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n. No one should purchase or subscribe for any securities in AB "Ignitis grupė" ("Ignitis grupė" or the "Company" and, together with its subsidiaries, the "Group") except on the basis of information in a prospectus in its final form (the "Prospectus") that may be published by the Company in due course in connection with the possible offering and admission of the Company's ordinary shares to trading on the Main Trading List of AB Nasdaq Vilnius ("Nasdaq Vilnius") and of global depositary receipts representing the Company's shares to standard listing segment of the Official List of the Financial Conduct Authority of the United Kingdom (the "FCA") and to trading on the Main Market of the London Stock Exchange plc (the "London Stock Exchange" or "LSE"). Copies of any such Prospectus, if published, will be available at the Company's registered office and, subject to certain access restrictions, through the website of the Company.

#### 4 September 2020

#### AB "Ignitis grupė"

# Announcement of Intention to Publish a Registration Document and Potential Intention to Launch an Initial Public Offering

AB "Ignitis grupe", a leading utility and renewable energy company in the Baltic region, announces that it intends to publish today a registration document (the "Registration Document") that has been submitted for approval to the Bank of Lithuania and is considering, subject to market conditions, proceeding with an Initial Public Offering (the "**IPO**" or the "**Offer**") of the Company's securities. The Company is considering to apply for the admission of the Company's ordinary shares (the "**Shares**") to trading on the Main Trading List of Nasdaq Vilnius and for the admission of global depositary receipts representing the Shares ("**GDRs**") to standard listing segment of the Official List of the FCA and to trading on the Main Market of the London Stock Exchange (the "**Admission**").

## **Ignitis Overview**

- Ignitis grupė is a leading utility and renewable energy group in the Baltic region, with operations in its home markets in Lithuania, Latvia, Estonia, Poland and Finland.
- The Group has transformed into a regional leader in the transition to green energy. Ignitis achieved a 96 per cent reduction in generation-based carbon dioxide emissions between 2015 and 2019. Between 2013 to 2019 Ignitis reduced its net greenhouse gas emissions by 30x, and in 2019 it generated 98% of its power from renewables, with no coal or nuclear generation facilities in its portfolio. The Group is committed to becoming net CO2 neutral by 2050.
- The Group has a large, regulated and long-term contracted profit base giving high visibility into returns and cash flows, with attractive growth opportunities in relation to its green generation business in particular.
- The Group is organised into the following business units:
  - Networks (70% of the Group's adjusted EBITDA in 2019): Ignitis grupė operates the largest networks business in the Baltics, with distribution networks for electricity and gas covering the whole of Lithuania, and reaching 1.8 million customers. The business is fully regulated and generates stable earnings for the Group.
  - Green Generation (17% of the Group's adjusted EBITDA in 2019): with a total capacity of 1.4 GW of operational assets and assets under construction, providing sustainable and profitable growth. Investments in green energy will be the main source of growth in the medium term with the Group targeting 1.6 to 1.8 GW of installed Green Generation capacity by 2023 and 4 GW by 2030.
  - Flexible Generation (8% of the Group's adjusted EBITDA in 2019): provides reliable and flexible power and regulated services to the Lithuanian transmission grid with 1.1 GW of installed gas power generation capacity.
  - Customers & Solutions (4% of the Group's adjusted EBITDA in 2019): consists of a core energy supply and trading business complemented by innovative energy solutions for residential and business customers.
- The Group plays an important role in ensuring the long-term energy security of Lithuania and wider Baltic region, with the Government of Lithuania as a key long-term stakeholder.
- With an established track record in sustainable energy development, Ignitis grupė demonstrates a strong commitment to best-in-class environmental, social and governance ("**ESG**") principles. The Group is governed by a Supervisory Board, with five Independent Members, including the Chairperson, and two Members representing the Ministry of Finance of the Republic of Lithuania, the Company's principal shareholder.

#### Darius Maikštėnas, CEO and Chairman of the Management Board said:

"Benefitting from a large, regulated asset base with high levels of visibility over future earnings, Ignitis grupe has been transformed in recent years into a leading regional utility company. I am particularly proud that the majority of our power generation now comes from renewable sources.

Our ambition is to continue to grow, with installed green generation capacity rising to 1.6 to 1.8 GW by 2023 and 4 GW by 2030. This growth, combined with an increasing range of customer-focused solutions and innovations – from unique remote solar platforms to smart meters and EV charging stations – positions the Group well to meet the region's growing demand for clean energy."

#### Darius Daubaras, Chairman of the Supervisory Board said:

"The Group embodies the rapid modernisation, development and ambition of Lithuania, which since 2012 has been one of the fastest growing economies in the European Union. In just a few short years the Group has become Lithuania's national green energy champion, adhering to the highest international standards – from environmental protection to best practices in corporate governance. With a clear growth strategy built around our four business segments, I am excited about the future for the Group."

#### Vilius Šapoka, Minister of Finance of the Republic of Lithuania said:

"This is an exciting chapter in the development of Lithuania's economy. A potential IPO of the Group would deepen and improve the liquidity of our capital markets, attracting fresh capital into our dynamic economy. It would also provide the investment needed to ensure both Lithuania's and the wider Baltic region's energy security and to help achieve the decarbonisation targets of these countries over the coming decades."

### **Expected Offer Highlights**

Should the Company proceed with an IPO, it is currently expected to have the following features:

- Admission of its Shares to the Main Trading List of Nasdaq Vilnius and admission of its GDRs to the Official List of the FCA and to trading on the London Stock Exchange's main market for listed securities.
- The Offer would be solely comprised of new shares issued.
- Immediately following Admission, the Company intends to have a free float of between 25 percent to 33.33 percent of the Company's issued share capital. The Republic of Lithuania, through the Ministry of Finance, will remain the Company's controlling shareholder with a shareholding of at least 66.67 percent of the Company's issued share capital.
- The Offer would have a retail component for citizens residents of Lithuania, Latvia and Estonia. Any additional details in relation to the potential Offer, together with the updated dividend policy and any changes to corporate governance, remuneration arrangements and relationship with shareholders would be disclosed in an Intention to Float ("**ITF**") announcement and/or the Prospectus, if and when published.

