Production of renewable electricity |
| Eurakras UAB | Lithuania | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |
| Transporto valdymas UAB | Lithuania | Subsidiary | 100.0000 |  | - Transport management activity |
| Vèjo Vatas UAB | Lithuania | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |
| Vèjo Gūsis UAB | Lithuania | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |
| Gamybos optimizavimas UAB | Lithuania | Subsidiary | 100.0000 |  | - Supply of electricity and natural gas |
| VVP Investment UAB | Lithuania | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |
| Ignitis renewables UAB | Lithuania | Subsidiary | 100.0000 |  | - Production of renewable electricity |
| Pomerania Invall Sp. zo. o. | Poland | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |

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## Investments in associates

The Group's investments in associates did not change during 2020 I half-year and as at 30 June 2020 and 31 December 2019 were as follows:

|  | 30 June 2020 |  | 31 December 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount | Group's ownership interest, \% | Carrying amount | Group's ownership interest, \% |
| Geoterma UAB (Bankrupt) | 2,142 | 23.44 | 2,142 | 23.44 |
| Total | 2,142 |  | 2,142 |  |
| Group's share of losses of associate | $(2,142)$ |  | $(2,142)$ |  |
| Balance | - |  | - |  |

## 9 Non-current receivables

Non-current receivables comprised as follows:

|  | 30 June 2020 | 31 December 2019 |
| :---: | :---: | :---: |
| Non-current receivables |  |  |
| Amount receivable on disposal of LitGrid AB | 158,658 | 158,658 |
| Finance lease | 13,292 | 3,043 |
| Accrued Kaunas cogeneration plant infrastructure installation cost compensation | - | 606 |
| Accrued revenue related to the capacity reserve | 777 | 475 |
| Loans granted | 179 | 211 |
| Other non-current amounts receivable | 610 | 2,126 |
| Total: | 173,516 | 165,119 |
| Less: allowance | - | (88) |
| Balance | 173,516 | 165,031 |

Under the valid agreement between the Company and EPSO-G, during the period until year 2022 EPSO-G will have to cover the debt for the shares of Litgrid $A B$ acquired in year 2012. The fair value of the amount receivable comprises the amount receivable for shares ( 30 June 2020 and 31 December 2019: EUR 174,535 thousand) and final price premium. The final price premium did not change during 2020 I half-year. The management's assessment of the amount of price premium as at 30 June 2020 was negative and equal to EUR 15,877 thousand. The amount receivable for EPSO-G shares is classified as financial assets at fair value through profit or loss. In more detail, the situation is described in Notes 3.1 and 4.8 of the 2019 annual financial statements.

## 10 Prepayments and deferred expenses

The Group's non-current prepayments as at 30 June 2020 and 31 December 2019 were as follows:
Prepayments for property, plant, equipment
Balance

The Group's current prepayments as at 30 June 2020 and 31 December 2019 were as follows:

|  | 30 June 2020 | 31 December 2019 |
| :---: | :---: | :---: |
| Prepayments for natural gas | 6,542 | 8,880 |
| Deposits related to Power Exchange | 22,892 | 19,195 |
| Deferred expenses | 3,682 | 1,306 |
| Prepayments for other goods and services | 3,293 | 13,693 |
| Prepayments for electricity due to over-declaration by customers | - | 5,194 |
| Other prepayments | 2,515 | 2,280 |
| Balance | 38,924 | 50,548 |

## 11 Trade receivables

The Group's trade receivables consist of:

|  | 30 June 2020 | 31 December 2019 |
| :---: | :---: | :---: |
| Amounts receivable under contracts with customers |  |  |
| Trade receivables for electricity | 83,534 | 77,439 |
| Trade receivables for gas from non-household customers | 24,162 | 31,990 |
| Trade receivables for gas from household customers | 2,969 | 3,479 |
| Trade receivables for waste management | 1,034 | - |
| Trade receivables for exported electricity and electricity produced abroad | 189 | 621 |
| Trade receivables for sale of heat | 56 | 545 |
| Trade receivables for IT and telecommunications services | - | 173 |
| Other trade receivables | 15,099 | 11,675 |
| Trade receivables from other contracts |  |  |
| Trade receivables for lease of assets | - | 722 |
| Total | 127,043 | 126,644 |
| Less: impairment of trade receivables | $(9,596)$ | $(8,777)$ |
| Balance | 117,447 | 117,867 |

As at 30 June 2020 and 31 December 2019, the Group had not pledged the claim rights to trade receivables. Interest is not accrued on receivables under agreements with customers, and the regular settlement term is usually 15-30 days. Settlement term for deferred payments due to COVID-19 (Note 3.1) is described in Note 19.

The assessment model for valuation of amounts receivables did not change during 2020 I half-year: significant amounts receivable individually, and all immaterial amounts - collectively by using the loss ratio matrix.

The table below presents information on the Group's trade receivables under contracts with customers as at 30 June 2020 that are assessed on a collective basis using the loss ratio matrix.

| Group | Loss ratio | Trade receivables | Decrease in value |
| :---: | :---: | :---: | :---: |
| Not past due | 1.31 | 53,753 | 702 |
| Up to 30 days | 4.66 | 8,792 | 410 |
| 30-60 days | 10.49 | 1,458 | 153 |
| 60-90 days | 26.04 | 1,640 | 427 |
| 90-120 days | 32.36 | 924 | 299 |
| More than 120 days | 56.40 | 10,554 | 5,952 |
| As at 30 June 2020 | 10.30 | 77,121 | 7,943 |

The table below presents information on the Group's trade receivables under contracts with customers as at 31 December 2019 that are assessed on a collective basis using the loss ratio matrix.

|  | Loss ratio | Trade receivables | Decrease in value |
| :---: | :---: | :---: | :---: |
| Not past due | 0.19 | 46,329 | 86 |
| Up to 30 days | 4.22 | 8,337 | 352 |
| 30-60 days | 7.44 | 833 | 62 |
| 60-90 days | 17.24 | 609 | 105 |
| 90-120 days | 23.16 | 354 | 82 |
| More than 120 days | 49.88 | 13,018 | 6,494 |
| As at 31 December 2019 | 10.34 | 69,480 | 7,181 |

The table below presents information on the Group's trade receivables under contracts with customers that are assessed on an individual basis:

|  | 30 June 2020 |  | 31 December 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Trade receivables | Decrease in value | Trade receivables | Decrease in value |
| Not past due | 37,990 | 44 | 53,824 | 437 |
| Up to 30 days | 6,632 | 101 | 550 | 35 |
| 30-60 days | 3,597 | 223 | 214 | 28 |
| 60-90 days | 533 | 125 | 78 | 21 |
| 90-120 days | 1,170 | 1,160 | 109 | 7 |
| More than 120 days | - | - | 2,389 | 1,068 |
| Balance | 49,922 | 1,653 | 57,164 | 1,596 |

## 12 Cash and cash equivalents

Cash, cash equivalents and a bank overdraft include the following for the purposes of the interim condensed consolidated cash flow statement:

|  | 30 June 2020 | 31 December 2019 |
| :---: | :---: | :---: |
| Cash and cash equivalents | 283,265 | 131,837 |
| Bank overdraft | - | $(191,291)$ |
| Balance | 283,265 | $(59,454)$ |

Cash and cash equivalent as at 30 June 2020 and 31 December 2019 comprise cash in bank accounts.

## 13 Assets held for sale

The Group's non-current assets held for sale consist of as follows:

| 1,811 | 4,753 |  |
| ---: | ---: | ---: |
| 7,863 |  |  |
|  |  | 35,890 |

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Movement of non-current assets held-for-sale during the 2020 I half-year and 2019 I half-year were as follows:

|  | 2020 I half-year | 2019 I half-year |
| :---: | :---: | :---: |
| Balance as at 1 January | 40,643 | 65,706 |
| Disposals | $(1,989)$ | $(33,392)$ |
| Write-offs |  | (19) |
| Result of revaluation of non-current assets | (3) | (608) |
| Change of other assets attributed to disposal group | - | 11,394 |
| Increase (decrease) in property, plant and equipment and investment property | (928) | (572) |
| Impairment loss recognised on the remeasurement to fair value less costs to sell | - | $(4,067)$ |
| Reclassified (to) from: |  |  |
| Intangible assets | (10,203) | 15 |
| Property, plant, and equipment incl. impairment | $(10,203)$ | 1,062 |
| Investment property | - | 1,124 |
| Non-current receivables | $(17,846)$ |  |
| Balance as at 30 June | 9,674 | 40,643 |

As at 31 December 2019 the line item 'Disposal group' includes assets of subsidiaries Transporto valdymas UAB and Duomenų logistikos centras UAB amounting to EUR 35,890 thousand, which were intended to be disposed by the Group. During 2020 I half-year the management changed its decision to sell a subsidiary Transporto valdymas UAB. Therefore, as at 30 June 2020 a subsidiary intended to be sold is Duomeny logistikos centras UAB, the assets of which amounts to EUR 7,863 thousand. As at 30 June 2020 liabilities of EUR 3,232 thousand being disposed along with these assets were reported under the line item 'Liabilities related to non-current assets held for sale' (31 December 2019: EUR 5,322 thousand).

## 14 Issued capital

As at 30 June 2020 the Group‘s share capital comprised EUR 1,212,156,294 and was divided in to 4,179,849,289 ordinary shares with par value is EUR 0.29 of each. As at 31 December 2019 the Group's share capital comprised EUR 1,212,156,294 and was divided in to $4,179,849,289$ ordinary shares with par value is EUR 0.29 of each.

As at 30 June 2020 and 31 December 2019 all shares were fully paid.

## 15 Loans and bonds

## Borrowings

Borrowings of the Group consisted of:

|  | 30 June 2020 | 31 December 2019 |
| :---: | :---: | :---: |
| Non-current |  |  |
| Bonds issued | 886,215 | 590,120 |
| Bank borrowings | 341,936 | 231,809 |
|  | 1,228,151 | 821,929 |
| Current |  |  |
| Current portion of non-current loans | 21,203 | 37,454 |
| Bank overdrafts | - | 191,291 |
| Accrued interest | 11,890 | 5,446 |
|  | 33,093 | 234,191 |
| Total borrowings | 1,261,244 | 1,056,120 |

On 10 March 2020 Pomerania Wind Farm Sp. z o.o. concluded an agreement with the European Investment Bank (EIB) for PLN 258 million (approximately EUR 60 million) loans for the implementation of its wind farm project. The first part of PLN 190 million (about EUR 43 million) was received on 28 April 2020. The Company and the EIB entered into a first call guarantee agreement to secure this loan. The Company's subsidiary Ignitis renewables UAB, which owns all Pomerania Wind Farm sp. z o.o. shares, entered into an agreement with the EIB for $100 \%$ of Pomerania Wind Farm sp. z o.o. shares' pledging in the favour of lender. The loan repayment term is 31 December 2035.

On 16 April 2020 the Group has signed an overdraft agreement with Swedbank AB for EUR 100 million. As at 30 June 2020, the undrawn credit facilities amounted to EUR 100 million. The repayment date of the loan is 16 October 2020.

On 14 May 2020, the Group placed a EUR 300 million issue of bonds with a 10 -year term to maturity. Annual interest of $2.00 \%$ will be payable for bonds and they have been issued with the yield of $2.148 \%$. Net cash inflows from bond emission comprise $98.55 \%$ of the par value of the bond issue or EUR 295,657,500.
$1^{\text {st }}$ half of 2020, expenses related to interest on the issued bonds totalled EUR 7,076 thousand (during 1st half of 2019: EUR 6,360 thousand). The accrued amount of coupon payable as at 30 June 2020 amounted to EUR 11,884 thousand (31 December 2019: EUR 5,446 thousand).

Non-current borrowings by maturity:

| From 1 to 2 years | 30 June 2020 | 31 December 2019 |
| :--- | ---: | ---: |
| From 2 to 5 years | 108,911 | 32,104 |
| After 5 years | 63,621 | 95,719 |
| In total | $1,055,619$ | 694,106 |
|  | $\mathbf{1 , 2 2 8 , 1 5 1}$ |  |

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During 2020 I half-year the Group didn't have any breaches of financial and non-financial covenants due to which the classification to current and non-current should be changed.

The weighted average interest rates (\%) on the Group's borrowings payable with fixed and variable interest rates:

|  |  |  |
| :--- | ---: | ---: |
| Non-current borrowings | 30 June 2020 |  |
| Fixed interest rate | 2.069 |  |
| Variable interest rate | 0.958 |  |
| Current borrowings |  | 2.069 |
| Variable interest rate | 0.446 | 0.958 |

Reconciliation of the Group's cash, borrowings and other financial liabilities except leasing liabilities and cash flows from financing activities:

|  | Assets | Borrowings and other liabilities |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cash | Non-current portion of non-current borrowings | Current portion of non-current borrowings | Current borrowings | Financial instruments and derivatives |  |
| Balance at 1 January 2020 | $(131,837)$ | 821,929 | 37,454 | 196,737 | $(2,741)$ | 921,542 |
| Cash changes |  |  |  |  |  |  |
| Increase (decrease) in cash and cash equivalents | $(151,428)$ | - | - |  | (227) | $(151,655)$ |
| Proceeds from issued bonds |  | 295,657 | - |  |  | 295,657 |
| Proceeds from borrowings |  | 116,354 | - | - | - | 116,354 |
| (Repayments) of borrowings | - | - | $(18,458)$ | $(4,017)$ | - | $(22,475)$ |
| Interest paid |  | (491) | (492) | (916) | - | $(1,899)$ |
| Overdraft | - | - | - | $(191,291)$ | - | $(191,291)$ |
| Result from realization of financial instrument and derivatives | - | - | - | - | 33 | 33 |
| Non-cash changes |  |  |  |  |  |  |
| Accrual of interest payable | - | 4,238 | 496 | 5,009 | - | 9,743 |
| Revaluation of financial instruments and |  |  |  |  |  |  |
| derivatives | - | - | - | - | 3,878 | 3,878 |
| Reclassification of interest payable from (to) |  |  |  |  |  |  |
| trade payables |  | (458) | (4) | (537) | - | (999) |
| Lease contracts concluded | - | - | - | 34 | - | 34 |
| Reclassifications between items | - - | $(9,078)$ | 2,207 | 6,871 | - |  |
| Balance at 30 June 2020 | $(283,265)$ | 1,228,151 | 21,203 | 11,890 | 943 | 978,922 |

## 16 Lease liabilities

Movements in the Group lease liabilities during the 2020 I half-year:

|  | Non-current lease liabilities | Current lease liabilities | Total |
| :---: | :---: | :---: | :---: |
| Opening balance as at 1 January 2020 | 33,818 | 8,400 | 42,218 |
| Cash changes |  |  |  |
| Lease payments (principal portion) | $(1,011)$ | $(4,386)$ | $(5,397)$ |
| Interest paid | - | (159) | (159) |
| Non-cash changes |  |  |  |
| Lease contracts concluded | 3,290 | 666 | 3,956 |
| Interest charges | 13 | 293 | 306 |
| Reclassifications between items | $(9,953)$ | 9,953 | - |
| Reclassifications to trade and other payables | (29) | (140) | (169) |
| Reclassification to liabilities attributable to assets held for sale | 285 | 158 | 443 |
| Other changes | 11 | - | 11 |
| Balance as at 30 June 2020 | 26,424 | 14,785 | 41,209 |

## 17 Provisions

Provisions of the Group consisted of:

|  | 30 June 2020 | 31 December 2019 |
| :---: | :---: | :---: |
| Non-current provisions | 37,077 | 35,564 |
| Current provisions | 16,056 | 19,818 |
| Total amount of provisions | 53,133 | 55,382 |

Movement of the Group's provisions during the 2020 I half-year were as follows:

|  | Environmental emission allowance liabilities | Provisions for employee benefits | Provisions for rights to servitudes | Other provisions | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as at 1 January 2020 | 479 | 3,540 | 26,952 | 24,411 | 55,382 |
| Increase during the period | 3,472 | 322 |  | 4,990 | 8,784 |
| Utilised during the period | (385) | (269) | (258) | $(2,667)$ | $(3,579)$ |
| Revaluation of emission allowances utilised | 980 | - | - | - | 980 |
| Result of change in actuarial assumptions | - | (177) | (12,118) | 3,861 | 3,684 |
| Result of change in other assumptions | - |  | $(12,118)$ | - | $(12,118)$ |
| Balance as at 30 June 2020 | 4,546 | 3,416 | 14,576 | 30,595 | 53,133 |

As at 30 June 2020 significant part of other provisions includes:

- provisions for protection zones for an amount of EUR 12,766 thousand (31 December 2019: EUR 8,328 thousand),
- provisions for capacity reserve and system services for an amount of EUR 14,827 thousand (31 December 2019: EUR 12,718 thousand).

Significant change in provisions for rights to servitudes (compensations of servitudes) and protection zones were caused by change in management's key assumptions used to estimate the period-end balance (Note 3.2).

## 18 Advances received and deferred income

## Deferred income

Movements in the Group deferred income during 2020 I half-year:

|  | Current portion | Non-current portion |
| :---: | :---: | :---: |
| Balance as at 1 January 2020 | 9,749 | 151,910 |
| Received during the period | - | 9,463 |
| Recognised as income | $(3,661)$ | - |
| Reclassification from other payable amounts | 12 | - |
| Reclassifications between items | 3,984 | $(3,984)$ |
| Balance as at 30 June 2020 | 10,084 | 157,389 |

As at 30 June 2020 as well as 31 December 2019 deferred income represents an income from connection of new customers to natural gas system and to the electricity grid under the contracts with customers. Revenue from connection of new customers to natural gas system and to electricity grid is recognised over the average useful life of related items of property, plant and equipment. Due to COVID19 impact the management reviewed useful lives of property, plant and equipment (Note 3.1) and didn't identify any indications that terms might be changed.

## Advances received

The Group's advances received as at 30 June 2020 and 31 December 2019 were as follows:

| Current prepayments under contracts with customers (contract liabilities) | $\mathbf{3 0}$ June 2020 | 38,438 |
| :--- | ---: | ---: |
| Current prepayments under other agreements | 669 | 51,665 |
| Balance | 89,107 |  |

## 19 Revenue from contracts with customers

The Group's revenue from contracts with customers during 2020 and 2019 I half-year consisted of:

|  | 2020, I half-year | 2019, I half-year |
| :---: | :---: | :---: |
| Electricity related revenue |  |  |
| Revenue from the sale of electricity | 6,484 | 5,635 |
| Revenue from public electricity supply | 86,455 | 69,568 |
| Revenue from sale of produced electricity | 40,406 | 36,587 |
| Income from capacity reserve services | 28,311 | 30,473 |
| Electricity distribution | 278,885 | 245,051 |
| Gas related revenue |  |  |
| Revenue from gas sales | 97,440 | 120,212 |
| Gas security component income | 14,119 | 14,859 |
| Gas distribution | 19,034 | 19,688 |
| Other revenue |  |  |
| Revenue from Public service obligation services | 6,368 | 4,020 |
| Connection fees | 3,644 | 2,072 |
| Proceeds from the sale of heat energy | 1,442 | 2,653 |
| Other revenue from contracts with customers | 5,686 | 5,983 |
| Total | 588,274 | 556,801 |

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## Contract balances

Contract assets consists of trade receivables excluding receivables related to lease contracts. Contract liabilities consists of advances received EUR 38,438 thousand (31 December 2019: EUR 51,665 thousand), and deferred income. Balances arising from contracts with customers are as follows:

|  | Notes | 30 June 2020 | $\begin{aligned} & 31 \text { December } \\ & 2019 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Contracts' with customers - assets |  |  |  |
| Trade receivables* | 11 | 117,435 | 117,145 |
|  |  | 117,435 | 117,145 |
| Contracts' with customers - liabilities |  |  |  |
| Advances received | 18 | 38,438 | 51,665 |
| Deferred income | 18 | 167,473 | 161,659 |
|  |  | 205,911 | 213,324 |

* Accounts receivables related to lease contracts are excluded
$\underline{\text { Rights to returned good assets and refund liabilities }}$
Rights to returned goods assets and refund liabilities did not change from previous reporting period.


## Performance obligations

Due to measures taken in respect of quarantine by the Government of Republic of Lithuania on 16 March 2020 (Note 3.1) to make possible to defer or arrange in portions the payments for the consumed electricity and natural gas, the Group provided special payments deferrals to customers for distribution and supply of electricity and gas.

As at 30 June 2020 requests for payments' deferrals do not exceed EUR 7.3 million, satisfied requests amount to about EUR 4.3 million, the rest led to a natural increase in the level of overdue debts. Payments were deferred for the following period: for household customers payments were deferred for 1 month after the quarantine ended, business customers -3 months. Insignificant part exclusively was deferred for up to $9-12$ months from the end of quarantine. The management didn't identify any significant financing component.

The regular payment term, except the term of deferred payments above, as at 30 June 2020 and 31 December 2019 was defined 30 days.
There are no warranties specified in the contracts. During 2020 I half-year there were no changes in timing of transfer of the goods and services: performance obligations of gas and electricity sale, supply, distribution, thermal energy, connection fees are satisfied over time, sales of inventory and scrap - at a specific point in time.

## 20 Dividends

The Company's announced distribution of dividends during the first half-year of 2020 and 2019:

|  | 2020, I half-year |  | 2019, I half-year |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Dividends | Dividends per share | Dividends | Dividends per share |
| Ignitis grupė $A B$ | 28,000 | 0.0067 | 13,000 | 0.0031 |

## 21 Transactions with related parties

As at 30 June 2020 and 31 December 2019 the ultimate parent was the Republic of Lithuania represented by Ministry of Finance. For the purpose of disclosure of related parties, the Republic of Lithuania does not include central and local government authorities. The disclosures comprise transactions and balances of these transactions with the shareholder, associates and all entities controlled by or under significant influence of the state (transactions with these entities are disclosed only if they are material), and management and their close family members.

The Group's transactions with related parties during the 2020 I half-year and 2019 I half-year are presented below:

| Related party | 2020, I half-year |  |  | 2019, I half-year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales | Purchases | Finance incomes (expenses) | Sales | Purchases | Finance incomes (expenses) |
| Entity's controlled or under significant influence by the state |  |  |  |  |  |  |
| EPSO-G UAB | - | - | 398 | 18 | - | 541 |
| Litgrid $A B$ | 43,468 | 80,349 | - | 38,765 | 64,362 | - |
| Amber Grid AB | 15,073 | 21,625 | - | 36,310 | 32,315 | - |
| Baltpool UAB | 73,093 | 31,462 | - | 8 | 16,446 | - |
| Tetas UAB | 58 | 2,513 | - | 311 | 1,546 | 4 |
| GET Baltic UAB | 16,208 | 15,301 | - | 19,932 | 1,144 | - |
| Group's associate and other related parties | 16,208 | 15,301 | - | , | , | - |
| Total | 147,900 | 151,250 | 398 | 95,344 | 115,813 | 545 |

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The Group's balances with related parties as at 30 June 2020 and 31 December 2019 are presented below:

|  | 30 June 2020 |  | 31 December 2019 |  |
| :---: | :---: | :---: | :---: | :---: |
| Related party | Amounts receivable | Amounts payable | Amounts receivable | Amounts payable |
| Entity's controlled or under significant influence by the state: |  |  |  |  |
| EPSO-G UAB | 159,338 | - | 158,943 |  |
| Litgrid $A B$ | 11,778 | 15,286 | 10,297 | 14,749 |
| Amber Grid AB | 3,345 | 5,229 | 4,203 | 6,329 |
| Baltpool UAB | 9,927 | 6,160 | 11,682 | 10,177 |
| Tetas UAB | 16 | 575 | 84 | 869 |
| GET Baltic UAB | 1,181 | 1 | 754 | ${ }^{-}$ |
| Group's associate and other related parties | - | - | 116 | 217 |
| Total | 185,585 | 27,251 | 186,079 | 32,341 |

Key management personnel's benefits for 2020 I half-year and 2019 I half-year were as follows:

|  | 2020 I half-year | 2019 I half-year* |
| :---: | :---: | :---: |
| Salaries and other short-term benefits | 2,486 | 2,330 |
| Whereof: Termination benefits and benefits to Board Members | 219 | 249 |
| Number of management staff | 60 | 59 |

*Data for 2019 I half-year is revised by adding related information of Group companies which register seat is not in Lithuania.

Key Management personnel includes heads of administration, their deputies and board members.

## 22 Operating segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of directors that makes strategic decisions.

In year 2018 a new strategy of the Group was approved. This strategy sets out four main lines of business for the Group - strategic generation, green generation, solutions for customers and an activity of distribution grid operator. Following the adoption of the new strategy, steps have been taken to refine the actions due. The scope of the operating segments has been modified following the changes as well as due to the changes in the Group's structure, which were completed in $2^{\text {nd }}$ quarter of 2019 , management from then follows its performance by operating segments that are consistent with the line of business specified in the Group's strategy:

- electricity supply and distribution and gas distribution segment renamed Networks and now includes only the distribution of electricity and gas activities carried out by Energijos skirstymo operatorius AB. Electricity public supply activity transferred to the segment of solutions for customers following the transfer from Energijos skirstymo operatorius $A B$ to Ignitis UAB of this business activity;
- electricity generation segment separated into two segments - Flexible generation and Green generation. Flexible generation segment includes activities carried out by Ignitis gamyba AB (except Kaunas Algirdas' Brazauskas Hydro Power Plant, Kruonis pumped storage power plant, Biofuel and steam boiler). Green generation segment includes activities carried out by Ignitis gamyba AB (Kaunas Algirdas' Brazauskas Hydro Power Plant, Kruonis pumped storage power plant, Biofuel and steam boiler), Vilniaus kogeneracinė jėgainė UAB, Kauno kogeneracinè jégainė UAB, Eurakras UAB, Tuuleenergia OU, Vèjo gūsis UAB, Vèjo vatas UAB, VVP Investment UAB, Ignitis renewables UAB, Pomerania Invall Sp. z o.o.;
- trade in gas and trade in electricity segments merged into one segment named Customers and Solutions. It includes activities carried out by Ignitis UAB, Energijos Tiekimas UAB (until 31 May 2019), Ignitis Eesti OÜ, Ignitis Latvija SIA, Ignitis Polska Sp. z o.o. Electricity energy public supply activity is taken over from networks segment following the transfer from Energijos skirstymo operatorius $A B$ to Ignitis UAB of this business activity.

Other activities and eliminations include:

- support services companies (Ignitis grupės paslaugų centras UAB, Verslo aptarnavimo centras UAB);
- non-core activities companies (Energetikos paslaugu ir rangos organizacija UAB, Duomenų logistikos centras UAB, NT Valdos UAB, Transporto valdymas UAB);
- additional service entities (Elektroninių mokėjimų agentūra UAB, Gamybos optimizavimas UAB);
- parent company Ignitis grupė AB;
- consolidation corrections and eliminations of intercompany transactions.

In 2020 operating segments were changed - parent company does not constitute a separate operating segment and for clarity and easier information for readers is no longer disclosed separately, but is combined with other companies included in other activities, consolidation adjustments and eliminations of intercompany transactions.

The Group has a single geographical segment - the Republic of Lithuania, electricity sales in Latvia, Estonia and Poland are not significant for the Group. The chief operating decision-maker monitors the results with reference to the financial reports that have been prepared using the same accounting policies as those used for the preparation of the interim financial statements in accordance with IFRS, i.e. information on profit or loss, including the reported amounts of revenue and expenses. The primary performance measure is adjusted Earnings Before Interest, Taxes, Depreciation, and Amortization (adjusted EBITDA - a non-IFRS alternative performance measure). Another performance measure is adjusted Earnings Before Interest and Taxes (adjusted EBIT - a non-IFRS alternative performance measure). Both measures are calculated starting from data presented in the interim financial statements prepared in accordance with IFRS as adjusted by management for selected items which are not defined by IFRS.

The Group management calculates EBITDA as follows:
Revenue -
Operating expenses +
Depreciation and amortisation expenses (Notes 5, 6, 7) +
Expenses on revaluation and provisions for emission allowances +
Impairment expenses of non-current assets (Notes 6, 13) +
Write-off expenses of non-current assets
EBITDA
The Group management calculates adjusted EBIT as follows:
EBIT +
Management adjustments (for revenues)+
Management adjustments (for expenses)-
Impairment and write-offs expenses of non-current assets -
Expenses on revaluation and provisions for emission allowances
Adjusted EBIT
The Group management calculates Investments as follows:
Additions of property, plant and equipment +
Additions of intangible assets +
Assets acquired through the acquisition of subsidiaries +
Additions of other financial assets +
Additions of investment property
Investments
The Group management calculates Net debt as follows:
Total borrowings (Note 15) +
Total lease liabilities (Note 16) -
Cash and cash equivalents (Note 12)
Net Debt

## Management's adjustments, adjusted EBITDA and EBIT

Management's adjustments used in calculating adjusted EBITDA and EBIT:

| Segment / Management's adjustments | 2020 I half-year | 2019 I half-year |
| :---: | :---: | :---: |
| Networks |  |  |
| Temporary regulatory differences of Energijos skirstymo operatorius AB | $(4,551)$ | 16,054 |
| Cash effect restatement new connection points and upgrades of Energijos skirstymo operatorius $A B$ | 4,484 | 4,092 |
| Compensation received for the previous periods |  | $(2,613)$ |
| Result of disposal of non-current assets | (140) | (71) |
| Impairment and write-offs of current and non-current amounts receivables, loans, goods and others | 831 | 173 |
| Flexible generation |  |  |
| Temporary regulatory differences of Ignitis gamyba AB |  | $(3,725)$ |
| Received compensation related to carried out projects in previous periods | - | $(9,276)$ |
| Temporary fluctuations in fair value of derivatives | 3,948 |  |
| Result of disposal of non-current assets | (6) |  |
| Impairment and write-offs of current and non-current amounts receivables, loans, goods and others | 66 | $(1,113)$ |
| Green generation |  |  |
| Impairment and write-offs of current and non-current amounts receivables, loans, goods and others | 9 | 4 |
| Customers and Solutions |  |  |
| Temporary regulatory differences of Ignitis UAB | $(40,947)$ | 4,192 |
| Temporary fluctuations in fair value of electricity and gas derivatives of Ignitis UAB and Energijos tiekimas UAB (until 31 May 2019) | 13,564 | 14,240 |
| Impairment and write-offs of current and non-current amounts receivables, loans, goods and others | 589 | 785 |
| Other segments and consolidation adjustment |  |  |
| Result of disposal of non-current assets | (416) | (321) |
| Impairment and write-offs of current and non-current amounts receivables, loans, goods and others Ignitis grupė AB management and other fee's collected from controlled fund "Smart Energy Fund powered by | 6 | (159) |
| Ignitis Group" for periods other than reporting period. | 495 | - |
| Consolidation adjustment of cash effect restatement for new consumers connection of Energijos skirstymo operatorius AB | 1,336 | 2,559 |
|  | $(20,732)$ | 24,821 |

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Group information about operating segments for 2020 I half-year is provided below:

|  | Networks | Flexible <br> generation | Green <br> generation | Customers and <br> Solutions | Other activities <br> and <br> eliminations |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Group |  |  |  |  |  |

Group information about operating segments for 2019 I half-year is provided below*:

|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Networks | Flexible <br> generation | Green <br> generation | Customers and <br> Solutions | Other activities <br> and inter- <br> company <br> eliminations |
| Total Group |  |  |  |  |  |

*Certain amounts presented above do not correspond to the interim condensed consolidated financial statements prepared for the period of 2019 I half-year and reflect correction of error, reclassifications and changes of accounting methods, disclosed in Note 4.

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## Seasonality

The Group does not have significant seasonal fluctuations in its operations. Management has analysed seasonal fluctuations in significant subsidiaries (which revenue comprises approximately $90 \%$ of the Group's revenue) and did not identify significant fluctuations in main alternative performance measures in any of those subsidiaries. Only 1 component had fluctuations of revenue above $5 \%$ comparing $1^{\text {st }}$ and $2^{\text {nd }}$ half of the 2019 and similarly 2020 calendar year. During $1^{\text {st }}$ half of 2020 that subsidiary earns app. $58 \%$ of its revenue, however, seasonality impact on main alternative performance measures is not significant.

## 23 Fair values of financial instruments

The Group's derivative financial instruments (Level 2 of the fair value hierarchy), the Group's price premium payable and amounts receivable for disposal of Litgrid $A B$ shares (Level 3) are measured at fair value.

Fair value is determined on the basis of discounted cash flow models and option pricing models as appropriate.
The balance of the Group's financial assets and financial liabilities measured at amortised cost approximated their fair value, except for bond issue debts.

The bond issue debt of EUR 886,215 thousand (31 December 2019: EUR 590,120 thousand) (Note 15), the fair value of which was equa to EUR 897,652 thousand as at 30 June 2020 (31 December 2019: EUR 630,732 thousand), was reported in the Group's statement of financial position at 30 June 2020. The fair value was calculated by discounting future cash flows related to the coupon payments with reference to the interest rate observable in the market and the regular future payments related to issued bonds. The cash flows were discounted using a weighted average discount rate of $1.94 \%$ (31 December $2019-1.29 \%$ ). Discount rates for certain bond issues are determined as 120 base points interest rate increased by EUR interest rate swap for tenors that is similar to period left until redemption of issued bonds. The bond issue debt is attributed to Level 2 of the fair value hierarchy.

The balance of debt liabilities to OP Corporate Bank Plc and SEB Bankas AB was equal to EUR 62,046 thousand as at 30 June 2020 (31 December 2019: EUR 82,246 thousand). The fair value of financial liabilities related to the debts, which is calculated by discounting future cash flows with reference to the interest rate observable in the market, is equal to EUR 57,540 thousand (31 December 2019 - EUR 80,936 thousand). The cash flows were discounted using a discount rate of $0.981 \%$ ( 31 December $2019-0.973 \%$ ). The measurement of financial liabilities related to the debts is attributed to Level 2 of the fair value hierarchy

The balance of the loans of the Group company Ignitis gamyba AB was equal to EUR 19,109 thousand (31 December 2019-EUR 25,734 thousand). The fair value of these borrowings was approx. EUR 18,015 thousand as at 30 June 2020 (31 December 2019 - EUR 24,101 thousand). The fair value was measured as present value of discounted cash flows at a discount rate of 1.23\% (31 December $2019-$ 3.00\%).

As at 30 June 2020, the Group accounted for an amount receivable for the sale of LitGrid AB at fair value through profit or loss. The carrying amount of the amount receivable was equal to EUR 158,658 thousand (31 December 2019 - EUR 158,658 thousand). Their fair value is attributed to Level 3 in the fair value hierarchy. Fair value was estimated on the basis of discounted cash flows using the rate of 0.614\% (31 December 2019-0.614\%).

The table below presents allocation between the fair value hierarchy levels of the Group's financial instruments as at 30 June 2020 (refer to Note 2.30 of 2019 annual financial statements for the description of the fair value hierarchy levels):

| Group | Note | Balance | Level 1 | Level 2 <br> Quoted prices in <br> active markets directly or <br> indirectly |
| :--- | :--- | :--- | :--- | :--- | | Unobservable |
| :---: |
| observable inputs |
| inputs |$\quad$ In total

Financial instruments measured at fair value through profit (loss)
Assets
9 158,658 -158,658 Derivative financial instruments 2,084

## Liabilities

| 2,084 | - | 2,084 | - | 2,084 |
| ---: | ---: | ---: | ---: | ---: |
| 16,660 | - | 16,660 | - | 16,660 |


|  | 16,660 | - | - |
| :--- | ---: | ---: | ---: |
| Derivative financial instruments | 3,015 | - | 3,015 |

Financial instruments for which fair value is disclosed
Liabilities

| Bonds issued | 15 | 886,215 | - | 897,652 |
| :--- | :---: | :---: | :---: | :---: |
| Debt liabilities to OP Corporate Bank Plc and |  | - | 597,652 |  |
| SEB Bankas AB | 62,046 | - | 57,540 | - |
| Loans of lgnitis gamyba AB | 19,109 |  | - | 18,015 |

## 24 Litigations

During 2020 I half-year there were no significant changes in litigations reported in annual financial statements for 2019 or new significant litigations except for mentioned below. Litigations after the reporting period are disclosed in note 25.

On 12 March 2020, AB "Šiauliu energija" ("SE") brought a claim against group company Energijos skirstymo operatorius $A B$ before the Vilnius Regional Court claiming damages of EUR 1.3 million. The claim is in relation to losses suffered by SE due to an accident that occurred on 25 March 2019 on an electricity grid owned by a third person, a Lithuanian electricity transmission system operator, Litgrid $A B$, who is also a party to these proceedings. The damages account for repair works, electricity costs and loss of earning suffered by SE due to the accident. A hearing in relation to this claim is scheduled for 24 September 2020. The Group believes that it will defend its interests these proceedings successfully and has not made provisions for these proceedings.

On 11 June 2020 Lithuanian Court of Appeal changed judgement of Vilnius Regional Court dated 28 January 2020 and fully declined claim by Vilniaus energija UAB. The judgement is effective, but can be appealed till 11 September 2020.

## 25 Events after the reporting period

On 7 July 2020, the Group together with LITGRID AB (hereinafter 'Litgrid') concluded a share sale-purchase agreement with QEIF II Development Holding Sàrl, a subsidiary of Quaero European Infrastructure Fund II, managed by Quaero Capital, regarding the sale of shares of subsidiary Duomenų logistikos centras UAB (hereinafter 'DLC'). Under the agreement, the Group sold $79.64 \%$ of shares, and Litgrid $-20.36 \%$ of shares of DLC. Upon closing, QEIF II Development Holding Sàrl has acquired a title to 100\% of DLC. The title to shares of DLC to QEIF II Development Holding Sàrl were transferred following the decision of Coordination Commission for the Protection of Objects of National Security on compliance of the transaction with national security interests, and the adoption of decision on consent for the transfer of the DLC shares by extraordinary General Meeting of Shareholders of Litgrid. The total value of the transaction is EUR 10.1 million. The subsidiary was sold with profit.

On 23 July 2020, the Ministry of Finance of the Republic of Lithuania (hereinafter 'the Ministry of Finance'), the authority implementing the rights of the sole shareholder of the Company, submitted for consideration draft resolution of the Government of the Republic of Lithuania 'On the amendments to the Resolution No 20 of the Government of the Republic of Lithuania of 14 January 1997 'On the dividends of company shares held by the State and profit contributions from state enterprises' and draft resolution of the Government of the Republic of Lithuania "On dividends paid by Ignitis grupė UAB". After the consideration, the draft resolutions will be submitted to the Government of the Republic of Lithuania. Following the approval of the resolutions by the Government of the Republic of Lithuania, the Company will approve the updated dividend policy. The Company will inform about further related actions in the manner set forth by laws.
On 28 July 2020 a new version of the Company's Articles of Association was registered and entered into force in the Register of Legal Entities, which changed the legal form of the Company from a private limited company to a public company and established the name of the Company - Ignitis grupė AB. The company's Articles of Association were amended in 30 June 2020 by the decision of the Ministry of Finance of the Republic of Lithuania.

On 3 August 2020, the Group received a claim from minority shareholder of subsidiary Ignitis gamyba AB regarding buyout of shares (Note 8). The claim asks to determine fair price of the shares. The Group thinks that this claim does not have significant effect on delisting of both subsidiaries or buyout.

On 10 August 2020, the Group received a claim from minority shareholder of subsidiary Energijos skirstymo operatorius $A B$ regarding buyout of shares (Note 8). The claim asks to determine fair price of the shares ant to postpone buyout of shares till the fair price will be determined. There is a possibility, that buyout of Energijos skirstymo operatorius AB shares might be postponed, but the Group thinks that this claim would not have significant effect on buyout of Energijos skirstymo operatorius $A B$ shares.

The mandatory buyout of shares of group company AB Ignitis gamyba (hereinafter - GEN) was finished on 17 August 2020. Completed transactions were settled on 19 August 2020. During the period of the mandatory buyout, which lasted from 18 May 2020 to 17 August 2020, 4859782 (four million eight hundred fifty-nine thousand seven hundred and eighty-two) shares of GEN were bought out, which equals to $0.75 \%$ of the authorized capital of GEN. After the mandatory buyout of shares of GEN, the Group owns $98.20 \%$ of the shares of GEN, other shareholders own $1.8 \%$ or 11688245 (eleven million six hundred eighty-eight thousand two hundred and forty-five) of the shares of GEN. At the time of the mandatory buyout of shares of GEN, the Group offered the price agreed with the Bank of Lithuania for the shares, which was the same as that paid during the non-competitive tender offer, i.e. EUR 0.640 per share.

## CERTIFICATION STATEMENT

Referring to the provisions of the Article 13 of the Law on Securities of the Republic of Lithuania and the Rules of disclosure of information of the Bank of Lithuania, we, Darius Maikštėnas, Chief Executive Officer of $A B$ Ignitis grupė and, Darius Kašauskas, Finance and Treasury Director of $A B$ Ignitis grupé, and Giedruolè Guobienè Head of Accounting department UAB Ignitis grupès paslaugu centras acting under Order No IS-88-20 of 10 April 2020, hereby confirm that, to the best of our knowledge, AB Ignitis grupe interim condensed consolidated financial statements for the six month period ended 30 June 2020 prepared according to International accounting standard 34 'Interim financial reporting' as adopted by the European Union, give a true and fair view of AB Ignitis grupé consolidated assets, liabilities, financial position, profit or loss for the period and cash flows, the Interim Report includes a fair review of the development and performance of the business as well as the condition of $A B$ Ignitis grupe together with the description of the principle risks and uncertainties it faces.
$A B$ Ignitis grupè
Chief Executive Officer


AB Ignitis grupè
Finance and Treasury
Director


Darius Maikštėnas

Darius Kašauskas

UAB Ignitis grupès paslaugụ centras, Head of Accounting department, acting under Order No. IS-88-20 (signed 10 April 2020)


UAB „Ernst \& Young Baltic"
Ernst \& Young Baltic UAB

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## INDEPENDENT AUDITOR'S REPORT

To the shareholder of UAB Ignitis grupe

## Report on the Audit of the Company's and Consolidated Financial Statements Opinion

We have audited the accompanying separate financial statements of UAB Ignitis grupe (hereinafter the Company), and the consolidated financial statements of UAB Ignitis grupe and its subsidiaries (hereinafter the Group), which comprise the statements of financial position as of 31 December 2019, statements of profit or loss and other comprehensive income, statements of changes in equity and statements of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company and the Group as at 31 December 2019 and their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and Regulation (EU) No 537/2014 of the European Parliament and of the Council of 16 April 2014 on specific requirements regarding statutory audit of public-interest entities (regulation (EU) No 537/2014 of the European Parliament and of the Council). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company and the Group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the requirements of the Law on Audit of the financial statements of the Republic of Lithuania that are relevant to the audit in the Republic of Lithuania, and we have fulfilled our other ethical responsibilities in accordance with the Law on Audit of the financial statements of the Republic of Lithuania and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

## Key audit matter

Impairment assessment of investments into subsidiaries and receivables from subsidiaries

As disclosed in Note 9 to the financial statements, the carrying value of the Company's investments into subsidiaries amounts to EUR 1,204 million and the total balance of receivables from these subsidiaries (comprising loans granted and accrued interest), amounts to EUR 835 million (Notes 10 and 18) as at 31 December 2019.

During the current year impairment indicators were identified by the management regarding the investments in certain subsidiaries, therefore an

## How the matter was addressed in the audit

We gained an understanding of the management's process for the evaluation of the performance of subsidiaries and for assessment of the recoverable value of investments in subsidiaries.

Among other procedures, we considered the completeness of the impairment indicators identified by the management by comparing the carrying value of the Company's investments into each subsidiary with the Company's share in the net assets of the subsidiary at their book value and discussing with the

## Key audit matter

impairment assessment was performed by comparing the carrying value of these investments to their recoverable amount to determine whether an impairment was required to be recognised. The Company's management has assessed the recoverable amount based on the value in use calculations and fair value of net assets of subsidiary. As a result, no additional impairment loss has been identified. In addition, the Company's management has reversed EUR 13 million of the previously recognised impairment for the investments, as disclosed in Note 9 to the financial statements.

The management's assessment of the recoverable amount of investments into subsidiaries and impairment losses on receivables from them requires estimation and judgement around assumptions used as disclosed in Notes 9 and 10. Changes to these assumptions could lead to material changes in the estimated recoverable amount of investments and impairment losses on receivables from subsidiaries, impacting both potential impairment charges and also potential reversals of impairment recorded in prior years.

This annual impairment test was significant to our audit as it involves management judgment regarding the assumptions used in the underlying cash flows forecasts and net assets amounts calculated, respectively. Furthermore, the investments into the subsidiaries and receivables from these subsidiaries represent more than $92 \%$ of the total assets of the Company as at 31 December 2019. Therefore, we considered it to be a key audit matter.

## Revenue from contracts with customers

Revenue from contracts with customers for the financial year ended 31 December 2019 amounts to EUR 1,079 million (EUR 1,024 million for the year ended 31 December 2018).

Application of appropriate financial reporting standards for revenue recognition from contracts with customers is rather complex and requires significant management judgement. Furthermore, as disclosed in Note 4.27 of the accompanying financial statements, the management of the Group in 2019 has reassessed the accounting treatment for certain transactions following the initial application of IFRS 15 "Revenue from contracts with customers" and restated comparative information in respect of connection fees of new customers to the distribution system, and agent vs. principal assessment for: (a) Public Service Obligations fees (PSO fee) of electricity distribution and supply services in Lithuania and of electricity supply services in Latvia; (b) Liquefied natural gas terminal security component (LNGT security component) for natural gas

## How the matter was addressed in the audit

management their performance and outlook.
We also considered the assumptions and methodologies used by the management to determine the recoverable amounts of the investments in subsidiaries, including accounts receivable from these subsidiaries. We involved internal valuation specialists to assist us with the assessment of the valuation models and key assumptions used by the management in the value in use and fair value of net assets calculations for the specific business.

We assessed whether future cash flows were based on the business plans in the respective cash generating units, and whether net assets calculations were substantiated based on the assets fair value less cost to sell, where information on future disposal agreements was obtained. We tested the sensitivity in the available headroom of the investment considering if a possible change in assumptions could cause the carrying amount to exceed its recoverable amount and assessed the historical accuracy of management's estimates.

We also considered the subsidiaries' ability to repay the amounts due to the Company by examination of their liquidity position based on their financial statements as well as their future cash flow forecasts.

Finally, we evaluated the adequacy of the Company's disclosures included in Notes 9 and 10 to the financial statements about the assumptions used in the impairment test and the outcome of the test.

In relation to revenue recognition we performed the following procedures, among others:

- we gained an understanding of the revenue recognition and measurement processes for key revenue streams of the Group;
we tested key controls implemented over the electricity distribution system and the gas and electricity supply processes;
we tested relevant IT general controls for selected IT systems (including billing systems) used by the Group in the process of revenue recognition and measurement;
- we obtained external customer confirmations for selected largest customers of (a) gas distribution revenue, (b) revenue from trade in electricity and gas in Lithuania, (c) electricity generation revenue of the active capacity reserve and (d) revenue from assurance of the capacity reserve recognized by the Group;
we performed analytical review procedures by forming an expectation of revenue based on the key performance indicators, including taking into

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## Key audit matter

supply service in Lithuania; (c) electricity transfer component, which includes both transmission and distribution, and gas distribution component in Latvia.

In addition, as disclosed in Note 4.26, the management of the Group has corrected some errors related to regulatory assets / liabilities recognition and revenue recognition for certain electricity trading exchange contracts. Due to changes in IFRS 15 application and correction of errors, the Group changed the comparative figures presented in the financial statements for 2019.

Revenue recognition was significant to our audit due to the materiality of the amounts involved, significant management judgment applied in analyzing and applying the IFRS revenue recognition requirements to the key revenue streams of the Group, and its impact on the consolidated financial statements for 2019.

## How the matter was addressed in the audit

consideration historical revenue information, changes in approved tariffs and comparing with actual results;

- we understood how the amounts of regulatory assets / liabilities accounted for were calculated and performed recalculation of these amounts; we tested a sample of revenue transactions near the financial year-end for their recognition in the appropriate accounting period.

In relation to the accounting treatment changes and error corrections made in the 2019 financial statements comparative information with respect to IFRS 15 application, our procedures included the following, mainly to assess management's applied judgment and whether the new application better reflects the substance of the transactions entered into by the Group:

- we have read contracts with customers on a sample basis and reviewed IFRS 15 analysis prepared by the management as to whether performance obligations in contracts with customers have been appropriately identified and whether revenue related to the different performance obligations is recognized in accordance with IFRS 15 requirements;
- we have reviewed management's analysis to assess whether the Group acts as a principal or an agent in relation to (a) PSO fee of the electricity distribution and supply services in Lithuania and of electricity supply services in Latvia; (b) LNGT security component for natural gas supply service in Lithuania; and (c) electricity transfer component, which includes both transmission and distribution, and gas distribution component in Latvia in accordance with IFRS 15 requirements;
- we have assessed the calculations relating to the accounting treatment changes and error corrections related to the restated comparative information;
- we have involved our IFRS specialists to assist us with the assessment of the judgements made by the management.

Furthermore, we have considered the adequacy of disclosures done by the Group regarding:

- revenue from contracts with customers recognition and measurement accounting policies applied (Note 2.22),
- significant management judgment used to determine the appropriate accounting policies (Notes 4.12, 4.13 and 4.14), and
- accounting treatment and error correction changes as well as their impact on the amounts presented in the 2019 financial statements (Notes 4.26 and 4.27).

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## Key audit matter

Fair value assessment of property, plant and equipment of the electricity distribution segment

The property, plant and equipment allocated to the electricity distribution business segment (the electricity PPE) is accounted for at revalued amounts less subsequent accumulated depreciation and subsequent accumulated impairment losses and had a net book value of EUR 1,181 million as at 31 December 2019.

In 2018 the Group has performed a revaluation of property, plant and equipment of the electricity PPE and accounted for revaluation results (Note 4.3). IAS 16 requires the Group to perform a further revaluation of assets, when the fair value of a revalued asset differs materially from its carrying amount.

As disclosed in Note 4.3, the possible change in fair value of electricity PPE was tested by management of the Group as at 31 December 2019 by using a discounted cash flows model and comparing the potential fair value derived from the model to the carrying value of the electricity PPE.

The fair value assessment of property, plant and equipment was significant to our audit as it involves management's judgment in making the assumptions related to cash flows forecasts, as well as the discount rate, used in it as disclosed in Note 4.3. Furthermore, the carrying value of the electricity PPE represents approximately $37 \%$ of the total assets of the Group as at 31 December 2019

## Impairment assessment of property, plant and equipment

The property, plant and equipment allocated to gas distribution segment cash generating unit (the gas CGU) and the major part of hydroelectric and thermal power plant assets are accounted for at cost less accumulated depreciation and accumulated impairment losses, and had a net book value of EUR 243 million and EUR 447 million as at 31 December 2019, respectively

Decreasing operating results of the gas distribution business segment in year 2019 were considered as an indication for potential impairment by the management. Therefore, the management of the

## How the matter was addressed in the audit

Our audit procedures included, among others, the following:
we have obtained an understanding of the process (including assumptions and methods) through which management perform their assessment of fair value changes of the electricity PPE;

- we considered reasonability of significant assumptions used by management in their estimation of cash flow forecasts by comparing previous management estimates of cash flows components to actual levels;
- we involved valuation specialists to assist us with the consideration of the discount rate and valuation model used by the management in the fair value assessment
- we tested arithmetical accuracy of the discounted cash flows model;
- we tested the sensitivity of potential fair value changes of the electricity PPE, considering if a reasonably expected change in the assumptions (as disclosed in Note 4.3) could cause the fair value to significantly differ from its carrying value;
- we have read and compared the property, plant and equipment disclosure prepared by the management and presented in Note 6 to source data and supporting accounting registers;
- finally, we have considered the adequacy of the Group's disclosures included in Note 4.3 about the assumptions used in the fair value assessment and the outcome of the it, including sensitivity disclosures.

Our audit procedures included, among others, the following:

- we have obtained understanding of the process (including assumptions and methods) how management perform their assessment of gas CGU and hydroelectric and thermal power plant assets impairment testing;
- we considered reasonability of significant assumptions used by management in their estimation of cash flow forecasts by comparing previous management estimates of cash flows components to actual levels

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## Key audit matter

Group performed an impairment test of the gas CGU based on the recoverable value estimate (using a discounted cash flows model) as disclosed in Note 4.3 to the accompanying financial statements. As a result of testing no additional impairment was recognized.

Management of the Group concluded that there are no indications indicating the possibility of impairment for hydroelectric and thermal power plants, therefore as of 31 December 2019 no impairment tests were carried out for these assets, except of the Elektrènai complex. The management of the Group performed an impairment test of Elektrenai complex based on the recoverable value estimate (using a discounted cash flows model) as disclosed in Note 4.4 to the accompanying financial statements. As a result of testing no additional impairment was recognized.

The impairment tests were significant to our audit as they involve management judgment in making the assumptions related to cash flows forecasts, as well as the discount rate, used in the recoverable value estimates as disclosed in Notes 4.3 and 4.4. Furthermore, the gas CGU and hydroelectric and thermal power plant assets carrying values represent approximately $8 \%$ and $14 \%$ of the total assets of the Group as at 31 December 2019, respectively.

## How the matter was addressed in the audit

- we involved valuation specialists to assist us with the consideration of the discount rate and valuation model used by the management in the gas CGU and Elektrènai complex impairment tests;
- we tested arithmetical accuracy of the discounted cash flows models
- we tested the sensitivity in the available headroom of the gas CGU and Elektrènai complex considering if a reasonably expected change in the assumptions (as disclosed in Notes 4.3 and 4.4) could cause the carrying amount to exceed its recoverable amount;
- we have read and compared the property, plant and equipment disclosure prepared by the management and presented in Note 6 to source data and supporting accounting registers;
- we have analyzed changes in the regulatory environment, taking into account the recent decisions made by the National Energy Regulatory Council and assessed their impact on management assumptions used in the calculation of the recoverable amounts of the gas CGU and Elektrėnai complex;
- finally, we have considered the adequacy of the Group's disclosures included in Notes 4.3 and 4.4 about the assumptions used in the impairment test and the outcome of the test, including sensitivity disclosures.


## Other matters

The statutory Company's separate financial statements and the Group's consolidated financial statements for the year ended 31 December 2018 were audited by other auditor which has issued an unqualified opinion as of 16 April 2019.

## Other information

Other information consists of the information included in the Group's 2019 Annual Report, including Corporate Governance Report Annex and the Chapter of Corporate Social Responsibility Report, other than the financial statements and our auditor's report thereon. Management is responsible for the other information presentation.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon, except as indicated below.

In connection to our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

We also have to evaluate, if the financial information included in the Group's Annual Report, including Corporate Governance Report, corresponds to the financial statements for the same financial year and if the Group's Annual Report, including Corporate Governance Report, was prepared in accordance with the relevant legal requirements. In our opinion, based on the work performed in the course of the audit of financial statements, in all material respects:

- The financial information included in the Group's Annual Report, including Corporate Governance Report, corresponds to the financial information included in the financial statements for the year then ended; and
- The Group's Annual Report, including Corporate Governance Report, was prepared in accordance with the

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requirements of the Law on Consolidated Financial Reporting by Groups of Undertakings of the Republic of Lithuania and the Law on Financial Reporting by Undertakings of the Republic of Lithuania.

We also need to check that the Corporate Social Responsibility Report has been provided. If we identify that Corporate Social Responsibility Report has not been provided, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company and/or the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's and the Group's financial reporting process.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and/or the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company and/or the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.
working world

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on Other Legal and Regulatory Requirements

Other requirements of the auditor's report in accordance with Regulation (EU) No 537/2014 of the European Parliament and of the Council.

Appointment and approval of the auditor
In accordance with the decision made by the shareholder in 2019 we have been appointed to carry out the audit of the Company's and the Group's consolidated financial statements. Our appointment to carry out the audit of the Company's and the Group's consolidated financial statements in accordance with the shareholder's has been made for a three-year period. The audit of the financial statements for the year ended 31 December 2019 was our first annual audit of the Company and the Group.

Consistency with the audit report submitted to the audit committee
We confirm that our opinion in the section 'Opinion' is consistent with the additional Audit report which we have submitted to the Company, the Group and the Audit Committee.
Non audit services
We confirm that to the best of our knowledge and belief, services provided to the Company and the Group are consistent with the requirements of the law and regulations and do not comprise non-audit services referred to in the Article 5(1) of the Regulation (EU) No 537/2014 of the European Parliament and of the Council.

Throughout our audit engagement period, we have not provided to the Company and the Group any other services except for the audit of the financial statements.

The partner in charge of the audit resulting in this independent auditor's report is Jonas Akelis.

UAB ERNST \& YOUNG BALTIC
Audit company's licence No. 001335

Jonas Akelis
Auditor's licence
No. 000003
22 April 2020
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania STATEMENT OF FINANCIAL POSITION
All amounts are in EUR thousand unless otherwise stated
Group's Statement of Financial Position


| $\begin{array}{r} 1,212,156 \\ 212,802 \\ (169,994) \\ \hline \end{array}$ | $\begin{array}{r} 1,212,156 \\ 99,380 \\ (73,353) \\ \hline \end{array}$ |
| :---: | :---: |
| 1,254,964 | 1,238,183 |
| 47,558 | 42,651 |
| 1,302,522 | 1,280,834 |



|  |  |
| :---: | :---: |
|  |  |
|  - Mis ion in |  |


| $1,350,461$ | $\mathbf{1 , 1 6 8 , 7 0 7}$ | $\mathbf{8 5 4 , 5 1 8}$ |
| ---: | ---: | ---: |






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*Part of amounts do not agree with the financial statements of 2018 due to correction of errors and changes in accounting methods as disclosed in the Note 4.26 and Note 4.27
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania STATEMENT OF FINANCIAL POSITION
All amounts are in EUR thousand unless otherwise stated

|  | Company |  |
| :--- | :--- | :---: |
|  | At 31 December At 31 December |  |
| 2019 |  |  |


| Notes | Company |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { At } 31 \text { December } \\ 2019 \end{gathered}$ | $\begin{aligned} & \text { At } 31 \text { December } \\ & 2018 \end{aligned}$ |
| $\begin{aligned} & 21 \\ & 22 \end{aligned}$ | 1,212,156 | 1,212,156 |
|  | 80,720 | 19,811 |
|  | 36,525 | 78,231 |
|  | 1,329,401 | 1,310,198 |
| 23 | 639,465 | 671,245 |
| 24 | 563 |  |
| 29 |  | 378 |
|  | 640,028 | 671,623 |
| 23 | 32,901 | 57401 |
| 23 | 196,737 | 47721 |
| 24 | 277 |  |
| 30 | 259 | 947 |
| 27 | 52 | 51 |
| 28 |  | 806 |
| 31 | 13,865 | 1373 |
|  | 244,091 | 108299 |
|  | 884,119 | 779922 |
|  | 2,213,520 | 2090120 |

ASSETS
Non-current assets
$\stackrel{ \pm}{\infty}$


Current loans
Lease liabilities
Trade payables
Provisions
Other current amount
Total current liabilities
Total liabilities
TOTAL EQUITY AND LIABILITIES
At 31 December 2019
All amounts are in EUR th

## Company's Statement of Financial Position



Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the year ended 31 December 2019
Statement of Profit or Loss and other Comprehensive Income


All amounts are in EUR thousand unless otherwise stated

- 1 Financial statements for the year ended 31 December 2019
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania STATEMENTS OF CHANGES IN EQUITY
All amounts are in EUR thousand unless otherwise stated
Group's Statement of Changes in Equity

| Group | Notes | Equity attributable to equity holders of the Company |  |  |  |  |  | Non-controlling interests | In total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Issued capital | Legal reserve | Revaluation reserve | Other reserves | Retained earnings | Subtotal |  |  |
| Balance as at 1 January 2018 as previously reported |  | 1,212,156 | 46,512 | 52,826 | 42 | $(13,706)$ | 1,297,830 | 45,796 | 1,343,626 |
| Effect of change in accounting policies following the adoption of new IFRS |  |  |  |  |  | $(59,647)$ | $(59,647)$ | $(3,145)$ | $(62,792)$ |
| Restated balance as at 1 January 2018 |  | 1,212,156 | 46,512 | 52,826 | 42 | $(73,353)$ | 1,238,183 | 42,651 | 1,280,834 |
| Revaluation of non-current assets, net of deferred income tax effect |  |  | - | 117,357 | - | - | 117,357 | 5,781 | 123,138 |
| Exchange differences on translation of foreign operations into the Group's presentation currency |  | - | - | - | (26) | - | (26) | - | (26) |
| Result of change in actuarial assumptions |  | - | - | - | - | 73 | 73 | 5 | 78 |
| Total other comprehensive income (loss) |  |  | - | 117,357 | (26) | 73 | 117,404 | 5,786 | 123,190 |
| Net profit (loss) for the reporting period (restated*) |  | - | - | - | - | $(22,440)$ | $(22,440)$ | 469 | $(21,971)$ |
| Total comprehensive income for the period (restated*) |  | - | - | 117,357 | (26) | $(22,367)$ | 94,964 | 6,255 | 101,219 |
| Transfer of revaluation reserve to retained earnings (transfer of depreciation, net of deferred income tax) |  |  | - | $(6,746)$ | - | 6,746 |  | - |  |
| Emission allowances utilised |  |  | - | (473) | - | 473 | - | - |  |
| Depreciation of the revaluation reserve of emission allowances |  |  | - | (29) | - | 29 |  |  |  |
| Transfer to reserves, movement in reserves |  |  | 3,339 | - | - | $(3,339)$ | (78,265) | - | - |
| Dividends | 39 |  | - | - | - | $(78,265)$ | $(78,265)$ | $(2,596)$ | $(80,861)$ |
| Increase in issued capital of Kauno kogeneracinė jègainė UAB |  |  | - | - | - |  |  | 1,172 | 1,172 |
| Acquisition of subsidiary |  | - | - | - | - | 82 | 82 | - | 82 |
| Part of the increase in issued share capital of Ignitis gamyba AB by way of in-kind contribution attributable to non-controlling interests |  | - | - | - | - | - | - | 76 | 76 |
| Balance as at 31 December 2018 (restated*) |  | 1,212,156 | 49,851 | 162,935 | 16 | $(169,994)$ | 1,254,964 | 47,558 | 1,302,522 |
| Balance as at 1 January 2019 |  | 1,212,156 | 49,851 | 162,935 | 16 | $(169,994)$ | 1,254,964 | 47,558 | 1,302,522 |
| Revaluation of property, plant and equipment, net of deferred income tax effect |  | - | - | (2) | - | - | (2) | - | (2) |
| Revaluation of Emission allowances |  | - | - | 699 | - | - | 699 | 22 | 721 |
| Exchange differences on translation of foreign operations into the Group's presentation currency |  | - | - | - | (5) | - | (5) | - | (5) |
| Remeasurement of the defined benefit plan obligation, net of deferred income tax |  | - | - | - | - | (26) | (26) | (2) | (28) |
| Total other comprehensive income (loss) |  | - | - | 697 | (5) | (26) | 666 | 20 | 686 |
| Net profit (loss) for the reporting period |  | - | - | - | - | 56,665 | 56,665 | 2,311 | 58,976 |
| Total comprehensive income for the period |  | - | - | 697 | (5) | 56,639 | 57,331 | 2,331 | 59,662 |
| Transfer of revaluation reserve to retained earnings (transfer of depreciation, net of deferred income tax) |  | - | - | $(15,812)$ | - | 15,812 | - | - | - |
| Emission allowances utilised |  | - | - | (812) | - | 812 | - | - | - |
| Depreciation of the revaluation reserve of emission allowances |  | - | - | (15) | - | 15 | - | - | - |
| Transfer to reserves, movement in reserves | 22 | - | 62,796 | - | - | $(62,796)$ | (13,000) | - | (13,890) |
| Dividends | 39 | - | - | - | - | $(13,000)$ | $(13,000)$ | (896) | $(13,896)$ |
| Increase in issued capital of Ignitis grupes paslaugu centras UAB |  | - | - | - | - | - | - | 8 | 8 |
| Other adjustments of retained earnings |  | $-$ | - | - | - | 324 | 324 | - | 324 |
| Balance as at 31 December 2019 |  | 1,212,156 | 112,647 | 146,993 | 11 | $(172,188)$ | 1,299,619 | 49,001 | 1,348,620 |

*Part of amounts do not agree with the financial statements of 2018 due to correction of errors and changes in accounting methods as disclosed in the Note 4.26 and Note 4.27
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania STATEMENTS OF CHANGES IN EQUITY
For the year ended 31 December 2018
Company's Statement of Changes in Equity
No
N
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated

## 1 General

 (hereinafter "the Company") and consolidated financial statements of the Company and its subsidiaries(hereinafter collectively "the Group"). Reporting period is one year ended 31 December 2019. These financial statements cover the financial statements of a parent company lgnitis grupe UAB
Ignitis grupe UAB is a private limited liability company registered in the Republic of Lithuania. The limited liability profit-oriented entity registered on 28 August 2008 with the Register of Legal Entities managed by the public institution the Centre of Registers. Company code 301844044, VAT payer's code LT10004278519. The Company has been founded for an indefinite period.
The Company is a parent company, which is responsible for the management and coordination of activities of group companies engaged in electricity and heat generation (including electricity generation from rewable energy sources), supply, electricty import and export, distribution ang industry. Information on the Group's structure is provided in Note 9.
The Company analyses the activities of group companies, represents the whole group, implements its shareholders' rights and obligations, defines operation guidelines and rules, and coordinates the activities in the fields of finance, law, strategy and development, human resources, risk management, audit, technology, communication, etc.
The Company seeks to ensure effective operation of group companies, implementation of goals related to the Group's activities set forth in the National Energetic Independence Strategy and other egal acts, ensuring that it builds a sustainable value in a socially responsible manner.
The Company is wholly owned by the State of the Republic of Lithuania.

$\begin{array}{llllll}\begin{array}{l}\text { Republic of Lithuania represented by the Ministry of } \\ \text { Finance of the Republic of Lithuania }\end{array} & 1,212,156 & 100 & 1,212,156 & 100\end{array}$
As at 31 December 2018 under current employment contracts the Group and the Company employed As at 31 and 108 employees, respectively ( 31 December 2018: 3,813 and 125 employees contracted, respectively).
These financial statements were authorized for issue in accordance with a resolution of the directors on 20 April 2020.
The Company's shareholders have a statutory right to either approve or refuse to approve these
financial statements and require the management to prepare a new set of financial statements.

## 2 Summary of significant accounting policies

The Company and the Group first-time adopted IFRS 16 Lease in the financial year ended 31 December 2019, which had a significant impact on the Company's and the Group's financial and disclosure of leases. All leases result in the lessee obtaining the right to use an asset at the start and disclosure of leases. All leases result in the lessee obtaining the right to use an asset at the start 16 eliminates the classification of leases as either operating leases or finance leases as is required by
IAS 17 and, instead, introduces a single lessee accounting model. Lessees are required to recognize:

Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand uniess otherwise stated (a) assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value; and (b) depreciation of lease assets separately from interest on lease liabilities in the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently. When the Group/Company is a lease, the value of assets being transferred under the lease agreement and
related lease liabilities is stated in the Group and the Company's statement of financial position.
The Company and the Group accounted for the impact of the first-time adoption of IFRS 16 starting from 1 January 2019 using the modified retrospective approach
The Company and the Group performed the calculation of assets transferred according to the lease agreement and related liabilities under IFRS 16. At 1 January 2019, the Company and the Group recognized assets and liabilities managed under the right-of-use, which indicates the impact of the
first-time adoption of IFRS 16 on the Group's and the Company's financial statements.
The impact of the first-time adoption of IFRS 16 on the items of the Group's statement of financial
position is shown in the table below:

## $\begin{array}{lc}\text { IFRS } 16 & \text { As at } 1 \text { January } \\ 2019\end{array}$

## $\begin{array}{r}2,425,573 \\ 2,055,417 \\ 50,535 \\ 442,884 \\ \hline 2,868,457 \\ 1,302,522 \\ 1,169,994) \\ 1,180,988 \\ 26,615 \\ 384,947 \\ 7,505 \\ \hline 2,868,457\end{array}$ <br> 

The impact of the first-time adoption of IFRS 16 on the Company's financial statements is shown in
the table below:

|  | As at 31 <br> December 2018 | IFRS 16 | $\begin{gathered} \text { As at } 1 \text { January } \\ 2019 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets | 1,892,716 | 1,024 | 1,893,740 |
| Right-of-use assets | - | 1,024 | 1,024 |
| Current assets | 197,404 | - | 197,404 |
| TOTAL ASSETS | 2,090,120 | 1,024 | 2,091,144 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity | 1,310,198 | - | 1,310,198 |
| Retained earnings (deficit) | 78,231 | - | 78,231 |
| Non-current liabilities | 671,623 | 253 | 671,876 |
| Non-current lease liabilities | - | 253 | 253 |
| Current liabilities | 108,299 | 771 | 109,070 |
| Lease liabilities | - | 771 | 771 |
| TOTAL EQUITY AND LIABILITIES | 2,090,120 | 1,024 | 2,091,144 |

 af accounting. The amendments have not yet been endorsed by the EU. Management has assessed that adoption of new standard will have no significant effect on financial statements of the Company and the Group.

Amendments to References to the Conceptual Framework in IFRS Standards
(published 29 March 2018, effective from 1 January 2020)
The Conceptual Framework sets out a comprehensive set of concepts for financial reporting, standard setting, guidance for preparers in developing consistent accounting policies and assistance to others in their efforts to understand and interpret the standards. The IASB has also issued a separate Standards, which sets out the amendments to affected standards in order to update references to the Standards, which sets out the amendments to affected standards in order to update references to the
revised Conceptual Framework. Its purpose is to support transition to the revised Conceptual
 IFRS Standard applies to a particular transaction. The Company and the Group are currently
assessing the impact of this amendment on their financial statements. Amendments to IFRS 3: Definition of a Business
> (published 22 October 2018, effective from 1 January 2020)
 at resolving the difficulties that arise when an entity is determining whether it has acquired a business or a group of assets. The amendments are effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 January 2020, with earlier adoption permitted. The amendments have not yet been endorsed by the
EU. The Company and the Group are currently assessing the impact of this amendment on their financial statements.

Amendments to IAS 1 and IAS 8: Definition of a Material
The amendments are effective annual reporting periods beginning on or after 1 January 2020. 1 January. or later with the option to apply earlier. The amendments clarify the definition of 'material' and how it should be applied. New definition clarifies that 'information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial
information about a specific reporting entity.' In addition, the explanations accompanying the definition information about a specific reporting entity.' In addition, the explanations accompanying the definition all IFRSs. The amendments have not yet been endorsed by the EU. The Company and the Group are currently assessing the impact of this amendment on their financial statements.

## Amendments to IFRS 9, IAS 39 and IFRS 7: Interest Rate Benchmark Reform (published 26 September 2019, effective from 1 January 2020)

Amendments to IFRS 9, IAS 39 and IFRS 7 conclude phase one of its work to respond to the effects of Interbank Offered Rates (IBOR) reform on financial reporting. Phase two will focus on issues that could affect financial reporting when an existing interest rate benchmark is replaced with a risk-free interest rate (an RFR). The amendments published, deal with issues affecting financial reporting in the period before the replacement of an existing interest rate benchmark with an alternative interest rate and address the implications for specific hedge accounting requirements in IFRS 9 Financial Instruments and IAS 39 Financial Instruments: Recognition and Measurement, which require forward-
looking analysis. The amendments provided temporary reliefs, applicable to all hedging relationships

Ignitis grupe UAB, company code 301844044 NOTES TO THE FINANCIAL STATEMENTS
 IFRIC 23 Uncertainty over Income Tax Treatment taxes, are applied where there is uncertainty over income tax treatments. The Interpretation provides guidance on considering uncertain tax treatments separately or together, examination by taxation aircrises the interpretation had no significant impact on the Company and the Group's financial statements.

## Amendments to IAS 19: Plan Amendment, Curtailment or Settlement

(published 7 February 2018, effective from 1 January 2019)
The amendments require entities to use the updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after such an evelt. To settlement affect the asset ceiling requirements. According to the Company and the Group's management, the first-time adoption of the amendments had no significant impact on the Company and the Group's financial statements.

Annual Improvements to IFRSs 2015-2017 Cycle
(published 17 December 2017, effective from 1 January 2019)

- IFRS 3 Business Combinations and IFRS 11 Joint Arrangements: The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasurity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.

IAS 12 Income Tax: The amended explains that an entity recognises all income tax consequences listributabls where it has recognised the transactions or evens that generated in profit or loss or in other comprehensive income. This requirement applies in all circumstances as long as payments on financial instruments classified as equity are distributions of profits.

IAS 23 Borrowing Costs: The amendments to paragraph 14 clarify that, when a qualifying asset is ready for its intended use or sale, and some of the specific borrowing related to that qualifying borrows generally

According to the Company's and the Group's management, the first-time adoption of the regular
Other new standards, amendments and interpretations that are mandatory for annual periods beginning on 1 January 2020 or later and that have not been adopted when preparing these financial statements:

Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its (published 11 September 2014, effective date not appointed)

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IFRS 28, in dealing with the sale or contribution of assets between an investor and its recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business,

The financial statements of subsidiaries have been prepared using uniform accounting policies and for the same reporting period as that covered by the financial statements of the parent company. On transactions among the Group companies are eliminated.

Non-controlling interest represents a part of profit or loss and net assets which is not controlled by the Group. Non-controlling interest is reported separately in the consolidated statement of profit or loss and other comprehensive income. The share of equity attributable to the non-controlling interest and

## Business combinations

## Business combination applying IFRS 3 (subsidiaries that are not under common control)

Acquisition of subsidiaries that are not under common control is accounted for using the acquisition method. When the acquisition method is applied the consideration transferred in a business combination is measured as fair value of net assets transferred to the former owners of the acquiree

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at
their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and assets or liabilities related to employee benefit arrangements are recognised and measured in accordance with IAS 12 and IAS 19 respectively, share-based payment arrangements of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with IFRS 2 at the acquisition date (see below); and
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 are
measured in accordance with that Standard.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the (see above), or additional assets or liabilities are recognised, to reflect new information obtained about see above), or additional assets or liabilities are recognised, to reflect new information obtained about
facts and circumstances that existed as of the acquisition date that, if known, would have affected the amounts recognised as of that date.