A copy of the Registration Document will be submitted to the public information system "GlobeNewswire" and will be available at <u>https://nasdaqbaltic.com/</u> and <u>https://csf.omxgroup.com/cns-web/oam/Search.action?request\_locale=lt</u> once approved by the Bank of Lithuania. A copy of the Registration Document will also be available on the Ignitis grupe website <u>https://www.ignitisgrupe.lt/en/investors</u> subject to certain access restrictions.

# Key Strengths and Business Highlights

One of the largest utility and renewable energy groups in Lithuania and the Baltic region with a critical role for the region's energy security and decarbonisation

- Lithuania is one of the fastest growing economies in Europe, demonstrating a degree of economic resilience to the COVID-19 pandemic.
- The Group is one of the largest utility and renewable energy groups in the Baltic region, and plays a critical role in the region's energy security and decarbonisation goals, accounting for 57% of total green energy installed capacity in Lithuania.
- The Group is the leading group across Lithuania's energy value chain, with close to 100% market share in distribution networks, and with the largest installed electricity capacity of any energy group in the country (owning 63% of the country's installed capacity).

# Resilient business with highly visible cash flows from regulated or long-term contracted activities

- The Group has amongst the highest shares of regulated or long-term contracted activities in its business mix in the sector. Approximately 87 percent of the Group's adjusted EBITDA in the year ended 31 December 2019 was attributable to either regulated or long-term contracted activities.
- The Networks segment operates under a supportive and predictable regulatory framework, benefiting from a country-wide monopoly and regulated returns with growth in the regulated asset base arising from investments in modernising the network coming from investments in modernisation and expansion.

Attractive growth driven by green energy and distribution network investments

- The Group is well-positioned to capitalise on the growth opportunities presented by the transition to renewable energy in Lithuania and the Group's other target markets.
- Lithuania, Latvia, Estonia and Poland have all adopted energy policies supporting the extensive build-out of renewable generation capacities (with a combined target of an additional 24 GW by 2030), in line with decarbonisation commitments. The opportunity in Lithuania is underpinned by a structural electricity deficit, making the development of new domestic green energy generation assets and synchronisation with the EU grid a national priority to ensure the country's energy security. Poland also represents a key opportunity, as coal generation still represented 86 percent of total electricity generation in 2019 and this is expected to be gradually phased out.
- Strong green energy development platform with track record of success and competitively positioned across the Baltics and Poland.
- The Group is targeting to reach 1.6-1.8 GW of installed green generation capacity by 2023 and 4 GW by 2030.

Strong and disciplined financial profile supporting shareholder returns and resulting in a low cost of capital

- Resilient EBITDA and value-accretive investments in Green Generation and Networks with stable results in H1 2020. Adjusted EBITDA remained stable with an adjusted EBITDA margin of 22.7% in H1 2020 (22.3% in H1 2019), demonstrating the Company's financial resilience in the current market environment.
- The Group maintains a robust capital structure with commitment to an investmentgrade rating (BBB or above) and target leverage of Net Debt / EBITDA < 5.0x (H1 2020: LTM Net Debt / EBITDA of 4.05x, LTM Net Debt / Adj. EBITDA of 3.94x).
- Targets high single-digit to low double-digit levered equity returns for investments
- Fixed starting dividend level set at EUR 85 million for the year ending 31 December 2020 and minimum annual dividend growth rate set at 3 percent going forward.\*

\* This is a target only and not a profit forecast. There can be no assurance that the target will be met and it should not be taken as an indication of the Company's expected or actual future results. Accordingly, potential investors should not place any reliance on the target in deciding whether or not to invest in the Company and should not assume that the Company will make any distributions at all, and should decide for themselves whether or not the target is reasonable or achievable.

Experienced management team with track record of building a sustainable energy platform

- Led by an experienced senior management team, the Group has established a significant track record in sustainable energy development, while at the same time demonstrating a commitment to best-in-class governance and ESG principles.
- The Group's transformation to a leading green energy producer was supported in 2015 by the initiation of the Group's two waste-to-energy/biomass CHP plant projects in Lithuania (with total investments of approximately EUR 500 million), one of which has now been completed and the other of which is nearing completion.
- This was followed in 2016 by the acquisition of the Group's first two wind farms (in Lithuania and Estonia). In line with the Group's strategy of increasing green generation capacities, the Group acquired two additional wind farms in 2018 and in the same year acquired the development project for the wind farm project in Mažeikiai, Lithuania (one of the largest wind farm projects in Lithuania). This was followed in 2019 by the commencement of construction of the Group's first wind farm in Poland (94 MW), now nearing completion.
- The Group has also successfully completed two green bond issuances (in 2017 and 2018), with the 2017 bond being awarded the Green Bond Pioneer award by the Climate Bonds Initiative.
- Since 2016, the Company earned the highest possible A+ rating in the Governance index and was declared the leader in corporate governance in the corporate category.

## **Dividend Policy**

Pursuant to the Company's dividend policy, which comes into force upon publication of the Resolution of the Government of the Republic of Lithuania of 2 September 2020 "*On Dividends Paid by AB "Ignitis grupe*", dividends paid by the Company will be decided based on a fixed starting level plus a minimum annual growth rate:

• The fixed starting dividend level was set at EUR 85 million for the year ending 31 December 2020 and the minimum annual dividend growth rate was set at a minimum of 3 percent\* going forwards.

In line with the fixed starting dividend level of EUR 85 million, a dividend of EUR 42 million for the first half of 2020 was proposed for declaration by the Management Board on 3 September 2020, subject to the coming into force of the Company's dividend policy, and will be paid to the Principal Shareholder, subject to approval by the Principal Shareholder (as the sole shareholder of the Company). The Company intends to declare a dividend of EUR 43 million\* for the second half of 2020, for payment in the first half of 2021, is expected to be paid in the first half of 2021, subject to, among other matters, approval at the Company's Annual General Meeting, financial results for the year ending 31 December 2020 and other factors.

\* The minimum annual dividend growth rate and dividend target are targets only and not a profit forecast. There can be no assurance that these targets will be met and they should not be taken as an indication of the Company's or the Group's expected or actual future results. Accordingly, recipients of this announcement should not place any reliance on the targets and should not assume that the Company will make any distributions at all and should decide for themselves whether or not these targets are reasonable or achievable.

#### **Group Strategy**

The Group's current long-term strategy (the "**Strategy**") is focused on creating a sustainable future by continuing to grow renewables, ensure resilience and flexibility of the energy system, enable energy transition and evolution and capture growth opportunities. The Strategy includes the following key components:

- Creating a sustainable future.
- Growing renewables to meet regional energy commitments.
- Ensuring the resilience and flexibility of the energy system and enabling energy transition and evolution.
- Capturing growth opportunities and developing innovative solutions to make life easier and more energy smart.
- Operating with a transparent, effective and strong governance model.
- Maintaining its focus on financial discipline.

In June 2020 Ignitis Group announced its 2020-2023 strategic plan, the first phase of its roadmap to deliver on its longer-term 2030 ambitions. The strategy aligns the Group with the United Nations' Sustainable Development Goals and commits it to reduce net  $CO_2$  emissions to zero by 2050. Key elements of the 2020-23 strategy include:

• Investing €1.7-2.0 billion through 2023 across the Group's business segments, in particular expanding green power generation and improving Networks.

- Increasing installed Green Generation capacity from 1.1 GW currently to 1.6 to 1.8 GW by 2023.
- Installing between 1.1 and 1.2 million smart meters by 2023, through the Networks segment.
- Reducing the SAIFI quality indicator for the electricity distribution network to between 1.09 and 1.11 interruptions per customer by 2023 (compared to 1.31 in 2019).
- Maintaining the Group's market-leading position for the provision of regulated services to the TSO in Lithuania.
- Attractive investments targeting levered equity IRR of high single to low double digit.
- Maintenance of investment grade rating at BBB or above.
- Maintaining a net debt to EBITDA ratio of less than 5x.

Growing its presence regionally remains a priority for the Group, which has already established a strong position in its home markets of Lithuania, Latvia, Estonia, Poland and Finland. The Group continues to explore new opportunities in these countries to support the energy transition, particularly through green generation including onshore and offshore wind, waste to energy, hydro power, biomass or solar technologies.

The Group's strategy is aligned with the targets of Lithuania's National Energy Independence Strategy. This includes the adoption of smart metering, innovative technologies and the digitisation of the Lithuanian energy sector, as well as the development of additional green energy generation capacity and synchronisation with continental European energy grids. By continuing to modernise networks and maintain flexible generation capacity, the Group stands by its commitment to ensure resilience and flexibility of the energy system while supporting the energy transition.

#### **Bank syndicate supporting the IPO**

The Company has engaged J.P Morgan Securities plc ("J.P.Morgan"), Morgan Stanley & Co. International plc ("Morgan Stanley"), Swedbank AB (in cooperation with Kepler Cheuvreux S.A.) ("Swedbank") and UBS Europe SE ("UBS) to act as Joint Global Coordinators and Joint Bookrunners and BofA Securities Europe SA ("BofA Securities") to act as Joint Bookrunner in the event the IPO proceeds.

Access to supplemental information for bona-fide, unconnected research analysts: Unconnected sell side research analysts can obtain additional information by requesting access (subject to approval). Please contact Investor Relations if you would like to receive access to the information.

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# About AB "Ignitis grupė"

AB "Ignitis grupė" (www.ignitisgrupe.lt/) is a leading utility and renewable energy company in the Baltic region. Its core business is focused on operating electricity and gas distribution Networks, and managing and developing its Green Generation portfolio. The Group also manages strategically important Flexible Generation assets and provides Customers and Solutions services, including the supply of electricity and gas, solar, e-mobility, improved energy efficiency, and innovative energy solutions for households and businesses.

# AB "Ignitis grupė" Key Performance Indicators and Financial Information

The following key metrics are monitored by AB "Ignitis grupe" to assess the financial and operating performance of its business.

# **Key Operating Indicators**

		Year ended 31 December			Six months ended 30 June	
		2017	2018	2019	2019	2020
Electricity						
Electricity distributed	TWh	9.22	9.59	9.55	4.81	4.69
Electricity generated	TWh	1.28	1.01	1.06	0.47	0.95
Green share of generation	%	89.11%	93.35%	97.67%	97.95%	63.16%
Green electricity generated	TWh	1.14	0.95	1.04	0.46	0.60
Green Generation capacity	MW	1,159	1,256	1,350	1,350	1,350
Green Generation installed capacity	MW	1,043	1,077	1,077	1,077	1,077
Green Generation projects under construction	MW	116	179	273	273	273
Electricity sales in retail market	TWh	5.43	5.91	5.86	2.88	3.32
Republic of Lithuania	TWh	4.78	5.22	5.03	2.47	2.88
Republic of Latvia	TWh	0.66	0.69	0.83	0.41	0.44
Other	TWh	0	0	0	0	0.01
Electricity sales in wholesale market	TWh	0	0.70	4.71	2.26	1.22
New connection points and upgrades	units	29,640	30,976	40,151	19,025	18,246
SAIDI	min.	137.83	81.37	91.79	51.26	179.23
SAIFI	units	1.32	1.14	1.31	0.63	0.87
Gas						
Gas distributed	TWh	7.37	7.60	6.97	3.80	3.59
Gas sales	TWh	11.47	11.33	9.83	5.02	7.24
New connection points and upgrades	units	12,531	14,741	11,793	5,850	4,030
SAIDI	min.	1.16	0.61	1.25	0.68	0.24
SAIFI	units	0.007	0.006	0.008	0.005	0.003
Heat						
Heat capacity	MWth	339	339	339	339	339
Heat installed capacity	MWth	40	40	40	40	40
Heat project under construction	MWth	299	299	299	299	299
Heat generated	MWth	0.11	0.10	0.09	0.06	0.15