## Goodwill

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any


 any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase Contingent consideration
 consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination.
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated

Changes in ownership interest in a subsidiary that do not result in changes in control
Transactions with non-controlling interests that do not result in a loss of control are presented within equity, i.e. as transactions with equity owners. The difference between the fair value of the is recorded as equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.
2.3

A subsidiary is an entity directly or indirectly controlled by a parent company. Investments in directly controlled subsidiaries are stated in the parent company's balance sheet at acquisition cost less impairment loss, where the investment's carrying amount in the parent company's statement of finacial cost at its fair value as at acquisition date. Afterwards, decrease/increase in consideration payable is cost at its fair value as at acquisition date. Afterwards, decrease/increase in consideration payable is
accounted through profit or loss and may trigger impairment test for investment in the subsidiary. 2.4 Investments in associates and joint ventures

An associate is an entity over which the Group/Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not
control or joint control over those policies.

In the parent company's statement of financial position investments in associates are stated at acquisition cost less impairment loss, where the investment's carrying amount in the parent's statement of financial position exceeds its estimated recoverable amount.

In the consolidated financial statements of the Group results of operations, assets and liabilities of associates are accounted for using an equity method, except when the investment is classified as
held-for-sale and it is recognised according to IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. Under the equity method, investments in associates at initial recognition are carried at cost as adjusted for post-acquisition changes in the Group's share of the net assets of the
 amount of the investment in the associate. Adjustments to the investment's carrying amount are also the associate's other comprehensive income.

Losses of an associate in excess of the Group's share of assets in that associate are not recognised,
unless the Group had incurred legal or indirect obligations or made payments on behalf of the associate or joint venture.

Any excess of the cost of acquisition over the fair value of the Group's share of net identifiable assets, iabilities and contingent liabilities of the associate at the date of acquisition is recognised as deemed goodwill. The goodwill is included in the net book amount of the investment and is assessed for mpairment as part of the investment. Any excess of the fair value of the Group's share of net is recognised immediately in profit or loss. Where the Group company conducts transactions with an is recognised immediately in profit or loss. Where the Group company conducts transactions with an

[^43]a revaluation decrease of the same asset previously recognised in profit or loss. Decreases in the carrying amount of an asset arising on revaluation are recognised in profit or loss; decreases that charged against the revaluation reserve. Each year the difference between depreciation based on the revalued amount of the asset (when the carrying amount increases after revaluation) is charged to profit or loss and depreciation based on the asset's original acquisition cost is transferred from
revaluation reserve to retained earnings, net of deferred income tax.

Depreciation of property, plant and equipment is calculated using the straight-line method to allocate the acquisition cost/revalued amounts to their residual values over their estimated useful lives (number of years), as follows:
tems included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (hereinafter 'the functional currency'). The consolidated financial statements are presented in the euros (EUR).

## Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at year-end exchange rate of
monetary assets and liabilities denominated in foreign currencies are recognised in the profit (loss).

## Group companies

On consolidation, the assets and liabilities of foreign operations are translated into euros at the rate of exchange prevailing at the reporting date and their statements of profit or loss are translated at average exchange rates observed during reporting period. The exchange differences arising on translation for consolidation are recognised in other comprehensive income. On disposal of a foreign operation, the to profit or loss.

### 2.6 Property, plant and equipment

Property, plant and equipment is stated at cost or revalued amount. The following categories of Property, plant and equipment are accounted for at cost less accumulated depreciation and
impairments

- Assets of Hydro Power Plant, Pumped Storage Power Plant,

Plant No 3),
Wind power plants and their installations,
IT and telecommunication equipment.

- Gas distral equipment and installations,
- IT and telecommunication equipment.

All other property, plant and equipment are measured at revaluated amounts, based on periodic valuations by external independent valuers or by the Group's management, less subsequent accumulated depreciation and subsequent accumulated impairment losses. Any accumulated amount of the asset and net amount is restated to the revalued amount of the assets.

Cost includes replacement costs of components of property, plant and equipment when incurred and when these costs meet the recognition criteria of property, plant and equipment. All other repairs and
maintenance costs charged to the statement of profit or loss and other comprehensive income as incurred.

Increases in the carrying amount arising on revaluation of property, plant and equipment are recognised in other comprehensive income and accumulated to the revaluation reserve in shareholders' equity. However, the increase is recognised in profit or loss to the extent that it reverses
persons in which electric networks were established since 2018 on the basis of contractual servitudes. The useful life of an intangible asset (right to use the land which has a servitude) is indefinite, therefore, right to use the land is granted for an indefinite period of time according to the conditions of agreements for compensation for servitudes as well as Clause 4.130 of Civil code. Accordingly, right to use the land (to which servitude is applied) is retained by the Group regardless of the condition, repairs or renewals of Group's assets constructed on the mentioned land. Since, right-to-use the land is indefinite accounted for provision to compensate land owners for servitudes in accordance with requirements of IAS 37 Provisions, Contingent Liabilities and Contingent Assets (see Note 2.21, Provisions). Remeasurement of provision due to changes in underlying assumptions is accompanied with
respective adjustment of carrying amount of intangible assets.

The Group tests the intangible assets of servitudes for potential impairment, by comparing their recoverable value with the carrying value at least once per year or when there are signs of impairment. If the value of the asset changes, such change is accounted for by decreasing/increasing the value of
the servitudes. the servitudes.
Special condition

## Special conditions on land use (protection zones)

The Group's intangible assets includes the Group's obligations to register and the right to use a thirdparty land on the basis of special conditions on land use. The accounting policies applied are similar to those applied for intangible assets 'Servitudes'.

## Other intangible assets

Construction in progress is transferred to appropriate categories of property, plant and equipment when it is completed and ready for its intended use.

## słəsse Әાવ!Duełu|

## , licences and trademarks

Patents, licenses and trademarks are measured initially at purchase cost and are amortised on a straight-line basis over their estimated useful lives.

Intangible assets acquired in a business combination and recognised separately from goodwill are recognised initially at their fair value at the acquisition date (which is regarded as their cost). cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately.

Amortisation is calculated using a straight-line basis over the estimated useful life of 3 to 5 years or a specific validity term of a license and/or patent, if any. Useful life is reviewed on year-by-year basis.
For the license acquired in a business combination (license to produce electricity with incentive tariff), useful life is determined to be 12 years.

## Computer software

## Emission allowances

## 

## Servitudes

 plots owned by third persons on the basis of servitudes. Servitudes comprise statutory and contractual servitudes. Statutory servitudes comprise the Group's rights to use the land plots owned by third persons in which electric networks were established up to 10 July 2004 on the basis of statutory servitudes. Contractual servitudes comprise the Group's rights to use the land plots owned by third
amount does not exceed the carrying amount that would have been determined had no impairment
oss been recognised for the asset（cash－generating unit）in prior years．A reversal of an impairment loss is recognised immediately in profit．

## 2．10 Investment property

Investment property，which consists of the Group＇s buildings and structures，is held to earn rentals or for capital appreciation．Investment property is recognised initially at acquisition cost，and is subsequently carried at fair value，which is determined by independent property valuers．Investment property is not depreciated，and gain or loss on change in the fair value of investment property is
recognised in profit or loss for the reporting period．

Transfers to and from investment property are made only when there is an evidence of change in the purpose of use of assets．Certain immovable property may be occupied by the Group，with the remainder being held for rental yields or for capital appreciation．If part of immovable property occupied by the Group can be sold separately，the Group accounts for such property separately．The portion
that is owner－occupied is accounted for under IAS 16 and the portion that is held to earn rentals is accounted for under IAS 40.

## 2．11 Assets held－for－sale

Non－current assets held－for－sale are stated at the lower of the carrying amount and fair value less costs of disposal if the carrying amount is recovered principally through a sale transaction rather than through a continuing use．

## 2．12 Financial assets

 when，it becomes party to the contractual provisions of the instrument．The purchase or sale of financial assets is recognised using trade date accounting．

Financial assets are initially measured at fair value plus，in the case of a financial asset not at fair value through profit or loss，transaction costs that are directly attributable to the acquisition of a financial Transaction costs comprise all charges and commissions that the Company／Group would not have paid if it had not entered into an agreement on the financial instrument．

## The Company and the Group classify their financial assets into the following three new categories：

 （i）financial assets subsequently measured at amortised cost；（ii）financial assets subsequently measured at fair value through
（ii）financial assets subsequently measured at fair value through other comprehensive income；and
（iii）financial assets subsequently measured at fair value through profit or loss．
Subsequent to initial recognition，financial assets are classified into the afore－mentioned categories
 ן！！⿱亠䒑⿱口儿，
 to achieve a particular business objective of the Company／Group．The intentions of the
Company＇s／Group＇s management regarding separate instruments has no effect on the applied

The effective interest rate is the rate that exactly discounts estimated future cash inflows through the expected life of the financial asset to the gross carrying amount of the financial asset that shows the effective interest rate, the Company/Group estimates the expected cash flows by considering all the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses. The calculation includes all fees and points
paid or received between parties to the contract that are an integral part of the effective interest rate, paid or received between parties to the contract that are an integral part of the effective interest rate, the expected life of a group of similar financial instruments can be estimated reliably. However, when it is not possible to reliably estimate the cash flows or the expected life of a financial instrument (or group of financial instruments), the Company/Group uses the contractual cash flows over the full
contractual term of the financial instrument (or group of financial instruments).

## Impairment of financial assets - expected credit losses

The Group and the Company assesses on a forward-looking basis the expected credit loss associated
with its debt instruments carried at amortised cost regardless of whether there are any impairment
Credit losses incurred by the Company/Group are calculated as the difference between all contractual
 that the Company/Group expects to receive (i.e. all cash shortfalls), discounted at the original effective inancial instrument through the expected life of that financial instrument, including cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

Expected credit losses are measured in a way that reflects an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes; the time value of money; and reasonable and supportable information about past events and current conditions, and reasonable and
supportable forecasts of future events and economic conditions at the reporting date.

Lifetime expected credit losses are the expected credit losses that result from all possible default of settlement of the financial asset or ultimate write-off of the financial asset.

The Company/Group seeks for lifetime expected credit losses to be recognised before a financial
instrument becomes past due. Typically, credit risk increases significantly before a financial instrument instrument becomes past due. Typically, credit risk increases significantly before a financial instrument
 restructuring) are observed. Consequently, when reasonable and supportable information that is more
forward-looking than past due information is available without undue cost or effort, it is used to assess forward-looking than past due information is available without undue cost or effort, it is used to assess or collectively assessed credit risk of loans granted and trade receivables. Credit risk is assessed based on all reasonable information, including future-oriented information.

For short-term trade receivables without a significant financing component the Company/Group applies a simplified approach required by IFRS 9 and measures the loss allowance at expected lifetime
credit losses from initial recognition of the receivables.

The Company/Group assesses impairment of amounts receivable individually or collectively.
Debt instruments that do not meet the criteria of financial assets to be measured at amortised cost or
financial assets to be measured at fair value through other comprehensive income (FVOCI) are stated as financial assets to be measured at fair value through profit or loss (FVPL)
To this category, the Company/Group attributes amounts receivable from disposal of business or equity instruments that do not meet the SPPI conditions. The Company/Group attributes financial assets to assets measured at fair value through profit or loss, if this eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as 'an accounting mismatch') that would otherwise arise from measuring assets or liabilities or recognising gains or losses thereof on
different bases. A gain or loss on fair value measurement of debt investment is recognised in profit or loss in the period in which it arises.

## Effective interest method

Assets held in order to collect contractual cash flows that represent solely payments of principal and recognised as finance income and amortised using the effective interest rate method. Any gain or loss arising from the write-off of assets is recognised in the statement of profit or loss and other comprehensive income. Impairment losses are accounted for as impairment and write-off expenses in
the statement of profit or loss and other comprehensive income.

## Financial assets at fair value through profit or loss

Financial assets are recognised as current assets, except for maturities greater than 12 months after
the date of the preparation of the statement of financial position, in which case they are classified as non-current assets.

## 

Loans granted by the Company/Group, amounts receivable, and cash and cash equivalents are
 amount and interest inflows. These assets are stated at amortised cost using the effective interest red inal write-down for expected credit losses. Effective interest rate method is a method applied to allocate interest income over the relevant period so as to achieve a constant periodic rate of interest (effective
 instrument over the expected life of the financial instrument or a shorter period, if necessary. Financial assets at fair value through profit or loss business model. The Company/Group may apply more than one business model to manage its
financial assets. In view of the business model applied for managing the group of financial assets, the
 accounting for financial assets, except for financial assets subsequently measured at fair value through
other comprehensive income as the Group and the Company does not have this kind of assets, is as follows:
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tolows:
Loans granted by the Company/Group, collect contractual cash flows that can

30 days. In case of other evidence available the Company/Group accounts for all lifetime expected
30 days. In case of other evidence available, the Company/Group accounts for all lifetime expected

## Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired include observable data about the following events
(b) a breach of contract, such as a default or past due event for more than 90 days; c) the lender, for economic or contractual reasons relating to the borrower's financial d c) the lender, for economic or contractual reasons relating to the borrower's financial difficulty, having
granted to the borrower a concession that the lender would not otherwise consider;
(d) it is becoming probable that the borrower will enter bankruptcy or another financial reorganisation; (e) the disappearance of an active market for that financial asset because of financial difficulties;
(f) the purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.

The combined effect of several events that may occur simultaneously or subsequently throughout the term of validity of the agreement on the financial assets may have caused financial assets to become
credit-impaired.

The lifetime expected credit losses of loans receivable and trade receivables is recognised in profit or
loss through the contrary account of doubtful receivables.

Derecognition of financial assets

A financial asset (or, where applicable a part of financial asset or group of similar financial assets) is the rights to receive cash flows from the asset have expired;
the right to receive cash flows from the asset is retained, but an obligation is assumed to pay them the rights to receive cash flows from the asset are transferred and either (a) substantially all the risks
 asset have neither been transerred nor retained, but control of the asset has been transfered.
 created or retained in the transfer are recognised separately as assets or liabilities,
 recognised to the extent of continuing involvement in the financial asset.

Whether the control of the transferred asset is retained depends on the transferee's ability to sell the asset. If the transferee has the practical ability to sell the asset in its entirety to an unrelated third party and is able to exercise that ability unilaterally and without needing to impose additional restrictions on

[^44]2.13 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the first-
in, first-out (FIFO) method, except for natural gas and liquefied natural gas, the cost of which is
of direct issue costs. Share premium represent the difference between the nominal value of shares
and the proceeds received.
Financial liabilities
Liabilities are classified as financial liabilities at fair value through profit or loss, or other financial
liabilities.
Other financial liabilities
Other financial liabilities, including borrowings and bonds issued at the moment of initial recognition,
are recognised at fair value, less transaction costs.
In subsequent periods, other financial liabilities are measured at amortised cost using the effective
interest rate method. Interest expenses are recognised using the effective interest method.
Financial liabilities are classified as current liabilities unless the Company/Group has an unconditional
right to defer settlement of the liability for at least 12 months after the reporting date. right to defer settlement of the liability for at least 12 months after the reporting date.
If a financing agreement concluded before the balance sheet date proves that the liability was noncurrent by its nature as of the date of the balance sheet, that financial liability is classified as non-
current.
Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial time (more than one year) to get ready for intended use or sale (qualifying assets) are capitalised as part of the costs of those assets until those assets are completely
ready for use or sale. Interest income that relate to temporal investment of borrowed funds until their ready for use or sale. Interest income that relate to temporal investment of borrowed funds until their use for the acquisition of the assets are deducted from the acquisition cost of the assets.
Derecognition of financial liabilities
Derecognition of financial liabilities
A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. When an existing financial liability is replaced by another from the same lender on
substantially different terms, or the terms of an existing liability are substantially modified, such an substantially different terms, or the terms of an existing liability are substantially modified, such an new liability. The difference between the respective carrying amounts is recognised in the statement of profit or loss and other comprehensive income.

### 2.18 Lease liabilities

[^45]At the commencement date, the lease payments included in the measurement of the lease liability
comprise the following payments for the right to use the underlying asset during the lease term that
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All amounts are in EUR thousand unless otherwise stated determined using the weighted average costing method. The cost of inventories comprises purchase price, taxes (other than those subsequently recoverable by the Group and the Company from the tax inventories. Cost does not include borrowings costs. Net realisable value is the estimated selling price in the ordinary course of business, less attributable variable selling expenses.
Natural gas balance cost is determined according to the weighted average. The Group's inventories, at acquisition cost. The value of natural gas in storage and the cost price of natural gas shall is calculated using a weighted average cost method. The weighted average price is calculated as the

### 2.14 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand deposits held at call with banks and other short-term highly liquid investments with original maturities When an entity acquires its own shares, the shares acquired are deducted from equity. For the purpose of the statement of profit or loss and other comprehensive income, no gain or loss is recognised on
the purchase, sale, issue or cancellation of the entity's own equity instruments.
Share premium represents the difference between the nominal value of the new share issue and the fair value of consideration received for shares sold.

### 2.16 Trade payables

rade payables are recognised when the other party has performed its obligations under the contract. the effective interest rate method.
2.17 Financial liabilities and equity instruments issued

## Recognition of instruments as debt or equity instruments

Debt or equity instruments are classified as financial liabilities or equity based on the substance of the arrangement.

Equity instrument is any contract that evidences an interest in the assets of the Company/Group after


### 2.15 Issued capital <br> \section*{Ordinary shares are classified as equity.}

fair value of consideration received for shares sold.
arrangement.
Equity instruments
educting all of liabilies. Equity instruments are recorded at the value o proceeds received net
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are not paid at the commencement date: fixed payments, less any lease incentives receivable; variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the guarantees; the exercise price of a purchase option if the Company/Group is reasonably certain to exercise that option; payments of penalties for terminating the lease, if the lease term reflects the an index or a rate include, for example, payments linked to a consumer price index, payments linked to a benchmark interest rate (such as LIBOR) or payments that vary to reflect changes in market rental rates.

## Subsequent measurement of lease liability

After the commencement date, the Company/Group measures the lease liability by: increasing the carrying amount to reflect interest on the lease liability; reducing the carrying amount to reflect the
lease payments made; and remeasuring the carrying amount to reflect any reassessment or lease modifications or to reflect revised in-substance fixed lease payments.
After the commencement date, the Company/Group shall recognise in profit or loss, unless the costs are included in the carrying amount of another asset applying other applicable Standards, both. interest in the period in which the event or condition that triggers those payments occurs.

## Remeasurement of lease liability

After the commencement date, the lease liability is remeasured to reflect changes to the lease payments. The Company/Group recognises the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset. However, if the carrying amount of the right-of-use asset is Company/Group shall recognise any remaining amount of the remeasurement in profit or loss.
The Company/Group remeasures the lease liability by discounting the revised lease payments using號 revised lease payments on the basis of the revised lease term or when there is a change in the
assessment of an option to purchase the underlying asset, assessed considering the events and circumstances. The Company/Group determines the revised lease payments to reflect the change in amounts payable under the purchase option.
If there is a change in the lease term or in the assessment of an option to purchase, the Company/Group shall determine the revised discount rate as the interest rate implicit in the lease for
at the date of reassessment, if the interest rate implicit in the lease cannot be readily determined.

Deferred income tax is accounted for using the liability method. Deferred tax assets and deferred tax
liability are recognised for future tax purposes to reflect differences arising between the tax bases of
assets and liabilities and their carrying amounts in the financial statements. Deferred tax liabilities are
recognised on all temporary differences that will increase the taxable profit in future, whereas deferred
tax assets are recognised to the extent that is probable to reduce the taxable profit in future. These
assets and liabilities are not recognised when temporary differences arise from goodwill or from initial
recognition of an asset or liability in a transaction other than a business combination that at the time
of the transaction affects neither accounting, nor taxable profit or loss.
The carrying amounts of deferred income tax assets are reviewed at each reporting date and reduced
 to an amount which is likely to reduce the taxable profit in future.

Deferred income tax is determined using tax rates that are expected to apply when the related deferred
income asset is realized or the deferred income tax liability is settled.
Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same
fiscal authority.

## Current and deferred income tax for the reporting period

Current and deferred income tax are recognised as income or expenses and included in net profit or
 ensive income in the same or subsequent period or business combination.

## Intra-group transfer of accrued tax losses

Upon transfer of the accumulated tax losses to other companies of the Group the transferor derecognises deferred tax attributable to transferred tax loss carried forward and recognizes the consideration receivable in the statement of profit or loss and other comprehensive income under 'Deferred income tax expense' caption. The consideration received is presented in the cash flow
statement under 'Income tax (paid)'.

The Company and the Group pay social security contributions to the State Social Security Fund (the
Fund) on behalf of its employees based on the defined contribution plan in accordance with the local egal requirements. A defined contribution plan is a plan under which the Group and the Company pay ixed contributions into the Fund and will have no legal or constructive obligations to pay further contributions if the Fund does not hold sufficient assets to pay all employees benefits relating to employee service in the current and prior period. The social security contributions are recognised as
an expense on an accrual basis and are included within remuneration expenses.
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All amounts are in EUR thousand unless otherwise stated b) The Group and the Company as Lessees accounting policy applicable before 1 January 2019 In the comparative period, the Group and the Company as a lessee classified leases that transfer substantially all of the risks and rewards of ownership as finance leases and all other leases as operating leases. For the purpose of a finance lease, upon initial recognition the leased assets wed lease payments. Subsequently, the assets were accounted for in accordance with the accounting policy applicable to that asset. Assets held under operating leases were not recognized in the Group recognized in profit or loss on a straight-line basis over the term of the lease.

## The Group and the Company are lessors

 a finance lease or an operating lease. If Group and the Company determines that the lease transiers substantially all of the risks and rewards of ownership of the underlying asset, the lease is a finance rewards incidental to ownership of an asset are classified as operating leases. Lease payments are accounted for on a straight-line basis over the lease term and recognised as revenue in the statement in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent payments are recognised as revenue in the period in which they are earned.
The accounting policies applied by the Group and the Company as a lessor in the comparative period were similar to those in IFRS 16.

### 2.19 Current and deferred income tax

## ncome tax

Income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute date.
Current income tax is calculated on profit before tax. Calculation of income tax is based on requirements of the Lithuanian regulatory legislation on taxation.
Standard corporate income tax rate of 15 per cent was applicable to the companies in Lithuania, in Poland - 19 per cent, in Latvia and Estonia - 20 per cent on the gross amount of the distribution.
In Lithuania tax losses can be carried forward for an indefinite period, except for losses incurred as a result of disposal of securities and/or derivative financial instruments. Such carrying forward is disrupted if the Company/Group changes its activities due to which these losses incurred except when Company/Group itself. The losses from disposal of securities and/or derivative financial instruments can be carried forward for 5 consecutive years and can only be used to reduce the taxable income earned from the transactions of the same nature In terms of utilizing tax losses carried-forward the amount may not exceed $70 \%$.of the taxpayer's taxable profits in a given year.
The prepaid income tax and recognized income tax liabilities are offset in the statement of financial
position of the Company/Group when they relate to the same taxation authority.

Provisions for registration of protection zones, compensations are recognised only when the Group has a legal obligation or irrevocable commitment as a result of past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a registration of protection zones and compensations are recognised as intangible assets based on the amounts to be compensated. If the effect of the time value of money is material, the amount of provision is discounted using the effective pre-tax discount rate based on the interest rates for the period and taking into account specific risks associated with the obligation. When discounting is
applied, increase in the provisions reflecting the period of past time is accounted for as finance expense.

Payments related to registration of protection zones are recorded as decreases of provision, while remeasurement of provision due to changes in underlying assumptions is recorded as change in respective intangible asset (Note 2.7).

## Provisions for onerous contracts

Provisions for onerous contracts represent unavoidable costs of meeting contractual obligations in excess of the economic benefits expected to receive. Provisions are measured at present value using
the effective interest rate method.

[^46]
### 2.22 Revenue and expense recognition

## Revenue from contracts with customers

The Group and the Company in the contracts with customers identifies performance obligations (stated either explicitly or implied) to transfer either distinct goods or services or series of distinct goods or Promised goods or services represent separate performance obligation if the goods or services are
 context of the contract).

Group's major legal performance obligations identified in the contracts with customers are: sale of electricity and gas, supply, transmission, distribution, new customers connection, provision of Public
 Note under heading "Public Service Obligations", LNGT services - under heading "LNGT security component".

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. Revenue is measured based on the consideration to which the Group expects to be entitled in a contract with a customer and excludes amounts collected
on behalf of third parties.
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## Termination benefits

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benmitted to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal or providing termination benefits as a result of an offer made to using market interest rate.

## Non-current employee benefits

Each employee of retirement age who terminates his/her employment with the Group and the Company upon retirement is entitled to receive a payment equal to 2 monthly salaries according and it reflects the present value of these benefits at the date of the balance sheet. The aforementioned non-current liability for pension benefits to employees at the reporting date is estimated with reference to actuarial valuations using the projected relative unit method. The present value of the defined non-
 in which the benefits will be paid to employees and that have maturity term similar to that of the related liability.

### 2.21 Provisions

Provisions are recognised when the Group and the Company have a legal obligation or irrevocable commitment as a result of past event, it is probable that an outflow of resources embodying economic the obligation. Expenses related to provisions are recorded in loss, net of compensation receivable. If the effect of the time value of money is material, the amount of provision is discounted using the risks associated with the provision as appropriate. When discounting is applied, increase in the provisions reflecting the period of past time is accounted for as finance expense.

## Provisions for servitudes

Provisions for servitudes are recognised only when the Group has a legal obligation or irrevocable commitment as a result of past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the current intangible assets in view of amounts to be compensated. If the effect of the time value of money is material, the amount of provision is discounted using the effective pre-tax discount rate based on the interest rates for the period and taking into account specific risks associated with the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognised as finance expense.
Payments of compensations to land owners are recorded as decreases of provision, while remeasurement of provision due to changes in underlying assumptions is recorded as change in respective intangible asset (Note 2.7).

Group having contracts with end users, where it is clearly stated that for operations of electricity transfer services (includes transmission and distribution) and meters is responsibility of the Group, did as a Pincipal and therefe the revenue from transmission services is recognized gross basis (see Note 4.13). In Latvia the electricity transmission and distribution services is
responsibility of the transmission/distribution system operator which is not a part of the Group, herefore in relation of these services the Group consider itself as an Agent (see Note 4.13). In Lithuania electricity distribution services are provided by the Group.

## Public Service Obligations (PSO)

The purpose of PSO services' provision is to implement the strategic objectives of the energy, economic and environmental policy of the Republic of Lithuania, ensuring the implementation of the interests of all electricity consumers. Under the public service obligation scheme approved by Ministry and transferred then to the budget, from which the Public Service Obligation Funds (hereinafter "PSO unds") are distributed (i.e. disbursed) to PSO service providers. The list of services supported by PSO is determined by the Government of the Republic of Lithuania.

## Collection of PSO fees

PSO fee is an integral part of electricity tariff to the customer. As well as transmission service fees the
 distribution grid, and transfer them to the operator of energy exchange Baltpool UAB, which also acts as the administrator of PSO services and is engaged in the collection of PSO fees, payments and administration of PSO funds.

The Group acting as an electricity supplier, who collects PSO fees through the electricity tariff from end users and then transfers them to operator of electricity exchange, consider itself as an Agent due to lack of control over PSO fees and therefore the income of PSO fees is recognized on a net basis
(Note 4.14, 4.27), i.e. an income and disbursements of PSO fees (regardless of whether the net of them is positive or negative) are recognized under the "Purchases of electricity, gas for trade and related services" item in a statement of profit or loss and other comprehensive income.

[^47]The Group is entitled to the PSO funds due to provision of PSO services that are approved by the Government of the Republic of Lithuania. PSO funds are recognized as revenue under the Revenue The Group obtains an income of the following PSO funds:
(i) The Group is entitled to the PSO funds due to provision of PSO services, related to predetermined power plants ensuring power system reserves, in previous years. From 1 January 2019 the Group obligation to receive the resulting difference in accordance with applicable laws regarding the PSO funds related to PSO services that were rendered in previous years. Given that the allocated amount of PSO funds was determined for the next calendar year by NERC in view of the projected costs of the Group, the difference in PSO funds raised due to that the projected costs differ from at factualy incurred in the coming years. A part of this resulting difference regarding the PSO funds is refunded during the year 2019 and is recognised in the statement of profit or
other comprehensive income under the item "Revenue from contracts with customers".

A part of PSO funds to be refunded by the state during the next 12 calendar months is recognised
in the statement of financial position under the current assets item "Other receivables", accordingly
g

Tariffs of electricity sold by the producers and independent suppliers of electricity as well as tariffs for recognised as an undertaking with significant power following the respective market research by NERC. In that case, the procedure for tariff setting is established by NERC. Tariffs for imported and exported electricity are not regulated.

Electricity supply is provided by the Group and the revenue from them is recognised over time based on the actual electricity supplied. Electricity transmission services are provided by transmission system operator which is not a part of Group. The Group collects electricity transmission fees from business customers and private individuals and transfer them to transmission system operator. In Lithuania, the

For certain service contracts, revenue is recognised based on the actual service provided to the end the reporting period as a proportion of the total services to be provided because the customer Company takes into consideration terms of contracts signed with customers and all significant facts from the contract with the customer

## Revenue from sale of electricity

The Group's sale of electricity to end customers includes sale of electricity, distribution, supply, rendered in the process of sale of electricity.

Revenue from sale of electricity to household customers is recognised in each reporting period invoices issued, in which the volume of electricity consumed is calculated. The volume of receive the data of electricity consumed according to the readings of meters due to specific reasons (customer's delays to present readings, fails of the remote meter's scanner or other agreements with he customer)the revenue from sale of electricity is recognised based on the average usage estimation method. By applying the average usage estimation method consumption of the electricity is calculated the certain period is calculated, and at the end of year is adjusted according to the actual readings. Revenue from sale of electricity to business customers is recognised upon sale of electricity based on the actual consumption of electricity which is determined according to the readings of electricity readings of measuring devices as submitted by customers.

## Electricity tariff

 a) Electricity price itself (import or price of manufactured) (b) Electricity supply services' price

Electricity transfer services' price, which include two components: transmission over high voltage
grid and distribution over medium and low voltage grid (d) PSO fee

Tariffs for electricity transmission, distribution and PSO fee are regulated by National Energy Regulatory Council (hereinafter 'NERC') by establishing the upper limit for tariffs of the transmission
and distribution services and PSO fee. Specific prices for the transmission and distribution and PSO
fee are established by the supplier of the service within the limits approved by NERC.
Revenue from electricity-related services
Other revenue from the services related to energy supply comprises the following:

1) revenue from generation of electricity of the active capacity reserve,
2) revenue from assurance of the capacity reserve,
3) revenue from reactive power and voltage management services,
4) system recovery after the total accident, including isolated operation testing (hereinafter 'the
Services').
The customer receives the benefits of other services related to energy supply at the same time the
The customer receives the benefits of other services related to energy supply at the same time the
 be rendered to the customer are defined separately from other services stipulated under the agreement. The services are rendered per customer. The performance obligation under the agreement concluded with the customer is to be carried out throughout the period of validity of the agreement. The progress of fulfilment of the performance obligation is assessed considering the volume of
services rendered, stated at electricity and power measurement units ( $\mathrm{kWh}, \mathrm{MW} / \mathrm{h}$, etc.). Under the agreement concluded with the customer, the customer is provided an option
Under the agreement concluded with the customer, the customer is provided an option to acquire
additional services and regulating electricity on demand. The customer is not obligated to acquire from additional services and regulating electricity on demand. The customer is not obligated to acquire from
the seller any amount of additional services defined (in the agreement). The fixed consideration for the service of system recovery after the total accident, including the service of isolated operation testing, is to be paid to the seller as per agreement. The seller is entitled to $1 / 12$ of the total price of the service each month. In view of the above, the whole of the agreement concluded with the customer is assessed at the moment of signing the agreement and the total consideration is attributed to the identified performance obligation.
For the purpose of its performance obligations, the seller recognises revenue pursuant to the provisions of IFRS 15 (paragraphs B39-B43) regarding customer options for additional goods or services, under which the revenue recognised is actually consistent with the invoices issued to the customer for the services relating to the supply and assurance of the active power and management price of the agreement that the seller intends to pay for the services of system recovery after the total accident, including isolated operation testing, throughout the term of validity of the agreement, i.e. within one year.

Revenue from supply and transfer (includes both transmission and distribution) of electricity to household customers is recognised in each reporting period according to invoices issued, in which the presented volume of electricity consumed is calculated on the basis of declared or actual readings, i.e. determined upon inspection or received via smart meters. If declared or actual meter readings are not available, revenue from supply and transfer of electricity is recognised based on the average usage
estimation method.

Revenue from supply and transfer of electricity to business customers is recognised over time based on the actual electricity supplied which is determined according to the readings of electricity meters. The Group has concluded that it is acting as an Agent in the provision of (i) electricity transfer, which includes both transmission and distribution and (ii) gas distribution services, provided in Latvia because the Group has no control over these service obligations (Note 4.13, 4.27).

Tariffs for electricity transmission, distribution and supply (both public and guaranteed) are regulated

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another part of PSO funds to be refunded after 12 months is recognised under the non-current assets' item "Non-current receivables" (Note 4.20).
(ii) the Group produces electricity from renewable energy sources which are public interest services period of 12 years at a premium to the market price. The revenue of PSO funds is calculated according to factual produced volume of electricity. PSO funds are paid under a public service obligations scheme based on pre-determined annual quantities and prices of services set by
NERC. The tariff is established by NERC based on the estimates of variable electricity production costs provided by the producers. Revenue from sales of electricity
 The sales of electricity produced using own resources are conducted at the Power Exchange hereinafter the Exchange) by submitting electricity sale offers to the Exchange. On the Day-Ahead automatic coupling algorithm does not by default reject the submitted offer of selling electricity. Transactions on the Intraday market are approved by market participants. Following the approval of the transaction, the system of the Exchange sends a confirmation of the concluded electricity sale



 transaction.

The price of the transaction and consideration to be paid to the seller correspond to the amount indicated in the confirmation notice of the transaction. The entire consideration of the seller payable at
a flat rate. Upon receipt of the confirmation on the conclusion of the transaction on the sale of electricity, the prices of that transaction remain unchanged.

Revenue is recognised considering the actually supplied electricity pertaining to the transaction, without any deduction of commissions that might be deducted by trading intermediaries representing the Group at the Exchange.

Electricity trading on stock exchange An income and costs from the sale of electricity on stock exchanges are recognized in accordance and related services" in a statement of profit or loss and other comprehensive income.

The Group participates in electricity trading exchange market through forward and future contracts.列 Settlements are made by settling liabilities between the Group and the other party to the exchange transaction, and by making a cash payment for the remaining outstanding debt. The Group accounts for contract balances in the financial statements at fair value, and income and costs are presented in and other comprehensive income as profit or loss. Presentation of income and costs in this one item based on the fact that, under IFRS 9, transactions made by the Group cannot be classified under the own use' exception, and therefore only the result of those transactions should be recognized in profit or loss (Note 4.26)
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by regulation institutions by establishing the upper limit for tariffs of the transmission, distribution and by the supplier of the service within the limits approved by regulation institution.

Revenue from electricity-related services: electricity balancing services
Revenue from electricity balancing services is recognized when the services are provided. In order to balance the electricity supply schedule, the Group provides service of electricity balancing: provides optimal amount of electricity in the transmission system.

Revenue from electricity balancing services is recognized as income in the statement of profit or loss and other comprehensive income on a monthly basis based on monthly reported amounts of electricity received / supplied.

## Revenue from supply of thermal energy

Under the agreements concluded with the customers, the seller commits to supply thermal energy to its customers in compliance with the defined technical requirements (temperature graph, pressure, flow, quality of thermofication water, etc.). Under the agreement concluded with the customer, the ingle performance obligation that the seller commits to is the supply of thermal energy. The customer receives and simultaneously consumes the benefits of the service relating to the supply of thermal performance obligation throughout the period of validity of the agreement. The progress of fulfilment
 to the customer as determined on the basis of data of metering devices.

In the agreement concluded with the customer, the consideration paid to the Group comprises the fixed part and the variable part. The fixed part comprises the customer's payments for the actually supplied thermal energy. The variable part arises due to default interest (interest on late payment) to be paid by the customer to the seller in cases where the customer fails to timely reimburse for the services rendered.

The Group recognises revenue considering the volumes of thermal energy actually produced and establishment of the heating price as approved by NERC.

## Revenue from sale of natural gas

The Group's tariff of natural gas to end customers includes sale of natural gas, distribution, supply, LNGT security component and other services rendered in the process of sale of natural gas. Natural gas tariff

Final natural gas tariff to end customers comprise of the following components:
(a) Cost of gas import
(b) Natural gas transfer
over medium and low pressure grids costs
(c) LNGT security component

In Lithuania natural gas distribution services are provided by the Group and the revenue from them is recognised over time based on the actual natural gas supplied. In Latvia natural gas distribution services are provided by the operator of distribution system which is not a part of the Group. Natural
gas transmission services are provided by the gas transmission system operator.
Since 2019, Ignitis UAB is providing dedicated LNG supply function. The company took over these In order to maintain the LNG Terminal infrastructure in minimum mode, a certain amount of natura transshipment and supply to the Lithuanian natural gas system or the international LNG market.

The Law on the LNG Terminal and the Description of the Natural Gas Supply Diversification Procedure determines that the required quantity shall be supplied by the designated supplier (nominated by the
Ministry of Energy for 10 years) by concluding a contract with the LNG supplier.

To ensure the operation of LNG terminal the designated supplier shall sell the required quantity on a competitive market and therefore its costs which due to the nature of its activities are exclusively borne
(whereas other suppliers don't incur) are compensated by operator of transmission system paying (whereas other suppliers don't incur) are compensated by operator of transmission system paying suppliers from end customers. Therefore the Group receives the revenue of these LNGT funds. LNGT


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## Revenue from distribution of natural gas

 based on to the readings of measuring devices provided by users or, if users did not provide the readings of measuring devices, referring to the quantities of gas calculated according to the approved Revenue from household customers is recognised over time based on the quantities of gas calculated culation of reve tare int matches between quantities of gas declared by household customers and quantities of gas distributed to them (an accrual basis). Revenue from consumers does not form a significant part of revenue from natural gas distroutio activities.

In relation of distribution services provided in Latvia the Group considers itself as an Agent. The Group responsible that these funds are used for their intended purpose. The Company is not exposed to any inventory risk, as well as the Group has no legal power to establish the pricing of gas distribution services provided in Latvia (Note 4.13, 4.27).

## Revenue from supply of natural gas

 operator (an accrual basis).Liquefied natural gas is sold to regulated (supervised) energy producers at the market price set and the parties. Revenue is recognised on a monthly basis according to quantity supplied.

Revenue from gas-related services: gas balancing services
The transaction of the balancing of natural gas provides two parts: the transmission of liquefied natural gas at the fixed value of natural gas as established in the agreement with an obligation to repurchase established in the agreement. The recipient of the service assumes the natural gas price risk.

Since the Group has an obligation to repurchase the transmitted quantity of gas or to return the recognised only for the balancing service rendered. month submitted on a monthly basis.
.
2003/07/EC, the greenhouse gas emissions trading scheme was developed which came into force on 1 January 2005. The first period of operation of this scheme covered 3 years from 2005 to 2007; the second period covered 5 years from 2008 to 2012 , and the third period covers 7 years from 2013 to 2020. The Scheme's operation period is in line with the period established under the Kyoto Agreement. The system functions on 'Cap' and 'Trade' basis. The governments of the EU Member States are required to set caps for each emission unit in the scheme and for the period of
implementation. These caps are specified in the National Allocation Plan to be developed by a responsible authority of each Member State (in Lithuania - the Ministry of Environment). The National Allocation Plan determines the annual emission amount (measured as tons of carbon dioxide equivalent) for each emission unit and each period and allocates annual emission allowances.
A Member State has an obligation to allocate emission allowances by 28 February of each year in
accordance with the National Allocation Plan. A Member State is to assure that an operator of each emission unit will submit data on the unit's actual amount of greenhouse gas emissions during the current calendar year not later than by 30 April of the next year.

## Intangible assets

The EU emission allowances are treated as intangible assets that were provided by the state or acquired by an entity in the form of non-monetary grant and that should be accounted for at fair value After the initial recognition (see in this note under the heading 'Government grant') emission carrying amount arising on the revaluation of emission allowances are presented in other comprehensive income and credited against revaluation reserve directly to equity and decreases in excess of the previously accumulated amount in the revaluation reserve are recognised in the profit or
loss in the statement of profit or loss and other comprehensive income. Upon the realisation of
 emission units, the positive balance in the revaluation reserve is recognised directly within retained
earnings. earnings.

## Government grant

The EU emission allowances provided to the Group at no consideration are treated as a non-monetary
government grant which is recognised at fair value at the date of its receipt or issuance. Subsequently, the government grant is recognised as income in proportion to emission allowances utilised during the validity period of emission allowances or upon their disposal.
Provision for the utilisation of emission allowances
As the Group makes emissions, a liability arises to pay for these emissions to the state using emission allowances, the nominal value of which is equal to the quantity of emissions. Such liability is a provision
 actual quantity of emissions is approved by an appropriate regulatory state authority. Changes in the value of liability are recognised in the profit or loss.

## Lending of emission allowances

Lending of emission allowances is a sale transaction during which assets are disposed and the right
to receive emission allowances is acquired. The right to receive emission allowances is recognised as
to the agreement and accounts for the amoun
and the established stage of completion ratio.
Other revenue sources
Interest income
Interest income is recognised on amortised
interest received (excl. value added tax) is a <br> \section*{\section*{Operating lease income is recognised on a proportionate basis over the lease period. <br> \section*{\section*{Operating lease income is recognised on a proportionate basis over the lease period. <br> <br> <br> Dividend income <br> <br> <br> Dividend income <br> <br> Operating lease} <br> <br> Operating lease income} <br> <br> Operating lease income}
Interest income is recognised on amortised cost basis. For the purpose of the cash flow statement,
interest received (excl. value added tax) is attributed to investing activities, whereas for the purpose


## of the statemen finance income

Revenue under the agreement concluded is recognised as at a certain date on a stage of completion assesses the ratio between the actually incurred expenses and the expenses projected in the estimate to the agreement and accounts for the amount of revenue as the product of the price of the agreement and the established stage of completion ratio.
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connection contracts with customers in the statement of financial position.

## Construction contracts

Construction and contractual services comprise a number of interrelated works. Accordingly, the obligation in the agreement concluded with the customer. The performance obligation under the agreement concluded with the customer is to be carried out throughout the period of validity of the method. The Group have determined that the input method, on the basis of costs incurred, provides an appropriate measure of progress towards complete satisfaction of the performance obligation.
After the completion of construction and contractual works, the seller grants a warranty period for these law tha goods used. Pursuant to paragraph B31 of therefore, it is not deemed a separate performance obligation of the seller.
The agreement concluded with the customer indicates the total price that the seller will recognise as revenue upon execution of the performance obligation over the validity period of the agreement. The
seller and the customer may agree that the consideration for contractual works might increase due to additional works or other costs, but no variable consideration arises in the agreement concluded with the customer as a result of this condition.
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## Asset-related grants

The Group for presentation in financial statements of grants related to asset uses the method which位 the form of non-current assets or in the form of cash intended for the acquisition of non-current assets. Grants are initially recorded at the fair value of the asset received and subsequently recognised in profit or loss by reducing the depreciation charge of the related asset over the expected useful life of the asset. Liability related to received asset-related grants is presented in the statement of financial
position under the non-current liabilities' item "Grants and subsidies" (Note 26).
Upon the revaluation of non-current assets grants related to non-current assets in respect of which impairment was recognised on revaluation are written off in a respective proportion.

## Income-related grants

Government and the European Union grants received as a compensation for the expenses or unearned income of the current or previous reporting period, also, all the grants, which are not grants related to assets, are considered as grants related to income. The income-related grants are unearned income to be compensated by that grant. Grants related to income are presented as part of profit or loss.

### 2.25 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group and the
Company's financial statements in the period in which the dividends are approved by the Company's shareholders.

### 2.26 Contingencies

Contingent liabilities are not recognised in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.
A contingent asset is not recognised in the financial statements but disclosed when an inflow or economic benefits is probable.

### 2.27 Events after the reporting period

All events after the reporting period (adjusting events) are accounted for in the financial statements provided that they are related to the reporting period and have a significant impact on the financial statements. Events after the reporting period that are significant but are not adjusting events are
disclosed in the notes to the financial statements. 2.28 Related parties
Related parties are defined as shareholders, heads of administration and their deputies, their close family members, state-owned enterprises and companies that directly or indirectly (through the
intermediary) control the Group or are controlled by, or are under common control with the Group,--
are used for the purpose of interest management, including interest rate swaps, interest rate options, interest rate collars, and interest rate swaptions. The aim must be that non-current borrowings with fixed interest rates comprised no less than $50 \%$ of the Group's consolidated long-term loan portfolio. The usage of any of the interest rate derivatives requires the expiry date of the derivative to correspond
to the maturity date of the debt obligation. to the maturity date of the debt obligation.
The risk of adverse changes in the interest rate of the investment is not actively insured. Risk management measures are applied only when the market has obvious indications that the interest rate
might significantly decrease, resulting in negative investment returns.
Interest rate risk is assessed in relation to sensitivity of the Group's and the Company's profit to potential shift in interest rates. This assessment is given in the table below.

| Group | Increase/decrease, <br> percentage points | (Decrease)/increase in <br> profit |
| :---: | :---: | :---: |
| 2019 | $0,3 /-0,3$ | $(48) / 48$ |
| 2018 | $0,3 /-0,3$ | $(40) / 40$ |
|  |  |  |
| Company | Increase/decrease, | (Decrease)/increase in |
| 2019 | percentage points | profit |
| 2018 | $0,3 /-0,3$ | $51 /(51)$ |
| $0,3 /-0,3$ | $52 /(52)$ |  |

As at 31 December 2019 and 31 December 2018, the Group and the Company had no significant valid
interest rate swaps.

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For the year ended 31 December 2019 All amounts are in EUR thousand unless otherwise stated 2.33 Put option arrangements
The Group has a written put option over the equity of subsidiary Kauno Kogeneraciné Jégainé UAB which permit the holder to put their shares in the subsidiary back to the group in a deadlock situation at the value of funds invested (period of construction and one year after the end of construction) and the market price (one year after start-up) less $15 \%$. The amount that may become payable under the
option on exercise is initially recognised at the present value of the redemption amount within liabilities with a corresponding charge directly to non-controlling interest in equity. The liability is subsequently accreted through finance charges up to the redemption amount that is payable at the date at which derecognised with a corresponding adjustment to non-controlling interest in equity.

## 3 Financial risk management

### 3.1 Financial risk factors

The Group and the Company are exposed to a variety of financial risks in their operations: market risk
 adversely affect the Group and the Company's financial performance results.

## Market risk

Foreign exchange risk
The sale/purchase contracts of the Group and the Company are mainly denominated in the euro. əчt 久il agreement on natural gas purchase and supply is concluded in the same currency.
In 2017, the Company's subsidiary Ignitis UAB established in Poland a company Ignitis Polska Sp. z 0.0. controlled by the Group, whose assets and liabilities are recorded in Polish zloty. The expansion fluctuations in exchange rates of the Polish zloty against the euro. The Group has not entered into the PLN / EUR exchange rate swaps. As the group expands in Poland, management will consider entering into exchange rate swaps.

## Interest rate risk

The Group's income and cash flows are affected by fluctuations in market interest rates because the
 exposed to interest rate risk.
Interest rate risk is substantially related to the risk that the interest rate of the credits held by the Company and the Group might be subjected to adverse changes.
In assuming debt obligations, it is aimed that non-current liabilities would bear a fixed interest rate. If
the fixing of the interest rate is not possible due to objective reasons and the liability assumed comprises a significant amount (in the context of the Company or the Group), interest rate derivatives
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated The table below presents allocation between the fair value hierarchy levels of the Group's financial evels):

158,658

The table below presents allocation between the fair value hierarchy levels of the Company's financial instruments as at 31 December 2019 (refer to Note 2.30 for the description of the fair value hierarchy
levels):

| Company | Carrying <br> amount | Level 1 <br> Quoted <br> prices in <br> active <br> markets | Lthevel 2 <br> or indirectly <br> observably <br> inputs | Unobservable 3 <br> inputs | In total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |


| Measured at fair value through profit (loss) <br> Assets <br> Receivable for the sale of <br> LitGrid AB | 10 | 158,658 |
| :--- | :---: | :---: |
| Measured at amortized costs |  |  |
| Mssets <br> Aseen bond receivables |  |  |
| Grom subsidiary Energijos <br> skirstymo operatorius AB | 10 | 416,288 |
| Liabilities <br> Bonds issued <br> Debt liabilities to OP | 23 | 590,120 |
| Corporate Bank Plc and <br> SEB Bankas AB | 23 | 82,247 |

As at 31 December 2019, the Group and the Company accounted for an amount receivable for the sale of LitGrid AB at fair value through profit or loss. The carrying amount of the amount receivable was equal to EUR 158,658 thousand ( 31 December 2018 - EUR 158,658 thousand). Their fair value cash flows using the rate of $0.614 \%$ ( 31 December 2018-0.614\%).
The carrying amount of the loans of Ignitis gamyba AB was equal to EUR 25,734 thousand (31 thousand as at 31 December 2019 (31 December 2018 - EUR 34,655 thousand). The fair value was measured as present value of discounted cash flows at a discount rate of $3.00 \%$ ( 31 December 2018
$-3.22 \%$ ).
On 8 November 2017, the Company took over debt liabilities of its subsidiary Energijos skirstymo operatorius AB to creditors, i.e. the banks OP Corporate Bank Plc and SEB AB. As at 31 December EUR 139,649 thousand) (Notes 10, 18). Accordingly, the carrying amount of debt liabilities to OP Corporate Bank Plc and SEB Bankas AB that were taken over by the Company was equal to EUR The fair value of financial assets and financial liabilities related to the debts taken over, which is calculated by discounting future cash flows with reference to the interest rate observable in the market, is equal to EUR 80,936 thousand (31 December 2018 - EUR 141,881 thousand). The cash flows were discounted using a discount rate of $0.973 \%$ ( 31 December $2018-0.809 \%$ ). The measurement of value hierarchy. As at 31 December 2019, the fair value of the Company's amounts receivable related to EUR 416,288 thousand ( 31 December 2018: EUR 366,288 thousand) green bond amounts receivable of the subsidiary discounting cash flows with reference to the interest rate determined as 120 base points interest rate increased by EUR interest rate swap for tenors that is similar to period left until redemption of issued bonds. The cash flows were discounted using a weighted average discount rates of $1.30 \%$ (31 value hierarchy.
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be Group companies over that period，and from unwithdrawn committed credit facilities which have to be epaid in later periods．
As at 31 December 2019，the Group＇s current liquidity ratio（total current assets／total current liabilities） and quick ratio（（total current assets－inventories）／total current liabilities）were 0.857 and 0.763 respectively（31 December 2018： 1.157 and 1.045 respectively）．As at 31 December 2019，the Group＇s balance of credit and overdraft facilities not withdrawn amounted to EUR 283，593 thousand（31
December 2018：EUR 469，939 thousand）．
As at 31 December 2019，the Company＇s current ratio（total current assets／total current liabilities）was overdraft facilities not withdrawn amounted to EUR 108，709 thousand（31 December 2018 －EUR 157，740 thousand）．
To support the fulfilment of obligation of the Group companies to credit institutions and other creditors，
the Company issued guarantees in the amount of EUR 199，322 thousand as at 31 December 2019 the Company issued guarantees in the amount of EUR 199，322 thousand as at 31 December 2019
（31 December 2018 －EUR 98，845 thousand）（Note 40）．
The table below summarises the Group and the Company＇s financial liabilities by category

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |


|  |  | $\begin{aligned} & \text { n } \\ & \infty \\ & \infty \\ & \infty \\ & \infty \end{aligned}$ |  |
| :---: | :---: | :---: | :---: |
|  | ＇＇ | $\begin{aligned} & \underset{\sim}{N} \\ & \text { N. } \\ & \end{aligned}$ | － |
|  |  |  | － |
|  | $\begin{aligned} & \text { No } \\ & \text { Mi } \\ & \text { लi } \end{aligned}$ | ＇ | － |
| Nু | ¢ $\bar{m}$ | 아 |  |


| Group | 2019 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 3 months | 3 months to 1 year | 1 and 5 years | After 5 years | In total |
| Borrowings and lease liabilities | 63，447 | 195，787 | 205，307 | 773，628 | 1，238，169 |
| Trade payables and non－current amounts payable to suppliers | 19，642 | 58，925 | 550 | － | 79，117 |
| Other payables | 12，497 | 37，490 | － | － | 49，987 |
| Derivative financial instruments | 3，047 | － | － | － | 3，047 |
| As at 31 December 2019 | 98，633 | 292，202 | 205，857 | 773，628 | 1，370，320 |

earned. According to dividend policy, appropriation of profit for the payment of dividends for the
inancial year or a period shorter than the financial year will depend on the ratio of return on equity, financial year or a period shorter than the financial year will depend on the ratio of return on equity, mportant for the State and other significant circumstances. Between $60 \%$ and $85 \%$ of net profit is appropriated for the payment of dividends, depending on the ratio of return on equity at the end of the eporting period.

- A company is not obliged to distribute dividends only when it incurs net loss. A company will not pay any dividends when its financial debts at the end of the reporting period are equal to or exceed four times Earnings Before interest, Taxes, Depreciation, and Amortization (EADTA-a non-IFRS reporting period.
Dividends will not be paid if the Group company's equity (after the payment of dividends) becomes lower than the sum of its issued capital, legal reserve, revaluation reserve and reserve for acquisition of own shares, and also if a company becomes insolvent or would become insolvent borrowings to equity becomes equal to or exceeds 1.0.


## 4 Critical accounting estimates and judgements

## used in the preparation of the financial statements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The preparation of financial statements according to International Financial Reporting Standards as џәәңе џецџ suo!̣d the reported amounts of assets, liabilities, income and costs and contingencies. Change in the financial statements of the Company and consolidated financial statements of the Group in the future. 4.1 Revaluation of property, plant and equipment

The Group accounts for Land, Buildings, Structures and machinery, Vehicles, Other property, plant and equipment and Construction-in-progress at revalued amount in accordance with IAS 16 Property, Plant and Equipment.

Revaluation of Property, plant and equipment (hereinafter "PPE") stated at revalued amount are performed regularly, using independent appraisers revaluations when there is indication, that market value of assets has changed significantly due to internal or external factors.

Most recent revaluations by the group of assets were performed $\qquad$

2. Description of Requirements for Accounting Separation and Cost Allocation of Electric Power
Sector Companies and Requirements Related to Accounting Separation ("the Electricity Sector Companies and Requirements Related to Accounting Separation ("the Electricity
Description") approved by the National Energy Regulatory Council's Resolution No O3E-468 of 21

December 2018 and subsequent amendments; by the National Energy Regulatory Council's Resolution No O3-510 of 22 September 2015. Methodology of Setting Regulated Prices in the Natural Gas Sector ("the Gas Methodology") 2013 and subsequent amendments;

Description of Requirements for Accounting Separation and Cost Allocation of Gas Sector by the National Energy Regulatory Council's Resolution No. O3E-464 of 21 December 2018 and subsequent amendments.

## Test on the need for revaluation of segment as at 31 December 2019



In 2019, the Group performed a separate assessment for "Structures and machinery" used in electricity
 amount of the assessed assets in the Group accounts was EUR $1,178,943$ thousand as at 31 December 2019. The potential change in fair value of these assets was tested by making cash flow
forecast for the period until 2059, because the electricity distribution activity is regulated on the basis


The following key assumptions were used by the Group in making cash flow forecast:
 distributed would be at $1.15 \%$.

When setting the price cap of the electricity distribution service for 2020, the NERC approved by
 year regulatory period (electricity segment - 2016-2020, natural gas segment -2019-2023) except for the cost of debt component, which is adjusted annually depending on actual Group company's funding The return on investments of $4.78 \%$ for the upcoming regulatory period in electricity


 the calculation data, which is publicly available on the NERC's website www.vert.lt;
 projected market trends)

In the long term, an assumption is made that the rate of return on investments (pre-tax equals to
$5.96 \%$, after tax $-5.07 \%$ ) will approximate the discount rate.
The discount rate was determined using the Capital Asset Pricing Model CAPM. It was assumed
that the market player will not apply any unsystematic risk premium due to the following reasons:
a) size of a business, if compared with the Lithuanian economy and other local companies (one
of the largest companies in Lithuania);
b) monopolised and securely regulated business;
c) model compliance with the current methodology defined in regulatory legislation, which does
not provide for any additional risk premiums.

[^49]
## Impairment of property, plant and equipment

 At least once a year the Group assesses whether there is any indication that the carrying amount of property, plant and equipment "Gas distribution pipelines, gas technological equipment and machinery of Thermal Power Plant"'" recorded at acquisition cost could be impaired and whether the carrying amount of property, plant and equipment "Structures and machinery" recorded at the revalued performs the impairment test and revaluation of assets, if such indications are found.
4.3 Revaluation of property, plant and equipment, used in electricity business segment and Impairment of property, plant and equipment, used in gas distribution

As at the reporting date of 31 December 2019, the Group performed a test of "Gas distribution



 electricity distribution and guaranteed supply in force as at the reporting date are as follows:

 amendments;

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NOTES TO THE FINANCIAL STATEMENTS NOTES TO THE FINANCIAL STATEMENTS

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## The vehicles revaluation was conducted in December 2019 based on published market prices (third

 accounted for in PPE does not differ significantly as compared to market prices of similar assets. As as management considered the amount to be significant. Detailed revaluation results are disclosed in
NOTES TO THE FINANCIAL STATEMENTS
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| Sensitivity analysis scenario II |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| If the amount, i.e. EUR 53 million plus additional interest of EUR 0.5 million, by which the Group's distribution income for the years 2019-2020 was reduced is not reimbursed by NERC, the Group's revenue during the forecast period (from 2020 to 2059) would decrease by the aforesaid amount of EUR 53 million plus additional interest of EUR and 0.5 million, and the fair value of property, plant and equipment would decrease by EUR 49 million. |  |  |  |  |  |
| Sensitivity analysis scenario III |  |  |  |  |  |
| If NERC established the level of revenue from 2026 and applied $20 \%$ lower rate of return on investments, i.e. equal to $4.78 \%$ (which is the average rate of return on investments effective for the electricity sector and the gas sector for the new regulatory period from 2026 as established by NERC in respect of the Group), plant and equipment would decrease by EUR 310 million. |  |  |  |  |  |
| If the (pre-tax) discount rate was applied within the interval of $-/+20 \%$, the value of assets would correspondingly decrease or increase. |  |  |  |  |  |
| The sensitivity of the value of assets to the discount rate is presented in the table below: |  |  |  |  |  |
|  |  | e in di | ount | (afte |  |
| Measured output | -20\% | -10\% | 0\% | 10\% | 20\% |
| Discount rate (pre-tax), \% | 4.78 | 5.36 | 5.96 | 6.56 | 7.15 |
| Discount rate (after-tax), \% | 4.06 | 4.56 | 5.07 | 5.58 | 6.08 |
| Change in value of property, plant and equipment (million EUR) | 457 | 213 | 0 | -181 | -333 |


n 2018, the Group performed revaluation for Buildings, Structures and machinery and Construction-in-progress which are used in electricity distribution activities performed by subsidiary Energijos pue чэeoudde әшоэu! әपł Cuisn pəu! the cost approach. The fair value of these assets was tested by making cash flow forecast for the period until 2058, because the electricity supply activity is regulated on the basis of regulated asset
base, which mostly consists of assets with long useful life - electricity lines (useful life of 40 years).
base, which mostly consists of assets with long useful life - electricity lines (useful life of 40 years).
The cost approach relates to Replacement Cost New (RCN) approach at individual asset level. A
 installation works, labour, transportation and handling fees, overall costs of contractor, also indirect

The main assumptions of the cost approach used for the valuation were as follows:

- RCN values, which reflect all costs that are incurred upon creation of new identical assets; Depreciation curves, which determine the developments in the value of an asset over its life cycle according to the characteristics of that asset and its useful life;

Functional obsolescence, which estimates the decrease in the usefulness of an asset due to its
existing alternatives and technological progress;
Hold factor, which establishes the minimum value for an asset, since the Subsidiary can continue to use fully depreciated assets
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- Discount rate of $5.07 \%$ (after tax) ( $5.96 \%$ - pre-tax) was used to calculate discounted cash flows. - Forecasted operating expenses for the year 2020 are based according to the approved budget, for the period of 2021-2030 according to subsidiary Energijos skirstymo operatorius AB strategy and (process review, robotisation, improvements) and data-driven solution that will enable to run business more efficiently. Forecasted operating expenses until 2030 are expected to be based on forecasted macroeconomic assumptions (increase of payroll expenses and inflation). based on forecasted macroeconomic assumptions (increase of payroll expenses and inflation).
Forecasted changes since 2031 are according to the projected average annual consumer price index
A part of wage dered by the Group is not included in the regulated prices of the - A part of operating expenses incurred the Group is not with the provisions of the Electricity - The calculation of the level of revenue does not involve estimates that additional profit would be earned as a result of the planned performance efficiency (such a possibility is established in the Electricity Methodology)
- Investments are forecasted based on the ten-year investment plan for 2019-2028. A similar level to from 2031 and until 2036, i.e. all the investments that were not made in prior periods with reference to the amount calculated in accordance with the long-run average incremental cost (LRAIC) model approved by NERC ('the Model') are expected to be implemented. It is planned that all items of technological assets that are currently depreciated or will become depreciated over the period until 2060 will be renewed until 2060.
- The cost of capital (return on investments and depreciation of non-current assets) is calculated and included when determining the prices of the distribution services for other regulatory periods in - The evaluation model foresees that when setting the price caps for distribution services in medium and low voltage networks in the period from 2019 to 2020 ,the difference in the level of revenue in
 assets will not change due to this NERC's decision No O3E-334 of 17 October 2018 On recalculating
 through medium and low voltage networks for the year 2019.
Given that no significant changes have taken place in the regulatory environment for electricity and having assessed all above-mentioned assumptions and having performed the test on fair value attributed to the electricity business segment as at the reporting date of 31 December 2019 would increase immaterially (less than $5 \%$ ), hence the management of the Group decided to withhold from making full revaluation to reflect the mentioned assets at new fair value.


## Sensitivity analysis

At the end of 2019, the Group performed the sensitivity analysis on the fair value assessment in respect of changes in unobservable inputs using the following scenarios:
Sensitivity analysis scenario I
If NERC continued to calculate the return on investment based on historical acquisition cost of property, plant and equipment with only limited adjustments to the LRAIC model (as adjusted for the prices set for period from 2019 to 2020), rather than relied on the LRAIC model to its full extent, the
value of the Group's property, plant and equipment would decrease approximately by EUR 400 million.

## F

 included when determining the prices of the distribution services for other regulatory periods in accordance with the Model approved by the NERC and in view of paragraph 7 of the Electricity
Methodology; Methodology;
the valuation model assumes that the difference in the level of revenue in the amount of EUR 26.5 million, calculated in establishing the price caps for electricity distribution services through medium and low voltage networks for 2019 (and the additionally calculated amount of interest equal to EUR 0.567 million) will be returned to the Subsidiary during the upcoming regulatory period (starting from
2021). Therefore, the value of assets will not change as a result of this resolution of NERC.
Based on the discounted cash flow method, the value of the Group's electricity business enterprise was estimated and the value attributable to PPE was determined.
Having assessed all above-mentioned assumptions and having performed the fair value assessment, the Group has identified that the carrying amount of property, plant and equipment attributed to the electricity business segment as at the reporting date of 31 December 2018 would increase materially. of the assets (Note 6).
The Group performed the sensitivity analysis on the impairment test in respect of changes in
unobservable inputs using the following scenarios:
The Group performed the sensitivity analysis on the impairment test in respect of changes in
unobservable inputs using the following scenarios:
Sensitivity analysis scenario I

 performance of investments, and depreciation, the value of property, plant and equipment would decrease by EUR 339 million;
Sensitivity analysis scenario II
If judicial authorities rejected the complaint concerning NERC's resolution under which the income
 forecast period (2019-2058) would decrease by the said amounts of EUR 26.5 million and EUR 0.6 Sensitivity analysis scenario III



respect of Energijos skirstymo operatorius AB), the fair value of property, plant and equipment would
decrease by EUR 308 million;
Sensitivity analysis scenario IV
If the (pre-tax) discount rate was applied within the interval of $-/+20 \%$, the value of assets would
correspondingly decrease or increase.
respect of Energijos skirstymo operatorius AB), the fair value of property, plant and equipment would
decrease by EUR 308 million;
Sensitivity analysis scenario IV
If the (pre-tax) discount rate was applied within the interval of $-/+20 \%$, the value of assets would
correspondingly decrease or increase.
respect of Energijos skirstymo operatorius AB), the fair value of property, plant and equipment would
decrease by EUR 308 million;
Sensitivity analysis scenario IV
If the (pre-tax) discount rate was applied within the interval of $-/+20 \%$, the value of assets would
correspondingly decrease or increase.

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the calculation of the level of revenue does not involve estimates that additional profit would be Description;

- the calcu
Electricity Methodology);
investments are shown under the ten-year investment plan for 2018-2027. More extensive prior periods with reference to the amount calculated in accordance with the long-run average
It is planned that all items of technological assets that are currently depreciated or will become depreciated over the period until 2058 will be recovered until 2058;

Having assessed all above-mentioned assumptions and having performed an impairment test, the business segment as at the reporting date of 31 December 2019 would decrease immaterially (less

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 prepared by the management for the period of five years. Continuous cash flow is estimated using the discounted cash flow in the fifth year.

The management estimated the projected operating profit in view of historical data, forecasts of market position and the legal acts in effect, as well as based on the relevant resolutions of NERC, the Ministry
of Energy, and the Government.

Key assumptions used in performing the impairment test as at 31 December 2019 were as follows:

1. The value in use was estimated with reference to the most up-to-date budget for the year 2020
and the management's forecast covering the period $2021-2024$, the projected pre-tax discounted and the management's forecast covering the period 2021-2024, the projected pre-tax discounted
 risk rate for the sector, calculated using publicly available market data and based on the terms and conditions of the new credit agreement.
2. Cash flow forecasts are prepared by the management as a result of financial projections based on
 of property, plant and equipment and the return on investments, which is calculated on a proportion of the value of the assets used in the regulated activities. When estimating return on investments
for 2020 , the management used the rate of return on investments set by NERC for this year, which N
All amounts are in EUR thousand unless otherwise stated 4. A part of operating expenses incurred by the Group is not included in the regulated prices of the 5. The calculation of the level of revenue does not involve estimates that additional profit would be
3. Investments are shown under the ten-year investment plan for 2018-2027. Starting from 2028 and until 2073, gradual decrease is expected to occur with each year. Having assessed all above-mentioned assumptions and performed the fair value assessment, the gas distribution CGU was equal to EUR 575 thousand as at 31 December 2018. The Management made a decision to reverse the previously recorded impairment of the gas distribution CGU established in prior periods (Note 6).
Impairment test and reversal of impairment for the Gas Business Segment have been performed as
at 31 December 2018, as the assumptions of the impairment test have significantly changed and the
The principal assumptions due to the change in which the reversal of impairment for the gas The estimated increase in investments will consequently result in increasing return on investments and depreciation. The value of regulated assets used in the 2018 impairment test is higher as at
The assumptions related to the regulatory return and discount rate have changed. In the 2014
 2023 is calculated at $5.96 \%$ pre-tax which is an equivalent of post-tax discount rate of $5.07 \%$ which The amount of income tax relief for investments is estimated to be higher.
The Group performed the sensitivity analysis on the impairment test in respect of changes in of return on investments, i.e. equal to pretax $5.36 \%$ (ii) estimated post-tax discount rate was at $5.32 \%$ (which is $5 \%$ higher than the discount rate of $5.07 \%$ used in the long-term model) and determined that no additional impairment would be calculated in tested scenarios.

## Review of power plants impairment

The carrying amount of assessed assets of "Assets of Hydro Power Plant, Pumped Storage Power Plant" and "Structures and machinery of Thermal Power Plant" managed by subsidiary Ignitis gamyba
AB in the Group accounts as at 31 December 2019 amounts to EUR 446,553 thousand.
Thermal Power Plant consists of Elektrėnai Complex and Vilnius Thermal Power Plant No 3
Elektrènai Complex consists of the Reserve Power Plant, Combined-Cycle Unit and new Biofuel and

As at 31 December 2019, the Group management assessed the external factors (changes in economic and regulatory environment, market composition, interest rates, etc.) and the internal factors (changes
in the purpose of use and useful life of assets, cash flow generation capacity of assets, etc.) that might impact the value of non-current assets. In view of this, it was decided to carry out an impairment test of the Elektrėnai Complex as a cash-generating unit. Following the Elektrėnai Complex impairment
test and after deducting grants, the recoverable amount exceeded the carying amount of Elektrènai Complex. The main aspects of testing are described below. No impairment indications were identified for the remaining property, plant and equipment.
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
4.5 Impairment of investments into subsidiaries
Although the shares of the Company's subsidiaries Energijos skirstymo operatorius AB and Ignitis gamyba AB are traded on Nasdaq Vilnius Stock Exchange, the Group's management believes this market is not active enough so that the quoted stock price could be treated as equivalent to the fair
value of investments in subsidiaries at the reporting date.
As at 31 December 2019, the Company's management performed an assessment to identify any indicators of impairment for investments into subsidiaries and amounts receivable with reference to rate, etc.) and internal factors (return on investments, results of operations, etc.) that might have impact on impairment of investments into subsidiaries and amounts receivable.
Having identified impairment indications for investments in subsidiaries and amounts receivable as at 31 December 2019, the Company performed impairment testing for the following subsidiaries:
Energijos skirstymo operatorius AB, Ignitis UAB, Ignitis renewables UAB, Eurakras UAB, Vèjo vatas Energijos skirstymo operatorius $A B$, Ignitis UAB, Ignitis renewables UAB, Eurakras UAB, Vèjo vatas
UAB, Véjo gūsis UAB, Tuuleenergia OÜ, NT Valdos UAB and Elektroniniu mokéjimy agentüra UAB. Impairment indication is determined when at least one of the following indicators are met (except for early stage companies):
Actual adjusted net profit is less than actual dividends paid
Book value of Investment is higher than book value of equity

## Energijos skirstymo operatorius $A B$

The Company performed an impairment test for investment into subsidiary Energijos skirstymo
operatorius AB. There is no impairment loss for investment into Energijos skirstymo operatorius $A B$ as

1. The cash flow of gas distribution activity forecast covered the period until the year 2074, with reference to the fact that gas distribution activity is focused on regulated activity property plant and equipment base with a long time useful life assets ( 55 years); after year 2074 calculated terminal
2. The cash flow of electricity distribution activity forecast covered the period until the year 2059, with reference to the fact that electricity distribution activity is focused on regulated activity property
plant and equipment base with a long time useful life assets ( 40 years), i.e. electricity lines. A
The cash flows forecasted with the return on investment (ROI) of $5.96 \%$ (electricity since year 2026 and gas since year 2024). ROI is calculated according public information and methods, approved by NERC and planned market trends.
Discount rate (weighted average cost of capital after tax) of $5.07 \%$ was used to calculate discounted cash flows.
Forecasted operating e
Forecasted operating expenses for the year 2020 according to approved budget, for the period of
year 2021-2030 according to Energijos skirstymo operatorius AB strategy and expected reduction in operating costs (forecasted operating expenses reduction approximately lower by $16 \%$ compared to the level approved by regulatory institution until the year 2030 (calculations based on porecasted macroeconomic assumptions (increase of payroll expenses and inflation), as well as performance of activity excellence tools (process review, robotization, improvements) and data-
driven solution that will enable to run business more efficiently. Forecasted changes since the year

Structures and machinery of Hydro Power Plant and Pumped Storage Power Plant' consisting of
Kruonis Pumped Storage Power Plant and Kaunas Algirdas Brazauskas Hydroelectric Power Plant.

Previous review of power plants impairment
As at 31 December 2018, the Group's management assessed the external factors (changes in economic and regulatory environment, market composition, interest rates, etc.) and the internal factors might impact the value of non-current assets, and identified impairment indications for the Group's property, plant and equipment category 'Structures and machinery of Thermal Power Plant' consisting of the Reserve Power Plant, Combined-Cycle Unit and new Biofuel and Steam Boiler Plants
(hereinafter 'the Elektrenai Complex').