## **Key Financial Indicators**

		Year ended 31 December (unaudited)			Six months end (unaudi	
		2017	2018	2019	2019	2020
Revenue	EURm	1,100.8	1,070.1	1,090.6	557.9	590.9
Networks	EURm	459.1	381.2	413.8	208.5	236.1
Green Generation	EURm	62.3	78.3	83.3	36.0	39.5
Flexible Generation	EURm	49.5	68.0	79.7	47.4	38.5
Customers and Solutions	EURm	501.8	525.3	502.9	261.5	272.7
Other segments/eliminations	EURm	28.2	17.1	10.9	4.5	4.1
EBITDA	EURm	227.2	145.3	206.8	105.0	149.8
Networks	EURm	145.1	121.0	134.1	70.6	96.1
Green Generation	EURm	36.1	40.8	42.9	24.0	23.8
Flexible Generation	EURm	42.1	17.4	38.2	26.0	7.7
Customers and Solutions	EURm	(0.8)	(31.2)	(10.1)	(16.3)	25.0
Other segments/eliminations	EURm	4.7	(2.7)	1.7	0.8	(2.8)
Adjusted EBITDA	EURm	238.2	221.3	259.6	129.9	129.1
Networks	EURm	150.9	168.8	180.5	88.2	96.7
Green Generation	EURm	36.1	38.1	43.4	24.0	23.8
Flexible Generation	EURm	24.5	13.3	22.0	11.9	11.7
Customers and Solutions	EURm	21.2	6.7	10.7	2.9	(1.8)
Other segments/eliminations	EURm	5.5	(5.6)	3.0	2.9	(1.3)
EBIT	EURm	97.1	(20.4)	82.8	46.0	93.4
Networks	EURm	90.0	9.3	44.2	28.3	47.0
Green Generation	EURm	25.6	30.0	30.2	17.6	17.5
Flexible Generation	EURm	(5.4)	14.2	25.9	19.7	2.4
Customers and Solutions	EURm	(2.1)	(32.3)	(17.0)	(17.0)	21.8
Other segments/eliminations	EURm	(10.8)	(41.5)	(0.6)	(2.6)	4.8

		Year ended 31 December (unaudited)			Six months end (unaudi	
		2017	2018	2019	2019	2020
Adjusted EBIT	EURm	150.8	133.6	149.7	75.4	74.6
Networks	EURm	100.7	111.5	98.9	48.1	55.8
Green Generation	EURm	25.6	27.3	30.7	17.6	17.5
Flexible Generation	EURm	7.1	1.7	10.4	6.1	6.0
Customers and Solutions	EURm	19.9	5.5	3.8	2.2	(5.0)
Other segments/eliminations	EURm	(2.4)	(12.3)	5.9	1.4	0.3
Other segments/eminiations	LUKII	(2.4)	(12.3)	5.9	1.4	0.5
Investments	EURm	260.1	418.3	453.2	207.9	187.1
Networks	EURm	226.6	270.4	179.0	95.6	49.3
Green Generation	EURm	11.2	138.2	253.9	107.5	130.4
Flexible Generation	EURm	0.8	2.2	0.5	0.2	0.3
Customers and Solutions	EURm	1.2	0.8	3.2	1.3	0.9
Other segments/eliminations	EURm	20.3	6.7	16.7	3.3	6.2
Investments (excl. grants and		232.6	369.2	362.7	174.5	158.2
investments covered by customers)	EURm					
Networks	EURm	206.4	242.4	149.2	83.3	36.1
Green Generation	EURm	3.9	117.1	193.1	86.4	114.9
Flexible Generation	EURm	0.8	2.2	0.5	0.2	0.3
Customers and Solutions	EURm	1.2	0.8	3.2	1.3	0.9
Other segments/eliminations	EURm	20.3	6.7	16.7	3.3	6.2
FCF	EURm	(62.8)	(205.3)	(206.2)	(62.4)	(9.5)
Networks	EURm	(63.2)	(152.0)	(46.2)	(29.7)	33.2
Green Generation	EURm	18.8	(59.6)	(158.8)	(62.9)	(88.6)
Flexible Generation	EURm	32.8	27.7	12.6	17.0	22.8
Customers and Solutions	EURm	(49.6)	(54.1)	(21.6)	(6.4)	36.5
Other segments/eliminations	EURm	(1.7)	32.8	7.9	19.7	(13.5)
Net profit	EURm	93.5	(22.0)	59.0	28.8	71.9
Adjusted net profit	EURm	126.126.7	99.0	106.0	52.7	54.6

		As at 31 December (unaudited)			As at 30 June (unaudited)
		2017	2018	2019	2020
Gross debt	EURm	614.1	864.5	1,098.3	1,302.4
Net debt	EURm	442.3	736.0	966.5	1,019.2
Net debt/EBITDA of last twelve	times				4.05
months		1.95	5.07	4.67	
Net debt/Adjusted EBITDA of last	times				3.94
twelve months		1.86	3.33	3.72	
FFO of last twelve months / net debt	%	48.5%	17.6%	19.6%	22.5%
ROE of last twelve months	%	7.0%	(1.7)%	4.4%	7.7%
Adjusted ROE of last twelve months	%	9.5%	7.5%	8.0%	8.1%
ROCE of last twelve months	%	5.7%	(1.1)%	3.8%	5.8%
Adjusted ROCE of last twelve months	%	8.8%	7.0%	6.9%	6.6%

Set out below is a description of the key financial indicators used by the Group:

### **Non-IFRS Financial Measures**

Please refer to the Registration Document, which will be available in electronic form from AB "Ignitis grupė"'s website (www.ignitisgrupe.lt/), once approved by the FCA and subject to certain access restrictions, for further details on non-IFRS measures.

#### EBITDA, Adjusted EBITDA, Adjusted EBITDA margin, EBIT and Adjusted EBIT

EBITDA is presented, for each period, as revenue less operating expenses, plus depreciation and amortisation expenses, expenses on revaluation and provisions from emission allowances, impairment expenses of non-current assets and write-off expenses of non-current assets, in each case as defined and presented in the respective Financial Statements and notes thereto.

Adjusted EBITDA is EBITDA further adjusted for temporary regulatory differences, temporary fluctuations in fair value of electricity and gas derivatives, cash effect of new connection points and upgrades, impairments and write-offs of current and non-current amounts receivables, loans, goods and others, gains or losses from disposal of non-current

assets, and/or non-cash, and/or related to other periods, and/or non-related to the main activities of the Group, in each case as defined and presented in the respective Financial Statements and notes thereto.

Adjusted EBITDA margin represents adjusted EBITDA divided by revenue and management adjustments (for revenue) and is used to measure the Group's profitability.

EBIT is presented, for each period, as revenue less operating expenses, in each case as defined and presented in the respective Financial Statements and notes thereto. Adjusted EBIT is presented, for each period, as adjusted EBITDA less depreciation and amortisation expenses.