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The Company performed the sensitivity analysis on the impairment test in respect of changes in
unobservable inputs. The sensitivity analysis showed that a 1.0 p.p. change in the discount rate would

## Tuuleenergia OÜ

The Company performed an impairment test for investment into subsidiary Tuuleenergia OÜ. There is
no impairment loss for investments into Tuuleenergia OÜ as at 31 December 2019.
The impairment test was performed using the discounted cash flow method and using the following

1. The cash flow forecast covered the period until the year 2038;
2. DUR/MWh in in preation, the price of
The cash flows were discounted using a discount rate (weighted average cost of capital after tax) of $4.3 \%$.
The Company performed the sensitivity analysis on the impairment test in respect of changes in unobservable inputs. The sensitivity analysis showed that a 1.0 p.p. change in the discount rate would
not have impact for the value of investments into Tuuleenergia OÜ. NT Valdos UAB
The Company performed an impairment test for investment into subsidiary NT Valdos UAB. There is no impairment loss for investments into Ignitis UAB as at 31 December 2019. The Company determined that carrying value of investment is lower than its estimated recoverable value and
reversed previously recorded impairment loss EUR 9,035 thousand impairment loses. Detailed
As at 31 December 2019, the Company tested for impairment its investment in subsidiary NT Valdos investment, all assets (long-term and short-term) of the subsidiary were valued at market value, less investment, all assets (long-term and short-term) of the subsidiary were valued at market value, less

## Elektroniniu mokejimu agentūra UAB

Я४! agentūra UAB. There is no impairment loss for investments into Elektroniniụ mokėjimų agentūra UAB
As at 31 December 2019, the Company tested for impairment its investment in subsidiary using the discounted cash flow method. Discount rate (weighted average cost of capital after tax) of $5,6 \%$ was
The Company performed the sensitivity analysis on the impairment test in respect of changes in unobservable inputs. The sensitivity analysis showed that a 1.0 p.p. change in the discount rate would not have impact for the value of investments into Elektroninių mokėjimų agentūra UAB.
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All amounts are in EUR thousand unless otherwise stated
2031 according the projected average annual consumer price index (CPI) and wage developments. Capital investments forecasted using approved 10 year capital investments plan, after 10 years using management assumptions provided.
The Company performed the sensitivity analysis on the impairment test in respect of changes in unobservable inputs
The discount rate change has a significant impact for the result of impairment test. The sensitivity
analysis showed that a 0.5 p.p. change in the discount rate would result in a decrease of the investment by up to EUR 34.1 million (at discount rate of $5.57 \%$ ) or would have no impact for the value of investments (at discount rate of $4.57 \%$ ).
The ROI change has a significant impact for the result of impairment test. The sensitivity analysis
showed that a 0.5 p.p. change in the ROI would result in a decrease of the investment by up to showed that a 0.5 p.p. Change in the ROI would result in a decrease of the investment by up to of $6.46 \%$ ).
Ignitis UAB

## Ignitis renewables UAB

The Company performed an impairment test for investment into subsidiary Ignitis renewables UAB. The is no impairmen los (Eurakras UAB, Vèjo vatas UAB, Vèjo gūsis UAB) directly controlled by Ignitis renewables UAB that develop and manage wind farm parks.
The impairment test was performed using the discounted cash flow method and using the following key assumptions:

1. The cash flow
The cash flow forecast covered the period until the year 2045 as usual period of wind farm parks
operations lasts for $25-30$ years; operations lasts for $25-30$ years,
The production volume is stable ea
The production volume is stable each year, based on the study of the wind power farm prepared
by a third party or actual volume of production (depends on wind farm park). 3. During the first twelve months of operation, the price of electricity is equal to agreed tariff. After end of period when agreed tariff is applied there is used projection of electricity prices prepared
2. The cash flows were discounted using a discount rate (weighted average cost of capital after tax)
At 31 December 2019, the Group accounted for EUR 16,660 thousand ( 31 December 2018: EUR
[^50]In 2012, the shares of LitGrid AB held by the Company were transferred to a newly established private
 $A B$ provides for a premium to the final price, the amount of which depends on the return on regulated

At the initial assessment of the price premium the Company concluded that according to the purchasesale agreement of shares of LitGrid AB, the price premium is negative and amounts to EUR 4,679 thousand at 31 December 2019 (31 December 2018: EUR 4,679 thousand). According to EPSO-G UAB calculations the price premium at 31 December 2019 is negative and amounts to EUR 27,075
thousand ( 31 December 2018: EUR 27,075 thousand).

The Company disagrees with EPSO-G UAB prepared calculations. There is currently a debate on how to resolve the situation. For the purposes of the statement of financial position, the Company's
management has assessed and recognised the negative premium price for amount EUR 15,877 thousand (as at 31 December 2018: EUR 15,877 thousand) on the basis of a scenario, that the possible agreement between the parties would be the average value of the Company's and EPSO-G
UAB calculations. After this assumption the gross receivable on disposal of the shares of LitGrid AB UAB calculations. After this assumption the gross receivable on disposal of the shares of LitGrid AB
amounted to EUR 174,535 thousand was reduced by EUR 15,877 thousand as the sales price will be adjusted by the price premium.

## Deferred receivables are assigned to level 3 of the fair value hierarchy

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 that might have impact on impairment of investments into subsidiaries and amounts receivable.
 31 December 2018, the Company performed impairment testing for the following subsidiaries:
 impairment of investmens in subsidiaries except for investments in Energetikos paslaugu ir rangos organizacija UAB.

As at 31 December 2018, the Company determined impairment for investments into Energetikos
 of impairment, the investment's recoverable amount (which is equivalent to its fair value) is equal to EUR 0 thousandDetailed information disclosed in Note 9.

### 4.6 Impairment of goodwill in consolidated accounts

The Company performed an impairment test of EUR 1,461 thousand goodwill recognized on acquisition of subsidiary Eurakras UAB and impairment test of Lis 2, 50 thousand goodwil goodwill as at 31 December 2019 (Note 43).

As at 31 December 2019, the Company held $51 \%$ shareholding in Kauno Kogeneraciné Jégainé UAB
 hereinafter "FORTUM").

Both shareholders have signed the Shareholders' Agreement under which key decisions over the
 equal number of representatives from both shareholders and one independent member. If the shareholders fail to reach the consensus on the deadlock situation, the Company has an option to buy call option) all the shares of KKJ held by FORTUM and thus, whereas FORTUM has an option to sell (put option) to the Company its shareholding in KKJ, for the price, the calculation of which is defined KKJ, as this can be exercised when decisions need to be made.

In the Group's management view, the call option's exercise price that the Company will have to pay to FORTUM for buyout of KKJ shares owned by FORTUM, in case the Company accepts option executed by Fortum, approximates the fair value of the shares less $15 \%$ within the limits of the materiality
(materiality threshold is based on the best estimate practice, such as $+/-15 \%$ of the market value).

Ignitis grupė UAB, company code 30184404
NOTES TO THE FINANCIAL STATEMENTS NOTES TO THE FINANCIAL STATEMENTS The Company's other investments in subsidiaries

As at 31 December 2019, there were no indications of impairment in respect of other investments in the subsidiaries of the Company

## Previous year Impairment of investments into subsidiaries and amounts receivable

kogeneracinė jėgainė UAB

## Non-current assets held for sale

The Group and the Company classify property, plant and equipment and disposal groups as held for sale, if their carrying amount is recovered through a disposal rather than through continuing use, the assets and disposal groups are available for immediate sale, and a sale is considered highly probable in their current condition and under the conditions that are usual for sale of such assets and disposal
 and initiate an active programme to locate a buyer. The sale of assets is to be performed within one
year of classification as held for sale and there are no indications that the plan will be significantly changed or withdrawn.

The Group's non-current assets held for sale consist of property, plant and equipment and disposal groups, that comprise transport business of the subsidiary Transporto valdymas UAB and IT business

The transport business comprises motor vehicles, agreements on lease of motor vehicles that are expected to be disposed all together, as well as other assets and liabilities related to transport business. The transport business is classified in the Group's financial statements as assets held for sale based on the Group's management decision to sell the business and initiation of location of the
future investor to enter into sale transaction of transport business.
of compensations paid in the period from year 2018 until 2019 was EUR 1,674 thousand. Provision
At the end of year 2019, the Group assessed the key assumptions used to estimate the provision, i.e.
the expected timing of compensation, the number of claimants, the period over which full payment will be made, and the discount rate. On the basis of the historical information available as well as updated assumptions, the following was calculated and accounted:: (a) EUR 26,426 thousand of the intangible assets; (b) EUR 23,018 thousand of the provision for non-current obligation; (c) EUR 3,893 thousand
 the provision, the discount rate was applied with reference to the lending rate of similar liabilities and was equal to $0.559 \%$ ( 31 December 2018-1.135\%). In calculating the total amount of compensations, based on the management estimates and the number of clients who actually applied during the period from year 2018 to 2019. The period during which the customers will apply for compensation is 10 years from the effective date of the methodology with additional period of 1 year of the date of the submission of the request to pay the compensation (the terms of the methodology provide for two years from the
 one year). It should be noted that the value of the provision may vary depending on the number of
actual applicants, a sensitivity analysis of this significant assumption is provided below:
 $\begin{array}{llll}+1,770 & +3,530 & +5,280\end{array}$
 December 2018: EUR 28,023 thousand) (Note 28). The total amount of the provision is included in
 which the one-off compensation for statutory servitudes is to be paid within 2 years from the date of
the submission of an eligible application.

### 4.11 Determining whether statutory and contractual servitudes are a lease



 4.12 Determining whether the Group acts as a Principal or an Agent in relation to electricity transfer, which includes both transmission and distribution,
and gas distribution services

## Electricity transfer services

n providing electricity transfer service (includes both transmission and distribution) to end users, the Group in Lithuania and Latvia acquires electricity transmission services from transmission grid
 contracts with electricity transmission and distribution grid operators and contracts with customers, also evaluated applicable regulatory environment for the conclusion whether the Group is acting as a Principal or as an Agent in relation of electricity transmission services in Lithuania and electricity

Ignitis grupe UAB, company code 30184404 NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2019

## All amounts are in EUR thousand unless otherwise stated

 it has signed the agreement on the sale and purchase of the company's shares. On 21 June 2018 , the Competition Council terminated the procedure for treatment of certain concentrations following the with the termination of the agreement with the buyer. The Company does not withdraw from its plans to sell the company and continues to seek for a potential buyer and has renewed the sale process of Duomenų logistikos centras UAB.

The Company statement of financial position at 31 December 2019 includes the investment into thousand) within item 'Non-current assets held for sale'.

The Company statement of financial position at 31 December 2019 includes the investment into ransporto within item 'Non-current assets held for sale'

2020, the Group's and the Company's managent plans to continue active sales of assets and expects the sale transactions started in year 2017-2018 to be finalised in year 2020

## Discontinued operations

As at 31 December 2019 the Group recognized assets of subsidiaries Transporto valdymas UAB and and liabilities of subsidiaries are accounted for as Liabilities directly associated with the assets held for sale. The Group considered whether results of financial performance attributable to subsidiaries, according to requirement provided in IFRS 5 "Non-current assets held for sale and discontinued (e) :pue represents a separate major line of business or geographical area of operations; (b) is part of a single nated plan to dispose of a separate major line of business or geographical area of operations; or (c) is a subsidiary acquired exclusively with a view to resale.". The Group management has applied separate major line of the Group business thus results of financial performance attributable to subsidiaries do not meet definition of discontinued operations provided in IFRS 5.

On 1 November 2017, amendments to the Law on Electricity of the Republic of Lithuania came into effect. The amendments set forth compensation for servitudes established for the construction of electricity networks in land not owned by the operator. The Electricity Law provides that the
construction of electricity transmission and distribution networks or other types of electricity installations will be subject to the payment of one-off compensations for damages related with the establishment of statutory servitudes (which came into effect on 10 July 2004). The methodology on gross amount of payments for servitudes was assessed and accounted for in 2018. This estimate included a significant assumption on the number of land owners who will approach the Group for compensation, since the law prescribed the Group obligation to compensate those land owners which housand of intangible assets (assets with indefinite useful life carried at cost less impairment) and EUR 28,725 thousand (at discounted value) of non-current liability provision under IAS 37. The amount
gnitis grupe UAB, company code 301844 NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated provided further: According to egislation the electricity transfer service comprises of (i) electricity transmission distribution services are provided by the distribution grid operator. In Lithuania the distribution grid operator is the Group, in Latvia - a company which is not a part of the Group. Transmission services are provided by transmission system operator which is not a part of the Group.

- The Group controls transmission services in Lithuania before transferring it to the end customer - The Group is primarily responsible against the end users for electricity transfer service towards
end customers. transmission or distribution grid failure. . final distion transmission or distribution grid failure. component is not re-charged on a pass-through principle.
The Group doesn't control transmission and distribution services in Latvia before transferring it to the end customer on the following grounds:
- For all transfer services the Group is not ultimately responsible, since according to the laws and regulations and agreements with customers the owner of the transmission and distribution grid takes full responsibility;
The Group also does not bear inventory risk since price of transfer services is determined
electricity consumed by the end customer; electricity consumed by the end customer;
The prices of transfer components are det
the Group, and approved by regulator the Group,
Following the arguments presented above the Management has applied a significant judgment concluded that the Group acts:
- as an Agent in relation to electricity transmission and distribution services acquired from the
朝 operator of transmission system.


## Gas distribution services


 Group. Management of the Group analysed related contracts with the Latvian gas distribution grid operator and contracts with customers, also evaluated applicable regulatory environment and for the services in Latvia have considered arguments provided further: services in Latvia have considered arguments provided further:
and regulations and agreements with customers the owner of the distribution grid takes full responsibility;

- The Group also does not bear inventory risk since price of distribution services is determined based on meter readings - i.e. distribution fee is charged to the Group only to the amount of gas The price of distribution compone Group, and approved by regulator.
- The price of distribution component is determined by the grid operator, which is not a part of the Group, and approved by regulator.
Following the arguments presented above the Management has applied a significant judgment (see

17 Provision for expected credit losses of trade receivables
Group's uses a provision matrix to calculate expected credit losses for trade receivables. The
 basis or on a collective basis applying provision matrixes adopted by the Group companies in respect of their clients / borrowers.
Collective assessment of $E$

## Collective assessment of ECLs applying provision matrix

The Company and the Group companies use a provision matrixes to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e. by customer type).

The provision matrixes are initially based on the Company and the Group companies historical observed default rates. The Company and the Group companies calibrates the matrixes to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., changes in gross domestic product) are expected to deteriorate over the next year reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in
 forecast of economic conditions may also not be representative of customer's actual default in the
future. The information about the ECLs on the Group trade receivables is disclosed in Note 16. Individual assessment of ECLs

Decision to asses amounts receivable on an individual basis depends on the possibility to obtaining information on the credit history of a particular client / borrower, its financial position as at the date of assessment, including forward-looking information that would allow to timely determine whether there has been a significant increase in the credit risk of that particular client, thus enabling making judgement on the recognition of lifetime expected credit losses in respect of that particular client / information about substantial financial difficulties experienced by the debtor, probability that the debtor will enter bankruptcy or any other reorganisation, default of delinquency in payments.

In the absence of reliable sources of information on the credit history of a particular borrower, its
In the absence of reliable sources of information on the credit history of a particular borrower, its
financial position as at the date of assessment, including forward-looking information, the
Company/Group assesses the debt on a collective basis.
4.18 Estimation of over declaration of electricity usage by private customers and accounting for deferred revenue

In the circumstances when the tariff in subsequent period is higher than in current period according to the historical evidence of the Group it has been identified that private customers tend to overdeclare the consumption of electricity in the last months of the year. Since Group electricity distribution revenue
depends on declarations of electricity consumed by the customers, overdeclaration increase Group revenue and therefore the Group needs to estimate the amount of the overdeclared (Note 17) revenue and therefore the Group needs to estimate the amount of the overdeclared (Note 17)
consumption to evaluate the amount of deferred revenue. Estimation is based on historical consumption by the customers as well as Group assessment of technological losses in the electricity grid. All assumptions are reviewed at each reporting date For more information refer to Note 31.
during the reporting period multiplied by the market price of one emission allowance. The quantity of actual emissions is approved by a responsible state authority during four months after the enantities of emissions that were confirmed in year 2019. The Group management, based on its own experience, does not expect any significant differences to arise between the estimated provision at 31 December 2019 (Note 28) and the quantity of emissions which will be approved in year 2020

## Dismantling of units in Elektrenai Complex

At each reporting date, the Group estimates the provision for the dismantling of units $5-6$ (i.e. blocks into account the expected to enomic outflows, which will be incurred in the future, when dismantling into account the expected economic outflows, which will be incurred in the future, when dismantling to health and safety reasons. The Group publicly announced its intention to carry out the works, to health and safety reasons. The Group publicly announced its intention to carry out the works,
currently a public call for tender was launched. For such reasons, the Company has an irrevocable obligation, therefore, provision was recognised under IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

### 4.22 Accrued revenue from PSO funds

The Group rendered PSO services until 31 December 2018. PSO funds were allocated to the рәи!
 of the necessary electricity generation facilities and relatively fixed costs of equipment used for
 production costs that are incurred in the course of generation of heat which is necessary to support Complex, and gas consumption capacity taxes.

Allocated amount of PSO funds is determined for the next calendar year by NERC, in view of the
 irrevocable obligation to receive or pay the resulting difference in accordance with applicable laws
regarding the PSO funds.

As at 31 December 2019, the Group recognised PSO funds to be refunded by the state during next
 accounted for EUR 2,765 thousand a payable amount for the same service in current liabilities under the caption 'Provisions.

Additionally, EUR 4,875 thousand of PSO funds to be refunded to the state were recognized in the


As at 31 December 2018, non-current amount payable was carried at amortised cost using the effective interest rate approach. When discounting the payable PSO funds during the period of refunding, a discount rate of $0.92 \%$ was used, and discounting effect of EUR 86 thousand as at 31
December 2018, excluded from the above amounts, was recognised within 'Other financial income'.

As at 31 December 2019, the discounting effect was recalculated for both - amounts receivable and
 discounting effect, excluded from the above mentioned amounts, amounted to EUR 151 thousand as at 31 December 2019.
Ignitis grupė UAB, company code 30184404 NOTES TO THE FINANCIAL STATEMENTS
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## Tax audits

If the Group determines that the tax treatment involves uncertainty that affects the application of IAS outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.
If the Group identifies the matters for which the tax determination is uncertain a provision is recognised for those matters considering that there win be a fulure outfiow of funds to a tax authoriy The provisions are measured at the best estimate of the amount expected to become payable. The assessment is based on the judgement of tax professionals within the Group supported by previous
 tax compliance, that it is probable that its tax treatments (including those for the subsidiaries) will be accepted by the taxation authority in case of examination of those treatments.
In accordance of legislation Tax Authorities may at any time during 3 successive years after the end of the reporting tax year inspect the Group books and accounting records and impose additional taxes or fines.
The Group management is not aware of any circumstances that the examination might result in a potential material liability in this respect.

### 4.20 Useful lives of property, plant and equipment and intangible assets

The estimation of the useful lives of items of property, plant and equipment is a matter of judgement
 in the assets. Management assesses the remaining useful lives in accordance with the current technical conditions of the assets and estimated period during which the assets are expected to earn benefits for the Group. The following key factors are considered: (a) expected usage of the assets; (b) and (c) technical or commercial obsolescence arising from changes in market conditions (Note 5, 6).

[^51]Elektrenai Complex

## Emission allowances

As emissions are made, a liability is recognised for the obligation to deliver allowances equal to emissions that have been made. This liabis falls winin the scope of IAS 37 Provisions, Contingen Liabilities and Contingent Assets. It is measured at the best estimate of the expenditure required to
settle the present obligation at the balance sheet date. The liability is estimated at the market price multiplied by the number of allowances required to cover emissions made up to the reporting date. The Group estimates the provisions for emission allowances based on actual quantity of emission

Ignitis grupe UAB, company code 30184404
NOTES TO THE FINANCIAL STATEMENTS NOTES TO THE FINANCIAL STATEMENTS
or the year ended thousand unless otherwise stated

 largely due to the regulator's evaluation of accounts receivable and payable, included in the PSO funds for year 2018, made when setting the prices for regulated services in year 2020 and its decision to rather than equipment.

## 

capacity reserve and system services
Profitability of the Group is regulated by NERC through the service tariffs approved for the next periods.
 ere mith the projected costs that re considered during the approval of the tariffs, and the actual volume of services may be at variance with the projected one. Accordingly, the actual earnings of the Group may be at variance with the regulated level, and the resulting difference will affect the future tariffs of services.

On 14 November 2019, NERC adopted a resolution No O3E-715 'On Approval of the Methodology
 Operation of the Power System' (hereinafter "the Methodology"). This Resolution stipulates that
Companies that discontinue capacity reserve services shall reimburse any discrepancies between the


 system operator, the transmission system operator shall reimburse this amount to the Group.

With regard to the resolution above, the Group recognises assets and liabilities of the regulated activities that are intended to eliminate the mismatches between the current year earnings and the regulated level regardless the difference under the provision of services in the future. Due to the change in legislation, the management of the Group accounted for EUR 7,630 thousand to be refunded current liabilities under the caption 'Provisions', while EUR 475 thousand of receivables related to


 under IFRS, as disclosed in Note 4.26 below.
4.24 Legal disputes over the NERC's decisions related to regulated revenue

In year 2014, NERC adopted a resolution, by which the Group was declared as an undertaking with significant power in the electricity generation market. Based on this resolution, earnings from sale of electricity generated at the Group hydroelectric plants were subject to restriction by deducting the Administrative Court of Lithuania announced its judgement based on which the aforementioned resolution of NERC was repealed. As at 31 December 2019, the amount of the Group contingent assets (these contingent assets are not recognised in the financial statements) related to the legal dispute concerning the NERC's decision, by which the Group was declared as an undertaking with was additionally reduced by EUR 2.51 million, amounted to EUR 2.51 million and remains unchanged from 31 December 2018
4.25 Collection of cash on suspense account
The Group;'s Subsidiary Elektroninių mokėjimų agentūra UAB (hereinafter "EMA") made a significant decision regarding cash amounts collected from the customers which are held inEMA's deposit account for one business day before transferring it to the service providers. These funds are held in with the banks. Moreover, EMA is not allowed to invest does not invest these cash funds and does not receive any interest or similar income from them. The principle of such cash holding and handling is disclosed to EMA's customers and EMAis able to identify the owners of the cash at any time.
Additionally the clients as the real cash owners participate in deposit insurance scheme as well.. For
 bankruptcy. Therefore, it is considered that Elektroninių mokejjimų agentūra UAB does not have credit
 thousand as at 31 December 2018).

### 4.26 Corrections of errors

In preparing these financial statements, the Group has made adjustments to prior periods due to
i) The Group corrected the identified errors from the previous financial periods during the preparation
 reserve (secondary and tertiary power reserves) and system restoration services (hereinafter regulated activities), which are regulated by NERC. Tariffs for these regulated activities for the


 expenses incurred, i.e. regulatory activities revenues were recognized by the Group and Ignitis gamyba AB in such volume, which under NERO's methodology, is permissible taking into consideration permissible return on investment and factual expenses for services provided

 to promptly and based on unilateral decision initiate legal act amendments, that would be necessary in order to establish an obligation for the Group to refund the difference between $A B$ is no longer providing regulatory services mentioned above.



 Liabilities and Contingent Assets"). See these restatements in columns $1-3$ of Group's Statement of Profit or Loss and other Comprehensive Income for 2018 in table below

[^52] exchange market through forward and futures contracts. The purpose of these deals is to earn
profits from short-term fluctuations in electricity prices on the exchange. Ignitis Polska Sp. zo. o.

All amounts are in EUR thousand unless otherwise stated
does not provide supply of electricity to final customers. Settlements are made by settling liabilities
between the company and the other party to the exchange transaction, and by making a cash payment for the remaining outstanding debt. Ignitis Polska Sp.zo.o. account for contract balances in the financial statements at fair value, and income and expenses are presented in the seperate items in the statement of profit or loss and other comprehensive income. After reviewing contracts of lgnitis Polska Sp. Z O . o. the Group has determined that income and expense should be reported
in the item of costs in the statement of profit or loss and other comprehensive income as profit or its. Management's decision to amend presentation of revenue and costs is based on the fact that, under IFRS 9, transactions made by Ignitis Polska Sp. z o. o. cannot be classified under the "own use" exception, and therefore only the result of those transactions should be recognized in Comprehensive Income for 2018 in table below.
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
Retrospectively corrected captions of Group's Statement of Financial Position Correction of 2018 year
은

*Corrections affect Financial statements of year 2018 (see above for the disclosures of the reasons of corrections provided by the Group)
Financial statements for the year ended 31 December 2019
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
Retrospectively corrected captions of Group's Statement of Financial Position
Correction of year 2018

## 

0ع\&'90।
$\stackrel{\circ}{8}$
$\stackrel{\rightharpoonup}{8}$
$\stackrel{\rightharpoonup}{\circ}$ Total equity
Liabilities
Non-current liabilities
Non-current loans and bonds

| $1,212,156$ | - | - | - | $1,212,156$ |
| ---: | ---: | ---: | ---: | ---: |
| 212,802 | - | - | - | 212,802 |
| $(147,544)$ | - | $(147,554)$ |  |  |
| $(9,209)$ | 7,392 | $(2,218)$ | $(165)$ | $(4,200)$ |
| $\mathbf{1 , 2 6 8 , 1 9 5}$ | $\mathbf{7 , 3 9 2}$ | $(2,218)$ | $(165)$ | $\mathbf{1 , 2 7 3 , 2 0 4}$ |
| 48,356 | - | - | 165 | 48,521 |
| $\mathbf{1 , 3 1 6 , 5 5 1}$ | $\mathbf{7 , 3 9 2}$ | $(\mathbf{2 , 2 1 8})$ | - | $\mathbf{1 , 3 2 1 , 7 2 5}$ |

735,410
14,334
Aे
N
ले
39,797
35,355
15,261

| 11,274 | $(9,387)$ |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 , 1 5 4 , 4 1 2}$ | $(4,603)$ | $\mathbf{1 , 1 0 9}$ | - | $1,1,887$ |




| 102,682 | - | - | - | 102,682 |
| ---: | ---: | ---: | ---: | ---: |
| 380,146 | $(2,789)$ | $\mathbf{1 , 1 0 9}$ | - | 378,466 |
|  | - | - | - | 2,986 |
| 2,986 | $(2,789)$ | $\mathbf{1 , 1 0 9}$ | - | 381,452 |
| $\mathbf{1 , 5 3 7 , 1 3 2}$ | $\mathbf{2 , 5 4 4}$ | $(7,392)$ | - | - |
| $2,854,095$ | - | - | $\mathbf{2 , 5 3 2 , 3 7 0}$ |  |


| TOTAL EQUITY AND LIABILITIES | $2,854,095$ | - | - | - | $2,854,095$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

Liabilities directly assole
the assets held for sale Grants and subsidies
Deferred corporate income tax
liabilities
Provisions
Deferred income
Other non-current amounts
Other non-current amounts
payable and liabilities Total non-current liabilities
Current liabilities Current portion of non-current Current loans
Current portion
Current portion of finance lease
liabilities
Trade payables
cQuity and liabilities Equity
Issued capital
Reserves
Retained earnings Result for financial year 2018
Equity attributable to equity holders of the parent Non-current loans and bonds
Lease liabilities
735,410
14,334
208,874
$\infty$
$\infty$
$\infty$
$\infty$
$\infty$
38,688
30,571
115,261


| Total current liabilities | 383,132 |
| :--- | ---: |
| Total liabilities | $1,537,544$ |
| TOTAL EQUITY AND LIABILITIES | $2,854,095$ |

Deferred income
Other current amounts payable
Liabilities directly associated with
Contract liabilities
Corporate income tax payable
Mond
$\begin{array}{r}23,621 \\ 6,494 \\ 160,606 \\ 2,008 \\ 6,094 \\ 14,468 \\ \hline\end{array}$

*Corrections affect Financial statements of year 2018 (see above for the disclosures of the reasons of corrections provided by the Group)
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
Retrospectively corrected captions of Group's Statement of Profit or Loss and other Comprehensive Income
Correction of year 2018
Group

| Revenue from contracts with customers Other income | $\begin{array}{r} 1,208,444 \\ 45,782 \\ \hline \end{array}$ |
| :---: | :---: |
|  | 1,254,226 |
| Operating expenses |  |
| Purchases of electricity, gas for trade and related services | $(947,989)$ |
| Purchases of gas and heavy fuel oil | $(26,545)$ |
| Depreciation and amortisation | $(87,460)$ |
| Salaries and related expenses | $(79,741)$ |
| Repair and maintenance expenses | $(21,200)$ |
| Result of revaluation of non-current assets | $(67,671)$ |
| Reversal of (impairment) of amounts receivable and loans | $(9,876)$ |
| Impairment of property, plant and equipment | 7,205 |
| Other expenses | $(26,143)$ |
| Total operating expenses | $(1,259,420)$ |
| Profit (loss) from operations | $(5,194)$ |
| Finance income | 1,621 |
| Finance costs Results of the revaluation and closing of derivative financial instruments | $(14,899)$ $(573)$ |
| Results of the revaluation and closing of derivative financial instruments | (573) |
| Profit (loss) before tax | $(19,045)$ |
| Current year income tax (expenses)/benefit | $(3,495)$ |
| Deferred income tax (expenses)/benefit | 14,598 |
| Net profit (loss) from continuing operations | $(7,942)$ |
| Net profit (loss) from discontinued operations |  |
| Net profit (loss) | $(7,942)$ |
| Attributable to: |  |
| Equity holders of the parent | $(9,209)$ |
| Non-controlling interests | 1,267 |
| Other comprehensive income (loss) |  |
| Items that will not be reclassified to profit or loss |  |
| Gain/(loss) on revaluation of property, plant and equipment | 123,139 |
| Recalculation of the defined benefit plan obligation, net of deferred income tax | 77 |
| Items that will not be reclassified to profit or loss in subsequent periods, total | 123,216 |
|  |  |
| Exchange differences on translation of foreign operations into the Group's presentation currency | (26) |
| Items that may be reclassified to profit or loss in subsequent periods, total | (26) |
| Total other comprehensive income (loss) | 123,190 |
| Total comprehensive income (loss) for the period | 115,248 |
| Attributable to: |  |
| Equity holders of the parent | 108,195 |
| Non-controlling interests | 7,053 |

*Corrections affect Financial statements of year 2018 (see above for the disclosures of the reasons of corrections provided by the Group)

- Financial statements for the year ended 31 December 2019
Ignitis grupė UAB，company code 301844044，Žveju str．14，LT－09310 Vilnius，Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwis
All amounts are in EUR thousand unless otherwise stated
Retrospectively corrected captions of Group＇s Statement of Cash Flow
Correction of year 2018

| Group | 2018 <br> as previously <br> reported | Corrections of <br> errors |
| :---: | :---: | :---: | | after coirections |
| :---: |
| of errors＊ |

$(7,942)$
96,730
$(7,205)$
$(10,003)$
76,617
$(18)$
$(354)$

今
今～

$(21,603)$
18,896
$\begin{array}{r}(9,472) \\ -\quad \begin{array}{r}35,250 \\ (6,309) \\ \hline\end{array} \\ \hline\end{array}$

would more fairly reflect the Group's financial performance and ongoing provision of access to distribution service to the customer, as well as will allow the Group to be better comparable to its peers comparative information is restated (see the table below).

## Public Service Obligations

 comprise of the following components: (b) Electricity supply services' price
(c) Electricity transfer services' price, which include two components: transmission over high voltage (d) PSO fee

The Group acting as an electricity supplier collects PSO fees from business customers and private individuals, connected to electricity distribution grid, and transfer them to the operator of energy collection of PSO fees, payments and administration of PSO funds. PSO funds are used to support and promote local production from renewable energy sources, to secure reserves of the electricity system at designated power plants, which is necessary for ensuring the state's energy security and to
ensure other services related to public interest. The list of services supported by PSO is determined by the Government of the Republic of Lithuania.

## In 2018 PSO fee as integral part of distribution service tariff was not identified as a separate

 performance obligation. The distribution service as a whole, including transmission, distribution and a tax, or value-added tax (VAT), since: (1) PSO fee is charged based on production or distributed energy unit, rather than sales amount, as is applied in VAT case; (2) the Group cannot claim a refund of PSO ees in the event the related the customer fails to pay for the services being sold; (3) the Group is exposed to price risk - in case of illegal consumption, the Group's settlement amount as PSO fee to charged based on historical prices. Following the above, the Management treated the Group as Principal in relation to PSO fee in 2018.During the year 2019 the Group changed the method of accounting for PSO fee by treating the Group as an Agent in relation to the PSO fee. Such decision has been taken after extensive analysis of relevant industry practice and taking into consideration the facts, that the Group is not responsible for intended purpose. The Group is not exposed to any inventory risk, as well as the Group has no legal power to establish pricing of this component.

The changed accounting methods allows the Group to be better comparable to its peers within the electricity industry (especially, where such PSO fee is excluded from the final electricity tariff). This change in accounting treatment is applied retrospectively with corrections in comparative information presented in the tables below.

Ignitis grupe UAB, company code 30184404
NOTES TO THE FINANCIAL STATEMENTS NOTES TO THE FINANCIAL STATEMENTS

All amounts are in EUR thousand unless otherwise stated

In preparing these financial statements, the Group has adopted changes in accounting methods

## Connection fees

On 1 January 2018, the Group adopted IFRS 15 Revenue from Contracts with Customers and its aments using the modified retrospective approach.

Upon initial application of IFRS 15 with respect to revenue from new customer connection the Group assessed the existence of separate performance obligation through the legal point of view, i.e. if the
 was treated as separate performance obligation, accordingly revenue received from the customer was ecognized as income, when the connection service was provided. In case the Group signed two service, these two were treated as a single performance obligation, accordingly the connection fees paid by the customers were recognized as revenue through the useful life of new infrastructure created.

Following this judgment starting from year 2018 the connection fees in gas segment were recognized when connection service was provided. In electricity segment from 1 January 2018 to 1 October 2018 ener infrastructure).

During the implementation of the project initiated by the Company, the purpose of which is to optimise the activities of the Group and concentrate the function of energy supply to a single company, the activy of public electricity supply was unbundled from the Group company Energijos skirstyo operatorius AB and transferred to another Group company Ignitis UAB, which was a supplier of natural
gas to household and business customers. Following the transfer of electricity public supply activities as of 1 October 2018, new customer connection in electricity segment was reconsidered as a separate performance obligation under IFRS 15, accordingly related revenue from 1 October 2018 was recognized when connection service was fully provided.

Management of the Group has extensively analysed IFRS 15 accounting policies, which were also reviewed by the Bank of Lithuania as an oversight body of listed entities, also auditors were involved appropriate after evaluating management judgement made in a number of areas. However, one year after mandatory implementation of the new standard, the Group observed the development of relevant industry practice, referred to
the developing authoritative guidance on IFRS 15 application, analysed "implied contract" concept (as per IFRS 15 requirements), and consulted with its auditors, and as a result the Group has reconsidered its accounting treatment.

The Group changed the accounting treatment of new customer connection fees by deferring all gas and electricity fees over the useful lives of the related assets (which represents the best management

- Financial statements for the year ended 31 December 2019

The change in accounting treatment allows the Group to be better comparable to its peers within the gas industry (especially, where LNGT security component is excluded from the final gas tariff). The shown in the tables below.
 Latvia

In Latvia electricity transfer, which includes transmission and distribution, and gas distribution services are provided by the company which is not a part of the Group. Electricity transmission and distribution services are an integral part of electricity tariff to end users. Gas distribution services are an integral
part of gas tariff to end users. Providing the provision of electricity and gas services as a whole to end users in Latvia, the Group in 2018 did not identify electricity transfer and gas distribution services as a separate performance obligations. The Group considered itself as a Principal which provides one performance obligation by treating that customer cannot benefit alone from supplied electricity without transfer and gas without distribution and vice versa. As well as, the Group considered itself as providing a significant service of integrating the electricity transfer and gas distribution services promised in the contract with customers into a bundle of services that represent the combined output
for which the customer has contracted. for which the customer has contracted.

In the course of its electricity and gas sales activities in Latvia the Group collects funds from customers for the electricity transfer and gas distribution services and transfers these funds to the operator of in the statement of profit or loss and other comprehensive income under the caption "Revenue", and after transfer of these funds to the operator, under the caption "Expense".

In year 2019, in relation of collected funds for electricity transfer, which includes both transmission and distribution, and gas distribution service in Latvia the Group changed the method of these funds' accounting by treating itself as an Agent. Such decision has been taken after extensive analysis of relevant industry practice and taking into consideration the fact, that the Group is not responsible for desponsible that these funds are used for their intended purpose. Moreover, the Group is not exposed to any inventory risk, as well as the Group has no legal power to establish the pricing of electricity transfer and gas distribution services provided in Latvia.

A change in accounting treatment allows a better comparison of the Group's performance with that of similar entities (especially when the electricity transfer and natural gas distribution components are excluded from the tariff). This change in accounting treatment is applied retrospectively with
corrections in comparative information presented in the tables below.

Impact of correction of errors and change of management judgement on the Cash flows item "Increase
(decrease) in provisions" and item "Increase (decrease) in amounts payable, deferred income and
(decrease) in provisions" and item"Increase (decrease) in amounts payable, deferred income and
advance amounts received" for 2018
Cash flows for 2018 before applying correction of errors and change of management judgement showed following items

[^53]The Group acts (i) as a natural gas supplier which collects LNGT security component from the users to provision of designated supplier's function the Group's costs due to the nature of its activities are exclusively borne whereas other natural gas suppliers don't incur. These costs are compensated by component by suppliers that supply natural gas to end customers.

LNGT security component is an integral part of natural gas tariff to the customer. Final natural gas tariff to end customers comprise of the following components:
(b) Natural gas transfer cost, which includes transmission over high-pressure and distribution over medium and low-pressure grids costs (c) LNGT security component

Pursuant to Article 5.2 of the Law on the LNGT, all users of the natural gas distribution system, including end-users, have to pay an additional security component along with other payments for LNGT security component directly from customers or natural gas suppliers, if the customers don't have a direct contract with the transmission system operator. The Group acting as a natural gas operator.

In 2018, LNGT security component as integral part of natural gas tariff was not identified as a separate performance obligation. The gas distribution service as a whole, including transmission, distribution cannot be separated). LNGT security component generally is treated as a tax collected from customers, however this tax cannot be treated as sales tax, or value-added tax (VAT), since: (1) LNGT security component is charged based on production or distributed energy unit, rather than sales
amount, as is applied in VAT case; (2) the Group cannot claim a refund of the tax in the event the and, (3) the Group is exposed to price risk - in case of illegal consumption, the Group's settlement amount as LNGT security component to Amber Grid UAB will be determined based on current period's prices, however, the customer will be charged based on historical prices. Following the above, the Group acting as a natural gas supplier to end users was treated by Management as a Principal in relation Group in the statement of profit or loss and other comprehensive income under the caption "Revenue rom contracts with customers", and after transfer to the gas transmission system operator - under the caption "Expense".

In year 2019, the Group changed the method of accounting for the LNGT security component by traken after extensive analysis of relevant industry practice and taking into consideration the fact, that the Group is not responsible for LNGT projects/initiatives and is not responsible that LNGT security component is used for its intended purpose. The Group is not exposed to any inventory risk, as well
as the Group has no legal power to establish the price of LNGT security component.

## Liquefied natural gas terminal (hereinafter "LNGT") security component

 (a) Cost of gas importAll amounts are in EUR thousand unless otherwise stated For the year ended 31 December 2019

## All amounts are in EUR thousand unless otherwise stated

Impact of correction of error on Increase (decrease) in provisions arise with:

1. Reclassification of EUR 5.474 thousand at 31 December 2017 increasing balance of Provisions and decreasing balance of Other non-current amounts payable and liabilities; 2. Reclassification at 31 December 2018 of EUR 4,784 thousand from Other non-current amounts payable and liabilities to Provisions and reclassification of EUR 2,770 thousand to current 7.554 thousand.

Summarizing, impact of correction of errors and change in management judgement, amount to EUR 2080 thousand. Cash flows item "Increase (decrease) in provisions" after correction of errors and applying change in management judgement amounts to EUR 2,484 thousand that is calculated as
sum of beginning balance of EUR 404 thousand and total impact of adjustments of EIR 2.080 thousands,

Impact of correction of error "Increase (decrease) in amounts payable, deferred income and advance"

1. Decrease of Other non-current amounts payable at 31 December 2018 by EUR 9,387 thousand 2. Decrease of current Contract liabilities at 31 December 2018 by EUR 5,559 thousand due to 3. Decrease of Other non-current amounts payable and liabilities at 31 December 2017 by EUR
2. Increase of Deferred income as at 1 January 2018 by EUR 10,961 thousand due to change in 5. Increase of current Deferred income as at 31 December 2018 by of EUR 334 thousand due to
3. Recognition of EUR 736 thousand reduce of revenue due to change in management judgement on connection fees;

Summarizing, impact of correction of errors and change in management judgement, amount to EUR 2,559 thousand ( $-9,387-5,559+5,474+10,961+334+736$ ). Cash flows item "Increase (decrease) in amounts payable, deferred income and advance" after correction of errors and applying change in balance of EUR 44.722 thousand and total impact of adjustments of EUR 2,559 thousands.
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
Retrospectively restated captions of Group's Statement of Financial Position
Restatement of year 2018

$\begin{array}{rr} & 36,360 \\ 10,356 & 1,761,082\end{array}$
parent


 480,068
187
200,311
36,049
7,367
118,348

 둥

 | $1,224,404$ | 10,356 | $1,234,76$ |
| ---: | ---: | ---: |
| $2,505,238$ | 10,356 | $2,515,594$ | $\begin{array}{r}1,832 \\ \hline \mathbf{8 4 4 , 1 6 2}\end{array}$

 334
380,242
$1,224,404$
$2,505,238$
$\qquad$
 Current loans Trade payables
Deferred income
Other non-current amounts payable and
liabilities Total non-current liabilities
Current liabilities Current portion of non-current loans

$$
\begin{aligned}
& \text { Contract liabilities } \\
& \text { Corporate income tax payable } \\
& \text { Provisions }
\end{aligned}
$$

Provisions
Deferred in
Other current amounts payable and
liabilities
liabilities
Liabilities directly associated with the
assets held for sale
Total current liabilities
TOTAL EQUITY AND LIABILITIES
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
Retrospectively restated captions of Group's Statement of Financial Position
Restatement of year 2018


| 1,212,156 |  | - | - | 1,212,156 |
| :---: | :---: | :---: | :---: | :---: |
| 212,802 |  |  |  | 212,802 |
| $(147,554)$ |  |  |  | $(147,554)$ |
| $(4,200)$ | $(9,460)$ | $(9,743)$ | 963 | $(22,440)$ |
| 1,273,204 | $(9,460)$ | $(9,743)$ | 963 | 1,254,964 |
| 48,521 |  |  | (963) | 47,558 |
| 1,321,725 | $(9,460)$ | $(9,743)$ | - | 1,302,522 |
| 735,410 |  | - | - | 735,410 |
| 14,334 |  | - |  | 14,334 |
| 208,874 | - | - | - | 208,874 |
| 39,797 | $(1,835)$ | $(1,553)$ |  | 36,409 |
| 35,355 |  |  |  | 35,355 |
| 115,261 | 10,961 | 10,216 | - | 136,438 |
| 1,887 | - | - |  | 1,887 |
| 1,150,918 | 9,126 | 8,663 | - | 1,168,707 |


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$$
\begin{array}{r}
102,682 \\
378,466
\end{array}
$$

 the assets held for sale

$$
\begin{array}{r}
61,819 \\
47,727 \\
5,220 \\
93,237 \\
49,766 \\
4,545 \\
5,558 \\
7,912
\end{array}
$$

Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
Retrospectively restated captions of Statement of Profit or Loss and other Comprehensive Income: Restatement of year 2018

## Group

Revenue from contracts with customers
Other income
$\begin{array}{r}45,782 \\ \hline \mathbf{1 , 2 2 5 , 3 6 6} \\ (911,737) \\ (26,55) \\ (87,460) \\ (7,741) \\ (21,200) \\ (67,61) \\ (9,876) \\ 7,205 \\ (26,143) \\ \hline(\mathbf{1 , 2 2 3 , 1 6 8 )} \\ 2,198 \\ 1,621 \\ (14,699) \\ (573) \\ \hline(11,653) \\ \hline(4,64) \\ 13,489 \\ \hline(2,768) \\ \hline\end{array}$
$\begin{array}{r}\hline(2,768) \\ \hline\end{array}$
$(2,768)$
$(4,200)$
1,432
1,432

123,216
123,139
77
(26)
$(26)$
$(26)$
123,190

94,964
6,255
Ignitis grupė UAB，company code 301844044 ，Žveju str．14，LT－09310 Vilnius，Lithuania NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2019 All amounts are in EUR thousand unless otherwise stated
Retrospectively restated captions of Group＇s Statement of Cash Flow

## Restatement of year 2018

## Group $\begin{array}{cccc}2018 \\ \text { after corrections } \\ \text {（note } 4.27)\end{array} \quad$ Restatements $\quad \begin{gathered}2018 \\ \text { restated }\end{gathered}$

$$
\begin{aligned}
& \text { 胥 }
\end{aligned}
$$

$(10,003)$
76,617
$(18)$
$(354)$
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No \begin{tabular}{r}
<br>
$(416,205)$ <br>
48,162 <br>
$(23,509)$ <br>
25,523 <br>
1,105 <br>
$(1,582)$ <br>
\hline$(366,506)$ <br>
\hline 57,810 <br>
294,346 <br>
$(155,421)$ <br>
$(544)$ <br>
$(10,402)$ <br>
$(80,608)$ <br>
7,840

 

<br>
$(416,205)$ <br>
48,162 <br>
$(23,509)$ <br>
25,523 <br>
1,105 <br>
$(1,582)$ <br>
\hline$(366,506)$ <br>
\hline 57,810 <br>
294,346 <br>
$(155,421)$ <br>
$(544)$ <br>
$(10,402)$ <br>
$(80,608)$ <br>
7,840
\end{tabular} （573） $\stackrel{\stackrel{\infty}{\mathcal{G}}}{\stackrel{\sim}{\sim}} \underset{\sim}{\sim}$ $\begin{array}{r}(75,526) \\ 161,101 \\ \hline 85,575 \\ \hline \hline\end{array}$


$(416,205)$
\％刃ু
$\stackrel{\text { ® }}{-}$ $\begin{array}{r}(1,582) \\ \hline(366,506) \\ \hline\end{array}$
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$\stackrel{y}{\infty}$ | （573） |
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$\underset{\sim}{7}$ O
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＇ 1 $-$
 Cash flows from／（used in）financing activities
（Purchase）of property，plant and equipment and
intangible assets intangible assets
Proceeds from sale equipment and intangible assets
Acquisition of investments in subsidiaries Grants received
Interest received
Other increases（decreases）in cash flows from
investing activities Net cash flows used in investing activities Cash flows from／（used in）financing activities Loans received
Issue of bonds
Lease payment
Dividends paid
Interest paid
Dividends paid
Increase in issu
Jégaine UAB
Result of the closing of derivative financial
instruments
Net cash flows from（used in）financing
activities
Increase（decrease）in cash and cash
equivalents（including overdraft）
at the beginning of the period
Cash and cash equivalents（including overdraft） at the end of period
$\stackrel{\text { N }}{\substack{0 \\ \vdots}}$
ल్
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$\infty$
$\infty$
$\stackrel{\wedge}{*}$


$(21,603)$
18，896



$\stackrel{\rightharpoonup}{0}$
$\stackrel{y}{\approx}$
$(2,768)$

96,730
$(7,205)$

$(10,003)$
76,617
$(18)$
$(354)$ 9,876
$(8,885)$
$(9,270)$
2.484
$(718)$
$(8,933)$

477
$(1,427)$
12,442
2,263
$(21,603)$
18，896
$\begin{array}{r}35,250 \\ (6,309) \\ \hline 178,532\end{array}$
＊Restatement affect Financial statements of year 2018 （see above for the disclosures of the reasons of restatements provided by the Group） Elimination of resu
－Interest received
－Interest paid
－Other（income）／
Changes in workin
（Increase）decrea
Cash flows from（to）operating activities
Net profit（loss）
Adjustments to non－cash items：
Depreciation and amortisation expenses
Grants designated for property，plant and
equipment in respect of which impairment and／or
revaluation was recognised
revaluation was recognised
Revaluation of property，plant and equipment
Revaluation of investment property
Revaluation of derivatives
Revaluation of derivatives
Impairment／（reversal of impairment）of financial
assets
assets
Corporate income tax expenses
（Depreciation）of grants
Increase（decrease）in provisions
Inventory write－down allowance／（reversal）
Expenses／（income）of revaluation of emission
Emission allowances utilised
Elimination of results of investing activities：
－（Gain）／loss on disposal and／or write－off of
－（Gain）／loss on disposal and／or write－off of
property，plant and equipment
Other（income）／expenses of investing activities
Elimination of results of financing activities：
－Interest paid
－Other（income）／expenses of financing activities Changes in working capital：
（Increase）decrease in trade receivables and
other amounts receivable
（Increase）decrease in inventories，prepayments
（Increase）decrease in inventories，prepayments
and other current assets
and other current assets
Increase（decrease）in amounts payable，
deferred income and advance amounts recer
Corporate income tax（paid）
Net cash flows from（to）operating activities

| 35,250 |
| ---: |
| $(6,309)$ |
| 178,532 |

Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated

## 5 Intangible assets

Movements in Group's intangible assets during the year 2019 and 2018:

| Group | Patents and licences | Computer software | Emission allowances | Other intangible | Goodwill | In total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at 31 December 2017 |  |  |  |  |  |  |
| Acquisition cost | 19,370 | 17,002 | 14,838 | 2,773 | 1,461 | 55,444 |
| Accumulated amortisation | $(5,312)$ | $(13,276)$ | - | (496) | - | $(19,084)$ |
| Net book amount | 14,058 | 3,726 | 14,838 | 2,277 | 1,461 | 36,360 |
| Net book value at 1 January 2018 | 14,058 | 3,726 | 14,838 | 2,277 | 1,461 | 36,360 |
| Additions | 1,889 | 429 | - | 5,431 | 5,370 | 13,119 |
| Revaluation |  |  | 31,816 | - |  | 31,816 |
| Recognition of statutory servitudes | - | ${ }^{-}$ |  | 28,564 | - | 28,564 |
| Reclassified to/from property plant and equipment | 36 | 3,517 |  | $(3,163)$ | - | 390 |
| Write-offs |  | (5) |  | (8) | - | (13) |
| Reclassifications between categories |  | 737 |  | (737) |  | - |
| Emission allowances utilised |  |  | (908) | - | - | (908) |
| Sales |  | (2) | - | - |  | (2) |
| Grant received on emission allowances |  |  | 2,555 | - |  | 2,555 |
| Reclassified to/from assets held for sale |  | (5) | - | (5) |  | (10) |
| Amortisation charge | $(1,506)$ | $(3,989)$ |  | (46) | - | $(5,541)$ |
| Net book value at 31 December 2018 | 14,477 | 4,408 | 48,301 | 32,313 | 6,831 | 106,330 |
| As at 31 December 2018 |  |  |  |  |  |  |
| Acquisition cost | 21,295 | 21,523 | 48,301 | 32,845 | 6,831 | 130,795 |
| Accumulated amortisation | $(6,818)$ | $(17,115)$ |  | (532) |  | $(24,465)$ |
| Net book amount | 14,477 | 4,408 | 48,301 | 32,313 | 6,831 | 106,330 |
| Net book value at 1 January 2019 | 14,477 | 4,408 | 48,301 | 32,313 | 6,831 | 106,330 |
| Additions | 90 | 621 |  | 30,508 | - | 31,219 |
| Revaluation | - | - | 354 | - |  | 354 |
| Recognition of statutory servitudes |  | - |  | (35) |  | (35) |
| Reclassified to/from property plant and equipment | 9 | 160 |  | - |  | 169 |
| Reclassified to/from assets held for sale |  | (11) | - | (4) | (3, ${ }^{-}$ | (15) |
| Reclassifications between categories | $(10,890)$ | 5,906 | (8) | 8,212 | $(3,220)$ | - |
| Emission allowances utilised | - | - | (973) | - | - | (973) |
| Additions to Rights to servitudes and security zones |  | - | - | 9,890 | - | 9,890 |
| Re-measurement of provision related to Rights to servitudes and security zones |  | - | ${ }^{-}$ | (464) | - | (464) |
| Grant received on emission allowances | - | - | 4,131 |  |  | 4,131 |
| Amortisation charge | $(1,456)$ | $(5,333)$ | - | $(1,080)$ | - | $(7,869)$ |
| Net book value at 31 December 2019 | 2,230 | 5,751 | 51,805 | 79,340 | 3,611 | 142,737 |
| As at 31 December 2019 |  |  |  |  |  |  |
| Acquisition cost | 4,665 | 25,958 | 51,805 | 89,164 | 3,611 | 175,203 |
| Accumulated amortisation | $(2,435)$ | $(20,207)$ | - | $(9,824)$ | - | $(32,466)$ |
| Net book amount | 2,230 | 5,751 | 51,805 | 79,340 | 3,611 | 142,737 |
| Emission allowances |  |  |  |  |  |  |
| If the Group's Emission allowances had not been revalued, the net book values of the assets as at 31 December 2019 and 2018 would have been following: |  | The fair value of emission allowances is determined using the prices quoted in an active market, therefore, it is attributable to Level 1 in the fair value hierarchy. At the end of each reporting period, emission allowances are measured with reference to year-end market prices. No amortisation is |  |  |  |  |
| Emission allowances emission allowances are measured with reference to year-end market prices. No amortisation is |  |  |  |  |  |  |
| As at 31 December 2018 | 24,757 | recorded in respect | he emissions all | vances. |  |  |
| As at 31 December 2019 | 28,713 |  |  |  |  |  |

Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
During the year 2019, the Group used grants in the amount of EUR 4,131 thousand EUR (2018-EUR
2,555 thousand) for the purchase of emission allowances.
The table below includes information on the results of revaluation of emission allowances conducted in 2019:

## 

Other intangible assets
As at 31 December 2019 the Group Other intangible assets comprise following significant items:

- Rights to servitudes and security zones of EUR 38,303 thousand (31 December 2018: EUR 28,877
thousand);
The subsidiary's Eurakras UAB right to produce electricity with an incentive rate with carrying amount EUR 10,036 thousand. As at 31 December 2018 the Eurakras UAB right to produce electricity with During 2019 EUR 10,036 thousand amount was reclassified from "Patents and licences" to "Other During 2019 EUR 10,036 thousand amount was reclassified from "Patents and licences" to "Other

The subsidiary's 156 thousand
amount EUR 1,156 thousand;
amount EUR 1,509 thousand;
The subsidiary's Pomerania Invall Sp. z o. o. right to produce electricity with an incentive rate with carrying amount EUR 24,390 thousand;
Goodwill

[^54]Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated

## 6 Property, plant, and equipment

The Group's property, plant and equipment

## Group

As at 31 December 2017 Accumulated depreciation Accumulated impairment Net book value
Net book amount at 1 January 2018
Additions
Write-offs
Revaluation
Reversal of impairment
Reclassifications between categories
Reclassified from (to) assets, intangible
Reclats
assets
Reclassified from (to) assets held for sale Reclassified from (to) assets held for sale Reclassified from (to) inventories
Depreciation charge
Net book value at 31 Dece
As at 31 December 2018
Cost or revalued amount
Accumulated depreciation
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated

| Land | Buildings | Structures and machinery | Gas distribution pipelines, gas technological equipment and installations | Assets of Hydro Power Plant, Pumped Storage Power Plant and | Wind power plants and their installations | Structures and machinery of Thermal Power Plant | Vehicles | IT and telecommunication equipment | Other property, plant and equipment: | Construction-in-progress | In total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3,378 | 28,069 - | $\begin{array}{r} 1,114,181 \\ (7,209) \end{array}$ | 201,249 | 109,215 | $\begin{array}{r} 84,639 \\ (27,290) \end{array}$ | $\begin{array}{r} 360,283 \\ (446) \end{array}$ | $3,027$ | 17,704 | $\begin{array}{r} 5,740 \\ (1,024) \end{array}$ | 163,901 | $\begin{array}{r} 2,091,386 \\ (35,969) \end{array}$ |
| 3,378 | 28,069 | 1,106,972 | 201,249 | 109,215 | 57,349 | 359,837 | 3,027 | 17,704 | 4,716 | 163,901 | 2,055,417 |
| - | 7 | 267 | - | 152 | - | 255 | 11,916 | 2,288 | 1,188 | 398,049 | 414,122 |
| - | (75) | (89) | - | - | - | - | (850) | (7) | (62) | (328) | $(1,411)$ |
| - | (20) | $(3,971)$ | (358) | (220) | - | (11) | (1) | (36) | (67) | 468 | $(4,216)$ |
| - | - | (2) | - | - | - | - | - | - | - | - | (2) |
| - | - | - | - | - | - | - | - | - | - | $(3,985)$ | $(3,985)$ |
| - | - | - | - | - | - | 4 | - | - | - | - | 4 |
| (7) | 3,252 | 133,799 | 50,144 | 244 | $(4,144)$ | 3,202 | 20 | $(3,691)$ | 5,850 | $(188,669)$ | - |
| - | - | - | - | - | - | - | (10,531) | (169) | - | - | (169) |
| - | - | - | - | - | - - | - | $(10,531)$ | - | - | - | $(10,531)$ |
| - | - | (625) | - | - | - | - | (187) | (569) | 319 | - | $(1,062)$ |
| - | (339) | - | - | - | - | - |  | ( | - | - | (339) |
| - | - | - | - | 43 | - | 20 | - | (6) | - | (1,196) | 57 |
| - | - | - | - ${ }^{-}$ | - | - | - | - | - | - | $(1,196)$ | $(1,196)$ |
| - | $(4,474)$ | $(55,397)$ | $(8,747)$ | $(6,225)$ | $(3,290)$ | $(19,963)$ | (955) | $(4,028)$ | $(1,465)$ | - | $(104,544)$ |
| - | - | - | - | - | - | - | - | - | - | 5,672 | 5,672 |
| 3,371 | 26,420 | 1,180,954 | 242,288 | 103,209 | 49,915 | 343,344 | 2,439 | 11,486 | 10,479 | 373,912 | 2,347,817 |
| 3,371 | 30,981 | 1,390,318 | 293,373 | 210,729 |  | 776,583 | 3,618 | 22,827 | 12,574 | 374,247 | 3,180,928 |
| , | $(4,561)$ | $(209,364)$ | $(51,085)$ | $(107,520)$ | $(15,319)$ | $(326,962)$ | $(1,179)$ | $(11,341)$ | $(2,095)$ | - | $(726,499)$ |
| - | - | - | - | - | - | $(106,277)$ | - | ) | . | (335) | $(106,612)$ |
| 3,371 | 26,420 | 1,180,954 | 242,288 | 103,209 | 49,915 | 343,344 | 2,439 | 11,486 | 10,479 | 373,912 | 2,347,817 |

In year 2019, the Group's property, plant and equipment (excluding Assets of Hydro Power Plant, Pumped Storage Power Plant, 'Structures and machinery of Thermal Power Plant' (Thermal Power Plant includes Combined Cycle Unit, Reserve Power Plant), 'Gas distribution pipelines, gas technological equipment and installations', 'Wind power plants and their installations' and 'IT and telecommunication equipment') was accounted for at revalued amount.


| 2,106 | 3,723 | 163,901 | $1,292,150$ |
| :--- | ---: | ---: | ---: |
| $2,10,286$ | 373,913 | $1,696,162$ |  |

2,106
2,535
If tangible assets had not been revalued, the net book values of the Group's assets as at 31 December 2019 and 2018 would have been following:
$\begin{array}{ll}2,990 & 29,544 \\ 2,990 & 28,124\end{array}$

In the opinion of the Group's management, the carrying amount of substantially all assets stated at revalued amount as at 31 December 2019 did not differ significantly from their fair value. The table below presents allocation between the fair value hierarchy levels of the Group's property, plant and equipment that was subject to revaluation as at 31 December 2019 (refer to Note 2.30 for the Level 2

| Group | Level 1 <br> Quoted prices <br> in active <br> markets | Level 2 <br> Other directly or <br> indirectly <br> observable <br> inputs | Unobservable <br> inputs | Level 3 | In total |
| :--- | :---: | :---: | :---: | :--- | :--- |
|  |  |  |  |  |  | N No ~O $\begin{array}{rr}25,838 & 1,207,190 \\ 1,205,398 & 6,453\end{array}$ $\begin{array}{r}11,763 \\ 373,913 \\ \hline\end{array}$



The table below presents allocation between the fair value hierarchy levels of the Group's property, plant and equipment that was subject to revaluation as at 31 December 2018 (refer to Note 2.30 for the description of the fair value hierarchy levels).

and was largely attributed to Level 2 of the fair value hierarchy. The valuation was based on the comp was largely attributed to Level 2 of the fair value hierarchy. The valuation was based on the comparative value approach.

Buildings were attributed to Levels 2 and 3 of fair value hierarchy. The valuation of buildings attributed to Level 2 was based on the comparative value approach. The valuation of assets attributed to Level 3 was based on the income approach, comparative value approach, the cost approach or mix of these approaches.

Structures and machinery were attributed to Levels 2 and 3 of fair value hierarchy. The valuation of assets within Level 2 was based on the comparative value and the cost approach. The valuation of
 approach or mix of these approaches. The valuation was based on data and information available to
the valuer for making accurate forecasts of future cash flows. the valuer for making accurate forecasts of future cash flows.

Motor vehicles were attributed to Levels 2 and 3 of fair value hierarchy. The measurement was performed using the comparative value and the cost approach.

Construction in progress and other PP\&E were mostly attributed to Level 3 of fair value hierarchy, valuation was based on income or depreciated replacement cost approach. The management

During 2019, the Group companies capitalised EUR 653 thousand of interest expenses on borrowings intended to finance development of non-current assets (2018: EUR 776 thousand). The average
capitalised interest rate was $1.97 \%$ in year 2019 and $1.42 \%$ in 2018 .

The Group has significant commitments to purchase property, plant and equipment to be fulfilled in later periods. As at 31 December 2019, the Group's commitments to purchase and construct property, plant and equipment amounted to EUR 128,504 thousand (31 December 2018: EUR 490,432

As at 31 December 2019, the Group had pledged to the banks its property, plant and equipment in amount of EUR 21,033 thousand (31 December 2018: EUR 58,583 thousand) (Note 23).

The Company's property, plant and equipment

## Company $\begin{array}{cccc}\text { Other property, } \\ \text { plant and } \\ \text { equipment: }\end{array} \begin{gathered}\text { Construction-in- } \\ \text { progress }\end{gathered} \quad$ In total

\section*{| 69 |  |  |
| ---: | ---: | ---: |
| $(29)$ | 381 | $\begin{array}{r}450 \\ (29)\end{array}$ |
| 40 | 381 | 421 |
| 40 | 381 | 421 |
| 13 | - | 13 |
| $(7)$ | - | $(7)$ |
| 46 | 381 | 427 |}





As at 31 December 2017
Cost or revalued amount
Cost or revalued amount
Net book amount
Additions
Net book value at 31 December 2018
As at 31 December 2018
Cost or revalued amount
Accumulated depre
Additions
Contribution in kind to the authorized capital
Contribution in kind to the authorized capital
of the subsidiary Ignitis grupès paslaugu
centras UAB
Net book value at 31 December 2019
As at 31 December 2019
Cost or revalued amount
Accumulated deprect
Net book amount
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
7 Right-of-use assets
The Group's Right-of-Use Assets
Dynamics of the Group's right-of-use assets in year 2019:

| Land | Buildings | Structures and machinery | Wind power plants and their installations | Vehicles | IT and telecommunication equipment | Other property, plant and equipment: | In total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - |  | - | - |
| 1,196 |  | 8,233 | 27,290 | 446 | - | - | 37,165 |
|  | - |  | - |  | - |  | - |
| 5,719 | 5,612 | 123 | - | 303 | 2,580 | 229 | 14,566 |
| 9,248 | 10,263 | 191 | - | 162 | 77 | 104 | 20,045 |
|  | (930) | (140) | - | (283) | - | (16) | $(1,369)$ |
|  | (441) | (96) | - | - | $(2,342)$ | - | $(2,879)$ |
| (143) | $(2,744)$ | (805) | $(2,246)$ | (150) | (315) | (81) | $(6,484)$ |
| 16,020 | 11,760 | 7,506 | 25,044 | 478 | - | 236 | 61,044 |
| 16,143 | 13,874 | 8,232 | 27,290 | 823 | - | 317 | 66,679 |
| (123) | $(2,114)$ | (726) | $(2,246)$ | (345) | - | (81) | $(5,634)$ |
| 16,020 | 11,760 | 7,506 | 25,044 | 478 | - | 236 | 61,044 |

Buildings. The Group has lease contracts for office and warehouse premises with the term of 3 to 10
year and as well as contracts with lease term of 12 months or less.
Land. The Group has lease agreements of land whereas major one of them entered into by subsidiary Ignitis gamyba UAB is concluded until the year 2095 with the discount rate 4.070 percent and carrying amount as at 31 December 2019 of EUR 4,468 thousand., other significant land lease contracts entered into by subsidiary Pomerania s.p. z o.o.are valid until 2049 with discount rate from 3 to 3.3 vary from the year of 2073 till 2112. Lease expenses recognized in the statement of profit or loss and other comprehensive income
The Group and the Company's lease expenses are recognised in the statement of profit or loss and
$\stackrel{10}{\sim}$

| Depreciation charge | 6,483 | 215 |  |
| :--- | ---: | ---: | ---: |
| Interest charges | 551 | 2 |  |
| Expenses related to short-term leases (other expenses) | 201 | - |  |
| Expenses related to leases of low value assets (other expenses) | 261 | - |  |
| Write-off of assets and liabilities | 950 | $\mathbf{8 , 4 4 6}$ |  |
| Lease expenses, total |  |  |  |
|  |  |  |  |

Ignitis grupė UAB, company code 301844044, Žveju̧ str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated

## 8 Investment property

\section*{| Group | 2019 | 2018 |
| :--- | ---: | ---: |
| Carrying amount at 1 January | $\mathbf{6 , 4 9 4}$ | $\mathbf{1 4 , 8 7 8}$ |
| Revaluation | $(179)$ | 18 |
| Reclassification from property, plant and equipment | 339 | 4,319 |
| Reclassification to assets held for sale | $(1,124)$ | $(12,721)$ |
| Carrying amount at 31 December | $\mathbf{5 , 5 3 0}$ | $\mathbf{6 , 4 9 4}$ |}

In year 2019, the Group's income from lease of investment property amounted to EUR 1,372 thousand 31 December 2018 - EUR 3,258 thousand).

The Group has leases on all investment property consisting of buildings, structures and equipment.
The terms of the leases are from 1 to 10 years
The Group has no restrictions on the disposal of its investment properties by earning rental income and no contractual obligations to construct, develop or repair it. The lease term for every single contract
does not constitute the major part of the economic life of the asset, and the present value of the minimum lease payments does not amount to at least substantially all of the fair value of the leased asset, therefore, the Group retains substantially all the risks and rewards incidental to ownership of an
underlying asset and accounts for as an operating lease

## Valuation of investment property

The fair value of investment property as at 31 December 2019 and 31 December 2018 was determined in April - July 2019 and July 2018, respectively by independent property valuer Apus turtas UAB. Valuation of investment property of EUR 1,712 thousand was carried out using the market approach and income approach. Investment property is attributed to Level 3 of fair value hierarchy.
The valuation of investment property of EUR 3,818 thousand was carried out by independent property valuer Apus turtas UAB and was based on cost method, which was chosen on the basis that the property being valued has special purpose and has no analogous comparative transactions. The method, as in this case the method has the most objectively verifiable data and the price determined by this method is the least doubtful. The cost of restoration of assets has been determined using a calculation model for the creation of the property being valued, since the valuators have all data about total acquisition costs of property being valued. Valuator determined the value of physical depreciation
of the property being valued. The calculations are indexed using the consumer annual price index. Real estate valuation was done by applying a comparative method using information about past transactions. To determine the base of comparable transactions, valuators have taken into consideration the type, purpose, location and physical characteristics of the property. To determine market value of real estate, valuator applied weightings to adjust base of comparable transactions. Locality weightings (Approved by the Order No 495 of the Director of the State Enterprise Centre of AND LOCALITY WEIGHTINGS IN ACCORDANCE WITH 1 JANUARY 2019 APPROVAL OF ASSET PURPOSE AND LOCATIONS'), physical condition weightings and area weightings were applied.
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS All amounts are in EUR thousand unless otherwise stated Increase in issued capital of subsidiaries
During the year 2019 the authorized capital of the following Group's companies was increased:


| $\begin{array}{lllll}\text { Vilniaus kogeneracinė } \\ \text { jėgainė UAB }\end{array}$ | $22 / 1 / 2019$ | $54,137,931$ | 0.29 | 15,700 | 4,386 | 11,314 | $2019-01-30$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\begin{array}{l}\text { Ignitis grupės paslaugų } \\ \text { centras UAB }\end{array}$ | $13 / 6 / 2019$ | 897,149 | 0.29 | 260 | 260 | - | $2019-06-28$ |
| Total |  |  | $\mathbf{1 5 , 9 6 0}$ | $\mathbf{4 , 6 4 6}$ | $\mathbf{1 1 , 3 1 4}$ |  |  |
| * there is stated amount of shares that belong to the Company |  |  |  |  |  |  |  |

On 14 January 2019, a decision was passed to increase the share capital of the Group's company Vilniaus Kogeneracine Jégaine UAB up to EUR 52,300 thousand. The initial contribution of EUR 4,000
thousand was paid by the Company in cash and was made a non-cash contribution amounting to EUR 386 thousand (business consultations relating to engineering and construction preparatory works for Vilnius co-generation power plant). At 6 January 2020 the Company paid EUR 11,314 thousand for Group's company Vilniaus Kogeneracinè Jégainè UAB related to increase in share capital was registered with the Register of Legal Entities.
On 13 June 2019 the Company and its subsidiary Ignitis gamyba $A B$ decided to increase the authorized capital of another subsidiary Ignitis paslaugu paslaugu centras to EUR $6,960,000$ by issuing $1,794,475$ units of shares the par value of each is EUR 0.29 . Ignitis gamyba AB acquired 897,326
units of shares, the issue price is equal to EUR 260 thousand by paying for these shares with a nonunits of shares, the issue price is equal to EUR 260 thousand by paying for these shares with a nonthousand by the independent property valuator UAB APUS TURTAS for the date 31 January 2019. The Company acquired 897,149 units of shares, the issue price is equal to EUR 260 thousand by paying for these shares with a cash contribution.
On 28 February 2019, a decision of general meeting of shareholders was passed to increase the share capital of the Group's company Ignitis grupės paslaugu centras UAB from EUR 6,440 to EUR 6,960 260.2 thousand) per share is granted to Ignitis gamyba AB. On 28 June 2019, the new version of the Articles of Association of the Group's company Ignitis grupès paslaugu centras UAB related to increase in share capital was registered with the Register of Legal Entities.
There were no 2019. On 26 March 2018, the Company increased the authorised share capital of Ignitis gamyba AB by EUR 3,747 thousand through the additional issue of $12,919,014$ shares with the nominal value of EUR 0.29 ie. Vilnius Thermal Power Plant No 3, as a whole complex of technological equipment and territories, i.e. Vilnius Thermal Power Plant No 3, as a whole complex of technological equipment and territories,
the value of which was EUR $8,061,465$. Following the change in the number of shares of Ignitis gamyba AB non-controlling interest decreased from $3.25 \%$ to $3.18 \%$. The change in the number of shares of Ignitis gamyba $A B$ resulted in the change in non-controlling interest in Verslo aptarnavimo centras
 Contributions against losses and impairment
In year 2019, the Company accounted for EUR 9035 thousand reversal of impairment of investments in subsidiary NT Valdos UAB (see Note 9 'Decrease in share capital') and reversal of impairment of investments in subsidiary Ignitis UAB EUR 4,011 thousand.
Contributions against losses of the Group companies and impairment of investments in the

-
15

 thas by
 2017, is equal to EUR 535 thousand.
On 21 December 2018, the Company passed a decision to cover retained deficit of subsidiary Energetikos paslaugu ir rangos organizacija UAB through the shareholder's contribution of EUR 4,537 thousand by offsetting loans payable by the subsidiary to the Company and accrued interest payable. Prepayments for investments
According to the decisions of the Company's Board of 11 October 2018 and 2 November 2018 and
the approval of the Company's shareholder of 19 October 2018, on 2 November 2018 the Company
concluded the conditional share purchase and sale agreement regarding the acquisition of $100 \%$ shareholding in and shareholder's claim rights of the company engaged in the development of the project on the wind power park from the Polish company that develops wind and solar power plant parks. On 31 December 2018, the Company accounted for a partial payment of EUR 671 thousand
for newly acquired shares and the transaction fee of EUR 144 thousand paid under the Polish civil law for newly acquired shares and the transaction fee of EUR 144 thousand paid under the Polish civil law
in the statement of financial position within prepayments for non-current assets (Note 15).
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
Cash flows from investments in subsidiaries
Reconciliation of the factors that had impact on cash flows from the Group's and the Company's nvestments into subsidiaries to data reported in the statement of cash flows:


| Acquisition of subsidiaries, including loans epayments <br> Sale of subsidiaries | $(27,679)$ | $(22,741)$ | 39,023 | (22,741 |
| :---: | :---: | :---: | :---: | :---: |
| Increase in issued capital of subsidiaries |  |  | $(12,575)$ | (22,627) |
| Prepayments for shares |  | (816) |  | (816 |
| Proceeds on disposal of shares of Vš! |  |  |  |  |
| Energetiku mokymu centras |  | 48 |  |  |
| Coverage of losses |  |  |  | (70) |
| Other payments related to acquisition of subsidiaries | (286) |  |  |  |
| Carrying amount | (27,965) | (23,509) | 26,448 | $(46,254)$ |

During 2019 reported "Acquisition of subsidiaries, including loans repayments" amount EUR 27,679 thousand comprise payments for shares of EUR 20,470 thousand and loans repaid to former shareholders of EUR 7,209 thousand.
Names of the Group companies
During the year 2019, some of the Group companies changed their names:
Geton Energy SIA
Geton Energy Sp. z o.o.
Technologijy ir inovaci)
Lietuvos Energijos tiekimas UAB (fo
All amounts are in EUR thousand unless otherwise stated
The Group's structure as at 31 December 2019:

| Company name | Country of business | Company type | Group's effective ownership interest, \% | Non-controlling interest's effective ownership interest, \% | Profile of activities |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ignitis grupė UAB | Lithuania | Parent company | - |  | - Parent company |
| Subsidiaries of the Group: |  |  |  |  |  |
| Energijos skirstymo operatorius AB | Lithuania | Subsidiary | 94.9827 | 5.0173 | 3 Supply and distribution of electricity to the consumers; distribution of natural gas |
| Ignitis gamyba, AB | Lithuania | Subsidiary | 96.8164 | 3.1836 | 6 Electricity generation, supply, import, export and trade |
| NT Valdos UAB | Lithuania | Subsidiary | 100.0000 |  | - Disposal of real estate, other related activities and provision of services |
| Duomenu logistikos centras, UAB | Lithuania | Subsidiary | 79.6360 | 20.3640 | 0 Information technology and telecommunication services |
| Energetikos paslaugų ir rangos organizacija UAB | Lithuania | Subsidiary | 100.0000 |  | Construction, repair, technical maintenance of electricity networks and related equipment, connection of users to the electricity networks, repair of energy equipment |
| Elektroniniụ mokėjimų agentūra UAB | Lithuania | Subsidiary | 100.0000 |  | - Provision of collection services |
| Ignitis Eesti, OÜ | Estonia | Indirectly controlled subsidiary | 100.0000 |  | - Supply of electricity |
| Ignitis Latvija SIA | Latvia | Indirectly controlled subsidiary | 100.0000 |  | - Supply of electricity |
| Ignitis Polska sp. z o.o. | Poland | Indirectly controlled subsidiary | 100.0000 |  | - Supply of electricity |
| Ignitis grupės paslaugu centras, UAB | Lithuania | Subsidiary | 97.9447 | 2.0553 | 3 Provision of information technology and telecommunications and other services |
| Verslo aptarnavimo centras, UAB | Lithuania | Subsidiary | 98.4061 | 1.5939 | Organisation and execution of public procurement, accounting, legal, personnel administration services |
| Ignitis UAB | Lithuania | Subsidiary | 100.0000 |  | - Supply of electricity and gas |
| Ignitis paramos fondas | Lithuania | Subsidiary | 100.0000 |  | - Provision of support to projects, initiatives and activities, relevant to the society |
| Vilniaus Kogeneracinė Jėgainė UAB | Lithuania | Subsidiary | 100.0000 |  | - Modernization of the provision of centralized supply of heat in Vilnius city |
| Kauno Kogeneracinė Jėgainė UAB | Lithuania | Subsidiary | 51.0000 | 49.0000 | Modernization of the provision of centralized supply of heat in Kaunas city |
| Tuuleenergia OÜ | Lithuania | Subsidiary | 100.0000 |  | - Production of renewable electricity |
| Eurakras UAB | Lithuania | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |
| Transporto valdymas UAB | Lithuania | Subsidiary | 100.0000 |  | - Transport management activity |
| Vèjo Vatas UAB | Lithuania | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |
| Vèjo Gūsis UAB | Lithuania | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |
| Gamybos optimizavimas UAB | Lithuania | Subsidiary | 100.0000 |  | - Supply of electricity and natural gas |
| VVP Investment UAB | Lithuania | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |
| Ignitis renewables, UAB | Lithuania | Subsidiary | 100.0000 |  | - Production of renewable electricity |
| Pomerania Invall Sp. z o. o. | Poland | Indirectly controlled subsidiary | 100.0000 |  | - Production of renewable electricity |

Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
The Group's structure as at 31 December 2018:

| Company name | Countri of | Company type | Group's effective <br> ownership <br> interest, | Non-controlling <br> interest's effective <br> ownershis interest, |
| :--- | :--- | :--- | :--- | :--- |
|  | business |  |  |  |

Indirectly controlled companies The Company holds $100 \%$ of the voting rights at the shareholders' meeting of Ignitis UAB, therefore the Group's effective ownership interest is equal to $100 \%$ as at 31 December 2018 and 31 December 2019. During the year 2019, the net profit of Polska Sp. z o.o. recognised in the Group's statement of
profit or loss and other comprehensive income amounted to EUR 352 thousand.