## **Adjusted Net Profit**

Adjusted net profit is presented, for each period, as adjusted EBIT less impairment and write-offs of property, plant and equipment, impairment and write-offs of current and noncurrent amounts receivables, loans, goods and others, finance costs, result of the revaluation and closing of derivative financial instruments and income tax expenses, plus revaluation of emission allowances and finance income.

# Investments and Investments Excluding Grants and Investments Covered by Customers

Investments consist of additions of property, plant and equipment, intangible assets, assets acquired through the acquisition of subsidiaries, other financial assets and investment property.

Investments excluding grants and investments covered by customers consist of Investments, excluding subsidies and investments covered by customers of new customers connections and upgrades as well as transfers of electricity equipment.

# FFO and FFO to Net Debt

FFO consists of EBITDA, plus interest received, less interest paid, and less income tax paid.

FFO to net debt consists of FFO divided by net debt and is used to measure the ability to pay off debt from the results of regular activities.

# Net Working Capital

Net Working Capital consists of current assets and liabilities and prepayments for property, plant and equipment, excluding non-current assets and liabilities of assets held for sale, cash and cash equivalents, other financial assets, gross debt items, prepaid and payable income tax, other current assets, which are mainly derivative financial instruments, current provision, amounts receivable on disposal of property plant and equipment.

# FCF

FCF represents FFO (as reconciled above), plus grants received and proceeds from sale of property, plant and equipment and intangible assets, minus investments and change in net working capital.

# Gross Debt, Net Debt, Net Debt to EBITDA and Net Debt to Adjusted EBITDA

Gross debt consists of total borrowings and lease liabilities.

Net debt consists of gross debt less cash and cash equivalents and term deposits.

Net debt to EBITDA represents net debt divided by EBITDA and is used to measure the Group's ability to repay its debt from the profit earned.

Net debt to adjusted EBITDA represents net debt divided by adjusted EBITDA and is used to measure the Group's ability to repay its debt from the profit earned.

#### **ROE and Adjusted ROE**

ROE represents net profit/(loss) of last 12 months divided by the average of equity (calculated based on the average of equity at the beginning and the equity as of end of the reporting period).

Adjusted ROE is presented, for each period, as adjusted net profit of last 12 months divided by the average of equity calculated as described in paragraph above.

#### **ROCE and Adjusted ROCE**

ROCE represents EBIT divided by the average of net debt at the beginning and end of the reporting period plus average equity at the beginning and end of the reporting period and is used to measure how well the Group utilises its capital employed to generate profit.

Adjusted ROCE is presented, for each period, as adjusted EBIT divided by the average of net debt at the beginning and end of the reporting period plus average equity at the beginning and end of the reporting period.

## **Consolidated Statement of Financial Position**

		As at 31 December (audited)		As at 30 June (unaudited)
		2018		
	2017	(restated)	2019	2020
		(EUR in mil	lion)	
ASSETS				
Non-current assets				
Intangible assets	36.4	106.3	142.7	143.6
Property, plant and equipment	1,761.1	2,091.4	2,347.8	2,485.6
Right-of-use assets	-	-	61.0	62.1
Prepayments for non-current assets	21.9	23.6	27.8	0.2
Investment property	14.9	6.5	5.5	5.1
Non-current receivables	170.5	160.6	165.0	173.5
Other financial assets	0.4	2.0	3.7	4.1
Other non-current assets	3.2	6.1	5.1	5.1
Deferred tax assets	7.1	14.5	11.8	8.6
Total non-current assets	2,015.5	2,411.0	2,770.6	2,887.9
Current assets				
Inventories	56.9	43.1	46.6	26.2
Prepayments and deferred expenses	38.1	30.7	50.5	38.9
Trade receivables	112.6	143.1	117.9	117.4
Other receivables	27.8	25.4	31.8	34.7
Other current assets	1.1	2.1	5.8	2.1
Prepaid income tax	2.1	4.2	2.4	0.2
Other financial assets	-	0.7	-	-
Cash and cash equivalents	171.8	127.8	131.8	283.3
	410.3	377.2	386.9	502.9
Assets held for sale	79.3	65.7	40.6	9.7
Total current assets	489.6	442.9	427.5	512.5
TOTAL ASSETS	2,505.1	2,853.9	3,198.1	3,400.4

		As at 31 December (audited)		As at 30 June (unaudited)
	2017	2018		
	(restated)	(restated)	2019	2020
		(EUR in mil	llion)	
EQUITY AND LIABILITIES Equity				
Issued capital	1,212.2	1,212.2	1,212.2	1,212.2
Reserves	99.4	212.8	259.7	265.0
Retained earnings (deficit)	(13.7)	(170.0)	(172.2)	(141.8))
Equity attributable to equity holders of the parent	1,297.8	1,255.0	1,299.6	1,1,335.3
Non-controlling interests	45.8	47.6	49.0	2.5
Total equity	1,343.6	1,302.5	1,348.6	1,337.88
Liabilities Non-current liabilities				
Non-current loans and bonds	480.1	735.4	821.9	1,228.2
Non-current lease liabilities	0.2	14.3	33.8	26.4
Grants and subsidies	200.3	208.9	267.9	282.3

Deferred income tax liabilities	36.0	36.4	38.4	44.8
Provisions	7.4	35.4	35.6	37.1
Deferred income	54.5	136.4	151.9	157.4
Other non-current amounts payable and liabilities	1.9	1.8	0.9	0.8
Total non-current liabilities	780.3	1,168.7	1,350.5	1,776.8
Current liabilities			<u> </u>	
Current portion of non-current loans	119.6	61.8	37.5	21.2
Current loans	14.1	47.7	196.7	11.9
Lease liabilities	0.1	5.2	8.4	14.8
Trade payables	98.3	93.2	78.6	54.5
Advances received	27.8	49.8	51.7	39.1
Income tax payable	3.7	4.5	6.2	5.5
Provisions	2.5	5.6	19.8	16.1
Deferred income	5.2	9.1	9.7	10.1
Other current amounts payable and liabilities	109.4	102.7	85.0	109.3
	380.8	379.7	493.7	282.5
Liabilities directly associated with the assets held		• •		
for sale	0.3	3.0	5.3	3.2
Total current liabilities	381.1	382.7	499.0	285.8
Total liabilities	1,161.4	1,551.4	1,849.5	2,062.6
TOTAL EQUITY AND LIABILITIES	2,505.1	2,853.9	3,198.1	3,400.4

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

	For the year ended 31 December (audited)			For the six months ended 30 June (unaudited)		
-		2018		2019	tea)	
	2017	(restated)	2019	(restated)	2020	
-	2017	(restuted)	(EUR in million)	(restated)	2020	
Revenue from contracts with customers	1.081.2	1.024.3	1,079.3	556.8	588.3	
Other income	1,001.2	45.8	11.3	1.1	2.6	
	1,100.8	1,070.1	1,090.6	557.9	590.9	
Operating expenses	1,100.0	1,070.1	1,090.0	557.9	590.9	
Purchases of electricity, gas for trade and						
related services	(712.3)	(768.5)	(711.7)	(368.6)	(344.0)	
Purchases of gas and heavy fuel oil	(28.2)	(26.5)	(23.0)	(12.0)	(16.7)	
Depreciation and amortisation	(87.4)	(87.7)	(109.9)	(54.4)	(54.5)	
Salaries and related expenses	(81.3)	(79.7)	(87.0)	(41.9)	(49.7)	
Repair and maintenance expenses	(21.3)	(21.2)	(29.8)	(15.3)	(11.2)	
Revaluation of property, plant and equipment	(7.1)	(67.7)	(0.8)	-	(11.2)	
Impairment/reversal of impairment of amounts	(,)	(0,)	(0.0)			
receivable and loans	1.0	(9.9)	0.2	1.1	(0.8)	
Impairment of property, plant and equipment	(33.4)	(3.2)	(8.7)	(2.3)	(0.7)	
Other expenses	(33.7)	(26.1)	(37.2)	(18.4)	(19.8)	
Fotal operating expenses	(1,003.7)	(1,090.5)	(1,007.8)	(511.8)	(497.5)	
Finance income	2.2	1.6	2.2	1.3	1.0	
Finance expenses	(9.1)	(14.9)	(18.8)	(9.9)	(10.2)	
Results of the revaluation and closing of	().1)	(14.5)	(10.0)	().))	(10.2)	
derivative financial instruments	-	(0.6)	-	-	-	
Profit/(loss) before tax	90.2	(34.2	66.2	37.5	84.2	
Current year income tax (expenses)/benefit	(2.7)	(4.6)	(6.7)	(4.6)	(5.5)	
Deferred income tax (expenses)/benefit	6.0	16.9	(0.4)	(4.0)	(6.8)	
Net profit (loss)	93.5	(22.0)	59.0	28.8	71.9	
Attributable to:	75.5	(22.0)	59.0	20.0	/10	
	89.1	(22.4)	56.7	27.2	72.4	
Equity holders of the parent Non-controlling interests	4.4	(22.4)	2.3	1.6	(0.4)	
C C	4.4	0.5	2.3	1.0	(0.4)	
Other comprehensive income (loss) Items that will not be reclassified to profit or						
loss						
Revaluation of property, plant and equipment,	~ ~				<u>.</u>	
net of deferred income tax effect	0.3	103.9	(0.0)	-	0.1	
Revaluation of Emission allowances	-	19.2	0.7	2.9	3.8	
Recalculation of the defined benefit plan	(0.2)	0.1	(0.0)	(0.2)	0.3	
bigation, net of deferred income tax	(0.2)	0.1	(0.0)	(0.2)	0.5	
Items that will not be reclassified to profit or	0.1	123.2	0.7	2.7	4.3	
oss in subsequent periods, total (tems that may be reclassified to profit or	0.1	123.2	0.7	2.1	4.3	
oss in subsequent periods, total						
Exchange differences on translation of foreign						
operations into the Group's presentation						
currency	(0.0)	(0.0)	(0.0)	0.0	(1.8)	
Items that may be reclassified to profit or	(0.0)	(0.0)	(0.0)	0.0	(1.0)	
loss in subsequent periods, total	(0.0)	(0.0)	(0.0)	0.0	(1.8)	
Total other comprehensive income (loss)	0.1	123.2	0.7	2.8	2.5	
		13			210	

Total comprehensive income (loss) for the period	93.6	101.2	59.7	31.6	74.4
Attributable to:					
Equity holders of the parent	89.2	95.0	57.4	29.9	74.8
Non-controlling interests	4.4	6.3	2.3	1.7	(0.3)

## **Consolidated Statement of Cash Flows**

	For the year ended 31 December (audited)			For the six months ended 30 June (unaudited)		
	2017	2018	_	2019		
	(restated)	(restated)	2019	(restated)	2020	
			(EUR million)			
<b>Cash flows from (to) operating activities</b> Net profit (loss)	93.5	(22.0)	59.0	28.8	71.9	
Adjustments to non-cash items:						
Depreciation and amortisation expenses	107.6	96.9	118.9	57.8	59.1	
Impairment of property, plant and equipment	106.3	3.2	8.7	2.3	0.9	
Grants designated for property, plant and						
equipment in respect of which impairment						
and/or revaluation was recognised	(72.9)	(10.0)	-	-	-	
Revaluation of property, plant and equipment	(1.4)	76.6	0.8	(0.1)	(0.1)	
Revaluation of investment property	3.9	-	-	0.3	0.1	
Revaluation of derivatives	(2.2)	(0.4)	(0.7)	0.7	3.9	
Impairment/reversal of impairment of financial						
assets	(1.0)	9.9	(0.2)	(1.1)	1.1	
Income tax expenses	(3.3)	(12.3)	7.2	8.6	12.3	
(Depreciation) of grants	(20.2)	(9.3)	(9.0)	(4.7)	(4.6)	
Increase (decrease) in provisions	(5.9)	2.5	5.0	(2.4)	4.6	
Inventory impairment allowance/(reversal)	(0.1)	(0.7)	0.0	0.0	(0.4)	
Expenses/(income) of revaluation of emission						
allowances	(2.3)	(8.9)	0.4	0.2	(0.3)	
Emission allowances utilised	0.9	0.9	0.9	1.0	(0.2)	
Elimination of results of investing activities:						
(Gain)/loss on disposal and/or write-off of						
property, plant and equipment	2.3	0.5	3.2	1.8	1.0	
(Gain) loss on disposal of investments in						
subsidiaries and associates	(0.4)	-	-	-	-	
Other (income)/expenses of investing activities	-	0.1	-	-	(0.2)	
Elimination of results of financing activities:						
- Interest income	(1.5)	(1.4)	(1.5)	(1.2)	(0.1)	
- Interest expense	7.9	12.4	15.3	7.7	8.5	
- Other (income)/expenses of financing						
activities	0.6	2.3	2.9	2.1	0.9	
Changes in working capital:						
(Increase) decrease in trade receivables and						
other amounts receivable	3.7	(21.6)	10.4	54.1	5.8	
(Increase) decrease in inventories, prepayments						
and other current assets	(55.7)	18.9	(21.5)	(1.5)	32.6	
Increase (decrease) in amounts payable,	</td <td></td> <td>· · · /</td> <td></td> <td></td>		· · · /			
deferred income and advance amounts received	(15.6)	47.3	(17.8)	(52.1)	(32.3)	
Income tax (paid)	(9.7)	(6.3)	(4.6)	(1.8)	(6.4)	
	1047	180 5	188.0	100 /	150.0	
Net cash flows from (to) operating activities	134.6	178.5	177.2	100.6	158.0	