On 31 December 2017, the Company's subsidiary Ignitis UAB (former Energijos tiekimas UAB) established the subsidiary Ignitis Latvija SIA, the share capital of which amounted to EUR 500 thousand. As at 31 December 2019 and 31 December 2018, the share capital of Geton Energy SIA meeting of Ignitis UAB, therefore the Group's effective ownership interest is equal to $100 \%$ as at 31 December 2019 and 2018. During the year 2019, the net loss of Latvija SIA recognised in the Group's

As at 31 December 2018 and 31 December 2019 the Company's subsidiary Ignitis UAB (former Energijos tiekimas UAB) controlled the subsidiary Ignitis Eesti OÜ, the share capital of which amounted to EUR 35 thousand. The Company holds $100 \%$ of the voting rights at the shareholders' meeting of gnitis UAB, therefore the Group's effective ownership interest is equal to $100 \%$ as at 31 December
2018 and 31 December 2019. During 2019, the net loss of Ignitis Eesti OÜ recognised in the Group's 2018 and 31 December 2019. During 2019, the net loss of Ignitis Eesti OÜ recognised in the Group's
statement of profit or loss and other comprehensive income amounted to EUR 5 thousand.

On 27 May 2019, the Company's subsidiary Ignitis renewables UAB entered into the share purchase and sale agreement regarding the acquisition of $100 \%$ of shares of Pomerania Invall $\mathrm{Sp} . \mathrm{z} \mathrm{o}. \mathrm{o}$. $100 \%$ indirect shareholding in Pomerania Invall Sp. z o.o., because Ignitis renewables UAB owns $100 \%$ shareholding in Pomerania Invall Sp. z o.o., and the Company owns $100 \%$ shareholding in Ignitis renewables UAB. Pomerania Invall Sp.z o.o. develops a wind farm project in Poland with a planned capacity of 94 megawatts (MW). The construction work on the project was launched in the 2nd quarter of 2019, whereas the commercial operations should commence in year 2021. In November
 are accounted for in the Group's statement of profit or loss and other comprehensive income under the item "Other expenses". During the year 2019, the net loss of Pomerania Invall Sp. z o.o. recognised in the Group's statement of profit or loss and other comprehensive income amounted to EUR (116)
thousand. thousand

On 6 June 2017, the Company's subsidiary Ignitis UAB (former Energijos tiekimas UAB) established a subsidiary Ignitis Polska Sp. z o.o. the share capital of which amounted to PLN 1,000 thousand. On
18 September 2017, Ignitis UAB increased the share capital of the subsidiary Polska Sp. z o.o. As at 31 December 2019 and 2018, the share capital of Polska Sp. z o.o. amounted to PLN 10,000 thousand.

- 10 Financial statements for the year ended 31 December 2019
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
As at 31 December 2019 the Company's investments in subsidiaries comprised:

| At 31 December 2019 | Acquisition cost | Impairment | Contributions against losses | Carrying amount | Company's ownership interest, \% | Group's effective ownership interest, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subsidiaries: |  |  |  |  |  |  |
| Energijos skirstymo operatorius AB | 710,921 | - | - | 710,921 | 94.98 | 94.98 |
| Ignitis gamyba AB | 307,997 | - | - | 307,997 | 96.82 | 96.82 |
| Vilniaus kogeneracinė jėgainė UAB | 52,300 | - | - | 52,300 | 100.00 | 100.00 |
| Ignitis UAB | 47,136 | - | - | 47,136 | 51.00 | 51.00 |
| Ignitis renewables UAB | 44,700 | - | - | 44,700 | 100.00 | 100.00 |
| Kauno kogeneracinė jėgainė UAB | 20,400 | - | - | 20,400 | 100.00 | 100.00 |
| NT Valdos UAB | 8,823 | - | - | 8,823 | 100.00 | 100.00 |
| Tuuleenergia OÜ | 6,659 | - | - | 6,659 | 100.00 | 100.00 |
| Ignitis grupės paslaugu centras UAB | 3,479 | - | - | 3,479 | 50.00 | 97.94 |
| Elektroninių mokėjimų agentūra UAB | 1,428 | - | - | 1,428 | 100.00 | 100.00 |
| Gamybos optimizavimas UAB | 350 | - | - | 350 | 100.00 | 100.00 |
| Verslo aptarnavimo centras UAB | 298 | - | - | 298 | 100.00 | 100.00 |
| Ignitis paramos fondas | 3 | - | - | 3 | 100.00 | 100.00 |
| Energetikos paslaugu ir rangos organizacija UAB | 10,638 | $(22,711)$ | 12,073 | - | 51.00 | 98.41 |
|  | 1,215,132 | $(22,711)$ | 12,073 | 1,204,494 |  |  |

As at 31 December 2018 the Company's investments in subsidiaries comprised: At 31 December 2018








Ignitis grupė UAB, company code 301844044, Žvejụ str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless other

## Investments in associates

All amounts are in EUR thousand unless otherwise stated
The Group's investments
The Group's investments in associates and joint ventures as at 31 December 2019 and 31
December 2018 were as follows:


| 2,142 | 23.44 | 2,142 | 23.44 |
| :---: | :---: | :---: | :---: |
| 2,142 |  | 2,142 |  |
| $(2,142)$ |  | $(2,142)$ |  |
| - |  | - |  |

A 21 December 2019 and 31 December 2018 the Group did not account for its share of losses of associate Geoterma UAB for 2019 and 2018, because the total amount of losses accumulated as at 31 December 2016 exceeded the Group's cost of investment and the Group did not have a
commitment to cover these losses. As at 31 December 2016, the share of losses not recognised
amounted to EUR 438 thousand.
No data is available about associate's Geoterma UAB financial position as at 31 December 2019 and 2018 financial performance results for the year 2019 and 2018 due to Geoterma UAB went bankrupt and failed to report for three consecutive years.
On 23 August 2019 Klaipėda Regional Court approved decision to declare that Geoterma UAB is bankrupt and liquidated due to bankruptcy. Movable and real estate owned by Geoterma UAB since 20 November 2019 are sold through auction.
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
Summarised Statement of Cash Flows of the Group companies with non-controlling interest for the years 2019 and 2018:

| Company name / Year | Cash flows from (to) operating activities | Income tax (paid) recovered | Net cash flows from (to) operating activities | Net cash flows from (to) investing activities | Net cash flows from (to) financing activities | Net increase (decrease) in cash flows | Cash and cash equivalents at beginning of the year | Cash and cash equivalents at end of year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Energijos skirstymo operatorius AB |  |  |  |  |  |  |  |  |
| 2019 | 163,286 | - | 163,286 | $(156,482)$ | $(4,295)$ | 2,509 | 2,266 | 4,775 |
| 2018 (restated*) | 72,383 | $(1,128)$ | 71,255 | $(292,714)$ | 227,931 | 6,472 | $(4,206)$ | 2,266 |
| Ignitis gamyba $A B$ |  |  |  |  |  |  |  |  |
| 2019 | 51,914 | $(2,015)$ | 49,899 | (779) | $(38,505)$ | 10,616 | 47,885 | 58,501 |
| 2018 (restated*) | 64,257 | $(3,117)$ | 61,140 | $(32,402)$ | $(41,553)$ | $(12,815)$ | 60,700 | 47,885 |
| Duomenụ logistikos centras UAB |  |  |  |  |  |  |  |  |
| 2019 | 2,250 | (135) | 2,115 | (248) | $(1,052)$ | 815 | 1,130 | 1,945 |
| 2018 | 1,598 | (40) | 1,559 | (479) | (305) | 775 | 356 | 1,130 |
| Ignitis grupės paslaugu centras UAB |  |  |  |  |  |  |  |  |
| 2019 | 3,111 | (163) | 2,948 | $(2,870)$ | (813) | (735) | 1,156 | 421 |
| 2018 | 3,525 | (15) | 3,510 | $(2,412)$ | (48) | 1,050 | 106 | 1,156 |
| Verslo aptarnavimo centras UAB |  |  |  |  |  |  |  |  |
| 2019 | 650 | - | 650 | $(1,418)$ | (860) | $(1,628)$ | 1,837 | 209 |
| 2018 | 1,641 | (167) | 1,474 | (4) | (260) | 1,210 | 627 | 1,837 |
|  |  |  |  |  |  |  |  |  |
| 2019 | $(1,218)$ | - | $(1,218)$ | $(50,942)$ | 50,161 | $(2,000)$ | 9,777 | 7,777 |
| 2018 | $(4,921)$ | - | $(4,921)$ | $(20,969)$ | 25,906 | 16 | 9,761 | 9,777 |

[^55]The table above has been prepared on the basis of the financial statements of subsidiaries adjusted for consolidation purposes and presents data before intercompany eliminations.
 As ard (31 December 2018: EUR 92 thousand) related to non-current and current loans receivable. The calculated expected credit losses were assessed as insignificant, therefore they were not accounted for in the Company's statement of financial position as at 31 December 2019.

Movements on the impairment account during the years ended 31 December 2019 and 31 December 2018:


2,701
$(2,701)$
In year 2018, the impairment of loans of Energetikos paslaugu ir rangos organizacija UAB amounting
 position after the decision was made to cover the subsidiary's operational losses by offsetting against
loans receivable. Loans granted

The Company's loans granted as at 31 December 2019 comprised loans granted to the following subsidiaries:


合
 400
105,164
3,336 6Lt't9Z On 28 May 2019, the Company signed a loan agreement with Ignitis renewables UAB, under which
Ignitis renewables UAB was granted a loan of EUR 44 million to finance investments in green energy On 28 May 2019, the Company signed a loan agreement with Ignitis renewables UAB, under which
Ignitis renewables UAB was granted a loan of EUR 44 million to finance investments in green energy Ignitis renewables UAB was granted a loan of EUR 44 million to finance investments in green energy
production projects and to purchase a $100 \%$ shareholding in Pomerania Invall Sp. z o.o. On 28 February 2018, the Company and Energijos skirstymo operatorius AB signed an additional arrangement to the Proportional Transfer Agreement for Green Bonds of 13 October 2017, under
which Energiios skirstymo operatorius AB assumed additional green bonds based commitments whic Energios skirtymo thousand.

On 3 July 2018, the Company placed EUR 300 million worth 10 years' duration green bond issue (hereinafter "the Issue"). Annual interest of $1.875 \%$ is payable for bonds and they have been issued
change and final energy consumption and increase of generating consumers. The Subsidiary
participates in the Partnership as a limited partner, i.e., is liable for a contribution of EUR 10 million to be paid, if necessary, for a period of 10 years. VIPA, as a general partner of unlimited liability, is in administration, etc. It is also foreseen that the Partnership is open to contributions of other partners administration, etc. It is also foreseen that the Partnership is open
that strive for changes in increasing energy consumption efficiency.

By the management's judgment the Subsidiary does not have control over the Partnership because, under the terms of the Partnership Participants Agreement, the Company does not hold the majority Partnership's activities. The only subject that requires the unanimous agreement of the participants is the modification of the Partnership participants agreement.

The main liability of the Partnership - to declare energy savings of at least 40 GWh by the end of year 2020, using funded energy efficiency measures. The Subsidiary shall have the right to cease the savings by the end of year 2020. The investment policy of the Partnership includes certain qualitative criteria for investment effectiveness.

To ensure the financing of the Partnership activities in October 2019 VIPA signed an agreement with
European Investment Bank (EIB) to provide a loan of EUR 12.5 million to the Partnership. The loan
 Participants Agreement, the Subsidiary is liable, within the limits of its Contributions, to this Loan Agreement. As of 31 December 2019 the loan limit was not utilised. As of 31 December 2019 the
Subsidiary has contributed EUR 261 thousand to the Partnership. Part of the funds has been used to Subsidiary has contributed EUR 261 thousand to the Partnership. Part of the funds has been used to
finance energy efficiency projects and the other part to cover operating costs of the Partnership. Current financial assets

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { As at } \\ 31 / 12 / 2019 \end{gathered}$ | $\begin{gathered} \hline \text { As at } \\ 31 / 12 / 2018 \end{gathered}$ | $\begin{gathered} \hline \text { As at } \\ 31 / 12 / 2019 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31 / 12 / 2018 \end{gathered}$ |
| Term deposits |  | 656 |  |  |
| Carrying amount |  | 656 |  |  |
| 13 Other non-current assets |  |  |  |  |
| Other non-current assets comprised as follows: |  |  |  |  |
|  | Group |  | Company |  |
|  | $\begin{gathered} \hline \text { As at } \\ 31 / 12 / 2019 \end{gathered}$ | $\begin{gathered} \hline \text { As at } \\ 31 / 12 / 2018 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31 / 12 / 2019 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31 / 12 / 2018 \end{gathered}$ |
| Accrued sales revenue from energy saving schemes |  | 1,007 |  |  |
| Emission allowances to be received in future Emission allowances returned Less: allowance | $\begin{array}{r} 9,702 \\ (4,615) \end{array}$ | $\begin{array}{r} 9,702 \\ (4,615) \end{array}$ |  |  |
| Carrying amount | 5,087 | 6,094 |  |  |
| As at 31 December 2011, 400,000 units of emission allowances were lent under the provisions of the lending agreement signed with STX Services BV on 1 December 2009. The agreement is valid until 2021. Additional 650,000 units of emission allowances were lent on 16 April 2012 under the provisions of the lending agreement signed with CF Partners (UK) LLP on 13 April 2012. On 7 April 2015, CF Partners (UK) LLP returned 650,000 units of emission allowances. There were no changes in 2019 and 2018. |  |  |  |  |

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For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
12 Other financial assets

## Non-current financial assets


8
1,508

 On 26 July 2017 the Company signed the establishment agreement of the limited partnership "Smart Energy "SEF") invests in start-ups that are developing new technologies in the energy technology field. According to the Partnership there is one full member- UAB Contrarian Ventures, which acts on behalf
of the SEF, has the right to manage SEF, makes decisions on the management of SEF affairs, concludes transactions on behalf of the SEF. All other SEF members (including the Company) acts under the Partnership Participant Agreement. Investment decisions are made and approved by the
Investment Committee, which is made up solely of Key-men that are shareholders of Contrarian
 under the terms of the Partnership, the Company does not have the power to manage the activities of SEF investment strategy or approved by the Investment Committee, where the Company has only observer.
Investments to SEF includes expenses and payments for the following: SEF formation fee, management fee and payments for investments purposes (for acquiring shares or investing). The Company is committed to provide financial and technical assistance to SEF.
SEF also manages AcceleratorOne Program which invests in start-ups and helps them grow. The program tests pilot products and services in the local market, providing further opportunity to grow internationally. On 11 August 2017 the Company, Contrarian Ventures UAB and Accelerator UAB have entered into an agreement under which the Company undertook to acquire EUR 700,000 convertible
bonds, which entitle the Company, at the maturity of the bond, to (1) demand a cash payment or (2) receive shares of UAB Accelerator. Accelerator UAB is a SEF support company attracting start-ups. As at 31 December 2019 the Company's paid amount for convertible bonds and subsequently
recognized impairment is EUR 500 thousand (according to schedule the rest amount shall be paid in 2020 September).

## Platform for Financing Energy Efficiency

The Company subsidiary Energijos skirstymo operatorius AB signed the establishment agreement of the limited partnership "Platform for Financing Energy Efficiency" (hereinafter - the Partnership) with Public Investment Development Agency (hereinafter "VIPA") on 3 July 2018. The Partnership shall
allocate funds for implementation of various projects and measures contributing to reduction of climate
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated Impairment of amounts receivable (lifetime expected credit losses)
The Company/Group assesses material amounts receivable individually, and all immaterial amounts
collectively.
The Company's/Group's management decides on the performance of the assessment on an individual basis reflecting the possibility of obtaining information on a particular debtor and a significant increase
For the purpose of determining the lifetime expected credit losses of amounts receivable in case of a For the purpose of determining the lifetime expected credit losses of amounts receivable in case of a
collective assessment, the Company/Group uses the loss ratio matrix. A different loss ratio matrix is established in different subsidiaries of the Company and in each separate group of consumers.
The table below presents information on the Group's trade receivables under contracts with customers as at 31 December 2019 that are assessed on a collective basis using the loss ratio matrix.

The table below presents information on the Group's trade receivables under contracts with customers
as at 31 December 2018 that are assessed on a collective basis using the loss ratio matrix.

| Group | Loss ratio | $\begin{gathered} \text { Trade } \\ \text { receivables } \end{gathered}$ | Decrease in value |
| :---: | :---: | :---: | :---: |
| Not past due | 0,60 | 115,118 | 692 |
| Up to 30 days | 2,36 | 6,147 | 145 |
| 30-60 days | 8,07 | 1,958 | 158 |
| 60-90 days | 9,95 | 643 | 64 |
| 90-120 days | 16,71 | 802 | 134 |
| More than 120 days | 55,71 | 12,862 | 7,166 |
| As at 31 December 2018 | 6,08 | 137,530 | 8,359 |

The table below presents information on the Group's trade receivables under contracts with customers
that are assessed on an individual basis:

| Group | 31 December 2019 |  | 31 December 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Trade } \\ \text { receivables } \end{gathered}$ | $\begin{gathered} \hline \text { Decrease } \\ \text { in } \\ \text { value } \end{gathered}$ | Trade receivables | $\begin{aligned} & \text { Decrease in } \\ & \text { value } \end{aligned}$ |
| Not past due | 53,824 | 437 | 13,573 | 151 |
| Up to 30 days | 550 | 35 | 486 | - |
| 30-60 days | 214 | 28 | 18 | 1 |
| 60-90 days | 78 | 21 | 4 |  |
| 90-120 days | 109 | 7 | 20 |  |
| More than 120 days | 2,389 | 1,068 | 1,076 | 1,076 |
| Carrying value | 57,164 | 1,596 | 15,177 | 1,228 |

ignitis Financial statements for the year ended 31 December 2019
Under the loan agreements signed with the banks, the Group has pledged current and future cash
inflows (Note 1). As at 31 December 2019, the balance of cash pledged amounted to EUR 18,607
thousand ( 31 December 2018: EUR 15,455 thousand).
 $7,141=7,141$
 $\begin{array}{rrrr}65,706 & 79,301 & 7,141 & 14,717\end{array}$ $\begin{array}{llll}\text { Disposals } & (35,392) & (19) & (91) \\ \text { Write-offs } & & \text { (4520) } & \text { - }\end{array}$ Write-offs
Purchase of non-current assets for sale (19) In-kind contribution for increase of issued $(8,061)$

| 15 | 10 | - | $(1,874)$ |
| ---: | ---: | ---: | ---: |
| 1,062 | 17,367 | - | - |
| 1,124 | 12,721 | - | - |
| $\mathbf{4 0 , 6 4 3}$ | $\mathbf{-}$ | $\mathbf{6 5 , 7 0 6}$ | $\mathbf{7 , 1 4 1}$ | Within the line item of the disposal group the Company recognised investment of subsidiary Transporto The Con's logistikos centras UAB of EUR 4,705 thousand, which is intended to be disposed by the Company. The Group's line item of the disposal group includes assets of subsidiaries Transporto valdymas UAB and Duomeny logistikos centras UAB amounting to EUR 35,890 thousand (31 December 2018: EUR 30,117 thousand), which is intended to be disposed by the Group. Liabilities of EUR 5,322 thousand

being disposed along with these assets were reported under the line item 'Liabilities related to noncurrent assets held for sale' ( 31 December 2018: EUR 2,986 thousand).
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated 18 Current loans
The Group and the Company's current loans as at 31 December 2019 and 2018 comprised as follows:


| 35,449 | 57,702 |
| :--- | ---: |
| $-126,304$ |  | | 29,030 | 126,304 |
| ---: | ---: |
| 7,276 | 5,318 | 59,324 $\overline{\overline{-}} \bar{\square} \overline{-} \quad \frac{(806)}{} \overline{270,949} \overline{189,324}$

As at 31 December 2019, the Company calculated 12-month expected credit losses related to noncurrent and current loans receivable. The calculated expected credit losses were assessed as
insignificant, therefore they were not accounted for in the Company's statement of financial position




## 19 Cash and cash equivalents

The Group and the Company cash and cash equivalents as at 31 December 2019 and 2018 comprised as follows:


Cash, cash equivalents and a bank overdraft include the following for the purposes of the cash flow statement:


Cash and cash equivalents $\quad 131,837 \quad 127,835 \quad 144$ (42,029)

The fair values of cash and cash equivalents as at $31 \overline{\overline{\text { December } 2019}} \overline{\overline{\text { and } 2018 \text { approximated their }}}$ Carrying amount carrying amounts

Customer cash held in the Group's subsidiary Elektroniniu mokejimu agentūra UAB depository accounts (Note 4.26), which is not recognized in the Group statement of financial position amounted
to EUR 2,752 thousand as at 31 December 2019 (31 December 2018: EUR 6,428 thousand).
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated

## 21 Equity

As at 31 December 2019 and 2018, the Company's share capital amounted to EUR 1,212,156,294. As at 31 December 2019 and 2018, the Company's share capital was divided into 4,179,849,289 ordinary registered shares with the nominal value of EUR 0.29 each.
As at 31 December 2019 and 31 December 2018, all shares were fully paid.
The legal reserve is a compulsory reserve under the Lithuanian legislation. Companies in Lithuania are required to transfer $5 \%$ of net profit from distributable profit until the total reserve reaches $10 \%$ of the issued capital. The legal reserve shall not be used for payment of dividends and is formed to cover future losses only
As at 31 December 2019, the Group's legal reserve amounted to EUR 112,647 thousand ( 31 December 2018: EUR 49,851 thousand). In 2019 the Group transferred EUR 62,796 thousand (2018: EUR 3,339 thousand) to the legal reserve.
In 2019, the Company transferred EUR 60,909 thousand (2018: EUR 5,295 thousand) to the legal reserve. The Company's legal reserve as at 31 December 2019 was not fully formed.

## Revaluation reserve

The revaluation reserve arises from revaluation of property, plant and equipment and emission
allowances due to increase in value. The revaluation cannot be used to cover losses.
As at 31 December 2019, the Group's revaluation reserve amounted to EUR 146,993 thousand (31 December 2018: EUR 162,935 thousand).
This reserve was not formed by the Company as its property, plant and equipment is carried at cost.
Other reserves are formed based on the decision of shareholders and can be redistributed on the appropriation of the next year's profit. As at 31 December 2019, the Group accounted for the result of
the translation of the Group's net investments (31 December 2018: EUR 16 thousand) in Ignitis Polska

 Company, in the amount of EUR 11 thousand into the Group's presentation currency within the item
of other reserves. No other reserves were formed by the Company as at 31 December 2019 and 2018 .

Major classes of assets and liabilities classified as held for sale
Major classes of the Group assets classified as held for sale:

## ASSETS Non-current assets

Property, plant and equipment
Property, plant and eq
Right-of-use assets
Non-current receivable Total non-current assets Current assets
Inventories
Prepayments and deferred expenses
Trade receivables
Other receivables
Prepaid income tax
Assets held for sale
Total current assets
Total current asse
TOTAL ASSETS

a）The Group＇s net debt－to－equity ratio will not exceed one；
b）The ratio of net debt to EBITDA adjusted for one－off items will not exceed 4，except the December
in 2018， 2019 and 2020 when the ratio will not exceed 4．5，5．4 and 4．5；
The Group＇s subsidiaries borrowings，secured by guarantees or other fulfilment measures，of all rate of 0.16 As at 31 December 2019 and 2018，the Group and the Company complied with the requirements
．The On 14 July 2017，the Company issued bonds worth of EUR 300 million at the stock exchange．The Company pays $2.000 \%$ annual interest on bonds issued．Net cash inflows from the issue of bonds amount to EUR 293，834 thousand．Bonds will be redeemed on 14 July 2027.

On 3 July 2018，the Company placed EUR 300 million worth 10 years＇duration green bond issue （hereinafter＂the Issue＂）．Annual interest of $1.875 \%$ will be payable for bonds and they have been issued with the yield of $2.066 \%$ ．Net cash inflows from the issue of bonds amount to EUR 294，345，619
and comprise $98.290 \%$ of the nominal value of the bond issue． and comprise $98.290 \%$ of the nominal value of the bond issue．

In the statement of financial position as at 31 December 2019 and 31 December 2018，the Company accounted for the bond issue debt of EUR 590，120 thousand and EUR 588，999 thousand，respectively． In year 2019，expenses related to interest on the issued bonds totalled EUR 12，731 thousand（in 2018： EUR 9，471 thousand）．The accrued amount of coupon payable as at 31 December 2019 amounted to
EUR 5，446 thousand（31 December 2018：EUR 5，461 thousand）． EUR 5，446 thousand（31 December 2018：EUR 5，461 thousand）．

On 4 July 2018，the Company signed additional arrangement amending and supplementing the terms of the overdraft agreement signed with Swedbank，whereby the overdraft amount was increased from EUR 100,000 thousand to EUR 130,000 thousand．The Group＇s and the Company＇s withdrawn part of the overdraft amounted to EUR 71，524 thousand as at 31 December 2019 （ 31 December 2018：
EUR 42，260 thousand）．

As at 31 December 2019，the Company＇s non－current borrowings of EUR 49，345 thousand（ 31 December 2018：EUR 82，247 thousand）comprised debts to SEB Bankas AB and OP Corporate bank plc under the loan refinancing agreement of Energijos skirstymo operatorius AB ．The current portion


In year 2018，the Company＇s subsidiary Ignitis gamyba AB repaid a part of the non－current loan to
SEB Bankas AB prior to maturity，which was granted on 21 February 2014 ．On 2 July 2017 ，the credit SEB Bankas AB prior to maturity，which was granted on 21 February 2014．On 2 July 2017，the credit
agreement for the amount of EUR 60,000 thousand was signed with SEB Bankas AB．

The weighted average interest rates（\％）on the Group＇s and the Company＇s borrowings payable with fixed and variable interest rates：


N
N
No
0トゼ0 9 9ャヷ0 The Group and the Company cannot identify the final beneficiaries that acquired the placed issues of bonds，thus according to a separate interpretation of the State Tax Inspectorate current coupon
 and the Company paid income tax of individuals of EUR 900 thousand on a EUR 6，000 thousand
coupon paid to investors．
Ignitis grupė UAB, company code 301844044, Žvejụ str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
Net debt reconciliation
This note sets out an analysis of net debt, a non-IFRS measure for the purposes of these financial statements presentation defined by management as presented below.
Net debt balances as at 31 December 2019 and 31 December 2018:

(231)
639,465 671,245
$\begin{array}{r}105,122 \\ \hline\end{array}$

For the purpose of net debt calculation, borrowings comprise only debts to financial institutions
institutions and other debts relating to financing.
Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
Reconciliation of the Group's net debt balances and cash flows from financing activities:

|  | Assets |  | Lease liabilities |  |
| :---: | :---: | :---: | :---: | :---: |
| Group | Cash | Term deposits | Non-current lease liabilities | Current lease liabilities |
| Net debt at 1 January 2018 | $(171,756)$ | - | 187 | 145 |
| Cash changes |  |  |  |  |
| Increase (decrease) in cash and cash equivalents (including overdraft) | 43,921 | - | - | - |
| Proceeds from borrowings |  | - | - | - |
| Issue of bonds |  | - | - |  |
| (Repayments) of borrowings |  | - |  | - |
| Lease payments (principal portion) |  | - | - | (544) |
| Interest paid | - | - | - | (5) |
| Non-cash changes |  |  |  |  |
| Accrual of interest payable | - | - | - | 5 |
| Reclassification of interest payable from trade payables | - | - | - | - |
| Acquisition of subsidiaries |  | (656) | 18,960 | 806 |
| Expenses of issue of bonds |  | - | - | - |
| Reclassifications between items | - | - | $(4,813)$ | 4,813 |
| Net debt at 31 December 2018 | $(127,835)$ | (656) | 14,334 | 5,220 |
| Net debt at 1 January 2019 | $(127,835)$ | (656) | 14,334 | 5,220 |
| Cash changes |  |  |  |  |
| Increase (decrease) in cash and cash equivalents (including overdraft) | $(4,002)$ | - | - | - |
| Proceeds from borrowings | - | - | - | - |
| (Repayments) of borrowings |  | - | - | - |
| (Repayments) of borrowings related to investments in subsidiaries | - | - | - | (7,379) |
| Lease payments (principal portion) | - | - | - | $(7,379)$ |
| Interest paid | - | - | - | (444) |
| Redemption of term deposits | - | 656 | - | - |
| Non-cash changes |  |  |  |  |
| Accrual of interest payable | - | - | - | 551 |
| Recognition of lease liabilities under IFRS 16 | - | - | 8,292 | 6,274 |
| Lease contracts concluded | - | - | 12,188 | 6,592 |
| Reclassification of interest payable from (to) trade payables | - | - | - | - |
| Acquisition of subsidiaries | - | - | - | - |
| Reclassifications between items | - | - | 1,674 | $(1,674)$ |
| Reclassifications to liabilities attributable to assets held for sale | - | - | $(2,670)$ | (740) |
| Net debt at 31 December 2019 | $(131,837)$ | - | 33,818 | 8,400 |

Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated
Reconciliation of the Company's net debt balances and cash flows from financing activities for the year 2019:

|  | Assets | Lease II |  |  | Borrowings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Cash | Non-current lease liabilities | Current lease liabilities | Non-current portion of noncurrent borrowings | Current portion of non-current borrowings | Current borrowings | Total |
| Net debt as at 1 January 2018 | $(52,517)$ | - | - | 433,668 | 95,013 | 2,794 | 478,958 |
| Cash changes |  |  |  |  |  |  |  |
| Increase (decrease) in cash and cash equivalents (including overdraft) | 52,286 |  |  | - | - | 42,260 | 94,546 |
| Issue of bonds |  | - | - | 294,346 | - | - | 294,346 |
| (Repayments) of borrowings | - | - | - | - | $(95,052)$ | - | $(95,052)$ |
| Interest paid | - | - | - | - | $(1,615)$ | $(6,131)$ | $(7,746)$ |
| Non-cash changes |  |  |  |  |  |  |  |
| Accrual of interest payable | - | - | - | 805 | 1,614 | 8,798 | 11,217 |
| Expenses of issue of bonds | - | - | - | (133) | - | - | (133) |
| Reclassifications between items | - | - | - | $(57,441)$ | 57,441 | - |  |
| Net debt as at 31 December 2018 | (231) | - | - | 671,245 | 57,401 | 47,721 | 776,136 |
| Net debt as at 1 January 2019 | (231) | - | - | 671,245 | 57,401 | 47,721 | 776,136 |
| Cash changes |  |  |  |  |  |  |  |
| Increase (decrease) in cash and cash equivalents (including overdraft) | 87 | - | - | - | (57,401) | 149,031 | 149,118 |
| (Repayments) of borrowings | - | - | - | - | $(57,401)$ | - | $(57,401)$ |
| Lease payments (principal portion) | - | - | (239) | - | (12,503) | - | (239) |
| Interest paid | - | - | (3) | - | $(12,593)$ | (710) | $(13,306)$ |
| Non-cash changes |  |  |  |  |  |  |  |
| Accrual of interest payable | - | - | 3 | 12,731 | 983 | 695 | 14,412 |
| Recognition of lease liabilities under IFRS 16 | - | 253 | 771 | - | - | - | 1,024 |
| Lease contracts concluded | - | 33 | 41 | - | - | - | 74 |
| Reclassification of interest payable from (to) trade payables | - | - | (19) | - | - | - | (19) |
| Reclassifications between items | - | 277 | (277) | $(44,511)$ | 44,511 | - |  |
| Net debt as at 31 December 2019 | (144) | 563 | 277 | 639,465 | 32,901 | 196,737 | 869,799 |

Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
24 Lease liabilities
Movements in the Group lease liabilities during the year 2019 and 2018:

## Group <br> Opening book value as at 1 January 2018

Cash changes
Lease payme
Non-cash changes
Acquisition of subsidiaries
Reclassifications between items
Carrying amount at 31 December 2018
Opening book value as at 1 January 2019
Cash changes
Interest paid
Non-cash changes
Non-cash changes
Recognition of lease liabilities under IFRS 16
Lease contracts concluded
Interest charges
Reclassifications between items
Reclassifications between items
Reclassifications to liabilities attributable to assets held-for-sale
Carrying amount at 31 December 2019
Movements in the Company lease liabilities during the year 2019 and 2018:
 the year 2021 to 2022.
Ignitis grupė UAB，company code 301844044，Žveju str．14，LT－09310 Vilnius，Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated

## 25 Deferred income tax

 fiscal authority．Dynamics of deferred income tax assets and liabilities during the reporting period were as follows：



 | 15 | $(3,994)$ |
| ---: | ---: |
| - | 23,102 |
| 15 |  | て9でくて（8と）

 $\infty$
$\stackrel{\infty}{N}$

$\stackrel{-}{=}$ $\stackrel{7}{8}$ |  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | 2,632 | - | - | - | 2,632 | $(2,626)$ |  | - |
| - | - | - | - | - | 458 | - |  |  |
| 49,087 | $(11,123)$ | $(10,997)$ | 21,732 | $(891)$ | $\mathbf{4 7 , 8 0 8}$ | $(2,342)$ | 4,384 | $(110)$ | $\underset{(26,638)}{ }$


Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
Dynamics of the Company's deferred income tax assets and liabilities during the reporting period were as follows:

| Company | $\begin{gathered} \text { As at } 31 \\ \text { December } 2017 \end{gathered}$ | Recognised in profit or loss | $\qquad$ | As at 31 <br> December 2018 | Recognised in profit or loss | $\qquad$ | As at 31 <br> December 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets |  |  |  |  |  |  |  |
| Accrued expenses | 112 | 57 | - | 169 | (6) | - | 163 |
| Tax losses carry forward | 437 | 471 |  | 908 | 589 | (897) | 600 |
| Deferred income tax asset, net | 549 | 528 | - | 1,077 | 583 | (897) | 763 |
| Deferred income tax liabilities |  |  |  |  |  |  |  |
| Result of valuation of financial assets | - | - | - | - | - | - |  |
| Deferred income tax liability, net | - | - | - | - | - | - | - |
| Deferred income tax, net | 549 | 528 | - | 1,077 | 583 | (897) | 763 |

26 Grants and subsidies
 Movements on the account of grants in year 2019 and 2018 were as follows:

|  | Asset-related grants |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Group | Asset-related grants and other projects of the Group | Projects for renovation, improvement of environmental and safety standards | Grants for emission allowances | In total |
| Balance at 31 December 2017 | 49,543 | 149,569 | 1,199 | 200,311 |
| Depreciation of property, plant and equipment | $(1,450)$ | $(7,820)$ | - | $(9,270)$ |
| Grants received | 25,523 | - | 2,555 | 28,078 |
| Emission allowances utilised |  | - | (175) | (175) |
| Grants attributable to revaluation of property plant and equipment | $(8,928)$ | (768) | ( | $(9,696)$ |
| Grants reversed due to recognised impairment of PP\&E and other reasons | (1) | - | - | (1) |
| Grants transferred to short term liabilities |  | (373) | - | (373) |
| Balance at 31 December 2018 | 64,687 | 140,608 | 3,579 | 208,874 |
| Balance at 1 January 2019 | 64,687 | 140,608 | 3,579 | 208,874 |
| Depreciation of property, plant and equipment | $(1,250)$ | $(7,761)$ | - | $(9,011)$ |
| Grants received | 64,032 | 16 | 4,131 | 68,179 |
| Emission allowances utilised | - | - | (93) | (93) |
| Balance at 31 December 2019 | 127,469 | 132,863 | 7,617 | 267,949 |

 and equipment. Grants reversed are reported within revaluation/impairment of assets and reduce these expenses.
Grants reversed due to recognised impairment of property, plant, and equipment of subsidiary Energijos skirstymo operatorius AB in year 2018 amounted to EUR 8,928 thousand.
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2019
All amounts are in EUR thousand unless otherwise stated 27 Contract liabilities and other prepayments

## Deferred income

Movements in the Group and the Company's deferred income during the year 2019 and 2018:

74,195


 \begin{tabular}{rr}
$(5,555)$ <br>
6,182 \& $(6,182)$ <br>
9,749 \& 151,910 <br>
\hline

 Balance as at 31 December $\quad$

$9,749 \quad 151,910$ <br>
\hline \hline
\end{tabular} Deferred income are the Group liabilities under contracts with customers and represents income from connection of new customers to natural gas system and to the electricity grid. Income from connection of new customers to natural gas system is recognised over the average useful life of related items of property, plant and equipment.

Amortisation of deferred income from connection of customers is included in the revenue line item in profit or loss.

## Advances received

The Group and the Company's advances received as at 31 December 2019 and 2018 were as follows:

 Total arons

## ※ignitis

Ignitis grupė UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
Dynamics of the Group's provisions during the year 2019 and 2018 were as follows:

| Total |
| ---: | :--- |
| 9,374 |
| 35,068 |
| $(, 080)$ |
| 380 |
| 171 |
| 40,913 |
| 40,913 |
| 24,163 |
| $(10,799)$ |
| 93 |
| 413 |
| 54,783 |

Other non-current amounts payable and liabilities
The Group and the Company's Other non-current amounts payable and liabilities as at 31 December

trade payables as at 31 December 2019 and 2018 were as follows


| Amounts payable for electricity and heavy fuel oil | 49,847 | 47,324 | - |  |
| :---: | :---: | :---: | :---: | :---: |
| Amounts payable for contractual works, services | 1,841 | 5,683 |  |  |
| Amounts payable for gas | 7,718 | 28,406 | - | - |
| Other payables | 19,161 | 11,824 | 259 | 947 |
| Carrying amount | 78,567 | 93,237 | 259 | 947 |

The Group and
The Group and the Company recognise derivative financial instruments at fair value. The table below hierarchy level as at 31 December 2019:

The table below presents information on assets and liabilities of derivative financial instruments by the air value hierarchy level as at 31 December 2018:

1,634
412
( 8 L )

Derivatives linked to the market price of electricity acquired at the Nasdaq Commodities exchange are attributed to Level 1 of the fair value hierarchy. These instruments are measured according to the prices of products announced by the Nasdaq Commodities exchange.
The Group attributes to Level 2 of the fair value hierarchy derivative financial instruments linked with the Lithuanian/Latvian and Estonian/Finish electricity price areas. Derivatives acquired directly from other market participants (over-the-counter contracts) and physical transmission rights acquired are estimated based on the prices of the NASDAQ Commodities exchange by additionally adding price area differences (a potential risk) that are evaluated using the expert method.
Ignitis grupe UAB, company code 301844044, Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS
All amounts are in EUR thousand unless otherwise stated
32 Revenue from contracts with customers
Disaqqregat
The Group and the Company's revenue from contracts with customers during 2019 and 2018 were as
follows.
2019 Group $2018 \quad 2019{ }^{\text {Company }} 2018$

## Electricity related revenue



筑

 current reporting period in assessing the loss allowance for the amounts due from customers under the contracts. Recognised expected credit losses if any are disclosed in the Notes 15-17. Contract liabilities

|  | Note | Group |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 31/12/2019 | 31/12/2018 | 01/01/2018 |
| Prepayments under contracts with customers | 27 | 51,665 | 44,912 | 24,801 |
| Deferred income from new customers' connection fees | 27 | 161,659 | 145,559 | 133,069 |
| Total |  |  |  |  |
| Current |  | 61,414 | 54,034 | 29,166 |
| Non-current |  | 151,910 | 136,437 | 128,704 |

Deferred income: revenue relating to new customers connection fees services is recognised over time although the customer pays up-front in full for these services. The revenue of these services is
recognised over the period which is the average useful life of related items of property, plant and recognised over the period which is the average useful life of related items of property, plant and Rights to returned goods assets and refund liabilities
Under the Group's contracts related to sales presented below the customers have no rights to return the electricity/gas that was consumed and therefore no refund liabilities and corresponding
adjustments to revenue is recognised for those goods:
Revenue from the sale of electricity
Revenue from public electricity supply
Revenue from public electricity supply
Revenue from sale of produced electricity
Income from capacity reserve services
Electricity distribution
Revenue from gas sales
Gas distribution
Connection fees
Proceeds from the sale of heat energy
Public service obligations and liquefied natural gas terminal security components are funds that are
 from renewable sources and services of gas supply as designated gas supplier.
The Group does not have any significant contracts with the customers' right to return goods.
All amounts are in EUR thousand unless otherwise stated Performance obligations Revenue from the gas and electricity sale, supply, distribution and sale of thermal energy is recognized monthly upon the transfer of gas/electricity/thermal energy based on the actual consumption by customers which is determined according to the readings of gas/electricity/thermal energy meters.
Payment terms are defined 30 days. There are no warranties specified in the contracts.
Revenue from connection fees is deferred and recognized as revenue over the estimated average useful life of assets providing the connection service, being 27 years for electricity grid and $46-55$ years on for gas grid. Connection fees received from customers which are deferred are accounted as
Sales of inventory and scrap are recognized as revenue upon delivery of goods on the basis of invoices to customers, which are issued immediately after the sale of goods recognised. Payment terms are defined 30 days.
The remaining performance obligations expected to be recognised after the end of the financial year

33 Other income
The Group and the Company's other income during the year 2019 and 2018 were as follows:

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2018 | 2019 | 2018 |
| Rent income | 1,923 | 8,440 | 2 | 170 |
| Compensation for alleged damage of Alstom |  |  |  |  |
| Power Ltd. | 9,276 |  |  |  |
| Derivatives (commodities) | $(7,437)$ | 28,693 | - | - |
| Interest on late payments equivalent to |  |  |  |  |
| interest | 890 | 69 | - | - |
| Gain/(loss) on disposal of non-current assets | 1,213 | 4,527 | - | - |
| Other income | 5,415 | 4,053 | 23 | 533 |
| In total | 11,280 | 45,782 | 25 | 703 |

The Group provides motor vehicle and real estate lease services under operating lease contracts concluded for definite period, which may be extended for additional period ranging from several hours to several years. Income from lease of motor vehicles and real estate is recognised as income in profit
or loss on a proportionate basis over the entire lease term.
The Group and the Company's purchases of electricity, gas for trade and related services during the
Group $\quad$ Company

 |  | 218,096 | 258,434 | - |
| :--- | :--- | :--- | :--- |
| Purchases of electricity and related services | 488,746 | 499,493 | - |

| Purchases of sub-contractual services | 4,827 | 10,535 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| In total | 711,669 | 768,462 |  |  |

## 35 Other expenses

## The Group and the Company's other expenses during the year 2019 and 2018 were as follows: <br> Group $\quad$ Company

品' '「용 ~ 193
720 솟 응 $\stackrel{\circ}{\circ} \stackrel{\infty}{\infty}$ ́․ ㅈ․․

 | $(806)$ |  |
| ---: | ---: |
| 720 | $(2,097)$ | 37,208 26,144 $\quad 1,891 \quad 1,357$ Following are the senvices rendered by the audit firm to the Group and the Company during the year

| Audit of the financial statements under the |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| agreements | 390 | 186 | 27 | 11 |
| Assurance and other related services | 22 | 93 | 19 | 67 |
| Tax consultation services | 52 | 44 | 52 | 7 |
| Expenses of other services | 55 | 10 | 21 | 22 |
| Carrying amount |  |  |  |  |

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36 Finance income这 ncome tax expenses for the period comprise current year income tax and deferred income tax. Under the Republic of Lithuania Law on Corporate Income Tax, the income tax rate of $15 \%$ was assessed on profit in year 2019 and 2018. The Group and the Company's income tax expenses during the year


퉁 | (583) $\quad$ (535) |
| :--- | Income tax on the Group and the Company's profit before tax differs from the theoretical amount that

would arise using the tax rate applicable to profit of the Company:
 Dynamics of the Group current income tax liabilities during the year 2019 and 2018 were as follows:

 40 Contingent liabilities and commitments Guarantees issued and received by the Company

| Name of the subsidiary | Beneficiary of the guarantee | Issue at | Maturity | Maximum amount of the guarantee | $\begin{gathered} \text { As at } \\ 31 / 12 / 2019 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31 / 12 / 2018 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vilniaus kogeneracinė European Investment |  |  |  |  |  |  |
| jègainė UAB | Bank | 30/12/2016 | 06/12/2033 | 190,000 | 99,881 | 19,796 |
| Kauno kogeneracinė |  |  |  |  |  |  |
| jėgainė UAB | Swedbank AB | 18/10/2017 | 18/10/2022 | 61,200 | 31,125 | 5,147 |
| Vėjo gūsis UAB | Swedbank lizingas, UAB | 29/1/2019 | 28/2/2022 | 9,258 | 6,797 |  |
| Vėjo vatas UAB | Swedbank lizingas, UAB | 29/1/2019 | 28/2/2021 | 9,687 | 7,413 |  |
| Ignitis grupė UAB | Ignitis grupė UAB Group |  |  |  |  |  |
| Group companies | companies | 2016 | 30/06/2019 | - | 54,106 | 73,902 |
|  |  |  |  | 270,145 | 199,322 | 98,845 |

 corporate account (cashpool) opened at the bank Swedbank AB. The Company guarantees that funds borrowed by the Group companies at the cashpool account are timely repaid to the Group companies
 thousand), including the amount of EUR 171,708 thousand (31 December 2018: EUR 126,304 thousand) lent by the Company (Note 18). As at 31 December 2019, the total amount of the Company's guarantees was EUR 199,322 thousand (31 December 2018: EUR 98,845 thousand).
On 5 December 2016, the Company and the European Investment Bank (Luxembourg) signed a guarantee and indemnity agreement under which the Company secured fulfilment of all current and

Rate adjustments due to profit earned in preceding periods exceeding the return on investment permitted by NERC (2019 year)

Electricity distribution
Based on its Resolution No O3E-569 of 17 October 2019 On recalculating the price caps for electricity distribution services provided by Energijos skirstymo operatorius AB through medium and low voltage networks for the year 2020, NERC set the price cap for the distribution service for the year 2020 and, based on its Certificate No O5E-517 of 16 October 2019 On recalculating the price caps for electricity distribution services provided by Energios skirstymo operatorius AB through medium and low voltage
networks for the year 2020, NERC stated that the level of expected revenue from electricity distribution networks for the year 2020 , NERC stated that the level of expected revenue from electricity distribution
activities carried out by the Group in year 2020 is reduced by EUR 41,875 thousand, including the impact of time value of money of EUR 1,388 thousand. The amount is the remaining part of the returm impact of time value of money of EUR 1,388 thousand. The amount is the remaining part of the return
on investments in year 2016-2017 that was earned by the Group in excess of the level set by NERC for these years.

In establishing the price caps for year $2019-2020$, NERC determined the amount of investments (i.e.
the asset base) on the basis of the historical cost of the asset base rather than the asset base the asset base) on the basis of the historical cost of the asset base rather than the asset base determined using the LRAIC (long-run average incremental cost) model approved by NERC. In its
certificate No O5E-517 of 16 October 2019 On recalculating the price caps for electricity distribution services provided by Energijios skirstymo operatorius AB through medium and low voltage networks for the year 2020, NERC stated the following: <... in order to maintain an integral financing of required and supported investments into assets optimized according to the $\angle$ RAIC model the impact of said correction will be evaluated in further regulatory period while establishing the price cap (new regulatory
period) according to the LRAIC model used for setting the price for distribution sevvices ...>. n year 2018, the Group revalued its property, plant and equipment of electricity business segment to
 determining the amount of the asset base. Gas distribution

Based on its Resolution No O3E-365 on 31 October 2019 On the correction of the price caps for natural gas distribution services provided by Energios skirstymo operatorius $A B$ for the year 2020, NERC set the price cap tor the natural gas distribution senvice to be eftective or the year 2020 and,
based on its Certificate No O5E-538 of 21 October 2019 On the correction of price caps for natural gas distribution services provided by Energijos skirstymo operatorius AB for the year 2020, NERC stated that the level of revenue from natural gas distribution activities carried out by the Group in year 2020 is reduced by EUR 9,791 thousand, including the impact of time value of money of EUR 264
 earned by the Group in excess of the level set by NERC (EUR 19,054 thousand) will be assessed
when establishing the natural gas distribution price for the upcoming periods.

## Litigations

The plaintiff Viliniaus energija UAB has filed a claim with the Vilnius Regional Court regarding the award
 EUR 9,284 thousand losses due to the fact that Energiios skirstymo operatorius AB during the year minimum regime. Energijos skirstymo operatorius AB has not recognised any provision related to the claim, because the description for PSO service provisions and other applicable legislation do not March 2017, the Plaintiff updated the subject-matter of the claim and requested the court to award


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Amount receivable from EPSO-G UAB represents unpaid amount on disposal of Litgrid AB, the outstanding balance of the loan granted and interest accrued thereon. Finance costs include interest
Transactions with other state-owned entities included regular business transactions and therefore they were not disclosed
The Company transactions with related parties during the year 2019 and year-end balances arising on these transactions as at 31 December 2019 are presented below:

| Related parties | Accounts Receivable As at 31/12/2019 | Accounts <br> Payable As at 31/12/2019 | $\begin{aligned} & \text { Sales } \\ & 2019 \end{aligned}$ | Purchases <br> 2019 | Finance income 2019 | Finance costs 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Subsidiaries |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Energijos skirstymo operatorius $A B$ | 608,849 | - | 1,446 | - | 9,708 | - |
| Ignitis gamyba AB | 42 | - | 478 | - | - | - |
| Energetikos paslaugu ir rangos |  |  |  |  |  |  |
| organizacija UAB | 1,484 | - | 4 | - | 45 | - |
| Elektroninių mokėjimų agentūra UAB | 4 | - | 21 | - | - | - |
| Energijos tiekimas UAB | - | - | 96 | - | 91 | - |
| Duomenų logistikos centras UAB | - | 1 | 5 | - | - | - |
| NT valdos UAB | - | - | 30 | - | 3 | - |
| Transporto valdymas UAB | 25,539 | 10 | - | 100 | 358 | 1 |
| Ignitis grupės paslaugụ centras UAB | 1,482 | 41 | 126 | 407 | 10 | - |
| Ignitis UAB | 90,964 | - | 424 | - | 911 | - |
| Verslo aptarnavimo centras UAB | 49 | 166 | 228 | 971 | 2 | - |
| Vilniaus kogeneracinè jėgainė UAB | 3,484 | 11,314 | 125 | 20 | 683 | - |
| Eurakras UAB | 24,754 | - | 10 | - | 709 | - |
| Tuuleenergia OÜ | 19,403 | - | 1 | - | 655 | - |
| Kauno kogeneracinė jėgainė UAB | 125 | - | 166 | - | 236 | - |
| Vėjo gūsis UAB | 7 | - | - | - | 75 | - |
| Vėjo vatas UAB | 2,766 | - | - | 1 | 133 | - |
| Gamybos optimizavimas UAB | 1 | - | 7 | - | - | - |
| VVP investment UAB | 403 | - | - | - | 14 | - |
| Ignitis renewables UAB | 57,096 | - | 59 | - | 805 | - |
| Other related parties |  |  |  |  |  |  |
| EPSO-G UAB | 158,940 | - | - | - | 1,017 | - |
| Total | 995,392 | 11,532 | 3,226 | 1,499 | 15,455 | 1 |

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## 42 Operating segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating directors that makes strategic decisions.
In year 2018 a new strategy of the Group was approved. This strategy sets out four main lines of business for the Group - strategic generation, green generation, customers and solutions and
distribution grid operator. Following the adoption of the new strategy, steps have been taken to refine the actions due. The scope of the operating segments has been modified following the changes as well as due to the changes in the Group's structure, which were completed in 2nd quarter of 2019, management now follows its performance by operating segments that are consistent with the line of business specified in the Group's strategy:

- electricity supply and distribution and gas distribution segment renamed Networks and now includes only the distribution of electricity and gas activities carried out by Energijos skirstymo operatorius ransfer from Energijos skirstymo operatorius $A B$ to Ignitis UAB of this business activity; electricity generation segment separated into two segments - Flexible generation and Green generation. Flexible generation segment includes activities carried out by Ignitis gamyba $A B$ (except Kaunas Algirdas' Brazauskas Hydro Power Plant, Kruonis pumped storage power plant, Biofuel and Kaunas Algirdas' Brazauskas Hydro Power Plant, Kruonis pumped storage power plant, Biofuel and Steam Boiler), Vilniaus kogeneracinè jėgainė UAB, Kauno kogeneracinè jėgainė UAB, Eurakras UAB, Tuuleenergia OU, Vėjo gūsis UAB, Vėjo vatas UAB, VVP Investment UAB, Ignitis renewables UAB, Pomerania Invall Sp. z o.o.;
Trade in gas and trade in electricity segments merged into one segment Customers and solutions.
It includes activities carried out by Ignitis UAB, Energijos Tiekimas UAB (until 31 May 2019), Ignitis Eesti OÜ, Ignitis Latvija SIA, Ignitis Polska Sp. z o.o. Electricity public supply activity took over from networks segment following the transfer from Energijos skirstymo operatorius $A B$ to Ignitis UAB of this business activity.
The following services and entities comprise the other segments:
- support services (Ignitis grupės paslaugų centras UAB, Verslo aptarnavimo centras UAB);
non-core activities (Energetikos paslaugų ir rangos organizacija UAB, Duomenų logistikos centras UAB, NT Valdos UAB, Transporto valdymas UAB);
- service entities (Elektroninių mokejimų agentūra UAB, Gamybos Optimizavimas UAB),
as well as parent company Ignitis grupė UAB, which does not constitute a separate operating
segment, however it is disclosed separately, as its net profit exceeds $10 \%$ of profit (before elimination adjustments) of all profit generating segments. The Group's support service entities and special
purpose entities are aggregated to a single segment as none of them individually meet recognition criteria of an operating segment.
2018 comparative information has been restated and disclosed accordingly.
The Group has single geographical segment - the Republic of Lithuania, electricity sales in Latvia,
Estonia and Poland are not significant for the Group. The chief operating decision-maker monitors the
results with reference to the financial reports that have been prepared using the same accounting
policies as those used for the preparation of the financial statements in accordance with IFRS, i.e.

$\because i 9 n i l s$ information on profit or loss, including the reported amounts of revenue and expenses. The primary EBIDTA - a non-IFRS alternative performance measure). Another performance measure is adjusted
 measures are calculated starting from data presented in the financial statements prepared in accordance with IFRS as adjusted by management for selected items which are not defined by IFRS. Net revenue (Note 32, 33) -

Operating expenses + | Depreciation and amortisation expenses (Note 5, 6, 7, 26) + |
| :--- |
| Expenses on revaluation and provisions for emission allowances (Note 35) + |
| Impairment expenses of non-current assets (Note 6, 20) + |
| Write-off expenses of non-current assets (Note 35) |
| EBITDA |

The Group management calculates EBIT as follows: Net revenue (Note 32, 33) -
Operating expenses +
Expenses on revaluation and provisions for emission allowances (Note 35) + Impairment expenses of non-current assets (Note 6, 20) +

## EBIT

Adjusted EBITDA and EBIT include adjustment of the changes in revenue accounting principles ( 15 IFRS) of new customers (hereinafter - NC) connections and upgrades. Management calculates this cash flow for the current year. It enables to reflect the result for the reporting period more accurately and to better compare the results between the periods. Such calculation of the indicator shows generated cash flow by the Company for the services provided to the NC during the reporting period
when those services were provided, i.e. fulfilment of the contractual connection obligations to the when those services were provided, i.e. fulfilment of the contractual connection obligations to the (EUR 19,052 thousand during 2018) and the deferred income amounted to EUR 5,555 thousand for 2019 (EUR 6,561 thousand for 2018), which is calculated by adding a consolidation adjustment to the adjustments in the consolidated financial statements. adjustments in the consolidated financial statements.
 disposal of non-current assets as it is not related to the core activities of the Group as well as
 results between the periods. During 2019 Energijos skirstymo operatorius $A B$ received compensation from Litgrid $A B$ for


 for 2018).

## Flexible generation segment

Adjusted EBITDA and EBIT results are reported after the adjustments made by the management, eliminating the impact of one-time factors, and by measuring the change in revenue (and, AB Ignitis gamyba, if current revenue was recognized at the amount consistent with the allowable income amount, calculated using NERC methodologies, taking into account allowable return on investments and actual service costs incurred during the period. The adjustment is based on management's estimation using actual costs for the current period and amounted to EUR $(6,279)$

 Elektrine in 2005-2009 which is eliminated as a one-time factor related to prior periods. In management's opinion the adjusted EBITDA and EBIT more accurately presents results of operations and enables to compare results between the periods as it indicates the amount that was actually earned by the Group in the reporting year by eliminating differences between the permitted return set
by the NERC and the actual return as well as eliminating one-off factors that may have both positive and negative impact on the current year results.

Adjusted EBITDA and EBIT are calculated by eliminating the difference between derivatives, booked in the statement of the financial position, fair value (Mark to market) and acquisition price - unrealized profit. As to management's opinion the changes in the market value of open financial derivatives positions misrepresents the actual results of these financial instruments, therefore management
evaluates only the results of closed positions - realized profit. This kind of activity in the segment evaluates only the results of closed positions - realized profit. This kind of
started during 2019 and related eliminations amounted to EUR 431 thousand.
Management adjustments applied to Networks segment are revised due to change in accounting treatment applied to new connection revenue recognition (Note 4.27) and recalculation of
regulated income from electricity public supply activity transferred to customers and solutions segment;
Management adjustments applied to Flexible generation and Green generation are revised due to
Management adjustments applied to Customers and Solutions segment are revised due to recalculation of regulated income from electricity public supply activity transferred from networks
segment;
Management adjustments applied to Other segments segment are revised due to additional
adjustment made by the management of eliminating result of disposal of non-current assets.
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The table below shows the Group information on segments for the year 2019:
H

| $(51,550)$ | $1,090,627$ |
| ---: | ---: |
| $(62,029)$ | $1,079,347$ |
| 10,479 | 11,280 |
| - | - |
| - | - |
| - | - |
| $(51,550)$ | $1,090,627$ |
| - | $(734,656)$ |
| - | $(86,986)$ |
| $(1,285)$ | $(39,798)$ |
| $(52,835)$ | 206,800 |


| - | $(109,888)$ |
| ---: | ---: |
| $(52,835)$ | 96,912 |
| - | $(13,689)$ |
| 1,285 | - |
| $(51,550)$ | 82,792 |




| Management <br> adjustments | Unadjusted <br> balances |
| ---: | ---: |
| $(74,600)$ | $1,070,060$ |
| $(79,127)$ | $1,024,278$ |
| 4,527 | 45,782 |
| - | - |
| - | - |
| - | - |
| - | - |
| $(74,600)$ | $1,070,060$ |
| - | $(795,007)$ |
| - | $(79,741)$ |
| $(1,408)$ | $(21,198)$ |
| $(28,836)$ |  |
| $(76,008)$ | 145,278 |
| $(76,008)$ | $(87,663)$ |
| - | $(87,615$ |
| 1,408 |  |
| - | $8,941)$ |
| $(74,600)$ | $(20,933)$ |
| - | 1,621 |
| - | $(14,899)$ |
| - | $(573)$ |
| $(74,600)$ | $(34,244)$ |
| $(46,339)$ | 12,273 |
| $(120,939)$ | $(21,971)$ |
| - | $2,197,715$ |
| - | 429,275 |
|  | 736,019 |


|  |  |  |  |  | Other segm | nents | Elimination of |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | Networks | Flexible generation | Green generation a | Customers and Solutions | Parent Company | Other segments | company transactions and consolidation eliminations | adjusted balances |
| Sales revenue from external customers | 429,066 | 63,585 | 75,611 | 562,368 | 703 | 11,919 | 1,408 | 1,144,660 |
| Sales revenue from contracts with customers | 429,013 | 58,907 | 75,608 | 533,505 |  | 4,964 | 1,408 | 1,103,405 |
| Other income | 53 | 4,678 | 3 | 28,863 | 703 | 6,955 |  | 41,255 |
| from which is dividend income |  |  | - - |  |  |  |  |  |
| Inter-segment revenue | 11,073 | (648) | 946 | 67,371 | 70,566 | 53,087 | $(202,395)$ |  |
| Sales revenue from contracts with customers | 3,856 | (216) | 946 | 62,207 | 3,188 | 29,830 | $(99,811)$ |  |
| Other income from which is dividend income | 7,217 | (432) | - - | 5,164 20 | $\begin{aligned} & 67,378 \\ & 67,378 \end{aligned}$ | $\begin{array}{r} 23,257 \\ 10 \end{array}$ | $\begin{array}{r} (102,584) \\ (67,408) \end{array}$ |  |
| Total revenue | 440,139 | 62,937 | 76,557 | 629,739 | 71,269 | 65,006 | $(200,987)$ | 1,144,660 |
| Purchases of electricity, gas for trade, and related services, gas and heavy fuel oil | $(184,564)$ | $(34,444)$ | $(29,951)$ | $(608,668)$ |  | $(13,715)$ | 76,335 | $(795,007)$ |
| Wages and salaries and related expenses | $(41,542)$ | $(6,284)$ | $(3,068)$ | $(3,587)$ | $(5,067)$ | $(22,970)$ | 2,777 | $(79,741)$ |
| Repair and maintenance expenses | $(13,810)$ | $(4,954)$ | $(1,631)$ |  |  | ( 1,744 ) | 941 | $(21,198)$ |
| Other expenses | $(31,378)$ | $(3,935)$ | $(3,843)$ | $(10,794)$ | $(1,357)$ | $(23,263)$ | 47,142 | $(27,428)$ |
| EBITDA | 168,845 | 13,320 | 38,064 | 6,670 | $(2,533)$ | 3,304 | $(6,384)$ | 221,286 |
| from which: <br> Depreciation and amortisation | $(57,352)$ | $(11,656)$ | $(10,810)$ | $(1,122)$ | (7) | $(6,514)$ | (202) | $(87,663)$ |
| EBIT | 111,493 | 1,664 | 27,254 | 5,548 | $(2,540)$ | $(3,210)$ | $(6,586)$ | 133,623 |
| Impairment and write-offs of property, plant and equipment | $(54,330)$ | (501) | - | (5) | $(11,198)$ | $(2,591)$ | $(18,316)$ | $(86,941)$ |
| Impairment and write-offs of current and non-current amounts receivables, loans, goods and others | 15 | (370) | (15) | (869) | $(6,815)$ | (76) | 6,722 | $(1,408)$ |
| Revaluation of emission allowances | . | 8,933 | ( | ( |  | (76) | - - | 8,933 |
| Operating profit (loss) | 57,178 | 9,726 | 27,239 | 4,694 | 46,825 | $(5,867)$ | $(85,588)$ | 54,207 |
| Finance income | 89 | 168 | 12 | 380 | 10,069 | 42 | $(9,139)$ | 1,621 |
| Finance costs | $(6,627)$ | $(1,568)$ | $(1,452)$ | (880) | $(12,169)$ | (999) | 8,796 | $(14,899)$ |
| Result of associates | 179 | 123 | - | - |  |  | (302) |  |
| Results of the revaluation and closing of derivative financial instruments | - | - | - - | - | (572) | (1) | - | (573) |
| Profit (loss) before tax | 50,819 | 8,449 | 25,799 | 4,194 | 44,153 | $(6,825)$ | $(86,233)$ | 40,356 |
| Income tax expense | 32,303 | $(10,786)$ | $(3,654)$ | $(3,366)$ | 10,053 | (976) | 35,038 | 58,612 |
| Net profit (loss) | 83,122 | $(2,337)$ | 22,145 | 828 | 54,206 | $(7,801)$ | $(51,195)$ | 98,968 |
| Property, plant and equipment, intangible and right-of-use assets | 1,506,852 | 401,774 | 320,959 | 42,651 | 2,301 | 22,370 | $(99,192)$ | 2,197,715 |
| Investment assets | 271,283 | 1,459 | 132,817 | 312 | 1,887 | 21,517 |  | 429,275 |
| Net debt | 625,213 | $(22,972)$ | 94,770 | 38,838 | 776,137 | 15,385 | $(791,352)$ | 736,019 |
| Adjusted EBITDA | 168,845 | 13,320 | 38,064 | 6,670 | $(2,533)$ | 3,304 | $(6,384)$ | 221,286 |
| Management adjustments (for revenues) | $(47,865)$ | 4,449 | 2,721 | $(37,023)$ |  | 4,526 | $(1,408)$ | $(74,600)$ |
| Management adjustments for impairment and write-offs of current and non-current amounts receivables, loans, goods and others | 15 | (370) | (15) | (869) | $(6,815)$ | (76) | 6,722 | $(1,408)$ |
| Total EBITDA adjustments | $(47,850)$ | 4,079 | 2,706 | $(37,892)$ | $(6,815)$ | 4,450 | 5,314 | $(76,008)$ |
| EBITDA | 120,995 | 17,399 | 40,770 | $(31,222)$ | $(9,348)$ | 7,754 | $(1,070)$ | 145,278 |


| Company's investment in Vėjo vatas UAB comprised EUR 6,132 thousand, and investment in Vėjo gūsis UAB comprised EUR 12,919 thousand. Both investments were fully paid as at 31 December 2018. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| The Group had 12 month period after purchase of Vèjo vatas UAB, Vèjo gūsis UAB ir VVP Investment UAB for review and recognition the fair value of assets and liabilities. The fair value of assets and liabilities were recognized during the business combination and disclosed below: |  |  |  |  |
|  | Vèjo vatas UAB | Vèjo gūsis UAB | VVP Investment UAB | Total |
| Property, plant and equipment | 16,488 | 20,117 | 7 | 36,612 |
| Other non-current assets | 267 | 389 | 2 | 658 |
| Inventories and prepayments | 53 | 22 | 48 | 123 |
| Amounts receivable within one year | 259 | 373 | - | 632 |
| Cash and cash equivalents | 172 | 357 | - | 529 |
| Non-current liabilities | $(10,130)$ | $(9,258)$ | (157) | $(19,545)$ |
| Current liabilities | $(2,744)$ | (589) | (88) | $(3,421)$ |
| Net assets | 4,365 | 11,411 | (188) | 15,588 |
| Recognised goodwill in Group financial statement | - | - | 2,150 | 2,150 |
| Other adjustments | 42 | 244 | - | 286 |
| Identified other intangible assets | 1,990 | 1,490 | - | 3,480 |
| Deferred corporate income tax liability | (265) | (226) | - | (491) |
| Liabilities for shares purchase | - | - | (725) | (725) |
| Purchase consideration paid | 6,132 | 12,919 | 1,237 | 20,288 |
| Net cash outflow on acquisition of subsidiaries: |  |  |  |  |
| Cash paid to sellers of shares | $(6,132)$ | $(12,919)$ | $(1,237)$ | $(20,288)$ |
| Cash paid for loans of the sellers of shares | $(2,547)$ | - | - | $(2,547)$ |
| Cash and cash equivalents at acquired company | 172 | 357 | - | 529 |
| Net cash flow | $(8,507)$ | $(12,562)$ | $(1,237)$ | $(22,306)$ |
| Vèjo vatas UAB, Vèjo gūsis UAB ir VVP Investment UAB net result and income less inter-company transactions with Group companies are accounted in Group's financial statement in year 2019: |  |  |  |  |
| Vèjo vatas UAB |  | Vèjo gūsis UAB | VVP Investment UAB | Total |
| Revenue from contracts with customers Net profit (loss) | $\begin{array}{r} 1 \\ (2,097) \end{array}$ | $(2,658)$ | - | $\begin{array}{r} 1 \\ (4,755) \end{array}$ |

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43 Business combinations
In accordance with Company's Board of Directors and Company's subsidiary Ignitis renewables UAB decisions, Ignitis renewables UAB entered into share purchase agreement for $100 \%$ shares and
shareholder's claim rights in Pomerania Invall Sp, zo.o, on 27 May 2019 . Thereafter, the Company acquired indirect $100 \%$ shareholding in Pomerania Invall Sp. z o.o. because Company's subsidiary Ignitis renewables UAB owns $100 \%$ of shares in Pomerania Invall Sp. z o.o., and the Company owns $100 \%$ of shares in Ignitis renewables UAB. As at 30 September 2019, the ownership property right was fully owned by the Company's subsidiary Ignitis renewables UAB. The total amount of the
investment to Pomerania Invall Sp. z o.o. is EUR 20,470 thousand. The investment was fully paid as at 31 December 2019.
The Group applied the purchase method to account for these business combinations according to the provisions of IFRS 3. Under the latter method, the acquisition cost is measured as the sum of the fair
values, at the date of exchange, of assets given, liabilities incurred and equity instruments issued in exchange for control of the business being acquired.
During business combination the Group established that the difference between the acquisition cost of the businesses and the fair value of the net assets acquired represents goodwill and/or one and/or
several items of assets have probably been acquired.
The Group's management finalized the assessment of the initial accounting for business combinations
On business combination, assets and liabilities of Pomerania Invall $\mathrm{Sp} . \mathrm{zo}$ o.o. were identified with the following fair values at the date of acquisition:
Property, plant and equipment $\quad \frac{\text { Pomerania Invall Sp. z o.o. }}{7,314}$ Property, plant and equipment
Amount receivable within one year Cash and cash equivaliabilities - ద్ల్ల $\begin{array}{r}36 \\ 24,390 \\ (3,900) \\ 20,470 \\ \\ (20,470) \\ (7,209) \\ 6 \\ (292) \\ \hline(27,965) \\ \hline\end{array}$
As at 10 October 2018 Competition Council of the Republic of Lithuania issued the permission to execute the concentration by acquiring $100 \%$ shares in Vèjo vatas UAB and $100 \%$ shares in Vèjo gussis UAB and taking the control of the mentioned companies in accordance with the application of
the concentration. As at 5 November 2018 the Company entered into share purchase agreement for acquisition of $100 \%$ of shares in Véjo vatas UAB and Vèjo gūsis UAB and shareholder claim rights.
-19円IS Financial statements for the year ended 31 December 2019
Ignitis grupė UAB, company code 301844044 , Žveju str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS


## Business combination

On 31 December 2019 was completed the reorganisation of the Group companies Verslo aptarnavimo


Information on the company involved in the reorganization (Ignitis grupés paslaugu centras UAB) and the company being reorganized (Verslo aptarnavimo centras UAB) before and after the reorganisation

The list of shareholders of Ignitis grupės paslaugu centras UAB on 31 December 2019 and 1 January
2020 is presented below:

$\begin{array}{llll}13,772,749 & 3,994,097 & 50.4646\end{array}$

n Restricted moven
is not restricted)
is not restricted)
Restricted public and private sector activities

- The process of education and childcare and educational activities in all educational institutions are - The work organization of health care institutions, etc. has been established.
In relation to the emergency situation and quarantine the Parliament of the Republic of Lithuania adopted amendments aimed at preserving jobs and helping the population with special urgency. On 16 March 2020 the Government took the decision (Protocol No. 14 ) and in respect of which concluded
a Plan for the economic stimulation and the implementation of measures directed to mitigate the spread of COVID 19 (hereinafter "the Plan"). One of the measures for the implementation of the Plan is to make possible to defer or arrange in portions the payments for the consumed electricity and
natural gas to the Group's subsidiary Ignitis UAB. This means that the company UAB Ignitis will directly natural gas to the Group's subsidiary Ignitis UAB. This means that the company UAB Ignitis will directly
experience delays in customers' payments for services.
Management of the Group from 16 March 2020 instructed all employees of the Group who have the ability to work remotely not to go to workplaces in offices, hold meetings through the teleconferencing
IT programs. The company ensured that all conditions are in place for efficient remote work to employees. Employees do not experience any disruptions in the performance of direct functions. During the quarantine period, the Group strictly adheres to all recommendations issued by the
Government regarding the possible threat of COVID 19 .
gnitis grupė UAB, company code 3018440 NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2019


## All amounts are in EUR thousand unless otherwise stated

## assessment the Group did not identify any circumstances that could cast doubt on the going concern of the Group as a whole or individual companies of the Group.