	For the year ended 31 December (audited)			For the six months ended 30 June (unaudited)		
-	2017	2018 (restated)	2019	2019 (restated)	2020	
-			(EUR million)			
Cash flows from (to) investment activities						
(Purchase) of property, plant and equipment and						
intangible assets	(232.5)	(416.2)	(428.2)	(189.8)	(161.9)	
Proceeds from sale of property, plant and						
equipment and intangible assets	5.5	48.2	39.5	25.7	2.7	
Loan repayments received	34.8	-	-	-	0.4	
Acquisition of investments in subsidiaries	-	(23.5)	(28.0)	(27.7)	-	
Disposal of investments in subsidiaries	0.1	-	-	-	-	
Grants received	7.8	25.5	64.0	25.6	17.5	
Interest received	1.5	1.1	1.1	0.0	-	
Other increases (decreases) in cash flows from	-	(1.6)	4.2	(1.1)	_	
investing activities	(192.0)				(141.2)	
Net cash nows from (to) investing activities	(182.9)	(366.5)	(347.3)	(167.3)	(141.3)	
Cash flows from (to) financing activities						
Loans received	97.3	57.8	130.9	63.1	116.4	
Issue of bonds	293.8	294.3	-	-	295.7	
Repayments of borrowings	(284.9)	(155.4)	(70.4)	(30.7)	(22.5)	
Lease payments	(0.2)	(0.5)	(7.4)	(3.2)	(5.4)	
Interest paid	(4.4)	(10.4)	(14.1)	(1.4)	(1.9)	
Dividends paid	(65.4)	(80.6)	(13.9)	(13.3)	(30.5)	
Increase in issued capital of Kauno						
kogeneracinè jègainè UAB	-	7.8	-	-	-	
Equity acquisition from non-controlling interest	(4.3)	-	-	-	(25.7)	
Result of the closing of derivative financial						
instruments	(1.1)	(0.6)	-		-	
Net cash flows from (to) financing activities	30.9	112.4	25.1	14.5	326.0	
Increase (decrease) in cash and cash						
equivalents (including overdraft)	(17.5)	(75.5)	(145.0)	(52.2)	342.7	
Cash and cash equivalents (including overdraft)	(11.2)	(10.0)	(140.0)	(02.2)	0-12.17	
at the beginning of the period	178.6	161.1	85.6	85.6	(59.5)	
Cash and cash equivalents (including events) of the and of $verticat(1)$	161.1	85.6	(59.5)	33.3	283.3	
overdraft) at the end of period <sup>(1)</sup>	101.1	05.0	(37.3)	33.3	205.5	

#### Note:

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown under liabilities within current borrowings in the statement of financial position.

#### Supervisory Board

The supervisory board of the Company (the "Supervisory Board") is chaired by Darius Daubaras and consists of Darius Daubaras as an Independent Member, Daiva Lubinskaitė-Trainauskienė as an Independent Member, Andrius Pranckevičius as an Independent Member, Aušra Vičkačkienė as a Member and Daiva Kamarauskienė as a Member. A selection process for two additional independent members is currently ongoing. It is expected that the selection process will be completed later this year and that the Company's General Meeting will appoint two additional independent members by 30 August 2021.

Name	Position
Darius Daubaras	Chairperson and Independent Member of the Supervisory Board
Daiva Lubinskaitė-Trainauskienė	Independent Member of the Supervisory Board
Andrius Pranckevičius	Independent Member of the Supervisory Board
Aušra Vičkačkienė	Member of the Supervisory Board
Daiva Kamarauskienė	Member of the Supervisory Board

#### Darius Daubaras - Chairperson and Independent Member of the Supervisory Board

Mr. Daubaras is the chairperson of the Supervisory Board and an independent member. He is a member of the Risk Management Supervision and Operational Ethics Committee. He is one of the founders of the Lithuanian City of London Club and an adviser in the Global Lithuanian Leaders organisation. Currently he is working as a senior executive in the financial advisory division of Saudi Aramco (treasury department) and is a project manager for strategic and mergers and acquisition projects. Mr. Daubaras obtained his Master's degree in international relations from the University of Cambridge, his business administration Master's degree in the field of finance and business management from the Wharton School of Business, University of Pennsylvania, USA, and his business administration Bachelor's degree in the field of finance and management from the University of Denver, USA.

#### Daiva Lubinskaitė-Trainauskienė - Independent Member of the Supervisory Board

Ms. Lubinskaitė-Trainauskienė is an independent member of the Supervisory Board. She is also the chairperson of the Nomination and Remuneration Committee. She is a director of personnel at UAB "Thermo Fisher Scientific Baltics" and a member of the management board of the Personnel Management Professional Association. Ms. Lubinskaitė-Trainauskienė obtained her diploma and Master's degree from ISM University of Management and Economics, and has completed philology and public relations professional studies at Vilnius University.