 There is the risk and probability for prolongation of the quarantine for more than 3 months due to COVID 19 outbreak in the Republic of Lithuania and the duration of the most severe restrictive measures applied in foreign countries, therefore the results of the Management's assessment of the mpact on the Group's financial results for 2020 may change, i.e. deteriorate. It is not possible to reasonably estimate the assumptions of the longer-term adverse effect scenario at the date of issue of the financial statements.Impact on fair value measur

## Impact on fair value measurements

At the end of the reporting period, i.e. as at 31 December 2019 fair value was determined based on market data at that date, based on assumptions that are similar to assumptions that market participants would accept under current market conditions in pricing an asset or liability, including risk assumptions. The Group made the assumptions using all available information, including information that could be
obtained from due diligence activities that are routine. Unobservable inputs are used to estimate fair obtained from due diligence activities that are routine. Unobservable inputs are used to estimate fair
values to the extent that appropriate observable data is not available. values to the extent that appropriate observable data is not available.
The objective of determining fair value is to present the fair value of an asset that reflects conditions
at the measurement date, not a future date. Although events occurring after the measurement date at the measurement date, not a future date. Although events occurring after the measurement date
may provide information about the assumptions used to determine fair value at the measurement date (particularly those that are not observable), they are adjusted only to the extent that information provides additional evidence about conditions that existed at the measurement date and market participants or the Group were aware of this information. In making fair value measurements, the Group has taken into account what market conditions and relevant assumptions were known or were known at the date of the valuation by market participants, i.e. 31 December 2019. The COVID 19
outbreak and the risks associated with it were not taken into account in determining the fair value as outbreak and the risks associated with it were not taken into account in determining the fair value as
at 31 December 2019 as there was no observable and unobservable data on the conditions related to exposure to the risk of COVID 19. However, as the threat of COVID 19 has undoubtedly increased the risk that the carrying amounts of assets and liabilities will be adjusted in the next financial year, the
 Impact on the assessment of expected credit losses
In estimating expected credit losses, management is required to consider reasonable information at the reporting date, i.e. 31 December 2019 the Group estimating the expected credit losses as at 31 December 2019 did not take into account the COVID 19 outbreak and the risks associated with it
because COVID 19 was identified in early January of 2020 and a global emergency was announced at 20 January 2020. In estimating expected credit losses at the reporting date, management has
 conditions that were present and known at 31 December 2019. However, as the threat of COVID 19
clearly increased the risk that the carrying amounts of assets and liabilities might need to be adjusted in the next financial year, the Group considered the extent of COVID 19 disruption to its operations and discloses information about those assets with significant valuation uncertainties in the section
"Disclosures of Other Circumstances".

[^57]agreement to secure this loan. The Company's subsidiary Ignitis renewables UAB, which controls all of Pomerania Wind Farm sp. z o.o. shares, has signed an agreement with the EIB for pledging $100 \%$ 31 December 2035.

On 16 April 2020 the Company and bank Swedbank AB have concluded a contract regarding the overdraft for amount EUR 100 million. Maturity of contract is until 16 October 2020.

On 1 April 2020 the news announced that of the Company and EPSO-G UAB entered negotiation process regarding settlement of the EPSO-G debt for LitGrid AB shares the Company sold in 2012 (Note 10). Beginning of negotiation was supported by The Government of the Republic of Lithuania.
An agreement between the Company and EPSO-G UAB on early repayment of the debt and the an the process and the amount of a premium to the final price of the contract re LitGrid AB shares' disposal
Ignitis grupė UAB, company code 301844044, Žvejų str. 14, LT-09310 Vilnius, Lithuania NOTES TO THE FINANCIAL STATEMENTS

## All amounts are in EUR thousand unless otherwise stated

existed at the end of the reporting period. Similarly, only that information is considered in determining the recoverable amount of an asset if such conditions existed at the end of the reporting period. The nto account the COVID 19 outbreak and the risks associated with it, as COVID 19 was identified in early January of 2020 and a global emergency was announced at 20 January 2020. In assessing the indications of impairment of assets at the end of the reporting period, management has reasonably taken into account all indications that were present and known as at 31 December 2019.

## Disclosures of other circumstances

In the above-described paragraphs "Impact on the determination of fair value", "Impact on the assessment of probable credit losses", "Impact on the assessment of impairment of assets" and "the of COVID 19 was not included in the determination of estimates as at 31 December 2019, when those assessments were carried out, because there were no observable conditions existing on that date that would indicate exposure to the possible future threat of COVID 19. However, as the threat of COVID 19 has undoubtedly increased the risk that the carrying amounts of assets and liabilities may need to by COVID 19 and discloses the following information about those assets and liabilities with significant valuation uncertainties:

Sensitivity of fair value measurement methods after the inclusion of COVID 19 in the list of assumptions in respect of the future cash flows and the rate used to discount them.

Impact of COVID 19 on the assessment of expected credit losses: The calculation of impairment
of receivables is sensitive to changes in loss ratios. of receivables is sensitive to changes in loss ratios.
Other events

On 16 January 2020 the Company paid the remaining amount of EUR 11,313,819 of the unpaid share capital of Villiaus kogeneraciné jégainė UAB.

On 23 January 2020 occurred the auction of the real estate of the Company's subsidiary NT Valdos UAB, during which the last three properties were sold for a total of EUR 196 thousand, excluding VAT. On 28 January 2020 the National Energy Regulatory Council (NERC) has approved the subsidiary Energijos skirstymo operatorius AB 2019 investment projects in the electricity sector submitted for a俍 kV power grid and 0.4 kV power grid, communication and control systems, software.

On 6 February 2020 Environmental Project Management Agency of the Ministry of Environment of the Republic of Lithuania extended the term of implementation of Vilnius kogeneracine jegaine UAB project until the 20 April 2021. The contract combined with Lietuvos verslo paramos agentūra Všl for
the implementation of project activities was also extended until the 20 April 2021 .

On 19 February 2020 the guarantee agreement of Vilniaus kogeneraciné jégainé UAB and Swedbank AB was extended until 22 February 2021. The guarantee agreement is intended to ensure the fulfillment of Vilniaus kogeneraciné jégainè UAB obligations related to Vilniaus šilumos tinklai UAB. On 10 March 2020 as part of the construction project for the Pomerania wind farm in Poland the Group company Pomerania Wind Farm sp. z o.o. has entered into an agreement with the European Investment Bank ('EIB ') regarding the financing for carrying out the project for an amount of PLN 258
million (about EUR 60 million). The Company and the EIB have entered into a first call guarantee

## CERTIFICATION STATEMENT

Referring to the provisions of the Article 12 of the Law on Securities of the Republic of Lithuania and the Rules of disclosure of information of the Bank of Lithuania, we, Darius Maikštenas, Chief Executive Officer of UAB Ignitis grupe and, Darius Kašauskas, Finance and Treasury Director of UAB Ignitis grupe, and Giedruole Guobiene Head of Accounting department UAB Ignitis grupès paslaugu centras acting under Order No IS-88-20 of 10 April 2020, hereby confirm that, to the best of our knowledge, UAB Ignitis grupe consolidated and Company's financial statements for the financial year 2019 prepared according to International financial reporting Standards adopted by the European Union, give a true and fair view of UAB Ignitis grupe assets, liabilities, financial position, profit or loss for the period and cash flows, the Annual Report for the financial year 2019 includes a fair review of the development and performance of the business as well as the condition of UAB Ignitis grupe together with the description of the principle risks and uncertainties it faces.

UAB Ignitis grupè
Chief Executive Officer


UAB Ignitis grupé
Finance and Treasury
Director


Darius Maikštènas

Darius Kašauskas

Giedruolè Guobienè

Basis for opinion
We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.
ndent of the Company and the Group in accordance with the
Thational Ethics Standards Board for Accountants' Code of Ethics for
International Etics San (IESBA Code) and the Law of the Republic of Lithuania on the Audit of Financial Statements that are relevant to our audit of the separate and consolidated financial statements in the Republic of Lithuania. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code and the Law of the Republic of Lithuania on the Audit of Financial Statements.
We draw attention to Note 3.3 to these reissued two years separate and
consolidated financial statements, which describes the reason for the reissuance of the 2018 and 2017 separate and consolidated financial statements. Our opinion is not modified in respect of this matter.
In our opinion, the two years separate and consolidated financial statements give a true and fair view of the separate and consolidated financial position of Lietuvos energija UAB (changed name to Ignitis Grupe UAB in 2019) ("the Company") and its subsidiaries (together "the Group") as at 31 December 2018 and 2017, and of their separate and consolidated financial performance and their separate and consolidated cash flows for the years ended as at 31 December 2018 and 2017 respectively in accordance with International Financial Reporting Standards as adopted by the European Union.

## What we have audited

The Company's and the Group's two years separate and consolidated financial statements comprise:
the Company's and the Group's statements of financial position as at
31 December 2018 and 2017;
the Company's and the Group's statement of profit or loss and other comprehensive income for each of the two years then ended;
the Company's and the Group's statements of changes in equity for each of the two years then ended;
the Company's and the Group's statement of cash flows for each of the two
years then ended; and
the notes to the separate and consolidated financial statements, which include
significant accounting policies and other explanatory information.
PricewaterhouseCoopers UAB, J. Jasinskio g. 16B, LT-o3163 Vilnius, Lithuania
T: +370 (5) 239 2300, F:+370 (5) 239 2301, Email: vilnius@lt.pwc.com, www.pwc.com/lt

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the separate and consolidated financial statements (together "the financial statements"). In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including, among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.
Materiality

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Company and Group materiality for the separate and consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, is any, both individually and in aggregate on the financial statements as a whole.

| Rationale for the materiality benchmark applied | We chose profit before tax as the benchmark for the Company and the Group because, in our view, it is the generally accepted measure and it is the measure against which the performance of the Company and the Group is most commonly assessed. <br> The Company's current year performance depends on results of its subsidiaries in the current and prior periods, and on subsequent dividend payments, thus we chose average figure to eliminate unusual deviations. <br> The Group's profit before tax depends on approved tariffs for regulated activities, which incorporate gas and electricity prices in the current and prior periods. Because of the specifics how tariffs are regulated in the market, we chose average of 3 years to eliminate the impact of annual fluctuations. We eliminated certain amounts as described above as in our view they had significant impact on earnings reported which caused profits before tax in these years volatile. <br> We chose $5 \%$, which is within the range of acceptable quantitative materiality thresholds. |
| :---: | :---: |


| for reissue of these financial statements. | We also considered the adequacy of disclosures in Notes 2, 3.3, 4 and in the other affected notes. |
| :---: | :---: |
| Key audit matter | How our audit addressed the key audit matter |
| Property, plant and equipment accounted at revalued amount (refer to notes 4, 6, 24) | Our procedures in relation to property, plant and equipment revaluation included as follows: |
| Property, plant and equipment is the most significant item of assets on the consolidated statement of financial position and amounted to EUR 2,091 million as at 31 December 2018. <br> The property, plant and equipment accounted for at revalued amount had a net book value of EUR 1,318 million and the most significant component was the electricity distribution network with a net book value of EUR 1,206 million. <br> In 2018, the Group's management performed a valuation of the assets attributed to the electricity distribution network. Valuation was performed as at 31 August 2018 with reference to the valuation report delivered by independent valuers. <br> Based on the valuation performed, management has determined that fair | - We evaluated the independent external valuers' competence, capabilities and objectivity. <br> - We obtained the cash flow model used by the management to determine the value of assets employed in electricity businesses. <br> - We tested the model as to whether it is mathematically accurate, discussed with management key inputs and assumptions, traced them to external or Group's internal information, where appropriate, and assessed sensitivity of the cash flow model to changes in selected assumptions. <br> - We also involved PwC valuation expert who assessed the appropriateness of the model, inputs, assumptions used as the basis of the valuation and the |

contractor, also indirect costs, such as
engineering and design costs.
Then physical and functional
obsolescence of assets was determined
to estimate depreciated replacement
cost (DRC) for each individual asset.
Finally, income method was used to determine the economic obsolescence of assets. Based on the results of the economic obsolescence test, the values of assets determined by DRC method were reduced on a pro rata basis, except for assets for which such allocation would have resulted in a value lower than the asset's regulated asset base (hereinafter - RAB) value. For such assets the RAB value was considered to be its fair value. The amount of reduction that would otherwise have been allocated to an asset was allocated pro rata to the
other assets.
Assessment of fair values of property, plant and equipment is an area of significant management judgements, and they are, therefore, given special audit attention.
How we tailored our Group audit scope
We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated the financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.
The Group comprises more than 20 subsidiaries which operate in Lithuania, Latvia, Estonia and Poland (refer to note 8).
For 2018:
For Group audit purposes, based on our risk and materiality assessment we
determined that a full scope audit was required for the following Group entities:

> Lietuvos Energija UAB
> Energijos Skirstymo Operatorius AB
> Lietuvos Energijos Gamyba AB
> Energijos Tiekimas UAB
> Litgas UAB
> Lietuvos Energijos Tiekimas UAB
The audit of these entities was performed by PwC Lithuania and covered 95\% of Group's revenue and $87 \%$ of Group's assets. In addition, the group engagement team carried out selected audit procedures on significant remaining items such as property, plant and equipment held by subsidiaries Vilniaus Kogeneracinė Jégainė UAB and Kauno Kogeneracinė Jégainė UAB in the amount of EUR 108 million, and assessed other significant areas that may impact consolidated financial statements, such as compliance with debt covenants by Vilniaus Kogeneracinė Jėgainė UAB. For other subsidiaries, the Group audit team performed group level analytics to obtain sufficient appropriate audit evidence for our opinion on the Group financial statements as a whole.
We obtained understanding of the
management's process for the monitoring of the performance of the subsidiaries and for assessment of the recoverable value of investments in subsidiaries.
We have obtained the management's assessment whether impairment indicators exist, analysed and discussed it with the management. For those entities, where impairment indicators were identified, we obtained impairment tests, discussed with management the basis for expected future performance, analysed the major inputs in the calculations including profitability, discount rate assumptions and sensitivity to selected assumptions.
When assessing impairment indicators and analysing the inputs used in the impairment tests, we leveraged our knowledge from audit of subsidiaries and audit procedures applied to property, plant and equipment as discussed in key audit matter below. Impairment of investments in
subsidiaries

## Key audit matter

The carrying value of investments in subsidiaries (EUR 1,207 million) as at 31 December 2018 represents $58 \%$ of total assets of the Company in the separate financial statements. During the year ended 31 December 2018, the Company has recognised an impairment loss of investments in subsidiaries of EUR 6.8 million. The management of the Company applied significant judgement is assessment whether impairment indications exist and made significant assumptions in determining recoverable amounts of investments using discounted cash flows analysis or net asset value.
We focused on this area because of the magnitude of the balances and significant dividends paid by subsidiaries, which might be
considered as impairment indicator.
Those charged with governance are responsible for overseeing the Company's and the Group's financial reporting process.

## Auditor's responsibilities for the audit of the financial

 statementsOur objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.
As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.

Evaluate the appropriateness of accounting policies used and the
reasonableness of accounting estimates and related disclosures made by management.
public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.
The engagement partner on the audit resulting in this independent auditor's report is Rasa Radzevičienė.
On behalf of PricewaterhouseCoopers UAB

Vilnius, Republic of Lithuania 22 April 2020
Lietuvos Energija UAB, company code 301844044, address: Žveju g. 14, LT-09310, Vilnius, Lithuania STATEMENT OF FINANCIAL POSITION
At 31 December 2018 At 31 December 2018
(All amounts in EUR thous
(All amounts in EUR thousands unless otherwise stated)

|  | Notes | Group |  |  | Notes | Group |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | At 31 December 2018 (restated*) | $\begin{gathered} \text { At } 31 \text { December } \\ 2017^{* *} \end{gathered}$ |  |  | At 31 December 2018 (restated ${ }^{*}$ ) | At 31 December <br> $2017^{* *}$ (restated) |
|  |  |  |  | EQUITY AND LIABILITIES Equity |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |
| Non-current assets |  |  |  | Share capital | 20 | 1,212,156 | 1,212,156 |
| Intangible assets | 5 | 106,330 | 36,360 | Reserves | 21 | 212,802 | 99,380 |
| Property, plant, and equipment | 6 | 2,091,386 | 1,761,082 | Retained earnings (deficit) |  | $(169,994)$ | $(13,706)$ |
| Prepayments for non-current assets | 14 | 23,621 | 21,911 | Equity attributable to owners of the parent |  | 1,254,964 | 1,297,830 |
| Investment property | ${ }^{7} 10$ | 6,494 | 14,878 | Non-controlling interest |  | 47,558 | 45,796 |
| Amounts receivable after one year | 9,10 | 160,606 | 170,488 | Total equity |  | 1,302,522 | 1,343,626 |
| Other financial assets | 11 | 2,008 | 426 | Liabilities |  |  |  |
| Other non-current assets | 12 | 6,094 | 3,239 |  |  |  |  |  |
| Deferred income tax assets | 23 | 14,468 | 7,084 | Non-current borrowings and bonds | 22 | 735,410 | 480,068 |
| Total non-current assets |  | 2,411,007 | 2,015,468 | Finance lease liabilities | 22 | 14,334 | 187 |
| Current assets |  |  |  | Grants and subsidies | 24 | 208,874 | 200,311 |
| Inventories | 13 | 43,137 | 56,866 | Deferred income tax liability | 23 | 36,409 | 36,049 |
| Prepayments and deferred expenses | 14 | 30,655 | 38,119 | Provisions | 26 | 35,355 | 7,367 |
| Trade receivables | 15 | 143,120 | 112,563 | Deferred revenue | 25 | 136,438 | 54,509 |
| Other amounts receivable | 16,10 | 25,436 | 27,800 | Other non-current amounts payable and liabilities | 27 | 1,887 | 1,832 |
| Other current assets |  | 2,147 | 1,093 | Total non-current liabilities |  | 1,168,707 | 780,323 |
| Prepaid income tax |  | 4,192 | 2,102 | Current liabilities |  |  |  |
| Cash and cash equivalents | 11 | ${ }^{6} 656$ |  | Current portion of non-current borrowings Current borrowings | 22 | 61,819 | 119,599 |
|  | 18 | 127,835 | 171,756 |  | 22 | 47,727 | 14,082 |
|  | 19,10 | 377,178 65,706 | $\begin{array}{r} 410,299 \\ 79,301 \\ \hline \end{array}$ | Current portion of finance lease liabilities | 22 | 5,220 | 145 |
| Total current assets |  | 442,884 | 489,600 | Trade payables | 28 | 93,237 | 98,338 |
| TOTAL ASSETS |  | 2,853,891 | 2,505,068 | Advance amounts received Income tax liabilities | 25 | 49,766 | 27,765 3,695 |
|  |  |  |  | Provisions | 26 | 5,558 | 2,498 |
|  |  |  |  | Deferred revenue | 25 | 9,122 | 5,242 |
|  |  |  |  | Other current amounts payable and liabilities | 29 | 102,682 | 109,421 |
|  |  |  |  |  |  | 379,676 | 380,785 |
|  |  |  |  | Liabilities related to non-current assets held for sale |  | 2,986 | 334 |
|  |  |  |  | Total current liabilities |  | 382,662 | 381,119 |
|  |  |  |  | Total liabilities |  | 1,551,369 | 1,161,442 |
|  |  |  |  | TOTAL EQUITY AND LIABILITIES |  | 2,853,891 | 2,505,068 |

* Part of amounts does not agree with the financial statements of 2018 due to correction of errors and changes in accounting methods as disclosed in Note 3.3.
Lietuvos Energija UAB, company code 301844044, address: Žvejų g. 14, LT-09310, Vilnius, Lithuania STATEMENT OF FINANCIAL POSITION
At 31 December 2018
At 31 December 2018
(All amounts in EUR thous

|  | Notes | Company |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { At } 31 \text { December } \\ 2018 \\ \hline \end{gathered}$ | At 31 December <br> 2017 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity |  |  |  |
| Share capital | 20 | 1,212,156 | 1,212,156 |
| Reserves | 21 | 19,811 | 14,516 |
| Retained earnings (deficit) |  | 78,231 | 117,103 |
| Total equity |  | 1,310,198 | 1,343,775 |
| Liabilities |  |  |  |
| Non-current liabilities |  |  |  |
| Non-current borrowings and bonds | 22 | 671,245 | 433,668 |
| Provisions | 26 |  | 2,903 |
| Other non-current amounts payable and liabilities | 27 | 378 | 9,807 |
| Total non-current liabilities |  | 671,623 | 446,378 |
| Current liabilities |  |  |  |
| Current portion of non-current borrowings | 22 | 57,401 | 95,013 |
| Current borrowings | 22 | 47,721 | 2,794 |
| Trade payables | 28 | 947 | 506 |
| Prepayments received | 25 | 51 | 1 |
| Provisions | 26 | 806 | - |
| Other current amounts payable and liabilities | 29 | 1,373 | 823 |
| Total current liabilities |  | 108,299 | 99,137 |
| Total liabilities |  | 779,922 | 545,515 |
| TOTAL EQUITY AND LIABILITIES |  | 2,090,120 | 1,889,290 |


|  | Notes | Company |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { At 31 December } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At 31 December } \\ 2017 \\ \hline \end{gathered}$ |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Intangible assets | 5 | 1,874 | - |
| Property, plant, and equipment | 6 | 427 | 421 |
| Prepayments for non-current assets | 14 | 816 | 3,899 |
| Investments in subsidiaries | 8 | 1,206,921 | 1,148,917 |
| Amounts receivable after one year | 9.10 | 679,593 | 492,938 |
| Other financial assets | 11 | 2,008 | 426 |
| Deferred income tax assets | 23 | 1,077 | 549 |
| Total non-current assets |  | 1,892,716 | 1,647,150 |
| Current assets |  |  |  |
| Prepayments and deferred expenses | 14 | 62 | 42 |
| Other amounts receivable | 16.10 | 631 | 5,322 |
| Prepaid income tax |  | 15 | 147 |
| Short-term loans | 17 | 189,324 | 169,395 |
| Cash and cash equivalents | 18 | 231 | 52,517 |
|  |  | 190,263 | 227,423 |
| Non-current assets held for sale | 19.10 | 7,141 | 14,717 |
| Total current assets |  | 197,404 | 242,140 |
| TOTAL ASSETS |  | 2,090,120 | 1,889,290 |

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated

|  | Notes | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 2018 \\ \left(\text { restated }^{\star}\right) \\ \hline \end{gathered}$ | 2017** | 2018 | 2017 |
| Revenue from contracts with customers | 30 | 1,024,278* | 1,081,219** | 3,188 | 2,972 |
| Other income | 31 | 45,782 | 19,612** | 703 | 516 |
| Dividend income | 37 |  |  | 67,378 | 124,704 |
|  |  | 1,070,060 | 1,100,831 | 71,269 | 128,192 |
| Operating expenses |  |  |  |  |  |
| Purchases of electricity, gas for trade, and |  |  |  |  |  |
| related services | 32 | $(768,462) *$ | $(712,298)$ | - |  |
| Purchases of gas and heavy fuel oil |  | (26.545) | $(28,193)$ |  |  |
| Depreciation and amortisation | 5,6,19,24 | $(87,664)^{*}$ | $(87,357)$ | (7) | (3) |
| Wages and salaries and related expenses |  | $(79,741)$ | $(81,336)$ | $(5,067)$ | $(4,105)$ |
| Repair and maintenance expenses |  | $(21,200)$ | $(21,318)$ |  |  |
| Result of revaluation of property, plant and |  |  |  |  |  |
| equipment <br> (Impairment)/reversal of impairment of | 6,7,24 | $(67,671)$ | $(7,103)$ | ${ }^{-}$ |  |
| investments in subsidiaries |  | - |  | $(6,815)$ | $(9,414)$ |
| Reversal (impairment) of amounts |  |  |  |  |  |
| losses) |  | $(9,876)$ | 1,003 | $(11,198)$ | $(2,701)$ |
| Impairment of property, plant and |  |  |  |  |  |
| equipment | 6.19 | $(3,151)^{*}$ | $(33,387)$ | (1357) |  |
| Other expenses | 33 | $(26,143)$ | $(33,709)$ | $(1,357)$ | $(5,810)$ |
| Total operating expenses |  | $(1,090,453)$ | $(1,003,698)$ | $(24,444)$ | $(22,033)$ |
| Finance income | 34 | 1,621 | 2,163 | 10,069 | 3,588 |
| Finance costs | 35 | $(14,899)$ | $(9,098)$ | $(12,169)$ | $(4,291)$ |
| Results of the revaluation and closing of derivative financial instruments |  | (573) | - | (572) |  |
| Profit/(loss) before income tax |  | $(34,244)$ | 90,198 | 44,153 | 105,456 |
| Current year income tax |  |  |  |  |  |
| (expenses)/benefit | 36 | $(4,604)^{*}$ | $(2,682)$ | 7 | 2 |
| Deferred income tax (expenses)/benefit | 36 | 16,877* | 6,009 | 528 | 456 |
| Profit (loss) for the year |  | $(21,971)$ | 93,525 | 44,688 | 105,914 |
| Attributable to: |  |  |  |  |  |
| Owners of the parent |  | $(22,440)^{*}$ | 89,103 | 44,688 | 105,914 |
| Non-controlling interest |  | 469* | 4,422 | - |  |

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the year ended 31 December 2018

| Group | Notes | Equity attributable to owners of the Company |  |  |  |  |  | Non-controlling interest | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Share capital | Legal reserve | Revaluation reserve | Other reserves | Retained earnings | Subtotal |  |  |
| Balance as at 1 January 2017 |  | 1,212,156 | 34,696 | 57,475 | - | $(35,952)$ | 1,268,375 | 51,172 | 1,319,547 |
| Revaluation of property, plant and equipment, net of deferred income tax effect |  | - | - | 218 | - | - | 218 | 41 | 259 |
| Translation of net investments in foreign operations into the Group's presentation currency |  | - | - | - | 42 | - | 42 | - | 42 |
| Result of change in actuarial assumptions |  |  |  |  |  | (187) | (187) |  | (187) |
| Total other comprehensive income (loss) |  | - | - | 218 | 42 | (187) | 73 | 41 | 114 |
| Profit for the reporting period |  | - | - | - | - | 89,103 | 89,103 | 4,422 | 93,525 |
| Total comprehensive income for the period |  | - | - | 218 | 42 | 88,916 | 89,176 | 4,463 | 93,639 |
| Transfer of revaluation reserve to retained earnings (transfer of depreciation, net of deferred income tax) |  | - | 11,810 | $(4,867)$ | - | 4,867 |  | - |  |
| Transfer to reserves and movement in reserves |  | - | 11,816 |  |  | $(11,816)$ |  | (5,598) | (65,350) |
| Dividends | 37 | - | - |  | - | $(59,752)$ | $(59,752)$ | $(5,598)$ | $(65,350)$ |
| Change in non-controlling interest due to changes in the Group's structure |  | - | - |  | - | 31 | 31 | (31) |  |
| Acquisition of shares from non-controlling interest in Eurakras UAB |  | - | - |  | - | - | - | $(5,182)$ | $(5,182)$ |
| Increase in share capital of Kauno Kogeneracinė Jėgainė UAB |  | - | - | - | - | - | - | 972 | 972 |
| Balance as at 31 December 2017 |  | 1,212,156 | 46,512 | 52,826 | 42 | $(13,706)$ | 1,297,830 | 45,796 | 1,343,626 |
| Balance as at 1 January 2018 |  | 1,212,156 | 46,512 | 52,826 | 42 | $(13,706)$ | 1,297,830 | 45,796 | 1,343,626 |
| Effect of change in accounting policies following the adoption of new IFRS | 2 |  |  |  | - | $(59,647)$ | $(59,647)$ | $(3,144)$ | $(62,791)$ |
| Restated balance as at 1 January 2018 (restated*) |  | 1,212,156 | 46,512 | 52,826 | 42 | $(73,353)$ | 1,238,183 | 42,652 | 1,280,835 |
| Revaluation of non-current assets, net of deferred income tax effect |  | - | - | 117,357 | - | - | 117,357 | 5,781 | 123,138 |
| Translation of net investments in foreign operations into the Group's presentation currency |  | - | - |  | (26) | $7{ }^{-}$ | (26) | - | (26) |
| Result of change in actuarial assumptions |  | - | - | - | - | 73 | 73 | 4 | 77 |
| Total other comprehensive income (loss) |  | - | - | 117,357 | (26) | 73 | 117,404 | 5,785 | 123,189 |
| Net (loss) for the reporting period (restated ${ }^{*}$ ) | 3.3 | - | - |  | - | $(22,440)^{*}$ | $(22,440)$ | $469 *$ | $(21,971)$ |
| Total comprehensive income for the period( restated ${ }^{*}$ ) |  | - | - | 117,357 | (26) | $(22,367)$ | 94,964 | 6,254 | 101,218 |
| Transfer of revaluation reserve to retained earnings (transfer of depreciation, net of deferred income tax) |  | - | - | $(6,746)$ | - | 6,746 |  | - |  |
| Emission allowances utilised |  | - | - | (473) | - | 473 |  | - |  |
| Depreciation of the revaluation reserve of emission allowances |  | - | - | (29) | - | 29 |  |  |  |
| Transfer to reserves, movement in reserves |  | - | 3,339 | - | - | $(3,339)$ | - | - | - |
| Dividends | 37 | - | - | - | - | $(78,265)$ | $(78,265)$ | $(2,596)$ | $(80,861)$ |
| Increase in share capital of Kauno Kogeneracinė Jėgainė UAB |  | - | - | - | - | - | - | 1,172 | 1,172 |
| Acquisition of subsidiary |  | - | - | - | - | 82 | 82 | - | 82 |
| Part of the increase in the authorised share capital of Lietuvos Energijos |  |  |  |  |  |  |  |  |  |
| Gamyba AB by way of in-kind contribution attributable to non-controlling interest |  | - | - | - | - | - |  | 76 | 76 |
| Balance as at 31 December 2018 (restated*) |  | 1,212,156 | 49,851 | 162,935 | 16 | $(169,994)$ | 1,254,964 | 47,558 | 1,302,522 |

* Restated due to correction of errors and changes in accounting methods as disclosed in Note 3.3.

13 FINANCIAL STATEMENTS 2018 | Statement of profit or loss and other comprehensive income
STATEMENTS OF CHANGES IN EQUITY
All amounts in EUR thousands unless otherwise stated
Company
Balance as at 1 January 2017
Change in fair value of available-for-sale financial assets, net of deferred income tax
Total other comprehensive income/(loss)
Net profit for the reporting period
Total comprehensive income for the period
Transfers to legal reserve
Dividends
Balance as at 31 December 2017
Balance as at 1 January 2018
Change in fair value of available-for-sale financial assets, net of deferred income tax
Total other comprehensive income/(loss)
Net profit for the reporting period
Total comprehensive income for the period
Transfer to legal reserve
Dividends
Balance as at 31 December 2018

|  | Notes | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 2018 \\ \left(\text { restated }^{\star}\right) \end{gathered}$ | 2017 | 2018 | 2017 |
| Cash flows from investing activities (Purchase) of property, plant and |  |  |  |  |  |
| Disposal of property, plant and equipment and intangible assets |  | 48,162 | 5,525 |  |  |
| Loans granted |  |  |  | $(351,160)$ | $(218,983)$ |
| Loan repayments received |  |  | 34,759 | 140,117 | 51,091 |
| (Acquisition) disposal of investments in subsidiaries | 8 | $(23,509)$ | 62 | $(46,254)$ | $(19,060)$ |
| Grants received | 24 | 25,523 | 7,798 |  |  |
| (Acquisition) of bonds |  |  |  |  |  |
| Interest received |  | 1,105 | 1,498 | 5,389 | 1,910 |
| Dividends received |  |  |  | 67,378 | 124,704 |
| Other increases (decreases) in cash flows from investing activities |  | $(1,582)$ | - | $(1,582)$ |  |
| Net cash flows used in investing activities |  | $(366,506)$ | $(182,906)$ | $(192,566)$ | $(70,349)$ |
| Cash flows from financing activities |  |  |  |  |  |
| Proceeds from borrowings | 22 | 57,810 | 97,305 | - |  |
| Issue of bonds | 22 | 294,346 | 293,759 | 294,346 | 293,759 |
| Repayments of borrowings | 22 | $(155,421)$ | $(284,904)$ | $(95,052)$ | $(106,662)$ |
| Finance lease payments | 22 | (544) | (158) |  |  |
| Interest paid | 22 | $(10,402)$ | $(4,436)$ | $(7,746)$ | (786) |
| Dividends paid |  | $(80,608)$ | $(65,350)$ | $(78,265)$ | $(59,752)$ |
| Increase in share capital of Kauno |  |  |  |  |  |
| Kogeneracinė Jėgainė UAB | 8 | 7,840 |  |  |  |
| Redemption of shares from noncontrolling interest |  | - | $(4,284)$ |  |  |
| Result of the closing of derivative financial instruments |  | (573) | $(1,050)$ | (572) | 126 |
| Other increases (decreases) in cash flows from financing activities |  | - | - | $(9,699)$ |  |
| Net cash generated from financing activities |  | 112,448 | 30,882 | 103,012 | 126,685 |
| Increase (decrease) in cash and cash equivalents (including overdraft) |  | $(75,526)$ | $(17,464)$ | $(94,546)$ | 52,444 |
| Cash and cash equivalents (including |  |  |  |  |  |
| overdraft) at the beginning of the period |  | 161,101 | 178,565 | 52,517 | 73 |
| Cash and cash equivalents (including overdraft) at the end of period | 18 | 85,575 | 161,101 | $(42,029)$ | 52,517 |

STATEMENT OF CASH FLOWS
For the year ended 31 December 2018 amounts in EUR thousands unless otherwise stated

|  | Notes | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 2018 \\ \text { (restated } \left.^{\star}\right) \end{gathered}$ | $\begin{gathered} 2017 \\ \text { (restated) } \end{gathered}$ | 2018 | 2017 |
| Cash flows from operating activities |  |  |  |  |  |
| Net profit for the period |  | $(21,971)^{*}$ | 93,525 | 44,688 | 105,914 |
| Adjustments for non-cash items: |  |  |  |  |  |
| Depreciation and amortisation expenses | 5,6,19 | 96,934* | 107,579 | 7 | 3 |
| Impairment of property, plant and equipment | 6.19 | 3,151* | 106,259 | - | - |
| Grants designated for property, plant and equipment in respect of which impairment and/or revaluation was recognised | 24 | $(10,003)$ | 872) |  |  |
| Result of revaluation of property, plant and equipment | 24 | $(10,003)$ 76,617 | $(1,379)$ |  | - |
| Result of revaluation of investment property | 7 | (18) | 3,929 |  | - |
| Revaluation of derivatives |  | (354) | $(2,165)$ |  | - |
| Impairment/(reversal of impairment) of financial assets |  | 9,876 | $(1,003)$ | 11,198, | 2,701 |
| Impairment/(reversal of impairment) of investments in subsidiaries |  |  | (1,003) | 6,815 | 9,414 |
| Income tax expenses | 36 | $(12,273)^{*}$ | $(3,327)$ | (535) | (458) |
| (Depreciation) of grants | 24 | $(9,270)$ | $(20,222)$ |  |  |
| Increase (decrease) in provisions |  | 2,484* | $(5,888)$ | $(2,097)$ | 2,903 |
| Inventory write-down allowance/(reversal) |  | (718) | (98) | (2,097) |  |
| Expenses/(income) of revaluation of emission allowances |  | $(8,933) *$ | $(2,296)$ | - | - |
| Emission allowances utilised |  | 908 | 932 | - | - |
| Elimination of results of investing activities: |  |  |  |  |  |
| - Dividend (income) | 37 | - |  | $(67,378)$ | $(124,704)$ |
| - (Gain)/loss on disposal and/or write-off of property, plant and equipment |  | 477 | 2,258 | - | - |
| - (Gain) loss on disposal of investments in subsidiaries and associates |  | - | (352) | - | (24) |
| Results of the revaluation and closing of derivative financial instruments |  | - | - | 572 | - |
| Other (income)/expenses of investing activities |  | 82 | - | 15 | 217 |
| Elimination of results of financing activities: |  |  |  |  |  |
| - Interest (income) | 34 | $(1,427)$ | $(1,520)$ | $(10,040)$ | $(3,147)$ |
| - Interest expenses | 35 | 12,442 | 7,858 | 11,217 | 3,802 |
| - Other (income)/expenses of financing activities |  | 2,263 | 597 | 924 | 48 |
| Changes in working capital: |  |  |  |  |  |
| (Increase) decrease in trade receivables and other amounts receivable |  | (21,603) | 3,672 | 106 | (891) |
| (Increase) decrease in inventories, |  | $(21,603)$ |  |  |  |
| prepayments and other current assets |  | 18,896 | $(55,678)$ | (20) | (32) |
| Increase (decrease) in amounts payable, deferred income and advance amounts |  |  |  |  |  |
| received |  | 47,281* | $(15,586)$ | (463) | 347 |
| Income tax (paid) |  | $(6,309)$ | $(9,663)$ |  | 15 |
| Net cash flows generated from (used in) op activities | ating | 178,532 | 134,560 | $(4,991)$ | $(3,892)$ |

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018

All amounts in EUR thousands unless otherwise stated

## General information

Lietuvos Energija UAB (hereinafter "the Company") is a private limited liability company registered in


 period.

The Company is a parent company, which is responsible for the management and coordination of activities of group companies engaged in electricity and heat generation (including electricity
 industry.

The Company analyses the activities of group companies, represents the whole group, implements its shareholders' rights and obligations, defines operation guidelines and rules, and coordinates the audit, technology, communication and others.

The Company seeks to ensure effective operation of group companies, implementation of goals related to the group's activities set forth in the National Energetic Independence Strategy and other legal acts, ensuring that it builds a sustainable value in a socially responsible manner.

The Company is wholly owned by the State of the Republic of Lithuania.

|  | At 31 December 2018 |  | At 31 December 2017 |  |
| :---: | :---: | :---: | :---: | :---: |
| Company's shareholder | Share capital, in EUR '000 | \% | Share capital, in EUR '000 | \% |
| Republic of Lithuania represented by the Ministry of Finance of the Republic of Lithuania | 1,212,156 | 100 | 1,212,156 | 10 |

As at 31 December 2018, the Group and the Company had 3,813 and 125 employees, respectively (31 December 2017: 4,513 and 104 employees, respectively).

During 2019 the Company and its subsidiaries changed their legal names as stated below:
UAB "Ignitis grupé"
AB "Ignitis gamyba"
Lietuvos Energija, UAB
Lietuvos Energijos Gamyba AB
Lietuvos Energijos Tiekimas UAB
Technologijy ir Inovaciju Centras UAB

Geton Energy Sp. z o.o.
All references to subsidiaries in this financial statement are retained in former names.
The Company's management approved these financial statements on 20 April 2020. These financial statements have been prepared for the special purpose of debt transaction and are not subject for approval by the Company's shareholders.

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018

All amounts in EUR thousands unless otherwise stated

## Standards as adopted by the European Union and its interpretations and amendments ("IFRS") that

were effective as at 31 December 2018 and 31 December 2017, accordingly.
The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

The Group's and the Company's financial statements as at and for the year ended 31 December 2018 have been prepared on a historical cost basis, except for property, plant and equipment measured at measured at fair value.

## a) Adoption of new and/or amended IFRS and interpretations of the International Financial

## Reporting Interpretations Committee (IFRIC)

FRSs and their amendments adopted by the Group and the Company for the first time in the financial year ended 31 December 2018 are as follows: FRS 9, Financial Instruments (effective for annual

- Financial assets are required to be classified into three measurement categories: those to be measured subsequently at amortised cost, those to be measured subsequently at fair value through
other comprehensive income ( FVOCI ) and those to be measured subsequently at fair value through profit or loss (FVPL). profit or loss (FVPL).
Classification for debt

Classification for debt instruments is driven by the entity's business model for managing the financial
assets and whether the contractual cash flows represent solely payments of principal and interest (SPPI). If a debt instrument is held to collect, it may be carried at amortised cost if it also meets the SPPI requirement. Debt instruments that meet the SPPI requirement that are held in a portfolio Financial assets that do not contain cash flows that are SPPI must be measured at FVPL (for example, derivatives). Embedded derivatives are no longer separated from financial assets but will be included in assessing the SPPI condition.

- Investments in equity instruments are always measured at fair value. However, management can make an irrevocable election to present changes in fair value in other comprehensive income, provided the instrument is not held for trading. If the equity instrument is held for trading, changes in fair value are presented in profit or loss.

Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated at fair value through profit
or loss in other comprehensive income.

- IFRS 9 introduces a new model for the recognition of impairment losses - the expected credit losses (ECL) model. There is a 'three stage' approach which is based on the change in credit quality of record an immediate loss equal to the 12-month ECL on initial recognition of financial assets that are not credit impaired (or lifetime ECL for trade receivables). Where there has been a significant increase in credit risk, impairment is measured using lifetime ECL rather than 12-month ECL. The model includes operational simplifications for lease and trade receivables.
 approach.
 requirements of the new standard will affect the recognition of revenue from new customer connection. ollowing the application of IFRS 15 with respect to revenue from new customer (NC) connection to the electricity system, the Group recognises such revenue over time, unlike the approach applied until
1 January 2018 (where revenue is recognised upon the fulfilment of an obligation). As effective legal acts require that a new customer conclude the transmission or public/guaranteed supply agreement with the Group, it means that a customer's connection to the network is not a separate performance obligation under IFRS 15, but it is interdependent with the electricity transmission service, therefore, NC connection revenue should be recognised over a period during which the electricity distribution service is provided. In view of this change, accrued NC connection revenue that had been recognised as revenue immediately between the period from 2 July 2009 and 31 December 2017 has been recalculated retrospectively and recognised over the estimated period of the provision of electricity
 impact was estimated to be equal to EUR 10,997 thousand and was accounted for within retained earnings as well. The entry into force of IFRS 15 did not affect revenue from NC connection to the


 will from 1 October 2018 be recognised as revenue upon connecting the customer to electricity distribution networks.

As a result of the application of IFRS 15 to the NC connection to gas network service revenue that was accrued and recognised in the statement of financial position over the useful life of property, plant and equipment created during the connection (i.e. deferred revenue) will from 1 January 2018 be recognised upon fulfilment of the connection obligation. Such estimation made by management is based on the fact that the Company's customers have a possibility to ensure the provision of natural gas distribution services by concluding a supply agreement with a natural gas supply company. A
 with respect to the consumer are deemed to be fulfilled when the connection service has been provided. Such a method of revenue recognition increased the Group's retained earnings by EUR connection revenue had an impact on the value of property, plant and equipment used in the gas segment (i.e. the impairment test showed that deferred NC connection revenue increased the carrying amount of property, plant and equipment used of the gas distribution network. As a result, such an
accounting treatment of revenue had an impact on the carrying amount of property, plant and equipment used in the gas segment as it had exceeded the recoverable value, and value adjustment was reported within the Group's retained earnings (deficit) upon the initial adoption of IFRS 15. The
total amount of these reclassifications in the gas segment, including a tax impact, is equal to zero.

Transfers of Investment Property - Amendments to IAS 40 (effective for annual periods beginning on
or after 1 January 2018; on 14 March 2018, the European Commission approved the application of the amendment in the European Union for annual periods beginning on or after 1 January 2018). The amendment clarified that to transfer to, or from, investment properties there must be a change in use. This change must be supported by evidence; a change in intention, in isolation, is not enough to support a transfer. According to the Group's and the Company's management, the first-time adoption
of the amendment did not have any significant impact on the Group's and the Company's financial of the amen

IFRIC 22, Foreign Currency Transactions and Advance Consideration (effective for annual periods beginning on or after 1 January 2018; on 28 March 2018, the European Commission approved the application of the interpretation in the European Union for annual periods beginning on or after 1 January 2018). The interpretation applies where an entity either pays or receives consideration in advance for foreign currency-denominated contracts. The interpretation clarifies that the date of transaction, i.e the date when the exchange rate is determined, is the date on which the entity initially recognises the non-monetary asset or liability from advance consideration. However, the entity needs to apply judgement in determining whether the prepayment is monetary or non-monetary asset or
liability based on guidance in IAS 21, IAS 32 and the Conceptual Framework. The Group and the Company do not conduct significant settlements in foreign currencies, therefore, the amendment to the interpretation has no impact on the Group's and the Company's financial statements. According to the Group's and the Company's management, the first-time adoption of the interpretation did not have
any significant impact on the Group's and the Company's financial statements.

Applying IFRS 9 Financial instruments with IFRS 4 Insurance contracts - Amendments to IFRS 4 (effective, depending on the approach, for annual periods beginning on or after 1 January 2018 for for entities that choose to apply overlay approach). The amendments address concerns arising from implementing the new financial instruments standard, IFRS 9, before implementing the replacement standard that IASB is developing for IFRS 4. These concerns include temporary volatility in reported results. The amendments introduce two approaches. (1) The amended standard will give all rather than profit or loss, the volatility that could arise when IFRS 9 is applied before the new insurance rather than profit or loss, the volatility that could arise when IFRS 9 is applied before the new insurance
contracts standard is issued ('overlay approach'). In addition, the amended standard will give
 exemption from applying IFRS 9 until 2021. The entities that defer the application of IFRS 9 will supplement existing options in the standard that can already be used to address the temporary volatility. This standard will have no impact on the Group's and the Company's financial position or results of operations as insurance services are not provided.

IFRS 16: Leases (New) , effective from 1 January 2019)
The Company and the Group first-time adopted IFRS 16 Lease in the financial year ended 31
December 2019, which had a significant impact on the Company's and the Group's financial
The new standard sets out the principles for the recognition, measurement, presentation and disclosure of leases. All leases result in the lessee obtaining the right to use an asset at the start of the lease and, if lease payments are made over time, also obtaining financing. Accordingly, IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by
IAS 17 and, instead, introduces a single lessee accounting model. Lessees are required to recognize:
liabilities of the comparative period are presented in the Group's statement of financial position also
liabilities of the comparative period are presented in the Group's statement of financial position also
separately from other amounts payable and liabilities.
The impact of IFRS 15 on the comparative figures as at 31 December 2017 of the Group's statement
of financial position due to the reclassification is presented in the table below:
The impact of IFRS 15 on the comparative figures as at 31 December 2017 of the Group's stateme
of financial position due to the reclassification is presented in the table below:

| At 31 December | Reclassified as at |  |
| :---: | :---: | :---: |
| 2017 | IFRS 15 | 31 December |

A

| 5,242 | 5,242 |  |
| ---: | ---: | ---: |
| 114,663 | $(5,242)$ | 109,421 |

Classification and Measurement of Share-based Payment Transactions - Amendments to IFRS 2
(effective for annual periods beginning on or after 1 January 2018; on 26 February 2018, the European


 net settlement feature in which the entity withholds a specified portion of the equity instruments, that
would otherwise be issued to the counterparty upon exercise (or vesting), in return for settling the net settlement feature in which the entity withholds a specified portion of the equity instruments, that
would otherwise be issued to the counterparty upon exercise (or vesting), in return for settling the counterparty's tax obligation that is associated with the share-based payment. Such arrangements will
be classified as equity-settled in their entirety. Finally, the amendments also clarify accounting for be classified as equity-settled in their entirety. Finally, the amendments also clarify accounting for
cash-settled share based payments that are modified to become equity-settled, as follows: (a) the share-based payment is measured by reference to the modification-date fair value of the equity








Annual improvements to IFRSs 2014-2016 Cycle (effective for annual periods beginning on or after 1
January 2017 (changes to IFRS 12) or on or after 1 January 2018 (changes to IFRS 1 and IAS 28 ).



 amended to delete some of the short-term exemptions from IFRSs after those short-term exemptions
have served their intended purpose. The amendments to IAS 28 clarify that venture capital


 by-investment basis to retain or reverse the fair value measurements used by that investment entity
 Company's management, the first-time adoption of the improvements did not have any significant
impact on the Group's and the Company's financial statements.

| Deferred revenue |  | 5 |  |
| :--- | ---: | ---: | ---: |
| Other current amounts payable and liabilities | 114,663 | 5,242 | 5,242 |
|  | $(5,242)$ | 109,421 |  |

 Annual improvements to IFRSs 2014

- operating leases or finance leases, and to account for those two types of leases differently. When the related lease liabilities is stated in the Group and the Company's statement of financial position.
The Company and the Group accounted for the impact of the first-time adoption of IFRS 16 starting from 1 January 2019 using the modified retrospective approach.
The Company and the Group performed the calculation of assets transferred according to the lease agreement and related liabilities under IFRS 16. At 1 January 2019, the Company and the Group recognized assets and liabilities managed under the right-of-use, which indicates the impact of the
first-time adoption of IFRS 16 on the Group's and the Company's financial statements.
The impact of the first-time adoption of IFRS 16 on the items of the Group's statement of financial
position is shown in the table below:

| As at 31 |  |  |
| :---: | :---: | :---: | :---: |
| December 2018 | IFRS 16 | As at 1 January |
| 2019 |  |  |


| ASSETS |  |  |  |
| :---: | :---: | :---: | :---: |
| Non-current assets | 2,411,007 | 14,566 | 2,425,573 |
| Property, plant and equipment | 2,091,386 | $(35,969)$ | 2,055,417 |
| Right-of-use assets |  | 50,535 | 50,535 |
| Current assets | 442,884 | - | 442,884 |
| TOTAL ASSETS | 2,853,891 | 14,566 | 2,868,457 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity | 1,302,522 |  | 1,302,522 |
| Retained earnings (deficit) | $(169,994)$ |  | $(169,994)$ |
| Non-current liabilities | 1,168,707 | 12,281 | 1,180,988 |
| Non-current lease liabilities | 14,334 | 12,281 | 26,615 |
| Current liabilities | 382,662 | 2,285 | 384,947 |
| Lease liabilities | 5,220 | 2,285 | 7,505 |
| TOTAL EQUITY AND LIABILITIES | 2,853,891 | 14,566 | 2,868,457 |
| The impact of the first-time adoption of IFRS 16 on the Company's financial statements is shown in the table below: |  |  |  |



NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018
companies in developing accounting policies when no IFRS Standard applies to a particular
 abities in financial statements. The Framework sets out the following improvements. constituting financia
b) Presentation and disclosure. Revisions have been made to the concepts on presentation and c) Derecognition. Revisions have been made to the guidance on when assets and liabilities are to be removed from financial statements.

The revised Framework provides additional explanations related to the principles of prudence and substance over form, measurement uncertainty, and management's stewardship of the entity's adoption of the updated Framework did not have any significant impact on the Group's and the Company's financial statements.

Definition of a Business - Amendments to IFRS 3 (effective for annual periods beginning on or after 1 January 2020; not yet adopted by the EU). The amendment to the standard was prepared with an aim o facilitate companies in determination whether they have acquired a business or a group of assets.

 and services provided to customers and other income from ordinary activities, rather than the provision of dividends or other benefits to investors or reduction of costs. In performing an assessment on the accquired group of assets is not a business if substantially the value of the assets acquired is acquired group of assets is not a business if substantially the value of the assets acquired is
concentrated in a single identifiable asset or group of similar identifiable assets. According to the Group's and the Company's management, the first-time adoption of the amendment did not have any significant impact on the Group's and the Company's financial statements.

Amendments to IAS 19: Plan Amendment, Curtailment or Settlement
The amendments require entities to use the updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after such an event. The amendments also clarity how the requirements for accounting for a plan amendment, curtailment or settlement affect the asset ceiling requirements. The first-time adoption of the amendment did not have
any significant impact on the Group's and the Company's financial statements for twelve-month period any significant impact on the Group's and the Company's financial statements for twelve-month period
ended 31 December 2019.

## Amendments to IAS 1 and IAS 8: Definition of a Material

The amendments are effective annual reporting periods beginning on or after 1 January 2020. 1 January. or later with the option to apply earlier. The amendments clarify the definition of 'material' and how it should be applied. New definition clarifies that information is material if omitting, misstating or ourpose financial statements make on the basis of those financial statements, which provide financial purpose financial statements make on the basis of those financial statements, which provide financial have been improved. The amendments also ensure that the definition of material is consistent across all IFRSs. The amendments have not yet been endorsed by the EU. According to the Group's and the
a tax treatment. The absence of agreement or disagreement by a taxation authority with a tax that affects the judgements and estimates required by the Interpretation. The first-time adoption of the interpeetation did not have any significant impact on the
statements for twelve-month period ended 31 December 2019.

Prepayment Features with Negative Compensation - Amendments to IFRS 9 (effective for annual the application of the amendment in the European Union for annual periods beginning on or after 1 acurities that can be prepaid at an amount below amotised cost for example at fair value or at an amount that includes a reasonable compensation payable to the borrower equal to present value of an effect of increase in market interest rate over the remaining life of the instrument. In addition, the text added to the standard's basis for conclusion reconfirms existing guidance in IFRS 9 that in the derecognition will result in an gain or loss in profit or loss. Reporting entities will thus in most cases not be able to revise effective interest rate for the remaining life of the loan in order to avoid an impact on profit or loss upon a loan modication. The first-ime adoption of the amendment did not period ended 31 December 2019.

Long-term Interests in Associates and Joint Ventures - Amendments to IAS 28 (effective for annual
periods beginning on or after 1 January 2019 ; not yet adopted by the EU). The amendments clarify that reporting entities should apply IFRS 9 to long-term loans, preference shares and similar instruments that form part of a net investment in an equity method investee before they can reduce such carrying value by a share of loss of the investee that exceeds the amount of investor's interest in


Annual Improvements to the IFRSs 2015-2017 Cycle (effective for annual periods beginning on or after 1 January 2019; not yet adopted by the EUJ. The narrow scope amendments impact four




 applies in all circumstances as long as payments on financial instruments classiifed as equity are distributions of profits, and not only in cases when the tax consequences are a result of dififerent tax
 borrowings costs eligible for capitalisation only until the specific asset is substantially complete. The first-time adoption of the improvements did not have any significant impact on the Group's and the Company's financial statements prepared for twelve-month period ended 31 December 2019.

Conceptual Framework for Financial Reporting (published on 29 March 2018; effective for annual periods beginning on or after 1 January 2020; not yet adopted by the EU). The Framework sets out the fundamental concepts for the preparation of financial statements that guide the publisher of the
standards in developing the International Financial Reporting Standards. The Framework also assists

Company's management, the first-time adoption of the amendment did not have any significant impact
on the Group's and the Company's financial statements.
(published 26 September 2019, effective from 1 January 2020)
Amendments to IFRS 9, IAS 39 and IFRS 7 conclude phase one of its work to respond to the effects of Interbank Offered Rates (IBOR) reform on financial reporting. Phase two will focus on issues that interest rate (an RFR). The amendments published, deal with issues affecting financial reporting in the period before the replacement of an existing interest rate benchmark with an alternative interest rate and address the implications for specific hedge accounting requirements in IFRS 9 Financial Instruments and IAS 39 Financial Instruments: Recognition and Measurement, which require forwardlooking analysis. The amendments provided temporary reliefs, applicable to all hedging relationships that are directly affected by the interest rate benchmark reform, which enable hedge accounting to with an alternative nearly risk-free interest rate. There are also amendments to IFRS 7 Financial Instruments: Disclosures regarding additional disclosures around uncertainty arising from the interest rate benchmark reform. According to the Group's and the Company's management, the first-time adoption of the amendment did not have any significant impact on the Group's and the Company's
financial statements.

## New standards, amendments and interpretations that are not yet effective

Other new standards, amendments and interpretations that are mandatory for annual periods beginning on 1 January 2019 or later and that have not been adopted when preparing these financial statements:
Sale or Contribution of Assets between an Investor and its Associate or Joint Venture - Amendments to IFRS 10 and IAS 28 (effective date to be determined by the IASB; not yet adopted by the EU).
These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a that do not constitute a business, even if these assets are held by a subsidiary and the shares of the subsidiary are transferred during the transaction. The Group and the Company are currently assessing the impact of these amendments to the standards on their financial statements.

## IFRS 17, Insurance Contracts (effective for annual periods beginning on or after 1 January 2021; not

 yet adopted by the EU). IFRS 17 replaces IFRS 4, which has given companies dispensation to carryon accounting for insurance contracts using existing practices. As a consequence, it was difficult for on accounting for insurance contracts using existing practices. As a consequence, it was aificul principle-based standard to account for all types of insurance contracts, including reinsurance contracts that an insurer holds. The standard requires recognition and measurement of groups of insurance contracts at: (i) a risk-adjusted present value of the future cash flows (the fulfilment cash flows) that incorporates all of the available information about the fulfilment cash flows in a way that is an asset) (ii) an amount representing the unearned profit in the group of contracts (the contractual service margin). Insurers will be recognising the profit from a group of insurance contracts over the period they provide insurance coverage, and as they are released from risk. If a group of contracts is or becomes loss-making, an entity will be recognising the loss immediately. This standard will have no

Non-controlling interest represents a part of profit or loss and net assets which is not controlled by the
Group. Non-controlling interest is reported separately in the consolidated statement of comprehensive income. The share of equity attributable to the non-controlling interest and to the owners of the parent is shown separately in the consolidated balance sheet.
impact on the Group's and the Company's financial position or results of operations as insurance
services are not provided.
Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IFRS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is ergized when a transaction involves a business (whether it is housed in a subsidiary or us).

 f accounting. The amendments have not yet been endorsed by the EU. Management has assessed that adoption of new standard will have no significant effect on financial statements of the Company and the Group.

## Amendments to IAS 1: Classification of Liabilities as Current or Non-current

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 with earlier application permitted. The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and
other liabilities with an uncertain settlement date should be classified as current or non-current. The amendments affect the presentation of liabilities in the statement of financial position and do not change existing requirements around measurement or timing of recognition of any asset, liability, ncome or expenses, nor the information that entities disclose about those items. Also, the amendments clarify the classification requirements for debt which may be settled by the company


Consolidation

## Consolidation

The consolidated financial statements of the Group include the financial statements of the parent

 generally obtained by holding more than one half of the voting rights. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The financial statements of subsidiaries have been prepared using uniform accounting policies and for the same reporting period as that covered by the financial statements of the parent company. On
consolidation, all inter-company transactions, balances and unrealized gains and/or losses on
transactions among the Group companies are eliminated. rans

NOTES TO THE FINANCIAL STATEMENTS
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carried at cost as adjusted for post-acquisition changes in the Group's share of the net assets of the
 associate. Adjustments to the investment's carrying amount are also performed for changes in the Group's share of the net assets in the associate arising from changes in the associate's other

Losses of an associate in excess of the Group's share of assets in that associate are not recognised, unless the Group had incurred legal or indirect obligations or made payments on behalf of the associate or joint venture.

Any excess of the cost of acquisition over the fair value of the Group's share of net identifiable assets, liabilities and contingent liabilities of the associate at the date of acquisition is recognised as deemed goodwill. The goodwill is included in the net book amount of the investment and is assessed for identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognised immediately in profit or loss. Where the Group company conducts transactions with an associate of the Group, unrealised profits or losses are eliminated to the extent of the Group's interest
in the relevant entity.

## Foreign currency translation <br> (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the
 The consolidated financial statements are presented in the euros (EUR), which is the Company's
functional and presentation currency as from 1 January 2015 . (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates
 monetary assets and liabilities denominated in foreign currencies are recognised in the profit (loss). 2.6 Property, plant, and equipment

Property, plant and equipment is stated at cost or revalued amount. Property, plant and equipment, including categories of assets of the Hydro Power Plant, Pumped Storage Power Plant, structures and machinery of Thermal Power Plant (Combined Cycle Unit and Reserve Power Plant), gas distribution pipelines, gas technological equipment, wind power plants, as well as IT and telecommunication equipment, is accounted for at cost less accumulated depreciation and impairment. All other property,
plant and equipment are shown at revaluated amounts, based on periodic valuations by external independent valuers or by the Group's management, less subsequent accumulated depreciation and subsequent accumulated impairment losses. Any accumulated depreciation and impairment losses at the date of revaluation are eliminated against gross carrying amount of the asset and net amount is
restated to the revalued amount of the assets.

Cost includes replacement costs of components of property, plant and equipment when incurred and when these costs meet the recognition criteria of property, plant and equipment. All other repairs and maintenance costs charged to the statement of comprehensive income as incurred.
ncreases in the carrying amount arising on revaluation of property, plant and equipment are recognised in other comprehensive income and accumulated to the revaluation reserve in shareholders equity. However, the increase is recognised in profit or loss to the extent that it reverses

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018 All amounts in EUR thousands unless otherwise stated Subsequent repair costs are included in the asset's carrying amount, only when it is probable that uture economic benefits associated with these costs will flow to the Group and the Company and the repair and maintenance costs are recognised as expenses in profit or loss during the financial period in which they are incurred.

Construction in progress is transferred to appropriate categories of property, plant and equipment when it is completed and ready for its intended use

### 2.7 Intangible assets

(a) Patents and licenses

Patents and licenses are stated at cost. Trademarks and licenses acquired in business combination ৷е ло рәıи
 life is reviewed on year-by-year basis.

For the license acquired in a business combination (license to produce electricity with incentive tariff), useful life is determined to be 12 years.
(b) Computer software
 years).
(c) Emi

## 

 (d) Other intangible assetsntangible assets expected to provide economic benefits in future periods are valued at acquisition Amortisation is calculated on the straight-line basis over the estimated economic useful life of 3 to 4 years.

### 2.8 Impairment of non-financial assets

At each reporting date, the Group/Company reviews the book values of its property, plant and equipment and intangible assets to determine whether there are any indications that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is
estimated in order to determine the extent of the impairment loss (if any). Where it is impossible to estimated in order to determine the extent of the impairment loss (if any). Where it is impossible to unit to which the asset belongs is estimated. Where a reasonable and consistent basis of allocation unit to which the asset belongs is estimated. Where a reasonable and consistent basis of allocation allocated to the smallest groups of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested impaired.

The recoverable amount is the higher of the asset's fair value less costs of disposal and value in use.
In assessing value in use, the expected future cash flows are discounted to their present value using
the discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss is recognised immediately in profit.
Investment property
investment property, which consists of
Investment property, which consists of the Group's buildings and structures, is held to earn rentals or
 subsequently at fair value which is determined by independent properly valuers. Investment property
is not depreciated, and gain or loss on change in the fair value of investment property is recognised in profit or loss for the reporting period.

Transfers to and from investment property are made only when there is an evidence of change in the purpose of use of assets. Certain immovable property may be occupied by the Group, with the remainder being held for rental yields or for capital appreciation. If part of immovable property occupied that is owner-occupied is accounted for under IAS 16, and the portion that is held to earn rentals is accounted for under IAS 40.

### 2.10 Non-current assets held for sale

Non-current assets held for sale are stated at the lower of the carrying amount and fair value less costs of disposal if the carrying amount is recovered principally through a sale transaction rather than through a continuing use.

### 2.11 Financial assets


 financial assets is recognised using trade date accounting.

Financial assets are initially measured at fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of a financial asset.

Transaction costs comprise all charges and commission that the Company/Group would not have paid if it had not entered into an agreement on the financial instrument.

Following the adoption of IFRS 9 Financial instruments from 1 January 2018, the Company and the Group classify their financial assets into the following three new categories:
a measurement or recognition inconsistency (sometimes referred to as "an accounting mismatch") that would otherwise arise from measuring assets or liabilities or recognising gains or losses thereof on loss in the period in which it arises.

## Effective interest method

The effective interest method is used in the calculation of the amortised cost of a financial asset and in the allocation of the interest revenue in profit or loss over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash inflows through the expected life of the financial asset to the gross carrying amount of the financial asset that shows the amortised cost of the financial asset, before adjusting for any loss allowance. When calculating the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate,
transaction costs, and all other premiums or discounts. There is a presumption that the cash flows and
 it is not possible to reliably estimate the cash flows or the expected life of a financial instrument (or group of financial instruments), the Company/Group uses the contractual cash flows over the full contractual term of the financial instrument (or group of financial instruments).

## Impairment of financial assets - expected credit losses

The Company assesses on a forward-looking basis the expected credit losses associated with its debt
Credit losses incurred by the Company/Group are calculated as the difference between all contractual cash flows that are due to the Company/Group in accordance with the contract and all the cash flows that the Company/Group expects to receive (i.e. all cash shortfalls), discounted at the original effective interest rate. The Company/Group estimates cash flows by considering all contractual terms of the sale of collateral held or other credit enhancements that are integral to the contractual terms.

Expected credit losses are measured in a way that reflects an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes; the time value of money; and supportable forecasts of future events and economic conditions at the reporting date.

Lifetime expected credit losses are the expected credit losses that result from all possible default of settlement of the financial asset or ultimate write-off of the financial asset.

The Company/Group seeks for lifetime expected credit losses to be recognised before a financial instrument becomes past due. Typically, credit risk increases significantly before a financial instrument becomes past due or other lagging borrower-specific factors (for example, a modification or forward-looking than past due information is available without undue cost or effort, it must be used to assess changes in credit risk. Expected credit losses are recognised by taking into consideration assessed based on all reasonable information, including future-oriented information.

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calculated on the carrying amount of financial assets which is reduced by the amount of expected credit losses. In stage 2, an assessment of the significant deterioration in the borrower's financial situation is situation as at the time of issuing the loan.

The latest point at which the Company/Group recognises all lifetime expected credit losses of the loan granted is identified when the borrower is late to pay a periodic amount or the total debt for more than credit losses of the loan granted regardless of the more than 30 days past due presumption.

## Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired include observable data about the following events:
a) significant financial difficulty of the borrower;
b) a breach of contract, such as a default or past due event for more than 90 days;
c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
d) it is beco
d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
e) the disappearance of an active market for that financial asset because of financial difficulties; losses. credit-impaired.

The lifetime expected credit losses of loans receivable and trade receivables is recognised in profit or loss through the contrary account of doubtful receivables.

## Derecognition of financial assets

A financial asset (or, where applicable a part of financial asset or group of similar financial assets) is derecognised when:

- the right to receive cash flows from the asset is retained, but an obligation is assumed to pay them in full without material delay to a third party under a "pass through" arrangement; or
the rights to receive cash flows from the asset are transferred and either (a) substantially all the risks asset have neither been transferred nor retained, but control of the asset has been transferred:
if control is not retained, the financial asset is derecognised and any rights and obligations
әq of pənu!̣uos s! if control is retained, it shall continue to recognise the financial ass
recognised to the extent of continuing involvement in the financial asset.

Whether the control of the transferred asset is retained depends on the transferee's ability to sell the
asset. If the transferee has the practical ability to sell the asset in its entirety to an unrelated third party
FINANCIAL STATEMENTS 2018 | Summary of significant accounting policies

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## Equity instruments

 deducting all of its liabilities. Equity instruments are recorded at the value of the proceeds received net and the proceeds received.

## Financial liabilities

Liabilities are classified as financial liabilities at fair value through profit or loss, or other financial liabilities.

## Other financial liabilities

Other financial liabilities, including borrowings and bonds issued at the moment of initial recognition, are recognised at fair value, less transaction costs.

In subsequent periods, other financial liabilities are measured at amortised cost using the effective interest rate method. Interest expenses are recognised using the effective interest method.

Financial liabilities are classified as current liabilities unless the Company/Group has an unconditional
right to defer settlement of the liability for at least 12 months after the reporting date.
If a financing agreement concluded before the balance sheet date proves that the liability was noncurrent by its nature as of the date of the balance sheet, that financial liability is classified as non current.

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial time (more than one year) to get ready for intended use or sale (qualifying assets) are capitalised as part of the costs of those assets until those assets are completely ready for use or sale. Interest income that relate to temporal investment of borrowed funds until their

## Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is settled, cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an new liability. The difference between the respective carrying amounts is recognised in the statement of comprehensive income.

### 2.17 Income tax and deferred income tax

## Income tax

Income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute date.
NOTES TO THE FINANCIAL STATEMENTS
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mployee service in the current and prior period. The social security contributions are recognised as an expense on an accrual basis and are included within remuneration expenses. Termination benefits
Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Non-current benefits are recognised at present value discounted using market interest rate.
Actuarial gains or losses arising from adjustments based on experience or from changes in actuarial assumptions are recognised immediately within the Group's and the Company's other comprehensive income. All past service costs are recognised immediately.

## Long-term employee benefits

Each employee of retirement age who terminates his/her employment with the Group and the Company upon retirement is entitled to receive a payment equal to 2 monthly salaries according to Lithuanian laws. A liability for such pension benefits is recognised in the statement of financial position and it reflects the present value of these benefits at the date of the balance sheet. The aforementioned non-current liability for pension benefits to employees at the reporting date is estimated with reference
to actuarial valuations using the projected relative unit method. The present value of the defined noncurrent liability for pension benefits to employees is determined by discounting the estimated future cash flows using the effective interest rates as set for government bonds denominated in a currency in which the benefits will be paid to employees and that have maturity term similar to that of the related liability.

### 2.19 Provisions

Provisions are recognised when the Group/Company has a legal obligation or irrevocable commitment ॥!м st!!əuәq כ!
 Expenses related to provisions are recorded in loss, net of compensation receivable. If the effect of
the time value of money is material, the amount of provision is discounted using the effective pre-tax discount rate based on the interest rates for the period and taking into account specific risks associated with the provision as appropriate. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

## Provisions for servitudes

Provisions for servitudes are recognised only when the Group and the Company have a legal obligation or irrevocable commitment as a result of past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate recognised as non-current intangible assets in view of amounts to be compensated. If the effect of the time value of money is material, the amount of provision is discounted using the effective pre-tax discount rate based on the interest rates for the period and taking into account specific risks associated with the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognised as finance costs.

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018

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PSO fee is an integral part of electricity tariff to the customer. As well as transmission service fees the
 distribution grid, and transfer them to the operator of energy exchange Baltpool UAB, which also acts
as the administrator of PSO services and is engaged in the collection of PSO fees, payments and administration of PSO funds.

The Group acting as an electricity supplier, who collects PSO fees through the electricity tariff from end users and then transfers them to operator of electricity exchange, consider itself as an Agent due (Note 4), i.e. an income and disbursements of PSO fees are recognized under the "Purchases of electricity, gas for trade and related services" item in a statement of profit or loss and other comprehensive income.

## Revenue from PSO service provision

The Group provides PSO services that are approved by the Government of the Republic of Lithuania and is entited to the PSO funds. PSO funds are recognized as revenue under the "Revenue from contracts with customers' item in a statement of profit or loss and other comprehensive income. The
Group obtains the income of PSO funds from the provision of the following PSO services:
(i) the Group commits to render the services that serve the public interest in accordance with the procedures and terms established by the regulatory legal acts, including ensuring power system reserves in predetermined power plants, the activity of which is essential for the purpose of system reserves are brought to customers throughout the period of the service, during which, accordingly, the seller carries out its performance obligation.

When entering into an agreement, the customer commits to compensate the expenditures necessary for maintaining the reserve (including the expenditure incurred during electricity production tests). In view of the above, the progress of furliment of the performance obligation is assessed considering the actual duration of providing the service, the provision of which ensures the electricity system reserve.

In the agreement concluded with the customer, the consideration received by the Group comprises
the fixed part paid in equal portions over the duration of the provision of the service.
(ii) the Group produces electricity from renewable energy sources which are public interest services and is qualified for subsidies financed by the PSO fund budget. The support is granted over a period of 12 years at a premium to the market price. The revenue of PSO funds is calculated obligations scheme based on pre-determined annual quantities and prices of services set by NERC. The tariff is established by NERC based on the estimates of variable electricity production costs provided by the producers.

## is determined by the Government of the Republic of Lithuania

 electricity consumed is calculated on the basis of declared or actual readings. If declared or actual readings are not available, revenue from sale of electricity is recognised based on the average method.
 the actual consumption of electricity which is determined according to the readings of electricity readings of measuring devices as submitted by customers.

## Electricity tariff

## Final electricity tariff to end customers comprise of the following components:

 (a) Electricity price itself (import or price of manufactured)(b) Electricity supply services' price transfer services price, which include two co (d) PSO fee

Tariffs for electricity transmission, distribution and PSO fee are regulated by National Commission for Energy Control and Prices (hereinafter "NERC") by establishing the upper limit for tariffs of the transmission and distribution services and prices for PSO fee. Specific prices for the transmission and the NERC.

Tariffs of electricity sold by the producers and independent suppliers of electricity as well as tariffs for assurance of capacity reserves are not regulated, except the cases when the producer or supplier is recognised as an undertaking with significant power following the respective market exported electricity are not regulated.

Electricity supply is provided by the Group and the revenue from them is recognised over time based on the actual electricity supplied. Electricity transmission services are provided by transmission system operator which is not a part of Group. The Group collects electricity transmission fees from business customers and private individuals and transfer them to transmission system operator. In Lithuania the Group having contracts with end users, where it is clearly stated that for operations of electricity
transfer services (includes transmission and distribution) and meters is responsibility of the Group, consider itself as a Principal and therefore the revenue from transmission services is recognized on a gross basis (Note 4). In Latvia for the operations of electricity transmission and distribution services and meters is responsibility of the transmission/distribution system operator which is not a part of the Lithuania electricity distribution services are provided by the Group.
Public Service Obligations

The purpose of PSO services' provision is to implement the strategic objectives of the energy, economic and environmental policy of the Republic of Lithuania, ensuring the implementation of the
interests of all electricity consumers. Under the public service obligation scheme approved by Ministry of Energy PSO fees are collected by electricity suppliers from end users through the electricity tariff and transferred then to the budget, from which the Public Service Obligation Funds (hereinafter "PSO
funds") are distributed (i.e. disbursed) to PSO service providers. The list of services supported by PSO

The sales of electricity produced using own resources are conducted at the Power Exchange
 automatic coupling algorithm does not by default reject the submitted offer of selling electricity. Transactions on the Intraday market are approved by market participants. Following the approval of the transaction, the system of the Exchange sends a confirmation of the concluded electricity sale transaction to tue elle. eltricity as indicated in the seller's offer to the electricity transmission system. supply the volume of electricity as indicated in the seller's offer to the electricity transmission system.
 performance obligation is assessed considering the volume of electricity indicated in respect of the transaction.

The price of the transaction and consideration to be paid to the seller correspond to the amount indicated in the confirmation notice of the transaction. The entire consideration of the seller payable at a flat rate. Upon receipt of the confirmation on the conclusion of the transaction on the sale of electricity, the prices of that transaction remain unchanged.

Revenue is recognised considering the actually supplied electricity pertaining to the transaction, without any deduction of commissions that might be deducted by trading intermediaries representing the Group at the Exchange.

Electricity trading on stock exchange
Revenues from the sale of electricity are recognized in the period in which the buy / sell transaction took place on the stock exchange. Revenues from the sale of electricity on stock exchanges are recognized in accordance with IFRS 9 and presented as the balance within the costs of energy
purchase.

The Group participates in electricity trading exchange market through forward and future contracts. The purpose of these deals is to earn profits from short-term fluctuations in electricity prices on the exchange. In such deals the Group does not provide supply of electricity to tinal customers.
 for contract balances in the financial statements at fair value, and income and expenses are presented
in one item "Purchases of electricity, gas for trade, and related services" in Profit or loss and other
 the fact that, under IFRS 9, transactions made by the Group cannot be classified under the own use exception, and therefore only the result of those transactions should be recognized in profit or loss. (Note 4).

Revenue from electricity-related services
Other revenue from the services related to energy supply comprises the following: 1) revenue from generation of electricity of the active capacity reserve, 2) revenue from assurance of the capacity reserve,
3) revenue from reactive power and voltage manage

Revenue from electricity balancing services is recognized when the services are provided. In order to balance the electricity supply schedule, the Group provides service of electricity balancing: provides the missing electricity to or accept the excess from electricity transmission system, thus ensuring the optimal amount of electricity in the transmission system.

Revenue from electricity balancing services is recognized as income in the statement of profit or loss and other comprehensive income on a monthly basis based on monthly reported amounts of electricity received / supplied.

## Revenue from supply of thermal energy

Under the agreements concluded with the customers, the seller commits to supply thermal energy to
 single performance obligation that the seller commits to is the supply of thermal energy. The customer receives and simultaneously consumes the benefits of the service relating to the supply of thermal energy at the same time the seller carries out its performance obligation. The seller carries out its performance obligation throughout the period of validity of the agreement. The progress of fulfilment of the performance obligation is assessed considering the volumes of thermal energy actually supplied
to the customer as determined on the basis of data of metering devices.

In the agreement concluded with the customer, the consideration paid to the Group comprises the fixed part and the variable part. The fixed part comprises the customer's payments for the actually supplied thermal energy. The variable part arises due to default interest (interest on late payment) to services rendered.

The Group recognises revenue considering the volumes of thermal energy actually produced and establishment of the heating price as approved by NERC.

## Revenue from sale of natural gas

## 



## Natural gas tariff

Final natural gas tariff to end customers comprise of the following components:
(a) Cost of gas import over medium and low pressure grids costs
(c) LNGT security component

In Lithuania natural gas distribution services are provided by the Group and the revenue from them is recognised over time based on the actual natural gas supplied. In Latvia natural gas distribution services are provided by the operator of distribution system which is not a part of the Group. Natural gas transmission services are provided by the gas transmission system operator.
To ensure the operation of LNG terminal the designated supplier shall sell the required quantity on a competitive market and therefore its costs which due to the nature of its activities are exclusively borne (whereas other suppliers don't incur) are compensated by operator of transmission system paying suppliers from end customers. Therefore the Group receives the revenue of these LNGT funds. LNGT funds are recognized as revenue under the "Revenue from contracts with customers' item in a
The Law on the Liquefied Natural Gas Terminal of the Republic of Lithuania (Article 5.2) provides that contribution so-called security component related to the following securities of natural gas supply shall e col not included in other state regulated prices, and necessary operation of the LNGT

Similarly to PSO services, LNGT security component is collected by natural gas suppliers from end users through the natural gas tariff and transferred then to the budget, from which the LNGT funds are
distributed (i.e. disbursed) to LNGT service providers.

The Group acts as a natural gas supplier that collects LNGT security component from end users and as designated liquefied natural gas (hereinafter "LNG") supplier the function of which is to ensure the necessary operation of the LNGT by supplying the minimum quantity of natural gas.

## Group's action as natural gas supplier to end users

LNGT security component and natural gas transmission services are an integral part of natural gas tariff to the customer. Payments for LNGT security component and gas transmission services are collected directly from customers or natural gas suppliers, if the customers don't have a direct with the operator of transmission system. Collected amounts of LNGT security component are
transferred to operator of transmission system AB Amber Grid which is appointed to perform the function of administering the LNGT security component. In accordance of IFRS 15 the Group in providing these services consider itself by acting as an Agent and recognises the revenue on a net basis, because the Group is not exposed to any inventory risk, as well as the Group has no legal power
 under the 'Purchases of electricity, gas for trade and related services' item in a statement of profit or loss and other comprehensive income.

Group's action as designated LNG supplier to gas market
n order to maintain the LNG Terminal infrastructure in minimum mode, a certain amount of natural gas, which is to be supplied through the LNG Terminal, is required for filling, regasification or

The Law on the LNG Terminal and the Description of the Natural Gas Supply Diversification Procedure determines that the required quantity shall be supplied by the designated supplier (nominated by the Ministry of Energy for 10 years) by concluding a contract with the LNG supplier.

[^58][^59]NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
Revenue from distribution of natural gas
 based on to the readings of measuring devices provided by users or, if users did not provide the
readings of measuring devices, referring to the quantities of gas calculated according to the approved methodology for the calculation of quantities of natural gas, as agreed with NERC (an accrual basis).

Revenue from household customers is recognised over time based on the quantities of gas calculated according to the approved methodology for the calculation of quantities of natural gas, i.e. the calculation of revenue takes into account mismatches between quantities of gas declared by
 activities.

In relation of distribution services provided in Latvia the Group considers itself as an Agent. The Group is not responsible for development/maintenance of gas distribution network in Latvia, accordingly not responsible that these funds are used for their intended purpose. The Company is not exposed to any
inventory risk, as well as the Group has no legal power to establish the pricing of gas distribution services provided in Latvia (Note 4).

## Revenue from supply of natural gas

Revenue from supply of natural gas to non-household customers is recognised on a monthly basis referring to the readings of measuring devices provided by them and verified by the distribution system operator (an accrual basis). Revenue from supply of natural gas to household customers is recognised
 of gas used by them (an accrual basis).

Liquefied natural gas is sold to regulated (supervised) energy producers at the market price set and approved by NERC. Non-regulated sales of natural gas are conducted at the prices agreed between the parties. Revenue is recognised on a monthly basis according to quantity supplied.

[^60]The transaction of the balancing of natural gas provides two parts: the transmission of liquefied natural
 established in the agreement. The recipient of the service assumes the natural gas price risk.

Since the Group has an obligation to repurchase the transmitted quantity of gas or to return the accepted quantity of gas, such a transaction is not regarded as a sale of goods, and revenue is
recognised only for the balancing service rendered.

Revenue from sale of services for the quantity of natural gas supplied/accepted, i.e. the balancing service, is recognised as sales revenue in the statement of profit or loss and other comprehensive month submitted on a monthly basis.

Natural gas price risk is recognised as revenue or cost in the statement of profit or loss and other
comprehensive income by each time accepting the returned quantity of natural gas. The change in
33 FINANCIAL STATEMENTS 2018 | Summary of significant accounting policies
From 1 January 2018
From 1 January 2018 to 30 September 2018, fees received for the connection of new customers were recognised as income for the period in which the Group ensured the connection of a new customer to the electricity distribution networks. Following the transfer of electricity public supply activities as of 1 performance obligation under IFRS 15, accordingly related revenue from 1 October 2018 was recognized when connection service was fully provided.
From 1 January 2018, the fees paid by new customers for the connection to the Group's gas system
are recognised as revenue upon connecting the customer to the gas distribution pipeline.
In 2019 year management has applied a significant judgment and as further discussed in Note 4 concluded that all gas and electricity connection fees should be deferred over the useful lives of the related assets.
$\frac{\text { Interest income }}{\text { Interest income is }}$
Interest income is recognised on accrual basis using the effective interest rate method. For the purpose of the cash flow statement, interest received is attributed to investing activities, whereas for the
purpose of the statement of profit or loss and other comprehensive income, interest received is recognised as finance income.
Lease income is recognised on a proportionate basis over the lease period.
$\frac{\text { Expense recognition }}{\text { Expenses are recogn }}$
21 Emission allowances
Based on the EU Directive 2003/07/EC, the greenhouse gas emissions trading scheme was developed which came into force on 1 January 2005. The first period of operation of this scheme covered 3 years 7 years from 2013 to 2020. The Scheme's operation period is in line with the period established under the Kyoto Agreement. The system functions on 'cap' and 'trade' basis. The governments of the EU Member States are required to set caps for each emission unit in the scheme and for the period of


NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018 All amounts in EUR thousands unless otherwise stated Finance leases are presented as amounts receivable at an amount equal to the net investment in the lease; payments received are treated as repayments of principle and finance income. Finance income is recognized based on a constant periodic rate of return on net investment in the finance lease. Operating lease income is recognised on a straight-line basis over the lease term. Initial direct costs are added to the carrying amount of the asset leased and recognised over the lease term similarly as lease income.

## Where the Company and (or) the Group are lessees

Finance leases are capitalised at the commencement of the lease at the lower of the fair value of the property leased and at the present value of the minimum lease payments. Respective finance lease
 outstanding balance of the liability. Finance charges are charged to profit or loss.

Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

### 2.23 Grants and subsidies

## Asset-related grants

Government and the EU asset-related grants comprise grants received in the form of non-current assets or in the form of cash intended for the acquisition of non-current assets. Grants are initially recorded at the fair value of the asset received and subsequently recognised in profit or loss by reducing the depreciation charge of the related asset over the expected useful life of the asset. Upon the revaluation of non-current assets grants related to non-current assets in respect of which
impairment was recognised on revaluation are written off. Income-related grants

Government and the European Union grants received as a compensation for the expenses unearned income of the current or previous reporting period, also, all the grants, which are not grants
related to assets, are considered as grants related to income. The income-related grants are recognised as used in parts to the extent of the expenses incurred during the reporting period or unearned income to be compensated by that grant. These grants are presented as a credit in the statement of comprehensive income.

### 2.24 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and the
Company's financial statements in the period in which the dividends are approved by the Company's shareholders.

### 2.25 Contingencies

Contingent liabilities are not recognised in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

A contingent asset is not recognised in the financial statements but disclosed when an inflow of income
or economic benefits is probable.
35 FINANCIAL STATEMENTS 2018 | Summary of significant accounting policies

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018
The usage of any of the interest rate derivatives requires the expiry date of the derivative to correspond
to the maturity date of the debt obligation.
The risk of adverse changes in in interest rates of investments is not actively managed. Risk
management measures are applied only when the market has obvious indications that the interest rate
might significantly decrease, resulting in negative investment returns.
The following table demonstrates the sensitivity of the Group's and the Company's profit to potential
shift in interest rates.
shift in interest rates.

| Group | Increase/decrease, <br> percentage points | (Decrease)/increase in profit |
| :---: | :---: | :---: |
| 2018 | $0.3 /-0.3$ | $(40) / 40$ |
| 2017 | $0.3 /-0.3$ | $(65) / 65$ |
|  |  |  |
| Company | Increase/decrease, | (Decrease)/increase in profit |
| 2018 | percentage points | $52 /(52)$ |
| 2017 | $0.3 /-0.3$ | $60 /(60)$ |

[^61]As at 31 December 2017, the fair value of the Company's amounts receivable related to EUR 100,000 thousand green bond amounts receivable of the subsidiary Energijos Skirstymo Operatorius AB was by discounting cash flows with reference to the interest rate observable in the market $-2,0865 \%$.

As at 31 December 2018, the fair value of the Company's amounts receivable related to EUR 366,288 thousand green bond amounts receivable of the subsidiary Energiios Skirstymo Operatorius AB was by discounting cash flows with reference to the interest rate observable in the market $-2,143 \%$.

On 8 November 2017, the Company took over debt liabilities of its subsidiary Energijos Skirstymo Operatorius AB to creditiors, i.e. the banks OP Corporate Bank Plc and SEB AB. As at 31 December
 EUR 234,700 thousand) (Notes 9 and 17). Accordingly, the carrying amount of debt liabilities to OP 136,649 thousand as at 31 December 2018 (31 December 2017: EUR 234,700) (Note 22). The fair value of financial assets and financial liabilities related to the debts taken over, which is calculated by discounting future cash flows with reference to the interest rate observable in the market, is equal to EUR 141,881 thousand. The cash flows were discounted using a discount rate of $0.809 \%$. The
measurement of financial assets and financial liabilities related to the debts taken over is attributed to Level 2 of the fair value hierarchy.

The carrying amount of the loans of Lietuvos Energijos Gamyba AB was equal to EUR 38,036 thousand ( 31 December 2017: EUR 55,247 thousand). The fair value of these borrowings was approx.
EUR 34,655 thousand as at 31 December 2018 (31 December 2017: EUR 50,064 thousand). The fair value was measured as present value of discounted cash flows at a discount rate of $3.22 \%$ ( 31 December 2017: 2.37\%).

As at 31 December 2018, the Group and the Company accounted for an amount receivable for the sale of Litgrid $A B$ at fair value through profit or loss. The carrying amount of the amount receivable was equal to EUR 58,658 thousand. Their fair value is attributed to Level 3 in the fair value hierarcal.
 their carrying amount. Fair value was estimated on the basis of discounted cash flows using the rate of $0.614 \%$.

## Credit risk

The Group's and the Company's exposure to credit risk arises from operating activities of the equivalents, loans granted).

The Group is not exposed to significant credit risk concentration related to trade receivables and other amounts receivable. Principally all loans granted, trade receivables and other amounts receivable of receivables of the Group principally consisted of the EPSO-G outstanding receivables for the sale of Litgrid AB shares in 2012 (Note 9).

The priority objective of the Group's and the Company's treasury management is to ensure security of funds and maximize return on investments in pursuance of this objective. Risk of counterparties defaulting is managed by entering into transactions with reliable financial institutions with a long-term credit rating (in foreign currency) not lower than "A-" according to the rating agency Fitch Ratings (or
an equivalent rating of other rating agencies).
and overdraft facilities not withdrawn amounted to EUR 157,740 thousand (31 December 2017: EUR
180,000 thousand).

The Company issued securities and guarantees in the amount of EUR 98,845 thousand as at 31
December 2018 ( 31 December 2017: EUR 15,428 thousand) to secure the fulfilment of obligations of
the Group companies to credit institutions and other creditors (Note 38).
The maximum exposure to credit risk as at 31 December 2018 and 2017 is equal to the carrying amount of financial assets and the nominal value of guarantees issued

|  | Group |  |  |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Note | At 31 | At 31 |  | At 31 | At 31 |  |
|  | December | December |  | December | December |  |
|  | 2018 | 2017 |  | 2018 | 2017 |  |

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| 158,658 | 169,856 |
| ---: | ---: |
| 500 | - |
| - | - |
| $\mathbf{8 7 0 , 2 7 7}$ | $\mathbf{7 1 8 , 3 9 7}$ |


| $98,845 \quad 15,428$ |  |
| ---: | ---: |
| 969,122 | 733,825 |

## $\begin{array}{r}\text { 458,395 489,177 } \\ \hline\end{array}$



Financial assets measured at amortised cost: Amounts receivable after one year

Trade receivables
Sher amounts reterm loans
Cash and cash eq agreement portio urrent portion

Current portion
Financial assets at fair value through profit or
loss in the statement of comprehensive income

Amount receivable on disposal of Litgrid $A B$
(Notes 2,3,4) Investments into convertible bonds Total

Open guarantees issued

## Liquidity risk

The liquidity risk is managed by planning future cash flows of each Group company and ensuring sufficient cash and availability of funding through committed credit facilities and overdrafts to support
 es of the
have to be repaid in later periods.

As at 31 December 2018, the Group's current liquidity ratio (total current assets / total current liabilities) and quick ratio ((total current assets - inventories) / total current liabilities) were 1.157 and 1.045,
 Eredit and overdraft facilities not withdrawn amounted to EUR 469,939 thousand (31 December 2017 and).

As at 31 December 2018, the Company's current ratio (total current assets / total current liabilities) 1.823 (31 December 2017. 2.442) As
The table below summarises the Group's and the Company's financial liabilities by category:

|  | Note |  |  | Com | any |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { At } 31 \\ \text { December } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \\ \text { December } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \\ \text { December } \\ 2018 \\ \hline \end{gathered}$ | At 31 December 2017 |
| Amounts payable measured at amortised cost |  |  |  |  |  |
| Borrowings | 22 | 844,956 | 613,749 | 776,367 | 531,475 |
| Finance lease liabilities | 22 | 19,554 | 332 |  |  |
| Non-current trade payables | 27 | 729 | 852 |  |  |
| Trade payables | 28 | 93,236 | 98,338 | 947 | 506 |
| Other current amounts payable and liabilities | 29 | 73,575 | 80,387 | 1,045 | 108 |
| Derivative financial instruments | 29 | 35 | 57 |  |  |
| Off-balance sheet commitments: Open guarantees issued | 38 |  |  | 98,845 | 15,428 |
| Total |  | 1,032,085 | 793,715 | 877,204 | 557,216 |


| Group | 2018 |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 3 months | 3 months to 1 year | 1 to 5 years | After 5 years |  |
| Borrowings and finance lease liabilities | 31,112 | 98,796 | 162,130 | 703,095 | 995,133 |
| Trade payables and non-current | 23,309 | 69,928 | 729 |  | 93,966 |
| Other amounts payable | 18,488 | 55,464 |  |  | 73,952 |
| Derivative financial instruments | 35 |  |  |  | 35 |
| At 31 December 2018 | 72,944 | 224,188 | 162,859 | 703,095 | 1,163,087 |


| Group | 2017 |  |  |  |  | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Less than 3 <br> months | 3 months to <br> 1 year | $\mathbf{1}$ to 5 years After 5 years |  |  |  |

appropriate after evaluating management judgement made in a number of areas. However, one year after mandatory implementation of the new standard, the Group observed the development of relevant analysed "implied contract" concept (as per IFRS 15 requirements), and consulted with its auditors, analysed implied contract concept (as per itrs as result the Group has reconsidered its accounting treatment for connection services.

The Group changed the accounting treatment of new customer connection fees by deferring all gas and electricity fees over the useful lives of the related assets (which represents the best management estimate for customer relationship period). According to the management such accounting treatment distribution service to its customers, as well as will allow the Group to be better comparable to its peers distribution service to its customers, as well as wil allow the Group to be better comparabie to its peers January 2018 (see ${ }^{1 s}$ t table of this note), restated the statement of financial position as at 31 December 2018 (see $2^{\text {nd }}$ table of this note) and restated the statement of profit or loss and other comprehensive income for the year ended 31 December 2018 (see $3^{\text {rd }}$ table of this note) are recoded under caption
"Change in judgment on Connection feess".
ent important for the State and other significant circumstances. Between $60 \%$ and $85 \%$ of net profit is approprialedriod.

- A company is not obliged to distribute dividends only when it incurs net loss. A company will not pay any dividends when its financial debts at the end of the reporting period are equal to or exceed four times EBITDA amount for the last twelve months as from the end of the reporting period.
- Dividends will not be paid if the Group company's equity (after the payment of dividends) - Dividends will not be paid if the Group company's equity (after the payment of dividends) becomes of own shares, and also if a company becomes insolvent or would become insolvent upon payme becomes equal to or exceeds 1.0 .


## Change in management judgment on applying accounting methods and corrections of errors

## Change in management judgment on applying accounting methods

Connection fees
Group accounted for the impact of the first-time adoption of IFRS 15 starting from 1 January 2018 using the modified retrospective approach. Due to adoption of IFRS 15 the Group reduced its retained earnings to EUR 73 milion (which represented the deferred new customers connection fees for
electricity segment) and increased deferred revenue to EUR 118 thousand and additional impairment loss of EUR 10 million was recognised for Property, plant and equipment. Increase of deferred tax asset equal to EUR 11 million was accounted for within retained earnings as well.
Upon initial application of IFRS 15 with respect to revenue from new customer connection the Group assessed the existence of separate performance obligation from the legal point of view, i.e. if the
distribution service provider had a new connection contract with a customer and the distribution as a service was provided to the end customer through the customer's contract with a supply company (not the distribution service provider itself), the new connection contract was treated as a separate
performance obligation. Accordingly consideration received from the customer was recognized as revenue, when the connection service was provided. In case the distribution service provider signed two separate agreements with the customer - one for connection sevice, another for distribution service, these two were treated as a single contract and a single performance obligation. Accordingly,
the connection fees paid by customers were deferred as contract liability and recognized as revenue through the useful life of the new infrastructure created.
Following this aproach starting from January 2018 the connection fees in gas segment were recognized when connection service was provided and completed. In electricity segment from January 2018 to 1 October 2018 connection fees were deferred over the period of estimated
customer relationship, which was determined based on the useful life of the related newly created connection infrastructure.
Following 1 October 2018 new customer connection in electricity segment was reconsidered as a separate performance obligation under IFRS 15, accordingly related revenue from 1 October 2018 electricity segment as at 1 October 2018 continued to be recognized over time.
Management of the Group has extensively analysed IFRS 15 accounting policies, which were also
reviewed by the Bank of Lithuania as an oversight body of listed entities, also auditors were involved in the discussions. The accounting policy applied upon initial adoption of IFRS 15 was assessed as

## Public Service Obligations

PSO fee is an integral part of electricity tariff to the customer. a) Electricity price itself (import or price of manufactured)

Final electricity tariff to end customers comprise of the following components: (b) Electricity supply services' price
(c) Electricity transfer services' price, which include two components: transmission over high voltage grid and distribution over medium and low voltage grid
(d) PSO fee

Invoice to private customers contain the one united tariff with no further split, the customer does not see in invoice the split of the final electricity tariff by which is calculated total payment for electricity consumed.

Electricity supply and distribution services are provided by the Group and the revenue from them is recognised over time based on the actual electricity supplied. Electricity transmission services are or electricity transmission fees from business customers and private individuals and transfer them to
transmission system operator. The Group having contracts with end users, where is clearly stated that for network operations and meters is responsible the Group, consider itself as principal and therefore the revenue from transmission services is recognized on a gross basis (Note 4).

As well as transmission service fees the customers and private individuals, connected to electricity distribution grid, and transfer them to the operator of energy exchange Baltpool UAB, which also acts as the administrator of PSO fees and is engaged in the payments and administration of PSO funds. secure reserves of the electricity system at designated power plants, which is necessary for ensuring the state's energy security and to ensure other services related to the public interest. The list of services supported by PSO is determined by the Government of the Republic of Lithuania

[^62]NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018

LNGT security component as integral part of gas tariff originally was not identified as a separate pue uo!nqquझ! separated). LNGT component generally was treated as a tax collected from customers, however this
 based on production or distributed energy unit, rather than sales amount, as is applied in VAT case;
(2) the Group cannot claim a refund of the tax in the event the respective customer fails to pay for the (2) the Group cannot claim a refund of the tax in the event the respective customer fails to pay for the Group's settlement amount as LNGT component to Amber Grid UAB will be determined based on current period's prices, however, the customer will be charged based on historical prices. Following he above, management treated the Group as principal in relation to LNGT component. This LNGT security component collected from end users was recognised by the Group in the statement of profit
or loss and other comprehensive income under the item "Revenue", and at the same time under the or loss and other comprehensive income under the item "Revenue", and at the same time under the
caption "Expense". caption "Expense".

In year 2019, the Group changed the method of accounting for the LNGT security component by
treating the Group as an Agent in relation to LNGT security component (Note 4). Such decision has been taken after extensive analysis of relevant industry practice and taking into consideration the fact,
(i) the Group is not responsible for LNGT projects/initiatives, because scheme for collection of money (ii) the Group is not responsible how LNGT security component is used for its intended purpose,
 because the scheme, how the costs of the Group are compensated due to fonction of designated
gas supplier, is approved by Government (i.e. the scheme by which costs are compensated by the Group is not exposed to any inventory risk as there is no service to be obtained and controlled before delivery to customers,
(iv) the Group has no legal power to establish the price of LNGT security component, because the end tariff.

The change in accounting treatment allows the Group to be better comparable to its peers within the gas industry (especially, where LNGT security component is excluded from the final gas tariff). The
change in accounting treatment was applied retrospectively from 1 January 2018 with adjustments shown in the tables below.

Electricity transfer (includes both transmission and distribution) and gas distribution services in Latvia In Latvia electricity transfer, which includes transmission and distribution, and gas distribution services are provided by the company which is not a part of the Group. Electricity transmission and distribution services are an integral part of electricity tariff to end users. Gas distribution services are an integral
part of gas tarifit to end users. Providing the provision of electricity and gas services as a whole to end part of gas tariff to end users. Providing the provision of electricity and gas services as a whole to end
users in Latvia, the Group did not identified electricity transfer and gas distribution services as a separate performance obligations. The Group considered itself as a principal which provides one performance obligation by treating that customer cannot benefit alone from supplied electricity without
 a significant sevice of integrating the electricity transter and gas distribution services promised in the
contract with customers into a bundle of services that represent the combined output for which the customer has contracted.

In the course of its electricity and gas trading activities in Latvia, the Group collects funds from
customers for the electricity transfer and gas distribution service and transfers these funds to the operator of electricity transfer network and operator of gas distribution system. The Group recognised

 event the respective customer fails to pay for the services being sold; ( (3) the Group is exposed to the pice isk-in case ofilegal consumption, he Group's setwement amount as PSO fee to Balfpoo UAB historical prices. Following the above, management originally treated the Group as a Principal in relation to PSO fee.

During the year 2019 the Group changed the method of accounting for PSO fee by treating the Group of relevant industry practice and taking into consideration the facts, that the Group is not responsible for PSO projects / initiatives, accordingly not responsible that collected PSO fees are used for their intended purpose. The Group is not exposed to any inventory risk, as well as the Group has no legal power to establish pricing of this component.

The changed accounting methods allows the Group to be better comparable to its peers within the electricity industry (especially, where such PSO fee is excluded from the final electricity tariff). This
change in accounting treatment is applied retrospectively from 1 January 2018 with adjustments presented in the tables below.

## Liquefied natural gas terminal (hereinafter "LNGT") security component


 are compensated by gas transmission system operator paying LNGT funds from the budget consisting of collected LNGT security component.

The Group acts as a natural gas supplier which collects LNGT security component from the users and as designated liquefied natural gas supplier, whicc ensures the operation of LNGT and consequenty
its costs due to the nature of its activities are exclusively borne (whereas other suppliers don't incur) are compensated by gas transmission system operator paying LNGT security component that are collected by it from suppliers of natural gas to end customers.

LNGT security component is an integral part of natural gas tariff to the customer. Final natural gas tariff to end customers comprise of the following components:
(b) Natural gas transfer cost, which includes transmission over high-pressure and distribution over medium and low-pressure grids costs
(c) LNGT security component

Invoice to private customers contain the one united tariff with no further split, the customer does not
them is recognised over time based on the actual natural gas supplied.

Pursuant to Article 5.2 of the Law on the LNGT, all users of the natural gas distribution system, including end-users, have to pay an additional security component along with other payments for ar LNGT security component directly from private individuals or business customers (other natural gas suppliers), if the customers don't have a direct contract with the transmission system operator. The Group acting as a natural gas supplier to end users collects LNGT security component from them and transfers it to transmission system operator.

Operation of the Power System' (hereinafter 'the Methodology'). This Resolution stipulates that entities that discontinue capacity reserve services shall reimburse any discrepancies between the projected and actual costs of providing these services to the transmission system operator if the costs actually the actual costs incurred by the entity were higher than the income of the transmission system operator, the transmission system operator shall reimburse this amount to the entity

The Group's management has reassessed how the provisions of International Financial Reporting Standards and the applicable regulatory framework for regulated services, including the Methodology, should have been applied in financial statements for the year ended 31 December 2018. Given that there was no provision in the legislation in force prior to the approval of the updated Methodology on how/if the Group should refund or recover any difference between the planned and actual revenues and expenses of the regulated services for past periods, if the services are not provided prior to the entry into force of the Methodology, the Group's management concluded that there was no basis to Provisions, Contingent Liabilities and Contingent Assets. When correcting this error additional Provisions, Contingent Liabilities and Contingent Assets. When correcting this error additional әшes әчł Кq s:!!!!!!q!!! Ки! amount. Together with this adjustment related current and deferred income tax corrections were made in 2018.

In addition to the above, the Group identified that in previously issued financial statements, the Group had classified as financial liabilities certain regulatory amounts (related to public service obligations), when correcting an error in these re-issued financial statements 'Provisions' in non-current liabilities in the statement of financial position were increased by EUR 4,784 thousand, and 'Provisions' in current liabilities were increased by EUR 2,770 thousand, while 'Other non-current payables and liabilities' and 'Advances received' in the statement of financial position were reduced by
corresponding amounts as at 31 December 2018 .

For the financial statements to be comparable, the group has also reclassified EUR 5,474 thousand from other non-current liabilities to non-current provisions as at 31 December 2017.

Group company Geton Energy sp.z.o.o. based in Poland, participates in electricity trading at commodity exchange market through forward and futures contracts. The purpose of these deals is does not provide supply of electricity to final customers. Settlements are made by settling liabilities does not provide supply of electricity to final customers. Settlements are made by settling liabilities or the remaining outstanding liability. Geton Energy sp.z.o.o. measures outstanding contract balances or the remaining outstanding liability. Geton Energy sp.z.o.o. measures outstanding contract balances
in the financial statements at fair value, and income and expenses were presented in the separate line ems of Profit or loss and other comprehensive income (on a gross basis). After reviewing contracts of Geton Energy sp.z.o.o. the Group has determined that gains or losses should be reported in the
 Management's decision to amend presentation of income and costs is based on the fact that, under IFRS 9, transactions made by Geton Energy sp.z.o.o. cannot be classified under the 'own use



## trading" (see the $3^{\text {rd }}$ table of this note)

In year 2019, in relation of collected funds for electricity transfer which includes both transmission and distribution and gas distribution service in Latvia the Group changed the method of accounting for extensive analysis of relevant industry practice and taking into consideration the fact, that the Group is not responsible for development/maintenance of electricity transfer and gas distribution network in Latvia, accordingly not responsible that these funds are used for their intended purpose. Moreover,
Latia. that of similar entities (especially when the electricity transfer and natural gas distribution components are excluded from the tariff). This change in the accounting treatment was applied retrospectively from 1 January 2018 with corrections presented in the tables below.

## Corrections of errors

 payables related to secondary active capacity reserve, tertiary capacity reserve, accident prevention and mitigation, and power handling services (hereinafter the Regulatory activities'), which prices are calendar (financial) year are set by NERC based on the Group expenses forecasted for the next financial year, taking into account planned and factual revenue and expense differences in the prior financial year period.
When preparing its annual Financial statements for the year ended 31 December 2018, the Group an in such amount, which, under NERC revenue calculation methodology, are permissible to take into onsideration, by also taking into account permissible return on investment and factual expenses factual revenue and expenses incurred was recognized as the Group's payables or receivables. As at 31 December 2018, the Group recognised amounts payable related to regulated services in the amount of EUR 4,603 thousand within the other non
As of 31 December 2018, the Methodology by-laws did not contain any legal provisions if and how the
 inancial year. When preparing financial statements for the year ended 31 December 2018, the Group's management applied the principle of conservatism to recognise the difference between planned and
 coming periods, it is likely that legislative changes would be made that would determine a requirement to reimburse such obligation and would determine the principles based on which the Group should meet such obligation.
On 14 November 2019, NERC adopted a resolution No O3E-715 'On Approval of the Methodology
for Establishing the Prices for Electricity, Capacity Reserve Services and Services Ensuring Isolated
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
Effect of change in judgment on accounting of Connection fees is applied to the Group restated Statement of financial position as at 1 January 2018 following adoption of IFRS 15 and IFRS 9 : At 31 December 2017 $\begin{gathered}\text { Effect of IFRS } 15 \\
\text { adoption }\end{gathered} \quad \begin{gathered}\text { Effect of IFRS } 9 \\
\text { adoption }\end{gathered} \quad$ At 1 January 2018 \(\begin{gathered}Change in judgment <br>
on Connection fees <br>

revenue recognition\end{gathered} \quad\)| At $1 \begin{array}{c}\text { January } 2018 \\ \text { restated }\end{array}$ |
| :---: | |  | 36.360 |
| ---: | ---: |
| 10.356 | 1.761 .082 |
|  | 21.911 |
|  | 14.878 |
|  | 170.488 |
|  | 426 |
|  | 3.239 |
|  | 18.081 |
| $\mathbf{1 0 . 3 5 6}$ | 56.866 |




42 FINANCIAL STATEMENTS 2018 | Financial risk management
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
Effect of change in judgment on accounting of Connection fees and correction of errors related to the Regulatory activities applied to the Group restated Statement of financial position as at 13 December 2018:
All amounts in EUR thousands unless otherwise stated At 31 December 2018 $\begin{gathered}\text { Correction in } \\ \text { Regulatory activities }\end{gathered} \quad \begin{gathered}\text { Change in judgment } \\ \text { on Connection fees }\end{gathered} \quad \begin{gathered}\text { At 31 December 2018 } \\ \text { corrected and } \\ \text { restated }\end{gathered}$

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwis
All amounts in EUR thousands unless otherwise stated
Effect of change in management judgment on accounting methods and correction of errors applied to the Group corrected and restated Statement of profit or loss and other comprehensive income for the year ended 31 December 2018:

|  |  | 2018 initial | Change in management judgment on applying accounting methods |  |  |  | Corrections of errors |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Change in judgment on Connection fees revenue recognition | Netting of PSO fee income and expenses | Netting of electricity transfer and gas distribution in Latvia | Netting of LNGT security component | Correction in Regulatory activities |  | 2018 corrected and restated |
| Revenue from contracts with customers | 30 | 1,208,444 | $(12,031)$ | $(118,530)$ | $(4,841)$ | $(19,904)$ | 7,392 | $(36,252)$ | 1,024,278 |
| Other income | 31 | 45,782 |  |  |  |  |  |  | 45,782 |
| Dividend income | 37 | $\underline{\text { 1,254,226 }}$ | $(12,031)$ | $(118,530)$ | $\overline{(4,841)}$ | $(19,904)$ | 7,392 | $(36,252)$ | 1,070,060 |
| Operating expenses |  |  |  |  |  |  |  |  |  |
| Purchases of electricity, gas for trade, and related | 32 | (947, 989) |  | 118,530 | 4.841 | 19,904 |  | 36,252 | $(768,462)$ |
| Purchases of gas and heavy fuel oil |  | $(26,545)$ |  | 118,530 |  |  |  |  | $(26,545)$ |
| Depreciation and amortisation | 5,6,19,24 | $(87,460)$ | (204) |  |  |  |  |  | $(87,664)$ |
| Wages and salaries and related expenses |  | $(79,741)$ |  |  |  |  |  |  | $(79,741)$ |
| Repair and maintenance expenses |  | $(21,200)$ |  |  |  |  |  |  | $(21,200)$ |
| Result of revaluation of property, plant and equipment | 6,7,24 | $(67,671)$ |  |  |  |  |  |  | $(67,671)$ |
| Reversal (impairment) of amounts receivable and loans |  | $(9,876)$ |  |  |  |  |  |  | $(9,876)$ |
| Impairment of property, plant and equipment Other expenses | $\begin{gathered} 6,19 \\ 33 \end{gathered}$ | $\begin{array}{r} 7,205 \\ (26,143) \\ \hline \end{array}$ | $(10,356)$ |  |  |  |  |  | $(3,151)$ $(26,143)$ |
| Total operating expenses |  | (1,259,420) | (10,560) | 118,530 | 4,841 | 19,904 | - | 36,252 | $(1,090,453)$ |
| Finance income | 34 | 1,621 |  |  |  |  |  |  | 1,621 |
| Finance costs | 35 | $(14,899)$ |  |  |  |  |  |  | $(14,899)$ |
| Results of the revaluation of derivative financial instruments |  | (573) |  |  |  |  |  |  | (573) |
| Profit/(loss) before income tax |  | (19.045) | (22,591) | - | - | - | 7,392 | - | (34,244) |
| Current year income tax (expenses)/benefit | 36 | $(3,495)$ |  |  |  |  | (1,109) |  | $(4,604)$ |
| Deferred income tax (expenses)/benefit | 36 | 14,598 | 3,388 |  |  |  | $(1,109)$ |  | 16,877 |
| Profit for the year |  | $(7,942)$ | $(19,203)$ | - | - | - | 5,174 |  | $\underline{(21,971)}$ |
| Attributable to: |  |  |  |  |  |  |  |  |  |
| Owners of the parent |  | $(9,209)$ | $(18,240)$ |  |  |  | 5,009 |  | $(22,440)$ |
| Non-controlling interest |  | 1,267 | (963) |  |  |  | 165 |  | 469 |
| Other comprehensive income (loss) |  |  |  |  |  |  |  |  |  |
| Items that will not be reclassified to profit or lossGain/(loss) on revaluation of property, plant and |  |  |  |  |  |  |  |  |  |
| equipment |  | 123,139 |  |  |  |  |  |  | 123,139 |
| Recalculation of the defined benefit plan obligation, net of deferred income tax |  | 77 |  |  |  |  |  |  | 77 |
| Items that will not be reclassified subsequently to profit or loss, total |  | 123,216 | - | - | - | - | - | - | 123,216 |
|  |  |  |  |  |  |  |  |  |  |
| loss <br> Translation of net investments in foreign operations into |  |  |  |  |  |  |  |  |  |
| Items that will not be reclassified subsequently to profit or loss, total |  | (26) | - | - | - | - | - | - | (26) |
| Total other comprehensive income/(loss) |  | 123,190 |  | - | - | - | - | - | 123,190 |
| Total comprehensive income (loss) for the period |  | $\underline{\text { 115,248 }}$ | (19,203) | - | - | - | 5,174 | - | 101,219 |
| Attributable to: |  |  |  |  |  |  |  |  |  |
| Owners of the parent |  | 108,195 | $(18,240)$ |  |  |  | 5,009 |  | 94,964 |
| Non-controlling interest |  | 7,053 | (963) |  |  |  | 165 |  | 6,255 |

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018
Effect of change in management judgment on accounting methods and correction of errors applied to the Group restated Statement of cash flows for the year ended 31 December 2018:

|  | 2018 | Effect of error correction in Regulatory activities | Change in judgment on Connection fees revenue recognition | 2018 restated |  | 2018 | Effect of error correction in Regulatory activities | Change in judgment on Connection fees revenue recognition | 2018 restated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from (to) operating activities Net profit | $(7,942)$ | 5,174 | $(19,203)$ | $(21,971)$ | Cash flows from/(used in) financing activities (Purchase) of property, plant and equipment |  |  |  |  |
| Adjustments to non-cash items: |  |  |  |  | and intangible assets | $(416,205)$ | - |  | $(416,205)$ |
| Depreciation and amortisation expenses | 96,730 | - | 204 | 96,934 | Proceeds from sale of property, plant and |  |  |  |  |
| Impairment of property, plant and equipment | $(7,205)$ | - | 10,356 | 3,151 | equipment and intangible assets | 48,162 |  |  | 48,162 |
| Grants designated for property, plant and |  |  |  |  | Acquisition of investments in subsidiaries | $(23,509)$ |  |  | $(23,509)$ |
| equipment in respect of which impairment |  |  |  |  | Grants received | 25,523 |  |  | 25,523 |
| and/or revaluation was recognised | $(10,003)$ | - | - | $(10,003)$ | Interest received | 1,105 | - |  | 1,105 |
| Revaluation of property, plant and equipment | 76,617 | - | - | 76,617 | Other increases (decreases) in cash flows from |  |  |  |  |
| Revaluation of investment property | (18) | - | - | (18) | investing activities | $(1,582)$ |  |  | $(1,582)$ |
| Revaluation of derivatives | (354) | - | - | (354) | Net cash flows used in investing activities | $(366,506)$ |  |  | $(366,506)$ |
| Impairment/(reversal of impairment) of financial assets | 9,876 | - | - | 9,876 | Cash flows from/(used in) financing activities |  |  |  |  |
| Corporate income tax expenses | $(11,103)$ | 2,218 | $(3,388)$ | $(12,273)$ | Loans received Issue of bonds | 57,810 294,346 | - |  | 57,810 294,346 |
| (Depreciation) of grants | $(9,270)$ |  |  | $(9,270)$ | Repayments of borrowings | $(155,421)$ |  |  | $(155,421)$ |
| Increase (decrease) in provisions | 404 | 2080 | - | 2484 | Lease payments | (544) |  |  | (544) |
| Inventory write-down allowance/(reversal) | (718) | - | - | (718) | Interest paid | $(10,402)$ | - |  | $(10,402)$ |
| Expenses/(income) of revaluation of emission |  |  |  |  | Dividends paid | $(80,608)$ | - |  | $(80,608)$ |
| allowances | $(8,933)$ | - | - | $(8,933)$ | Increase in issued capital of Kauno |  |  |  |  |
| Emission allowances utilised | 908 | - |  | 908 | Kogeneracinė Jėgainė UAB | 7,840 | - |  | 7,840 |
| Elimination of results of investing activities: <br> - (Gain)/loss on disposal and/or write-off of |  | - | - |  | Redemption of shares from non-controlling interest |  |  |  |  |
| property, plant and equipment | 477 | - | - | 477 | Result of the closing of derivative financial |  |  |  |  |
| Other (income)/expenses of investing activities | 82 | - | - | 82 | instruments | (573) | - |  | (573) |
| Elimination of results of financing activities: | 82 | - | - | 82 | Other increases (decreases) in cash flows from financing activities |  |  |  |  |
| - Interest received | $(1,427)$ | - | - | $(1,427)$ | Net cash flows from (used in) financing |  |  |  |  |
| - Interest paid | 12,442 | - | - | 12,442 | activities | 112,448 |  |  | 112,448 |
| - Other (income)/expenses of financing activities | 2,263 | - | - | 2,263 | Increase (decrease) in cash and cash equivalents (including overdraft) | $(75,526)$ |  |  | $(75,526)$ |
| Changes in working capital: <br> (Increase) decrease in trade receivables and other amounts receivable | (21 | - | - | $(21,603)$ | Cash and cash equivalents (including overdraft) at the beginning of the period | $\begin{array}{r}(75,526) \\ 161,101 \\ \hline\end{array}$ |  |  | $\begin{array}{r}(75,526) \\ 161,101 \\ \hline\end{array}$ |
| (Increase) decrease in inventories, prepayments and other current assets | (21,603) 18,896 | - | - | (21,603) 18,896 | Cash and cash equivalents (including overdraft) at the end of period | 85,575 | - |  | 85,575 |
| Increase (decrease) in amounts payable, deferred income and advance amounts |  |  |  |  |  |  |  |  |  |
| received | 44,722 | (9472) | 12,031 | 47,281 |  |  |  |  |  |
| Corporate income tax (paid) | $(6,309)$ |  |  | $(6,309)$ |  |  |  |  |  |
| Net cash flows from (to) operating activities | 178,532 |  |  | 178,532 |  |  |  |  |  |

Setting the price cap of the electricity distribution service for 2019, in the Certificate of 17 October 2018, NERC approved the rate of return on investments equal to $5.04 \%$ for this period. This rate is used to determine the return on investments for the period of 2019-2020. For the upcoming regulatory period of 2021-2025, the return on investments is calculated as the average between the rate of return on investments of $3.59 \%$ that was newly established by NERC for the gas sector (for 2019-2023) and the rate of pre-tax return on investments of $5.96 \%$ that is estimated in the long term for the electricity sector. From 2026 (in the long term), the rate of return on investments
of $5.96 \%$ is to be applied for the cash flow forecast period (as calculated according to the calculation data, which is publicly available on NERC's website, the WACC Methodology as approved by NERC, and projected market trends). In the long term, an assumption is made that The cash flows were discounted using a pre-tax discount rate of $5.96 \%$;

Operating expenses for 2019 are planned under the approved budget and operating expenses for 2020-2030 are planned on the basis of the planned directions for expense reduction set forth in the strategy of Energijos Skirstymo Operatorius AB. Starting from 2031, changes are planned prevailing during valuation; prevailing during valuation;

A part of operating expenses incurred is not included in the regulated prices of the electricity distribution and supply activity in accordance with the provisions of the Electricity Description; earned as a result of the planned performance efficiency (such a possibility is established in the

Investments are shown under the ten-year investment plan for 2018-2027. More extensive investing is planned starting from 2028 and until 2035, i.e. all the investments that were not made in prior periods with reference to the amount calculated in accordance with the long-run average incremental cost (LRAIC) model approved by NERC ("the Model") are expected to be performed. It is planned that all items of technological assets that are currently depreciated or will become depreciated over the period until 2058 will be recovered until 2058;
The cost of capital (return on investments and depreciation of non

The cost of capital (return on investments and depreciation of non-current assets) is calculated in accordance with the Model approved by NERC and in view of paragraph 7 of the Electricity Methodology;

The valuation provides that the difference in the level of revenue in the amount of EUR 26.5 million,
which resulted from the fact that the calculations of the 2016-2017 return on investments in excess which resulted from the fact that the calculations of the 2016-2017 return on investments in excess
of the level set by NERC were based on the 2016-2017 actual historical return on investments and depreciation, rather than the actual return on investments and depreciation calculated on the basis of the LRAIC model, will be returned to Energijos Skirstymo Operatorius AB by NERC's through medium and low voltage networks for 2019). These reduced amounts are expected to be returned to Energijos Skirstymo Operatorius AB during the upcoming regulatory period (starting upcoming periods, the rate of return on investments calculated on the basis of the LRAIC model will be applied.

The discount rate was determined using the Capital Asset Pricing Model (CAPM). It was assumed that
the market player will not apply any unsystematic risk premium due to the following reasons:
size of a business, if compared with the Lithuanian economy and other local companies (one
of the largest companies in Lithuania);

> monopolised and securely regulated business; this model also comnlies with the current me

- this model also complies with the current methodology defined in regulatory legislation,
which does not provide for any additional risk premiums.
 adopted by the European Union requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and costs and contingencies. Change in the financial statements of the Group and stand-alone financial statements of the Company.


## Revaluation of property, plant and equipment

The Group accounts for Land, Buildings, Structures and machinery, Motor vehicles, Other property, Accounting Standard 16 'Property, plant and equipment'.
Revaluation of Property, plant and equipment stated at revalued amount are performed regularly, using


In 2018, the Group performed the revaluation of Buildings and Structures and machinery stated at revalued amount. Revaluations were performed by independent valuers using the cost approach and
the income approach. Based on the revaluation results, increase in value in the amount of EUR 45,669
thousand was recognised. Detailed revaluation results are disclosed in Note 6.
As at 31 December 2018, other Group assets stated at revalued amounts were not revalued, because In 2018, the Group performed a separate assessment for buildings, structures and machinery and subsidiary Energijos Skirstymo Operatorius AB, i.e. assessed whether there was an indication that the market value of these assets had changed significantly due to internal or external factors. The carrying these assets was determined using the income approach and the cost approach. The fair value of these assets was tested by making cash flow forecast for the period until 2058, because the electricity supply activity is regulated on the basis of regulated ass
long useful life - electricity lines (useful life of 40 years). Key assumptions used in making cash flow forecast in 2018 were as follows:

- From 2019 , the amount of electricity distributed will rise by half of the GDP, From 2019 , the amount of electricity distributed will rise by half of the GDP, e.g. the projected GDP
growth would be at $2,8 \%$; therefore, the projected growth of the amount of electricity distributed
would be at $1.4 \%$;


## Recent revaluations by the group of assets were performed: <br> 






s used in the preparation of the financial statements

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated The after-tax WACC is equal to $5.07 \%$ (it was used when for discounting to present value), and the supposed pre-tax WACC is equal to $5.96 \%$. The pre-tax WACC of $5.96 \%$ was used in estimating return on RAB (included in annual income) starting from 2026.

Having assessed all above-mentioned assumptions and having performed the fair value assessment,
 Consequently, the Company's management decided to make adjustments to the fair value of the assets. The Group performed the sensitivity analysis on the impairment test in respect of changes in unobservable inputs using the following scenarios:

1. By calculating the level of revenue and performing regular assessment of the adjustments of the of the LRAIC model, and the actual (historical) return on investments, as calculated on the basis of the performance of investments, and depreciation, the value of property, plant and equipment would decrease by EUR 339 million;
2. If judicial authorities rejected the complaint concerning NERC's resolution under which the income from distribution services for 2019 of Energijos Skirstymo Operatorius AB was reduced by EUR
26.5 million and interest in the amount of EUR 0.5 million was additionally charged, and also having regard to the fact that return on investments and depreciation calculated on the basis of the LRAIC model will be applied in the calculations of the return on investments for upcoming regulatory periods, the income for the forecast period (2019-2058) would decrease by the said
amounts of EUR 26.5 million and EUR 0.6 million and the fair value of PP\&E would decrease to EUR 1,119 million;
3. Sensitivity analysis scenario: had NERC established the level of revenue starting from 2026 and
 period as established by NERC in respect of Energijos Skirstymo Operatorius AB), the fair value of property, plant and equipment would decrease by EUR 308 million;
4. Sensitivity analysis scenario: if the (pre-tax) discount rate was applied within the interval of $-/+$ of assets to the discount rate is presented in the table below:

## Change in discount rate (after-tax)

20\%
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ণ̀ำ
$4.78 \%$
$4.06 \%$
521
In 2017, the Group performed the revaluation of Buildings. The valuation was carried out by
 An the revaluation results, loss in the amount of EUR 41 December 2018, other Group assets stated at revalued amounts were not revalued, because
 assets stated at revalued amount.

## Impairment test for assets carried at cost

The Group accounts for Gas distribution pipelines, Gas technological equipment and installations, Structures and machinery of Hydro Power Plant, Pumped Storage Power Plant, Structures and machinery of Thermal Power Plant, Wind power plants and IT and telecommunication equipment at
cost. In 2018 and 2017, the Group considered impairment of property, plant and equipment as described below.
the cash flow generated from electricity generation facilities would be reflected inaccurately, i.e.

 long-term strategic power reserve mechanism, in the Company's opinion, Units 7 and 8 are not likely to generate any revenue as from 2020

The recoverable amount of cash generating units was estimated with reference to the value in use calculations. These calculations take into account the forecasts of financial performance results prepared by the management for the period of seven years. Continuous cash flow is estimated using the discounted cash flow in the seventh year.

The management estimated the projected operating profit in view of historical data, forecasts of market
position and the legal acts in effect, as well as based on the relevant resolutions of NERC, the Ministry position and the legal acts in effect, as well as based on the relevant resolutions of NERC, the Ministry łиәшц!edu! ou se pue suo! indications were identified, no new tests performed. Key assumptions used in performing the mpairment test as at 31 December 2017 were as follows

## 1. The value in use was estimated with reference to the most up-to-date budget for the year 2018


 conditions of the new credit agreement, and equity cost
2. Cash flow forecasts are prepared by the management as a result of financial projections based on





 the Company's opinion, Units 7 and 8 are not likely to generate any revenue as from 2020

As a result of the analysis, the Group's management determined that it was necessary to account for an impairment loss as of 31 December 2017 based on the net book amount of assets attributed to
Units 7 and 8 of the Elektrėnai Complex. The impairment loss relating to Units 7 and 8 of the EC Units 7 and 8 of the Elektrènai Complex. The impairment loss relating to Units 7 and 8 of the EC рәıи
 in use of Units 7 and 8 of the Elektrėnai Complex would not change. As at 31 December 2017, impairment test was carried out for property, plant and equipment of the Elektrenai Complex's Combined-Cycle Unit and Biofuel and Steam Boiler Plants together with the Eelektrenai Complex's commonly shared infrastructure. As a result of the impairment test, it was
 increased/decreased by 0.5 p.p., the value in use of the Elektrenai Complex's Combined-Cycle Unit



## investments would lead to growth of return on investments from assets used in the provision of

(hereinafter "the Elektrenai Complex"). No impairment indications were identified for the Group's
 Brazauskas Hydroelectric Power Plant.

Considering the resolutions adopted by NERC in relation to the establishment of prices of PSO

 Plant' into two separate cash generating units: (1) the Elektrénai Complex's Combined-Cycle Unit


arning Steam Boiler Plants, including the Elektrènai Complex's commonly shared infrastructure, are treated as a single cash generating unit based on the following:

1. The Elektrėnai Complex's commonly shared infrastructure, which is necessary for electricity
 commonly shared facilities will be linked only with the Combine-Cycle Unit in a long run Without actively operating the Combined-Cycle Unit, the Elektrènai Complex's commonly shared


 Elektrènai Complex (electricity connections, thermal power networks, other pipelines, pumps, Complex. The steam boilers have been mounted in the same building, which is used for the services provided by Combined-Cycle Unit, and the main purpose of use of the boilers $(99.3 \%$ of
 necessary to support the infrastructure of the Elektrènai Complex;

infrastructure of the Elektrenai Complex and to activate the electricity generation units of the Elektrénai Complex.

Units 7 and 8 of the Elektrenai Complex are treated as a single cash generating unit based on the

1. The Government has established the PSO service scope in respect of both Units 7 and 8 of the Elektrènai Complex for the year 2018 in view of the projected performance of these facilities in by the Combined-Cycle Unit;

Units 7 and 8 of the Elektrenai Complex share common infrastructure, which is not used by the
Combined-Cycle Unit;
The Government's resolution regarding the establishment of the PSO service scope for the year services shall not be treated as substitutable for one another;

Based on NERC's resolution regarding the establishment of the prices for the PSO services for

believes this market is not active enough so that the quoted stock price could be treated as equivalent to the fair value of investments in subsidiaries at the reporting date.

As at 31 December 2018, the Company's management carried out an impairment test to determine existence of indications of impairment for investments into subsidiaries and amounts receivable with
reference to the external factors (changes in economic and regulatory environment, market reference to the external factors (changes in economic and regulatory environment, market hat might have impact on impairment of investments into subsidiaries and amounts receivable. Having identified impairment indications for investments in subsidiaries and amounts receivable as at Energijos Skirstymo Operatorius AB, Energijos Tiekimas UAB, Eurakras UAB, Tuuleenergia OÜ, Energetikos Paslaugu ir Rangos Organizacija UAB.

## Energijos Skirstymo Operatorius AB



As at 31 December 2018, the Company tested for impairment its investment in subsidiary Energijos
Skirstymo Operatorius AB using the following key assumptions. covered the period until 2073, with
 plant and equipment base with a long time useful life assets ( 55 years); after 2073 calculated terminal cash flow;
2. The cash flow of electricity distribution activity forecast covered the period until 2058, with
 property plant and equipment base with a long time useful life assets (40 years); after 2058 calculated terminal cash flow;
 (electricity since 2026 and gas since 2024). WACC calculated according public information and methods, approved by regulatory institution and planned market trends,

Forecasted operating expenses for the year 2019 according to approved budget, for the year 2020-2030 period according to Energijos Skirstymo Operatorius AB strategy and expected reduction in operating costs (forecasted operating expenses reduction





Forecasted revenue level is not affected by the additional profit generated due to the planned efficiency of Energijos Skirstymo Operatorius AB; ;ine plon 10 Capital investments forecasted using approved 10 year c years using management assumptions provided.

The Company performed the sensitivity analysis on the impairment test in respect of changes in
unobservable inputs:
unobservabe The discount rate change has a significant impact for the result of impairment test. The

 have no impact for the value of investments (at discount rate of $4.57 \%$ ).

As at 31 December 2018, the independent property valuers APUS TURTAS UAB determined the evalued amount. The valuation was performed using the comparable prices or cost method

Having assessed all assumptions and reviewed the value of the assets, the Group has determined impairment of property, plant and equipment amounting to EUR 660 thousand as at 31 December 2018. As the value had decreased materially, the Group decided to reverse the assets revaluation
established in the previous periods.

As at 31 December 2018, the management of the Company's subsidiary Lietuvos Energijos Gamyba composition, interest rates, etc.) and the internal factors (changes in the purpose of use and useful life of assets, cash flow generation capacity of assets, etc.) that might impact the value of non-current assets. No impairment indications were identified for property, plant and equipment accounted for
using the cost method or, following the performance of the impairment test, it was determined that the recoverable amount exceeded its carrying amount, less grants.

## Depreciation rates of property, plant and equipment


takes into account conclusions presented by the employees responsible for technical maintenance of assets.

In 2018 and in 2017, the Group's management reviewed the depreciation rates used for property, plant
 categories of property, plant and equipment, for which useful lifes were not reduced for from 1 January 2017, these were reduced in view of technical depreciation of the units and introduction of more stringent environmental requirements applicable as from 2024.

| Name | Previously applied <br> useful life (number <br> of years) | Newly established <br> useful life (number of <br> years) |
| :--- | :---: | :---: |
| High pressure steam boilers and equipment | 40 | 13 |
| Equipment for mechanical, chemical and electrical treatment of | 40 | 13 |
| flue-gas | 40 | 13 |
| Other equipment of the boiler plant | 15 | 11 |
| Computerised technological systems | 15 | 13 |

As a result of the application of new depreciation rates, depreciation of non-current assets, less 8,713 thousand, and depreciation, excluding grants, increased by EUR 13,693 thousand during 2018. mpairment test for investments into subsidiaries and amounts receivable (note 8)

Although the shares of the Company's subsidiaries Energijos Skirstymo Operatorius AB and Lietuvos
Energijos Gamyba AB are traded on Nasdaq Vilnius Stock Exchange, the Group's management

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018
3. During the first twelve months of operation, the price of electricity is the market price plus 54.00
EUR/MWh feed-in premium; EUR/MWh feed-in premium;

The Company performed the sensitivity analysis on the impairment test in respect of changes in unobservable inputs. The sensitivity analysis showed that a 1.0 p.p. change in the discount rate would not have impact for the value of investments into Tuuleenergia OU.

Anergetikos Paslaugu ir Rangos Organizacija UAB 31 December 2018, the Company performed an impairment test for investment into subsidiary Energetikos Paslaugu ir Rangos Organizacija UAB and determined impairment for investments into Energetikos Paslaugy ir Rangos Organizacija UAB in the amount of EUR 6,723 thousand (2017: EUR is equivalent to its fair value) is equal to EUR 0 thousand (31 December 2017: EUR 191 thousand). As at 31 December 2017, the Company calculated impairment of loans receivable from Energetikos Paslaugu ir Rangos Organizacija UAB. In 2018, the Company made a number of decisions to cover contributions (Note 8) by offsetting them against loans repayable by Energetikos Paslaugụ ir Rangos Organizacija UAB to the Company as per the statement of financial position. The loans offset and their impairment were recognised in the Company's statement of financial position as 'Investments into
subsidiaries'. subsidiaries‘.

Impairment was largely caused by the decision passed by the Company's Board on 13 April 2018 concerning the discontinuation of non-core contract activity. Following the decision, consistent measures were taken to discontinue the provision of the services of construction, reconstruction, repair and maintenance of energy facilities by Energetikos Paslaugu ir Rangos Organizacija UAB. will not accept new orders, and will settle with suppliers.

As at 31 December 2018, the subsidiary had obtained a loan of EUR 1,945 thousand from the Group's

 31 December 2018 in relation to the execution of the cash pool agreement signed between the Company and the Group companies.

As at 31 December 2018, the Company tested for impairment its investment in subsidiary Energetikos Paslaugu ir Rangos Organizacija UAB using the net assets view method. The value of the investment using the net assets view method determined this way: all current and non-current assets measured

The Company's other investments in subsidiaries
As at 31 December 2018, there were no indications of impairment in respect of other investments in
the subsidiaries of the Company. the subsidiaries of the Company.

As at 31 December 2017, impairment testing was performed for the following subsidiaries: Energijos
Skirstymo Operatorius AB, Lietuvos Energijos Gamyba UAB, Litgas UAB, VAE SPB UAB, Energetikos Paslaugu ir Rangos Organizacija UAB.

As at 31 December 2017, the Company tested for impairment its investments in the subsidiaries Energijos Skirstymo Operatorius $A B$ and Lietuvos Energijos Gamyba AB and determined no
 Energijos Gamyba AB as at 31 December 2017.
$\frac{\text { Litgas UAB }}{\text { As at } 30 \text { June }}$ As at 30 June 2017, the Company tested for impairment its investment in subsidiary LITGAS UAB using the discounted cash flow method and recognised impairment of EUR 3,225.23 thousand, which largely resulted from the payment of dividends in 2017. As at 31 December 2017, the Company re-
performed an impairment test for investment and determined no additional impairment. Following the impairment, the recoverable amount of the investment was equal to EUR 8,631 thousand as at 31 December 2017 (31 December 2016: EUR 11,586 thousand).

The impairment test of investment in LITGAS UAB as at 31 December 2017 was performed by the Company based on the following key assumptions:

> 1. The cash flows were discounted using a post-tax equity discount rate of $8.2 \%$; 2. The assumption is used that the activities of the company are to be ceased as of 2025 .

The Company performed the sensitivity analysis on the impairment test in respect of changes in unobservable inputs. The changes in discount rates have a significant impact on the result of valuation. in the value of the investment by up EUR 797 thousand (at discount rate of $7.2 \%$ ) or decrease in the value of the investment by EUR 384 thousand (at discount rate of $9.2 \%$ ).

## VAE SPB UAB

As at 30 June 2017, the Company tested for impairment its investment in subsidiary VAE SPB UAB

 UAB were finalised and the Company's investment in VAE SPB UAB and the established impairment were fully written off.

Energetikos Paslaugy ir Rangos Organizacija UAB
As at 31 December 2017, the Company performed an impairment test for investment into subsidiary
 the recognition of impairment, the investment's recoverable amount (which is equivalent to its fair value) is equal to EUR 191 thousand.

As at 30 June and 31 December 2017, the Company estimated impairment of EUR 7,001 thousand in respect of amounts receivable from Energetikos Paslaugų ir Rangos Organizacija UAB. In 2017, the Company made a number of decisions to cover the operating losses of Energetikos Paslaugu ir Rangos Organizacija UAB against monetary contributions (Note 8) by offsetting them against EUR Company as per the statement of financial position. The loans offset and their impairment were recognised in the Company's statement of financial position as 'Investments into subsidiaries'

Impairment was largely caused by worse results of operations for 2017 than those projected, and
accordingly, by more conservative forecasts.

 of settlement for electricity, accrued revenue calculation metgodolgy does not include revenue recognised according to average invoices formed for household customers. Moreover, with changes in electricity prices for household customers and unusual developments in the declared quantity of electricity, the Group measures the actually consumed quantity, determining
the overdeclared or underdeclared quantity.

## $\frac{\text { Impairment of amounts receivable (lifetime expected credit losses) }}{\text { The Company's/Group's management decides on the performance }}$

The Company's/Group's management decides on the performance of the assessment of amounts of a particular borrower, its financial position as at the date of assessment, including forward-looking of a particular borrower, its financial position as at the date of assessment, including forward-looking credit risk of that particular borrower, thus enabling making judgment on the recognition of lifetime expected credit losses in respect of that particular borrower. These estimates require significant udgement. Judgement is based on information about substantial financial difficulties experienced by
the debtor, probability that the debtor will enter bankruptcy or any other reorganisation, default of delinquency in payments. delinquency in payments.

In the absence of reliable sources of information on the credit history of a particular borrower, its inancial position as at the date of assessment, including forward-looking information, the
Company/Group assesses the debt on a collective basis. For the purpose of determining the lifetime expected credit losses of amounts receivable, the Company/Group uses the loss coefficient matrix (on a collective basis). The loss coefficient matrix is
based on historical data on the settlement for trade receivables during the period of validity of trade based on historical data on the settlement for trade receivables during the period of validity of trade





These estimates require significant judgement. These estimates are based on the information on
historical statistics, and annual reviews whether the provisioning rates used for collectively assessed receivables are in line with the historical data of impairment of receivables, and that the provisioning rates used for collectively assessed receivables are approved for the upcoming year.

A part of funds received for PSO services and tertiary capacity reserve services is allocated for the maintenance of the infrastructure of the Elektrenai Complex and for the covering of expenses related to the testing of the necessary electricity generation facilities. Infrastructure maintenance costs cover fuel, emission allowance and other production costs thal are incurred in the course of generation of
 PSO funds and the price for capacity reserve services are determined for the next calendar year by
NERC in view of the projected costs of the Company's subsidiary Lietuvos energijos gamyba AB. In NERC in view of the projected costs of the Company's subsidiary Lietuvos energijos gamyba AB. In
the Group's financial statements, income from these services is recognised on accrual basis based on actually incurred costs.
the price premium was negative and amounted to EUR 27,075 thousand. The Company disagrees
 conservatively assessed, on the basis of a pessimistic scenario, that the possible agreement between the parties would be the average value of the Company's and UAB "EPSO-G" calculations, i.e. to EUR 15,877 thousand. After this assumption the receivable on disposal of the shares of Litgrid AB was
reduced by EUR 15,877 thousand as the sales price will be adjusted by the price premium. As at 31 December 2018, the amount receivable on disposal of the shares of Litgrid AB totalled EUR 158,658 thousand (31 December 2017: EUR 169,856) (Note 9). In the opinion of the Group's management, the amount of the price premium was calculated with prudency in the pessimistic scenario and can range attributed to Level 3 of the fair value hierarchy. Refer note 42 for subsequent developments.

## Provisions for compensations for servitudes

On 1 November 2017, amendments to the Law on Electricity of the Republic of Lithuania came into effect. The amendments set forth compensation for servitudes established for the construction of construction of electricity transmission and distribution networks or other types of electricity installations will be subject to the payment of one-off compensations for damages related with the

 Republic of Lithuania, since the methodology for the calculation of payments for servitudes, establishing the conditions for the payment of compensations, had not been approved yet. The
 of payments for servitudes was assessed and accounted for in 2018.

## According to the management of the Group, payments for servitudes were capitalised and recognised

 as intangible assets, since they give legal right to the Company's subsidiary Energijos Skirstymo Operatorius AB to access its distribution network and gives future benefit of free access to either repair or modify the network as and when needed. Consequently, in 2018 , the Group recognised intangibleassets in the amount of EUR 28,563 thousand. These assets are carried at cost less impairment, their useful life is indefinite, as, according to the management, the servitudes would be used for an indefinite
 (pursuant to the Agreement on the Payments for Servitudes and Point 4.130 of the Civil Code).

The estimated amount of payments for servitudes was accounted for in the statement of financial


 lending rate of similar liabilities and was equal to $1.135 \%$. As at 31 December 2018, the amount of the
provision was equal to EUR 27,982 (Note 26). The total amount of the provision is included in noncurrent liabilities pursuant to the provisions of the aforementioned methodology, according to which the one-off compensation for statutory servitudes is to be paid within 2 years from the date of the submission of an eligible application

## Accrued revenue

Revenue from household customers is recognised upon declaration of readings of the meters by customers and receipt of payments. Accordingly, at the end of each reporting period, the amount of
income earned but not yet paid by household customers is estimated and accrued by the management current amount payable was carried at amortised cost using the effective interest rate approach. When discounting the payable PSO funds during the period of refunding, a discount rate of $0.92 \%$ ( 31
December 2017: $0.92 \%$ ) was used, and the discounting effect of EUR 86 thousand ( 31 December 2017: EUR 51 thousand) was recognised within 'Other financial income'.
As at 31 December 2018, the amount payable of EUR 2,765 thousand ( 31 December 2017: the amount receivable of EUR 8,198 thousand), which will be compensated in 2019, was recognised within
current amounts payable.

## The Group's and the Company's non-current assets held for sale

The Group and the Company classify property, plant and equipment and disposal groups as held for sale, if their carrying amount is recovered through a disposal rather than through continuing use, the assets and disposal groups are available for immediate sale, and a sale is considered highly probable in their current condition and under the conditions that are usual for sale of such assets and disposal groups. The Group and the Company are committed to a plan to sell these assets and disposal groups,
and initiate an active programme to locate a buyer. The sale of assets is to be performed within one year of classification as held for sale and there are no indications that the plan will be significantly changed or withdrawn.
The Group's non-current assets held for sale consist of property, plant and equipment and disposal group, which includes transport business of the subsidiary Transporto Valdymas UAB (Note 17). The to be disposed all together, as well as other assets and liabilities related to transport business. The transport business is classified in the Group's financial statements as assets held for sale based on
the Group's management decision to sell the business and initiation of location of the future investor to enter into sale transaction or transpol bustess. is intended to be disposed of by the Group.
The Group's non-current assets held for sale comprise investments in the subsidiaries Duomeny In November 2016, the Company's shareholder made a decision to launch the sale process of the Company's subsidiary Duomeny Logistikos Centras UAB. On 7 August 2017, the Company June 2018, the Competition Council terminated the procedure for treatment of certain concentrations following the notice of the buyer on the abandonment of concentration. The Company passed the decision to agree with the termination of the agreement with the buyer. The Company does not For the purposes of the Company's statement of financial position at 31 December 2018, the investment into Duomeny Logistikos Centras UAB in the amount of EUR 4,705 thousand (31 December 2017: EUR 4,705 thousand) was accounted for under the line item 'Non-current assets held

## NOTES TO THE FINANCIAL STATEMENTS <br> For the year ended 31 December 2018

Following the arguments presented above the Management has applied a significant judgment concluded that the Group acts:

- as an Agent in relation to electricity transmission and distribution services acquired from the - as a Principal in relation to electricity transmission services acquired from the Lithuanian operator of transmission system.


## Gas distribution services

In providing gas distribution services to customers in Lithuania the Group uses its own distribution network, in Latvia - the Group acquires these services from the company which is not a part of the Group. Management of the Group analysed related contracts with the Latvian gas distribution grid operator and contracts with customers, also evaluated applicable regulatory environment and for tion conclusion whether the Group is acting as a Principal or as an Agent in relation to gas distribution services in Latvia have considered arguments provided further:
For gas distribution services the Group is not ultimately responsible, since according to the
laws and regulations and agreements with customers the owner of the distribution grid takes
full responsibility;
based on meter readings - i.e. distribution fee is charged to the Group only to the amount of
The price of distribution component is determined by the grid operator, which is not a part of the Group, and approved by regulator.
Following the arguments presented above the Management has applied a significant judgment (see Note 3.3) and concluded that the Group acts as an Agent in relation to gas distribution services acquired from the Latvian operator of gas distribution system.
Determining whether the Group acts as a principal or agent in relation to PSO fees and LNGT security
The management has applied a significant judgment (Note 3.3) and concluded that the Group acts as an agent in relation to collection of PSO fees and LNGT security component from customers due to

1) the Group is not responsible for PSO and LNGT projects / initiatives, accordingly it is not responsible that PSO fees and LNGT security component are used for their intended purpose,
2) the Group has no legal power to establish pricing of this component.
Determining whether connection of a new customer to the grid is a separate performance obligation
from ongoing distribution service
Having considered that the Group has an ongoing distribution service contract with a new customer for both gas and electricity distribution, management of the Group also concluded that connection fees do not represent a separate performance obligation from the sale of ongoing distribution service (Note
3.3 ), since they are both highly interrelated due to the following:
Majority of new customers pay the the connection fees with the only reason being to get an the Group is providing to its customers, which is ongoing access to the grid,

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
5 Intangible assets

| Group | Patents and licences | Computer software | Emission allowances | Other intangible assets | Goodwill | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 31 December 2016 |  |  |  |  |  |  |
| Acquisition cost | 17,957 | 13,572 | 11,838 | 1,435 | 1,461 | 46,263 |
| Accumulated amortisation | $(2,803)$ | $(10,716)$ | (4) | (479) | - | $(14,002)$ |
| Net book amount | 15,154 | 2,856 | 11,834 | 956 | 1,461 | 32,261 |
| Net book amount at 1 January 2017 | 15,154 | 2,856 | 11,834 | 956 | 1,461 | 32,261 |
| Additions | 483 | 316 |  | 4,376 |  | 5,175 |
| Reclassified to/from PP\&E categories | 89 | 3,202 |  | $(3,000)$ |  | 291 |
| Write-offs / Emission allowances utilised | - | (2) | (932) |  | - | (934) |
| Revaluation of emission allowances |  | - | 2,808 | - | - | 2,808 |
| Grant received on emission allowances |  |  | 1,128 | - |  | 1,128 |
| Reclassified to assets held for sale |  | (15) |  |  |  | (15) |
| Amortisation charge | $(1,668)$ | $(2,631)$ |  | (55) | - | $(4,354)$ |
| Net book amount at 31 December 2017 | 14,058 | 3,726 | 14,838 | 2,277 | 1,461 | 36,360 |
| At 31 December 2017 |  |  |  |  |  |  |
| Acquisition cost | 19,370 | 17,002 | 14,838 | 2,773 | 1,461 | 55,444 |
| Accumulated amortisation | $(5,312)$ | $(13,276)$ |  | (496) | - | $(19,084)$ |
| Net book amount | 14,058 | 3,726 | 14,838 | 2,277 | 1,461 | 36,360 |
| Net book amount at 1 January 2018 | 14,058 | 3,726 | 14,838 | 2,277 | 1,461 | 36,360 |
| Additions | 1,889 | 429 | - | 5,431 | 5,370* | 13,119 |
| Revaluation | - |  | 31,816 | - | - | 31,816 |
| Recognition of statutory servitudes |  |  |  | 28,564 |  | 28,564 |
| Reclassified to/from PP\&E categories | 36 | 3,517 | - | $(3,163)$ | - | 390 |
| Write-offs |  | (5) | - | (8) | - | (13) |
| Reclassifications between categories | - | 737 | - | (737) | - | - |
| Emission allowances utilised | - | - | (908) | - | - | (908) |
| Disposals | - | (2) | - | - | - | (2) |
| Grant received on emission allowances | - | - | 2,555 | - | - | 2,555 |
| Reclassified to/from assets held for sale | - | (5) | - | (5) | - | (10) |
| Amortisation charge | $(1,506)$ | $(3,989)$ | - | (46) | - | $(5,541)$ |
| Net book amount at 31 December 2018 | 14,477 | 4,408 | 48,301 | 32,313 | 6,831 | 106,330 |
| At 31 December 2018 |  |  |  |  |  |  |
| Acquisition cost | 21,295 | 21,523 | 48,301 | 32,845 | 6,831 | 130,795 |
| Accumulated amortisation | $(6,818)$ | $(17,115)$ | - | (532) | - | $(24,465)$ |
| Net book amount | 14,477 | 4,408 | 48,301 | 32,313 | 6,831 | 106,330 |

* Goodwill arising on business combination (Note 41)

All amounts in EUR thousands unless otherwise stated
At 31 December 2016 Acquisition cost
Accumulated amortisation

Net book amount
Net book amount at 1 January 2017
Additions Reclassified to/from PP\&E categories
Revaluation of emission allowances
Grant received on emission allowance
Net book amount at 31 December 2017
At 31 December 2017
Accumulated amor
Net book amount at 1 January 2018 Additions

Recognition of statutory servitudes
Reclassified to/from PP\&E categories
Write-offs
Emission allowances utilised
Grant received on emission allowances
Reclassified to/from assets held for sale
Reclassified to/from
Net book amount at 31 December 2018
At 31 December 2018
Accumulated amor
emission allowances are measured with reference to year-end market prices.
In 2016, the Group accounted for patents and licences identified in business combination that comprise he licence to produce electricity with an incentive rate. The fair value of the licence, at the moment of business acquisition, was determined to be EUR 14,900 thousand, amortisation period of the licence 2018 (31 December 2017: EUR 12,520 thousand).