#### Andrius Pranckevičius - Independent Member of the Supervisory Board

Mr. Pranckevičius is an independent member of the Supervisory Board. He is also the chairperson of the Risk Management Supervision and Operational Ethics Committee. He is a deputy chief executive officer and a member of the management board at AB "Linas Agro Group". He is a chief executive officer and a chairman of the management board at PF "Kekava" and a shareholder at ŽŪB "Žilvista". He is also a chairman of the management board at SIA "Lielzeltini", SIA "Broileks" and SIA "Cerova" and a member of the Presidium at Lithuanian Association of Agricultural Companies. Mr. Pranckevičius obtained a Bachelor's degree of business administration and management and a Master's degree in

marketing management from Kaunas University of Technology. He has also completed the leadership development programme at Harvard Business School.

#### Aušra Vičkačkienė - Member of the Supervisory Board

Ms. Vičkačkienė is a member of the Supervisory Board, having been appointed by the Ministry of Finance of the Republic of Lithuania. She is a member of the Audit Committee and a member of the Nomination and Remuneration Committee. She is also a director of the assets management department of the Ministry of Finance. She is a member of the management board at UAB "Būsto paskolų draudimas". She graduated from Vilnius University with a Bachelor's and Master's degrees in management and business administration.

#### Daiva Kamarauskienė - Member of the Supervisory Board

Ms. Kamarauskienė is a member of the Supervisory Board, having been appointed by the Ministry of Finance of the Republic of Lithuania. She is a member of the Nomination and Remuneration Committee. She is also a director of the budget department of the Ministry of Finance. She graduated from Vilnius University with a Bachelor's and Master's degrees in economics.

#### **Management Board**

The management board of the Company (the "Management Board") is chaired by Darius Maikštėnas and consists of Darius Maikštėnas as CEO, Dr. Živilė Skibarkienė as a Member, Darius Kašauskas as a Member, Vidmantas Salietis as a Member and Dominykas Tučkus as a Member.

Name	Position
Darius Maikštėnas	Chairperson of the Management Board and Chief Executive Officer
Dr. Živilė Skibarkienė	Member of the Management Board and Organisational Development Director
Darius Kašauskas	Member of the Management Board and Finance and Treasury Director
Vidmantas Salietis	Member of the Management Board and Director of Commerce and Services
Dominykas Tučkus	Member of the Management Board and Director of Infrastructure and Development

#### Darius Maikštėnas - Chairperson of the Management Board and Chief Executive Officer

Mr. Maikštenas is the chairperson of the Management Board and the Chief Executive Officer. He is also a chairman of the supervisory board of AB "Energijos skirstymo operatorius" and is a member of the board of Eurelectric. He received his Bachelor's degree in business management at the Kaunas University of Technology before obtaining an executive Master's degree in business administration from the Baltic Management Institute. He also attended the general management program at Harvard Business School.

# Dr. Živilė Skibarkienė - Member of the Management Board and Organisational Development Director

Dr. Skibarkienė is a member of the Management Board and the Organisational Development Director. She is also a member of the management board of UAB Elektroninių mokėjimų agentūra and a member of the supervisory board of AB "Ignitis gamyba". She is also a chairperson of the management board of UAB "Ignitis grupės paslaugų centras". She holds a Master's degree in law from Vilnius University and a Doctoral degree in social sciences field of law from Mykolas Romeris University. She has also completed the Oxford Executive Leadership Programme at Saïd Business School, University of Oxford.

# Darius Kašauskas - Member of the Management Board and Finance and Treasury Director

Mr. Kašauskas is a member of the Management Board and the Finance and Treasury Director. He is a member of the management board of the Support Fund and also a member of the supervisory board of AB "Energijos skirstymo operatorius". Following his Master's degree in economics from Vilnius University, he obtained a further Master's degree in management from ISM University of Management and Economics, and has undertaken doctoral studies in the field of economics at the same university.

# Vidmantas Salietis - Member of the Management Board and Director of Commerce and Services

Mr. Salietis is a member of the Management Board and the Commerce and Services Director. He is the chairman of the management boards of NT Valdos, UAB and UAB Elektroninių mokėjimų agentūra, and the chairman of the supervisory board of UAB "Ignitis". He is also a member of the management board of UAB "Gamybos optimizavimas". Mr. Salietis obtained his Bachelor's degree in economics and business administration from the Stockholm School of Economics in Riga (SSE Riga).

# Dominykas Tučkus - Member of the Management Board and Director of Infrastructure and Development

Mr. Tučkus is a member of the Management Board and the Director of Infrastructure and Development. He is also the chairman of the supervisory board of AB "Ignitis gamyba" and a member of the supervisory board of UAB "Ignitis". He is a member of the management board of UAB "Ignitis renewables" and the chairman of the management board of UAB Vilniaus kogeneracinė jėgainė. He is also a member of the advisory committee at KŪB "Smart Energy Fund powered by Ignitis Group". He obtained his Bachelor's degree in business management and administration and his Master's degree in finance at L. Bocconi University in Italy. He also obtained an Executive MBA degree from ESADE Business & Law School.

#### **Important Notice**

The contents of this announcement have been prepared by and are the sole responsibility of the Company.

The information contained in this announcement is for background purposes only and does not purport to be full or complete. No reliance may be placed by any person for any purpose on the information contained in this announcement or its accuracy, fairness or completeness. The contents of this announcement are not to be construed as legal, financial or tax advice.

This announcement (and the information contained herein) is not for release, publication or distribution, directly or indirectly, in whole or in part, in, into or within the United States of America, its territories and possessions, any State of the United States or the District of Columbia (collectively, the "**United States**"). The distribution of this announcement may be restricted by law in certain jurisdictions and persons into whose possession any document or other information referred to herein comes should inform themselves about and observe any such restriction. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.

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This announcement is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000, as amended (the "FSMA"). This announcement is directed at and is only being distributed (A) in member states of the European Economic Area, to persons who are qualified investors within the meaning of Article 2(e) of the Prospectus Regulation (EU) 2017/1129 (the "Prospectus Regulation") ("Qualified Investors"); (B) in the United Kingdom, to Qualified Investors who (i) have professional experience in matters related to investments and who are "investment professionals" within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) (the "Financial Promotion Order") or (ii) are persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order, or (iii) are persons to whom this information may otherwise lawfully be directed (all such persons together being referred to as "relevant persons"). No other person should act or rely on this announcement and persons distributing this announcement must satisfy themselves that it is lawful to do so. By accepting this announcement you represent and agree that you are a relevant person if in the United Kingdom and a Qualified Investor if in any member state of the European Economic Area.

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