55 FINANCIAL STATEMENTS 2018 | Intangible assets
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
For the year ended
All
Results of revaluation of emission allowances conducted in 2017:

| Group | Decrease in other <br> comprehensive income <br> and revaluation reserve in <br> equity | Recognised in profit <br> and loss | Total revaluation <br> effect |
| :---: | :---: | :---: | :---: |

$\begin{array}{lrrr}\text { Increase (decrease) in carrying } & 1,167 & 1,641 & 2,808 \\ \text { amount } & 1,107 & 1,641 & 2,808\end{array}$
The Company's intangible assets

| Company | Other intangible assets | Total |
| :--- | :--- | :--- |

At 31 December 2017
Acquistionted amortisation

Reclassified (to) from assets held for sale
Amortisation charge
Net book amount at 31 December 2018
At 31 December 2018
Accumulated amortisation
Net book amount
On 3 December 2018, in the intangible assets category 'Other intangible assets' the Company accounted for assets of EUR 1,874 thousand which indicate future synergies that were identified on the acquisition of assets of TE-3 from Vilniaus Silumos Tinklai AB on 12 October 2017. The benefit of synergies will be realised by ensuring the connection of Vilnius co-generation power plant, which is
constructed by the Group, and other objects of the Group to the heat distribution infrastructure of Vilnius city.
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018 All amounts in EUR thousands unless otherwise stated

## 6 Property，plant and equipment

The Group＇s property，plant and equipment：

| Group | Land | Buildings | Structures and machinery | Gas distribution pipelines，gas technological equipment and installations | Assets of Hydro Power Plant， Pumped Storage Power Plant and Lithuanian Power Plant | Wind power plants and their installations | Structures and machinery of Thermal Power Plant | $\begin{gathered} \text { Motor } \\ \text { vehicles } \end{gathered}$ | IT and telecommunication equipment | Other PP\＆E | Construction in progress | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

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$\begin{array}{lll}7,042 & 36,544 & \mathbf{1 , 7 7 0 , 8 1 4}\end{array}$
$\begin{array}{rr}6,544 & \mathbf{1 , 7 7 0 , 8 1 4} \\ 5,314 & 247,651 \\ (35) & 471 \\ (1,185) \\ (60) & (4,564)\end{array}$
$(235)$
$(34,986)$
（998＇乙）
$\left(986^{\prime}+8\right)$
（ $6 \angle 9^{\prime}$ ） （0tを＇90ト （Gzて＇$\varepsilon$ \＆ －
$\begin{array}{llll}9,407 & 8,356 & 67,361 & 1,761,082\end{array}$

| 280＇192＇ | 198.29 | $998 \times 8$ | LOt＇61 | ع68＇$\varepsilon$ | ャع1＇6L¢ | t80＇69 | 06L＇Zเ1 | 815＇6tl | Lsc＇8z6 | 809＇18 | ャて\＆゙て |
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NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018 All amounts in EUR thousands unless otherwise stated


[^63]** IFRS 15 adoption impact (Note 2.1)


58 FINANCIAL STATEMENTS 2018 | Property, plant and equipment
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
The table below presents allocation between the fair value hierarchy levels of the Group's property, the description of the fair value hierarchy levels).

| Group | Level 1 | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Quoted prices in active markets | Other directly or indirectly observable inputs | Unobservable inputs |  |
| Land |  | 1,880 | 444 | 2,324 |
| Buildings |  | 7,286 | 24,322 | 31,608 |
| Structures and machinery |  | 3,114 | 925,443 | 928,557 |
| Motor vehicles |  | 1,329 | 2,064 | 3,393 |
| Other property, plant and equipment |  | 85 | 8,271 | 8,356 |
| Construction in progress |  | - | 67,734 | 67,734 |
| Total | - | 13,694 | 1,028,278 | 1,041,972 |

Land was largely attributed to Level 2 of the fair value hierarchy. The valuation was based on the market approach
Buildings were attributed to Levels 2 and 3 of fair value hierarchy. The valuation of buildings attributed to Level 2 was based on the comparative value method approach. The valuation of assets attributed
to Level 3 was based on the income approach, comparative value method approach, the cost approach or mix of these approaches.
Structures and machinery were attributed to Levels 2 and 3 of fair value hierarchy. The valuation of assets within Level 2 was based on the market approach. The valuation of assets within Level 3 was based on the income approach, comparative value method approach, the cost approach or mix of these approaches. The valuation was based on data and information available to the valuer to make
accurate forecasts of future cash flows.
Motor vehicles were attributed to Levels 2 and 3 of fair value hierarchy. The valuation was based on the market approach and cost approach.
Construction in progress and other PP\&E were mostly attributed to Level 3 of fair value hierarchy, valuation was based on income method or depreciated replacement cost method. The management
considers, that cost of these assets approximate its fair value.
 intended to finance development of non-current assets (2017: EUR 64 thousand). The average capitalised interest rate was $1.42 \%$ in 2018 and $0.82 \%$ in 2017.
The Group has significant commitments to purchase property, plant and equipment to be fulfilled in later periods. As at 31 December 2018, the Group's commitments to purchase or construct property,
plant and equipment amounted to EUR 490,432 million (31 December 2017: EUR 294.177 million). As at 31 December 2018, the Group had pledged to the banks its property, plant and equipment in amount of EUR 58,583 thousand (31 December 2017: EUR 316,136 thousand) (Note 22)

| Group | Decrease in other <br> comprehensive income <br> and revaluation reserve <br> in equity | Recognised in profit <br> and loss | Total revaluation effect |
| :--- | :--- | :--- | :--- |
| Increase (decrease) in carrying <br> amount | $(908)$ | 1,379 | 471 |
|  |  | $(908)$ | 1,379 |


| Group | Level 1 | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Quoted prices in active markets | Other directly or indirectly observable inputs | Unobservable inputs |  |
| Land | - | 1,845 | 1,533 | 3,378 |
| Buildings | - | 596 | 27,473 | 28,069 |
| Structures and machinery | - | 1,890 | 1,112,291 | 1,114,181 |
| Motor vehicles | - | 66 | 2,961 | 3,027 |
| Other property, plant and equipment | - | 42 | 5,698 | 5,740 |
| Construction in progress | - | - | 163,901 | 163,901 |
| Total | - | 4,439 | 1,313,857 | 1,318,296 |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018 All amounts in EUR thousands unless otherwise stated
The Company's property, plant and equipment

| Company | Other PP\&E | Construction in progress | Total |
| :---: | :---: | :---: | :---: |
| At 31 December 2016 |  |  |  |
| Cost or revalued amount | 28 | 345 | 373 |
| Accumulated depreciation | (25) | - | (25) |
| Net book amount | 3 | 345 | 348 |
| Net book amount at 1 January 2017 | 3 | 345 | 348 |
| Additions | 40 | 36 | 76 |
| Depreciation charge | (3) | - | (3) |
| Net book amount at 31 December 2017 | 40 | 381 | 421 |
| At 31 December 2017 |  |  |  |
| Cost or revalued amount | 69 | 381 | 450 |
| Accumulated depreciation | (29) | - | (29) |
| Net book amount | 40 | 381 | 421 |
| Net book amount at 1 January 2018 | 40 | 381 | 421 |
| Additions | 13 | - | 13 |
| Depreciation charge | (7) | - | (7) |
| Net book amount at 31 December 2018 | 46 | 381 | 427 |
| At 31 December 2018 |  |  |  |
| Cost or revalued amount | 82 | 381 | 463 |
| Accumulated depreciation | (36) | - | (36) |
| Net book amount | 46 | 381 | 427 |

7 Investment property

| Group | Investment property |
| :---: | :---: |
| Carrying amount at 1 January 2017 | 46,207 |
| Additions | 6,842 |
| Reclassification from property, plant and equipment | 2,865 |
| Increase in value | 7,009 |
| Decrease in value | $(10,938)$ |
| Reclassification to assets held for sale | $(37,107)$ |
| Carrying amount at 31 December 2017 | 14,878 |
| Carrying amount at 1 January 2018 | 14,878 |
| Additions |  |
| Reclassification from property, plant and equipment | 4,319 |
| Increase in value | 133 |
| Decrease in value | (115) |
| Reclassification to assets held for sale | $(12,721)$ |
| Carrying amount at 31 December 2018 | 6,494 |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
8 Investments in subsidiaries and associates

| Company | 2018 | $\mathbf{2 0 1 7}$ |
| :--- | ---: | ---: |
| Net book amount at 1 January | $\mathbf{1 , 1 4 8 , 9 1 7}$ | $\mathbf{1 , 1 7 2 , 1 8 7}$ |
| Increase in share capital of subsidiaries | 41,038 | 28,375 |
| Decrease in share capital of subsidiaries | - | $(50,862)$ |
| Acquisition of companies | 21,016 | - |
| Acquisition of shares from non-controlling interest | - | 4,284 |
| Disposal of investments | 5,142 | $(123)$ |
| Coverage of losses | $(17)$ | 4,470 |
| Liquidation of subsidiaries | $(2,359)$ | - |
| Reclassification to assets held for sale | $(6,815)$ | $(9,414)$ |
| (Impairment) of investments in subsidiaries | $\mathbf{1 , 2 0 6 , 9 2 1}$ |  |
| Net book amount at 31 December |  | $\mathbf{1 , 1 4 8 , 9 1 7}$ |
|  |  |  |
| Increase and decrease in share capital of subsidiaries |  |  |

## Increase and decrease in share capital of subsidiaries

 losses, payments for share capital during the period from 1 January to 31 December 2018 and
balances of unpaid share capital as at 31 December 2018 .

|  | Number of | Issue | Date of <br> amend- |
| :--- | :--- | :--- | :--- |

Number of

newly \begin{tabular}{c}
Issue <br>
price per

 

Total

 Amount 

Date of <br>
amend- <br>
ment to
\end{tabular}

| Issue date | newly <br> issued <br> shares | price per <br> share, <br> EUR | Total <br> issue <br> price | Amount <br> paid up | ment to <br> Articles of <br> Associa- |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |

${ }^{\infty} \infty$





$\infty$ Valdos UAB were reduced by the respective amount.

The ordinary general meeting of shareholders of the Company's subsidiary Lietuvos Energijos Gamyba AB was held on 26 March 2018, during which a decision was passed to increase the share contribution by way of transferring the set of assets of the third co-generation power plant in Vilnius to the ownership of the subsidiary. On 30 March 2018, the Company and the subsidiary entered into the Share Subscription Agreement which stipulates that the Company transfers the ownership right to the
set of assets of the third co-generation power plant in Vilnius (TE-3) with effect from 31 March 2018. The amended Articles of Association of the subsidiary were registered with the Register of Legal
On 1 August 2018, the Company paid up a EUR 600 thousand share of the authorised share capital of subsidiary Energijos Sprendimy Centras UAB and share premium of EUR 300 thousand.
On 1 August 2018, the Company and its subsidiary NT Valdos, UAB signed the share subscription 28.96 each. The Company acquired all shares of the new issue for EUR 6,450 thousand by paying the issue price through an in-kind (non-cash) contribution. The amended Articles of Association of the subsidiary were registered with the Register of Legal Entities on 17 August 2018.
On 8 October 2018, the Company approved the reorganisation terms of subsidiaries Energijos Tiekimas UAB and Energijos Sprendimu Centras UAB, under which Energijos Sprendimu Centras UAB, which ceased its activities without the liquidation procedure, is merged with EnergijOS Tiekimas were taken over by Energijos Tiekimas UAB that continues its activities. The reorganisation of the companies was finalised on 31 October 2018. The Company's additional investments in Energijos Tiekimas UAB amount to EUR 2,570 thousand and the total investment held in Energijos Sprendimu Centras UAB was reduced by the respective amount.
On 10 October 2018, the Competition Council of the Republic of Lithuania passed the decision clearing the concentration by the acquisition of $100 \%$ of shares of Vėjo Vatas UAB and $100 \%$ of shares of Vejo presented announcement on concentration. On 5 November 2018, the Company entered into the share purchase and sale agreement regarding the acquisition of $100 \%$ of shares of Vèjo Vatas UAB and Vèjo Gūsis UAB and the shareholder's claim rights. The Company's investment in Vèjo Vatas UAB and Vėjo Gūsis UAB amounted to EUR 6,132 thousand and EUR 12,919 thousand, respectively. Both investments were fully paid as at 31 December 2018.

 Finance, which is a shareholder of the Company, approved the decision to liquidate VAE SPB UAB. 2018, prior to the liquidation VAE SPB UAB transferred to the Company shares of subsidiary Verslo Aptarnavimo Centras UAB with the nominal value of EUR 3 thousand. The liquidation statement was registered with the Register of Legal Entities on 11 October 2018 and the Company's total investment in VAE SPB UAB and impairment provision established were fully written off.
On 22 October 2018, the Company announced about its plan to initiate the transfer of the optimisation
 Gamybos Optimizavimas UAB. The Articles of Association of the new company of the Group were registered with the Register of Legal Entities on 14 December 2018 and the Company owns $100 \%$ of UAB amount to EUR 350 thousand and investments in Energijos Tiekimas, UAB were reduced by the respective amount.
On 27 December 2018, the Company acquired a 100\% shareholding in VVP Investment UAB from the group of natural and legal persons. As at 31 December 2018, ownership rights of shares were held by the Company and the total investment in VVP Investment UAB amounted to EUR 1,962 thousand. As
at 31 December 2018, the paid up part of the investment amounted to EUR 1,237 thousand, diluted price premium amounted to EUR 150 thousand, suspended payment - EUR 100 thousand and a respective unpaid part of the investment - EUR 475 thousand. The remaining unpaid part of the
There were no decreases in share capital of the Group companies during 2018.

| Subsidiary | Carrying amount at 31 December 2016 | Decrease in share capital | Acquisition of noncontrolling interest | Carrying amount at 31 December 2017 |
| :---: | :---: | :---: | :---: | :---: |
| NT Valdos, UAB | 80,337 | $(48,256)$ | - | 32,081 |
| EURAKRAS UAB | 17,057 | $(2,606)$ | 4,284 | 18,735 |
|  | 97,394 | $(50,862)$ | 4,284 | 50,816 |

On 19 April 2017, the Company passed a decision to reduce the share capital of NT Valdos UAB from EUR 85,550 thousand to EUR 37,295 thousand by way of annulment of 1,666,284 ordinary registered intangible shares with the nominal value of EUR 28.96 each. The total nominal value of the annulled shares of NT Valdos UAB was EUR 48,256 thousand. The share capital of NT Valdos UAB was for share capital reduction in amount of EUR 10,000 thousand. Based on the agreement signed between the Company and NT Valdos UAB on 12 October 2017, the remaining amount of EUR 38,256 thousand will be paid to the Company no later than by 11 August 2022. The amendments to the Articles of Association were registered on 11 July 2017.
On 5 May 2017, the Company and Renargo UAB (the holder of non-controlling interest in Eurakras UAB) passed a decision to reduce the share capital of Eurakras UAB from EUR 8,096 thousand to EUR 4,621 thousand by way of annulment of 120,000 ordinary registered intangible shares with the
nominal value of EUR 28.96 each. The total nominal value of the annulled shares of Eurakras UAB was EUR 3,475 thousand. The share capital of Eurakras UAB was reduced to pay out funds to the Company. On 28 July 2017, the Company received a partial payment for the share capital reduction UAB. The amendments to the Articles of Association were registered on 20 July 2017. Acquisition of shares from non-controlling interest
On 21 December 2018, the Company passed a decision to cover retained deficit of subsidiary
Energetikos Paslaugu ir Rangos Organizacija UAB through the shareholder's contribution of EUR 4,537 thousand by offsetting loans payable by the subsidiary to the Company and accrued interest
4,537 thousand by offsetting loans payable by the subsidiary to the Company and accrued interest
payable.
Contributions against losses of the Group companies and impairment of investments in the
subsidiaries during the period from 1 January to 31 December 2017:

| Subsidiary | Carrying amount at 31 December 2016 | Coverage of losses | (Impairment) / reversal of impairment | Carrying amount at 31 December 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Energetikos Paslaugų ir Rangos |  |  |  |  |
| Organizacija UAB | 1,818 | 4,300 | $(5,927)$ | 191 |
| LITGAS UAB | 11,855 | - | $(3,225)$ | 8,630 |
| VAE SPB UAB | 92 | 170 | (262) |  |
|  | 13,765 | 4,470 | $(9,414)$ | 8,821 |

On 8 August 2017, the Company sold its investment into Všl Energetiky Mokymu Centras with the рәұер!! financial statements at 31 July 2017, net assets of Všl Energetikų Mokymų Centras was negative and
 Contributions against losses and impairment
Contributions against losses of the Group companies and impairment of investments in the
subsidiaries during the period from 1 January to 31 December 2018:

| Carrying amount at 31 <br> December 2017 | Increase in share capital | Coverage of losses | (Impairment) / reversal of impairment | Carrying amount at 31 December 2018 |
| :---: | :---: | :---: | :---: | :---: |
| 191 | 1,500 | $5,072$ | $\begin{gathered} (6,763) \\ (70) \end{gathered}$ |  |
|  |  |  | 15 | 15 |
|  |  |  | 3 | 3 |
| 191 | 1,500 | 5,142 | $(6,815)$ | 18 |

On 28 September 2018, the Company passed a decision to cover retained deficit of subsidiary
Energetikos Paslaugu ir Rangos Organizacija UAB through the shareholder's contribution of EUR
3,237 thousand by offsetting loans payable by the subsidiary to the Company and accrued interest
payable. The carrying amount of loans offset, net of impairment of EUR 2,700 thousand recognised in
2017 , is equal to EUR 535 thousand. , is equal to

 0.29 each. Lietuvos Energija UAB committed to pay for the acquired shares by way of an in-kind
contribution, i.e. Vilnius Thermal Power Plant No 3 , as a whole complex of technological equipment
 of Lietuvos Energijos Gamyba AB non-controlling interest decreased from $3.25 \%$ to $3.18 \%$. The change in the number of shares of Lietuvos Energijos Gamyba AB resulted in the change in non-
 non-controlling
$2.11 \%$ to $2.09 \%$.
On 18 May 2017, the Company acquired 1,000 ordinary shares of Technologiju ir Inovaciju Centras UAB from Litgrid AB (the holder of non-controlling interest in Technologiju ir Inovaciju Centras UAB)
On 16 September 2017, the Company acquired $25 \%$ of ordinary registered shares of Eurakras UAB from Renagro UAB (the holder of non-controlling interest in Eurakras UAB) for the amount of EUR 4,283 thousand. The Company is the sole shareholder of Eurakras UAB. Disposal of Vš/ Energetiku Mokymu Centras
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
According to the decisions of the Company's Board of 11 October 2018 and 2 November 2018 and the approval of the Company's shareholder of 19 October 2018, on 2 November 2018 Lietuvos Energija, UAB concluded the conditional share purchase and sale agreement regarding the acquisition

 plant parks. On 31 December 2018, the Company accounted for a partial payment of EUR 671 thousand for newly acquired shares and the transaction fee of EUR 144 thousand paid under the
Polish civil law in the statement of financial position within prepayments for non-current assets (Note 14).

## Cash flows from investments in subsidiaries

Reconciliation of the factors that had impact on cash flows from the Group's and the Company's investments into subsidiaries to data reported in the statement of cash flows:

Acquisition of subsidiaries, including loans $\quad(22,741) \quad$. $(22,741) \quad$ -
(23,375) $(3,899)$ $\circ$
$\stackrel{\circ}{0}$
$\stackrel{i}{+}$ $(4,284)$
 Acquisition of subsidiaries, including loans
repayments
Increase in share capital of subsidiaries
Contributions to share capital of subsidiaries Increase in share capital of subsidiaries
Contributions to share capital of subsidiaries
recognised as prepayments recognised as prepayments
Prepayments for shares
Prepayments for shares
Decrease in share capital of subsidiaries
Decrease in share capital of subsidiaries
Acquisition of shares from non-controlling
interest
Energetikų Mokymų Centras
Coverage of losses
Carrying amount
The Group's and the Company's cash flows related to buyout of shares from non-controlling interest:

|  | Group |  | Company |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2017 | 2018 | 2017 |  |
| Acquisition of shares of EURAKRAS UAB |  | $(4,283)$ |  |  | - |
| Acquisition of shares of Technologiju ir Inovacijy Centras UAB |  | (1) |  |  |  |
|  |  | (4,284) |  |  | - |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
The Group's structure as at 31 December 2018:

| Company name | Country of business | Company type | Group's effective ownership interest, \% | Non-controlling interest's effective ownership interest, \% $\qquad$ | Profile of activities |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lietuvos Energija, UAB | Lithuania | Parent company | - |  | - Parent company |
| Subsidiaries of the Group: |  |  |  |  |  |
| Energijos Skirstymo Operatorius AB | Lithuania | Subsidiary | 94.9827 | 5.0173 | Supply and distribution of electricity to consumers; distribution of natural gas |
| Lietuvos Energijos Gamyba AB | Lithuania | Subsidiary | 96.8164 | 3.1836 | Electricity generation, supply, import, export and trade |
| NT Valdos, UAB | Lithuania | Subsidiary | 100.0000 |  | Operation of real estate, other related activities and provision of services |
| Duomenu Logistikos Centras UAB | Lithuania | Subsidiary | 79.6360 | 20.3640 | Provision of IT and telecommunication support services |
| Energetikos Paslaugų ir Rangos Organizacija UAB | Lithuania | Subsidiary | 100.0000 |  | Construction, repair, technical maintenance of electricity networks and related equipment, connection of users to the electricity networks, repair of energy equipment |
| LITGAS UAB | Lithuania | Subsidiary | 100.0000 |  | Supply of liquefied natural gas via the terminal and trade in natural gas ( $100 \%$ of votes) |
| Elektroniniu Mokėjimu Agentūra UAB | Lithuania | Subsidiary | 100.0000 |  | - Provision of payment collection services |
| Energijos Tiekimas UAB | Lithuania | Subsidiary | 100.0000 |  | - Supply of electricity and natural gas |
| Geton Energy OÜ | Estonia | Indirectly controlled subsidiary | 100.0000 |  | - Supply of electricity |
| Geton Energy SIA | Latvia | Indirectly controlled subsidiary | 100.0000 |  | - Supply of electricity |
| Geton Energy sp.z.o.o. | Poland | Indirectly controlled subsidiary | 100.0000 |  | - Supply of electricity |
| Technologiju ir Inovaciju Centras UAB | Lithuania | Subsidiary | 97.9072 | 2.0928 | Provision of IT, telecommunication and other services |
| Verslo Aptarnavimo Centras UAB | Lithuania | Subsidiary | 98.4061 | $1.5939$ | Organisation and execution of public procurement, accounting, legal, personnel administration services |
| Lietuvos Energijos Tiekimas UAB (former Lietuvos Duju Tiekimas) | Lithuania | Subsidiary | 100.0000 |  | - Supply of gas |
| Lietuvos Energija Support Fund | Lithuania | Subsidiary | 100.0000 |  | Provision of support for projects, initiatives and activities of public interest |
| Vilniaus Kogeneracinė Jėgainė UAB | Lithuania | Subsidiary | 100.0000 |  | - Modernisation of the district heating sector in Vilnius city |
| Kauno Kogeneracinė Jėgainė UAB | Lithuania | Subsidiary | 51.0000 | 49.0000 | Modernisation of the district heating sector in Kaunas city |
| Tuuleenergia OÜ | Lithuania | Subsidiary | 100.0000 |  | - Electricity generation from renewable energy sources |
| Eurakras UAB | Lithuania | Subsidiary | 100.0000 |  | - Electricity generation from renewable energy sources |
| Transporto Valdymas UAB | Lithuania | Subsidiary | 100.0000 |  | - Transport management activity |
| Vėjo Vatas UAB | Lithuania | Subsidiary | 100.0000 |  | - Electricity generation from renewable energy sources |
| Vėjo Gūsis UAB | Lithuania | Subsidiary | 100.0000 |  | - Electricity generation from renewable energy sources |
| Gamybos Optimizavimas UAB | Lithuania | Subsidiary | 100.0000 |  | - Supply of electricity and natural gas |
| VVP Investment UAB | Lithuania | Subsidiary | 100.0000 |  | - Electricity generation from renewable energy sources |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
The Group's structure as at 31 December 2017:

| Company name | Country of business | Company type | Group's effective ownership interest, \% | Non-controlling interest's effective ownership interest, \% | Profile of activities |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lietuvos Energija, UAB | Lithuania | Parent company | - |  | Parent company |
| Subsidiaries of the Group: |  |  |  |  |  |
| Energijos Skirstymo Operatorius AB | Lithuania | Subsidiary | 94.9827 | 5.0173 | Supply and distribution of electricity to consumers; distribution of natural gas |
| Lietuvos Energijos Gamyba AB | Lithuania | Subsidiary | 96.7516 | 3.2484 | Electricity generation, supply, import, export and trade |
| NT Valdos, UAB | Lithuania | Subsidiary | 100.0000 |  | Operation of real estate, other related activities and provision of services |
| Duomenụ Logistikos Centras UAB | Lithuania | Subsidiary | 79.6360 | 20.3640 | Provision of IT and telecommunication support services |
| Energetikos Paslaugu ir Rangos Organizacija UAB | Lithuania | Subsidiary | 100.0000 |  | Construction, repair, technical maintenance of electricity networks and related equipment, connection of users to the electricity networks, repair of energy equipment |
| LITGAS UAB | Lithuania | Subsidiary | 100.0000 |  | Supply of liquefied natural gas via the terminal and trade in natural gas ( $100 \%$ of votes) |
| Elektroniniụ Mokėjimu Agentūra UAB | Lithuania | Subsidiary | 100.0000 |  | Provision of payment collection services |
| Energijos Tiekimas UAB | Lithuania | Subsidiary | 100.0000 |  | Supply of electricity and natural gas |
| Geton Energy OÜ | Estonia | Indirectly controlled subsidiary | 100.0000 |  | Supply of electricity |
| Geton Energy SIA | Latvia | Indirectly controlled subsidiary | 100.0000 |  | Supply of electricity |
| Geton Energy sp.z.o.o. | Poland | Indirectly controlled subsidiary | 100.0000 |  | Supply of electricity |
| Technologiju ir Inovaciju Centras UAB | Lithuania | Subsidiary | 97.8942 | 2.1058 | Provision of IT, telecommunication and other services |
| VAE SPB UAB | Lithuania | Subsidiary | 100.0000 |  | Business consulting and other management activities |
| Verslo Aptarnavimo Centras UAB | Lithuania | Subsidiary | 98.3964 | 1.6036 | Organisation and execution of public procurement, accounting, legal, personnel administration services |
| Lietuvos Duju Tiekimas UAB | Lithuania | Subsidiary | 100.0000 |  | Supply of gas |
| Lietuvos Energija Support Fund | Lithuania | Subsidiary | 100.0000 |  | Provision of support for projects, initiatives and activities of public interest |
| Vilniaus Kogeneracinė Jėgainė UAB | Lithuania | Subsidiary | 100.0000 |  | Modernisation of the district heating sector in Vilnius city |
| Kauno Kogeneracinė Jėgainė UAB | Lithuania | Subsidiary | 51.0000 | 49.0000 | Modernisation of the district heating sector in Kaunas city |
| Tuuleenergia OÜ | Lithuania | Subsidiary | 100.0000 |  | Electricity generation from renewable energy sources |
| Eurakras UAB | Lithuania | Subsidiary | 100.0000 |  | Electricity generation from renewable energy sources |
| Energijos Sprendimų Centras UAB | Lithuania | Subsidiary | 100.0000 |  | Provision of energy saving services |

## Indirectly controlled subsidiaries



 31 December 2017 and 31 December 2018.
 interest is equal to $100 \%$ as at 31 December 2017 and 31 December 2018.
 2018.
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwis

| At 31 December 2018 | Acquisition cost | Impairment | Contributions against losses | Carrying amount | Company's ownership interest, \% | Group's effective ownership interest, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subsidiaries: |  |  |  |  |  |  |
| Energijos Skirstymo Operatorius AB | 710,921 | - | - | 710,921 | 94.98 | 94.98 |
| Lietuvos Energijos Gamyba AB | 307,997 | - | - | 307,997 | 96.82 | 96.82 |
| NT Valdos, UAB | 45,209 | $(9,036)$ | - | 36,173 | 100.00 | 100.00 |
| Energijos Tiekimas UAB | 26,126 | - | - | 26,126 | 100.00 | 100.00 |
| Vilniaus Kogeneracinė Jėgainė UAB | 36,600 | - | - | 36,600 | 100.00 | 100.00 |
| EURAKRAS UAB | 18,735 | - | - | 18,735 | 100.00 | 100.00 |
| Kauno Kogeneracinė Jėgainė UAB | 20,400 | (4,010) | - | 20,400 | 51.00 | 51.00 |
| LITGAS UAB | 12,641 | $(4,010)$ | - | 8,631 | 100.00 | 100.00 |
| Lietuvos Energijos Tiekimas UAB (former |  |  |  |  |  |  |
| Lietuvos Duju Tiekimas) | 8,369 | - | - | 8,369 | 100.00 | 100.00 |
| Tuuleenergia OÜ | 6,659 | - | - | 6,659 | 100.00 | 100.00 |
| Technologiju ir Inovaciju Centras UAB | 3,219 | - | - | 3,219 | 50.00 | 97.91 |
| Elektroninių Mokėjimų Agentūra UAB | 1,428 | - | - | 1,428 | 100.00 | 100.00 |
| Energetikos Paslaugu̧ ir Rangos Organizacija |  |  |  |  |  |  |
| UAB | 10,637 | $(22,710)$ | 12,073 | - | 100.00 | 100.00 |
| Verslo Aptarnavimo Centras UAB | 298 | - | - | 298 | 51.00 | 98.41 |
| Lietuvos Energija Support Fund | 3 | - | - | 3 | 100.00 | 100.00 |
| Vèjo Vatas UAB | 6,132 | - | - | 6,132 | 100.00 | 100.00 |
| Vèjo Gūsis UAB | 12,919 | - | - | 12,919 | 100.00 | 100.00 |
| VVP Investment UAB | 1,962 | - | - | 1,962 | 100.00 | 100.00 |
| Gamybos Optimizavimas UAB rounding error | 350 | (1) | - | $350$ <br> (1) | 100.00 | 100.00 |
|  | 1,230,605 | $(35,757)$ | 12,073 | 1,206,921 |  |  |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
As at 31 December 2017, the Company had ownership interest in the following Group companies:

| At 31 December 2017 | Acquisition cost | Impairment | Contributions against losses | Carrying amount | Company's ownership interest, $\%$ | Group's effective ownership interest, \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subsidiaries: |  |  |  |  |  |  |
| Energijos Skirstymo Operatorius AB | 710,921 | - | - | 710,921 | 94.98 | 94.98 |
| Lietuvos Energijos Gamyba AB | 299,936 | (9030) | - | 299,936 | 96.75 | 96.75 |
| NT Valdos, UAB | 41,117 | $(9,036)$ | - | 32,081 | 100 | 100 |
| Energijos Tiekimas UAB | 23,906 | - | - | 23,906 | 100 | 100 |
| Vilniaus Kogeneracinė Jėgainė UAB | 21,003 | - | - | 21,003 | 100 | 100 |
| EURAKRAS UAB | 18,735 | - | - | 18,735 | 100 | 100 |
| Kauno Kogeneracinė Jėgainė UAB | 12,240 | (4,010) | - | 12,240 | 51 | 51 |
| LITGAS UAB | 12,640 | $(4,010)$ | - | 8,630 | 100 | 100 |
| Lietuvos Duju Tiekimas UAB | 8,369 | - | - | 8,369 | 100 | 100 |
| Tuuleenergia OÜ | 6,659 | - | - | 6,659 | 100 | 100 |
| Technologiju ir Inovaciju Centras UAB | 3,219 | - | - | 3,219 | 50 | 97.89 |
| Elektroniniụ Mokejjimų Agentūra UAB | 1,058 | - | - | 1,058 | 100 | 100 |
| Energijos Sprendimuc Centras UAB | 1,670 | - | - | 1,670 | 100 | 100 |
| Verslo Aptarnavimo Centras UAB | 296 | - | - | 296 | 51 | 98.4 |
| Energetikos Paslaugų ir Rangos Organizacija |  |  |  |  |  |  |
| UAB | 9,137 | $(13,246)$ | 4,300 | 191 | 100 | 100 |
| Lietuvos Energija Support Fund | 3 | ( | - | 3 | 100 | 100 |
| VAE SPB UAB | 1,117 | $(1,632)$ | 515 | - | 100 | 100 |
|  | 1,172,026 | $(27,924)$ | 4,815 | 1,148,917 |  |  |


| The Group's investment 2017 were as follows: | iates and joi | ntures as at | cember 2018 | 31 Decemb | below presen year ended 3 | and financ udited): | rformance | s of associat | as at and for the |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 | 18 | At 31 Dec | 2017 |  | Assets | Liabilities | Sales revenue | $\begin{gathered} \text { Net profit/(loss) } \\ \text { for the year } \\ \hline \end{gathered}$ |
| Group | Carrying amount | Group's ownership interest, \% | Carrying amount | Group's ownership interest, \% | Geoterma UAB | 6,042 | 7,390 | 1,228 | (456) |
| Geoterma UAB | 2,142 | 23.44 | 2,142 | 23.44 | On 15 Febru | erty Fund | d to Klaipė | gional Cour | the initiation of |
| Total | 2,142 |  | 2,142 |  | bankruptcy p | t production | pany based | Klaipėda Geot | a UAB. |
| Group's share of losses of associates | $(2,142)$ |  | $(2,142)$ |  |  |  |  |  |  |
| Carrying amount | - |  | - |  |  |  |  |  |  |

[^64]No data is available about associate's Geoterma UAB financial position as at 31 December 2018 and
2017 and financial performance results for the years ended 31 December 2018 and 2017. The table
68 FINANCIAL STATEMENTS 2018 | Investments in subsidiaries and associates
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
Summarised statement of financial position of the Group companies with non-controlling interest as at 31 December 2018 and 31 December 2017:

| Company name | Current assets and liabilities |  |  | Non-current assets and liabilities |  |  | Net assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Assets | Liabilities | Total net current assets | Assets | Liabilities | Total net non-current assets |  |
| Energijos Skirstymo Operatorius AB |  |  |  |  |  |  |  |
| At 31 December 2018 (restated*) | 124,690 | $(309,222) *$ | $(184,532) *$ | 1,445,193* | (632,548)* | 812,645* | 628,113* |
| At 31 December 2017 | 80,370 | $(282,516)$ | $(202,146)$ | 1,161,462 | $(326,563)$ | 834,899 | 632,753 |
| Lietuvos Energijos Gamyba AB |  |  |  |  |  |  |  |
| At 31 December 2018 (restated*) | 120,727 | $(28,897){ }^{*}$ | 91,830* | 535,987* | $(236,005) *$ | 299,982* | 391,812* |
| At 31 December 2017 | 117,662 | $(46,148)$ | 71,514 | 518,626 | $(236,266)$ | 282,360 | 353,874 |
|  |  |  |  |  |  |  |  |
| At 31 December 2018 | 5,294 | $(5,977)$ | (683) | 7,951 | (157) | 7,794 | 7,111 |
| At 31 December 2017 | 3,893 | $(5,361)$ | $(1,468)$ | 8,413 | (153) | 8,260 | 6,792 |
|  |  |  |  |  |  |  |  |
| At 31 December 2018 | 1,736 | (487) | 1,249 | 4,271 | (297) | 3,974 | 5,223 |
| At 31 December 2017 | 894 | (354) | 540 | 4,683 | (317) | 4,366 | 4,906 |
| Verslo Aptarnavimo Centras UAB |  |  |  |  |  |  |  |
| At 31 December 2018 | 3,598 | $(2,764)$ | 834 | 134 | - | 134 | 968 |
| At 31 December 2017 | 3,653 | $(2,706)$ | 947 | 92 | - | 92 | 1,039 |
| Kauno Kogeneracinė Jègainė UAB |  |  |  |  |  |  |  |
| At 31 December 2018 | 10,148 | $(3,030)$ | 7,118 | 42,092 | $(10,100)$ | 31,992 | 39,110 |
| At 31 December 2017 | 9,977 | (470) | 9,507 | 14,057 | (3) | 14,054 | 23,561 |

* Restated due to correction of errors and changes in accounting methods as disclosed in Note 3.3.
The table above has been prepared on the basis of the financial statements of subsidiaries adjusted for consolidation purposes and presents data before intercompany eliminations.
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
Summarised statement of profit or loss and other comprehensive income of the Group companies with non-controlling interests for 2018 and 2017:

| Company name / Year | Revenue (restated*) | Profit/(loss) before tax (restated ${ }^{*}$ ) | Income tax (expense)/benefit (restated*) | Net profit (loss) from continuing operations (restated*) | Other comprehensive income (loss) (restated*) | Total comprehensive income (loss) for the year (restated*) | $\begin{gathered} \text { Profit (loss) } \\ \text { attributable to non- } \\ \text { controlling interest } \\ \text { (restated*) } \\ \hline \end{gathered}$ | Dividends paid to non-controlling interest |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Energijos Skirstymo Operatorius AB |  |  |  |  |  |  |  |  |
| 2018 (restated*) | 482,021* | $(25,979)^{*}$ | 14,845* | $(11,134)^{*}$ | 114,583* | 103,449* | (559)* | 1,766 |
| 2017 | 609,673 | 82,763 | $(6,956)$ | 75,807 | (187) | 75,620 | 3,804 | 4,663 |
| Lietuvos Energijos Gamyba, AB |  |  |  |  |  |  |  |  |
| 2018 (restated*) | 138,044* | 42,600* | $(7,782)^{*}$ | 34,818* | 18,872* | 53,690* | 1,109* | $763^{*}$ |
| 2017 | 149,814 | 15,694 | 4,827 | 20,521 | 1,285 | 21,806 | 667 | 764 |
| Technologijy ir Inovaciju Centras UAB |  |  |  |  |  |  |  |  |
| 2018 | 16,170 | 576 | (108) | 468 |  | 468 | 10 | 2 |
| 2017 | 14,321 | 339 | (155) | 184 |  | 184 | 4 | 6 |
| Duomeny Logistikos Centras UAB |  |  |  |  |  |  |  |  |
| 2018 | 3,818 | 740 | (118) | 622 |  | 622 | 127 | 62 |
| 2017 | 3,836 | 491 | (55) | 436 | - | 436 | 89 | 15 |
| Verslo Aptarnavimo Centras UAB |  |  |  |  |  |  |  |  |
| 2018 | 11,324 | 255 | (61) | 194 |  | 194 | 3 | 3 |
| 2017 | 11,209 | 544 | (98) | 446 | - | 446 | 7 | 2 |
| Kauno Kogeneracinė Jėgainė UAB |  |  |  |  |  |  |  |  |
| 2018 | - | (451) |  | (451) | - | (451) | (221) |  |
| 2017 | - | (280) | (22) | (302) | - | (302) | (148) |  |

* Restated due to correction of errors and changes in accounting methods as disclosed in Note 3.3.
The table above has been prepared on the basis of the financial statements of subsidiaries adjusted for consolidation purposes and presents data before intercompany eliminations.
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
Summarised statement of cash flows of the Group companies with non-controlling interest for the years 2018 and 2017:

| Company name / Year | Cash flows from operating activities | Income tax (paid) recovered | Net cash flows from operating activities | Net cash flows from investing activities | Net cash flows from financing activities | $\begin{aligned} & \text { Net increase } \\ & \text { (decrease) in cash } \\ & \text { flows } \end{aligned}$ | Cash and cash equivalents at beginning of the year | Cash and cash equivalents at end of year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Energijos Skirstymo Operatorius AB |  |  |  |  |  |  |  |  |
| 2018 | 72,383 | $(1,128)$ | 71,255 | $(292,714)$ | 227,931 | 6,472 | $(4,206)$ | 2,266 |
| 2017 | 136,439 | (7) | 136,432 | $(199,304)$ | 48,004 | $(14,868)$ | 10,662 | $(4,206)$ |
| Lietuvos Energijos Gamyba AB |  |  |  |  |  |  |  |  |
| 2018 | 64,257 | $(3,117)$ | 61,140 | $(32,402)$ | $(41,553)$ | $(12,815)$ | 60,700 | 47,885 |
| 2017 | 59,993 |  | 59,993 | 3,659 | $(101,997)$ | $(38,345)$ | 99,045 | 60,700 |
| Technologijy ir Inovaciju Centras UAB (15) |  |  |  |  |  |  |  |  |
| 2018 | 3,525 | (15) | 3,510 | $(2,412)$ | (48) | 1,050 | 106 | 1,156 |
| 2017 | 1,894 | 140 | 2,034 | $(4,338)$ | 2,113 | (191) | 297 | 106 |
| Duomeny Logistikos Centras UAB |  |  |  |  |  |  |  |  |
| 2018 | 1,598 | (40) | 1,559 | (479) | (305) | 775 | 356 | 1,130 |
| 2017 | 1,233 | (23) | 1,210 | (318) | (887) | 5 | 351 | 356 |
| Verslo Aptarnavimo Centras UAB |  |  |  |  |  |  |  |  |
| 2018 | 1,641 | (167) | 1,474 | (4) | (260) | 1,210 | 627 | 1,837 |
| 2017 | 371 | (137) | 234 | - | (134) | 100 | 527 | 627 |
| Kauno Kogeneracinė Jėgainė UAB |  |  |  |  |  |  |  |  |
| 2018 | $(4,921)$ | - | $(4,921)$ | $(20,969)$ | 25,906 | 16 | 9,761 | 9,777 |
| 2017 | $(4,325)$ | - | $(4,325)$ | $(5,285)$ | 13,241 | 3,631 | 6,130 | 9,761 |

The table above has been prepared on the basis of the financial statements of subsidiaries adjusted for consolidation purposes and presents data before intercompany eliminations.

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
As at 31 December 2018, the Company calculated 12-month expected credit losses of EUR 92
 were assessed as insignificant, therefore they were not accounted for in the Company's statement of
financial position as at 31 December 2018.

Movements on the impairment account during the years ended 31 December 2018 and 31 December

' $4,300)$ $\begin{array}{r}(4,505) \\ \hline \hline 678 \\ \hline\end{array}$ In 2017, the Company recorded impairment of loans granted to subsidiary Energetikos Paslaugu ir Rangos Organizacija UAB amounting to EUR 7,001 thousand. After a decision was made to cover the
subsidiary's operational losses by offsetting against receivable loans, the impairment of loans amounting to EUR 4,300 thousand was reclassified to 'Investments in subsidiaries' in the statement of financial position.

In 2018, the impairment of loans of Energetikos Paslaugu ir Rangos Organizacija UAB amounting to EUR 2,701 thousand was reclassified to 'Investments in subsidiaries' in the statement of financial position after the decision was made to cover the subsidiary's operational losses by offsetting against
loans receivable. Loans granted

The Company's loans granted as at 31 December 2018 comprised loans granted to the subsidiaries:

|  | Company |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Interest rate type | $\begin{gathered} \text { Within one } \\ \text { year (Note 17) } \end{gathered}$ | After one year | Total |
| Energijos Skirstymo Operatorius AB, green bonds | Fixed interest |  | 366,288 | 366,288 |
| Energijos Skirstymo Operatorius AB, loans taken over | Variable interest | 57,402 | 82,246 | 139,649 |
| Tuuleenergia OÜ | Fixed interest | 300 | 20,446 | 20,746 |
| Eurakras UAB | Fixed interest | - | 24,355 | 24,355 |
| Energijos Tiekimas UAB | Variable interest | 32,998 | 3,500 | 36,498 |
| Transporto Valdymas UAB | Variable interest | - | 21,336 | 21,336 |
| Vèjo Gūsis UAB | Fixed interest | - | 167 | 167 |
| Vèjo Vatas UAB | Fixed interest | - | 2,555 | 2,555 |
| Energetikos Paslaugu ir Rangos |  |  |  |  |
| Organizacija UAB | Variable interest | 1,221 | - | 1,221 |
| Energijos Skirstymo Operatorius AB | Variable interest | 76,320 |  | 76,320 |
| Lietuvos Energijos Tiekimas UAB | Variable interest | 14,098 | - | 14,098 |
| Technologijų ir Inovaciju Centras UAB | Variable interest | 1,668 | - | 1,668 |
| Carrying amount |  | 184,006 | 520,893 | 704,899 |

According to the valid agreement between the Company and EPSO-G, during the period until 2022 EPSO-G will have to cover the debt for the shares of Litgrid AB acquired in 2012. The amount receivable for shares is stated at fair value through profit or loss, because the final amount payable by
EPSO-G for shares depends on the recalculation of the final price premium. The amount of the price premium depends on return for 2014-2018 of regulated assets of the electricity transmission activity conducted by LITGRID. As at 31 December 2018, the fair value of the amount receivable that thousand. As at 31 December 2018, the amount of the price premium was negative and was equal to EUR 15,877 thousand ( 31 December 2017: EUR 4,679 thousand) (see Note 4).

The amount receivable for shares is classified as financial assets at fair value through profit or loss. Expected credit losses of loans granted

As at 31 December 2018, the Company assessed whether credit risk of recipients of non-current and current loans has increased significantly and did not establish any indications and has no information indicating that credit risk of loan recipients on a collective and individual basis has increased significantly. Assumptions used in calculating 12-month expected credit losses related to loans

[^65]Loss event probability of $0.13 \%$ is consistent with the S\&P's One-Year Global Corporate Default Rates presented in the publication announced by S\&P the 2017 Annual Global Corporate Default
Study; Study;
The cefficient of losses incurred in case of a loss event is equal to $90 \%$ in the energy sector according to the data of Moody's studies;
significant impact on the increase in credit risk of borrowers over the next twelve months
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018 All amounts in EUR thousands unless otherwise stated On 28 February 2018, the Company and Energijos Skirstymo Operatorius AB signed an additional arrangement to the Proportional Transfer Agreement for Green Bonds of 13 October 2017, under amounting to EUR 66,288 thousand.
On 3 July 2018, the Company placed EUR 300 million worth 10 years' duration green bond issue ('the
 294,345,619.
On 29 August 2018, the Company and its subsidiary Energiios Skirstymo Operatorius AB signed the Proportional Transfer Agreement for Green Bonds, under which the Company assumed a commitment to grant to the subsidiary a loan of up to EUR 250,000 thousand. The loan is granted for the financing of investments in the renewal of the electricity network according to the Green Bonds Description.
Liabilities assumed under the agreement are to be fulfilled by 10 July 2028. The fixed interest rate under the agreement coincides with the effective interest rate on the green bonds issue and is set as $2.11 \%$. The essential terms and conditions of the agreement coincides with the terms and conditions of the green bonds issue. The agreement does not provide for any other additional obligations
(guarantees, suretyship, pledges, etc.) to enforce obligations.
The Company's loans granted as at 31 December 2017 comprised loans granted to the subsidiaries:

|  | Company |  |  |
| :--- | :--- | :--- | :--- |
| Interest rate type | Within one <br> year | After one year | Total |

Interest rate type

$\begin{array}{r}2,700 \\ 38,255 \\ 325,744 \\ \hline\end{array}$
Total inane with n non-cubrres reported within non-current assets held for sale. Amounts receivable under the energy saving services
agreements are included in the line items 'Amounts receivable after one year' and 'Other amounts receivable
The Group's finance lease receivables comprised as follows:

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { At 31 Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At 31 Dec } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At 31 Dec } \\ 2017 \\ \hline \end{gathered}$ |
| Minimum payments |  |  |  |  |
| Within one year | 3,697 | 3,917 | - | - |
| From two to five years | 9,620 | 6,836 | - | - |
| After five years | 3,049 | 3,303 | - | - |
| Total | 16,365 | 14,056 | - | - |
| Unearned finance income |  |  | - | - |
| Within one year | (668) | (700) | - | - |
| From two to five years | $(1,449)$ | $(1,554)$ | - | - |
| After five years | (315) | (523) | - | - |
| Total | $(2,433)$ | $(2,777)$ | - | - |
| Carrying amount | 13,933 | 11,279 | - | - |

The Group's finance lease receivables reported within amounts receivable after one year, non-current assets held for sale and other amounts receivable amounted to EUR 13,933 thousand as at 31 December 2018 (31 December 2017: EUR 11,279 thousand).
During 2015-2018, the Group signed repurchase agreements for motor vehicles. These agreements stipulated concrete repurchase amounts for motor vehicles used in long-term lease. The repurchase
amount of motor vehicles stipulated in all repurchase agreements totalled EUR 5,402 thousand as at to the market prices of emission allowances as at 31 December 2018 and 2017.

## 13 Inventories

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At 31 Dec } \\ 2017 \\ \hline \end{gathered}$ |
| Natural gas | 37,350 | 46,084 |  |  |
| Consumables, raw materials and spare parts | 5,529 | 8,493 |  | - |
| Heavy fuel oil | 2,350 | 4,585 |  | - |
| Other | 455 | 957 |  | - |
| Total | 45,684 | 60,119 |  | - |
| Less: impairment | $(2,547)$ | $(3,253)$ |  | - |
| Carrying amount | 43,137 | 56,866 |  | - |


Movements on the account of inventory write-down to net realisable value during 2018 and 2017 were

 \begin{tabular}{lcccccc}
\cline { 2 - 3 } \& 2018 \& 2017 \& 2018 <br>
\hline Carrying amount at 1 January \& 3,253 \& 3,155 \& \& <br>
\hline

 

Additional impairment \& 685 \& 224 \& - <br>
Reversal of impairment \& $(1,391)$ \& $(126)$ \& - <br>
\hline
\end{tabular}

 The acquisition cost of the Group's inventories carried at net realisable value as at 31 December 2018 amounted to EUR 2,645 thousand (31 December 2017: EUR 4,406 thousand).
Movements on the account of inventory write-down to net realisable value were recognised in the statement of comprehensive income within 'Other expenses'
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018 All amounts in EUR thousands unless otherwise stated
15 Trade receivables

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \mathrm{Dec} \\ 2017 \\ \hline \end{gathered}$ |
| Amounts receivable under contracts with customers |  |  |  |  |
| Receivables for electricity | 76,265 | 71,221 |  | - |
| Receivables for gas from non-household customers | 49,180 | 36,008 |  | - |
| Receivables for gas from household customers | 4,287 | 2,616 |  | - |
| Receivables for contractual works | 1,206 | 2,325 |  | - |
| Receivables for sale of heat | 657 | 1,071 |  | - |
| Receivables for lease of assets | 464 | 1,742 |  | - |
| Receivables for exported electricity and electricity produced abroad | 430 | 1,771 |  | - |
| Receivables for IT and telecommunications services | 768 | 819 |  | - |
| Other trade receivables | 19,450 | 5,146 |  | - |
| Total | 152,707 | 122,719 |  | - |
| Less: impairment of trade receivables | $(9,587)$ | $(10,156)$ |  | - |
| Carrying amount | 143,120 | 112,563 |  | - |

As at 31 December 2018 and 2017, the Group had not pledged the claim rights to trade receivables.
The Company/Group assesses material amounts receivable individually, and all immaterial amounts collectively.
The Company's/Group's management decides on the performance of the assessment on an individual basis reflecting the possibility of obtaining information on a particular borrower and a significant increase in the credit risk of that particular borrower.
For the purpose of determining the lifetime expected credit losses of amounts receivable in case of a collective assessment, the Company/Group uses the loss coefficient matrix. A different loss coefficient matrix is established in different subsidiaries of the Group and in each separate group of consumers. The table below presents information on the Company's/Group's trade receivables under contracts
with customers as at 31 December 2018 that are assessed on a collective basis using the loss coefficient matrix.

|  | Loss coefficient* | Trade receivables | Values decrease |
| :---: | :---: | :---: | :---: |
| Not past due | 1\% | 115,118 | 692 |
| Up to 30 days | 2\% | 6,147 | 145 |
| 30-60 days | 8\% | 1,958 | 158 |
| 60-90 days | 10\% | 643 | 64 |
| 90-120 days | 17\% | 802 | 134 |
| More than 120 days | 56\% | 12,862 | 7,166 |
| At 31 December 2018 |  | 137,530 | 8,359 | according to the consumer groups and different subsidiaries of the Group.

14 Prepayments and deferred expenses
The Group's and the Company's non-current prepayments as at 31 December 2018 and 2017 were
as follows:


$\begin{array}{lllll}\text { Prepayments for property, plant, equipment } & 23,621 & 21,911 & - & 3,899\end{array}$ Carrying amount $\quad$| 23,621 |
| :--- |

The Group's and the Company's current prepayments as at 31 December 2018 and 2017 were as follows:

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { At 31 Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At 31 Dec } \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At 31 Dec } \\ 2017 \end{gathered}$ |
| Prepayments for natural gas | 5,806 | 27,881 |  |  |

' ल্লの
 Carrying amount

Prepayments for natural gas
Deposits related to power exchange Deferred expenses
Prepayments for other goods and services Prepayments for other goods and services Prepayments for electricity due to Other prepayments
62
62 $+$

$$
\begin{aligned}
& \text { Carrying amount } \\
& \text { As at } 31 \text { December 2018, the Group's prepayments for natural gas consisted of prepayments for } \\
& \text { natural gas of subsidiary Lietuvos Energijos Tiekimas (former Lietuvos Duju Tiekimas UAB) to } \\
& \text { suppliers in the amount of EUR } 5,806 \text { thousand. } \\
& \text { As at } 31 \text { December 2017, the Group's prepayments for natural gas consisted of prepayments for } \\
& \text { natural gas of subsidiary Lietuvos Duju Tiekimas UAB to Gazprom PAO in the amount of EUR 27,881 } \\
& \text { thousand. }
\end{aligned}
$$

NOTES TO THE FINANCIAL STATEMENTS

## 16 Other amounts receivable

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \mathrm{Dec} \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ |
| Value added tax | 13,245 | 5,793 | 2 | 1,775 |
| Unbilled accrued revenue from electricity sales (including related VAT) | 5,296 | 8,199 | - | - |
| Accrued amounts receivable for electricity produced |  | 8,487 | - | - |
| Accrued amounts receivable for natural gas |  | 1,770 | - |  |
| Accrued revenue from contractual works | - | 1,815 | - | - |
| Current portion of finance lease relating to energy saving services (Note 10) | 377 | - | - | - |
| Accrued interest and revenue from suretyship charges | - | 277 | - | 302 |
| Amount receivable on revision of Kauno |  |  |  |  |
| Energetikos Remontas UAB shares price | - | - | - | 1,056 |
| Amount receivable on disposal of Všl |  |  |  |  |
| Energetikų Mokymų Centras | - | 55 | 36 | 55 |
| Amounts receivable on disposal of property, plant and equipment | 4,424 | 15 | - | - |
| Management fee receivable |  |  | 573 | - |
| Other amounts receivable | 2,193 | 1,804 | 20 | 2,134 |
| Total | 25,535 | 28,215 | 631 | 5,322 |
| Less: impairment of other receivables | (99) | (415) | - |  |
| Carrying amount | 25,436 | 27,800 | 631 | 5,322 |

The fair values of other receivables as at 31 December 2018 and 2017 approximated their carrying amounts.

## 17 Current loans

The Group's and the Company's current loans as at 31 December 2018 and 2017 comprised as
follows:

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2018 \end{gathered}$ | At 31 Dec 2017 | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | At 31 Dec 2017 |
| Current portion of non-current loans |  |  | 57,702 | 98,312 |
| Current loans |  |  | 126,304 | 71,083 |
| Interest receivable |  |  | 5,318 |  |
| Carrying amount |  |  | 189,324 | 169,395 |
| As at 31 December 2018, the C insignificant, therefore they were as at 31 December 2018 (Note 9 ) | ny calculate <br> The calc accounted | th exp expected <br> the Company' | credit losse losses w atement of | ated to non assessed as cial position |

[^66]The table below presents information on the Company's/Group's trade receivables under contracts with customers as at 31 December 2018 that are assessed on an individual basis.
Trade receivables Values

| Trade receivables | decrease |  |
| ---: | ---: | ---: |
| 13,573 |  | 151 |

Movements on the account of impairment of trade receivables during 2018 and 2017 were as follows:
Balance at 1 January Effect of first-time adoption of IFRS 9
Restated balance at 1 January
mpairment charge for the year
Write-down of doubtful receivables
mpairment/(reversal of impairment)
Balance at 31 December
$60-90$ days
$90-120$ days
More than 120
More than 120 days
At 31 December 2018
Impairment of receivables was recognised in the statement of comprehensive income.
The table below presents the ageing analysis of trade receivables as at 31 December 2017 that were not identified as doubtful:

|  | Group | Company |
| :---: | :---: | :---: |
|  | 2017 | 2017 |
| Not past due | 99,964 | - |
| Up to 30 days | 7,049 | - |
| 30-60 days | 2,177 | - |
| 60-90 days | 542 | - |
| 90-120 days | 745 | - |
| More than 120 days | 2,086 | - |
| Carrying amount | 112,563 | - |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018 All amounts in EUR thousands unless otherwise stated All current loans of the Company accounted for as at 31 December 2018 have been issued to the rates linked with EURIBIOR. The weighted average interest rates (\%) on current loans:


|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \end{gathered}$ | $\begin{aligned} & \hline \text { At } 31 \text { Dec } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \hline \text { At } 31 \text { Dec } \\ & 2018 \end{aligned}$ | $\begin{aligned} & \text { At } 31 \text { Dec } \\ & 2017 \end{aligned}$ |
| Cash at bank | 127,835 | 171,756 | 231 | 52,517 |
|  | 127,835 | 171,756 | 231 | 52,517 |

Cash, cash equivalents and a bank overdraft include the following for the purposes of the cash flow statement:

| Group |  | Company |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At 31 Dec } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2017 \end{gathered}$ |


| Cash and cash equivalents | 127,835 | 171,756 | 231 | 52,517 |
| :--- | :--- | :--- | :--- | :--- | Cash and cash equivalents Carrying amount

The fair values of cash and cash equivalents as at $31 \overline{\overline{\text { December } 2018 \text { and } 2017 \text { approximated their }}}$ Under the loan agreements signed with the banks, the Group has pledged current and future cash inflows (Note 22). As at 31 December 2018, the balance of cash pledged amounted to EUR 389 thousand (31 December 2017: EUR 12,610 thousand).

## 19 Non-current assets held for sale

## Non-current assets held for sale comprised as follows:

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ |
| Property, plant and equipment and |  |  |  |  |
| investment property | 35,589 | 56,359 | 77 | 10,012 |
| Disposal group | 30,117 | 22,942 | - | - |
| Investments in subsidiaries | - | - | 7,064 | 4,705 |

## 20 Equity

As at 31 December 2018 and 2017, the Company's share capital amounted to EUR 1,212,156,294. As at 31 December 2018 and 2017, the Company's share capital was divided into 4,179,849,289 ordinary registered shares with the nominal value of EUR 0.29 each.
As at 31 December 2018 and 31 December 2017, all shares were fully paid.

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated

## 21 Reserves

## Legal reserve

The legal reserve is a compulsory reserve under the Lithuanian legislation. Companies in Lithuania are required to transfer $5 \%$ of net profit from distributable profit until the total reserve reaches $10 \%$ of cover future losses only

As at 31 December 2018, the Group's legal reserve amounted to EUR 49,851 thousand ( 31 December
2017: EUR 46,512 thousand). 2017:

In 2018, the Company transferred EUR 5,295 thousand (2017: EUR 4,758 thousand) to the legal reserve. The Company's legal reserve as at 31 December 2018 was not fully formed.

## Revaluation reserve

The revaluation reserve arises from revaluation of property, plant and equipment due to increase in value. The revaluation cannot be used to cover losses. December 2017: EUR 52,826 thousand).
As at 31 December 2018, the Group's revaluation reserve amounted to EUR 162,935 thousand (31
This reserve was not formed by the Company as company's property, plant and equipment is carried at cost.

## Other reserves

Other reserves are formed based on the decision of shareholders and requirements of IFRS and can be redistributed on the appropriation of the next year's profit. As at 31 December 2018, the Group accounted for the result of the translation of the Group's net investments (2018: EUR 16 thousand; Ќ рәю reserves were formed by the Company as at 31 December 2018 and 2017.

## 22 Borrowings and finance lease liabilities Borrowings

| 588,999 | 293,981 | 588,999 | 293,981 |
| ---: | ---: | ---: | ---: |
| 146,411 | 186,087 | 82,246 | 139,687 |
|  |  |  |  |
| 61,820 | 119,599 | 57,401 | 95,013 |
| 42,260 | 10,655 | 42,260 | - |
| 5,466 | 3,427 | 5,461 | 2,794 |
|  | $\mathbf{6 1 3 , 7 4 9}$ | $\mathbf{7 7 6 , 3 6 7}$ |  |
|  |  |  |  | ssue'). Annual interest of $1.875 \%$ will be payable for bonds and they have been issued with the yield of $2.066 \%$. Net cash inflows comprise $98.290 \%$ of the nominal value of the bond issue or EUR 294,345,619.

In the statements of financial position as at 31 December 2018 and 31 December 2017, the Company accounted for the bond issue debt of EUR 588,999 thousand and EUR 293,981 thousand, respectively.
In 2018, expenses related to interest on the issued bonds totalled EUR 9,471 thousand (2017: EUR
On 4 July 2018, the Company signed additional arrangement amending and supplementing the terms of the overdraft agreement signed with Swedbank, whereby the overdraft amount was increased from EUR 100,000 thousand to EUR 130,000 thousand. The Group's and the Company's withdrawn part of the overdraft amounted to EUR 42,260 thousand as at 31 December 2018.
As at 31 December 2018, the Company's non-current borrowings of EUR
As at 31 December 2018, the Company's non-current borrowings of EUR 82,247 thousand (31 December 2017: EUR 139,687 thousand) comprised debts to SEB Bankas AB and OP Bank under the loan refinancing agreement of Energijos Skirstymo Operatorius AB. The current portion of non current borrowings relating to the loan refinancing of Energijos Skirstymo Operatorius AB amounted
to EUR 57,401 thousand ( 31 December 2017: EUR 95,013 thousand). to EUR 57,401 thousand (31 December 2017: EUR 95,013 thousand).
In 2018, the Company's subsidiary Lietuvos Energijos Gamyba AB repaid a part of the non-current loan to SEB Bankas AB prior to maturity, which was granted on the signed with SEB Bankas AB. Under this agreement the loan granted by SEB Bankas AB under the credit agreement dated 21 February 2014 was refinanced on 20 November 2018, the outstanding balance of which was EUR 27.9 million, and the pledge of a part of property, plant and equipment (the combined cycle unit, units 7 and 8 of the reserve power plant) was annulled.
The weighted average interest rates (\%) on the Group's and the Company's borrowings payable with fixed and variable interest rates:

#  

| Non-current borrowings |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fixed interest rate | 2.128 | 2.234 | 2.147 | 2.234 |
| Variable interest rate | 1.027 | 0.934 | 0.877 | 0.798 |
| Current borrowings |  |  |  |  |
| Variable interest rate | 0.410 | 0.550 | 0.410 |  |
| The Group and the Company cannot identify final beneficiaries that acquired the placed issues o bonds, thus according to a separate interpretation of the State Tax Inspectorate current coupon payments are subject to the tax at a rate of $15 \%$ by the Group and the Company. During 2018, the |  |  |  |  |
|  |  |  |  |  |
| Group and the Company paid income tax of individuals of EUR 900 on a EUR 6,000 thousand coupon paid to investors. |  |  |  |  |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
Reconciliation of the Group's net debt balances and cash flows from financing activities for 2018:

| Group | Assets |  | Borrowings |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cash | $\begin{gathered} \text { Term } \\ \text { deposits } \end{gathered}$ | Current portion of finance lease liabilities | Non-current portion of finance lease liabilities | Current borrowings | Current portion of non-current borrowings | Non-current portion of noncurrent borrowings |  |
| Net debt at 1 January 2018 | $(171,756)$ | - | 145 | 187 | 14,082 | 119,599 | 480,068 | 442,325 |
| Cash changes |  |  |  |  |  |  |  |  |
| Increase (decrease) in cash and cash equivalents (including overdraft) | 43,921 |  |  | - | 31,605 |  |  | 75,526 |
| Proceeds from borrowings |  |  |  | - |  | 27,922 | 29,888 | 57,810 |
| Issue of bonds |  | - |  | - |  |  | 294,346 | 294,346 |
| (Repayments) of borrowings |  |  |  | - |  | $(143,564)$ | $(11,857)$ | $(155,421)$ |
| Finance lease payments |  |  | (544) | - |  |  |  | (544) |
| Interest paid |  |  | (5) |  | $(6,764)$ | $(3,633)$ |  | $(10,402)$ |
| Non-cash changes |  |  |  |  |  |  |  |  |
| Accrual of interest payable |  |  | 5 | - | 8,797 | 2,836 | 805 | 12,442 |
| Reclassification of interest payable from trade payables |  |  |  |  |  | 797 |  | 797 |
| Acquisition of subsidiaries |  | (656) | 806 | 18,960 | 7 |  | 154 | 19,271 |
| Expenses of issue of bonds | - |  |  |  |  |  | (131) | (131) |
| Reclassifications between items |  | - | 4,813 | $(4,813)$ |  | 57,862 | (57,862) |  |
| Net debt at 31 December 2018 | $(127,835)$ | (656) | 5,220 | 14,334 | 47,727 | 61,819 | 735,410 | 736,019 |

Reconciliation of the Company's net debt balances and cash flows from financing activities for 2018:

| Company | Assets | Borrowings |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cash | Current borrowings | Current portion of non-current borrowings | Non-current portion of noncurrent borrowings |  |
| Net debt at 1 January 2018 | $(52,517)$ | 2,794 | 95,013 | 433,668 | 478,958 |
| Cash changes |  |  |  |  |  |
| Increase (decrease) in cash and cash equivalents (including overdraft) | 52,286 | 42,260 | - | - | 94,546 |
| Issue of bonds | - | - | - | 294,346 | 294,346 |
| (Repayments) of borrowings | - | (0,131) | $(95,052)$ | - | $(95,052)$ |
| Interest (paid) |  | $(6,131)$ | $(1,615)$ |  | $(7,746)$ |
|  |  |  |  |  |  |
| Accrual of interest payable | - | 8,798 | 1,614 | 805 | 11,217 |
| Expenses of issue of bonds | - | - | - | (133) | (133) |
| Reclassifications between items | - | - | 57,441 | $(57,441)$ |  |
| Net debt at 31 December 2018 | (231) | 47,721 | 57,401 | 671,245 | 776,136 |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018

## 23 Deferred income tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against curren
fiscal authority．Movements on the accounts of deferred income tax assets and liabilities during the reporting period were as follows：
fiscal authority．Movements on the accounts of deferred income tax assets and liabilities during the reporting period were as follows： At 31 Dec $\begin{array}{ccc}\begin{array}{l}\text { Recognised } \\ \text { in profit or }\end{array} & \begin{array}{c}\text { Realisation of } \\ \text { unrecognised }\end{array} & \begin{array}{c}\text { Recognised } \\ \text { in other } \\ \text { comprehen }\end{array}\end{array}$
Recognised IFRS 15 Recognised Reclassified to At 31 Dec
liabilities

| in profit or <br> loss <br> （restated | adoption <br> impact | in other <br> comprehen <br> sive income | related to Non－ <br> current assets | $\left.\begin{array}{c}2018 \\ \text {（restated }\end{array}\right)$ |
| :--- | :--- | :--- | :--- | :--- |


| 16 | 16 | - | - | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


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| 1,878 | $(271)$ | - | - | - | 1,607 |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2,632 | - | - | - | 2,632 |


| 5,869 | $(5,869)$ | - | - | - |  | - | - | - |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 45,461 | 3,434 | - | 192 | 49,087 | $(11,123)$ | $(10,997)$ | $\mathbf{2 1 , 7 3 2}$ | $(891)$ |
| $(\mathbf{3 4 , 7 8 2})$ | 2,504 | $\mathbf{3 , 5 0 5}$ | $\mathbf{( 1 9 2 )}$ | $\mathbf{( 2 8 , 9 6 5 )}$ | $\mathbf{1 6 , 8 7 7}$ | $\mathbf{1 0 , 9 9 7}$ | $\mathbf{( 2 1 , 7 3 2 )}$ | $\mathbf{8 8 2}$ |

＊Restated due to correction of errors and changes in accounting methods as disclosed in Note 3．3．
 of deferred tax is liability of EUR 21，941 thousand．

| Company | At 31 December 2016 | Recognised in profit or loss | Recognised in other comprehensive income | At 31 Dec 2017 | Recognised in profit or loss | Recognised in other comprehensive income | At 31 Dec 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred income tax assets |  |  |  |  |  |  |  |
| Accrued expenses | 93 | 19 | － | 112 | 57 | － | 169 |
| Tax losses carry forward | － | 437 |  | 437 | 471 |  | 908 |
| Deferred income tax assets，net | 93 | 456 | － | 549 | 528 | － | 1，077 |
| Deferred income tax liabilities |  |  |  |  |  |  |  |
| Result of valuation of financial assets | 9 | － | （9） | － | － | － |  |
| Deferred income tax liability，net | 9 | － | （9） | － | － | － |  |
| Deferred income tax，net | 84 | 456 | 9 | 549 | 528 | － | $\underline{1,077}$ |


NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018
24 Grants and subsidies
 funds, PSO funds and property, plant and equipment and intangible assets received in return for no consideration. Movements on the account of grants in 2018 and 2017 were as follows:

| Group | Asset-related grants |  | Grants for emission allowances | Total |
| :---: | :---: | :---: | :---: | :---: |
|  | Asset-related grants and other projects of the Group | Projects for renovation, improvement of environmental and safety standards |  |  |
| Balance at 31 December 2016 | 43,279 | 241,143 | 507 | 284,929 |
| Depreciation of property, plant and equipment | $(1,446)$ | $(18,776)$ |  | $(20,222)$ |
| Grants received | 7,724 | 74 | 1,128 | 8,926 |
| Emission allowances utilised | 7 | - | (436) | (436) |
| Grants reversed due to recognised impairment of PP\&E and other reasons | (14) | $(72,872)$ | ( | $(72,886)$ |
| Balance at 31 December 2017 | 49,543 | 149,569 | 1,199 | 200,311 |
| Depreciation of property, plant and equipment | $(1,450)$ | $(7,820)$ | - | $(9,270)$ |
| Grants received | 25,523 | (7,820) | 2,555 | 28,078 |
| Emission allowances utilised | - | - | (175) | (175) |
| Grants attributable to revaluation of property plant and equipment | $(8,928)$ | (768) | - | $(9,696)$ |
| Grants reversed due to recognised impairment of PP\&E and other reasons | (1) | - | - | (1) |
| Grants transferred to short term liabilities | - | (373) | - | (373) |
| Balance at 31 December 2018 | 64,687 | 140,608 | 3,579 | 208,874 |


 Operatorius AB amounted to EUR 8,928 thousand in 2018
Deferred revenue represents income from connection of new customers to natural gas system and to the electricity grid
Income from connection of new customers to natural gas system is recognised over the average useful
life of related items of property, plant and equipment. life of related items of property, plant and equipment.
Income from connection of customers is included in the
Income from connection of customers is included in the revenue line item in profit and loss.
Prepayments received

| $c$ |  |
| :---: | :---: |
| At 31 Dec | At 31 Dec |
| 2018 | 2017 |


$\begin{array}{r}24,801 \\ \\ 1,787 \\ 1,177 \\ \hline 27,765\end{array}$

Total


* Restated due to correction changes in accounting methods as disclosed in Note 3.3.


## 25 Deferred revenue and prepayments received

## Deferred revenue

Balance at 1 January
Impact of first-time adoption of IFRS 15 in the natural gas Impact of first-time adoption of IFRS 15 in the electricity
Restated balance at 1 January
Restated balance at 1 Jand
Recognised as income
Reclassifications between items
Balance at 31 December

* Restated due to correction of errors as disclosed in Note 3.3.
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
26 Provisions

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | At 31 Dec 2018 (restated*) | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2017 \\ \left(\text { restated }^{\star}\right) \\ \hline \end{gathered}$ | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2017 \end{gathered}$ |
| Non-current | 35.355* | 7,367 | - | 2,903 |
| Current | $5.558^{*}$ | 2,498 | 806 |  |
| Total amount of provisions | 40,913 | 9,865 | 806 | 2,903 |

* Restated due to correction of errors as disclosed in Note 3.3.

|  | Provisions for onerous contracts | Emission allowance liabilities | Provisions for employee benefits | Provision for Public Service Obligations (restated*) | Decommissioning provision | Compensations for servitudes | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 1 January 2017 | 10,292 | 1,316 | 4,529 | - | - | - | 16,137 |
| Increase during the period | - | 913 | 537 | 5,474 | - | - | 6,924 |
| Utilised during the period | $(10,292)$ | $(1,316)$ | $(1,369)$ | - | - | - | $(12,977)$ |
| Revaluation of emission allowances utilised | - | (384) | - | - | - | - | (384) |
| Result of change in actuarial assumptions | - | - | 187 | - | - | - | 187 |
| Reclassified to liabilities related to assets held for sale | - | - | (22) | - | - | - | (22) |
| At 31 December 2017 | - | 529 | 3,862 | 5,474 | - | - | 9,865 |
| At 1 January 2018 | - | 529 | 3,862 | 5,474 | - | - | 9,865 |
| Increase during the period | - | 894 | 1.222 | 2,239 | 1,573 | 28,649 | 34.577 |
| Utilised during the period | - | (908) | (2.270) | (159) |  | (748) | (4.080) |
| Revaluation of emission allowances utilised | - | 380 | - |  |  | - | 380 |
| Result of change in actuarial assumptions | - | - | 54 |  |  | 117 | 171 |
| At 31 December 2018 | - | 895 | 2.868 | $\underline{7,554}$ | $\underline{1,573}$ | 28,023 | $\underline{40.913}$ |


 no longer applied as the entire amount of the discount was utilised as at 1 July 2017. In this respect, no provisions for onerous contracts were established as at 31 December 2017.
 As at 31 December 2017 the Company's provisions consisted of the guarantee issued to the subsidiaries for the loans granted

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
As at 31 December 2018, assets and liabilities related to the Group's and the Company's agreements on derivative financial instruments were as follows:

| Group |  | Company |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ |

Other current assets
Derivative financial instruments linked to the

| market prices of electricity | 1,634 | 856 | - |
| :--- | :--- | :--- | :--- |

Derivative financial instruments linked to the $412 \quad 228$ -
Derivative financial instruments linked to the
market prices of electricity
Derivative financial instruments linked to the
market price of gas
Total
On 1 January 2016, the Company's subsidiary Energijos Tiekimas UAB joined the electricity derivatives exchange NASDAQ Commodities. Energiios Tiekimas UAB is currently the only Lithuanian electicity provider, active in the stock market. Trading of derivative products can reduce electricis price fluctuation risks, as well as to carry out commercial activities, making use of fluctuations in market
prices. At the NASDAQ Commodities exchange Energijos Tiekimas UAB performs the market maker functions in respect of financial instruments linked to Latvian electricity market prices (EPAD Riga). Measurement of fair value of derivative financial instruments
The Group and the Company recognise derivative financial instruments at fair value. The table below presents information on assets and liabilities of derivative financial instruments by the fair value hierarchy level as at 31 December 2018:

|  | Level 1 | Level 2 | Level 3 |  |
| :---: | :---: | :---: | :---: | :---: |
| Group | Quoted prices in active markets | Other directly or indirectly observable inputs | Unobservable inputs | Total |
| Assets: |  |  |  |  |
| Derivative financial instruments linked to the market prices of electricity | 76 | 1,558 | - | 1,634 |
| Derivative financial instruments linked to the market price of gas | 412 | - | - | 412 |
| Liabilities: |  |  |  |  |
| Derivative financial instruments linked to the market prices of electricity | - | (18) | - | (18) |
| Derivative financial instruments linked to the market price of gas | - | (17) | - | (17) |
| Total | 488 | 1,523 | - | 2,011 |

27 Other non-current amounts payable and liabilities

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { At 31 Dec } \\ 2018 \\ \left(\text { restated }^{\star}\right) \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { At 31 Dec } \\ & 2017 \\ & \left(\text { restated }^{\star}\right) \\ & \hline \end{aligned}$ | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2017 \end{gathered}$ |
| Advance amounts of PSO service fees received | -* | 20 |  |  |
| Non-current trade payables | 729 | 819 | - |  |
| Amounts payable for acquired shares of LITGRID | - | 33 | - | 33 |
| Non-current amounts payable for acquired shares of subsidiaries | - | - | - | 9,666 |
| Other | 1.158 | 960 | 378 | 108 |
| Carrying amount | 1.887 | 1,832 | 378 | 9,807 |

## 28 Trade payables

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At 31 Dec } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ |
| Amounts payable for electricity and heavy fuel oil | 47,324 | 48,844 | - |  |
| Amounts payable for contractual works, services | 5,683 | 7,517 | - |  |
| Amounts payable for gas | 28,406 | 28,734 | - |  |
| Other amounts payable | 11,825 | 13,243 | 947 | 506 |
| Carrying amount | 93,237 | 98,338 | 947 | 506 |


$\begin{array}{lcc}\text { Employment-related liabilities } & 5,048 & 4,857 \\ \text { Accrued expenses and deferred revenue for } & & 2,130\end{array}$
$\begin{array}{ll}\text { electricity and gas } & 2,130 \\ \text { Amounts payable for property, plant and } & \end{array}$
$\begin{array}{lll}\text { equipment } & 41,293 & 65,189\end{array}$
$\begin{array}{lrr}\text { Taxes (other than income tax) } & 15,795 & 9,494 \\ \text { Accrued } & 7,847 & 12,496^{*}\end{array}$
$\begin{array}{lrr}\text { Derivative financial instruments } & 35 & 57\end{array}$
$\begin{array}{lrr}\text { Put option redemption liability (Note 4) } & 16,660 & 9,996\end{array}$
あ'
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
The table below presents information on assets and liabilities of derivative financial instruments by the fair value hierarchy level as at 31 December 2017:

|  | Group | Level 1 | Quoted <br> prices in <br> active | Other directly <br> or indirectly <br> observable <br> inputs | Unobservable <br> inputs | Level 3 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Total |  |  |  |  |

Derivative financial instruments linked to the
market prices of electricity
Derivative financial instrument linked to the
market price of gas
Liabilities:
Derivative financial instruments linked to the
market prices of electricity
Total
Derivative financial instruments linked to the market price of electricity acquired
Commodities exchange are attributed to Level 1 of the fair value hierarchy. These instruments are
measured according to the prices of products announced by the Nasdaq Commodities exchange.
The Group attributes to Level 2 of the fair value hierarchy derivative financial instruments linked with
the Lithuanian/Latvian and Estonian/Finish electricity price areas. Derivative financial instruments
acquired directly from other market participants (over-the-counter contracts) and physical transmission
rights acquired are estimated based on the prices of the NASDAQ Commodities exchange by
additionally adding price area differences (a potential risk) that are evaluated using the expert method.
30 Revenue from contracts with customers

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2018 \\ \left(\text { restated }^{\star}\right) \end{gathered}$ | 2017** | 2018 | 2017 |
| Revenue from the sale of electricity | 120,607 | 98,845 | - |  |
| Revenue from public electricity supply | 95,066 | 107,304 | - |  |
| Revenue from sale of produced electricity | 68,438 | 60,566 | - |  |
| Income from capacity reserve services | 53,072* | 40,449 |  |  |
| Electricity distribution | 325,877 | 431,517 | - |  |
| Revenue from gas sales | 256,608 | 268,691 | - |  |
| Gas security component income | 22,805 | 18,821 | - |  |
| Gas distribution | 41,632 | 7,556 | - |  |
| Connection fees | 7,385* | 13,909 | - |  |
| Proceeds from the sale of heat energy | 3,911 | 3,717 | - |  |
| Revenue from Public service obligation services | 16,261 | 5,272 | - |  |
| Management fee income |  |  | 3,188 | 2,972 |
| Other revenue from contracts with customers | 12,616 | 24,572 | - |  |
| Total | 1,024,278 | 1,081,219 | 3,188 | 2,972 |

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwis

Income tax expenses for the period comprise current year income tax and deferred income tax.
Profit for 2018 is taxable at a rate of 15 per cent (2017: 15 per cent) in accordance with the Lithuanian

Income tax on the Group's and the Company's profit before tax differs from the theoretical amount that
would arise using the tax rate applicable to profit of the Company:

All amounts in EUR thousands unless otherwise stated

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2017 | 2018 | 2017 |
| Taxes | 6,329 | 6,450 | 246 | 182 |
| Write-offs of property, plant and equipment | 5,005 | 4,564 | - |  |
| Customer service | 4,367 | 4,048 | - |  |
| Telecommunications and IT services | 4,041 | 3,822 | 401 | 285 |
| Transport | 3,065 | 1,853 | 155 | 124 |
| Utility services | 2,351 | 3,043 | 770 | 608 |
| Write-offs of non-current and current amounts receivable (bad debts) | 2,012 | 1,145 | - |  |
| Leases | 1,159 | 1,439 | 193 | 191 |
| Consultation services | 1,538 | 1,126 | 720 | 309 |
| Expenses of low-value inventories | 1,179 | 1,274 | - |  |
| Personnel development | 1,003 | 797 | 189 | 108 |
| Business trips | 408 | 429 | 59 | 61 |
| Business support services | - |  | 318 | 251 |
| Expenses related to emission allowances, their revaluation and provisions, whereof: revaluation of emission allowances through | $(8,933)$ | $(2,296)$ | - |  |
| profit or loss | $(8,933)$ | $(1,296)$ |  |  |
| revaluation of emission allowances lent |  | (616) | - |  |
| provision expenses for emission allowances | - | (384) | - |  |
| Expenses (income) on impairment of other noncurrent assets | - | 1,183 | . |  |
| Inventory write-down/(reversal) | (718) | (98) | - |  |
| Provision for guarantees for the fulfilment of obligations of the subsidiaries | - | - | $(2,097)$ | 2,903 |
| Other expenses | 3,337 | 4,930 | 403 | 788 |
| Carrying amount | 26,143 | 33,709 | 1,357 | 5,810 |

Presented below are all services rendered by the audit firm to the Group and the Company in 2018:


As at 31 December 2017, the Company accounted for the reversal of deferred payment for subsidiary NT Valdos UAB equal to EUR 248 thousand, which was included in other finance income.
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## 37 Dividends

Dividends declared by the Company in 2018 and 2017:

|  |  | 2018 |  |  | 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | EUR '00 | $0 \quad$Dividends per <br> share |  | EUR '000 | Dividends per share |
| Lietuvos Energija, UAB |  | 78,265 | 50.0187 |  | 59,752 | 0.0143 |
| Number of shares |  | 4,179,849,289 |  |  | 4,179,849,289 |  |
| Dividends declared by the Group companies in 2018: |  |  |  |  |  |  |
| Date on which dividends were declared | Dividends declared by | Period for which dividends are allocated | Dividends per share, in EUR | Amount of dividends declared | Dividend income attributable to the Company | Dividends attributable to the Group's non-controlling interest |
| 13/03/2018 | EURAKRAS UAB | the year 2017 | 10.59000 | 1,690 | 1,690 |  |
| 20/03/2018 | Energijos Tiekimas UAB Lietuvos Energijos | the year 2017 second half of | 0.17401 | 3,000 | 3,000 |  |
| 26/03/2018 | Gamyba AB Energijos Skirstymo | 2017 <br> second half of | 0.01400 | 8,891 | 8,602 | 289 |
| 30/03/2018 | Operatorius AB Lietuvos Energijos | 2017 | 0.02535 | 22,679 | 21,541 | 1,138 |
| 04/04/2018 | Tiekimas UAB Verslo Aptarnavimo | the year 2017 | 0.15837 | 4,571 | 4,571 |  |
| 05/04/2018 | Centras UAB Technologijụ ir Inovaciju | the year 2017 | 0.00026 | 268 | 137 | 3 |
| 11/04/2018 | Centras UAB | the year 2017 | 0.00666 | 148 | 74 | 2 |
| 17/04/2018 | LITGAS UAB | the year 2017 | 0.02654 | 1,194 | 1,194 |  |
|  | Duomeny Logistikos Centras |  | 0.02200 | 306 | 243 | 62 |
| 27/04/2018 | Energijos Skirstymo | first half of | 0.02200 |  |  |  |
| 28/09/2018 | Operatorius AB | 2018 | 0.01400 | 12,525 | 11,896 | 628 |
|  | Lietuvos Energijos Gamyba AB | first half of 2018 | 0.02300 | 14,904 | 14,430 | 474 |
| 27/09/2018 |  |  |  | 70,176 | 67,378 | 2,596 |


| 38 Contingent liabilities and <br> Guarantees issued and received by the Company |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Name of the subsidiary | Beneficiary of the guarantee | Date of issue of the guarantee | Maturity | Maximum amount of the guarantee | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2017 \end{gathered}$ |
| Vilniaus |  |  |  |  |  |  |
| Kogeneracinė | European |  |  |  |  |  |
| Jėgainė UAB | Investment Bank | 30/12/2016 | 06/12/2033 | 190,000 | 19,796 | - |
| Kauno |  |  |  |  |  |  |
| Kogeneracinė |  |  |  |  |  |  |
| Jėgainė UAB | Swedbank AB | 18/10/2017 | 18/10/2022 | 61,200 | 5,147 | - |
| Companies of | Companies of |  |  |  |  |  |
| Lietuvos Energija | Lietuvos Energija | the year |  |  |  |  |
| UAB group | UAB group | 2016 | 30/06/2019 | - | 73,902 | 15,428 |
|  |  |  |  | 251,200 | 98,845 | 15,428 |

The Group companies can lend each other their funds by virtually transferring them to the Group's corporate account (cashpool) opened at the bank Swedbank AB. The Company guarantees that funds
borrowed by the Group companies at the cashpool account are timely repaid to the Group companies

| Date on which dividends were declared | Dividends declared by | Period for which dividends are allocated | Dividends per share, in EUR | Amount of dividends declared | $\qquad$ | $\qquad$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 24/03/2017 | Energijos Skirstymo Operatorius AB | second half of 2016 | 0.05786 | 51,763 | 49,166 | 2,597 |
| 24/03/2017 | Lietuvos Energijos Gamyba AB | second half of 2016 | 0.02000 | 12,702 | 12,289 | 413 |
| 29/03/2017 | Verslo Aptarnavimo Centras UAB | the year 2016 | 0.06690 | 134 | 68 | 2 |
| 03/04/2017 | LITGAS UAB | the year 2016 | 0.06700 | 3,000 | 3,000 | - |
| 04/04/2017 | Energijos Tiekimas UAB | the year 2016 | 0.58000 | 10,000 | 10,000 | - |
| 07/04/2017 | Duomenụ Logistikos Centras UAB | the year 2016 | 0.00500 | 76 | 60 | 15 |
| 07/04/2017 | Technologiju ir Inovaciju Centras UAB | the year 2016 | 0.01280 | 284 | 143 | 6 |
| 05/05/2017 | EURAKRAS UAB | the year 2016 | 2.12000 | 592 | 444 | 148 |
| 29/09/2017 | Energijos Skirstymo Operatorius AB | $\begin{aligned} & \text { first half of } \\ & 2017 \end{aligned}$ | 0.04600 | 41,153 | 39,088 | 2,066 |
| 29/09/2017 | Lietuvos Energijos Gamyba AB | $\begin{aligned} & \text { first half of } \\ & 2017 \end{aligned}$ | 0.01700 | 10,796 | 10,446 | 351 | borrowed by the Group companies at the cashpool account are timely repaid to the Group compan

 UAB on construction works of the co-generation power plant were signed with the contractors the public tender. In 2016, commitments to invest in the power plant's waste incinerators and general
 combustion facilities and supply infrastructure amounted to EUR 150 million.

Tariff adjustments for prior period profit in excess of the return on investments permitted by NERC
Based on its Resolution No O3E-447 of 7 October 2017 On recalculating the price caps for electricity
distribution services provided by Energijos Skirstymo Operatorius AB through medium and low voltage networks for the year 2018, NERC set the price cap for the distribution service for 2018 and also stated nhat the level of revenue from electricity distribution activities carried out by Energijos Skirstymo Operatorius AB is reduced by the 2014-2015 return on investments in excess of the level set by NERC, i.e. EUR $43,421.6$ thousand in view of time value of money equal to EUR $1,942.8$ thousand. The $13,219.5$ million, will be assessed in the upcoming years of the regulatory period, however not later than before the end of the regulatory period (before 2020).

Based on its Resolution No O3E-334 of 17 October 2018 On recalculating the price caps for electricity distribution services provided by Energijos Skirstymo Operatorius AB through medium and low voltage networks for the year 2019, NERC set the price cap for the distribution service for 2019 and, based on
its Certificate No O5E-264 of 17 October 2018, NERC stated that the projected level of revenue from its Certificate No O5E-264 of 17 October 2018, NERC stated that the projected level of revenue from amount of EUR 13,219.5 thousand, including the impact of time value of money equal to EUR 423 amount of EUR 13,219.5 thousand, including the impact of time value of money equal to EUR 423
thousand. This amount of the remaining part of the return on investments earned by Energios Skirstymo Operatorius AB in 2014-2015 in excess of the level set by NERC for the mentioned years.
 base) on the basis of the historical assets base rather than the assets base determined using the
RAIC (long-run average incremental cost) model approved by NERC. In the opinion of Energijos LRAIC (long-run average incremental cost) model approved by NERC. In the opinion of Energijos effective Electricity Methodology and other legislation, therefore, Energijos Skirstymo Operatorius AB made a decision to apply to Vilnius Regional Administrative Court with a request to amend the Resolution.

In 2018, Energijos Skirstymo Operatorius AB revalued its property, plant and equipment at fair value. In establishing the fair value the independent property valuer assumed that in the upcoming periods NERC will use the LRAIC model when determining the value of the asset base.
In view of the fact that NERC presented explanation that the LRAIC (long run
In view of the fact that NERC presented explanation that the LRAIC (long run average incremental
 regulatory environment) and the corrections made with respect to prices of the electricity distribution
services for 2019 will be taken into consideration when establishing the price caps for the next egulatory period, in April 2019 the Board of Energijos Skirstymo Operatorius AB made a decision to withdraw the claim. The explanation presented by NERC will not result in any significant negative
impact on the value of assets of Energijos Skirstymo Operatorius AB and the Group.

Based on its Resolution No O3E-481 of 9 November 2017 On adjusting the price caps for natural gas distribution services provided by Energijos Skirstymo Operatorius AB for the year 2018, NERC set the price cap for the natural gas distribution service to be applicable from 1 January 2018 and also stated that in the period between 2014 and 2016 Energijos Skirstymo Operatorius AB in conducting the thousand, which exceeded the level of profit permitted by NERC. NERC decided to adjust the price caps for the natural gas distribution service for 2018 by 50 per cent of the 2014-2016 return on
that have lent funds. As at 31 December 2018, the amount lent and borrowed by the Group companies
at the Group's cashpool account totalled EUR 201,012 thousand, including the amount of EUR amounted to EUR 98,845 thousand (31 December 2017: EUR 15,428 thousand).

As at 31 December 2017, the Company accounted for a provision of EUR 2,903 thousand related to Organizacija UAB at the Group's cashpool account. As at 31 December 2018, the provision amounted to EUR 806 thousand. The provision was established on the grounds that the cash flow forecasts of epy a full amount of funds borrowed Therefore the Company formed a provision as it acts as a guarantor for the repayment of funds lent to the participants of the Group's cashpool account.

On 5 December 2016, the Company and the European Investment Bank (Luxembourg) signed a
 thousand under the credit agreement signed on 5 December 2016 with the European Investment Bank әч Ј guarantee has not been established. As at 31 December 2018, amounts withdrawn by Vilniaus
 20 million.

On 31 May 2017, the Group's subsidiary Kauno Kogeneracinė Jégainė UAB and Swedbank AB signed designated for the financing of construction works of the co-generation power plant complex in Kaunas and the financing of the following construction-related expenses of the project being implemented:
 general construction works, general systems, installation of automation systems, insurance,
 VAT. The withdrawn amount of the loan is EUR 10 million. Monetary liabilities of Kauno Kogeneracine Jejgaine UAB to the bank under the credit agreement are secured by the guarantees issued by the
 Contractual obligations

In December 2018, the Group and PAO Gazprom agreed on supply of natural gas in 2019. The agreement contains 'take-or-pay' clause under which the Group has a commitment to purchase the purchase all agreed quantity of natural gas during 2019.

 for in the financial statements amounted to EUR 45 million (31 December 2017: EUR 36 million).
 are expected to be made over the years 2019-2020 and are related to the preparation for the
favour of Energijos Skirstymo Operatorius AB would allow avoiding additional expenses in the future in satisfying the claim. By the ruling of 6 November 2018, the Court of Appeal of Lithuania rejected the位 of first instance. On 22 January 2019, the claimant filed an appeal in cassation regarding the part of Supreme Court of Lithuania accepted the appeal.

By the ruling of 6 May 2019, the Vilnius Regional Court resumed proceedings following the ruling of the Supreme Court of Lithuania of 17 April 2019 to terminate the appeal proceedings. Vilnius Regional Court passed a judgement in the civil case on 28 January 2020, where it satisfied partially the claim of plaintiff Vilniaus energija UAB against the Company and recognized that Vilniaus energija UAB had been discriminated with regard to other combined heat and power plants. The court adjudged losses of EUR 2,2 million from the Company for behalf of Vilniaus energija UAB and 6 percent annual interest
 it had been discriminated with regard to supply of balancing energy and to adjudge reimbursement of losses from the Company. This part of the civil claim of Vilniaus energija UAB was rejected. The
judgement of Vilnius Regional Court has not yet become effective.

On 27 February 2020, the Company filed an appeal regarding the part of the judgement of Vilnius Regional Court dated 28 January 2020 that satisfied the claim of UAB Vilniaus energija. The Company contents Vilnius Regional Court's conclusions that the Company discriminated Vilniaus energija UAB the management estimates, the amount of energy purchased by the Company beyond the technical minimum amount of the producers has been distributed to all producers on a pro-rata basis, so that here is no breach of competition law. In the absence of unlawful actions by the Company, there is no obligation on the Company to compensate for the loss which Vilniaus Energija UAB alleges it has

## Legal disputes of Tuuleenergia OU


 Court with the request to annul two operation permissions issued by the Varbla municipality due to the fact that the site for the installation of two wind turbines does not comply with the requirements of the ocation's detailed land plan and the level of noise emitted by the wind turbines is not acceptable. The
claim was not satisfied by Tallinn Administrative Court and Tallinn Regional Court of the second instance in 2015. On 11 October 2016, the Supreme Court of Estonia satisfied the appeal in cassation. Based on the ruling passed the operation permission were annulled. On 28 September 2017, the Varbla municipality issued to Tuuleenergia OU temporary operation permissions that are valid until 31 May 2018.

[^67]Based on its Resolution No O3E-360 of 26 October 2018 On establishing the price cap for the natural gas distribution service provided by public limited liability company Energijos Skirstymo Operatorius applicable from 1 January 2019 and, based on its Certificate No O3E-360 of 26 October 2018, NERC
 of EUR 3,416.6 thousand, including the impact of time value of money equal to EUR 466.4 thousand. This amount represents $1 / 4$ of the remaining return on investments earned by Energijos Skirstymo 2016 return on investments in excess of the level set by NERC will be assessed when establishing the natural gas distribution price for the upcoming periods.

The overall level of electricity and gas activity revenue for 2018 was approved to be lower by EUR
16,636.1 thousand (2017: EUR $57,088.6$ thousand) due to the difference between the return on
 refund of prior period profit in excess of the permitted return on investments.

Based on the judgement of the Group's management, Energijos Skirstymo Operatorius AB earned excess profits in 2017 and 2018 as well and these amounts will have impact on the Group's revenue and profit for 2019 and subsequent periods.
Litigations

Legal disputes between Energijos Skirstymo Operatorius AB and the National Commission for Energy Control and Prices (NERC)

On 8 July 2015, Energijos Skirstymo Operatorius AB filed the claim to Vilnius Regional Administrative our disagreed with the court's ruling and filed an appeal against it. The Supreme Administrative Court of Lithuania (SACL) passed the ruling on 6 March 2019 whereby the claim of Energijos Skirstymo Pctober 2017 in the administrative case of Vilnius Regional Administrative Court on a monetary sanction of EUR 300 thousand and to pass a new ruling, i.e. not to impose on Energijos Skirstymo Operatorius AB the monetary fine stipulated in paragraph 3.1 of NERC's Resolution No O3-351

 of the fine was recorded in the Group's financial statements of the previous periods. Legal dispute between Energijos Skirstymo Operatorius $A B$ and Vilniaus Energija UAB

In its claim filed to Vilnius Regional Court on 27 March 2014 VILNIAUS ENERGIJA UAB requested to award from Energijos Skirstymo Operatorius AB compensation of damages of EUR A 712 nousand, recognise the provisions of the agreement on the purchase and sale of electricity as null and void as
of the moment of its conclusion, oblige the respondent to purchase the volume of supported electricity. The oral court's hearing at Vilnius Regional Court is scheduled on 29 May 2017. The court's hearing was postponed to 28 August 2017, because the court decided to request Energijos Skirstymo court of first instance passed the ruling whereby the claim was rejected in full. The claimant appealed
against the court ruling. The date of the court's hearing has not been set yet. The court's ruling in

## NOTES TO THE FINANCIAL STATEMENTS

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## Tax audits

The Tax Authorities may at any lime during 5 successive years after the end of the reporting tax year Group's management is not aware of any circumstances that might result in a potential material liability in this respect.

## 39 Related-party transactions

As at 31 December 2018 and 2017, the ultimate parent of the Company was the Republic of Lithuania represented by the Lithuanian Ministry of Finance. For the purposes of disclosure of related parties, excludes central and local government authorities. The disclosures comprise transactions and balances of these transactions with the shareholder, subsidiaries (the Company's transactions), associates and all entities controled by or under significant influence of the state close family members.
The Group's transactions with related parties during 2018 and year-end balances arising on these
transactions as at 31 December 2018 are presented below:

| Related parties | Amounts receivable | Amounts payable | Sales | Purchases | Finance income (costs) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { At } 31 \mathrm{Dec} \\ 2018 \\ \hline \end{gathered}$ | At 31 Dec 2018 | 2018 | 2018 | 2018 |
| EPSO-G UAB | 158,693 |  | 35 |  | 1,102 |
| Litgrid AB | 7,106 | 15,049 | 63,838 | 129,627 |  |
| BALTPOOL UAB | 8,265 | 15,962 | 59,654 | 91.711 | - |
| TETAS UAB | 1,381 | 4,421 | 1,387 | 1.811 |  |
| Amber Grid AB | 3,730 | 6,019 | 38,153 | 54.324 | - |
| LITGRID Power Link Service UAB | 36 | - | 60 | - | - |
| GET Baltic | 724 | 12 | 11,436 | 6,103 | - |
| Associates and other related parties of the Group | 279 | 120 | 380 | 394 | - |
| Total | 180,214 | 41,583 | 174,943 | 283,970 | 1,102 |

Transactions with related parties during 2018 and year-end balances arising on these transactions as at 31 December 2018 stated above includes following amounts of Public Service Obligations and Liquefied natural gas terminal (LNGT) security component charged by parties to each other in course
of ordinary transactions conducted applying regulatory prices that includes as integral part PSO charges and LNGT security component charges:

| Related parties | Amounts <br> receivable | Amounts <br> payable | PSO sales | PSO <br> purchases | LNGT <br> security <br> component <br> costs |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $2018-12-31$ | $2018-12-31$ | 2018 | 2018 | 2018 |
| BALTPOOL UAB | 2.647 | 15.933 | 11.169 | 92.019 | - |
| AB „Amber Grid" | 4 | 55 | - | - | 20.392 |
| Total | 2.651 | 15.988 | 11.169 | 92.019 | 20.392 |

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| Related parties | Amounts receivable | Amounts payable | Sales | Purchases | Finance income | Finance costs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { At } 31 \text { Dec } \\ 2017 \\ \hline \end{gathered}$ | 2017 | 2017 | 2017 | 2017 |
| Subsidiaries |  |  |  |  |  |  |
| Energijos Skirstymo Operatorius | 356,911 | 5,560 | 1,192 | - | 773 | 218 |
| Lietuvos Energijos Gamyba AB | 1,135 | 4,067 | 445 | 17 | - | 214 |
| EURAKRAS UAB | 24,528 |  | 16 |  | 239 | 3 |
| Lietuvos Duju Tiekimas UAB | 24,930 | - | 168 |  | 18 | 5 |
| NT Valdos, UAB | 43,191 | 27 | 141 | 359 | 197 | 11 |
| Technologiju ir Inovacijų Centras UAB | 1,938 | 47 | 100 | 274 | 4 |  |
| Duomenų Logistikos Centras UAB | 1 | 57 | 25 | - | 2 | - |
| Energetikos Paslaugų ir Rangos | 5,487 |  |  |  | 91 |  |
| Organizacija UAB | 5,487 | - | 175 |  | 91 |  |
| Tuuleenergia OU | 24,198 | 1 | 25 | - | 703 |  |
| Energijos Tiekimas UAB | 12,937 | 64 | 166 | 103 | 31 |  |
| LITGAS UAB | 10 | - | 101 |  | 1 | 2 |
| Elektroniniụ Mokėjimų Agentūra | 10 | - | 28 | - | - |  |
| Verslo Aptarnavimo Centras UAB | 35 | 40 | 151 | 308 | - |  |
| VAE SPB UAB | 1 | - | 4 | - | - |  |
| Vilniaus Kogeneracinė Jėgainė | 3,913 | - | 73 |  | 41 | 2 |
| UAB | 3,913 | - | 73 | - | 41 | 2 |
| Energijos Sprendimu Centras UAB | 49 | - | 121 | - | - | - |
| Kauno Kogeneracinė Jėgainė UAB | 3 | - | 30 | - | - |  |
| Other related parties |  |  |  |  |  |  |
| EPSO-G UAB | 170,132 | - | - | - | 1,336 | - |
| Total | 669,409 | 9,863 | 2,961 | 1,061 | 3,436 | 455 |

As at 31 December 2017, the Company accounted for a provision amounting to EUR 2,903 thousand related to the guarantee issued to the subsidiaries for loans obtained by Energetikos Paslaugu ir
Rangos Organizacija UAB under the group account (cashpool).
The dividends declared in 2018 and 2017 are disclosed in Note 37.
Compensation to key management personnel:

|  | Group |  |  | Company |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 2018 |  | 2017 |  | 2018 |  |
| Wages and salaries and other short-term <br> benefits to management personnel |  |  |  |  |  |  |
| Whereof: termination benefits and benefits | 3,681 | 3,590 |  | 815 | 705 |  |
| to Board Members |  |  |  | 118 | 56 |  |
| Number of key management personnel | 502 | 357 |  | 61 | 10 | 10 |

Management in the table above comprise heads of administration of all subsidiaries and their deputies.
The Company's transactions with related parties during 2017 and year-end balances arising on these
transactions as at 31 December 2017 are presented below:

As at 31 December 2018, the Company accounted for a provision amounting to EUR 806 thousand elated to the guarantee issued to the subsidiaries for loans obtained by Energetikos Paslaugu ir Rangos Organizacija UAB under the group account (cashpool).

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All amounts in EUR thousands unless otherwise stated

## 40 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating directors that makes strategic decisions.

In management's opinion, the Group has four operating segments: electricity supply carried out in the scope of ensuring public supply functions (carried out Lietuvos Electricity generation (carried out by Lietuvos Energijos Gamyba AB, Eurakras UAB, Tuuleenergia OU, vejo Gūsis UAB, Vejo Vatas UAB),
$\begin{array}{ll}- & \text { Trade in electricity (carried out by Energijos Tiekimas UAB, Gamybos Optimizavimas UAB); } \\ -\quad \text { Trade in gas (carried out by Lietuvos Energijos Tiekimas UAB, former Lietuvos Duju Tiekimas }\end{array}$ UAB and LITGAS UAB).

The following services and entities comprise the other segments: support services (NT Valdos UAB, Technologijų ir Inovacijų Centras UAB, Verslo Aptarnavimo Centras UAB and others);
non-core activities (Energetikos Paslaugu ir Rangos Organizacija UAB, Duomenų Logistikos
Centras UAB): Centras UAB);
special purpose entities which are responsible for implementation of special projects and
construction of new cogeneration power plants (Kauno Kogeneracinė Jėgainė UAB and Vilniaus Kogeneracinė Jėgainė UAB);
as well as parent company Lietuvos Energija UAB, which does not constitute a separate operating segment, however it is disclosed separately, as its net profit exceeds $10 \%$ of profit of all profit generating segments. The Group's support service entities and special purpose entities are aggregated to a single segment as none of them individually meet recognition criteria of an operating segment.

The Group has single geographical segment - the Republic of Lithuania, electricity sales in Latvia and Estonia are not significant for the Group. The chief operating decision-maker monitors the results with reference to the financial reports that have been prepared using the same accounting policies as those used for the preparation of the financial statements in accordance with IFRS, i.e. information on profit
or loss, including the reported amounts of revenue and expenses. The primary performance measure is adjusted EBIDTA, which is calculated based on data presented in the financial statements prepared in accordance with IFRS as adjusted for selected items which are not recognised under IFRS. The

## NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018

2014, NERC completed the audit of the Company's regulated activities for the period 2010-2012 and adopted a resolution to recalculate the expenses and revenue attributed to regulated activities for this period. As a result of this recalculation related to the previous period, revenue from capacity reserve services approved for LEG for the year 2016 was reduced by EUR 3,722 thousand. In 2017
NERC inspected the PSO funds allocated to LEG during 2010-2015, and in 2017 introduced changes
 in the principles for determination of allocated PSO funds, with relevant changes in the regulatory framework. Due to these changes, in the 2017 financial statements LEG recognised revenue of EUR adjustments were intended to reflect LEG's normalised performance results for the current year.
Management's adjustment comprises the gas price discount provided by Gazprom and applied to customers during 2017, which amounted to EUR 19 million (2016: EUR 40 million) (as a result of a 2014) and the change in the related provision - EUR 10.3 million (2016: EUR 11.1 million) (by estimating losses to be incurred from the application of the mentioned discount to private and business customers in the future based on the agreements signed). In management's opinion these factors are related to the previous periods.
Adjusted EBITDA is calculated by eliminating deviations arising from the difference between the projected and actual LNG acquisition and realisation prices and quantities, and other variances that occurred during the year between expenses included in the security component and actually incurred expenses and revenue. In 2018, these variances amounted to EUR 4.5 million (2017: EUR 7.8 million).
EBITDA of non-regulated activities was included as per actual data.

[^68]NOTES TO THE FINANCIAL STATEMENTS
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The table below shows the Group's information on segments for 2018.

| 2018 | Electricity supply <br> and distribution and <br> gas distribution | Electricity <br> generation | Trade in gas | Trade in <br> electricity | Other segments |
| :--- | :--- | :--- | :--- | :--- | :--- |


| Revenue from external clients |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue from contracts with customers | 582,664 | 121,322 | 336,068 | 162,914 |  | 5,476 |  | (184.166) | 1.024.278 |
| Other income | 53 | 4,678 | 161 | 28,702 | 688 | 11,500 |  |  | 45.782 |
| Inter-segment revenue | 110,726 | 14,019 | 57,870 | 8,587 | 70,581 | 53,075 | $(314,858)$ |  |  |
| Total revenue | 693,443 | 140,019 | 394,099 | 200,203 | 71,269 | 70,051 | $(314,858)$ | (184.166) | 1.070.060 |
| Expenses | $(714,919)$ | $(101,875)$ | $(390,616)$ | $(191,769)$ | $(24,444)$ | $(72,617)$ | 236,820 | 168.967 | (1.090.453) |
| Whereof: |  |  |  |  |  |  |  |  |  |
| Depreciation and amortisation Impairment expenses and write-offs of | $(56,413)$ | $(22,464)$ | (89) | $(1,029)$ | (7) | $(6,521)$ | (937) | (204) | (87.664) |
| property, plant and equipment | $(54,330)$ | (501) |  |  |  | $(2,594)$ | $(7,960)$ | (10.356) | (75.741) |
| Revaluation of emission allowances |  | 8,933 | - | - | - |  |  |  | 8.933 |
| Short term and long term amounts write-offs and impairments | 16 | (358) | (252) | (617) | $(11,198)$ | (76) | - |  | (12.485) |
| Management's adjustments** | 79,807 | - | 8,897 | $(14,702)$ | - | - | - | - | 74.002 |
| Adjusted EBITDA | 169,058 | 52,561 | 12,721 | $(4,622)$ | 58,031 | 6,624 | $(69,141)$ | (4.639) | 220.566 |
| Operating profit (loss) | $(21,476)$ | 38,144 | 3,483 | 8,434 | 46,826 | $(2,567)$ | $(78,038)$ | (15.199) | (20.393) |
| Interest income | 89 | 139 | 233 | 27 | 10,040 | 12 | $(9,113)$ |  | 1.427 |
| Interest (expenses) | $(6,395)$ | $(1,950)$ | (605) | (263) | $(11,217)$ | (797) | 8,784 |  | (12.443) |
| Other income (expenses) of financing activities | (232) | $(1,036)$ | 34 | 81 | (923) | (175) | (12) |  | (2.263) |
| Share of results of associates | 179 | 124 |  |  |  |  | (303) |  |  |
| Derivative financial instruments |  |  | - | - | (572) | - |  |  | (572) |
| Profit before income tax | $(27,835)$ | 35,421 | 3,145 | 8,279 | 44,154 | $(3,527)$ | $(78,682)$ | (15.199) | (34.244) |
| Income tax | 10,226 | $(5,830)$ | 5,675 | $(1,804)$ | 962 | $(1,458)$ | 3,332 | 1.170 | 12.273 |
| Net profit (loss) | $(17,609)$ | 29,591 | 8,820 | 6,475 | 45,116 | $(4,985)$ | $(75,350)$ | (14.029) | (21.971) |
| Total assets at 31 December 2018 | 1,591,642 | 756,547 | 177,226 | 133,256 | 2,090,120 | 260,255 | $(2,154,951)$ | (204) | 2.854 .095 |

* Restated due to correction of errors and changes in accounting methods as disclosed in Note 3.3.
${ }^{* *}$ Management's adjustments used in calculating adjusted EBITDA are related to recognition of excess profits from regulated activities (electricity supply and distribution and gas distribution segment,
NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
The table below shows the Group's information on segments for 2017.

| 2017 | Electricity supply and distribution and gas distribution | Electricity generation | Trade in gas | Trade in electricity | Other segments |  | Adjustments on consolidation and elimination of intercompany transactions | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Parent company | Other segments |  |  |
| Revenue from external clients |  |  |  |  |  |  |  |  |
| Revenue from contracts with customers** | 560,287 | 110,004 | 289,717 | 104,257 | - | 16,954 |  | 1,081,219 |
| Other income** | 6,098 | 1,789 | 254 | 46 | 515 | 10,910 |  | 19,612 |
| Inter-segment revenue | 45,924 | 46,780 | 38,108 | 7,105 | 127,677 | 54,882 | $(320,476)$ |  |
| Total revenue | 612,309 | 158,573 | 328,079 | 111,408 | 128,192 | 82,746 | $(320,476)$ | 1,100,831 |
| Expenses | $(526,953)$ | $(137,728)$ | $(330,109)$ | $(106,372)$ | $(22,033)$ | $(92,735)$ | 212,232 | $(1,003,698)$ |
| Whereof: |  |  |  |  |  |  |  |  |
| Depreciation and amortisation Impairment expenses and write-offs of property, | $(50,385)$ | $(27,891)$ | (64) | $(1,060)$ | (3) | $(7,731)$ | (223) | $(87,357)$ |
| plant and equipment | $(4,339)$ | $(32,444)$ | (129) | (940) | $(12,612)$ | $(11,036)$ | 15,584 | $(4,916)$ |
| Revaluation of emission allowances |  | 2,296 |  |  |  |  |  | 2,296 |
| Management's adjustments* | 10,885 | $(16,805)$ | 17,543 | $(1,055)$ | - | - | - | 10,568 |
| Adjusted EBITDA | 150,965 | 62,079 | 15,706 | 5,981 | 118,774 | 8,778 | (123,605) | 238,678 |
| Operating profit (loss) | 85,356 | 20,845 | $(2,030)$ | 5,036 | 106,159 | $(9,989)$ | $(108,244)$ | 97,133 |
| Interest income | 122 | 161 | 140 | 21 | 3,147 | 58 | $(2,129)$ | 1,520 |
| Interest (expenses) | $(2,321)$ | $(2,280)$ | (560) | (137) | $(3,802)$ | (764) | 2,006 | $(7,858)$ |
| Other income (expenses) of financing activities | 1,773 | (418) | 64 | (44) | (48) | (599) | $(1,326)$ | (597) |
| Share of results of associates | (137) | 101 |  |  |  |  | 36 |  |
| Profit before income tax | 84,793 | 18,409 | $(2,386)$ | 4,876 | 105,456 | $(11,293)$ | $(109,657)$ | 90,198 |
| Income tax | $(7,241)$ | 4,503 | 4,001 | (356) | 458 | 1,132 | 830 | 3,327 |
| Net profit (loss) | 77,552 | 22,912 | 1,615 | 4,520 | 105,914 | $(10,161)$ | $(108,827)$ | 93,525 |
| Total assets at 31 December 2017 | 1,277,802 | 699,953 | 128,506 | 59,594 | 1,889,290 | 208,320 | $(1,758,397)$ | 2,505,068 |

*Management's adjustments used in calculating adjusted EBITDA are related to Gazprom gas price discount, recognition of excess profits from regulated activities (electricity supply and distribution and gas decision.
${ }_{\text {** }}$ Reclassified following the coming into effect of IFRS 15 from 1 January 2018 (Note 2.1)
NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated

## 41 Business combinations

One of the Group's development directions is investments in renewable energy sources, therefore three companies engaged in the development of wind parks were acquired in 2018.
On 10 October 2018, the Competition Council of the Republic of Lithuania passed the decision clearing the concentration by the acquisition of $100 \%$ of shares of Vèjo Vatas UAB and $100 \%$ of shares of Vèjo
Gūsis UAB by the Company and acquisition of a full control over the latter companies according to the presented announcement on concentration. On 5 November 2018, the Company entered into the share purchase and sale agreement regarding the acquisition of $100 \%$ of shares of Vėjo Vatas UAB UAB and Vèjo Gūsis UAB amounted to EUR 6,132 thousand and EUR 12,919 thousand, respectively. Both investments were fully paid as at 31 December 2018.
On 27 December 2018, the Company acquired a 100\% shareholding in VVP Investment UAB from the group of natural and legal persons. As at 31 December 2018, ownership rights of shares were held by at 31 December 2018, the paid up part of the investment amounted to EUR 1,237 thousand, diluted price premium amounted to EUR 150 thousand, suspended payment - EUR 100 thousand and a respective remaining unpaid part of the investment - EUR 475 thousand. The remaining unpaid part
of the investment will be paid in 2019-2021.
The Group applied the purchase method to account for these business combinations according to the provisions of IFRS 3. Under the latter method, the acquisition cost is measured as the sum of the fair
values, at the date of exchange, of assets given, liabilities incurred and equity instruments issued in exchange for control of the business being acquired.
During business combinations (Vèjo Vatas UAB, Vėjo Gūsis UAB and VVP Investment UAB) the Group established that the difference between the acquisition cost of the businesses and the fair value of the net assets acquired represents goodwill and/or one and/or several items of assets have probably been acquired.
The Group's management had not finalised the assessment of the initial accounting for business combinations as at 31 December 2018 as the period for the assessment of the business combination has not expired yet which will end when the necessary information about facts and circumstances that existed at the acquisition date will be obtained and which cannot be longer than one year after the acquisition date.
As at 31 December 2018, temporary values of assets and liabilities, the assessment of which was not completed, included as follows: fair value of net assets and value of assets and goodwill identified on business combination. During the assessment period the Group will recognise adjustments to the temporary values as if the accounting for business combination was completed at the acquisition date. statements and also, if appropriate, will perform any changes in the impact of depreciation, amortisation or other income that were recognised in nearing the completion of the initial accounting. On business combination, assets and liabilities of Vèjo Vatas UAB, Vèjo Gūsis UAB and VVP Investment UAB were identified with the following fair values at the date of acquisition:

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated
On business combination, assets and liabilities of Pomerania Invall Sp. z o.o. were identified with the
On business combination, assets and liabilities
following fair values at the date of acquisition:

\section*{$\stackrel{\rightharpoonup}{m}$ <br> |  | Pomerania Invall Sp. z o.0. |
| :--- | ---: |
| Property, plant and equipment | 7,314 |
| Amount receivable within one year | 92 |
| Cash and cash equivalents | 6 |
| Borrowings, non-current liabilities | $(7,385)$ |
| Current liabilities | $(83)$ |
| Net assets | $(56)$ |
| Unrecognised goodwill in Group's financial statement | 36 |
| Identified other intangible assets | 24,390 |
| Deferred corporate income tax liability | $(3,900)$ |
| Purchase consideration paid | 20,470 |
| Net cash outflow on acquisition of subsidiaries: | $(20,470)$ |
| Cash paid to sellers of shares | $(7,209)$ |
| Cash paid for loans of the sellers of shares | 6 |
| Cash and cash equivalents at acquired company | $(292)$ |
| Cash paid for expenses related to purchase | $(27,965)$ |
| Net cash flow |  |}

## 42 Events after the reporting period

On 1 January 2019, the reorganisation of the Group companies Lietuvos Energijos Tiekimas UAB and Litgas UAB was finalised. The companies were reorganised by way of merger - Litgas UAB, which ceased its activities after the reorganisation, is merged with Lietuvos Energijos Tiekimas UAB, which
continues its activities. All assets, rights and obligations of Litgas UAB will be taken over by Lietuvos Energijos Tiekimas UAB which continues its activities.

On 31 December 2018, the Company announced that in developing the green energy activity and aiming to optimise operations of the controlled companies engaged in renewable energy production it approved the establishment of a new company Lietuvos Energija Renewables UAB, which will become a transferee of shares of all already controlled and developed wind power parks. This decision was approved by the holder of the Company's shares - the Ministry of Finance of the Republic of Lithuania. From the beginning of 2019, the new company will hold five companies that operate wind power parks,
which are already active or under development, in Lithuania and Estonia. The Articles of Association of Lietuvos Energija Renewables UAB were registered with the Register of Legal Entities on 14 January 2019. On 28 March 2019, the share purchase and sale agreements were signed regarding the transfer of $100 \%$ of shares of the Company's subsidiaries developing projects on renewable energy resources to Lietuvos Energija Renewables UAB. Upon the transfer of shares of the renewable energy The shares of the renewable energy companies are transferred for the carrying amount of investments in shares and the related liabilities, therefore the impact of the transfer of shares on the financial performance of the Company and the Group is neutral.

On 29 January 2019, the sitting of the shareholders was held where it was decided to approve the reorganisation of Lietuvos Energijos Tiekimas UAB and Energijos Tiekimas UAB by merging Energijos

Tiekimas UAB to Lietuvos Energijos Tiekimas UAB. On 13 February 2019, the reorganisation terms of
Lietuvos Energijos Tiekimas UAB and Energijos Tiekimas UAB were announced.
On 29 January 2019, the Company signed the guarantee agreement with Swedbank Lizingas UAB, assumed under finance lease contracts are secured.

On 29 January 2019, the Company signed the new credit agreement with SEB bankas AB, based on which the Company is able to borrow EUR 100 million. The repayment term in 2021

On 30 January 2019, the new version of the Articles of Association of the Group's company Vilniaus Kogeneracinė Jėgainė UAB related to increase in share capital was registered with the Register of

On 14 January 2019, a decision was passed to increase the share capital of the Group's company Vini K Kogen 52300 thousand. The initial contribution of FUR 4000 thousand was paid by the Company in cash on 23 January 2019. The Company also made a noncash contribution amounting to EUR 386 thousand (business consultations relating to engineering and construction preparatory works for Vilnius co-generation power plant). The remaining unpaid part of subscribed shares needs to be paid by the Company within 12 months from the date of signing of the share subscription agreement (22 January 2019)

On 11 February 2019, the Ministry of Finance of the Republic of Lithuania transferred to the Group

 project of the public limited liabilty company Lietuvos Elektrine (Lithuanian Power Plant) (the rights and obligations of which were taken over by the Company) in 2005-2009 entitled Installation of low
 by the court of the Great Britain.

On 15 February 2019, the State Property Fund applied to Klaipeda Regional Court for the initiation of bankruptcy proceedings against heat production company based in Klaipéda Geoterma UAB. The Group holds $23.44 \%$ of shares of Geoterma UAB.

The preliminary agreements on the sale of real estate were signed during real estate sale auctions conducted within the Group on 28 February 2019. The total amount of future transactions is EUR

On 12 March 2019, the Company signed the agreement with Lietuvos Energiios Tiekimas UAB for the granting of a long-term loan of EUR 27 million, which is designated for the financing of the acquisition of the public electricity supply business from Energijos Skirstymo Operatorius AB. The repayment date of the loan is 29 March 2024. The agreement does not provide for any other additional obligations (guarantees, suretyship, pledges, etc.) to enforce obligations.

## Reorganisation of subsidiaries

On 1 June 2019, the reorganisation of the Group companies of Lietuvos energijos tiekimas UAB and Energijos Tiekimas UAB was finalised. The companies are reorganised by way of merger - Energijos continues its activities. All the assets, rights and obligations of Energijos Tiekimas UAB were taken
 UAB increased by EUR 26,126 thousand and the investment to Energijos Tiekimas UAB was written
off by the same carrying amount.

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 December 2018

All amounts in EUR thousands unless otherwise stated

## Decrease in share capital

 On 15 April 2019, the Company decided to reduce the authorized capital of the subsidiary NT Valdos UAB from EUR 41,385 thousand to EUR 5,000 thousand by cancelling 1,256,400 ordinary registered is EUR 36,385 thousand. The purpose of the reduction of the authorized capital is the disbursement of funds to shareholders of NT Valdos UAB. The subsidiary disbursed the share capital reduction to the Company during July-September of 2019 and the Company accounted for EUR 213 thousandreversal of investments in subsidiaries impairment. On 5 July 2019, a new version of the Articles of Association of the Subsidiary Company related to the reduction of the authorized capital was registered with the Register of Legal Entities.

## Disposal of subsidiaries

On 28 March 2019, the share purchase and sale agreements were signed regarding the transfer of $100 \%$ of shares of the Company's subsidiaries developing projects on renewable energy resources to Group, the Company's ownership interest in the companies remains unchanged. The shares of the enewable energy companies are transferred for the carrying amount of investments in shares and the related liabilities, therefore the impact of the transfer of shares on the financial position of the Company and the Group is neutral.

The following investments of the Company were divested during the first three quarters of year 2019: | Subsidiary | Disposal date | $\begin{array}{c}\text { Number of shares } \\ \text { disposed }\end{array}$ | $\begin{array}{c}\text { Investment } \\ \text { value, Eur }\end{array}$ | $\begin{array}{c}\text { Amount paid } \\ \text { up* }^{*}\end{array}$ | $\begin{array}{c}\text { Amount not } \\ \text { paid up }\end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | Eurakras UAB As at 28/03/2019 Eurakras UAB

Véjo vatas UAB
Vèjo Vèjo gūsis UAB
VVP Investment UAB

Total:
Guarantees
As at 31 December 2019, the amount lent and borrowed by the Group companies at the Group's cashpool account totalled EUR 225,783 thousand (31 December 2018: EUR 201,012 thousand), including the amount of EUR 171,708 thousand (31 December 2018: EUR 126,304 thousand) lent by EUR 229,226 thousand (31 December 2018: EUR 98,845 thousand).

As at 31 December 2019, amounts withdrawn by Vilniaus kogeneraciné jėgainė UAB from the loan
provided by the European Investment Bank totalled EUR 99,881 thousand ( 31 December 2018: EUR 19,796 thousand).

As at 31 December 2019, amounts withdrawn by Kauno kogeneraciné jėgainė UAB from the Monetary liabilities of Kauno kogeneracine jégaine UAB to the bank under the credit agreement are

NOTES TO THE FINANCIAL STATEMENTS
For the year ended 31 December 2018
All amounts in EUR thousands unless otherwise stated

## Indirectly controlled companies

On 27 May 2019, the Company's subsidiary Ignitis renewables UAB entered into the share purchase and sale agreement regarding the acquisition of $100 \%$ of shares of Pomerania Invall Sp . z o. o. and $100 \%$ indirect shareholding in Pomerania Invall Sp. z o.o., because Ignitis renewables UAB owns $100 \%$ shareholding in Pomerania Invall Sp. z o.o., and the Company owns $100 \%$ shareholding in planned capacity of 94 megawatts (MW). As at 31 December 2019 all rights to the shares ownership are fully controlled Company's subsidiary Ignitis Renewables UAB and overall investment in Pomerania Invall Sp. z o. o. comprised EUR 20,737 thousand. As at 31 December 2019 the investment is fully paid.

## Business restructuring

On 31 December 2019 was completed the reorganisation of the Group companies Verslo aptarnavimo centras UAB and Ignitis grupes paslaugų centras UAB (former Technologiju ir inovaciju centras UAB)2020 Verslo aptarnavimo centras UAB was de-registered from the Register of Legal Entities.

## Business combination

As at 31 December 2019 the Group completed purchase price allocation related to aquisition of Vèjo
 thousand. These intangible assets comprise benefits related to preferential price applied to electricity produced by acquired subsidiaries. No other significant changes made.

## Initial Public Offering

On 4 December 2019 the Company subsidiaries $A B$ Energijos skirstymo operatorius and $A B$ Ignitis gamyba, adopted decisions (i) to delist all shares of $A B$ Energijos skirstymo operatorius and $A B$ Ignitis gamyba from trading on the Nasdaq Vilnius Stock Exchange and (ii) to approve the Company as a and $A B$ Ignitis gamyba that are admitted to trading on the Nasdaq Vilnius Stock Exchange.

On 23 March 2020 the Company from the Ministry of Finance of the Republic of Lithuania ("the Ministry of Finance") has received a letter implementing its sole shareholder's requesting the Company to prepare for an Initial Public Offering (IPO) to choose the period of new shares' emission issue based
on the capital market situation and to make other related actions and documents. The Company should have to prepare for IPO by September 2020.

The letter was submitted in accordance with decisions that were taken on 18 March 2020 by the Government of the Republic of Lithuania and NERC for the Coordination of the Protection of National Security Objects to pass a resolution approving the transformation of Company from a private limited IPO by this resolution the Government also agreed that the Company's share capital would be increased by additional contributions through the issuance of new ordinary registered shares. Share should be publicly distributed in such quantity that after the increase of the authorized capital at leas

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2018

## Financial impact

The potential financial impact on the Group's operations due to the situation (both in Lithuania and the
world) described above and due to Plan adopted by the Government on the implementation of The potential financial impact on the Group's operations due to the situation (both in Lithuania and the
world) described above and due to Plan adopted by the Government on the implementation of
measures to reduce the consequences of COVID 19 are presented below:

Increase in the percentage of bad debts Depending on the duration of the quarantine, the financial impact $\begin{array}{ll}\text { payments: payment delays, arrangements } & \text { the requests of private and business customers for deferral of } \\ \text { on longer debt repayment terms } & \text { payments for electricity and gas distribution and supply, including }\end{array}$
Cash flows from electricity and gas In relation to the Plan, negative impact due to planning to satisty the limit set for deferred payment for the Group's subsidiary UAB
Innitis - EUR 20 million (for private clients EUR 5 million, for lgnitis - EUR Depending on the duration of the quarantine, the financial impact scenarios for the spread of COVID-19 publicly discussed by experts, this should not jeopardize business continuity.
Reasonable or significant assumptions for the date of issue of the financial statements have not been identified.

The negative impact of electricity and gas consumption will potentially affect the business segment, however it partially will be offset by increased electricity consumption in the private clients'
segment. This should not jeopardize business continuity. Reasonable or significant assumptions for the date of issue of the financial statements have not been identified.

Depending on the duration of the quarantine, there could be a risk of project delays due to disruptions of supply chain or due to
appeared risk of infection of critical personnel with COVID 19. The appeared risk of infection of critical personnel with COV investments, however accordingly the planned income earnings and cash flow from operations related to the ongoing project would
be delayed. This should not jeopardize business continuity. Reasonable or significant assumptions for the date of issue of the financial statements have not been identified.

Other resolutions/decisions adopted by the Government regarding the implementation of the Plan did not have a direct impact on the Group's operations. The indirect financial impact cannot be reliably estimated due to the short period that h
the issue of these financial statements.

## Impact on business continuity

n assessing the risks to the Group's going concern, the management has taken into account the uncertainty caused by the COVID 19 outbreak regarding the potential future impact on the Group's perations. The Group's management has assessed the potential disruption of cash flows, services or goods, funding sources, potential reductions in electricity and gas consumption due to the economic

$$
\begin{aligned}
& \text { - Restricted public and private sector activities } \\
& \text { The process of education and childcare and educational activities in all educational institutions are } \\
& \text { stopped } \\
& \text { The work organization of health care institutions, etc. has been established. } \\
& \text { In relation to the emergency situation and quarantine the Parliament of the Republic of Lithuania } \\
& \text { adopted amendments aimed at preserving jobs and helping the population with special urgency. On } \\
& 16 \text { March } 2020 \text { the Government took the decision (Protocol No. } 14 \text { ) and in respect of which concluded } \\
& \text { a Plan for the economic stimulation and the implementation of measures directed to mitigate the } \\
& \text { spread of COVID } 19 \text { (hereinafter "the Plan"). One of the measures for the implementation of the Plan } \\
& \text { is to make possible to defer or arrange in portions the payments for the consumed electricity and } \\
& \text { natural gas to the Group's subsidiary Ignitis UAB. This means that the company UAB Ignitis will directly } \\
& \text { experience delays in customers' payments for services. } \\
& \text { Management of the Group from } 16 \text { March } 2020 \text { instructed all employees of the Group who have the } \\
& \text { ability to work remotely not to go to workplaces in offices, hold meetings through the teleconferencing } \\
& \text { IT programs. The company ensured that all conditions are in place for efficient remote work to } \\
& \text { employees. Employees do not experience any disruptions in the performance of direct functions. } \\
& \text { During the quarantine period, the Group strictly adheres to all recommendations issued by the } \\
& \text { Government regarding the possible threat of COVID } 19 \text {. }
\end{aligned}
$$

## Area affected

[^69]Indirect impact: payments: payment delays, arra gas consumption during the quarantine period and slower recovery
consumption after the period ended

[^70][^71]
## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2018
slowdown, the risk of contingency COVID 19 and delays in ongoing projects using all available information at the time of issuing these financial statements. During assessment the Group did not concern basis of individual Group companies. concern basis of individual Group companies.
Due to the significant outbreak of the quaran
Due to the significant outbreak of the quarantine announced in the Republic of Lithuania and the
duration of the most severe restrictive measures applied in foreign countries during the preparation of duration of the most severe restrictive measures applied in foreign countries during the preparation of of impact on the Group's financial results in 2020 may change, i.e. deteriorate. It is not possible to reasonably estimate the assumptions of the longer-term adverse effect scenario at the date of issue of the financial statements.

## Impact on fair value measurements

At the end of the reporting period, i.e. 31 December 2018, fair value was determined based on market data at that date, based on assumptions that are similar to assumptions that market participants would accept under current market conditions in pricing an asset or liability, including risk assumptions. The Group and the Company made the assumptions using all available information, including information estimate fair values to the extent that appropriate observable data is not available.
The objective of determining fair value is to present the fair value of an asset that reflects conditions at the measurement date, not a future date. Although events occurring after the measurement date may provide information about the assumptions used to determine fair value at the measurement date (particularly those that are not observable), they are adjusted only to the extent that information participants or the Company were aware of this information. In making fair value measurements, the
 were known at the date of the valuation by market participants, i.e. 31 December 2018. The COVID 19 outbreak and the risks associated with it were not taken into account in determining the fair value
 the risk that the carrying amounts of assets and liabilities will be adjusted in the next financial year.

## Impact on the assessment of expected credit losses

In estimating expected credit losses, management is required to consider reasonable information at the reporting date, i.e. 31 December 2018 The Company estimate of expected credit losses as at 31 because COVID 19 was identified in early January of 2020 and a global emergency was announces at 20 January 2020. In estimating expected credit losses at the date of issue of these financial statements, management has reasonably taken into account past events, current conditions and forecast of future economic conditions that were present and known at 31 December 2018. However, might need to be adjusted in the next financial year.

## Impact on the assessment of impairment of assets

The Company assessed the impairment of non-financial assets taking in account all indications of
impairment at the end of the reporting period. Events after the reporting period and information

THE ISSUER

AB "Ignitis grupè"<br>Žvejų str. 14<br>LT-09310, Vilnius<br>Republic of Lithuania

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Republic of Lithuania

2017 and 2018
UAB PricewaterhouseCoopers
J. Jasinskio g. 16B LT-03163, Vilnius
Republic of Lithuania


[^0]:    (1) The dates and times mentioned above and throughout this Prospectus that fall after the date of publication of this Prospectus are indicative only and may be brought forward or extended without further notice. References to times are to EEST unless otherwise stated.
    (2) The Final Offer Price will be announced (i) through the Company's website (https://www.ignitisgrupe.lt/en/investors); (ii) as a press release on Nasdaq Vilnius; and (iii) through the Regulatory Information Service.

[^1]:    Notes:
    (1) Represents the total number of Shares in issue following the issue of the Offer Shares and the Shares represented by the Offer GDRs, and that the total number of such Shares represents approximately 27.8 per cent. of the Enlarged Share Capital.
    (2) The estimated net proceeds receivable by the Company are stated after the deduction of underwriting commissions (including the maximum amount of any discretionary commission, which would be up to EUR 2.4 million to EUR 2.9 million, depending on the Final Offer Price) and other costs and expenses of, and incidental to, Admission and the Offering payable by the Company expected to be approximately EUR 12 million to EUR 15 million (including VAT).
    (3) Assuming the Final Offer Price is set at either the bottom or top of the Offer Price Range, respectively.

[^2]:    1 This is a target only and not a profit forecast. There can be no assurance that the target will be met and it should not be taken as an indication of the Company's expected or actual future results. Accordingly, potential investors should not place any reliance on the target in deciding whether or not to invest in the Company and should not assume that the Company will make any distributions at all, and should decide for themselves whether or not the target is reasonable or achievable.
    2 See footnote 1 above.

[^3]:    3 Based on exchange rate of US\$1 = EUR 0.84.
    4 Based on exchange rate of US\$1 = EUR 0.84 .

[^4]:    Source: Wood Mackenzie

[^5]:    Source: Wood Mackenzie, Eurostat

[^6]:    Source: Wood Mackenzie, company websites

    * Of total biomass, biogas, wind, large hydro, and solar capacity

[^7]:    Source: Wood Mackenzie
    Note:

    1. RES includes hydro, solar, wind and other renewable energy sources.
[^8]:    Source: Wood Mackenzie
    Note:

    1. Include wind, solar and other renewable energy sources.
    2. Hydro is very negligible for Estonia.
[^9]:    Source: Wood Mackenzie, company websites

    * Of total biomass, biogas, wind, large hydro, and solar capacity

[^10]:    Source: Wood Mackenzie
    Note:

    1. Include wind, hydro and other renewable energy sources.
[^11]:    Source: Wood Mackenzie
    Note:
    A: Kiemenai entry point; B: Gas Interconnection Poland-Lithuania; C: Klaipeda LNG terminal

[^12]:    * Part of amounts does not agree with the previously issued statutory financial statements of 2018 due to correction of errors and changes in accounting methods. (See Note 3.3 to the 2018 and 2017 Restated Financial Statements).
    ** Reclassified upon enactment of IFRS 15 as at 1 January 2018 (See Note 2.1 to the 2018 and 2017 Restated Financial Statements).

[^13]:    * Part of amounts does not agree with the previously issued statutory financial statements of 2018 due to correction of errors and changes in accounting methods. (See Note 3.3 to the 2018 and 2017 Restated Financial Statements).
    ** Reclassified upon enactment of IFRS 15 as at 1 January 2018 (See Note 2.1 to the 2018 and 2017 Restated Financial Statements).

[^14]:    * Restated due to correction of errors and changes in accounting methods. (See Note 3.3 to the 2018 and 2017 Restated Financial Statements).
    ** Reclassified upon enactment of IFRS 15 as at 1 January 2018 (See Note 2.1 to the 2018 and 2017 Restated Financial Statements).

[^15]:    * Restated due to correction of error relating to the regulatory activities (See Note 3.3 to the 2018 and 2017 Restated Financial Statements).

[^16]:    * Management adjustments for impairment and write-offs of current and non-current amounts receivables, loans, goods and others

[^17]:    * Management adjustments for impairment and write-offs of current and non-current amounts receivables, loans, goods and others.

[^18]:    * Management adjustments for impairment and write-offs of current and non-current amounts receivables, loans, goods and others.

[^19]:    * Management adjustments for impairment and write-offs of current and non-current amounts receivables, loans, goods and others.

[^20]:    * Excluding liability related to redemption of ESO and GEN shares from non-controlling interest.

[^21]:    * Last 12 months figures for 30 June 2020 refer to the twelve-month period ended 30 June 2020.

[^22]:    5 This is a target only and not a profit forecast. There can be no assurance that the target will be met and it should not be taken as an indication of the Company's expected or actual future results. Accordingly, potential investors should not place any reliance on the target in deciding whether or not to invest in the Company and should not assume that the Company will make any distributions at all, and should decide for themselves whether or not the target is reasonable or achievable.

[^23]:    Note:
    (1) As percentage of gas distributed.

[^24]:    * Calculation of Adjusted EBITDA by individual asset involves the allocation of revenues and expenses to the individual assets, which in turn requires management to make certain allocation assumptions.

[^25]:    Note:
    (1) Completion of the first turbine in 1992 and full completion in 1998.
    (2) Major refurbishment completed in 2010.

[^26]:    Note:
    (1) 12 MW of the Tuuleenergia wind farm's capacity benefits from the FiP scheme while generation from the remaining 6 MW of capacity is sold at market prices without such support.

[^27]:    * Around $50 \%$ municipal waste and around $50 \%$ non-hazardous industrial waste

[^28]:    6 Source: https://www.regula.lt/Puslapiai/naujienos/2019-metai/2019-lapkritis/2019-11-28/patvirtinti-2020-m-elektros-energijos-tarifai-buitiniams-vartotojams.aspx

[^29]:    Note:
    (1) Weighted average of revenue and sold volumes ratio - GSPL indices.

[^30]:    * The Kaunas CHP Plant commenced commercial operations in August 2020 but was still classified as "under construction" as at 30 June 2020.

[^31]:    * Management adjustments were revised due to additional adjustment made by management. For more information, please refer to Note 42 to the 2019 Financial Statements.

    Additionally, the Interim Financial Information, which is included in this Prospectus, contains restated comparative data for the six-month period ended 30 June 2019 due to corrections of accounting errors, reclassifications between items and changes in accounting methods, in relation to:

[^32]:    * The actual operating expenses are operating expenses according to regulatory accounting requirements. The amounts differ from the operating expenses recognised according to IFRS. Major differences between regulatory accounting and financial reporting are recognition of lease expenses (operating expenses according to regulatory accounting requirements vs IFRS 16), recognition of capitalised salaries according to IFRS and expensed upon the regulatory requirements and other.

[^33]:    * Calculation of Adjusted EBITDA by individual asset involves the allocation of revenues and expenses to the individual assets, which in turn requires management to make certain allocation assumptions.
    ** REH - UAB"Ignitis Renewables" (holding).

[^34]:    * Calculation of Adjusted EBITDA by individual asset involves the allocation of revenues and expenses to the individual assets, which in turn requires management to make certain allocation assumptions.

[^35]:    * Calculation of Adjusted EBITDA by individual asset involves the allocation of revenues and expenses to the individual assets, which in turn requires management to make certain allocation assumptions.

[^36]:    * For the definition of "other segments/eliminations", please see paragraph 3 of this Part 7 ("Operating and Financial Review).

[^37]:    * For the definition of "other segments/eliminations", please see paragraph 3 of this Part 7 ("Operating and Financial Review).

[^38]:    * For the definition of "other segments/eliminations", please see paragraph 3 of this Part 7 ("Operating and Financial Review).

[^39]:    * For the definition of "other segments/eliminations", please see paragraph 3 of this Part 7 ("Operating and Financial Review).

[^40]:    * For the definition of "other segments/eliminations", please see paragraph 3 of this Part 7 ("Operating and Financial Review).

[^41]:    * For the definition of "other segments/eliminations", please see paragraph 3 of this Part 7 ("Operating and Financial Review).

[^42]:    7 The revised Renewable Energy Directive (EU) 2018/2001, the revised Energy Efficiency Directive (EU) 2018/2002, the new Governance Regulation (EU) 2018/1999, Energy Performance of Building Directive.
    8 Electricity Directive (EU) 2019/944; Electricity Regulation (EU) 2019/943; Risk-Preparedness Regulation (EU) 2019/941; Regulation for the Agency for the Cooperation of Energy Regulators (ACER) (EU) 2019/942.

[^43]:    in the relevant entity.

[^44]:    The Company/Group derecognises loans receivable and trade receivables when it loses the right to receive contractual cash flows from financial assets.

[^45]:    
    At the commencement date, the Group / Company measures lease liability at the present value of the lease payments that are not paid at that date. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If the interest rate implicit in the lease cannot be readily determined, the Group / Company applies incremental borrowing rate.

[^46]:    Recognition of provision regarding the electricity services related to Public Service Obligation is
    described in Note 2.22 under heading "Regulation of tariffs and profitability".

[^47]:    Revenue from PSO funds

[^48]:    
     price premium payable and amounts receivable for disposal of Litgrid AB shares (Level 3) are

    Fair value is determined on the basis of quoted market prices, discounted cash flow models and option pricing models as appropriate.

    The carrying amount of the Group and the Company's financial assets and financial liabilities
    measured at amortised cost approximated their fair value. except for bond issue debts.
    The bond issue debt of EUR 590,120 thousand (31 December 2018: EUR 588,999 thousand) (Note 23), the fair value of which was equal to EUR 630,732 thousand as at 31 December 2019 (31 financial position at 31 December 2019. The fair value was calculated by discounting future cash flows related to the coupon payments with reference to the interest rate observable in the market and the payment of EUR 300,000 thousand on 14 July 2027, as well as the payment of EUR 300,000 thousand
     əseq 0Z1 se pəu! points interest rate increased by EUR interest rate swap for tenors that is similar to period left until
    redemption of issued bonds. The bond issue debt is attributed to Level 2 of the fair value hierarchy.

[^49]:    
     assets stated at revalued amount.

    2018, the Group performed the revaluation of Buildings and Structures and machinery stated at revalued amount. Revaluations were performed by independent valuers using the cost approach and thousand was recognised. Detailed revaluation results are disclosed in Note 6.

[^50]:    4.8 Deferred payment on disposal of shares of LitGrid AB

[^51]:    4.21 Provisions related to Emission allowances and dismantling of units in

[^52]:    i) The Group company Ignitis Polska Sp. z o. o. based in Poland, participates in electricity trading

[^53]:    . Increase (decrease) in amounts payable, deferred income and advance amounts received, EUR 44.722 thousand.

[^54]:    As at 31 December 2018 the Group accounted for goodwill related to acquisition of subsidiaries Vèjo gūsis UAB EUR 1.487 thousand and Vèjo vatas UAB EUR 1.733 thousand. During 2019 the Group eview fair values of of assets and liabilities acquired in business combination (note 43) and recognized Other intangible assets that comprise right to produce electricity with an incentive rate. Other intangible 3.220 thousand of Goodwill to Other intangible assets and recognizing EUR 260 thousand addition to Other intangible assets.

[^55]:    *Part of amounts do not agree with the financial statements of 2018 due to correction of errors and changes in accounting methods as disclosed in the Note 4.26 and Note 4.27

[^56]:    Management in the table above comprise heads of administration of all subsidiaries and their deputies.

[^57]:    Impact on the assessment of impairment of assets and on the assessment of fair value of assets
    carried at revalued amounts
    The Group assessed the impairment of non-financial assets and fair value of assets, carried at revalued amounts taking into account all indications of impairment at the end of the reporting period. Events after the reporting period and information obtained after the reporting period are taken into
    account in assessing the impairment when they provide additional evidence of those conditions that

[^58]:    LNGT security component

[^59]:    

[^60]:    Revenue from gas-related services: gas balancing services

[^61]:    As at 31 December 2018, the Group and the Company had no significant valid interest rate swaps. Fair values of financial instruments

    The Company's and the Group's derivative financial instruments (Levels 1 and 2), the Company's and
    the Group's equity instruments (Level 1), the Company's and the Group's price premium payable and the Group's equity instruments (Level 1), the Company's and the Group's price premium payable and
    amounts receivable in relation to acquisitions of subsidiaries (Level 3) are measured at fair value.

    Fair value is determined on the basis of quoted market prices, discounted cash flow models and option pricing models as appropriate.

    The carrying amount of the Group's and the Company's financial assets and financial liabilities measured at amortised cost approximated their fair value, except for bond issue debts and debt Operatorius AB.

    The bond issue debt of EUR 588,999 thousand (31 December 2017: EUR 293,981 thousand) (Note 22), the fair value of which was equal to EUR 599,261 thousand as at 31 December 2018 (31 December 2017: EUR 297,680 thousand), was reported in the Company's statement of financial position at 31 December 2018. The fair value was calculated by discounting future cash flows related o the coupon payments with reference to the interest rate observable in the market and the payment of EUR 300,000 thousand on 14 July 2027, as well as the payment of EUR 300,000 thousand on 10
    July 2028. The cash flows were discounted using a discount rate of $1.9 \%$. The bond issue debt is attributed to Level 2 of the fair value hierarchy

[^62]:    PSO fee as an integral part of the distribution service tariff was not identified as a separate performance obligation. The distribution service as a whole, including transmission, distribution and
    PSO was treated as one performance obligation (PSO fee cannot be separated). PSO fee generally

[^63]:    * Restated due to changes in accounting methods as disclosed in Note 3.3.

[^64]:    As at 31 December 2018 and 31 December 2017, the Group did not account for its share of losses of associate Geoterma UAB for 2017, because the total amount of losses accumulated as at 31 to cover these losses. The share of losses not recognised amounted to EUR 438 thousand as at 31 December 2016.

[^65]:    The credit rating of all borrowers is equivalent to the Company's credit rating (BBB + );

[^66]:    For the year ended 31 December 2018
    For the year ended 31 December 2018

[^67]:    In October 2017, the natural person filed a claim with the court against the Varbla municipality (Estonia) requesting the court to annul temporary operation permissions issued to Tuuleenergia OU. Un 11 eplenberith the clainant (natural person) died. On 3 December 2018, Tuuleenergia ou the claimant have no interest in the case. The legal dispute and its impact on the financial statements as

[^68]:    Adjusted EBITDA is calculated by eliminating deviations arising in the activity of gas supply to household customers due to the variance between actual and projected prices for the acquisition price of natural gas, security component and other components established in the calculation methodology
    used by NERC. In 2018, these deviations amounted to EUR 4.6 million (2017: EUR 1.0 million).

    ## Trade in electricity segment

    Adjusted EBITDA is calculated by eliminating the difference between derivatives, booked in the
    statement of the financial position, fair value (Mark to market) and acquisition price - unrealized profit.

[^69]:    Direct impact:

[^70]:    Cash flows related to the risk of delays in
    the development of large infrastructure projects (construction and development of
    new power plants)

[^71]: